

**CDFA - DAIRY MARKETING BRANCH  
FEEDBACK - Quarter 1, 2010**

**1st Quarter Jersey**

Dairy ID Number	Averages	1	2	3	4	5	6	7	8
<b>Feed Costs</b>	Jersey								
a. Dry Roughage	\$24.95	\$26.10	\$26.55	\$31.69	\$21.60	\$2.88	\$24.31	\$22.22	\$26.72
b. Wet Feed & Wet Roughage	\$23.15	\$19.66	\$28.53	\$16.36	\$22.91	\$24.26	\$25.25	\$13.26	\$28.87
c. Concentrates	\$63.90	\$61.82	\$58.63	\$60.85	\$54.08	\$85.77	\$53.40	\$72.87	\$61.87
d. Minerals & Supplements	\$6.01	\$10.01	\$4.73	\$7.69	\$8.68	\$3.36	\$8.93	\$5.72	\$0.25
e. Pasture	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$118.08	\$117.59	\$118.44	\$116.60	\$107.27	\$116.27	\$111.88	\$114.07	\$117.71
<b>Total Feed Costs (\$/cwt)</b>	\$8.28	\$9.68	\$7.63	\$9.58	\$7.08	\$8.08	\$7.56	\$9.18	\$8.41
<b>Total Hired Labor</b>	\$26.68	\$24.21	\$33.27	\$17.16	\$19.27	\$38.60	\$23.84	\$34.75	\$24.70
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.87	\$1.99	\$2.14	\$1.41	\$1.27	\$2.68	\$1.61	\$2.80	\$1.77
<b>Herd Replacement</b>	\$21.74	\$26.30	\$47.32	\$14.72	\$15.78	\$36.18	\$32.71	\$17.28	\$23.80
<b>Less: Calf. Income (\$/Cow/Month)</b>	\$6.71	\$5.89	\$4.11	\$5.93	\$6.99	\$7.80	\$7.76	\$6.51	\$4.64
<b>Total Herd Replacement</b>	\$15.02	\$20.41	\$43.22	\$8.79	\$8.79	\$28.37	\$24.95	\$10.77	\$19.16
<b>Total Replacement Costs (\$/cwt)</b>	\$1.05	\$1.68	\$2.78	\$0.72	\$0.58	\$1.97	\$1.69	\$0.87	\$1.37
<b>Total Operating Costs</b>	\$51.25	\$46.43	\$53.43	\$42.97	\$57.19	\$44.27	\$53.28	\$44.91	\$43.22
<b>Total Operating Costs (\$/cwt)</b>	\$3.59	\$3.82	\$3.44	\$3.53	\$3.78	\$3.08	\$3.60	\$3.61	\$3.09
<b>Total Milk Marketing Costs</b>	\$6.45	\$5.99	\$8.77	\$6.40	\$7.83	\$5.42	\$6.20	\$6.07	\$7.28
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.45	\$0.49	\$0.56	\$0.53	\$0.52	\$0.38	\$0.42	\$0.49	\$0.52
<b>Total Cost (\$/Cow/Month)</b>	\$217.49	\$214.63	\$257.13	\$191.92	\$200.35	\$232.94	\$220.16	\$210.57	\$212.06
<b>Total Cost (\$/cwt)</b>	\$15.25	\$17.68	\$16.56	\$15.76	\$13.23	\$16.19	\$14.87	\$16.94	\$15.16
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	14.26	12.14	15.53	12.18	15.14	14.39	14.81	12.43	13.99
b. Lbs Milk Sold/milk cow/day	56.01	45.74	61.37	48.14	58.50	57.45	57.57	50.67	53.07
c. Gross Milk Receipts (\$/cwt)	\$15.50	\$15.75	\$15.40	\$16.16	\$15.29	\$15.54	\$15.47	\$15.29	\$15.61
d. Mailbox Price (\$/cwt)	\$16.05	\$16.49	\$16.35	\$16.51	\$15.34	\$16.43	\$15.88	\$15.86	\$16.23
f. Fat Test %	4.78%	4.93%	4.73%	5.11%	4.71%	4.78%	4.79%	4.63%	4.87%
g. SNF Test %	9.33%	9.42%	9.17%	9.60%	9.28%	9.43%	9.35%	9.43%	9.40%
<b>Related Data</b>									
a. Percent Dry Cows	15%	12%	16%	16%	14%	17%	14%	18%	12%
b. Yearly Cull Rate	34%	40%	42%	20%	20%	37%	33%	47%	40%
c. Avg. Value (/Drop Bull Calf)	\$1.11	\$0.00	\$2.00	\$0.00	\$2.00	\$0.00	\$0.00	\$0.00	\$0.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$168.00	\$166.83	\$154.00	\$167.78	\$170.00	\$0.00	\$146.80	\$150.00	\$148.35
e. Grain, Mnrls & Splmnts (\$/ton)	\$224.61	\$233.24	\$217.09	\$211.14	\$209.29	\$206.62	\$203.59	\$225.02	\$222.16
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	24.72	22.60	21.84	24.39	22.48	32.27	22.18	27.91	20.36
g. Milkers (\$/hr with benefits & taxes)	\$13.84	\$15.11	\$14.97	\$12.19	\$13.13	\$19.95	\$16.93	\$13.13	\$10.62
h. Total Labor (\$/hr)	\$15.27	\$16.00	\$17.30	\$12.91	\$14.46	\$20.82	\$17.93	\$14.02	\$11.60
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.31	\$4.18	\$4.31	\$4.34	\$3.86	\$4.17	\$3.98	\$4.35	\$4.24
j. Milk Cow Feed Costs (\$/cwt)	\$7.70	\$9.13	\$7.02	\$9.02	\$6.60	\$7.27	\$6.91	\$8.58	\$8.00

