

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2012
North Valley Herd Size 1-500

Dairy ID Number	Averages		1	2	3	4	5	6	7
	NV Average	Herd Size 1to 500							
Feed Costs									
a. Dry Roughage	\$44.23	\$51.51	\$51.68	\$55.62	\$39.45	\$79.20	\$30.05	\$49.92	\$32.24
b. Wet Feed & Wet Roughage	\$52.57	\$48.32	\$5.62	\$0.00	\$54.37	\$62.76	\$49.53	\$41.21	\$86.24
c. Concentrates	\$108.16	\$102.61	\$94.26	\$96.49	\$52.54	\$45.49	\$149.04	\$154.11	\$11.56
d. Minerals & Supplements	\$10.56	\$6.04	\$0.00	\$0.00	\$13.24	\$1.77	\$3.22	\$6.27	\$0.00
e. Pasture	\$0.74	\$1.44	\$3.38	\$22.14	\$0.00	\$0.00	\$0.00	\$0.00	\$4.00
Total Feed Costs	\$216.26	\$209.92	\$154.94	\$174.24	\$159.61	\$189.23	\$231.84	\$251.51	\$134.04
Total Feed Costs (\$/cwt)	\$11.72	\$12.28	\$10.59	\$11.93	\$16.75	\$14.47	\$12.01	\$12.53	\$10.59
Total Hired Labor	\$32.78	\$31.00	\$63.37	\$31.34	\$21.14	\$34.95	\$57.65	\$14.05	\$21.78
Total Hired Labor Costs (\$/cwt)	\$1.78	\$1.81	\$4.33	\$2.15	\$2.22	\$2.67	\$2.99	\$0.70	\$1.72
Total Herd Replacement	\$22.04	\$18.11	\$22.08	\$17.49	\$19.97	\$20.03	\$24.67	\$20.68	\$9.11
Total Replacement Costs (\$/cwt)	\$1.19	\$1.06	\$1.51	\$1.20	\$2.10	\$1.53	\$1.28	\$1.03	\$0.72
Total Operating Costs	\$56.60	\$51.04	\$76.15	\$41.33	\$33.70	\$31.69	\$40.86	\$65.50	\$55.11
Total Operating Costs (\$/cwt)	\$3.07	\$2.98	\$5.21	\$2.83	\$3.54	\$2.42	\$2.12	\$3.26	\$4.35
Total Milk Marketing Costs	\$9.97	\$12.21	\$12.21	\$14.97	\$8.29	\$9.83	\$23.65	\$11.38	\$9.19
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.71	\$0.83	\$1.02	\$0.87	\$0.75	\$1.22	\$0.57	\$0.73
Total Cost (\$/Cow/Month)	\$337.65	\$322.28	\$328.76	\$279.37	\$242.70	\$285.73	\$378.67	\$363.12	\$229.23
Total Cost (\$/cwt)	\$18.30	\$18.85	\$22.47	\$19.12	\$25.47	\$21.85	\$19.61	\$18.09	\$18.11
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.45	17.10	14.63	14.61	9.53	13.08	19.31	20.07	12.65
b. Lbs Milk Sold/milk cow/day	70.30	65.82	52.63	57.33	36.67	49.40	71.06	79.55	51.56
c. Gross Milk Receipts (\$/cwt)	\$20.06	\$19.58	\$19.33	\$19.00	\$19.39	\$20.05	\$19.76	\$19.70	\$19.19
d. Mailbox Price (\$/cwt)	\$20.46	\$19.37	\$19.08	\$18.74	\$18.79	\$19.97	\$18.76	\$19.40	\$18.61
f. Income Over Feed Cost (\$/cwt)	\$8.74	\$7.10	\$8.48	\$6.81	\$2.05	\$5.50	\$6.76	\$6.87	\$8.02
g. Fat Test %	4.01%	3.77%	3.95%	3.61%	3.53%	4.06%	4.00%	3.61%	3.76%
h. SNF Test %	9.01%	8.92%	8.84%	8.98%	8.50%	8.98%	9.14%	8.93%	8.63%
Related Data									
a. Percent Dry Cows	14%	15%	9%	17%	15%	14%	11%	18%	20%
b. Yearly Cull Rate	43%	38%	37%	26%	53%	33%	51%	39%	15%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.10	\$0.15	\$0.18	\$0.15	\$0.28	\$0.20	\$0.10	\$0.15	\$0.18
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$263.32	\$252.80	\$210.00	\$262.00	\$245.00	\$260.00	\$258.49	\$285.00	\$250.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$372.28	\$359.49	\$293.00	\$366.33	\$383.39	\$323.28	\$375.04	\$377.75	\$345.65
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.74	22.76	23.16	20.72	13.20	11.16	28.97	33.43	2.73
g. Milkers (\$/hr with benefits & taxes)	\$15.79	\$13.70	\$15.21	\$11.31	\$12.04	\$16.04	\$16.23	\$17.75	\$12.33
h. Total Labor (\$/hr)	\$16.57	\$14.39	\$17.87	\$13.95	\$12.04	\$14.50	\$16.58	\$17.75	\$12.49
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.72	\$7.55	\$5.25	\$6.43	\$5.77	\$6.78	\$8.02	\$9.35	\$4.96
j. Milk Cow Feed Costs (\$/cwt.)	\$10.99	\$11.48	\$9.98	\$11.22	\$15.74	\$13.73	\$11.29	\$11.75	\$9.62

