

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2014**  
**North Valley Herd Size 1-500**

Dairy ID Number	Averages		1	2	3	4	5	6
	NV Average	Herd Size 1to 500						
<b>Feed Costs</b>								
a. Dry Roughage	\$45.41	\$48.07	\$85.84	\$35.51	\$51.20	\$63.64	\$20.40	\$70.90
b. Wet Feed & Wet Roughage	\$53.27	\$50.52	\$7.44	\$45.85	\$59.62	\$60.76	\$0.00	\$48.61
c. Concentrates	\$96.66	\$88.61	\$67.96	\$160.47	\$45.93	\$32.77	\$74.68	\$106.50
d. Minerals & Supplements	\$10.39	\$5.41	\$0.00	\$0.00	\$14.29	\$1.98	\$0.00	\$2.73
e. Pasture	\$1.16	\$2.33	\$0.00	\$0.00	\$0.00	\$0.00	\$37.56	\$0.00
<b>Total Feed Costs</b>	\$206.89	\$194.95	\$161.25	\$241.83	\$171.05	\$159.15	\$132.64	\$228.74
Total Feed Costs (\$/cwt)	\$10.83	\$10.83	\$9.01	\$12.33	\$15.86	\$11.95	\$8.95	\$11.49
<b>Total Hired Labor</b>	\$32.77	\$32.40	\$93.34	\$0.00	\$33.55	\$39.37	\$20.77	\$49.51
Total Hired Labor Costs (\$/cwt)	\$1.71	\$1.80	\$5.22	\$0.00	\$3.11	\$2.96	\$1.40	\$2.49
<b>Total Herd Replacement</b>	\$26.75	\$24.87	\$14.07	-\$28.92	\$15.20	\$27.97	\$23.05	\$23.18
Total Replacement Costs (\$/cwt)	\$1.40	\$1.38	\$0.79	-\$1.47	\$1.41	\$2.10	\$1.56	\$1.16
<b>Total Operating Costs</b>	\$62.34	\$58.68	\$83.62	\$111.15	\$30.06	\$43.59	\$38.53	\$45.39
Total Operating Costs (\$/cwt)	\$3.26	\$3.26	\$4.67	\$5.67	\$2.79	\$3.27	\$2.60	\$2.28
<b>Total Milk Marketing Costs</b>	\$10.34	\$13.04	\$13.09	\$12.26	\$8.95	\$9.41	\$14.28	\$28.68
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.72	\$0.73	\$0.63	\$0.83	\$0.71	\$0.96	\$1.44
<b>Total Cost (\$/Cow/Month)</b>	\$339.10	\$323.94	\$365.36	\$336.32	\$258.81	\$279.50	\$229.27	\$375.50
Total Cost (\$/cwt)	\$17.75	\$17.99	\$20.43	\$17.15	\$24.00	\$20.98	\$15.47	\$18.86
<b>Milk Production Data</b>								
a. Milk Sold/Total Cow/Month/ (cwt)	19.11	18.00	17.89	19.61	10.78	13.32	14.82	19.91
b. Lbs Milk Sold/milk cow/day	72.17	68.37	64.81	75.27	41.30	50.89	55.42	78.86
c. Gross Milk Receipts (\$/cwt)	\$23.37	\$23.00	\$24.97	\$23.30	\$22.33	\$20.32	\$22.20	\$22.98
d. Mailbox Price (\$/cwt)	\$23.30	\$22.61	\$24.58	\$22.93	\$21.71	\$19.12	\$22.07	\$21.50
f. Income Over Feed Cost (\$/cwt)	\$12.47	\$11.79	\$15.57	\$10.60	\$5.84	\$7.17	\$13.11	\$10.01
g. Fat Test %	3.82%	3.70%	3.98%	3.47%	3.30%	3.75%	3.60%	3.80%
h. SNF Test %	8.93%	8.85%	8.82%	8.82%	8.46%	8.74%	8.68%	8.96%
<b>Related Data</b>								
a. Percent Dry Cows	14%	14%	10%	15%	15%	15%	13%	18%
b. Yearly Cull Rate	42%	43%	98%	59%	28%	31%	26%	29%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.56	\$0.77	\$1.12	\$1.34	\$1.08	\$1.26	\$1.33	\$1.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$326.16	\$329.91	\$295.11	\$370.00	\$343.00	\$300.00	\$0.00	\$348.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$304.04	\$287.03	\$205.18	\$350.98	\$324.83	\$176.58	\$315.33	\$308.40
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.83	24.64	24.00	35.00	14.20	15.02	17.80	26.62
g. Milkers (\$/hr with benefits & taxes)	\$15.69	\$14.54	\$18.80	\$0.00	\$13.16	\$15.05	\$11.98	\$16.37
h. Total Labor (\$/hr)	\$16.47	\$14.65	\$18.94	\$0.00	\$12.23	\$14.61	\$13.10	\$15.90
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.34	\$6.93	\$5.69	\$8.77	\$5.98	\$5.61	\$4.78	\$8.19
j. Milk Cow Feed Costs (\$/cwt.)	\$10.17	\$10.14	\$8.78	\$11.65	\$14.47	\$11.02	\$8.63	\$10.39

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2014**  
**North Valley Herd Size 1-500**

