

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2013
North Valley Herd Size 1-500

Dairy ID Number	Averages		2	3	4	5	6	7	8
	NV Average	Herd Size 1to 500							
Feed Costs									
a. Dry Roughage	\$40.65	\$48.80	\$95.39	\$34.26	\$56.29	\$12.59	\$29.49	\$61.95	\$105.24
b. Wet Feed & Wet Roughage	\$48.43	\$48.88	\$7.67	\$62.73	\$59.70	\$0.00	\$49.47	\$26.86	\$19.34
c. Concentrates	\$106.91	\$94.38	\$88.08	\$49.49	\$50.75	\$98.17	\$121.80	\$123.59	\$77.44
d. Minerals & Supplements	\$9.66	\$4.07	\$0.00	\$13.50	\$1.91	\$0.00	\$2.73	\$9.51	\$3.38
e. Pasture	\$2.57	\$1.96	\$0.00	\$0.00	\$0.00	\$27.33	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$208.22	\$198.09	\$191.14	\$159.98	\$168.65	\$138.09	\$203.48	\$221.91	\$205.41
Total Feed Costs (\$/cwt)	\$11.15	\$11.32	\$11.41	\$14.97	\$14.18	\$9.58	\$11.44	\$11.56	\$10.78
Total Hired Labor	\$32.13	\$32.52	\$67.85	\$23.24	\$36.64	\$31.41	\$54.20	\$47.09	\$26.87
Total Hired Labor Costs (\$/cwt)	\$1.72	\$1.86	\$4.05	\$2.17	\$3.08	\$2.18	\$3.05	\$2.45	\$1.41
Total Herd Replacement	\$20.40	\$13.30	\$21.11	\$12.33	\$17.59	\$14.18	\$13.52	\$16.90	\$14.64
Total Replacement Costs (\$/cwt)	\$1.09	\$0.76	\$1.26	\$1.15	\$1.48	\$0.98	\$0.76	\$0.88	\$0.77
Total Operating Costs	\$57.63	\$57.28	\$62.07	\$32.88	\$37.70	\$42.28	\$48.85	\$53.17	\$45.73
Total Operating Costs (\$/cwt)	\$3.09	\$3.27	\$3.71	\$3.08	\$3.17	\$2.93	\$2.75	\$2.77	\$2.40
Total Milk Marketing Costs	\$9.86	\$12.13	\$12.24	\$9.14	\$9.38	\$14.80	\$21.81	\$7.14	\$10.82
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.69	\$0.73	\$0.86	\$0.79	\$1.03	\$1.23	\$0.37	\$0.57
Total Cost (\$/Cow/Month)	\$328.24	\$313.32	\$354.41	\$237.56	\$269.96	\$240.76	\$341.87	\$346.21	\$303.47
Total Cost (\$/cwt)	\$17.58	\$17.90	\$21.16	\$22.23	\$22.69	\$16.70	\$19.21	\$18.04	\$15.93
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.67	17.50	16.75	10.69	11.90	14.42	17.79	19.19	19.05
b. Lbs Milk Sold/milk cow/day	70.55	66.98	60.58	39.17	45.09	54.17	67.88	73.87	70.08
c. Gross Milk Receipts (\$/cwt)	\$18.90	\$18.49	\$20.60	\$18.42	\$18.18	\$17.83	\$18.14	\$19.32	\$18.51
d. Mailbox Price (\$/cwt)	\$18.88	\$18.07	\$20.13	\$17.78	\$17.51	\$17.11	\$16.68	\$19.65	\$17.99
f. Income Over Feed Cost (\$/cwt)	\$7.73	\$6.76	\$8.72	\$2.81	\$3.34	\$7.53	\$5.25	\$8.09	\$7.21
g. Fat Test %	3.87%	3.62%	3.93%	3.39%	3.69%	3.66%	3.76%	3.89%	3.40%
h. SNF Test %	8.91%	8.80%	8.74%	8.51%	8.66%	8.68%	8.88%	8.92%	8.88%
Related Data									
a. Percent Dry Cows	14%	15%	10%	11%	14%	13%	15%	15%	11%
b. Yearly Cull Rate	42%	44%	44%	39%	35%	22%	23%	35%	50%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.12	\$0.18	\$0.17	\$0.24	\$0.17	\$0.16	\$0.15	\$0.19	\$0.26
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$263.82	\$249.45	\$255.73	\$230.70	\$260.00	\$0.00	\$250.00	\$235.49	\$255.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$352.35	\$334.12	\$274.75	\$362.49	\$265.87	\$361.86	\$353.81	\$329.44	\$293.14
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.15	22.37	23.19	12.74	15.00	20.34	25.71	30.72	20.25
g. Milkers (\$/hr with benefits & taxes)	\$15.55	\$13.98	\$15.86	\$12.20	\$15.26	\$12.43	\$16.30	\$13.16	\$10.08
h. Total Labor (\$/hr)	\$16.13	\$14.41	\$18.00	\$12.20	\$14.09	\$12.67	\$16.66	\$14.48	\$11.06
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.41	\$7.14	\$6.67	\$5.59	\$6.02	\$5.05	\$7.11	\$7.98	\$7.36
j. Milk Cow Feed Costs (\$/cwt.)	\$10.50	\$10.66	\$11.01	\$14.26	\$13.35	\$9.33	\$10.48	\$10.80	\$10.51

