

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2014
North Valley Herd Size 1-500

Dairy ID Number	Averages		1	2	3	4	5	6
	NV Average	Herd Size 1to 500						
Feed Costs								
a. Dry Roughage	\$47.03	\$47.64	\$42.28	\$73.56	\$50.62	\$64.23	\$75.32	\$56.87
b. Wet Feed & Wet Roughage	\$52.04	\$55.27	\$48.07	\$9.89	\$58.00	\$74.23	\$0.00	\$54.19
c. Concentrates	\$94.63	\$87.98	\$143.76	\$64.50	\$45.68	\$37.47	\$77.60	\$118.08
d. Minerals & Supplements	\$10.09	\$5.95	\$0.00	\$0.00	\$14.09	\$1.93	\$0.00	\$3.53
e. Pasture	\$0.72	\$1.73	\$0.00	\$6.95	\$0.00	\$0.00	\$27.19	\$0.00
Total Feed Costs	\$204.51	\$198.57	\$234.10	\$154.89	\$168.38	\$177.86	\$180.12	\$232.67
Total Feed Costs (\$/cwt)	\$10.84	\$11.12	\$14.15	\$8.77	\$16.26	\$13.45	\$12.31	\$11.51
Total Hired Labor	\$35.33	\$35.51	\$0.00	\$78.00	\$33.90	\$46.96	\$29.00	\$48.05
Total Hired Labor Costs (\$/cwt)	\$1.87	\$1.99	\$0.00	\$4.42	\$3.27	\$3.55	\$1.98	\$2.38
Total Herd Replacement	\$32.71	\$28.96	-\$212.78	\$20.18	\$19.02	\$34.26	\$29.79	\$29.17
Total Replacement Costs (\$/cwt)	\$1.73	\$1.62	-\$12.87	\$1.14	\$1.84	\$2.59	\$2.04	\$1.44
Total Operating Costs	\$62.69	\$64.87	\$270.76	\$82.61	\$37.03	\$52.27	\$40.70	\$42.78
Total Operating Costs (\$/cwt)	\$3.32	\$3.63	\$16.37	\$4.68	\$3.58	\$3.95	\$2.78	\$2.12
Total Milk Marketing Costs	\$10.05	\$13.00	\$12.62	\$13.87	\$8.73	\$10.01	\$13.71	\$29.73
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.73	\$0.76	\$0.79	\$0.84	\$0.76	\$0.94	\$1.47
Total Cost (\$/Cow/Month)	\$345.29	\$340.92	\$304.72	\$349.56	\$267.07	\$321.35	\$293.31	\$382.40
Total Cost (\$/cwt)	\$18.30	\$19.08	\$18.42	\$19.80	\$25.79	\$24.29	\$20.05	\$18.92
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	18.87	17.86	16.54	17.66	10.36	13.23	14.63	20.21
b. Lbs Milk Sold/milk cow/day	71.54	67.92	60.06	64.69	40.25	48.22	54.23	78.89
c. Gross Milk Receipts (\$/cwt)	\$21.25	\$20.73	\$20.86	\$21.93	\$20.50	\$20.85	\$19.97	\$20.60
d. Mailbox Price (\$/cwt)	\$21.39	\$20.53	\$20.28	\$21.55	\$19.95	\$20.46	\$20.35	\$19.13
f. Income Over Feed Cost (\$/cwt)	\$10.55	\$9.42	\$6.13	\$12.77	\$3.69	\$7.01	\$8.04	\$7.62
g. Fat Test %	4.01%	3.81%	3.72%	4.03%	3.55%	3.85%	3.72%	3.94%
h. SNF Test %	9.06%	9.01%	8.92%	8.83%	8.57%	8.98%	8.94%	9.09%
Related Data								
a. Percent Dry Cows	14%	14%	10%	11%	16%	11%	12%	16%
b. Yearly Cull Rate	43%	49%	361%	84%	29%	29%	28%	32%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.59	\$0.84	\$4.94	\$1.63	\$1.16	\$1.62	\$1.30	\$1.21
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$321.58	\$305.86	\$370.00	\$225.00	\$296.00	\$280.00	\$308.00	\$300.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$295.50	\$278.74	\$359.01	\$194.00	\$320.36	\$163.24	\$289.00	\$304.84
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.91	25.53	29.09	24.35	14.50	17.60	19.87	29.78
g. Milkers (\$/hr with benefits & taxes)	\$16.40	\$14.96	\$0.00	\$18.59	\$13.16	\$16.87	\$11.72	\$16.37
h. Total Labor (\$/hr)	\$17.29	\$15.45	\$0.00	\$17.78	\$12.37	\$17.88	\$12.55	\$15.90
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.24	\$7.07	\$8.17	\$5.31	\$5.93	\$6.16	\$6.23	\$8.23
j. Milk Cow Feed Costs (\$/cwt.)	\$10.12	\$10.41	\$13.60	\$8.21	\$14.72	\$12.77	\$11.49	\$10.43

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2014
North Valley Herd Size 1-500

