

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2012
North Valley Herd Size 1-500

Dairy ID Number	Averages		1	2	3	4	5	6	7
	NV Average	Herd Size 1to 500							
Feed Costs									
a. Dry Roughage	\$43.63	\$47.31	\$55.83	\$17.34	\$28.12	\$73.98	\$28.89	\$49.98	\$9.82
b. Wet Feed & Wet Roughage	\$47.74	\$44.95	\$8.35	\$0.00	\$49.46	\$61.53	\$48.53	\$39.62	\$96.96
c. Concentrates	\$107.21	\$108.39	\$85.16	\$93.99	\$60.41	\$50.03	\$136.86	\$159.85	\$22.93
d. Minerals & Supplements	\$10.43	\$5.43	\$0.00	\$0.00	\$13.27	\$1.80	\$3.07	\$6.06	\$0.00
e. Pasture	\$2.03	\$1.70	\$10.76	\$38.99	\$0.00	\$0.00	\$0.00	\$0.00	\$2.86
Total Feed Costs	\$211.04	\$207.77	\$160.10	\$150.32	\$151.26	\$187.34	\$217.36	\$255.51	\$132.57
Total Feed Costs (\$/cwt)	\$11.55	\$11.78	\$9.50	\$9.18	\$15.36	\$14.14	\$11.72	\$12.69	\$8.75
Total Hired Labor	\$31.45	\$32.33	\$56.25	\$25.24	\$20.51	\$35.18	\$58.58	\$12.65	\$24.24
Total Hired Labor Costs (\$/cwt)	\$1.72	\$1.83	\$3.34	\$1.54	\$2.08	\$2.66	\$3.16	\$0.63	\$1.60
Total Herd Replacement	\$22.94	\$20.57	\$20.98	\$24.46	\$11.23	\$20.06	\$28.11	\$19.78	\$13.50
Total Replacement Costs (\$/cwt)	\$1.26	\$1.17	\$1.25	\$1.49	\$1.14	\$1.51	\$1.52	\$0.98	\$0.89
Total Operating Costs	\$57.25	\$53.58	\$76.20	\$34.52	\$37.47	\$32.34	\$46.92	\$66.93	\$55.89
Total Operating Costs (\$/cwt)	\$3.13	\$3.04	\$4.52	\$2.11	\$3.80	\$2.44	\$2.53	\$3.32	\$3.69
Total Milk Marketing Costs	\$9.87	\$12.21	\$12.37	\$14.48	\$8.42	\$9.85	\$22.63	\$11.03	\$10.51
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.69	\$0.73	\$0.88	\$0.85	\$0.74	\$1.22	\$0.55	\$0.69
Total Cost (\$/Cow/Month)	\$332.54	\$326.45	\$325.90	\$249.02	\$228.88	\$284.76	\$373.59	\$365.89	\$236.72
Total Cost (\$/cwt)	\$18.19	\$18.51	\$19.34	\$15.21	\$23.24	\$21.49	\$20.15	\$18.17	\$15.62
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.28	17.64	16.85	16.37	9.85	13.25	18.54	20.14	15.16
b. Lbs Milk Sold/milk cow/day	69.35	67.79	59.56	62.05	37.73	49.49	70.32	78.64	61.24
c. Gross Milk Receipts (\$/cwt)	\$17.19	\$16.48	\$17.31	\$16.28	\$16.44	\$16.45	\$16.38	\$16.75	\$16.25
d. Mailbox Price (\$/cwt)	\$17.39	\$15.89	\$16.78	\$15.64	\$15.81	\$15.86	\$15.13	\$16.27	\$15.68
f. Income Over Feed Cost (\$/cwt)	\$5.84	\$4.11	\$7.27	\$6.46	\$0.45	\$1.73	\$3.40	\$3.58	\$6.93
g. Fat Test %	3.86%	3.58%	3.79%	3.57%	3.25%	3.74%	3.71%	3.47%	3.49%
h. SNF Test %	8.88%	8.74%	8.83%	8.77%	8.46%	8.61%	8.86%	8.74%	8.60%
Related Data									
a. Percent Dry Cows	14%	15%	8%	14%	15%	13%	14%	16%	19%
b. Yearly Cull Rate	43%	41%	35%	36%	39%	26%	55%	36%	19%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.13	\$0.16	\$0.22	\$0.30	\$0.25	\$0.17	\$0.15	\$0.11	\$0.25
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$266.69	\$247.46	\$226.67	\$0.00	\$235.22	\$260.00	\$238.26	\$285.00	\$0.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$362.83	\$351.55	\$280.00	\$366.68	\$368.42	\$319.29	\$375.66	\$381.71	\$322.16
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.69	24.47	21.50	19.44	15.33	12.14	27.13	33.54	5.74
g. Milkers (\$/hr with benefits & taxes)	\$15.07	\$13.19	\$15.38	\$11.87	\$11.70	\$15.91	\$16.23	\$15.91	\$11.69
h. Total Labor (\$/hr)	\$15.76	\$13.49	\$17.26	\$11.55	\$11.70	\$14.38	\$16.58	\$15.91	\$11.72
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.53	\$7.44	\$5.12	\$5.47	\$5.48	\$6.66	\$7.60	\$9.39	\$4.77
j. Milk Cow Feed Costs (\$/cwt.)	\$10.85	\$10.98	\$8.59	\$8.82	\$14.53	\$13.46	\$10.81	\$11.94	\$7.78

