

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2015
North Valley Herd Size 1-500

Dairy ID Number	Averages		1	2	3	4	5	6
	NV Average	Herd Size 1to 500						
Feed Costs								
a. Dry Roughage	\$45.87	\$50.51	\$33.52	\$95.47	\$58.13	\$64.21	\$97.12	\$49.16
b. Wet Feed & Wet Roughage	\$53.94	\$53.33	\$62.14	\$9.34	\$41.73	\$74.08	\$0.00	\$55.15
c. Concentrates	\$95.26	\$89.44	\$166.39	\$70.61	\$53.30	\$31.76	\$73.90	\$147.66
d. Minerals & Supplements	\$10.17	\$6.06	\$0.00	\$0.00	\$3.92	\$1.97	\$0.00	\$3.03
e. Pasture	\$1.33	\$2.53	\$0.00	\$6.95	\$0.00	\$0.00	\$43.09	\$0.00
Total Feed Costs	\$206.56	\$201.87	\$262.05	\$182.38	\$157.09	\$172.03	\$214.11	\$255.01
Total Feed Costs (\$/cwt)	\$10.67	\$10.94	\$11.80	\$9.53	\$14.85	\$14.02	\$12.66	\$11.44
Total Hired Labor	\$33.71	\$36.19	\$17.06	\$70.58	\$36.05	\$39.66	\$33.10	\$45.42
Total Hired Labor Costs (\$/cwt)	\$1.74	\$1.96	\$0.77	\$3.69	\$3.41	\$3.23	\$1.96	\$2.04
Total Herd Replacement	\$37.15	\$32.65	-\$133.33	\$27.95	\$23.21	\$48.67	\$39.67	\$32.00
Total Replacement Costs (\$/cwt)	\$1.92	\$1.77	-\$6.00	\$1.46	\$2.19	\$3.97	\$2.34	\$1.44
Total Operating Costs	\$58.94	\$62.43	\$161.24	\$76.94	\$34.10	\$53.12	\$32.88	\$44.98
Total Operating Costs (\$/cwt)	\$3.04	\$3.38	\$7.26	\$4.02	\$3.22	\$4.33	\$1.94	\$2.02
Total Milk Marketing Costs	\$10.17	\$13.34	\$13.77	\$14.01	\$8.82	\$9.54	\$14.94	\$32.79
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.72	\$0.62	\$0.73	\$0.83	\$0.78	\$0.88	\$1.47
Total Cost (\$/Cow/Month)	\$346.54	\$346.48	\$320.79	\$371.86	\$259.27	\$323.02	\$334.70	\$410.20
Total Cost (\$/cwt)	\$17.89	\$18.77	\$14.44	\$19.44	\$24.51	\$26.32	\$19.79	\$18.41
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	19.37	18.46	22.21	19.13	10.58	12.27	16.92	22.28
b. Lbs Milk Sold/milk cow/day	73.86	70.81	78.00	70.60	39.58	45.26	63.26	78.65
c. Gross Milk Receipts (\$/cwt)	\$15.81	\$15.47	\$16.03	\$19.96	\$15.47	\$15.14	\$14.92	\$15.27
d. Mailbox Price (\$/cwt)	\$15.82	\$15.14	\$15.55	\$19.43	\$14.74	\$14.42	\$15.25	\$13.97
f. Income Over Feed Cost (\$/cwt)	\$5.16	\$4.21	\$3.75	\$9.89	-\$0.11	\$0.40	\$2.59	\$2.53
g. Fat Test %	3.98%	3.80%	3.69%	3.91%	3.45%	3.77%	3.72%	3.92%
h. SNF Test %	9.01%	9.00%	8.89%	8.75%	8.73%	8.80%	9.05%	9.04%
Related Data								
a. Percent Dry Cows	13%	13%	5%	10%	11%	10%	11%	6%
b. Yearly Cull Rate	43%	52%	206%	49%	30%	42%	35%	35%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.55	\$0.64	\$0.25	\$1.18	\$0.53	\$1.38	\$0.90	\$0.59
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$319.67	\$304.04	\$370.00	\$245.00	\$296.00	\$280.00	\$308.00	\$320.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$291.71	\$282.95	\$351.30	\$256.00	\$295.66	\$176.96	\$289.00	\$299.64
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.86	25.90	33.25	20.34	14.50	14.05	19.31	34.95
g. Milkers (\$/hr with benefits & taxes)	\$16.38	\$15.00	\$12.34	\$19.67	\$12.78	\$15.23	\$14.06	\$17.71
h. Total Labor (\$/hr)	\$17.31	\$15.57	\$12.34	\$18.72	\$12.47	\$14.79	\$14.38	\$18.27
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.41	\$7.28	\$9.04	\$6.34	\$5.56	\$6.05	\$7.38	\$8.67
j. Milk Cow Feed Costs (\$/cwt.)	\$10.03	\$10.28	\$11.60	\$8.98	\$14.04	\$13.37	\$11.66	\$11.02

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2015
North Valley Herd Size 1-500