Dairy ID Number	7	8	9	10	11	12	13
Feed Costs							
a. Dry Roughage	\$32.39	\$43.84	\$41.71	\$25.11	\$39.84	\$54.00	\$56.99
b. Wet Feed & Wet Roughage	\$79.30	\$60.72	\$74.28	\$94.91	\$33.02	\$44.01	\$40.49
c. Concentrates	\$117.23	\$96.48	\$85.64	\$17.40	\$106.23	\$118.05	\$100.92
d. Minerals & Supplements	\$2.84	\$10.12	\$6.63	\$0.66	\$6.10	\$1.50	\$17.22
e. Pasture	\$0.00	\$0.00	\$0.00	\$1.21	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$231.75	\$211.16	\$208.27	\$139.30	\$185.18	\$217.55	\$215.62
Total Feed Costs (\$/cwt)	\$10.13	\$9.55	\$10.67	\$10.72	\$9.06	\$12.42	\$12.84
Total Hired Labor	\$40.93	\$36.40	\$40.33	\$21.41	\$23.22	\$31.51	\$41.24
Total Hired Labor Costs (\$/cwt)	\$1.79	\$1.65	\$2.07	\$1.65	\$1.14	\$1.80	\$2.46
Total Herd Replacement	\$35.03	\$43.26	\$26.48	\$21.82	\$22.68	\$40.82	\$42.86
Total Replacement Costs (\$/cwt)	\$1.53	\$1.96	\$1.36	\$1.68	\$1.11	\$2.33	\$2.55
Total Operating Costs	\$84.27	\$78.73	\$67.35	\$72.16	\$56.34	\$41.17	\$78.75
Total Operating Costs (\$/cwt)	\$3.68	\$3.56	\$3.45	\$5.55	\$2.76	\$2.35	\$4.69
Total Milk Marketing Costs	\$12.72	\$10.79	\$13.53	\$10.08	\$11.11	\$15.45	\$8.99
Total Milk Marketing Costs (\$/cwt)	\$0.56	\$0.49	\$0.69	\$0.78	\$0.54	\$0.88	\$0.54
Total Cost (\$/Cow/Month)	\$404.71	\$380.33	\$355.96	\$264.76	\$298.53	\$346.49	\$387.46
Total Cost (\$/cwt)	\$17.69	\$17.20	\$18.24	\$20.38	\$14.60	\$19.77	\$23.07
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt)	22.88	22.11	19.52	12.99	20.44	17.52	16.79
b. Lbs Milk Sold/milk cow/day	86.07	80.00	71.88	53.52	77.55	69.22	63.31
c. Gross Milk Receipts (\$/cwt)	\$20.48	\$19.87	\$20.67	\$19.63	\$19.95	\$21.39	\$22.98
d. Mailbox Price (\$/cwt)	\$20.15	\$19.73	\$20.85	\$19.21	\$19.49	\$20.87	\$24.18
f. Income Over Feed Cost (\$/cwt)	\$10.02	\$10.18	\$10.18	\$8.49	\$10.43	\$8.46	\$11.34
g. Fat Test %	3.34%	3.58%	3.85%	3.45%	3.33%	4.14%	4.83%
h. SNF Test %	8.92%	8.76%	9.18%	8.84%	9.09%	8.99%	9.39%
Related Data							
a. Percent Dry Cows	13%	10%	11%	21%	14%	17%	13%
b. Yearly Cull Rate	72%	49%	67%	21%	26%	56%	50%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.63	\$0.84	\$0.46	\$0.99	\$0.72	\$0.91	\$0.04
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$330.00	\$361.00	\$285.00	\$303.70	\$240.00	\$299.49	\$365.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$273.46	\$272.38	\$284.21	\$305.37	\$246.53	\$329.40	\$286.08
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.71	27.81	23.92	4.89	34.31	27.79	30.50
g. Milkers (\$/hr with benefits & taxes)	\$18.81	\$18.87	\$13.46	\$11.65	\$10.36	\$15.98	\$17.63
h. Total Labor (\$/hr)	\$16.95	\$18.02	\$16.05	\$11.92	\$11.37	\$15.49	\$18.17
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.95	\$7.31	\$7.57	\$5.37	\$6.63	\$7.91	\$7.56
j. Milk Cow Feed Costs (\$/cwt.)	\$9.23	\$9.14	\$10.54	\$10.04	\$8.56	\$11.42	\$11.94

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2014
North Valley Herd Size 501-800

