

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2011
North Valley Herd Size 1-500

Dairy ID Number	Averages		1	2	3	4	5	6	7
	NV Average	Herd Size 1to 500							
Feed Costs									
a. Dry Roughage	\$30.33	\$34.32	\$66.55	\$71.37	\$38.39	\$52.97	\$20.39	\$35.92	\$23.27
b. Wet Feed & Wet Roughage	\$35.66	\$31.40	\$3.21	\$0.00	\$30.77	\$15.89	\$23.08	\$21.19	\$45.04
c. Concentrates	\$85.03	\$84.77	\$73.78	\$58.07	\$70.58	\$43.90	\$72.61	\$122.87	\$36.29
d. Minerals & Supplements	\$8.36	\$3.33	\$0.00	\$0.00	\$0.00	\$9.55	\$0.98	\$0.00	\$0.00
e. Pasture	\$0.55	\$0.94	\$2.73	\$16.51	\$0.00	\$0.00	\$0.00	\$0.00	\$1.21
Total Feed Costs	\$159.93	\$154.77	\$146.27	\$145.95	\$139.74	\$122.31	\$117.06	\$179.99	\$105.81
Total Feed Costs (\$/cwt)	\$8.78	\$9.14	\$10.60	\$8.23	\$10.88	\$9.77	\$14.55	\$8.39	\$7.14
Total Hired Labor	\$29.87	\$31.45	\$60.98	\$28.65	\$30.32	\$40.50	\$17.59	\$17.32	\$22.67
Total Hired Labor Costs (\$/cwt)	\$1.64	\$1.86	\$4.42	\$1.62	\$2.36	\$3.23	\$2.19	\$0.81	\$1.53
Total Herd Replacement	\$15.99	\$13.12	\$6.79	\$22.32	\$13.50	\$11.01	\$3.22	\$11.34	\$13.45
Total Replacement Costs (\$/cwt)	\$0.88	\$0.77	\$0.49	\$1.26	\$1.05	\$0.88	\$0.40	\$0.53	\$0.91
Total Operating Costs	\$52.99	\$52.23	\$79.61	\$41.43	\$52.94	\$35.30	\$29.29	\$78.17	\$64.25
Total Operating Costs (\$/cwt)	\$2.91	\$3.09	\$5.77	\$2.34	\$4.12	\$2.82	\$3.64	\$3.64	\$4.34
Total Milk Marketing Costs	\$9.49	\$11.67	\$10.44	\$14.61	\$9.46	\$9.63	\$6.73	\$11.33	\$10.18
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.69	\$0.76	\$0.82	\$0.74	\$0.77	\$0.84	\$0.53	\$0.69
Total Cost (\$/Cow/Month)	\$268.26	\$263.24	\$304.10	\$252.97	\$245.96	\$218.76	\$173.89	\$298.14	\$216.37
Total Cost (\$/cwt)	\$14.73	\$15.55	\$22.04	\$14.26	\$19.14	\$17.47	\$21.61	\$13.90	\$14.60
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.22	16.93	13.80	17.74	12.85	12.52	8.05	21.45	14.82
b. Lbs Milk Sold/milk cow/day	70.25	66.38	53.18	66.49	54.36	46.61	31.78	80.74	60.21
c. Gross Milk Receipts (\$/cwt)	\$18.12	\$17.70	\$17.31	\$17.36	\$17.57	\$18.36	\$16.46	\$17.64	\$16.43
d. Mailbox Price (\$/cwt)	\$18.18	\$17.30	\$17.01	\$16.78	\$17.08	\$17.76	\$15.76	\$17.14	\$15.87
f. Income Over Feed Cost (\$/cwt)	\$9.40	\$8.15	\$6.41	\$8.55	\$6.21	\$8.00	\$1.21	\$8.75	\$8.73
g. Fat Test %	3.97%	3.80%	3.88%	3.72%	3.80%	4.16%	2.78%	3.57%	3.65%
h. SNF Test %	8.95%	8.89%	9.04%	8.96%	8.63%	8.82%	8.94%	8.94%	8.67%
Related Data									
a. Percent Dry Cows	14%	15%	14%	11%	21%	10%	16%	11%	18%
b. Yearly Cull Rate	38%	34%	40%	45%	37%	26%	37%	30%	23%
c. Avg. Value (Drop Bull Calf)	\$34.51	\$47.32	\$91.67	\$46.25	\$40.00	\$50.00	\$30.69	\$70.00	\$36.67
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$193.45	\$177.41	\$285.00	\$200.00	\$190.00	\$150.00	\$175.00	\$170.00	\$140.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$280.42	\$281.00	\$247.00	\$314.55	\$320.27	\$211.18	\$290.81	\$307.49	\$249.80
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.88	24.24	23.00	13.88	18.39	18.86	19.97	30.10	11.77
g. Milkers (\$/hr with benefits & taxes)	\$14.56	\$14.43	\$14.76	\$12.18	\$12.89	\$15.00	\$12.97	\$14.87	\$11.54
h. Total Labor (\$/hr)	\$15.21	\$14.47	\$16.32	\$11.82	\$13.26	\$13.86	\$12.97	\$14.08	\$9.84
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.84	\$5.75	\$5.43	\$5.21	\$5.55	\$4.41	\$4.31	\$6.60	\$3.96
j. Milk Cow Feed Costs (\$/cwt.)	\$8.32	\$8.66	\$10.22	\$7.84	\$10.21	\$9.45	\$13.56	\$8.17	\$6.57

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2011
North Valley Herd Size 1-500

