

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 1, 2014**  
**North Valley Herd Size 1-500**

Dairy ID Number	Averages		1	2	3	4	5	6	7
	NV Average	Herd Size 1to 500							
<b>Feed Costs</b>									
a. Dry Roughage	\$44.01	\$55.76	\$46.42	\$98.43	\$55.61	\$59.78	\$103.36	\$53.28	\$61.89
b. Wet Feed & Wet Roughage	\$51.34	\$46.53	\$37.40	\$13.56	\$45.99	\$60.85	\$0.00	\$41.22	\$53.69
c. Concentrates	\$104.55	\$91.68	\$176.55	\$97.05	\$47.83	\$38.23	\$77.42	\$132.07	\$129.91
d. Minerals & Supplements	\$10.02	\$4.57	\$0.00	\$0.00	\$13.37	\$2.07	\$0.00	\$1.70	\$2.24
e. Pasture	\$0.83	\$2.06	\$0.00	\$0.00	\$0.00	\$0.00	\$25.23	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$210.75	\$200.61	\$260.36	\$209.05	\$162.79	\$160.92	\$206.01	\$228.27	\$247.72
Total Feed Costs (\$/cwt)	\$10.58	\$10.69	\$12.41	\$12.77	\$14.67	\$12.59	\$11.63	\$10.76	\$10.38
<b>Total Hired Labor</b>	\$33.00	\$34.29	\$0.00	\$72.63	\$24.45	\$52.88	\$23.17	\$51.86	\$52.13
Total Hired Labor Costs (\$/cwt)	\$1.66	\$1.83	\$0.00	\$4.44	\$2.20	\$4.14	\$1.31	\$2.44	\$2.18
<b>Total Herd Replacement</b>	\$19.52	\$12.36	-\$46.09	\$15.63	\$5.86	\$10.69	\$11.89	\$16.78	\$12.69
Total Replacement Costs (\$/cwt)	\$0.98	\$0.66	-\$2.20	\$0.95	\$0.53	\$0.84	\$0.67	\$0.79	\$0.53
<b>Total Operating Costs</b>	\$59.55	\$58.60	\$95.51	\$68.09	\$36.54	\$44.77	\$40.87	\$41.31	\$73.55
Total Operating Costs (\$/cwt)	\$2.99	\$3.12	\$4.55	\$4.16	\$3.29	\$3.50	\$2.31	\$1.95	\$3.08
<b>Total Milk Marketing Costs</b>	\$10.50	\$13.02	\$13.04	\$13.44	\$9.49	\$10.04	\$16.77	\$27.34	\$13.39
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.69	\$0.62	\$0.82	\$0.86	\$0.79	\$0.95	\$1.29	\$0.56
<b>Total Cost (\$/Cow/Month)</b>	\$333.31	\$318.88	\$322.81	\$378.83	\$239.13	\$279.30	\$298.71	\$365.55	\$399.48
Total Cost (\$/cwt)	\$16.73	\$17.00	\$15.38	\$23.14	\$21.55	\$21.86	\$16.86	\$17.23	\$16.73
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	19.92	18.76	20.99	16.37	11.09	12.78	17.72	21.21	23.88
b. Lbs Milk Sold/milk cow/day	75.43	71.27	73.56	63.77	41.55	46.82	66.68	76.53	95.32
c. Gross Milk Receipts (\$/cwt)	\$23.61	\$23.46	\$23.82	\$23.52	\$23.11	\$23.62	\$23.01	\$23.51	\$23.55
d. Mailbox Price (\$/cwt)	\$23.90	\$23.08	\$23.38	\$23.10	\$22.53	\$23.07	\$22.44	\$22.07	\$23.24
f. Income Over Feed Cost (\$/cwt)	\$13.32	\$12.39	\$10.98	\$10.33	\$7.85	\$10.47	\$10.81	\$11.31	\$12.87
g. Fat Test %	3.98%	3.79%	3.59%	3.98%	3.62%	4.01%	3.76%	4.00%	3.66%
h. SNF Test %	8.99%	8.92%	8.89%	8.79%	8.52%	8.91%	9.03%	9.04%	8.74%
<b>Related Data</b>									
a. Percent Dry Cows	12%	12%	5%	14%	11%	9%	11%	8%	17%
b. Yearly Cull Rate	43%	48%	265%	77%	25%	31%	19%	28%	72%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.20	\$0.30	\$0.40	\$0.18	\$0.58	\$0.36	\$0.33	\$0.30	\$0.21
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$272.02	\$272.18	\$280.00	\$346.00	\$263.00	\$260.00	\$255.00	\$285.20	\$320.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$322.79	\$304.18	\$380.32	\$315.00	\$325.13	\$188.82	\$328.00	\$307.23	\$323.72
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.77	24.36	32.59	24.00	14.11	15.65	17.93	30.87	31.94
g. Milkers (\$/hr with benefits & taxes)	\$15.77	\$15.64	\$0.00	\$16.29	\$12.88	\$18.32	\$13.37	\$16.37	\$27.03
h. Total Labor (\$/hr)	\$16.54	\$15.98	\$0.00	\$17.60	\$12.88	\$18.83	\$13.98	\$15.90	\$21.31
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.58	\$7.25	\$9.00	\$7.73	\$5.76	\$5.67	\$7.31	\$7.90	\$9.22
j. Milk Cow Feed Costs (\$/cwt.)	\$10.05	\$10.17	\$12.23	\$12.12	\$13.86	\$12.10	\$10.97	\$10.32	\$9.68