Dairy ID Number	7	8	9	10	11	12
<b>Feed Costs</b>						
a. Dry Roughage	\$46.20	\$44.69	\$14.95	\$44.75	\$55.31	\$64.40
b. Wet Feed & Wet Roughage	\$69.42	\$52.15	\$110.60	\$34.66	\$32.84	\$39.16
c. Concentrates	\$115.15	\$94.76	\$13.64	\$100.26	\$110.41	\$121.07
d. Minerals & Supplements	\$2.14	\$10.10	\$0.54	\$6.06	\$15.52	\$1.76
e. Pasture	\$0.00	\$0.00	\$1.29	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$232.90	\$201.70	\$141.02	\$185.73	\$214.08	\$226.39
Total Feed Costs (\$/cwt)	\$9.20	\$9.13	\$10.72	\$9.23	\$12.88	\$12.72
<b>Total Hired Labor</b>						
Total Hired Labor Costs (\$/cwt)	\$40.84	\$33.72	\$17.59	\$28.89	\$33.32	\$28.51
<b>Total Herd Replacement</b>						
Total Replacement Costs (\$/cwt)	\$29.59	\$28.99	\$20.16	\$17.82	\$48.12	\$23.98
<b>Total Operating Costs</b>						
Total Operating Costs (\$/cwt)	\$76.73	\$74.20	\$59.08	\$58.71	\$69.65	\$39.68
<b>Total Milk Marketing Costs</b>						
Total Milk Marketing Costs (\$/cwt)	\$14.05	\$10.90	\$10.23	\$11.12	\$9.04	\$15.83
<b>Total Cost (\$/Cow/Month)</b>						
Total Cost (\$/cwt)	\$394.10	\$349.51	\$248.08	\$302.27	\$374.20	\$334.40
<b>Milk Production Data</b>						
a. Milk Sold/Total Cow/Month/ (cwt)	25.32	22.10	13.15	20.12	16.62	17.80
b. Lbs Milk Sold/milk cow/day	92.02	81.48	50.90	75.39	61.40	72.10
c. Gross Milk Receipts (\$/cwt)	\$22.49	\$22.81	\$22.52	\$22.34	\$25.39	\$23.36
d. Mailbox Price (\$/cwt)	\$22.19	\$22.58	\$21.91	\$21.83	\$26.39	\$22.64
f. Income Over Feed Cost (\$/cwt)	\$12.99	\$13.46	\$11.19	\$12.60	\$13.51	\$9.92
g. Fat Test %	3.30%	3.60%	3.63%	3.34%	4.57%	3.89%
h. SNF Test %	8.77%	8.91%	8.65%	8.87%	9.23%	8.80%
<b>Related Data</b>						
a. Percent Dry Cows	10%	12%	16%	13%	12%	19%
b. Yearly Cull Rate	71%	49%	23%	23%	65%	42%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.83	\$0.76	\$0.94	\$0.66	\$0.04	\$0.65
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$335.00	\$361.00	\$321.57	\$290.00	\$365.00	\$312.91
e. Grain, Mnrls & Splmnts (\$/ton)	\$277.50	\$270.26	\$313.81	\$234.88	\$310.50	\$356.24
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.72	28.03	3.53	33.71	29.43	26.88
g. Milkers (\$/hr with benefits & taxes)	\$17.30	\$19.61	\$12.45	\$10.36	\$14.66	\$14.74
h. Total Labor (\$/hr)	\$15.86	\$19.43	\$11.88	\$11.16	\$15.26	\$14.39
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.03	\$7.06	\$5.17	\$6.60	\$7.46	\$8.38
j. Milk Cow Feed Costs (\$/cwt.)	\$8.72	\$8.66	\$10.16	\$8.76	\$12.16	\$11.63

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2014**  
**North Valley Herd Size 501-800**