Dairy ID Number	7	8	9	10	11	12	13
Feed Costs							
a. Dry Roughage	\$49.09	\$39.04	\$42.01	\$24.36	\$38.18	\$58.40	\$58.81
b. Wet Feed & Wet Roughage	\$65.60	\$69.70	\$57.55	\$96.33	\$33.71	\$38.23	\$51.57
c. Concentrates	\$119.20	\$79.73	\$92.50	\$10.29	\$101.32	\$117.78	\$102.05
d. Minerals & Supplements	\$2.95	\$6.17	\$9.61	\$0.69	\$6.13	\$1.42	\$23.09
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.63	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$236.84	\$194.64	\$201.68	\$132.31	\$179.35	\$215.82	\$235.52
Total Feed Costs (\$/cwt)	\$10.17	\$10.70	\$9.64	\$9.58	\$8.48	\$11.49	\$13.46
Total Hired Labor	\$47.99	\$52.77	\$36.64	\$18.58	\$29.81	\$31.89	\$32.10
Total Hired Labor Costs (\$/cwt)	\$2.06	\$2.90	\$1.75	\$1.35	\$1.41	\$1.70	\$1.84
Total Herd Replacement	\$37.61	\$19.45	\$49.21	\$23.34	\$27.94	\$45.44	\$48.83
Total Replacement Costs (\$/cwt)	\$1.62	\$1.07	\$2.35	\$1.69	\$1.32	\$2.42	\$2.79
Total Operating Costs	\$87.84	\$83.88	\$71.39	\$55.95	\$54.70	\$41.51	\$72.71
Total Operating Costs (\$/cwt)	\$3.77	\$4.61	\$3.41	\$4.05	\$2.59	\$2.21	\$4.16
Total Milk Marketing Costs	\$12.64	\$12.62	\$10.22	\$10.47	\$11.30	\$16.42	\$9.13
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.69	\$0.49	\$0.76	\$0.53	\$0.87	\$0.52
Total Cost (\$/Cow/Month)	\$422.92	\$363.36	\$369.13	\$240.65	\$303.10	\$351.09	\$398.30
Total Cost (\$/cwt)	\$18.16	\$19.97	\$17.65	\$17.42	\$14.34	\$18.68	\$22.77
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt)	23.29	18.20	20.91	13.81	21.14	18.79	17.49
b. Lbs Milk Sold/milk cow/day	94.01	70.75	80.50	57.35	78.94	75.16	66.41
c. Gross Milk Receipts (\$/cwt)	\$15.32	\$14.89	\$15.37	\$14.67	\$14.87	\$15.59	\$16.54
d. Mailbox Price (\$/cwt)	\$14.98	\$14.88	\$15.25	\$14.00	\$14.36	\$14.96	\$17.30
f. Income Over Feed Cost (\$/cwt)	\$4.81	\$4.18	\$5.61	\$4.42	\$5.87	\$3.47	\$3.84
g. Fat Test %	3.36%	3.81%	3.80%	3.49%	3.38%	4.02%	4.69%
h. SNF Test %	8.83%	9.14%	9.07%	8.88%	9.04%	8.95%	9.25%
Related Data							
a. Percent Dry Cows	17%	14%	13%	20%	11%	17%	12%
b. Yearly Cull Rate	64%	99%	43%	22%	32%	58%	58%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.72	\$0.81	\$0.84	\$0.91	\$0.64	\$0.38	\$0.02
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$330.00	\$285.00	\$330.18	\$303.70	\$240.00	\$292.52	\$338.06
e. Grain, Mnrls & Splmnts (\$/ton)	\$273.51	\$284.21	\$272.62	\$313.44	\$235.40	\$338.41	\$292.76
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	34.26	23.50	28.13	2.93	33.90	27.33	31.37
g. Milkers (\$/hr with benefits & taxes)	\$19.01	\$14.48	\$19.68	\$12.64	\$11.10	\$15.62	\$15.41
h. Total Labor (\$/hr)	\$17.93	\$16.63	\$19.15	\$12.52	\$11.86	\$15.12	\$16.00
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.54	\$7.44	\$7.31	\$5.28	\$6.39	\$7.98	\$8.20
j. Milk Cow Feed Costs (\$/cwt.)	\$9.09	\$10.52	\$9.09	\$9.21	\$8.09	\$10.62	\$12.35

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2015
North Valley Herd Size 501-800