Dairy ID Number	8	9	10	11	12	13
Feed Costs						
a. Dry Roughage	\$19.73	\$22.90	\$27.32	\$34.46	\$46.21	\$28.90
b. Wet Feed & Wet Roughage	\$31.64	\$33.25	\$45.72	\$40.37	\$30.77	\$37.14
c. Concentrates	\$136.48	\$90.78	\$106.44	\$81.93	\$112.80	\$56.59
d. Minerals & Supplements	\$4.15	\$8.54	\$5.17	\$8.33	\$1.49	\$0.96
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.36
Total Feed Costs	\$192.00	\$155.48	\$184.64	\$165.09	\$191.28	\$124.95
Total Feed Costs (\$/cwt)	\$10.09	\$8.85	\$9.02	\$7.73	\$10.10	\$8.85
Total Hired Labor						
Total Hired Labor Costs (\$/cwt)	\$2.82	\$2.24	\$1.62	\$1.21	\$1.64	\$1.93
Total Herd Replacement						
Total Replacement Costs (\$/cwt)	\$0.66	\$1.39	\$1.02	\$0.54	\$0.92	\$0.27
Total Operating Costs						
Total Operating Costs (\$/cwt)	\$2.20	\$2.84	\$3.61	\$2.80	\$2.62	\$2.38
Total Milk Marketing Costs						
Total Milk Marketing Costs (\$/cwt)	\$1.19	\$0.55	\$0.52	\$0.59	\$0.76	\$0.61
Total Cost (\$/Cow/Month)	\$322.65	\$278.67	\$323.22	\$274.79	\$303.81	\$198.17
Total Cost (\$/cwt)	\$16.96	\$15.87	\$15.79	\$12.87	\$16.04	\$14.03
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt)	19.02	17.56	20.48	21.34	18.95	14.12
b. Lbs Milk Sold/milk cow/day	70.68	66.20	83.19	81.72	77.39	57.12
c. Gross Milk Receipts (\$/cwt)	\$17.46	\$18.48	\$18.08	\$17.77	\$17.49	\$18.24
d. Mailbox Price (\$/cwt)	\$16.34	\$18.23	\$17.76	\$17.77	\$17.09	\$18.00
f. Income Over Feed Cost (\$/cwt)	\$6.25	\$9.38	\$8.74	\$10.03	\$7.00	\$9.15
g. Fat Test %	3.87%	3.90%	3.77%	3.81%	3.80%	4.09%
h. SNF Test %	8.88%	8.84%	8.76%	9.01%	8.87%	9.10%
Related Data						
a. Percent Dry Cows	10%	12%	18%	13%	18%	18%
b. Yearly Cull Rate	33%	40%	45%	39%	38%	21%
c. Avg. Value (Drop Bull Calf)	\$50.00	\$50.00	\$40.00	\$53.90	\$50.00	\$41.82
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$195.00	\$153.83	\$170.00	\$169.00	\$185.78	\$188.15
e. Grain, Mnrls & Splmnts (\$/ton)	\$301.54	\$265.22	\$313.39	\$272.94	\$327.14	\$232.51
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	33.83	28.20	28.23	25.01	27.57	19.50
g. Milkers (\$/hr with benefits & taxes)	\$15.94	\$13.82	\$12.91	\$18.42	\$14.64	\$15.46
h. Total Labor (\$/hr)	\$16.55	\$15.82	\$12.63	\$17.90	\$13.43	\$17.14
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.82	\$5.64	\$7.10	\$6.07	\$7.17	\$4.74
j. Milk Cow Feed Costs (\$/cwt.)	\$9.64	\$8.52	\$8.53	\$7.42	\$9.27	\$8.30

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2011
North Valley Herd Size 501-700

