

**CDFA - DAIRY MARKETING BRANCH  
FEEDBACK - Quarter 4, 2010**

**4th Quarter Jersey**

Dairy ID Number	Averages	1	2	3	4	5	6	7	8
<b>Feed Costs</b>	Jersey								
a. Dry Roughage	\$27.65	\$44.16	\$38.00	\$30.13	\$31.60	\$32.21	\$29.90	\$24.28	\$32.21
b. Wet Feed & Wet Roughage	\$25.78	\$0.00	\$29.27	\$21.07	\$26.66	\$40.33	\$19.10	\$27.32	\$24.88
c. Concentrates	\$76.95	\$37.41	\$73.83	\$78.69	\$74.97	\$53.91	\$88.96	\$66.16	\$69.84
d. Minerals & Supplements	\$7.74	\$1.17	\$0.24	\$13.68	\$15.19	\$5.41	\$20.76	\$12.32	\$8.24
e. Pasture	\$0.37	\$20.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$138.48	\$103.03	\$141.34	\$143.58	\$148.43	\$131.87	\$158.72	\$130.08	\$135.17
<b>Total Feed Costs (\$/cwt)</b>	\$9.59	\$11.73	\$10.22	\$10.13	\$10.35	\$9.03	\$11.10	\$8.21	\$10.02
<b>Total Hired Labor</b>	\$27.11	\$25.04	\$26.80	\$28.36	\$24.03	\$27.81	\$26.51	\$19.95	\$20.35
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.88	\$2.85	\$1.94	\$2.00	\$1.68	\$1.90	\$1.85	\$1.26	\$1.51
<b>Herd Replacement</b>	\$20.84	\$17.64	\$29.78	\$19.14	\$23.60	\$30.44	\$31.85	\$16.41	\$19.88
<b>Less: Calf. Income (\$/Cow/Month)</b>	\$3.69	\$0.00	\$2.23	\$3.30	\$3.66	\$6.77	\$2.85	\$4.34	\$2.72
<b>Total Herd Replacement</b>	\$17.15	\$17.64	\$27.55	\$15.84	\$19.93	\$23.66	\$28.99	\$12.07	\$17.16
<b>Total Replacement Costs (\$/cwt)</b>	\$1.19	\$2.01	\$1.99	\$1.12	\$1.39	\$1.62	\$2.03	\$0.76	\$1.27
<b>Total Operating Costs</b>	\$54.63	\$40.92	\$51.40	\$48.44	\$56.03	\$62.08	\$74.87	\$66.94	\$43.34
<b>Total Operating Costs (\$/cwt)</b>	\$3.78	\$4.66	\$3.71	\$3.42	\$3.91	\$4.25	\$5.23	\$4.23	\$3.21
<b>Total Milk Marketing Costs</b>	\$6.77	\$3.01	\$7.15	\$7.43	\$7.08	\$6.41	\$7.16	\$8.40	\$7.12
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.47	\$0.34	\$0.52	\$0.52	\$0.49	\$0.44	\$0.50	\$0.53	\$0.53
<b>Total Cost (\$/Cow/Month)</b>	\$244.15	\$189.63	\$254.24	\$243.63	\$255.50	\$251.83	\$296.25	\$237.45	\$223.14
<b>Total Cost (\$/cwt)</b>	\$16.91	\$21.58	\$18.38	\$17.19	\$17.81	\$17.24	\$20.71	\$14.99	\$16.54
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	14.44	8.79	13.84	14.18	14.35	14.61	14.31	15.84	13.49
b. Lbs Milk Sold/milk cow/day	55.25	28.95	50.13	52.18	53.32	55.23	54.25	60.49	51.52
c. Gross Milk Receipts (\$/cwt)	\$18.47	\$17.88	\$18.51	\$18.60	\$18.42	\$19.10	\$18.80	\$17.96	\$18.40
d. Mailbox Price (\$/cwt)	\$18.84	\$17.73	\$19.39	\$19.79	\$19.11	\$20.43	\$19.83	\$17.78	\$18.89
f. Fat Test %	4.92%	5.25%	4.97%	4.93%	4.90%	5.08%	5.09%	4.74%	4.90%
g. SNF Test %	9.46%	9.51%	9.39%	9.58%	9.41%	9.41%	9.45%	9.34%	9.41%
<b>Related Data</b>									
a. Percent Dry Cows	15%	1%	10%	11%	12%	14%	14%	15%	15%
b. Yearly Cull Rate	36%	24%	42%	36%	37%	40%	42%	22%	25%
c. Avg. Value (/Drop Bull Calf)	\$2.21	\$0.00	\$0.00	\$0.00	\$0.00	\$2.00	\$0.00	\$3.00	\$0.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$191.51	\$191.00	\$166.25	\$163.30	\$185.00	\$208.58	\$201.01	\$186.66	\$180.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$255.52	\$281.78	\$264.82	\$265.94	\$274.73	\$249.91	\$273.13	\$238.75	\$230.30
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.70	9.00	19.94	24.75	23.67	17.60	29.93	24.41	25.44
g. Milkers (\$/hr with benefits & taxes)	\$13.53	\$14.80	\$11.17	\$11.31	\$14.83	\$14.55	\$10.83	\$13.61	\$10.94
h. Total Labor (\$/hr)	\$15.31	\$15.22	\$12.10	\$12.44	\$15.77	\$15.66	\$11.94	\$15.03	\$12.71
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.96	\$3.35	\$4.93	\$5.02	\$5.23	\$4.65	\$5.69	\$4.65	\$4.87
j. Milk Cow Feed Costs (\$/cwt)	\$8.97	\$11.56	\$9.84	\$9.61	\$9.81	\$8.42	\$10.48	\$7.69	\$9.46

