

Total Class 1 Sales in California, by Month ^{1 3} January 2014 - May 2015

| Product and Month | By Month | | | Year-to-Date | | |
|-------------------------|------------|------------|--------|--------------|------------|--------|
| | 2014 | 2015 | % | 2014 | 2015 | % |
| | In Gallons | In Gallons | Change | In Gallons | In Gallons | Change |
| Whole Milk | | | | | | |
| January | 17,750,778 | 18,030,436 | 1.6% | 17,750,778 | 18,030,436 | 1.6% |
| February | 16,100,502 | 16,054,803 | -0.3% | 33,851,280 | 34,085,239 | 0.7% |
| March | 17,394,114 | 17,594,037 | 1.1% | 51,245,394 | 51,679,276 | 0.8% |
| April | 16,999,242 | 16,673,749 | -1.9% | 68,244,636 | 68,353,025 | 0.2% |
| May | 17,332,421 | 17,200,235 | -0.8% | 85,577,057 | 85,553,260 | 0.0% |
| June | 16,676,319 | | | 102,253,376 | | |
| July | 17,704,588 | | | 119,957,964 | | |
| August | 17,612,021 | | | 137,569,985 | | |
| September | 17,038,720 | | | 154,608,705 | | |
| October | 17,883,311 | | | 172,492,016 | | |
| November | 17,158,342 | | | 189,650,358 | | |
| December | 18,588,931 | | | 208,239,289 | | |
| Reduced Fat Milk | | | | | | |
| January | 24,117,465 | 20,852,458 | -13.5% | 24,117,465 | 20,852,458 | -13.5% |
| February | 21,434,003 | 18,356,023 | -14.4% | 45,551,468 | 39,208,481 | -13.9% |
| March | 23,247,183 | 19,993,363 | -14.0% | 68,798,651 | 59,201,844 | -13.9% |
| April | 22,659,597 | 18,935,054 | -16.4% | 91,458,248 | 78,136,898 | -14.6% |
| May | 22,878,411 | 19,154,456 | -16.3% | 114,336,659 | 97,291,354 | -14.9% |
| June | 22,120,363 | | | 136,457,022 | | |
| July | 23,456,487 | | | 159,913,509 | | |
| August | 23,420,458 | | | 183,333,967 | | |
| September | 22,484,765 | | | 205,818,732 | | |
| October | 22,450,747 | | | 228,269,479 | | |
| November | 20,923,124 | | | 249,192,603 | | |
| December | 21,904,498 | | | 271,097,101 | | |
| Lowfat Milk | | | | | | |
| January | 8,613,940 | 10,379,296 | 20.5% | 8,613,940 | 10,379,296 | 20.5% |
| February | 7,878,543 | 9,444,596 | 19.9% | 16,492,483 | 19,823,892 | 20.2% |
| March | 8,608,137 | 10,336,687 | 20.1% | 25,100,620 | 30,160,579 | 20.2% |
| April | 8,930,380 | 9,719,386 | 8.8% | 34,031,000 | 39,879,965 | 17.2% |
| May | 8,531,439 | 9,799,674 | 14.9% | 42,562,439 | 49,679,639 | 16.7% |
| June | 6,682,946 | | | 49,245,385 | | |
| July | 6,586,800 | | | 55,832,185 | | |
| August | 7,735,834 | | | 63,568,019 | | |
| September | 8,602,557 | | | 72,170,576 | | |
| October | 10,153,194 | | | 82,323,770 | | |
| November | 9,263,217 | | | 91,586,987 | | |
| December | 9,872,890 | | | 101,459,877 | | |