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2012
North Valley Herd Size 1-500

Dairy ID Number	8	9	10	11	12	13	14
Feed Costs							
a. Dry Roughage	\$65.67	\$48.78	\$37.24	\$88.96	\$37.30	\$47.87	\$45.47
b. Wet Feed & Wet Roughage	\$33.30	\$67.09	\$61.89	\$14.10	\$43.68	\$48.36	\$29.04
c. Concentrates	\$110.62	\$111.96	\$112.94	\$98.74	\$121.68	\$140.37	\$131.03
d. Minerals & Supplements	\$9.19	\$3.99	\$11.21	\$6.91	\$4.82	\$2.03	\$7.20
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$218.78	\$231.82	\$223.28	\$208.71	\$207.47	\$238.64	\$212.74
Total Feed Costs (\$/cwt)	\$11.59	\$12.65	\$10.41	\$12.54	\$10.80	\$13.44	\$12.07
Total Hired Labor	\$33.84	\$33.07	\$25.80	\$27.42	\$49.55	\$29.74	\$29.21
Total Hired Labor Costs (\$/cwt)	\$1.79	\$1.80	\$1.20	\$1.65	\$2.58	\$1.68	\$1.66
Total Herd Replacement	\$17.31	\$17.22	\$25.57	\$7.30	\$35.89	\$23.03	\$20.62
Total Replacement Costs (\$/cwt)	\$0.92	\$0.94	\$1.19	\$0.44	\$1.87	\$1.30	\$1.17
Total Operating Costs	\$44.07	\$78.61	\$58.87	\$42.93	\$60.98	\$51.91	\$49.80
Total Operating Costs (\$/cwt)	\$2.34	\$4.29	\$2.75	\$2.58	\$3.17	\$2.92	\$2.82
Total Milk Marketing Costs	\$10.78	\$10.08	\$13.07	\$9.14	\$13.87	\$14.18	\$11.94
Total Milk Marketing Costs (\$/cwt)	\$0.57	\$0.55	\$0.61	\$0.55	\$0.72	\$0.80	\$0.68
Total Cost (\$/Cow/Month)	\$324.79	\$370.80	\$346.59	\$295.49	\$367.75	\$357.49	\$324.32
Total Cost (\$/cwt)	\$17.21	\$20.24	\$16.16	\$17.75	\$19.14	\$20.14	\$18.39
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt)	18.87	18.32	21.45	16.64	19.22	17.75	17.63
b. Lbs Milk Sold/milk cow/day	71.26	72.19	78.62	60.57	76.56	73.38	67.47
c. Gross Milk Receipts (\$/cwt)	\$17.23	\$16.94	\$16.64	\$16.32	\$15.71	\$16.71	\$15.91
d. Mailbox Price (\$/cwt)	\$16.73	\$16.48	\$16.19	\$15.77	\$15.22	\$15.99	\$15.26
f. Income Over Feed Cost (\$/cwt)	\$5.13	\$3.83	\$5.78	\$3.23	\$4.42	\$2.55	\$3.20
g. Fat Test %	3.73%	3.57%	3.60%	3.25%	3.59%	3.78%	3.59%
h. SNF Test %	8.75%	8.68%	8.96%	8.68%	8.68%	8.76%	8.78%
Related Data							
a. Percent Dry Cows	14%	17%	11%	10%	18%	21%	15%
b. Yearly Cull Rate	28%	33%	40%	33%	87%	40%	49%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.13	\$0.11	\$0.14	\$0.09	\$0.21	\$0.17	\$0.15
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$231.84	\$265.00	\$255.00	\$260.00	\$241.69	\$233.66	\$236.62
e. Grain, Mnrls & Splmnts (\$/ton)	\$331.28	\$380.26	\$346.49	\$337.68	\$348.33	\$411.94	\$341.76
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.95	23.35	25.76	22.74	27.21	27.39	30.10
g. Milkers (\$/hr with benefits & taxes)	\$10.71	\$15.93	\$17.95	\$10.08	\$12.37	\$14.86	\$11.08
h. Total Labor (\$/hr)	\$12.62	\$15.02	\$17.72	\$10.82	\$12.10	\$14.44	\$12.21
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.80	\$8.47	\$7.87	\$7.40	\$7.51	\$8.86	\$7.52
j. Milk Cow Feed Costs (\$/cwt.)	\$10.95	\$11.74	\$10.01	\$12.21	\$9.81	\$12.08	\$11.14

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2012
North Valley Herd Size 501-700

