

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2012
North Valley Herd Size 1-500

Dairy ID Number	Averages		1	2	3	4	5	6
	NV Average	Herd Size 1to 500						
Feed Costs								
a. Dry Roughage	\$44.00	\$54.11	\$72.39	\$109.82	\$37.54	\$66.77	\$33.36	\$31.86
b. Wet Feed & Wet Roughage	\$47.29	\$44.33	\$4.31	\$0.00	\$44.80	\$52.08	\$40.58	\$52.86
c. Concentrates	\$102.17	\$98.03	\$74.07	\$74.08	\$81.63	\$49.77	\$67.61	\$142.07
d. Minerals & Supplements	\$11.21	\$5.49	\$0.00	\$0.00	\$0.00	\$4.24	\$11.58	\$4.22
e. Pasture	\$1.51	\$2.09	\$31.58	\$23.23	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$206.18	\$204.06	\$182.35	\$207.13	\$163.97	\$172.86	\$153.13	\$231.00
Total Feed Costs (\$/cwt)	\$10.64	\$11.12	\$12.20	\$11.01	\$12.59	\$13.03	\$16.88	\$11.18
Total Hired Labor	\$30.49	\$31.88	\$66.01	\$29.39	\$34.02	\$40.16	\$19.37	\$54.71
Total Hired Labor Costs (\$/cwt)	\$1.57	\$1.74	\$4.41	\$1.56	\$2.61	\$3.03	\$2.14	\$2.65
Total Herd Replacement	\$23.22	\$18.29	\$18.10	\$29.86	\$11.31	\$19.03	\$10.16	\$20.73
Total Replacement Costs (\$/cwt)	\$1.20	\$1.00	\$1.21	\$1.59	\$0.87	\$1.43	\$1.12	\$1.00
Total Operating Costs	\$55.20	\$54.24	\$60.59	\$39.32	\$57.07	\$41.59	\$33.37	\$39.15
Total Operating Costs (\$/cwt)	\$2.85	\$2.96	\$4.05	\$2.09	\$4.38	\$3.13	\$3.68	\$1.90
Total Milk Marketing Costs	\$10.15	\$12.57	\$11.79	\$15.95	\$10.37	\$10.12	\$7.57	\$25.55
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.69	\$0.79	\$0.85	\$0.80	\$0.76	\$0.84	\$1.24
Total Cost (\$/Cow/Month)	\$325.25	\$321.04	\$338.84	\$321.67	\$276.74	\$283.76	\$223.60	\$371.14
Total Cost (\$/cwt)	\$16.79	\$17.50	\$22.66	\$17.10	\$21.25	\$21.38	\$24.65	\$17.97
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	19.38	18.35	14.95	18.81	13.02	13.27	9.07	20.65
b. Lbs Milk Sold/milk cow/day	73.57	70.03	56.59	70.28	49.84	49.46	37.39	75.30
c. Gross Milk Receipts (\$/cwt)	\$16.50	\$16.22	\$16.57	\$16.01	\$15.76	\$16.06	\$16.43	\$15.98
d. Mailbox Price (\$/cwt)	\$16.63	\$15.70	\$16.21	\$15.37	\$15.16	\$15.48	\$15.87	\$14.91
f. Income Over Feed Cost (\$/cwt)	\$5.99	\$4.58	\$4.01	\$4.36	\$2.56	\$2.46	-\$1.01	\$3.73
g. Fat Test %	3.92%	3.71%	3.88%	3.69%	3.57%	3.83%	3.55%	3.80%
h. SNF Test %	8.96%	8.87%	9.01%	9.05%	8.50%	8.72%	8.59%	8.95%
Related Data								
a. Percent Dry Cows	13%	14%	13%	12%	14%	12%	20%	10%
b. Yearly Cull Rate	40%	32%	33%	42%	28%	27%	25%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.22	\$0.34	\$0.18	\$0.51	\$0.53	\$0.45	\$0.23	\$0.30
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$290.30	\$279.50	\$342.45	\$251.00	\$260.00	\$260.00	\$265.00	\$300.11
e. Grain, Mnrls & Splmnts (\$/ton)	\$324.99	\$307.27	\$280.00	\$313.39	\$314.27	\$247.19	\$335.26	\$329.02
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.53	25.32	20.00	17.65	19.73	16.36	19.48	31.69
g. Milkers (\$/hr with benefits & taxes)	\$14.62	\$13.88	\$15.38	\$14.71	\$13.10	\$15.91	\$13.04	\$16.23
h. Total Labor (\$/hr)	\$15.43	\$14.10	\$18.11	\$13.82	\$13.44	\$14.38	\$13.04	\$16.57
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.39	\$7.34	\$5.69	\$7.36	\$5.96	\$6.16	\$5.84	\$8.01
j. Milk Cow Feed Costs (\$/cwt.)	\$10.04	\$10.48	\$10.05	\$10.48	\$11.96	\$12.46	\$15.61	\$10.64

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2012
North Valley Herd Size 1-500

