

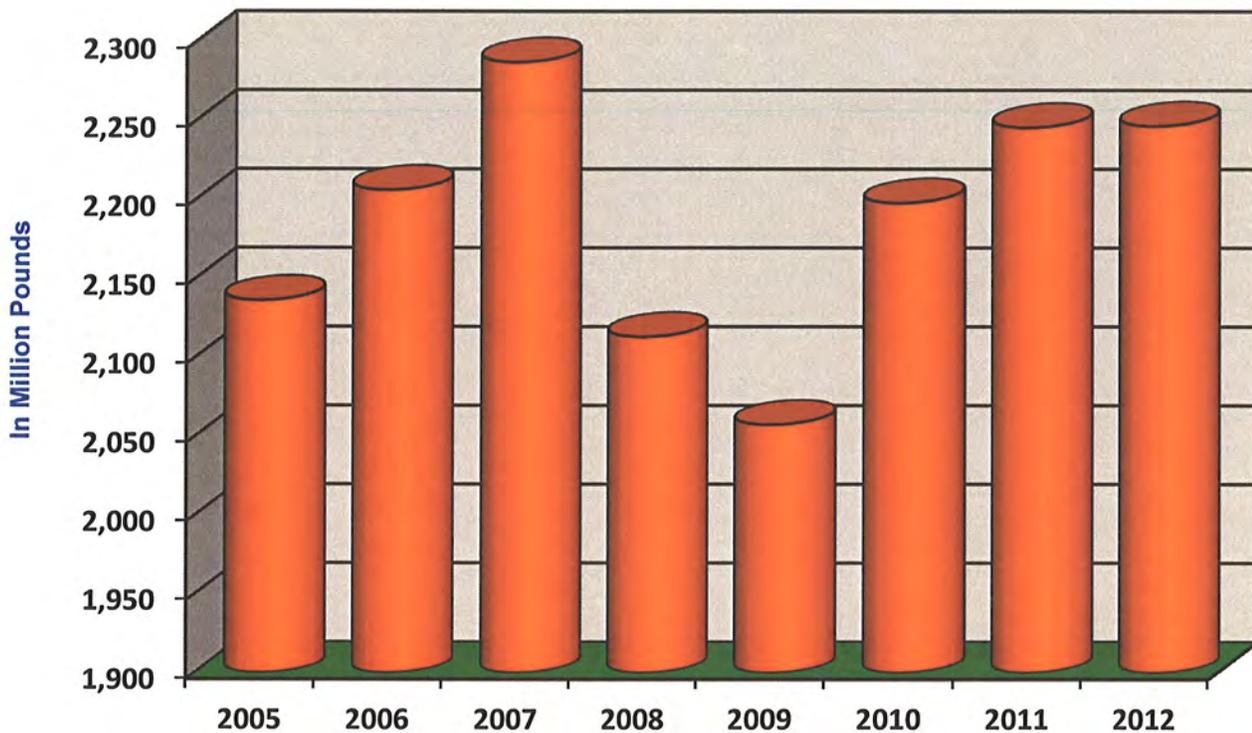
# Dairy Information Bulletin

*A publication serving the dairy industry for over 70 years*

Volume LXX, Number 2

February 2013

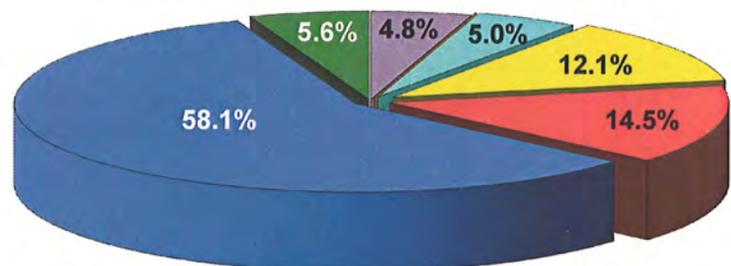
## California 2012 Total Cheese Production



■ Total California Cheese Production

- California total cheese production reached 2.25 billion pounds for 2012 (just slightly above 2011 total production).
- Comparing 2012 total cheese production to 2011: Mozzarella was up 0.1 percent; Cheddar up 1.4 percent; Monterey down 0.7 percent; Hispanic down 0.5 percent; Provolone and Parmesan up 3.0 percent; and Other cheese down 4.0 percent.

### 2012 Total Cheese Production Percent of Total, by Type of Cheese



■ Provolone & Parmesan      ■ Hispanic  
 ■ Monterey                      ■ Cheddar  
 ■ Mozzarella                    ■ Other Cheese

Source: CDFA Dairy Marketing Branch



## Key Department Contacts for Dairy Services

California Department of Food and Agriculture  
1220 N Street, Sacramento, CA 95814  
Homepage website: <http://cdfa.ca.gov/dairy>  
Email address: [dairy@cdfa.ca.gov](mailto:dairy@cdfa.ca.gov)

### Office of the Secretary

**Karen Ross**, Secretary, 654-0433  
**Sandra Schubert**, Undersecretary, 654-0433  
**Dr. Annette Jones**, DVM, State Veterinarian,  
900-5000

### Animal Health and Food Safety Services

**Dr. Annette Jones**, DVM, Director, 900-5000,  
Fax 900-5332

#### ► Animal Health Branch

**Kent Fowler**, DVM, Chief, 900-5002,  
Fax 900-5333

#### District Veterinarians

Redding: **Charles Palmer**, DVM, (530) 225-2140

Modesto: **Randy Anderson**, DVM,  
(209) 491-9350

Tulare: **Clementa Fredriksen**, DVM,  
(559) 685-3500

Ontario: **Predrag Pecic**, DVM, (909) 947-4462

#### ► Livestock Identification Branch

**Greg Lawley**, Chief, 900-5006,  
Fax 900-5335

#### Regional Brand Supervisors

Northern: **John Romano**, (530) 347-5721

Central: **David Fischer**, (209) 845-8352

Southern: **Richard Wright**, (559) 685-3505

#### ► Meat, Poultry & Egg Safety Branch

**Douglas Hepper**, DVM, Chief, 900-5004,  
Fax 900-5334

#### District Veterinarians

Sacramento: **Alfred Aquino**, DVM, 900-5004

Fresno: **Herbert Radigtsch**, DVM, (559) 233-7318

Ontario: **Namara Garbaba**, DVM, (909) 773-0079

#### ► Milk & Dairy Food Safety Branch

**Stephen Beam**, PhD., Chief, 900-5008, Fax 900-5337

#### Assistant Branch Chief

**Kristen Dahl**, 900-5078

#### Licensing

Facilities, **Melanie Graham**, 900-5310

Personal Licenses, **Corey Pruitt**, 900-5081

#### Regional Coordinators

Stockton: **Mostafa Sherzad**, (209) 466-7186

Oakland: **John Macy**, (510) 622-4810

Fresno: **David Krall**, (559) 445-5506

Ontario: **Joel Kolling**, (909) 923-9929

### Marketing Services

**Kevin Masuhara**, Director, 900-5011,  
Fax 900-5339

#### ► Environmental Program

**Casey Walsh Cady**, 900-5011

#### ► Dairy Marketing Branch

**Candace Gates**, Branch Chief, 900-5014

#### Economics/Pricing

**Hyrum Eastman**, 900-5014, Fax 900-5341

#### California Dairy Statistics Service

**Karen Dapper**, 900-5014, Fax 900-5341

#### Manufacturing Cost Audits

**Venetta Reed**, 900-5014, Fax 900-5341

#### Production Cost

**Mike Francesconi**, 900-5014, Fax 900-5341

#### Enforcement of Unlawful Practices

**Hyrum Eastman**, 900-5014, Fax 900-5341

#### ► Milk Pooling Branch

**John Lee**, Chief, 900-5012, Fax 900-5340

#### Pool Operations

**Don Shippelhouse**, 900-5012, Fax 900-5340

#### Pool Audits

**Nancy Hartman**, 900-5012, Fax 900-5340

**Marlene Wride**, **Ron Quan**, **Sunday Ikenador**

#### Producer Payments, License & Bond Units

**John Bressett**, 900-5012, Fax 900-5340

#### ► Marketing Branch

**Bob Maxie**, Chief, 900-5018, Fax 900-5393

**Dennis Manderfield**, **Glenn Yost**

# TABLE OF CONTENTS

<b>Dairy Industry News</b> .....	3
<b>Milk &amp; Dairy Product Production Tables</b>	
Table 1: California Commercial Milk Production, by Month.....	5
Table 2: California Dairy Average Milk Production .....	5
Table 3: California Milk Production, by County .....	6, 7
Table 4: Pooled Milk Utilization, by Classes and Months .....	8, 9
Table 5: Pooled Milk Production, by Months.....	10
Table 6: Net Milk Available in California, by Months .....	10
Table 7: Sales of California Class 1 Market Milk Products, by Months.....	11
Table 8: Sales of California Class 1 Organic Milk Products, by Months .....	12
Table 9: Sales of California Class 1 Flavored Milk Products, by Months.....	13
Table 10: Sales of California Class 1 Products, by Marketing Area .....	14
Table 11: Class 2 Production of Dairy Products in California.....	15
Table 12: Class 3 Production of Dairy Products in California .....	16
Table 13: Class 4a Production of Dairy Products in California.....	17
Table 14: Class 4b Production of Dairy Products in California .....	18, 19
<b>Prices</b>	
Table 15: Average Prices Paid for Market Milk in California .....	20
Table 16: Average Prices Paid for Manufacturing Milk in California .....	20
Table 17: Pool Price Data Summary.....	21
Class and Pool Prices .....	22
Commodity Prices Used to Calculate Class 4a/4b Prices .....	23
Commodity Prices Used to Calculate Class 1 Prices.....	23
Milk Production Cost Comparison Summary for California .....	24
Milk Mailbox Prices, U.S.....	24
Prices: Class 1 Farm Prices, Average Whole Milk Retail Prices .....	25
Minimum Class Prices.....	26
U.S. Retail Average Prices for Whole, 2%, 1%, Skim Milks .....	27
<b>Calendar</b> .....	28

## National Dairy Situation & Outlook – USDA Estimates

### Milk Production

Monthly: USDA estimates overall milk production across the U.S. was up by 1.6% in December 2012, compared to December 2011. USDA reports that California milk production decreased 2.3% compared to December 2011 (on same number of cows and 45 less pounds of milk per cow). Among other western states, compared to December 2011, Arizona was down 0.3%; New Mexico was down 0.3%; and Washington was up 0.4%. Three of the top 10 states reported a production decrease. The largest increase was reported by Kansas at 10.0% growth in milk production (on 8,000 more cows and 60 more pounds of milk per cow).

**Quarterly:** For the fourth quarter of 2012 compared to the third quarter of 2012, U.S. milk cow numbers decreased to 9.185 million head, milk production per cow increased to 5,315 pounds; the net effect was slightly increased milk production at 48.8 billion pounds. USDA projects that for the first quarter of 2013 compared to the fourth quarter of 2012, U.S. milk cow numbers will decrease to 9.155 million head, production per cow will increase to 5,430 pounds; the net effect would be increased milk production to 49.7 billion pounds.

### Milk Prices

Comparing the fourth quarter of 2012 to the third quarter of 2012, U.S. average milk prices increased to \$21.53/cwt. USDA projects that for the first quarter of 2013, U.S. average all-milk prices will be \$19.30-19.70/cwt.; Class III prices will be \$17.90-18.30/cwt.; and Class IV prices will be \$17.05-17.55/cwt.

### Utility Cow Prices

Comparing the fourth quarter of 2012 to the third quarter of 2012, average U.S. utility cow prices were down \$3.13/cwt. to a national average of \$73.81/cwt. USDA projects that utility cow prices will average \$76-78/cwt. in the first quarter of 2013.

Information from the USDA-NASS publication "Milk Production" and the USDA-ERS publication: "Livestock, Dairy, and Poultry Outlook."

## California Data Summaries

### COMMERCIAL PRODUCTION OF ALL MILK

Production of all milk on farms and ranches in California during December 2012 totaled 3.41 billion pounds, 2.3 percent less than the quantity produced during December 2011. For the twelve months ending December 2012, total milk production increased 0.8 percent as compared to the same period the previous year.

### MANUFACTURED PRODUCTS

For the month of December 2012, as compared to December 2011, the total manufacture of butter decreased 1.8 percent; manufacture of nonfat dried milk for human consumption decreased 9.0 percent; manufacture of total cheese decreased 0.6 percent and manufacture of total frozen products decreased 13.7 percent.

### SALES OF CLASS 1 MARKET MILK

Total sales of Class 1 market milk products in California during December 2012 decreased 1.3 percent compared to sales during December 2011.

All Data displayed in the Dairy Information Bulletin is subject to change and/or revision.

## Hearing Decision Announcement

Having carefully evaluated the December 21, 2012 milk pricing hearing record, the Department is amending the Class 1, 2, 3, 4a and 4b pricing formulas for the period February 1, 2013 to May 31, 2013 by:

- Increasing the Class 1 price approximately \$0.05/cwt. by adding:
  - \$0.0006 per pound to the milk fat price.
  - \$0.0045 per pound to the milk solids-not-fat price.
  - \$0.0001 per pound to the milk fluid carrier price.
- Increasing the Class 2 and 3 prices approximately \$0.10/cwt. by adding:
  - \$0.0082 per pound to both the milk fat and milk solids-not-fat prices.
- Increasing the Class 4a and 4b prices approximately \$0.30/cwt. by adding:
  - \$0.0246 per pound to both the milk fat and milk solids-not-fat prices.

Order Numbers 57 and 72 of the Stabilization and Marketing Plans for Market Milk for the Northern California and Southern California Marketing Areas (Stabilization Plans) will implement these adjustments. They will take effect for milk delivered to processing plants on or after February 1, 2013. On average, these adjustments will increase the monthly pool prices for this period by approximately \$0.251/cwt.