Dairy ID Number	Averages		14	15	16	17	18	19	20
	NV Average	Herd Size 501to 700							
Feed Costs									
a. Dry Roughage	\$30.33	\$36.92	\$39.98	\$32.01	\$31.54	\$43.63	\$21.13	\$54.79	\$64.57
b. Wet Feed & Wet Roughage	\$35.66	\$36.69	\$26.74	\$23.60	\$35.25	\$38.34	\$30.14	\$29.30	\$14.84
c. Concentrates	\$85.03	\$88.18	\$118.45	\$116.56	\$69.00	\$86.89	\$111.43	\$83.59	\$61.93
d. Minerals & Supplements	\$8.36	\$10.20	\$26.93	\$7.04	\$8.67	\$1.73	\$11.36	\$6.51	\$8.52
e. Pasture	\$0.55	\$0.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.75
Total Feed Costs	\$159.93	\$172.02	\$212.10	\$179.21	\$144.46	\$170.59	\$174.05	\$174.19	\$150.60
Total Feed Costs (\$/cwt)	\$8.78	\$9.39	\$10.00	\$9.41	\$8.96	\$9.41	\$8.86	\$10.45	\$14.78
Total Hired Labor	\$29.87	\$29.73	\$39.77	\$27.10	\$35.27	\$35.73	\$30.76	\$25.46	\$31.94
Total Hired Labor Costs (\$/cwt)	\$1.64	\$1.62	\$1.87	\$1.42	\$2.19	\$1.97	\$1.57	\$1.53	\$3.13
Total Herd Replacement	\$15.99	\$17.72	\$15.13	\$13.53	\$37.72	\$12.26	\$14.71	\$11.11	\$17.16
Total Replacement Costs (\$/cwt)	\$0.88	\$0.97	\$0.71	\$0.71	\$2.34	\$0.68	\$0.75	\$0.67	\$1.68
Total Operating Costs	\$52.99	\$52.71	\$56.69	\$48.77	\$37.29	\$58.94	\$66.16	\$44.38	\$50.15
Total Operating Costs (\$/cwt)	\$2.91	\$2.88	\$2.67	\$2.56	\$2.31	\$3.25	\$3.37	\$2.66	\$4.92
Total Milk Marketing Costs	\$9.49	\$10.84	\$10.99	\$12.14	\$8.27	\$9.31	\$10.08	\$8.58	\$2.36
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.59	\$0.52	\$0.64	\$0.51	\$0.51	\$0.51	\$0.51	\$0.23
Total Cost (\$/Cow/Month)	\$268.26	\$283.02	\$334.67	\$280.74	\$263.01	\$286.83	\$295.76	\$263.72	\$252.20
Total Cost (\$/cwt)	\$14.73	\$15.46	\$15.77	\$14.73	\$16.32	\$15.83	\$15.05	\$15.83	\$24.74
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.22	18.31	21.22	19.05	16.12	18.12	19.65	16.66	10.19
b. Lbs Milk Sold/milk cow/day	70.25	70.24	79.07	71.42	64.56	69.03	71.93	62.29	42.35
c. Gross Milk Receipts (\$/cwt)	\$18.12	\$17.83	\$18.21	\$16.77	\$20.20	\$18.09	\$17.15	\$17.46	\$23.34
d. Mailbox Price (\$/cwt)	\$18.18	\$17.51	\$17.72	\$16.13	\$21.55	\$16.44	\$16.71	\$16.94	\$28.66
f. Income Over Feed Cost (\$/cwt)	\$9.40	\$8.12	\$7.72	\$6.73	\$12.59	\$7.02	\$7.85	\$6.49	\$13.89
g. Fat Test %	3.97%	3.80%	3.72%	3.68%	4.98%	3.80%	3.83%	3.65%	4.12%
h. SNF Test %	8.95%	8.86%	8.91%	8.90%	9.31%	9.06%	8.86%	8.81%	8.84%
Related Data									
a. Percent Dry Cows	14%	13%	11%	11%	17%	12%	9%	11%	20%
b. Yearly Cull Rate	38%	41%	41%	45%	94%	30%	36%	38%	34%
c. Avg. Value (Drop Bull Calf)	\$34.51	\$44.65	\$45.14	\$66.18	\$7.00	\$50.00	\$50.00	\$50.00	\$71.48
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$193.45	\$198.07	\$175.00	\$200.13	\$206.66	\$195.00	\$176.34	\$270.00	\$200.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$280.42	\$291.34	\$331.10	\$287.45	\$230.63	\$286.68	\$286.06	\$279.48	\$402.95
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.88	26.20	32.24	31.79	26.16	23.05	30.88	24.06	12.65
g. Milkers (\$/hr with benefits & taxes)	\$14.56	\$13.78	\$15.39	\$10.60	\$14.59	\$12.61	\$12.93	\$10.06	\$10.17
h. Total Labor (\$/hr)	\$15.21	\$13.84	\$16.08	\$11.79	\$16.03	\$12.51	\$12.51	\$10.64	\$10.82
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.84	\$6.31	\$7.63	\$6.53	\$5.42	\$6.11	\$6.16	\$6.36	\$5.43
j. Milk Cow Feed Costs (\$/cwt.)	\$8.32	\$8.98	\$9.65	\$9.14	\$8.40	\$8.85	\$8.57	\$10.20	\$12.83

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2011
North Valley Herd Size 501-700