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 Production Cost Unit: (916) 900-5014
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	7	8	9	10	11	12	13
Feed Costs							
a. Dry Roughage	\$51.46	\$42.23	\$36.88	\$54.25	\$48.99	\$81.06	\$55.23
b. Wet Feed & Wet Roughage	\$36.82	\$64.32	\$53.65	\$59.43	\$58.68	\$17.27	\$48.24
c. Concentrates	\$135.60	\$33.88	\$111.09	\$109.90	\$98.27	\$101.86	\$121.38
d. Minerals & Supplements	\$5.57	\$0.00	\$9.48	\$5.18	\$11.16	\$8.56	\$1.65
e. Pasture	\$0.00	\$2.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$229.45	\$142.99	\$211.09	\$228.76	\$217.10	\$208.75	\$226.50
Total Feed Costs (\$/cwt)	\$10.91	\$9.43	\$10.43	\$10.44	\$9.81	\$11.30	\$12.05
Total Hired Labor	\$20.67	\$24.15	\$35.47	\$31.37	\$24.32	\$30.19	\$29.80
Total Hired Labor Costs (\$/cwt)	\$0.98	\$1.59	\$1.75	\$1.43	\$1.10	\$1.63	\$1.59
Total Herd Replacement	\$19.56	\$14.51	\$20.54	\$16.10	\$25.98	\$12.37	\$20.44
Total Replacement Costs (\$/cwt)	\$0.93	\$0.96	\$1.01	\$0.74	\$1.17	\$0.67	\$1.09
Total Operating Costs	\$67.88	\$60.50	\$47.63	\$78.17	\$65.59	\$47.55	\$49.60
Total Operating Costs (\$/cwt)	\$3.23	\$3.99	\$2.35	\$3.57	\$2.96	\$2.57	\$2.64
Total Milk Marketing Costs	\$11.09	\$10.23	\$11.39	\$11.41	\$13.35	\$9.59	\$14.96
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.67	\$0.56	\$0.52	\$0.60	\$0.52	\$0.80
Total Cost (\$/Cow/Month)	\$348.65	\$252.38	\$326.13	\$365.81	\$346.34	\$308.46	\$341.29
Total Cost (\$/cwt)	\$16.58	\$16.64	\$16.11	\$16.70	\$15.65	\$16.70	\$18.16
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt)	21.03	15.17	20.24	21.90	22.12	18.47	18.79
b. Lbs Milk Sold/milk cow/day	80.61	62.39	72.66	82.39	81.69	69.22	76.60
c. Gross Milk Receipts (\$/cwt)	\$16.31	\$16.01	\$16.53	\$16.41	\$16.27	\$15.96	\$16.25
d. Mailbox Price (\$/cwt)	\$15.85	\$15.25	\$16.12	\$15.96	\$16.11	\$15.49	\$15.71
f. Income Over Feed Cost (\$/cwt)	\$4.94	\$5.82	\$5.69	\$5.51	\$6.30	\$4.19	\$3.66
g. Fat Test %	3.61%	3.66%	3.79%	3.71%	3.78%	3.48%	3.82%
h. SNF Test %	8.84%	8.79%	8.79%	8.82%	9.03%	8.80%	9.01%
Related Data							
a. Percent Dry Cows	14%	20%	8%	12%	11%	12%	19%
b. Yearly Cull Rate	33%	19%	28%	27%	44%	37%	33%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.39	\$0.33	\$0.23	\$0.41	\$0.36	\$0.32	\$0.30
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$272.16	\$250.00	\$264.03	\$285.00	\$283.54	\$297.00	\$292.50
e. Grain, Mnrls & Splmnts (\$/ton)	\$316.16	\$292.00	\$302.38	\$314.67	\$308.48	\$286.00	\$354.65
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	33.92	9.54	28.43	27.05	25.77	28.90	27.26
g. Milkers (\$/hr with benefits & taxes)	\$14.72	\$11.91	\$12.47	\$14.31	\$18.48	\$10.06	\$14.86
h. Total Labor (\$/hr)	\$13.92	\$12.11	\$14.40	\$13.66	\$18.18	\$10.61	\$14.43
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.32	\$5.25	\$7.34	\$8.23	\$7.70	\$7.64	\$8.31
j. Milk Cow Feed Costs (\$/cwt.)	\$10.32	\$8.41	\$10.11	\$9.98	\$9.43	\$11.04	\$10.85

Visit www.cdfa.ca.gov/dairy then click on Cost of Production to see full list of feedbacks and other reports.

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2012
North Valley Herd Size 501-700