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2012
North Valley Herd Size 1-500

Dairy ID Number	8	9	10	11	12	13
Feed Costs						
a. Dry Roughage	\$63.70	\$50.55	\$27.01	\$77.68	\$48.29	\$61.78
b. Wet Feed & Wet Roughage	\$35.47	\$72.08	\$72.90	\$14.62	\$50.86	\$40.77
c. Concentrates	\$115.02	\$117.52	\$103.95	\$96.23	\$143.41	\$109.93
d. Minerals & Supplements	\$9.28	\$5.14	\$11.53	\$7.53	\$1.83	\$4.55
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$223.47	\$245.29	\$215.40	\$196.06	\$244.39	\$217.03
Total Feed Costs (\$/cwt)	\$12.01	\$11.97	\$11.13	\$12.07	\$13.70	\$11.87
Total Hired Labor						
Total Hired Labor Costs (\$/cwt)	\$1.84	\$1.65	\$1.50	\$1.56	\$1.68	\$1.63
Total Herd Replacement						
Total Replacement Costs (\$/cwt)	\$0.80	\$0.83	\$1.07	\$0.66	\$1.18	\$1.20
Total Operating Costs						
Total Operating Costs (\$/cwt)	\$2.86	\$3.34	\$3.18	\$2.99	\$2.66	\$2.10
Total Milk Marketing Costs						
Total Milk Marketing Costs (\$/cwt)	\$0.58	\$0.56	\$0.63	\$0.56	\$0.83	\$0.69
Total Cost (\$/Cow/Month)						
Total Cost (\$/cwt)	\$18.09	\$18.33	\$17.51	\$17.84	\$20.04	\$17.48
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt)	18.61	20.50	19.36	16.24	17.84	18.28
b. Lbs Milk Sold/milk cow/day	69.80	78.15	73.83	62.72	70.97	69.52
c. Gross Milk Receipts (\$/cwt)	\$20.33	\$19.71	\$19.89	\$19.51	\$19.61	\$18.81
d. Mailbox Price (\$/cwt)	\$20.60	\$19.47	\$20.22	\$19.11	\$19.74	\$18.32
f. Income Over Feed Cost (\$/cwt)	\$8.59	\$7.50	\$9.09	\$7.03	\$6.04	\$6.45
g. Fat Test %	3.95%	3.67%	3.90%	3.46%	3.92%	3.66%
h. SNF Test %	8.94%	8.89%	9.01%	8.90%	8.88%	8.97%
Related Data						
a. Percent Dry Cows	13%	14%	14%	16%	18%	14%
b. Yearly Cull Rate	27%	35%	37%	42%	41%	54%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.19	\$0.16	\$0.16	\$0.10	\$0.12	\$0.12
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$231.27	\$262.00	\$255.00	\$285.00	\$249.09	\$243.28
e. Grain, Mnrls & Splmnts (\$/ton)	\$348.98	\$365.23	\$357.00	\$335.00	\$425.19	\$355.79
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.36	25.05	23.87	23.87	26.22	23.67
g. Milkers (\$/hr with benefits & taxes)	\$12.41	\$15.88	\$17.95	\$10.08	\$14.86	\$11.08
h. Total Labor (\$/hr)	\$14.88	\$15.37	\$17.59	\$11.06	\$14.44	\$12.21
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.92	\$8.84	\$7.75	\$7.36	\$8.92	\$7.37
j. Milk Cow Feed Costs (\$/cwt.)	\$11.35	\$11.32	\$10.50	\$11.74	\$12.57	\$10.61

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2012
North Valley Herd Size 501-700