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 1, 2014**  
**North Valley Herd Size 1-500**

Dairy ID Number	8	9	10	11
<b>Feed Costs</b>				
a. Dry Roughage	\$55.37	\$46.22	\$33.65	\$48.94
b. Wet Feed & Wet Roughage	\$30.60	\$43.46	\$52.72	\$82.23
c. Concentrates	\$119.87	\$109.67	\$102.93	\$11.49
d. Minerals & Supplements	\$10.07	\$4.55	\$10.09	\$0.54
e. Pasture	\$0.00	\$0.00	\$0.00	\$1.87
<b>Total Feed Costs</b>	\$215.91	\$203.90	\$199.40	\$145.08
Total Feed Costs (\$/cwt)	\$10.07	\$10.32	\$9.57	\$9.94
<b>Total Hired Labor</b>	\$41.99	\$26.10	\$30.13	\$14.67
Total Hired Labor Costs (\$/cwt)	\$1.96	\$1.32	\$1.45	\$1.01
<b>Total Herd Replacement</b>	\$20.81	\$13.03	\$11.39	\$20.76
Total Replacement Costs (\$/cwt)	\$0.97	\$0.66	\$0.55	\$1.42
<b>Total Operating Costs</b>	\$55.22	\$55.32	\$66.49	\$68.81
Total Operating Costs (\$/cwt)	\$2.57	\$2.80	\$3.19	\$4.72
<b>Total Milk Marketing Costs</b>	\$10.31	\$11.04	\$10.33	\$11.08
Total Milk Marketing Costs (\$/cwt)	\$0.48	\$0.56	\$0.50	\$0.76
<b>Total Cost (\$/Cow/Month)</b>	\$344.24	\$309.39	\$317.75	\$260.40
Total Cost (\$/cwt)	\$16.05	\$15.66	\$15.24	\$17.85
<b>Milk Production Data</b>				
a. Milk Sold/Total Cow/Month/ (cwt)	21.45	19.75	20.84	14.59
b. Lbs Milk Sold/milk cow/day	77.47	76.45	80.04	58.46
c. Gross Milk Receipts (\$/cwt)	\$23.98	\$23.57	\$23.19	\$23.09
d. Mailbox Price (\$/cwt)	\$24.02	\$23.10	\$23.48	\$22.57
f. Income Over Feed Cost (\$/cwt)	\$13.95	\$12.77	\$13.92	\$12.63
g. Fat Test %	3.93%	3.67%	3.68%	3.87%
h. SNF Test %	9.00%	9.01%	9.05%	8.80%
<b>Related Data</b>				
a. Percent Dry Cows	8%	14%	13%	17%
b. Yearly Cull Rate	43%	37%	44%	27%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.20	\$0.28	\$0.28	\$0.48
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$234.52	\$285.00	\$274.00	\$267.12
e. Grain, Mnrls & Splmnts (\$/ton)	\$290.64	\$278.97	\$290.85	\$318.09
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.85	31.44	29.17	3.01
g. Milkers (\$/hr with benefits & taxes)	\$12.88	\$10.36	\$19.96	\$12.73
h. Total Labor (\$/hr)	\$15.08	\$11.44	\$18.98	\$12.56
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.58	\$7.53	\$7.28	\$5.39
j. Milk Cow Feed Costs (\$/cwt.)	\$9.78	\$9.86	\$9.09	\$9.23

Visit [www.cdfa.ca.gov/dairy](http://www.cdfa.ca.gov/dairy) then click on Cost of Production to see full list of feedbacks and other reports.

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 1, 2014**  
**North Valley Herd Size 501-800**