Dairy ID Number	Averages		13	14	15	16	17	18	19
	NV Average	Herd Size 501to 800							
<b>Feed Costs</b>									
a. Dry Roughage	\$45.41	\$52.51	\$73.08	\$66.25	\$41.79	\$57.82	\$39.14	\$89.39	\$37.68
b. Wet Feed & Wet Roughage	\$53.27	\$49.73	\$40.24	\$31.69	\$74.35	\$43.02	\$46.60	\$2.08	\$52.47
c. Concentrates	\$96.66	\$100.88	\$96.72	\$180.99	\$85.92	\$98.34	\$93.66	\$143.31	\$123.49
d. Minerals & Supplements	\$10.39	\$8.55	\$0.00	\$0.28	\$6.65	\$4.83	\$11.73	\$3.60	\$1.29
e. Pasture	\$1.16	\$8.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.39	\$0.00
<b>Total Feed Costs</b>	\$206.89	\$220.25	\$210.05	\$279.21	\$208.71	\$204.00	\$191.14	\$272.77	\$214.92
Total Feed Costs (\$/cwt)	\$10.83	\$11.82	\$11.51	\$12.02	\$10.16	\$11.21	\$11.50	\$18.80	\$10.83
<b>Total Hired Labor</b>	\$32.77	\$33.08	\$28.76	\$48.61	\$32.69	\$37.19	\$41.61	\$33.47	\$39.67
Total Hired Labor Costs (\$/cwt)	\$1.71	\$1.77	\$1.58	\$2.09	\$1.59	\$2.04	\$2.50	\$2.31	\$2.00
<b>Total Herd Replacement</b>	\$26.75	\$25.95	\$20.52	\$27.65	\$27.81	\$23.74	\$59.23	\$13.85	\$23.17
Total Replacement Costs (\$/cwt)	\$1.40	\$1.39	\$1.12	\$1.19	\$1.35	\$1.30	\$3.56	\$0.95	\$1.17
<b>Total Operating Costs</b>	\$62.34	\$62.38	\$60.62	\$59.08	\$64.86	\$63.42	\$44.68	\$65.27	\$68.20
Total Operating Costs (\$/cwt)	\$3.26	\$3.35	\$3.32	\$2.54	\$3.16	\$3.48	\$2.69	\$4.50	\$3.44
<b>Total Milk Marketing Costs</b>	\$10.34	\$9.68	\$9.95	\$12.77	\$14.15	\$10.95	\$8.57	\$3.11	\$13.63
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.52	\$0.55	\$0.55	\$0.69	\$0.60	\$0.52	\$0.21	\$0.69
<b>Total Cost (\$/Cow/Month)</b>	\$339.10	\$351.33	\$329.90	\$427.33	\$348.22	\$339.30	\$345.23	\$388.48	\$359.59
Total Cost (\$/cwt)	\$17.75	\$18.85	\$18.08	\$18.40	\$16.95	\$18.64	\$20.76	\$26.77	\$18.13
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	19.11	18.64	18.25	23.23	20.54	18.20	16.63	14.51	19.84
b. Lbs Milk Sold/milk cow/day	72.17	69.88	67.74	85.63	74.83	68.74	62.76	53.87	73.80
c. Gross Milk Receipts (\$/cwt)	\$23.37	\$24.04	\$22.36	\$23.71	\$22.06	\$24.58	\$25.82	\$27.99	\$23.43
d. Mailbox Price (\$/cwt)	\$23.30	\$23.88	\$21.90	\$23.28	\$21.74	\$24.54	\$26.81	\$30.16	\$23.03
f. Income Over Feed Cost (\$/cwt)	\$12.47	\$12.06	\$10.39	\$11.26	\$11.58	\$13.33	\$15.31	\$11.36	\$12.19
g. Fat Test %	3.82%	3.72%	3.65%	3.62%	3.55%	3.90%	4.71%	3.34%	3.83%
h. SNF Test %	8.93%	8.89%	8.87%	9.01%	8.92%	9.05%	9.14%	8.88%	8.81%
<b>Related Data</b>									
a. Percent Dry Cows	14%	13%	12%	12%	10%	14%	14%	12%	12%
b. Yearly Cull Rate	42%	39%	31%	45%	41%	40%	80%	27%	36%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.56	\$0.80	\$0.88	\$0.65	\$0.62	\$0.91	\$0.07	\$0.75	\$0.41
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$326.16	\$311.66	\$288.91	\$300.00	\$285.00	\$255.94	\$330.53	\$335.00	\$288.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$304.04	\$331.74	\$301.32	\$371.24	\$284.21	\$291.77	\$287.38	\$550.55	\$318.47
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.83	25.35	23.11	35.49	23.73	26.10	26.87	19.81	28.70
g. Milkers (\$/hr with benefits & taxes)	\$15.69	\$15.30	\$11.42	\$15.37	\$13.49	\$13.25	\$18.74	\$12.11	\$18.61
h. Total Labor (\$/hr)	\$16.47	\$15.48	\$12.45	\$16.56	\$15.87	\$13.03	\$19.43	\$12.88	\$16.69
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.34	\$7.75	\$6.94	\$9.85	\$7.52	\$7.22	\$6.80	\$9.90	\$7.59
j. Milk Cow Feed Costs (\$/cwt.)	\$10.17	\$11.09	\$10.24	\$11.50	\$10.04	\$10.50	\$10.83	\$18.37	\$10.28

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2014**  
**North Valley Herd Size 501-800**