The Hearing Determinations, Panel Report, Stabilization Plans and a more detailed explanation of the Department's decision can be obtained on the Dairy Marketing home page at [www.cdfa.ca.gov/dairy](http://www.cdfa.ca.gov/dairy) by clicking on [Hearing Matrix]. To access the Stabilization Plans, click on [Dairy Marketing], located in the middle of the dairy home page and then on [Stabilization Plans].

## MILK PRODUCTION

**Table 1: Commercial Production of Market and Manufacturing Milk  
in Thousand Pounds, in California, by Month <sup>1</sup>  
January 2011 - December 2012**

Month	Market Milk			Manufacturing Milk			Total Milk		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	3,329,957	3,587,849	7.7%	58,465	28,124	-51.9%	3,388,422	3,615,973	6.7%
February	3,104,945	3,477,146	12.0%	54,547	26,403	-51.6%	3,159,492	3,503,549	10.9%
March	3,524,818	3,772,736	7.0%	62,723	30,570	-51.3%	3,587,541	3,803,305	6.0%
April	3,455,312	3,597,922	4.1%	59,881	31,756	-47.0%	3,515,192	3,629,678	3.3%
May	3,610,947	3,706,753	2.7%	64,175	32,985	-48.6%	3,675,122	3,739,738	1.8%
June	3,447,274	3,491,052	1.3%	61,107	30,365	-50.3%	3,508,381	3,521,417	0.4%
July	3,469,714	3,465,801	-0.1%	62,364	28,472	-54.3%	3,532,078	3,494,273	-1.1%
August	3,436,774	3,273,030	-4.8%	60,749	27,677	-54.4%	3,497,523	3,300,707	-5.6%
September	3,254,604	3,153,537	-3.1%	56,743	26,203	-53.8%	3,311,347	3,179,740	-4.0%
October	3,364,079	3,274,609	-2.7%	59,757	28,565	-52.2%	3,423,835	3,303,174	-3.5%
November	3,284,181	3,234,481	-1.5%	54,655	25,047	-54.2%	3,338,836	3,259,529	-2.4%
December	3,435,095	3,385,737	-1.4%	57,656	28,162	-51.2%	3,492,752	3,413,899	-2.3%
<b>Jan-Dec Total</b>	<b>40,717,698</b>	<b>41,420,654</b>	<b>1.7%</b>	<b>712,822</b>	<b>344,328</b>	<b>-51.7%</b>	<b>41,430,521</b>	<b>41,764,982</b>	<b>0.8%</b>
<b>Jan-Dec Total</b>	<b>40,717,698</b>	<b>41,420,654</b>	<b>1.7%</b>	<b>712,822</b>	<b>344,328</b>	<b>-51.7%</b>	<b>41,430,521</b>	<b>41,764,982</b>	<b>0.8%</b>
<b>2012 Total</b>	<b>41,420,654</b>			<b>344,328</b>			<b>41,764,982</b>		

<sup>1</sup> Includes total milk sold. Excludes milk left on ranch.

## DAILY AVERAGE MILK PRODUCTION

**Table 2: Commercial Production of Market and Manufacturing Milk, Average Daily Basis  
Compared to Prior Month, in Thousand Pounds, in California, by Month <sup>1</sup>  
January 2012 - December 2012**

Month	Market Milk		Manufacturing Milk		Total Milk	
	2011-2012	% Change	2011-2012	% Change	2011-2012	% Change
December	110,810		1,860		112,669	
January	115,737	4.4%	907	-51.2%	116,644	3.5%
February	119,902	3.6%	910	0.4%	120,812	3.6%
March	121,701	1.5%	986	8.3%	122,687	1.6%
April	119,931	-1.5%	1,059	7.3%	120,989	-1.4%
May	119,573	-0.3%	1,064	0.5%	120,637	-0.3%
June	116,368	-2.7%	1,012	-4.9%	117,381	-2.7%
July	111,800	-3.9%	918	-9.3%	112,718	-4.0%
August	105,582	-5.6%	893	-2.8%	106,474	-5.5%
September	105,118	-0.4%	873	-2.2%	105,991	-0.5%
October	105,633	0.5%	921	5.5%	106,554	0.5%
November	107,816	2.1%	835	-9.4%	108,651	2.0%
December	109,217	1.3%	908	8.8%	110,126	1.4%

<sup>1</sup> Includes total milk sold. Excludes milk left on ranch.

## MILK PRODUCTION BY COUNTY

**Table 3: Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions <sup>1</sup> December 2012**

County and Region	Bulk Milk		Percent change from 2011	Average Milk Fat Test	Average Solids-Not-Fat Test	
	Market	Manufacturing				Total
Alameda						
Alpine						
Amador						
Butte	307,908	19,572	327,480	-10.4%	4.89%	9.34%
Calaveras						
Colusa						
Contra Costa						
Del Norte	2,665,027	590,040	3,255,067	-11.4%	4.57%	9.10%
El Dorado						
Fresno	221,461,298	214,693	221,675,991	-0.7%	3.86%	8.96%
Glenn	32,295,742	1,561,252	33,856,994	-0.6%	3.94%	8.94%
Humboldt	13,971,012	3,128,100	17,099,112	-3.0%	4.41%	9.00%
Inyo						
Kern	337,101,869	33,675	337,135,544	0.4%	3.82%	8.88%
Kings	346,709,945	315,335	347,025,280	-5.1%	3.82%	8.93%
Lake						
Lassen						
Madera	142,913,658	203,873	143,117,531	-5.8%	3.72%	8.95%
Marin	11,716,081	0	11,716,081	-12.2%	3.76%	8.94%
Mariposa						
<b>Mendocino</b>						
Merced	488,008,999	18,053,280	506,062,279	0.9%	3.98%	9.02%
Modoc						
Mono						
<b>Monterey</b>						
Napa						
Nevada						
<b>Placer</b>						
Plumas						
Sacramento	28,329,231	8,741	28,337,972	0.3%	3.85%	8.98%
<b>San Benito</b>						
San Francisco						
San Joaquin	193,570,665	129,533	193,700,198	-5.6%	3.77%	8.93%
San Mateo						
Santa Clara						
Santa Cruz						
Shasta						
Sierra						
Siskiyou	1,338,414	0	1,338,414	1.2%	4.00%	8.91%
<b>Solano</b>						
Sonoma	37,809,725	60,179	37,869,904	-6.3%	3.83%	8.92%
Stanislaus	353,963,344	655,620	354,618,964	3.2%	3.88%	8.98%
<b>Sutter</b>						
Tehama	5,822,075	355,875	6,177,950	-7.7%	4.39%	9.23%
Trinity						
Tulare	936,380,635	2,692,927	939,073,562	-0.6%	3.88%	8.99%
Tuolumne						
<b>Yolo</b>						
Yuba	4,572,149	46,114	4,618,263	-26.7%	4.13%	8.96%
<b>N. California</b>	<b>3,168,338,060</b>	<b>28,104,459</b>	<b>3,196,442,519</b>	<b>-1.4%</b>	<b>3.87%</b>	<b>8.97%</b>

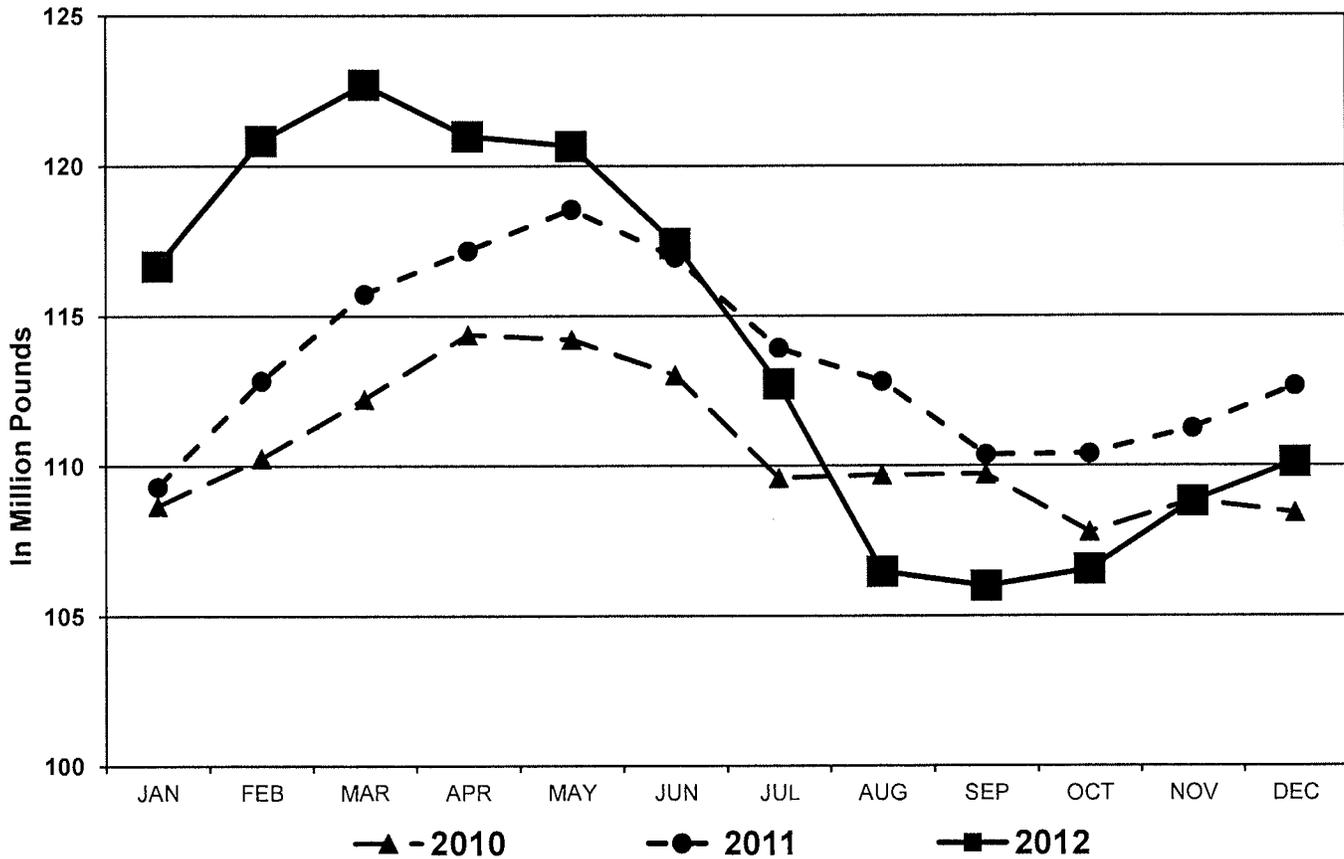
## MILK PRODUCTION BY COUNTY

**Table 3 (continued): Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions <sup>1</sup> December 2012**

County and Region	Bulk Milk		Percent change from 2011	Average Milk Fat Test	Average Solids-Not-Fat Test
	Market	Manufacturing			
Imperial	9,040,680	0	-32.1%	3.91%	9.04%
<b>Los Angeles</b>					
Orange					
Riverside	82,727,963	0	-3.7%	3.74%	8.93%
San Bernardino	113,246,223	57,277	-19.5%	3.79%	8.88%
San Diego	3,962,997	0	-7.1%	3.69%	8.80%
<b>San Luis Obispo</b>					
<b>Santa Barbara</b>					
Ventura					
<b>S. California</b>	<b>217,399,294</b>	<b>57,277</b>	<b>-13.9%</b>	<b>3.78%</b>	<b>8.90%</b>
<b>State Total</b>	<b>3,385,737,354</b>	<b>28,161,736</b>	<b>-2.3%</b>	<b>3.87%</b>	<b>8.96%</b>

<sup>1</sup> Data for counties in bold-type are not shown but are included in total: Mendocino, Monterey, Placer, San Benito, Solano, Sutter, Yolo, Los Angeles, San Luis Obispo, Santa Barbara.

## CALIFORNIA MILK PRODUCTION Average Daily Basis 2010, 2011, 2012



February 2012 Milk Production includes 29 days.