Dairy ID Number	21	22	23	24	25	26	27	28	29
Feed Costs									
a. Dry Roughage	\$33.25	\$31.46	\$24.37	\$35.81	\$6.56	\$38.94	\$32.10	\$37.87	\$64.93
b. Wet Feed & Wet Roughage	\$30.17	\$46.48	\$44.36	\$30.10	\$72.49	\$39.52	\$61.63	\$29.46	\$36.56
c. Concentrates	\$98.85	\$95.58	\$120.48	\$90.42	\$98.62	\$76.58	\$69.31	\$87.47	\$91.72
d. Minerals & Supplements	\$6.50	\$1.34	\$6.39	\$10.66	\$6.95	\$1.41	\$35.37	\$2.51	\$14.61
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$168.77	\$174.86	\$195.60	\$166.99	\$184.61	\$156.46	\$198.41	\$157.30	\$207.82
Total Feed Costs (\$/cwt)	\$9.09	\$8.55	\$9.37	\$8.45	\$8.46	\$8.89	\$10.57	\$9.79	\$7.85
Total Hired Labor	\$27.80	\$29.82	\$28.22	\$31.84	\$39.78	\$23.24	\$26.50	\$35.22	\$30.77
Total Hired Labor Costs (\$/cwt)	\$1.50	\$1.46	\$1.35	\$1.61	\$1.82	\$1.32	\$1.41	\$2.19	\$1.16
Total Herd Replacement	\$14.49	\$13.68	\$12.64	\$18.12	\$21.61	\$16.45	\$18.23	\$14.20	\$21.55
Total Replacement Costs (\$/cwt)	\$0.78	\$0.67	\$0.61	\$0.92	\$0.99	\$0.93	\$0.97	\$0.88	\$0.81
Total Operating Costs	\$67.29	\$46.55	\$50.10	\$56.14	\$53.33	\$46.03	\$48.34	\$48.75	\$71.56
Total Operating Costs (\$/cwt)	\$3.62	\$2.28	\$2.40	\$2.84	\$2.44	\$2.61	\$2.58	\$3.03	\$2.70
Total Milk Marketing Costs	\$15.68	\$12.91	\$10.76	\$11.35	\$14.83	\$10.18	\$9.65	\$8.30	\$13.23
Total Milk Marketing Costs (\$/cwt)	\$0.84	\$0.63	\$0.52	\$0.57	\$0.68	\$0.58	\$0.51	\$0.52	\$0.50
Total Cost (\$/Cow/Month)	\$294.03	\$277.82	\$297.33	\$284.46	\$314.15	\$252.37	\$301.14	\$263.77	\$344.94
Total Cost (\$/cwt)	\$15.83	\$13.59	\$14.25	\$14.39	\$14.40	\$14.33	\$16.05	\$16.42	\$13.03
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.57	20.44	20.87	19.77	21.81	17.61	18.77	16.07	26.48
b. Lbs Milk Sold/milk cow/day	72.47	78.15	75.15	76.07	84.64	67.66	72.51	63.70	96.24
c. Gross Milk Receipts (\$/cwt)	\$16.57	\$17.50	\$18.04	\$17.39	\$17.66	\$17.26	\$17.79	\$18.05	\$16.93
d. Mailbox Price (\$/cwt)	\$15.83	\$17.16	\$17.69	\$17.25	\$17.33	\$16.87	\$17.28	\$17.40	\$16.29
f. Income Over Feed Cost (\$/cwt)	\$6.74	\$8.61	\$8.32	\$8.80	\$8.87	\$7.98	\$6.70	\$7.61	\$8.44
g. Fat Test %	3.65%	3.71%	3.70%	3.73%	3.60%	3.73%	3.74%	3.84%	3.61%
h. SNF Test %	8.83%	8.91%	8.77%	8.88%	8.77%	8.77%	8.71%	8.68%	8.79%
Related Data									
a. Percent Dry Cows	15%	13%	7%	13%	14%	13%	14%	16%	8%
b. Yearly Cull Rate	34%	32%	33%	38%	41%	33%	37%	33%	43%
c. Avg. Value (Drop Bull Calf)	\$42.30	\$40.00	\$60.00	\$50.00	\$43.65	\$40.00	\$50.00	\$44.91	\$50.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$200.00	\$212.52	\$190.00	\$195.00	\$0.00	\$183.00	\$220.00	\$175.00	\$208.71
e. Grain, Mnrls & Splmnts (\$/ton)	\$252.83	\$277.71	\$317.60	\$257.90	\$304.82	\$290.22	\$343.99	\$263.05	\$263.86
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.59	26.02	28.78	29.20	26.45	20.33	23.52	26.83	28.93
g. Milkers (\$/hr with benefits & taxes)	\$12.16	\$14.71	\$14.57	\$17.73	\$12.85	\$20.13	\$11.71	\$17.40	\$16.94
h. Total Labor (\$/hr)	\$11.81	\$14.91	\$14.03	\$14.65	\$13.82	\$19.04	\$12.65	\$16.49	\$15.90
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.12	\$6.39	\$7.04	\$6.03	\$6.97	\$5.61	\$7.53	\$5.91	\$7.34
j. Milk Cow Feed Costs (\$/cwt.)	\$8.45	\$8.18	\$9.37	\$7.92	\$8.24	\$8.29	\$10.38	\$9.28	\$7.63

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2011
North Valley Herd Size 501-700

Dairy ID Number	30	31
Feed Costs		
a. Dry Roughage	\$37.70	\$33.86
b. Wet Feed & Wet Roughage	\$37.96	\$24.54
c. Concentrates	\$63.53	\$64.35
d. Minerals & Supplements	\$23.89	\$0.52
e. Pasture	\$0.00	\$0.00
Total Feed Costs	\$163.07	\$123.27
Total Feed Costs (\$/cwt)	\$9.71	\$10.82
Total Hired Labor	\$21.35	\$19.69
Total Hired Labor Costs (\$/cwt)	\$1.27	\$1.73
Total Herd Replacement	\$14.81	\$29.44
Total Replacement Costs (\$/cwt)	\$0.88	\$2.58
Total Operating Costs	\$54.60	\$43.38
Total Operating Costs (\$/cwt)	\$3.25	\$3.81
Total Milk Marketing Costs	\$15.82	\$9.27
Total Milk Marketing Costs (\$/cwt)	\$0.94	\$0.81
Total Cost (\$/Cow/Month)	\$269.65	\$225.05
Total Cost (\$/cwt)	\$16.06	\$19.76
Milk Production Data		
a. Milk Sold/Total Cow/Month/ (cwt)	16.79	11.39
b. Lbs Milk Sold/milk cow/day	68.40	43.57
c. Gross Milk Receipts (\$/cwt)	\$18.48	\$17.73
d. Mailbox Price (\$/cwt)	\$17.83	\$16.84
f. Income Over Feed Cost (\$/cwt)	\$8.12	\$6.01
g. Fat Test %	3.97%	4.05%
h. SNF Test %	9.02%	8.95%
Related Data		
a. Percent Dry Cows	18%	13%
b. Yearly Cull Rate	39%	60%
c. Avg. Value (Drop Bull Calf)	\$41.77	\$34.55
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$160.00	\$213.85
e. Grain, Mnrls & Splmnts (\$/ton)	\$310.29	\$258.03
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	22.61	19.13
g. Milkers (\$/hr with benefits & taxes)	\$17.79	\$11.97
h. Total Labor (\$/hr)	\$17.88	\$11.84
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.37	\$4.48
j. Milk Cow Feed Costs (\$/cwt.)	\$9.31	\$10.29

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2011
North Valley Herd Size 701-1300