Dairy ID Number	20	21	22	23	24	25	26	27
<b>Feed Costs</b>								
a. Dry Roughage	\$44.70	\$44.05	\$39.66	\$31.79	\$36.69	\$72.47	\$40.90	\$76.71
b. Wet Feed & Wet Roughage	\$68.80	\$37.38	\$74.41	\$78.25	\$87.70	\$36.56	\$22.61	\$44.36
c. Concentrates	\$66.25	\$104.79	\$43.88	\$98.96	\$67.37	\$104.80	\$116.15	\$104.54
d. Minerals & Supplements	\$0.77	\$16.59	\$42.49	\$8.70	\$13.37	\$0.73	\$1.31	\$11.02
e. Pasture	\$2.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$76.85	\$0.00
<b>Total Feed Costs</b>	\$183.49	\$202.80	\$200.44	\$217.69	\$205.13	\$214.55	\$257.82	\$236.62
Total Feed Costs (\$/cwt)	\$10.21	\$9.66	\$11.29	\$11.83	\$10.46	\$12.29	\$18.22	\$10.48
<b>Total Hired Labor</b>	\$30.05	\$35.21	\$32.50	\$32.64	\$27.63	\$22.12	\$31.60	\$29.26
Total Hired Labor Costs (\$/cwt)	\$1.67	\$1.68	\$1.83	\$1.77	\$1.41	\$1.27	\$2.23	\$1.30
<b>Total Herd Replacement</b>	\$19.90	\$24.35	\$34.03	\$23.25	\$22.30	\$31.75	\$18.93	\$22.17
Total Replacement Costs (\$/cwt)	\$1.11	\$1.16	\$1.92	\$1.26	\$1.14	\$1.82	\$1.34	\$0.98
<b>Total Operating Costs</b>	\$37.06	\$62.30	\$79.89	\$75.72	\$69.83	\$41.65	\$58.92	\$78.13
Total Operating Costs (\$/cwt)	\$2.06	\$2.97	\$4.50	\$4.12	\$3.56	\$2.39	\$4.16	\$3.46
<b>Total Milk Marketing Costs</b>	\$11.45	\$11.52	\$9.71	\$8.99	\$10.69	\$10.33	\$1.67	\$10.24
Total Milk Marketing Costs (\$/cwt)	\$0.64	\$0.55	\$0.55	\$0.49	\$0.55	\$0.59	\$0.12	\$0.45
<b>Total Cost (\$/Cow/Month)</b>	\$281.96	\$336.17	\$356.57	\$358.28	\$335.58	\$320.40	\$368.96	\$376.42
Total Cost (\$/cwt)	\$15.68	\$16.01	\$20.09	\$19.47	\$17.11	\$18.36	\$26.07	\$16.67
<b>Milk Production Data</b>								
a. Milk Sold/Total Cow/Month/ (cwt)	17.98	21.00	17.75	18.40	19.61	17.45	14.15	22.58
b. Lbs Milk Sold/milk cow/day	67.65	81.68	69.10	71.05	72.51	66.00	51.26	84.11
c. Gross Milk Receipts (\$/cwt)	\$23.21	\$22.19	\$24.11	\$22.86	\$23.76	\$23.46	\$31.58	\$22.35
d. Mailbox Price (\$/cwt)	\$22.97	\$21.80	\$23.57	\$22.65	\$23.27	\$23.27	\$32.46	\$21.20
f. Income Over Feed Cost (\$/cwt)	\$12.77	\$12.14	\$12.28	\$10.82	\$12.81	\$10.98	\$14.25	\$10.72
g. Fat Test %	3.85%	3.59%	3.80%	3.72%	3.74%	3.78%	3.31%	3.55%
h. SNF Test %	8.97%	8.84%	8.82%	8.73%	8.77%	9.07%	8.69%	8.86%
<b>Related Data</b>								
a. Percent Dry Cows	13%	16%	16%	16%	12%	14%	10%	12%
b. Yearly Cull Rate	25%	44%	44%	38%	37%	41%	28%	33%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.95	\$0.90	\$0.96	\$1.48	\$0.76	\$0.94	\$0.90	\$0.71
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$267.63	\$313.11	\$315.35	\$322.52	\$315.00	\$321.67	\$336.94	\$352.89
e. Grain, Mnrls & Splmnts (\$/ton)	\$257.17	\$265.64	\$336.56	\$319.10	\$267.92	\$299.98	\$547.89	\$278.79
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	19.23	33.05	19.47	25.14	21.60	26.25	15.26	30.34
g. Milkers (\$/hr with benefits & taxes)	\$15.60	\$13.74	\$13.97	\$15.78	\$15.51	\$22.05	\$17.15	\$18.07
h. Total Labor (\$/hr)	\$19.21	\$14.70	\$13.22	\$15.24	\$15.18	\$20.97	\$14.71	\$16.89
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.61	\$7.36	\$7.21	\$7.69	\$7.07	\$7.49	\$8.59	\$8.32
j. Milk Cow Feed Costs (\$/cwt.)	\$9.77	\$9.00	\$10.43	\$10.82	\$9.75	\$11.35	\$16.75	\$9.89

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2014**  
**North Valley Herd Size 801-1500**

