

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2013
North Valley Herd Size 1-500

Dairy ID Number	Averages		1	2	3	4	5	6	7
	NV Average	Herd Size 1to 500							
Feed Costs									
a. Dry Roughage	\$43.22	\$50.11	\$44.21	\$83.76	\$38.16	\$58.91	\$81.16	\$30.35	\$56.42
b. Wet Feed & Wet Roughage	\$50.97	\$46.19	\$31.31	\$8.47	\$60.67	\$62.48	\$0.00	\$49.27	\$29.27
c. Concentrates	\$100.59	\$94.45	\$173.80	\$105.04	\$43.43	\$42.04	\$81.00	\$122.26	\$115.37
d. Minerals & Supplements	\$10.04	\$3.70	\$0.00	\$0.00	\$13.15	\$2.02	\$0.00	\$3.03	\$9.87
e. Pasture	\$0.85	\$1.36	\$0.00	\$0.00	\$0.00	\$0.00	\$20.59	\$0.00	\$0.00
Total Feed Costs	\$205.67	\$195.81	\$249.32	\$197.27	\$155.41	\$165.46	\$182.74	\$204.92	\$210.93
Total Feed Costs (\$/cwt)	\$10.98	\$11.12	\$13.09	\$11.97	\$15.61	\$12.79	\$12.59	\$10.87	\$10.29
Total Hired Labor	\$34.38	\$30.70	\$0.00	\$43.56	\$24.37	\$42.74	\$31.99	\$52.44	\$35.32
Total Hired Labor Costs (\$/cwt)	\$1.83	\$1.74	\$0.00	\$2.64	\$2.45	\$3.30	\$2.20	\$2.78	\$1.72
Total Herd Replacement	\$20.22	\$13.61	-\$49.80	\$20.66	\$5.06	\$12.44	\$12.26	\$13.61	\$18.01
Total Replacement Costs (\$/cwt)	\$1.08	\$0.77	-\$2.61	\$1.25	\$0.51	\$0.96	\$0.85	\$0.72	\$0.88
Total Operating Costs	\$59.86	\$60.27	\$162.48	\$80.54	\$32.78	\$39.35	\$36.80	\$44.84	\$64.25
Total Operating Costs (\$/cwt)	\$3.19	\$3.42	\$8.53	\$4.89	\$3.29	\$3.04	\$2.54	\$2.38	\$3.13
Total Milk Marketing Costs	\$9.85	\$12.44	\$12.41	\$12.24	\$8.73	\$10.12	\$14.69	\$23.00	\$9.56
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.71	\$0.65	\$0.74	\$0.88	\$0.78	\$1.01	\$1.22	\$0.47
Total Cost (\$/Cow/Month)	\$329.98	\$312.83	\$374.41	\$354.26	\$226.35	\$270.11	\$278.50	\$338.81	\$338.07
Total Cost (\$/cwt)	\$17.61	\$17.77	\$19.65	\$21.49	\$22.74	\$20.89	\$19.19	\$17.97	\$16.49
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.74	17.61	19.05	16.49	9.95	12.93	14.51	18.85	20.51
b. Lbs Milk Sold/milk cow/day	71.40	67.01	65.06	59.33	36.90	49.19	56.64	71.62	75.62
c. Gross Milk Receipts (\$/cwt)	\$20.81	\$20.51	\$20.86	\$22.62	\$20.39	\$20.80	\$20.12	\$20.44	\$21.18
d. Mailbox Price (\$/cwt)	\$20.93	\$20.23	\$20.38	\$22.37	\$19.97	\$20.44	\$19.58	\$19.00	\$21.67
f. Income Over Feed Cost (\$/cwt)	\$9.96	\$9.10	\$7.30	\$10.41	\$4.36	\$7.65	\$6.98	\$8.13	\$11.38
g. Fat Test %	4.07%	3.83%	3.60%	4.07%	3.67%	4.04%	3.77%	4.04%	4.05%
h. SNF Test %	9.09%	9.02%	8.92%	8.87%	8.59%	9.11%	9.12%	9.15%	9.08%
Related Data									
a. Percent Dry Cows	14%	14%	5%	9%	12%	14%	16%	14%	12%
b. Yearly Cull Rate	43%	43%	374%	43%	24%	33%	21%	22%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.19	\$0.29	\$0.49	\$0.23	\$0.40	\$0.33	\$0.39	\$0.24	\$0.23
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$268.06	\$254.19	\$280.00	\$258.99	\$253.73	\$260.00	\$252.15	\$275.00	\$233.18
e. Grain, Mnrls & Splmnts (\$/ton)	\$328.24	\$308.04	\$366.09	\$315.00	\$328.18	\$212.23	\$325.61	\$318.85	\$289.42
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.66	24.30	32.43	24.00	12.79	15.80	19.44	28.73	31.34
g. Milkers (\$/hr with benefits & taxes)	\$15.72	\$13.93	\$0.00	\$16.18	\$12.88	\$15.56	\$14.08	\$16.30	\$12.17
h. Total Labor (\$/hr)	\$16.69	\$14.16	\$0.00	\$16.81	\$12.88	\$15.54	\$13.68	\$16.66	\$14.37
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.35	\$6.95	\$8.40	\$6.86	\$5.42	\$5.91	\$6.47	\$7.17	\$7.41
j. Milk Cow Feed Costs (\$/cwt.)	\$10.30	\$10.37	\$12.91	\$11.56	\$14.69	\$12.01	\$11.43	\$10.01	\$9.80

