

Dairy Information Bulletin

A publication serving the dairy industry for over 70 years

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January 2015

Packaged Fluid Milk in California - Container Survey

Percentage of Total Fluid Milk Products Sold, by Size of Container
October of Selected Years: 2009, 2010, 2011, 2012, 2013, 2014

Year	3, 5, 6 Gallon	1 Gallon	1/2 Gallon	Quart	1/3 Quart (10 oz.)	Pint	1/2 Pint & (8 oz. Pouch)	4 oz. (Pouch)	12, 14 oz.	Other
	Percent									
2009	0.77%	65.90%	21.60%	2.66%	0.19%	0.42%	7.86%	0.09%	0.27%	0.24%
2010	0.94%	66.72%	19.82%	2.78%	0.17%	0.39%	8.09%	0.10%	0.61%	0.38%
2011	0.78%	70.06%	15.29%	2.44%	0.20%	0.59%	9.78%	0.11%	0.08%	0.66%
2012	0.76%	68.42%	16.17%	2.52%	0.17%	0.63%	9.98%	0.11%	0.13%	1.12%
2013	0.76%	68.61%	16.17%	2.61%	0.14%	0.41%	10.20%	0.07%	0.60%	0.43%
2014	0.70%	64.75%	17.42%	2.68%	0.13%	0.43%	11.45%	0.11%	0.71%	1.62%

Percentage of Total Fluid Milk Products Sold, by Type of Container
October of Selected Years: 2009, 2010, 2011, 2012, 2013, 2014

Year	Glass	Paper	Plastic	Bag
	Percent			
2009	0.03%	23.90%	75.54%	0.53%
2010	0.02%	22.64%	76.36%	0.98%
2011	0.10%	18.22%	80.65%	1.02%
2012	0.17%	19.34%	79.30%	1.19%
2013	0.21%	20.94%	77.90%	0.95%
2014	0.27%	23.14%	75.73%	0.86%

- The top three containers of fluid milk sold in California for October 2014 were: gallon plastic containers (64.8%); half gallon paper containers (17.4%); and half pint paper containers (11.5%).

Source: October 2014 Fluid Milk Sales Container Survey for California, completed by CDFA Dairy Marketing Branch, December 2014

Upcoming Changes to the Data Statistics Release:

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 - Milk Production and Pooling tables will be released approximately the 27th-30th of the month.
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- The new format of the tables will resemble the USDA standard table format. The statistics webpage will include periodic postings of visual charts/graphs, similar to previous DIB cover displays.



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Calendar

Note: These tables that were previously displayed in this publication are located on the Dairy Marketing Branch website at: www.cdfa.ca.gov/dairy
Class and Pool Prices, Commodity Prices Used to Calculate Class 4a/4b Prices, Commodity Prices Used to Calculate Class 1 Prices, Milk Production Cost Comparison Summary for California, Milk Mailbox Prices, U.S., Prices: Class 1 Farm Prices, Average Whole Milk Retail Prices, Minimum Class Prices, U.S. Retail Average Prices for Whole, 2%, 1%, Skim Milks

National Dairy Situation & Outlook – USDA Estimates

Latest Data Available:

Monthly: USDA estimates overall milk production across the U.S. increased 3.4% in November 2014, compared to November 2013. USDA reports that California milk production increased 2.2% compared to November 2013 (on the same number of cows and 40 more pounds of milk per cow). Among other western states, compared to November 2013, Arizona was up 5.4%; New Mexico was down 0.5%; and Washington was up 5.0%. One of the top 10 milk producing states reported a production decrease. The largest increase was reported by Utah at 7.9% growth in milk production (on 3,000 more cows and 80 more pounds of milk per cow).

Quarterly: For the third quarter of 2014 compared to the second quarter of 2014, U.S. milk cow numbers increased to 9.271 million head, milk production per cow decreased to 5,518 pounds; the net effect was a decrease in milk production to 51.2 billion pounds. USDA projects that for the fourth quarter of 2014 compared to the third quarter of 2014, milk cow numbers will increase to 9.285 million head, production per cow will decrease to 5,510 pounds; the net effect in milk production will remain the same at 51.2 billion pounds.

Milk Prices

Comparing the third quarter of 2014 to the second quarter of 2014, U.S. average all-milk prices increased to \$24.37/cwt. USDA projects that for the fourth quarter of 2014, U.S. average all-milk prices will be \$23.10-\$23.30/cwt.; Class III prices will be \$21.20-\$21.40/cwt.; and Class IV prices will be \$18.75-\$19.05/cwt.

Utility Cow Prices

Comparing the third quarter of 2014 to the second quarter of 2014, average U.S. utility cow prices were up \$12.70/cwt. to a national average of \$111.27/cwt. USDA projects that utility cow prices will average \$108-\$111/cwt. in the fourth quarter of 2014.

Information from the USDA-NASS publication "Milk Production" and the USDA-ERS publication "Livestock, Dairy, and Poultry Outlook."

California Data Summaries

COMMERCIAL PRODUCTION OF ALL MILK

Production of all milk on farms and ranches in California during November 2014 totaled 3.352 billion pounds, 2.4 percent more than the quantity produced during November 2013. For the twelve months ending November 2014, total milk production increased 2.8 percent as compared to the same period the previous year.

MANUFACTURED PRODUCTS

For the month of November 2014, as compared to November 2013, the total manufacture of butter decreased 4.3 percent; manufacture of nonfat dry milk for human consumption increased 72.0 percent; other dry milk products decreased 56.8 percent; manufacture of total cheese increased 3.4 percent, and manufacture of total frozen products increased 15.5 percent.

SALES OF CLASS 1 MARKET MILK

Total sales of Class 1 market milk products in California during November 2014 decreased 6.3 percent compared to sales during November 2013.

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All Data displayed in the Dairy Information Bulletin is subject to change and/or revision.

MILK PRODUCTION

**Table 1: Commercial Production of Market and Manufacturing Milk
in Thousand Pounds, in California, by Month ¹
December 2012 - November 2014**

Month	Market Milk			Manufacturing Milk			Total Milk		
	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change
December	3,385,737	3,417,029	0.9%	28,162	54,203	92.5%	3,413,899	3,471,232	1.7%
January	3,407,055	3,606,667	5.9%	54,300	16,407	-69.8%	3,461,355	3,623,074	4.7%
February	3,174,807	3,377,079	6.4%	49,933	18,439	-63.1%	3,224,740	3,395,519	5.3%
March	3,613,367	3,788,258	4.8%	56,704	18,087	-68.1%	3,670,071	3,806,345	3.7%
April	3,560,313	3,653,280	2.6%	56,767	17,990	-68.3%	3,617,080	3,671,270	1.5%
May	3,658,818	3,732,141	2.0%	59,584	18,027	-69.7%	3,718,401	3,750,169	0.9%
June	3,426,983	3,523,392	2.8%	58,426	20,297	-65.3%	3,485,409	3,543,689	1.7%
July	3,315,980	3,500,884	5.6%	54,939	19,661	-64.2%	3,370,919	3,520,545	4.4%
August	3,338,429	3,430,862	2.8%	57,807	18,029	-68.8%	3,396,236	3,448,892	1.6%
September	3,142,549	3,274,137	4.2%	53,102	16,556	-68.8%	3,195,651	3,290,693	3.0%
October	3,280,681	3,416,228	4.1%	53,825	15,672	-70.9%	3,334,507	3,431,901	2.9%
November	3,222,100	3,336,910	3.6%	52,401	14,613	-72.1%	3,274,502	3,351,523	2.4%
Jan-Nov Total	37,141,082	38,639,839	4.0%	607,789	193,779	-68.1%	37,748,871	38,833,618	2.9%
Dec-Nov Total	40,526,819	42,056,868	3.8%	635,950	247,982	-61.0%	41,162,770	42,304,850	2.8%
2013 Total	40,558,111			661,992			41,220,103		

¹ Includes total milk sold. Excludes milk left on ranch.

