

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2014**  
**North Valley Herd Size 1-500**

Dairy ID Number	Averages		1	2	3	4	5	6
	NV Average	Herd Size 1to 500						
<b>Feed Costs</b>								
a. Dry Roughage	\$46.85	\$47.42	\$104.53	\$44.32	\$44.36	\$63.20	\$16.92	\$80.81
b. Wet Feed & Wet Roughage	\$54.68	\$52.97	\$14.52	\$39.75	\$55.07	\$60.91	\$0.00	\$46.49
c. Concentrates	\$108.12	\$94.67	\$96.90	\$159.97	\$51.53	\$43.81	\$92.41	\$113.79
d. Minerals & Supplements	\$10.85	\$4.74	\$0.00	\$0.00	\$14.15	\$2.05	\$0.00	\$1.68
e. Pasture	\$1.00	\$6.14	\$0.00	\$0.00	\$0.00	\$0.00	\$85.78	\$0.00
<b>Total Feed Costs</b>	\$221.49	\$205.95	\$215.96	\$244.04	\$165.10	\$169.98	\$195.11	\$242.77
Total Feed Costs (\$/cwt)	\$10.91	\$11.08	\$10.86	\$12.92	\$16.01	\$12.75	\$11.82	\$11.96
<b>Total Hired Labor</b>	\$33.12	\$31.28	\$104.01	\$0.00	\$23.93	\$40.73	\$21.27	\$51.13
Total Hired Labor Costs (\$/cwt)	\$1.63	\$1.68	\$5.23	\$0.00	\$2.32	\$3.05	\$1.29	\$2.52
<b>Total Herd Replacement</b>	\$21.84	\$16.51	\$9.70	-\$28.99	\$9.56	\$18.97	\$14.39	\$18.11
Total Replacement Costs (\$/cwt)	\$1.08	\$0.89	\$0.49	-\$1.54	\$0.93	\$1.42	\$0.87	\$0.89
<b>Total Operating Costs</b>	\$59.06	\$58.97	\$124.13	\$104.87	\$35.22	\$35.41	\$43.70	\$39.19
Total Operating Costs (\$/cwt)	\$2.91	\$3.17	\$6.24	\$5.55	\$3.41	\$2.66	\$2.65	\$1.93
<b>Total Milk Marketing Costs</b>	\$10.95	\$12.62	\$15.07	\$11.67	\$9.05	\$10.31	\$15.73	\$24.47
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.68	\$0.76	\$0.62	\$0.88	\$0.77	\$0.95	\$1.21
<b>Total Cost (\$/Cow/Month)</b>	\$346.46	\$325.33	\$468.87	\$331.59	\$242.85	\$275.41	\$290.21	\$375.66
Total Cost (\$/cwt)	\$17.07	\$17.50	\$23.57	\$17.56	\$23.55	\$20.65	\$17.58	\$18.50
<b>Milk Production Data</b>								
a. Milk Sold/Total Cow/Month/ (cwt)	20.30	18.59	19.89	18.88	10.31	13.34	16.51	20.30
b. Lbs Milk Sold/milk cow/day	76.64	70.38	75.34	70.24	39.20	51.19	61.64	76.03
c. Gross Milk Receipts (\$/cwt)	\$23.22	\$22.85	\$25.36	\$23.47	\$22.01	\$22.86	\$22.24	\$23.21
d. Mailbox Price (\$/cwt)	\$23.27	\$22.52	\$25.12	\$23.15	\$21.34	\$22.17	\$22.00	\$21.96
f. Income Over Feed Cost (\$/cwt)	\$12.36	\$11.44	\$14.27	\$10.22	\$5.33	\$9.42	\$10.18	\$10.01
g. Fat Test %	3.85%	3.58%	3.98%	3.47%	3.26%	3.71%	3.63%	3.92%
h. SNF Test %	8.97%	8.88%	8.82%	8.93%	8.42%	8.91%	8.78%	8.99%
<b>Related Data</b>								
a. Percent Dry Cows	13%	13%	13%	11%	13%	14%	12%	12%
b. Yearly Cull Rate	43%	42%	111%	153%	24%	31%	20%	27%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.30	\$0.57	\$0.52	\$0.77	\$1.00	\$0.95	\$0.52	\$0.39
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$309.62	\$310.22	\$343.76	\$280.00	\$325.63	\$280.00	\$0.00	\$338.35
e. Grain, Mnrls & Splmnts (\$/ton)	\$327.26	\$308.13	\$298.00	\$387.00	\$328.06	\$202.69	\$342.11	\$318.91
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.79	24.80	24.64	30.72	15.22	17.35	20.05	26.25
g. Milkers (\$/hr with benefits & taxes)	\$15.70	\$14.05	\$16.29	\$0.00	\$12.88	\$15.05	\$11.98	\$16.37
h. Total Labor (\$/hr)	\$16.52	\$14.83	\$18.07	\$0.00	\$12.88	\$14.61	\$13.08	\$15.90
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.90	\$7.38	\$7.80	\$8.71	\$5.84	\$6.07	\$6.90	\$8.52
j. Milk Cow Feed Costs (\$/cwt.)	\$10.31	\$10.49	\$10.35	\$12.40	\$14.91	\$11.86	\$11.20	\$11.21

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2014**  
**North Valley Herd Size 1-500**