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2013
North Valley Herd Size 1-500

Dairy ID Number	9	10	11	12
Feed Costs				
a. Dry Roughage	\$39.39	\$49.20	\$7.15	\$55.71
b. Wet Feed & Wet Roughage	\$58.10	\$61.93	\$116.51	\$35.15
c. Concentrates	\$117.78	\$125.69	\$20.34	\$119.36
d. Minerals & Supplements	\$10.24	\$2.09	\$0.29	\$2.00
e. Pasture	\$0.00	\$0.00	\$2.70	\$0.00
Total Feed Costs	\$225.52	\$238.90	\$147.00	\$212.21
Total Feed Costs (\$/cwt)	\$10.08	\$10.61	\$11.06	\$12.43
Total Hired Labor	\$25.73	\$33.84	\$17.69	\$28.23
Total Hired Labor Costs (\$/cwt)	\$1.15	\$1.50	\$1.33	\$1.65
Total Herd Replacement	\$12.83	\$13.55	\$11.47	\$15.68
Total Replacement Costs (\$/cwt)	\$0.57	\$0.60	\$0.86	\$0.92
Total Operating Costs	\$69.21	\$83.46	\$65.62	\$40.28
Total Operating Costs (\$/cwt)	\$3.09	\$3.71	\$4.94	\$2.36
Total Milk Marketing Costs	\$11.06	\$12.69	\$10.40	\$14.47
Total Milk Marketing Costs (\$/cwt)	\$0.49	\$0.56	\$0.78	\$0.85
Total Cost (\$/Cow/Month)	\$344.35	\$382.44	\$252.18	\$310.87
Total Cost (\$/cwt)	\$15.39	\$16.98	\$18.98	\$18.21
Milk Production Data				
a. Milk Sold/Total Cow/Month/ (cwt)	22.37	22.52	13.29	17.07
b. Lbs Milk Sold/milk cow/day	80.82	88.66	52.84	71.01
c. Gross Milk Receipts (\$/cwt)	\$18.33	\$18.33	\$17.88	\$18.49
d. Mailbox Price (\$/cwt)	\$18.21	\$17.97	\$17.25	\$18.22
f. Income Over Feed Cost (\$/cwt)	\$8.13	\$7.36	\$6.19	\$5.78
g. Fat Test %	3.64%	3.28%	3.56%	3.83%
h. SNF Test %	8.89%	8.75%	8.62%	8.83%
Related Data				
a. Percent Dry Cows	10%	17%	18%	22%
b. Yearly Cull Rate	39%	40%	18%	34%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.08	\$0.14	\$0.27	\$0.16
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$274.00	\$253.00	\$0.00	\$230.32
e. Grain, Mnrls & Splmnts (\$/ton)	\$335.94	\$344.38	\$336.34	\$371.47
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.99	28.54	4.87	26.46
g. Milkers (\$/hr with benefits & taxes)	\$18.42	\$16.86	\$12.07	\$14.69
h. Total Labor (\$/hr)	\$16.77	\$16.46	\$11.40	\$14.28
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.86	\$8.81	\$5.39	\$8.05
j. Milk Cow Feed Costs (\$/cwt.)	\$9.72	\$9.94	\$10.20	\$11.34

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2013
North Valley Herd Size 501-800