Dairy ID Number	Averages		12	13	14	15	16	17	18
	NV Average	Herd Size 501to 800							
<b>Feed Costs</b>									
a. Dry Roughage	\$44.01	\$52.51	\$58.62	\$68.61	\$61.21	\$35.62	\$123.75	\$40.00	\$54.62
b. Wet Feed & Wet Roughage	\$51.34	\$46.31	\$37.28	\$29.51	\$40.28	\$50.87	\$2.39	\$61.90	\$45.77
c. Concentrates	\$104.55	\$112.94	\$123.17	\$185.83	\$94.99	\$108.93	\$146.97	\$62.10	\$119.64
d. Minerals & Supplements	\$10.02	\$7.67	\$1.52	\$0.25	\$0.00	\$11.71	\$3.67	\$0.83	\$4.70
e. Pasture	\$0.83	\$5.27	\$0.00	\$0.00	\$0.00	\$0.00	\$7.99	\$8.47	\$0.00
<b>Total Feed Costs</b>	\$210.75	\$224.70	\$220.59	\$284.21	\$196.48	\$207.12	\$284.77	\$173.30	\$224.74
Total Feed Costs (\$/cwt)	\$10.58	\$12.08	\$12.19	\$12.46	\$10.77	\$11.10	\$19.71	\$10.45	\$11.88
<b>Total Hired Labor</b>	\$33.00	\$32.04	\$27.77	\$48.24	\$27.40	\$45.48	\$34.10	\$31.14	\$34.95
Total Hired Labor Costs (\$/cwt)	\$1.66	\$1.72	\$1.54	\$2.11	\$1.50	\$2.44	\$2.36	\$1.88	\$1.85
<b>Total Herd Replacement</b>	\$19.52	\$18.66	\$18.09	\$20.39	\$16.36	\$45.37	\$12.05	\$11.70	\$18.53
Total Replacement Costs (\$/cwt)	\$0.98	\$1.00	\$1.00	\$0.89	\$0.90	\$2.43	\$0.83	\$0.71	\$0.98
<b>Total Operating Costs</b>	\$59.55	\$57.92	\$42.03	\$53.98	\$56.40	\$63.30	\$60.89	\$30.14	\$49.79
Total Operating Costs (\$/cwt)	\$2.99	\$3.11	\$2.32	\$2.37	\$3.09	\$3.39	\$4.22	\$1.82	\$2.63
<b>Total Milk Marketing Costs</b>	\$10.50	\$9.55	\$16.20	\$12.67	\$10.00	\$9.62	\$3.15	\$9.44	\$10.93
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.51	\$0.90	\$0.56	\$0.55	\$0.52	\$0.22	\$0.57	\$0.58
<b>Total Cost (\$/Cow/Month)</b>	\$333.31	\$342.87	\$324.68	\$419.48	\$306.63	\$370.91	\$394.96	\$255.72	\$338.94
Total Cost (\$/cwt)	\$16.73	\$18.44	\$17.95	\$18.39	\$16.80	\$19.89	\$27.34	\$15.42	\$17.91
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	19.92	18.60	18.09	22.81	18.25	18.65	14.45	16.59	18.92
b. Lbs Milk Sold/milk cow/day	75.43	70.98	72.64	84.95	67.22	69.86	57.37	66.13	68.63
c. Gross Milk Receipts (\$/cwt)	\$23.61	\$24.33	\$23.07	\$23.86	\$22.87	\$25.63	\$28.56	\$23.80	\$24.55
d. Mailbox Price (\$/cwt)	\$23.90	\$24.58	\$22.55	\$23.49	\$22.47	\$27.58	\$31.60	\$23.87	\$24.73
f. Income Over Feed Cost (\$/cwt)	\$13.32	\$12.50	\$10.36	\$11.03	\$11.70	\$16.48	\$11.89	\$13.42	\$12.86
g. Fat Test %	3.98%	3.87%	3.83%	3.77%	3.76%	4.94%	3.68%	4.16%	3.97%
h. SNF Test %	8.99%	8.99%	8.87%	8.89%	9.06%	9.32%	9.02%	9.05%	9.16%
<b>Related Data</b>									
a. Percent Dry Cows	12%	13%	17%	11%	9%	11%	16%	16%	8%
b. Yearly Cull Rate	43%	40%	39%	51%	36%	73%	24%	28%	39%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.20	\$0.28	\$0.48	\$0.24	\$0.32	\$0.02	\$0.43	\$0.37	\$0.27
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$272.02	\$285.20	\$271.93	\$300.00	\$246.15	\$273.13	\$330.00	\$255.40	\$276.20
e. Grain, Mnrls & Splmnts (\$/ton)	\$322.79	\$362.94	\$361.39	\$374.43	\$292.96	\$292.91	\$556.17	\$261.59	\$323.23
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.77	26.23	26.94	36.55	23.18	30.20	21.53	18.76	27.60
g. Milkers (\$/hr with benefits & taxes)	\$15.77	\$15.54	\$14.74	\$15.50	\$11.03	\$19.66	\$12.11	\$15.35	\$13.24
h. Total Labor (\$/hr)	\$16.54	\$15.52	\$14.31	\$16.69	\$12.24	\$20.71	\$12.88	\$19.21	\$12.99
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.58	\$8.12	\$8.22	\$10.18	\$6.55	\$7.44	\$10.95	\$5.96	\$7.86
j. Milk Cow Feed Costs (\$/cwt.)	\$10.05	\$11.44	\$11.31	\$11.99	\$9.74	\$10.65	\$19.09	\$9.01	\$11.45

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 1, 2014**  
**North Valley Herd Size 501-800**