Dairy ID Number	Averages		14	15	16	17	18	19	20
	NV Average	Herd Size 501to 700							
Feed Costs									
a. Dry Roughage	\$44.00	\$44.29	\$57.04	\$40.71	\$53.28	\$39.08	\$32.76	\$86.47	\$58.17
b. Wet Feed & Wet Roughage	\$47.29	\$50.66	\$34.09	\$42.01	\$36.65	\$62.50	\$73.27	\$6.83	\$48.34
c. Concentrates	\$102.17	\$97.87	\$166.08	\$100.87	\$121.16	\$47.06	\$81.21	\$95.12	\$103.71
d. Minerals & Supplements	\$11.21	\$9.73	\$3.39	\$12.50	\$7.00	\$0.29	\$6.71	\$13.40	\$1.35
e. Pasture	\$1.51	\$4.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30.75	\$0.00
Total Feed Costs	\$206.18	\$207.11	\$260.60	\$196.10	\$218.09	\$148.92	\$193.95	\$232.57	\$211.56
Total Feed Costs (\$/cwt)	\$10.64	\$11.22	\$11.35	\$11.08	\$11.32	\$9.60	\$9.99	\$20.08	\$11.76
Total Hired Labor	\$30.49	\$30.20	\$48.08	\$29.47	\$27.17	\$28.67	\$32.65	\$33.87	\$32.27
Total Hired Labor Costs (\$/cwt)	\$1.57	\$1.64	\$2.09	\$1.66	\$1.41	\$1.85	\$1.68	\$2.92	\$1.79
Total Herd Replacement	\$23.22	\$23.67	\$24.47	\$57.24	\$21.79	\$15.00	\$28.24	\$18.90	\$24.54
Total Replacement Costs (\$/cwt)	\$1.20	\$1.28	\$1.07	\$3.23	\$1.13	\$0.97	\$1.46	\$1.63	\$1.36
Total Operating Costs	\$55.20	\$53.00	\$66.01	\$33.41	\$44.38	\$33.42	\$58.99	\$52.42	\$52.99
Total Operating Costs (\$/cwt)	\$2.85	\$2.87	\$2.88	\$1.89	\$2.30	\$2.15	\$3.04	\$4.53	\$2.95
Total Milk Marketing Costs	\$10.15	\$10.47	\$11.86	\$8.93	\$12.17	\$9.36	\$15.13	\$2.51	\$9.05
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.57	\$0.52	\$0.50	\$0.63	\$0.60	\$0.78	\$0.22	\$0.50
Total Cost (\$/Cow/Month)	\$325.25	\$324.45	\$411.02	\$325.15	\$323.59	\$235.38	\$328.97	\$340.28	\$330.40
Total Cost (\$/cwt)	\$16.79	\$17.58	\$17.90	\$18.37	\$16.79	\$15.17	\$16.95	\$29.38	\$18.37
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	19.38	18.45	22.96	17.70	19.27	15.51	19.41	11.58	17.99
b. Lbs Milk Sold/milk cow/day	73.57	71.21	85.17	68.21	71.85	61.56	75.83	46.70	65.14
c. Gross Milk Receipts (\$/cwt)	\$16.50	\$16.91	\$16.36	\$17.98	\$15.54	\$16.38	\$14.81	\$28.02	\$16.89
d. Mailbox Price (\$/cwt)	\$16.63	\$16.88	\$15.98	\$19.43	\$14.90	\$16.20	\$14.05	\$30.70	\$17.17
f. Income Over Feed Cost (\$/cwt)	\$5.99	\$5.66	\$4.63	\$8.35	\$3.59	\$6.60	\$4.06	\$10.62	\$5.40
g. Fat Test %	3.92%	3.81%	3.49%	4.90%	3.64%	3.95%	3.32%	4.00%	3.90%
h. SNF Test %	8.96%	8.91%	8.86%	9.35%	9.00%	9.12%	8.87%	8.94%	9.16%
Related Data									
a. Percent Dry Cows	13%	15%	11%	14%	12%	17%	16%	18%	9%
b. Yearly Cull Rate	40%	38%	46%	84%	38%	24%	45%	26%	36%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.22	\$0.31	\$0.33	\$0.04	\$0.28	\$0.47	\$0.21	\$0.44	\$0.34
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$290.30	\$289.20	\$270.00	\$300.00	\$333.37	\$261.09	\$300.00	\$285.00	\$290.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$324.99	\$350.99	\$353.50	\$290.87	\$292.72	\$218.80	\$279.72	\$636.25	\$312.84
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.53	25.08	35.07	28.89	31.86	17.18	23.37	13.77	23.95
g. Milkers (\$/hr with benefits & taxes)	\$14.62	\$14.14	\$15.39	\$15.52	\$11.04	\$16.08	\$12.20	\$13.57	\$12.57
h. Total Labor (\$/hr)	\$15.43	\$14.47	\$16.57	\$17.52	\$12.24	\$17.01	\$11.98	\$13.48	\$12.37
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.39	\$7.45	\$9.27	\$7.13	\$7.64	\$5.47	\$6.99	\$8.73	\$7.34
j. Milk Cow Feed Costs (\$/cwt.)	\$10.04	\$10.47	\$10.89	\$10.45	\$10.63	\$8.89	\$9.22	\$18.70	\$11.26

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2012
North Valley Herd Size 501-700