Dairy ID Number	Averages		14	15	16	17	18	19	20
	NV Average	Herd Size 501to 800							
Feed Costs									
a. Dry Roughage	\$47.03	\$55.60	\$67.59	\$67.92	\$68.65	\$42.03	\$89.37	\$25.58	\$37.27
b. Wet Feed & Wet Roughage	\$52.04	\$51.00	\$31.44	\$39.57	\$33.77	\$57.52	\$2.08	\$40.31	\$51.45
c. Concentrates	\$94.63	\$98.97	\$158.29	\$85.42	\$104.88	\$97.61	\$140.14	\$42.47	\$121.51
d. Minerals & Supplements	\$10.09	\$9.25	\$0.28	\$2.70	\$4.00	\$11.53	\$3.61	\$6.94	\$1.13
e. Pasture	\$0.72	\$4.69	\$0.00	\$0.00	\$0.00	\$0.00	\$25.64	\$54.32	\$0.00
Total Feed Costs	\$204.51	\$219.50	\$257.60	\$195.62	\$211.30	\$208.68	\$260.84	\$169.62	\$211.35
Total Feed Costs (\$/cwt)	\$10.84	\$12.11	\$11.15	\$10.87	\$11.57	\$11.45	\$20.85	\$30.17	\$10.55
Total Hired Labor	\$35.33	\$35.19	\$48.52	\$29.47	\$40.22	\$48.62	\$33.54	\$30.61	\$40.49
Total Hired Labor Costs (\$/cwt)	\$1.87	\$1.94	\$2.10	\$1.64	\$2.20	\$2.67	\$2.68	\$5.44	\$2.02
Total Herd Replacement	\$32.71	\$30.29	\$32.84	\$25.78	\$24.51	\$65.24	\$15.51	\$6.21	\$28.08
Total Replacement Costs (\$/cwt)	\$1.73	\$1.67	\$1.42	\$1.43	\$1.34	\$3.58	\$1.24	\$1.10	\$1.40
Total Operating Costs	\$62.69	\$61.33	\$57.56	\$51.59	\$71.46	\$38.48	\$50.49	\$48.48	\$58.10
Total Operating Costs (\$/cwt)	\$3.32	\$3.38	\$2.49	\$2.87	\$3.91	\$2.11	\$4.04	\$8.62	\$2.90
Total Milk Marketing Costs	\$10.05	\$9.16	\$12.52	\$9.65	\$10.88	\$9.26	\$2.70	\$1.30	\$13.59
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.51	\$0.54	\$0.54	\$0.60	\$0.51	\$0.22	\$0.23	\$0.68
Total Cost (\$/Cow/Month)	\$345.29	\$355.47	\$409.04	\$312.11	\$358.37	\$370.29	\$363.07	\$256.23	\$351.60
Total Cost (\$/cwt)	\$18.30	\$19.61	\$17.71	\$17.34	\$19.63	\$20.31	\$29.03	\$45.58	\$17.55
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.87	18.13	23.10	18.00	18.26	18.23	12.51	5.62	20.04
b. Lbs Milk Sold/milk cow/day	71.54	69.09	85.25	67.63	66.65	67.75	46.87	31.54	73.41
c. Gross Milk Receipts (\$/cwt)	\$21.25	\$22.36	\$21.52	\$19.88	\$22.22	\$23.31	\$30.28	\$38.74	\$20.71
d. Mailbox Price (\$/cwt)	\$21.39	\$22.33	\$21.08	\$19.50	\$22.48	\$24.55	\$33.04	\$38.51	\$20.30
f. Income Over Feed Cost (\$/cwt)	\$10.55	\$10.22	\$9.92	\$8.64	\$10.91	\$13.11	\$12.18	\$8.34	\$9.75
g. Fat Test %	4.01%	3.89%	3.86%	3.67%	4.09%	5.01%	3.77%	5.25%	3.76%
h. SNF Test %	9.06%	9.00%	8.98%	9.03%	9.15%	9.27%	8.95%	9.64%	9.01%
Related Data									
a. Percent Dry Cows	14%	14%	12%	13%	11%	12%	13%	42%	11%
b. Yearly Cull Rate	43%	40%	44%	29%	33%	89%	28%	31%	37%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.59	\$0.80	\$0.75	\$1.10	\$0.89	\$0.04	\$1.31	\$0.00	\$0.75
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$321.58	\$323.89	\$300.00	\$278.09	\$309.71	\$353.52	\$335.00	\$323.23	\$288.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$295.50	\$334.50	\$323.70	\$278.18	\$283.81	\$270.59	\$538.80	\$591.06	\$314.01
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.91	26.51	35.64	23.07	27.53	29.30	20.00	9.03	28.23
g. Milkers (\$/hr with benefits & taxes)	\$16.40	\$16.27	\$15.37	\$12.27	\$13.73	\$19.60	\$12.11	\$21.33	\$18.61
h. Total Labor (\$/hr)	\$17.29	\$16.17	\$16.56	\$13.10	\$13.52	\$21.06	\$12.88	\$18.88	\$16.69
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.24	\$7.82	\$9.05	\$6.54	\$7.36	\$7.35	\$9.65	\$7.02	\$7.35
j. Milk Cow Feed Costs (\$/cwt.)	\$10.12	\$11.32	\$10.62	\$9.67	\$11.04	\$10.85	\$20.59	\$22.25	\$10.01

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2014
North Valley Herd Size 501-800

