

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2013
North Valley Herd Size 1-500

Dairy ID Number	Averages		1	2	3	4	5	6	7
	NV Average	Herd Size 1to 500							
Feed Costs									
a. Dry Roughage	\$43.98	\$51.28	\$83.51	\$41.79	\$47.47	\$15.68	\$73.74	\$27.79	\$44.84
b. Wet Feed & Wet Roughage	\$52.25	\$49.76	\$4.35	\$60.28	\$42.52	\$0.00	\$59.51	\$49.43	\$42.80
c. Concentrates	\$112.90	\$101.00	\$88.35	\$49.05	\$163.43	\$104.89	\$47.60	\$141.89	\$129.62
d. Minerals & Supplements	\$9.57	\$4.09	\$0.00	\$13.46	\$5.46	\$0.00	\$1.88	\$2.77	\$9.96
e. Pasture	\$1.97	\$4.13	\$0.00	\$0.00	\$0.00	\$81.83	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$220.66	\$210.26	\$176.21	\$164.57	\$258.87	\$202.40	\$182.72	\$221.88	\$227.22
Total Feed Costs (\$/cwt)	\$11.01	\$11.14	\$11.17	\$14.92	\$11.89	\$11.36	\$12.97	\$10.97	\$10.87
Total Hired Labor	\$32.11	\$29.25	\$54.32	\$21.16	\$12.84	\$31.97	\$35.94	\$55.02	\$35.28
Total Hired Labor Costs (\$/cwt)	\$1.60	\$1.55	\$3.45	\$1.92	\$0.59	\$1.79	\$2.55	\$2.72	\$1.69
Total Herd Replacement	\$20.47	\$16.16	\$20.29	\$20.70	\$15.74	\$16.03	\$18.79	\$17.38	\$16.09
Total Replacement Costs (\$/cwt)	\$1.02	\$0.86	\$1.29	\$1.88	\$0.72	\$0.90	\$1.33	\$0.86	\$0.77
Total Operating Costs	\$56.74	\$55.22	\$73.75	\$32.01	\$96.35	\$38.15	\$39.18	\$39.11	\$49.95
Total Operating Costs (\$/cwt)	\$2.83	\$2.93	\$4.68	\$2.90	\$4.43	\$2.14	\$2.78	\$1.93	\$2.39
Total Milk Marketing Costs	\$10.70	\$13.49	\$12.15	\$9.20	\$12.84	\$17.27	\$10.50	\$24.97	\$7.73
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.71	\$0.77	\$0.83	\$0.59	\$0.97	\$0.75	\$1.24	\$0.37
Total Cost (\$/Cow/Month)	\$340.68	\$324.38	\$336.71	\$247.65	\$396.65	\$305.81	\$287.14	\$358.36	\$336.27
Total Cost (\$/cwt)	\$17.00	\$17.19	\$21.35	\$22.44	\$18.22	\$17.17	\$20.38	\$17.72	\$16.09
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	20.04	18.88	15.77	11.03	21.77	17.81	14.09	20.22	20.90
b. Lbs Milk Sold/milk cow/day	75.34	71.21	59.74	42.21	83.83	62.92	51.21	75.51	75.78
c. Gross Milk Receipts (\$/cwt)	\$18.85	\$18.36	\$19.71	\$18.48	\$18.68	\$17.78	\$18.15	\$18.48	\$19.32
d. Mailbox Price (\$/cwt)	\$18.90	\$17.93	\$19.48	\$18.19	\$18.33	\$17.51	\$17.71	\$17.25	\$19.41
f. Income Over Feed Cost (\$/cwt)	\$7.89	\$6.80	\$8.30	\$3.28	\$6.43	\$6.15	\$4.74	\$6.27	\$8.53
g. Fat Test %	3.84%	3.60%	3.91%	3.37%	3.56%	3.53%	3.60%	3.78%	3.94%
h. SNF Test %	8.92%	8.85%	8.78%	8.59%	8.82%	8.83%	8.83%	9.02%	8.91%
Related Data									
a. Percent Dry Cows	12%	13%	13%	14%	14%	7%	9%	12%	9%
b. Yearly Cull Rate	41%	40%	38%	53%	112%	27%	37%	29%	30%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.12	\$0.16	\$0.39	\$0.26	\$0.13	\$0.11	\$0.11	\$0.12	\$0.10
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$259.86	\$251.29	\$262.84	\$235.62	\$254.14	\$0.00	\$260.00	\$245.00	\$237.41
e. Grain, Mnrls & Splmnts (\$/ton)	\$357.01	\$336.82	\$279.00	\$364.79	\$374.30	\$355.03	\$266.97	\$353.93	\$336.35
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.50	23.22	24.00	13.11	34.40	20.92	13.46	29.61	29.85
g. Milkers (\$/hr with benefits & taxes)	\$15.57	\$13.53	\$17.07	\$11.52	\$17.05	\$11.61	\$15.26	\$16.30	\$13.12
h. Total Labor (\$/hr)	\$16.24	\$14.08	\$18.88	\$11.52	\$17.05	\$12.12	\$14.09	\$16.66	\$15.11
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.85	\$7.49	\$6.41	\$5.95	\$9.48	\$6.97	\$6.40	\$7.77	\$7.94
j. Milk Cow Feed Costs (\$/cwt.)	\$10.42	\$10.52	\$10.73	\$14.10	\$11.31	\$11.08	\$12.51	\$10.29	\$10.48