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2013
North Valley Herd Size 1-500

Dairy ID Number	8	9	10	11	12	13
Feed Costs						
a. Dry Roughage	\$39.36	\$50.20	\$37.73	\$31.29	\$61.97	\$58.67
b. Wet Feed & Wet Roughage	\$42.69	\$52.38	\$55.90	\$90.78	\$41.14	\$34.91
c. Concentrates	\$105.85	\$122.50	\$102.27	\$18.38	\$101.02	\$112.60
d. Minerals & Supplements	\$4.49	\$2.16	\$10.12	\$0.60	\$0.00	\$1.68
e. Pasture	\$0.00	\$0.00	\$0.00	\$2.67	\$0.00	\$0.00
Total Feed Costs	\$192.40	\$227.23	\$206.03	\$143.72	\$204.13	\$207.85
Total Feed Costs (\$/cwt)	\$10.19	\$10.32	\$10.13	\$10.95	\$11.14	\$12.03
Total Hired Labor	\$27.36	\$36.06	\$26.82	\$17.40	\$28.95	\$28.52
Total Hired Labor Costs (\$/cwt)	\$1.45	\$1.64	\$1.32	\$1.33	\$1.58	\$1.65
Total Herd Replacement	\$13.45	\$12.85	\$15.26	\$17.44	\$17.96	\$15.96
Total Replacement Costs (\$/cwt)	\$0.71	\$0.58	\$0.75	\$1.33	\$0.98	\$0.92
Total Operating Costs	\$63.70	\$95.91	\$68.66	\$67.17	\$50.20	\$36.64
Total Operating Costs (\$/cwt)	\$3.37	\$4.36	\$3.38	\$5.12	\$2.74	\$2.12
Total Milk Marketing Costs	\$10.61	\$12.43	\$10.10	\$10.36	\$12.57	\$14.91
Total Milk Marketing Costs (\$/cwt)	\$0.56	\$0.56	\$0.50	\$0.79	\$0.69	\$0.86
Total Cost (\$/Cow/Month)	\$307.52	\$384.48	\$326.86	\$256.10	\$313.82	\$303.89
Total Cost (\$/cwt)	\$16.29	\$17.47	\$16.07	\$19.51	\$17.12	\$17.59
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt)	18.88	22.01	20.34	13.12	18.33	17.28
b. Lbs Milk Sold/milk cow/day	72.05	88.03	74.48	53.15	66.53	69.24
c. Gross Milk Receipts (\$/cwt)	\$20.78	\$20.69	\$20.24	\$20.07	\$19.81	\$20.29
d. Mailbox Price (\$/cwt)	\$20.37	\$20.38	\$20.43	\$19.58	\$19.34	\$20.24
f. Income Over Feed Cost (\$/cwt)	\$10.18	\$10.06	\$10.30	\$8.63	\$8.20	\$8.21
g. Fat Test %	3.67%	3.75%	3.72%	3.83%	3.75%	3.90%
h. SNF Test %	9.15%	8.82%	9.11%	8.82%	9.13%	8.99%
Related Data						
a. Percent Dry Cows	15%	18%	11%	19%	10%	19%
b. Yearly Cull Rate	44%	49%	42%	24%	41%	34%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.44	\$0.16	\$0.25	\$0.38	\$0.28	\$0.26
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$255.00	\$270.00	\$274.00	\$249.91	\$245.46	\$252.18
e. Grain, Mnrls & Splmnts (\$/ton)	\$271.56	\$315.86	\$302.82	\$309.82	\$308.27	\$341.76
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.75	30.82	26.58	4.94	23.03	26.19
g. Milkers (\$/hr with benefits & taxes)	\$10.08	\$19.81	\$17.98	\$12.44	\$11.01	\$14.69
h. Total Labor (\$/hr)	\$11.06	\$16.69	\$15.71	\$11.86	\$12.13	\$14.28
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.98	\$8.46	\$7.23	\$5.39	\$6.57	\$7.69
j. Milk Cow Feed Costs (\$/cwt.)	\$9.69	\$9.61	\$9.70	\$10.14	\$9.87	\$11.11

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2013
North Valley Herd Size 501-800