DAILY AVERAGE MILK PRODUCTION

**Table 2: Commercial Production of Market and Manufacturing Milk, Average Daily Basis
Compared to Prior Month, in Thousand Pounds, in California, by Month ¹
December 2013 - November 2014**

Month	Market Milk		Manufacturing Milk		Total Milk	
	2013-2014	% Change	2013-2014	% Change	2013-2014	% Change
November	107,403		1,747		109,150	
December	110,227	2.6%	1,748	0.1%	111,975	2.6%
January	116,344	5.5%	529	-69.7%	116,873	4.4%
February	120,610	3.7%	659	24.4%	121,269	3.8%
March	122,202	1.3%	583	-11.4%	122,785	1.3%
April	121,776	-0.3%	600	2.8%	122,376	-0.3%
May	120,392	-1.1%	582	-3.0%	120,973	-1.1%
June	117,446	-2.4%	677	16.3%	118,123	-2.4%
July	112,932	-3.8%	634	-6.3%	113,566	-3.9%
August	110,673	-2.0%	582	-8.3%	111,255	-2.0%
September	109,138	-1.4%	552	-5.1%	109,690	-1.4%
October	110,201	1.0%	506	-8.4%	110,706	0.9%
November	111,230	0.9%	487	-3.7%	111,717	0.9%

¹ Includes total milk sold. Excludes milk left on ranch.

MILK PRODUCTION BY COUNTY

**Table 3: Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test,
in Pounds, in California, by Counties and Regions ¹
November 2014**

County and Region	Bulk Milk			Percent change from 2013	Average Milk Fat Test	Average Solids-Not-Fat Test
	Market	Manufacturing	Total			
Alameda						
Alpine						
Amador						
Butte						
Calaveras						
Colusa						
Contra Costa						
Del Norte	3,040,940	652,248	3,693,188	4.3%	4.89%	9.31%
El Dorado						
Fresno	226,034,599	189,446	226,224,045	4.0%	3.71%	9.00%
Glenn	31,173,183	441,256	31,614,439	2.1%	3.84%	9.00%
Humboldt	15,005,495	2,790,109	17,795,604	5.2%	4.39%	9.03%
Inyo						
Kern	317,368,223	51,760	317,419,983	-1.4%	3.70%	8.94%
Kings	347,850,819	200,134	348,050,953	3.0%	3.79%	8.97%
Lake						
Lassen						
Madera	152,055,161	34,166	152,089,327	7.7%	3.76%	9.04%
Marin	11,333,492	0	11,333,492	3.5%	3.81%	8.93%
Mariposa						
Mendocino						
Merced	510,127,306	5,528,405	515,655,711	3.6%	3.86%	9.05%
Modoc						
Mono						
Monterey						
Napa						
Nevada						
Placer						
Plumas						
Sacramento	26,550,754	57,648	26,608,402	-2.4%	3.77%	9.02%
San Benito						
San Francisco						
San Joaquin	195,452,417	161,389	195,613,806	6.7%	3.75%	9.01%
San Mateo						
Santa Clara						
Santa Cruz						
Shasta						
Sierra						
Siskiyou	1,214,882	0	1,214,882	-1.1%	4.00%	8.91%
Solano						
Sonoma	38,838,563	57,661	38,896,224	5.6%	3.84%	8.97%
Stanislaus	340,809,150	1,800,001	342,609,151	-1.8%	3.81%	9.01%
Sutter						
Tehama	5,016,789	702,415	5,719,204	2.0%	4.35%	9.26%
Trinity						
Tulare	915,873,861	1,926,772	917,800,633	2.2%	3.84%	9.04%
Tuolumne						
Yolo						
Yuba	5,131,473	19,191	5,150,664	7.4%	4.11%	9.17%
N. California	3,155,096,640	14,612,601	3,169,709,241	2.5%	3.81%	9.01%

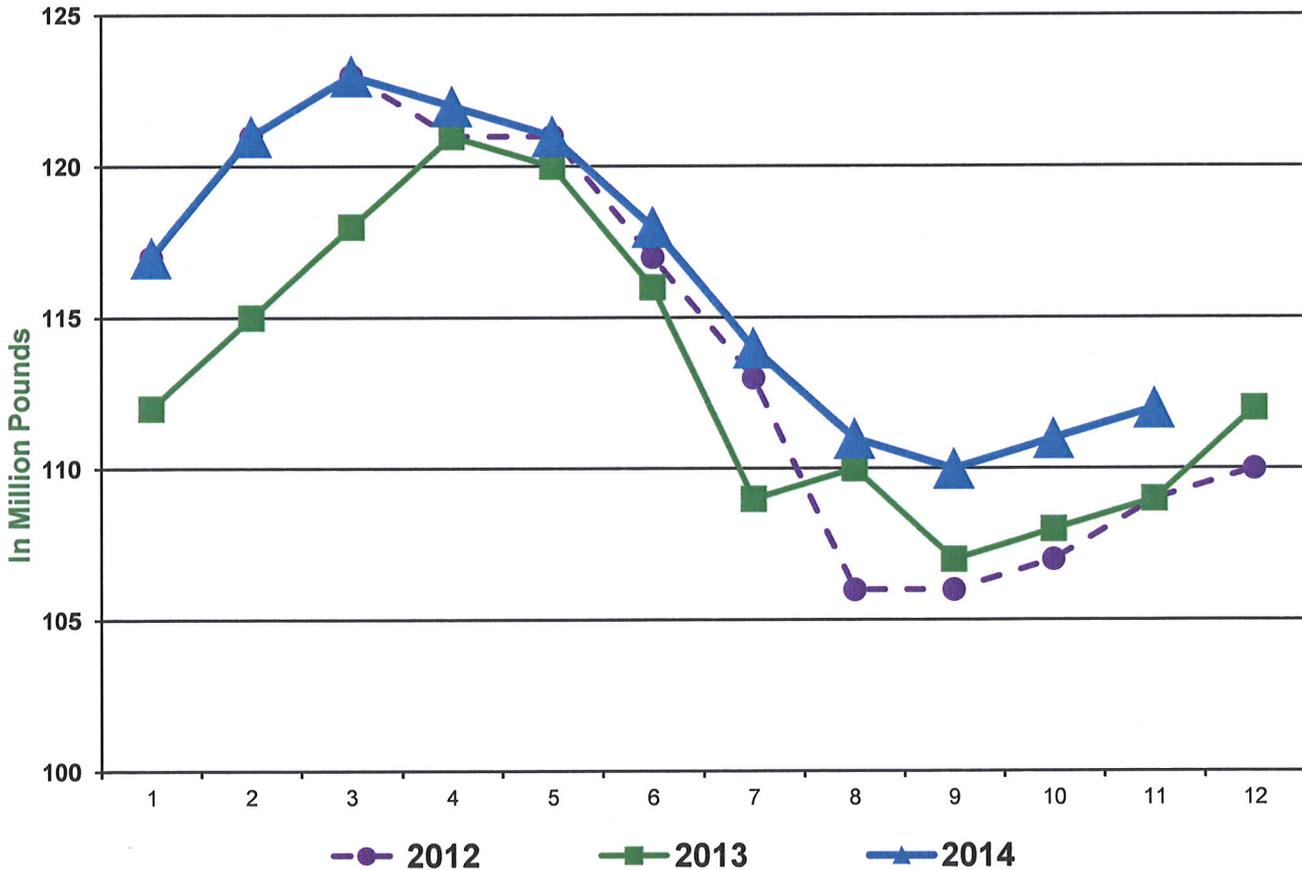
MILK PRODUCTION BY COUNTY

Table 3 (continued): Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions ¹
November 2014

