

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2015
North Valley Herd Size 1-500

Dairy ID Number	Averages		1	2	3	4	5	6
	NV Average	Herd Size 1to 500						
Feed Costs								
a. Dry Roughage	\$42.31	\$40.19	\$80.31	\$16.73	\$46.34	\$65.82	\$20.10	\$38.26
b. Wet Feed & Wet Roughage	\$53.59	\$58.17	\$7.18	\$59.44	\$52.60	\$75.77	\$0.00	\$71.58
c. Concentrates	\$97.55	\$89.09	\$65.02	\$151.96	\$44.37	\$28.06	\$67.77	\$108.88
d. Minerals & Supplements	\$11.02	\$3.21	\$0.00	\$0.00	\$3.78	\$2.06	\$0.00	\$6.01
e. Pasture	\$1.33	\$5.60	\$7.81	\$0.00	\$0.00	\$0.00	\$84.21	\$0.00
Total Feed Costs	\$205.79	\$196.25	\$160.32	\$228.13	\$147.08	\$171.71	\$172.09	\$224.73
Total Feed Costs (\$/cwt)	\$10.18	\$10.16	\$8.41	\$10.89	\$14.42	\$12.91	\$11.42	\$10.63
Total Hired Labor	\$34.61	\$36.73	\$80.02	\$20.97	\$36.97	\$41.44	\$33.89	\$60.35
Total Hired Labor Costs (\$/cwt)	\$1.71	\$1.90	\$4.20	\$1.00	\$3.63	\$3.12	\$2.25	\$2.85
Total Herd Replacement	\$40.62	\$31.08	\$29.34	-\$89.49	\$27.52	\$50.07	\$40.99	\$8.58
Total Replacement Costs (\$/cwt)	\$2.01	\$1.61	\$1.54	-\$4.27	\$2.70	\$3.76	\$2.72	\$0.41
Total Operating Costs	\$59.25	\$58.38	\$66.16	\$115.99	\$32.91	\$43.19	\$31.08	\$94.80
Total Operating Costs (\$/cwt)	\$2.93	\$3.02	\$3.47	\$5.54	\$3.23	\$3.25	\$2.06	\$4.48
Total Milk Marketing Costs	\$10.83	\$14.21	\$13.96	\$12.46	\$8.66	\$10.19	\$13.76	\$14.62
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.74	\$0.73	\$0.59	\$0.85	\$0.77	\$0.91	\$0.69
Total Cost (\$/Cow/Month)	\$351.11	\$336.66	\$349.79	\$288.07	\$253.15	\$316.60	\$291.80	\$403.09
Total Cost (\$/cwt)	\$17.37	\$17.43	\$18.35	\$13.75	\$24.82	\$23.80	\$19.36	\$19.06
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	20.22	19.32	19.06	20.95	10.20	13.30	15.07	21.15
b. Lbs Milk Sold/milk cow/day	75.99	72.84	67.56	74.03	38.72	47.73	57.07	84.49
c. Gross Milk Receipts (\$/cwt)	\$15.85	\$15.30	\$17.75	\$16.03	\$16.20	\$15.01	\$14.64	\$14.98
d. Mailbox Price (\$/cwt)	\$15.91	\$14.77	\$18.09	\$15.39	\$15.46	\$14.35	\$15.17	\$14.55
f. Income Over Feed Cost (\$/cwt)	\$5.73	\$4.61	\$9.68	\$4.51	\$1.04	\$1.44	\$3.75	\$3.92
g. Fat Test %	3.87%	3.58%	3.99%	3.45%	3.61%	3.57%	3.54%	3.75%
h. SNF Test %	8.99%	8.90%	8.85%	8.99%	8.86%	8.71%	8.73%	9.00%
Related Data								
a. Percent Dry Cows	12%	13%	7%	7%	13%	8%	13%	17%
b. Yearly Cull Rate	45%	51%	29%	126%	34%	49%	34%	113%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.55	\$0.87	\$1.17	\$0.37	\$1.72	\$1.30	\$1.22	\$0.73
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$303.78	\$281.08	\$245.00	\$370.00	\$249.84	\$280.00	\$0.00	\$285.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$280.00	\$275.69	\$256.00	\$335.00	\$293.64	\$152.95	\$288.33	\$300.35
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.02	25.26	18.00	32.05	12.45	14.14	17.84	30.11
g. Milkers (\$/hr with benefits & taxes)	\$15.97	\$15.05	\$19.66	\$12.31	\$13.45	\$15.23	\$14.56	\$14.39
h. Total Labor (\$/hr)	\$17.01	\$15.60	\$19.36	\$12.31	\$13.09	\$14.79	\$14.75	\$16.69
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.30	\$7.03	\$5.38	\$7.87	\$5.24	\$5.92	\$5.77	\$8.82
j. Milk Cow Feed Costs (\$/cwt.)	\$9.60	\$9.66	\$7.96	\$10.62	\$13.53	\$12.40	\$10.12	\$10.44

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2015
North Valley Herd Size 1-500