Dairy ID Number	Averages		14	15	16	17	18	19	20
	NV Average	Herd Size 501to 800							
Feed Costs									
a. Dry Roughage	\$43.22	\$48.09	\$61.30	\$39.88	\$87.18	\$52.85	\$37.98	\$32.74	\$37.68
b. Wet Feed & Wet Roughage	\$50.97	\$48.66	\$30.38	\$46.07	\$3.21	\$55.30	\$54.52	\$47.17	\$59.90
c. Concentrates	\$100.59	\$106.21	\$174.80	\$104.89	\$149.30	\$103.61	\$118.60	\$120.55	\$60.68
d. Minerals & Supplements	\$10.04	\$8.39	\$0.29	\$11.79	\$3.66	\$0.36	\$0.85	\$13.34	\$0.78
e. Pasture	\$0.85	\$6.60	\$0.00	\$0.00	\$10.43	\$0.00	\$0.00	\$0.00	\$8.92
Total Feed Costs	\$205.67	\$217.95	\$266.77	\$202.64	\$253.78	\$212.12	\$211.95	\$213.80	\$167.97
Total Feed Costs (\$/cwt)	\$10.98	\$12.58	\$12.26	\$11.54	\$20.80	\$11.81	\$10.65	\$10.27	\$10.07
Total Hired Labor	\$34.38	\$34.37	\$59.92	\$47.98	\$34.49	\$34.15	\$40.07	\$31.81	\$26.79
Total Hired Labor Costs (\$/cwt)	\$1.83	\$1.98	\$2.75	\$2.73	\$2.83	\$1.90	\$2.01	\$1.53	\$1.61
Total Herd Replacement	\$20.22	\$19.22	\$18.33	\$49.33	\$13.08	\$18.17	\$18.08	\$17.80	\$10.50
Total Replacement Costs (\$/cwt)	\$1.08	\$1.11	\$0.84	\$2.81	\$1.07	\$1.01	\$0.91	\$0.85	\$0.63
Total Operating Costs	\$59.86	\$57.09	\$54.26	\$33.98	\$50.82	\$51.28	\$64.27	\$62.21	\$38.78
Total Operating Costs (\$/cwt)	\$3.19	\$3.30	\$2.49	\$1.94	\$4.17	\$2.86	\$3.23	\$2.99	\$2.33
Total Milk Marketing Costs	\$9.85	\$8.75	\$12.04	\$9.32	\$2.75	\$9.99	\$13.81	\$11.40	\$10.05
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.50	\$0.55	\$0.53	\$0.23	\$0.56	\$0.69	\$0.55	\$0.60
Total Cost (\$/Cow/Month)	\$329.98	\$337.37	\$411.32	\$343.25	\$354.93	\$325.71	\$348.18	\$337.01	\$254.09
Total Cost (\$/cwt)	\$17.61	\$19.48	\$18.91	\$19.55	\$29.09	\$18.13	\$17.49	\$16.18	\$15.24
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.74	17.32	21.76	17.56	12.20	17.96	19.91	20.83	16.68
b. Lbs Milk Sold/milk cow/day	71.40	67.01	80.50	66.30	49.35	67.54	69.68	79.55	64.76
c. Gross Milk Receipts (\$/cwt)	\$20.81	\$21.99	\$21.00	\$22.44	\$28.16	\$21.42	\$20.50	\$19.82	\$20.60
d. Mailbox Price (\$/cwt)	\$20.93	\$22.28	\$20.63	\$24.49	\$31.16	\$21.85	\$20.46	\$19.42	\$20.82
f. Income Over Feed Cost (\$/cwt)	\$9.96	\$9.70	\$8.37	\$12.95	\$10.36	\$10.04	\$9.81	\$9.16	\$10.75
g. Fat Test %	4.07%	3.99%	3.87%	5.03%	3.91%	3.95%	3.87%	3.82%	4.12%
h. SNF Test %	9.09%	9.06%	8.94%	9.43%	9.03%	9.26%	9.03%	9.05%	9.15%
Related Data									
a. Percent Dry Cows	14%	16%	12%	14%	19%	13%	7%	12%	16%
b. Yearly Cull Rate	43%	41%	50%	80%	27%	40%	46%	41%	23%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.19	\$0.23	\$0.18	\$0.05	\$0.38	\$0.21	\$0.17	\$0.20	\$0.13
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$268.06	\$280.40	\$270.00	\$274.92	\$315.00	\$276.20	\$250.00	\$270.29	\$255.97
e. Grain, Mnrls & Splmnts (\$/ton)	\$328.24	\$373.50	\$363.06	\$291.86	\$570.42	\$307.30	\$329.59	\$301.95	\$259.64
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.66	25.33	35.15	29.41	21.67	24.85	25.04	32.79	18.18
g. Milkers (\$/hr with benefits & taxes)	\$15.72	\$16.60	\$18.93	\$19.33	\$12.29	\$13.33	\$18.04	\$11.87	\$16.01
h. Total Labor (\$/hr)	\$16.69	\$16.37	\$20.53	\$20.43	\$13.07	\$13.12	\$16.34	\$12.68	\$16.93
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.35	\$7.94	\$9.44	\$7.24	\$9.65	\$7.46	\$7.23	\$7.76	\$6.08
j. Milk Cow Feed Costs (\$/cwt.)	\$10.30	\$11.85	\$11.73	\$10.92	\$19.55	\$11.05	\$10.38	\$9.76	\$9.38

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2013
North Valley Herd Size 501-800