| Product and Month | By Month | | | Year-to-Date | | |
|------------------------------------|------------|------------|-------------|--------------|-------------|-------------|
| | 2014 | 2015 | % Change | 2014 | 2015 | % Change |
| | In Gallons | In Gallons | | In Gallons | In Gallons | |
| Skim/Nonfat/Fat-Free Milk | | | | | | |
| January | 8,604,999 | 7,919,402 | -8.0% | 8,604,999 | 7,919,402 | -8.0% |
| February | 7,903,907 | 7,263,295 | -8.1% | 16,508,906 | 15,182,697 | -8.0% |
| March | 8,619,791 | 7,927,245 | -8.0% | 25,128,697 | 23,109,942 | -8.0% |
| April | 8,741,687 | 7,478,509 | -14.5% | 33,870,384 | 30,588,451 | -9.7% |
| May | 8,507,621 | 7,568,995 | -11.0% | 42,378,005 | 38,157,446 | -10.0% |
| June | 6,135,880 | | | 48,513,885 | | |
| July | 5,844,841 | | | 54,358,726 | | |
| August | 7,182,006 | | | 61,540,732 | | |
| September | 8,290,781 | | | 69,831,513 | | |
| October | 8,968,822 | | | 78,800,335 | | |
| November | 7,434,490 | | | 86,234,825 | | |
| December | 7,444,419 | | | 93,679,244 | | |
| Subtotal All Beverage Milks | | | | | | |
| January | 59,087,182 | 57,181,592 | -3.2% | 59,087,182 | 57,181,592 | -3.2% |
| February | 53,316,955 | 51,118,717 | -4.1% | 112,404,137 | 108,300,309 | -3.7% |
| March | 57,869,225 | 55,851,332 | -3.5% | 170,273,362 | 164,151,641 | -3.6% |
| April | 57,330,906 | 52,806,698 | -7.9% | 227,604,268 | 216,958,339 | -4.7% |
| May | 57,249,892 | 53,723,360 | -6.2% | 284,854,160 | 270,681,699 | -5.0% |
| June | 51,615,508 | | | 336,469,668 | | |
| July | 53,592,716 | | | 390,062,384 | | |
| August | 55,950,319 | | | 446,012,703 | | |
| September | 56,416,823 | | | 502,429,526 | | |
| October | 59,456,074 | | | 561,885,600 | | |
| November | 54,779,173 | | | 616,664,773 | | |
| December | 57,810,738 | | | 674,475,511 | | |
| Half-and-Half | | | | | | |
| January | 1,767,180 | 1,768,286 | 0.1% | 1,767,180 | 1,768,286 | 0.1% |
| February | 1,623,487 | 1,602,167 | -1.3% | 3,390,667 | 3,370,453 | -0.6% |
| March | 1,769,506 | 1,780,747 | 0.6% | 5,160,173 | 5,151,200 | -0.2% |
| April | 1,775,002 | 1,552,741 | -12.5% | 6,935,175 | 6,703,941 | -3.3% |
| May | 1,734,306 | 1,544,968 | -10.9% | 8,669,481 | 8,248,909 | -4.9% |
| June | 1,570,061 | | | 10,239,542 | | |
| July | 1,685,316 | | | 11,924,858 | | |
| August | 1,669,553 | | | 13,594,411 | | |
| September | 1,602,460 | | | 15,196,871 | | |
| October | 1,829,723 | | | 17,026,594 | | |
| November | 1,848,264 | | | 18,874,858 | | |
| December | 1,979,305 | | | 20,854,163 | | |

