

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2011
North Valley Herd Size 1-500

Dairy ID Number	Averages		1	2	3	4	5	6
	NV Average	Herd Size 1to 500						
Feed Costs								
a. Dry Roughage	\$37.15	\$44.97	\$73.81	\$22.27	\$65.98	\$61.43	\$22.84	\$54.20
b. Wet Feed & Wet Roughage	\$43.50	\$33.25	\$4.86	\$0.00	\$18.96	\$21.70	\$30.57	\$21.64
c. Concentrates	\$95.93	\$91.52	\$62.84	\$80.81	\$65.07	\$59.73	\$70.97	\$130.49
d. Minerals & Supplements	\$9.68	\$5.22	\$0.00	\$0.00	\$0.00	\$4.15	\$11.76	\$0.00
e. Pasture	\$2.10	\$2.47	\$12.50	\$32.88	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$188.36	\$177.43	\$154.00	\$135.97	\$150.00	\$147.01	\$136.14	\$206.34
Total Feed Costs (\$/cwt)	\$10.10	\$10.44	\$10.18	\$8.33	\$14.14	\$11.36	\$13.73	\$10.31
Total Hired Labor	\$30.05	\$32.26	\$60.61	\$28.19	\$31.77	\$40.93	\$17.26	\$23.00
Total Hired Labor Costs (\$/cwt)	\$1.61	\$1.90	\$4.00	\$1.73	\$3.00	\$3.16	\$1.74	\$1.15
Total Herd Replacement	\$14.46	\$11.37	\$6.55	\$17.90	\$11.28	\$12.80	\$6.27	\$11.24
Total Replacement Costs (\$/cwt)	\$0.78	\$0.67	\$0.43	\$1.10	\$1.06	\$0.99	\$0.63	\$0.56
Total Operating Costs	\$57.38	\$54.02	\$74.27	\$30.33	\$51.94	\$40.19	\$28.01	\$74.31
Total Operating Costs (\$/cwt)	\$3.08	\$3.18	\$4.91	\$1.86	\$4.90	\$3.11	\$2.82	\$3.71
Total Milk Marketing Costs	\$9.82	\$12.34	\$11.96	\$14.40	\$8.91	\$10.14	\$7.90	\$10.92
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.73	\$0.79	\$0.88	\$0.84	\$0.78	\$0.80	\$0.55
Total Cost (\$/Cow/Month)	\$300.07	\$287.42	\$307.39	\$226.79	\$253.90	\$251.08	\$195.58	\$325.81
Total Cost (\$/cwt)	\$16.10	\$16.92	\$20.31	\$13.89	\$23.94	\$19.40	\$19.72	\$16.28
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	18.64	16.99	15.13	16.33	10.60	12.94	9.92	20.02
b. Lbs Milk Sold/milk cow/day	70.26	65.52	55.83	61.36	49.87	46.36	39.65	76.96
c. Gross Milk Receipts (\$/cwt)	\$20.49	\$20.13	\$20.27	\$19.76	\$19.85	\$19.86	\$19.81	\$20.34
d. Mailbox Price (\$/cwt)	\$20.28	\$19.56	\$19.97	\$19.05	\$19.22	\$19.32	\$19.15	\$19.96
f. Income Over Feed Cost (\$/cwt)	\$10.18	\$9.11	\$9.79	\$10.73	\$5.07	\$7.96	\$5.43	\$9.66
g. Fat Test %	3.77%	3.58%	3.79%	3.55%	3.46%	3.61%	3.24%	3.41%
h. SNF Test %	8.87%	8.77%	9.10%	8.76%	8.49%	8.59%	8.50%	8.84%
Related Data								
a. Percent Dry Cows	13%	15%	12%	13%	31%	9%	18%	15%
b. Yearly Cull Rate	38%	33%	31%	38%	36%	30%	33%	33%
c. Avg. Value (Drop Bull Calf)	\$42.99	\$52.81	\$80.00	\$52.35	\$55.00	\$50.00	\$38.83	\$55.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$274.13	\$263.81	\$291.60	\$204.00	\$240.00	\$260.00	\$200.98	\$280.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$312.63	\$309.08	\$232.11	\$337.34	\$331.83	\$224.21	\$329.83	\$334.55
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.24	23.30	20.00	18.02	18.00	20.40	20.08	30.00
g. Milkers (\$/hr with benefits & taxes)	\$14.16	\$13.86	\$10.22	\$14.78	\$12.89	\$15.91	\$12.86	\$13.91
h. Total Labor (\$/hr)	\$14.96	\$14.18	\$14.05	\$13.48	\$13.28	\$14.38	\$12.86	\$12.48
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.68	\$6.41	\$5.14	\$4.94	\$6.56	\$5.11	\$5.04	\$7.51
j. Milk Cow Feed Costs (\$/cwt.)	\$9.51	\$9.78	\$9.20	\$8.04	\$13.15	\$11.03	\$12.70	\$9.75

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2011
North Valley Herd Size 1-500