Dairy ID Number	7	8	9	10	11	12
Feed Costs						
a. Dry Roughage	\$45.39	\$49.75	\$10.36	\$42.65	\$54.64	\$35.73
b. Wet Feed & Wet Roughage	\$54.51	\$66.75	\$126.13	\$59.70	\$39.38	\$34.97
c. Concentrates	\$125.58	\$125.69	\$15.21	\$97.42	\$120.56	\$97.01
d. Minerals & Supplements	\$2.10	\$2.94	\$0.68	\$9.88	\$0.49	\$4.58
e. Pasture	\$0.00	\$0.00	\$1.08	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$227.59	\$245.12	\$153.47	\$209.65	\$215.08	\$172.29
Total Feed Costs (\$/cwt)	\$11.09	\$9.25	\$10.24	\$9.09	\$11.24	\$8.37
Total Hired Labor	\$45.81	\$43.68	\$17.09	\$35.22	\$32.04	\$29.49
Total Hired Labor Costs (\$/cwt)	\$2.23	\$1.65	\$1.14	\$1.53	\$1.67	\$1.43
Total Herd Replacement	\$35.57	\$38.93	\$28.56	\$49.08	\$48.81	\$27.35
Total Replacement Costs (\$/cwt)	\$1.73	\$1.47	\$1.91	\$2.13	\$2.55	\$1.33
Total Operating Costs	\$39.66	\$100.67	\$57.84	\$58.35	\$39.46	\$47.94
Total Operating Costs (\$/cwt)	\$1.93	\$3.80	\$3.86	\$2.53	\$2.06	\$2.33
Total Milk Marketing Costs	\$31.94	\$14.43	\$11.14	\$11.39	\$15.87	\$11.13
Total Milk Marketing Costs (\$/cwt)	\$1.56	\$0.54	\$0.74	\$0.49	\$0.83	\$0.54
Total Cost (\$/Cow/Month)	\$380.58	\$442.83	\$268.10	\$363.69	\$351.25	\$288.20
Total Cost (\$/cwt)	\$18.54	\$16.70	\$17.89	\$15.77	\$18.35	\$14.01
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt)	20.53	26.51	14.98	23.06	19.14	20.58
b. Lbs Milk Sold/milk cow/day	73.21	97.05	61.06	83.21	75.63	77.71
c. Gross Milk Receipts (\$/cwt)	\$15.37	\$14.79	\$14.82	\$15.42	\$15.73	\$15.14
d. Mailbox Price (\$/cwt)	\$13.96	\$14.34	\$14.26	\$15.19	\$14.97	\$14.52
f. Income Over Feed Cost (\$/cwt)	\$2.88	\$5.09	\$4.02	\$6.10	\$3.74	\$6.15
g. Fat Test %	3.79%	3.05%	3.49%	3.71%	3.93%	3.40%
h. SNF Test %	9.02%	8.79%	8.77%	9.00%	8.87%	8.99%
Related Data						
a. Percent Dry Cows	8%	10%	19%	9%	17%	13%
b. Yearly Cull Rate	36%	67%	24%	41%	62%	31%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.27	\$0.74	\$1.26	\$0.67	\$1.03	\$0.93
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$280.45	\$330.00	\$270.00	\$315.00	\$262.35	\$240.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$287.54	\$268.54	\$307.62	\$268.09	\$322.63	\$225.75
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.01	34.10	4.27	28.48	28.93	33.78
g. Milkers (\$/hr with benefits & taxes)	\$17.71	\$17.62	\$12.60	\$22.49	\$15.62	\$11.10
h. Total Labor (\$/hr)	\$18.28	\$16.93	\$12.45	\$20.78	\$15.13	\$11.83
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.76	\$8.51	\$5.95	\$7.29	\$7.95	\$6.17
j. Milk Cow Feed Costs (\$/cwt.)	\$10.59	\$8.77	\$9.74	\$8.76	\$10.51	\$7.93

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2015
North Valley Herd Size 501-800