| Product and Month | By Month | | | Year-to-Date | | |
|--|------------|------------|-------------|--------------|-------------|-------------|
| | 2014 | 2015 | % Change | 2014 | 2015 | % Change |
| | In Gallons | In Gallons | | In Gallons | In Gallons | |
| Total Class 1 Sales | | | | | | |
| January | 60,854,362 | 58,949,878 | -3.1% | 60,854,362 | 58,949,878 | -3.1% |
| February | 54,940,442 | 52,720,884 | -4.0% | 115,794,804 | 111,670,762 | -3.6% |
| March | 59,638,731 | 57,632,079 | -3.4% | 175,433,535 | 169,302,841 | -3.5% |
| April | 59,105,908 | 54,359,439 | -8.0% | 234,539,443 | 223,662,280 | -4.6% |
| May | 58,984,198 | 55,351,022 | -6.2% | 293,523,641 | 279,013,302 | -4.9% |
| June | 53,185,569 | | | 346,709,210 | | |
| July | 55,278,032 | | | 401,987,242 | | |
| August | 57,619,872 | | | 459,607,114 | | |
| September | 58,019,283 | | | 517,626,397 | | |
| October | 61,285,797 | | | 578,912,194 | | |
| November | 56,627,437 | | | 635,539,631 | | |
| December | 59,790,043 | | | 695,329,674 | | |
| Out-of-State Class 1 Sales ² | | | | | | |
| January | 2,161,144 | 2,100,634 | -2.8% | 2,161,144 | 2,100,634 | -2.8% |
| February | 2,077,169 | 1,492,177 | -28.2% | 4,238,313 | 3,592,811 | -15.2% |
| March | 2,399,891 | 1,794,720 | -25.2% | 6,638,204 | 5,387,531 | -18.8% |
| April | 1,940,047 | 1,861,087 | -4.1% | 8,578,251 | 7,248,618 | -15.5% |
| May | 1,946,725 | 2,023,146 | 3.9% | 10,524,976 | 9,271,764 | -11.9% |
| June | 2,262,603 | | | 12,787,579 | | |
| July | 2,480,802 | | | 15,268,381 | | |
| August | 1,946,816 | | | 17,215,197 | | |
| September | 2,162,889 | | | 19,378,086 | | |
| October | 2,402,854 | | | 21,780,940 | | |
| November | 2,447,130 | | | 24,228,070 | | |
| December | 2,516,858 | | | 26,744,928 | | |

¹ Reported by California plants only. Includes all Class 1 Northern and Southern California market milk product sales including flavored and organic milk sales.

² Reported by California plants only. Includes all whole, reduced fat, lowfat, and skim market milk product sales sold out of California. The Class 1 Sales Out-of-State sales are not included in the Total Class 1 Sales for California, nor in any other Class 1 Sales tables.

³ For information reported for April 2015 forward, CDFA clarified reporting instructions for packaged product moving plant to plant prior to ultimate distribution. This has improved the accuracy of current numbers, but makes current year to prior years less accurate, and will overstate any year over year decrease in sales.

Class 1 Sales in Northern California, by Month ¹ January 2014 - May 2015

| Product and Month | By Month | | | Year-to-Date | | |
|-------------------------|------------|------------|--------|--------------|------------|--------|
| | 2014 | 2015 | % | 2014 | 2015 | % |
| | In Gallons | In Gallons | Change | In Gallons | In Gallons | Change |
| Whole Milk | | | | | | |
| January | 7,590,897 | 7,785,750 | 2.6% | 7,590,897 | 7,785,750 | 2.6% |
| February | 6,922,824 | 7,051,308 | 1.9% | 14,513,721 | 14,837,058 | 2.2% |
| March | 7,418,349 | 7,693,045 | 3.7% | 21,932,070 | 22,530,103 | 2.7% |
| April | 7,300,345 | 7,324,851 | 0.3% | 29,232,415 | 29,854,954 | 2.1% |
| May | 7,597,092 | 7,603,320 | 0.1% | 36,829,507 | 37,458,274 | 1.7% |
| June | 7,278,718 | | | 44,108,225 | | |
| July | 7,690,683 | | | 51,798,908 | | |
| August | 7,693,556 | | | 59,492,464 | | |
| September | 7,537,466 | | | 67,029,930 | | |
| October | 7,845,028 | | | 74,874,958 | | |
| November | 7,440,998 | | | 82,315,956 | | |
| December | 8,055,077 | | | 90,371,033 | | |
| Reduced Fat Milk | | | | | | |
| January | 10,710,060 | 9,424,907 | -12.0% | 10,710,060 | 9,424,907 | -12.0% |
| February | 9,522,117 | 8,353,333 | -12.3% | 20,232,177 | 17,778,240 | -12.1% |
| March | 10,201,081 | 9,171,387 | -10.1% | 30,433,258 | 26,949,627 | -11.4% |
| April | 10,039,050 | 8,621,004 | -14.1% | 40,472,308 | 35,570,631 | -12.1% |
| May | 10,246,958 | 8,775,475 | -14.4% | 50,719,266 | 44,346,106 | -12.6% |
| June | 9,834,040 | | | 60,553,306 | | |
| July | 10,373,075 | | | 70,926,381 | | |
| August | 10,411,050 | | | 81,337,431 | | |
| September | 10,158,743 | | | 91,496,174 | | |
| October | 10,233,050 | | | 101,729,224 | | |
| November | 9,574,361 | | | 111,303,585 | | |
| December | 9,943,320 | | | 121,246,905 | | |
| Lowfat Milk | | | | | | |
| January | 3,813,703 | 4,401,135 | 15.4% | 3,813,703 | 4,401,135 | 15.4% |
| February | 3,396,481 | 3,971,913 | 16.9% | 7,210,184 | 8,373,048 | 16.1% |
| March | 3,697,691 | 4,358,564 | 17.9% | 10,907,875 | 12,731,612 | 16.7% |
| April | 3,502,114 | 4,066,955 | 16.1% | 14,409,989 | 16,798,567 | 16.6% |
| May | 3,671,669 | 4,091,739 | 11.4% | 18,081,658 | 20,890,306 | 15.5% |
| June | 3,004,371 | | | 21,086,029 | | |
| July | 3,109,805 | | | 24,195,834 | | |
| August | 3,423,650 | | | 27,619,484 | | |
| September | 3,758,282 | | | 31,377,766 | | |
| October | 4,304,114 | | | 35,681,880 | | |
| November | 3,952,014 | | | 39,633,894 | | |
| December | 4,232,940 | | | 43,866,834 | | |