Dairy ID Number	7	8	9	10	11	12
Feed Costs						
a. Dry Roughage	\$28.26	\$7.82	\$38.44	\$52.71	\$53.39	\$59.33
b. Wet Feed & Wet Roughage	\$36.97	\$60.00	\$32.02	\$41.50	\$44.63	\$34.54
c. Concentrates	\$121.93	\$19.62	\$88.12	\$109.26	\$90.74	\$126.74
d. Minerals & Supplements	\$5.37	\$0.00	\$16.75	\$5.34	\$9.22	\$1.72
e. Pasture	\$0.00	\$6.71	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$192.53	\$94.14	\$175.33	\$208.82	\$197.98	\$222.33
Total Feed Costs (\$/cwt)	\$10.35	\$6.79	\$10.60	\$10.44	\$9.36	\$11.85
Total Hired Labor	\$52.84	\$26.41	\$36.59	\$29.85	\$28.54	\$28.47
Total Hired Labor Costs (\$/cwt)	\$2.84	\$1.91	\$2.21	\$1.49	\$1.35	\$1.52
Total Herd Replacement	\$11.57	\$5.89	\$18.10	\$10.82	\$13.44	\$10.11
Total Replacement Costs (\$/cwt)	\$0.62	\$0.43	\$1.09	\$0.54	\$0.64	\$0.54
Total Operating Costs	\$41.73	\$66.10	\$44.96	\$69.16	\$65.75	\$48.34
Total Operating Costs (\$/cwt)	\$2.24	\$4.77	\$2.72	\$3.46	\$3.11	\$2.58
Total Milk Marketing Costs	\$22.76	\$9.78	\$9.84	\$10.73	\$13.03	\$14.62
Total Milk Marketing Costs (\$/cwt)	\$1.22	\$0.71	\$0.59	\$0.54	\$0.62	\$0.78
Total Cost (\$/Cow/Month)	\$321.43	\$202.33	\$284.82	\$329.39	\$318.74	\$323.87
Total Cost (\$/cwt)	\$17.28	\$14.60	\$17.21	\$16.47	\$15.07	\$17.27
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt)	18.60	13.85	16.55	20.00	21.15	18.76
b. Lbs Milk Sold/milk cow/day	71.12	55.84	61.84	75.24	77.42	75.28
c. Gross Milk Receipts (\$/cwt)	\$19.77	\$19.02	\$20.97	\$20.32	\$20.38	\$20.05
d. Mailbox Price (\$/cwt)	\$18.51	\$18.38	\$20.42	\$19.95	\$20.08	\$19.38
f. Income Over Feed Cost (\$/cwt)	\$8.16	\$11.59	\$9.83	\$9.51	\$10.72	\$7.52
g. Fat Test %	3.65%	3.51%	3.68%	3.56%	3.64%	3.64%
h. SNF Test %	8.83%	8.63%	8.75%	8.64%	8.96%	8.80%
Related Data						
a. Percent Dry Cows	15%	19%	13%	13%	11%	19%
b. Yearly Cull Rate	29%	24%	34%	28%	48%	28%
c. Avg. Value (Drop Bull Calf)	\$30.00	\$50.00	\$50.00	\$55.00	\$62.00	\$50.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$280.00	\$0.00	\$279.41	\$285.00	\$281.88	\$247.32
e. Grain, Mnrls & Splmnts (\$/ton)	\$331.37	\$284.80	\$312.06	\$319.35	\$297.76	\$373.96
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.21	5.55	24.77	26.50	24.20	26.58
g. Milkers (\$/hr with benefits & taxes)	\$15.94	\$11.69	\$11.67	\$12.93	\$18.52	\$14.19
h. Total Labor (\$/hr)	\$16.56	\$11.72	\$13.93	\$12.64	\$19.59	\$13.80
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.88	\$3.14	\$6.23	\$7.58	\$6.96	\$8.14
j. Milk Cow Feed Costs (\$/cwt.)	\$9.67	\$5.63	\$10.08	\$10.08	\$8.99	\$10.81

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2011
North Valley Herd Size 501-700

