

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2010**  
**3rd Quarter Jersey**

Dairy ID Number	Averages	1	2	3	4	5	6	7	8
<b>Feed Costs</b>	Jersey								
a. Dry Roughage	\$25.14	\$26.03	\$27.01	\$19.27	\$37.50	\$30.42	\$22.42	\$27.20	\$27.28
b. Wet Feed & Wet Roughage	\$23.68	\$0.00	\$19.16	\$24.49	\$29.27	\$19.78	\$28.63	\$29.95	\$31.36
c. Concentrates	\$68.42	\$32.77	\$81.31	\$82.61	\$59.10	\$65.80	\$67.74	\$60.98	\$62.02
d. Minerals & Supplements	\$7.42	\$1.11	\$21.15	\$8.81	\$0.27	\$8.53	\$14.76	\$4.93	\$4.93
e. Pasture	\$0.57	\$29.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$125.23	\$89.00	\$148.63	\$135.19	\$126.15	\$124.52	\$133.55	\$123.05	\$125.60
<b>Total Feed Costs (\$/cwt)</b>	\$8.40	\$7.34	\$10.12	\$8.93	\$8.73	\$8.65	\$9.69	\$8.41	\$8.03
<b>Total Hired Labor</b>	\$25.95	\$20.63	\$26.37	\$27.25	\$25.44	\$17.73	\$25.07	\$26.81	\$27.27
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.74	\$1.70	\$1.79	\$1.80	\$1.76	\$1.23	\$1.82	\$1.83	\$1.74
<b>Herd Replacement</b>	\$21.02	\$15.45	\$31.48	\$16.49	\$27.25	\$18.21	\$25.92	\$14.21	\$44.88
<b>Less: Calf. Income (\$/Cow/Month)</b>	\$3.71	\$0.37	\$3.60	\$3.71	\$3.35	\$3.60	\$5.17	\$3.24	\$2.60
<b>Total Herd Replacement</b>	\$17.31	\$15.08	\$27.88	\$12.78	\$23.91	\$14.61	\$20.76	\$10.96	\$42.27
<b>Total Replacement Costs (\$/cwt)</b>	\$1.16	\$1.24	\$1.90	\$0.84	\$1.65	\$1.02	\$1.51	\$0.75	\$2.70
<b>Total Operating Costs</b>	\$53.93	\$33.71	\$69.54	\$50.27	\$41.72	\$42.95	\$55.21	\$52.00	\$59.90
<b>Total Operating Costs (\$/cwt)</b>	\$3.62	\$2.78	\$4.73	\$3.32	\$2.89	\$2.98	\$4.01	\$3.55	\$3.83
<b>Total Milk Marketing Costs</b>	\$6.90	\$5.59	\$7.22	\$7.84	\$7.48	\$7.54	\$7.16	\$5.48	\$9.35
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.46	\$0.46	\$0.49	\$0.52	\$0.52	\$0.52	\$0.52	\$0.37	\$0.60
<b>Total Cost (\$/Cow/Month)</b>	\$229.32	\$164.00	\$279.65	\$233.33	\$224.69	\$207.37	\$241.75	\$218.31	\$264.39
<b>Total Cost (\$/cwt)</b>	\$15.38	\$13.53	\$19.03	\$15.42	\$15.55	\$14.41	\$17.55	\$14.92	\$16.91
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	14.91	12.12	14.69	15.13	14.45	14.39	13.78	14.63	15.64
b. Lbs Milk Sold/milk cow/day	56.98	39.89	53.91	56.41	53.98	53.78	52.14	55.45	59.41
c. Gross Milk Receipts (\$/cwt)	\$17.77	\$17.84	\$18.36	\$17.55	\$17.49	\$17.54	\$18.11	\$18.01	\$17.90
d. Mailbox Price (\$/cwt)	\$18.23	\$17.44	\$18.56	\$17.89	\$17.63	\$17.45	\$18.53	\$18.67	\$18.71
f. Fat Test %	4.62%	4.73%	4.92%	4.53%	4.53%	4.53%	4.69%	4.75%	4.65%
g. SNF Test %	9.33%	9.13%	9.35%	9.30%	9.25%	9.26%	9.53%	9.35%	9.25%
<b>Related Data</b>									
a. Percent Dry Cows	15%	1%	11%	13%	13%	13%	14%	14%	14%
b. Yearly Cull Rate	36%	23%	42%	31%	46%	23%	41%	51%	73%
c. Avg. Value (/Drop Bull Calf)	\$1.97	\$10.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.00	\$3.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$178.74	\$187.26	\$188.97	\$150.00	\$166.25	\$169.04	\$170.00	\$175.00	\$175.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$229.97	\$247.52	\$256.32	\$243.13	\$231.81	\$206.38	\$249.49	\$218.57	\$217.93
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.83	9.00	28.92	27.13	18.70	26.65	24.27	22.25	22.73
g. Milkers (\$/hr with benefits & taxes)	\$12.80	\$14.51	\$10.14	\$10.69	\$11.11	\$10.36	\$14.62	\$16.42	\$14.06
h. Total Labor (\$/hr)	\$14.45	\$14.44	\$11.45	\$11.62	\$11.54	\$12.28	\$15.72	\$17.54	\$14.89
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.45	\$2.88	\$5.21	\$4.76	\$4.46	\$4.44	\$4.75	\$4.34	\$4.44
j. Milk Cow Feed Costs (\$/cwt)	\$7.81	\$7.22	\$9.67	\$8.45	\$8.26	\$8.26	\$9.11	\$7.83	\$7.47