Dairy ID Number	21	22	23	24	25	26	27	28	29	30
Feed Costs										
a. Dry Roughage	\$38.97	\$39.75	\$43.66	\$53.64	\$9.06	\$36.70	\$14.25	\$62.07	\$56.96	\$39.16
b. Wet Feed & Wet Roughage	\$35.33	\$55.23	\$41.06	\$83.63	\$83.65	\$64.56	\$30.25	\$63.52	\$58.41	\$32.62
c. Concentrates	\$114.40	\$124.08	\$107.44	\$98.94	\$99.09	\$78.28	\$62.47	\$61.44	\$136.53	\$84.03
d. Minerals & Supplements	\$13.08	\$1.67	\$12.98	\$0.00	\$9.81	\$35.75	\$20.60	\$2.16	\$12.12	\$6.83
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.53	\$0.31	\$0.00	\$26.01
Total Feed Costs	\$201.78	\$220.73	\$205.14	\$236.21	\$201.62	\$215.29	\$144.10	\$189.51	\$264.02	\$188.64
Total Feed Costs (\$/cwt)	\$10.05	\$10.69	\$10.07	\$10.33	\$9.39	\$11.32	\$21.91	\$10.49	\$10.56	\$11.90
Total Hired Labor										
Total Hired Labor Costs (\$/cwt)	\$30.74	\$34.18	\$38.10	\$29.32	\$39.35	\$27.84	\$18.66	\$19.27	\$29.04	\$22.09
Total Herd Replacement										
Total Replacement Costs (\$/cwt)	\$23.65	\$21.89	\$24.58	\$14.83	\$27.44	\$23.64	\$16.11	\$20.35	\$22.83	\$22.59
Total Operating Costs										
Total Operating Costs (\$/cwt)	\$65.35	\$57.62	\$53.30	\$62.96	\$65.81	\$46.70	\$34.92	\$38.89	\$73.92	\$57.67
Total Milk Marketing Costs										
Total Milk Marketing Costs (\$/cwt)	\$10.28	\$13.38	\$10.69	\$11.73	\$13.02	\$9.77	\$1.26	\$10.47	\$12.83	\$15.37
Total Cost (\$/Cow/Month)										
Total Cost (\$/cwt)	\$331.79	\$347.80	\$331.81	\$355.05	\$347.23	\$323.24	\$215.05	\$278.49	\$402.64	\$306.37
Milk Production Data										
a. Milk Sold/Total Cow/Month/ (cwt)	20.07	20.65	20.37	22.86	21.46	19.02	6.58	18.07	25.01	15.86
b. Lbs Milk Sold/milk cow/day	73.25	79.33	75.14	81.06	81.25	74.50	34.91	68.63	91.32	62.57
c. Gross Milk Receipts (\$/cwt)	\$15.82	\$16.22	\$15.95	\$16.53	\$16.49	\$16.61	\$27.22	\$15.64	\$15.82	\$17.14
d. Mailbox Price (\$/cwt)	\$15.41	\$15.71	\$15.64	\$16.09	\$16.18	\$16.10	\$32.15	\$15.28	\$16.02	\$16.49
f. Income Over Feed Cost (\$/cwt)	\$5.36	\$5.02	\$5.57	\$5.75	\$6.79	\$4.78	\$10.24	\$4.79	\$5.46	\$4.59
g. Fat Test %	3.88%	3.78%	3.77%	3.68%	3.63%	3.85%	4.36%	3.59%	3.75%	4.00%
h. SNF Test %	8.86%	8.88%	8.77%	8.82%	8.86%	8.75%	9.21%	8.77%	8.75%	9.10%
Related Data										
a. Percent Dry Cows	10%	14%	11%	7%	13%	16%	38%	13%	10%	16%
b. Yearly Cull Rate	37%	36%	41%	31%	41%	38%	28%	31%	38%	39%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.33	\$0.31	\$0.33	\$0.31	\$0.26	\$0.37	\$0.45	\$0.36	\$0.25	\$0.32
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$300.00	\$297.72	\$306.00	\$295.00	\$220.00	\$270.36	\$244.00	\$290.65	\$297.82	\$268.61
e. Grain, Mnrls & Splmnts (\$/ton)	\$294.97	\$335.76	\$305.93	\$279.34	\$333.31	\$344.60	\$580.16	\$403.03	\$317.96	\$336.43
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.14	28.02	28.28	24.88	23.71	25.50	13.58	11.66	33.70	20.98
g. Milkers (\$/hr with benefits & taxes)	\$12.37	\$17.58	\$14.33	\$15.36	\$12.94	\$10.92	\$20.50	\$18.69	\$12.33	\$17.76
h. Total Labor (\$/hr)	\$12.19	\$17.13	\$14.43	\$14.96	\$13.92	\$11.93	\$18.37	\$18.50	\$13.38	\$18.40
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.04	\$8.08	\$7.21	\$8.16	\$7.15	\$8.04	\$4.76	\$6.71	\$9.28	\$7.02
j. Milk Cow Feed Costs (\$/cwt.)	\$9.61	\$10.18	\$9.60	\$10.06	\$8.80	\$10.79	\$13.64	\$9.77	\$10.16	\$11.21

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2012
North Valley Herd Size 701-1400