Dairy ID Number	7	8	9	10	11
<b>Feed Costs</b>					
a. Dry Roughage	\$72.95	\$47.20	\$37.10	\$17.02	\$45.20
b. Wet Feed & Wet Roughage	\$29.30	\$51.40	\$57.91	\$124.21	\$35.23
c. Concentrates	\$115.70	\$135.12	\$104.80	\$20.42	\$116.34
d. Minerals & Supplements	\$10.01	\$2.04	\$10.09	\$0.55	\$6.23
e. Pasture	\$0.00	\$0.00	\$0.00	\$1.25	\$0.00
<b>Total Feed Costs</b>	\$227.96	\$235.76	\$209.90	\$163.45	\$203.00
Total Feed Costs (\$/cwt)	\$10.94	\$11.07	\$9.85	\$10.98	\$9.67
<b>Total Hired Labor</b>	\$41.45	\$32.82	\$29.91	\$15.56	\$24.33
Total Hired Labor Costs (\$/cwt)	\$1.99	\$1.54	\$1.40	\$1.04	\$1.16
<b>Total Herd Replacement</b>	\$24.92	\$20.97	\$21.92	\$18.91	\$15.40
Total Replacement Costs (\$/cwt)	\$1.20	\$0.98	\$1.03	\$1.27	\$0.73
<b>Total Operating Costs</b>	\$61.67	\$64.55	\$59.60	\$66.81	\$57.62
Total Operating Costs (\$/cwt)	\$2.96	\$3.03	\$2.80	\$4.49	\$2.74
<b>Total Milk Marketing Costs</b>	\$10.07	\$11.92	\$10.56	\$11.28	\$11.66
Total Milk Marketing Costs (\$/cwt)	\$0.48	\$0.56	\$0.50	\$0.76	\$0.56
<b>Total Cost (\$/Cow/Month)</b>	\$366.07	\$366.02	\$331.89	\$276.02	\$312.01
Total Cost (\$/cwt)	\$17.57	\$17.18	\$15.57	\$18.54	\$14.86
<b>Milk Production Data</b>					
a. Milk Sold/Total Cow/Month/ (cwt)	20.84	21.30	21.31	14.89	21.00
b. Lbs Milk Sold/milk cow/day	75.68	81.79	81.15	58.31	78.95
c. Gross Milk Receipts (\$/cwt)	\$23.82	\$22.90	\$22.55	\$22.36	\$22.27
d. Mailbox Price (\$/cwt)	\$23.94	\$22.59	\$22.89	\$21.78	\$21.79
f. Income Over Feed Cost (\$/cwt)	\$13.00	\$11.53	\$13.04	\$10.80	\$12.13
g. Fat Test %	3.85%	3.45%	3.52%	3.63%	3.27%
h. SNF Test %	8.99%	8.77%	8.98%	8.72%	8.97%
<b>Related Data</b>					
a. Percent Dry Cows	9%	14%	13%	16%	12%
b. Yearly Cull Rate	49%	54%	47%	26%	26%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.34	\$0.56	\$0.62	\$0.79	\$0.47
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$300.43	\$320.00	\$302.80	\$309.45	\$330.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$288.71	\$344.47	\$298.00	\$318.10	\$262.96
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.31	30.02	28.68	5.17	34.83
g. Milkers (\$/hr with benefits & taxes)	\$12.58	\$17.68	\$20.89	\$12.59	\$10.36
h. Total Labor (\$/hr)	\$14.59	\$15.75	\$19.45	\$12.25	\$11.41
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.97	\$8.49	\$7.58	\$6.01	\$7.31
j. Milk Cow Feed Costs (\$/cwt.)	\$10.53	\$10.38	\$9.33	\$10.30	\$9.26

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2014**  
**North Valley Herd Size 501-800**