Dairy ID Number	19	20	21	22	23	24	25	26	27
<b>Feed Costs</b>									
a. Dry Roughage	\$41.54	\$34.38	\$30.88	\$36.51	\$36.48	\$34.61	\$53.43	\$64.51	\$71.66
b. Wet Feed & Wet Roughage	\$54.18	\$46.88	\$59.00	\$10.41	\$91.13	\$82.21	\$41.55	\$50.26	\$27.81
c. Concentrates	\$125.62	\$122.98	\$121.38	\$86.82	\$86.23	\$61.62	\$99.74	\$121.66	\$150.02
d. Minerals & Supplements	\$1.26	\$13.24	\$9.41	\$5.02	\$9.73	\$37.30	\$0.74	\$11.88	\$4.12
e. Pasture	\$0.00	\$0.00	\$0.00	\$40.66	\$0.00	\$0.00	\$0.00	\$0.00	\$20.78
<b>Total Feed Costs</b>	\$222.61	\$217.47	\$220.67	\$179.42	\$223.56	\$215.74	\$195.45	\$248.32	\$274.39
Total Feed Costs (\$/cwt)	\$10.77	\$9.97	\$10.25	\$22.35	\$10.37	\$11.32	\$11.13	\$10.05	\$18.41
<b>Total Hired Labor</b>	\$40.36	\$31.77	\$33.93	\$21.68	\$28.45	\$30.83	\$21.43	\$30.98	\$30.61
Total Hired Labor Costs (\$/cwt)	\$1.95	\$1.46	\$1.58	\$2.70	\$1.32	\$1.62	\$1.22	\$1.25	\$2.05
<b>Total Herd Replacement</b>	\$19.45	\$16.74	\$15.07	\$11.88	\$15.37	\$24.01	\$20.18	\$17.25	\$18.33
Total Replacement Costs (\$/cwt)	\$0.94	\$0.77	\$0.70	\$1.48	\$0.71	\$1.26	\$1.15	\$0.70	\$1.23
<b>Total Operating Costs</b>	\$63.45	\$63.76	\$67.63	\$47.50	\$63.38	\$63.95	\$43.85	\$78.65	\$66.58
Total Operating Costs (\$/cwt)	\$3.07	\$2.92	\$3.14	\$5.92	\$2.94	\$3.36	\$2.50	\$3.18	\$4.47
<b>Total Milk Marketing Costs</b>	\$14.22	\$11.92	\$10.52	\$1.61	\$11.79	\$10.44	\$10.37	\$11.26	\$1.75
Total Milk Marketing Costs (\$/cwt)	\$0.69	\$0.55	\$0.49	\$0.20	\$0.55	\$0.55	\$0.59	\$0.46	\$0.12
<b>Total Cost (\$/Cow/Month)</b>	\$360.09	\$341.66	\$347.82	\$262.08	\$342.54	\$344.96	\$291.29	\$386.47	\$391.66
Total Cost (\$/cwt)	\$17.42	\$15.67	\$16.16	\$32.64	\$15.88	\$18.10	\$16.58	\$15.64	\$26.27
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	20.67	21.81	21.53	8.03	21.57	19.06	17.57	24.71	14.91
b. Lbs Milk Sold/milk cow/day	76.95	81.49	81.24	35.24	80.17	71.07	68.34	91.13	56.66
c. Gross Milk Receipts (\$/cwt)	\$23.32	\$22.63	\$22.97	\$28.92	\$23.51	\$24.12	\$23.55	\$22.81	\$30.32
d. Mailbox Price (\$/cwt)	\$23.01	\$22.17	\$23.22	\$33.36	\$23.00	\$23.64	\$23.49	\$22.70	\$31.20
f. Income Over Feed Cost (\$/cwt)	\$12.24	\$12.20	\$12.97	\$11.02	\$12.63	\$12.32	\$12.37	\$12.65	\$12.80
g. Fat Test %	3.73%	3.70%	3.77%	4.29%	3.60%	3.88%	3.86%	3.69%	3.76%
h. SNF Test %	9.02%	8.98%	8.88%	9.30%	8.88%	8.95%	9.09%	8.88%	8.78%
<b>Related Data</b>									
a. Percent Dry Cows	10%	11%	12%	24%	10%	11%	14%	10%	12%
b. Yearly Cull Rate	45%	42%	41%	32%	39%	44%	39%	36%	31%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.26	\$0.25	\$0.20	\$0.23	\$0.25	\$0.25	\$0.32	\$0.32	\$0.34
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$288.00	\$272.39	\$278.70	\$320.00	\$270.00	\$257.50	\$248.55	\$282.37	\$306.37
e. Grain, Mnrls & Splmnts (\$/ton)	\$329.36	\$298.75	\$298.96	\$591.38	\$315.55	\$354.01	\$302.78	\$315.24	\$535.13
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.14	33.16	32.41	13.48	22.23	20.66	25.45	30.87	21.59
g. Milkers (\$/hr with benefits & taxes)	\$18.61	\$12.16	\$15.85	\$21.10	\$15.86	\$13.96	\$21.09	\$18.52	\$17.15
h. Total Labor (\$/hr)	\$16.68	\$12.79	\$15.35	\$18.00	\$15.32	\$14.06	\$20.16	\$17.26	\$14.77
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.99	\$7.78	\$7.91	\$7.16	\$8.05	\$7.73	\$7.00	\$8.79	\$9.91
j. Milk Cow Feed Costs (\$/cwt.)	\$10.38	\$9.55	\$9.74	\$20.31	\$10.04	\$10.88	\$10.25	\$9.65	\$17.50

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 1, 2014**  
**North Valley Herd Size 801-1500**