Dairy ID Number	Averages		28	29	30	31	32	33
	NV Average	Herd Size 801to 1500						
<b>Feed Costs</b>								
a. Dry Roughage	\$45.41	\$43.89	\$50.93	\$56.75	\$26.26	\$35.73	\$56.30	\$41.45
b. Wet Feed & Wet Roughage	\$53.27	\$57.04	\$56.47	\$58.59	\$52.46	\$71.91	\$53.44	\$39.89
c. Concentrates	\$96.66	\$96.68	\$85.52	\$99.05	\$95.92	\$87.31	\$94.47	\$119.26
d. Minerals & Supplements	\$10.39	\$7.47	\$13.66	\$8.07	\$11.35	\$9.92	\$5.35	\$4.47
e. Pasture	\$1.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$206.89	\$205.07	\$206.59	\$222.46	\$185.99	\$204.86	\$209.57	\$205.08
Total Feed Costs (\$/cwt)	\$10.83	\$10.31	\$10.30	\$10.30	\$9.88	\$10.84	\$10.89	\$11.17
<b>Total Hired Labor</b>	\$32.77	\$36.56	\$34.21	\$45.44	\$30.83	\$43.87	\$25.29	\$22.06
Total Hired Labor Costs (\$/cwt)	\$1.71	\$1.84	\$1.71	\$2.10	\$1.64	\$2.32	\$1.31	\$1.20
<b>Total Herd Replacement</b>	\$26.75	\$24.48	\$33.40	\$23.93	\$22.56	\$24.27	\$29.30	\$29.65
Total Replacement Costs (\$/cwt)	\$1.40	\$1.23	\$1.67	\$1.11	\$1.20	\$1.28	\$1.52	\$1.62
<b>Total Operating Costs</b>	\$62.34	\$59.66	\$68.24	\$66.16	\$49.59	\$47.28	\$71.42	\$49.07
Total Operating Costs (\$/cwt)	\$3.26	\$3.00	\$3.40	\$3.06	\$2.64	\$2.50	\$3.71	\$2.67
<b>Total Milk Marketing Costs</b>	\$10.34	\$11.23	\$12.13	\$13.51	\$11.29	\$13.26	\$10.40	\$9.90
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.56	\$0.60	\$0.63	\$0.60	\$0.70	\$0.54	\$0.54
<b>Total Cost (\$/Cow/Month)</b>	\$339.10	\$337.00	\$354.57	\$371.50	\$300.26	\$333.54	\$345.99	\$315.75
Total Cost (\$/cwt)	\$17.75	\$16.94	\$17.69	\$17.20	\$15.96	\$17.65	\$17.98	\$17.20
<b>Milk Production Data</b>								
a. Milk Sold/Total Cow/Month/ (cwt)	19.11	19.89	20.05	21.60	18.82	18.89	19.24	18.36
b. Lbs Milk Sold/milk cow/day	72.17	73.44	74.58	78.87	68.87	73.07	75.21	69.40
c. Gross Milk Receipts (\$/cwt)	\$23.37	\$22.72	\$22.83	\$23.27	\$22.32	\$23.61	\$22.94	\$21.74
d. Mailbox Price (\$/cwt)	\$23.30	\$22.28	\$22.43	\$23.08	\$19.80	\$23.20	\$22.46	\$21.36
f. Income Over Feed Cost (\$/cwt)	\$12.47	\$11.97	\$12.13	\$12.78	\$9.91	\$12.36	\$11.57	\$10.19
g. Fat Test %	3.82%	3.64%	3.63%	3.71%	3.58%	3.63%	3.53%	3.40%
h. SNF Test %	8.93%	8.87%	8.87%	8.81%	8.99%	8.72%	8.81%	8.85%
<b>Related Data</b>								
a. Percent Dry Cows	14%	12%	12%	11%	11%	16%	17%	14%
b. Yearly Cull Rate	42%	39%	51%	36%	28%	35%	40%	42%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.56	\$0.73	\$0.91	\$0.47	\$0.89	\$0.86	\$0.89	\$1.03
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$326.16	\$321.14	\$334.00	\$352.29	\$290.89	\$294.31	\$362.66	\$349.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$304.04	\$287.18	\$268.11	\$311.09	\$260.42	\$294.49	\$291.09	\$287.48
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.83	26.71	27.12	24.80	30.11	24.74	26.30	32.53
g. Milkers (\$/hr with benefits & taxes)	\$15.69	\$16.46	\$18.19	\$18.14	\$13.37	\$20.85	\$15.53	\$16.62
h. Total Labor (\$/hr)	\$16.47	\$16.76	\$17.42	\$20.11	\$13.30	\$19.17	\$14.71	\$16.82
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.34	\$7.17	\$7.29	\$7.76	\$6.66	\$7.31	\$7.51	\$7.30
j. Milk Cow Feed Costs (\$/cwt.)	\$10.17	\$9.76	\$9.77	\$9.83	\$9.67	\$10.01	\$9.99	\$10.52

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2014**  
**North Valley Herd Size 801-1500**