Dairy ID Number	Averages		14	15	16	17	18	19
	NV Average	Herd Size 501to 800						
Feed Costs								
a. Dry Roughage	\$45.87	\$52.15	\$64.52	\$64.38	\$44.46	\$77.69	\$37.21	\$40.82
b. Wet Feed & Wet Roughage	\$53.94	\$47.78	\$31.42	\$28.74	\$55.74	\$1.96	\$63.00	\$57.64
c. Concentrates	\$95.26	\$99.23	\$152.93	\$109.40	\$97.99	\$132.70	\$120.72	\$54.60
d. Minerals & Supplements	\$10.17	\$9.31	\$0.29	\$4.09	\$11.56	\$3.62	\$0.72	\$0.53
e. Pasture	\$1.33	\$10.70	\$0.00	\$0.00	\$0.00	\$22.00	\$0.00	\$0.00
Total Feed Costs	\$206.56	\$219.18	\$249.16	\$206.61	\$209.76	\$237.97	\$221.64	\$153.59
Total Feed Costs (\$/cwt)	\$10.67	\$11.86	\$10.77	\$10.75	\$11.25	\$19.47	\$10.84	\$9.95
Total Hired Labor	\$33.71	\$34.09	\$47.98	\$37.82	\$43.53	\$34.19	\$40.53	\$31.05
Total Hired Labor Costs (\$/cwt)	\$1.74	\$1.85	\$2.07	\$1.97	\$2.33	\$2.80	\$1.98	\$2.01
Total Herd Replacement	\$37.15	\$32.84	\$36.38	\$26.09	\$71.74	\$18.64	\$32.51	\$22.81
Total Replacement Costs (\$/cwt)	\$1.92	\$1.78	\$1.57	\$1.36	\$3.85	\$1.53	\$1.59	\$1.48
Total Operating Costs	\$58.94	\$57.47	\$54.13	\$55.16	\$39.22	\$56.37	\$65.21	\$32.82
Total Operating Costs (\$/cwt)	\$3.04	\$3.11	\$2.34	\$2.87	\$2.10	\$4.61	\$3.19	\$2.13
Total Milk Marketing Costs	\$10.17	\$8.92	\$12.40	\$11.37	\$9.33	\$2.67	\$13.40	\$9.92
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.48	\$0.54	\$0.59	\$0.50	\$0.22	\$0.66	\$0.64
Total Cost (\$/Cow/Month)	\$346.54	\$352.49	\$400.06	\$337.06	\$373.57	\$349.83	\$373.28	\$250.19
Total Cost (\$/cwt)	\$17.89	\$19.08	\$17.29	\$17.54	\$20.04	\$28.62	\$18.26	\$16.21
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	19.37	18.48	23.14	19.22	18.65	12.22	20.44	15.43
b. Lbs Milk Sold/milk cow/day	73.86	71.13	86.14	70.45	70.64	48.75	77.02	60.93
c. Gross Milk Receipts (\$/cwt)	\$15.81	\$18.64	\$16.26	\$16.56	\$17.16	\$33.30	\$15.29	\$15.36
d. Mailbox Price (\$/cwt)	\$15.82	\$18.75	\$15.79	\$16.63	\$18.11	\$35.01	\$14.85	\$15.30
f. Income Over Feed Cost (\$/cwt)	\$5.16	\$6.88	\$5.02	\$5.88	\$6.86	\$15.54	\$4.01	\$5.35
g. Fat Test %	3.98%	3.87%	3.91%	4.10%	4.98%	3.47%	3.73%	3.96%
h. SNF Test %	9.01%	8.98%	8.98%	9.06%	9.21%	8.86%	8.98%	9.05%
Related Data								
a. Percent Dry Cows	13%	13%	10%	9%	12%	16%	12%	16%
b. Yearly Cull Rate	43%	41%	46%	35%	96%	32%	40%	27%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.55	\$0.74	\$0.70	\$0.64	\$0.07	\$1.30	\$0.76	\$0.85
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$319.67	\$319.60	\$300.00	\$300.92	\$356.56	\$297.50	\$288.00	\$286.65
e. Grain, Mnrls & Splmnts (\$/ton)	\$291.71	\$339.10	\$324.32	\$283.24	\$268.65	\$543.53	\$310.44	\$209.75
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.86	26.62	34.66	29.00	30.21	20.00	29.07	20.01
g. Milkers (\$/hr with benefits & taxes)	\$16.38	\$16.12	\$15.63	\$13.62	\$19.03	\$12.30	\$19.54	\$15.82
h. Total Labor (\$/hr)	\$17.31	\$16.50	\$16.78	\$13.43	\$20.09	\$13.07	\$18.98	\$19.73
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.41	\$7.89	\$8.87	\$7.29	\$7.53	\$9.22	\$7.93	\$5.73
j. Milk Cow Feed Costs (\$/cwt.)	\$10.03	\$11.09	\$10.30	\$10.35	\$10.66	\$18.92	\$10.29	\$9.40

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2015
North Valley Herd Size 501-800