Dairy ID Number	21	22	23	24	25	26	27
Feed Costs							
a. Dry Roughage	\$14.72	\$42.87	\$26.08	\$52.02	\$36.37	\$62.55	\$85.18
b. Wet Feed & Wet Roughage	\$17.75	\$79.52	\$61.24	\$40.96	\$87.21	\$55.21	\$33.10
c. Concentrates	\$40.45	\$83.86	\$116.92	\$98.97	\$60.22	\$122.46	\$143.40
d. Minerals & Supplements	\$6.65	\$9.60	\$9.70	\$0.73	\$38.39	\$12.42	\$3.98
e. Pasture	\$73.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$153.09	\$215.85	\$213.94	\$192.69	\$222.19	\$252.64	\$265.67
Total Feed Costs (\$/cwt)	\$30.30	\$11.37	\$10.54	\$11.45	\$12.01	\$11.12	\$19.29
Total Hired Labor	\$23.76	\$28.05	\$41.79	\$20.53	\$29.54	\$32.42	\$37.92
Total Hired Labor Costs (\$/cwt)	\$4.70	\$1.48	\$2.06	\$1.22	\$1.60	\$1.43	\$2.75
Total Herd Replacement	\$18.33	\$13.18	\$15.09	\$18.08	\$28.49	\$16.68	\$17.96
Total Replacement Costs (\$/cwt)	\$3.63	\$0.69	\$0.74	\$1.07	\$1.54	\$0.73	\$1.30
Total Operating Costs	\$55.89	\$63.58	\$68.65	\$39.86	\$63.09	\$80.84	\$61.83
Total Operating Costs (\$/cwt)	\$11.06	\$3.35	\$3.38	\$2.37	\$3.41	\$3.56	\$4.49
Total Milk Marketing Costs	\$1.50	\$10.41	\$10.34	\$10.02	\$10.14	\$10.38	\$1.99
Total Milk Marketing Costs (\$/cwt)	\$0.30	\$0.55	\$0.51	\$0.59	\$0.55	\$0.46	\$0.14
Total Cost (\$/Cow/Month)	\$252.57	\$331.08	\$349.80	\$281.18	\$353.46	\$392.96	\$385.37
Total Cost (\$/cwt)	\$49.98	\$17.45	\$17.24	\$16.70	\$19.11	\$17.30	\$27.98
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt)	5.05	18.98	20.29	16.84	18.50	22.71	13.77
b. Lbs Milk Sold/milk cow/day	28.88	71.47	76.91	63.79	69.63	84.60	51.99
c. Gross Milk Receipts (\$/cwt)	\$31.27	\$21.09	\$20.06	\$20.72	\$21.25	\$20.11	\$30.65
d. Mailbox Price (\$/cwt)	\$34.45	\$20.64	\$20.16	\$20.90	\$20.70	\$19.95	\$31.50
f. Income Over Feed Cost (\$/cwt)	\$4.15	\$9.27	\$9.62	\$9.45	\$8.69	\$8.82	\$12.21
g. Fat Test %	5.21%	3.83%	3.78%	3.97%	4.01%	3.86%	3.81%
h. SNF Test %	9.35%	9.00%	8.97%	9.18%	8.96%	8.98%	8.88%
Related Data							
a. Percent Dry Cows	43%	13%	14%	14%	13%	12%	14%
b. Yearly Cull Rate	32%	40%	41%	36%	51%	41%	31%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.00	\$0.41	\$0.30	\$0.25	\$0.23	\$0.23	\$0.33
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$320.00	\$270.00	\$278.00	\$248.55	\$257.50	\$280.96	\$308.44
e. Grain, Mnrls & Splmnts (\$/ton)	\$651.99	\$307.38	\$299.09	\$304.11	\$359.74	\$324.61	\$535.21
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	8.00	22.49	31.41	24.48	20.37	30.42	20.40
g. Milkers (\$/hr with benefits & taxes)	\$20.61	\$15.22	\$20.60	\$19.30	\$13.76	\$18.20	\$21.62
h. Total Labor (\$/hr)	\$17.63	\$14.90	\$18.89	\$19.23	\$13.10	\$17.07	\$17.89
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.36	\$7.86	\$7.58	\$6.73	\$7.99	\$8.95	\$9.46
j. Milk Cow Feed Costs (\$/cwt.)	\$25.48	\$10.99	\$9.85	\$10.54	\$11.48	\$10.57	\$18.20

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2013
North Valley Herd Size 801-1500