Dairy ID Number	Averages		12	13	14	15	16	17	18
	NV Average	Herd Size 501to 800							
<b>Feed Costs</b>									
a. Dry Roughage	\$46.85	\$50.89	\$66.08	\$69.67	\$63.87	\$60.32	\$37.39	\$88.35	\$39.25
b. Wet Feed & Wet Roughage	\$54.68	\$50.41	\$32.02	\$40.50	\$39.83	\$44.52	\$52.07	\$2.09	\$58.47
c. Concentrates	\$108.12	\$119.99	\$192.16	\$100.87	\$136.47	\$109.99	\$113.40	\$141.30	\$133.13
d. Minerals & Supplements	\$10.85	\$8.38	\$0.25	\$0.00	\$1.65	\$4.37	\$12.35	\$3.52	\$1.14
e. Pasture	\$1.00	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33.70	\$0.00
<b>Total Feed Costs</b>	\$221.49	\$234.72	\$290.51	\$211.04	\$241.81	\$219.19	\$215.20	\$268.96	\$231.99
Total Feed Costs (\$/cwt)	\$10.91	\$11.98	\$12.18	\$11.27	\$12.73	\$11.56	\$11.60	\$18.22	\$11.02
<b>Total Hired Labor</b>	\$33.12	\$32.47	\$48.41	\$27.46	\$27.44	\$37.43	\$39.20	\$32.71	\$40.23
Total Hired Labor Costs (\$/cwt)	\$1.63	\$1.66	\$2.03	\$1.47	\$1.44	\$1.97	\$2.11	\$2.22	\$1.91
<b>Total Herd Replacement</b>	\$21.84	\$21.32	\$23.13	\$16.73	\$18.83	\$21.08	\$51.18	\$14.21	\$20.80
Total Replacement Costs (\$/cwt)	\$1.08	\$1.09	\$0.97	\$0.89	\$0.99	\$1.11	\$2.76	\$0.96	\$0.99
<b>Total Operating Costs</b>	\$59.06	\$58.32	\$56.78	\$49.99	\$41.27	\$57.55	\$45.49	\$54.54	\$60.39
Total Operating Costs (\$/cwt)	\$2.91	\$2.98	\$2.38	\$2.67	\$2.17	\$3.03	\$2.45	\$3.70	\$2.87
<b>Total Milk Marketing Costs</b>	\$10.95	\$10.40	\$13.16	\$10.24	\$17.06	\$11.37	\$9.57	\$3.18	\$14.46
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.53	\$0.55	\$0.55	\$0.90	\$0.60	\$0.52	\$0.22	\$0.69
<b>Total Cost (\$/Cow/Month)</b>	\$346.46	\$357.24	\$432.00	\$315.47	\$346.41	\$346.63	\$360.63	\$373.60	\$367.86
Total Cost (\$/cwt)	\$17.07	\$18.24	\$18.11	\$16.85	\$18.24	\$18.28	\$19.43	\$25.31	\$17.47
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	20.30	19.59	23.85	18.72	18.99	18.97	18.56	14.76	21.05
b. Lbs Milk Sold/milk cow/day	76.64	73.64	87.88	70.71	75.69	69.83	69.73	55.15	79.55
c. Gross Milk Receipts (\$/cwt)	\$23.22	\$23.92	\$23.26	\$22.38	\$22.83	\$24.27	\$25.60	\$27.37	\$22.81
d. Mailbox Price (\$/cwt)	\$23.27	\$23.87	\$22.96	\$21.92	\$22.07	\$24.36	\$27.06	\$29.49	\$22.39
f. Income Over Feed Cost (\$/cwt)	\$12.36	\$11.89	\$10.78	\$10.65	\$9.34	\$12.81	\$15.46	\$11.26	\$11.37
g. Fat Test %	3.85%	3.74%	3.62%	3.63%	3.81%	3.91%	4.85%	3.38%	3.62%
h. SNF Test %	8.97%	8.93%	8.83%	9.02%	8.83%	9.09%	9.29%	8.96%	8.95%
<b>Related Data</b>									
a. Percent Dry Cows	13%	12%	11%	13%	17%	10%	12%	12%	13%
b. Yearly Cull Rate	43%	39%	47%	33%	38%	41%	71%	24%	41%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.30	\$0.46	\$0.42	\$0.49	\$0.56	\$0.40	\$0.04	\$0.71	\$0.45
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$309.62	\$292.00	\$300.00	\$273.51	\$298.34	\$276.20	\$287.38	\$330.19	\$288.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$327.26	\$355.84	\$390.19	\$309.36	\$383.78	\$308.80	\$305.71	\$541.22	\$336.70
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.79	27.18	35.88	23.89	27.78	26.82	30.18	20.00	29.66
g. Milkers (\$/hr with benefits & taxes)	\$15.70	\$15.62	\$15.44	\$11.02	\$14.74	\$13.93	\$25.50	\$12.11	\$18.61
h. Total Labor (\$/hr)	\$16.52	\$15.62	\$16.63	\$12.19	\$14.33	\$13.61	\$23.85	\$12.88	\$16.69
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.90	\$8.32	\$10.30	\$7.23	\$8.94	\$7.69	\$7.70	\$9.83	\$8.33
j. Milk Cow Feed Costs (\$/cwt.)	\$10.31	\$11.30	\$11.72	\$10.23	\$11.81	\$11.01	\$11.05	\$17.82	\$10.48

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2014**  
**North Valley Herd Size 501-800**