Dairy ID Number	Averages		14	15	16	17	18	19	20
	NV Average	Herd Size 501to 700							
Feed Costs									
a. Dry Roughage	\$44.23	\$50.52	\$64.42	\$41.11	\$44.90	\$97.06	\$27.90	\$55.75	\$36.00
b. Wet Feed & Wet Roughage	\$52.57	\$49.34	\$26.21	\$46.11	\$64.01	\$20.17	\$67.85	\$45.86	\$43.13
c. Concentrates	\$108.16	\$108.39	\$180.15	\$93.24	\$65.98	\$102.59	\$126.55	\$121.73	\$126.72
d. Minerals & Supplements	\$10.56	\$10.51	\$4.32	\$11.68	\$0.29	\$13.03	\$1.48	\$1.79	\$14.09
e. Pasture	\$0.74	\$4.01	\$0.00	\$0.00	\$1.38	\$8.70	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$216.26	\$222.77	\$275.11	\$192.14	\$176.56	\$241.55	\$223.79	\$225.13	\$219.95
Total Feed Costs (\$/cwt)	\$11.72	\$12.91	\$12.85	\$11.70	\$10.59	\$23.06	\$10.78	\$12.24	\$11.59
Total Hired Labor	\$32.78	\$32.02	\$47.57	\$42.53	\$29.86	\$35.38	\$35.43	\$33.48	\$31.19
Total Hired Labor Costs (\$/cwt)	\$1.78	\$1.86	\$2.22	\$2.59	\$1.79	\$3.38	\$1.71	\$1.82	\$1.64
Total Herd Replacement	\$22.04	\$22.87	\$20.73	\$58.91	\$12.14	\$12.77	\$22.06	\$21.31	\$26.93
Total Replacement Costs (\$/cwt)	\$1.19	\$1.33	\$0.97	\$3.59	\$0.73	\$1.22	\$1.06	\$1.16	\$1.42
Total Operating Costs	\$56.60	\$54.27	\$60.48	\$34.35	\$36.78	\$47.62	\$50.94	\$50.73	\$61.52
Total Operating Costs (\$/cwt)	\$3.07	\$3.15	\$2.82	\$2.09	\$2.20	\$4.55	\$2.45	\$2.76	\$3.24
Total Milk Marketing Costs	\$9.97	\$9.44	\$11.80	\$8.70	\$10.21	\$2.45	\$13.78	\$9.99	\$10.37
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.55	\$0.55	\$0.53	\$0.61	\$0.23	\$0.66	\$0.54	\$0.55
Total Cost (\$/Cow/Month)	\$337.65	\$341.36	\$415.69	\$336.63	\$265.55	\$339.77	\$345.98	\$340.63	\$349.96
Total Cost (\$/cwt)	\$18.30	\$19.79	\$19.42	\$20.50	\$15.92	\$32.44	\$16.67	\$18.53	\$18.44
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.45	17.25	21.41	16.42	16.68	10.47	20.75	18.39	18.98
b. Lbs Milk Sold/milk cow/day	70.30	66.16	80.30	64.49	62.05	43.62	75.58	67.02	70.48
c. Gross Milk Receipts (\$/cwt)	\$20.06	\$20.52	\$19.81	\$22.46	\$19.97	\$28.88	\$19.01	\$20.34	\$18.51
d. Mailbox Price (\$/cwt)	\$20.46	\$20.54	\$19.35	\$24.57	\$19.36	\$31.71	\$18.78	\$20.54	\$18.07
f. Income Over Feed Cost (\$/cwt)	\$8.74	\$7.63	\$6.50	\$12.87	\$8.78	\$8.65	\$8.00	\$8.30	\$6.48
g. Fat Test %	4.01%	3.93%	3.55%	5.11%	4.07%	4.08%	3.46%	3.94%	3.83%
h. SNF Test %	9.01%	8.94%	8.91%	9.45%	9.10%	8.93%	8.94%	9.15%	8.47%
Related Data									
a. Percent Dry Cows	14%	15%	13%	17%	12%	22%	10%	11%	12%
b. Yearly Cull Rate	43%	40%	44%	83%	21%	18%	49%	41%	43%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.10	\$0.14	\$0.09	\$0.04	\$0.52	\$0.23	\$0.10	\$0.09	\$0.12
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$263.32	\$263.51	\$270.00	\$270.99	\$245.53	\$285.00	\$225.00	\$239.00	\$248.13
e. Grain, Mnrls & Splmnts (\$/ton)	\$372.28	\$417.88	\$396.32	\$288.34	\$259.06	\$770.33	\$371.21	\$362.83	\$346.09
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.74	24.03	34.32	27.66	18.60	12.50	24.61	24.37	29.15
g. Milkers (\$/hr with benefits & taxes)	\$15.79	\$15.78	\$15.26	\$20.22	\$16.01	\$13.49	\$17.58	\$13.19	\$13.18
h. Total Labor (\$/hr)	\$16.57	\$15.66	\$16.44	\$21.35	\$16.93	\$13.43	\$17.13	\$12.96	\$12.85
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.72	\$8.06	\$9.83	\$7.01	\$6.40	\$9.31	\$7.86	\$7.81	\$7.75
j. Milk Cow Feed Costs (\$/cwt.)	\$10.99	\$12.19	\$12.24	\$10.87	\$10.31	\$21.34	\$10.40	\$11.65	\$10.99

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2012
North Valley Herd Size 501-700