Dairy ID Number	20	21	22	23	24	25	26	27
Feed Costs								
a. Dry Roughage	\$45.83	\$38.43	\$22.80	\$34.35	\$71.64	\$39.73	\$65.51	\$79.54
b. Wet Feed & Wet Roughage	\$40.86	\$82.24	\$21.24	\$72.13	\$37.53	\$80.52	\$27.86	\$58.41
c. Concentrates	\$111.19	\$50.89	\$42.02	\$97.69	\$100.17	\$81.68	\$142.77	\$104.38
d. Minerals & Supplements	\$16.55	\$41.38	\$13.34	\$9.05	\$0.59	\$14.42	\$1.12	\$10.63
e. Pasture	\$0.00	\$0.00	\$87.59	\$0.00	\$0.00	\$0.00	\$31.73	\$0.00
Total Feed Costs	\$214.43	\$212.93	\$186.98	\$213.22	\$209.93	\$216.35	\$268.98	\$252.95
Total Feed Costs (\$/cwt)	\$9.74	\$11.73	\$22.84	\$10.31	\$11.40	\$9.63	\$17.53	\$10.54
Total Hired Labor	\$36.39	\$34.67	\$19.68	\$38.78	\$21.91	\$34.52	\$32.80	\$30.66
Total Hired Labor Costs (\$/cwt)	\$1.65	\$1.91	\$2.40	\$1.88	\$1.19	\$1.54	\$2.14	\$1.28
Total Herd Replacement	\$36.45	\$48.97	\$7.57	\$37.50	\$40.73	\$32.94	\$21.04	\$31.74
Total Replacement Costs (\$/cwt)	\$1.66	\$2.70	\$0.92	\$1.81	\$2.21	\$1.47	\$1.37	\$1.32
Total Operating Costs	\$59.56	\$66.53	\$38.88	\$66.46	\$43.81	\$62.52	\$67.17	\$85.26
Total Operating Costs (\$/cwt)	\$2.71	\$3.66	\$4.75	\$3.21	\$2.38	\$2.78	\$4.38	\$3.55
Total Milk Marketing Costs	\$11.62	\$9.65	\$1.28	\$9.97	\$10.55	\$11.83	\$1.80	\$10.77
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.53	\$0.16	\$0.48	\$0.57	\$0.53	\$0.12	\$0.45
Total Cost (\$/Cow/Month)	\$358.45	\$372.75	\$254.39	\$365.94	\$326.92	\$358.17	\$391.80	\$411.38
Total Cost (\$/cwt)	\$16.28	\$20.53	\$31.08	\$17.69	\$17.76	\$15.94	\$25.53	\$17.14
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	22.02	18.16	8.19	20.68	18.41	22.47	15.34	24.00
b. Lbs Milk Sold/milk cow/day	82.06	69.26	40.41	76.54	69.59	83.20	58.80	90.37
c. Gross Milk Receipts (\$/cwt)	\$14.68	\$16.31	\$41.02	\$15.20	\$15.48	\$15.37	\$35.88	\$15.01
d. Mailbox Price (\$/cwt)	\$14.19	\$15.91	\$40.86	\$15.06	\$15.30	\$14.89	\$36.77	\$16.03
f. Income Over Feed Cost (\$/cwt)	\$4.45	\$4.18	\$18.02	\$4.75	\$3.90	\$5.26	\$19.24	\$5.49
g. Fat Test %	3.75%	3.85%	4.24%	3.85%	3.88%	3.53%	3.59%	3.75%
h. SNF Test %	8.91%	8.97%	9.28%	8.86%	9.11%	8.89%	8.92%	8.92%
Related Data								
a. Percent Dry Cows	11%	13%	32%	10%	12%	10%	13%	11%
b. Yearly Cull Rate	53%	51%	17%	47%	42%	35%	25%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.68	\$0.68	\$0.56	\$0.79	\$0.94	\$0.84	\$0.84	\$0.75
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$313.61	\$343.91	\$327.31	\$322.52	\$321.54	\$315.00	\$333.16	\$354.45
e. Grain, Mnrls & Splmnts (\$/ton)	\$261.64	\$329.95	\$637.52	\$265.54	\$283.08	\$267.91	\$493.34	\$269.96
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	35.34	20.92	7.03	29.08	26.60	26.00	22.01	31.58
g. Milkers (\$/hr with benefits & taxes)	\$13.55	\$14.78	\$21.71	\$17.90	\$20.96	\$13.65	\$17.68	\$18.77
h. Total Labor (\$/hr)	\$14.60	\$15.61	\$20.13	\$17.84	\$20.28	\$14.51	\$15.22	\$17.48
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.67	\$7.62	\$6.41	\$7.48	\$7.41	\$7.58	\$9.88	\$9.04
j. Milk Cow Feed Costs (\$/cwt.)	\$9.35	\$11.00	\$15.87	\$9.77	\$10.65	\$9.11	\$16.81	\$10.00

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2015
North Valley Herd Size 801-1500