## MILK UTILIZATION

**Table 4: Pooled Milk Utilization of Grade A Milk, by Classes and Months,  
in Thousand Pounds <sup>1</sup>  
2011 - 2012**

Month	Class 1 - Fat		Class 2 - Fat		Class 3 - Fat		Class 4a - Fat	
	2011	2012	2011	2012	2011	2012	2011	2012
January	10,107	10,023	7,266	7,684	6,044	5,618	52,335	59,046
February	9,129	9,197	8,361	7,834	7,160	6,138	46,820	55,552
March	10,114	9,715	9,856	8,455	9,767	6,683	50,601	60,905
April	9,069	9,448	7,698	8,024	7,541	7,168	52,381	55,983
May	9,798	9,484	9,131	8,544	7,596	7,444	53,130	56,176
June	9,255	8,957	9,988	7,922	10,120	7,780	46,261	50,472
July	9,203	9,804	9,233	9,611	9,486	9,501	46,204	45,154
August	10,100	10,134	8,714	10,638	9,626	9,654	44,138	39,502
September	9,756	9,042	8,241	10,145	7,448	7,159	43,914	42,625
October	9,969	10,389	9,428	11,904	6,953	7,196	47,198	43,389
November	9,983	10,107	10,156	12,516	5,662	5,811	49,291	44,385
December	10,005	10,130	8,994	8,306	4,214	4,125	56,055	53,466
<b>Jan - Dec Total</b>	<b>116,488</b>	<b>116,431</b>	<b>107,065</b>	<b>111,583</b>	<b>91,618</b>	<b>84,278</b>	<b>588,328</b>	<b>606,657</b>
<b>Change from 2011</b>		<b>0.0%</b>		<b>4.2%</b>		<b>-8.0%</b>		<b>3.1%</b>
<b>2011 Total</b>	<b>116,488</b>		<b>107,065</b>		<b>91,618</b>		<b>588,328</b>	
Month	Class 1 - SNF		Class 2 - SNF		Class 3 - SNF		Class 4a - SNF	
	2011	2012	2011	2012	2011	2012	2011	2012
January	48,947	48,801	10,940	12,312	5,732	5,815	92,275	107,977
February	43,680	44,458	10,518	11,612	6,431	6,766	87,698	105,792
March	50,030	46,857	11,469	11,719	8,199	8,602	101,746	116,438
April	44,262	45,422	11,031	11,569	7,016	7,563	103,665	109,552
May	47,730	45,768	11,757	11,952	7,489	8,055	106,038	113,569
June	43,448	40,986	12,281	11,113	8,071	7,587	101,899	106,996
July	42,116	43,482	12,062	11,962	7,814	8,044	102,092	98,671
August	47,066	47,075	12,250	11,874	7,919	8,074	92,564	78,733
September	47,049	44,761	11,499	11,603	6,253	6,796	85,846	82,233
October	48,477	49,614	12,211	12,902	6,191	7,280	88,970	82,924
November	48,222	47,337	11,754	12,031	5,311	6,036	92,437	85,491
December	46,974	46,350	11,159	10,852	4,422	4,010	103,282	98,265
<b>Jan - Dec Total</b>	<b>558,000</b>	<b>550,910</b>	<b>138,931</b>	<b>141,502</b>	<b>80,850</b>	<b>84,627</b>	<b>1,158,511</b>	<b>1,186,640</b>
<b>Change from 2011</b>		<b>-1.3%</b>		<b>1.9%</b>		<b>4.7%</b>		<b>2.4%</b>
<b>2011 Total</b>	<b>558,000</b>		<b>138,931</b>		<b>80,850</b>		<b>1,158,511</b>	
Month	Fluid							
	2011	2012						
January	440,090	438,032						
February	393,653	399,572						
March	451,153	420,505						
April	399,359	407,744						
May	431,010	410,934						
June	392,496	368,961						
July	380,081	393,924						
August	424,487	426,711						
September	423,519	401,720						
October	434,179	445,321						
November	432,276	424,433						
December	420,946	416,511						
<b>Jan - Dec Total</b>	<b>5,023,251</b>	<b>4,954,369</b>						
<b>Change from 2011</b>		<b>-1.4%</b>						
<b>2011 Total</b>	<b>5,023,251</b>							

## MILK UTILIZATION

**Table 4 (continued): Pooled Milk Utilization of Grade A Milk, by Classes and Months,  
in Thousand Pounds <sup>1</sup>  
2011 - 2012**

Month	Class 4b - Fat		Quota - Fat		Non-quota - Fat		Pool Total - Fat	
	2011	2012	2011	2012	2011	2012	2011	2012
January	48,669	50,280	27,380	27,356	97,041	105,295	124,421	132,651
February	43,162	48,577	24,727	25,612	89,906	101,686	114,632	127,298
March	48,013	51,823	27,375	27,380	100,976	110,201	128,351	137,581
April	47,328	49,065	26,494	26,492	97,523	103,197	124,017	129,689
May	49,044	49,443	27,375	27,350	101,324	103,742	128,699	131,092
June	46,420	48,670	26,491	26,453	95,552	97,348	122,043	123,801
July	46,825	48,854	27,386	27,366	93,565	95,559	120,952	122,924
August	48,111	47,113	27,386	27,391	93,303	89,651	120,689	117,042
September	45,795	45,202	26,503	26,463	88,651	87,710	115,154	114,173
October	47,965	47,422	27,375	27,360	94,138	92,940	121,513	120,301
November	46,412	48,146	26,502	26,473	95,001	94,493	121,503	120,966
December	49,039	51,245	27,385	27,349	100,922	99,923	128,307	127,272
<b>Jan - Dec Total</b>	<b>566,783</b>	<b>585,841</b>	<b>322,379</b>	<b>323,044</b>	<b>1,147,903</b>	<b>1,181,745</b>	<b>1,470,282</b>	<b>1,504,789</b>
<b>Change from 2011</b>		<b>3.4%</b>		<b>0.2%</b>		<b>2.9%</b>		<b>2.3%</b>
<b>2011 Total</b>	<b>566,783</b>		<b>322,379</b>		<b>1,147,903</b>		<b>1,470,282</b>	
Month	Class 4b - SNF		Quota - SNF		Non-quota - SNF		Pool Total - SNF	
	2011	2012	2011	2012	2011	2012	2011	2012
January	131,007	137,900	66,757	66,713	222,145	246,092	288,902	312,805
February	120,409	134,125	60,307	62,462	208,430	240,290	268,736	302,751
March	133,396	144,606	66,761	66,769	238,080	261,452	304,841	328,222
April	131,651	138,881	64,620	64,603	233,006	248,385	297,626	312,988
May	138,855	141,858	66,776	66,702	245,093	254,500	311,869	321,202
June	130,293	135,389	64,616	64,500	231,375	237,570	295,991	302,070
July	133,125	136,183	66,793	66,729	230,417	231,613	297,209	298,343
August	135,584	132,862	66,788	66,780	228,596	211,838	295,383	278,618
September	129,591	126,368	64,629	64,522	215,609	207,239	280,238	271,761
October	135,881	131,618	66,752	66,697	224,978	217,641	291,730	284,337
November	129,815	131,605	64,627	64,551	222,912	217,950	287,538	282,501
December	135,131	136,496	66,781	66,683	234,187	229,289	300,968	295,972
<b>Jan - Dec Total</b>	<b>1,584,738</b>	<b>1,627,891</b>	<b>786,205</b>	<b>787,712</b>	<b>2,734,826</b>	<b>2,803,858</b>	<b>3,521,031</b>	<b>3,591,570</b>
<b>Change from 2011</b>		<b>2.7%</b>		<b>0.2%</b>		<b>2.5%</b>		<b>2.0%</b>
<b>2011 Total</b>	<b>1,584,738</b>		<b>786,205</b>		<b>2,734,826</b>		<b>3,521,031</b>	

<sup>1</sup> Includes pooled milk only. Excludes exempt, non-pool, grade B milk, and bulk milk shipped out-of-California (ranch to plant). Class usage has been adjusted for plant gain and inventory variance.

## POOL MILK PRODUCTION

**Table 5: Commercial Production of Grade A Milk, Pooled and Non-Pooled, Total Grade B Milk by Months, in Thousand Pounds  
2011 - 2012**

Month	Pool Milk		Grade A Milk Not Pooled <sup>1</sup>		Total Grade A Milk <sup>2</sup>		Total Grade B Milk	
	2011	2012	2011	2012	2011	2012	2011	2012
January	3,244,196	3,500,827	85,760	87,023	3,329,957	3,587,849	58,465	28,124
February	3,025,881	3,402,921	79,063	74,225	3,104,945	3,477,146	54,547	26,403
March	3,436,566	3,691,094	88,251	81,642	3,524,818	3,772,736	62,723	30,570
April	3,364,808	3,522,833	90,503	75,089	3,455,312	3,597,922	59,881	31,756
May	3,522,929	3,627,769	88,018	78,983	3,610,947	3,706,753	64,175	32,985
June	3,358,196	3,417,423	89,078	73,629	3,447,274	3,491,052	61,107	30,365
July	3,387,064	3,391,207	82,650	74,595	3,469,714	3,465,801	62,364	28,472
August	3,353,561	3,186,288	83,213	86,743	3,436,774	3,273,030	60,749	27,677
September	3,172,926	3,075,377	81,678	78,160	3,254,604	3,153,537	56,743	26,203
October	3,280,425	3,192,239	83,654	82,370	3,364,079	3,274,609	59,757	28,565
November	3,202,790	3,150,638	81,391	83,843	3,284,181	3,234,481	54,655	25,047
December	3,350,246	3,299,136	84,850	86,602	3,435,095	3,385,737	57,656	28,162
<b>Jan - Dec Total</b>	<b>39,699,589</b>	<b>40,457,751</b>	<b>1,018,110</b>	<b>962,903</b>	<b>40,717,698</b>	<b>41,420,654</b>	<b>712,822</b>	<b>344,328</b>
<b>Change from 2011</b>		<b>1.9%</b>		<b>-5.4%</b>		<b>1.7%</b>		<b>-51.7%</b>
<b>2011 Total</b>	<b>39,699,589</b>		<b>1,018,110</b>		<b>40,717,698</b>		<b>712,822</b>	

<sup>1</sup> Grade A farm milk delivered to non-pooled plants; milk from exempt Producer-Handler type 66; the exempt portion of milk from Producer-Handler type 70; and Grade A producer milk delivered directly out of state.

<sup>2</sup> Not all milk shipped out of state is reported. These numbers represent lower limits.

## NET MILK AVAILABLE IN CALIFORNIA

**Table 6: California Commercial Milk Production, Production Entering, and Production Leaving, Net Milk Available, by Months, in Thousand Pounds <sup>1</sup>  
2011 - 2012**

Month	California Milk Production		Production Entering California		Production Leaving California		Net Milk Available in California	
	2011	2012	2011	2012	2011	2012	2011	2012
January	3,388,422	3,615,973	59,819	57,391	37,013	38,010	3,411,228	3,635,354
February	3,159,492	3,503,549	56,336	52,619	34,447	37,291	3,181,380	3,518,878
March	3,587,541	3,803,305	54,403	62,478	38,382	37,824	3,603,563	3,827,959
April	3,515,192	3,629,678	55,210	63,369	41,942	35,652	3,528,460	3,657,395
May	3,675,122	3,739,738	57,445	63,772	38,190	37,596	3,694,378	3,765,913
June	3,508,381	3,521,417	58,077	62,074	40,768	33,064	3,525,690	3,550,428
July	3,532,078	3,494,273	63,420	64,179	34,460	31,237	3,561,037	3,527,215
August	3,497,523	3,300,707	58,676	60,408	35,597	29,156	3,520,602	3,331,958
September	3,311,347	3,179,740	53,365	57,488	35,883	22,774	3,328,828	3,214,455
October	3,423,835	3,303,174	56,049	55,611	36,030	25,885	3,443,855	3,332,900
November	3,338,836	3,259,529	55,900	49,017	34,620	29,210	3,360,116	3,279,336
December	3,492,752	3,413,899	53,104	52,042	35,619	31,580	3,510,236	3,434,361
<b>Jan - Dec Total</b>	<b>41,430,521</b>	<b>41,764,982</b>	<b>681,803</b>	<b>700,448</b>	<b>442,951</b>	<b>389,279</b>	<b>41,669,373</b>	<b>42,076,152</b>
<b>Change from 2011</b>		<b>0.8%</b>		<b>2.7%</b>		<b>-12.1%</b>		<b>1.0%</b>
<b>2011 Total</b>	<b>41,430,521</b>		<b>681,803</b>		<b>442,951</b>		<b>41,669,373</b>	

<sup>1</sup> Not all milk shipped into or out of the state is reported. These numbers represent lower limits.

## CLASS 1 SALES

**Table 7: Sales of Class 1 Market Milk Products in California, by Months, in Thousand Gallons <sup>1 2</sup>  
January 2011 - December 2012**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	18,861	18,050	-4.3%	24,329	24,747	1.7%	9,558	9,032	-5.5%
February	16,985	16,615	-2.2%	22,158	22,359	0.9%	8,684	8,571	-1.3%
March	18,604	18,255	-1.9%	24,964	24,659	-1.2%	9,849	9,349	-5.1%
April	17,506	17,279	-1.3%	23,637	23,171	-2.0%	8,889	8,506	-4.3%
May	17,701	17,541	-0.9%	23,992	23,336	-2.7%	9,441	8,984	-4.8%
June	17,430	17,462	0.2%	23,688	23,126	-2.4%	7,780	7,560	-2.8%
July	17,705	17,967	1.5%	24,021	23,826	-0.8%	7,387	7,140	-3.3%
August	18,300	18,416	0.6%	25,010	24,656	-1.4%	8,235	8,471	2.9%
September	17,421	17,157	-1.5%	24,019	23,008	-4.2%	9,123	8,728	-4.3%
October	18,110	18,526	2.3%	25,001	25,103	0.4%	9,566	9,624	0.6%
November	17,950	17,722	-1.3%	24,425	24,194	-0.9%	8,798	8,587	-2.4%
December	18,553	18,490	-0.3%	25,327	25,421	0.4%	8,408	8,003	-4.8%
<b>Jan - Dec Total</b>	<b>215,126</b>	<b>213,481</b>	<b>-0.8%</b>	<b>290,571</b>	<b>287,607</b>	<b>-1.0%</b>	<b>105,717</b>	<b>102,556</b>	<b>-3.0%</b>
<b>Jan - Dec Total</b>	<b>215,126</b>	<b>213,481</b>	<b>-0.8%</b>	<b>290,571</b>	<b>287,607</b>	<b>-1.0%</b>	<b>105,717</b>	<b>102,556</b>	<b>-3.0%</b>
<b>2012 Total</b>	<b>213,481</b>			<b>287,607</b>			<b>102,556</b>		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Beverage Milks			Half - and - Half		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	10,341	9,827	-5.0%	63,089	61,656	-2.3%	1,537	1,593	3.6%
February	9,594	9,377	-2.3%	57,421	56,922	-0.9%	1,503	1,569	4.4%
March	10,920	10,032	-8.1%	64,338	62,295	-3.2%	1,685	1,695	0.6%
April	9,683	9,088	-6.1%	59,715	58,045	-2.8%	1,558	1,611	3.4%
May	10,369	9,630	-7.1%	61,503	59,491	-3.3%	1,505	1,633	8.5%
June	8,575	7,534	-12.1%	57,473	55,681	-3.1%	1,523	1,547	1.6%
July	7,690	7,099	-7.7%	56,803	56,032	-1.4%	1,451	1,563	7.7%
August	9,089	8,554	-5.9%	60,633	60,098	-0.9%	1,528	1,630	6.6%
September	10,045	9,230	-8.1%	60,609	58,123	-4.1%	1,513	1,460	-3.5%
October	10,301	10,216	-0.8%	62,978	63,469	0.8%	1,607	1,719	7.0%
November	9,430	9,027	-4.3%	60,603	59,531	-1.8%	1,826	1,832	0.4%
December	8,996	8,507	-5.4%	61,283	60,421	-1.4%	1,740	1,761	1.2%
<b>Jan - Dec Total</b>	<b>115,034</b>	<b>108,120</b>	<b>-6.0%</b>	<b>726,449</b>	<b>711,764</b>	<b>-2.0%</b>	<b>18,977</b>	<b>19,614</b>	<b>3.4%</b>
<b>Jan - Dec Total</b>	<b>115,034</b>	<b>108,120</b>	<b>-6.0%</b>	<b>726,449</b>	<b>711,764</b>	<b>-2.0%</b>	<b>18,977</b>	<b>19,614</b>	<b>3.4%</b>
<b>2012 Total</b>	<b>108,120</b>			<b>711,764</b>			<b>19,614</b>		
Month	Total Class 1 Milk			Class 1 Sales Out of State 3/					
	2011	2012	% Change	2011	2012	% Change			
January	64,627	63,249	-2.1%	1,824	1,784	-2.2%			
February	58,923	58,490	-0.7%	1,633	1,627	-0.3%			
March	66,023	63,990	-3.1%	1,714	1,615	-5.8%			
April	61,273	59,656	-2.6%	1,607	1,564	-2.7%			
May	63,008	61,125	-3.0%	1,639	1,634	-0.3%			
June	58,995	57,229	-3.0%	1,567	1,531	-2.3%			
July	58,254	57,595	-1.1%	1,792	1,730	-3.4%			
August	62,162	61,728	-0.7%	1,790	2,092	16.9%			
September	62,122	59,583	-4.1%	1,610	1,436	-10.8%			
October	64,585	65,187	0.9%	1,663	1,680	1.0%			
November	62,429	61,364	-1.7%	2,082	1,527	-26.6%			
December	63,024	62,182	-1.3%	2,078	1,508	-27.4%			
<b>Jan - Dec Total</b>	<b>745,425</b>	<b>731,378</b>	<b>-1.9%</b>	<b>20,998</b>	<b>19,727</b>	<b>-6.1%</b>			
<b>Jan - Dec Total</b>	<b>745,425</b>	<b>731,378</b>	<b>-1.9%</b>	<b>20,998</b>	<b>19,727</b>	<b>-6.1%</b>			
<b>2012 Total</b>	<b>731,378</b>			<b>19,727</b>					