Dairy ID Number	21	22	23	24	25	26
Feed Costs						
a. Dry Roughage	\$55.72	\$34.02	\$40.04	\$47.79	\$57.33	\$56.73
b. Wet Feed & Wet Roughage	\$75.72	\$16.89	\$61.64	\$35.55	\$74.01	\$57.64
c. Concentrates	\$95.28	\$65.28	\$120.23	\$122.76	\$65.17	\$131.54
d. Minerals & Supplements	\$8.66	\$3.56	\$9.01	\$1.31	\$48.23	\$12.08
e. Pasture	\$0.00	\$40.25	\$0.00	\$0.35	\$0.00	\$0.00
Total Feed Costs	\$235.38	\$160.00	\$230.92	\$207.76	\$244.75	\$258.00
Total Feed Costs (\$/cwt)	\$11.85	\$28.56	\$11.92	\$12.82	\$13.36	\$11.91
Total Hired Labor	\$29.83	\$20.26	\$35.56	\$20.87	\$29.22	\$31.09
Total Hired Labor Costs (\$/cwt)	\$1.50	\$3.62	\$1.84	\$1.29	\$1.60	\$1.44
Total Herd Replacement	\$15.92	\$16.44	\$18.58	\$24.82	\$28.17	\$20.87
Total Replacement Costs (\$/cwt)	\$0.80	\$2.93	\$0.96	\$1.53	\$1.54	\$0.96
Total Operating Costs	\$59.04	\$55.13	\$56.75	\$38.48	\$59.70	\$85.13
Total Operating Costs (\$/cwt)	\$2.97	\$9.84	\$2.93	\$2.37	\$3.26	\$3.93
Total Milk Marketing Costs	\$10.86	\$1.60	\$11.66	\$9.74	\$9.98	\$11.50
Total Milk Marketing Costs (\$/cwt)	\$0.55	\$0.28	\$0.60	\$0.60	\$0.55	\$0.53
Total Cost (\$/Cow/Month)	\$351.03	\$253.43	\$353.46	\$301.67	\$371.82	\$406.58
Total Cost (\$/cwt)	\$17.67	\$45.24	\$18.24	\$18.61	\$20.30	\$18.78
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt)	19.87	5.60	19.38	16.21	18.32	21.66
b. Lbs Milk Sold/milk cow/day	76.34	25.31	72.40	61.74	68.91	81.58
c. Gross Milk Receipts (\$/cwt)	\$20.37	\$31.41	\$19.34	\$19.64	\$20.17	\$19.31
d. Mailbox Price (\$/cwt)	\$19.86	\$34.73	\$19.55	\$19.65	\$19.76	\$18.06
f. Income Over Feed Cost (\$/cwt)	\$8.01	\$6.17	\$7.63	\$6.83	\$6.39	\$6.14
g. Fat Test %	3.80%	5.25%	3.78%	3.85%	3.92%	3.84%
h. SNF Test %	8.92%	9.41%	8.84%	8.96%	8.83%	8.81%
Related Data						
a. Percent Dry Cows	15%	28%	13%	14%	13%	13%
b. Yearly Cull Rate	36%	25%	44%	40%	44%	41%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.13	\$0.00	\$0.14	\$0.12	\$0.11	\$0.15
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$275.00	\$275.00	\$258.00	\$254.79	\$270.00	\$268.33
e. Grain, Mnrls & Splmnts (\$/ton)	\$351.20	\$778.41	\$352.64	\$368.92	\$415.84	\$361.36
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	22.31	8.00	26.53	25.23	20.11	29.34
g. Milkers (\$/hr with benefits & taxes)	\$15.22	\$20.85	\$17.36	\$19.35	\$13.09	\$17.23
h. Total Labor (\$/hr)	\$14.90	\$18.61	\$15.64	\$19.18	\$13.56	\$16.16
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.76	\$6.34	\$8.05	\$7.35	\$8.83	\$9.18
j. Milk Cow Feed Costs (\$/cwt.)	\$11.48	\$25.04	\$11.12	\$11.90	\$12.81	\$11.25

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2012
North Valley Herd Size 701-1400