Dairy ID Number	Averages		13	14	15	16	17	18
	NV Average	Herd Size 501to 800						
Feed Costs								
a. Dry Roughage	\$42.31	\$50.16	\$61.88	\$45.18	\$66.11	\$43.52	\$36.41	\$31.87
b. Wet Feed & Wet Roughage	\$53.59	\$51.14	\$36.85	\$54.25	\$29.56	\$53.44	\$61.05	\$4.68
c. Concentrates	\$97.55	\$102.76	\$156.95	\$99.51	\$111.58	\$93.36	\$117.91	\$158.29
d. Minerals & Supplements	\$11.02	\$9.53	\$0.28	\$22.86	\$4.00	\$11.61	\$1.15	\$3.59
e. Pasture	\$1.33	\$8.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52.17
Total Feed Costs	\$205.79	\$222.43	\$255.96	\$221.81	\$211.24	\$201.93	\$216.53	\$250.60
Total Feed Costs (\$/cwt)	\$10.18	\$11.18	\$10.67	\$12.38	\$10.77	\$10.49	\$10.33	\$18.36
Total Hired Labor	\$34.61	\$36.06	\$48.03	\$35.19	\$39.00	\$43.30	\$41.44	\$33.85
Total Hired Labor Costs (\$/cwt)	\$1.71	\$1.81	\$2.00	\$1.96	\$1.99	\$2.25	\$1.98	\$2.48
Total Herd Replacement	\$40.62	\$38.12	\$40.27	\$42.63	\$27.18	\$74.01	\$36.07	\$19.70
Total Replacement Costs (\$/cwt)	\$2.01	\$1.92	\$1.68	\$2.38	\$1.39	\$3.84	\$1.72	\$1.44
Total Operating Costs	\$59.25	\$60.05	\$57.87	\$85.04	\$56.13	\$40.61	\$65.55	\$66.12
Total Operating Costs (\$/cwt)	\$2.93	\$3.02	\$2.41	\$4.75	\$2.86	\$2.11	\$3.13	\$4.85
Total Milk Marketing Costs	\$10.83	\$10.20	\$12.92	\$9.39	\$11.76	\$9.75	\$13.66	\$3.01
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.51	\$0.54	\$0.52	\$0.60	\$0.51	\$0.65	\$0.22
Total Cost (\$/Cow/Month)	\$351.11	\$366.87	\$415.06	\$394.06	\$345.31	\$369.60	\$373.24	\$373.28
Total Cost (\$/cwt)	\$17.37	\$18.43	\$17.29	\$21.99	\$17.61	\$19.19	\$17.80	\$27.35
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	20.22	19.90	24.00	17.92	19.61	19.26	20.97	13.65
b. Lbs Milk Sold/milk cow/day	75.99	74.08	88.93	67.04	71.35	72.69	78.89	53.08
c. Gross Milk Receipts (\$/cwt)	\$15.85	\$17.83	\$16.33	\$16.72	\$16.73	\$17.49	\$15.22	\$32.68
d. Mailbox Price (\$/cwt)	\$15.91	\$17.90	\$15.86	\$17.24	\$16.66	\$18.28	\$14.78	\$36.49
f. Income Over Feed Cost (\$/cwt)	\$5.73	\$6.72	\$5.20	\$4.86	\$5.89	\$7.80	\$4.46	\$18.13
g. Fat Test %	3.87%	3.77%	3.80%	4.55%	3.99%	4.85%	3.54%	3.29%
h. SNF Test %	8.99%	8.94%	8.93%	9.18%	9.03%	9.24%	8.95%	8.87%
Related Data								
a. Percent Dry Cows	12%	11%	11%	12%	9%	13%	12%	15%
b. Yearly Cull Rate	45%	46%	46%	49%	34%	101%	44%	33%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.55	\$0.78	\$0.79	\$0.04	\$0.84	\$0.04	\$0.67	\$1.35
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$303.78	\$313.49	\$275.00	\$280.00	\$300.92	\$365.84	\$288.00	\$310.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$280.00	\$308.03	\$326.57	\$297.36	\$281.71	\$262.77	\$308.88	\$538.26
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.02	27.67	35.18	29.47	29.46	29.44	28.55	23.40
g. Milkers (\$/hr with benefits & taxes)	\$15.97	\$15.80	\$15.56	\$16.12	\$13.86	\$18.75	\$19.54	\$12.30
h. Total Labor (\$/hr)	\$17.01	\$16.21	\$16.72	\$16.90	\$13.52	\$19.91	\$18.99	\$13.07
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.30	\$7.83	\$9.06	\$7.61	\$7.39	\$7.22	\$7.69	\$9.19
j. Milk Cow Feed Costs (\$/cwt.)	\$9.60	\$10.58	\$10.19	\$11.35	\$10.36	\$9.93	\$9.75	\$17.32

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2015
North Valley Herd Size 501-800

Dairy ID Number	19	20	21	22	23	24	25	26
Feed Costs								
a. Dry Roughage	\$37.77	\$43.76	\$37.78	\$33.44	\$71.79	\$49.05	\$43.82	\$83.53
b. Wet Feed & Wet Roughage	\$61.73	\$38.49	\$87.93	\$69.57	\$37.29	\$79.59	\$15.24	\$58.21
c. Concentrates	\$56.05	\$103.98	\$46.92	\$93.69	\$97.49	\$78.04	\$147.39	\$101.75
d. Minerals & Supplements	\$0.51	\$16.07	\$40.42	\$9.79	\$0.62	\$13.97	\$1.14	\$10.55
e. Pasture	\$6.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$65.39	\$0.00
Total Feed Costs	\$163.03	\$202.29	\$213.05	\$206.49	\$207.19	\$220.65	\$272.98	\$254.04
Total Feed Costs (\$/cwt)	\$9.56	\$9.52	\$10.86	\$9.48	\$11.23	\$9.15	\$18.09	\$10.00
Total Hired Labor	\$36.01	\$36.84	\$35.57	\$39.41	\$25.98	\$35.03	\$32.17	\$30.60
Total Hired Labor Costs (\$/cwt)	\$2.11	\$1.73	\$1.81	\$1.81	\$1.41	\$1.45	\$2.13	\$1.20
Total Herd Replacement	\$25.24	\$38.74	\$51.11	\$41.17	\$42.57	\$36.93	\$25.04	\$34.05
Total Replacement Costs (\$/cwt)	\$1.48	\$1.82	\$2.60	\$1.89	\$2.31	\$1.53	\$1.66	\$1.34
Total Operating Costs	\$34.34	\$62.38	\$71.85	\$58.50	\$40.88	\$68.08	\$60.86	\$65.73
Total Operating Costs (\$/cwt)	\$2.01	\$2.93	\$3.66	\$2.69	\$2.22	\$2.82	\$4.03	\$2.59
Total Milk Marketing Costs	\$10.82	\$11.38	\$10.51	\$10.81	\$10.66	\$12.80	\$1.77	\$11.58
Total Milk Marketing Costs (\$/cwt)	\$0.63	\$0.54	\$0.54	\$0.50	\$0.58	\$0.53	\$0.12	\$0.46
Total Cost (\$/Cow/Month)	\$269.43	\$351.64	\$382.10	\$356.37	\$327.27	\$373.49	\$392.81	\$395.99
Total Cost (\$/cwt)	\$15.80	\$16.54	\$19.47	\$16.37	\$17.74	\$15.49	\$26.02	\$15.59
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	17.05	21.26	19.62	21.77	18.45	24.11	15.09	25.39
b. Lbs Milk Sold/milk cow/day	67.91	80.19	72.86	78.29	70.97	84.84	57.09	91.07
c. Gross Milk Receipts (\$/cwt)	\$15.38	\$14.90	\$16.46	\$15.31	\$15.52	\$15.29	\$35.40	\$16.00
d. Mailbox Price (\$/cwt)	\$15.19	\$14.31	\$15.88	\$15.05	\$15.30	\$14.72	\$36.29	\$16.47
f. Income Over Feed Cost (\$/cwt)	\$5.63	\$4.80	\$5.02	\$5.57	\$4.07	\$5.57	\$18.20	\$6.47
g. Fat Test %	3.81%	3.72%	3.81%	3.73%	3.74%	3.37%	3.46%	3.64%
h. SNF Test %	9.02%	8.86%	8.91%	8.85%	9.08%	8.88%	8.88%	8.90%
Related Data								
a. Percent Dry Cows	17%	13%	11%	8%	14%	6%	13%	8%
b. Yearly Cull Rate	28%	48%	53%	52%	42%	37%	26%	39%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$1.52	\$0.97	\$1.26	\$0.67	\$1.01	\$0.54	\$1.38	\$0.53
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$287.62	\$313.10	\$343.91	\$293.92	\$322.73	\$315.00	\$334.92	\$356.41
e. Grain, Mnrls & Splmnts (\$/ton)	\$215.01	\$248.34	\$325.09	\$242.53	\$281.55	\$257.92	\$489.38	\$260.89
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	20.32	35.14	19.61	30.17	26.43	24.77	22.64	30.53
g. Milkers (\$/hr with benefits & taxes)	\$15.42	\$13.65	\$14.78	\$17.70	\$18.91	\$15.56	\$17.46	\$18.61
h. Total Labor (\$/hr)	\$18.61	\$14.87	\$15.61	\$17.65	\$18.62	\$16.00	\$15.02	\$19.46
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.93	\$7.24	\$7.42	\$7.10	\$7.31	\$7.50	\$9.80	\$8.77
j. Milk Cow Feed Costs (\$/cwt.)	\$8.73	\$9.03	\$10.19	\$9.07	\$10.31	\$8.84	\$17.17	\$9.63