Dairy ID Number	Averages		13	14	15	16	17	18	19
	NV Average	Herd Size 501to 800							
Feed Costs									
a. Dry Roughage	\$40.65	\$41.45	\$61.46	\$62.20	\$43.48	\$51.28	\$67.20	\$39.99	\$41.73
b. Wet Feed & Wet Roughage	\$48.43	\$51.26	\$39.87	\$28.75	\$48.92	\$53.22	\$0.51	\$51.73	\$43.49
c. Concentrates	\$106.91	\$111.17	\$106.58	\$190.00	\$96.65	\$110.40	\$109.48	\$128.11	\$121.29
d. Minerals & Supplements	\$9.66	\$7.23	\$0.00	\$0.28	\$10.36	\$0.35	\$4.98	\$1.40	\$12.63
e. Pasture	\$2.57	\$13.82	\$0.00	\$0.00	\$0.00	\$0.00	\$65.92	\$0.00	\$0.00
Total Feed Costs	\$208.22	\$224.93	\$207.91	\$281.23	\$199.42	\$215.26	\$248.09	\$221.22	\$219.14
Total Feed Costs (\$/cwt)	\$11.15	\$12.26	\$11.30	\$12.47	\$11.34	\$12.40	\$17.81	\$11.34	\$10.87
Total Hired Labor	\$32.13	\$31.85	\$27.77	\$53.07	\$37.48	\$33.93	\$34.12	\$39.88	\$31.21
Total Hired Labor Costs (\$/cwt)	\$1.72	\$1.74	\$1.51	\$2.35	\$2.13	\$1.95	\$2.45	\$2.05	\$1.55
Total Herd Replacement	\$20.40	\$19.96	\$19.17	\$17.11	\$51.56	\$18.80	\$13.08	\$17.85	\$20.07
Total Replacement Costs (\$/cwt)	\$1.09	\$1.09	\$1.04	\$0.76	\$2.93	\$1.08	\$0.94	\$0.92	\$1.00
Total Operating Costs	\$57.63	\$53.53	\$47.12	\$62.92	\$33.99	\$55.26	\$45.80	\$60.63	\$66.90
Total Operating Costs (\$/cwt)	\$3.09	\$2.92	\$2.56	\$2.79	\$1.93	\$3.18	\$3.29	\$3.11	\$3.32
Total Milk Marketing Costs	\$9.86	\$9.53	\$12.62	\$12.62	\$9.26	\$9.46	\$3.05	\$13.46	\$11.22
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.52	\$0.69	\$0.56	\$0.53	\$0.54	\$0.22	\$0.69	\$0.56
Total Cost (\$/Cow/Month)	\$328.24	\$339.80	\$314.60	\$426.94	\$331.71	\$332.70	\$344.13	\$353.04	\$348.54
Total Cost (\$/cwt)	\$17.58	\$18.52	\$17.10	\$18.94	\$18.86	\$19.17	\$24.71	\$18.10	\$17.29
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.67	18.35	18.40	22.55	17.59	17.36	13.93	19.50	20.15
b. Lbs Milk Sold/milk cow/day	70.55	68.12	67.21	82.50	64.18	64.77	54.64	72.13	76.99
c. Gross Milk Receipts (\$/cwt)	\$18.90	\$19.73	\$17.71	\$18.89	\$20.15	\$18.98	\$25.84	\$18.56	\$17.91
d. Mailbox Price (\$/cwt)	\$18.88	\$19.74	\$17.12	\$18.47	\$21.48	\$18.93	\$28.31	\$18.35	\$17.44
f. Income Over Feed Cost (\$/cwt)	\$7.73	\$7.48	\$5.82	\$6.00	\$10.14	\$6.53	\$10.50	\$7.01	\$6.56
g. Fat Test %	3.87%	3.72%	3.56%	3.62%	4.80%	3.70%	3.49%	3.74%	3.68%
h. SNF Test %	8.91%	8.84%	8.86%	8.77%	9.20%	9.04%	8.84%	8.82%	8.86%
Related Data									
a. Percent Dry Cows	14%	12%	11%	11%	11%	13%	17%	12%	15%
b. Yearly Cull Rate	42%	40%	43%	49%	78%	41%	25%	45%	42%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.12	\$0.16	\$0.18	\$0.15	\$0.04	\$0.17	\$0.11	\$0.19	\$0.19
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$263.82	\$268.97	\$245.53	\$270.00	\$292.12	\$259.78	\$315.00	\$250.00	\$271.34
e. Grain, Mnrls & Splmnts (\$/ton)	\$352.35	\$388.26	\$334.93	\$396.70	\$293.04	\$324.32	\$580.27	\$358.45	\$327.20
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.15	23.34	22.53	34.63	26.11	24.92	15.48	26.12	29.98
g. Milkers (\$/hr with benefits & taxes)	\$15.55	\$15.48	\$11.01	\$16.75	\$18.98	\$13.08	\$12.29	\$18.04	\$12.00
h. Total Labor (\$/hr)	\$16.13	\$15.36	\$12.13	\$18.09	\$19.96	\$12.84	\$13.07	\$16.34	\$12.41
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.41	\$7.91	\$6.77	\$9.90	\$6.97	\$7.54	\$9.08	\$7.85	\$7.89
j. Milk Cow Feed Costs (\$/cwt.)	\$10.50	\$11.62	\$10.07	\$12.00	\$10.86	\$11.65	\$16.62	\$10.88	\$10.24

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2013
North Valley Herd Size 501-800