Dairy ID Number	19	20	21	22	23	24	25	26
<b>Feed Costs</b>								
a. Dry Roughage	\$41.20	\$38.10	\$34.41	\$37.38	\$36.10	\$61.63	\$65.18	\$35.14
b. Wet Feed & Wet Roughage	\$69.15	\$50.26	\$74.92	\$92.73	\$82.90	\$35.13	\$51.74	\$21.92
c. Concentrates	\$63.13	\$121.83	\$121.90	\$88.83	\$59.71	\$107.10	\$128.21	\$183.46
d. Minerals & Supplements	\$0.79	\$16.08	\$9.54	\$13.71	\$38.55	\$0.74	\$11.08	\$4.93
e. Pasture	\$6.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30.26
<b>Total Feed Costs</b>	\$180.62	\$226.27	\$240.77	\$232.66	\$217.26	\$204.60	\$256.21	\$275.72
Total Feed Costs (\$/cwt)	\$10.32	\$10.20	\$11.62	\$10.47	\$11.76	\$11.77	\$9.78	\$19.49
<b>Total Hired Labor</b>	\$30.14	\$33.52	\$34.53	\$28.26	\$29.59	\$22.24	\$30.58	\$30.72
Total Hired Labor Costs (\$/cwt)	\$1.72	\$1.51	\$1.67	\$1.27	\$1.60	\$1.28	\$1.17	\$2.17
<b>Total Herd Replacement</b>	\$14.55	\$18.21	\$17.22	\$17.09	\$24.43	\$25.77	\$19.22	\$19.40
Total Replacement Costs (\$/cwt)	\$0.83	\$0.82	\$0.83	\$0.77	\$1.32	\$1.48	\$0.73	\$1.37
<b>Total Operating Costs</b>	\$34.79	\$57.17	\$76.78	\$67.88	\$79.37	\$42.09	\$78.80	\$58.34
Total Operating Costs (\$/cwt)	\$1.99	\$2.58	\$3.70	\$3.05	\$4.29	\$2.42	\$3.01	\$4.12
<b>Total Milk Marketing Costs</b>	\$11.01	\$12.11	\$10.42	\$12.14	\$10.13	\$10.28	\$11.92	\$2.04
Total Milk Marketing Costs (\$/cwt)	\$0.63	\$0.55	\$0.50	\$0.55	\$0.55	\$0.59	\$0.45	\$0.14
<b>Total Cost (\$/Cow/Month)</b>	\$271.10	\$347.28	\$379.72	\$358.02	\$360.79	\$304.97	\$396.74	\$386.22
Total Cost (\$/cwt)	\$15.50	\$15.66	\$18.32	\$16.11	\$19.52	\$17.54	\$15.14	\$27.30
<b>Milk Production Data</b>								
a. Milk Sold/Total Cow/Month/ (cwt)	17.49	22.17	20.72	22.22	18.48	17.38	26.21	14.15
b. Lbs Milk Sold/milk cow/day	69.16	83.10	76.97	77.73	70.05	67.52	94.71	54.97
c. Gross Milk Receipts (\$/cwt)	\$23.16	\$21.93	\$22.78	\$23.09	\$24.01	\$23.35	\$23.14	\$31.19
d. Mailbox Price (\$/cwt)	\$22.90	\$21.44	\$22.60	\$22.54	\$23.46	\$23.28	\$22.95	\$32.04
f. Income Over Feed Cost (\$/cwt)	\$12.57	\$11.24	\$10.98	\$12.07	\$11.71	\$11.51	\$13.17	\$12.55
g. Fat Test %	3.96%	3.53%	3.73%	3.55%	3.84%	3.83%	3.54%	3.52%
h. SNF Test %	8.98%	8.86%	8.85%	8.81%	8.95%	9.07%	8.85%	8.69%
<b>Related Data</b>								
a. Percent Dry Cows	17%	12%	11%	6%	13%	15%	9%	15%
b. Yearly Cull Rate	25%	45%	40%	36%	40%	41%	34%	30%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$1.01	\$0.44	\$0.40	\$0.32	\$0.48	\$0.59	\$0.31	\$0.54
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$251.10	\$299.50	\$352.57	\$315.00	\$257.50	\$270.93	\$282.84	\$303.87
e. Grain, Mnrls & Splmnts (\$/ton)	\$264.37	\$305.26	\$337.43	\$316.27	\$368.10	\$312.82	\$314.31	\$542.63
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	18.60	32.82	28.20	22.38	19.87	26.37	31.67	26.55
g. Milkers (\$/hr with benefits & taxes)	\$15.30	\$12.43	\$15.68	\$15.69	\$13.72	\$22.05	\$18.68	\$17.14
h. Total Labor (\$/hr)	\$18.96	\$13.42	\$15.27	\$15.25	\$14.25	\$20.97	\$17.39	\$14.73
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.61	\$8.08	\$8.48	\$7.90	\$7.70	\$7.29	\$8.92	\$9.65
j. Milk Cow Feed Costs (\$/cwt.)	\$9.56	\$9.73	\$11.01	\$10.16	\$11.00	\$10.80	\$9.41	\$17.55

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2014**  
**North Valley Herd Size 801-1500**