Dairy ID Number	Averages		13	14	15	16	17	18	19
	NV Average	Herd Size 501to 700							
Feed Costs									
a. Dry Roughage	\$37.15	\$42.04	\$58.19	\$32.80	\$40.29	\$64.85	\$50.84	\$73.62	\$65.75
b. Wet Feed & Wet Roughage	\$43.50	\$37.65	\$24.07	\$49.40	\$47.76	\$20.03	\$31.81	\$29.60	\$10.72
c. Concentrates	\$95.93	\$99.13	\$150.31	\$83.14	\$60.19	\$138.10	\$98.91	\$89.65	\$91.64
d. Minerals & Supplements	\$9.68	\$8.67	\$18.66	\$12.01	\$0.45	\$6.57	\$1.86	\$6.54	\$8.64
e. Pasture	\$2.10	\$6.23	\$0.00	\$0.00	\$4.41	\$0.00	\$0.00	\$0.00	\$22.58
Total Feed Costs	\$188.36	\$193.73	\$251.24	\$177.35	\$153.11	\$229.55	\$183.43	\$199.41	\$199.33
Total Feed Costs (\$/cwt)	\$10.10	\$10.75	\$11.61	\$10.65	\$8.48	\$12.29	\$10.28	\$10.63	\$16.73
Total Hired Labor	\$30.05	\$29.67	\$50.74	\$26.70	\$30.82	\$26.70	\$33.36	\$26.75	\$32.12
Total Hired Labor Costs (\$/cwt)	\$1.61	\$1.65	\$2.34	\$1.60	\$1.71	\$1.43	\$1.87	\$1.43	\$2.70
Total Herd Replacement	\$14.46	\$14.06	\$10.94	\$43.87	\$2.14	\$13.43	\$13.13	\$12.56	\$16.01
Total Replacement Costs (\$/cwt)	\$0.78	\$0.78	\$0.51	\$2.63	\$0.12	\$0.72	\$0.74	\$0.67	\$1.34
Total Operating Costs	\$57.38	\$56.47	\$70.03	\$34.23	\$31.43	\$46.96	\$61.55	\$44.80	\$67.76
Total Operating Costs (\$/cwt)	\$3.08	\$3.13	\$3.24	\$2.06	\$1.74	\$2.51	\$3.45	\$2.39	\$5.69
Total Milk Marketing Costs	\$9.82	\$10.15	\$11.50	\$8.61	\$10.92	\$12.17	\$9.24	\$9.95	\$2.46
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.56	\$0.53	\$0.52	\$0.61	\$0.65	\$0.52	\$0.53	\$0.21
Total Cost (\$/Cow/Month)	\$300.07	\$304.08	\$394.44	\$290.76	\$228.42	\$328.81	\$300.71	\$293.47	\$317.68
Total Cost (\$/cwt)	\$16.10	\$16.88	\$18.22	\$17.46	\$12.66	\$17.61	\$16.85	\$15.64	\$26.66
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.64	18.01	21.65	16.66	18.05	18.67	17.85	18.76	11.92
b. Lbs Milk Sold/milk cow/day	70.26	67.11	80.16	62.45	66.37	68.55	66.06	69.35	45.58
c. Gross Milk Receipts (\$/cwt)	\$20.49	\$20.47	\$20.65	\$22.89	\$20.34	\$19.64	\$20.50	\$19.55	\$22.72
d. Mailbox Price (\$/cwt)	\$20.28	\$20.10	\$20.21	\$24.46	\$19.29	\$18.95	\$18.95	\$19.01	\$26.38
f. Income Over Feed Cost (\$/cwt)	\$10.18	\$9.34	\$8.61	\$13.81	\$10.80	\$6.66	\$8.67	\$8.38	\$9.65
g. Fat Test %	3.77%	3.69%	3.52%	4.79%	3.77%	3.65%	3.63%	3.32%	3.80%
h. SNF Test %	8.87%	8.81%	8.80%	9.29%	8.99%	8.80%	8.89%	8.69%	8.78%
Related Data									
a. Percent Dry Cows	13%	12%	12%	13%	11%	11%	12%	12%	15%
b. Yearly Cull Rate	38%	37%	40%	87%	22%	39%	30%	39%	27%
c. Avg. Value (Drop Bull Calf)	\$42.99	\$57.11	\$60.00	\$10.00	\$66.50	\$51.83	\$60.00	\$55.00	\$77.50
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$274.13	\$270.22	\$270.00	\$294.33	\$249.99	\$300.15	\$220.00	\$297.00	\$265.28
e. Grain, Mnrls & Splmnts (\$/ton)	\$312.63	\$324.55	\$364.79	\$271.08	\$177.39	\$339.77	\$290.95	\$298.13	\$468.71
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.24	25.16	33.72	25.50	16.70	29.93	25.13	23.81	15.03
g. Milkers (\$/hr with benefits & taxes)	\$14.16	\$13.58	\$16.27	\$12.63	\$15.99	\$10.58	\$12.47	\$10.06	\$10.56
h. Total Labor (\$/hr)	\$14.96	\$13.77	\$17.28	\$15.45	\$16.90	\$11.68	\$12.33	\$10.56	\$11.10
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.68	\$6.74	\$8.91	\$6.26	\$3.22	\$7.95	\$6.39	\$7.20	\$6.94
j. Milk Cow Feed Costs (\$/cwt.)	\$9.51	\$10.05	\$11.12	\$10.02	\$4.86	\$11.60	\$9.68	\$10.38	\$15.23

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2011
North Valley Herd Size 501-700

Dairy ID Number	20	21	22	23	24	25	26	27	28
Feed Costs									
a. Dry Roughage	\$28.20	\$34.71	\$30.78	\$45.19	\$0.00	\$51.65	\$14.11	\$51.32	\$56.86
b. Wet Feed & Wet Roughage	\$45.15	\$31.59	\$48.41	\$49.45	\$0.00	\$33.04	\$53.38	\$52.70	\$52.31
c. Concentrates	\$103.45	\$117.32	\$115.01	\$93.76	\$80.85	\$111.23	\$125.23	\$67.03	\$131.59
d. Minerals & Supplements	\$7.65	\$13.60	\$1.39	\$6.09	\$0.37	\$11.22	\$9.88	\$0.55	\$10.88
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$82.48	\$0.00	\$0.00	\$0.56	\$0.00
Total Feed Costs	\$184.45	\$197.23	\$195.59	\$194.48	\$163.70	\$207.15	\$202.61	\$172.15	\$251.65
Total Feed Costs (\$/cwt)	\$9.49	\$10.39	\$10.10	\$9.80	\$16.13	\$10.56	\$9.35	\$9.89	\$11.07
Total Hired Labor	\$35.82	\$29.49	\$29.38	\$28.87	\$23.94	\$31.37	\$39.37	\$20.62	\$28.40
Total Hired Labor Costs (\$/cwt)	\$1.84	\$1.55	\$1.52	\$1.46	\$2.36	\$1.60	\$1.82	\$1.18	\$1.25
Total Herd Replacement	\$14.01	\$11.49	\$10.31	\$11.42	\$10.48	\$11.36	\$19.78	\$12.60	\$15.20
Total Replacement Costs (\$/cwt)	\$0.72	\$0.61	\$0.53	\$0.58	\$1.03	\$0.58	\$0.91	\$0.72	\$0.67
Total Operating Costs	\$70.30	\$64.21	\$62.88	\$52.42	\$41.82	\$55.66	\$72.76	\$40.01	\$92.14
Total Operating Costs (\$/cwt)	\$3.62	\$3.38	\$3.25	\$2.64	\$4.12	\$2.84	\$3.36	\$2.30	\$4.05
Total Milk Marketing Costs	\$15.32	\$9.99	\$12.75	\$10.52	\$2.32	\$11.69	\$13.33	\$10.31	\$11.92
Total Milk Marketing Costs (\$/cwt)	\$0.79	\$0.53	\$0.66	\$0.53	\$0.23	\$0.60	\$0.62	\$0.59	\$0.52
Total Cost (\$/Cow/Month)	\$319.90	\$312.42	\$310.92	\$297.72	\$242.25	\$317.23	\$347.86	\$255.69	\$399.31
Total Cost (\$/cwt)	\$16.46	\$16.46	\$16.06	\$15.00	\$23.86	\$16.17	\$16.05	\$14.69	\$17.56
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	19.44	18.98	19.37	19.84	10.15	19.62	21.67	17.41	22.74
b. Lbs Milk Sold/milk cow/day	74.18	74.91	72.60	73.62	36.66	73.41	81.18	64.79	84.21
c. Gross Milk Receipts (\$/cwt)	\$18.97	\$19.78	\$20.13	\$21.07	\$24.90	\$19.99	\$20.34	\$19.91	\$19.97
d. Mailbox Price (\$/cwt)	\$18.00	\$19.26	\$19.61	\$20.62	\$28.43	\$19.58	\$20.00	\$19.53	\$17.77
f. Income Over Feed Cost (\$/cwt)	\$8.51	\$8.87	\$9.51	\$10.82	\$12.30	\$9.02	\$10.65	\$9.64	\$6.71
g. Fat Test %	3.39%	3.68%	3.63%	3.66%	4.45%	3.61%	3.49%	3.62%	3.66%
h. SNF Test %	8.80%	8.83%	8.72%	8.76%	9.05%	8.76%	8.73%	8.71%	8.76%
Related Data									
a. Percent Dry Cows	15%	17%	13%	12%	10%	13%	13%	12%	12%
b. Yearly Cull Rate	37%	38%	31%	35%	23%	36%	44%	30%	41%
c. Avg. Value (Drop Bull Calf)	\$60.00	\$60.00	\$60.00	\$60.00	\$0.00	\$55.00	\$60.00	\$60.00	\$70.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$265.00	\$250.00	\$287.44	\$240.00	\$239.00	\$298.48	\$220.00	\$295.00	\$306.58
e. Grain, Mnrls & Splmnts (\$/ton)	\$292.40	\$332.42	\$302.71	\$305.57	\$488.50	\$302.64	\$317.35	\$298.73	\$357.12
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.90	28.53	28.16	24.24	12.00	29.29	30.75	16.50	28.98
g. Milkers (\$/hr with benefits & taxes)	\$11.25	\$12.73	\$14.71	\$21.20	\$19.57	\$17.73	\$12.85	\$18.60	\$15.31
h. Total Labor (\$/hr)	\$11.27	\$12.08	\$14.91	\$17.25	\$17.94	\$14.65	\$13.83	\$18.44	\$14.55
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.53	\$7.14	\$7.03	\$7.22	\$5.60	\$7.28	\$7.12	\$5.97	\$8.85
j. Milk Cow Feed Costs (\$/cwt.)	\$8.80	\$9.53	\$9.68	\$9.80	\$15.29	\$9.91	\$8.77	\$9.21	\$10.51