<sup>1</sup> Reported by California plants only.

<sup>2</sup> Table 7 includes all Class 1 market milk product sales (except for Class 1 Out of State Sales which are displayed in a separate boxed area), including flavored milk sales and organic milk sales. For a breakdown of Class 1 Organic Milk Sales, see Table 8. For a breakdown of Class 1 Flavored Milk Sales, see Table 9.

<sup>3</sup> Includes all whole, reduced fat, lowfat, and skim market milk product sales sold out of California. The Class 1 Sales Out of State figures are not included in the Total Class 1 Sales nor in any other Class 1 Sales tables.

## CLASS 1 ORGANIC MILK SALES

**Table 8: Sales of Class 1 Organic Market Milk Products in California, by Months,  
in Thousand Gallons <sup>1 2 3</sup>  
January 2011 - December 2012**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	821	999	21.7%	994	1,733	74.4%	803	755	-6.0%
February	791	917	15.9%	1,073	1,332	24.1%	688	654	-5.0%
March	894	1,007	12.6%	1,345	1,496	11.2%	705	739	4.8%
April	837	976	16.6%	1,228	1,362	10.8%	656	693	5.6%
May	830	964	16.2%	1,162	1,232	6.0%	665	672	1.1%
June	861	956	11.0%	1,333	1,222	-8.3%	661	647	-2.1%
July	804	1,017	26.5%	1,231	1,215	-1.3%	629	691	10.0%
August	932	1,147	23.2%	1,391	1,553	11.7%	686	770	12.2%
September	926	1,027	10.9%	1,595	1,362	-14.6%	691	778	12.6%
October	912	1,196	31.2%	1,532	1,587	3.6%	704	813	15.5%
November	959	1,139	18.8%	1,531	1,484	-3.1%	672	829	23.5%
December	1,005	1,195	18.9%	1,676	1,570	-6.3%	718	765	6.5%
<b>Jan - Dec Total</b>	<b>10,571</b>	<b>12,540</b>	<b>18.6%</b>	<b>16,091</b>	<b>17,148</b>	<b>6.6%</b>	<b>8,277</b>	<b>8,806</b>	<b>6.4%</b>
<b>Jan - Dec Total</b>	<b>10,571</b>	<b>12,540</b>	<b>18.6%</b>	<b>16,091</b>	<b>17,148</b>	<b>6.6%</b>	<b>8,277</b>	<b>8,806</b>	<b>6.4%</b>
<b>2012 Total</b>	<b>12,540</b>			<b>17,148</b>			<b>8,806</b>		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Organic Milks					
	2011	2012	% Change	2011	2012	% Change			
January	601	594	-1.1%	3,218	4,081	26.8%			
February	567	563	-0.7%	3,119	3,466	11.1%			
March	637	611	-4.1%	3,581	3,853	7.6%			
April	587	596	1.6%	3,308	3,626	9.6%			
May	582	578	-0.8%	3,240	3,446	6.4%			
June	596	540	-9.3%	3,451	3,366	-2.5%			
July	549	594	8.2%	3,212	3,516	9.5%			
August	634	603	-4.9%	3,642	4,073	11.8%			
September	631	579	-8.3%	3,842	3,745	-2.5%			
October	620	629	1.3%	3,768	4,225	12.1%			
November	543	612	12.6%	3,704	4,064	9.7%			
December	636	559	-12.1%	4,035	4,089	1.3%			
<b>Jan - Dec Total</b>	<b>7,183</b>	<b>7,057</b>	<b>-1.7%</b>	<b>42,121</b>	<b>45,550</b>	<b>8.1%</b>			
<b>Jan - Dec Total</b>	<b>7,183</b>	<b>7,057</b>	<b>-1.7%</b>	<b>42,121</b>	<b>45,550</b>	<b>8.1%</b>			
<b>2012 Total</b>	<b>7,057</b>			<b>45,550</b>					

1 Reported by California plants only.

2 Organic milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

3 Data unavailable prior to April, 2006.

## CLASS 1 FLAVORED MILK SALES

**Table 9: Sales of Class 1 Flavored Market Milk Products in California, by Months,  
in Thousand Gallons <sup>1 2</sup>  
January 2011 - December 2012**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	53	61	15.8%	69	62	-10.7%	1,157	610	-47.3%
February	54	53	-3.3%	69	58	-16.4%	1,092	611	-44.1%
March	62	57	-8.7%	74	61	-17.5%	1,197	679	-43.3%
April	58	52	-10.2%	72	58	-19.3%	1,024	618	-39.6%
May	58	55	-6.3%	69	61	-12.1%	1,134	607	-46.5%
June	54	56	4.7%	66	73	11.2%	669	573	-14.3%
July	54	53	-3.2%	65	74	14.6%	585	603	3.1%
August	67	54	-19.6%	64	72	11.8%	636	650	2.3%
September	66	59	-10.8%	66	71	7.0%	694	606	-12.8%
October	67	67	-1.2%	73	79	7.7%	746	659	-11.6%
November	63	56	-11.6%	60	60	-1.1%	679	592	-12.7%
December	62	53	-14.0%	68	64	-5.4%	651	559	-14.2%
<b>Jan - Dec Total</b>	<b>719</b>	<b>674</b>	<b>-6.2%</b>	<b>816</b>	<b>792</b>	<b>-2.9%</b>	<b>10,264</b>	<b>7,367</b>	<b>-28.2%</b>
<b>Jan - Dec Total</b>	<b>719</b>	<b>674</b>	<b>-6.2%</b>	<b>816</b>	<b>792</b>	<b>-2.9%</b>	<b>10,264</b>	<b>7,367</b>	<b>-28.2%</b>
<b>2012 Total</b>	<b>674</b>			<b>792</b>			<b>7,367</b>		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Flavored Milks					
	2011	2012	% Change	2011	2012	% Change			
January	2,365	2,231	-5.6%	3,644	2,965	-18.6%			
February	2,322	2,278	-1.9%	3,538	2,999	-15.2%			
March	2,817	2,398	-14.9%	4,150	3,195	-23.0%			
April	2,079	1,976	-5.0%	3,233	2,705	-16.3%			
May	2,694	2,443	-9.3%	3,956	3,165	-20.0%			
June	1,220	722	-40.8%	2,008	1,424	-29.1%			
July	306	290	-5.2%	1,011	1,021	1.0%			
August	1,358	1,409	3.8%	2,124	2,185	2.9%			
September	2,460	2,305	-6.3%	3,287	3,040	-7.5%			
October	2,487	2,796	12.4%	3,374	3,601	6.7%			
November	1,982	2,030	2.4%	2,784	2,737	-1.7%			
December	1,440	1,562	8.4%	2,222	2,238	0.7%			
<b>Jan - Dec Total</b>	<b>23,531</b>	<b>22,441</b>	<b>-4.6%</b>	<b>35,330</b>	<b>31,275</b>	<b>-11.5%</b>			
<b>Jan - Dec Total</b>	<b>23,531</b>	<b>22,441</b>	<b>-4.6%</b>	<b>35,330</b>	<b>31,275</b>	<b>-11.5%</b>			
<b>2012 Total</b>	<b>22,441</b>			<b>31,275</b>					

1 Reported by California plants only.

2 Flavored milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

## CLASS 1 SALES, BY MARKETING AREA

Table 10: Sales of Class 1 Products in California, by Marketing Areas <sup>1</sup>  
December 2010, December 2011, December 2012

Products and Marketing Areas	Sales			Change to December 2012 from	
	December 2010	December 2011	December 2012	December 2010	December 2011
	<i>gallons</i>			<i>percent</i>	
<b>Whole Milk</b>					
N. California	8,002,825	7,702,576	7,500,456	-6.3%	-2.6%
S. California	11,629,087	10,850,060	10,989,488	-5.5%	1.3%
<b>State Total</b>	<b>19,631,912</b>	<b>18,552,636</b>	<b>18,489,944</b>	<b>-5.8%</b>	<b>-0.3%</b>
<b>Reduced Fat Milk</b>					
N. California	10,304,497	10,917,241	10,440,960	1.3%	-4.4%
S. California	14,586,980	14,409,647	14,980,290	2.7%	4.0%
<b>State Total</b>	<b>24,891,477</b>	<b>25,326,888</b>	<b>25,421,250</b>	<b>2.1%</b>	<b>0.4%</b>
<b>Lowfat/Light Milk</b>					
N. California	4,354,847	3,811,069	3,548,821	-18.5%	-6.9%
S. California	4,481,018	4,596,757	4,453,949	-0.6%	-3.1%
<b>State Total</b>	<b>8,835,865</b>	<b>8,407,826</b>	<b>8,002,770</b>	<b>-9.4%</b>	<b>-4.8%</b>
<b>Skim/Nonfat/Fat free Milk</b>					
N. California	3,974,928	4,012,247	3,888,528	-2.2%	-3.1%
S. California	5,401,161	4,983,849	4,618,259	-14.5%	-7.3%
<b>State Total</b>	<b>9,376,089</b>	<b>8,996,096</b>	<b>8,506,787</b>	<b>-9.3%</b>	<b>-5.4%</b>
<b>Beverage Milk Totals</b>					
N. California	26,637,097	26,443,133	25,378,765	-4.7%	-4.0%
S. California	36,098,246	34,840,313	35,041,986	-2.9%	0.6%
<b>State Total</b>	<b>62,735,343</b>	<b>61,283,446</b>	<b>60,420,751</b>	<b>-3.7%</b>	<b>-1.4%</b>
<b>Half - And - Half</b>					
N. California	800,701	817,907	829,106	3.5%	1.4%
S. California	954,804	922,467	932,193	-2.4%	1.1%
<b>State Total</b>	<b>1,755,505</b>	<b>1,740,374</b>	<b>1,761,299</b>	<b>0.3%</b>	<b>1.2%</b>

<sup>1</sup> Sales to N. Calif. and/or S. Calif. regions; not necessarily in area of plant.