Dairy ID Number	20	21	22	23	24	25	26	27	28	29
Feed Costs										
a. Dry Roughage	\$40.87	\$41.83	\$14.72	\$27.43	\$49.22	\$54.19	\$59.11	\$31.53	\$7.95	\$33.12
b. Wet Feed & Wet Roughage	\$67.98	\$80.17	\$5.52	\$60.18	\$80.43	\$31.37	\$56.91	\$17.55	\$117.87	\$60.82
c. Concentrates	\$72.55	\$89.81	\$94.42	\$122.13	\$48.21	\$107.99	\$129.69	\$179.08	\$92.11	\$99.83
d. Minerals & Supplements	\$0.76	\$9.10	\$3.15	\$9.53	\$25.55	\$0.73	\$12.15	\$4.10	\$20.49	\$0.86
e. Pasture	\$7.80	\$0.00	\$105.10	\$0.00	\$0.00	\$0.00	\$0.00	\$52.10	\$0.00	\$0.00
Total Feed Costs	\$189.97	\$220.92	\$222.91	\$219.28	\$203.41	\$194.29	\$257.86	\$284.36	\$238.41	\$194.63
Total Feed Costs (\$/cwt)	\$10.31	\$11.50	\$21.61	\$11.09	\$11.35	\$11.41	\$11.28	\$19.31	\$10.61	\$10.13
Total Hired Labor	\$26.14	\$28.97	\$28.48	\$34.96	\$28.31	\$20.26	\$31.59	\$36.92	\$36.23	\$19.64
Total Hired Labor Costs (\$/cwt)	\$1.42	\$1.51	\$2.76	\$1.77	\$1.58	\$1.19	\$1.38	\$2.51	\$1.61	\$1.02
Total Herd Replacement	\$10.18	\$13.38	\$17.35	\$16.72	\$31.42	\$17.61	\$19.52	\$16.73	\$23.80	\$17.67
Total Replacement Costs (\$/cwt)	\$0.55	\$0.70	\$1.68	\$0.85	\$1.75	\$1.03	\$0.85	\$1.14	\$1.06	\$0.92
Total Operating Costs	\$33.22	\$69.02	\$35.91	\$59.66	\$60.27	\$40.33	\$73.74	\$56.94	\$59.26	\$44.92
Total Operating Costs (\$/cwt)	\$1.80	\$3.59	\$3.48	\$3.02	\$3.36	\$2.37	\$3.23	\$3.87	\$2.64	\$2.34
Total Milk Marketing Costs	\$10.95	\$10.67	\$2.42	\$10.08	\$9.95	\$10.09	\$10.45	\$1.72	\$13.91	\$11.11
Total Milk Marketing Costs (\$/cwt)	\$0.59	\$0.56	\$0.23	\$0.51	\$0.56	\$0.59	\$0.46	\$0.12	\$0.62	\$0.58
Total Cost (\$/Cow/Month)	\$270.47	\$342.97	\$307.06	\$340.70	\$333.36	\$282.58	\$393.17	\$396.68	\$371.61	\$287.97
Total Cost (\$/cwt)	\$14.68	\$17.86	\$29.76	\$17.22	\$18.61	\$16.60	\$17.20	\$26.94	\$16.53	\$14.99
Milk Production Data										
a. Milk Sold/Total Cow/Month/ (cwt)	18.43	19.21	10.32	19.78	17.92	17.03	22.86	14.72	22.48	19.21
b. Lbs Milk Sold/milk cow/day	69.17	69.52	33.64	75.92	68.68	64.64	84.01	55.62	82.17	73.59
c. Gross Milk Receipts (\$/cwt)	\$18.16	\$19.36	\$28.70	\$18.30	\$19.13	\$18.69	\$18.13	\$29.36	\$17.72	\$17.82
d. Mailbox Price (\$/cwt)	\$17.78	\$18.85	\$30.50	\$18.23	\$18.62	\$18.55	\$18.05	\$30.24	\$17.30	\$17.51
f. Income Over Feed Cost (\$/cwt)	\$7.47	\$7.35	\$8.89	\$7.14	\$7.27	\$7.14	\$6.77	\$10.92	\$6.69	\$7.37
g. Fat Test %	3.81%	3.72%	4.56%	3.65%	3.77%	3.83%	3.68%	3.46%	3.32%	3.63%
h. SNF Test %	8.82%	8.87%	8.97%	8.86%	8.71%	8.96%	8.81%	8.69%	8.63%	8.92%
Related Data										
a. Percent Dry Cows	13%	10%	0%	15%	15%	14%	11%	14%	11%	15%
b. Yearly Cull Rate	21%	40%	30%	42%	55%	33%	42%	28%	46%	32%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.16	\$0.12	\$0.00	\$0.15	\$0.17	\$0.22	\$0.14	\$0.19	\$0.13	\$0.24
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$254.39	\$270.00	\$320.00	\$215.00	\$257.50	\$248.51	\$280.75	\$308.42	\$0.00	\$233.74
e. Grain, Mnrls & Splmnts (\$/ton)	\$307.73	\$336.41	\$632.98	\$321.14	\$354.69	\$336.57	\$339.14	\$571.75	\$469.26	\$317.99
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	17.70	20.88	10.02	30.72	15.62	24.17	30.24	23.85	16.39	23.91
g. Milkers (\$/hr with benefits & taxes)	\$16.01	\$15.22	\$21.35	\$17.36	\$13.67	\$19.30	\$17.72	\$21.62	\$12.50	\$15.57
h. Total Labor (\$/hr)	\$16.93	\$14.90	\$18.39	\$15.64	\$13.08	\$19.23	\$16.55	\$17.89	\$13.75	\$14.61
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.70	\$7.73	\$7.27	\$7.82	\$7.42	\$6.79	\$9.03	\$10.32	\$8.16	\$7.07
j. Milk Cow Feed Costs (\$/cwt.)	\$9.69	\$11.12	\$21.61	\$10.30	\$10.80	\$10.50	\$10.75	\$18.55	\$9.93	\$9.61

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2013
North Valley Herd Size 801-1500