Dairy ID Number	34	35	36	37	38	39	40	41
<b>Feed Costs</b>								
a. Dry Roughage	\$55.25	\$61.73	\$42.99	\$45.91	\$42.88	\$37.98	\$15.57	\$52.84
b. Wet Feed & Wet Roughage	\$31.52	\$59.98	\$52.54	\$63.74	\$45.40	\$64.07	\$73.27	\$67.60
c. Concentrates	\$106.39	\$79.63	\$70.22	\$82.47	\$102.05	\$81.54	\$151.28	\$87.01
d. Minerals & Supplements	\$0.53	\$8.02	\$6.60	\$0.72	\$9.00	\$6.12	\$11.32	\$10.50
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$193.69	\$209.35	\$172.34	\$192.84	\$199.32	\$189.72	\$251.44	\$217.96
Total Feed Costs (\$/cwt)	\$10.30	\$9.85	\$12.96	\$9.60	\$8.99	\$9.45	\$11.85	\$9.57
<b>Total Hired Labor</b>	\$46.96	\$41.48	\$26.42	\$36.49	\$50.30	\$35.69	\$33.45	\$37.24
Total Hired Labor Costs (\$/cwt)	\$2.50	\$1.95	\$1.99	\$1.82	\$2.27	\$1.78	\$1.58	\$1.64
<b>Total Herd Replacement</b>	\$29.11	\$23.84	\$31.17	\$21.67	\$21.05	\$15.23	\$20.70	\$23.64
Total Replacement Costs (\$/cwt)	\$1.55	\$1.12	\$2.34	\$1.08	\$0.95	\$0.76	\$0.98	\$1.04
<b>Total Operating Costs</b>	\$73.38	\$62.76	\$48.15	\$57.16	\$61.12	\$55.67	\$52.36	\$72.77
Total Operating Costs (\$/cwt)	\$3.90	\$2.95	\$3.62	\$2.84	\$2.76	\$2.77	\$2.47	\$3.20
<b>Total Milk Marketing Costs</b>	\$10.97	\$9.78	\$7.21	\$11.67	\$12.49	\$11.06	\$11.92	\$12.05
Total Milk Marketing Costs (\$/cwt)	\$0.58	\$0.46	\$0.54	\$0.58	\$0.56	\$0.55	\$0.56	\$0.53
<b>Total Cost (\$/Cow/Month)</b>	\$354.10	\$347.21	\$285.29	\$319.83	\$344.28	\$307.36	\$369.88	\$363.66
Total Cost (\$/cwt)	\$18.83	\$16.33	\$21.45	\$15.92	\$15.53	\$15.30	\$17.43	\$15.97
<b>Milk Production Data</b>								
a. Milk Sold/Total Cow/Month/ (cwt)	18.80	21.26	13.30	20.09	22.17	20.08	21.22	22.77
b. Lbs Milk Sold/milk cow/day	69.13	78.90	49.49	73.62	73.05	75.07	77.58	86.96
c. Gross Milk Receipts (\$/cwt)	\$23.09	\$22.35	\$25.19	\$22.74	\$22.35	\$22.39	\$23.05	\$21.79
d. Mailbox Price (\$/cwt)	\$22.93	\$22.24	\$24.75	\$22.58	\$22.17	\$21.69	\$22.75	\$21.46
f. Income Over Feed Cost (\$/cwt)	\$12.63	\$12.39	\$11.79	\$12.98	\$13.18	\$12.24	\$10.90	\$11.88
g. Fat Test %	3.41%	3.70%	4.51%	3.70%	3.68%	3.32%	3.87%	3.50%
h. SNF Test %	8.89%	8.82%	9.21%	8.98%	8.85%	8.80%	8.93%	8.73%
<b>Related Data</b>								
a. Percent Dry Cows	11%	12%	12%	11%	1%	13%	11%	15%
b. Yearly Cull Rate	86%	40%	35%	41%	35%	28%	33%	29%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.82	\$0.70	\$0.06	\$0.90	\$0.82	\$0.54	\$0.70	\$0.58
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$345.00	\$318.78	\$350.00	\$267.38	\$325.00	\$300.00	\$349.97	\$308.07
e. Grain, Mnrls & Splmnts (\$/ton)	\$271.29	\$294.07	\$312.27	\$274.14	\$272.69	\$232.39	\$341.06	\$311.00
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.27	21.64	17.74	21.79	26.83	28.21	34.00	23.16
g. Milkers (\$/hr with benefits & taxes)	\$17.04	\$16.90	\$14.10	\$15.38	\$16.53	\$14.74	\$15.63	\$18.04
h. Total Labor (\$/hr)	\$17.03	\$17.85	\$13.62	\$17.87	\$16.05	\$15.02	\$17.53	\$18.33
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.75	\$7.38	\$6.07	\$6.55	\$6.55	\$6.71	\$8.86	\$7.57
j. Milk Cow Feed Costs (\$/cwt.)	\$9.76	\$9.36	\$12.27	\$8.90	\$8.96	\$8.94	\$11.42	\$8.70

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2014**  
**North Valley Herd Size 1501 Plus**