Dairy ID Number	Averages		28	29	30	31	32	33
	NV Average	Herd Size 801to 1500						
Feed Costs								
a. Dry Roughage	\$45.87	\$46.97	\$44.10	\$65.40	\$53.43	\$27.59	\$49.70	\$47.80
b. Wet Feed & Wet Roughage	\$53.94	\$60.54	\$71.80	\$76.05	\$66.45	\$58.90	\$51.63	\$54.60
c. Concentrates	\$95.26	\$87.00	\$99.72	\$69.33	\$97.06	\$89.94	\$88.34	\$99.50
d. Minerals & Supplements	\$10.17	\$7.81	\$14.69	\$9.73	\$7.86	\$10.72	\$5.32	\$0.32
e. Pasture	\$1.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$206.56	\$202.32	\$230.31	\$220.51	\$224.80	\$187.16	\$194.99	\$202.23
Total Feed Costs (\$/cwt)	\$10.67	\$10.33	\$10.08	\$11.81	\$10.48	\$10.91	\$10.17	\$10.06
Total Hired Labor	\$33.71	\$37.89	\$40.58	\$48.77	\$47.44	\$34.62	\$26.75	\$46.45
Total Hired Labor Costs (\$/cwt)	\$1.74	\$1.94	\$1.78	\$2.61	\$2.21	\$2.02	\$1.39	\$2.31
Total Herd Replacement	\$37.15	\$34.40	\$43.10	\$40.12	\$22.39	\$36.71	\$43.10	\$41.07
Total Replacement Costs (\$/cwt)	\$1.92	\$1.76	\$1.89	\$2.15	\$1.04	\$2.14	\$2.25	\$2.04
Total Operating Costs	\$58.94	\$56.95	\$53.36	\$59.55	\$60.80	\$55.33	\$82.19	\$64.09
Total Operating Costs (\$/cwt)	\$3.04	\$2.91	\$2.34	\$3.19	\$2.83	\$3.23	\$4.29	\$3.19
Total Milk Marketing Costs	\$10.17	\$10.66	\$13.22	\$12.06	\$12.52	\$10.16	\$10.09	\$11.85
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.54	\$0.58	\$0.65	\$0.58	\$0.59	\$0.53	\$0.59
Total Cost (\$/Cow/Month)	\$346.54	\$342.22	\$380.57	\$381.02	\$367.95	\$323.98	\$357.12	\$365.69
Total Cost (\$/cwt)	\$17.89	\$17.48	\$16.66	\$20.40	\$17.15	\$18.89	\$18.62	\$18.20
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	19.37	19.58	22.84	18.67	21.45	17.15	19.18	20.09
b. Lbs Milk Sold/milk cow/day	73.86	73.57	85.90	72.03	80.34	62.88	72.75	73.72
c. Gross Milk Receipts (\$/cwt)	\$15.81	\$15.22	\$14.78	\$16.51	\$15.78	\$15.28	\$15.67	\$15.67
d. Mailbox Price (\$/cwt)	\$15.82	\$14.99	\$14.34	\$16.16	\$15.81	\$14.97	\$15.16	\$15.42
f. Income Over Feed Cost (\$/cwt)	\$5.16	\$4.66	\$4.26	\$4.36	\$5.33	\$4.05	\$5.00	\$5.35
g. Fat Test %	3.98%	3.79%	3.59%	3.80%	3.94%	4.02%	3.72%	3.44%
h. SNF Test %	9.01%	8.95%	8.88%	8.74%	8.91%	9.08%	8.96%	8.94%
Related Data								
a. Percent Dry Cows	13%	11%	11%	14%	11%	9%	12%	9%
b. Yearly Cull Rate	43%	43%	47%	50%	31%	35%	45%	106%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.55	\$0.72	\$0.92	\$0.75	\$0.60	\$0.63	\$0.76	\$0.78
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$319.67	\$314.70	\$310.00	\$278.37	\$355.00	\$270.00	\$328.00	\$330.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$291.71	\$269.48	\$265.81	\$311.27	\$302.51	\$275.73	\$266.44	\$243.36
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.86	26.71	32.03	18.88	25.61	26.63	26.30	29.57
g. Milkers (\$/hr with benefits & taxes)	\$16.38	\$16.85	\$17.94	\$21.58	\$19.72	\$13.68	\$15.77	\$16.80
h. Total Labor (\$/hr)	\$17.31	\$17.22	\$17.23	\$19.84	\$21.74	\$13.80	\$15.04	\$17.11
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.41	\$7.19	\$8.28	\$7.90	\$8.00	\$6.69	\$6.95	\$7.13
j. Milk Cow Feed Costs (\$/cwt.)	\$10.03	\$9.78	\$9.63	\$10.96	\$9.95	\$10.64	\$9.55	\$9.67

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2015
North Valley Herd Size 801-1500

Dairy ID Number	34	35	36	37	38	39	40	41
Feed Costs								
a. Dry Roughage	\$42.81	\$69.61	\$46.89	\$34.42	\$38.71	\$39.76	\$39.23	\$60.95
b. Wet Feed & Wet Roughage	\$56.26	\$59.45	\$55.93	\$54.65	\$60.71	\$68.42	\$58.51	\$59.45
c. Concentrates	\$115.08	\$76.57	\$57.56	\$89.87	\$70.20	\$78.80	\$89.28	\$101.80
d. Minerals & Supplements	\$4.63	\$8.47	\$6.71	\$5.70	\$0.45	\$15.52	\$8.73	\$10.66
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$218.78	\$214.10	\$167.08	\$184.63	\$170.07	\$202.50	\$195.75	\$232.85
Total Feed Costs (\$/cwt)	\$10.87	\$9.55	\$14.23	\$10.00	\$10.31	\$10.52	\$9.31	\$9.39
Total Hired Labor	\$23.94	\$41.86	\$27.76	\$38.32	\$35.06	\$37.01	\$46.95	\$36.96
Total Hired Labor Costs (\$/cwt)	\$1.19	\$1.87	\$2.36	\$2.08	\$2.12	\$1.92	\$2.23	\$1.49
Total Herd Replacement	\$45.93	\$36.77	\$34.78	\$13.85	\$41.71	\$24.64	\$26.98	\$38.55
Total Replacement Costs (\$/cwt)	\$2.28	\$1.64	\$2.96	\$0.75	\$2.53	\$1.28	\$1.28	\$1.55
Total Operating Costs	\$36.98	\$56.92	\$40.50	\$56.63	\$51.96	\$53.42	\$60.71	\$67.29
Total Operating Costs (\$/cwt)	\$1.84	\$2.54	\$3.45	\$3.07	\$3.15	\$2.77	\$2.89	\$2.71
Total Milk Marketing Costs	\$10.51	\$10.20	\$5.78	\$10.16	\$9.47	\$10.34	\$11.35	\$12.63
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.46	\$0.49	\$0.55	\$0.57	\$0.54	\$0.54	\$0.51
Total Cost (\$/Cow/Month)	\$336.14	\$359.85	\$275.92	\$303.58	\$308.27	\$327.92	\$341.73	\$388.28
Total Cost (\$/cwt)	\$16.70	\$16.06	\$23.49	\$16.45	\$18.68	\$17.03	\$16.25	\$15.66
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	20.13	22.41	11.74	18.46	16.50	19.26	21.03	24.79
b. Lbs Milk Sold/milk cow/day	73.02	83.11	47.08	71.87	64.36	78.72	70.52	90.82
c. Gross Milk Receipts (\$/cwt)	\$14.41	\$14.87	\$17.19	\$15.31	\$15.11	\$15.25	\$14.85	\$14.33
d. Mailbox Price (\$/cwt)	\$13.86	\$14.88	\$18.09	\$14.66	\$14.98	\$15.17	\$14.69	\$14.02
f. Income Over Feed Cost (\$/cwt)	\$2.99	\$5.33	\$3.86	\$4.65	\$4.67	\$4.65	\$5.38	\$4.63
g. Fat Test %	3.54%	3.88%	5.00%	3.51%	3.87%	3.84%	3.87%	3.61%
h. SNF Test %	8.98%	9.01%	9.37%	8.83%	9.08%	8.94%	8.98%	8.80%
Related Data								
a. Percent Dry Cows	8%	10%	17%	14%	15%	18%	1%	9%
b. Yearly Cull Rate	46%	45%	33%	31%	47%	32%	30%	41%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.82	\$0.82	\$0.04	\$0.74	\$1.12	\$0.82	\$0.54	\$0.62
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$285.00	\$332.37	\$350.00	\$277.50	\$321.97	\$316.98	\$350.00	\$315.56
e. Grain, Mnrls & Splmnts (\$/ton)	\$277.25	\$259.87	\$280.34	\$238.60	\$253.02	\$262.10	\$256.63	\$279.27
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.31	23.88	17.57	31.18	21.34	28.68	25.59	28.88
g. Milkers (\$/hr with benefits & taxes)	\$15.24	\$17.15	\$15.09	\$15.07	\$15.41	\$19.79	\$16.91	\$17.12
h. Total Labor (\$/hr)	\$15.90	\$18.16	\$14.74	\$15.56	\$17.92	\$20.13	\$16.31	\$18.06
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.54	\$7.61	\$6.16	\$6.75	\$6.11	\$7.50	\$6.55	\$8.07
j. Milk Cow Feed Costs (\$/cwt.)	\$10.32	\$9.15	\$13.09	\$9.39	\$9.50	\$9.53	\$9.29	\$8.88

