

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2010
North Valley Herd Size 1 to 500

Dairy ID Number	Averages		1	2	3	4	5	6	7
	NV Average	Herd Size 1to 500							
Feed Costs									
a. Dry Roughage	\$30.29	\$32.36	\$34.90	\$73.50	\$43.35	\$46.97	\$28.93	\$51.71	\$40.17
b. Wet Feed & Wet Roughage	\$27.51	\$25.08	\$12.73	\$0.00	\$23.53	\$25.58	\$23.35	\$13.99	\$16.89
c. Concentrates	\$70.09	\$72.06	\$46.03	\$45.94	\$30.43	\$39.67	\$114.21	\$46.69	\$87.64
d. Minerals & Supplements	\$8.30	\$3.56	\$0.00	\$0.00	\$0.00	\$0.89	\$1.21	\$10.14	\$2.51
e. Pasture	\$0.77	\$1.16	\$12.39	\$11.39	\$3.71	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$136.96	\$134.23	\$106.05	\$130.83	\$101.01	\$113.11	\$167.69	\$122.54	\$147.21
Total Feed Costs (\$/cwt)	\$7.61	\$7.84	\$7.10	\$7.26	\$7.24	\$8.37	\$9.03	\$8.88	\$7.61
Total Hired Labor	\$29.52	\$33.62	\$74.24	\$19.35	\$29.47	\$32.95	\$31.38	\$35.53	\$15.52
Total Hired Labor Costs (\$/cwt)	\$1.64	\$1.96	\$4.97	\$1.07	\$2.11	\$2.44	\$1.69	\$2.57	\$0.80
Herd Replacement	\$24.88	\$23.51	\$16.72	\$24.66	\$28.49	\$21.29	\$31.23	\$18.10	\$20.54
Less: Calf Income (\$/Cow/Month)	\$7.42	\$7.25	\$8.41	\$8.87	\$7.96	\$5.75	\$10.01	\$3.81	\$6.57
Total Herd Replacement	\$17.46	\$16.25	\$8.30	\$15.79	\$20.53	\$15.54	\$21.22	\$14.30	\$13.96
Total Replacement Costs (\$/cwt)	\$0.97	\$0.95	\$0.56	\$0.88	\$1.47	\$1.15	\$1.14	\$1.04	\$0.72
Total Operating Costs	\$51.42	\$49.87	\$63.00	\$52.94	\$52.90	\$34.67	\$45.36	\$35.47	\$72.65
Total Operating Costs (\$/cwt)	\$2.86	\$2.91	\$4.22	\$2.94	\$3.79	\$2.56	\$2.44	\$2.57	\$3.76
Total Milk Marketing Costs	\$9.30	\$11.11	\$9.84	\$13.56	\$9.10	\$10.88	\$11.83	\$9.51	\$10.14
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.65	\$0.66	\$0.75	\$0.65	\$0.80	\$0.64	\$0.69	\$0.52
Total Cost (\$/Cow/Month)	\$244.65	\$245.09	\$261.43	\$232.46	\$213.01	\$207.15	\$277.48	\$217.34	\$259.48
Total Cost (\$/cwt)	\$13.60	\$14.31	\$17.50	\$12.89	\$15.26	\$15.32	\$14.94	\$15.74	\$13.42
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	17.99	17.13	14.93	18.03	13.96	13.52	18.57	13.81	19.34
b. Lbs Milk Sold/milk cow/day	69.15	65.93	55.61	66.57	58.59	52.26	69.64	50.95	74.02
c. Gross Milk Receipts (\$/cwt)	\$14.59	\$14.20	\$14.05	\$13.79	\$14.09	\$14.01	\$14.26	\$14.50	\$14.43
d. Mailbox Price (\$/cwt)	\$14.50	\$13.78	\$13.56	\$13.23	\$13.61	\$13.11	\$13.89	\$14.15	\$14.18
f. Fat Test %	3.88%	3.72%	3.87%	3.63%	3.74%	3.88%	3.62%	3.99%	3.57%
g. SNF Test %	8.92%	8.87%	8.78%	8.88%	8.66%	8.73%	8.97%	8.96%	8.72%
Related Data									
a. Percent Dry Cows	13%	13%	10%	10%	21%	14%	11%	10%	13%
b. Yearly Cull Rate	35%	34%	26%	33%	35%	27%	42%	21%	43%
c. Avg. Value (Drop Bull Calf)	\$16.34	\$24.66	\$50.29	\$32.86	\$25.67	\$25.91	\$16.67	\$40.00	\$45.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$156.18	\$148.04	\$173.00	\$148.00	\$150.00	\$135.00	\$145.00	\$150.00	\$143.52
e. Grain, Mnrls & Splmnts (\$/ton)	\$239.47	\$233.20	\$226.00	\$245.03	\$245.00	\$255.23	\$293.66	\$200.31	\$235.20
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.35	24.86	14.95	14.75	10.22	11.45	24.98	21.05	29.28
g. Milkers (\$/hr with benefits & taxes)	\$14.96	\$14.47	\$14.24	\$13.43	\$13.31	\$13.12	\$13.41	\$14.50	\$16.61
h. Total Labor (\$/hr)	\$15.45	\$14.21	\$13.61	\$11.85	\$13.92	\$13.18	\$13.35	\$13.56	\$16.61
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.94	\$4.85	\$3.41	\$4.56	\$3.64	\$4.06	\$5.86	\$4.40	\$5.43
j. Milk Cow Feed Costs (\$/cwt.)	\$7.14	\$7.36	\$6.12	\$6.85	\$6.20	\$7.77	\$8.42	\$8.63	\$7.33

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2010
North Valley Herd Size 1 to 500