**CDFA - DAIRY MARKETING BRANCH  
FEEDBACK - Quarter 4, 2010**

**4th Quarter Jersey**

Dairy ID Number	9	10	11	12	13	14
<b>Feed Costs</b>						
a. Dry Roughage	\$28.44	\$35.76	\$29.50	\$2.28	\$19.89	\$40.02
b. Wet Feed & Wet Roughage	\$34.66	\$21.35	\$36.54	\$25.11	\$22.67	\$16.76
c. Concentrates	\$67.25	\$66.36	\$63.32	\$102.77	\$85.10	\$96.75
d. Minerals & Supplements	\$4.66	\$6.64	\$4.72	\$8.18	\$5.92	\$2.17
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$135.01	\$130.11	\$134.09	\$138.34	\$133.57	\$155.71
<b>Total Feed Costs (\$/cwt)</b>	\$8.79	\$10.83	\$8.94	\$8.86	\$10.82	\$10.97
<b>Total Hired Labor</b>	\$48.59	\$28.34	\$27.88	\$33.69	\$33.70	\$27.16
<b>Total Hired Labor Costs (\$/cwt)</b>	\$3.16	\$2.36	\$1.86	\$2.16	\$2.73	\$1.91
<b>Herd Replacement</b>	\$39.42	\$21.15	\$14.36	\$32.81	\$12.76	\$13.93
Less: Calf. Income (\$/Cow/Month)	\$2.27	\$3.77	\$3.12	\$4.95	\$2.99	\$2.86
<b>Total Herd Replacement</b>	\$37.14	\$17.37	\$11.25	\$27.86	\$9.77	\$11.08
<b>Total Replacement Costs (\$/cwt)</b>	\$2.42	\$1.45	\$0.75	\$1.78	\$0.79	\$0.78
<b>Total Operating Costs</b>	\$61.76	\$48.95	\$55.07	\$47.28	\$41.06	\$53.96
<b>Total Operating Costs (\$/cwt)</b>	\$4.02	\$4.07	\$3.67	\$3.03	\$3.33	\$3.80
<b>Total Milk Marketing Costs</b>	\$9.51	\$6.11	\$5.62	\$6.42	\$6.12	\$5.79
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.62	\$0.51	\$0.37	\$0.41	\$0.50	\$0.41
<b>Total Cost (\$/Cow/Month)</b>	\$292.02	\$230.89	\$233.90	\$253.59	\$224.23	\$253.69
<b>Total Cost (\$/cwt)</b>	\$19.00	\$19.22	\$15.60	\$16.24	\$18.16	\$17.87
<b>Milk Production Data</b>						
a. Milk Sold/Total Cow/Month/ (cwt)	15.37	12.01	15.00	15.61	12.34	14.19
b. Lbs Milk Sold/milk cow/day	58.68	46.37	57.98	60.93	48.72	56.40
c. Gross Milk Receipts (\$/cwt)	\$18.74	\$18.47	\$18.85	\$18.20	\$18.30	\$18.82
d. Mailbox Price (\$/cwt)	\$19.72	\$18.39	\$18.84	\$18.35	\$18.93	\$19.03
f. Fat Test %	4.99%	4.95%	5.09%	4.73%	4.84%	5.06%
g. SNF Test %	9.39%	9.38%	9.50%	9.61%	9.45%	9.51%
<b>Related Data</b>						
a. Percent Dry Cows	15%	16%	16%	16%	17%	18%
b. Yearly Cull Rate	86%	30%	51%	47%	34%	30%
c. Avg. Value (/Drop Bull Calf)	\$3.00	\$1.00	\$3.00	\$5.00	\$0.00	\$3.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$200.00	\$204.03	\$200.00	\$0.00	\$179.87	\$209.41
e. Grain, Mnrls & Splmnts (\$/ton)	\$227.12	\$254.97	\$227.59	\$226.48	\$268.27	\$291.93
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	23.55	21.53	22.43	36.06	26.32	26.02
g. Milkers (\$/hr with benefits & taxes)	\$16.69	\$14.39	\$18.43	\$15.26	\$12.98	\$12.99
h. Total Labor (\$/hr)	\$19.45	\$14.40	\$20.06	\$17.87	\$14.04	\$15.64
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.84	\$4.82	\$4.81	\$5.00	\$4.93	\$5.66
j. Milk Cow Feed Costs (\$/cwt)	\$8.24	\$10.40	\$8.29	\$8.21	\$10.12	\$10.04