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2011
North Valley Herd Size 501-700

Dairy ID Number	29	30
Feed Costs		
a. Dry Roughage	\$37.49	\$30.63
b. Wet Feed & Wet Roughage	\$19.31	\$69.14
c. Concentrates	\$82.49	\$56.86
d. Minerals & Supplements	\$0.40	\$36.25
e. Pasture	\$0.00	\$0.00
Total Feed Costs	\$139.69	\$192.88
Total Feed Costs (\$/cwt)	\$11.93	\$9.61
Total Hired Labor	\$19.79	\$26.24
Total Hired Labor Costs (\$/cwt)	\$1.69	\$1.31
Total Herd Replacement	\$10.28	\$18.03
Total Replacement Costs (\$/cwt)	\$0.88	\$0.90
Total Operating Costs	\$41.05	\$60.91
Total Operating Costs (\$/cwt)	\$3.51	\$3.04
Total Milk Marketing Costs	\$9.02	\$10.55
Total Milk Marketing Costs (\$/cwt)	\$0.77	\$0.53
Total Cost (\$/Cow/Month)	\$219.83	\$308.61
Total Cost (\$/cwt)	\$18.78	\$15.38
Milk Production Data		
a. Milk Sold/Total Cow/Month/ (cwt)	11.71	20.06
b. Lbs Milk Sold/milk cow/day	42.22	75.03
c. Gross Milk Receipts (\$/cwt)	\$20.44	\$20.18
d. Mailbox Price (\$/cwt)	\$19.59	\$19.66
f. Income Over Feed Cost (\$/cwt)	\$7.65	\$10.04
g. Fat Test %	3.93%	3.54%
h. SNF Test %	8.85%	8.69%
Related Data		
a. Percent Dry Cows	10%	13%
b. Yearly Cull Rate	33%	38%
c. Avg. Value (Drop Bull Calf)	\$50.68	\$58.80
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$267.00	\$220.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$293.16	\$339.54
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	20.32	20.51
g. Milkers (\$/hr with benefits & taxes)	\$11.66	\$11.94
h. Total Labor (\$/hr)	\$11.60	\$12.94
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.86	\$7.03
j. Milk Cow Feed Costs (\$/cwt.)	\$11.51	\$9.37

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2011
North Valley Herd Size 701-1300