Dairy ID Number	Averages		15	16	17	18	19	20	21
	NV Average	Herd Size 501to 700							
Feed Costs									
a. Dry Roughage	\$43.63	\$44.46	\$66.06	\$44.46	\$42.92	\$55.43	\$61.22	\$24.51	\$40.32
b. Wet Feed & Wet Roughage	\$47.74	\$43.55	\$25.24	\$47.04	\$63.80	\$7.90	\$46.93	\$63.00	\$41.06
c. Concentrates	\$107.21	\$116.64	\$192.04	\$93.99	\$77.54	\$95.87	\$118.63	\$132.17	\$129.81
d. Minerals & Supplements	\$10.43	\$10.22	\$4.02	\$12.22	\$0.00	\$9.41	\$2.22	\$1.03	\$14.49
e. Pasture	\$2.03	\$11.29	\$0.00	\$0.00	\$2.98	\$51.49	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$211.04	\$226.16	\$287.36	\$197.70	\$187.25	\$220.10	\$229.01	\$220.72	\$225.67
Total Feed Costs (\$/cwt)	\$11.55	\$12.58	\$12.72	\$11.07	\$10.09	\$18.09	\$12.92	\$11.62	\$12.28
Total Hired Labor	\$31.45	\$31.68	\$48.00	\$36.39	\$29.86	\$35.21	\$31.53	\$35.09	\$30.75
Total Hired Labor Costs (\$/cwt)	\$1.72	\$1.76	\$2.13	\$2.04	\$1.61	\$2.89	\$1.78	\$1.85	\$1.67
Total Herd Replacement	\$22.94	\$23.94	\$24.60	\$60.51	\$13.35	\$15.02	\$22.85	\$23.71	\$27.76
Total Replacement Costs (\$/cwt)	\$1.26	\$1.33	\$1.09	\$3.39	\$0.72	\$1.23	\$1.29	\$1.25	\$1.51
Total Operating Costs	\$57.25	\$54.07	\$61.93	\$33.23	\$32.31	\$46.23	\$49.02	\$55.09	\$69.77
Total Operating Costs (\$/cwt)	\$3.13	\$3.01	\$2.74	\$1.86	\$1.74	\$3.80	\$2.77	\$2.90	\$3.80
Total Milk Marketing Costs	\$9.87	\$9.48	\$12.20	\$9.29	\$11.12	\$2.71	\$9.40	\$12.53	\$9.86
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.53	\$0.54	\$0.52	\$0.60	\$0.22	\$0.53	\$0.66	\$0.54
Total Cost (\$/Cow/Month)	\$332.54	\$345.32	\$434.09	\$337.11	\$273.88	\$319.27	\$341.82	\$347.13	\$363.81
Total Cost (\$/cwt)	\$18.19	\$19.20	\$19.22	\$18.88	\$14.76	\$26.25	\$19.29	\$18.27	\$19.80
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.28	17.98	22.59	17.85	18.55	12.16	17.72	19.00	18.37
b. Lbs Milk Sold/milk cow/day	69.35	66.72	84.15	66.28	68.81	49.30	66.26	69.45	71.15
c. Gross Milk Receipts (\$/cwt)	\$17.19	\$17.85	\$16.96	\$18.66	\$16.78	\$24.90	\$17.33	\$16.64	\$16.16
d. Mailbox Price (\$/cwt)	\$17.39	\$17.75	\$16.52	\$19.82	\$16.28	\$27.72	\$17.14	\$16.12	\$15.59
f. Income Over Feed Cost (\$/cwt)	\$5.84	\$5.17	\$3.80	\$8.74	\$6.19	\$9.63	\$4.21	\$4.51	\$3.30
g. Fat Test %	3.86%	3.80%	3.45%	4.80%	3.86%	3.76%	3.76%	3.64%	3.69%
h. SNF Test %	8.88%	8.82%	8.80%	9.25%	8.96%	8.82%	9.00%	8.68%	8.77%
Related Data									
a. Percent Dry Cows	14%	12%	12%	12%	12%	20%	13%	11%	16%
b. Yearly Cull Rate	43%	39%	47%	84%	21%	21%	40%	46%	43%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.13	\$0.15	\$0.12	\$0.03	\$0.14	\$0.22	\$0.19	\$0.14	\$0.17
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$266.69	\$264.96	\$270.00	\$289.67	\$258.37	\$263.00	\$274.79	\$225.00	\$248.30
e. Grain, Mnrls & Splmnts (\$/ton)	\$362.83	\$399.81	\$404.42	\$286.51	\$251.43	\$682.32	\$369.43	\$349.20	\$344.17
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.69	24.96	35.53	26.91	22.44	12.50	23.91	27.34	30.31
g. Milkers (\$/hr with benefits & taxes)	\$15.07	\$15.45	\$15.26	\$18.29	\$16.01	\$13.49	\$12.75	\$17.58	\$12.71
h. Total Labor (\$/hr)	\$15.76	\$15.37	\$16.44	\$19.25	\$16.93	\$13.43	\$12.53	\$17.13	\$12.59
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.53	\$7.99	\$10.24	\$6.99	\$6.72	\$8.15	\$8.06	\$7.76	\$8.13
j. Milk Cow Feed Costs (\$/cwt.)	\$10.85	\$11.98	\$12.17	\$10.54	\$9.76	\$16.54	\$12.17	\$11.17	\$11.42

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2012
North Valley Herd Size 501-700