Dairy ID Number	Averages		27	28	29	30	31	32
	NV Average	Herd Size 801to 1500						
<b>Feed Costs</b>								
a. Dry Roughage	\$46.85	\$45.35	\$57.48	\$55.14	\$35.04	\$31.77	\$48.42	\$39.29
b. Wet Feed & Wet Roughage	\$54.68	\$59.84	\$67.95	\$56.81	\$58.97	\$74.60	\$54.67	\$49.09
c. Concentrates	\$108.12	\$106.22	\$115.51	\$102.16	\$108.66	\$103.38	\$101.12	\$131.17
d. Minerals & Supplements	\$10.85	\$7.62	\$8.09	\$12.73	\$12.89	\$10.45	\$5.22	\$3.79
e. Pasture	\$1.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$221.49	\$219.03	\$249.03	\$226.83	\$215.55	\$220.21	\$209.44	\$223.34
Total Feed Costs (\$/cwt)	\$10.91	\$10.58	\$11.23	\$10.56	\$10.64	\$11.20	\$10.91	\$11.12
<b>Total Hired Labor</b>	\$33.12	\$36.08	\$43.46	\$33.50	\$28.85	\$46.93	\$24.98	\$16.80
Total Hired Labor Costs (\$/cwt)	\$1.63	\$1.74	\$1.96	\$1.56	\$1.42	\$2.39	\$1.30	\$0.84
<b>Total Herd Replacement</b>	\$21.84	\$20.24	\$19.51	\$28.68	\$15.32	\$20.57	\$23.35	\$22.90
Total Replacement Costs (\$/cwt)	\$1.08	\$0.98	\$0.88	\$1.34	\$0.76	\$1.05	\$1.22	\$1.14
<b>Total Operating Costs</b>	\$59.06	\$59.40	\$61.38	\$63.28	\$52.47	\$53.91	\$67.71	\$47.97
Total Operating Costs (\$/cwt)	\$2.91	\$2.87	\$2.77	\$2.95	\$2.59	\$2.74	\$3.53	\$2.39
<b>Total Milk Marketing Costs</b>	\$10.95	\$11.67	\$13.92	\$12.72	\$11.96	\$14.26	\$10.43	\$10.86
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.56	\$0.63	\$0.59	\$0.59	\$0.73	\$0.54	\$0.54
<b>Total Cost (\$/Cow/Month)</b>	\$346.46	\$346.43	\$387.31	\$365.01	\$324.15	\$355.88	\$335.91	\$321.87
Total Cost (\$/cwt)	\$17.07	\$16.73	\$17.47	\$17.00	\$15.99	\$18.10	\$17.50	\$16.02
<b>Milk Production Data</b>								
a. Milk Sold/Total Cow/Month/ (cwt)	20.30	20.71	22.17	21.47	20.27	19.66	19.20	20.09
b. Lbs Milk Sold/milk cow/day	76.64	77.31	82.62	78.88	75.55	76.00	74.38	74.05
c. Gross Milk Receipts (\$/cwt)	\$23.22	\$22.53	\$23.26	\$22.56	\$22.20	\$23.43	\$22.94	\$22.02
d. Mailbox Price (\$/cwt)	\$23.27	\$22.19	\$23.15	\$22.21	\$21.72	\$22.99	\$22.40	\$21.50
f. Income Over Feed Cost (\$/cwt)	\$12.36	\$11.62	\$11.92	\$11.65	\$11.08	\$11.79	\$11.49	\$10.38
g. Fat Test %	3.85%	3.63%	3.78%	3.60%	3.60%	3.64%	3.53%	3.50%
h. SNF Test %	8.97%	8.89%	8.87%	8.89%	8.97%	8.76%	8.92%	8.93%
<b>Related Data</b>								
a. Percent Dry Cows	13%	12%	12%	10%	12%	15%	15%	11%
b. Yearly Cull Rate	43%	39%	37%	48%	25%	36%	38%	43%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.30	\$0.39	\$0.21	\$0.36	\$0.29	\$0.32	\$0.65	\$0.38
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$309.62	\$294.67	\$347.00	\$320.00	\$255.00	\$270.92	\$330.00	\$310.61
e. Grain, Mnrls & Splmnts (\$/ton)	\$327.26	\$310.36	\$361.24	\$297.53	\$314.86	\$344.30	\$311.47	\$310.68
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.79	27.24	25.13	28.04	28.63	24.82	26.01	32.04
g. Milkers (\$/hr with benefits & taxes)	\$15.70	\$15.99	\$17.22	\$15.74	\$13.00	\$22.45	\$15.56	\$13.71
h. Total Labor (\$/hr)	\$16.52	\$16.41	\$19.16	\$15.50	\$13.07	\$20.68	\$14.79	\$13.31
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.90	\$7.81	\$8.86	\$8.01	\$7.91	\$7.93	\$7.57	\$7.95
j. Milk Cow Feed Costs (\$/cwt.)	\$10.31	\$10.10	\$10.73	\$10.15	\$10.47	\$10.44	\$10.18	\$10.73

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2014**  
**North Valley Herd Size 801-1500**