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Dairy ID Number	9	10	11	12	13	14	15
<b>Feed Costs</b>							
a. Dry Roughage	\$33.59	\$33.79	\$45.56	\$13.25	\$27.50	\$23.28	\$40.14
b. Wet Feed & Wet Roughage	\$24.55	\$36.19	\$3.18	\$26.35	\$28.76	\$17.29	\$18.42
c. Concentrates	\$47.33	\$43.22	\$20.74	\$77.81	\$59.78	\$67.49	\$77.88
d. Minerals & Supplements	\$0.71	\$5.62	\$1.20	\$6.75	\$4.87	\$15.62	\$4.66
e. Pasture	\$0.00	\$0.00	\$4.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$106.18	\$118.81	\$74.67	\$124.16	\$120.92	\$123.68	\$141.10
<b>Total Feed Costs (\$/cwt)</b>	\$9.53	\$7.24	\$12.19	\$9.22	\$7.66	\$9.43	\$9.28
<b>Total Hired Labor</b>	\$25.59	\$28.55	\$23.10	\$26.14	\$27.59	\$25.73	\$27.32
<b>Total Hired Labor Costs (\$/cwt)</b>	\$2.30	\$1.74	\$3.77	\$1.94	\$1.75	\$1.96	\$1.80
<b>Herd Replacement</b>	\$27.26	\$27.79	\$27.92	\$21.06	\$10.31	\$23.77	\$14.99
<b>Less: Calf. Income (\$/Cow/Month)</b>	\$6.49	\$7.29	\$27.24	\$6.17	\$5.53	\$7.44	\$4.89
<b>Total Herd Replacement</b>	\$20.77	\$20.50	\$0.68	\$14.89	\$4.78	\$16.33	\$10.10
<b>Total Replacement Costs (\$/cwt)</b>	\$1.86	\$1.25	\$0.11	\$1.11	\$0.30	\$1.24	\$0.66
<b>Total Operating Costs</b>	\$44.55	\$65.06	\$48.33	\$45.13	\$50.45	\$71.52	\$53.07
<b>Total Operating Costs (\$/cwt)</b>	\$4.00	\$3.96	\$7.89	\$3.35	\$3.20	\$5.45	\$3.49
<b>Total Milk Marketing Costs</b>	\$5.45	\$6.55	\$2.23	\$6.77	\$6.20	\$6.53	\$5.95
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.49	\$0.40	\$0.36	\$0.50	\$0.39	\$0.50	\$0.39
<b>Total Cost (\$/Cow/Month)</b>	\$202.54	\$239.47	\$149.02	\$217.09	\$209.94	\$243.80	\$237.54
<b>Total Cost (\$/cwt)</b>	\$18.18	\$14.59	\$24.33	\$16.11	\$13.30	\$18.58	\$15.62
<b>Milk Production Data</b>							
a. Milk Sold/Total Cow/Month/ (cwt)	11.14	16.42	6.12	13.47	15.79	13.12	15.21
b. Lbs Milk Sold/milk cow/day	44.40	60.94	35.36	51.06	61.46	52.37	61.18
c. Gross Milk Receipts (\$/cwt)	\$15.39	\$16.04	\$14.82	\$14.90	\$15.43	\$15.64	\$15.55
d. Mailbox Price (\$/cwt)	\$15.70	\$17.24	\$14.61	\$16.01	\$15.75	\$16.62	\$16.06
f. Fat Test %	4.82%	4.80%	4.80%	4.47%	4.78%	4.94%	4.87%
g. SNF Test %	9.22%	9.33%	9.31%	9.23%	9.27%	9.31%	9.30%
<b>Related Data</b>							
a. Percent Dry Cows	16%	10%	42%	12%	14%	16%	17%
b. Yearly Cull Rate	33%	34%	30%	33%	42%	41%	38%
c. Avg. Value (/Drop Bull Calf)	\$1.00	\$0.00	\$5.00	\$0.00	\$2.00	\$0.00	\$2.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$185.50	\$185.00	\$180.00	\$107.70	\$154.00	\$160.00	\$195.66
e. Grain, Mnrls & Splmnts (\$/ton)	\$222.88	\$207.60	\$249.74	\$241.84	\$217.93	\$241.44	\$254.82
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	16.35	17.15	10.00	26.17	21.71	26.47	24.80
g. Milkers (\$/hr with benefits & taxes)	\$13.46	\$12.97	\$14.89	\$10.50	\$17.57	\$10.13	\$13.70
h. Total Labor (\$/hr)	\$12.60	\$14.07	\$14.79	\$11.46	\$18.57	\$11.33	\$16.02
i. Milk Cow Feed Costs (\$/Cow/Day)	\$3.96	\$4.19	\$3.61	\$4.48	\$4.37	\$4.56	\$5.26
j. Milk Cow Feed Costs (\$/cwt)	\$8.92	\$6.87	\$10.20	\$8.78	\$7.11	\$8.71	\$8.60