Dairy ID Number	21	22	23	24	25	26	27	28	29
Feed Costs									
a. Dry Roughage	\$44.85	\$42.83	\$42.08	\$33.03	\$72.64	\$36.57	\$91.05	\$79.63	\$45.21
b. Wet Feed & Wet Roughage	\$44.48	\$58.08	\$77.37	\$73.75	\$37.63	\$87.20	\$40.30	\$51.62	\$67.75
c. Concentrates	\$102.44	\$68.24	\$55.96	\$98.35	\$99.59	\$70.27	\$139.24	\$104.29	\$99.30
d. Minerals & Supplements	\$14.13	\$0.52	\$44.50	\$9.45	\$0.63	\$14.64	\$1.07	\$11.31	\$15.19
e. Pasture	\$0.00	\$3.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$205.90	\$172.92	\$219.91	\$214.58	\$210.49	\$208.68	\$271.66	\$246.85	\$227.45
Total Feed Costs (\$/cwt)	\$9.59	\$10.43	\$11.41	\$10.78	\$12.11	\$10.57	\$18.81	\$10.81	\$11.03
Total Hired Labor	\$36.19	\$30.61	\$33.43	\$42.85	\$22.43	\$27.67	\$32.40	\$31.65	\$39.26
Total Hired Labor Costs (\$/cwt)	\$1.69	\$1.85	\$1.73	\$2.15	\$1.29	\$1.40	\$2.24	\$1.39	\$1.90
Total Herd Replacement	\$30.20	\$24.10	\$44.77	\$31.95	\$37.04	\$29.53	\$19.84	\$27.71	\$38.88
Total Replacement Costs (\$/cwt)	\$1.41	\$1.45	\$2.32	\$1.61	\$2.13	\$1.50	\$1.37	\$1.21	\$1.89
Total Operating Costs	\$63.76	\$45.10	\$83.01	\$75.12	\$39.61	\$59.74	\$66.79	\$75.97	\$80.14
Total Operating Costs (\$/cwt)	\$2.97	\$2.72	\$4.31	\$3.77	\$2.28	\$3.03	\$4.63	\$3.33	\$3.89
Total Milk Marketing Costs	\$11.50	\$10.60	\$10.36	\$9.40	\$10.14	\$10.58	\$1.97	\$10.23	\$11.90
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.64	\$0.54	\$0.47	\$0.58	\$0.54	\$0.14	\$0.45	\$0.58
Total Cost (\$/Cow/Month)	\$347.55	\$283.33	\$391.48	\$373.90	\$319.71	\$336.20	\$392.66	\$392.42	\$397.63
Total Cost (\$/cwt)	\$16.19	\$17.09	\$20.31	\$18.79	\$18.39	\$17.03	\$27.19	\$17.19	\$19.29
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	21.47	16.58	19.27	19.90	17.38	19.74	14.44	22.83	20.61
b. Lbs Milk Sold/milk cow/day	81.39	63.54	69.60	74.31	66.89	72.63	53.34	86.81	79.41
c. Gross Milk Receipts (\$/cwt)	\$19.97	\$20.97	\$21.51	\$20.52	\$21.07	\$21.14	\$33.83	\$20.22	\$20.15
d. Mailbox Price (\$/cwt)	\$19.54	\$20.88	\$20.97	\$20.36	\$21.17	\$20.62	\$34.69	\$19.68	\$19.94
f. Income Over Feed Cost (\$/cwt)	\$9.95	\$10.45	\$9.56	\$9.58	\$9.06	\$10.05	\$15.88	\$8.87	\$8.90
g. Fat Test %	3.72%	3.96%	3.86%	3.86%	3.91%	3.78%	3.63%	3.73%	3.63%
h. SNF Test %	8.93%	9.12%	8.88%	8.86%	9.15%	8.88%	8.87%	8.95%	8.96%
Related Data									
a. Percent Dry Cows	12%	15%	10%	13%	15%	11%	12%	14%	15%
b. Yearly Cull Rate	51%	27%	48%	41%	41%	35%	27%	35%	49%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.92	\$0.57	\$0.66	\$1.08	\$0.68	\$0.95	\$0.87	\$0.73	\$0.95
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$313.40	\$290.09	\$343.91	\$322.52	\$322.78	\$315.00	\$360.95	\$352.23	\$310.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$250.10	\$218.67	\$335.72	\$273.53	\$287.48	\$284.91	\$500.93	\$273.66	\$288.75
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	34.04	23.80	21.29	28.84	26.43	21.29	20.36	31.50	30.04
g. Milkers (\$/hr with benefits & taxes)	\$13.82	\$15.76	\$13.86	\$20.13	\$22.05	\$15.51	\$17.15	\$18.86	\$16.94
h. Total Labor (\$/hr)	\$14.55	\$19.39	\$12.98	\$19.72	\$20.97	\$15.50	\$14.71	\$17.86	\$15.96
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.43	\$6.34	\$7.54	\$7.49	\$7.39	\$7.18	\$9.57	\$8.80	\$8.23
j. Milk Cow Feed Costs (\$/cwt.)	\$9.13	\$9.98	\$10.84	\$10.08	\$11.05	\$9.88	\$17.94	\$10.14	\$10.36

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2014
North Valley Herd Size 801-1500