Dairy ID Number	8	9	10	11	12	13	14	15	16
Feed Costs									
a. Dry Roughage	\$17.46	\$16.85	\$16.63	\$24.56	\$24.82	\$32.71	\$25.18	\$40.05	\$35.42
b. Wet Feed & Wet Roughage	\$31.19	\$35.15	\$14.44	\$26.94	\$43.40	\$26.35	\$23.91	\$28.65	\$25.31
c. Concentrates	\$34.90	\$116.97	\$63.13	\$68.62	\$91.53	\$81.25	\$34.19	\$101.91	\$85.83
d. Minerals & Supplements	\$0.31	\$1.17	\$0.56	\$8.89	\$2.81	\$7.93	\$10.98	\$1.24	\$0.28
e. Pasture	\$3.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.75	\$0.00	\$0.00
Total Feed Costs	\$87.14	\$170.13	\$94.77	\$129.00	\$162.57	\$148.25	\$96.01	\$171.86	\$146.84
Total Feed Costs (\$/cwt)	\$6.49	\$7.86	\$10.56	\$6.96	\$7.85	\$7.18	\$7.02	\$8.82	\$7.84
Total Hired Labor	\$29.55	\$51.88	\$15.71	\$39.05	\$41.35	\$26.45	\$35.24	\$30.88	\$38.85
Total Hired Labor Costs (\$/cwt)	\$2.20	\$2.40	\$1.75	\$2.11	\$2.00	\$1.28	\$2.58	\$1.59	\$2.07
Herd Replacement	\$17.96	\$18.49	\$17.97	\$25.54	\$24.91	\$24.20	\$20.99	\$22.16	\$34.93
Less: Calf Income (\$/Cow/Month)	\$5.72	\$8.09	\$5.58	\$7.82	\$7.86	\$9.94	\$7.49	\$6.13	\$6.71
Total Herd Replacement	\$12.24	\$10.40	\$12.39	\$17.72	\$17.05	\$14.26	\$13.50	\$16.03	\$28.23
Total Replacement Costs (\$/cwt)	\$0.91	\$0.48	\$1.38	\$0.96	\$0.82	\$0.69	\$0.99	\$0.82	\$1.51
Total Operating Costs	\$52.75	\$42.34	\$24.97	\$48.55	\$65.96	\$54.06	\$36.76	\$55.89	\$58.40
Total Operating Costs (\$/cwt)	\$3.93	\$1.96	\$2.78	\$2.62	\$3.19	\$2.62	\$2.69	\$2.87	\$3.12
Total Milk Marketing Costs	\$9.04	\$25.28	\$6.41	\$9.75	\$10.65	\$11.48	\$7.99	\$13.44	\$9.59
Total Milk Marketing Costs (\$/cwt)	\$0.67	\$1.17	\$0.71	\$0.53	\$0.51	\$0.56	\$0.58	\$0.69	\$0.51
Total Cost (\$/Cow/Month)	\$190.72	\$300.02	\$154.25	\$244.08	\$297.58	\$254.50	\$189.50	\$288.10	\$281.90
Total Cost (\$/cwt)	\$14.21	\$13.85	\$17.18	\$13.17	\$14.38	\$12.33	\$13.86	\$14.79	\$15.04
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	13.42	21.66	8.98	18.54	20.70	20.64	13.67	19.48	18.74
b. Lbs Milk Sold/milk cow/day	52.46	81.32	34.76	70.37	80.08	80.19	54.51	77.47	69.43
c. Gross Milk Receipts (\$/cwt)	\$13.31	\$13.67	\$13.87	\$14.83	\$14.29	\$14.02	\$14.74	\$13.98	\$14.52
d. Mailbox Price (\$/cwt)	\$12.69	\$12.41	\$13.37	\$14.47	\$14.03	\$13.75	\$14.61	\$13.51	\$14.41
f. Fat Test %	3.72%	3.62%	3.00%	3.80%	3.68%	3.67%	4.15%	3.77%	3.66%
g. SNF Test %	8.70%	8.90%	8.93%	8.84%	8.70%	8.93%	9.08%	8.80%	9.04%
Related Data									
a. Percent Dry Cows	15%	11%	14%	12%	14%	14%	16%	16%	10%
b. Yearly Cull Rate	28%	34%	26%	34%	32%	34%	28%	32%	51%
c. Avg. Value (Drop Bull Calf)	\$23.75	\$20.00	\$28.18	\$20.00	\$19.04	\$30.00	\$23.13	\$20.00	\$20.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$125.00	\$165.00	\$145.00	\$127.00	\$160.00	\$155.00	\$133.16	\$166.43	\$145.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$180.60	\$247.60	\$228.29	\$209.78	\$257.78	\$221.05	\$165.14	\$299.41	\$220.29
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	15.64	35.72	21.39	27.53	27.40	30.19	21.47	26.87	28.55
g. Milkers (\$/hr with benefits & taxes)	\$13.04	\$15.98	\$13.52	\$14.85	\$14.07	\$16.31	\$17.56	\$14.93	\$12.98
h. Total Labor (\$/hr)	\$10.62	\$16.59	\$13.52	\$17.17	\$13.10	\$15.22	\$18.33	\$13.73	\$12.71
i. Milk Cow Feed Costs (\$/Cow/Day)	\$3.09	\$6.12	\$3.44	\$4.64	\$5.99	\$5.44	\$3.55	\$6.37	\$5.16
j. Milk Cow Feed Costs (\$/cwt.)	\$5.89	\$7.53	\$9.89	\$6.59	\$7.48	\$6.78	\$6.51	\$8.22	\$7.43

Visit www.cdffa.ca.gov/dairy then click on Cost of Production to see full list of feedbacks and other reports.

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2010
North Valley Herd Size 501-700