County and Region	Bulk Milk		Percent change from 2013	Average Milk Fat Test	Average Solids-Not-Fat Test	
	Market	Manufacturing				Total
Imperial	8,795,935	0	8,795,935	20.0%	3.82%	9.11%
Los Angeles						
Orange						
Riverside	73,321,745	0	73,321,745	5.1%	3.61%	8.96%
San Bernardino	87,235,312	0	87,235,312	-7.6%	3.66%	8.93%
San Diego	3,671,360	0	3,671,360	12.5%	3.73%	8.91%
San Luis Obispo						
Santa Barbara						
Ventura						
S. California	181,813,270	0	181,813,270	-0.6%	3.65%	8.95%
State Total	3,336,909,910	14,612,601	3,351,522,511	2.4%	3.80%	9.01%

¹ Data for counties in bold-type are not shown but are included in total: Butte, Mendocino, Monterey, Placer, San Benito, Santa Clara, Solano, Sutter, Yolo, Los Angeles, San Luis Obispo, Santa Barbara.

CALIFORNIA MILK PRODUCTION Average Daily Basis 2012, 2013, 2014



February 2012 Milk Production included 29 days.

MILK UTILIZATION

**Table 4: Pooled Milk Utilization of Grade A Milk, by Classes and Months,
in Thousand Pounds ¹
2013 - 2014**

Month	Class 1 - Fat		Class 2 - Fat		Class 3 - Fat		Class 4a - Fat	
	2013	2014	2013	2014	2013	2014	2013	2014
January	10,104	9,903	8,373	9,386	3,703	6,726	56,234	52,485
February	8,667	8,986	8,695	9,043	5,129	6,527	49,507	50,591
March	9,285	9,860	9,775	10,782	7,203	8,439	54,949	52,657
April	9,336	9,902	10,086	10,124	8,096	7,849	51,164	49,574
May	9,517	9,968	10,843	10,183	8,097	8,496	50,894	48,596
June	8,787	9,859	7,728	10,475	7,762	9,261	48,418	41,972
July	9,798	10,499	7,945	10,781	7,834	11,111	43,456	37,886
August	9,763	10,262	8,428	10,396	7,241	8,362	45,440	40,127
September	9,533	9,978	8,165	10,598	6,495	8,387	42,541	35,741
October	10,221	10,545	11,422	9,206	6,416	6,724	44,439	43,812
November	9,654	9,848	11,836	10,196	5,019	5,223	44,786	43,954
December	10,317		11,406		3,849		50,066	
Jan - Nov Total	104,664	109,611	103,295	111,170	72,995	87,104	531,830	497,396
Change from 2013		4.7%		7.6%		19.3%		-6.5%
2013 Total	114,982		114,701		76,845		581,896	
Month	Class 1 - SNF		Class 2 - SNF		Class 3 - SNF		Class 4a - SNF	
	2013	2014	2013	2014	2013	2014	2013	2014
January	48,170	46,328	11,532	11,375	4,743	6,914	97,371	104,917
February	41,906	42,257	10,677	11,177	6,071	7,014	92,971	98,519
March	44,770	45,253	11,702	13,190	7,052	7,909	110,054	112,566
April	45,172	44,612	11,178	11,783	7,858	7,832	105,664	107,997
May	45,995	44,969	11,887	11,229	8,474	7,492	106,710	111,417
June	39,565	42,443	11,413	12,277	7,843	8,463	100,417	100,238
July	43,121	43,825	11,409	11,053	7,972	8,275	87,246	95,054
August	45,321	45,039	13,749	11,580	7,287	7,063	88,730	89,739
September	45,692	45,207	11,608	11,943	6,645	6,677	79,928	78,738
October	48,983	48,571	11,965	11,856	6,648	6,564	86,307	84,462
November	45,014	44,940	11,386	11,149	8,712	5,719	87,339	88,944
December	47,012		11,397		3,837		98,444	
Jan - Nov Total	493,708	493,444	128,506	128,612	79,304	79,923	1,042,738	1,072,591
Change from 2013		-0.1%		0.1%		0.8%		2.9%
2013 Total	540,720		139,903		83,141		1,141,183	
Month	Fluid							
	2013	2014						
January	432,770	416,025						
February	376,411	378,970						
March	402,218	407,084						
April	406,376	401,899						
May	413,810	404,628						
June	356,301	384,393						
July	389,703	396,998						
August	409,381	409,664						
September	410,322	408,336						
October	438,113	435,689						
November	401,653	401,511						
December	421,030							
Jan - Nov Total	4,437,056	4,445,196						
Change from 2013		0.2%						
2013 Total	4,858,087							

MILK UTILIZATION

**Table 4 (continued): Pooled Milk Utilization of Grade A Milk, by Classes and Months,
in Thousand Pounds ¹
2013 - 2014**

Month	Class 4b - Fat		Quota - Fat		Non-quota - Fat		Pool Total - Fat	
	2013	2014	2013	2014	2013	2014	2013	2014
January	50,194	55,858	27,370	27,390	101,238	106,967	128,607	134,357
February	45,411	48,220	24,722	24,740	92,688	98,614	117,409	123,354
March	49,934	55,326	27,381	27,404	103,766	109,660	131,147	137,064
April	48,907	53,380	26,474	26,504	101,115	104,326	127,589	130,829
May	50,105	54,313	27,372	27,385	102,085	104,171	129,457	131,556
June	48,427	51,633	26,481	26,461	94,640	96,739	121,121	123,200
July	47,591	52,531	27,373	27,348	89,251	95,460	116,624	122,808
August	48,067	51,322	27,368	27,310	91,571	93,158	118,939	120,468
September	46,968	51,681	26,491	26,400	87,212	89,985	113,702	116,386
October	49,772	53,816	27,392	27,373	94,877	96,726	122,269	124,099
November	49,403	53,985	26,512	26,466	94,186	96,741	120,698	123,206
December	53,257		27,393		101,502		128,895	
Jan - Nov Total	534,779	582,064	294,934	294,781	1,052,629	1,092,548	1,347,563	1,387,328
Change from 2013		8.8%		-0.1%		3.8%		3.0%
2013 Total	588,036		322,328		1,154,131		1,476,458	
Month	Class 4b - SNF		Quota - SNF		Non-quota - SNF		Pool Total - SNF	
	2013	2014	2013	2014	2013	2014	2013	2014
January	135,286	147,666	66,730	66,765	230,374	250,400	297,103	317,165
February	123,878	136,345	60,287	60,309	215,217	234,971	275,503	295,281
March	139,332	151,800	66,770	66,808	246,139	263,911	312,909	330,719
April	138,363	146,503	64,589	64,626	243,646	254,101	308,235	318,727
May	142,960	148,005	66,766	66,790	249,261	256,322	316,027	323,112
June	135,954	141,581	64,583	64,533	230,609	240,469	295,192	305,002
July	134,123	144,346	66,751	66,720	217,120	235,833	283,871	302,553
August	134,450	142,560	66,729	66,632	222,807	229,350	289,537	295,982
September	129,537	139,512	64,589	64,418	208,821	217,658	273,409	282,076
October	134,828	146,309	66,781	66,744	221,950	230,988	288,732	297,732
November	132,742	141,703	64,626	64,547	220,567	227,908	285,193	292,455
December	141,393		66,771		235,313		302,083	
Jan - Nov Total	1,481,454	1,586,332	719,200	718,893	2,506,511	2,641,911	3,225,711	3,360,803
Change from 2013		7.1%		0.0%		5.4%		4.2%
2013 Total	1,622,847		785,971		2,741,824		3,527,794	

¹ Includes pooled milk only. Excludes exempt, non-pool, grade B milk, and bulk milk shipped out-of-California (ranch to plant). Class usage has been adjusted for plant gain and inventory variance.