Dairy ID Number	Averages		32	33	34	35	36	37	38
	NV Average	Herd Size 701to 1300							
Feed Costs									
a. Dry Roughage	\$30.33	\$34.48	\$55.45	\$12.52	\$26.80	\$39.58	\$39.14	\$37.19	\$47.26
b. Wet Feed & Wet Roughage	\$35.66	\$36.31	\$28.42	\$12.41	\$30.34	\$30.85	\$37.48	\$22.53	\$31.69
c. Concentrates	\$85.03	\$79.17	\$103.96	\$58.01	\$67.81	\$68.88	\$95.76	\$93.72	\$96.23
d. Minerals & Supplements	\$8.36	\$9.43	\$4.25	\$0.69	\$10.97	\$12.59	\$6.21	\$8.94	\$8.16
e. Pasture	\$0.55	\$2.25	\$0.00	\$38.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$159.93	\$161.64	\$192.08	\$121.68	\$135.92	\$151.90	\$178.59	\$162.39	\$183.34
Total Feed Costs (\$/cwt)	\$8.78	\$9.30	\$13.27	\$18.51	\$11.28	\$8.11	\$9.28	\$8.61	\$9.10
Total Hired Labor	\$29.87	\$30.40	\$36.96	\$17.25	\$31.45	\$23.13	\$42.67	\$26.99	\$40.47
Total Hired Labor Costs (\$/cwt)	\$1.64	\$1.75	\$2.55	\$2.62	\$2.61	\$1.24	\$2.22	\$1.43	\$2.01
Total Herd Replacement	\$15.99	\$14.34	\$9.53	-\$3.11	\$18.96	\$19.78	\$21.70	\$18.41	\$14.14
Total Replacement Costs (\$/cwt)	\$0.88	\$0.82	\$0.66	-\$0.47	\$1.57	\$1.06	\$1.13	\$0.98	\$1.01
Total Operating Costs	\$52.99	\$50.40	\$57.67	\$43.54	\$39.73	\$45.03	\$76.55	\$52.11	\$57.13
Total Operating Costs (\$/cwt)	\$2.91	\$2.90	\$3.98	\$6.62	\$3.30	\$2.40	\$3.98	\$2.76	\$2.84
Total Milk Marketing Costs	\$9.49	\$9.26	\$2.01	\$1.26	\$6.27	\$10.64	\$10.53	\$9.67	\$12.45
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.53	\$0.14	\$0.19	\$0.52	\$0.57	\$0.55	\$0.51	\$0.62
Total Cost (\$/Cow/Month)	\$268.26	\$266.03	\$298.25	\$180.62	\$232.33	\$250.48	\$330.05	\$269.56	\$307.52
Total Cost (\$/cwt)	\$14.73	\$15.30	\$20.60	\$27.48	\$19.28	\$13.38	\$17.14	\$14.29	\$15.26
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.22	17.38	14.48	6.57	12.05	18.73	19.26	18.87	20.15
b. Lbs Milk Sold/milk cow/day	70.25	68.11	55.75	35.32	47.82	72.04	71.74	71.32	76.31
c. Gross Milk Receipts (\$/cwt)	\$18.12	\$18.47	\$25.01	\$25.07	\$19.95	\$17.01	\$18.10	\$18.17	\$17.75
d. Mailbox Price (\$/cwt)	\$18.18	\$18.46	\$25.87	\$29.87	\$20.43	\$16.59	\$17.94	\$17.65	\$17.55
f. Income Over Feed Cost (\$/cwt)	\$9.40	\$9.16	\$12.60	\$11.35	\$9.14	\$8.48	\$8.66	\$9.05	\$8.45
g. Fat Test %	3.97%	3.83%	3.73%	4.39%	4.97%	3.56%	3.89%	3.78%	3.76%
h. SNF Test %	8.95%	8.89%	8.85%	9.25%	9.30%	8.75%	8.90%	8.93%	8.82%
Related Data									
a. Percent Dry Cows	14%	15%	13%	38%	16%	13%	11%	12%	12%
b. Yearly Cull Rate	38%	37%	27%	7%	35%	51%	44%	36%	35%
c. Avg. Value (Drop Bull Calf)	\$34.51	\$43.09	\$35.48	\$11.94	\$10.00	\$66.46	\$50.00	\$52.00	\$36.75
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$193.45	\$200.65	\$225.20	\$211.00	\$205.00	\$190.00	\$240.72	\$176.00	\$218.03
e. Grain, Mnrls & Splmnts (\$/ton)	\$280.42	\$294.67	\$404.67	\$473.82	\$273.85	\$209.49	\$276.17	\$257.62	\$265.96
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.88	24.44	20.55	13.45	21.89	29.46	27.17	29.30	29.26
g. Milkers (\$/hr with benefits & taxes)	\$14.56	\$14.05	\$20.25	\$20.33	\$14.92	\$14.72	\$11.55	\$15.08	\$16.42
h. Total Labor (\$/hr)	\$15.21	\$14.69	\$17.42	\$17.44	\$13.17	\$12.91	\$12.80	\$14.15	\$18.82
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.84	\$5.99	\$7.15	\$5.80	\$5.05	\$5.67	\$6.38	\$5.83	\$6.59
j. Milk Cow Feed Costs (\$/cwt.)	\$8.32	\$8.79	\$12.83	\$16.43	\$10.57	\$7.88	\$8.89	\$8.18	\$8.64

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2011
North Valley Herd Size 701-1300