Dairy ID Number	Averages		17	18	19	20	21	22	23
	NV Average	Herd Size 501to 700							
Feed Costs									
a. Dry Roughage	\$30.29	\$30.87	\$35.58	\$30.80	\$23.35	\$25.42	\$30.84	\$41.11	\$49.72
b. Wet Feed & Wet Roughage	\$27.51	\$25.41	\$28.11	\$20.82	\$30.93	\$38.90	\$30.70	\$22.67	\$15.76
c. Concentrates	\$70.09	\$72.89	\$96.62	\$77.85	\$82.96	\$45.79	\$89.22	\$88.04	\$65.29
d. Minerals & Supplements	\$8.30	\$8.78	\$33.06	\$12.54	\$3.49	\$0.75	\$2.84	\$8.30	\$8.89
e. Pasture	\$0.77	\$3.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20.16
Total Feed Costs	\$136.96	\$141.59	\$193.37	\$142.00	\$140.74	\$110.86	\$153.60	\$160.13	\$159.82
Total Feed Costs (\$/cwt)	\$7.61	\$8.30	\$8.91	\$7.50	\$7.52	\$7.41	\$7.59	\$8.63	\$14.32
Total Hired Labor	\$29.52	\$28.91	\$39.37	\$34.17	\$27.87	\$30.31	\$37.75	\$24.92	\$31.42
Total Hired Labor Costs (\$/cwt)	\$1.64	\$1.69	\$1.81	\$1.81	\$1.49	\$2.02	\$1.87	\$1.34	\$2.82
Herd Replacement	\$24.88	\$24.52	\$27.27	\$24.36	\$22.39	\$24.40	\$22.86	\$20.17	\$27.90
Less: Calf Income (\$/Cow/Month)	\$7.42	\$8.78	\$7.81	\$6.63	\$7.93	\$9.08	\$8.28	\$5.99	\$8.19
Total Herd Replacement	\$17.46	\$15.74	\$19.46	\$17.73	\$14.46	\$15.33	\$14.58	\$14.17	\$19.71
Total Replacement Costs (\$/cwt)	\$0.97	\$0.92	\$0.90	\$0.94	\$0.77	\$1.02	\$0.72	\$0.76	\$1.77
Total Operating Costs	\$51.42	\$46.58	\$56.17	\$41.19	\$62.59	\$37.94	\$50.06	\$42.92	\$47.42
Total Operating Costs (\$/cwt)	\$2.86	\$2.73	\$2.59	\$2.18	\$3.34	\$2.53	\$2.47	\$2.31	\$4.25
Total Milk Marketing Costs	\$9.30	\$9.96	\$11.02	\$9.55	\$14.44	\$10.70	\$12.08	\$11.52	\$2.43
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.58	\$0.51	\$0.50	\$0.77	\$0.71	\$0.60	\$0.62	\$0.22
Total Cost (\$/Cow/Month)	\$244.65	\$242.78	\$319.39	\$244.65	\$260.09	\$205.15	\$268.07	\$253.66	\$260.81
Total Cost (\$/cwt)	\$13.60	\$14.23	\$14.72	\$12.92	\$13.89	\$13.70	\$13.25	\$13.67	\$23.37
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	17.99	17.06	21.69	18.93	18.72	14.97	20.24	18.56	11.16
b. Lbs Milk Sold/milk cow/day	69.15	65.86	81.45	71.24	73.10	61.11	76.99	70.58	44.72
c. Gross Milk Receipts (\$/cwt)	\$14.59	\$14.68	\$14.78	\$13.84	\$13.39	\$14.92	\$14.14	\$13.59	\$23.52
d. Mailbox Price (\$/cwt)	\$14.50	\$14.51	\$14.41	\$13.31	\$12.71	\$14.34	\$13.70	\$12.80	\$27.53
f. Fat Test %	3.88%	3.78%	3.72%	3.91%	3.74%	3.83%	3.70%	3.76%	4.14%
g. SNF Test %	8.92%	8.77%	8.83%	8.82%	8.76%	8.88%	8.85%	8.84%	8.92%
Related Data									
a. Percent Dry Cows	13%	14%	11%	11%	15%	18%	12%	12%	17%
b. Yearly Cull Rate	35%	35%	41%	37%	28%	34%	33%	33%	27%
c. Avg. Value (Drop Bull Calf)	\$16.34	\$19.87	\$20.00	\$20.00	\$20.00	\$29.77	\$23.47	\$33.61	\$24.06
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$156.18	\$150.89	\$140.00	\$155.34	\$135.97	\$130.18	\$175.00	\$178.38	\$180.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$239.47	\$260.62	\$287.00	\$220.20	\$222.96	\$199.29	\$237.96	\$255.03	\$463.04
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.35	25.27	33.56	30.33	30.61	18.81	28.97	28.47	12.74
g. Milkers (\$/hr with benefits & taxes)	\$14.96	\$14.15	\$15.44	\$12.49	\$13.11	\$17.47	\$14.63	\$10.59	\$10.17
h. Total Labor (\$/hr)	\$15.45	\$14.11	\$16.18	\$12.39	\$12.34	\$14.94	\$17.71	\$11.78	\$10.82
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.94	\$5.14	\$6.95	\$5.06	\$5.08	\$4.21	\$5.62	\$5.66	\$5.37
j. Milk Cow Feed Costs (\$/cwt.)	\$7.14	\$7.81	\$8.53	\$7.11	\$6.95	\$6.89	\$7.30	\$8.02	\$12.02

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2010
North Valley Herd Size 501-700