Dairy ID Number	Averages		31	32	33	34	35	36	37
	NV Average	Herd Size 701to 1400							
Feed Costs									
a. Dry Roughage	\$44.00	\$41.66	\$47.71	\$69.11	\$60.81	\$31.00	\$36.86	\$44.70	\$50.47
b. Wet Feed & Wet Roughage	\$47.29	\$54.56	\$58.89	\$32.84	\$44.46	\$62.81	\$59.91	\$56.73	\$56.36
c. Concentrates	\$102.17	\$93.10	\$84.56	\$133.69	\$87.42	\$105.77	\$95.00	\$113.29	\$84.91
d. Minerals & Supplements	\$11.21	\$10.56	\$1.03	\$3.95	\$10.82	\$9.56	\$9.26	\$7.89	\$10.08
e. Pasture	\$1.51	\$3.10	\$0.00	\$14.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$206.18	\$203.00	\$192.19	\$254.41	\$203.51	\$209.14	\$201.03	\$222.61	\$201.82
Total Feed Costs (\$/cwt)	\$10.64	\$10.88	\$10.89	\$17.54	\$10.86	\$9.83	\$10.13	\$10.30	\$10.63
Total Hired Labor	\$30.49	\$31.18	\$33.83	\$36.07	\$31.71	\$41.28	\$43.54	\$39.53	\$23.85
Total Hired Labor Costs (\$/cwt)	\$1.57	\$1.67	\$1.92	\$2.49	\$1.69	\$1.94	\$2.19	\$1.83	\$1.26
Total Herd Replacement	\$23.22	\$21.63	\$13.29	\$22.98	\$26.85	\$23.90	\$23.57	\$17.53	\$24.91
Total Replacement Costs (\$/cwt)	\$1.20	\$1.16	\$0.75	\$1.58	\$1.43	\$1.12	\$1.19	\$0.81	\$1.31
Total Operating Costs	\$55.20	\$53.69	\$52.22	\$59.59	\$58.16	\$62.76	\$75.80	\$60.28	\$46.60
Total Operating Costs (\$/cwt)	\$2.85	\$2.88	\$2.96	\$4.11	\$3.10	\$2.95	\$3.82	\$2.79	\$2.45
Total Milk Marketing Costs	\$10.15	\$9.99	\$9.06	\$1.90	\$10.77	\$21.46	\$10.82	\$12.98	\$9.71
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.54	\$0.51	\$0.13	\$0.57	\$1.01	\$0.55	\$0.60	\$0.51
Total Cost (\$/Cow/Month)	\$325.25	\$319.50	\$300.58	\$374.96	\$330.99	\$358.55	\$354.75	\$352.93	\$306.89
Total Cost (\$/cwt)	\$16.79	\$17.13	\$17.03	\$25.85	\$17.66	\$16.85	\$17.87	\$16.32	\$16.16
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	19.38	18.66	17.65	14.51	18.75	21.28	19.85	21.62	18.99
b. Lbs Milk Sold/milk cow/day	73.57	70.89	68.86	54.86	71.06	80.42	73.05	82.96	70.68
c. Gross Milk Receipts (\$/cwt)	\$16.50	\$16.58	\$16.18	\$21.89	\$15.83	\$16.96	\$16.46	\$15.97	\$16.58
d. Mailbox Price (\$/cwt)	\$16.63	\$16.84	\$15.57	\$29.39	\$15.46	\$16.28	\$16.45	\$15.62	\$16.11
f. Income Over Feed Cost (\$/cwt)	\$5.99	\$5.96	\$4.68	\$11.85	\$4.61	\$6.45	\$6.32	\$5.32	\$5.48
g. Fat Test %	3.92%	3.78%	3.63%	3.82%	3.63%	3.76%	3.80%	3.57%	3.65%
h. SNF Test %	8.96%	8.92%	8.77%	8.90%	8.75%	8.81%	8.90%	8.81%	9.00%
Related Data									
a. Percent Dry Cows	13%	13%	15%	13%	13%	13%	10%	14%	11%
b. Yearly Cull Rate	40%	38%	26%	29%	40%	47%	35%	34%	36%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.22	\$0.30	\$0.38	\$0.22	\$0.50	\$0.29	\$0.26	\$0.17	\$0.29
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$290.30	\$289.92	\$284.00	\$334.79	\$290.00	\$285.00	\$308.24	\$297.85	\$280.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$324.99	\$325.82	\$314.71	\$473.91	\$251.73	\$312.22	\$313.52	\$339.05	\$282.76
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.53	24.73	20.95	21.63	29.12	26.96	23.62	26.75	24.36
g. Milkers (\$/hr with benefits & taxes)	\$14.62	\$14.39	\$17.01	\$20.20	\$16.49	\$15.81	\$11.22	\$16.31	\$15.10
h. Total Labor (\$/hr)	\$15.43	\$15.22	\$17.39	\$17.39	\$14.85	\$16.23	\$13.12	\$18.95	\$15.71
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.39	\$7.33	\$7.05	\$9.10	\$7.43	\$7.45	\$7.09	\$8.04	\$7.12
j. Milk Cow Feed Costs (\$/cwt.)	\$10.04	\$10.34	\$10.23	\$16.59	\$10.45	\$9.27	\$9.70	\$9.69	\$10.08

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2012
North Valley Herd Size 701-1400