Dairy ID Number	Averages		30	31	32	33	34	35	36
	NV Average	Herd Size 801to 1500							
Feed Costs									
a. Dry Roughage	\$40.65	\$43.45	\$45.50	\$63.92	\$56.56	\$50.42	\$48.26	\$40.87	\$45.02
b. Wet Feed & Wet Roughage	\$48.43	\$53.94	\$60.82	\$49.30	\$72.80	\$14.75	\$54.10	\$52.20	\$66.16
c. Concentrates	\$106.91	\$108.98	\$115.10	\$99.77	\$87.52	\$142.54	\$108.17	\$77.71	\$87.64
d. Minerals & Supplements	\$9.66	\$8.15	\$8.40	\$13.57	\$9.09	\$4.56	\$5.80	\$7.32	\$7.01
e. Pasture	\$2.57	\$2.02	\$0.00	\$0.00	\$0.00	\$40.24	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$208.22	\$216.53	\$229.82	\$226.55	\$225.97	\$252.52	\$216.33	\$178.11	\$205.82
Total Feed Costs (\$/cwt)	\$11.15	\$11.32	\$10.54	\$10.60	\$11.45	\$20.58	\$10.81	\$14.14	\$9.79
Total Hired Labor	\$32.13	\$33.59	\$42.88	\$30.23	\$35.29	\$47.28	\$24.32	\$27.55	\$38.03
Total Hired Labor Costs (\$/cwt)	\$1.72	\$1.76	\$1.97	\$1.41	\$1.79	\$3.85	\$1.22	\$2.19	\$1.81
Total Herd Replacement	\$20.40	\$18.04	\$13.04	\$24.01	\$22.79	\$16.20	\$15.64	\$19.93	\$13.96
Total Replacement Costs (\$/cwt)	\$1.09	\$0.94	\$0.60	\$1.12	\$1.15	\$1.32	\$0.78	\$1.58	\$0.66
Total Operating Costs	\$57.63	\$55.82	\$65.08	\$55.49	\$62.22	\$54.69	\$62.97	\$43.28	\$54.86
Total Operating Costs (\$/cwt)	\$3.09	\$2.92	\$2.98	\$2.60	\$3.15	\$4.46	\$3.15	\$3.44	\$2.61
Total Milk Marketing Costs	\$9.86	\$10.33	\$13.97	\$12.28	\$11.13	\$1.39	\$10.99	\$6.92	\$9.72
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.54	\$0.64	\$0.57	\$0.56	\$0.11	\$0.55	\$0.55	\$0.46
Total Cost (\$/Cow/Month)	\$328.24	\$334.31	\$364.79	\$348.57	\$357.40	\$372.07	\$330.24	\$275.79	\$322.39
Total Cost (\$/cwt)	\$17.58	\$17.47	\$16.73	\$16.31	\$18.11	\$30.32	\$16.50	\$21.89	\$15.34
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.67	19.13	21.81	21.38	19.74	12.27	20.01	12.60	21.02
b. Lbs Milk Sold/milk cow/day	70.55	70.89	80.98	77.58	73.54	45.31	77.12	47.77	77.68
c. Gross Milk Receipts (\$/cwt)	\$18.90	\$18.55	\$18.60	\$17.94	\$19.04	\$30.17	\$18.33	\$19.59	\$17.99
d. Mailbox Price (\$/cwt)	\$18.88	\$18.29	\$18.56	\$17.60	\$18.78	\$31.05	\$17.78	\$19.56	\$18.16
f. Income Over Feed Cost (\$/cwt)	\$7.73	\$6.97	\$8.02	\$7.01	\$7.33	\$10.48	\$6.97	\$5.43	\$8.37
g. Fat Test %	3.87%	3.64%	3.70%	3.46%	3.66%	3.67%	3.48%	4.65%	3.79%
h. SNF Test %	8.91%	8.80%	8.78%	8.81%	8.63%	8.82%	8.76%	9.09%	8.88%
Related Data									
a. Percent Dry Cows	14%	12%	12%	10%	12%	12%	15%	14%	12%
b. Yearly Cull Rate	42%	39%	37%	45%	51%	28%	30%	32%	40%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.12	\$0.15	\$0.08	\$0.16	\$0.11	\$0.17	\$0.17	\$0.04	\$0.13
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$263.82	\$265.19	\$253.69	\$265.00	\$265.12	\$325.00	\$265.00	\$278.82	\$237.87
e. Grain, Mnrls & Splmnts (\$/ton)	\$352.35	\$348.00	\$358.47	\$309.93	\$358.48	\$620.19	\$334.36	\$292.09	\$322.10
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.15	25.54	25.19	26.19	19.58	17.29	25.85	21.57	21.28
g. Milkers (\$/hr with benefits & taxes)	\$15.55	\$15.27	\$16.98	\$16.01	\$14.97	\$11.25	\$15.57	\$13.78	\$16.09
h. Total Labor (\$/hr)	\$16.13	\$15.60	\$18.70	\$15.52	\$14.51	\$12.53	\$14.74	\$13.22	\$17.01
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.41	\$7.59	\$8.10	\$7.96	\$7.96	\$8.97	\$7.77	\$6.37	\$7.25
j. Milk Cow Feed Costs (\$/cwt.)	\$10.50	\$10.71	\$10.00	\$10.26	\$10.82	\$19.79	\$10.07	\$13.33	\$9.33

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2013
North Valley Herd Size 801-1500