Dairy ID Number	24	25	26	27	28	29	30	31	32
Feed Costs									
a. Dry Roughage	\$34.70	\$26.55	\$24.43	\$25.85	\$41.17	\$29.67	\$36.33	\$38.60	\$32.73
b. Wet Feed & Wet Roughage	\$34.84	\$28.53	\$25.40	\$26.26	\$26.08	\$25.18	\$29.79	\$22.97	\$32.21
c. Concentrates	\$71.96	\$58.63	\$52.70	\$100.19	\$70.73	\$76.11	\$78.10	\$75.42	\$60.45
d. Minerals & Supplements	\$4.57	\$4.73	\$6.19	\$8.72	\$14.92	\$2.11	\$5.31	\$4.84	\$27.13
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$146.07	\$118.44	\$108.72	\$161.01	\$152.91	\$133.07	\$149.54	\$141.83	\$152.52
Total Feed Costs (\$/cwt)	\$6.88	\$7.63	\$7.55	\$7.38	\$7.71	\$7.80	\$8.15	\$7.42	\$7.87
Total Hired Labor	\$29.40	\$33.27	\$23.63	\$41.74	\$31.30	\$33.16	\$23.73	\$27.96	\$25.62
Total Hired Labor Costs (\$/cwt)	\$1.38	\$2.14	\$1.64	\$1.91	\$1.58	\$1.94	\$1.29	\$1.46	\$1.32
Herd Replacement	\$21.26	\$47.32	\$17.69	\$24.83	\$26.81	\$25.12	\$22.35	\$30.28	\$30.66
Less: Calf Income (\$/Cow/Month)	\$7.22	\$4.11	\$6.59	\$6.58	\$9.47	\$6.84	\$7.80	\$14.45	\$8.60
Total Herd Replacement	\$14.04	\$43.22	\$11.10	\$18.25	\$17.34	\$18.27	\$14.54	\$15.83	\$22.06
Total Replacement Costs (\$/cwt)	\$0.66	\$2.78	\$0.77	\$0.84	\$0.87	\$1.07	\$0.79	\$0.83	\$1.14
Total Operating Costs	\$45.10	\$53.43	\$48.34	\$47.72	\$53.44	\$44.85	\$38.41	\$45.60	\$51.86
Total Operating Costs (\$/cwt)	\$2.12	\$3.44	\$3.36	\$2.19	\$2.69	\$2.63	\$2.09	\$2.38	\$2.68
Total Milk Marketing Costs	\$10.75	\$8.77	\$7.35	\$14.72	\$10.69	\$8.67	\$9.90	\$10.27	\$9.78
Total Milk Marketing Costs (\$/cwt)	\$0.51	\$0.56	\$0.51	\$0.67	\$0.54	\$0.51	\$0.54	\$0.54	\$0.50
Total Cost (\$/Cow/Month)	\$245.37	\$257.13	\$199.14	\$283.43	\$265.68	\$238.02	\$236.13	\$241.49	\$261.84
Total Cost (\$/cwt)	\$11.56	\$16.56	\$13.82	\$12.99	\$13.39	\$13.95	\$12.88	\$12.63	\$13.51
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	21.23	15.53	14.40	21.81	19.84	17.06	18.34	19.12	19.38
b. Lbs Milk Sold/milk cow/day	76.67	61.37	56.65	82.85	73.12	64.63	70.78	72.04	74.97
c. Gross Milk Receipts (\$/cwt)	\$14.21	\$15.40	\$14.23	\$14.53	\$13.91	\$14.58	\$13.80	\$13.78	\$13.12
d. Mailbox Price (\$/cwt)	\$13.78	\$16.35	\$14.39	\$14.21	\$13.61	\$14.03	\$13.47	\$13.34	\$12.61
f. Fat Test %	3.48%	4.73%	3.64%	3.58%	3.65%	3.81%	3.66%	3.52%	3.61%
g. SNF Test %	8.71%	9.17%	8.76%	8.89%	8.88%	8.66%	8.77%	8.71%	7.64%
Related Data									
a. Percent Dry Cows	8%	16%	15%	12%	10%	12%	14%	12%	14%
b. Yearly Cull Rate	31%	42%	37%	36%	36%	34%	29%	43%	40%
c. Avg. Value (Drop Bull Calf)	\$20.00	\$2.00	\$27.16	\$20.00	\$20.00	\$23.35	\$20.00	\$40.00	\$20.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$146.00	\$154.00	\$130.00	\$140.00	\$148.00	\$140.00	\$158.00	\$175.00	\$142.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$237.41	\$217.09	\$196.61	\$248.26	\$252.44	\$220.55	\$266.15	\$197.10	\$279.02
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	23.15	21.84	23.59	33.23	24.56	26.67	23.83	29.75	23.79
g. Milkers (\$/hr with benefits & taxes)	\$14.57	\$14.97	\$10.19	\$12.91	\$17.73	\$17.02	\$20.20	\$14.99	\$10.26
h. Total Labor (\$/hr)	\$14.03	\$17.30	\$10.77	\$13.89	\$14.65	\$16.35	\$19.10	\$13.22	\$11.31
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.16	\$4.31	\$4.09	\$5.90	\$5.45	\$4.85	\$5.38	\$5.19	\$5.50
j. Milk Cow Feed Costs (\$/cwt.)	\$6.73	\$7.02	\$7.21	\$7.12	\$7.45	\$7.50	\$7.61	\$7.20	\$7.33

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2010
North Valley Herd Size 501-700

Dairy ID Number	33	34	35
Feed Costs			
a. Dry Roughage	\$2.30	\$30.84	\$30.16
b. Wet Feed & Wet Roughage	\$7.16	\$23.70	\$17.63
c. Concentrates	\$58.88	\$88.71	\$54.56
d. Minerals & Supplements	\$5.91	\$11.18	\$2.93
e. Pasture	\$41.46	\$3.34	\$0.00
Total Feed Costs	\$115.70	\$157.77	\$105.28
Total Feed Costs (\$/cwt)	\$18.68	\$9.07	\$8.73
Total Hired Labor	\$18.10	\$21.93	\$20.81
Total Hired Labor Costs (\$/cwt)	\$2.92	\$1.26	\$1.73
Herd Replacement	\$9.89	\$23.56	\$18.59
Less: Calf Income (\$/Cow/Month)	\$23.70	\$7.81	\$6.86
Total Herd Replacement	-\$13.81	\$15.75	\$11.73
Total Replacement Costs (\$/cwt)	-\$2.23	\$0.91	\$0.97
Total Operating Costs	\$39.82	\$40.51	\$42.07
Total Operating Costs (\$/cwt)	\$6.43	\$2.33	\$3.49
Total Milk Marketing Costs	\$1.21	\$15.61	\$10.47
Total Milk Marketing Costs (\$/cwt)	\$0.19	\$0.90	\$0.87
Total Cost (\$/Cow/Month)	\$161.01	\$251.57	\$190.37
Total Cost (\$/cwt)	\$26.00	\$14.46	\$15.79
Milk Production Data			
a. Milk Sold/Total Cow/Month/ (cwt)	6.19	17.40	12.05
b. Lbs Milk Sold/milk cow/day	26.18	70.19	45.37
c. Gross Milk Receipts (\$/cwt)	\$24.80	\$14.65	\$14.18
d. Mailbox Price (\$/cwt)	\$29.15	\$14.00	\$13.15
f. Fat Test %	4.22%	3.86%	4.02%
g. SNF Test %	9.24%	9.00%	8.98%
Related Data			
a. Percent Dry Cows	21%	17%	11%
b. Yearly Cull Rate	16%	37%	41%
c. Avg. Value (Drop Bull Calf)	\$5.00	\$23.39	\$21.31
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$210.00	\$140.00	\$138.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$456.85	\$276.01	\$213.34
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	9.63	29.77	19.45
g. Milkers (\$/hr with benefits & taxes)	\$22.08	\$17.01	\$12.36
h. Total Labor (\$/hr)	\$19.28	\$16.93	\$12.52
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.25	\$6.21	\$3.70
j. Milk Cow Feed Costs (\$/cwt.)	\$16.24	\$8.84	\$8.15