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2013
North Valley Herd Size 1-500

Dairy ID Number	8	9	10	11	12	13
Feed Costs						
a. Dry Roughage	\$108.39	\$46.60	\$27.98	\$36.80	\$49.75	\$62.01
b. Wet Feed & Wet Roughage	\$19.92	\$69.57	\$98.27	\$61.37	\$47.16	\$40.63
c. Concentrates	\$86.69	\$123.03	\$18.99	\$108.13	\$131.88	\$105.06
d. Minerals & Supplements	\$3.49	\$5.40	\$0.30	\$10.30	\$1.77	\$0.00
e. Pasture	\$0.00	\$0.00	\$2.10	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$218.50	\$244.60	\$147.65	\$216.60	\$230.56	\$207.69
Total Feed Costs (\$/cwt)	\$10.73	\$10.80	\$10.45	\$9.40	\$12.73	\$11.00
Total Hired Labor	\$26.65	\$31.04	\$15.23	\$24.16	\$28.25	\$27.96
Total Hired Labor Costs (\$/cwt)	\$1.31	\$1.37	\$1.08	\$1.05	\$1.56	\$1.48
Total Herd Replacement	\$15.53	\$13.61	\$10.30	\$14.53	\$18.13	\$18.78
Total Replacement Costs (\$/cwt)	\$0.76	\$0.60	\$0.73	\$0.63	\$1.00	\$1.00
Total Operating Costs	\$50.48	\$71.11	\$71.10	\$69.51	\$40.71	\$47.99
Total Operating Costs (\$/cwt)	\$2.48	\$3.14	\$5.03	\$3.02	\$2.25	\$2.54
Total Milk Marketing Costs	\$11.59	\$12.84	\$10.90	\$11.36	\$15.29	\$17.61
Total Milk Marketing Costs (\$/cwt)	\$0.57	\$0.57	\$0.77	\$0.49	\$0.84	\$0.93
Total Cost (\$/Cow/Month)	\$322.76	\$373.19	\$255.17	\$336.16	\$332.95	\$320.03
Total Cost (\$/cwt)	\$15.85	\$16.48	\$18.07	\$14.59	\$18.39	\$16.96
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt)	20.37	22.64	14.12	23.04	18.11	18.87
b. Lbs Milk Sold/milk cow/day	75.69	86.83	55.49	85.15	73.57	69.41
c. Gross Milk Receipts (\$/cwt)	\$18.32	\$18.51	\$17.85	\$18.01	\$18.57	\$17.77
d. Mailbox Price (\$/cwt)	\$17.83	\$18.13	\$17.30	\$18.00	\$18.13	\$16.88
f. Income Over Feed Cost (\$/cwt)	\$7.11	\$7.33	\$6.85	\$8.60	\$5.40	\$5.88
g. Fat Test %	3.38%	3.42%	3.46%	3.47%	3.87%	3.59%
h. SNF Test %	8.85%	8.75%	8.76%	8.93%	8.84%	8.90%
Related Data						
a. Percent Dry Cows	11%	14%	16%	11%	19%	10%
b. Yearly Cull Rate	49%	39%	13%	36%	38%	45%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.12	\$0.19	\$0.27	\$0.08	\$0.21	\$0.20
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$255.00	\$259.02	\$250.00	\$261.50	\$246.07	\$245.21
e. Grain, Mnrls & Splmnts (\$/ton)	\$316.31	\$350.98	\$337.89	\$323.05	\$388.81	\$322.56
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	21.16	27.52	4.49	26.47	27.05	23.22
g. Milkers (\$/hr with benefits & taxes)	\$10.09	\$15.45	\$12.24	\$18.54	\$14.69	\$11.02
h. Total Labor (\$/hr)	\$11.10	\$14.91	\$11.90	\$17.04	\$14.28	\$12.19
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.94	\$8.90	\$5.40	\$7.68	\$8.66	\$6.81
j. Milk Cow Feed Costs (\$/cwt.)	\$10.49	\$10.26	\$9.72	\$9.02	\$11.77	\$9.81

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2013
North Valley Herd Size 501-800