Dairy ID Number	Averages		31	32	33	34	35	36	37
	NV Average	Herd Size 701to 1300							
Feed Costs									
a. Dry Roughage	\$37.15	\$45.88	\$70.54	\$35.33	\$38.70	\$57.64	\$66.00	\$51.81	\$41.95
b. Wet Feed & Wet Roughage	\$43.50	\$42.27	\$30.05	\$34.85	\$23.71	\$37.61	\$37.42	\$49.17	\$51.83
c. Concentrates	\$95.93	\$90.80	\$94.05	\$66.60	\$117.49	\$77.88	\$104.64	\$103.02	\$91.59
d. Minerals & Supplements	\$9.68	\$11.58	\$1.92	\$33.14	\$4.02	\$12.16	\$9.97	\$8.34	\$6.89
e. Pasture	\$2.10	\$5.04	\$0.00	\$23.85	\$48.29	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$188.36	\$195.57	\$196.56	\$193.76	\$232.21	\$185.30	\$218.02	\$212.33	\$192.26
Total Feed Costs (\$/cwt)	\$10.10	\$10.60	\$11.14	\$11.66	\$16.56	\$9.30	\$11.70	\$9.76	\$9.26
Total Hired Labor	\$30.05	\$30.93	\$34.85	\$20.29	\$36.37	\$23.14	\$28.08	\$38.03	\$37.96
Total Hired Labor Costs (\$/cwt)	\$1.61	\$1.68	\$1.97	\$1.22	\$2.59	\$1.16	\$1.51	\$1.75	\$1.83
Total Herd Replacement	\$14.46	\$13.79	\$10.24	\$14.28	\$12.92	\$22.06	\$16.55	\$10.73	\$14.33
Total Replacement Costs (\$/cwt)	\$0.78	\$0.75	\$0.58	\$0.86	\$0.92	\$1.11	\$0.89	\$0.79	\$0.69
Total Operating Costs	\$57.38	\$55.19	\$51.86	\$54.34	\$65.53	\$49.74	\$55.72	\$54.47	\$85.84
Total Operating Costs (\$/cwt)	\$3.08	\$2.99	\$2.94	\$3.27	\$4.67	\$2.50	\$2.99	\$2.50	\$4.13
Total Milk Marketing Costs	\$9.82	\$10.39	\$9.31	\$16.26	\$1.59	\$11.56	\$9.79	\$13.40	\$11.35
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.56	\$0.53	\$0.98	\$0.11	\$0.58	\$0.53	\$0.62	\$0.55
Total Cost (\$/Cow/Month)	\$300.07	\$305.88	\$302.81	\$298.94	\$348.63	\$291.79	\$328.16	\$328.96	\$341.75
Total Cost (\$/cwt)	\$16.10	\$16.57	\$17.16	\$17.98	\$24.86	\$14.64	\$17.62	\$15.11	\$16.46
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.64	18.46	17.65	16.62	14.03	19.93	18.63	21.77	20.76
b. Lbs Milk Sold/milk cow/day	70.26	68.99	68.65	63.46	52.48	71.36	70.54	80.84	77.00
c. Gross Milk Receipts (\$/cwt)	\$20.49	\$20.39	\$20.11	\$21.00	\$25.20	\$19.47	\$20.50	\$20.02	\$20.17
d. Mailbox Price (\$/cwt)	\$20.28	\$20.31	\$19.54	\$20.32	\$26.09	\$18.99	\$20.04	\$19.60	\$20.00
f. Income Over Feed Cost (\$/cwt)	\$10.18	\$9.72	\$8.40	\$8.67	\$9.53	\$9.70	\$8.33	\$9.84	\$10.74
g. Fat Test %	3.77%	3.59%	3.52%	3.76%	3.48%	3.41%	3.55%	3.51%	3.53%
h. SNF Test %	8.87%	8.80%	8.64%	8.96%	8.72%	8.65%	8.77%	8.76%	8.84%
Related Data									
a. Percent Dry Cows	13%	13%	16%	15%	13%	9%	14%	12%	12%
b. Yearly Cull Rate	38%	38%	30%	41%	28%	42%	38%	33%	36%
c. Avg. Value (Drop Bull Calf)	\$42.99	\$55.03	\$55.93	\$66.79	\$66.01	\$50.00	\$60.00	\$45.36	\$65.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$274.13	\$279.83	\$265.00	\$266.25	\$322.19	\$270.00	\$290.03	\$285.65	\$271.97
e. Grain, Mnrls & Splmnts (\$/ton)	\$312.63	\$313.63	\$298.19	\$354.91	\$436.44	\$223.86	\$290.88	\$305.55	\$301.94
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.24	24.77	24.74	21.40	20.49	28.49	28.84	26.63	23.79
g. Milkers (\$/hr with benefits & taxes)	\$14.16	\$14.13	\$17.38	\$13.84	\$19.96	\$15.53	\$15.08	\$15.43	\$11.62
h. Total Labor (\$/hr)	\$14.96	\$14.89	\$16.46	\$14.77	\$17.13	\$13.88	\$15.63	\$17.64	\$13.48
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.68	\$6.96	\$7.18	\$7.07	\$8.20	\$6.51	\$7.75	\$7.49	\$6.82
j. Milk Cow Feed Costs (\$/cwt.)	\$9.51	\$10.08	\$10.46	\$11.14	\$15.63	\$9.12	\$10.99	\$9.27	\$8.85

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2011
North Valley Herd Size 701-1300