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2010
North Valley Herd Size 701-1300

Dairy ID Number	Averages		36	37	38	39	40	41	42
	NV Average	Herd Size 701to 1300							
Feed Costs									
a. Dry Roughage	\$30.29	\$36.57	\$49.90	\$47.22	\$33.59	\$42.85	\$28.53	\$40.01	\$28.46
b. Wet Feed & Wet Roughage	\$27.51	\$29.92	\$30.59	\$20.49	\$24.55	\$28.77	\$24.81	\$27.50	\$23.84
c. Concentrates	\$70.09	\$70.71	\$77.55	\$95.96	\$47.33	\$79.83	\$81.18	\$69.62	\$61.98
d. Minerals & Supplements	\$8.30	\$10.68	\$13.56	\$5.58	\$0.71	\$11.14	\$21.63	\$0.92	\$2.60
e. Pasture	\$0.77	\$0.50	\$0.00	\$8.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$136.96	\$148.40	\$171.60	\$177.42	\$106.18	\$162.58	\$156.14	\$138.06	\$116.88
Total Feed Costs (\$/cwt)	\$7.61	\$7.92	\$7.06	\$11.79	\$9.53	\$8.02	\$8.52	\$7.02	\$7.03
Total Hired Labor	\$29.52	\$31.15	\$29.20	\$34.40	\$25.59	\$39.76	\$27.32	\$41.21	\$39.58
Total Hired Labor Costs (\$/cwt)	\$1.64	\$1.66	\$1.20	\$2.29	\$2.30	\$1.96	\$1.49	\$2.10	\$2.38
Herd Replacement	\$24.88	\$26.07	\$25.11	\$32.15	\$27.26	\$26.72	\$24.29	\$29.96	\$34.01
Less: Calf Income (\$/Cow/Month)	\$7.42	\$7.53	\$7.02	\$5.72	\$6.49	\$7.44	\$8.84	\$8.67	\$8.19
Total Herd Replacement	\$17.46	\$18.55	\$18.09	\$26.42	\$20.77	\$19.28	\$15.45	\$21.29	\$25.83
Total Replacement Costs (\$/cwt)	\$0.97	\$0.99	\$0.74	\$1.76	\$1.86	\$1.32	\$0.84	\$1.08	\$1.55
Total Operating Costs	\$51.42	\$52.29	\$73.54	\$55.79	\$44.55	\$52.10	\$47.57	\$66.02	\$57.25
Total Operating Costs (\$/cwt)	\$2.86	\$2.79	\$3.03	\$3.71	\$4.00	\$2.57	\$2.60	\$3.36	\$3.44
Total Milk Marketing Costs	\$9.30	\$9.41	\$11.52	\$0.43	\$5.45	\$11.83	\$9.24	\$10.15	\$8.99
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.50	\$0.47	\$0.03	\$0.49	\$0.58	\$0.50	\$0.52	\$0.54
Total Cost (\$/Cow/Month)	\$244.65	\$259.78	\$303.94	\$294.46	\$202.54	\$285.56	\$255.72	\$276.73	\$248.53
Total Cost (\$/cwt)	\$13.60	\$13.87	\$12.50	\$19.57	\$18.18	\$14.08	\$13.95	\$14.07	\$14.95
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	17.99	18.73	24.31	15.05	11.14	20.28	18.33	19.66	16.62
b. Lbs Milk Sold/milk cow/day	69.15	71.76	88.60	56.37	44.40	77.07	69.22	74.00	66.18
c. Gross Milk Receipts (\$/cwt)	\$14.59	\$15.12	\$13.73	\$26.65	\$15.39	\$13.94	\$14.85	\$14.05	\$14.79
d. Mailbox Price (\$/cwt)	\$14.50	\$14.96	\$15.32	\$26.62	\$15.70	\$13.59	\$14.49	\$13.91	\$14.18
f. Fat Test %	3.88%	3.68%	3.67%	3.70%	4.82%	3.55%	3.84%	3.45%	3.64%
g. SNF Test %	8.92%	8.83%	8.73%	8.81%	9.22%	8.83%	8.85%	8.98%	8.69%
Related Data									
a. Percent Dry Cows	13%	13%	9%	11%	16%	12%	12%	11%	16%
b. Yearly Cull Rate	35%	36%	34%	30%	33%	38%	34%	41%	46%
c. Avg. Value (Drop Bull Calf)	\$16.34	\$20.34	\$20.00	\$27.64	\$1.00	\$23.37	\$20.00	\$24.19	\$24.16
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$156.18	\$166.21	\$172.42	\$174.27	\$185.50	\$189.48	\$146.00	\$178.00	\$140.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$239.47	\$244.95	\$239.53	\$399.33	\$222.88	\$233.56	\$248.35	\$198.73	\$193.05
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.35	25.97	27.30	18.72	16.35	28.88	30.35	25.95	26.16
g. Milkers (\$/hr with benefits & taxes)	\$14.96	\$14.30	\$16.27	\$20.08	\$13.46	\$14.99	\$15.08	\$12.21	\$10.85
h. Total Labor (\$/hr)	\$15.45	\$14.75	\$15.51	\$17.20	\$12.60	\$17.46	\$14.15	\$13.12	\$12.34
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.94	\$5.35	\$6.04	\$6.37	\$3.96	\$5.85	\$5.59	\$4.97	\$4.40
j. Milk Cow Feed Costs (\$/cwt.)	\$7.14	\$7.45	\$6.81	\$11.30	\$8.92	\$7.58	\$8.07	\$6.72	\$6.66

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2010
North Valley Herd Size 701-1300