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2015
North Valley Herd Size 501-800

Dairy ID Number	27
Feed Costs	
a. Dry Roughage	\$56.07
b. Wet Feed & Wet Roughage	\$70.00
c. Concentrates	\$89.07
d. Minerals & Supplements	\$7.75
e. Pasture	\$0.00
Total Feed Costs	\$222.89
Total Feed Costs (\$/cwt)	\$11.47
Total Hired Labor	\$35.27
Total Hired Labor Costs (\$/cwt)	\$1.82
Total Herd Replacement	\$41.50
Total Replacement Costs (\$/cwt)	\$2.14
Total Operating Costs	\$65.91
Total Operating Costs (\$/cwt)	\$3.39
Total Milk Marketing Costs	\$12.85
Total Milk Marketing Costs (\$/cwt)	\$0.66
Total Cost (\$/Cow/Month)	\$378.42
Total Cost (\$/cwt)	\$19.48
Milk Production Data	
a. Milk Sold/Total Cow/Month/ (cwt)	19.42
b. Lbs Milk Sold/milk cow/day	71.18
c. Gross Milk Receipts (\$/cwt)	\$16.63
d. Mailbox Price (\$/cwt)	\$16.27
f. Income Over Feed Cost (\$/cwt)	\$4.80
g. Fat Test %	3.69%
h. SNF Test %	8.74%
Related Data	
a. Percent Dry Cows	10%
b. Yearly Cull Rate	61%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.55
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$281.12
e. Grain, Mnrls & Splmnts (\$/ton)	\$284.20
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	24.18
g. Milkers (\$/hr with benefits & taxes)	\$14.39
h. Total Labor (\$/hr)	\$13.07
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.75
j. Milk Cow Feed Costs (\$/cwt.)	\$10.89

Visit www.cdfa.ca.gov/dairy then click on Cost of Production to see full list of feedbacks and other reports.

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2015
North Valley Herd Size 801-1500