Dairy ID Number	38	39	40	41	42	43	44	45	46	47
Feed Costs										
a. Dry Roughage	\$31.95	\$39.40	\$46.58	\$48.04	\$57.21	\$36.63	\$38.77	\$35.54	\$41.17	\$13.94
b. Wet Feed & Wet Roughage	\$36.92	\$23.61	\$59.57	\$50.74	\$52.70	\$78.98	\$63.02	\$61.69	\$59.05	\$53.62
c. Concentrates	\$86.45	\$115.88	\$84.81	\$89.09	\$89.42	\$84.96	\$63.43	\$83.51	\$65.55	\$133.51
d. Minerals & Supplements	\$12.66	\$5.79	\$3.32	\$0.29	\$6.81	\$25.59	\$42.89	\$7.64	\$2.22	\$9.85
e. Pasture	\$0.00	\$44.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$167.99	\$229.57	\$194.28	\$188.16	\$206.14	\$226.16	\$208.12	\$188.38	\$168.00	\$210.94
Total Feed Costs (\$/cwt)	\$14.51	\$16.86	\$10.18	\$10.66	\$9.40	\$9.87	\$10.92	\$9.62	\$10.34	\$10.23
Total Hired Labor	\$26.18	\$38.76	\$32.28	\$19.63	\$35.82	\$27.21	\$24.91	\$25.24	\$31.73	\$28.44
Total Hired Labor Costs (\$/cwt)	\$2.26	\$2.85	\$1.69	\$1.11	\$1.63	\$1.19	\$1.31	\$1.29	\$1.95	\$1.38
Total Herd Replacement	\$21.73	\$16.84	\$20.94	\$28.06	\$22.54	\$17.53	\$20.24	\$23.05	\$22.96	\$20.19
Total Replacement Costs (\$/cwt)	\$1.88	\$1.24	\$1.10	\$1.59	\$1.03	\$0.77	\$1.06	\$1.18	\$1.41	\$0.98
Total Operating Costs	\$39.60	\$58.40	\$54.24	\$34.16	\$52.82	\$46.63	\$49.85	\$64.61	\$47.04	\$56.14
Total Operating Costs (\$/cwt)	\$3.42	\$4.29	\$2.84	\$1.94	\$2.41	\$2.03	\$2.62	\$3.30	\$2.90	\$2.72
Total Milk Marketing Costs	\$6.10	\$1.75	\$9.90	\$8.95	\$11.04	\$13.33	\$11.08	\$9.66	\$9.44	\$10.41
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.13	\$0.52	\$0.51	\$0.50	\$0.58	\$0.58	\$0.49	\$0.58	\$0.50
Total Cost (\$/Cow/Month)	\$261.60	\$345.31	\$311.64	\$278.95	\$328.36	\$330.87	\$314.20	\$310.94	\$279.17	\$326.11
Total Cost (\$/cwt)	\$22.60	\$25.37	\$16.33	\$15.81	\$14.97	\$14.44	\$16.49	\$15.88	\$17.19	\$15.82
Milk Production Data										
a. Milk Sold/Total Cow/Month/ (cwt)	11.57	13.61	19.09	17.65	21.94	22.92	19.05	19.59	16.24	20.62
b. Lbs Milk Sold/milk cow/day	44.88	51.13	74.13	67.31	80.44	85.09	72.07	75.70	64.01	78.23
c. Gross Milk Receipts (\$/cwt)	\$17.79	\$22.47	\$16.38	\$15.45	\$15.59	\$16.31	\$16.15	\$15.77	\$16.45	\$15.33
d. Mailbox Price (\$/cwt)	\$17.88	\$30.14	\$15.87	\$15.13	\$15.45	\$15.87	\$15.79	\$15.64	\$16.28	\$14.96
f. Income Over Feed Cost (\$/cwt)	\$3.36	\$13.27	\$5.69	\$4.46	\$6.06	\$6.00	\$4.87	\$6.03	\$5.94	\$4.73
g. Fat Test %	4.94%	4.00%	3.60%	3.58%	3.80%	3.75%	3.77%	3.85%	4.07%	3.55%
h. SNF Test %	9.25%	9.05%	8.63%	8.93%	8.89%	8.99%	8.95%	8.92%	9.12%	8.95%
Related Data										
a. Percent Dry Cows	15%	12%	15%	14%	10%	11%	13%	15%	16%	13%
b. Yearly Cull Rate	31%	51%	30%	41%	40%	35%	38%	41%	37%	45%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.06	\$0.52	\$0.18	\$0.38	\$0.22	\$0.25	\$0.38	\$0.26	\$0.34	\$0.34
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$305.00	\$330.00	\$278.50	\$270.00	\$289.75	\$258.70	\$293.85	\$275.00	\$279.31	\$0.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$337.04	\$509.43	\$265.05	\$283.90	\$292.72	\$325.17	\$315.49	\$327.29	\$291.01	\$305.17
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	22.15	17.73	25.84	24.01	23.73	24.89	25.01	21.03	17.76	35.28
g. Milkers (\$/hr with benefits & taxes)	\$14.25	\$11.00	\$13.17	\$15.66	\$16.11	\$12.13	\$15.45	\$15.86	\$14.62	\$12.10
h. Total Labor (\$/hr)	\$13.36	\$12.95	\$13.45	\$15.74	\$16.60	\$13.27	\$15.31	\$16.71	\$16.34	\$14.87
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.14	\$8.20	\$7.19	\$6.99	\$7.26	\$8.05	\$7.38	\$6.87	\$6.11	\$7.71
j. Milk Cow Feed Costs (\$/cwt.)	\$13.69	\$16.04	\$9.70	\$10.38	\$9.02	\$9.46	\$10.24	\$9.07	\$9.55	\$9.85

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2012
North Valley Herd Size 1401 Plus