Dairy ID Number	43	44	45	46	47	48	49	50
Feed Costs								
a. Dry Roughage	\$46.80	\$33.26	\$49.54	\$26.55	\$31.69	\$28.67	\$28.67	\$41.65
b. Wet Feed & Wet Roughage	\$23.37	\$32.90	\$39.70	\$39.70	\$45.88	\$27.55	\$31.51	\$23.40
c. Concentrates	\$86.43	\$67.62	\$52.16	\$55.06	\$55.92	\$64.46	\$68.68	\$99.17
d. Minerals & Supplements	\$2.31	\$3.89	\$22.52	\$0.00	\$6.69	\$37.20	\$6.71	\$16.06
e. Pasture	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$159.90	\$137.68	\$163.92	\$121.31	\$140.17	\$157.88	\$135.56	\$180.27
Total Feed Costs (\$/cwt)	\$11.91	\$7.60	\$7.68	\$7.19	\$6.43	\$7.88	\$7.11	\$7.92
Total Hired Labor	\$32.07	\$37.87	\$29.14	\$20.66	\$35.69	\$24.30	\$25.02	\$30.39
Total Hired Labor Costs (\$/cwt)	\$2.39	\$2.09	\$1.37	\$1.23	\$1.64	\$1.21	\$1.31	\$1.33
Herd Replacement	\$25.54	\$22.74	\$23.15	\$22.09	\$27.48	\$21.80	\$23.63	\$28.22
Less: Calf Income (\$/Cow/Month)	\$8.53	\$8.24	\$7.63	\$7.12	\$7.40	\$7.25	\$7.88	\$6.40
Total Herd Replacement	\$17.02	\$14.50	\$15.51	\$14.97	\$20.08	\$14.54	\$15.75	\$21.81
Total Replacement Costs (\$/cwt)	\$1.27	\$0.80	\$0.73	\$0.89	\$0.92	\$0.73	\$0.83	\$0.96
Total Operating Costs	\$54.60	\$40.59	\$54.18	\$30.89	\$59.70	\$57.32	\$56.24	\$41.44
Total Operating Costs (\$/cwt)	\$4.07	\$2.24	\$2.54	\$1.83	\$2.74	\$2.86	\$2.95	\$1.82
Total Milk Marketing Costs	\$2.38	\$14.89	\$11.85	\$8.41	\$10.16	\$12.44	\$8.89	\$11.49
Total Milk Marketing Costs (\$/cwt)	\$0.18	\$0.82	\$0.55	\$0.50	\$0.47	\$0.62	\$0.47	\$0.50
Total Cost (\$/Cow/Month)	\$265.96	\$245.52	\$274.61	\$196.25	\$265.81	\$266.49	\$241.46	\$285.40
Total Cost (\$/cwt)	\$19.81	\$13.54	\$12.86	\$11.64	\$12.19	\$13.31	\$12.66	\$12.53
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	13.43	18.13	21.35	16.87	21.81	20.02	19.08	22.77
b. Lbs Milk Sold/milk cow/day	53.63	71.32	80.95	64.28	80.45	76.40	75.25	85.72
c. Gross Milk Receipts (\$/cwt)	\$26.63	\$14.89	\$14.24	\$13.30	\$13.44	\$13.59	\$13.35	\$13.58
d. Mailbox Price (\$/cwt)	\$27.45	\$14.38	\$13.80	\$12.96	\$13.18	\$12.99	\$13.11	\$13.27
f. Fat Test %	3.96%	3.76%	3.74%	3.49%	3.73%	3.47%	3.61%	3.60%
g. SNF Test %	9.04%	8.70%	8.80%	8.84%	8.81%	8.85%	8.91%	8.66%
Related Data								
a. Percent Dry Cows	17%	15%	12%	13%	10%	13%	15%	11%
b. Yearly Cull Rate	29%	36%	42%	33%	41%	33%	31%	36%
c. Avg. Value (Drop Bull Calf)	\$20.00	\$20.00	\$20.00	\$23.48	\$20.12	\$20.00	\$20.00	\$20.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$200.00	\$136.78	\$138.57	\$160.00	\$145.00	\$159.34	\$145.00	\$250.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$340.12	\$224.56	\$243.05	\$211.80	\$195.17	\$264.23	\$231.35	\$227.34
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	19.83	23.61	21.64	19.75	23.46	28.62	25.96	36.72
g. Milkers (\$/hr with benefits & taxes)	\$10.47	\$16.64	\$11.76	\$15.22	\$16.13	\$18.07	\$15.89	\$15.94
h. Total Labor (\$/hr)	\$11.88	\$16.60	\$13.20	\$15.03	\$16.64	\$16.38	\$16.45	\$15.71
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.66	\$4.89	\$5.91	\$4.43	\$4.97	\$5.59	\$5.02	\$6.41
j. Milk Cow Feed Costs (\$/cwt.)	\$10.56	\$6.85	\$7.30	\$6.89	\$6.17	\$7.32	\$6.67	\$7.48

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2010
North Valley Herd Size 1301 Plus

