

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2016
North Coast

Dairy ID Number	Average	1	2	3	4	5	6	7	8
Feed Costs									
a. Dry Roughage	\$54.28	\$32.25	\$32.24	\$45.88	\$34.54	\$63.67	\$16.99	\$40.99	\$63.92
b. Wet Feed & Wet Roughage	\$20.04	\$9.88	\$0.00	\$32.80	\$33.23	\$13.56	\$0.00	\$62.11	\$0.00
c. Concentrates	\$85.03	\$78.97	\$37.48	\$62.66	\$52.24	\$103.01	\$123.60	\$112.16	\$120.42
d. Minerals & Supplements	\$2.45	\$11.71	\$0.00	\$1.41	\$0.00	\$4.48	\$0.00	\$15.77	\$0.45
e. Pasture	\$63.08	\$99.34	\$53.92	\$46.26	\$106.26	\$33.07	\$17.37	\$42.44	\$83.12
Total Feed Costs	\$224.87	\$232.15	\$123.64	\$189.01	\$226.28	\$217.79	\$157.96	\$273.47	\$267.90
Total Feed Costs (\$/cwt)	\$16.68	\$20.60	\$9.41	\$14.31	\$9.97	\$14.47	\$17.30	\$17.29	\$23.24
Total Hired Labor	\$47.52	\$150.32	\$41.73	\$40.22	\$53.41	\$61.02	\$6.31	\$67.42	\$29.52
Total Hired Labor Costs (\$/cwt)	\$3.53	\$13.34	\$3.18	\$3.04	\$2.35	\$4.05	\$0.69	\$4.26	\$2.56
Total Herd Replacement	\$26.61	\$37.01	\$18.37	\$31.43	\$33.73	\$19.49	\$18.33	\$26.65	\$25.59
Total Replacement Costs (\$/cwt)	\$1.97	\$3.28	\$1.40	\$2.38	\$1.49	\$1.29	\$2.01	\$1.69	\$2.22
Total Operating Costs	\$52.76	\$139.90	\$57.85	\$38.16	\$41.46	\$50.28	\$66.47	\$98.74	\$44.96
Total Operating Costs (\$/cwt)	\$3.91	\$12.41	\$4.40	\$2.89	\$1.83	\$3.34	\$7.28	\$6.24	\$3.90
Total Milk Marketing Costs	\$5.37	\$4.07	\$3.01	\$7.45	\$12.65	\$9.25	\$4.19	\$5.29	\$3.13
Total Milk Marketing Costs (\$/cwt)	\$0.40	\$0.36	\$0.23	\$0.56	\$0.56	\$0.61	\$0.46	\$0.33	\$0.27
Total Cost (\$/Cow/Month)	\$357.13	\$563.45	\$244.59	\$306.28	\$367.53	\$357.83	\$253.26	\$471.57	\$371.10
Total Cost (\$/cwt)	\$26.50	\$49.99	\$18.61	\$23.18	\$16.19	\$23.77	\$27.73	\$29.82	\$32.19
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	13.48	11.27	13.14	13.21	22.70	15.06	9.13	15.81	11.53
b. Lbs Milk Sold/milk cow/day	51.53	43.97	55.28	52.99	85.43	59.20	37.21	56.42	43.86
c. Gross Milk Receipts (\$/cwt)	\$28.80	\$32.17	\$14.11	\$15.55	\$13.63	\$32.23	\$36.28	\$33.20	\$42.65
d. Mailbox Price (\$/cwt)	\$30.26	\$32.28	\$14.25	\$15.47	\$13.72	\$30.58	\$37.32	\$34.59	\$44.05
f. Income Over Feed Cost (\$/cwt)	\$13.58	\$11.68	\$4.84	\$1.17	\$3.75	\$16.11	\$20.03	\$17.29	\$20.81
g. Fat Test %	3.76%	3.89%	3.54%	4.13%	3.38%	3.74%	4.07%	3.65%	4.65%
h. SNF Test %	8.75%	8.98%	8.64%	8.91%	8.38%	8.87%	9.39%	8.56%	9.29%
Related Data									
a. Percent Dry Cows	14%	16%	22%	18%	12%	16%	19%	8%	13%
b. Yearly Cull Rate	37%	261%	22%	36%	58%	37%	16%	30%	32%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.17	\$0.40	\$0.18	\$0.11	\$0.11	\$0.22	\$0.06	\$0.14	\$0.13
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$330.09	\$347.00	\$226.65	\$313.89	\$260.00	\$325.00	\$0.00	\$375.00	\$364.84
e. Grain, Mnrls & Splmnts (\$/ton)	\$485.26	\$534.85	\$244.72	\$474.91	\$297.03	\$489.61	\$559.09	\$504.25	\$555.11
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	13.74	13.24	12.86	10.67	13.00	17.26	18.00	18.10	14.87
g. Milkers (\$/hr with benefits & taxes)	\$17.19	\$18.18	\$16.37	\$12.81	\$19.29	\$16.22	\$0.00	\$15.32	\$23.00
h. Total Labor (\$/hr)	\$17.54	\$17.98	\$16.49	\$12.58	\$19.43	\$17.37	\$17.21	\$14.54	\$21.63
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.10	\$8.41	\$4.61	\$6.95	\$8.19	\$8.31	\$6.20	\$9.46	\$9.21
j. Milk Cow Feed Costs (\$/cwt.)	\$15.71	\$19.13	\$8.33	\$13.12	\$9.59	\$14.03	\$16.67	\$16.76	\$21.01