Dairy ID Number	22	23	24	25	26	27
Feed Costs						
a. Dry Roughage	\$61.93	\$0.00	\$38.09	\$41.21	\$53.81	\$51.73
b. Wet Feed & Wet Roughage	\$61.09	\$0.00	\$40.54	\$33.45	\$56.78	\$74.40
c. Concentrates	\$102.91	\$118.65	\$126.02	\$123.86	\$136.96	\$73.88
d. Minerals & Supplements	\$9.57	\$3.17	\$9.80	\$1.93	\$11.93	\$45.70
e. Pasture	\$0.00	\$90.89	\$0.00	\$0.33	\$0.00	\$0.00
Total Feed Costs	\$235.49	\$212.71	\$214.45	\$200.77	\$259.48	\$245.72
Total Feed Costs (\$/cwt)	\$11.80	\$20.29	\$11.02	\$12.89	\$11.56	\$12.59
Total Hired Labor	\$29.66	\$26.73	\$35.14	\$20.62	\$30.26	\$28.05
Total Hired Labor Costs (\$/cwt)	\$1.49	\$2.55	\$1.80	\$1.32	\$1.35	\$1.44
Total Herd Replacement	\$15.92	\$20.15	\$19.52	\$25.39	\$22.22	\$24.23
Total Replacement Costs (\$/cwt)	\$0.80	\$1.92	\$1.00	\$1.63	\$0.99	\$1.24
Total Operating Costs	\$62.84	\$46.89	\$56.34	\$37.90	\$82.64	\$60.64
Total Operating Costs (\$/cwt)	\$3.15	\$4.47	\$2.89	\$2.43	\$3.68	\$3.11
Total Milk Marketing Costs	\$10.66	\$2.45	\$11.52	\$9.33	\$11.73	\$10.38
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.23	\$0.59	\$0.60	\$0.52	\$0.53
Total Cost (\$/Cow/Month)	\$354.56	\$308.94	\$336.96	\$294.00	\$406.33	\$369.02
Total Cost (\$/cwt)	\$17.77	\$29.47	\$17.31	\$18.87	\$18.10	\$18.91
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt)	19.95	10.48	19.47	15.58	22.45	19.51
b. Lbs Milk Sold/milk cow/day	73.87	34.18	73.66	59.20	82.75	71.94
c. Gross Milk Receipts (\$/cwt)	\$17.40	\$28.66	\$16.54	\$16.42	\$16.45	\$17.07
d. Mailbox Price (\$/cwt)	\$16.90	\$30.68	\$16.15	\$16.10	\$15.66	\$16.54
f. Income Over Feed Cost (\$/cwt)	\$5.10	\$10.38	\$5.13	\$3.21	\$4.11	\$3.95
g. Fat Test %	3.64%	4.51%	3.67%	3.64%	3.72%	3.74%
h. SNF Test %	8.82%	9.00%	8.75%	8.63%	8.75%	8.69%
Related Data						
a. Percent Dry Cows	12%	0%	14%	14%	12%	12%
b. Yearly Cull Rate	33%	28%	42%	38%	38%	37%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.11	\$0.00	\$0.25	\$0.20	\$0.13	\$0.15
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$270.00	\$259.00	\$261.01	\$238.15	\$281.17	\$270.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$359.13	\$659.26	\$338.19	\$377.04	\$356.92	\$411.82
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	22.92	12.00	29.21	24.98	30.20	21.01
g. Milkers (\$/hr with benefits & taxes)	\$15.22	\$21.89	\$17.36	\$19.35	\$16.63	\$11.48
h. Total Labor (\$/hr)	\$14.90	\$18.73	\$15.64	\$19.18	\$15.65	\$12.73
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.48	\$6.94	\$7.55	\$7.09	\$9.14	\$8.74
j. Milk Cow Feed Costs (\$/cwt.)	\$11.48	\$20.29	\$10.26	\$11.98	\$11.04	\$12.15

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2012
North Valley Herd Size 701-1400