Dairy ID Number	Averages		28	29	30	31	32	33	34
	NV Average	Herd Size 801to 1500							
Feed Costs									
a. Dry Roughage	\$43.22	\$40.12	\$55.61	\$40.94	\$40.85	\$8.00	\$51.69	\$38.36	\$42.28
b. Wet Feed & Wet Roughage	\$50.97	\$60.79	\$52.58	\$61.37	\$73.58	\$103.30	\$56.06	\$49.62	\$47.78
c. Concentrates	\$100.59	\$98.16	\$91.46	\$108.53	\$94.43	\$92.07	\$84.49	\$76.02	\$118.04
d. Minerals & Supplements	\$10.04	\$8.73	\$13.89	\$8.39	\$11.02	\$23.43	\$5.94	\$7.61	\$3.33
e. Pasture	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$205.67	\$207.81	\$213.55	\$219.24	\$219.87	\$226.81	\$198.18	\$171.60	\$211.43
Total Feed Costs (\$/cwt)	\$10.98	\$10.71	\$9.97	\$10.31	\$11.62	\$11.32	\$10.32	\$13.72	\$10.72
Total Hired Labor	\$34.38	\$35.01	\$38.63	\$48.63	\$38.22	\$30.52	\$24.34	\$36.21	\$21.36
Total Hired Labor Costs (\$/cwt)	\$1.83	\$1.81	\$1.80	\$2.29	\$2.02	\$1.52	\$1.27	\$2.89	\$1.08
Total Herd Replacement	\$20.22	\$17.82	\$25.39	\$12.95	\$19.60	\$22.07	\$17.01	\$23.08	\$23.34
Total Replacement Costs (\$/cwt)	\$1.08	\$0.92	\$1.19	\$0.61	\$1.04	\$1.10	\$0.89	\$1.85	\$1.18
Total Operating Costs	\$59.86	\$58.56	\$66.73	\$58.87	\$66.48	\$57.78	\$67.91	\$45.27	\$40.20
Total Operating Costs (\$/cwt)	\$3.19	\$3.02	\$3.11	\$2.77	\$3.51	\$2.88	\$3.54	\$3.62	\$2.04
Total Milk Marketing Costs	\$9.85	\$10.18	\$12.37	\$13.43	\$10.71	\$10.86	\$10.42	\$6.91	\$10.66
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.53	\$0.58	\$0.63	\$0.57	\$0.54	\$0.54	\$0.55	\$0.54
Total Cost (\$/Cow/Month)	\$329.98	\$329.38	\$356.67	\$353.11	\$354.87	\$348.05	\$317.87	\$283.07	\$307.00
Total Cost (\$/cwt)	\$17.61	\$16.98	\$16.65	\$16.61	\$18.76	\$17.37	\$16.56	\$22.63	\$15.57
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.74	19.39	21.43	21.26	18.92	20.04	19.20	12.51	19.72
b. Lbs Milk Sold/milk cow/day	71.40	72.79	78.80	79.57	72.59	75.62	72.83	47.25	73.91
c. Gross Milk Receipts (\$/cwt)	\$20.81	\$20.17	\$20.02	\$20.58	\$21.45	\$19.65	\$20.47	\$22.01	\$19.21
d. Mailbox Price (\$/cwt)	\$20.93	\$20.04	\$19.92	\$20.89	\$21.19	\$19.31	\$19.93	\$22.42	\$18.70
f. Income Over Feed Cost (\$/cwt)	\$9.96	\$9.33	\$9.95	\$10.58	\$9.57	\$8.00	\$9.60	\$8.70	\$7.98
g. Fat Test %	4.07%	3.82%	3.68%	3.86%	3.87%	3.61%	3.71%	4.93%	3.39%
h. SNF Test %	9.09%	9.00%	9.02%	8.96%	8.89%	8.83%	8.99%	9.37%	9.08%
Related Data									
a. Percent Dry Cows	14%	13%	11%	13%	15%	14%	14%	14%	13%
b. Yearly Cull Rate	43%	39%	48%	39%	43%	44%	33%	36%	43%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.19	\$0.22	\$0.34	\$0.13	\$0.34	\$0.17	\$0.28	\$0.04	\$0.26
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$268.06	\$261.78	\$265.00	\$277.00	\$270.87	\$0.00	\$265.00	\$292.79	\$265.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$328.24	\$316.29	\$279.53	\$331.37	\$329.93	\$471.68	\$294.42	\$303.92	\$300.11
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.66	25.51	27.39	25.96	23.89	17.05	22.89	20.37	30.33
g. Milkers (\$/hr with benefits & taxes)	\$15.72	\$15.78	\$19.72	\$18.74	\$16.46	\$12.50	\$15.57	\$16.92	\$15.53
h. Total Labor (\$/hr)	\$16.69	\$16.39	\$17.25	\$21.22	\$15.80	\$13.75	\$14.74	\$17.14	\$16.26
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.35	\$7.30	\$7.50	\$7.72	\$7.85	\$7.90	\$7.03	\$6.13	\$7.50
j. Milk Cow Feed Costs (\$/cwt.)	\$10.30	\$10.03	\$9.51	\$9.71	\$10.81	\$10.45	\$9.65	\$12.97	\$10.15

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2013
North Valley Herd Size 801-1500