## CLASS 2 PRODUCTION

**Table 11: Manufacture of Selected Class 2 Dairy Products in California,  
by Months, in Pounds (P) or Gallons (G)  
2011 - 2012**

Month	Total Cottage Cheese (P)			Sour Cream & S. C. Dressing (G)			Other Cream (G) 1/		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	7,325,422	10,683,820	45.8%	1,610,350	1,915,157	18.9%	1,661,581	1,948,286	17.3%
February	7,013,677	8,961,120	27.8%	1,603,102	1,811,287	13.0%	1,849,273	2,011,011	8.7%
March	8,561,432	8,725,179	1.9%	1,853,117	1,914,988	3.3%	2,488,522	2,522,091	1.3%
April	7,743,783	8,889,198	14.8%	1,777,932	1,780,798	0.2%	2,008,831	2,220,304	10.5%
May	9,517,869	10,930,821	14.8%	1,891,041	2,053,691	8.6%	2,132,170	2,282,347	7.0%
June	10,820,374	8,815,577	-18.5%	2,042,992	1,785,279	-12.6%	2,695,022	2,042,297	-24.2%
July	8,537,106	9,121,441	6.8%	1,725,687	1,750,999	1.5%	2,388,743	2,185,837	-8.5%
August	8,032,921	9,856,554	22.7%	1,822,389	1,984,295	8.9%	2,130,935	2,451,274	15.0%
September	8,408,200	8,071,834	-4.0%	1,654,562	1,733,262	4.8%	2,315,280	2,285,911	-1.3%
October	8,108,161	8,821,996	8.8%	1,722,896	1,894,090	9.9%	2,518,936	2,691,724	6.9%
November	9,640,501	7,279,304	-24.5%	2,209,911	2,184,654	-1.1%	2,523,402	2,148,429	-14.9%
December	7,312,161	6,944,726	-5.0%	1,861,388	1,682,019	-9.6%	2,156,983	1,977,073	-8.3%
<b>Jan - Dec Total</b>	<b>101,021,607</b>	<b>107,101,570</b>	<b>6.0%</b>	<b>21,775,367</b>	<b>22,490,519</b>	<b>3.3%</b>	<b>26,869,678</b>	<b>26,766,584</b>	<b>-0.4%</b>
<b>2011 Total</b>	<b>101,021,607</b>			<b>21,775,367</b>			<b>26,869,678</b>		
Month	Buttermilk (G)			Yogurt (P)			Manufacturing Cream (G)		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	598,448	637,083	6.5%	54,728,613	57,612,829	5.3%	3,066,502	3,278,807	6.9%
February	586,864	627,487	6.9%	54,679,139	51,482,688	-5.8%	2,826,035	3,259,371	15.3%
March	712,032	732,984	2.9%	58,158,850	50,383,579	-13.4%	3,375,096	3,597,775	6.6%
April	616,160	653,644	6.1%	50,162,530	47,366,655	-5.6%	3,559,745	3,173,270	-10.9%
May	651,801	699,556	7.3%	50,587,305	46,517,030	-8.0%	3,446,595	3,455,786	0.3%
June	634,009	645,236	1.8%	52,789,178	44,982,741	-14.8%	3,541,799	3,238,819	-8.6%
July	616,850	670,803	8.7%	51,893,579	51,085,563	-1.6%	3,563,549	3,899,178	9.4%
August	671,852	708,256	5.4%	58,527,850	51,666,097	-11.7%	4,061,851	4,289,740	5.6%
September	658,954	671,160	1.9%	54,850,417	48,844,265	-11.0%	3,400,323	3,673,914	8.0%
October	646,442	716,542	10.8%	51,670,902	51,483,256	-0.4%	3,953,919	3,962,075	0.2%
November	636,219	764,392	20.1%	45,920,297	43,839,728	-4.5%	3,654,199	3,864,055	5.7%
December	659,181	744,250	12.9%	42,779,189	42,017,717	-1.8%	3,419,061	3,142,091	-8.1%
<b>Jan - Dec Total</b>	<b>7,688,812</b>	<b>8,271,393</b>	<b>7.6%</b>	<b>626,747,849</b>	<b>587,282,148</b>	<b>-6.3%</b>	<b>41,868,674</b>	<b>42,834,881</b>	<b>2.3%</b>
<b>2011 Total</b>	<b>7,688,812</b>			<b>626,747,849</b>			<b>41,868,674</b>		

1/ Other Cream includes: Cream, Other Cream, Whipping, and Whipped (Cream Topping).

Creamed, Lowfat, and Nonfat Cottage Cheese data has been removed due to confidentiality rules.

## CLASS 3 PRODUCTION

**Table 12: Manufacture of Selected Class 3 Dairy Products in California,  
by Months, in Thousand Gallons <sup>1</sup>  
2011 - 2012**

Month	Ice Cream			Ice Milk <sup>2</sup>			Sherbet		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	10,498	7,398	-29.5%	1,133	1,217	7.4%	218	225	2.8%
February	11,234	10,533	-6.2%	1,293	1,360	5.2%	222	280	26.0%
March	11,836	11,975	1.2%	1,653	1,735	4.9%	361	357	-1.0%
April	12,046	11,444	-5.0%	1,736	1,954	12.5%	289	364	25.8%
May	11,905	12,737	7.0%	1,781	2,254	26.6%	475	340	-28.5%
June	12,396	13,042	5.2%	1,903	2,118	11.3%	356	348	-2.0%
July	13,675	12,975	-5.1%	1,891	2,216	17.2%	319	336	5.3%
August	15,170	13,564	-10.6%	1,752	2,099	19.8%	424	402	-5.2%
September	12,989	9,410	-27.6%	1,485	1,657	11.6%	260	393	51.2%
October	11,418	11,631	1.9%	1,285	1,574	22.5%	233	255	9.6%
November	10,270	9,463	-7.9%	1,106	1,174	6.2%	192	252	31.3%
December	8,699	7,149	-17.8%	1,109	1,140	2.7%	101	110	9.2%
<b>Jan - Dec Total</b>	<b>142,135</b>	<b>131,319</b>	<b>-7.6%</b>	<b>18,126</b>	<b>20,497</b>	<b>13.1%</b>	<b>3,450</b>	<b>3,662</b>	<b>6.1%</b>
<b>2011 Total</b>	<b>142,135</b>			<b>18,126</b>			<b>3,450</b>		

Month	Frozen Yogurt <sup>3</sup>			Total Frozen Products		
	2011	2012	% Change	2011	2012	% Change
January	*	*	*	12,478	9,786	-21.6%
February	*	*	*	13,757	13,358	-2.9%
March	*	*	*	15,107	15,153	0.3%
April	*	*	*	14,989	14,919	-0.5%
May	*	*	*	15,134	16,465	8.8%
June	*	*	*	15,784	16,739	6.0%
July	*	*	*	16,892	16,655	-1.4%
August	*	*	*	18,791	17,342	-7.7%
September	*	*	*	15,564	12,499	-19.7%
October	*	*	*	13,673	14,221	4.0%
November	*	*	*	12,215	11,409	-6.6%
December	*	*	*	10,369	8,952	-13.7%
<b>Jan - Dec Total</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>174,753</b>	<b>167,498</b>	<b>-4.2%</b>
<b>2011 Total</b>	<b>*</b>			<b>174,753</b>		

<sup>1</sup> Data includes soft serve and shake mixes in appropriate categories as defined by butterfat standards.

<sup>2</sup> Includes light dairy dessert and nonfat ice cream.

<sup>3</sup> Includes nonfat and reduced fat yogurts.

\* Data cannot be published due to confidentiality rules.

## CLASS 4A PRODUCTION

**Table 13: Manufacture of Selected Class 4A Products in California,  
by Months, in Thousand Pounds  
2011 - 2012**

Month	Butter			Nonfat Dried Milk, Human Consumption			Other Dry Milk Products <sup>1</sup>		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	53,996	62,657	16.0%	61,131	74,309	21.6%	26,768	27,952	4.4%
February	49,751	59,317	19.2%	52,404	88,862	69.6%	28,689	10,630	-62.9%
March	55,985	64,209	14.7%	65,164	101,174	55.3%	31,442	7,297	-76.8%
April	54,705	59,806	9.3%	74,915	91,214	21.8%	19,973	12,567	-37.1%
May	56,275	59,734	6.1%	72,637	97,752	34.6%	27,343	9,081	-66.8%
June	51,776	54,214	4.7%	70,219	81,272	15.7%	27,181	18,876	-30.6%
July	47,366	49,701	4.9%	62,325	62,609	0.5%	30,784	31,819	3.4%
August	46,244	44,921	-2.9%	59,720	42,245	-29.3%	28,382	32,225	13.5%
September	45,582	46,509	2.0%	54,983	40,410	-26.5%	25,854	34,757	34.4%
October	50,200	47,745	-4.9%	53,145	38,491	-27.6%	29,131	40,169	37.9%
November	52,441	48,325	-7.8%	61,110	46,585	-23.8%	26,808	36,898	37.6%
December	58,087	57,057	-1.8%	72,408	65,887	-9.0%	26,770	28,525	6.6%
<b>Jan - Dec Total</b>	<b>622,407</b>	<b>654,196</b>	<b>5.1%</b>	<b>760,163</b>	<b>830,809</b>	<b>9.3%</b>	<b>329,125</b>	<b>290,797</b>	<b>-11.6%</b>
<b>2011 Total</b>	<b>622,407</b>			<b>760,163</b>			<b>329,125</b>		
Month	Condensed & Evap. Milk <sup>2</sup>								
	2011	2012	% Change						
January	81,287	81,356	0.1%						
February	83,500	79,115	-5.3%						
March	99,251	91,466	-7.8%						
April	98,021	92,986	-5.1%						
May	97,394	93,000	-4.5%						
June	94,852	84,820	-10.6%						
July	93,364	90,866	-2.7%						
August	93,607	95,398	1.9%						
September	85,149	85,525	0.4%						
October	90,003	97,574	8.4%						
November	75,724	81,019	7.0%						
December	65,701	71,476	8.8%						
<b>Jan - Dec Total</b>	<b>1,057,853</b>	<b>1,044,602</b>	<b>-1.3%</b>						
<b>2011 Total</b>	<b>1,057,853</b>								

<sup>1</sup> Other Dry Milk Products include: Dry Whole Milk; Dry Buttermilk; Skim Milk Powder (30-40% Protein); Skim Milk Powder Blends (Fat-Filled Powder); Milk Protein Concentrate, Dry; Milk Protein Isolate, Dry (90% Protein); Casein, Dry; Caseinates, Dry; Dry Nonfat milk (Animal Feed), and Other Dry Milk Products.

<sup>2</sup> Includes Condensed Skim Milk and Whole (Sweetened and Unsweetened); Condensed Evaporated Buttermilk; Evaporated Skim and Whole; Condensed Premix Skim and Cream; Other Condensed, Evaporated Milk, Ultrafiltered Milk.

## CLASS 4B PRODUCTION

**Table 14: Manufacture of Selected Class 4B Products in California,  
by Months, in Thousand Pounds  
2011 - 2012**

Month	Monterey Cheese			Cheddar Cheese			Mozzarella Cheese		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	20,307	22,665	11.6%	29,821	29,103	-2.4%	111,618	114,154	2.3%
February	20,099	21,848	8.7%	24,875	25,155	1.1%	101,348	109,222	7.8%
March	25,254	24,282	-3.8%	25,280	27,631	9.3%	112,701	115,625	2.6%
April	22,963	22,697	-1.2%	26,917	27,436	1.9%	105,952	110,484	4.3%
May	22,924	21,119	-7.9%	28,322	29,286	3.4%	114,440	113,149	-1.1%
June	21,465	23,237	8.3%	27,473	25,556	-7.0%	105,176	106,715	1.5%
July	23,178	22,386	-3.4%	26,412	25,777	-2.4%	105,760	108,730	2.8%
August	22,627	22,133	-2.2%	27,783	26,944	-3.0%	107,209	101,932	-4.9%
September	21,983	23,812	8.3%	25,243	24,022	-4.8%	104,588	96,488	-7.7%
October	26,293	23,593	-10.3%	24,481	25,898	5.8%	108,441	105,790	-2.4%
November	23,436	23,194	-1.0%	26,172	26,345	0.7%	108,872	107,389	-1.4%
December	22,344	19,946	-10.7%	27,785	32,000	15.2%	118,448	115,854	-2.2%
Jan - Dec Total	272,872	270,911	-0.7%	320,564	325,154	1.4%	1,304,554	1,305,531	0.1%
2011 Total	272,872			320,564			1,304,554		
Month	Provolone Cheese			Parmesan Cheese			Hispanic Cheese		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	3,754	4,824	28.5%	*	*	*	9,128	9,086	-0.5%
February	4,080	4,399	7.8%	*	*	*	8,934	9,336	4.5%
March	4,323	5,254	21.5%	*	*	*	10,172	10,581	4.0%
April	4,561	4,182	-8.3%	*	*	*	8,988	8,749	-2.7%
May	4,832	4,631	-4.2%	*	*	*	9,943	9,537	-4.1%
June	4,354	4,637	6.5%	*	*	*	9,090	8,882	-2.3%
July	4,421	4,683	5.9%	*	*	*	9,013	9,660	7.2%
August	4,324	4,579	5.9%	*	*	*	10,043	10,748	7.0%
September	4,843	4,560	-5.8%	*	*	*	9,536	8,844	-7.3%
October	4,711	4,365	-7.4%	*	*	*	9,194	9,596	4.4%
November	4,974	4,451	-10.5%	*	*	*	9,279	8,679	-6.5%
December	4,083	3,908	-4.3%	*	*	*	8,859	7,913	-10.7%
Jan - Dec Total	53,260	54,474	2.3%	*	*	*	112,180	111,611	-0.5%
2011 Total	53,260			*			112,180		
Month	Other Cheeses 1/			Total Cheese					
	2011	2012	% Change	2011	2012	% Change			
January	10,957	9,660	-11.8%	188,999	196,326	3.9%			
February	6,748	10,415	54.3%	172,330	184,842	7.3%			
March	9,733	11,641	19.6%	193,135	199,073	3.1%			
April	11,667	10,839	-7.1%	183,783	189,053	2.9%			
May	10,632	10,514	-1.1%	196,939	194,164	-1.4%			
June	11,169	10,878	-2.6%	185,068	183,645	-0.8%			
July	10,047	10,887	8.4%	183,346	185,653	1.3%			
August	12,666	8,101	-36.0%	187,237	179,989	-3.9%			
September	11,982	7,509	-37.3%	181,053	170,201	-6.0%			
October	11,709	8,238	-29.6%	189,437	184,122	-2.8%			
November	9,957	9,797	-1.6%	188,870	185,118	-2.0%			
December	9,795	13,120	33.9%	195,709	194,602	-0.6%			
Jan - Dec Total	127,061	121,598	-4.3%	2,245,906	2,246,787	0.0%			
2011 Total	127,061			2,245,906					

\* Data cannot be published due to confidentiality rules.