Dairy ID Number	Averages		28	29	30	31	32	33	34
	NV Average	Herd Size 701to 1400							
Feed Costs									
a. Dry Roughage	\$43.63	\$41.49	\$6.39	\$56.86	\$38.02	\$53.79	\$45.97	\$55.39	\$53.20
b. Wet Feed & Wet Roughage	\$47.74	\$55.87	\$94.74	\$53.52	\$20.13	\$45.72	\$71.66	\$40.16	\$60.51
c. Concentrates	\$107.21	\$107.64	\$127.09	\$94.55	\$122.79	\$105.28	\$115.01	\$113.95	\$101.03
d. Minerals & Supplements	\$10.43	\$9.77	\$7.84	\$1.08	\$4.05	\$11.41	\$8.21	\$5.12	\$10.94
e. Pasture	\$2.03	\$2.20	\$0.00	\$0.00	\$40.50	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$211.04	\$216.97	\$236.06	\$206.01	\$225.48	\$216.21	\$240.84	\$214.63	\$225.67
Total Feed Costs (\$/cwt)	\$11.55	\$11.64	\$10.61	\$11.40	\$14.96	\$10.90	\$11.06	\$11.22	\$11.15
Total Hired Labor	\$31.45	\$32.41	\$35.71	\$37.39	\$35.76	\$31.45	\$38.98	\$46.76	\$26.41
Total Hired Labor Costs (\$/cwt)	\$1.72	\$1.74	\$1.60	\$2.07	\$2.37	\$1.59	\$1.79	\$2.44	\$1.30
Total Herd Replacement	\$22.94	\$21.54	\$23.34	\$17.05	\$20.61	\$31.29	\$16.94	\$22.29	\$18.75
Total Replacement Costs (\$/cwt)	\$1.26	\$1.15	\$1.05	\$0.94	\$1.37	\$1.58	\$0.78	\$1.16	\$0.93
Total Operating Costs	\$57.25	\$57.59	\$62.47	\$43.89	\$66.41	\$51.05	\$61.57	\$85.87	\$67.08
Total Operating Costs (\$/cwt)	\$3.13	\$3.09	\$2.81	\$2.43	\$4.41	\$2.57	\$2.83	\$4.49	\$3.31
Total Milk Marketing Costs	\$9.87	\$10.18	\$13.65	\$9.61	\$1.74	\$11.47	\$13.47	\$10.56	\$10.72
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.55	\$0.61	\$0.53	\$0.12	\$0.58	\$0.62	\$0.55	\$0.53
Total Cost (\$/Cow/Month)	\$332.54	\$338.69	\$371.23	\$313.95	\$349.99	\$341.47	\$371.80	\$380.11	\$348.62
Total Cost (\$/cwt)	\$18.19	\$18.16	\$16.68	\$17.37	\$23.22	\$17.21	\$17.08	\$19.86	\$17.23
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.28	18.65	22.25	18.08	15.07	19.84	21.77	19.14	20.24
b. Lbs Milk Sold/milk cow/day	69.35	70.33	84.90	69.58	58.47	72.96	80.76	71.81	77.85
c. Gross Milk Receipts (\$/cwt)	\$17.19	\$16.90	\$16.52	\$16.32	\$22.54	\$15.99	\$16.71	\$17.17	\$16.63
d. Mailbox Price (\$/cwt)	\$17.39	\$17.10	\$16.16	\$15.76	\$30.11	\$15.64	\$16.29	\$17.15	\$16.10
f. Income Over Feed Cost (\$/cwt)	\$5.84	\$5.46	\$5.55	\$4.36	\$15.14	\$4.74	\$5.23	\$5.94	\$4.95
g. Fat Test %	3.86%	3.67%	3.38%	3.35%	3.54%	3.40%	3.64%	3.75%	3.36%
h. SNF Test %	8.88%	8.77%	8.71%	8.70%	8.74%	8.63%	8.70%	8.89%	8.87%
Related Data									
a. Percent Dry Cows	14%	14%	15%	15%	16%	11%	12%	13%	15%
b. Yearly Cull Rate	43%	38%	36%	29%	28%	49%	35%	36%	31%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.13	\$0.16	\$0.12	\$0.25	\$0.27	\$0.11	\$0.13	\$0.18	\$0.19
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$266.69	\$266.77	\$220.00	\$250.00	\$275.00	\$240.00	\$263.49	\$310.00	\$275.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$362.83	\$363.84	\$409.75	\$368.67	\$461.40	\$298.52	\$377.40	\$349.17	\$336.09
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.69	24.59	23.89	19.70	20.91	28.34	23.79	24.95	24.72
g. Milkers (\$/hr with benefits & taxes)	\$15.07	\$14.64	\$12.94	\$15.68	\$20.08	\$16.25	\$16.46	\$11.36	\$15.57
h. Total Labor (\$/hr)	\$15.76	\$15.29	\$13.92	\$16.47	\$17.24	\$15.38	\$18.36	\$13.41	\$14.74
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.53	\$7.73	\$8.28	\$7.47	\$8.19	\$7.71	\$8.58	\$7.63	\$8.12
j. Milk Cow Feed Costs (\$/cwt.)	\$10.85	\$10.99	\$9.75	\$10.74	\$14.01	\$10.57	\$10.62	\$10.62	\$10.43

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2012
North Valley Herd Size 701-1400