Dairy ID Number	35	36	37	38	39	40	41	42	43	44
Feed Costs										
a. Dry Roughage	\$45.83	\$35.39	\$32.98	\$48.04	\$37.45	\$31.81	\$34.93	\$52.63	\$56.07	\$29.64
b. Wet Feed & Wet Roughage	\$61.66	\$61.92	\$63.34	\$55.08	\$61.20	\$61.45	\$79.33	\$41.27	\$65.55	\$47.63
c. Concentrates	\$83.82	\$93.62	\$93.95	\$124.05	\$77.87	\$88.65	\$56.65	\$114.67	\$89.03	\$165.16
d. Minerals & Supplements	\$8.04	\$17.35	\$8.39	\$9.17	\$0.55	\$6.25	\$1.70	\$0.77	\$10.63	\$16.88
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$199.35	\$208.28	\$198.66	\$236.34	\$177.06	\$188.17	\$172.60	\$209.34	\$221.29	\$259.31
Total Feed Costs (\$/cwt)	\$9.45	\$10.88	\$9.61	\$11.69	\$9.67	\$10.34	\$10.31	\$10.77	\$9.93	\$12.59
Total Hired Labor	\$37.86	\$27.79	\$48.41	\$39.97	\$31.70	\$35.34	\$26.01	\$45.04	\$41.76	\$26.12
Total Hired Labor Costs (\$/cwt)	\$1.79	\$1.45	\$2.34	\$1.98	\$1.73	\$1.94	\$1.55	\$2.32	\$1.87	\$1.27
Total Herd Replacement	\$13.01	\$18.65	\$15.55	\$16.39	\$14.82	\$10.80	\$11.54	\$22.69	\$22.15	\$17.43
Total Replacement Costs (\$/cwt)	\$0.62	\$0.97	\$0.75	\$0.81	\$0.81	\$0.59	\$0.69	\$1.17	\$0.99	\$0.85
Total Operating Costs	\$61.45	\$59.58	\$61.26	\$65.17	\$51.58	\$51.62	\$56.78	\$63.51	\$74.64	\$49.43
Total Operating Costs (\$/cwt)	\$2.91	\$3.11	\$2.96	\$3.22	\$2.82	\$2.84	\$3.39	\$3.27	\$3.35	\$2.40
Total Milk Marketing Costs	\$9.76	\$11.38	\$11.90	\$10.89	\$10.71	\$10.19	\$9.49	\$11.18	\$11.20	\$3.84
Total Milk Marketing Costs (\$/cwt)	\$0.46	\$0.59	\$0.58	\$0.54	\$0.58	\$0.56	\$0.57	\$0.58	\$0.50	\$0.19
Total Cost (\$/Cow/Month)	\$321.42	\$325.69	\$335.77	\$368.77	\$285.86	\$296.12	\$276.40	\$351.75	\$371.04	\$356.13
Total Cost (\$/cwt)	\$15.23	\$17.02	\$16.24	\$18.24	\$15.62	\$16.27	\$16.52	\$18.09	\$16.65	\$17.29
Milk Production Data										
a. Milk Sold/Total Cow/Month/ (cwt)	21.10	19.14	20.68	20.22	18.31	18.20	16.73	19.44	22.28	20.60
b. Lbs Milk Sold/milk cow/day	79.15	68.78	69.89	76.63	69.19	70.07	63.69	73.35	87.21	78.85
c. Gross Milk Receipts (\$/cwt)	\$19.92	\$20.22	\$19.62	\$19.85	\$20.52	\$20.49	\$20.58	\$20.33	\$19.64	\$19.75
d. Mailbox Price (\$/cwt)	\$20.43	\$20.01	\$19.46	\$19.56	\$20.80	\$19.78	\$20.50	\$20.17	\$19.34	\$19.94
f. Income Over Feed Cost (\$/cwt)	\$10.99	\$9.13	\$9.85	\$7.87	\$11.13	\$9.44	\$10.18	\$9.41	\$9.40	\$7.35
g. Fat Test %	3.96%	3.81%	3.85%	3.85%	4.09%	3.65%	4.09%	3.49%	3.79%	3.76%
h. SNF Test %	9.04%	9.01%	8.95%	9.04%	9.20%	8.91%	9.23%	8.94%	8.94%	8.83%
Related Data										
a. Percent Dry Cows	13%	9%	4%	14%	14%	15%	14%	14%	17%	15%
b. Yearly Cull Rate	39%	36%	56%	48%	36%	27%	20%	48%	35%	33%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.24	\$0.16	\$0.21	\$0.21	\$0.13	\$0.20	\$0.26	\$0.29	\$0.28	\$0.21
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$238.34	\$255.34	\$252.86	\$258.74	\$246.51	\$255.00	\$243.20	\$290.00	\$242.77	\$280.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$258.46	\$319.11	\$307.50	\$351.95	\$269.51	\$269.05	\$317.66	\$300.77	\$313.84	\$357.86
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.40	24.52	22.45	27.96	21.41	27.17	13.63	28.13	23.64	35.46
g. Milkers (\$/hr with benefits & taxes)	\$16.09	\$16.10	\$14.52	\$13.32	\$14.62	\$14.74	\$14.31	\$16.45	\$19.01	\$16.01
h. Total Labor (\$/hr)	\$17.01	\$15.96	\$15.11	\$16.88	\$16.32	\$15.02	\$14.58	\$16.61	\$19.76	\$15.77
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.10	\$7.13	\$6.64	\$8.54	\$6.13	\$6.87	\$6.15	\$7.45	\$7.68	\$8.97
j. Milk Cow Feed Costs (\$/cwt.)	\$8.97	\$10.37	\$9.50	\$11.15	\$8.85	\$9.81	\$9.65	\$10.16	\$8.80	\$11.37