Dairy ID Number	Averages		28	29	30	31	32	33
	NV Average	Herd Size 801to 1500						
Feed Costs								
a. Dry Roughage	\$42.31	\$44.70	\$42.07	\$54.78	\$40.58	\$26.88	\$45.75	\$34.83
b. Wet Feed & Wet Roughage	\$53.59	\$59.81	\$69.61	\$67.99	\$48.63	\$42.63	\$57.77	\$59.58
c. Concentrates	\$97.55	\$87.62	\$106.40	\$101.23	\$91.34	\$91.44	\$105.79	\$107.28
d. Minerals & Supplements	\$11.02	\$6.75	\$15.15	\$8.05	\$5.47	\$7.76	\$0.23	\$3.74
e. Pasture	\$1.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$205.79	\$198.89	\$233.23	\$232.06	\$186.02	\$168.70	\$209.54	\$205.42
Total Feed Costs (\$/cwt)	\$10.18	\$9.78	\$9.57	\$10.30	\$9.66	\$9.85	\$9.96	\$10.00
Total Hired Labor	\$34.61	\$35.55	\$41.05	\$43.90	\$27.56	\$31.02	\$47.43	\$27.47
Total Hired Labor Costs (\$/cwt)	\$1.71	\$1.75	\$1.68	\$1.95	\$1.43	\$1.81	\$2.25	\$1.34
Total Herd Replacement	\$40.62	\$36.55	\$45.15	\$23.68	\$45.78	\$42.06	\$42.43	\$50.36
Total Replacement Costs (\$/cwt)	\$2.01	\$1.80	\$1.85	\$1.05	\$2.38	\$2.45	\$2.02	\$2.45
Total Operating Costs	\$59.25	\$55.66	\$47.03	\$65.10	\$73.88	\$45.13	\$73.91	\$40.85
Total Operating Costs (\$/cwt)	\$2.93	\$2.74	\$1.93	\$2.89	\$3.84	\$2.63	\$3.51	\$1.99
Total Milk Marketing Costs	\$10.83	\$11.13	\$14.20	\$13.33	\$10.22	\$10.26	\$12.17	\$10.84
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.55	\$0.58	\$0.59	\$0.53	\$0.60	\$0.58	\$0.53
Total Cost (\$/Cow/Month)	\$351.11	\$337.78	\$380.66	\$378.07	\$343.46	\$297.17	\$385.48	\$334.94
Total Cost (\$/cwt)	\$17.37	\$16.61	\$15.62	\$16.77	\$17.84	\$17.34	\$18.32	\$16.31
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	20.22	20.33	24.37	22.54	19.25	17.13	21.04	20.54
b. Lbs Milk Sold/milk cow/day	75.99	75.90	88.04	81.08	72.37	64.13	73.98	75.28
c. Gross Milk Receipts (\$/cwt)	\$15.85	\$15.12	\$14.60	\$15.82	\$15.73	\$15.39	\$15.66	\$14.19
d. Mailbox Price (\$/cwt)	\$15.91	\$15.02	\$14.83	\$15.65	\$15.22	\$15.18	\$15.42	\$13.67
f. Income Over Feed Cost (\$/cwt)	\$5.73	\$5.23	\$5.26	\$5.35	\$5.56	\$5.33	\$5.46	\$3.67
g. Fat Test %	3.87%	3.61%	3.37%	3.80%	3.59%	3.88%	3.30%	3.26%
h. SNF Test %	8.99%	8.95%	8.85%	8.90%	8.92%	9.09%	8.93%	9.02%
Related Data								
a. Percent Dry Cows	12%	12%	9%	8%	12%	12%	6%	10%
b. Yearly Cull Rate	45%	44%	48%	32%	49%	39%	101%	48%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.55	\$0.70	\$0.50	\$0.66	\$0.80	\$0.91	\$0.75	\$0.63
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$303.78	\$296.65	\$260.00	\$355.00	\$284.11	\$266.24	\$330.00	\$271.53
e. Grain, Mnrls & Splmnts (\$/ton)	\$280.00	\$261.98	\$269.12	\$300.19	\$258.22	\$235.05	\$247.93	\$259.73
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.02	26.97	32.37	25.92	27.80	31.41	29.71	31.34
g. Milkers (\$/hr with benefits & taxes)	\$15.97	\$16.34	\$17.93	\$18.94	\$15.74	\$13.48	\$15.76	\$15.74
h. Total Labor (\$/hr)	\$17.01	\$16.87	\$17.23	\$20.17	\$14.97	\$13.73	\$16.56	\$16.61
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.30	\$7.01	\$8.14	\$8.04	\$6.60	\$6.14	\$7.17	\$7.06
j. Milk Cow Feed Costs (\$/cwt.)	\$9.60	\$9.24	\$9.24	\$9.92	\$9.12	\$9.57	\$9.70	\$9.37

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2015
North Valley Herd Size 801-1500