POOL MILK PRODUCTION

**Table 5: Commercial Production of Grade A Milk, Pooled and Non-Pooled, Total Grade B Milk by Months, in Thousand Pounds
2013 - 2014**

Month	Pool Milk		Grade A Milk Not Pooled 1		Total Grade A Milk 2		Total Grade B Milk	
	2013	2014	2013	2014	2013	2014	2013	2014
January	3,317,644	3,531,122	89,411	75,545	3,407,055	3,606,667	54,300	16,407
February	3,086,147	3,300,749	88,660	76,330	3,174,807	3,377,079	49,933	18,439
March	3,517,025	3,700,863	96,342	87,394	3,613,367	3,788,258	56,704	18,087
April	3,465,798	3,571,792	94,515	81,488	3,560,313	3,653,280	56,767	17,990
May	3,561,832	3,628,246	96,985	103,895	3,658,818	3,732,141	59,584	18,027
June	3,339,853	3,430,117	87,130	93,276	3,426,983	3,523,392	58,426	20,297
July	3,229,647	3,422,337	86,333	78,546	3,315,980	3,500,884	54,939	19,661
August	3,270,190	3,339,767	68,239	91,095	3,338,429	3,430,862	57,807	18,029
September	3,076,014	3,179,688	66,535	94,449	3,142,549	3,274,137	53,102	16,556
October	3,209,231	3,323,164	71,450	93,064	3,280,681	3,416,228	53,825	15,672
November	3,155,459	3,247,543	66,641	89,367	3,222,100	3,336,910	52,401	14,613
December	3,343,194		73,835		3,417,029		54,203	
Jan - Nov Total	36,228,840	37,675,389	912,242	964,450	37,141,082	38,639,839	607,789	193,779
Change from 2013		4.0%		5.7%		4.0%		-68.1%
2013 Total	39,572,034		986,077		40,558,111		661,992	

1 Grade A farm milk delivered to non-pooled plants; milk from exempt Producer-Handler type 66; the exempt portion of milk from Producer-Handler type 70; and Grade A producer milk delivered directly out of state.

2 Not all milk shipped out of state is reported. These numbers represent lower limits.

NET MILK AVAILABLE IN CALIFORNIA

**Table 6: California Commercial Milk Production, Production Entering, and Production Leaving, Net Milk Available, by Months, in Thousand Pounds 1
2013 - 2014**

Month	California Milk Production		Production Entering California		Production Leaving California		Net Milk Available in California	
	2013	2014	2013	2014	2013	2014	2013	2014
January	3,461,355	3,623,074	52,887	56,292	31,864	25,956	3,482,377	3,653,411
February	3,224,740	3,395,519	49,598	46,180	35,584	30,377	3,238,754	3,411,322
March	3,670,071	3,806,345	57,399	50,778	37,640	36,191	3,689,830	3,820,932
April	3,617,080	3,671,270	58,528	50,395	36,437	30,202	3,639,171	3,691,463
May	3,718,401	3,750,169	59,814	48,639	36,211	51,690	3,742,004	3,747,118
June	3,485,409	3,543,689	56,546	43,636	33,128	41,757	3,508,826	3,545,568
July	3,370,919	3,520,545	54,259	38,205	25,225	26,202	3,399,953	3,532,548
August	3,396,236	3,448,892	51,666	39,586	23,349	39,133	3,424,553	3,449,345
September	3,195,651	3,290,693	48,760	44,848	24,306	45,973	3,220,105	3,289,568
October	3,334,507	3,431,901	54,797	41,934	25,036	42,932	3,364,267	3,430,903
November	3,274,502	3,351,523	53,625	42,175	22,296	40,294	3,305,831	3,353,404
December	3,471,232		53,943		26,718		3,498,458	
Jan - Nov Total	37,748,871	38,833,618	597,879	502,669	331,077	410,706	38,015,673	38,925,582
Change from 2013		2.9%		-15.9%		24.1%		2.4%
2013 Total	41,220,103		651,822		357,795		41,514,130	

1 Not all milk shipped into or out of the state is reported. These numbers represent lower limits.

CLASS 1 SALES

**Table 7: Sales of Class 1 Market Milk Products in California, by Months, in Thousand Gallons ^{1 2}
December 2012 - November 2014**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change
December	18,490	18,307	-1.0%	25,422	24,481	-3.7%	8,009	8,053	0.6%
January	18,004	17,749	-1.4%	25,132	24,117	-4.0%	8,685	8,613	-0.8%
February	16,210	16,099	-0.7%	22,341	21,433	-4.1%	7,981	7,878	-1.3%
March	17,255	17,393	0.8%	24,397	23,246	-4.7%	8,450	8,607	1.9%
April	17,183	16,998	-1.1%	23,605	22,659	-4.0%	8,775	8,930	1.8%
May	17,639	17,331	-1.7%	23,815	22,878	-3.9%	8,856	8,531	-3.7%
June	16,646	16,678	0.2%	22,549	22,119	-1.9%	6,844	6,681	-2.4%
July	18,025	17,706	-1.8%	24,377	23,455	-3.8%	7,003	6,586	-6.0%
August	18,436	17,610	-4.5%	24,832	23,419	-5.7%	8,171	7,735	-5.3%
September	17,153	17,034	-0.7%	23,493	22,478	-4.3%	8,434	8,599	2.0%
October	18,672	17,883	-4.2%	24,719	22,451	-9.2%	9,142	10,154	11.1%
November	17,819	17,159	-3.7%	23,930	20,923	-12.6%	8,364	9,264	10.8%
Jan - Nov Total	193,042	189,640	-1.8%	263,191	249,178	-5.3%	90,706	91,579	1.0%
Dec - Nov Total	211,532	207,948	-1.7%	288,613	273,660	-5.2%	98,715	99,632	0.9%
2013 Total	211,349			287,672			98,759		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Beverage Milks			Half - and - Half		
	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change
December	8,557	7,897	-7.7%	60,479	58,739	-2.9%	1,761	1,897	7.7%
January	9,447	8,604	-8.9%	61,268	59,083	-3.6%	1,714	1,767	3.1%
February	8,561	7,903	-7.7%	55,094	53,314	-3.2%	1,547	1,623	4.9%
March	9,065	8,619	-4.9%	59,167	57,866	-2.2%	1,734	1,769	2.0%
April	9,197	8,741	-5.0%	58,759	57,328	-2.4%	1,672	1,775	6.1%
May	9,519	8,507	-10.6%	59,830	57,246	-4.3%	1,741	1,734	-0.4%
June	6,866	6,131	-10.7%	52,904	51,610	-2.4%	1,614	1,570	-2.7%
July	6,808	5,892	-13.5%	56,213	53,640	-4.6%	1,714	1,678	-2.1%
August	8,224	7,181	-12.7%	59,663	55,945	-6.2%	1,787	1,669	-6.6%
September	8,978	8,288	-7.7%	58,059	56,398	-2.9%	1,620	1,602	-1.1%
October	9,802	8,969	-8.5%	62,335	59,457	-4.6%	1,870	1,832	-2.1%
November	8,356	7,435	-11.0%	58,469	54,781	-6.3%	1,974	1,848	-6.4%
Jan - Nov Total	94,823	86,271	-9.0%	641,761	616,668	-3.9%	18,988	18,867	-0.6%
Dec - Nov Total	103,380	94,168	-8.9%	702,239	675,407	-3.8%	20,749	20,763	0.1%
2013 Total	102,720			700,500			20,884		
Month	Total Class 1 Milk			Class 1 Sales Out of State 3/					
	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change			
December	62,240	60,636	-2.6%	1,508	2,125	40.9%			
January	62,982	60,850	-3.4%	1,563	2,165	38.5%			
February	56,641	54,937	-3.0%	1,367	2,080	52.2%			
March	60,902	59,635	-2.1%	1,604	2,404	49.8%			
April	60,432	59,102	-2.2%	1,511	1,943	28.6%			
May	61,571	58,980	-4.2%	1,859	1,950	4.9%			
June	54,519	53,180	-2.5%	1,773	2,267	27.8%			
July	57,927	55,318	-4.5%	1,882	2,486	32.1%			
August	61,450	57,614	-6.2%	1,881	1,952	3.8%			
September	59,678	58,001	-2.8%	1,689	2,168	28.4%			
October	64,205	61,289	-4.5%	2,060	2,403	16.6%			
November	60,443	56,629	-6.3%	1,829	2,447	33.8%			
Jan - Nov Total	660,749	635,535	-3.8%	19,019	24,266	27.6%			
Dec - Nov Total	722,989	696,170	-3.7%	20,527	26,391	28.6%			
2013 Total	721,384			21,144					