Dairy ID Number	Averages		27	28	29	30	31	32	33
	NV Average	Herd Size 701to 1400							
Feed Costs									
a. Dry Roughage	\$44.23	\$45.39	\$63.54	\$73.20	\$6.06	\$38.68	\$49.93	\$41.50	\$54.82
b. Wet Feed & Wet Roughage	\$52.57	\$60.49	\$34.91	\$44.34	\$89.40	\$64.06	\$61.72	\$83.22	\$42.31
c. Concentrates	\$108.16	\$104.18	\$142.03	\$86.15	\$119.26	\$129.11	\$103.50	\$96.02	\$144.95
d. Minerals & Supplements	\$10.56	\$9.82	\$4.12	\$12.21	\$7.74	\$7.94	\$11.02	\$11.81	\$4.02
e. Pasture	\$0.74	\$0.78	\$12.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.03
Total Feed Costs	\$216.26	\$220.66	\$256.97	\$215.90	\$222.46	\$239.78	\$226.17	\$232.56	\$249.12
Total Feed Costs (\$/cwt)	\$11.72	\$12.00	\$16.65	\$11.07	\$11.15	\$11.17	\$11.75	\$11.80	\$22.17
Total Hired Labor	\$32.78	\$32.04	\$36.39	\$31.46	\$31.83	\$39.41	\$25.89	\$39.62	\$40.10
Total Hired Labor Costs (\$/cwt)	\$1.78	\$1.74	\$2.36	\$1.61	\$1.59	\$1.84	\$1.34	\$2.01	\$3.57
Total Herd Replacement	\$22.04	\$20.94	\$17.99	\$30.37	\$20.35	\$15.48	\$17.27	\$21.93	\$13.35
Total Replacement Costs (\$/cwt)	\$1.19	\$1.14	\$1.17	\$1.56	\$1.02	\$0.72	\$0.90	\$1.11	\$1.19
Total Operating Costs	\$56.60	\$57.84	\$63.86	\$60.58	\$70.43	\$51.72	\$69.57	\$64.34	\$50.72
Total Operating Costs (\$/cwt)	\$3.07	\$3.15	\$4.14	\$3.11	\$3.53	\$2.41	\$3.61	\$3.26	\$4.51
Total Milk Marketing Costs	\$9.97	\$10.25	\$2.20	\$11.40	\$12.23	\$13.11	\$10.42	\$20.23	\$1.57
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.56	\$0.14	\$0.58	\$0.61	\$0.61	\$0.54	\$1.03	\$0.14
Total Cost (\$/Cow/Month)	\$337.65	\$341.74	\$377.40	\$349.71	\$357.30	\$359.50	\$349.32	\$378.69	\$354.87
Total Cost (\$/cwt)	\$18.30	\$18.58	\$24.45	\$17.94	\$17.90	\$16.75	\$18.14	\$19.21	\$31.58
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.45	18.39	15.43	19.49	19.96	21.46	19.25	19.71	11.24
b. Lbs Milk Sold/milk cow/day	70.30	69.77	57.44	71.32	77.11	81.12	74.11	74.91	45.92
c. Gross Milk Receipts (\$/cwt)	\$20.06	\$19.62	\$21.54	\$18.88	\$19.18	\$19.59	\$19.82	\$20.58	\$22.60
d. Mailbox Price (\$/cwt)	\$20.46	\$20.12	\$29.56	\$18.80	\$18.95	\$19.83	\$19.28	\$19.89	\$30.97
f. Income Over Feed Cost (\$/cwt)	\$8.74	\$8.12	\$12.91	\$7.73	\$7.80	\$8.66	\$7.53	\$8.09	\$8.81
g. Fat Test %	4.01%	3.81%	3.68%	3.50%	3.49%	3.72%	3.66%	3.93%	4.13%
h. SNF Test %	9.01%	8.95%	8.84%	8.83%	8.89%	8.91%	8.98%	8.81%	9.00%
Related Data									
a. Percent Dry Cows	14%	14%	12%	11%	16%	14%	15%	14%	20%
b. Yearly Cull Rate	43%	39%	26%	51%	34%	33%	30%	40%	26%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.10	\$0.13	\$0.13	\$0.15	\$0.10	\$0.08	\$0.14	\$0.26	\$0.19
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$263.32	\$268.59	\$308.51	\$285.00	\$220.00	\$258.39	\$268.00	\$265.99	\$325.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$372.28	\$375.53	\$484.11	\$301.74	\$416.33	\$366.69	\$345.34	\$359.83	\$629.70
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.74	23.63	22.13	23.54	22.69	27.76	24.63	22.25	19.01
g. Milkers (\$/hr with benefits & taxes)	\$15.79	\$14.84	\$20.08	\$16.47	\$12.94	\$17.69	\$15.57	\$14.91	\$10.98
h. Total Labor (\$/hr)	\$16.57	\$15.57	\$17.24	\$15.14	\$13.92	\$19.08	\$14.74	\$15.89	\$12.93
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.72	\$7.89	\$9.08	\$7.67	\$7.84	\$8.62	\$8.16	\$8.33	\$9.62
j. Milk Cow Feed Costs (\$/cwt.)	\$10.99	\$11.31	\$15.81	\$10.76	\$10.17	\$10.63	\$11.02	\$11.12	\$20.95

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2012
North Valley Herd Size 701-1400