Dairy ID Number	Averages		28	29	30	31	32	33	34
	NV Average	Herd Size 801to 1500							
<b>Feed Costs</b>									
a. Dry Roughage	\$44.01	\$42.84	\$57.56	\$45.09	\$32.89	\$32.82	\$50.94	\$44.30	\$37.61
b. Wet Feed & Wet Roughage	\$51.34	\$57.73	\$56.54	\$61.80	\$63.83	\$77.08	\$56.45	\$47.79	\$49.89
c. Concentrates	\$104.55	\$100.57	\$99.49	\$114.38	\$108.04	\$103.59	\$93.86	\$121.77	\$65.32
d. Minerals & Supplements	\$10.02	\$7.14	\$13.25	\$8.28	\$10.75	\$10.66	\$5.70	\$3.70	\$7.08
e. Pasture	\$0.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$210.75	\$208.28	\$226.83	\$229.55	\$215.52	\$224.15	\$206.95	\$217.57	\$159.90
Total Feed Costs (\$/cwt)	\$10.58	\$10.36	\$10.46	\$10.92	\$10.36	\$10.78	\$10.49	\$10.32	\$13.26
<b>Total Hired Labor</b>	\$33.00	\$33.70	\$40.86	\$46.77	\$26.82	\$47.91	\$24.91	\$20.51	\$27.69
Total Hired Labor Costs (\$/cwt)	\$1.66	\$1.68	\$1.88	\$2.23	\$1.29	\$2.30	\$1.26	\$0.97	\$2.30
<b>Total Herd Replacement</b>	\$19.52	\$17.82	\$26.03	\$15.49	\$13.86	\$20.01	\$18.61	\$21.72	\$22.75
Total Replacement Costs (\$/cwt)	\$0.98	\$0.89	\$1.20	\$0.74	\$0.67	\$0.96	\$0.94	\$1.03	\$1.89
<b>Total Operating Costs</b>	\$59.55	\$60.56	\$54.33	\$64.23	\$70.57	\$63.49	\$58.87	\$40.01	\$54.43
Total Operating Costs (\$/cwt)	\$2.99	\$3.01	\$2.51	\$3.06	\$3.39	\$3.05	\$2.98	\$1.90	\$4.51
<b>Total Milk Marketing Costs</b>	\$10.50	\$11.12	\$12.47	\$13.32	\$11.92	\$14.51	\$10.71	\$11.39	\$6.64
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.55	\$0.57	\$0.63	\$0.57	\$0.70	\$0.54	\$0.54	\$0.55
<b>Total Cost (\$/Cow/Month)</b>	\$333.31	\$331.47	\$360.51	\$369.35	\$338.69	\$370.06	\$320.05	\$311.20	\$271.41
Total Cost (\$/cwt)	\$16.73	\$16.49	\$16.63	\$17.58	\$16.29	\$17.79	\$16.22	\$14.76	\$22.50
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	19.92	20.10	21.68	21.01	20.80	20.80	19.73	21.08	12.06
b. Lbs Milk Sold/milk cow/day	75.43	75.82	80.70	77.62	78.59	79.61	72.90	76.30	47.37
c. Gross Milk Receipts (\$/cwt)	\$23.61	\$22.92	\$23.07	\$23.81	\$23.01	\$23.70	\$23.38	\$22.39	\$25.63
d. Mailbox Price (\$/cwt)	\$23.90	\$22.94	\$22.83	\$24.07	\$22.70	\$23.30	\$22.83	\$21.99	\$26.74
f. Income Over Feed Cost (\$/cwt)	\$13.32	\$12.57	\$12.37	\$13.15	\$12.34	\$12.53	\$12.35	\$11.67	\$13.48
g. Fat Test %	3.98%	3.80%	3.76%	3.92%	3.85%	3.73%	3.65%	3.54%	4.81%
h. SNF Test %	8.99%	8.84%	8.91%	8.94%	9.04%	8.76%	8.96%	8.99%	9.55%
<b>Related Data</b>									
a. Percent Dry Cows	12%	12%	10%	10%	12%	13%	10%	8%	15%
b. Yearly Cull Rate	43%	41%	49%	36%	29%	42%	37%	44%	36%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.20	\$0.26	\$0.26	\$0.21	\$0.32	\$0.19	\$0.23	\$0.27	\$0.03
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$272.02	\$267.07	\$310.00	\$277.00	\$255.00	\$271.04	\$265.00	\$265.00	\$319.06
e. Grain, Mnrls & Splmnts (\$/ton)	\$322.79	\$301.58	\$290.29	\$340.36	\$291.37	\$329.72	\$316.18	\$300.43	\$286.25
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.77	26.90	28.60	26.30	30.50	25.90	23.01	30.19	19.35
g. Milkers (\$/hr with benefits & taxes)	\$15.77	\$16.48	\$21.32	\$18.08	\$13.15	\$22.48	\$15.59	\$15.21	\$14.41
h. Total Labor (\$/hr)	\$16.54	\$16.76	\$18.86	\$20.44	\$13.62	\$20.70	\$14.86	\$15.37	\$13.67
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.58	\$7.50	\$8.11	\$8.13	\$7.90	\$8.09	\$7.32	\$7.53	\$5.88
j. Milk Cow Feed Costs (\$/cwt.)	\$10.05	\$9.90	\$10.06	\$10.48	\$10.05	\$10.16	\$10.04	\$9.87	\$12.42

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 1, 2014**  
**North Valley Herd Size 801-1500**