Dairy ID Number	Averages		30	31	32	33	34	35
	NV Average	Herd Size 801to 1500						
Feed Costs								
a. Dry Roughage	\$47.03	\$47.16	\$54.37	\$43.48	\$26.61	\$51.66	\$49.60	\$39.05
b. Wet Feed & Wet Roughage	\$52.04	\$57.95	\$59.50	\$90.27	\$52.46	\$51.35	\$42.69	\$48.63
c. Concentrates	\$94.63	\$91.88	\$96.44	\$68.64	\$99.88	\$91.97	\$100.74	\$115.85
d. Minerals & Supplements	\$10.09	\$7.27	\$7.87	\$10.22	\$11.77	\$5.49	\$0.48	\$4.55
e. Pasture	\$0.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$204.51	\$204.26	\$218.18	\$212.60	\$190.72	\$200.48	\$193.51	\$208.08
Total Feed Costs (\$/cwt)	\$10.84	\$10.57	\$10.49	\$12.02	\$10.32	\$10.20	\$10.16	\$11.12
Total Hired Labor	\$35.33	\$37.33	\$50.52	\$36.57	\$33.75	\$26.24	\$46.42	\$25.72
Total Hired Labor Costs (\$/cwt)	\$1.87	\$1.93	\$2.43	\$2.07	\$1.83	\$1.34	\$2.44	\$1.38
Total Herd Replacement	\$32.71	\$29.18	\$21.63	\$34.34	\$28.70	\$37.54	\$35.63	\$38.00
Total Replacement Costs (\$/cwt)	\$1.73	\$1.51	\$1.04	\$1.94	\$1.55	\$1.91	\$1.87	\$2.03
Total Operating Costs	\$62.69	\$60.77	\$71.50	\$50.12	\$64.86	\$70.02	\$70.59	\$43.26
Total Operating Costs (\$/cwt)	\$3.32	\$3.14	\$3.44	\$2.83	\$3.51	\$3.56	\$3.71	\$2.31
Total Milk Marketing Costs	\$10.05	\$10.64	\$12.79	\$12.29	\$10.97	\$10.45	\$10.97	\$9.91
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.55	\$0.61	\$0.70	\$0.59	\$0.53	\$0.58	\$0.53
Total Cost (\$/Cow/Month)	\$345.29	\$342.19	\$374.62	\$345.94	\$329.00	\$344.72	\$357.12	\$324.97
Total Cost (\$/cwt)	\$18.30	\$17.71	\$18.01	\$19.56	\$17.80	\$17.54	\$18.75	\$17.37
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	18.87	19.32	20.80	17.69	18.48	19.65	19.05	18.70
b. Lbs Milk Sold/milk cow/day	71.54	71.78	77.35	68.40	66.94	73.71	72.13	69.68
c. Gross Milk Receipts (\$/cwt)	\$21.25	\$20.56	\$21.23	\$21.98	\$20.64	\$20.77	\$20.14	\$19.23
d. Mailbox Price (\$/cwt)	\$21.39	\$20.33	\$21.34	\$22.27	\$19.99	\$20.31	\$19.94	\$18.79
f. Income Over Feed Cost (\$/cwt)	\$10.55	\$9.76	\$10.85	\$10.25	\$9.67	\$10.10	\$9.78	\$7.66
g. Fat Test %	4.01%	3.81%	3.92%	3.87%	3.86%	3.69%	3.30%	3.38%
h. SNF Test %	9.06%	8.99%	8.96%	8.82%	9.23%	8.91%	8.99%	9.00%
Related Data								
a. Percent Dry Cows	14%	12%	12%	16%	10%	13%	14%	12%
b. Yearly Cull Rate	43%	40%	32%	45%	29%	41%	111%	41%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.59	\$0.71	\$0.62	\$0.77	\$0.73	\$0.62	\$1.02	\$1.01
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$321.58	\$311.31	\$355.00	\$295.00	\$270.00	\$328.00	\$330.00	\$265.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$295.50	\$277.12	\$300.26	\$299.78	\$276.01	\$267.85	\$250.52	\$289.45
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.91	26.71	25.42	19.62	29.43	26.92	29.79	30.94
g. Milkers (\$/hr with benefits & taxes)	\$16.40	\$15.55	\$20.75	\$17.22	\$13.55	\$15.53	\$16.20	\$17.92
h. Total Labor (\$/hr)	\$17.29	\$16.47	\$22.86	\$15.35	\$13.90	\$15.22	\$16.55	\$18.59
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.24	\$7.15	\$7.64	\$7.53	\$6.84	\$7.03	\$6.85	\$7.28
j. Milk Cow Feed Costs (\$/cwt.)	\$10.12	\$9.97	\$9.88	\$11.02	\$10.21	\$9.53	\$9.50	\$10.45

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2014
North Valley Herd Size 801-1500