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2015
North Valley Herd Size 1501 Plus

Dairy ID Number	Averages		42	43	44	45	46	47	48
	NV Average	Herd Size 1501plus							
Feed Costs									
a. Dry Roughage	\$45.87	\$44.06	\$26.54	\$48.15	\$35.73	\$28.91	\$41.61	\$40.88	\$56.62
b. Wet Feed & Wet Roughage	\$53.94	\$53.05	\$84.35	\$68.32	\$44.34	\$73.56	\$61.83	\$60.29	\$56.39
c. Concentrates	\$95.26	\$97.57	\$67.31	\$117.14	\$163.74	\$87.43	\$66.64	\$94.31	\$107.76
d. Minerals & Supplements	\$10.17	\$11.37	\$0.00	\$10.91	\$16.92	\$10.98	\$8.35	\$21.72	\$26.81
e. Pasture	\$1.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$206.56	\$206.05	\$178.20	\$244.52	\$260.73	\$200.88	\$178.43	\$217.21	\$247.58
Total Feed Costs (\$/cwt)	\$10.67	\$10.55	\$9.89	\$11.39	\$12.02	\$9.99	\$10.50	\$10.32	\$9.69
Total Hired Labor	\$33.71	\$32.16	\$25.15	\$32.69	\$35.58	\$27.95	\$24.73	\$48.47	\$35.03
Total Hired Labor Costs (\$/cwt)	\$1.74	\$1.65	\$1.40	\$1.52	\$1.64	\$1.39	\$1.46	\$2.30	\$1.37
Total Herd Replacement	\$37.15	\$39.11	\$25.15	\$20.32	\$31.28	\$18.37	\$39.64	\$40.05	\$32.86
Total Replacement Costs (\$/cwt)	\$1.92	\$2.00	\$1.40	\$0.95	\$1.44	\$0.91	\$2.33	\$1.90	\$1.29
Total Operating Costs	\$58.94	\$59.53	\$58.21	\$50.25	\$50.22	\$68.00	\$60.15	\$74.40	\$65.44
Total Operating Costs (\$/cwt)	\$3.04	\$3.05	\$3.23	\$2.34	\$2.32	\$3.38	\$3.54	\$3.54	\$2.56
Total Milk Marketing Costs	\$10.17	\$9.97	\$10.12	\$11.20	\$10.92	\$10.93	\$8.36	\$14.12	\$12.92
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.51	\$0.56	\$0.52	\$0.50	\$0.54	\$0.49	\$0.67	\$0.51
Total Cost (\$/Cow/Month)	\$346.54	\$346.82	\$296.83	\$358.98	\$388.73	\$326.14	\$311.32	\$394.25	\$393.84
Total Cost (\$/cwt)	\$17.89	\$17.76	\$16.47	\$16.73	\$17.93	\$16.22	\$18.32	\$18.74	\$15.41
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	19.37	19.53	18.02	21.46	21.69	20.10	16.99	21.04	25.56
b. Lbs Milk Sold/milk cow/day	73.86	74.67	68.90	81.06	83.47	81.18	78.04	77.88	95.59
c. Gross Milk Receipts (\$/cwt)	\$15.81	\$15.56	\$14.79	\$14.76	\$14.69	\$14.46	\$15.13	\$15.99	\$15.00
d. Mailbox Price (\$/cwt)	\$15.82	\$15.65	\$15.77	\$14.30	\$14.45	\$14.23	\$14.89	\$15.66	\$14.81
f. Income Over Feed Cost (\$/cwt)	\$5.16	\$5.10	\$5.88	\$2.91	\$2.43	\$4.24	\$4.39	\$5.34	\$5.12
g. Fat Test %	3.98%	4.07%	3.81%	3.80%	3.65%	3.67%	4.08%	3.72%	3.72%
h. SNF Test %	9.01%	9.03%	9.05%	8.96%	8.80%	8.95%	8.85%	8.84%	8.77%
Related Data									
a. Percent Dry Cows	13%	13%	13%	12%	13%	17%	27%	10%	11%
b. Yearly Cull Rate	43%	43%	25%	24%	32%	18%	43%	53%	35%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.55	\$0.46	\$0.94	\$0.85	\$0.48	\$0.82	\$0.55	\$0.70	\$0.38
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$319.67	\$323.03	\$307.36	\$310.68	\$300.00	\$316.98	\$325.00	\$316.73	\$303.79
e. Grain, Mnrls & Splmnts (\$/ton)	\$291.71	\$279.78	\$257.85	\$301.74	\$313.11	\$268.66	\$285.31	\$257.39	\$285.15
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.86	30.15	19.42	31.24	38.03	28.89	22.55	33.38	34.34
g. Milkers (\$/hr with benefits & taxes)	\$16.38	\$16.42	\$15.50	\$12.25	\$16.09	\$20.23	\$16.53	\$14.96	\$22.97
h. Total Labor (\$/hr)	\$17.31	\$17.69	\$16.10	\$14.94	\$16.53	\$20.91	\$16.99	\$16.15	\$22.83
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.41	\$7.40	\$6.35	\$8.88	\$8.61	\$7.55	\$7.28	\$7.66	\$8.77
j. Milk Cow Feed Costs (\$/cwt.)	\$10.03	\$9.91	\$9.22	\$10.95	\$10.31	\$9.30	\$9.33	\$9.83	\$9.18