## CLASS 4B PRODUCTION

**Table 14 (continued): Manufacture of Selected Class 4B Products in California,  
by Months, in Thousand Pounds  
2011 - 2012**

Month	Dry Whey, Human and Animal			Whey Protein (Human), Concentrate and Isolates			Other Dry Whey Products 2/		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	*	*	*	8,732	9,969	14.2%	71,385	80,346	12.6%
February	*	*	*	7,809	9,187	17.6%	68,329	75,571	10.6%
March	*	*	*	8,850	10,614	19.9%	77,403	82,162	6.1%
April	*	*	*	8,329	9,964	19.6%	75,428	80,922	7.3%
May	*	*	*	8,681	8,999	3.7%	85,307	79,543	-6.8%
June	*	*	*	8,242	11,427	38.6%	82,367	83,089	0.9%
July	*	*	*	8,479	10,255	20.9%	81,279	82,647	1.7%
August	*	*	*	8,328	8,688	4.3%	85,260	80,723	-5.3%
September	*	*	*	8,474	9,526	12.4%	78,590	74,155	-5.6%
October	*	*	*	9,097	9,049	-0.5%	82,276	84,267	2.4%
November	*	*	*	8,719	9,386	7.6%	78,862	78,931	0.1%
December	*	*	*	11,727	9,869	-15.8%	80,055	77,724	-2.9%
<b>Jan - Dec Total</b>	*	*	*	<b>105,466</b>	<b>116,933</b>	<b>10.9%</b>	<b>946,540</b>	<b>960,080</b>	<b>1.4%</b>
<b>2011 Total</b>	*			<b>105,466</b>			<b>946,540</b>		
Month	Lactose Powders (Human and Animal)								
	2011	2012	% Change						
January	26,526	29,192	10.1%						
February	24,415	27,322	11.9%						
March	28,024	28,690	2.4%						
April	27,047	28,802	6.5%						
May	29,041	28,810	-0.8%						
June	28,468	29,115	2.3%						
July	28,908	29,784	3.0%						
August	28,241	27,466	-2.7%						
September	27,489	27,797	1.1%						
October	27,516	26,323	-4.3%						
November	27,170	26,500	-2.5%						
December	27,979	29,401	5.1%						
<b>Jan - Dec Total</b>	<b>330,824</b>	<b>339,203</b>	<b>2.5%</b>						
<b>2011 Total</b>	<b>330,824</b>								

1/ Other Cheeses includes all cheeses not accounted for in categories listed, including Farmstead and Organic Cheeses.

2/ Includes Whey Protein Fractions; Permeate, On or Off Farm UF or MPC product (Animal & Human); Deproteinized Whey; Delactose Permeate Whey; Permeate, Dry, Finished Product; Reduced Lactose Whey (Animal & Human); Reduced Minerals Whey (Animal & Human); Concentrated Whey (Sweet Type & Acid-Type, Lbs, Solids, Animal & Human); Whey Protein Concentrate (Animal).

\* Data cannot be published due to confidentiality rules.

## AVERAGE PRICE PAID FOR MARKET MILK

**Table 15: Market Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2011 - 2012**

Month	Total Grade A Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers <sup>1</sup>	
	2011	2012	2011	2012	2011	2012	2011	2012
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	3,329,957	3,587,849	3.84%	3.79%	8.90%	8.93%	\$15.68	\$16.65
February	3,104,945	3,477,146	3.79%	3.74%	8.87%	8.89%	\$17.93	\$15.51
March	3,524,818	3,772,736	3.74%	3.73%	8.86%	8.88%	\$18.38	\$15.47
April	3,455,312	3,597,922	3.69%	3.68%	8.84%	8.87%	\$17.92	\$14.90
May	3,610,947	3,706,753	3.65%	3.61%	8.84%	8.84%	\$18.13	\$14.30
June	3,447,274	3,491,052	3.64%	3.62%	8.81%	8.83%	\$20.30	\$14.64
July	3,469,714	3,465,801	3.57%	3.63%	8.77%	8.79%	\$20.16	\$15.11
August	3,436,774	3,273,030	3.60%	3.68%	8.80%	8.74%	\$20.27	\$16.53
September	3,254,604	3,153,537	3.63%	3.71%	8.83%	8.83%	\$18.99	\$17.67
October	3,364,079	3,274,609	3.71%	3.77%	8.88%	8.90%	\$18.23	\$19.67
November	3,284,181	3,234,481	3.80%	3.84%	8.97%	8.96%	\$18.89	\$19.89
December	3,435,095	3,385,737	3.83%	3.86%	8.98%	8.96%	\$17.37	\$18.60
<b>Jan - Dec Total/Avg</b>	<b>40,717,698</b>	<b>41,420,654</b>	<b>3.71%</b>	<b>3.72%</b>	<b>8.86%</b>	<b>8.87%</b>	<b>\$18.52</b>	<b>\$16.58</b>
<b>2011 Total/Avg</b>	<b>40,717,698</b>		<b>3.71%</b>		<b>8.86%</b>		<b>\$18.52</b>	

<sup>1</sup> Prices are F.O.B. plant, at actual test. Includes in-state pool shipments, and California milk shipped into a Federal Milk Marketing Order.

## AVERAGE PRICE PAID FOR MANUFACTURING MILK

**Table 16: Manufacturing Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2011 - 2012**

Month	Total Grade B Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers <sup>1</sup>	
	2011	2012	2011	2012	2011	2012	2011	2012
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	58,465	28,124	4.58%	4.75%	9.20%	9.28%	\$15.11	\$16.90
February	54,547	26,403	4.46%	4.64%	9.17%	9.23%	\$19.61	\$15.64
March	62,723	30,570	4.42%	4.59%	9.16%	9.23%	\$19.33	\$15.84
April	59,881	31,756	4.37%	4.47%	9.15%	9.20%	\$16.64	\$15.38
May	64,175	32,985	4.32%	4.41%	9.12%	9.17%	\$16.96	\$15.27
June	61,107	30,365	4.28%	4.41%	9.10%	9.16%	\$21.17	\$16.37
July	62,364	28,472	4.18%	4.45%	9.03%	9.16%	\$21.33	\$17.06
August	60,749	27,677	4.18%	4.46%	9.07%	9.10%	\$20.60	\$18.77
September	56,743	26,203	4.24%	4.57%	9.10%	9.21%	\$18.31	\$20.28
October	59,757	28,565	4.33%	4.64%	9.15%	9.25%	\$17.89	\$22.36
November	54,655	25,047	4.55%	4.79%	9.26%	9.31%	\$19.89	\$21.78
December	57,656	28,162	4.62%	4.74%	9.27%	9.30%	\$17.64	\$19.15
<b>Jan - Dec Total/Avg</b>	<b>712,822</b>	<b>344,328</b>	<b>4.38%</b>	<b>4.58%</b>	<b>9.15%</b>	<b>9.22%</b>	<b>\$18.71</b>	<b>\$17.90</b>
<b>2011 Total/Avg</b>	<b>712,822</b>		<b>4.38%</b>		<b>9.15%</b>		<b>\$18.71</b>	

<sup>1</sup> Prices are F.O.B. plant, at actual test.

## POOL PRICE DATA

**Table 17: Statistical Summary of California Milk Pool Data for Selected Months,  
with Comparisons for the Most Recent Month <sup>1 2</sup>  
December 2011, October 2012, November 2012, December 2012**

Receipts and Usage	2011 December	2012 October	2012 November	2012 December	Annual Change <sup>3</sup>
	<i>pounds</i>				<i>percent</i>
<b>Milk Fat</b>					
Receipts: Quota	883,388	882,596	882,438	882,210	-0.1%
Base	3,471	3,124	3,031	3,030	-12.7%
Overbase	3,252,071	2,994,942	3,146,725	3,220,299	-1.0%
Other Source Milk	0	0	0	0	
Daily Average	4,138,929	3,880,662	4,032,194	4,105,539	-0.8%
Usage: Class 1	322,753	335,123	336,892	326,779	1.2%
Class 2	290,117	384,008	417,197	267,923	-7.6%
Class 3	135,944	232,124	193,710	133,077	-2.1%
Class 4a	1,808,223	1,399,661	1,479,517	1,724,704	-4.6%
Class 4b	1,581,893	1,529,745	1,604,879	1,653,055	4.5%
Daily Average	4,138,929	3,880,662	4,032,194	4,105,539	-0.8%
<b>Solids-not-fat</b>					
Receipts: Quota	2,154,224	2,151,509	2,151,695	2,151,079	-0.1%
Base	6,957	6,082	5,613	5,825	-16.3%
Overbase	7,547,454	7,014,582	7,259,379	7,390,579	-2.1%
Other Source Milk	0	0	0	0	
Daily Average	9,708,634	9,172,173	9,416,687	9,547,483	-1.7%
Usage: Class 1	1,515,292	1,600,455	1,577,904	1,495,149	-1.3%
Class 2	359,966	416,186	401,044	350,057	-2.8%
Class 3	142,661	234,834	201,194	129,355	-9.3%
Class 4a	3,331,662	2,674,972	2,849,706	3,169,833	-4.9%
Class 4b	4,359,053	4,245,727	4,386,840	4,403,089	1.0%
Daily Average	9,708,634	9,172,173	9,416,687	9,547,483	-1.7%
<b>Class 1 (Daily Average)</b>	<b>13,578,916</b>	<b>14,365,197</b>	<b>14,147,780</b>	<b>13,435,827</b>	<b>-1.1%</b>

Daily Class 1 Use as a Percent of Daily Quota					
	<i>percent</i>				
Milk Fat	36.5%	38.0%	38.2%	37.0%	0.5%
Solids-not-fat	70.3%	74.4%	73.3%	69.5%	-0.8%

Announced Pool Prices, December 2012			
Pooling Category	Milk Component Prices		Standardized Milk <sup>4</sup>
	Fat	Solids-not-fat	Prices
	<i>dollars/pound</i>		
Quota <sup>5</sup>	\$1.709	\$1.492	\$18.97
Base	\$1.709	\$1.297	\$17.27
Overbase	\$1.709	\$1.297	\$17.27

<sup>1</sup> Daily totals may not agree due to rounding.

<sup>2</sup> Based on handler reports of pool milk receipts and utilization.

<sup>3</sup> Percent change from December 2011.

<sup>4</sup> Hundredweight prices based on 3.5% fat and 8.7% SNF milk.

<sup>5</sup> Quota prices are subject to regional quota adjuster.

## Class and Pool Prices

### Minimum Prices<sup>1</sup> for Classes 1, 2, 3, 4a, and 4b Market Milk F.O.B. Plant and Pool Prices for Quota, Overbase<sup>2</sup> and Blend, July 2009 - February 2013

Month	Year	No. Calif.	So. Calif.	No. Calif.	So. Calif.	Statewide	Statewide	Statewide	Statewide	Statewide	Statewide	Fed. Order
		Class 1	Class 1	Class 2	Class 2	Class 3	Class 4a	Class 4b	Quota	Overbase	Blend <sup>3</sup>	Class III
<i>Dollars per Hundredweight</i>												
July	2009	11.88	12.15	10.34	10.57	10.29	10.02	9.39	11.30	9.60	10.12	9.97
August		11.71	11.98	10.47	10.70	10.42	10.21	11.29	12.18	10.48	11.06	11.20
September		13.21	13.48	10.47	10.70	10.42	11.08	11.40	12.74	11.04	11.73	12.11
October		13.75	14.02	11.07	11.30	11.02	11.54	12.69	13.61	11.91	12.77	12.82
November		15.04	15.31	11.07	11.30	11.02	13.16	13.76	14.83	13.13	14.20	14.08
December		16.04	16.31	12.77	13.01	12.72	14.76	15.04	16.17	14.47	15.62	14.98
January	2010	18.22	18.49	13.02	13.26	12.97	13.75	12.72	15.18	13.48	14.50	14.50
February		16.46	16.74	14.88	15.12	14.83	12.84	12.95	14.81	13.11	13.98	14.28
March		16.44	16.71	14.88	15.12	14.83	12.84	11.13	14.11	12.41	13.20	12.78
April		14.37	14.64	13.16	13.40	13.11	13.49	12.30	14.33	12.63	13.35	12.92
May		15.37	15.64	13.16	13.40	13.11	13.95	12.40	14.65	12.95	13.63	13.38
June		15.68	15.95	14.15	14.38	14.10	15.26	12.23	15.17	13.47	14.05	13.62
July		17.14	17.42	14.15	14.38	14.10	15.62	13.37	15.94	14.24	14.75	13.74
August		17.33	17.60	15.87	16.10	15.82	15.69	14.39	16.54	14.84	15.47	15.18
September		17.15	17.43	15.87	16.10	15.82	16.61	15.48	17.25	15.55	16.40	16.26
October		18.44	18.71	16.57	16.81	16.52	16.65	15.66	17.64	15.94	16.92	16.94
November		18.71	18.98	16.57	16.81	16.52	16.34	13.14	16.45	14.75	15.97	15.44
December		18.28	18.55	16.92	17.15	16.87	14.67	12.22	15.42	13.72	14.96	13.83
January	2011	18.28	18.55	16.92	17.15	16.87	16.49	12.49	16.12	14.42	15.74	13.48
February		16.88	17.15	16.01	16.24	15.96	17.88	16.92	18.44	16.74	17.99	17.00
March		19.24	19.51	16.01	16.24	15.96	19.06	16.76	19.01	17.31	18.43	19.40
April		21.66	21.93	18.90	19.13	18.85	19.45	14.34	18.70	17.00	17.96	16.87
May		20.90	21.17	18.90	19.13	18.85	19.94	14.74	18.97	17.27	18.18	16.52
June		21.41	21.68	20.12	20.35	20.07	20.79	18.79	21.19	19.49	20.35	19.11
July		22.38	22.65	20.12	20.35	20.07	20.07	19.35	21.24	19.54	20.21	21.39
August		23.24	23.51	20.85	21.09	20.80	20.23	18.60	21.23	19.53	20.32	21.67
September		23.56	23.84	20.85	21.09	20.80	19.29	16.33	19.87	18.17	19.00	19.07
October		21.50	21.77	20.18	20.42	20.13	18.29	15.78	18.91	17.21	18.28	18.03
November		20.26	20.54	20.18	20.42	20.13	17.70	17.19	19.31	17.61	18.95	19.07
December		20.67	20.94	18.42	18.65	18.37	16.59	15.14	17.80	16.10	17.42	18.77
January	2012	19.88	20.15	18.42	18.65	18.37	16.18	14.23	17.25	15.55	16.70	17.05
February		18.52	18.79	16.81	17.04	16.76	15.51	13.42	16.29	14.59	15.56	16.06
March		17.60	17.87	16.81	17.04	16.76	15.33	13.67	16.28	14.58	15.52	15.72
April		17.21	17.48	15.84	16.08	15.79	14.72	13.43	15.80	14.10	14.95	15.72
May		16.94	17.09	15.84	16.08	15.79	13.45	13.56	15.35	13.65	14.22	15.23
June		16.81	17.08	14.51	14.74	14.46	13.17	14.65	15.67	13.97	14.69	15.63
July		17.60	17.87	14.51	14.74	14.46	13.50	15.18	16.14	14.44	15.15	16.68
August		18.01	18.28	13.76	13.99	13.71	15.40	16.57	17.48	15.78	16.58	17.73
September		19.34	19.61	13.76	13.99	13.71	16.62	17.50	18.42	16.72	17.73	19.00
October		20.55	20.82	16.44	16.67	16.39	17.96	19.43	20.17	18.47	19.73	21.02
November		23.17	23.44	16.44	16.67	16.39	18.27	18.48	20.19	18.49	19.94	20.83
December		23.08	23.35	18.54	18.77	18.49	17.47	16.30	18.97	17.27	18.65	18.66
January	2013	20.24	20.51	18.54	18.77	18.49						
February		19.83	20.10									

<sup>1</sup> Prices as reported by the Dairy Marketing Branch in the monthly class price letter.