Dairy ID Number	36	37	38	39	40	41	42
Feed Costs							
a. Dry Roughage	\$42.93	\$61.65	\$48.11	\$35.46	\$40.79	\$56.44	\$57.77
b. Wet Feed & Wet Roughage	\$58.19	\$64.40	\$58.99	\$59.96	\$55.09	\$60.27	\$54.55
c. Concentrates	\$72.86	\$77.78	\$65.49	\$94.81	\$85.43	\$95.03	\$121.77
d. Minerals & Supplements	\$6.95	\$8.24	\$0.48	\$5.78	\$8.74	\$10.61	\$11.54
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$180.94	\$212.07	\$173.08	\$196.01	\$190.05	\$222.35	\$245.64
Total Feed Costs (\$/cwt)	\$14.26	\$10.14	\$10.06	\$10.40	\$8.93	\$9.58	\$11.91
Total Hired Labor	\$27.20	\$41.48	\$37.48	\$36.68	\$50.49	\$37.76	\$34.49
Total Hired Labor Costs (\$/cwt)	\$2.14	\$1.98	\$2.18	\$1.95	\$2.37	\$1.63	\$1.67
Total Herd Replacement	\$34.09	\$31.42	\$32.44	\$15.97	\$23.24	\$32.67	\$20.19
Total Replacement Costs (\$/cwt)	\$2.69	\$1.50	\$1.88	\$0.85	\$1.09	\$1.41	\$0.98
Total Operating Costs	\$47.98	\$72.20	\$56.04	\$54.86	\$58.20	\$80.33	\$51.75
Total Operating Costs (\$/cwt)	\$3.78	\$3.45	\$3.26	\$2.91	\$2.74	\$3.46	\$2.51
Total Milk Marketing Costs	\$6.81	\$9.50	\$10.02	\$10.34	\$11.67	\$11.92	\$10.97
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.45	\$0.58	\$0.55	\$0.55	\$0.51	\$0.53
Total Cost (\$/Cow/Month)	\$297.02	\$366.68	\$309.06	\$313.86	\$333.65	\$385.03	\$363.03
Total Cost (\$/cwt)	\$23.42	\$17.53	\$17.96	\$16.65	\$15.68	\$16.59	\$17.60
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt)	12.68	20.91	17.21	18.85	21.28	23.22	20.63
b. Lbs Milk Sold/milk cow/day	47.52	78.53	65.30	72.12	69.73	87.39	78.38
c. Gross Milk Receipts (\$/cwt)	\$23.33	\$20.31	\$20.94	\$20.50	\$20.36	\$19.62	\$20.37
d. Mailbox Price (\$/cwt)	\$23.67	\$20.45	\$20.77	\$19.79	\$20.19	\$19.31	\$20.03
f. Income Over Feed Cost (\$/cwt)	\$9.41	\$10.31	\$10.72	\$9.39	\$11.26	\$9.73	\$8.12
g. Fat Test %	4.97%	3.93%	4.00%	3.50%	3.94%	3.65%	3.92%
h. SNF Test %	9.38%	8.97%	9.09%	8.89%	8.96%	8.85%	9.02%
Related Data							
a. Percent Dry Cows	13%	13%	14%	15%	0%	13%	14%
b. Yearly Cull Rate	36%	41%	46%	27%	28%	34%	26%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.04	\$0.87	\$0.68	\$0.60	\$0.53	\$0.57	\$0.98
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$350.00	\$321.97	\$299.16	\$277.50	\$350.00	\$308.11	\$312.22
e. Grain, Mnrls & Splmnts (\$/ton)	\$315.31	\$274.62	\$242.25	\$251.68	\$244.66	\$284.56	\$304.01
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	18.37	22.99	20.19	30.56	25.21	27.01	32.11
g. Milkers (\$/hr with benefits & taxes)	\$14.10	\$16.90	\$15.38	\$14.74	\$16.42	\$18.04	\$11.00
h. Total Labor (\$/hr)	\$13.62	\$17.85	\$17.85	\$15.02	\$16.52	\$18.33	\$14.40
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.41	\$7.53	\$6.02	\$7.04	\$6.22	\$7.71	\$8.77
j. Milk Cow Feed Costs (\$/cwt.)	\$13.49	\$9.59	\$9.22	\$9.77	\$8.92	\$8.82	\$11.19

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2014
North Valley Herd Size 1501 Plus