Dairy ID Number	35	36	37	38	39	40	41	42
<b>Feed Costs</b>								
a. Dry Roughage	\$54.59	\$37.90	\$42.60	\$45.04	\$25.92	\$54.79	\$53.30	\$30.55
b. Wet Feed & Wet Roughage	\$58.11	\$62.30	\$41.83	\$53.20	\$66.94	\$42.17	\$69.12	\$63.61
c. Concentrates	\$84.85	\$77.21	\$113.94	\$143.35	\$87.06	\$122.74	\$99.85	\$75.82
d. Minerals & Supplements	\$8.14	\$0.45	\$8.37	\$10.10	\$6.29	\$0.48	\$9.85	\$8.14
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$205.69	\$177.86	\$206.74	\$251.69	\$186.21	\$220.18	\$232.12	\$178.12
Total Feed Costs (\$/cwt)	\$9.13	\$9.78	\$9.48	\$12.03	\$10.21	\$10.71	\$9.39	\$10.12
<b>Total Hired Labor</b>	\$37.26	\$33.82	\$51.00	\$28.50	\$34.21	\$31.49	\$38.01	\$21.76
Total Hired Labor Costs (\$/cwt)	\$1.65	\$1.86	\$2.34	\$1.36	\$1.87	\$1.53	\$1.54	\$1.24
<b>Total Herd Replacement</b>	\$13.46	\$12.65	\$16.26	\$15.54	\$12.63	\$22.69	\$18.94	\$18.91
Total Replacement Costs (\$/cwt)	\$0.60	\$0.70	\$0.75	\$0.74	\$0.69	\$1.10	\$0.77	\$1.07
<b>Total Operating Costs</b>	\$61.61	\$55.37	\$80.78	\$60.92	\$56.31	\$52.38	\$68.87	\$64.22
Total Operating Costs (\$/cwt)	\$2.73	\$3.04	\$3.70	\$2.91	\$3.09	\$2.55	\$2.79	\$3.65
<b>Total Milk Marketing Costs</b>	\$10.41	\$10.65	\$12.36	\$11.27	\$10.23	\$11.61	\$12.23	\$8.98
Total Milk Marketing Costs (\$/cwt)	\$0.46	\$0.59	\$0.57	\$0.54	\$0.56	\$0.56	\$0.49	\$0.51
<b>Total Cost (\$/Cow/Month)</b>	\$328.43	\$290.35	\$367.13	\$367.92	\$299.58	\$338.36	\$370.16	\$291.99
Total Cost (\$/cwt)	\$14.58	\$15.96	\$16.84	\$17.58	\$16.42	\$16.46	\$14.98	\$16.58
<b>Milk Production Data</b>								
a. Milk Sold/Total Cow/Month/ (cwt)	22.53	18.19	21.81	20.93	18.25	20.56	24.72	17.61
b. Lbs Milk Sold/milk cow/day	83.00	72.16	73.59	80.56	69.49	75.04	92.11	75.46
c. Gross Milk Receipts (\$/cwt)	\$22.80	\$23.56	\$22.45	\$22.83	\$23.36	\$23.32	\$22.20	\$22.98
d. Mailbox Price (\$/cwt)	\$22.85	\$23.55	\$22.31	\$22.54	\$22.65	\$23.19	\$21.91	\$23.16
f. Income Over Feed Cost (\$/cwt)	\$13.72	\$13.77	\$12.83	\$10.51	\$12.44	\$12.48	\$12.52	\$13.04
g. Fat Test %	3.86%	4.04%	3.74%	3.82%	3.63%	3.59%	3.60%	3.98%
h. SNF Test %	8.96%	9.10%	8.88%	8.95%	8.86%	8.89%	8.83%	8.92%
<b>Related Data</b>								
a. Percent Dry Cows	10%	16%	1%	13%	12%	9%	11%	22%
b. Yearly Cull Rate	38%	38%	55%	42%	25%	47%	31%	59%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.23	\$0.34	\$0.19	\$0.35	\$0.31	\$0.27	\$0.25	\$0.27
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$252.71	\$248.70	\$245.16	\$258.51	\$255.00	\$290.00	\$244.62	\$266.84
e. Grain, Mnrls & Splmnts (\$/ton)	\$238.70	\$267.43	\$292.92	\$356.50	\$271.75	\$305.34	\$324.97	\$312.82
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.36	22.54	28.17	32.57	26.17	28.96	24.50	22.24
g. Milkers (\$/hr with benefits & taxes)	\$16.35	\$14.44	\$16.28	\$13.68	\$14.78	\$17.04	\$18.11	\$16.55
h. Total Labor (\$/hr)	\$17.35	\$17.29	\$15.31	\$16.58	\$15.12	\$17.45	\$18.39	\$17.08
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.30	\$6.50	\$6.95	\$9.33	\$6.80	\$7.76	\$8.14	\$7.05
j. Milk Cow Feed Costs (\$/cwt.)	\$8.79	\$9.01	\$9.45	\$11.59	\$9.78	\$10.34	\$8.84	\$9.34

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 1, 2014**  
**North Valley Herd Size 1501 Plus**