Dairy ID Number	37	38	39	40	41	42	43	44	45
Feed Costs									
a. Dry Roughage	\$47.66	\$26.72	\$36.68	\$40.32	\$51.13	\$40.07	\$54.98	\$44.09	\$18.45
b. Wet Feed & Wet Roughage	\$56.21	\$67.87	\$65.28	\$50.73	\$40.14	\$54.63	\$63.11	\$57.75	\$37.66
c. Concentrates	\$97.26	\$95.45	\$100.97	\$143.32	\$115.34	\$96.27	\$98.27	\$94.23	\$168.36
d. Minerals & Supplements	\$1.77	\$23.35	\$6.27	\$9.18	\$0.72	\$7.09	\$9.47	\$0.53	\$16.68
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$202.90	\$213.39	\$209.20	\$243.55	\$207.33	\$198.06	\$225.84	\$196.60	\$241.16
Total Feed Costs (\$/cwt)	\$12.12	\$11.49	\$10.76	\$11.46	\$11.03	\$10.54	\$9.90	\$10.39	\$11.84
Total Hired Labor	\$19.13	\$27.77	\$44.37	\$34.01	\$41.58	\$34.08	\$37.08	\$29.64	\$26.73
Total Hired Labor Costs (\$/cwt)	\$1.14	\$1.49	\$2.28	\$1.60	\$2.21	\$1.81	\$1.63	\$1.57	\$1.31
Total Herd Replacement	\$24.28	\$20.16	\$14.59	\$16.99	\$21.81	\$10.10	\$23.50	\$13.94	\$19.13
Total Replacement Costs (\$/cwt)	\$1.45	\$1.09	\$0.75	\$0.80	\$1.16	\$0.54	\$1.03	\$0.74	\$0.94
Total Operating Costs	\$30.87	\$59.54	\$54.28	\$62.83	\$53.32	\$49.66	\$81.31	\$46.49	\$56.04
Total Operating Costs (\$/cwt)	\$1.84	\$3.20	\$2.79	\$2.96	\$2.84	\$2.64	\$3.56	\$2.46	\$2.75
Total Milk Marketing Costs	\$9.18	\$11.13	\$11.40	\$11.58	\$10.87	\$10.54	\$11.47	\$10.96	\$10.52
Total Milk Marketing Costs (\$/cwt)	\$0.55	\$0.60	\$0.59	\$0.55	\$0.58	\$0.56	\$0.50	\$0.58	\$0.52
Total Cost (\$/Cow/Month)	\$286.36	\$331.99	\$333.84	\$368.96	\$334.92	\$302.44	\$379.20	\$297.63	\$353.59
Total Cost (\$/cwt)	\$17.11	\$17.87	\$17.16	\$17.37	\$17.81	\$16.09	\$16.62	\$15.73	\$17.36
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	16.74	18.58	19.45	21.25	18.80	18.80	22.82	18.92	20.36
b. Lbs Milk Sold/milk cow/day	63.34	66.43	64.88	79.11	70.28	72.18	85.33	69.24	77.94
c. Gross Milk Receipts (\$/cwt)	\$17.49	\$18.28	\$17.70	\$17.97	\$18.68	\$18.45	\$17.66	\$18.18	\$17.62
d. Mailbox Price (\$/cwt)	\$17.01	\$17.87	\$17.49	\$17.47	\$18.48	\$17.73	\$17.36	\$17.85	\$17.41
f. Income Over Feed Cost (\$/cwt)	\$4.88	\$6.39	\$6.74	\$6.01	\$7.46	\$7.20	\$7.46	\$7.45	\$5.57
g. Fat Test %	3.43%	3.72%	3.70%	3.70%	3.37%	3.49%	3.58%	3.80%	3.45%
h. SNF Test %	8.78%	8.74%	8.77%	8.91%	8.86%	8.71%	8.79%	8.89%	8.64%
Related Data									
a. Percent Dry Cows	14%	9%	2%	12%	13%	15%	13%	11%	15%
b. Yearly Cull Rate	41%	37%	53%	46%	52%	25%	36%	31%	35%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.25	\$0.14	\$0.15	\$0.16	\$0.17	\$0.12	\$0.11	\$0.23	\$0.14
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$260.00	\$238.93	\$256.80	\$272.23	\$290.00	\$251.43	\$242.67	\$258.73	\$280.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$329.19	\$353.58	\$335.03	\$353.55	\$310.75	\$298.65	\$332.01	\$321.10	\$337.67
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	22.78	23.65	21.28	31.51	27.14	26.59	23.60	21.08	36.61
g. Milkers (\$/hr with benefits & taxes)	\$15.62	\$16.10	\$15.93	\$13.28	\$16.48	\$15.07	\$16.54	\$14.62	\$16.01
h. Total Labor (\$/hr)	\$15.68	\$15.96	\$15.17	\$16.14	\$16.50	\$15.32	\$17.26	\$16.32	\$15.77
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.22	\$7.30	\$6.92	\$8.66	\$7.33	\$7.24	\$7.88	\$6.66	\$8.41
j. Milk Cow Feed Costs (\$/cwt.)	\$11.40	\$10.99	\$10.66	\$10.95	\$10.43	\$10.03	\$9.24	\$9.62	\$10.79

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2013
North Valley Herd Size 1501 Plus