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2015
North Valley Herd Size 1501 Plus

Dairy ID Number	49	50	51	52	53	54	55	56	57
Feed Costs									
a. Dry Roughage	\$61.20	\$52.19	\$50.63	\$55.80	\$51.07	\$28.92	\$42.88	\$43.82	\$18.87
b. Wet Feed & Wet Roughage	\$38.03	\$82.43	\$61.60	\$61.81	\$46.39	\$61.27	\$54.73	\$39.53	\$62.07
c. Concentrates	\$88.41	\$73.31	\$112.05	\$97.87	\$98.30	\$93.98	\$90.57	\$90.85	\$101.01
d. Minerals & Supplements	\$6.52	\$1.21	\$12.25	\$16.33	\$20.18	\$11.92	\$11.75	\$9.99	\$9.18
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$194.16	\$209.14	\$236.53	\$231.81	\$215.94	\$196.09	\$199.93	\$184.19	\$191.14
Total Feed Costs (\$/cwt)	\$9.81	\$11.07	\$9.51	\$10.10	\$11.75	\$10.78	\$11.70	\$11.37	\$11.47
Total Hired Labor	\$38.43	\$28.73	\$44.45	\$27.98	\$25.17	\$26.15	\$28.90	\$33.31	\$41.51
Total Hired Labor Costs (\$/cwt)	\$1.94	\$1.52	\$1.79	\$1.22	\$1.37	\$1.44	\$1.69	\$2.06	\$2.49
Total Herd Replacement	\$44.26	\$42.69	\$38.75	\$39.98	\$43.77	\$29.44	\$34.37	\$46.12	\$52.04
Total Replacement Costs (\$/cwt)	\$2.24	\$2.26	\$1.56	\$1.74	\$2.38	\$1.62	\$2.01	\$2.85	\$3.12
Total Operating Costs	\$47.99	\$49.69	\$58.99	\$43.91	\$54.86	\$55.48	\$60.71	\$66.53	\$66.09
Total Operating Costs (\$/cwt)	\$2.43	\$2.63	\$2.37	\$1.91	\$2.99	\$3.05	\$3.55	\$4.11	\$3.97
Total Milk Marketing Costs	\$11.27	\$10.50	\$12.81	\$11.67	\$7.24	\$10.29	\$8.60	\$7.22	\$6.46
Total Milk Marketing Costs (\$/cwt)	\$0.57	\$0.56	\$0.52	\$0.51	\$0.39	\$0.57	\$0.50	\$0.45	\$0.39
Total Cost (\$/Cow/Month)	\$336.10	\$340.74	\$391.53	\$355.35	\$346.98	\$317.45	\$332.52	\$337.36	\$357.23
Total Cost (\$/cwt)	\$16.99	\$18.04	\$15.74	\$15.48	\$18.89	\$17.46	\$19.45	\$20.83	\$21.44
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	19.79	18.89	24.87	22.95	18.37	18.18	17.09	16.20	16.66
b. Lbs Milk Sold/milk cow/day	78.26	70.17	91.81	85.55	67.87	70.54	67.02	61.88	66.45
c. Gross Milk Receipts (\$/cwt)	\$14.99	\$14.85	\$14.92	\$15.37	\$16.90	\$14.92	\$16.89	\$16.82	\$16.53
d. Mailbox Price (\$/cwt)	\$14.54	\$14.48	\$14.75	\$15.06	\$17.98	\$14.67	\$17.71	\$17.65	\$16.44
f. Income Over Feed Cost (\$/cwt)	\$4.73	\$3.41	\$5.24	\$4.96	\$6.22	\$3.88	\$6.02	\$6.27	\$4.97
g. Fat Test %	3.63%	3.64%	3.77%	3.77%	4.73%	3.87%	4.90%	4.81%	4.62%
h. SNF Test %	8.93%	8.74%	8.81%	8.89%	9.30%	9.07%	9.23%	9.33%	9.40%
Related Data									
a. Percent Dry Cows	16%	10%	10%	11%	10%	14%	15%	13%	16%
b. Yearly Cull Rate	43%	37%	41%	40%	47%	28%	70%	52%	48%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.96	\$0.84	\$0.58	\$0.61	\$0.03	\$0.75	\$0.07	\$0.03	\$0.05
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$290.00	\$302.51	\$311.00	\$324.90	\$344.29	\$269.92	\$356.57	\$345.87	\$280.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$256.99	\$345.91	\$285.33	\$272.90	\$289.66	\$285.31	\$274.31	\$261.67	\$259.05
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.89	15.27	31.13	30.03	29.60	28.03	28.39	28.82	32.70
g. Milkers (\$/hr with benefits & taxes)	\$17.41	\$17.75	\$19.37	\$16.78	\$14.13	\$13.49	\$22.23	\$18.18	\$16.30
h. Total Labor (\$/hr)	\$18.53	\$17.38	\$21.28	\$18.29	\$14.65	\$13.50	\$21.82	\$18.91	\$19.04
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.99	\$7.36	\$8.25	\$8.23	\$7.64	\$7.15	\$7.30	\$6.71	\$7.04
j. Milk Cow Feed Costs (\$/cwt.)	\$8.93	\$10.49	\$8.99	\$9.62	\$11.26	\$10.14	\$10.89	\$10.84	\$10.59