Dairy ID Number	35	36	37	38	39	40	41	42	43	44
Feed Costs										
a. Dry Roughage	\$39.56	\$27.86	\$40.25	\$41.30	\$47.04	\$34.44	\$54.31	\$50.60	\$29.04	\$54.00
b. Wet Feed & Wet Roughage	\$43.23	\$72.10	\$46.06	\$74.41	\$61.93	\$71.39	\$53.64	\$61.52	\$49.22	\$50.05
c. Concentrates	\$140.74	\$131.28	\$76.71	\$93.27	\$83.81	\$59.60	\$85.36	\$71.58	\$160.67	\$88.25
d. Minerals & Supplements	\$4.42	\$11.39	\$10.51	\$7.02	\$0.85	\$42.26	\$4.94	\$2.26	\$8.35	\$9.17
e. Pasture	\$13.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$241.54	\$242.63	\$173.53	\$216.01	\$193.64	\$207.69	\$198.25	\$185.96	\$247.28	\$201.46
Total Feed Costs (\$/cwt)	\$19.41	\$12.07	\$13.81	\$10.06	\$12.30	\$10.99	\$12.21	\$9.96	\$12.17	\$10.08
Total Hired Labor	\$40.55	\$37.23	\$24.04	\$36.23	\$20.61	\$26.88	\$32.69	\$31.13	\$28.57	\$44.35
Total Hired Labor Costs (\$/cwt)	\$3.26	\$1.85	\$1.91	\$1.69	\$1.31	\$1.42	\$2.01	\$1.67	\$1.41	\$2.22
Total Herd Replacement	\$13.61	\$22.25	\$18.12	\$21.23	\$27.19	\$21.84	\$16.22	\$21.07	\$18.86	\$27.52
Total Replacement Costs (\$/cwt)	\$1.09	\$1.11	\$1.44	\$0.99	\$1.73	\$1.15	\$1.00	\$1.13	\$0.93	\$1.38
Total Operating Costs	\$69.33	\$57.50	\$45.58	\$54.15	\$33.13	\$56.61	\$56.94	\$44.44	\$58.29	\$71.90
Total Operating Costs (\$/cwt)	\$5.57	\$2.86	\$3.63	\$2.52	\$2.10	\$2.99	\$3.51	\$2.38	\$2.87	\$3.60
Total Milk Marketing Costs	\$1.39	\$20.58	\$6.69	\$10.93	\$8.35	\$11.25	\$8.86	\$10.85	\$10.68	\$10.03
Total Milk Marketing Costs (\$/cwt)	\$0.11	\$1.02	\$0.53	\$0.51	\$0.53	\$0.60	\$0.55	\$0.58	\$0.53	\$0.50
Total Cost (\$/Cow/Month)	\$366.42	\$380.19	\$267.95	\$338.55	\$282.92	\$324.27	\$312.97	\$293.45	\$363.68	\$355.27
Total Cost (\$/cwt)	\$29.44	\$18.91	\$21.33	\$15.77	\$17.97	\$17.15	\$19.27	\$15.72	\$17.89	\$17.77
Milk Production Data										
a. Milk Sold/Total Cow/Month/ (cwt)	12.45	20.10	12.56	21.47	15.74	18.91	16.24	18.67	20.32	19.99
b. Lbs Milk Sold/milk cow/day	46.38	77.23	47.10	80.73	59.69	69.32	62.96	68.14	76.30	76.65
c. Gross Milk Receipts (\$/cwt)	\$21.93	\$17.50	\$18.14	\$16.18	\$15.87	\$16.65	\$17.18	\$16.77	\$16.02	\$16.01
d. Mailbox Price (\$/cwt)	\$30.10	\$16.80	\$19.91	\$15.87	\$15.46	\$16.22	\$16.64	\$16.34	\$15.54	\$15.71
f. Income Over Feed Cost (\$/cwt)	\$10.70	\$4.73	\$6.10	\$5.81	\$3.16	\$5.24	\$4.43	\$6.38	\$3.37	\$5.63
g. Fat Test %	3.86%	3.68%	4.67%	3.73%	3.53%	3.72%	3.65%	3.90%	3.59%	3.58%
h. SNF Test %	8.88%	8.72%	9.12%	8.83%	8.68%	8.78%	8.50%	8.96%	8.84%	8.76%
Related Data										
a. Percent Dry Cows	12%	15%	13%	13%	14%	11%	16%	11%	13%	15%
b. Yearly Cull Rate	42%	40%	30%	39%	42%	42%	30%	31%	47%	44%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.11	\$0.16	\$0.04	\$0.12	\$0.35	\$0.13	\$0.23	\$0.13	\$0.14	\$0.13
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$326.74	\$270.00	\$280.00	\$259.05	\$260.00	\$244.03	\$278.50	\$270.18	\$220.00	\$264.65
e. Grain, Mnrls & Splmnts (\$/ton)	\$549.82	\$389.28	\$335.91	\$336.94	\$345.59	\$330.57	\$328.72	\$276.29	\$379.80	\$313.31
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	19.58	27.43	18.90	21.73	18.69	22.14	21.34	18.95	32.98	22.57
g. Milkers (\$/hr with benefits & taxes)	\$10.94	\$12.82	\$13.97	\$16.09	\$15.44	\$15.45	\$16.91	\$14.62	\$12.13	\$14.98
h. Total Labor (\$/hr)	\$12.71	\$13.81	\$13.28	\$16.80	\$15.84	\$15.27	\$16.09	\$16.32	\$14.84	\$15.97
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.76	\$8.79	\$6.16	\$7.68	\$6.91	\$7.18	\$7.29	\$6.29	\$8.96	\$6.96
j. Milk Cow Feed Costs (\$/cwt.)	\$18.88	\$11.38	\$13.07	\$9.51	\$11.58	\$10.36	\$11.58	\$9.23	\$11.74	\$9.09

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2012
North Valley Herd Size 701-1400

Dairy ID Number	45	46
Feed Costs		
a. Dry Roughage	\$22.48	\$38.31
b. Wet Feed & Wet Roughage	\$39.29	\$57.17
c. Concentrates	\$189.69	\$88.69
d. Minerals & Supplements	\$17.72	\$10.18
e. Pasture	\$0.00	\$0.00
Total Feed Costs	\$269.19	\$194.35
Total Feed Costs (\$/cwt)	\$12.73	\$10.12
Total Hired Labor	\$28.45	\$22.25
Total Hired Labor Costs (\$/cwt)	\$1.35	\$1.16
Total Herd Replacement	\$26.96	\$21.42
Total Replacement Costs (\$/cwt)	\$1.27	\$1.12
Total Operating Costs	\$58.24	\$56.04
Total Operating Costs (\$/cwt)	\$2.75	\$2.92
Total Milk Marketing Costs	\$11.74	\$9.93
Total Milk Marketing Costs (\$/cwt)	\$0.56	\$0.52
Total Cost (\$/Cow/Month)	\$394.58	\$303.98
Total Cost (\$/cwt)	\$18.66	\$15.84
Milk Production Data		
a. Milk Sold/Total Cow/Month/ (cwt)	21.14	19.20
b. Lbs Milk Sold/milk cow/day	80.22	72.20
c. Gross Milk Receipts (\$/cwt)	\$16.25	\$16.42
d. Mailbox Price (\$/cwt)	\$16.03	\$16.02
f. Income Over Feed Cost (\$/cwt)	\$3.30	\$5.90
g. Fat Test %	3.64%	3.87%
h. SNF Test %	8.64%	8.81%
Related Data		
a. Percent Dry Cows	14%	13%
b. Yearly Cull Rate	43%	40%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.17	\$0.20
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$270.00	\$252.28
e. Grain, Mnrls & Splmnts (\$/ton)	\$393.41	\$328.58
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	37.57	22.30
g. Milkers (\$/hr with benefits & taxes)	\$15.99	\$15.49
h. Total Labor (\$/hr)	\$15.75	\$16.21
i. Milk Cow Feed Costs (\$/Cow/Day)	\$9.67	\$6.99
j. Milk Cow Feed Costs (\$/cwt.)	\$12.06	\$9.68