Dairy ID Number	Averages		46	47	48	49	50	51	52
	NV Average	Herd Size 1501plus							
Feed Costs									
a. Dry Roughage	\$40.65	\$38.55	\$38.42	\$24.36	\$33.62	\$47.84	\$45.87	\$55.36	\$48.18
b. Wet Feed & Wet Roughage	\$48.43	\$45.26	\$57.73	\$42.57	\$67.48	\$70.30	\$62.23	\$34.43	\$57.36
c. Concentrates	\$106.91	\$105.98	\$69.91	\$143.20	\$100.89	\$69.62	\$106.86	\$118.91	\$112.97
d. Minerals & Supplements	\$9.66	\$11.41	\$7.93	\$10.99	\$21.26	\$3.18	\$19.69	\$5.62	\$14.89
e. Pasture	\$2.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$208.22	\$201.20	\$173.99	\$221.11	\$223.25	\$190.93	\$234.66	\$214.31	\$233.39
Total Feed Costs (\$/cwt)	\$11.15	\$10.79	\$10.75	\$11.00	\$10.70	\$10.40	\$9.99	\$10.73	\$10.25
Total Hired Labor	\$32.13	\$31.53	\$20.98	\$30.72	\$42.33	\$26.49	\$28.89	\$43.30	\$31.58
Total Hired Labor Costs (\$/cwt)	\$1.72	\$1.69	\$1.30	\$1.53	\$2.03	\$1.44	\$1.23	\$2.17	\$1.39
Total Herd Replacement	\$20.40	\$22.14	\$21.40	\$16.22	\$18.63	\$21.08	\$17.59	\$21.78	\$25.43
Total Replacement Costs (\$/cwt)	\$1.09	\$1.19	\$1.32	\$0.81	\$0.89	\$1.15	\$0.75	\$1.09	\$1.12
Total Operating Costs	\$57.63	\$59.49	\$68.11	\$46.36	\$69.17	\$59.40	\$62.44	\$41.52	\$53.96
Total Operating Costs (\$/cwt)	\$3.09	\$3.19	\$4.21	\$2.31	\$3.32	\$3.24	\$2.66	\$2.08	\$2.37
Total Milk Marketing Costs	\$9.86	\$9.55	\$8.61	\$11.28	\$12.70	\$10.55	\$12.29	\$11.59	\$11.46
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.51	\$0.53	\$0.56	\$0.61	\$0.57	\$0.52	\$0.58	\$0.50
Total Cost (\$/Cow/Month)	\$328.24	\$323.91	\$293.09	\$325.69	\$366.08	\$308.44	\$355.87	\$332.49	\$355.82
Total Cost (\$/cwt)	\$17.58	\$17.37	\$18.10	\$16.20	\$17.55	\$16.80	\$15.15	\$16.65	\$15.63
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.67	18.65	16.19	20.11	20.85	18.36	23.49	19.97	22.76
b. Lbs Milk Sold/milk cow/day	70.55	71.33	70.63	75.20	80.67	66.37	88.11	76.99	85.10
c. Gross Milk Receipts (\$/cwt)	\$18.90	\$18.88	\$18.30	\$17.82	\$18.98	\$17.95	\$17.82	\$18.27	\$18.45
d. Mailbox Price (\$/cwt)	\$18.88	\$19.00	\$18.46	\$17.62	\$18.67	\$17.66	\$17.56	\$17.88	\$18.15
f. Income Over Feed Cost (\$/cwt)	\$7.73	\$8.21	\$7.71	\$6.62	\$7.97	\$7.26	\$7.57	\$7.15	\$7.90
g. Fat Test %	3.87%	4.02%	3.96%	3.49%	3.50%	3.53%	3.40%	3.64%	3.60%
h. SNF Test %	8.91%	8.98%	8.88%	8.81%	8.82%	8.64%	8.69%	8.78%	8.84%
Related Data									
a. Percent Dry Cows	14%	15%	25%	13%	16%	10%	13%	15%	13%
b. Yearly Cull Rate	42%	44%	53%	34%	45%	34%	36%	39%	39%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.12	\$0.10	\$0.22	\$0.15	\$0.17	\$0.15	\$0.15	\$0.19	\$0.13
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$263.82	\$263.01	\$265.14	\$258.89	\$240.82	\$273.15	\$241.70	\$235.00	\$248.84
e. Grain, Mnrls & Splmnts (\$/ton)	\$352.35	\$332.22	\$357.54	\$339.69	\$319.63	\$349.62	\$341.93	\$339.02	\$334.11
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.15	27.48	18.37	32.94	29.06	14.35	26.69	27.67	27.66
g. Milkers (\$/hr with benefits & taxes)	\$15.55	\$15.88	\$16.13	\$19.02	\$14.76	\$14.23	\$18.55	\$17.29	\$19.32
h. Total Labor (\$/hr)	\$16.13	\$16.79	\$16.69	\$19.21	\$15.60	\$15.05	\$18.74	\$16.76	\$19.17
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.41	\$7.21	\$6.88	\$7.79	\$8.03	\$6.52	\$8.31	\$7.75	\$8.25
j. Milk Cow Feed Costs (\$/cwt.)	\$10.50	\$10.11	\$9.74	\$10.35	\$9.96	\$9.83	\$9.43	\$10.07	\$9.70

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2013
North Valley Herd Size 1501 Plus