Dairy ID Number	34	35	36	37	38	39	40
Feed Costs							
a. Dry Roughage	\$59.92	\$53.94	\$41.16	\$39.11	\$42.10	\$52.94	\$42.72
b. Wet Feed & Wet Roughage	\$61.16	\$39.44	\$71.15	\$57.49	\$67.52	\$57.62	\$70.65
c. Concentrates	\$76.46	\$61.03	\$88.23	\$86.00	\$75.53	\$98.15	\$70.13
d. Minerals & Supplements	\$8.49	\$6.87	\$16.68	\$6.26	\$0.60	\$11.16	\$0.00
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$206.02	\$161.27	\$217.22	\$188.85	\$185.74	\$219.88	\$183.50
Total Feed Costs (\$/cwt)	\$8.95	\$13.04	\$10.16	\$9.56	\$9.66	\$8.79	\$9.67
Total Hired Labor	\$42.03	\$27.77	\$39.45	\$38.17	\$34.02	\$37.14	\$28.52
Total Hired Labor Costs (\$/cwt)	\$1.83	\$2.25	\$1.85	\$1.93	\$1.77	\$1.48	\$1.50
Total Herd Replacement	\$39.33	\$34.58	\$25.67	\$25.69	\$40.09	\$40.44	\$27.73
Total Replacement Costs (\$/cwt)	\$1.71	\$2.80	\$1.20	\$1.30	\$2.08	\$1.62	\$1.46
Total Operating Costs	\$54.92	\$42.20	\$52.59	\$47.96	\$53.82	\$67.98	\$58.33
Total Operating Costs (\$/cwt)	\$2.39	\$3.41	\$2.46	\$2.43	\$2.80	\$2.72	\$3.07
Total Milk Marketing Costs	\$10.65	\$6.42	\$11.98	\$10.78	\$10.96	\$12.95	\$10.73
Total Milk Marketing Costs (\$/cwt)	\$0.46	\$0.52	\$0.56	\$0.55	\$0.57	\$0.52	\$0.57
Total Cost (\$/Cow/Month)	\$352.96	\$272.25	\$346.92	\$311.46	\$324.63	\$378.38	\$308.81
Total Cost (\$/cwt)	\$15.34	\$22.02	\$16.23	\$15.77	\$16.88	\$15.12	\$16.28
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt)	23.02	12.36	21.38	19.75	19.24	25.02	18.97
b. Lbs Milk Sold/milk cow/day	84.48	48.30	79.48	75.03	73.48	94.76	72.33
c. Gross Milk Receipts (\$/cwt)	\$15.01	\$17.15	\$15.31	\$15.37	\$15.01	\$14.24	\$14.75
d. Mailbox Price (\$/cwt)	\$14.87	\$18.45	\$14.96	\$14.73	\$14.79	\$13.92	\$15.50
f. Income Over Feed Cost (\$/cwt)	\$5.92	\$5.41	\$4.79	\$5.17	\$5.14	\$5.13	\$5.82
g. Fat Test %	3.79%	4.73%	3.73%	3.41%	3.65%	3.40%	3.61%
h. SNF Test %	8.96%	9.28%	8.87%	8.81%	9.07%	8.81%	9.06%
Related Data							
a. Percent Dry Cows	10%	16%	11%	13%	14%	13%	14%
b. Yearly Cull Rate	44%	31%	42%	32%	45%	42%	27%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.54	\$0.06	\$0.77	\$0.84	\$1.20	\$0.50	\$0.83
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$291.28	\$332.50	\$316.98	\$265.00	\$321.08	\$270.70	\$298.33
e. Grain, Mnrls & Splmnts (\$/ton)	\$261.60	\$271.97	\$277.34	\$234.19	\$252.68	\$273.35	\$264.23
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	23.46	18.50	27.40	29.95	22.59	29.87	19.57
g. Milkers (\$/hr with benefits & taxes)	\$17.13	\$17.01	\$19.79	\$14.73	\$15.61	\$17.09	\$15.73
h. Total Labor (\$/hr)	\$18.11	\$15.75	\$20.14	\$15.07	\$16.74	\$18.03	\$16.00
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.23	\$5.85	\$7.31	\$6.82	\$6.59	\$7.84	\$6.55
j. Milk Cow Feed Costs (\$/cwt.)	\$8.56	\$12.11	\$9.20	\$9.09	\$8.97	\$8.27	\$9.05

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2015
North Valley Herd Size 1501 Plus

Dairy ID Number	Averages		41	42	43	44	45	46	47
	NV Average	Herd Size 1501plus							
Feed Costs									
a. Dry Roughage	\$42.31	\$40.27	\$34.64	\$30.46	\$29.59	\$36.40	\$31.77	\$41.87	\$55.54
b. Wet Feed & Wet Roughage	\$53.59	\$51.89	\$53.97	\$77.70	\$41.25	\$82.03	\$53.55	\$55.97	\$58.85
c. Concentrates	\$97.55	\$100.10	\$87.42	\$99.54	\$137.98	\$115.57	\$108.63	\$71.71	\$98.82
d. Minerals & Supplements	\$11.02	\$13.12	\$8.61	\$11.82	\$15.32	\$12.04	\$22.03	\$8.13	\$27.17
e. Pasture	\$1.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$205.79	\$205.38	\$184.64	\$219.52	\$224.14	\$246.06	\$215.98	\$177.68	\$240.39
Total Feed Costs (\$/cwt)	\$10.18	\$10.11	\$9.62	\$9.75	\$10.37	\$11.31	\$9.57	\$11.10	\$9.45
Total Hired Labor	\$34.61	\$33.91	\$44.63	\$28.08	\$35.60	\$33.18	\$50.59	\$24.79	\$36.31
Total Hired Labor Costs (\$/cwt)	\$1.71	\$1.67	\$2.32	\$1.25	\$1.65	\$1.52	\$2.24	\$1.55	\$1.43
Total Herd Replacement	\$40.62	\$42.98	\$22.29	\$23.27	\$33.05	\$20.55	\$39.29	\$36.40	\$32.42
Total Replacement Costs (\$/cwt)	\$2.01	\$2.12	\$1.16	\$1.03	\$1.53	\$0.94	\$1.74	\$2.27	\$1.27
Total Operating Costs	\$59.25	\$60.21	\$51.52	\$70.62	\$51.27	\$50.66	\$74.82	\$50.51	\$58.21
Total Operating Costs (\$/cwt)	\$2.93	\$2.96	\$2.68	\$3.14	\$2.37	\$2.33	\$3.32	\$3.15	\$2.29
Total Milk Marketing Costs	\$10.83	\$10.62	\$10.58	\$12.45	\$11.07	\$11.40	\$15.41	\$8.05	\$13.23
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.52	\$0.55	\$0.55	\$0.51	\$0.52	\$0.68	\$0.50	\$0.52
Total Cost (\$/Cow/Month)	\$351.11	\$353.09	\$313.66	\$353.95	\$355.14	\$361.84	\$396.09	\$297.42	\$380.57
Total Cost (\$/cwt)	\$17.37	\$17.39	\$16.34	\$15.73	\$16.43	\$16.62	\$17.55	\$18.57	\$14.96
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	20.22	20.31	19.20	22.51	21.61	21.77	22.57	16.01	25.44
b. Lbs Milk Sold/milk cow/day	75.99	76.61	71.84	84.05	80.44	80.34	80.76	69.13	94.78
c. Gross Milk Receipts (\$/cwt)	\$15.85	\$15.73	\$14.77	\$14.43	\$14.97	\$15.06	\$16.31	\$15.21	\$15.25
d. Mailbox Price (\$/cwt)	\$15.91	\$15.89	\$14.60	\$14.11	\$14.65	\$14.51	\$15.98	\$14.85	\$15.06
f. Income Over Feed Cost (\$/cwt)	\$5.73	\$5.78	\$4.98	\$4.36	\$4.28	\$3.20	\$6.40	\$3.75	\$5.61
g. Fat Test %	3.87%	3.98%	3.66%	3.61%	3.66%	3.80%	3.74%	3.91%	3.67%
h. SNF Test %	8.99%	9.01%	8.95%	8.88%	8.73%	8.89%	8.84%	8.84%	8.77%
Related Data									
a. Percent Dry Cows	12%	13%	12%	12%	11%	11%	8%	24%	12%
b. Yearly Cull Rate	45%	44%	23%	22%	33%	24%	55%	34%	34%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.55	\$0.45	\$0.65	\$0.64	\$0.89	\$0.93	\$0.61	\$0.66	\$0.54
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$303.78	\$305.51	\$252.02	\$316.98	\$280.00	\$316.15	\$255.60	\$325.00	\$319.09
e. Grain, Mnrls & Splmnts (\$/ton)	\$280.00	\$273.26	\$261.89	\$282.85	\$262.77	\$291.12	\$251.53	\$284.08	\$278.93
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.02	31.72	26.78	28.76	37.84	31.99	37.01	22.63	32.68
g. Milkers (\$/hr with benefits & taxes)	\$15.97	\$15.98	\$16.17	\$20.23	\$16.09	\$12.87	\$15.30	\$16.19	\$19.28
h. Total Labor (\$/hr)	\$17.01	\$17.35	\$16.30	\$20.92	\$16.53	\$15.40	\$16.48	\$16.74	\$20.69
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.30	\$7.30	\$6.60	\$7.67	\$7.23	\$8.81	\$7.45	\$6.97	\$8.44
j. Milk Cow Feed Costs (\$/cwt.)	\$9.60	\$9.53	\$9.19	\$9.12	\$8.99	\$10.97	\$9.23	\$10.09	\$8.91