Dairy ID Number	33	34	35	36	37	38	39	40
<b>Feed Costs</b>								
a. Dry Roughage	\$41.35	\$58.50	\$41.59	\$50.77	\$35.96	\$34.77	\$52.25	\$53.32
b. Wet Feed & Wet Roughage	\$58.61	\$68.13	\$71.26	\$42.60	\$72.47	\$52.98	\$41.38	\$72.72
c. Concentrates	\$51.73	\$86.93	\$82.50	\$119.50	\$92.09	\$157.89	\$116.52	\$105.59
d. Minerals & Supplements	\$10.30	\$8.27	\$0.47	\$8.60	\$6.14	\$11.28	\$0.59	\$11.17
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$161.99	\$221.83	\$195.82	\$221.47	\$206.66	\$256.92	\$210.73	\$242.81
Total Feed Costs (\$/cwt)	\$12.92	\$9.65	\$9.48	\$9.85	\$10.77	\$11.46	\$10.75	\$9.55
<b>Total Hired Labor</b>	\$27.80	\$41.14	\$35.38	\$52.41	\$35.25	\$34.14	\$40.82	\$38.17
Total Hired Labor Costs (\$/cwt)	\$2.22	\$1.79	\$1.71	\$2.33	\$1.84	\$1.52	\$2.08	\$1.50
<b>Total Herd Replacement</b>	\$26.80	\$16.85	\$14.67	\$19.56	\$13.37	\$18.46	\$26.09	\$20.17
Total Replacement Costs (\$/cwt)	\$2.14	\$0.73	\$0.71	\$0.87	\$0.70	\$0.82	\$1.33	\$0.79
<b>Total Operating Costs</b>	\$45.95	\$64.82	\$58.41	\$59.05	\$57.51	\$59.77	\$55.73	\$78.50
Total Operating Costs (\$/cwt)	\$3.67	\$2.82	\$2.83	\$2.63	\$3.00	\$2.67	\$2.84	\$3.09
<b>Total Milk Marketing Costs</b>	\$6.89	\$10.61	\$12.02	\$12.66	\$10.70	\$12.23	\$11.13	\$13.39
Total Milk Marketing Costs (\$/cwt)	\$0.55	\$0.46	\$0.58	\$0.56	\$0.56	\$0.55	\$0.57	\$0.53
<b>Total Cost (\$/Cow/Month)</b>	\$269.43	\$355.25	\$316.31	\$365.14	\$323.50	\$381.51	\$344.50	\$393.05
Total Cost (\$/cwt)	\$21.49	\$15.46	\$15.32	\$16.25	\$16.86	\$17.02	\$17.58	\$15.45
<b>Milk Production Data</b>								
a. Milk Sold/Total Cow/Month/ (cwt)	12.54	22.98	20.65	22.47	19.18	22.42	19.60	25.44
b. Lbs Milk Sold/milk cow/day	48.47	85.24	81.26	75.32	73.81	83.91	72.22	94.58
c. Gross Milk Receipts (\$/cwt)	\$24.87	\$22.36	\$22.50	\$21.75	\$22.62	\$22.28	\$23.15	\$21.58
d. Mailbox Price (\$/cwt)	\$24.57	\$22.20	\$22.36	\$21.56	\$21.89	\$21.85	\$23.00	\$21.25
f. Income Over Feed Cost (\$/cwt)	\$11.65	\$12.54	\$12.87	\$11.71	\$11.11	\$10.39	\$12.25	\$11.71
g. Fat Test %	4.60%	3.76%	3.68%	3.54%	3.42%	3.69%	3.57%	3.46%
h. SNF Test %	9.30%	8.89%	9.01%	8.81%	8.85%	8.90%	8.87%	8.76%
<b>Related Data</b>								
a. Percent Dry Cows	15%	11%	16%	2%	14%	12%	11%	11%
b. Yearly Cull Rate	39%	39%	41%	53%	29%	39%	48%	30%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.05	\$0.37	\$0.54	\$0.31	\$0.42	\$0.55	\$0.48	\$0.33
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$350.00	\$286.98	\$249.81	\$311.23	\$300.00	\$278.60	\$290.00	\$266.48
e. Grain, Mnrls & Splmnts (\$/ton)	\$264.11	\$282.64	\$269.01	\$305.84	\$284.14	\$364.09	\$301.35	\$334.56
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	17.47	25.11	23.80	28.02	26.58	34.38	28.25	25.31
g. Milkers (\$/hr with benefits & taxes)	\$14.25	\$16.92	\$14.43	\$15.22	\$14.90	\$13.46	\$17.38	\$18.08
h. Total Labor (\$/hr)	\$13.59	\$17.89	\$17.28	\$15.42	\$15.17	\$16.52	\$17.31	\$18.36
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.85	\$7.86	\$7.15	\$7.39	\$7.53	\$9.34	\$7.44	\$8.47
j. Milk Cow Feed Costs (\$/cwt.)	\$12.06	\$9.22	\$8.80	\$9.81	\$10.20	\$11.13	\$10.31	\$8.95

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2014**  
**North Valley Herd Size 1501 Plus**