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2012
North Valley Herd Size 1401 Plus

Dairy ID Number	Averages		47	48	49	50	51	52	53
	NV Average	Herd Size 1401plus							
Feed Costs									
a. Dry Roughage	\$43.63	\$44.14	\$43.96	\$14.99	\$60.67	\$26.22	\$55.10	\$39.50	\$43.97
b. Wet Feed & Wet Roughage	\$47.74	\$44.67	\$37.05	\$51.42	\$74.45	\$58.63	\$67.30	\$54.14	\$77.70
c. Concentrates	\$107.21	\$104.92	\$122.31	\$160.76	\$94.43	\$121.86	\$75.70	\$120.69	\$85.33
d. Minerals & Supplements	\$10.43	\$11.41	\$0.65	\$11.16	\$5.72	\$26.22	\$13.54	\$6.83	\$8.61
e. Pasture	\$2.03	\$0.09	\$0.00	\$2.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$211.04	\$205.23	\$203.97	\$240.70	\$235.28	\$232.93	\$211.64	\$221.15	\$215.61
Total Feed Costs (\$/cwt)	\$11.55	\$11.26	\$11.15	\$11.79	\$12.34	\$11.69	\$9.51	\$11.08	\$9.98
Total Hired Labor	\$31.45	\$30.79	\$36.80	\$32.11	\$27.43	\$41.28	\$32.36	\$37.21	\$32.87
Total Hired Labor Costs (\$/cwt)	\$1.72	\$1.69	\$2.01	\$1.57	\$1.44	\$2.07	\$1.45	\$1.86	\$1.52
Total Herd Replacement	\$22.94	\$23.76	\$18.93	\$18.99	\$25.00	\$17.63	\$21.24	\$24.93	\$23.76
Total Replacement Costs (\$/cwt)	\$1.26	\$1.30	\$1.03	\$0.93	\$1.31	\$0.88	\$0.95	\$1.25	\$1.10
Total Operating Costs	\$57.25	\$58.16	\$51.35	\$42.31	\$54.39	\$68.83	\$62.08	\$46.84	\$67.64
Total Operating Costs (\$/cwt)	\$3.13	\$3.19	\$2.81	\$2.07	\$2.85	\$3.45	\$2.79	\$2.35	\$3.13
Total Milk Marketing Costs	\$9.87	\$9.50	\$10.09	\$11.52	\$10.97	\$12.12	\$11.58	\$11.60	\$10.87
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.52	\$0.55	\$0.56	\$0.58	\$0.61	\$0.52	\$0.58	\$0.50
Total Cost (\$/Cow/Month)	\$332.54	\$327.45	\$321.14	\$345.62	\$353.08	\$372.79	\$338.88	\$341.73	\$350.75
Total Cost (\$/cwt)	\$18.19	\$17.97	\$17.56	\$16.92	\$18.52	\$18.70	\$15.23	\$17.12	\$16.24
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.28	18.22	18.29	20.42	19.07	19.93	22.26	19.96	21.60
b. Lbs Milk Sold/milk cow/day	69.35	69.57	67.36	78.47	70.16	76.16	84.01	76.12	82.33
c. Gross Milk Receipts (\$/cwt)	\$17.19	\$17.29	\$17.15	\$16.43	\$16.00	\$17.55	\$16.28	\$15.97	\$16.56
d. Mailbox Price (\$/cwt)	\$17.39	\$17.64	\$16.94	\$16.03	\$15.72	\$17.24	\$16.09	\$15.45	\$16.39
f. Income Over Feed Cost (\$/cwt)	\$5.84	\$6.38	\$5.79	\$4.24	\$3.39	\$5.56	\$6.58	\$4.37	\$6.41
g. Fat Test %	3.86%	4.01%	3.55%	3.60%	3.33%	3.62%	3.58%	3.26%	3.68%
h. SNF Test %	8.88%	8.96%	8.83%	8.88%	8.64%	8.85%	8.70%	8.79%	8.77%
Related Data									
a. Percent Dry Cows	14%	15%	11%	15%	11%	15%	14%	14%	14%
b. Yearly Cull Rate	43%	47%	49%	42%	39%	38%	33%	48%	46%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.13	\$0.11	\$0.14	\$0.12	\$0.16	\$0.14	\$0.10	\$0.14	\$0.14
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$266.69	\$270.10	\$275.00	\$268.42	\$310.00	\$232.62	\$240.00	\$256.87	\$251.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$362.83	\$340.01	\$319.58	\$373.15	\$479.86	\$333.33	\$321.78	\$341.44	\$311.97
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.69	26.58	27.64	34.01	14.53	33.49	19.82	27.89	21.16
g. Milkers (\$/hr with benefits & taxes)	\$15.07	\$15.53	\$16.83	\$19.02	\$14.45	\$14.41	\$17.73	\$17.02	\$20.88
h. Total Labor (\$/hr)	\$15.76	\$16.47	\$16.87	\$19.21	\$15.61	\$14.93	\$17.72	\$16.66	\$21.30
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.53	\$7.33	\$7.15	\$8.42	\$8.19	\$8.32	\$7.44	\$7.99	\$7.62
j. Milk Cow Feed Costs (\$/cwt.)	\$10.85	\$10.54	\$10.61	\$10.73	\$11.67	\$10.92	\$8.86	\$10.49	\$9.26