Dairy ID Number	Averages		14	15	16	17	18	19	20
	NV Average	Herd Size 501to 800							
Feed Costs									
a. Dry Roughage	\$43.98	\$43.44	\$65.50	\$49.43	\$52.01	\$49.38	\$43.33	\$37.86	\$38.63
b. Wet Feed & Wet Roughage	\$52.25	\$55.66	\$28.63	\$47.07	\$0.00	\$50.39	\$63.91	\$65.00	\$47.91
c. Concentrates	\$112.90	\$119.35	\$199.65	\$118.90	\$108.20	\$115.84	\$118.81	\$65.31	\$128.93
d. Minerals & Supplements	\$9.57	\$7.97	\$0.26	\$11.69	\$3.05	\$0.25	\$1.42	\$0.80	\$12.58
e. Pasture	\$1.97	\$8.40	\$0.00	\$0.00	\$61.07	\$0.00	\$0.00	\$8.98	\$0.00
Total Feed Costs	\$220.66	\$234.84	\$294.04	\$227.09	\$224.33	\$215.85	\$227.47	\$177.95	\$228.06
Total Feed Costs (\$/cwt)	\$11.01	\$11.87	\$12.19	\$11.94	\$16.29	\$11.81	\$11.16	\$10.51	\$10.77
Total Hired Labor	\$32.11	\$32.45	\$49.60	\$36.91	\$37.42	\$32.78	\$39.97	\$27.22	\$32.41
Total Hired Labor Costs (\$/cwt)	\$1.60	\$1.64	\$2.06	\$1.94	\$2.72	\$1.79	\$1.96	\$1.61	\$1.53
Total Herd Replacement	\$20.47	\$20.76	\$16.74	\$54.02	\$13.11	\$18.05	\$18.29	\$9.58	\$23.23
Total Replacement Costs (\$/cwt)	\$1.02	\$1.05	\$0.69	\$2.84	\$0.95	\$0.99	\$0.90	\$0.57	\$1.10
Total Operating Costs	\$56.74	\$54.96	\$64.82	\$30.04	\$51.75	\$50.14	\$54.15	\$33.51	\$63.61
Total Operating Costs (\$/cwt)	\$2.83	\$2.78	\$2.69	\$1.58	\$3.76	\$2.74	\$2.66	\$1.98	\$3.01
Total Milk Marketing Costs	\$10.70	\$10.45	\$13.55	\$9.78	\$3.02	\$9.74	\$14.14	\$10.21	\$11.79
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.53	\$0.56	\$0.51	\$0.22	\$0.53	\$0.69	\$0.60	\$0.56
Total Cost (\$/Cow/Month)	\$340.68	\$353.46	\$438.75	\$357.84	\$329.63	\$326.57	\$354.02	\$258.48	\$359.10
Total Cost (\$/cwt)	\$17.00	\$17.87	\$18.18	\$18.81	\$23.94	\$17.87	\$17.36	\$15.27	\$16.96
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	20.04	19.78	24.13	19.02	13.77	18.28	20.39	16.92	21.17
b. Lbs Milk Sold/milk cow/day	75.34	73.95	88.52	71.04	54.11	66.04	76.32	65.95	78.81
c. Gross Milk Receipts (\$/cwt)	\$18.85	\$19.54	\$18.78	\$20.42	\$25.90	\$19.12	\$18.67	\$18.28	\$17.94
d. Mailbox Price (\$/cwt)	\$18.90	\$19.56	\$18.35	\$21.70	\$28.14	\$19.16	\$18.41	\$18.40	\$17.37
f. Income Over Feed Cost (\$/cwt)	\$7.89	\$7.68	\$6.16	\$9.76	\$11.85	\$7.35	\$7.26	\$7.89	\$6.60
g. Fat Test %	3.84%	3.69%	3.61%	4.83%	3.52%	3.81%	3.80%	3.77%	3.71%
h. SNF Test %	8.92%	8.86%	8.77%	9.26%	8.84%	9.07%	8.84%	8.93%	8.85%
Related Data									
a. Percent Dry Cows	12%	12%	10%	12%	16%	9%	12%	15%	11%
b. Yearly Cull Rate	41%	40%	45%	80%	24%	40%	46%	20%	43%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.12	\$0.17	\$0.15	\$0.01	\$0.21	\$0.18	\$0.20	\$0.36	\$0.15
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$259.86	\$265.14	\$270.00	\$265.89	\$272.50	\$240.44	\$250.00	\$246.46	\$271.98
e. Grain, Mnrls & Splmnts (\$/ton)	\$357.01	\$382.99	\$400.11	\$331.87	\$582.78	\$346.25	\$364.69	\$298.14	\$334.29
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.50	25.19	36.22	28.77	15.00	23.86	24.10	17.08	30.54
g. Milkers (\$/hr with benefits & taxes)	\$15.57	\$15.50	\$15.73	\$18.88	\$13.70	\$13.24	\$18.04	\$16.03	\$11.88
h. Total Labor (\$/hr)	\$16.24	\$15.32	\$16.94	\$19.70	\$14.26	\$13.01	\$16.34	\$16.95	\$12.80
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.85	\$8.38	\$10.42	\$8.13	\$8.39	\$7.48	\$8.16	\$6.44	\$8.12
j. Milk Cow Feed Costs (\$/cwt.)	\$10.42	\$11.34	\$11.77	\$11.45	\$15.50	\$11.33	\$10.70	\$9.76	\$10.30

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2013
North Valley Herd Size 501-800