<sup>2</sup> Prices as reported by the Milk pooling Branch in the monthly pool price letter. Quota price is not reduced by the Regional Quota Adjuster (RQA).

<sup>3</sup> Gross pool value after RQA and Transportation Allowance adjustments divided by the total pounds of pooled milk production. Price is at actual test, which is generally higher than the 3.5% fat and 8.7% SNF used in all other prices.

## Commodity Prices

### Selected Monthly Commodity Prices Used in the Calculation of the California Class 4a and 4b Prices <sup>1</sup> January 2011 - December 2012

Month	Chicago Mercantile Exchange				Dairy Market News Western Dry Whey <sup>2</sup>		California Manufacturing Plants Nonfat Dry Milk	
	Grade AA Butter		Block Cheddar Cheese		2011	2012	2011	2012
	2011	2012	2011	2012				
<i>Dollars Per Pound</i>								
January	1.9323	1.5964	1.4308	1.5654		0.6959	1.2221	1.3676
February	2.0710	1.4511	1.8689	1.4854		0.6693	1.3149	1.3604
March	2.0930	1.4734	1.8529	1.5200		0.5431	1.4409	1.3293
April	1.9971	1.4403	1.6136	1.4969		0.5153	1.5317	1.2749
May	2.0518	1.3477	1.6526	1.5147		0.4950	1.5612	1.1735
June	2.1325	1.4565	2.0542	1.6221		0.4834	1.6199	1.0891
July	2.0330	1.5571	2.1100	1.6746		0.4931	1.5852	1.0781
August	2.0868	1.7350	2.0360	1.7992		0.5355	1.5775	1.2113
September	1.9443	1.8589	1.7716	1.8850	0.6078	0.5897	1.5570	1.2913
October	1.8055	1.9164	1.7184	2.0692	0.6300	0.6091	1.5095	1.4184
November	1.7727	1.8526	1.8582	1.9755	0.6403	0.6238	1.4573	1.4840
December	1.6228	1.5894	1.6551	1.7607	0.6606	0.6338	1.4022	1.5199

<sup>1</sup> All commodity prices are for the 26th of the prior month to the 25th of the current month.  
When the Class 2 and 3 prices are issued every other month, the commodity reference prices are the same as those used for the calculation of that month's Class 4a and 4b prices.

<sup>2</sup> Simple average of the mostly price as reported by "Dairy Market News."

### Selected Monthly Commodity Prices Used in the Calculation of the California Class 1 Price <sup>1</sup> January 2012 - December 2013

Month	Chicago Mercantile Exchange				Dairy Market News Western Dry Whey <sup>1</sup>		California Manufacturing Plants Nonfat Dry Milk		Commodity Reference Prices <sup>2</sup>	
	Grade AA Butter		Block Cheddar Cheese		2012	2013	2012	2013	2012	2013
	2012	2013	2012	2013						
<i>Dollars Per Pound</i>									<i>Dollars Per Cwt.</i>	
January	1.6070	1.4830	1.5808	1.7436	0.6806	0.6275	1.3913	1.5085	18.9962	20.2502
February	1.4840		1.4902		0.6813		1.3690		18.0792	
March	1.4353		1.4778		0.5425		1.3537		17.6877	
April	1.4657		1.4895		0.5213		1.3075		17.4174	
May	1.3311		1.5227		0.4963		1.2416		17.2834	
June	1.4039		1.6089		0.4838		1.1187		18.0753	
July	1.5283		1.6445		0.4888		1.0456		18.4868	
August	1.6902		1.7529		0.5269		1.1754		19.8138	
September	1.8463		1.8393		0.5825		1.2609		21.0251	
October	1.9352		2.0911		0.6038		1.3843		23.6403	
November	1.8873		2.0718		0.6225		1.4643		23.5467	
December	1.6102		1.7836		0.6338		1.5020		20.7131	

<sup>1</sup> All commodity prices are for the 26th of the prior month to the 10th of the current month, except the California NFDM price is a weighted average of the two weekly prices available as of the 10th of the month, and the Western Dry Whey price is a simple average of the two weekly prices available as of the 10th of the month.

<sup>2</sup> Commodity Reference Price equals the higher of either (a) 9.8 times CME Block Cheddar; plus 0.27 times CME AA Butter minus 10 cents; plus the Western Dry Whey times 5.8 minus 85 cents; or (b) 3.5 times CME Grade AA Butter times 1.2, plus 8.7 times California Nonfat Dry Milk times 0.99.

# California Milk Production Cost Comparison, by Region

## First - Third Quarters, 2011-2012

Quarter	North Coast		North Valley		South Valley		Southern California		Statewide Weighted Average	
	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012
<i>Dollars per Hundredweight</i>										
<b>1st Quarter</b>										
Total Costs	\$20.48	\$23.47	\$15.09	\$16.79	\$14.97	\$16.31	\$15.20	\$16.36	\$15.15	\$16.63
Total Costs & Allowances*	\$22.41	\$25.28	\$16.65	\$18.21	\$16.53	\$17.77	\$16.90	\$17.89	\$16.73	\$18.09
<b>2nd Quarter</b>										
Total Costs	\$18.75	\$22.00	\$15.16	\$16.99	\$15.11	\$16.64	\$15.08	\$16.04	\$15.21	\$16.84
Total Costs & Allowances*	\$20.67	\$23.60	\$16.73	\$18.34	\$16.68	\$18.02	\$16.76	\$17.47	\$16.79	\$18.22
<b>3rd Quarter</b>										
Total Costs	\$20.32	\$22.34	\$16.47	\$18.19	\$16.91	\$18.61	\$16.53	\$17.53	\$16.80	\$18.46
Total Costs & Allowances*	\$22.23	\$23.96	\$18.07	\$19.62	\$18.53	\$20.12	\$18.26	\$19.07	\$18.43	\$19.94

\* Includes an allowance for management and a return on investment

## 2012 Milk Mailbox Prices (In Dollars per Hundredweight)

Area	Jan.	Feb.	March	April	May	June	July	August	Sept.	Oct.	Nov.	Dec.
California	\$16.36	\$15.22	\$14.99	\$14.59	\$13.97	\$14.38	\$14.77	\$16.20	\$17.36	\$19.40		
USDA	\$19.30	\$17.32	\$17.24	\$16.87	\$16.29	\$16.21	\$16.88	\$18.22	\$19.88	\$21.55		

<sup>1</sup> California mailbox price calculated by CDFA

<sup>2</sup> All federal milk market order weighted average, as calculated by USDA.

In October 2012, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$21.55 per cwt., up \$1.86 from the September 2012 corrected average, and up \$1.41 from the October 2011 average. The component tests of producer milk in October 2012 were: butterfat, 3.81%; protein, 3.17%; and other solids, 5.73%. On an individual reporting area basis, mailbox prices increased in all Federal milk order reporting areas from the previous month. Mailbox prices in October 2012 ranged from \$23.83 in Florida to \$19.39 in New Mexico.



**Average Retail Prices**  
**Comparison of Class 1 "Farm" and "Average Retail" Prices for Selected Markets**  
**January 2011 through February 2013**

Month	Year	Class 1 Farm Price <sup>1</sup>				Average Whole Milk Retail Price Collected by AC Nielsen <sup>2</sup>				
		Southern California	Phoenix	Albuquerque	Amarillo	Los Angeles	San Diego	Las Vegas	Phoenix	Denver
		Dollars Per Gallon								
January	2011	1.44	1.51	1.51	1.51	3.06	3.18	2.80	2.33	2.68
February		1.47	1.57	1.57	1.57	3.01	3.16	2.84	2.17	2.69
March		1.68	1.77	1.77	1.77	3.18	3.30	2.95	2.23	2.80
April		1.89	1.87	1.87	1.88	3.41	3.51	3.13	2.39	2.82
May		1.82	1.90	1.90	1.90	3.41	3.53	3.14	2.35	2.96
June		1.86	1.95	1.95	1.95	3.44	3.55	3.18	2.36	2.91
July		1.95	2.01	2.01	2.01	3.50	3.60	3.24	2.37	2.97
August		2.02	2.04	2.04	2.05	3.52	3.65	3.29	2.40	2.91
September		2.05	2.07	2.07	2.08	3.57	3.72	3.35	2.56	2.91
October		1.87	1.88	1.88	1.89	3.55	3.68	3.27	2.38	2.89
November		1.77	1.79	1.79	1.79	3.48	3.61	3.25	2.37	2.81
December		1.80	1.79	1.79	1.79	3.48	3.61	3.25	2.37	2.83
January	2012	1.73	1.82	1.82	1.82	3.19	3.62	3.25	2.47	2.93
February		1.62	1.67	1.67	1.67	3.49	3.57	3.18	2.44	2.83
March		1.54	1.60	1.60	1.61	3.37	3.52	3.12	2.36	2.88
April		1.50	1.55	1.55	1.55	3.27	3.44	3.07	2.45	2.90
May		1.48	1.56	1.56	1.57	3.30	3.44	3.06	2.43	2.92
June		1.47	1.51	1.51	1.52	3.31	3.41	3.03	2.36	2.87
July		1.54	1.54	1.54	1.54	3.29	3.42	2.97	2.21	2.98
August		1.57	1.63	1.63	1.63	3.25	3.42	2.93	2.39	2.86
September		1.69	1.71	1.71	1.72	3.35	3.49	2.96	2.47	3.03
October		1.79	1.83	1.83	1.83	3.37	3.52	2.98	2.40	2.96
November		2.02	1.98	1.98	1.99	3.60	3.72	3.25	2.41	3.14
December <sup>3</sup>		2.01	2.04	2.04	2.05	3.61	3.75	3.23	2.55	3.13
January	2013	1.76	1.83	1.83	1.84					
February		1.73	1.77	1.77	1.77					

Month	Year	Class 1 Farm Price <sup>1</sup>				Average Whole Milk Retail Price Collected by AC Nielsen <sup>2</sup>				
		Northern California	Pacific Northwest	Las Vegas	Denver	Sacramento	San Francisco	Salt Lake City/Boise	Portland	Seattle
		Dollars Per Gallon								
January	2011	1.41	1.47	1.43	1.53	3.06	3.25	2.40	2.47	2.63
February		1.45	1.53	1.49	1.59	3.01	3.27	2.47	2.65	2.73
March		1.65	1.73	1.69	1.79	3.19	3.41	2.47	2.80	2.91
April		1.86	1.83	1.79	1.89	3.44	3.67	2.67	2.89	2.96
May		1.80	1.86	1.82	1.92	3.48	3.71	2.69	2.93	2.98
June		1.84	1.91	1.87	1.97	3.49	3.73	2.72	2.98	3.01
July		1.92	1.97	1.93	2.03	3.58	3.84	2.75	3.01	3.03
August		2.00	2.01	1.96	2.06	3.70	3.93	2.77	3.09	3.04
September		2.03	2.04	1.99	2.09	3.72	3.95	2.89	3.15	3.06
October		1.85	1.85	1.80	1.90	3.69	3.92	2.83	3.11	3.03
November		1.74	1.75	1.71	1.81	3.63	3.87	2.81	3.11	3.04
December		1.78	1.75	1.71	1.81	3.61	3.85	2.80	3.11	3.04
January	2012	1.71	1.78	1.74	1.84	3.62	3.85	2.86	3.14	3.11
February		1.59	1.63	1.58	1.68	3.59	3.84	2.82	3.09	3.07
March		1.51	1.56	1.52	1.62	3.53	3.84	2.76	3.07	3.03
April		1.48	1.51	1.47	1.57	3.47	3.80	2.83	3.08	3.02
May		1.46	1.53	1.48	1.58	3.49	3.81	2.77	3.11	3.01
June		1.45	1.47	1.43	1.53	3.49	3.80	2.71	3.07	3.01
July		1.51	1.50	1.45	1.55	3.53	3.82	2.63	3.10	3.04
August		1.55	1.59	1.54	1.64	3.53	3.87	2.67	3.16	3.10
September		1.66	1.68	1.63	1.73	3.62	3.92	2.85	3.20	3.15
October		1.77	1.79	1.74	1.84	3.71	3.98	3.00	3.25	3.19
November		1.99	1.94	1.90	2.00	3.95	4.19	3.10	3.34	3.35
December <sup>3</sup>		1.99	2.00	1.96	2.06	4.00	4.21	3.09	3.23	3.23
January	2013	1.74	1.79	1.75	1.85					
February		1.71	1.73	1.69	1.79					

<sup>1</sup> Class 1 farm prices shown are minimum producer FOB plant prices. They don't include haul, deductions or over-order charges such as quality bonuses, service charges, premiums, etc.