Dairy ID Number	Averages		41	42	43	44	45	46	47
	NV Average	Herd Size 1501plus							
<b>Feed Costs</b>									
a. Dry Roughage	\$46.85	\$46.52	\$22.91	\$39.73	\$35.62	\$43.65	\$66.52	\$54.08	\$56.28
b. Wet Feed & Wet Roughage	\$54.68	\$53.87	\$98.42	\$40.75	\$62.08	\$80.61	\$58.64	\$78.08	\$51.36
c. Concentrates	\$108.12	\$107.31	\$69.34	\$177.86	\$79.59	\$84.22	\$99.92	\$82.59	\$120.94
d. Minerals & Supplements	\$10.85	\$12.86	\$1.33	\$18.23	\$8.31	\$23.33	\$24.11	\$3.13	\$7.37
e. Pasture	\$1.00	\$0.19	\$5.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$221.49	\$220.75	\$197.74	\$276.57	\$185.60	\$231.80	\$249.18	\$217.88	\$235.95
Total Feed Costs (\$/cwt)	\$10.91	\$10.81	\$9.96	\$12.71	\$10.77	\$10.17	\$9.77	\$10.76	\$11.44
<b>Total Hired Labor</b>	\$33.12	\$32.36	\$23.45	\$25.34	\$20.71	\$44.47	\$34.29	\$30.06	\$47.31
Total Hired Labor Costs (\$/cwt)	\$1.63	\$1.59	\$1.18	\$1.16	\$1.20	\$1.95	\$1.34	\$1.48	\$2.29
<b>Total Herd Replacement</b>	\$21.84	\$22.85	\$11.53	\$18.03	\$22.59	\$21.58	\$19.60	\$24.06	\$24.47
Total Replacement Costs (\$/cwt)	\$1.08	\$1.12	\$0.58	\$0.83	\$1.31	\$0.95	\$0.77	\$1.19	\$1.19
<b>Total Operating Costs</b>	\$59.06	\$59.10	\$55.06	\$46.29	\$56.10	\$67.75	\$59.66	\$58.10	\$47.98
Total Operating Costs (\$/cwt)	\$2.91	\$2.90	\$2.77	\$2.13	\$3.26	\$2.97	\$2.34	\$2.87	\$2.33
<b>Total Milk Marketing Costs</b>	\$10.95	\$10.70	\$11.37	\$11.15	\$8.86	\$14.86	\$13.52	\$11.55	\$11.95
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.52	\$0.57	\$0.51	\$0.51	\$0.65	\$0.53	\$0.57	\$0.58
<b>Total Cost (\$/Cow/Month)</b>	\$346.46	\$345.75	\$299.14	\$377.39	\$293.87	\$380.46	\$376.25	\$341.65	\$367.66
Total Cost (\$/cwt)	\$17.07	\$16.94	\$15.06	\$17.34	\$17.06	\$16.70	\$14.75	\$16.87	\$17.82
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	20.30	20.41	19.86	21.77	17.23	22.78	25.51	20.25	20.63
b. Lbs Milk Sold/milk cow/day	76.64	77.42	74.23	80.40	75.67	85.21	96.27	75.03	79.33
c. Gross Milk Receipts (\$/cwt)	\$23.22	\$23.35	\$22.28	\$22.30	\$22.57	\$22.98	\$22.34	\$21.91	\$22.71
d. Mailbox Price (\$/cwt)	\$23.27	\$23.58	\$22.14	\$22.15	\$22.45	\$22.61	\$22.21	\$21.53	\$22.37
f. Income Over Feed Cost (\$/cwt)	\$12.36	\$12.76	\$12.18	\$9.44	\$11.68	\$12.44	\$12.44	\$10.77	\$10.93
g. Fat Test %	3.85%	3.96%	3.60%	3.69%	3.84%	3.45%	3.57%	3.40%	3.65%
h. SNF Test %	8.97%	9.01%	9.07%	8.69%	8.87%	8.84%	8.76%	8.74%	8.87%
<b>Related Data</b>									
a. Percent Dry Cows	13%	13%	12%	11%	25%	12%	13%	11%	14%
b. Yearly Cull Rate	43%	45%	20%	28%	54%	46%	35%	36%	36%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.30	\$0.23	\$0.49	\$0.32	\$0.49	\$0.32	\$0.32	\$0.56	\$0.31
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$309.62	\$320.57	\$325.00	\$345.00	\$311.24	\$325.37	\$285.32	\$280.03	\$260.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$327.26	\$328.27	\$346.74	\$346.83	\$321.83	\$321.21	\$317.97	\$448.26	\$328.77
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.79	28.31	14.95	37.54	22.47	24.78	28.41	13.37	29.18
g. Milkers (\$/hr with benefits & taxes)	\$15.70	\$15.72	\$15.04	\$15.97	\$16.69	\$15.15	\$22.55	\$16.73	\$18.57
h. Total Labor (\$/hr)	\$16.52	\$16.88	\$15.06	\$15.73	\$17.34	\$16.31	\$22.45	\$17.34	\$18.57
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.90	\$7.89	\$6.79	\$9.23	\$7.42	\$8.22	\$8.90	\$7.59	\$8.43
j. Milk Cow Feed Costs (\$/cwt.)	\$10.31	\$10.18	\$9.14	\$11.49	\$9.80	\$9.64	\$9.24	\$10.12	\$10.62

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2014**  
**North Valley Herd Size 1501 Plus**