Dairy ID Number	21	22	23	24	25	26	27	28
Feed Costs								
a. Dry Roughage	\$44.86	\$35.95	\$57.31	\$59.45	\$59.53	\$31.90	\$10.02	\$32.67
b. Wet Feed & Wet Roughage	\$84.43	\$53.47	\$37.13	\$72.85	\$65.38	\$17.51	\$119.21	\$60.01
c. Concentrates	\$110.97	\$133.93	\$110.17	\$44.82	\$143.50	\$168.99	\$130.00	\$98.08
d. Minerals & Supplements	\$10.98	\$8.95	\$0.74	\$33.37	\$12.58	\$4.25	\$13.72	\$0.88
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53.10	\$0.00	\$0.00
Total Feed Costs	\$251.24	\$232.29	\$205.36	\$210.48	\$280.99	\$275.76	\$272.96	\$191.63
Total Feed Costs (\$/cwt)	\$10.92	\$11.01	\$11.55	\$11.56	\$10.68	\$19.18	\$11.45	\$10.40
Total Hired Labor	\$29.80	\$35.88	\$20.38	\$27.28	\$32.15	\$36.65	\$36.38	\$19.80
Total Hired Labor Costs (\$/cwt)	\$1.30	\$1.70	\$1.15	\$1.50	\$1.22	\$2.55	\$1.53	\$1.08
Total Herd Replacement	\$13.45	\$18.02	\$19.71	\$33.65	\$20.00	\$16.22	\$22.52	\$17.42
Total Replacement Costs (\$/cwt)	\$0.58	\$0.85	\$1.11	\$1.85	\$0.76	\$1.13	\$0.94	\$0.95
Total Operating Costs	\$70.30	\$63.60	\$42.37	\$58.18	\$77.93	\$56.91	\$56.07	\$46.86
Total Operating Costs (\$/cwt)	\$3.06	\$3.02	\$2.38	\$3.20	\$2.96	\$3.96	\$2.35	\$2.54
Total Milk Marketing Costs	\$12.80	\$10.74	\$10.52	\$10.16	\$13.09	\$2.06	\$14.99	\$10.71
Total Milk Marketing Costs (\$/cwt)	\$0.56	\$0.51	\$0.59	\$0.56	\$0.50	\$0.14	\$0.63	\$0.58
Total Cost (\$/Cow/Month)	\$377.60	\$360.54	\$298.34	\$339.76	\$424.17	\$387.59	\$402.93	\$286.42
Total Cost (\$/cwt)	\$16.42	\$17.09	\$16.78	\$18.66	\$16.12	\$26.96	\$16.89	\$15.55
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	23.00	21.09	17.78	18.21	26.31	14.38	23.85	18.42
b. Lbs Milk Sold/milk cow/day	78.33	78.68	68.88	69.18	93.83	54.88	88.31	71.80
c. Gross Milk Receipts (\$/cwt)	\$18.98	\$18.15	\$18.70	\$19.24	\$18.98	\$29.34	\$17.45	\$18.13
d. Mailbox Price (\$/cwt)	\$18.52	\$17.95	\$18.92	\$18.75	\$18.78	\$30.19	\$17.00	\$18.22
f. Income Over Feed Cost (\$/cwt)	\$7.60	\$6.94	\$7.36	\$7.19	\$8.10	\$11.01	\$5.55	\$7.81
g. Fat Test %	3.62%	3.60%	3.79%	3.84%	3.59%	3.45%	3.18%	3.75%
h. SNF Test %	8.81%	8.84%	9.02%	8.73%	8.81%	8.69%	8.68%	9.03%
Related Data								
a. Percent Dry Cows	3%	12%	15%	13%	8%	14%	11%	15%
b. Yearly Cull Rate	40%	45%	34%	55%	41%	26%	42%	31%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.08	\$0.14	\$0.23	\$0.15	\$0.10	\$0.25	\$0.18	\$0.20
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$270.00	\$260.91	\$262.13	\$270.00	\$272.93	\$316.45	\$220.00	\$233.72
e. Grain, Mnrls & Splmnts (\$/ton)	\$346.21	\$330.38	\$341.90	\$397.56	\$353.81	\$548.00	\$449.98	\$318.02
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	23.61	31.77	24.74	14.72	31.13	23.80	22.99	23.90
g. Milkers (\$/hr with benefits & taxes)	\$15.38	\$17.55	\$19.30	\$13.00	\$18.09	\$21.70	\$12.50	\$15.46
h. Total Labor (\$/hr)	\$14.98	\$15.82	\$19.23	\$11.13	\$16.85	\$17.96	\$13.75	\$15.07
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.32	\$8.22	\$7.31	\$7.69	\$9.73	\$10.07	\$9.66	\$7.06
j. Milk Cow Feed Costs (\$/cwt.)	\$10.62	\$10.45	\$10.62	\$11.12	\$10.37	\$18.34	\$10.94	\$9.84

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2013
North Valley Herd Size 801-1500