Dairy ID Number	Averages		43	44	45	46	47	48	49
	NV Average	Herd Size 1501plus							
Feed Costs									
a. Dry Roughage	\$47.03	\$45.10	\$26.38	\$43.20	\$31.20	\$40.29	\$57.18	\$52.95	\$65.32
b. Wet Feed & Wet Roughage	\$52.04	\$50.12	\$84.75	\$68.72	\$50.67	\$60.36	\$44.01	\$76.04	\$51.39
c. Concentrates	\$94.63	\$95.15	\$66.43	\$70.12	\$165.77	\$67.39	\$87.17	\$80.69	\$96.73
d. Minerals & Supplements	\$10.09	\$11.52	\$0.00	\$22.38	\$16.47	\$8.35	\$7.17	\$1.15	\$25.28
e. Pasture	\$0.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$204.51	\$201.89	\$177.56	\$204.42	\$264.11	\$176.39	\$195.52	\$210.84	\$238.72
Total Feed Costs (\$/cwt)	\$10.84	\$10.64	\$10.25	\$10.04	\$12.87	\$10.96	\$10.40	\$10.82	\$9.88
Total Hired Labor	\$35.33	\$34.72	\$26.34	\$54.56	\$24.27	\$25.94	\$42.73	\$28.46	\$36.20
Total Hired Labor Costs (\$/cwt)	\$1.87	\$1.83	\$1.52	\$2.68	\$1.18	\$1.61	\$2.27	\$1.46	\$1.50
Total Herd Replacement	\$32.71	\$34.68	\$18.12	\$34.96	\$28.56	\$36.71	\$38.56	\$37.99	\$28.80
Total Replacement Costs (\$/cwt)	\$1.73	\$1.83	\$1.05	\$1.72	\$1.39	\$2.28	\$2.05	\$1.95	\$1.19
Total Operating Costs	\$62.69	\$63.39	\$43.37	\$84.00	\$55.52	\$56.78	\$53.36	\$57.94	\$58.65
Total Operating Costs (\$/cwt)	\$3.32	\$3.34	\$2.50	\$4.12	\$2.71	\$3.53	\$2.84	\$2.97	\$2.43
Total Milk Marketing Costs	\$10.05	\$9.79	\$9.87	\$13.68	\$10.36	\$8.16	\$11.00	\$10.96	\$12.54
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.52	\$0.57	\$0.67	\$0.51	\$0.51	\$0.59	\$0.56	\$0.52
Total Cost (\$/Cow/Month)	\$345.29	\$344.46	\$275.25	\$391.63	\$382.82	\$303.98	\$341.18	\$346.18	\$374.91
Total Cost (\$/cwt)	\$18.30	\$18.15	\$15.90	\$19.23	\$18.66	\$18.89	\$18.14	\$17.76	\$15.51
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.87	18.97	17.32	20.36	20.52	16.09	18.81	19.49	24.17
b. Lbs Milk Sold/milk cow/day	71.54	72.31	66.78	75.94	78.96	74.64	71.74	69.85	91.72
c. Gross Milk Receipts (\$/cwt)	\$21.25	\$21.29	\$20.40	\$21.36	\$19.88	\$20.70	\$20.54	\$19.48	\$20.33
d. Mailbox Price (\$/cwt)	\$21.39	\$21.60	\$19.97	\$21.03	\$19.67	\$20.70	\$20.32	\$19.19	\$20.17
f. Income Over Feed Cost (\$/cwt)	\$10.55	\$10.96	\$9.71	\$11.00	\$6.79	\$9.73	\$9.92	\$8.37	\$10.29
g. Fat Test %	4.01%	4.12%	3.87%	3.74%	3.64%	4.08%	3.68%	3.38%	3.72%
h. SNF Test %	9.06%	9.09%	9.16%	8.86%	8.83%	8.89%	8.96%	8.81%	8.85%
Related Data									
a. Percent Dry Cows	14%	14%	15%	13%	15%	30%	15%	9%	14%
b. Yearly Cull Rate	43%	44%	23%	57%	30%	48%	41%	35%	33%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.59	\$0.49	\$0.89	\$0.77	\$0.92	\$0.87	\$0.77	\$0.87	\$0.61
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$321.58	\$326.13	\$307.21	\$317.25	\$340.00	\$325.00	\$300.17	\$302.51	\$330.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$295.50	\$286.19	\$258.16	\$276.41	\$337.53	\$295.54	\$261.82	\$371.30	\$294.24
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.91	28.81	19.17	24.87	36.68	21.98	26.52	15.17	30.39
g. Milkers (\$/hr with benefits & taxes)	\$16.40	\$16.92	\$16.93	\$15.09	\$15.97	\$16.19	\$18.51	\$17.23	\$24.07
h. Total Labor (\$/hr)	\$17.29	\$18.06	\$16.10	\$17.14	\$15.87	\$16.69	\$20.11	\$17.37	\$23.99
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.24	\$7.16	\$6.28	\$7.13	\$8.84	\$7.19	\$6.81	\$7.20	\$8.44
j. Milk Cow Feed Costs (\$/cwt.)	\$10.12	\$9.90	\$9.40	\$9.39	\$11.20	\$9.63	\$9.49	\$10.31	\$9.20

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2014
North Valley Herd Size 1501 Plus