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2015
North Valley Herd Size 1501 Plus

Dairy ID Number	48	49	50	51	52	53	54	55	56
Feed Costs									
a. Dry Roughage	\$53.61	\$46.49	\$62.27	\$49.31	\$47.48	\$26.51	\$41.41	\$42.59	\$13.66
b. Wet Feed & Wet Roughage	\$80.26	\$63.90	\$38.92	\$56.90	\$46.36	\$57.48	\$49.99	\$42.43	\$53.04
c. Concentrates	\$74.07	\$107.84	\$88.32	\$99.97	\$93.32	\$88.88	\$86.11	\$87.38	\$112.41
d. Minerals & Supplements	\$1.15	\$12.00	\$6.74	\$19.04	\$20.25	\$7.19	\$11.01	\$10.42	\$9.49
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$209.09	\$230.24	\$196.24	\$225.21	\$207.42	\$180.07	\$188.52	\$182.82	\$188.60
Total Feed Costs (\$/cwt)	\$10.44	\$9.01	\$9.36	\$9.18	\$11.39	\$9.72	\$10.62	\$11.04	\$10.72
Total Hired Labor	\$27.23	\$45.38	\$37.01	\$28.33	\$29.92	\$27.64	\$29.96	\$32.04	\$44.26
Total Hired Labor Costs (\$/cwt)	\$1.36	\$1.78	\$1.76	\$1.16	\$1.64	\$1.49	\$1.69	\$1.94	\$2.52
Total Herd Replacement	\$44.62	\$40.62	\$50.28	\$36.96	\$46.55	\$32.35	\$31.74	\$47.79	\$64.45
Total Replacement Costs (\$/cwt)	\$2.23	\$1.59	\$2.40	\$1.51	\$2.56	\$1.75	\$1.79	\$2.89	\$3.66
Total Operating Costs	\$56.24	\$65.31	\$42.95	\$45.49	\$54.18	\$55.17	\$65.72	\$69.87	\$63.30
Total Operating Costs (\$/cwt)	\$2.81	\$2.56	\$2.05	\$1.85	\$2.97	\$2.98	\$3.70	\$4.22	\$3.60
Total Milk Marketing Costs	\$11.20	\$13.52	\$11.88	\$12.88	\$7.28	\$10.55	\$9.07	\$7.52	\$7.06
Total Milk Marketing Costs (\$/cwt)	\$0.56	\$0.53	\$0.57	\$0.53	\$0.40	\$0.57	\$0.51	\$0.45	\$0.40
Total Cost (\$/Cow/Month)	\$348.38	\$395.06	\$338.36	\$348.88	\$345.35	\$305.77	\$325.01	\$340.04	\$367.68
Total Cost (\$/cwt)	\$17.40	\$15.47	\$16.13	\$14.23	\$18.96	\$16.51	\$18.31	\$20.54	\$20.91
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	20.03	25.54	20.97	24.52	18.21	18.52	17.75	16.55	17.59
b. Lbs Milk Sold/milk cow/day	72.80	93.42	82.64	93.33	67.37	70.37	68.44	63.59	67.94
c. Gross Milk Receipts (\$/cwt)	\$14.75	\$14.70	\$14.91	\$15.35	\$17.17	\$14.99	\$17.11	\$17.10	\$16.76
d. Mailbox Price (\$/cwt)	\$14.33	\$14.53	\$14.48	\$15.02	\$18.16	\$14.76	\$17.73	\$18.52	\$18.22
f. Income Over Feed Cost (\$/cwt)	\$3.89	\$5.52	\$5.12	\$5.84	\$6.78	\$5.03	\$7.11	\$7.47	\$7.50
g. Fat Test %	3.44%	3.71%	3.48%	3.61%	4.65%	3.75%	4.75%	4.71%	4.51%
h. SNF Test %	8.71%	8.82%	8.87%	8.88%	9.30%	9.02%	9.20%	9.30%	9.34%
Related Data									
a. Percent Dry Cows	9%	10%	16%	13%	11%	13%	15%	14%	15%
b. Yearly Cull Rate	39%	42%	45%	37%	51%	30%	71%	46%	55%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$1.07	\$0.46	\$1.10	\$0.59	\$0.02	\$0.90	\$0.05	\$0.03	\$0.04
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$302.51	\$290.04	\$290.00	\$284.18	\$307.46	\$270.74	\$365.82	\$359.29	\$0.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$343.17	\$274.79	\$254.82	\$271.34	\$277.27	\$257.22	\$265.25	\$259.23	\$257.96
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	15.27	30.92	28.00	32.25	29.60	27.73	27.41	28.29	35.33
g. Milkers (\$/hr with benefits & taxes)	\$16.51	\$19.37	\$17.92	\$16.76	\$14.54	\$13.92	\$21.79	\$16.55	\$16.22
h. Total Labor (\$/hr)	\$17.62	\$21.30	\$18.15	\$18.25	\$15.87	\$13.84	\$21.56	\$18.19	\$19.02
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.24	\$7.98	\$7.00	\$8.15	\$7.30	\$6.42	\$6.81	\$6.68	\$6.76
j. Milk Cow Feed Costs (\$/cwt.)	\$9.94	\$8.54	\$8.47	\$8.74	\$10.84	\$9.13	\$9.95	\$10.51	\$9.94