| Product and Month | By Month | | | Year-to-Date | | |
|------------------------------------|------------|------------|-------------|--------------|-------------|-------------|
| | 2014 | 2015 | % Change | 2014 | 2015 | % Change |
| | In Gallons | In Gallons | | In Gallons | In Gallons | |
| Skim/Nonfat/Fat-Free Milk | | | | | | |
| January | 4,089,337 | 3,648,992 | -10.8% | 4,089,337 | 3,648,992 | -10.8% |
| February | 3,748,322 | 3,255,597 | -13.1% | 7,837,659 | 6,904,589 | -11.9% |
| March | 4,012,529 | 3,640,886 | -9.3% | 11,850,188 | 10,545,475 | -11.0% |
| April | 3,738,410 | 3,376,902 | -9.7% | 15,588,598 | 13,922,377 | -10.7% |
| May | 3,962,416 | 3,411,459 | -13.9% | 19,551,014 | 17,333,836 | -11.3% |
| June | 2,949,063 | | | 22,500,077 | | |
| July | 2,910,608 | | | 25,410,685 | | |
| August | 3,462,525 | | | 28,873,210 | | |
| September | 3,852,299 | | | 32,725,509 | | |
| October | 4,113,936 | | | 36,839,445 | | |
| November | 3,501,882 | | | 40,341,327 | | |
| December | 3,592,027 | | | 43,933,354 | | |
| Subtotal All Beverage Milks | | | | | | |
| January | 26,203,997 | 25,260,784 | -3.6% | 26,203,997 | 25,260,784 | -3.6% |
| February | 23,589,744 | 22,632,151 | -4.1% | 49,793,741 | 47,892,935 | -3.8% |
| March | 25,329,650 | 24,863,882 | -1.8% | 75,123,391 | 72,756,817 | -3.2% |
| April | 24,579,919 | 23,389,712 | -4.8% | 99,703,310 | 96,146,529 | -3.6% |
| May | 25,478,135 | 23,881,993 | -6.3% | 125,181,445 | 120,028,522 | -4.1% |
| June | 23,066,192 | | | 148,247,637 | | |
| July | 24,084,171 | | | 172,331,808 | | |
| August | 24,990,781 | | | 197,322,589 | | |
| September | 25,306,790 | | | 222,629,379 | | |
| October | 26,496,128 | | | 249,125,507 | | |
| November | 24,469,255 | | | 273,594,762 | | |
| December | 25,823,364 | | | 299,418,126 | | |
| Half-and-Half | | | | | | |
| January | 784,607 | 769,826 | -1.9% | 784,607 | 769,826 | -1.9% |
| February | 712,176 | 696,366 | -2.2% | 1,496,783 | 1,466,192 | -2.0% |
| March | 775,379 | 772,685 | -0.3% | 2,272,162 | 2,238,877 | -1.5% |
| April | 773,032 | 748,747 | -3.1% | 3,045,194 | 2,987,624 | -1.9% |
| May | 772,549 | 716,155 | -7.3% | 3,817,743 | 3,703,779 | -3.0% |
| June | 705,647 | | | 4,523,390 | | |
| July | 753,072 | | | 5,276,462 | | |
| August | 733,543 | | | 6,010,005 | | |
| September | 729,289 | | | 6,739,294 | | |
| October | 819,456 | | | 7,558,750 | | |
| November | 800,743 | | | 8,359,493 | | |
| December | 842,651 | | | 9,202,144 | | |