¹ Reported by California plants only.

² Table 7 includes all Class 1 market milk product sales (except for Class 1 Out of State Sales which are displayed in a separate boxed area), including flavored milk sales and organic milk sales. For a breakdown of Class 1 Organic Milk Sales, see Table 8. For a breakdown of Class 1 Flavored Milk Sales, see Table 9.

³ Includes all whole, reduced fat, lowfat, and skim market milk product sales sold out of California. The Class 1 Sales Out of State figures are not included in the Total Class 1 Sales nor in any other Class 1 Sales tables.

CLASS 1 ORGANIC MILK SALES

**Table 8: Sales of Class 1 Organic Market Milk Products in California, by Months,
in Thousand Gallons ^{1 2 3}
December 2012 - November 2014**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change
December	1,195	1,314	9.9%	1,570	1,683	7.2%	765	779	1.8%
January	1,331	1,405	5.5%	1,664	2,011	20.9%	824	823	-0.1%
February	1,119	1,252	11.8%	1,439	1,538	6.9%	711	704	-0.9%
March	1,189	1,362	14.5%	1,750	1,708	-2.4%	796	728	-8.5%
April	1,272	1,333	4.8%	1,822	1,687	-7.4%	785	688	-12.4%
May	1,289	1,440	11.8%	1,846	1,784	-3.4%	810	744	-8.2%
June	1,131	1,331	17.6%	1,601	1,582	-1.2%	685	673	-1.7%
July	1,327	1,413	6.4%	1,710	1,772	3.6%	757	740	-2.3%
August	1,499	1,448	-3.4%	1,894	1,712	-9.6%	753	702	-6.8%
September	1,391	1,482	6.5%	1,754	1,810	3.2%	699	676	-3.3%
October	1,658	1,695	2.2%	1,735	1,958	12.9%	818	797	-2.6%
November	1,482	1,479	-0.2%	1,652	1,710	3.5%	816	718	-12.0%
Jan - Nov Total	14,688	15,638	6.5%	18,869	19,273	2.1%	8,455	7,993	-5.5%
Dec - Nov Total	15,883	16,952	6.7%	20,439	20,956	2.5%	9,220	8,773	-4.9%
2013 Total	16,002			20,552			9,234		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Organic Milks					
	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change			
December	559	553	-1.1%	4,089	4,329	5.9%			
January	690	640	-7.2%	4,509	4,879	8.2%			
February	527	552	4.7%	3,797	4,046	6.6%			
March	673	570	-15.4%	4,409	4,368	-0.9%			
April	663	523	-21.1%	4,541	4,231	-6.8%			
May	682	571	-16.3%	4,627	4,539	-1.9%			
June	577	509	-11.7%	3,995	4,095	2.5%			
July	674	564	-16.3%	4,468	4,488	0.5%			
August	657	525	-20.2%	4,804	4,387	-8.7%			
September	689	519	-24.7%	4,533	4,487	-1.0%			
October	711	621	-12.7%	4,922	5,071	3.0%			
November	710	534	-24.8%	4,661	4,441	-4.7%			
Jan - Nov Total	7,253	6,127	-15.5%	49,265	49,032	-0.5%			
Dec - Nov Total	7,812	6,680	-14.5%	53,354	53,361	0.0%			
2013 Total	7,806			53,594					

1 Reported by California plants only.

2 Organic milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

3 Data unavailable prior to April, 2006.

CLASS 1 FLAVORED MILK SALES

**Table 9: Sales of Class 1 Flavored Market Milk Products in California, by Months,
in Thousand Gallons ^{1 2}
December 2012 - November 2014**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change
December	53	66	24.3%	66	57	-14.8%	559	542	-2.9%
January	52	66	25.2%	63	44	-29.1%	572	572	0.0%
February	48	64	32.6%	56	37	-33.0%	558	534	-4.2%
March	53	73	36.4%	61	40	-33.8%	554	614	10.8%
April	57	72	27.9%	58	38	-34.4%	568	625	10.0%
May	54	75	38.5%	59	40	-32.7%	571	597	4.6%
June	53	73	36.6%	56	38	-32.9%	522	591	13.2%
July	61	73	19.5%	60	40	-33.0%	596	626	5.0%
August	62	82	32.2%	60	41	-31.0%	603	592	-1.8%
September	63	74	18.9%	59	41	-31.6%	563	612	8.7%
October	69	80	14.8%	60	42	-30.7%	659	652	-1.1%
November	66	65	-0.6%	54	38	-29.1%	589	537	-8.9%
Jan - Nov Total	640	798	24.8%	645	439	-31.9%	6,355	6,550	3.1%
Dec - Nov Total	693	864	24.7%	711	496	-30.3%	6,913	7,093	2.6%
2013 Total	706			701			6,897		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Flavored Milks					
	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change			
December	1,562	1,682	7.7%	2,240	2,347	4.8%			
January	2,220	2,251	1.4%	2,907	2,933	0.9%			
February	2,186	2,166	-0.9%	2,848	2,802	-1.6%			
March	2,077	2,414	16.2%	2,745	3,141	14.4%			
April	2,349	2,702	15.0%	3,032	3,437	13.4%			
May	2,506	2,451	-2.2%	3,191	3,163	-0.9%			
June	715	812	13.6%	1,346	1,513	12.4%			
July	296	325	10.0%	1,013	1,065	5.1%			
August	1,463	1,537	5.0%	2,188	2,252	2.9%			
September	2,449	2,592	5.8%	3,134	3,319	5.9%			
October	2,784	2,835	1.9%	3,573	3,609	1.0%			
November	1,908	1,791	-6.1%	2,616	2,431	-7.1%			
Jan - Nov Total	20,954	21,877	4.4%	28,593	29,664	3.7%			
Dec - Nov Total	22,516	23,559	4.6%	30,834	32,012	3.8%			
2013 Total	22,636			30,941					

¹ Reported by California plants only.