Dairy ID Number	34	35	36	37	38	39	40	41
Feed Costs								
a. Dry Roughage	\$41.67	\$51.40	\$59.38	\$32.41	\$29.24	\$45.89	\$41.74	\$55.07
b. Wet Feed & Wet Roughage	\$53.74	\$58.71	\$56.67	\$70.57	\$54.49	\$55.78	\$65.31	\$67.53
c. Concentrates	\$84.08	\$106.25	\$88.94	\$72.27	\$149.42	\$80.16	\$96.10	\$86.85
d. Minerals & Supplements	\$7.73	\$7.19	\$0.94	\$39.40	\$8.22	\$2.29	\$9.63	\$11.32
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$187.22	\$223.55	\$205.92	\$214.65	\$241.36	\$184.12	\$212.78	\$220.77
Total Feed Costs (\$/cwt)	\$15.09	\$10.08	\$11.91	\$11.50	\$12.22	\$10.65	\$10.96	\$10.66
Total Hired Labor	\$25.77	\$36.63	\$21.38	\$27.79	\$29.69	\$31.30	\$25.33	\$41.38
Total Hired Labor Costs (\$/cwt)	\$2.08	\$1.65	\$1.24	\$1.49	\$1.50	\$1.81	\$1.30	\$2.00
Total Herd Replacement	\$18.13	\$20.03	\$25.85	\$21.30	\$18.59	\$20.68	\$22.91	\$27.01
Total Replacement Costs (\$/cwt)	\$1.46	\$0.90	\$1.49	\$1.14	\$0.94	\$1.20	\$1.18	\$1.30
Total Operating Costs	\$42.35	\$64.65	\$28.93	\$55.47	\$60.84	\$46.33	\$67.23	\$72.45
Total Operating Costs (\$/cwt)	\$3.41	\$2.92	\$1.67	\$2.97	\$3.08	\$2.68	\$3.46	\$3.50
Total Milk Marketing Costs	\$6.69	\$11.43	\$9.32	\$11.23	\$10.59	\$10.20	\$11.36	\$10.38
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.52	\$0.54	\$0.60	\$0.54	\$0.59	\$0.58	\$0.50
Total Cost (\$/Cow/Month)	\$280.16	\$356.29	\$291.40	\$330.44	\$361.06	\$292.62	\$339.61	\$372.00
Total Cost (\$/cwt)	\$22.58	\$16.07	\$16.85	\$17.71	\$18.29	\$16.92	\$17.49	\$17.97
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	12.41	22.17	17.29	18.66	19.75	17.29	19.42	20.70
b. Lbs Milk Sold/milk cow/day	48.53	82.63	64.15	68.76	74.69	65.23	73.04	79.78
c. Gross Milk Receipts (\$/cwt)	\$21.65	\$19.07	\$18.54	\$19.45	\$18.91	\$19.81	\$19.48	\$18.66
d. Mailbox Price (\$/cwt)	\$23.67	\$19.25	\$18.09	\$19.31	\$18.44	\$19.02	\$19.68	\$18.36
f. Income Over Feed Cost (\$/cwt)	\$8.58	\$9.17	\$6.19	\$7.81	\$6.22	\$8.38	\$8.73	\$7.69
g. Fat Test %	4.92%	3.83%	3.54%	3.79%	3.67%	4.02%	4.05%	3.64%
h. SNF Test %	9.36%	8.99%	8.87%	8.86%	9.02%	9.15%	8.94%	8.86%
Related Data								
a. Percent Dry Cows	17%	13%	12%	11%	14%	14%	13%	15%
b. Yearly Cull Rate	33%	42%	39%	44%	53%	31%	45%	44%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.03	\$0.11	\$0.16	\$0.08	\$0.18	\$0.20	\$0.11	\$0.09
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$280.00	\$256.65	\$260.00	\$239.13	\$220.00	\$256.58	\$259.86	\$245.09
e. Grain, Mnrls & Splmnts (\$/ton)	\$354.99	\$322.65	\$341.96	\$355.34	\$365.10	\$280.80	\$360.19	\$348.83
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	19.48	25.76	19.60	22.69	32.30	21.51	21.75	20.59
g. Milkers (\$/hr with benefits & taxes)	\$14.04	\$16.09	\$15.84	\$15.45	\$12.13	\$14.62	\$16.44	\$14.98
h. Total Labor (\$/hr)	\$13.21	\$16.80	\$16.27	\$15.27	\$14.84	\$16.32	\$17.33	\$15.71
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.86	\$7.92	\$7.29	\$7.46	\$8.79	\$6.44	\$7.66	\$7.62
j. Milk Cow Feed Costs (\$/cwt.)	\$14.13	\$9.59	\$11.37	\$10.85	\$11.77	\$9.87	\$10.48	\$9.55

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2012
North Valley Herd Size 1401 Plus