Dairy ID Number	Averages		42	43	44	45	46	47	48
	NV Average	Herd Size 1501plus							
<b>Feed Costs</b>									
a. Dry Roughage	\$45.41	\$44.31	\$27.95	\$28.81	\$36.98	\$47.85	\$58.23	\$60.09	\$63.44
b. Wet Feed & Wet Roughage	\$53.27	\$52.93	\$75.86	\$42.60	\$52.69	\$75.37	\$49.43	\$74.74	\$57.55
c. Concentrates	\$96.66	\$96.47	\$66.98	\$162.86	\$68.97	\$66.19	\$103.15	\$80.09	\$96.14
d. Minerals & Supplements	\$10.39	\$12.13	\$0.07	\$17.00	\$8.44	\$21.65	\$8.08	\$2.50	\$24.10
e. Pasture	\$1.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$206.89	\$205.83	\$170.86	\$251.28	\$167.08	\$211.05	\$218.90	\$217.43	\$241.22
Total Feed Costs (\$/cwt)	\$10.83	\$10.82	\$9.32	\$12.41	\$10.34	\$10.42	\$10.84	\$10.74	\$9.97
<b>Total Hired Labor</b>	\$32.77	\$31.47	\$24.52	\$24.66	\$21.11	\$46.64	\$41.20	\$29.19	\$31.71
Total Hired Labor Costs (\$/cwt)	\$1.71	\$1.65	\$1.34	\$1.22	\$1.31	\$2.30	\$2.04	\$1.44	\$1.31
<b>Total Herd Replacement</b>	\$26.75	\$27.82	\$12.37	\$22.95	\$29.07	\$26.93	\$30.02	\$29.54	\$24.21
Total Replacement Costs (\$/cwt)	\$1.40	\$1.46	\$0.67	\$1.13	\$1.80	\$1.33	\$1.49	\$1.46	\$1.00
<b>Total Operating Costs</b>	\$62.34	\$63.52	\$69.44	\$51.48	\$55.04	\$74.59	\$49.43	\$60.76	\$62.88
Total Operating Costs (\$/cwt)	\$3.26	\$3.34	\$3.79	\$2.54	\$3.41	\$3.68	\$2.45	\$3.00	\$2.60
<b>Total Milk Marketing Costs</b>	\$10.34	\$9.96	\$10.71	\$10.33	\$8.27	\$13.70	\$11.67	\$11.49	\$12.69
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.52	\$0.58	\$0.51	\$0.51	\$0.68	\$0.58	\$0.57	\$0.52
<b>Total Cost (\$/Cow/Month)</b>	\$339.10	\$338.61	\$287.91	\$360.70	\$280.58	\$372.91	\$351.22	\$348.40	\$372.71
Total Cost (\$/cwt)	\$17.75	\$17.80	\$15.70	\$17.81	\$17.37	\$18.41	\$17.40	\$17.22	\$15.41
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	19.11	19.03	18.33	20.25	16.15	20.26	20.19	20.24	24.19
b. Lbs Milk Sold/milk cow/day	72.17	72.49	68.58	78.33	73.18	77.47	76.27	73.72	92.58
c. Gross Milk Receipts (\$/cwt)	\$23.37	\$23.50	\$22.71	\$22.26	\$22.85	\$23.14	\$23.07	\$21.20	\$22.42
d. Mailbox Price (\$/cwt)	\$23.30	\$23.60	\$21.47	\$22.10	\$22.62	\$22.78	\$22.79	\$20.86	\$22.29
f. Income Over Feed Cost (\$/cwt)	\$12.47	\$12.78	\$12.15	\$9.69	\$12.27	\$12.36	\$11.95	\$10.12	\$12.32
g. Fat Test %	3.82%	3.90%	3.70%	3.56%	3.85%	3.44%	3.69%	3.12%	3.50%
h. SNF Test %	8.93%	8.97%	9.08%	8.74%	8.83%	8.79%	8.87%	8.74%	8.79%
<b>Related Data</b>									
a. Percent Dry Cows	14%	14%	13%	16%	28%	15%	14%	10%	15%
b. Yearly Cull Rate	42%	43%	22%	29%	49%	47%	37%	34%	33%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.56	\$0.45	\$0.85	\$0.93	\$0.96	\$0.83	\$0.62	\$0.84	\$0.56
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$326.16	\$332.11	\$321.23	\$345.00	\$325.00	\$326.39	\$305.00	\$305.03	\$330.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$304.04	\$305.39	\$253.78	\$343.25	\$284.03	\$326.84	\$292.84	\$416.42	\$309.18
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.83	27.34	19.05	37.01	22.92	20.20	27.92	13.77	28.54
g. Milkers (\$/hr with benefits & taxes)	\$15.69	\$15.58	\$14.75	\$15.97	\$16.44	\$15.09	\$16.91	\$16.96	\$21.14
h. Total Labor (\$/hr)	\$16.47	\$16.75	\$14.94	\$15.78	\$17.12	\$16.37	\$18.00	\$17.40	\$21.13
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.34	\$7.35	\$6.00	\$9.01	\$6.73	\$7.48	\$7.63	\$7.46	\$8.58
j. Milk Cow Feed Costs (\$/cwt.)	\$10.17	\$10.14	\$8.75	\$11.50	\$9.20	\$9.65	\$10.01	\$10.12	\$9.27

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2014**  
**North Valley Herd Size 1501 Plus**