Dairy ID Number	Averages		48	49	50	51	52	53	54
	NV Average	Herd Size 1401plus							
Feed Costs									
a. Dry Roughage	\$44.00	\$44.00	\$52.66	\$48.90	\$48.75	\$18.77	\$57.09	\$34.14	\$62.08
b. Wet Feed & Wet Roughage	\$47.29	\$43.71	\$54.90	\$28.34	\$35.55	\$53.86	\$70.39	\$51.86	\$63.52
c. Concentrates	\$102.17	\$107.36	\$97.40	\$176.76	\$114.35	\$91.69	\$81.64	\$113.78	\$88.39
d. Minerals & Supplements	\$11.21	\$12.34	\$9.75	\$18.85	\$0.61	\$8.29	\$4.47	\$30.35	\$21.76
e. Pasture	\$1.51	\$0.06	\$0.00	\$0.00	\$0.00	\$1.53	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$206.18	\$207.46	\$214.71	\$272.86	\$199.25	\$174.13	\$213.59	\$230.13	\$235.75
Total Feed Costs (\$/cwt)	\$10.64	\$10.38	\$9.18	\$11.67	\$10.65	\$9.24	\$11.34	\$10.79	\$9.46
Total Hired Labor	\$30.49	\$30.15	\$42.77	\$27.58	\$33.43	\$31.65	\$26.70	\$39.03	\$35.59
Total Hired Labor Costs (\$/cwt)	\$1.57	\$1.51	\$1.83	\$1.18	\$1.79	\$1.68	\$1.42	\$1.83	\$1.43
Total Herd Replacement	\$23.22	\$24.21	\$24.08	\$22.79	\$21.53	\$20.02	\$25.43	\$18.79	\$21.34
Total Replacement Costs (\$/cwt)	\$1.20	\$1.21	\$1.03	\$0.97	\$1.15	\$1.06	\$1.35	\$0.88	\$0.86
Total Operating Costs	\$55.20	\$56.45	\$74.18	\$50.00	\$49.78	\$42.32	\$52.46	\$54.69	\$68.85
Total Operating Costs (\$/cwt)	\$2.85	\$2.82	\$3.17	\$2.14	\$2.66	\$2.25	\$2.79	\$2.56	\$2.76
Total Milk Marketing Costs	\$10.15	\$9.93	\$11.06	\$12.12	\$10.52	\$10.07	\$10.72	\$12.78	\$11.88
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.50	\$0.47	\$0.52	\$0.56	\$0.53	\$0.57	\$0.60	\$0.48
Total Cost (\$/Cow/Month)	\$325.25	\$328.20	\$366.80	\$385.35	\$314.52	\$278.19	\$328.90	\$355.43	\$373.40
Total Cost (\$/cwt)	\$16.79	\$16.42	\$15.68	\$16.48	\$16.81	\$14.77	\$17.46	\$16.66	\$14.98
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	19.38	19.99	23.39	23.38	18.71	18.84	18.83	21.34	24.93
b. Lbs Milk Sold/milk cow/day	73.57	75.56	87.75	88.18	68.44	74.67	69.81	79.00	93.84
c. Gross Milk Receipts (\$/cwt)	\$16.50	\$16.40	\$15.24	\$15.46	\$16.76	\$15.75	\$15.13	\$16.96	\$15.45
d. Mailbox Price (\$/cwt)	\$16.63	\$16.56	\$14.97	\$15.16	\$16.55	\$15.51	\$14.72	\$16.71	\$15.37
f. Income Over Feed Cost (\$/cwt)	\$5.99	\$6.19	\$5.79	\$3.49	\$5.90	\$6.27	\$3.38	\$5.92	\$5.92
g. Fat Test %	3.92%	4.01%	3.57%	3.58%	3.70%	3.52%	3.25%	3.72%	3.58%
h. SNF Test %	8.96%	9.00%	8.79%	8.69%	8.95%	9.04%	8.57%	8.96%	8.77%
Related Data									
a. Percent Dry Cows	13%	13%	12%	13%	10%	17%	11%	11%	12%
b. Yearly Cull Rate	40%	42%	31%	34%	37%	37%	37%	42%	34%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.22	\$0.16	\$0.24	\$0.26	\$0.28	\$0.25	\$0.33	\$0.27	\$0.25
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$290.30	\$292.26	\$262.44	\$300.00	\$290.00	\$295.48	\$310.00	\$260.93	\$273.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$324.99	\$311.71	\$293.08	\$329.58	\$286.29	\$289.81	\$419.98	\$302.84	\$328.27
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.53	29.47	26.67	39.48	28.80	25.40	14.69	34.92	24.22
g. Milkers (\$/hr with benefits & taxes)	\$14.62	\$14.93	\$15.00	\$15.99	\$16.67	\$19.02	\$13.87	\$14.13	\$19.51
h. Total Labor (\$/hr)	\$15.43	\$15.93	\$16.01	\$15.75	\$16.66	\$19.21	\$13.99	\$14.88	\$19.38
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.39	\$7.40	\$7.53	\$9.57	\$6.97	\$6.08	\$7.58	\$8.11	\$8.38
j. Milk Cow Feed Costs (\$/cwt.)	\$10.04	\$9.80	\$8.58	\$10.86	\$10.18	\$8.15	\$10.86	\$10.27	\$8.93

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2012
North Valley Herd Size 1401 Plus