Dairy ID Number	Averages		42	43	44	45	46	47	48
	NV Average	Herd Size 1401plus							
Feed Costs									
a. Dry Roughage	\$44.23	\$41.88	\$45.83	\$24.61	\$49.53	\$26.89	\$54.01	\$32.30	\$38.32
b. Wet Feed & Wet Roughage	\$52.57	\$50.59	\$38.18	\$53.52	\$53.42	\$48.57	\$74.45	\$77.28	\$53.78
c. Concentrates	\$108.16	\$110.20	\$123.73	\$177.36	\$88.83	\$125.03	\$96.20	\$85.62	\$127.30
d. Minerals & Supplements	\$10.56	\$11.30	\$0.62	\$16.19	\$5.77	\$12.66	\$5.37	\$22.05	\$5.69
e. Pasture	\$0.74	\$0.05	\$0.00	\$0.00	\$0.00	\$1.34	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$216.26	\$214.01	\$208.37	\$271.68	\$197.54	\$214.49	\$230.03	\$217.26	\$225.09
Total Feed Costs (\$/cwt)	\$11.72	\$11.36	\$11.05	\$13.13	\$12.18	\$11.08	\$12.44	\$10.87	\$11.01
Total Hired Labor	\$32.78	\$33.38	\$38.49	\$27.56	\$30.58	\$34.46	\$27.09	\$41.45	\$42.00
Total Hired Labor Costs (\$/cwt)	\$1.78	\$1.77	\$2.04	\$1.33	\$1.88	\$1.78	\$1.47	\$2.07	\$2.05
Total Herd Replacement	\$22.04	\$22.69	\$19.72	\$25.11	\$10.35	\$19.90	\$22.46	\$19.15	\$24.68
Total Replacement Costs (\$/cwt)	\$1.19	\$1.20	\$1.05	\$1.21	\$0.64	\$1.03	\$1.22	\$0.96	\$1.21
Total Operating Costs	\$56.60	\$57.12	\$57.80	\$54.64	\$49.17	\$40.88	\$54.18	\$66.47	\$50.70
Total Operating Costs (\$/cwt)	\$3.07	\$3.03	\$3.07	\$2.64	\$3.03	\$2.11	\$2.93	\$3.32	\$2.48
Total Milk Marketing Costs	\$9.97	\$9.74	\$10.52	\$10.90	\$9.11	\$10.94	\$10.73	\$12.16	\$11.96
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.52	\$0.56	\$0.53	\$0.56	\$0.56	\$0.58	\$0.61	\$0.58
Total Cost (\$/Cow/Month)	\$337.65	\$336.94	\$334.90	\$389.89	\$296.75	\$320.67	\$344.49	\$356.48	\$354.43
Total Cost (\$/cwt)	\$18.30	\$17.89	\$17.76	\$18.84	\$18.29	\$16.56	\$18.63	\$17.83	\$17.34
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.45	18.84	18.85	20.70	16.22	19.36	18.49	19.99	20.44
b. Lbs Milk Sold/milk cow/day	70.30	71.71	69.09	79.17	64.06	72.60	67.16	75.76	76.94
c. Gross Milk Receipts (\$/cwt)	\$20.06	\$20.18	\$19.80	\$19.14	\$19.95	\$19.65	\$19.32	\$20.17	\$18.69
d. Mailbox Price (\$/cwt)	\$20.46	\$20.66	\$19.59	\$18.99	\$19.39	\$20.05	\$19.13	\$19.88	\$18.21
f. Income Over Feed Cost (\$/cwt)	\$8.74	\$9.30	\$8.54	\$5.86	\$7.22	\$8.97	\$6.68	\$9.01	\$7.20
g. Fat Test %	4.01%	4.12%	3.56%	3.80%	3.74%	3.86%	3.73%	3.64%	3.37%
h. SNF Test %	9.01%	9.05%	8.94%	8.73%	8.80%	9.04%	8.78%	8.91%	8.88%
Related Data									
a. Percent Dry Cows	14%	14%	11%	15%	17%	13%	10%	14%	13%
b. Yearly Cull Rate	43%	45%	55%	42%	25%	40%	38%	39%	48%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.10	\$0.08	\$0.13	\$0.10	\$0.10	\$0.17	\$0.14	\$0.09	\$0.11
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$263.32	\$262.68	\$275.00	\$290.00	\$278.50	\$252.62	\$250.00	\$252.32	\$249.97
e. Grain, Mnrls & Splmnts (\$/ton)	\$372.28	\$344.31	\$314.98	\$380.18	\$323.13	\$327.89	\$477.98	\$286.56	\$351.36
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.74	27.16	28.28	32.89	23.12	30.05	14.70	28.20	27.96
g. Milkers (\$/hr with benefits & taxes)	\$15.79	\$16.44	\$16.64	\$15.99	\$15.40	\$20.64	\$14.25	\$14.94	\$17.73
h. Total Labor (\$/hr)	\$16.57	\$17.40	\$16.76	\$15.75	\$15.14	\$20.41	\$15.23	\$15.47	\$17.81
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.72	\$7.61	\$7.28	\$8.99	\$7.36	\$7.34	\$7.93	\$7.86	\$8.07
j. Milk Cow Feed Costs (\$/cwt.)	\$10.99	\$10.62	\$10.54	\$11.35	\$11.48	\$10.11	\$11.80	\$10.38	\$10.49

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2012
North Valley Herd Size 1401 Plus