Dairy ID Number	Averages		29	30	31	32	33	34	35
	NV Average	Herd Size 801to 1500							
Feed Costs									
a. Dry Roughage	\$43.98	\$44.86	\$61.97	\$43.75	\$43.36	\$49.53	\$48.84	\$42.88	\$48.25
b. Wet Feed & Wet Roughage	\$52.25	\$56.28	\$50.32	\$64.59	\$58.50	\$14.53	\$59.82	\$40.25	\$65.26
c. Concentrates	\$112.90	\$111.71	\$105.14	\$116.18	\$130.42	\$141.89	\$111.83	\$95.08	\$97.94
d. Minerals & Supplements	\$9.57	\$9.24	\$13.85	\$8.17	\$8.77	\$4.47	\$5.79	\$7.55	\$7.11
e. Pasture	\$1.97	\$2.19	\$0.00	\$0.00	\$0.00	\$46.81	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$220.66	\$224.29	\$231.28	\$232.68	\$241.04	\$257.23	\$226.28	\$185.77	\$218.56
Total Feed Costs (\$/cwt)	\$11.01	\$11.31	\$10.40	\$10.21	\$11.62	\$20.39	\$10.92	\$14.44	\$9.82
Total Hired Labor	\$32.11	\$31.86	\$29.74	\$40.09	\$35.35	\$44.20	\$24.99	\$28.21	\$36.35
Total Hired Labor Costs (\$/cwt)	\$1.60	\$1.61	\$1.34	\$1.76	\$1.70	\$3.50	\$1.21	\$2.19	\$1.63
Total Herd Replacement	\$20.47	\$18.55	\$25.73	\$12.91	\$24.72	\$15.20	\$16.09	\$19.51	\$15.35
Total Replacement Costs (\$/cwt)	\$1.02	\$0.94	\$1.16	\$0.57	\$1.19	\$1.21	\$0.78	\$1.52	\$0.69
Total Operating Costs	\$56.74	\$55.92	\$62.88	\$52.43	\$54.64	\$64.03	\$63.59	\$44.93	\$51.12
Total Operating Costs (\$/cwt)	\$2.83	\$2.82	\$2.83	\$2.30	\$2.63	\$5.08	\$3.07	\$3.49	\$2.30
Total Milk Marketing Costs	\$10.70	\$10.59	\$12.79	\$14.05	\$11.73	\$1.42	\$11.44	\$7.11	\$10.28
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.53	\$0.58	\$0.62	\$0.57	\$0.11	\$0.55	\$0.55	\$0.46
Total Cost (\$/Cow/Month)	\$340.68	\$341.21	\$362.42	\$352.17	\$367.47	\$382.09	\$342.38	\$285.52	\$331.64
Total Cost (\$/cwt)	\$17.00	\$17.21	\$16.30	\$15.45	\$17.72	\$30.29	\$16.53	\$22.19	\$14.91
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	20.04	19.83	22.24	22.80	20.74	12.61	20.72	12.87	22.25
b. Lbs Milk Sold/milk cow/day	75.34	75.10	81.65	85.62	76.14	47.16	78.45	50.07	81.23
c. Gross Milk Receipts (\$/cwt)	\$18.85	\$18.54	\$17.90	\$18.48	\$19.24	\$29.91	\$18.28	\$20.14	\$18.09
d. Mailbox Price (\$/cwt)	\$18.90	\$18.38	\$17.87	\$18.34	\$18.98	\$30.79	\$17.76	\$20.67	\$18.23
f. Income Over Feed Cost (\$/cwt)	\$7.89	\$7.07	\$7.47	\$8.13	\$7.36	\$10.40	\$6.84	\$6.23	\$8.40
g. Fat Test %	3.84%	3.65%	3.49%	3.62%	3.72%	3.55%	3.39%	4.75%	3.82%
h. SNF Test %	8.92%	8.84%	8.80%	8.84%	8.76%	8.83%	8.88%	9.26%	8.90%
Related Data									
a. Percent Dry Cows	12%	13%	10%	12%	10%	12%	13%	15%	10%
b. Yearly Cull Rate	41%	39%	46%	36%	50%	27%	30%	33%	42%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.12	\$0.15	\$0.21	\$0.09	\$0.17	\$0.24	\$0.12	\$0.04	\$0.12
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$259.86	\$264.03	\$250.00	\$243.62	\$264.76	\$325.00	\$268.00	\$280.00	\$245.19
e. Grain, Mnrls & Splmnts (\$/ton)	\$357.01	\$355.05	\$318.72	\$356.22	\$356.71	\$630.48	\$338.88	\$343.41	\$326.01
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.50	26.46	27.06	25.81	28.22	17.12	25.95	22.67	23.22
g. Milkers (\$/hr with benefits & taxes)	\$15.57	\$15.29	\$16.49	\$16.70	\$15.09	\$11.28	\$15.60	\$13.93	\$16.11
h. Total Labor (\$/hr)	\$16.24	\$15.72	\$15.16	\$18.42	\$14.63	\$12.48	\$14.82	\$13.30	\$16.85
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.85	\$8.00	\$8.24	\$8.30	\$8.48	\$9.22	\$8.09	\$6.82	\$7.66
j. Milk Cow Feed Costs (\$/cwt.)	\$10.42	\$10.65	\$10.09	\$9.69	\$11.13	\$19.55	\$10.31	\$13.62	\$9.43

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2013
North Valley Herd Size 801-1500