Dairy ID Number	55	56	57	58	59	60	61	62	63	64
Feed Costs										
a. Dry Roughage	\$55.55	\$48.92	\$46.36	\$56.66	\$39.18	\$53.05	\$12.40	\$51.74	\$52.69	\$30.81
b. Wet Feed & Wet Roughage	\$47.19	\$45.07	\$71.56	\$36.67	\$38.07	\$28.71	\$44.90	\$27.01	\$51.58	\$32.86
c. Concentrates	\$112.33	\$102.26	\$105.69	\$96.46	\$89.89	\$120.48	\$108.71	\$115.59	\$97.18	\$115.23
d. Minerals & Supplements	\$14.98	\$7.20	\$10.55	\$15.84	\$11.46	\$6.97	\$10.38	\$13.68	\$16.41	\$9.42
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$230.05	\$203.46	\$234.16	\$205.63	\$178.59	\$209.21	\$176.38	\$208.02	\$217.87	\$188.33
Total Feed Costs (\$/cwt)	\$10.10	\$10.14	\$9.63	\$12.47	\$10.90	\$9.71	\$10.71	\$13.12	\$9.17	\$10.46
Total Hired Labor	\$33.77	\$34.63	\$39.07	\$25.82	\$26.32	\$34.42	\$32.11	\$26.25	\$27.46	\$22.58
Total Hired Labor Costs (\$/cwt)	\$1.48	\$1.73	\$1.61	\$1.57	\$1.61	\$1.60	\$1.95	\$1.66	\$1.16	\$1.25
Total Herd Replacement	\$25.29	\$22.99	\$26.57	\$27.82	\$20.61	\$35.43	\$35.37	\$18.56	\$21.75	\$21.89
Total Replacement Costs (\$/cwt)	\$1.11	\$1.15	\$1.09	\$1.69	\$1.26	\$1.64	\$2.15	\$1.17	\$0.92	\$1.22
Total Operating Costs	\$48.75	\$46.43	\$66.02	\$54.77	\$58.77	\$61.16	\$47.69	\$56.04	\$50.21	\$67.32
Total Operating Costs (\$/cwt)	\$2.14	\$2.31	\$2.72	\$3.32	\$3.59	\$2.84	\$2.90	\$3.53	\$2.11	\$3.74
Total Milk Marketing Costs	\$10.77	\$11.47	\$11.47	\$6.52	\$8.05	\$9.40	\$6.28	\$8.39	\$11.70	\$9.59
Total Milk Marketing Costs (\$/cwt)	\$0.47	\$0.57	\$0.47	\$0.40	\$0.49	\$0.44	\$0.38	\$0.53	\$0.49	\$0.53
Total Cost (\$/Cow/Month)	\$348.64	\$318.97	\$377.30	\$320.57	\$292.35	\$349.63	\$297.84	\$317.26	\$328.99	\$309.72
Total Cost (\$/cwt)	\$15.31	\$15.90	\$15.52	\$19.44	\$17.84	\$16.22	\$18.08	\$20.01	\$13.84	\$17.20
Milk Production Data										
a. Milk Sold/Total Cow/Month/ (cwt)	22.77	20.06	24.32	16.49	16.38	21.55	16.47	15.85	23.76	18.01
b. Lbs Milk Sold/milk cow/day	85.61	79.10	89.95	60.50	63.12	80.55	66.09	63.52	89.12	65.22
c. Gross Milk Receipts (\$/cwt)	\$15.97	\$15.66	\$15.64	\$18.51	\$17.76	\$15.47	\$17.56	\$18.06	\$15.46	\$17.54
d. Mailbox Price (\$/cwt)	\$15.70	\$15.34	\$15.52	\$20.21	\$19.15	\$15.20	\$19.39	\$19.52	\$15.17	\$17.41
f. Income Over Feed Cost (\$/cwt)	\$5.60	\$5.20	\$5.90	\$7.74	\$8.25	\$5.49	\$8.68	\$6.40	\$6.00	\$6.95
g. Fat Test %	3.78%	3.44%	3.67%	5.07%	4.86%	3.62%	4.68%	4.95%	3.54%	4.77%
h. SNF Test %	8.86%	8.92%	8.83%	9.46%	9.34%	8.78%	9.43%	9.49%	8.72%	9.29%
Related Data										
a. Percent Dry Cows	12%	16%	11%	10%	14%	12%	18%	18%	12%	9%
b. Yearly Cull Rate	37%	39%	37%	35%	65%	52%	51%	59%	38%	32%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.24	\$0.21	\$0.20	\$0.03	\$0.05	\$0.15	\$0.03	\$0.05	\$0.18	\$0.02
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$274.52	\$290.00	\$271.00	\$316.53	\$300.00	\$284.00	\$0.00	\$311.58	\$291.96	\$311.29
e. Grain, Mnrls & Splmnts (\$/ton)	\$298.64	\$300.25	\$309.40	\$318.02	\$291.07	\$304.56	\$281.31	\$351.23	\$291.30	\$303.76
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.61	27.70	26.55	25.45	25.68	30.17	31.48	28.42	28.63	29.50
g. Milkers (\$/hr with benefits & taxes)	\$14.24	\$16.64	\$21.15	\$14.26	\$17.23	\$13.45	\$14.58	\$12.36	\$14.25	\$12.29
h. Total Labor (\$/hr)	\$14.77	\$17.54	\$21.66	\$14.88	\$17.85	\$14.70	\$17.33	\$15.29	\$15.30	\$13.45
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.06	\$7.54	\$8.24	\$7.20	\$6.45	\$7.47	\$6.54	\$7.65	\$7.81	\$6.59
j. Milk Cow Feed Costs (\$/cwt.)	\$9.41	\$9.53	\$9.16	\$11.91	\$10.22	\$9.28	\$9.90	\$12.05	\$8.76	\$10.11