Dairy ID Number	49	50	51	52	53	54	55	56	57	58
Feed Costs										
a. Dry Roughage	\$57.94	\$51.90	\$42.46	\$55.29	\$39.94	\$44.77	\$17.64	\$49.02	\$56.80	\$28.66
b. Wet Feed & Wet Roughage	\$75.33	\$64.59	\$96.40	\$49.90	\$43.65	\$29.90	\$47.23	\$27.18	\$50.98	\$39.59
c. Concentrates	\$80.50	\$102.34	\$95.43	\$87.60	\$87.67	\$90.65	\$134.72	\$136.78	\$108.01	\$114.03
d. Minerals & Supplements	\$18.80	\$16.54	\$9.65	\$20.34	\$11.22	\$6.39	\$9.05	\$8.90	\$15.38	\$8.53
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$232.56	\$235.37	\$243.94	\$213.14	\$182.48	\$171.71	\$208.64	\$221.88	\$231.17	\$190.82
Total Feed Costs (\$/cwt)	\$10.34	\$11.04	\$10.67	\$13.27	\$11.22	\$8.34	\$12.68	\$14.37	\$10.54	\$11.30
Total Hired Labor	\$37.97	\$30.23	\$41.27	\$28.00	\$31.47	\$32.28	\$37.29	\$34.24	\$36.51	\$25.75
Total Hired Labor Costs (\$/cwt)	\$1.69	\$1.42	\$1.80	\$1.74	\$1.94	\$1.57	\$2.27	\$2.22	\$1.67	\$1.53
Total Herd Replacement	\$20.30	\$28.01	\$21.15	\$28.80	\$24.02	\$35.97	\$31.51	\$15.16	\$20.89	\$19.36
Total Replacement Costs (\$/cwt)	\$0.90	\$1.31	\$0.92	\$1.79	\$1.48	\$1.75	\$1.92	\$0.98	\$0.95	\$1.15
Total Operating Costs	\$62.79	\$51.77	\$72.89	\$58.06	\$59.37	\$67.70	\$53.11	\$56.81	\$51.74	\$59.57
Total Operating Costs (\$/cwt)	\$2.79	\$2.43	\$3.19	\$3.61	\$3.65	\$3.29	\$3.23	\$3.68	\$2.36	\$3.53
Total Milk Marketing Costs	\$11.75	\$10.72	\$11.59	\$6.53	\$8.14	\$9.21	\$6.60	\$8.36	\$10.89	\$9.49
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.50	\$0.51	\$0.41	\$0.50	\$0.45	\$0.40	\$0.54	\$0.50	\$0.56
Total Cost (\$/Cow/Month)	\$365.38	\$356.11	\$390.83	\$334.52	\$305.48	\$316.87	\$337.16	\$336.46	\$351.20	\$304.99
Total Cost (\$/cwt)	\$16.25	\$16.71	\$17.09	\$20.82	\$18.79	\$15.39	\$20.49	\$21.79	\$16.02	\$18.06
Milk Production Data										
a. Milk Sold/Total Cow/Month/ (cwt)	22.49	21.32	22.87	16.07	16.26	20.59	16.45	15.44	21.92	16.88
b. Lbs Milk Sold/milk cow/day	84.91	80.52	85.52	60.33	62.89	75.45	65.21	60.30	84.21	64.45
c. Gross Milk Receipts (\$/cwt)	\$19.05	\$19.70	\$19.08	\$22.21	\$21.74	\$19.60	\$21.65	\$22.09	\$18.98	\$21.30
d. Mailbox Price (\$/cwt)	\$18.89	\$19.39	\$18.94	\$24.42	\$23.24	\$19.39	\$23.33	\$24.24	\$18.68	\$22.82
f. Income Over Feed Cost (\$/cwt)	\$8.55	\$8.35	\$8.27	\$11.16	\$12.02	\$11.04	\$10.65	\$9.87	\$8.14	\$11.52
g. Fat Test %	3.69%	3.71%	3.70%	5.01%	5.00%	3.76%	4.87%	5.06%	3.62%	4.77%
h. SNF Test %	8.78%	8.96%	8.84%	9.45%	9.35%	8.88%	9.45%	9.52%	8.83%	9.33%
Related Data										
a. Percent Dry Cows	14%	14%	13%	13%	16%	11%	18%	16%	15%	15%
b. Yearly Cull Rate	34%	40%	43%	43%	64%	74%	56%	50%	40%	36%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.07	\$0.12	\$0.12	\$0.03	\$0.03	\$0.08	\$0.03	\$0.03	\$0.13	\$0.03
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$240.00	\$254.65	\$251.00	\$296.34	\$270.86	\$241.00	\$0.00	\$260.00	\$263.42	\$280.51
e. Grain, Mnrls & Splmnts (\$/ton)	\$350.59	\$336.84	\$350.86	\$374.37	\$289.06	\$279.55	\$359.66	\$381.27	\$343.65	\$326.08
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	20.17	25.58	21.07	21.13	25.64	24.40	29.92	29.07	26.98	28.24
g. Milkers (\$/hr with benefits & taxes)	\$21.33	\$13.16	\$22.02	\$13.74	\$21.17	\$13.24	\$16.77	\$13.46	\$21.90	\$13.09
h. Total Labor (\$/hr)	\$21.09	\$13.41	\$22.42	\$14.67	\$20.72	\$14.84	\$19.67	\$16.56	\$21.06	\$15.25
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.17	\$8.29	\$8.58	\$7.55	\$6.57	\$6.01	\$7.59	\$8.02	\$8.36	\$6.84
j. Milk Cow Feed Costs (\$/cwt.)	\$9.62	\$10.30	\$10.03	\$12.51	\$10.45	\$7.96	\$11.64	\$13.30	\$9.93	\$10.61