Dairy ID Number	36	37	38	39	40	41	42	43	44	45
Feed Costs										
a. Dry Roughage	\$50.37	\$25.84	\$49.21	\$28.07	\$52.54	\$50.07	\$55.34	\$43.25	\$43.47	\$33.58
b. Wet Feed & Wet Roughage	\$60.91	\$72.96	\$96.64	\$57.71	\$41.98	\$65.56	\$65.66	\$51.89	\$51.28	\$33.86
c. Concentrates	\$100.07	\$94.87	\$104.31	\$140.76	\$126.46	\$78.19	\$110.83	\$94.12	\$93.49	\$177.28
d. Minerals & Supplements	\$1.20	\$23.75	\$5.03	\$8.51	\$0.52	\$7.52	\$10.08	\$0.58	\$6.26	\$17.85
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$212.54	\$217.42	\$255.20	\$235.06	\$221.49	\$201.34	\$241.92	\$189.84	\$194.50	\$262.57
Total Feed Costs (\$/cwt)	\$12.64	\$11.18	\$12.21	\$10.95	\$10.87	\$10.61	\$9.55	\$10.54	\$10.89	\$11.79
Total Hired Labor	\$18.86	\$27.65	\$34.95	\$33.05	\$41.52	\$22.91	\$36.13	\$29.40	\$33.68	\$27.42
Total Hired Labor Costs (\$/cwt)	\$1.12	\$1.42	\$1.67	\$1.54	\$2.04	\$1.21	\$1.43	\$1.63	\$1.89	\$1.23
Total Herd Replacement	\$23.89	\$19.09	\$14.35	\$18.55	\$20.75	\$23.09	\$23.50	\$13.68	\$9.13	\$21.08
Total Replacement Costs (\$/cwt)	\$1.42	\$0.98	\$0.69	\$0.86	\$1.02	\$1.22	\$0.93	\$0.76	\$0.51	\$0.95
Total Operating Costs	\$31.59	\$58.39	\$72.95	\$56.39	\$55.84	\$63.64	\$68.07	\$45.79	\$46.44	\$57.90
Total Operating Costs (\$/cwt)	\$1.88	\$3.00	\$3.49	\$2.63	\$2.74	\$3.35	\$2.69	\$2.54	\$2.60	\$2.60
Total Milk Marketing Costs	\$9.28	\$11.55	\$11.25	\$11.77	\$11.06	\$10.23	\$12.71	\$10.51	\$10.15	\$11.55
Total Milk Marketing Costs (\$/cwt)	\$0.55	\$0.59	\$0.54	\$0.55	\$0.54	\$0.54	\$0.50	\$0.58	\$0.57	\$0.52
Total Cost (\$/Cow/Month)	\$296.16	\$334.10	\$388.70	\$354.82	\$350.66	\$321.20	\$382.32	\$289.22	\$293.90	\$380.52
Total Cost (\$/cwt)	\$17.61	\$17.19	\$18.59	\$16.53	\$17.20	\$16.93	\$15.10	\$16.06	\$16.46	\$17.09
Milk Production Data										
a. Milk Sold/Total Cow/Month/ (cwt)	16.82	19.44	20.91	21.47	20.38	18.98	25.32	18.01	17.86	22.27
b. Lbs Milk Sold/milk cow/day	66.19	72.09	75.55	81.43	74.07	77.79	93.80	71.89	70.82	82.91
c. Gross Milk Receipts (\$/cwt)	\$17.60	\$18.21	\$17.58	\$17.89	\$18.69	\$18.42	\$17.33	\$18.27	\$18.48	\$17.95
d. Mailbox Price (\$/cwt)	\$17.15	\$17.82	\$17.42	\$17.51	\$18.52	\$18.52	\$17.03	\$18.31	\$17.76	\$17.78
f. Income Over Feed Cost (\$/cwt)	\$4.52	\$6.63	\$5.21	\$6.56	\$7.65	\$7.91	\$7.48	\$7.77	\$6.86	\$5.99
g. Fat Test %	3.51%	3.64%	3.62%	3.64%	3.49%	3.97%	3.40%	3.78%	3.49%	3.69%
h. SNF Test %	8.80%	8.82%	8.78%	8.93%	8.85%	8.94%	8.79%	8.99%	8.73%	8.64%
Related Data										
a. Percent Dry Cows	16%	11%	9%	13%	9%	20%	11%	17%	17%	11%
b. Yearly Cull Rate	40%	38%	32%	42%	53%	57%	36%	29%	24%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.23	\$0.18	\$0.12	\$0.14	\$0.17	\$0.18	\$0.12	\$0.23	\$0.19	\$0.10
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$260.00	\$242.56	\$274.71	\$220.00	\$290.00	\$275.83	\$242.96	\$254.99	\$250.00	\$270.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$343.09	\$357.99	\$334.13	\$348.44	\$318.43	\$350.48	\$347.29	\$318.02	\$308.28	\$337.90
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	23.23	24.13	23.31	32.03	28.44	19.51	25.42	22.74	25.66	35.47
g. Milkers (\$/hr with benefits & taxes)	\$15.04	\$16.10	\$15.51	\$12.80	\$16.50	\$16.14	\$17.59	\$14.63	\$14.90	\$16.01
h. Total Labor (\$/hr)	\$15.17	\$16.00	\$14.99	\$16.13	\$16.74	\$16.71	\$19.00	\$16.47	\$15.17	\$15.77
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.83	\$7.64	\$8.90	\$8.51	\$7.76	\$7.69	\$8.57	\$6.94	\$7.30	\$8.28
j. Milk Cow Feed Costs (\$/cwt.)	\$11.83	\$10.59	\$11.78	\$10.45	\$10.48	\$9.88	\$9.14	\$9.65	\$10.30	\$9.98