Dairy ID Number	50	51	52	53	54	55	56	57	58
Feed Costs									
a. Dry Roughage	\$55.94	\$60.43	\$29.33	\$50.87	\$40.58	\$43.97	\$15.21	\$42.83	\$64.31
b. Wet Feed & Wet Roughage	\$62.61	\$62.93	\$56.01	\$46.35	\$54.40	\$43.44	\$35.81	\$49.76	\$35.15
c. Concentrates	\$99.47	\$89.19	\$98.73	\$98.12	\$89.09	\$95.75	\$113.55	\$90.01	\$108.59
d. Minerals & Supplements	\$16.59	\$8.71	\$12.26	\$20.66	\$10.95	\$10.63	\$9.44	\$6.48	\$5.33
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$234.61	\$221.26	\$196.34	\$215.99	\$195.02	\$193.79	\$174.01	\$189.07	\$213.37
Total Feed Costs (\$/cwt)	\$10.31	\$9.32	\$10.13	\$12.24	\$11.41	\$11.64	\$10.48	\$9.03	\$13.82
Total Hired Labor	\$31.37	\$37.00	\$25.79	\$35.69	\$32.47	\$30.32	\$48.09	\$43.65	\$41.69
Total Hired Labor Costs (\$/cwt)	\$1.38	\$1.56	\$1.33	\$2.02	\$1.90	\$1.82	\$2.89	\$2.08	\$2.70
Total Herd Replacement	\$38.81	\$35.09	\$24.39	\$39.20	\$22.40	\$41.36	\$45.19	\$46.12	\$38.21
Total Replacement Costs (\$/cwt)	\$1.71	\$1.48	\$1.26	\$2.22	\$1.31	\$2.48	\$2.72	\$2.20	\$2.47
Total Operating Costs	\$58.09	\$61.20	\$66.40	\$60.58	\$71.07	\$74.72	\$67.37	\$62.20	\$63.86
Total Operating Costs (\$/cwt)	\$2.55	\$2.58	\$3.42	\$3.43	\$4.16	\$4.49	\$4.06	\$2.97	\$4.14
Total Milk Marketing Costs	\$11.74	\$12.23	\$11.08	\$7.01	\$8.41	\$7.65	\$6.58	\$9.36	\$8.64
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.52	\$0.57	\$0.40	\$0.49	\$0.46	\$0.40	\$0.45	\$0.56
Total Cost (\$/Cow/Month)	\$374.63	\$366.77	\$324.01	\$358.47	\$329.38	\$347.84	\$341.24	\$350.41	\$365.77
Total Cost (\$/cwt)	\$16.46	\$15.46	\$16.71	\$20.31	\$19.28	\$20.89	\$20.54	\$16.73	\$23.69
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	22.75	23.73	19.39	17.65	17.09	16.65	16.61	20.94	15.44
b. Lbs Milk Sold/milk cow/day	85.28	89.38	72.35	66.35	65.51	61.94	64.60	77.21	61.54
c. Gross Milk Receipts (\$/cwt)	\$20.77	\$20.09	\$20.40	\$22.79	\$23.05	\$23.21	\$22.93	\$20.58	\$23.09
d. Mailbox Price (\$/cwt)	\$20.45	\$19.90	\$19.85	\$24.06	\$24.12	\$24.43	\$24.43	\$20.53	\$24.51
f. Income Over Feed Cost (\$/cwt)	\$10.14	\$10.58	\$9.72	\$11.83	\$12.71	\$12.79	\$13.96	\$11.50	\$10.69
g. Fat Test %	3.79%	3.70%	3.86%	4.67%	4.94%	4.94%	4.77%	3.79%	4.85%
h. SNF Test %	8.93%	8.88%	9.14%	9.35%	9.31%	9.41%	9.48%	8.85%	9.49%
Related Data									
a. Percent Dry Cows	13%	13%	13%	13%	15%	12%	16%	12%	18%
b. Yearly Cull Rate	42%	39%	26%	51%	73%	53%	48%	52%	73%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.76	\$0.64	\$0.75	\$0.04	\$0.06	\$0.05	\$0.05	\$0.71	\$0.04
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$324.69	\$311.00	\$270.00	\$342.12	\$353.51	\$330.00	\$0.00	\$345.00	\$335.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$279.04	\$288.51	\$278.49	\$292.87	\$272.34	\$266.31	\$259.69	\$256.94	\$298.42
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.44	24.25	29.15	29.62	27.31	29.14	35.61	26.76	29.50
g. Milkers (\$/hr with benefits & taxes)	\$17.62	\$23.43	\$12.35	\$16.59	\$22.62	\$21.08	\$17.73	\$17.26	\$15.52
h. Total Labor (\$/hr)	\$19.77	\$24.11	\$12.14	\$18.07	\$22.51	\$19.77	\$20.71	\$18.63	\$17.88
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.33	\$7.76	\$6.86	\$7.65	\$6.96	\$6.88	\$6.28	\$6.61	\$7.66
j. Milk Cow Feed Costs (\$/cwt.)	\$9.76	\$8.69	\$9.48	\$11.53	\$10.63	\$11.12	\$9.72	\$8.57	\$12.44

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2014
North Valley Herd Size 1501 Plus

Dairy ID Number	59	60
Feed Costs		
a. Dry Roughage	\$43.03	\$48.48
b. Wet Feed & Wet Roughage	\$51.59	\$35.11
c. Concentrates	\$83.37	\$100.55
d. Minerals & Supplements	\$17.11	\$10.07
e. Pasture	\$0.00	\$0.00
Total Feed Costs	\$195.10	\$194.22
Total Feed Costs (\$/cwt)	\$8.71	\$11.79
Total Hired Labor	\$28.91	\$32.14
Total Hired Labor Costs (\$/cwt)	\$1.29	\$1.95
Total Herd Replacement	\$31.26	\$32.42
Total Replacement Costs (\$/cwt)	\$1.40	\$1.97
Total Operating Costs	\$71.40	\$58.74
Total Operating Costs (\$/cwt)	\$3.19	\$3.57
Total Milk Marketing Costs	\$11.93	\$8.83
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.54
Total Cost (\$/Cow/Month)	\$338.60	\$326.36
Total Cost (\$/cwt)	\$15.12	\$19.81
Milk Production Data		
a. Milk Sold/Total Cow/Month/ (cwt)	22.39	16.47
b. Lbs Milk Sold/milk cow/day	82.77	63.48
c. Gross Milk Receipts (\$/cwt)	\$19.51	\$23.10
d. Mailbox Price (\$/cwt)	\$19.18	\$24.17
f. Income Over Feed Cost (\$/cwt)	\$10.47	\$12.38
g. Fat Test %	3.44%	4.88%
h. SNF Test %	8.83%	9.41%
Related Data		
a. Percent Dry Cows	12%	15%
b. Yearly Cull Rate	38%	32%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.75	\$0.03
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$295.00	\$352.13
e. Grain, Mnrls & Splmnts (\$/ton)	\$292.46	\$271.35
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	24.94	30.62
g. Milkers (\$/hr with benefits & taxes)	\$16.60	\$13.76
h. Total Labor (\$/hr)	\$17.42	\$15.18
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.81	\$6.98
j. Milk Cow Feed Costs (\$/cwt.)	\$8.23	\$11.00