Dairy ID Number	49	50	51	52	53	54	55	56	57
<b>Feed Costs</b>									
a. Dry Roughage	\$53.39	\$61.20	\$27.84	\$55.91	\$39.02	\$40.98	\$19.20	\$45.33	\$66.85
b. Wet Feed & Wet Roughage	\$68.31	\$68.32	\$55.64	\$35.91	\$45.72	\$52.82	\$35.22	\$52.57	\$22.30
c. Concentrates	\$95.83	\$92.84	\$101.39	\$91.34	\$89.07	\$91.96	\$119.77	\$91.33	\$110.10
d. Minerals & Supplements	\$16.34	\$8.21	\$11.96	\$23.37	\$11.51	\$9.65	\$9.63	\$6.57	\$8.27
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$233.87	\$230.57	\$196.84	\$206.53	\$185.32	\$195.41	\$183.83	\$195.80	\$207.53
Total Feed Costs (\$/cwt)	\$10.08	\$9.83	\$9.82	\$12.16	\$11.31	\$12.92	\$10.73	\$8.98	\$13.63
<b>Total Hired Labor</b>	\$27.25	\$33.89	\$25.62	\$28.61	\$29.60	\$31.20	\$44.71	\$37.28	\$33.72
Total Hired Labor Costs (\$/cwt)	\$1.17	\$1.44	\$1.28	\$1.68	\$1.81	\$2.06	\$2.61	\$1.71	\$2.21
<b>Total Herd Replacement</b>	\$32.24	\$29.06	\$19.95	\$33.31	\$17.05	\$31.32	\$38.02	\$38.84	\$27.00
Total Replacement Costs (\$/cwt)	\$1.39	\$1.24	\$1.00	\$1.96	\$1.04	\$2.07	\$2.22	\$1.78	\$1.77
<b>Total Operating Costs</b>	\$55.10	\$65.32	\$61.97	\$59.22	\$66.76	\$66.10	\$79.51	\$66.27	\$60.69
Total Operating Costs (\$/cwt)	\$2.38	\$2.78	\$3.09	\$3.49	\$4.07	\$4.37	\$4.64	\$3.04	\$3.98
<b>Total Milk Marketing Costs</b>	\$12.08	\$12.22	\$11.58	\$6.84	\$8.16	\$7.04	\$6.83	\$9.85	\$8.55
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.52	\$0.58	\$0.40	\$0.50	\$0.47	\$0.40	\$0.45	\$0.56
<b>Total Cost (\$/Cow/Month)</b>	\$360.55	\$371.06	\$315.97	\$334.51	\$306.90	\$331.07	\$352.90	\$348.04	\$337.50
Total Cost (\$/cwt)	\$15.54	\$15.82	\$15.76	\$19.70	\$18.73	\$21.88	\$20.60	\$15.97	\$22.16
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	23.20	23.46	20.05	16.98	16.39	15.13	17.13	21.80	15.23
b. Lbs Milk Sold/milk cow/day	87.15	88.52	74.98	63.94	62.09	58.68	65.48	79.13	61.00
c. Gross Milk Receipts (\$/cwt)	\$22.78	\$22.23	\$22.39	\$25.56	\$25.46	\$25.56	\$25.32	\$22.86	\$25.52
d. Mailbox Price (\$/cwt)	\$22.46	\$22.08	\$20.33	\$26.76	\$26.14	\$26.35	\$26.54	\$22.81	\$26.69
f. Income Over Feed Cost (\$/cwt)	\$12.38	\$12.25	\$10.51	\$14.59	\$14.83	\$13.44	\$15.81	\$13.82	\$13.06
g. Fat Test %	3.56%	3.52%	3.63%	4.52%	4.64%	4.66%	4.53%	3.66%	4.59%
h. SNF Test %	8.83%	8.77%	8.97%	9.28%	9.14%	9.17%	9.30%	8.78%	9.30%
<b>Related Data</b>									
a. Percent Dry Cows	13%	14%	13%	13%	14%	16%	15%	10%	19%
b. Yearly Cull Rate	39%	39%	25%	47%	71%	50%	52%	52%	64%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.65	\$0.59	\$0.80	\$0.03	\$0.05	\$0.04	\$0.03	\$0.53	\$0.04
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$325.19	\$311.00	\$290.71	\$351.47	\$330.73	\$342.91	\$0.00	\$345.00	\$368.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$301.03	\$301.13	\$262.85	\$323.96	\$288.68	\$287.83	\$275.37	\$300.66	\$313.34
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.76	24.07	32.16	25.78	25.59	26.87	34.89	22.84	29.31
g. Milkers (\$/hr with benefits & taxes)	\$15.83	\$21.36	\$12.93	\$13.25	\$22.48	\$21.19	\$14.76	\$14.32	\$14.34
h. Total Labor (\$/hr)	\$17.56	\$22.03	\$12.99	\$14.37	\$20.53	\$20.37	\$17.80	\$15.84	\$17.34
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.29	\$8.16	\$7.23	\$7.30	\$6.58	\$7.08	\$6.59	\$6.82	\$7.45
j. Milk Cow Feed Costs (\$/cwt.)	\$9.51	\$9.22	\$9.65	\$11.41	\$10.60	\$12.06	\$10.06	\$8.61	\$12.22

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2014**  
**North Valley Herd Size 1501 Plus**

Dairy ID Number	58	59
<b>Feed Costs</b>		
a. Dry Roughage	\$26.30	\$50.00
b. Wet Feed & Wet Roughage	\$86.58	\$33.80
c. Concentrates	\$86.43	\$103.68
d. Minerals & Supplements	\$21.76	\$8.24
e. Pasture	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$221.08	\$195.72
Total Feed Costs (\$/cwt)	\$9.90	\$11.82
<b>Total Hired Labor</b>	\$28.09	\$28.25
Total Hired Labor Costs (\$/cwt)	\$1.26	\$1.71
<b>Total Herd Replacement</b>	\$24.95	\$27.06
Total Replacement Costs (\$/cwt)	\$1.12	\$1.63
<b>Total Operating Costs</b>	\$56.41	\$69.20
Total Operating Costs (\$/cwt)	\$2.53	\$4.18
<b>Total Milk Marketing Costs</b>	\$12.01	\$9.19
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.55
<b>Total Cost (\$/Cow/Month)</b>	\$342.53	\$329.42
Total Cost (\$/cwt)	\$15.34	\$19.89
<b>Milk Production Data</b>		
a. Milk Sold/Total Cow/Month/ (cwt)	22.32	16.56
b. Lbs Milk Sold/milk cow/day	82.78	63.35
c. Gross Milk Receipts (\$/cwt)	\$21.49	\$25.47
d. Mailbox Price (\$/cwt)	\$21.15	\$26.32
f. Income Over Feed Cost (\$/cwt)	\$11.24	\$14.50
g. Fat Test %	3.24%	4.60%
h. SNF Test %	8.73%	9.27%
<b>Related Data</b>		
a. Percent Dry Cows	12%	15%
b. Yearly Cull Rate	39%	32%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.61	\$0.04
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$230.32	\$352.38
e. Grain, Mnrls & Splmnts (\$/ton)	\$318.63	\$299.37
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	24.69	28.01
g. Milkers (\$/hr with benefits & taxes)	\$14.95	\$13.61
h. Total Labor (\$/hr)	\$16.15	\$14.30
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.80	\$7.04
j. Milk Cow Feed Costs (\$/cwt.)	\$9.42	\$11.11