Dairy ID Number	53	54	55	56	57	58	59	60	61
Feed Costs									
a. Dry Roughage	\$35.79	\$47.45	\$34.84	\$41.73	\$40.99	\$24.45	\$49.94	\$32.19	\$33.60
b. Wet Feed & Wet Roughage	\$72.72	\$37.19	\$48.97	\$45.86	\$31.81	\$39.52	\$25.74	\$50.38	\$33.24
c. Concentrates	\$107.22	\$99.10	\$84.14	\$86.84	\$100.25	\$120.96	\$123.03	\$105.58	\$114.94
d. Minerals & Supplements	\$5.88	\$26.18	\$7.91	\$9.65	\$6.12	\$8.84	\$9.19	\$18.37	\$8.17
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$221.62	\$209.93	\$175.86	\$184.08	\$179.17	\$193.77	\$207.90	\$206.52	\$189.95
Total Feed Costs (\$/cwt)	\$9.56	\$13.15	\$11.83	\$11.43	\$8.62	\$11.69	\$14.08	\$9.47	\$11.21
Total Hired Labor	\$31.44	\$25.42	\$31.69	\$26.25	\$33.59	\$40.03	\$29.27	\$34.59	\$27.88
Total Hired Labor Costs (\$/cwt)	\$1.36	\$1.59	\$2.13	\$1.63	\$1.62	\$2.41	\$1.98	\$1.59	\$1.65
Total Herd Replacement	\$17.51	\$29.02	\$22.94	\$9.99	\$29.70	\$31.21	\$23.34	\$20.28	\$22.04
Total Replacement Costs (\$/cwt)	\$0.76	\$1.82	\$1.54	\$0.62	\$1.43	\$1.88	\$1.58	\$0.93	\$1.30
Total Operating Costs	\$66.24	\$56.42	\$60.92	\$58.75	\$64.84	\$64.51	\$52.80	\$54.86	\$65.72
Total Operating Costs (\$/cwt)	\$2.86	\$3.53	\$4.10	\$3.65	\$3.12	\$3.89	\$3.58	\$2.52	\$3.88
Total Milk Marketing Costs	\$11.74	\$6.53	\$6.86	\$8.06	\$9.49	\$6.72	\$8.57	\$11.52	\$8.59
Total Milk Marketing Costs (\$/cwt)	\$0.51	\$0.41	\$0.46	\$0.50	\$0.46	\$0.41	\$0.58	\$0.53	\$0.51
Total Cost (\$/Cow/Month)	\$348.54	\$327.32	\$298.27	\$287.13	\$316.79	\$336.23	\$321.88	\$327.77	\$314.18
Total Cost (\$/cwt)	\$15.04	\$20.50	\$20.06	\$17.84	\$15.24	\$20.28	\$21.80	\$15.03	\$18.54
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	23.17	15.97	14.87	16.10	20.79	16.58	14.77	21.81	16.95
b. Lbs Milk Sold/milk cow/day	87.90	60.96	57.25	62.02	76.05	65.08	60.16	80.19	65.11
c. Gross Milk Receipts (\$/cwt)	\$17.82	\$20.48	\$19.94	\$19.84	\$18.20	\$19.87	\$20.15	\$17.98	\$19.85
d. Mailbox Price (\$/cwt)	\$17.67	\$22.23	\$20.05	\$20.94	\$18.10	\$21.27	\$20.56	\$17.66	\$19.92
f. Income Over Feed Cost (\$/cwt)	\$8.11	\$9.08	\$8.22	\$9.51	\$9.48	\$9.58	\$6.49	\$8.19	\$8.71
g. Fat Test %	3.51%	4.80%	4.80%	4.75%	3.51%	4.67%	4.76%	3.55%	4.63%
h. SNF Test %	8.74%	9.36%	9.19%	9.15%	8.82%	9.27%	9.38%	8.75%	9.30%
Related Data									
a. Percent Dry Cows	14%	15%	15%	15%	11%	17%	20%	11%	15%
b. Yearly Cull Rate	34%	47%	48%	59%	52%	59%	47%	40%	35%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.14	\$0.03	\$0.03	\$0.03	\$0.10	\$0.03	\$0.03	\$0.14	\$0.03
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$239.00	\$281.69	\$272.53	\$292.13	\$260.00	\$285.00	\$278.00	\$263.62	\$266.67
e. Grain, Mnrls & Splmnts (\$/ton)	\$334.50	\$360.98	\$325.33	\$293.31	\$297.57	\$338.98	\$364.24	\$301.06	\$319.43
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	24.24	25.40	21.40	24.53	25.29	28.78	28.54	29.98	29.03
g. Milkers (\$/hr with benefits & taxes)	\$18.44	\$13.48	\$18.01	\$21.53	\$13.84	\$14.68	\$12.82	\$19.05	\$12.73
h. Total Labor (\$/hr)	\$19.09	\$14.19	\$17.93	\$20.64	\$15.44	\$17.56	\$15.97	\$19.24	\$13.85
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.87	\$7.46	\$6.38	\$6.61	\$6.24	\$7.08	\$7.65	\$7.28	\$6.86
j. Milk Cow Feed Costs (\$/cwt.)	\$8.96	\$12.25	\$11.14	\$10.66	\$8.21	\$10.88	\$12.72	\$9.07	\$10.53