² Flavored milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

CLASS 1 SALES, BY MARKETING AREA

Table 10: Sales of Class 1 Products in California, by Marketing Areas ¹
November 2012, November 2013, November 2014

Products and Marketing Areas	Sales			Change to November 2014 from	
	November 2012	November 2013	November 2014	November 2012	November 2013
	<i>gallons</i>			<i>percent</i>	
Whole Milk					
N. California	7,385,292	7,541,942	7,442,037	0.8%	-1.3%
S. California	10,337,125	10,276,629	9,717,344	-6.0%	-5.4%
State Total	17,722,417	17,818,571	17,159,381	-3.2%	-3.7%
Reduced Fat Milk					
N. California	10,147,333	10,616,596	9,574,245	-5.6%	-9.8%
S. California	14,047,126	13,313,119	11,348,763	-19.2%	-14.8%
State Total	24,194,459	23,929,715	20,923,008	-13.5%	-12.6%
Lowfat/Light Milk					
N. California	3,769,276	3,676,051	3,952,981	4.9%	7.5%
S. California	4,818,219	4,688,150	5,311,203	10.2%	13.3%
State Total	8,587,495	8,364,201	9,264,184	7.9%	10.8%
Skim/Nonfat/Fat free Milk					
N. California	4,160,327	3,964,222	3,502,088	-15.8%	-11.7%
S. California	4,866,621	4,392,194	3,932,608	-19.2%	-10.5%
State Total	9,026,948	8,356,416	7,434,696	-17.6%	-11.0%
Beverage Milk Totals					
N. California	25,462,228	25,798,811	24,471,351	-3.9%	-5.1%
S. California	34,069,091	32,670,092	30,309,918	-11.0%	-7.2%
State Total	59,531,319	58,468,903	54,781,269	-8.0%	-6.3%
Half - And - Half					
N. California	841,032	1,050,565	800,180	-4.9%	-23.8%
S. California	991,256	923,791	1,047,521	5.7%	13.4%
State Total	1,832,288	1,974,356	1,847,701	0.8%	-6.4%

¹ Sales to N. Calif. and/or S. Calif. regions; not necessarily in area of plant.

CLASS 2 PRODUCTION

**Table 11: Manufacture of Selected Class 2 Dairy Products in California,
by Months, in Thousand Pounds (P) or Gallons (G)
2013 - 2014**

Month	Total Cottage Cheese (P)			Sour Cream & S. C. Dressing (G)			Other Cream (G) ¹		
	2013	2014	% Change	2013	2014	% Change	2013	2014	% Change
January	9,308	7,864	-15.5%	1,905	1,856	-2.6%	2,118	2,347	10.8%
February	7,516	7,425	-1.2%	1,572	1,540	-2.1%	1,973	2,517	27.5%
March	8,247	9,592	16.3%	1,819	1,930	6.1%	2,404	3,625	50.8%
April	7,703	8,303	7.8%	1,741	1,724	-1.0%	2,637	2,807	6.4%
May	8,491	7,206	-15.1%	1,907	1,785	-6.4%	2,895	2,857	-1.3%
June	8,250	11,073	34.2%	1,784	1,867	4.6%	2,177	2,960	36.0%
July	8,177	8,123	-0.7%	1,742	1,745	0.1%	2,261	2,940	30.0%
August	8,241	8,383	1.7%	1,874	1,744	-6.9%	2,530	2,759	9.0%
September	8,762	9,636	10.0%	1,734	1,766	1.8%	2,435	2,562	5.2%
October	8,421	8,662	2.9%	1,932	1,807	-6.5%	2,632	2,693	2.3%
November	7,538	7,624	1.1%	1,917	1,853	-3.3%	2,913	2,829	-2.9%
December	8,012			1,913			2,593		
Jan - Nov Total	90,654	93,890	3.6%	19,930	19,618	-1.6%	26,974	30,896	14.5%
2013 Total	98,666			21,843			29,567		
Month	Buttermilk (G)			Yogurt (P)			Manufacturing Cream (G)		
	2013	2014	% Change	2013	2014	% Change	2013	2014	% Change
January	755	723	-4.3%	50,710	48,344	-4.7%	3,064	2,785	-9.1%
February	655	719	9.8%	47,941	47,588	-0.7%	2,830	2,725	-3.7%
March	775	799	3.2%	50,724	52,232	3.0%	3,343	3,240	-3.1%
April	738	794	7.6%	48,166	46,401	-3.7%	2,825	3,349	18.5%
May	756	789	4.3%	51,863	44,696	-13.8%	3,219	3,323	3.2%
June	676	759	12.3%	47,608	46,161	-3.0%	3,184	3,488	9.5%
July	757	818	8.1%	50,783	42,916	-15.5%	3,333	3,832	15.0%
August	715	760	6.2%	56,678	46,599	-17.8%	3,345	3,168	-5.3%
September	712	717	0.7%	52,577	48,364	-8.0%	3,409	3,446	1.1%
October	769	785	2.1%	48,728	42,409	-13.0%	3,077	2,930	-4.8%
November	771	809	5.0%	43,644	37,364	-14.4%	3,238	3,193	-1.4%
December	769			41,290			2,871		
Jan - Nov Total	8,079	8,472	4.9%	549,421	503,074	-8.4%	34,867	35,478	1.8%
2013 Total	8,847			590,712			37,738		

¹ Other Cream includes: Cream, Other Cream, Whipping, and Whipped (Cream Topping).

CLASS 3 PRODUCTION

**Table 12: Manufacture of Selected Class 3 Dairy Products in California,
by Months, in Thousand Gallons ¹
2013 - 2014**

Month	Ice Cream			Ice Milk ²			Sherbet		
	2013	2014	% Change	2013	2014	% Change	2013	2014	% Change
January	5,751	9,861	71.5%	1,397	1,480	5.9%	210	254	21.3%
February	9,642	9,325	-3.3%	1,531	1,498	-2.2%	272	253	-7.0%
March	12,157	11,286	-7.2%	1,944	1,879	-3.4%	494	409	-17.3%
April	12,562	11,415	-9.1%	2,106	1,974	-6.3%	567	467	-17.7%
May	13,371	11,358	-15.1%	2,203	2,077	-5.7%	696	454	-34.7%
June	12,869	12,966	0.8%	2,176	2,099	-3.5%	626	446	-28.7%
July	13,140	12,353	-6.0%	2,487	2,222	-10.7%	578	488	-15.5%
August	12,431	11,598	-6.7%	2,027	1,870	-7.7%	433	278	-35.9%
September	11,235	10,626	-5.4%	1,766	1,720	-2.6%	231	336	45.8%
October	11,452	11,620	1.5%	1,617	1,710	5.8%	443	332	-25.1%
November	8,475	9,684	14.3%	1,384	1,330	-3.9%	145	323	122.6%
December	4,423			1,262			102		
Jan - Nov Total	123,084	122,091	-0.8%	20,637	19,857	-3.8%	4,695	4,040	-14.0%
2013 Total	127,507			21,899			4,797		
Month	Total Frozen Products								
	2013	2014	% Change						
January	8,161	12,979	59.0%						
February	12,712	12,531	-1.4%						
March	16,000	15,227	-4.8%						
April	16,877	15,582	-7.7%						
May	18,026	15,366	-14.8%						
June	17,368	17,278	-0.5%						
July	18,041	16,964	-6.0%						
August	16,367	15,364	-6.1%						
September	14,513	13,835	-4.7%						
October	14,484	15,109	4.3%						
November	10,803	12,481	15.5%						
December	6,496								
Jan - Nov Total	163,352	162,716	-0.4%						
2013 Total	169,848								

¹ Data includes soft serve and shake mixes in appropriate categories as defined by butterfat standards.

² Includes light dairy dessert and nonfat ice cream.

³ Includes nonfat and reduced fat yogurts.