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2013
North Valley Herd Size 1501 Plus

Dairy ID Number	Averages		45	46	47	48	49	50	51
	NV Average	Herd Size 1501plus							
Feed Costs									
a. Dry Roughage	\$43.22	\$43.02	\$38.45	\$33.16	\$51.35	\$52.94	\$50.51	\$50.21	\$42.80
b. Wet Feed & Wet Roughage	\$50.97	\$47.20	\$56.73	\$62.53	\$73.69	\$51.73	\$43.88	\$58.98	\$76.59
c. Concentrates	\$100.59	\$101.17	\$67.39	\$89.55	\$76.32	\$105.98	\$103.44	\$109.11	\$98.22
d. Minerals & Supplements	\$10.04	\$11.64	\$8.23	\$23.01	\$3.61	\$17.24	\$5.66	\$14.56	\$6.06
e. Pasture	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$205.67	\$203.03	\$170.81	\$208.25	\$204.97	\$227.88	\$203.49	\$232.86	\$223.67
Total Feed Costs (\$/cwt)	\$10.98	\$10.78	\$10.77	\$9.84	\$11.16	\$9.74	\$10.28	\$10.53	\$9.36
Total Hired Labor	\$34.38	\$34.44	\$24.08	\$43.94	\$27.90	\$33.38	\$44.35	\$43.28	\$34.67
Total Hired Labor Costs (\$/cwt)	\$1.83	\$1.83	\$1.52	\$2.08	\$1.52	\$1.43	\$2.24	\$1.96	\$1.45
Total Herd Replacement	\$20.22	\$22.23	\$19.00	\$17.06	\$20.76	\$17.35	\$20.82	\$23.41	\$18.10
Total Replacement Costs (\$/cwt)	\$1.08	\$1.18	\$1.20	\$0.81	\$1.13	\$0.74	\$1.05	\$1.06	\$0.76
Total Operating Costs	\$59.86	\$61.03	\$51.90	\$74.70	\$63.13	\$66.07	\$47.25	\$51.09	\$64.36
Total Operating Costs (\$/cwt)	\$3.19	\$3.24	\$3.27	\$3.53	\$3.44	\$2.82	\$2.39	\$2.31	\$2.69
Total Milk Marketing Costs	\$9.85	\$9.68	\$8.71	\$12.56	\$10.57	\$12.23	\$11.51	\$11.15	\$11.99
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.51	\$0.55	\$0.59	\$0.58	\$0.52	\$0.58	\$0.50	\$0.50
Total Cost (\$/Cow/Month)	\$329.98	\$330.41	\$274.51	\$356.50	\$327.34	\$356.90	\$327.41	\$361.80	\$352.79
Total Cost (\$/cwt)	\$17.61	\$17.54	\$17.31	\$16.84	\$17.82	\$15.25	\$16.54	\$16.35	\$14.77
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.74	18.83	15.86	21.16	18.37	23.40	19.79	22.12	23.89
b. Lbs Milk Sold/milk cow/day	71.40	72.07	69.68	79.27	68.08	90.72	76.57	83.72	89.33
c. Gross Milk Receipts (\$/cwt)	\$20.81	\$20.93	\$20.12	\$20.95	\$19.96	\$19.81	\$20.20	\$20.42	\$19.80
d. Mailbox Price (\$/cwt)	\$20.93	\$21.18	\$20.65	\$20.70	\$19.70	\$19.68	\$20.09	\$20.11	\$19.69
f. Income Over Feed Cost (\$/cwt)	\$9.96	\$10.40	\$9.88	\$10.86	\$8.55	\$9.94	\$9.81	\$9.59	\$10.33
g. Fat Test %	4.07%	4.23%	4.06%	3.70%	3.66%	3.66%	3.74%	3.80%	3.75%
h. SNF Test %	9.09%	9.15%	9.02%	8.98%	8.92%	8.91%	9.03%	8.97%	8.89%
Related Data									
a. Percent Dry Cows	14%	15%	26%	13%	12%	16%	16%	14%	13%
b. Yearly Cull Rate	43%	46%	50%	46%	35%	37%	37%	37%	37%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.19	\$0.15	\$0.27	\$0.22	\$0.29	\$0.28	\$0.21	\$0.27	\$0.21
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$268.06	\$269.35	\$266.54	\$242.67	\$276.25	\$250.00	\$243.23	\$248.36	\$239.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$328.24	\$317.04	\$330.84	\$292.69	\$420.84	\$304.07	\$301.24	\$327.16	\$301.05
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.66	27.74	19.73	28.42	13.19	30.03	27.36	27.55	24.70
g. Milkers (\$/hr with benefits & taxes)	\$15.72	\$15.68	\$15.82	\$15.20	\$15.49	\$21.20	\$17.62	\$21.34	\$20.04
h. Total Labor (\$/hr)	\$16.69	\$17.19	\$16.30	\$16.33	\$15.96	\$21.22	\$18.02	\$23.94	\$20.63
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.35	\$7.29	\$6.81	\$7.34	\$7.13	\$8.18	\$7.35	\$8.28	\$7.86
j. Milk Cow Feed Costs (\$/cwt.)	\$10.30	\$10.12	\$9.77	\$9.26	\$10.48	\$9.02	\$9.60	\$9.89	\$8.80