Dairy ID Number	48	49	50	51	52	53	54	55	56
<b>Feed Costs</b>									
a. Dry Roughage	\$58.44	\$54.18	\$40.19	\$65.71	\$42.65	\$36.81	\$17.15	\$52.40	\$63.08
b. Wet Feed & Wet Roughage	\$72.48	\$75.50	\$54.86	\$36.89	\$51.29	\$49.49	\$43.63	\$59.43	\$22.51
c. Concentrates	\$98.47	\$116.96	\$105.41	\$101.84	\$102.46	\$102.74	\$140.43	\$102.79	\$124.96
d. Minerals & Supplements	\$7.82	\$15.06	\$14.21	\$24.58	\$11.61	\$11.53	\$8.82	\$6.31	\$8.21
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$237.22	\$261.69	\$214.67	\$229.02	\$208.01	\$200.57	\$210.03	\$220.93	\$218.76
Total Feed Costs (\$/cwt)	\$9.41	\$10.54	\$9.85	\$12.37	\$12.03	\$11.50	\$11.44	\$9.52	\$13.49
<b>Total Hired Labor</b>	\$32.82	\$31.22	\$25.47	\$29.53	\$34.29	\$29.81	\$48.36	\$34.44	\$38.36
Total Hired Labor Costs (\$/cwt)	\$1.30	\$1.26	\$1.17	\$1.60	\$1.98	\$1.71	\$2.63	\$1.48	\$2.37
<b>Total Herd Replacement</b>	\$21.84	\$24.94	\$13.65	\$29.68	\$23.72	\$13.03	\$31.69	\$33.72	\$21.01
Total Replacement Costs (\$/cwt)	\$0.87	\$1.00	\$0.63	\$1.60	\$1.37	\$0.75	\$1.73	\$1.45	\$1.30
<b>Total Operating Costs</b>	\$67.38	\$52.65	\$62.12	\$54.38	\$67.48	\$58.01	\$64.36	\$65.94	\$62.52
Total Operating Costs (\$/cwt)	\$2.67	\$2.12	\$2.85	\$2.94	\$3.90	\$3.33	\$3.51	\$2.84	\$3.86
<b>Total Milk Marketing Costs</b>	\$13.34	\$13.18	\$12.52	\$7.22	\$8.64	\$8.72	\$7.46	\$10.53	\$9.03
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.53	\$0.57	\$0.39	\$0.50	\$0.50	\$0.41	\$0.45	\$0.56
<b>Total Cost (\$/Cow/Month)</b>	\$372.59	\$383.69	\$328.42	\$349.83	\$342.15	\$310.15	\$361.90	\$365.56	\$349.68
Total Cost (\$/cwt)	\$14.78	\$15.45	\$15.07	\$18.90	\$19.78	\$17.79	\$19.71	\$15.76	\$21.56
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	25.21	24.84	21.80	18.51	17.30	17.44	18.36	23.20	16.22
b. Lbs Milk Sold/milk cow/day	94.45	93.78	84.35	68.69	65.13	66.45	70.00	83.95	64.50
c. Gross Milk Receipts (\$/cwt)	\$22.24	\$22.57	\$22.02	\$25.40	\$25.18	\$25.05	\$24.94	\$22.50	\$25.32
d. Mailbox Price (\$/cwt)	\$22.07	\$22.24	\$21.60	\$26.94	\$26.31	\$26.19	\$24.70	\$22.35	\$26.87
f. Income Over Feed Cost (\$/cwt)	\$12.66	\$11.70	\$11.76	\$14.57	\$14.29	\$14.69	\$13.26	\$12.83	\$13.38
g. Fat Test %	3.58%	3.56%	3.54%	4.65%	4.74%	4.73%	4.62%	3.60%	4.71%
h. SNF Test %	8.79%	8.83%	8.99%	9.40%	9.27%	9.23%	9.30%	8.81%	9.41%
<b>Related Data</b>									
a. Percent Dry Cows	12%	13%	15%	11%	12%	13%	14%	9%	17%
b. Yearly Cull Rate	38%	38%	24%	51%	56%	68%	54%	53%	71%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.22	\$0.37	\$0.49	\$0.03	\$0.04	\$0.04	\$0.04	\$0.31	\$0.04
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$297.57	\$319.37	\$289.75	\$344.29	\$358.00	\$287.64	\$0.00	\$360.00	\$358.42
e. Grain, Mnrls & Splmnts (\$/ton)	\$309.74	\$329.79	\$297.93	\$342.03	\$265.61	\$306.37	\$317.76	\$332.36	\$335.63
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	24.68	29.01	30.41	26.71	32.20	27.62	34.95	23.07	30.71
g. Milkers (\$/hr with benefits & taxes)	\$20.43	\$18.41	\$12.66	\$15.70	\$21.68	\$22.03	\$14.83	\$12.87	\$13.28
h. Total Labor (\$/hr)	\$21.18	\$20.14	\$12.72	\$16.16	\$20.65	\$20.68	\$17.93	\$14.46	\$16.63
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.44	\$9.24	\$7.73	\$8.08	\$7.46	\$7.21	\$7.60	\$7.74	\$7.96
j. Milk Cow Feed Costs (\$/cwt.)	\$8.93	\$9.86	\$9.16	\$11.76	\$11.45	\$10.85	\$10.85	\$9.22	\$12.35

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2014**  
**North Valley Herd Size 1501 Plus**

Dairy ID Number	57	58
<b>Feed Costs</b>		
a. Dry Roughage	\$36.86	\$52.42
b. Wet Feed & Wet Roughage	\$63.86	\$35.90
c. Concentrates	\$93.83	\$112.18
d. Minerals & Supplements	\$25.39	\$8.12
e. Pasture	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$219.94	\$208.62
Total Feed Costs (\$/cwt)	\$9.68	\$11.23
<b>Total Hired Labor</b>	\$25.73	\$29.17
Total Hired Labor Costs (\$/cwt)	\$1.13	\$1.57
<b>Total Herd Replacement</b>	\$23.38	\$22.28
Total Replacement Costs (\$/cwt)	\$1.03	\$1.20
<b>Total Operating Costs</b>	\$50.15	\$62.25
Total Operating Costs (\$/cwt)	\$2.21	\$3.35
<b>Total Milk Marketing Costs</b>	\$12.28	\$10.08
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.54
<b>Total Cost (\$/Cow/Month)</b>	\$331.48	\$332.40
Total Cost (\$/cwt)	\$14.59	\$17.90
<b>Milk Production Data</b>		
a. Milk Sold/Total Cow/Month/ (cwt)	22.72	18.57
b. Lbs Milk Sold/milk cow/day	83.40	71.67
c. Gross Milk Receipts (\$/cwt)	\$21.64	\$25.17
d. Mailbox Price (\$/cwt)	\$21.30	\$26.34
f. Income Over Feed Cost (\$/cwt)	\$11.62	\$15.11
g. Fat Test %	3.31%	4.67%
h. SNF Test %	8.74%	9.37%
<b>Related Data</b>		
a. Percent Dry Cows	10%	15%
b. Yearly Cull Rate	41%	34%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.24	\$0.02
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$280.93	\$342.46
e. Grain, Mnrls & Splmnts (\$/ton)	\$327.81	\$312.22
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.34	29.18
g. Milkers (\$/hr with benefits & taxes)	\$15.37	\$13.54
h. Total Labor (\$/hr)	\$16.27	\$14.48
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.75	\$7.60
j. Milk Cow Feed Costs (\$/cwt.)	\$9.29	\$10.60