CLASS 4A PRODUCTION

**Table 13: Manufacture of Selected Class 4A Products in California,
by Months, in Thousand Pounds
2013 - 2014**

Month	Butter			Nonfat Dried Milk, Human Consumption			Other Dry Milk Products ¹		
	2013	2014	% Change	2013	2014	% Change	2013	2014	% Change
January	59,190	59,168	0.0%	56,867	54,910	-3.4%	36,189	45,313	25.2%
February	53,811	56,071	4.2%	55,281	68,464	23.8%	33,741	24,833	-26.4%
March	59,666	59,048	-1.0%	63,245	78,354	23.9%	38,017	26,823	-29.4%
April	56,822	57,608	1.4%	70,167	65,993	-5.9%	31,197	36,715	17.7%
May	56,789	57,600	1.4%	58,498	62,327	6.5%	42,182	45,602	8.1%
June	50,934	48,937	-3.9%	49,932	56,362	12.9%	42,803	39,808	-7.0%
July	46,977	44,072	-6.2%	41,206	78,180	89.7%	40,068	12,781	-68.1%
August	46,983	44,193	-5.9%	39,479	42,425	7.5%	41,974	40,420	-3.7%
September	45,116	41,326	-8.4%	32,136	43,721	36.0%	40,491	33,464	-17.4%
October	50,873	45,860	-9.9%	33,336	47,354	42.0%	51,061	32,847	-35.7%
November	49,466	47,353	-4.3%	35,558	61,145	72.0%	49,743	21,480	-56.8%
December	57,770			47,401			47,897		
Jan - Nov Total	576,627	561,235	-2.7%	535,705	659,235	23.1%	447,465	360,085	-19.5%
2013 Total	634,397			583,106			495,362		
Month	Condensed & Evap. Milk ²								
	2013	2014	% Change						
January	82,921	93,470	12.7%						
February	75,126	93,420	24.4%						
March	91,577	102,144	11.5%						
April	93,496	99,165	6.1%						
May	103,970	92,574	-11.0%						
June	96,186	91,768	-4.6%						
July	99,033	90,514	-8.6%						
August	94,014	88,926	-5.4%						
September	89,305	86,122	-3.6%						
October	89,187	92,765	4.0%						
November	75,490	85,917	13.8%						
December	76,435								
Jan - Nov Total	990,305	1,016,785	2.7%						
2013 Total	1,066,741								

¹ Other Dry Milk Products include: Dry Whole Milk; Dry Buttermilk; Skim Milk Powder (30-40% Protein); Skim Milk Powder Blends (Fat-Filled Powder); Milk Protein Concentrate, Dry; Milk Protein Isolate, Dry (90% Protein); Casein, Dry; Caseinates, Dry; Dry Nonfat milk (Animal Feed), and Other Dry Milk Products.

² Includes Condensed Skim Milk and Whole (Sweetened and Unsweetened); Condensed Evaporated Buttermilk; Evaporated Skim and Whole; Condensed Premix Skim and Cream; Other Condensed, Evaporated Milk, Ultrafiltered Milk.

CLASS 4B PRODUCTION

**Table 14: Manufacture of Selected Class 4B Products in California,
by Months, in Thousand Pounds
2013 - 2014**

Month	Monterey Cheese			Cheddar Cheese			Mozzarella Cheese		
	2013	2014	% Change	2013	2014	% Change	2013	2014	% Change
January	21,371	22,746	6.4%	31,640	35,882	13.4%	112,601	118,811	5.5%
February	22,065	19,161	-13.2%	25,551	30,997	21.3%	98,819	111,574	12.9%
March	22,762	21,889	-3.8%	28,788	33,861	17.6%	111,341	119,862	7.7%
April	22,064	19,676	-10.8%	30,357	35,183	15.9%	109,836	123,215	12.2%
May	21,949	24,263	10.5%	30,283	30,510	0.7%	115,725	123,968	7.1%
June	22,493	22,384	-0.5%	28,497	30,681	7.7%	113,836	116,544	2.4%
July	19,255	22,662	17.7%	31,232	30,747	-1.6%	110,138	119,640	8.6%
August	22,865	23,976	4.9%	29,693	28,591	-3.7%	110,027	115,564	5.0%
September	24,561	24,103	-1.9%	24,414	28,336	16.1%	106,102	116,298	9.6%
October	23,192	22,701	-2.1%	28,500	32,064	12.5%	115,200	124,252	7.9%
November	21,177	25,330	19.6%	28,668	27,058	-5.6%	117,655	122,544	4.2%
December	22,367			33,222			119,854		
Jan - Nov Total	243,751	248,890	2.1%	317,624	343,912	8.3%	1,221,281	1,312,271	7.5%
2013 Total	266,118			350,846			1,341,134		
Month	Hispanic Cheese			Other Cheeses ¹			Total Cheese		
	2013	2014	% Change	2013	2014	% Change	2013	2014	% Change
January	10,562	10,751	1.8%	9,843	10,179	3.4%	195,006	208,052	6.7%
February	9,538	8,851	-7.2%	11,632	10,033	-13.7%	175,177	188,137	7.4%
March	8,980	11,974	33.3%	12,659	10,171	-19.7%	191,303	209,030	9.3%
April	10,145	9,861	-2.8%	10,028	9,850	-1.8%	191,670	206,460	7.7%
May	10,087	11,033	9.4%	10,379	8,624	-16.9%	198,518	207,874	4.7%
June	9,484	11,172	17.8%	9,452	9,028	-4.5%	195,222	199,163	2.0%
July	10,174	11,850	16.5%	7,458	7,866	5.5%	188,689	202,689	7.4%
August	10,827	11,852	9.5%	7,647	7,153	-6.5%	191,343	197,289	3.1%
September	10,752	10,966	2.0%	8,114	9,180	13.1%	185,728	198,727	7.0%
October	10,934	11,915	9.0%	8,925	8,867	-0.6%	197,404	208,730	5.7%
November	10,213	9,792	-4.1%	12,361	8,945	-27.6%	197,341	204,104	3.4%
December	9,687			10,285			206,127		
Jan - Nov Total	111,696	120,015	7.4%	108,499	99,897	-7.9%	2,107,402	2,230,254	5.8%
2013 Total	121,383			118,783			2,313,529		
Month	Whey Protein (Human), Concentrate and Isolates			Lactose Powders (Human and Animal)			Other Dry Whey Products ²		
	2013	2014	% Change	2013	2014	% Change	2013	2014	% Change
January	12,004	14,505	20.8%	29,216	31,651	8.3%	83,943	81,173	-3.3%
February	11,541	13,042	13.0%	26,013	29,193	12.2%	69,231	76,416	10.4%
March	12,316	14,537	18.0%	30,409	28,875	-5.0%	80,508	86,808	7.8%
April	12,103	15,171	25.3%	28,776	28,415	-1.3%	80,328	88,416	10.1%
May	13,644	15,026	10.1%	29,710	30,371	2.2%	89,443	92,227	3.1%
June	12,431	13,503	8.6%	28,941	30,206	4.4%	80,244	84,986	5.9%
July	12,694	14,221	12.0%	28,582	30,760	7.6%	82,538	87,641	6.2%
August	12,360	15,049	21.8%	28,781	29,887	3.8%	78,273	82,397	5.3%
September	12,702	13,186	3.8%	27,797	29,395	5.7%	78,927	79,537	0.8%
October	16,363	15,262	-6.7%	28,694	30,809	7.4%	94,193	78,601	-16.6%
November	15,731	14,879	-5.4%	28,274	29,813	5.4%	93,916	73,264	-22.0%
December	16,681			30,720			89,178		
Jan - Nov Total	143,889	158,381	10.1%	315,194	329,376	4.5%	911,544	911,466	0.0%
2013 Total	160,570			345,914			1,000,722		

¹ Other Cheeses includes all cheeses not accounted for in categories listed, including Farmstead and Organic Cheeses.