Dairy ID Number	39	40	41	42	43	44	45	46	47
Feed Costs									
a. Dry Roughage	\$32.61	\$36.48	\$47.15	\$31.83	\$34.96	\$43.97	\$11.49	\$26.99	\$37.04
b. Wet Feed & Wet Roughage	\$44.80	\$61.07	\$23.74	\$28.03	\$34.86	\$42.42	\$44.12	\$49.26	\$39.92
c. Concentrates	\$103.16	\$55.08	\$72.43	\$76.35	\$85.41	\$77.41	\$114.06	\$45.01	\$63.31
d. Minerals & Supplements	\$1.81	\$20.49	\$2.26	\$0.20	\$2.86	\$6.48	\$8.64	\$10.38	\$36.05
e. Pasture	\$0.00	\$0.00	\$5.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$182.38	\$173.11	\$151.49	\$136.41	\$158.08	\$170.28	\$178.32	\$131.64	\$176.31
Total Feed Costs (\$/cwt)	\$9.46	\$7.84	\$11.65	\$8.38	\$9.19	\$7.82	\$8.90	\$8.12	\$9.78
Total Hired Labor									
Total Hired Labor Costs (\$/cwt)	\$2.07	\$1.34	\$2.45	\$1.16	\$1.82	\$1.61	\$1.36	\$1.97	\$1.35
Total Herd Replacement									
Total Replacement Costs (\$/cwt)	\$0.56	\$0.82	\$0.98	\$1.10	\$1.18	\$0.79	\$0.43	\$0.62	\$0.80
Total Operating Costs									
Total Operating Costs (\$/cwt)	\$2.28	\$2.62	\$3.86	\$2.09	\$3.05	\$2.43	\$2.40	\$2.82	\$2.92
Total Milk Marketing Costs									
Total Milk Marketing Costs (\$/cwt)	\$0.96	\$0.59	\$0.19	\$0.51	\$0.52	\$0.49	\$0.51	\$0.58	\$0.58
Total Cost (\$/Cow/Month)									
Total Cost (\$/cwt)	\$15.34	\$13.21	\$19.12	\$13.23	\$15.76	\$13.14	\$13.60	\$14.11	\$15.43
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	19.28	22.08	13.01	16.27	17.20	21.79	20.03	16.21	18.03
b. Lbs Milk Sold/milk cow/day	74.40	83.67	53.76	61.36	67.01	80.56	79.15	65.75	68.95
c. Gross Milk Receipts (\$/cwt)	\$18.53	\$17.64	\$25.79	\$15.90	\$18.03	\$17.12	\$16.89	\$18.07	\$17.67
d. Mailbox Price (\$/cwt)	\$17.88	\$17.15	\$29.34	\$15.48	\$17.31	\$17.18	\$16.51	\$17.77	\$17.20
f. Income Over Feed Cost (\$/cwt)	\$8.42	\$9.31	\$17.69	\$7.09	\$8.11	\$9.36	\$7.61	\$9.65	\$7.42
g. Fat Test %	3.86%	3.74%	3.95%	3.24%	3.68%	3.85%	3.68%	4.15%	3.88%
h. SNF Test %	8.74%	8.90%	9.02%	8.84%	8.67%	8.90%	8.95%	9.01%	8.85%
Related Data									
a. Percent Dry Cows	14%	12%	19%	12%	14%	10%	16%	18%	13%
b. Yearly Cull Rate	47%	50%	25%	39%	34%	38%	46%	34%	35%
c. Avg. Value (Drop Bull Calf)	\$60.00	\$40.00	\$50.00	\$43.90	\$37.04	\$50.00	\$41.85	\$41.69	\$43.39
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$203.01	\$161.09	\$220.00	\$175.00	\$187.83	\$219.40	\$0.00	\$170.14	\$231.39
e. Grain, Mnrls & Splmnts (\$/ton)	\$293.47	\$291.01	\$316.34	\$247.95	\$277.21	\$273.68	\$284.85	\$250.22	\$321.52
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.64	19.28	18.35	23.29	24.82	22.12	33.04	17.28	22.98
g. Milkers (\$/hr with benefits & taxes)	\$15.94	\$11.69	\$10.97	\$15.21	\$11.62	\$16.13	\$10.94	\$13.73	\$18.26
h. Total Labor (\$/hr)	\$16.77	\$13.12	\$12.26	\$15.08	\$12.33	\$16.64	\$13.59	\$16.14	\$16.57
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.62	\$6.30	\$5.60	\$5.06	\$5.94	\$6.09	\$6.59	\$4.87	\$6.36
j. Milk Cow Feed Costs (\$/cwt.)	\$8.90	\$7.53	\$10.41	\$8.24	\$8.86	\$7.56	\$8.32	\$7.40	\$9.23

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2011
North Valley Herd Size 1301 Plus