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Dairy ID Number	9	10	11	12	13
Feed Costs					
a. Dry Roughage	\$46.83	\$69.02	\$79.02	\$47.92	\$66.59
b. Wet Feed & Wet Roughage	\$18.53	\$34.50	\$2.23	\$8.03	\$45.15
c. Concentrates	\$92.38	\$50.96	\$66.49	\$106.12	\$83.26
d. Minerals & Supplements	\$3.77	\$0.00	\$1.40	\$0.00	\$1.68
e. Pasture	\$59.11	\$63.93	\$103.00	\$115.59	\$34.60
Total Feed Costs	\$220.62	\$218.42	\$252.14	\$277.65	\$231.29
Total Feed Costs (\$/cwt)	\$17.01	\$21.53	\$22.57	\$19.59	\$16.69
Total Hired Labor	\$61.28	\$37.53	\$34.13	\$47.16	\$39.71
Total Hired Labor Costs (\$/cwt)	\$4.73	\$3.70	\$3.06	\$3.33	\$2.87
Total Herd Replacement	\$19.22	\$17.87	\$25.90	\$19.90	\$44.53
Total Replacement Costs (\$/cwt)	\$1.48	\$1.76	\$2.32	\$1.40	\$3.21
Total Operating Costs	\$41.15	\$87.96	\$38.13	\$24.94	\$64.18
Total Operating Costs (\$/cwt)	\$3.17	\$8.67	\$3.41	\$1.76	\$4.63
Total Milk Marketing Costs	\$3.43	\$4.41	\$3.81	\$7.20	\$3.09
Total Milk Marketing Costs (\$/cwt)	\$0.26	\$0.44	\$0.34	\$0.51	\$0.22
Total Cost (\$/Cow/Month)	\$345.70	\$366.20	\$354.12	\$376.86	\$382.80
Total Cost (\$/cwt)	\$26.66	\$36.09	\$31.69	\$26.59	\$27.63
Milk Production Data					
a. Milk Sold/Total Cow/Month/ (cwt)	12.97	10.15	11.17	14.17	13.86
b. Lbs Milk Sold/milk cow/day	45.50	33.45	43.09	54.06	53.07
c. Gross Milk Receipts (\$/cwt)	\$32.89	\$40.20	\$12.46	\$33.17	\$37.25
d. Mailbox Price (\$/cwt)	\$33.68	\$41.24	\$27.17	\$35.37	\$37.03
f. Income Over Feed Cost (\$/cwt)	\$16.67	\$19.71	\$4.60	\$15.78	\$20.33
g. Fat Test %	3.78%	4.59%	3.55%	3.51%	3.65%
h. SNF Test %	8.56%	9.00%	8.63%	8.55%	8.76%
Related Data					
a. Percent Dry Cows	6%	0%	15%	14%	14%
b. Yearly Cull Rate	37%	18%	21%	22%	40%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.22	\$0.00	\$0.15	\$0.13	\$0.20
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$294.09	\$379.23	\$365.00	\$365.54	\$330.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$547.42	\$528.44	\$568.32	\$567.17	\$435.87
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	12.00	6.36	9.21	14.00	13.78
g. Milkers (\$/hr with benefits & taxes)	\$18.66	\$19.96	\$13.64	\$18.61	\$20.16
h. Total Labor (\$/hr)	\$19.49	\$17.45	\$15.08	\$18.81	\$21.22
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.30	\$7.20	\$8.92	\$10.22	\$8.24
j. Milk Cow Feed Costs (\$/cwt.)	\$16.05	\$21.53	\$20.71	\$18.90	\$15.53