Dairy ID Number	38	39	40	41	42	43	44	45	46
Feed Costs									
a. Dry Roughage	\$39.03	\$43.51	\$52.11	\$33.74	\$53.28	\$41.61	\$55.91	\$16.41	\$49.17
b. Wet Feed & Wet Roughage	\$41.34	\$57.69	\$16.57	\$66.80	\$51.66	\$44.52	\$30.33	\$40.74	\$49.86
c. Concentrates	\$62.12	\$93.47	\$102.93	\$81.03	\$83.19	\$98.82	\$87.86	\$135.38	\$52.01
d. Minerals & Supplements	\$6.93	\$8.43	\$3.96	\$21.53	\$6.62	\$3.13	\$0.19	\$9.86	\$42.45
e. Pasture	\$0.00	\$0.00	\$24.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$149.43	\$203.11	\$199.86	\$203.10	\$194.75	\$188.08	\$174.28	\$202.39	\$193.50
Total Feed Costs (\$/cwt)	\$11.71	\$10.48	\$14.71	\$9.13	\$9.23	\$9.61	\$10.55	\$10.08	\$10.41
Total Hired Labor	\$26.41	\$45.02	\$37.76	\$29.29	\$35.73	\$32.74	\$16.20	\$30.94	\$24.69
Total Hired Labor Costs (\$/cwt)	\$2.07	\$2.32	\$2.78	\$1.32	\$1.69	\$1.67	\$0.98	\$1.54	\$1.33
Total Herd Replacement	\$14.18	\$13.89	\$11.12	\$16.91	\$14.15	\$14.10	\$12.78	\$11.42	\$12.49
Total Replacement Costs (\$/cwt)	\$1.11	\$0.72	\$0.82	\$0.76	\$0.67	\$0.72	\$0.77	\$0.57	\$0.67
Total Operating Costs	\$43.91	\$46.07	\$62.20	\$56.51	\$54.73	\$59.83	\$30.91	\$60.96	\$54.26
Total Operating Costs (\$/cwt)	\$3.44	\$2.38	\$4.58	\$2.54	\$2.59	\$3.06	\$1.87	\$3.04	\$2.92
Total Milk Marketing Costs	\$6.75	\$19.73	\$1.49	\$13.30	\$10.82	\$10.39	\$8.61	\$10.60	\$11.01
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$1.02	\$0.11	\$0.60	\$0.51	\$0.53	\$0.52	\$0.53	\$0.59
Total Cost (\$/Cow/Month)	\$240.67	\$327.82	\$312.43	\$319.11	\$310.17	\$305.14	\$242.78	\$316.30	\$295.94
Total Cost (\$/cwt)	\$18.86	\$16.92	\$22.99	\$14.34	\$14.69	\$15.59	\$14.70	\$15.76	\$15.92
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	12.76	19.38	13.59	22.25	21.11	19.58	16.52	20.07	18.59
b. Lbs Milk Sold/milk cow/day	47.52	74.40	51.78	81.66	78.58	74.51	62.50	74.32	67.10
c. Gross Milk Receipts (\$/cwt)	\$22.17	\$20.91	\$21.58	\$20.34	\$19.63	\$20.25	\$18.40	\$19.78	\$20.21
d. Mailbox Price (\$/cwt)	\$22.28	\$20.90	\$26.75	\$19.96	\$19.40	\$19.72	\$17.96	\$19.25	\$19.74
f. Income Over Feed Cost (\$/cwt)	\$10.57	\$10.41	\$12.04	\$10.83	\$10.17	\$10.11	\$7.41	\$9.17	\$9.33
g. Fat Test %	4.61%	3.63%	3.74%	3.60%	3.68%	3.41%	2.98%	3.65%	3.69%
h. SNF Test %	9.17%	8.68%	8.80%	8.87%	8.79%	8.70%	8.89%	8.84%	8.82%
Related Data									
a. Percent Dry Cows	12%	15%	14%	11%	12%	14%	14%	12%	10%
b. Yearly Cull Rate	28%	45%	32%	49%	39%	29%	35%	49%	41%
c. Avg. Value (Drop Bull Calf)	\$10.00	\$55.00	\$70.00	\$67.05	\$39.51	\$49.64	\$56.03	\$68.97	\$61.63
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$294.47	\$281.56	\$330.00	\$243.68	\$284.90	\$265.00	\$270.00	\$0.00	\$275.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$299.44	\$334.08	\$386.13	\$301.09	\$289.44	\$284.34	\$282.71	\$314.92	\$314.42
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	16.68	22.67	20.56	24.69	22.67	27.29	23.55	33.09	21.21
g. Milkers (\$/hr with benefits & taxes)	\$14.48	\$17.12	\$10.60	\$11.64	\$16.13	\$11.95	\$14.31	\$12.12	\$18.26
h. Total Labor (\$/hr)	\$13.24	\$18.20	\$12.36	\$13.07	\$16.64	\$12.51	\$14.46	\$14.84	\$16.52
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.32	\$7.30	\$7.17	\$7.18	\$6.88	\$6.83	\$6.42	\$7.06	\$6.63
j. Milk Cow Feed Costs (\$/cwt.)	\$11.20	\$9.82	\$13.85	\$8.79	\$8.75	\$9.17	\$10.28	\$9.50	\$9.88

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2011
North Valley Herd Size 1301 Plus