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2013
North Valley Herd Size 1501 Plus

Dairy ID Number	52	53	54	55	56	57	58	59
Feed Costs								
a. Dry Roughage	\$46.84	\$36.73	\$39.83	\$41.46	\$17.77	\$53.61	\$55.85	\$35.62
b. Wet Feed & Wet Roughage	\$37.56	\$50.52	\$44.61	\$36.39	\$48.47	\$25.54	\$51.30	\$37.29
c. Concentrates	\$94.84	\$84.36	\$99.83	\$104.09	\$111.70	\$127.75	\$96.21	\$107.40
d. Minerals & Supplements	\$20.10	\$10.41	\$11.61	\$6.31	\$8.77	\$9.02	\$19.31	\$9.26
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$199.34	\$182.02	\$195.89	\$188.25	\$186.71	\$215.92	\$222.68	\$189.57
Total Feed Costs (\$/cwt)	\$11.89	\$13.09	\$11.52	\$8.64	\$11.58	\$14.04	\$10.17	\$10.70
Total Hired Labor	\$30.47	\$34.28	\$31.36	\$35.26	\$44.68	\$35.58	\$32.27	\$29.43
Total Hired Labor Costs (\$/cwt)	\$1.82	\$2.46	\$1.84	\$1.62	\$2.77	\$2.31	\$1.47	\$1.66
Total Herd Replacement	\$28.49	\$24.90	\$7.91	\$31.13	\$29.51	\$25.03	\$20.90	\$21.84
Total Replacement Costs (\$/cwt)	\$1.70	\$1.79	\$0.47	\$1.43	\$1.83	\$1.63	\$0.95	\$1.23
Total Operating Costs	\$57.54	\$64.16	\$63.22	\$67.50	\$65.25	\$57.79	\$57.65	\$62.41
Total Operating Costs (\$/cwt)	\$3.43	\$4.61	\$3.72	\$3.10	\$4.05	\$3.76	\$2.63	\$3.52
Total Milk Marketing Costs	\$6.79	\$6.93	\$8.51	\$9.72	\$6.49	\$8.45	\$11.40	\$9.81
Total Milk Marketing Costs (\$/cwt)	\$0.41	\$0.50	\$0.50	\$0.45	\$0.40	\$0.55	\$0.52	\$0.55
Total Cost (\$/Cow/Month)	\$322.62	\$312.28	\$306.89	\$331.86	\$332.63	\$342.76	\$344.91	\$313.06
Total Cost (\$/cwt)	\$19.24	\$22.45	\$18.05	\$15.23	\$20.62	\$22.29	\$15.75	\$17.68
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	16.76	13.91	17.00	21.79	16.13	15.38	21.90	17.71
b. Lbs Milk Sold/milk cow/day	62.61	54.31	64.62	79.17	63.94	61.67	82.56	66.63
c. Gross Milk Receipts (\$/cwt)	\$22.28	\$22.10	\$22.10	\$20.08	\$22.07	\$22.30	\$19.81	\$21.89
d. Mailbox Price (\$/cwt)	\$24.12	\$22.49	\$23.84	\$19.97	\$23.56	\$22.87	\$19.49	\$22.01
f. Income Over Feed Cost (\$/cwt)	\$12.23	\$9.40	\$12.31	\$11.34	\$11.98	\$8.83	\$9.33	\$11.31
g. Fat Test %	4.85%	5.03%	4.96%	3.71%	4.86%	4.91%	3.74%	4.80%
h. SNF Test %	9.44%	9.33%	9.39%	8.94%	9.48%	9.58%	8.83%	9.43%
Related Data								
a. Percent Dry Cows	13%	16%	14%	10%	18%	19%	13%	13%
b. Yearly Cull Rate	49%	46%	59%	57%	59%	50%	43%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.04	\$0.05	\$0.05	\$0.21	\$0.05	\$0.05	\$0.21	\$0.02
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$289.94	\$296.99	\$274.98	\$260.00	\$285.00	\$298.00	\$272.85	\$274.28
e. Grain, Mnrls & Splmnts (\$/ton)	\$318.15	\$307.90	\$293.44	\$297.71	\$301.84	\$356.67	\$307.04	\$295.25
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.10	23.60	28.05	26.19	30.20	29.80	27.83	29.24
g. Milkers (\$/hr with benefits & taxes)	\$14.69	\$22.38	\$22.61	\$14.69	\$14.54	\$13.39	\$13.83	\$13.22
h. Total Labor (\$/hr)	\$15.69	\$22.61	\$21.39	\$16.00	\$17.52	\$16.43	\$15.23	\$14.39
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.02	\$6.67	\$7.01	\$6.55	\$6.89	\$7.91	\$7.94	\$6.78
j. Milk Cow Feed Costs (\$/cwt.)	\$11.21	\$12.27	\$10.85	\$8.27	\$10.77	\$12.83	\$9.62	\$10.18