Dairy ID Number	Averages		48	49	50	51	52	53	54
	NV Average	Herd Size 1301plus							
Feed Costs									
a. Dry Roughage	\$30.33	\$26.75	\$32.35	\$23.34	\$40.50	\$35.14	\$11.77	\$40.65	\$19.14
b. Wet Feed & Wet Roughage	\$35.66	\$35.51	\$32.81	\$51.50	\$48.13	\$33.14	\$44.74	\$37.10	\$43.36
c. Concentrates	\$85.03	\$86.43	\$103.36	\$73.22	\$76.68	\$63.89	\$82.64	\$93.31	\$93.72
d. Minerals & Supplements	\$8.36	\$7.92	\$14.29	\$6.57	\$7.48	\$0.56	\$6.02	\$5.76	\$21.45
e. Pasture	\$0.55	\$0.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.50	\$0.00	\$0.00
Total Feed Costs	\$159.93	\$156.63	\$182.81	\$154.63	\$172.79	\$132.73	\$145.67	\$176.81	\$177.66
Total Feed Costs (\$/cwt)	\$8.78	\$8.42	\$7.88	\$8.13	\$7.83	\$7.83	\$8.71	\$10.06	\$8.91
Total Hired Labor	\$29.87	\$29.58	\$29.34	\$24.11	\$41.55	\$29.99	\$29.86	\$25.99	\$38.53
Total Hired Labor Costs (\$/cwt)	\$1.64	\$1.59	\$1.26	\$1.27	\$1.88	\$1.77	\$1.79	\$1.48	\$1.93
Total Herd Replacement	\$15.99	\$16.40	\$20.77	\$17.68	\$21.02	\$23.29	\$16.85	\$21.20	\$13.56
Total Replacement Costs (\$/cwt)	\$0.88	\$0.88	\$0.90	\$0.93	\$0.95	\$1.37	\$1.01	\$1.21	\$0.68
Total Operating Costs	\$52.99	\$54.09	\$49.37	\$61.61	\$67.06	\$52.10	\$37.50	\$42.39	\$61.94
Total Operating Costs (\$/cwt)	\$2.91	\$2.91	\$2.13	\$3.24	\$3.04	\$3.08	\$2.24	\$2.41	\$3.11
Total Milk Marketing Costs	\$9.49	\$9.04	\$11.64	\$9.53	\$10.18	\$9.71	\$10.14	\$9.95	\$13.15
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.49	\$0.50	\$0.50	\$0.46	\$0.57	\$0.61	\$0.57	\$0.66
Total Cost (\$/Cow/Month)	\$268.26	\$265.74	\$293.94	\$267.56	\$312.60	\$247.82	\$240.02	\$276.34	\$304.84
Total Cost (\$/cwt)	\$14.73	\$14.28	\$12.67	\$14.07	\$14.16	\$14.63	\$14.35	\$15.73	\$15.29
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.22	18.61	23.20	19.01	22.07	16.94	16.72	17.57	19.94
b. Lbs Milk Sold/milk cow/day	70.25	71.35	87.84	74.55	83.10	65.04	66.37	66.66	75.01
c. Gross Milk Receipts (\$/cwt)	\$18.12	\$18.10	\$16.73	\$17.50	\$16.63	\$18.15	\$17.88	\$16.83	\$18.49
d. Mailbox Price (\$/cwt)	\$18.18	\$18.31	\$16.54	\$17.68	\$16.36	\$17.93	\$18.13	\$16.44	\$18.18
f. Income Over Feed Cost (\$/cwt)	\$9.40	\$9.90	\$8.67	\$9.55	\$8.54	\$10.10	\$9.41	\$6.37	\$9.27
g. Fat Test %	3.97%	4.08%	3.53%	3.99%	3.61%	3.70%	3.95%	3.47%	3.81%
h. SNF Test %	8.95%	9.00%	8.76%	8.93%	8.79%	8.87%	9.02%	8.66%	8.85%
Related Data									
a. Percent Dry Cows	14%	13%	12%	15%	11%	13%	16%	12%	11%
b. Yearly Cull Rate	38%	38%	40%	38%	36%	48%	38%	38%	41%
c. Avg. Value (Drop Bull Calf)	\$34.51	\$27.52	\$47.00	\$37.04	\$50.00	\$50.00	\$41.83	\$50.00	\$42.98
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$193.45	\$190.46	\$220.00	\$183.00	\$181.15	\$181.49	\$189.91	\$209.51	\$172.55
e. Grain, Mnrls & Splmnts (\$/ton)	\$280.42	\$256.43	\$245.25	\$293.54	\$261.03	\$212.24	\$251.49	\$331.99	\$265.85
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.88	28.17	34.65	20.75	23.63	22.92	26.76	22.05	32.26
g. Milkers (\$/hr with benefits & taxes)	\$14.56	\$15.01	\$15.85	\$16.56	\$17.15	\$15.15	\$19.09	\$14.07	\$13.76
h. Total Labor (\$/hr)	\$15.21	\$15.90	\$15.62	\$17.39	\$18.37	\$15.35	\$19.53	\$14.28	\$14.14
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.84	\$5.68	\$6.51	\$5.71	\$6.07	\$4.82	\$5.38	\$6.21	\$6.37
j. Milk Cow Feed Costs (\$/cwt.)	\$8.32	\$7.96	\$7.41	\$7.66	\$7.30	\$7.41	\$8.11	\$9.32	\$8.50

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2011
North Valley Herd Size 1301 Plus