Dairy ID Number	Averages		47	48	49	50	51	52	53
	NV Average	Herd Size 1301plus							
Feed Costs									
a. Dry Roughage	\$37.15	\$32.40	\$34.01	\$38.71	\$30.00	\$52.01	\$48.37	\$49.88	\$14.87
b. Wet Feed & Wet Roughage	\$43.50	\$46.07	\$59.18	\$58.01	\$34.14	\$42.17	\$40.35	\$55.23	\$47.29
c. Concentrates	\$95.93	\$97.25	\$76.73	\$62.69	\$160.62	\$93.38	\$118.18	\$78.61	\$112.57
d. Minerals & Supplements	\$9.68	\$9.58	\$6.37	\$2.16	\$16.55	\$9.28	\$0.58	\$4.73	\$7.15
e. Pasture	\$2.10	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.66
Total Feed Costs	\$188.36	\$185.37	\$176.29	\$161.56	\$241.31	\$196.84	\$207.48	\$188.44	\$183.54
Total Feed Costs (\$/cwt)	\$10.10	\$9.77	\$8.78	\$8.38	\$11.47	\$9.24	\$11.78	\$9.92	\$9.86
Total Hired Labor	\$30.05	\$29.68	\$24.87	\$31.16	\$28.19	\$32.53	\$31.26	\$24.77	\$27.43
Total Hired Labor Costs (\$/cwt)	\$1.61	\$1.56	\$1.24	\$1.62	\$1.34	\$1.53	\$1.77	\$1.30	\$1.47
Total Herd Replacement	\$14.46	\$15.01	\$16.63	\$12.31	\$15.99	\$19.17	\$18.31	\$16.95	\$10.52
Total Replacement Costs (\$/cwt)	\$0.78	\$0.79	\$0.83	\$0.64	\$0.76	\$0.90	\$1.04	\$0.89	\$0.56
Total Operating Costs	\$57.38	\$58.60	\$60.64	\$47.33	\$46.81	\$80.08	\$53.54	\$46.79	\$42.34
Total Operating Costs (\$/cwt)	\$3.08	\$3.09	\$3.02	\$2.46	\$2.22	\$3.76	\$3.04	\$2.46	\$2.27
Total Milk Marketing Costs	\$9.82	\$9.36	\$10.07	\$11.21	\$10.84	\$9.83	\$10.02	\$10.98	\$10.08
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.49	\$0.50	\$0.58	\$0.51	\$0.46	\$0.57	\$0.58	\$0.54
Total Cost (\$/Cow/Month)	\$300.07	\$298.03	\$288.50	\$263.58	\$343.13	\$338.45	\$320.61	\$287.94	\$273.91
Total Cost (\$/cwt)	\$16.10	\$15.70	\$14.36	\$13.68	\$16.31	\$15.88	\$18.20	\$15.16	\$14.72
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.64	18.98	20.09	19.27	21.04	21.31	17.61	18.99	18.61
b. Lbs Milk Sold/milk cow/day	70.26	71.81	74.01	71.02	80.81	82.23	63.88	70.75	71.43
c. Gross Milk Receipts (\$/cwt)	\$20.49	\$20.56	\$19.95	\$19.95	\$19.42	\$19.31	\$20.84	\$18.67	\$20.28
d. Mailbox Price (\$/cwt)	\$20.28	\$20.36	\$19.79	\$18.85	\$19.24	\$19.05	\$20.63	\$18.27	\$20.20
f. Income Over Feed Cost (\$/cwt)	\$10.18	\$10.59	\$11.01	\$10.47	\$7.78	\$9.81	\$8.84	\$8.35	\$10.34
g. Fat Test %	3.77%	3.86%	3.77%	3.67%	3.44%	3.53%	3.63%	3.06%	3.70%
h. SNF Test %	8.87%	8.92%	8.84%	8.95%	8.68%	8.73%	8.80%	8.55%	8.94%
Related Data									
a. Percent Dry Cows	13%	14%	11%	12%	15%	15%	10%	12%	15%
b. Yearly Cull Rate	38%	39%	41%	36%	37%	32%	40%	37%	31%
c. Avg. Value (Drop Bull Calf)	\$42.99	\$35.48	\$43.80	\$70.73	\$60.00	\$40.00	\$55.00	\$60.00	\$60.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$274.13	\$273.68	\$258.00	\$274.04	\$300.00	\$263.45	\$280.00	\$248.81	\$261.72
e. Grain, Mnrls & Splmnts (\$/ton)	\$312.63	\$302.73	\$311.53	\$264.82	\$342.06	\$298.65	\$321.78	\$433.68	\$316.58
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.24	27.23	19.22	17.50	37.58	25.60	26.49	13.80	26.95
g. Milkers (\$/hr with benefits & taxes)	\$14.16	\$14.35	\$15.86	\$14.61	\$15.85	\$14.88	\$14.61	\$12.56	\$18.50
h. Total Labor (\$/hr)	\$14.96	\$15.38	\$16.72	\$16.32	\$15.62	\$15.99	\$14.90	\$13.92	\$18.81
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.68	\$6.59	\$6.17	\$5.57	\$8.80	\$6.89	\$7.22	\$6.70	\$6.27
j. Milk Cow Feed Costs (\$/cwt.)	\$9.51	\$9.18	\$8.34	\$7.84	\$10.88	\$8.38	\$11.31	\$9.47	\$8.78

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2011
North Valley Herd Size 1301 Plus