² Includes Whey Protein Fractions; Permeate, On or Off Farm UF or MPC product (Animal & Human); Deproteinized Whey; Delactose Permeate Whey; Permeate, Dry, Finished Product; Reduced Lactose Whey (Animal & Human); Reduced Minerals Whey (Animal & Human); Concentrated Whey (Sweet Type & Acid-Type, Lbs, Solids, Animal & Human); Whey Protein Concentrate (Animal).

AVERAGE PRICE PAID FOR MARKET MILK

Table 15: Market Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2013 - 2014

Month	Total Grade A Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers ¹	
	2013	2014	2013	2014	2013	2014	2013	2014
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	3,407,055	3,606,667	3.88%	3.81%	8.94%	8.97%	\$17.89	\$22.18
February	3,174,807	3,377,079	3.80%	3.74%	8.92%	8.93%	\$17.80	\$22.90
March	3,613,367	3,788,258	3.73%	3.70%	8.88%	8.93%	\$17.30	\$23.61
April	3,560,313	3,653,280	3.68%	3.66%	8.88%	8.91%	\$18.19	\$23.38
May	3,658,818	3,732,141	3.64%	3.62%	8.86%	8.89%	\$18.22	\$21.99
June	3,426,983	3,523,392	3.63%	3.59%	8.83%	8.88%	\$17.81	\$21.89
July	3,315,980	3,500,884	3.61%	3.59%	8.78%	8.84%	\$17.53	\$21.63
August	3,338,429	3,430,862	3.64%	3.61%	8.85%	8.86%	\$18.11	\$22.55
September	3,142,549	3,274,137	3.70%	3.66%	8.88%	8.87%	\$18.70	\$23.59
October	3,280,681	3,416,228	3.81%	3.74%	8.99%	8.96%	\$19.40	\$22.89
November	3,222,100	3,336,910	3.83%	3.80%	9.03%	9.01%	\$20.02	\$20.45
December	3,417,029		3.86%		9.02%		\$20.76	
Jan - Nov Total/Avg	37,141,082	38,639,839	3.72%	3.68%	8.89%	8.91%	\$18.27	\$22.46
2013 Total/Avg	40,558,111		3.73%		8.91%		\$18.48	

¹ Prices are F.O.B. plant, at actual test. Includes in-state pool shipments, and California milk shipped into a Federal Milk Marketing Order.

AVERAGE PRICE PAID FOR MANUFACTURING MILK

Table 16: Manufacturing Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2013 - 2014

Month	Total Grade B Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers ¹	
	2013	2014	2013	2014	2013	2014	2013	2014
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	54,300	16,407	4.87%	4.68%	9.34%	9.31%	\$18.74	\$23.76
February	49,933	18,439	4.79%	4.43%	9.32%	9.22%	\$18.23	\$23.95
March	56,704	18,087	4.67%	4.41%	9.29%	9.20%	\$17.65	\$25.06
April	56,767	17,990	4.62%	4.41%	9.29%	9.21%	\$19.75	\$24.66
May	59,584	18,027	4.60%	4.36%	9.24%	9.18%	\$19.76	\$23.04
June	58,426	20,297	4.53%	4.22%	9.20%	9.13%	\$18.15	\$22.42
July	54,939	19,661	4.51%	4.20%	9.18%	9.07%	\$17.82	\$20.89
August	57,807	18,029	4.52%	4.30%	9.21%	9.12%	\$18.50	\$22.79
September	53,102	16,556	4.66%	4.39%	9.27%	9.15%	\$19.23	\$25.82
October	53,825	15,672	4.77%	4.62%	9.38%	9.29%	\$19.83	\$25.78
November	52,401	14,613	4.85%	4.76%	9.43%	9.35%	\$20.57	\$22.11
December	54,203		4.91%		9.44%		\$21.53	
Jan - Nov Total/Avg	607,789	193,779	4.67%	4.43%	9.29%	9.20%	\$18.93	\$23.66
2013 Total/Avg	661,992		4.69%		9.30%		\$19.15	

¹ Prices are F.O.B. plant, at actual test.

POOL PRICE DATA

**Table 17: Statistical Summary of California Milk Pool Data for Selected Months,
with Comparisons for the Most Recent Month ^{1 2}
November 2013, September 2014, October 2014, November 2014**

Receipts and Usage	2013 November	2014 September	2014 October	2014 November	Annual Change ³
	<i>pounds</i>				<i>percent</i>
Milk Fat					
Receipts: Quota	883,717	880,005	883,000	882,194	-0.2%
Base	2,755	2,625	2,607	2,472	-10.3%
Overbase	3,136,795	2,996,891	3,117,593	3,222,216	2.7%
Other Source Milk	0	0	0	0	
Daily Average	4,023,267	3,879,521	4,003,200	4,106,882	2.1%
Usage: Class 1	321,806	332,603	340,148	328,270	2.0%
Class 2	394,523	353,274	296,956	339,872	-13.9%
Class 3	167,296	279,566	216,904	174,108	4.1%
Class 4a	1,492,869	1,191,364	1,413,277	1,465,141	-1.9%
Class 4b	1,646,773	1,722,713	1,735,987	1,799,492	9.3%
Daily Average	4,023,267	3,879,521	4,003,272	4,106,882	2.1%
Solids-not-fat					
Receipts: Quota	2,154,189	2,147,274	2,153,033	2,151,579	-0.1%
Base	5,425	5,060	5,037	4,844	-10.7%
Overbase	7,346,815	7,250,212	7,446,195	7,592,093	3.3%
Other Source Milk	0	0	0	0	
Daily Average	9,506,429	9,402,546	9,604,264	9,748,516	2.5%
Usage: Class 1	1,500,478	1,506,905	1,566,819	1,498,003	-0.2%
Class 2	379,527	398,084	382,464	371,640	-2.1%
Class 3	290,385	222,573	211,745	190,625	-34.4%
Class 4a	2,911,298	2,624,587	2,724,593	2,964,799	1.8%
Class 4b	4,424,741	4,650,398	4,719,658	4,723,449	6.8%
Daily Average	9,506,429	9,402,546	9,605,278	9,748,516	2.5%
Class 1 (Daily Average)	13,388,428	13,611,200	14,054,478	13,383,711	0.0%

Daily Class 1 Use as a Percent of Daily Quota					
	<i>percent</i>				
Milk Fat	36.4%	37.8%	38.5%	37.2%	0.8%
Solids-not-fat	69.7%	70.2%	72.8%	69.6%	-0.1%

Announced Pool Prices, November 2014			
Pooling Category	Milk Component Prices		Standardized Milk ⁴
	Fat	Solids-not-fat	Prices
	<i>dollars/pound</i>		<i>dollars/cwt.</i>
Quota ⁵	\$2.284	\$1.460	\$20.70
Base	\$2.284	\$1.265	\$19.00
Overbase	\$2.284	\$1.265	\$19.00

1 Daily totals may not agree due to rounding.

2 Based on handler reports of pool milk receipts and utilization.

3 Percent change from November 2013.

4 Hundredweight prices based on 3.5% fat and 8.7% SNF milk.

5 Quota prices are subject to regional quota adjuster.

January 2015

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
				1 New Year's Day All State Offices Closed	2 Class 4a, 4b Price Announcement	3
4	5	6 Weekly NFDW	7	8	9 Class 1 Price Announcement Milk Pricing Newsletter Posted	10
11	12	13 Weekly NFDW	14 Monthly Statistical Reports Due	15	16	17
18	19 Martin Luther King Day All State Offices Closed	20 Weekly NFDW	21	22	23 December Quota, Base, Overbase, Pool Price Announcement	24
25	26	27 Weekly NFDW	28	29	30	31



California Department of Food and Agriculture
Karen Ross, Secretary

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