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2012
North Valley Herd Size 1401 Plus

Dairy ID Number	54	55	56	57	58	59	60	61
Feed Costs								
a. Dry Roughage	\$47.89	\$47.32	\$41.27	\$44.15	\$17.33	\$56.26	\$78.73	\$25.63
b. Wet Feed & Wet Roughage	\$51.91	\$36.66	\$43.72	\$29.54	\$48.25	\$27.63	\$36.61	\$35.62
c. Concentrates	\$97.21	\$105.89	\$82.10	\$89.74	\$124.85	\$132.45	\$76.55	\$112.19
d. Minerals & Supplements	\$15.49	\$21.79	\$11.69	\$6.30	\$9.10	\$8.89	\$15.89	\$8.84
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$212.50	\$211.66	\$178.79	\$169.73	\$199.53	\$225.22	\$207.77	\$182.29
Total Feed Costs (\$/cwt)	\$10.59	\$13.19	\$11.06	\$8.42	\$12.50	\$14.09	\$10.93	\$11.30
Total Hired Labor	\$33.27	\$27.83	\$26.54	\$33.43	\$33.84	\$30.57	\$30.29	\$23.77
Total Hired Labor Costs (\$/cwt)	\$1.66	\$1.73	\$1.64	\$1.66	\$2.12	\$1.91	\$1.59	\$1.47
Total Herd Replacement	\$26.83	\$27.87	\$24.30	\$39.25	\$32.79	\$15.78	\$21.24	\$20.51
Total Replacement Costs (\$/cwt)	\$1.34	\$1.74	\$1.50	\$1.95	\$2.06	\$0.99	\$1.12	\$1.27
Total Operating Costs	\$46.89	\$52.87	\$62.81	\$61.37	\$52.68	\$62.72	\$52.82	\$68.21
Total Operating Costs (\$/cwt)	\$2.34	\$3.30	\$3.89	\$3.04	\$3.30	\$3.92	\$2.78	\$4.23
Total Milk Marketing Costs	\$10.10	\$6.95	\$8.09	\$9.04	\$6.56	\$8.70	\$9.92	\$9.16
Total Milk Marketing Costs (\$/cwt)	\$0.50	\$0.43	\$0.50	\$0.45	\$0.41	\$0.54	\$0.52	\$0.57
Total Cost (\$/Cow/Month)	\$329.60	\$327.18	\$300.54	\$312.81	\$325.40	\$342.99	\$322.05	\$303.93
Total Cost (\$/cwt)	\$16.43	\$20.39	\$18.59	\$15.51	\$20.39	\$21.45	\$16.95	\$18.84
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	20.07	16.04	16.16	20.17	15.96	15.99	19.01	16.13
b. Lbs Milk Sold/milk cow/day	76.30	60.55	62.22	73.56	62.51	62.06	72.25	63.20
c. Gross Milk Receipts (\$/cwt)	\$17.10	\$18.87	\$18.33	\$16.87	\$18.26	\$18.55	\$16.36	\$18.23
d. Mailbox Price (\$/cwt)	\$16.80	\$20.19	\$19.41	\$16.66	\$19.40	\$19.74	\$16.04	\$19.87
f. Income Over Feed Cost (\$/cwt)	\$6.21	\$7.00	\$8.35	\$8.25	\$6.90	\$5.66	\$5.11	\$8.57
g. Fat Test %	3.73%	4.80%	4.73%	3.68%	4.67%	4.77%	3.56%	4.62%
h. SNF Test %	8.81%	9.33%	9.18%	8.74%	9.24%	9.33%	8.69%	9.27%
Related Data								
a. Percent Dry Cows	14%	14%	15%	11%	17%	16%	14%	17%
b. Yearly Cull Rate	38%	39%	65%	80%	55%	60%	42%	34%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.11	\$0.02	\$0.03	\$0.19	\$0.03	\$0.04	\$0.19	\$0.03
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$255.66	\$287.74	\$289.67	\$241.00	\$0.00	\$293.00	\$265.00	\$292.75
e. Grain, Mnrls & Splmnts (\$/ton)	\$301.41	\$386.64	\$287.60	\$279.05	\$342.51	\$371.98	\$321.11	\$327.15
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.23	24.38	24.31	24.12	29.28	28.75	21.56	28.55
g. Milkers (\$/hr with benefits & taxes)	\$14.22	\$13.74	\$20.50	\$13.24	\$14.66	\$12.85	\$18.04	\$13.33
h. Total Labor (\$/hr)	\$14.75	\$14.67	\$19.63	\$14.84	\$17.22	\$15.64	\$18.41	\$14.51
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.52	\$7.52	\$6.42	\$5.92	\$7.25	\$8.11	\$7.44	\$6.66
j. Milk Cow Feed Costs (\$/cwt.)	\$9.86	\$12.42	\$10.32	\$8.05	\$11.59	\$13.07	\$10.29	\$10.53