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2013
North Valley Herd Size 1501 Plus

Dairy ID Number	Averages		46	47	48	49	50	51	52
	NV Average	Herd Size 1501plus							
Feed Costs									
a. Dry Roughage	\$43.98	\$42.85	\$31.43	\$34.81	\$50.32	\$49.10	\$50.18	\$61.32	\$39.03
b. Wet Feed & Wet Roughage	\$52.25	\$49.57	\$62.29	\$68.80	\$70.35	\$73.56	\$67.18	\$52.99	\$88.96
c. Concentrates	\$112.90	\$112.56	\$100.00	\$106.58	\$92.14	\$99.22	\$112.67	\$103.60	\$114.26
d. Minerals & Supplements	\$9.57	\$11.38	\$10.97	\$21.98	\$3.39	\$17.97	\$14.92	\$4.99	\$6.57
e. Pasture	\$1.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$220.66	\$216.36	\$204.68	\$232.17	\$216.19	\$239.85	\$244.95	\$222.89	\$248.81
Total Feed Costs (\$/cwt)	\$11.01	\$10.64	\$10.30	\$10.67	\$11.62	\$9.45	\$9.99	\$10.67	\$9.70
Total Hired Labor	\$32.11	\$32.47	\$30.19	\$41.88	\$25.58	\$36.31	\$36.62	\$43.58	\$34.49
Total Hired Labor Costs (\$/cwt)	\$1.60	\$1.60	\$1.52	\$1.92	\$1.38	\$1.43	\$1.49	\$2.09	\$1.34
Total Herd Replacement	\$20.47	\$21.87	\$17.18	\$18.88	\$22.11	\$17.03	\$26.26	\$21.84	\$19.40
Total Replacement Costs (\$/cwt)	\$1.02	\$1.08	\$0.86	\$0.87	\$1.19	\$0.67	\$1.07	\$1.04	\$0.76
Total Operating Costs	\$56.74	\$57.78	\$43.39	\$61.46	\$59.22	\$68.47	\$48.19	\$46.83	\$68.93
Total Operating Costs (\$/cwt)	\$2.83	\$2.84	\$2.18	\$2.82	\$3.18	\$2.70	\$1.97	\$2.24	\$2.69
Total Milk Marketing Costs	\$10.70	\$10.52	\$11.05	\$13.34	\$10.72	\$13.43	\$12.33	\$12.11	\$13.03
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.52	\$0.56	\$0.61	\$0.58	\$0.53	\$0.50	\$0.58	\$0.51
Total Cost (\$/Cow/Month)	\$340.68	\$339.00	\$306.51	\$367.74	\$333.82	\$375.08	\$368.36	\$347.25	\$384.66
Total Cost (\$/cwt)	\$17.00	\$16.67	\$15.42	\$16.90	\$17.95	\$14.77	\$15.03	\$16.62	\$14.99
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	20.04	20.34	19.88	21.76	18.60	25.39	24.51	20.90	25.66
b. Lbs Milk Sold/milk cow/day	75.34	76.27	76.45	82.05	68.78	94.84	91.48	77.03	92.84
c. Gross Milk Receipts (\$/cwt)	\$18.85	\$18.88	\$17.86	\$18.74	\$18.14	\$17.80	\$18.26	\$18.27	\$17.87
d. Mailbox Price (\$/cwt)	\$18.90	\$19.11	\$17.55	\$18.41	\$17.86	\$17.63	\$17.96	\$18.24	\$17.69
f. Income Over Feed Cost (\$/cwt)	\$7.89	\$8.48	\$7.26	\$7.74	\$6.24	\$8.19	\$7.97	\$7.57	\$7.99
g. Fat Test %	3.84%	4.00%	3.48%	3.41%	3.60%	3.47%	3.54%	3.63%	3.56%
h. SNF Test %	8.92%	8.99%	8.86%	8.84%	8.71%	8.71%	8.82%	8.84%	8.77%
Related Data									
a. Percent Dry Cows	12%	12%	14%	13%	11%	12%	12%	11%	9%
b. Yearly Cull Rate	41%	43%	36%	42%	35%	33%	39%	39%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.12	\$0.10	\$0.20	\$0.10	\$0.18	\$0.13	\$0.14	\$0.11	\$0.13
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$259.86	\$257.09	\$254.58	\$249.22	\$236.27	\$220.00	\$252.56	\$239.95	\$246.49
e. Grain, Mnrls & Splmnts (\$/ton)	\$357.01	\$350.28	\$353.83	\$325.52	\$450.18	\$354.90	\$335.28	\$345.28	\$350.89
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.50	27.21	22.41	29.40	14.91	23.55	27.58	22.87	23.99
g. Milkers (\$/hr with benefits & taxes)	\$15.57	\$16.02	\$19.02	\$14.47	\$13.79	\$20.74	\$19.00	\$17.22	\$18.49
h. Total Labor (\$/hr)	\$16.24	\$17.05	\$19.21	\$15.29	\$15.13	\$20.52	\$20.02	\$17.02	\$18.94
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.85	\$7.68	\$6.94	\$8.29	\$7.55	\$8.47	\$8.75	\$7.91	\$8.62
j. Milk Cow Feed Costs (\$/cwt.)	\$10.42	\$10.08	\$9.08	\$10.11	\$10.97	\$8.93	\$9.57	\$10.27	\$9.29