Dairy ID Number	Averages		51	52	53	54	55	56	57
	NV Average	Herd Size 1301plus							
Feed Costs									
a. Dry Roughage	\$30.29	\$27.77	\$24.31	\$32.41	\$25.99	\$32.64	\$29.71	\$22.59	\$27.77
b. Wet Feed & Wet Roughage	\$27.51	\$27.50	\$25.25	\$36.09	\$21.88	\$32.20	\$26.47	\$35.98	\$37.69
c. Concentrates	\$70.09	\$68.92	\$53.40	\$69.28	\$84.25	\$39.90	\$63.47	\$83.20	\$69.17
d. Minerals & Supplements	\$8.30	\$7.85	\$8.93	\$5.40	\$8.03	\$13.47	\$7.04	\$1.11	\$25.60
e. Pasture	\$0.77	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$1.52	\$0.00	\$0.00
Total Feed Costs	\$136.96	\$132.09	\$111.88	\$143.18	\$140.15	\$118.21	\$128.21	\$142.87	\$160.23
Total Feed Costs (\$/cwt)	\$7.61	\$7.31	\$7.56	\$6.28	\$7.64	\$7.51	\$8.12	\$7.56	\$7.74
Total Hired Labor	\$29.52	\$28.70	\$23.84	\$33.76	\$23.11	\$30.87	\$33.85	\$26.35	\$36.66
Total Hired Labor Costs (\$/cwt)	\$1.64	\$1.59	\$1.61	\$1.48	\$1.26	\$1.96	\$2.14	\$1.39	\$1.77
Herd Replacement	\$24.88	\$24.70	\$32.71	\$30.13	\$28.06	\$15.84	\$26.62	\$25.21	\$23.37
Less: Calf Income (\$/Cow/Month)	\$7.42	\$7.04	\$7.76	\$6.29	\$8.35	\$6.62	\$5.10	\$8.63	\$5.35
Total Herd Replacement	\$17.46	\$17.66	\$24.95	\$23.84	\$19.71	\$9.22	\$21.52	\$16.58	\$18.02
Total Replacement Costs (\$/cwt)	\$0.97	\$0.98	\$1.69	\$1.05	\$1.07	\$0.59	\$1.36	\$0.88	\$0.87
Total Operating Costs	\$51.42	\$52.56	\$53.28	\$70.51	\$40.50	\$49.88	\$40.17	\$41.71	\$60.08
Total Operating Costs (\$/cwt)	\$2.86	\$2.91	\$3.60	\$3.09	\$2.21	\$3.17	\$2.54	\$2.21	\$2.90
Total Milk Marketing Costs	\$9.30	\$8.90	\$6.20	\$10.30	\$9.10	\$8.47	\$9.08	\$9.95	\$13.49
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.49	\$0.42	\$0.45	\$0.50	\$0.54	\$0.58	\$0.53	\$0.65
Total Cost (\$/Cow/Month)	\$244.65	\$239.92	\$220.16	\$281.59	\$232.58	\$216.65	\$232.83	\$237.46	\$288.48
Total Cost (\$/cwt)	\$13.60	\$13.28	\$14.87	\$12.36	\$12.68	\$13.75	\$14.75	\$12.57	\$13.93
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	17.99	18.07	14.81	22.79	18.34	15.75	15.79	18.89	20.71
b. Lbs Milk Sold/milk cow/day	69.15	69.45	57.57	85.31	72.76	64.34	64.33	72.03	76.98
c. Gross Milk Receipts (\$/cwt)	\$14.59	\$14.42	\$15.47	\$13.08	\$13.43	\$14.26	\$14.47	\$13.39	\$15.15
d. Mailbox Price (\$/cwt)	\$14.50	\$14.41	\$15.88	\$12.82	\$12.93	\$14.13	\$14.66	\$13.03	\$14.85
f. Fat Test %	3.88%	4.00%	4.79%	3.49%	3.58%	4.07%	3.94%	3.30%	3.85%
g. SNF Test %	8.92%	9.00%	9.35%	8.82%	8.94%	8.99%	9.06%	8.66%	8.87%
Related Data									
a. Percent Dry Cows	13%	13%	14%	11%	16%	18%	18%	13%	10%
b. Yearly Cull Rate	35%	35%	33%	34%	39%	25%	40%	32%	44%
c. Avg. Value (Drop Bull Calf)	\$16.34	\$12.93	\$0.00	\$16.43	\$23.36	\$23.42	\$23.09	\$20.00	\$20.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$156.18	\$154.49	\$146.80	\$146.56	\$162.73	\$134.22	\$159.55	\$129.21	\$143.56
e. Grain, Mnrls & Splmnts (\$/ton)	\$239.47	\$219.28	\$203.59	\$208.16	\$227.96	\$193.35	\$225.20	\$271.27	\$234.68
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.35	26.92	22.18	25.22	30.40	21.83	25.15	22.61	29.82
g. Milkers (\$/hr with benefits & taxes)	\$14.96	\$15.54	\$16.93	\$17.60	\$11.69	\$13.64	\$17.59	\$13.04	\$14.69
h. Total Labor (\$/hr)	\$15.45	\$16.32	\$17.93	\$18.09	\$13.94	\$15.68	\$18.46	\$13.38	\$15.01
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.94	\$4.75	\$3.98	\$4.95	\$5.16	\$4.34	\$4.91	\$5.08	\$5.70
j. Milk Cow Feed Costs (\$/cwt.)	\$7.14	\$6.84	\$6.91	\$5.80	\$7.09	\$6.75	\$7.63	\$7.05	\$7.40

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2010
North Valley Herd Size 1301 Plus