¹ Reported by California plants only. Includes all Class 1 Northern California market milk product sales including flavored and organic milk sales (except for Class 1 out-of-state sales which are shown in a separate table). Organic and Flavored milk sales are also displayed in separate tables.

Class 1 Sales in Southern California, by Month ¹ January 2014 - May 2015

| Product and Month | By Month | | | Year-to-Date | | |
|-------------------------|------------|------------|--------|--------------|------------|--------|
| | 2014 | 2015 | % | 2014 | 2015 | % |
| | In Gallons | In Gallons | Change | In Gallons | In Gallons | Change |
| Whole Milk | | | | | | |
| January | 10,159,881 | 10,244,686 | 0.8% | 10,159,881 | 10,244,686 | 0.8% |
| February | 9,177,678 | 9,003,495 | -1.9% | 19,337,559 | 19,248,181 | -0.5% |
| March | 9,975,765 | 9,900,992 | -0.7% | 29,313,324 | 29,149,173 | -0.6% |
| April | 9,698,897 | 9,348,898 | -3.6% | 39,012,221 | 38,498,071 | -1.3% |
| May | 9,735,329 | 9,596,915 | -1.4% | 48,747,550 | 48,094,986 | -1.3% |
| June | 9,397,601 | | | 58,145,151 | | |
| July | 10,013,905 | | | 68,159,056 | | |
| August | 9,918,465 | | | 78,077,521 | | |
| September | 9,501,254 | | | 87,578,775 | | |
| October | 10,038,283 | | | 97,617,058 | | |
| November | 9,717,344 | | | 107,334,402 | | |
| December | 10,533,854 | | | 117,868,256 | | |
| Reduced Fat Milk | | | | | | |
| January | 13,407,405 | 11,427,551 | -14.8% | 13,407,405 | 11,427,551 | -14.8% |
| February | 11,911,886 | 10,002,690 | -16.0% | 25,319,291 | 21,430,241 | -15.4% |
| March | 13,046,102 | 10,821,976 | -17.0% | 38,365,393 | 32,252,217 | -15.9% |
| April | 12,620,547 | 10,314,050 | -18.3% | 50,985,940 | 42,566,267 | -16.5% |
| May | 12,631,453 | 10,378,981 | -17.8% | 63,617,393 | 52,945,248 | -16.8% |
| June | 12,286,323 | | | 75,903,716 | | |
| July | 13,083,412 | | | 88,987,128 | | |
| August | 13,009,408 | | | 101,996,536 | | |
| September | 12,326,022 | | | 114,322,558 | | |
| October | 12,217,697 | | | 126,540,255 | | |
| November | 11,348,763 | | | 137,889,018 | | |
| December | 11,961,178 | | | 149,850,196 | | |
| Lowfat Milk | | | | | | |
| January | 4,800,237 | 5,978,161 | 24.5% | 4,800,237 | 5,978,161 | 24.5% |
| February | 4,482,062 | 5,472,683 | 22.1% | 9,282,299 | 11,450,844 | 23.4% |
| March | 4,910,446 | 5,978,123 | 21.7% | 14,192,745 | 17,428,967 | 22.8% |
| April | 5,428,266 | 5,652,431 | 4.1% | 19,621,011 | 23,081,398 | 17.6% |
| May | 4,859,770 | 5,707,935 | 17.5% | 24,480,781 | 28,789,333 | 17.6% |
| June | 3,678,575 | | | 28,159,356 | | |
| July | 3,476,995 | | | 31,636,351 | | |
| August | 4,312,184 | | | 35,948,535 | | |
| September | 4,844,275 | | | 40,792,810 | | |
| October | 5,849,080 | | | 46,641,890 | | |
| November | 5,311,203 | | | 51,953,093 | | |
| December | 5,639,950 | | | 57,593,043 | | |