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2013
North Valley Herd Size 1501 Plus

Dairy ID Number	53	54	55	56	57	58	59
Feed Costs							
a. Dry Roughage	\$48.35	\$46.42	\$43.09	\$31.85	\$48.90	\$39.15	\$38.89
b. Wet Feed & Wet Roughage	\$49.63	\$45.29	\$32.63	\$36.59	\$26.82	\$56.39	\$33.88
c. Concentrates	\$90.12	\$106.96	\$114.13	\$125.22	\$129.20	\$111.92	\$122.50
d. Minerals & Supplements	\$23.42	\$10.94	\$4.55	\$9.00	\$9.01	\$17.57	\$7.67
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$211.52	\$209.61	\$194.40	\$202.67	\$213.94	\$225.03	\$202.94
Total Feed Costs (\$/cwt)	\$12.62	\$12.14	\$8.76	\$11.57	\$13.31	\$9.50	\$10.85
Total Hired Labor	\$26.90	\$25.77	\$34.15	\$41.36	\$32.71	\$33.42	\$24.34
Total Hired Labor Costs (\$/cwt)	\$1.61	\$1.49	\$1.54	\$2.36	\$2.03	\$1.41	\$1.30
Total Herd Replacement	\$28.40	\$11.91	\$30.61	\$32.64	\$17.22	\$19.85	\$21.88
Total Replacement Costs (\$/cwt)	\$1.70	\$0.69	\$1.38	\$1.86	\$1.07	\$0.84	\$1.17
Total Operating Costs	\$62.02	\$64.34	\$59.68	\$56.04	\$52.13	\$50.67	\$65.59
Total Operating Costs (\$/cwt)	\$3.70	\$3.73	\$2.69	\$3.20	\$3.24	\$2.14	\$3.51
Total Milk Marketing Costs	\$6.77	\$8.64	\$9.80	\$6.99	\$8.88	\$12.57	\$10.18
Total Milk Marketing Costs (\$/cwt)	\$0.40	\$0.50	\$0.44	\$0.40	\$0.55	\$0.53	\$0.54
Total Cost (\$/Cow/Month)	\$335.61	\$320.28	\$328.64	\$339.70	\$324.88	\$341.54	\$324.93
Total Cost (\$/cwt)	\$20.03	\$18.55	\$14.82	\$19.40	\$20.21	\$14.42	\$17.37
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt)	16.76	17.26	22.18	17.51	16.08	23.69	18.70
b. Lbs Milk Sold/milk cow/day	63.18	65.43	79.64	67.62	63.27	87.19	70.26
c. Gross Milk Receipts (\$/cwt)	\$20.72	\$20.22	\$18.06	\$19.75	\$20.42	\$17.82	\$20.09
d. Mailbox Price (\$/cwt)	\$22.38	\$21.35	\$17.93	\$21.01	\$21.32	\$17.49	\$20.68
f. Income Over Feed Cost (\$/cwt)	\$9.75	\$9.21	\$9.17	\$9.44	\$8.01	\$8.00	\$9.83
g. Fat Test %	4.86%	4.83%	3.54%	4.53%	4.80%	3.52%	4.68%
h. SNF Test %	9.35%	9.22%	8.82%	9.26%	9.41%	8.72%	9.32%
Related Data							
a. Percent Dry Cows	13%	13%	8%	15%	16%	10%	12%
b. Yearly Cull Rate	47%	62%	56%	62%	41%	37%	35%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.02	\$0.02	\$0.18	\$0.03	\$0.03	\$0.13	\$0.02
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$279.79	\$265.89	\$260.00	\$285.00	\$262.59	\$262.94	\$271.07
e. Grain, Mnrls & Splmnts (\$/ton)	\$381.45	\$332.32	\$314.61	\$345.60	\$360.21	\$325.43	\$328.84
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	21.91	26.21	26.45	28.82	29.39	28.92	29.29
g. Milkers (\$/hr with benefits & taxes)	\$13.71	\$21.35	\$13.84	\$14.99	\$13.34	\$19.45	\$12.59
h. Total Labor (\$/hr)	\$14.54	\$20.53	\$15.44	\$18.33	\$15.90	\$19.41	\$14.02
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.51	\$7.55	\$6.75	\$7.36	\$7.79	\$7.94	\$7.25
j. Milk Cow Feed Costs (\$/cwt.)	\$11.89	\$11.54	\$8.48	\$10.88	\$12.31	\$9.11	\$10.32