Dairy ID Number	58	59	60	61	62	63	64	65	66
Feed Costs									
a. Dry Roughage	\$36.35	\$32.70	\$30.38	\$29.89	\$33.79	\$30.66	\$27.50	\$24.42	\$2.88
b. Wet Feed & Wet Roughage	\$32.99	\$26.68	\$39.13	\$31.56	\$36.19	\$26.10	\$28.76	\$30.09	\$24.26
c. Concentrates	\$68.80	\$76.48	\$70.06	\$80.97	\$43.22	\$62.72	\$59.78	\$90.95	\$85.77
d. Minerals & Supplements	\$11.53	\$9.21	\$10.20	\$6.46	\$5.62	\$7.05	\$4.87	\$6.12	\$3.36
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$149.67	\$145.07	\$149.76	\$148.87	\$118.81	\$126.53	\$120.92	\$151.57	\$116.27
Total Feed Costs (\$/cwt)	\$6.50	\$6.73	\$6.52	\$8.20	\$7.24	\$6.99	\$7.66	\$7.29	\$8.08
Total Hired Labor	\$30.60	\$34.84	\$29.33	\$31.41	\$28.55	\$32.75	\$27.59	\$29.87	\$38.60
Total Hired Labor Costs (\$/cwt)	\$1.33	\$1.61	\$1.28	\$1.73	\$1.74	\$1.81	\$1.75	\$1.44	\$2.68
Herd Replacement	\$23.99	\$29.83	\$23.64	\$25.88	\$27.79	\$23.01	\$10.31	\$43.63	\$36.18
Less: Calf Income (\$/Cow/Month)	\$7.50	\$6.26	\$5.71	\$11.29	\$7.29	\$7.52	\$5.53	\$10.17	\$7.80
Total Herd Replacement	\$16.49	\$23.57	\$17.93	\$14.58	\$20.50	\$15.49	\$4.78	\$33.46	\$28.37
Total Replacement Costs (\$/cwt)	\$0.72	\$1.09	\$0.78	\$0.80	\$1.25	\$0.86	\$0.30	\$1.61	\$1.97
Total Operating Costs	\$61.01	\$45.02	\$67.63	\$41.23	\$65.06	\$54.82	\$50.45	\$60.20	\$44.27
Total Operating Costs (\$/cwt)	\$2.65	\$2.09	\$2.94	\$2.27	\$3.96	\$3.03	\$3.20	\$2.90	\$3.08
Total Milk Marketing Costs	\$10.56	\$9.73	\$10.54	\$9.77	\$6.55	\$16.09	\$6.20	\$9.88	\$5.42
Total Milk Marketing Costs (\$/cwt)	\$0.46	\$0.45	\$0.46	\$0.54	\$0.40	\$0.89	\$0.39	\$0.48	\$0.38
Total Cost (\$/Cow/Month)	\$268.34	\$258.23	\$275.19	\$245.87	\$239.47	\$245.68	\$209.94	\$284.98	\$232.94
Total Cost (\$/cwt)	\$11.65	\$11.97	\$11.98	\$13.54	\$14.59	\$13.56	\$13.30	\$13.71	\$16.19
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	23.04	21.57	22.97	18.16	16.42	18.11	15.79	20.79	14.39
b. Lbs Milk Sold/milk cow/day	88.33	81.86	84.66	71.83	60.94	67.84	61.46	76.52	57.45
c. Gross Milk Receipts (\$/cwt)	\$14.42	\$13.91	\$13.82	\$13.95	\$16.04	\$15.03	\$15.43	\$13.46	\$15.54
d. Mailbox Price (\$/cwt)	\$14.34	\$13.66	\$13.72	\$13.50	\$17.24	\$14.30	\$15.75	\$13.32	\$16.43
f. Fat Test %	3.58%	3.70%	3.51%	3.57%	4.80%	3.67%	4.78%	3.54%	4.78%
g. SNF Test %	8.76%	8.89%	8.85%	8.93%	9.33%	8.93%	9.27%	8.79%	9.43%
Related Data									
a. Percent Dry Cows	13%	12%	10%	16%	10%	11%	14%	9%	17%
b. Yearly Cull Rate	33%	35%	33%	32%	34%	38%	42%	58%	37%
c. Avg. Value (Drop Bull Calf)	\$25.41	\$16.43	\$22.10	\$24.54	\$0.00	\$18.14	\$2.00	\$15.00	\$0.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$144.12	\$150.00	\$143.67	\$151.13	\$185.00	\$135.16	\$154.00	\$148.82	\$0.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$212.36	\$207.39	\$210.19	\$224.37	\$207.60	\$210.44	\$217.93	\$228.28	\$206.62
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.90	29.27	27.53	29.90	17.15	23.19	21.71	30.97	32.27
g. Milkers (\$/hr with benefits & taxes)	\$16.80	\$16.65	\$16.09	\$15.51	\$12.97	\$13.18	\$17.57	\$16.31	\$19.95
h. Total Labor (\$/hr)	\$16.56	\$17.46	\$16.50	\$16.56	\$14.07	\$13.65	\$18.57	\$16.02	\$20.82
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.39	\$5.08	\$5.21	\$5.46	\$4.19	\$4.45	\$4.37	\$5.38	\$4.17
j. Milk Cow Feed Costs (\$/cwt.)	\$6.10	\$6.21	\$6.15	\$7.60	\$6.87	\$6.56	\$7.11	\$7.04	\$7.27

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2010
North Valley Herd Size 1301 Plus

Dairy ID Number	67	68	69
Feed Costs			
a. Dry Roughage	\$40.14	\$21.60	\$30.89
b. Wet Feed & Wet Roughage	\$18.42	\$22.91	\$21.17
c. Concentrates	\$77.88	\$54.08	\$69.20
d. Minerals & Supplements	\$4.66	\$8.68	\$8.83
e. Pasture	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$141.10	\$107.27	\$130.10
Total Feed Costs (\$/cwt)	\$9.28	\$7.08	\$6.49
Total Hired Labor	\$27.32	\$19.27	\$24.70
Total Hired Labor Costs (\$/cwt)	\$1.80	\$1.27	\$1.23
Herd Replacement	\$14.99	\$15.78	\$25.60
Less: Calf Income (\$/Cow/Month)	\$4.89	\$6.99	\$6.40
Total Herd Replacement	\$10.10	\$8.79	\$19.20
Total Replacement Costs (\$/cwt)	\$0.66	\$0.58	\$0.96
Total Operating Costs	\$53.07	\$57.19	\$46.49
Total Operating Costs (\$/cwt)	\$3.49	\$3.78	\$2.32
Total Milk Marketing Costs	\$5.95	\$7.83	\$9.41
Total Milk Marketing Costs (\$/cwt)	\$0.39	\$0.52	\$0.47
Total Cost (\$/Cow/Month)	\$237.54	\$200.35	\$229.91
Total Cost (\$/cwt)	\$15.62	\$13.23	\$11.46
Milk Production Data			
a. Milk Sold/Total Cow/Month/ (cwt)	15.21	15.14	20.05
b. Lbs Milk Sold/milk cow/day	61.18	58.50	75.12
c. Gross Milk Receipts (\$/cwt)	\$15.55	\$15.29	\$13.35
d. Mailbox Price (\$/cwt)	\$16.06	\$15.34	\$13.08
f. Fat Test %	4.87%	4.71%	3.56%
g. SNF Test %	9.30%	9.28%	8.75%
Related Data			
a. Percent Dry Cows	17%	14%	11%
b. Yearly Cull Rate	38%	20%	32%
c. Avg. Value (Drop Bull Calf)	\$2.00	\$2.00	\$21.62
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$195.66	\$170.00	\$146.88
e. Grain, Mnrls & Splmnts (\$/ton)	\$254.82	\$209.29	\$212.13
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	24.80	22.48	27.21
g. Milkers (\$/hr with benefits & taxes)	\$13.70	\$13.13	\$16.76
h. Total Labor (\$/hr)	\$16.02	\$14.46	\$17.19
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.26	\$3.86	\$4.67
j. Milk Cow Feed Costs (\$/cwt.)	\$8.60	\$6.60	\$6.22