Dairy ID Number	Averages		43	44	45	46	47	48	49
	NV Average	Herd Size 1501plus							
<b>Feed Costs</b>									
a. Dry Roughage	\$44.01	\$41.81	\$27.91	\$40.81	\$38.02	\$53.59	\$50.97	\$55.03	\$49.26
b. Wet Feed & Wet Roughage	\$51.34	\$50.27	\$92.49	\$43.15	\$66.62	\$61.97	\$73.85	\$48.68	\$70.82
c. Concentrates	\$104.55	\$105.14	\$70.31	\$176.01	\$83.98	\$102.05	\$78.80	\$114.56	\$113.06
d. Minerals & Supplements	\$10.02	\$12.03	\$1.21	\$18.92	\$24.57	\$20.14	\$2.89	\$6.97	\$16.45
e. Pasture	\$0.83	\$0.10	\$2.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$210.75	\$209.34	\$194.73	\$278.89	\$213.18	\$237.74	\$206.51	\$225.25	\$249.60
Total Feed Costs (\$/cwt)	\$10.58	\$10.35	\$10.24	\$13.07	\$9.36	\$9.34	\$10.65	\$10.88	\$10.12
<b>Total Hired Labor</b>	\$33.00	\$32.85	\$22.92	\$25.51	\$41.75	\$32.38	\$28.38	\$44.95	\$31.07
Total Hired Labor Costs (\$/cwt)	\$1.66	\$1.62	\$1.20	\$1.20	\$1.83	\$1.27	\$1.46	\$2.17	\$1.26
<b>Total Herd Replacement</b>	\$19.52	\$20.85	\$10.99	\$17.07	\$16.45	\$15.30	\$21.59	\$21.77	\$22.16
Total Replacement Costs (\$/cwt)	\$0.98	\$1.03	\$0.58	\$0.80	\$0.72	\$0.60	\$1.11	\$1.05	\$0.90
<b>Total Operating Costs</b>	\$59.55	\$59.58	\$56.94	\$46.25	\$66.53	\$61.99	\$57.31	\$54.30	\$43.58
Total Operating Costs (\$/cwt)	\$2.99	\$2.95	\$2.99	\$2.17	\$2.92	\$2.44	\$2.96	\$2.62	\$1.77
<b>Total Milk Marketing Costs</b>	\$10.50	\$10.29	\$10.64	\$7.94	\$13.36	\$13.34	\$11.09	\$11.98	\$12.41
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.51	\$0.56	\$0.37	\$0.59	\$0.52	\$0.57	\$0.58	\$0.50
<b>Total Cost (\$/Cow/Month)</b>	\$333.31	\$332.92	\$296.21	\$375.65	\$351.28	\$360.76	\$324.87	\$358.25	\$358.82
Total Cost (\$/cwt)	\$16.73	\$16.47	\$15.57	\$17.61	\$15.42	\$14.18	\$16.76	\$17.31	\$14.55
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	19.92	20.22	19.03	21.33	22.78	25.44	19.39	20.70	24.67
b. Lbs Milk Sold/milk cow/day	75.43	76.53	70.79	81.16	84.18	94.68	71.53	81.01	90.39
c. Gross Milk Receipts (\$/cwt)	\$23.61	\$23.74	\$23.28	\$22.68	\$23.59	\$22.77	\$22.53	\$23.07	\$22.96
d. Mailbox Price (\$/cwt)	\$23.90	\$24.19	\$23.26	\$22.67	\$23.36	\$22.64	\$22.25	\$22.76	\$22.66
f. Income Over Feed Cost (\$/cwt)	\$13.32	\$13.84	\$13.03	\$9.60	\$14.00	\$13.30	\$11.59	\$11.88	\$12.54
g. Fat Test %	3.98%	4.09%	3.97%	3.78%	3.65%	3.66%	3.59%	3.69%	3.61%
h. SNF Test %	8.99%	9.05%	9.11%	8.73%	8.84%	8.80%	8.73%	8.95%	8.91%
<b>Related Data</b>									
a. Percent Dry Cows	12%	12%	10%	12%	10%	10%	10%	15%	9%
b. Yearly Cull Rate	43%	44%	19%	30%	45%	35%	37%	36%	37%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.20	\$0.15	\$0.35	\$0.22	\$0.25	\$0.20	\$0.27	\$0.28	\$0.20
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$272.02	\$269.85	\$238.26	\$282.00	\$267.70	\$250.00	\$276.25	\$260.00	\$260.34
e. Grain, Mnrls & Splmnts (\$/ton)	\$322.79	\$315.77	\$322.73	\$363.25	\$281.69	\$303.30	\$431.63	\$319.82	\$320.03
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.77	28.68	16.25	37.01	28.21	29.04	13.28	28.97	28.67
g. Milkers (\$/hr with benefits & taxes)	\$15.77	\$15.55	\$14.10	\$15.97	\$15.07	\$20.83	\$16.37	\$18.10	\$17.77
h. Total Labor (\$/hr)	\$16.54	\$16.73	\$14.54	\$15.73	\$16.03	\$20.85	\$16.99	\$18.62	\$20.20
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.58	\$7.52	\$6.93	\$9.53	\$7.55	\$8.42	\$7.25	\$8.17	\$8.68
j. Milk Cow Feed Costs (\$/cwt.)	\$10.05	\$9.83	\$9.79	\$11.74	\$8.97	\$8.89	\$10.13	\$10.08	\$9.60

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 1, 2014**  
**North Valley Herd Size 1501 Plus**