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2015
North Valley Herd Size 1501 Plus

Dairy ID Number	58	59	60	61
Feed Costs				
a. Dry Roughage	\$38.65	\$60.02	\$45.65	\$47.13
b. Wet Feed & Wet Roughage	\$48.16	\$34.28	\$57.93	\$33.25
c. Concentrates	\$92.77	\$104.42	\$95.34	\$102.60
d. Minerals & Supplements	\$6.21	\$5.11	\$14.50	\$10.89
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$185.79	\$203.83	\$213.42	\$193.88
Total Feed Costs (\$/cwt)	\$8.73	\$13.49	\$8.89	\$11.21
Total Hired Labor	\$43.10	\$36.39	\$30.32	\$22.30
Total Hired Labor Costs (\$/cwt)	\$2.02	\$2.41	\$1.26	\$1.29
Total Herd Replacement	\$53.33	\$46.88	\$34.19	\$40.18
Total Replacement Costs (\$/cwt)	\$2.51	\$3.10	\$1.42	\$2.32
Total Operating Costs	\$67.68	\$55.18	\$61.02	\$60.71
Total Operating Costs (\$/cwt)	\$3.18	\$3.65	\$2.54	\$3.51
Total Milk Marketing Costs	\$9.52	\$8.34	\$12.58	\$9.01
Total Milk Marketing Costs (\$/cwt)	\$0.45	\$0.55	\$0.52	\$0.52
Total Cost (\$/Cow/Month)	\$359.41	\$350.62	\$351.53	\$326.08
Total Cost (\$/cwt)	\$16.89	\$23.21	\$14.65	\$18.85
Milk Production Data				
a. Milk Sold/Total Cow/Month/ (cwt)	21.28	15.11	24.00	17.30
b. Lbs Milk Sold/milk cow/day	80.38	58.88	86.80	65.90
c. Gross Milk Receipts (\$/cwt)	\$15.08	\$17.02	\$14.45	\$16.66
d. Mailbox Price (\$/cwt)	\$14.93	\$17.92	\$14.12	\$17.30
f. Income Over Feed Cost (\$/cwt)	\$6.20	\$4.43	\$5.23	\$6.09
g. Fat Test %	3.71%	4.85%	3.44%	4.72%
h. SNF Test %	8.83%	9.47%	8.82%	9.33%
Related Data				
a. Percent Dry Cows	12%	14%	8%	13%
b. Yearly Cull Rate	53%	68%	39%	36%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.71	\$0.05	\$0.71	\$0.03
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$345.00	\$333.00	\$298.63	\$353.03
e. Grain, Mnrls & Splmnts (\$/ton)	\$262.60	\$291.24	\$281.07	\$260.65
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.51	28.69	28.09	32.51
g. Milkers (\$/hr with benefits & taxes)	\$17.22	\$14.36	\$16.89	\$14.28
h. Total Labor (\$/hr)	\$18.60	\$17.32	\$18.29	\$15.25
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.61	\$7.33	\$7.47	\$7.00
j. Milk Cow Feed Costs (\$/cwt.)	\$8.23	\$12.45	\$8.60	\$10.63