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2015
North Valley Herd Size 1501 Plus

Dairy ID Number	57	58	59	60
Feed Costs				
a. Dry Roughage	\$35.33	\$60.03	\$26.73	\$47.06
b. Wet Feed & Wet Roughage	\$43.55	\$37.42	\$68.02	\$30.44
c. Concentrates	\$99.45	\$113.05	\$106.54	\$104.46
d. Minerals & Supplements	\$6.25	\$5.05	\$12.47	\$24.45
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$184.59	\$215.55	\$213.77	\$206.41
Total Feed Costs (\$/cwt)	\$8.09	\$12.48	\$8.77	\$11.48
Total Hired Labor	\$36.74	\$41.80	\$35.06	\$24.26
Total Hired Labor Costs (\$/cwt)	\$1.61	\$2.42	\$1.44	\$1.35
Total Herd Replacement	\$63.57	\$62.93	\$35.10	\$47.13
Total Replacement Costs (\$/cwt)	\$2.79	\$3.64	\$1.44	\$2.62
Total Operating Costs	\$68.77	\$61.85	\$59.11	\$64.37
Total Operating Costs (\$/cwt)	\$3.01	\$3.58	\$2.42	\$3.58
Total Milk Marketing Costs	\$10.49	\$9.64	\$13.70	\$9.49
Total Milk Marketing Costs (\$/cwt)	\$0.46	\$0.56	\$0.56	\$0.53
Total Cost (\$/Cow/Month)	\$364.17	\$391.77	\$356.73	\$351.67
Total Cost (\$/cwt)	\$15.97	\$22.69	\$14.63	\$19.55
Milk Production Data				
a. Milk Sold/Total Cow/Month/ (cwt)	22.81	17.27	24.39	17.99
b. Lbs Milk Sold/milk cow/day	83.64	66.76	88.64	68.43
c. Gross Milk Receipts (\$/cwt)	\$15.08	\$17.22	\$14.82	\$16.95
d. Mailbox Price (\$/cwt)	\$14.92	\$18.68	\$14.46	\$17.54
f. Income Over Feed Cost (\$/cwt)	\$6.83	\$6.20	\$5.69	\$6.07
g. Fat Test %	3.57%	4.73%	3.48%	4.61%
h. SNF Test %	8.79%	9.39%	8.85%	9.33%
Related Data				
a. Percent Dry Cows	10%	15%	9%	13%
b. Yearly Cull Rate	59%	65%	41%	40%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.55	\$0.06	\$0.47	\$0.02
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$265.00	\$314.46	\$300.00	\$324.66
e. Grain, Mnrls & Splmnts (\$/ton)	\$260.22	\$302.36	\$269.66	\$258.17
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.98	29.50	31.70	37.57
g. Milkers (\$/hr with benefits & taxes)	\$14.29	\$14.02	\$16.88	\$14.00
h. Total Labor (\$/hr)	\$15.80	\$17.08	\$18.02	\$15.07
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.45	\$7.72	\$7.48	\$7.44
j. Milk Cow Feed Costs (\$/cwt.)	\$7.71	\$11.57	\$8.44	\$10.87