Dairy ID Number	54	55	56	57	58	59	60	61	62
Feed Costs									
a. Dry Roughage	\$35.90	\$42.96	\$52.26	\$44.17	\$34.83	\$28.18	\$29.39	\$13.54	\$53.44
b. Wet Feed & Wet Roughage	\$55.60	\$59.69	\$48.55	\$40.79	\$71.17	\$46.75	\$49.85	\$32.13	\$20.06
c. Concentrates	\$86.21	\$89.63	\$99.21	\$111.49	\$82.18	\$71.05	\$74.68	\$109.25	\$107.32
d. Minerals & Supplements	\$25.35	\$16.30	\$10.41	\$5.26	\$8.30	\$8.97	\$13.04	\$9.66	\$6.49
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$203.06	\$208.57	\$210.43	\$201.72	\$196.47	\$154.95	\$166.96	\$164.59	\$187.31
Total Feed Costs (\$/cwt)	\$10.17	\$8.88	\$9.87	\$9.91	\$9.01	\$10.07	\$10.85	\$9.98	\$9.24
Total Hired Labor	\$38.54	\$30.38	\$35.84	\$35.39	\$28.59	\$26.26	\$24.35	\$32.58	\$37.12
Total Hired Labor Costs (\$/cwt)	\$1.93	\$1.29	\$1.68	\$1.74	\$1.31	\$1.71	\$1.58	\$1.98	\$1.83
Total Herd Replacement	\$10.35	\$14.04	\$17.43	\$13.78	\$15.60	\$22.56	\$7.39	\$29.33	\$19.44
Total Replacement Costs (\$/cwt)	\$0.52	\$0.60	\$0.82	\$0.68	\$0.72	\$1.47	\$0.48	\$1.78	\$0.96
Total Operating Costs	\$56.43	\$72.32	\$49.47	\$47.39	\$69.24	\$64.18	\$56.41	\$56.08	\$68.34
Total Operating Costs (\$/cwt)	\$2.82	\$3.08	\$2.32	\$2.33	\$3.18	\$4.17	\$3.67	\$3.40	\$3.37
Total Milk Marketing Costs	\$12.16	\$11.00	\$9.87	\$11.80	\$10.47	\$6.38	\$7.66	\$6.63	\$9.00
Total Milk Marketing Costs (\$/cwt)	\$0.61	\$0.47	\$0.46	\$0.58	\$0.48	\$0.41	\$0.50	\$0.40	\$0.44
Total Cost (\$/Cow/Month)	\$320.53	\$336.32	\$323.05	\$310.08	\$320.35	\$274.33	\$262.77	\$289.21	\$321.20
Total Cost (\$/cwt)	\$16.05	\$14.31	\$15.16	\$15.23	\$14.69	\$17.83	\$17.08	\$17.54	\$15.84
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	19.97	23.50	21.31	20.36	21.81	15.39	15.38	16.48	20.28
b. Lbs Milk Sold/milk cow/day	75.75	87.26	80.15	78.62	82.93	56.90	58.65	64.49	74.67
c. Gross Milk Receipts (\$/cwt)	\$21.13	\$19.45	\$20.36	\$19.42	\$19.63	\$23.44	\$22.51	\$22.33	\$19.77
d. Mailbox Price (\$/cwt)	\$20.87	\$19.34	\$20.10	\$18.99	\$19.52	\$25.25	\$20.15	\$22.26	\$19.64
f. Income Over Feed Cost (\$/cwt)	\$10.70	\$10.47	\$10.22	\$9.08	\$10.51	\$15.19	\$9.30	\$12.27	\$10.41
g. Fat Test %	3.66%	3.51%	3.63%	3.29%	3.59%	4.95%	4.74%	4.57%	3.62%
h. SNF Test %	8.82%	8.69%	8.77%	8.84%	8.70%	9.33%	9.23%	9.37%	8.77%
Related Data									
a. Percent Dry Cows	14%	12%	13%	16%	14%	12%	14%	17%	11%
b. Yearly Cull Rate	40%	33%	33%	35%	38%	40%	55%	50%	48%
c. Avg. Value (Drop Bull Calf)	\$64.95	\$49.01	\$44.00	\$59.54	\$51.73	\$5.00	\$10.00	\$5.00	\$50.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$257.60	\$240.40	\$277.99	\$264.92	\$271.00	\$289.82	\$261.01	\$0.00	\$290.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$291.92	\$299.84	\$285.41	\$295.36	\$286.29	\$285.28	\$274.70	\$269.44	\$270.91
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.55	25.28	27.81	29.21	22.94	19.47	23.67	32.55	29.95
g. Milkers (\$/hr with benefits & taxes)	\$13.77	\$16.86	\$15.48	\$16.55	\$15.93	\$13.35	\$16.57	\$13.84	\$12.78
h. Total Labor (\$/hr)	\$14.68	\$16.61	\$16.34	\$16.60	\$16.30	\$14.16	\$17.95	\$16.96	\$13.46
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.20	\$7.34	\$7.44	\$7.30	\$7.08	\$5.39	\$5.95	\$6.00	\$6.60
j. Milk Cow Feed Costs (\$/cwt.)	\$9.50	\$8.41	\$9.28	\$9.28	\$8.53	\$9.47	\$10.15	\$9.30	\$8.84

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2011
North Valley Herd Size 1301 Plus

Dairy ID Number	63	64	65
Feed Costs			
a. Dry Roughage	\$52.19	\$12.84	\$15.02
b. Wet Feed & Wet Roughage	\$21.64	\$66.24	\$42.16
c. Concentrates	\$116.59	\$104.96	\$84.97
d. Minerals & Supplements	\$8.26	\$14.35	\$6.16
e. Pasture	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$198.69	\$198.38	\$148.31
Total Feed Costs (\$/cwt)	\$12.27	\$8.84	\$9.34
Total Hired Labor	\$33.09	\$28.50	\$22.37
Total Hired Labor Costs (\$/cwt)	\$2.04	\$1.27	\$1.41
Total Herd Replacement	\$11.12	\$10.63	\$12.30
Total Replacement Costs (\$/cwt)	\$0.69	\$0.47	\$0.77
Total Operating Costs	\$59.88	\$52.58	\$67.53
Total Operating Costs (\$/cwt)	\$3.70	\$2.34	\$4.25
Total Milk Marketing Costs	\$6.67	\$10.74	\$8.46
Total Milk Marketing Costs (\$/cwt)	\$0.41	\$0.48	\$0.53
Total Cost (\$/Cow/Month)	\$309.45	\$300.83	\$258.96
Total Cost (\$/cwt)	\$19.12	\$13.40	\$16.31
Milk Production Data			
a. Milk Sold/Total Cow/Month/ (cwt)	16.19	22.44	15.88
b. Lbs Milk Sold/milk cow/day	62.08	84.15	61.19
c. Gross Milk Receipts (\$/cwt)	\$22.64	\$19.38	\$21.73
d. Mailbox Price (\$/cwt)	\$23.24	\$19.10	\$21.60
f. Income Over Feed Cost (\$/cwt)	\$10.96	\$10.26	\$12.26
g. Fat Test %	4.71%	3.40%	4.45%
h. SNF Test %	9.35%	8.71%	9.14%
Related Data			
a. Percent Dry Cows	15%	13%	15%
b. Yearly Cull Rate	63%	33%	24%
c. Avg. Value (Drop Bull Calf)	\$5.00	\$58.22	\$5.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$303.26	\$247.51	\$267.75
e. Grain, Mnrls & Splmnts (\$/ton)	\$311.95	\$304.30	\$285.97
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.99	28.49	24.15
g. Milkers (\$/hr with benefits & taxes)	\$12.37	\$14.52	\$12.47
h. Total Labor (\$/hr)	\$14.38	\$15.66	\$13.70
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.06	\$7.08	\$5.35
j. Milk Cow Feed Costs (\$/cwt.)	\$11.38	\$8.41	\$8.74