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Dairy ID Number	9	10	11	12	13	14
<b>Feed Costs</b>						
a. Dry Roughage	\$29.21	\$2.33	\$33.54	\$38.76	\$20.83	\$23.86
b. Wet Feed & Wet Roughage	\$33.92	\$25.06	\$19.31	\$16.57	\$17.87	\$24.26
c. Concentrates	\$45.87	\$94.86	\$61.78	\$80.75	\$74.94	\$55.37
d. Minerals & Supplements	\$5.16	\$5.66	\$6.65	\$4.39	\$5.88	\$12.05
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$114.16	\$127.91	\$121.29	\$140.47	\$119.52	\$115.54
<b>Total Feed Costs (\$/cwt)</b>	\$7.92	\$7.54	\$9.90	\$8.69	\$9.12	\$7.74
<b>Total Hired Labor</b>	\$27.74	\$33.59	\$25.42	\$26.13	\$33.73	\$19.65
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.92	\$1.98	\$2.08	\$1.62	\$2.57	\$1.32
<b>Herd Replacement</b>	\$29.13	\$33.96	\$24.17	\$15.30	\$14.39	\$15.99
Less: Calf. Income (\$/Cow/Month)	\$5.34	\$5.61	\$3.91	\$2.84	\$3.29	\$3.18
<b>Total Herd Replacement</b>	\$23.79	\$28.35	\$20.26	\$12.46	\$11.10	\$12.81
<b>Total Replacement Costs (\$/cwt)</b>	\$1.65	\$1.67	\$1.65	\$0.77	\$0.85	\$0.86
<b>Total Operating Costs</b>	\$66.67	\$51.53	\$45.80	\$50.00	\$45.41	\$65.71
<b>Total Operating Costs (\$/cwt)</b>	\$4.62	\$3.04	\$3.74	\$3.09	\$3.46	\$4.40
<b>Total Milk Marketing Costs</b>	\$6.18	\$6.64	\$5.99	\$6.26	\$6.39	\$8.01
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.43	\$0.39	\$0.49	\$0.39	\$0.49	\$0.54
<b>Total Cost (\$/Cow/Month)</b>	\$238.55	\$248.01	\$218.75	\$235.31	\$216.15	\$221.72
<b>Total Cost (\$/cwt)</b>	\$16.55	\$14.62	\$17.86	\$14.56	\$16.49	\$14.86
<b>Milk Production Data</b>						
a. Milk Sold/Total Cow/Month/ (cwt)	14.42	16.96	12.25	16.16	13.11	14.92
b. Lbs Milk Sold/milk cow/day	54.99	65.13	47.19	62.76	51.45	58.60
c. Gross Milk Receipts (\$/cwt)	\$18.43	\$17.63	\$17.60	\$17.91	\$17.44	\$17.54
d. Mailbox Price (\$/cwt)	\$19.38	\$18.22	\$17.90	\$18.16	\$17.76	\$18.24
f. Fat Test %	4.80%	4.48%	4.59%	4.70%	4.48%	4.55%
g. SNF Test %	9.30%	9.52%	9.24%	9.33%	9.31%	9.25%
<b>Related Data</b>						
a. Percent Dry Cows	15%	15%	15%	16%	17%	17%
b. Yearly Cull Rate	37%	44%	31%	36%	34%	21%
c. Avg. Value (/Drop Bull Calf)	\$3.00	\$2.00	\$1.00	\$3.00	\$0.00	\$5.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$195.00	\$0.00	\$188.01	\$183.86	\$172.58	\$190.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$224.90	\$205.63	\$237.84	\$235.94	\$228.12	\$215.96
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	16.94	35.51	21.62	27.27	27.38	23.68
g. Milkers (\$/hr with benefits & taxes)	\$13.01	\$13.07	\$14.03	\$12.76	\$13.48	\$13.40
h. Total Labor (\$/hr)	\$13.99	\$16.58	\$12.75	\$15.64	\$14.46	\$14.24
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.03	\$4.44	\$4.48	\$5.03	\$4.38	\$4.16
j. Milk Cow Feed Costs (\$/cwt)	\$7.32	\$6.81	\$9.49	\$8.01	\$8.50	\$7.10