Dairy ID Number	55	56	57	58	59	60	61	62	63
Feed Costs									
a. Dry Roughage	\$33.55	\$42.82	\$34.69	\$32.39	\$30.37	\$31.73	\$25.32	\$2.69	\$40.29
b. Wet Feed & Wet Roughage	\$54.87	\$36.79	\$52.35	\$38.47	\$42.06	\$36.10	\$27.00	\$26.91	\$17.83
c. Concentrates	\$71.82	\$88.42	\$76.50	\$92.21	\$54.30	\$63.34	\$95.37	\$101.96	\$107.87
d. Minerals & Supplements	\$11.64	\$11.26	\$8.71	\$4.72	\$6.53	\$8.08	\$6.21	\$3.90	\$4.53
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$171.88	\$179.28	\$172.25	\$167.79	\$133.26	\$139.25	\$153.89	\$135.47	\$170.52
Total Feed Costs (\$/cwt)	\$7.53	\$8.40	\$7.62	\$9.05	\$8.36	\$9.20	\$7.37	\$8.99	\$12.00
Total Hired Labor									
Total Hired Labor Costs (\$/cwt)	\$1.49	\$1.97	\$1.48	\$1.88	\$1.77	\$1.60	\$1.91	\$1.97	\$1.49
Total Herd Replacement									
Total Replacement Costs (\$/cwt)	\$0.49	\$0.88	\$0.81	\$0.69	\$1.58	\$0.36	\$1.11	\$1.70	\$0.82
Total Operating Costs									
Total Operating Costs (\$/cwt)	\$2.83	\$1.87	\$2.89	\$2.30	\$4.28	\$3.99	\$2.75	\$3.08	\$3.67
Total Milk Marketing Costs									
Total Milk Marketing Costs (\$/cwt)	\$0.46	\$0.46	\$0.47	\$0.57	\$0.42	\$0.50	\$0.44	\$0.34	\$0.40
Total Cost (\$/Cow/Month)	\$292.37	\$290.02	\$300.13	\$268.67	\$261.50	\$236.85	\$283.53	\$242.30	\$261.17
Total Cost (\$/cwt)	\$12.81	\$13.58	\$13.27	\$14.49	\$16.40	\$15.65	\$13.59	\$16.08	\$18.38
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	22.82	21.35	22.61	18.54	15.94	15.14	20.87	15.07	14.21
b. Lbs Milk Sold/milk cow/day	89.35	81.85	83.70	72.87	59.93	59.89	78.62	60.77	53.27
c. Gross Milk Receipts (\$/cwt)	\$17.06	\$17.31	\$17.05	\$17.52	\$20.95	\$20.34	\$16.70	\$19.83	\$20.29
d. Mailbox Price (\$/cwt)	\$16.97	\$17.05	\$16.91	\$17.10	\$22.67	\$21.00	\$16.57	\$21.06	\$22.00
f. Income Over Feed Cost (\$/cwt)	\$9.44	\$8.65	\$9.29	\$8.05	\$14.31	\$11.80	\$9.19	\$12.07	\$10.00
g. Fat Test %	3.70%	3.75%	3.72%	3.74%	5.14%	5.10%	3.54%	4.82%	5.07%
h. SNF Test %	8.79%	8.88%	8.81%	8.88%	9.33%	9.42%	8.82%	9.49%	9.46%
Related Data									
a. Percent Dry Cows	15%	13%	10%	15%	11%	16%	12%	17%	11%
b. Yearly Cull Rate	31%	33%	39%	35%	44%	48%	46%	47%	38%
c. Avg. Value (Drop Bull Calf)	\$41.88	\$50.00	\$55.66	\$53.27	\$0.00	\$7.00	\$30.00	\$0.00	\$5.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$165.00	\$188.51	\$168.00	\$203.58	\$213.94	\$206.89	\$166.19	\$0.00	\$225.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$236.98	\$236.05	\$246.51	\$263.42	\$230.16	\$231.32	\$234.12	\$240.88	\$317.65
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.21	31.09	24.84	28.03	18.65	23.74	31.93	33.44	25.99
g. Milkers (\$/hr with benefits & taxes)	\$19.99	\$17.13	\$18.53	\$17.36	\$14.09	\$17.01	\$13.04	\$13.65	\$12.19
h. Total Labor (\$/hr)	\$19.53	\$18.07	\$18.80	\$17.87	\$14.37	\$18.05	\$13.88	\$16.09	\$13.73
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.29	\$6.43	\$6.08	\$6.17	\$4.81	\$5.13	\$5.52	\$5.20	\$6.07
j. Milk Cow Feed Costs (\$/cwt.)	\$7.04	\$7.85	\$7.26	\$8.47	\$8.03	\$8.56	\$7.02	\$8.55	\$11.40

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2011
North Valley Herd Size 1301 Plus

Dairy ID Number	64	65
Feed Costs		
a. Dry Roughage	\$16.53	\$20.81
b. Wet Feed & Wet Roughage	\$29.61	\$34.84
c. Concentrates	\$84.75	\$91.83
d. Minerals & Supplements	\$5.30	\$12.68
e. Pasture	\$0.00	\$0.00
Total Feed Costs	\$136.19	\$160.18
Total Feed Costs (\$/cwt)	\$8.18	\$7.30
Total Hired Labor	\$20.86	\$28.13
Total Hired Labor Costs (\$/cwt)	\$1.25	\$1.28
Total Herd Replacement	\$11.16	\$13.99
Total Replacement Costs (\$/cwt)	\$0.67	\$0.64
Total Operating Costs	\$66.07	\$43.00
Total Operating Costs (\$/cwt)	\$3.97	\$1.96
Total Milk Marketing Costs	\$8.62	\$10.50
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.48
Total Cost (\$/Cow/Month)	\$242.90	\$255.79
Total Cost (\$/cwt)	\$14.58	\$11.66
Milk Production Data		
a. Milk Sold/Total Cow/Month/ (cwt)	16.66	21.94
b. Lbs Milk Sold/milk cow/day	64.82	81.96
c. Gross Milk Receipts (\$/cwt)	\$19.44	\$17.06
d. Mailbox Price (\$/cwt)	\$19.97	\$16.79
f. Income Over Feed Cost (\$/cwt)	\$11.80	\$9.49
g. Fat Test %	4.76%	3.64%
h. SNF Test %	9.25%	8.78%
Related Data		
a. Percent Dry Cows	14%	11%
b. Yearly Cull Rate	23%	33%
c. Avg. Value (Drop Bull Calf)	\$2.00	\$35.60
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$180.01	\$162.98
e. Grain, Mnrls & Splmnts (\$/ton)	\$261.13	\$256.10
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.05	30.08
g. Milkers (\$/hr with benefits & taxes)	\$11.91	\$14.58
h. Total Labor (\$/hr)	\$14.08	\$15.67
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.01	\$5.75
j. Milk Cow Feed Costs (\$/cwt.)	\$7.74	\$7.02