<sup>2</sup> The Department has contracted with A.C. Nielsen to provide the retail price survey data on a monthly basis. Data subject to revision.

<sup>3</sup> December data as reported by A.C. Nielsen, data through 12/22/12.

Source: CDFA Dairy Marketing Branch Announced Class Prices; A.C. Nielsen Scantrack Reports on Refrigerated Milk; Dairy Market News.

# Minimum Class 1, 2, 3, 4a, 4b Prices

## Market Milk (F.O.B. Processing Plant)

*The Class prices for the months February 2013 – May 2013 include the temporary price increases resulting from the December 21, 2012 public hearing.*

### ▶ CLASS 1 for February 2013

	<u>LB. FAT</u>	<u>LB. SNF</u>	<u>LB. FLUID</u>	<u>EQUIVALENT PER CWT.</u>
Northern California	\$1.6224	\$1.2599	\$0.0363	\$19.83
Southern California	\$1.6224	\$1.2599	\$0.0394	\$20.10
<b>Statewide Average Cwt. Price:</b>				
Based Upon Production				\$19.85
Based Upon Utilization				\$19.98

### COMMODITY MARKET PRICES

	<u>\$ Per Lb.</u>
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (December 26 <sup>th</sup> to January 10 <sup>th</sup> )	\$1.4830
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (December 26 <sup>th</sup> to January 10 <sup>th</sup> )	\$1.7436
California Extra Grade & Grade A Nonfat Dry Milk (for weeks ending December 28 <sup>th</sup> and January 4 <sup>th</sup> )	\$1.5085
Western Dry Whey (Mostly) – Simple Average (for weeks ending December 28 <sup>th</sup> and January 4 <sup>th</sup> )	\$0.6275
COMMODITY REFERENCE PRICE FOR FEBRUARY CLASS 1 PRICING:	\$20.2502

The March 2013 Class 1 prices will be announced no later than 4:00 p.m. on February 8, 2013.

### ▶ CLASS 2 for December 2012 and January 2013

	<u>LB. FAT</u>	<u>LB. SNF</u>		<u>EQUIVALENT PER CWT.</u>
Northern California	\$2.0070	\$1.3239		\$18.54
Southern California	\$2.0070	\$1.3506		\$18.77

### ▶ CLASS 3 for December 2012 and January 2013

	<u>LB. FAT</u>	<u>LB. SNF</u>		<u>EQUIVALENT PER CWT.</u>
Statewide	\$2.0070	\$1.3182		\$18.49

### COMMODITY MARKET PRICES

	<u>\$ Per Lb.</u>
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (October 26 <sup>th</sup> to November 25 <sup>th</sup> )	\$1.8526
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (October 26 <sup>th</sup> to November 25 <sup>th</sup> )	\$1.9755
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (October 26 <sup>th</sup> to November 25 <sup>th</sup> )	\$1.4840
Western Dry Whey (Mostly) – Monthly Simple Average (October 26 <sup>th</sup> to November 25 <sup>th</sup> )	\$0.6238

February and March 2013 Class 2 and 3 prices will be announced no later than 4:00 p.m. on February 1, 2013.

### ▶ CLASS 4a for December 2012

	<u>LB. FAT</u>	<u>LB. SNF</u>		<u>EQUIVALENT PER CWT.</u>
Statewide	\$1.6529	\$1.3436		\$17.47

### ▶ CLASS 4b for December 2012

	<u>LB. FAT</u>	<u>LB. SNF</u>		<u>EQUIVALENT PER CWT.</u>
Statewide	\$1.6529	\$1.2084		\$16.30

### COMMODITY MARKET PRICES

	<u>\$ Per Lb.</u>
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (November 26 <sup>th</sup> to December 25 <sup>th</sup> )	\$1.5894
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (November 26 <sup>th</sup> to December 25 <sup>th</sup> )	\$1.7607
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (November 26 <sup>th</sup> to December 25 <sup>th</sup> )	\$1.5199
Western Dry Whey (Mostly) – Monthly Simple Average (November 26 <sup>th</sup> to December 25 <sup>th</sup> )	\$0.6338

January 2013 Class 4a and 4b prices will be announced no later than 4:00 p.m. on February 1, 2013.

**Average U.S. Retail Prices for Whole, Reduced Fat, Lowfat, and Skim Milk**  
*(Weighted Average Prices in Dollars Per Gallon)*

CITY	October 2012				November 2012				December 2012			
	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim
Albany	3.42	3.34	3.37	3.21	3.54	3.45	3.52	3.39	3.53	3.46	3.52	3.35
Atlanta	3.41	3.36	3.30	3.32	3.47	3.41	3.36	3.38	3.54	3.48	3.43	3.45
Baltimore	3.73	3.72	3.63	3.44	3.78	3.77	3.69	3.55	3.76	3.72	3.67	3.50
Birmingham	3.80	3.74	3.69	3.73	3.85	3.78	3.71	3.76	3.91	3.84	3.78	3.82
Boston	3.09	3.04	3.07	3.02	3.17	3.12	3.13	3.03	3.11	3.06	3.05	2.99
Buffalo/Rochester	2.58	2.48	2.42	2.23	2.68	2.60	2.54	2.24	2.70	2.61	2.56	2.23
Charlotte	3.66	3.63	3.68	3.68	3.83	3.78	3.80	3.78	3.82	3.74	3.73	3.73
Chicago	2.80	2.61	2.73	2.73	2.92	2.77	2.92	2.90	3.02	2.85	3.01	2.86
Cincinnati	2.68	2.60	2.59	2.64	2.78	2.70	2.68	2.72	2.80	2.73	2.71	2.74
Cleveland	2.98	2.86	2.91	2.88	3.05	2.92	2.96	2.92	3.18	3.10	3.11	3.04
Columbus	2.82	2.76	2.71	2.71	2.84	2.78	2.73	2.74	2.90	2.82	2.78	2.79
Dallas	3.06	2.97	2.97	2.88	3.17	3.08	3.09	3.00	3.17	3.07	3.06	2.97
Denver	2.96	2.85	2.89	2.75	3.14	3.04	3.08	2.95	3.13	3.03	3.08	2.93
Des Moines	3.84	3.59	3.43	3.20	3.97	3.72	3.56	3.31	4.04	3.80	3.65	3.40
Detroit	2.81	2.74	2.63	2.71	2.85	2.77	2.68	2.75	2.82	2.77	2.64	2.70
Grand Rapids	2.86	2.81	2.69	2.72	2.93	2.89	2.75	2.78	2.91	2.87	2.71	2.75
Greenville	3.57	3.57	3.58	3.55	3.85	3.89	3.88	3.83	3.85	3.88	3.86	3.82
Hartford-New Haven	3.80	3.83	3.77	3.77	3.89	3.90	3.85	3.93	3.80	3.81	3.79	3.94
Houston	3.29	3.21	3.18	3.10	3.39	3.29	3.21	3.10	3.49	3.40	3.37	3.31
Indianapolis	2.91	2.85	2.74	2.75	3.04	2.95	2.84	2.85	3.09	3.00	2.89	2.90
Jacksonville	3.75	3.66	3.71	3.68	3.83	3.74	3.78	3.75	3.95	3.85	3.88	3.84
Kansas City	4.02	3.85	3.73	3.61	4.12	3.95	3.81	3.69	4.17	4.00	3.89	3.78
Las Vegas	2.98	2.95	3.00	3.18	3.25	3.14	3.16	3.27	3.23	3.08	3.13	3.18
Little Rock	3.81	3.70	3.57	3.50	3.94	3.82	3.67	3.61	4.10	4.00	3.85	3.82
Los Angeles	3.37	3.26	3.35	2.94	3.60	3.50	3.54	3.15	3.61	3.56	3.66	3.21
Louisville	2.97	2.96	2.86	2.91	3.13	3.10	3.01	3.05	3.07	3.04	2.94	2.97
Memphis	3.38	3.31	3.09	3.21	3.49	3.40	3.20	3.27	3.56	3.49	3.30	3.37
Miami	3.79	3.74	3.74	3.74	3.87	3.81	3.82	3.80	3.98	3.93	3.90	3.89
Milwaukee	3.43	2.74	2.89	2.68	3.57	2.87	3.16	2.88	3.63	2.96	3.27	2.89
Minneapolis	3.59	3.21	3.24	3.28	3.78	3.39	3.41	3.39	3.80	3.42	3.44	3.40
Nashville	3.46	3.41	3.23	3.20	3.55	3.50	3.32	3.30	3.54	3.48	3.26	3.26
New Orleans-Mobile	4.25	4.25	4.33	4.51	4.33	4.32	4.37	4.59	4.40	4.38	4.41	4.66
New York	4.00	3.90	3.90	3.76	4.05	3.96	4.01	3.87	4.09	4.01	4.06	3.88
Oklahoma City-Tulsa	4.05	3.93	3.86	3.75	4.21	4.08	3.97	3.89	4.26	4.14	4.01	3.89
Omaha	3.66	3.52	3.39	3.25	3.81	3.65	3.49	3.34	3.69	3.70	3.45	3.40
Orlando	3.70	3.65	3.68	3.66	3.77	3.72	3.74	3.73	3.86	3.80	3.83	3.82
Philadelphia	4.00	3.89	3.75	3.60	4.12	4.00	3.87	3.70	4.19	4.05	3.93	3.78
Phoenix	2.40	2.29	2.31	2.25	2.41	2.28	2.30	2.22	2.55	2.43	2.43	2.31
Pittsburgh	3.87	3.68	3.62	3.48	3.97	3.78	3.71	3.57	4.00	3.82	3.76	3.65
Portland	3.25	3.02	3.10	3.05	3.34	3.12	3.19	3.19	3.23	3.01	3.13	3.12
Raleigh-Durham	3.67	3.62	3.61	3.59	3.81	3.75	3.76	3.72	3.77	3.72	3.70	3.67
Richmond- Norfolk	3.63	3.36	3.13	3.05	3.73	3.44	3.20	3.13	3.76	3.47	3.24	3.16
Sacramento	3.71	3.56	3.66	3.67	3.95	3.80	3.89	3.92	4.00	3.87	3.96	3.97
Salt Lake City-Boise	3.00	2.82	2.78	2.93	3.10	2.80	2.75	2.91	3.09	2.86	2.81	3.04
San Diego	3.52	3.30	3.43	3.09	3.72	3.59	3.71	3.39	3.75	3.67	3.81	3.45
San Francisco	3.98	3.75	4.13	3.83	4.19	4.02	4.36	4.07	4.21	4.05	4.39	4.11
Seattle	3.19	2.91	3.02	3.03	3.35	3.10	3.19	3.23	3.23	3.01	3.10	3.11
St Louis	3.58	3.46	3.55	3.40	3.69	3.54	3.64	3.50	3.69	3.56	3.65	3.55
Syracuse	2.97	2.81	2.72	2.47	3.09	2.93	2.85	2.56	3.11	2.93	2.86	2.54
Tampa	3.60	3.59	3.65	3.65	3.64	3.64	3.71	3.70	3.79	3.78	3.82	3.82
Washington DC	3.86	3.81	3.71	3.52	3.91	3.88	3.77	3.61	3.95	3.85	3.80	3.60
West Texas	3.24	3.22	3.36	3.33	3.27	3.21	3.38	3.27	3.41	3.31	3.32	3.24
<b>Total US</b>	<b>3.42</b>	<b>3.30</b>	<b>3.29</b>	<b>3.23</b>	<b>3.53</b>	<b>3.41</b>	<b>3.40</b>	<b>3.33</b>	<b>3.56</b>	<b>3.45</b>	<b>3.43</b>	<b>3.36</b>

Source: AC Nielsen Scantrack Reports on Refrigerated Milk. The average price per gallon represents the weighted averages for specific brands of milk within the specified market. Data includes organic milk. Data subject to revision. December data through the week ending 12/22/12.

# February 2013

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
					1 Class 2,3,4a,4b Price Announcement	2
3	4	5 Weekly NFDW	6	7	8 Class 1 Price Announcement	9
					Milk Pricing Newsletter	
10	11	12 Weekly NFDW	13	14	15 Monthly Statistical Reports Due	16
17	18 President's Day All State Offices Closed	19 Weekly NFDW	20	21	22 January Quota, Base, Overbase, Pool Price Announcement	23
24	25	26 Weekly NFDW	27	28		



California Department of Food and Agriculture  
Karen Ross, Secretary

**Milk Pricing Information:**

Within California 1-800-503-3490  
Outside California 1-916-442-MILK

**Dairy Marketing Branch:**

1220 N Street, Sacramento, CA 95814  
Phone (916) 900-5014; Fax (916) 900-5341  
Website: [www.cdfa.ca.gov/dairy](http://www.cdfa.ca.gov/dairy)  
Email: [dairy@cdfa.ca.gov](mailto:dairy@cdfa.ca.gov)

The California Dairy Information Bulletin (ISSN-0892-4406) is published monthly as a cooperative effort of the California Department of Food and Agriculture Dairy Marketing and Milk Pooling Branches, and the USDA/NASS California Agricultural Statistics Service. In accordance with the California Government Code and ADA requirements, this publication can be made available in an alternative format by contacting the Dairy Marketing Branch at (916) 900-5014, by email at [dairy@cdfa.ca.gov](mailto:dairy@cdfa.ca.gov), or contacting TDD 1-800-735-0193.

The Dairy Statistics Unit appreciates the cooperation of all dairy processors by filing monthly statistical reports with our office. These reports are carefully reviewed in an attempt to identify and correct any errors in reporting. All data is received directly from either California dairy processors or federal Milk Market Administrator offices in regions neighboring California. While data is submitted from reliable sources, no representation is made as to the complete accuracy of the data reported. Data is published subject to errors, revisions, or withdrawals without notice.