Dairy ID Number	50	51	52	53	54	55	56	57	58	59
<b>Feed Costs</b>										
a. Dry Roughage	\$50.09	\$28.07	\$56.44	\$34.40	\$35.32	\$42.58	\$18.05	\$52.65	\$48.07	\$36.33
b. Wet Feed & Wet Roughage	\$67.20	\$60.81	\$37.33	\$42.00	\$47.71	\$54.48	\$47.31	\$24.46	\$50.56	\$36.11
c. Concentrates	\$101.28	\$103.83	\$99.56	\$94.76	\$97.53	\$91.88	\$120.20	\$121.62	\$95.43	\$113.43
d. Minerals & Supplements	\$7.67	\$10.68	\$23.33	\$12.83	\$10.85	\$6.27	\$8.90	\$8.25	\$20.21	\$7.66
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$226.24	\$203.39	\$216.66	\$183.99	\$191.40	\$195.20	\$194.47	\$206.97	\$214.27	\$193.53
Total Feed Costs (\$/cwt)	\$8.80	\$9.77	\$11.58	\$11.60	\$10.88	\$8.66	\$11.33	\$13.08	\$9.19	\$10.48
<b>Total Hired Labor</b>	\$32.30	\$24.89	\$29.24	\$34.91	\$26.54	\$33.79	\$55.94	\$31.59	\$32.75	\$27.81
Total Hired Labor Costs (\$/cwt)	\$1.26	\$1.19	\$1.56	\$2.20	\$1.51	\$1.50	\$3.26	\$2.00	\$1.40	\$1.51
<b>Total Herd Replacement</b>	\$17.98	\$10.80	\$26.12	\$24.30	\$8.86	\$30.70	\$29.92	\$24.22	\$20.89	\$20.70
Total Replacement Costs (\$/cwt)	\$0.70	\$0.52	\$1.40	\$1.53	\$0.50	\$1.36	\$1.74	\$1.53	\$0.90	\$1.12
<b>Total Operating Costs</b>	\$66.05	\$60.93	\$60.96	\$61.61	\$61.14	\$64.44	\$60.47	\$52.25	\$64.80	\$60.67
Total Operating Costs (\$/cwt)	\$2.57	\$2.93	\$3.26	\$3.88	\$3.48	\$2.86	\$3.52	\$3.30	\$2.78	\$3.29
<b>Total Milk Marketing Costs</b>	\$13.06	\$11.83	\$7.57	\$7.93	\$8.80	\$10.17	\$6.72	\$8.30	\$12.44	\$9.93
Total Milk Marketing Costs (\$/cwt)	\$0.51	\$0.57	\$0.40	\$0.50	\$0.50	\$0.45	\$0.39	\$0.52	\$0.53	\$0.54
<b>Total Cost (\$/Cow/Month)</b>	\$355.63	\$311.83	\$340.56	\$312.74	\$296.75	\$334.29	\$347.51	\$323.34	\$345.14	\$312.65
Total Cost (\$/cwt)	\$13.83	\$14.97	\$18.21	\$19.72	\$16.88	\$14.82	\$20.24	\$20.43	\$14.80	\$16.93
<b>Milk Production Data</b>										
a. Milk Sold/Total Cow/Month/ (cwt)	25.72	20.83	18.70	15.86	17.58	22.55	17.17	15.83	23.33	18.46
b. Lbs Milk Sold/milk cow/day	94.70	80.29	68.60	61.32	67.76	82.63	68.24	62.81	86.98	69.81
c. Gross Milk Receipts (\$/cwt)	\$22.56	\$22.87	\$25.48	\$25.23	\$25.22	\$22.87	\$25.13	\$25.56	\$22.40	\$25.06
d. Mailbox Price (\$/cwt)	\$22.44	\$22.46	\$27.39	\$26.76	\$26.81	\$22.72	\$24.96	\$27.62	\$22.06	\$26.96
f. Income Over Feed Cost (\$/cwt)	\$13.64	\$12.69	\$15.81	\$15.16	\$15.92	\$14.06	\$13.64	\$14.54	\$12.88	\$16.48
g. Fat Test %	3.65%	3.85%	4.75%	4.82%	4.84%	3.65%	4.69%	4.86%	3.56%	4.69%
h. SNF Test %	8.83%	9.00%	9.39%	9.29%	9.29%	8.86%	9.40%	9.47%	8.77%	9.36%
<b>Related Data</b>										
a. Percent Dry Cows	9%	14%	9%	14%	14%	9%	16%	16%	11%	12%
b. Yearly Cull Rate	37%	23%	52%	51%	66%	56%	59%	56%	43%	37%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.21	\$0.30	\$0.02	\$0.03	\$0.04	\$0.22	\$0.03	\$0.03	\$0.20	\$0.02
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$239.00	\$255.00	\$289.38	\$298.00	\$273.13	\$260.00	\$285.00	\$298.00	\$265.00	\$272.89
e. Grain, Mnrls & Splmnts (\$/ton)	\$299.87	\$290.48	\$326.59	\$286.19	\$294.14	\$300.40	\$305.43	\$329.74	\$287.06	\$305.96
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.79	30.07	27.04	28.26	27.58	23.24	32.37	30.48	29.64	29.48
g. Milkers (\$/hr with benefits & taxes)	\$19.47	\$12.66	\$14.69	\$20.94	\$22.92	\$12.88	\$16.01	\$13.21	\$15.31	\$13.28
h. Total Labor (\$/hr)	\$20.17	\$12.87	\$15.50	\$20.03	\$21.04	\$14.50	\$17.88	\$16.21	\$16.87	\$14.20
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.95	\$7.70	\$7.63	\$6.73	\$6.97	\$6.90	\$7.24	\$7.61	\$7.66	\$7.01
j. Milk Cow Feed Costs (\$/cwt.)	\$8.39	\$9.59	\$11.12	\$10.98	\$10.28	\$8.35	\$10.62	\$12.11	\$8.81	\$10.04