| Product and Month | By Month | | | Year-to-Date | | |
|------------------------------------|------------|------------|-------------|--------------|-------------|-------------|
| | 2014 | 2015 | % Change | 2014 | 2015 | % Change |
| | In Gallons | In Gallons | | In Gallons | In Gallons | |
| Skim/Nonfat/Fat-Free Milk | | | | | | |
| January | 4,515,662 | 4,270,410 | -5.4% | 4,515,662 | 4,270,410 | -5.4% |
| February | 4,155,585 | 4,007,698 | -3.6% | 8,671,247 | 8,278,108 | -4.5% |
| March | 4,607,262 | 4,286,359 | -7.0% | 13,278,509 | 12,564,467 | -5.4% |
| April | 5,003,277 | 4,101,607 | -18.0% | 18,281,786 | 16,666,074 | -8.8% |
| May | 4,545,205 | 4,157,536 | -8.5% | 22,826,991 | 20,823,610 | -8.8% |
| June | 3,186,817 | | | 26,013,808 | | |
| July | 2,934,233 | | | 28,948,041 | | |
| August | 3,719,481 | | | 32,667,522 | | |
| September | 4,438,482 | | | 37,106,004 | | |
| October | 4,854,886 | | | 41,960,890 | | |
| November | 3,932,608 | | | 45,893,498 | | |
| December | 3,852,392 | | | 49,745,890 | | |
| Subtotal All Beverage Milks | | | | | | |
| January | 32,883,185 | 31,920,808 | -2.9% | 32,883,185 | 31,920,808 | -2.9% |
| February | 29,727,211 | 28,486,566 | -4.2% | 62,610,396 | 60,407,374 | -3.5% |
| March | 32,539,575 | 30,987,450 | -4.8% | 95,149,971 | 91,394,824 | -3.9% |
| April | 32,750,987 | 29,416,986 | -10.2% | 127,900,958 | 120,811,810 | -5.5% |
| May | 31,771,757 | 29,841,367 | -6.1% | 159,672,715 | 150,653,177 | -5.6% |
| June | 28,549,316 | | | 188,222,031 | | |
| July | 29,508,545 | | | 217,730,576 | | |
| August | 30,959,538 | | | 248,690,114 | | |
| September | 31,110,033 | | | 279,800,147 | | |
| October | 32,959,946 | | | 312,760,093 | | |
| November | 30,309,918 | | | 343,070,011 | | |
| December | 31,987,374 | | | 375,057,385 | | |
| Half-and-Half | | | | | | |
| January | 982,573 | 998,460 | 1.6% | 982,573 | 998,460 | 1.6% |
| February | 911,311 | 905,801 | -0.6% | 1,893,884 | 1,904,261 | 0.5% |
| March | 994,127 | 1,008,062 | 1.4% | 2,888,011 | 2,912,323 | 0.8% |
| April | 1,001,970 | 803,994 | -19.8% | 3,889,981 | 3,716,317 | -4.5% |
| May | 961,757 | 828,813 | -13.8% | 4,851,738 | 4,545,130 | -6.3% |
| June | 864,414 | | | 5,716,152 | | |
| July | 932,244 | | | 6,648,396 | | |
| August | 936,010 | | | 7,584,406 | | |
| September | 873,171 | | | 8,457,577 | | |
| October | 1,010,267 | | | 9,467,844 | | |
| November | 1,047,521 | | | 10,515,365 | | |
| December | 1,136,654 | | | 11,652,019 | | |

¹ Reported by California plants only. Includes all Class 1 Southern California market milk product sales including flavored and organic milk sales (except for Class 1 out-of-state sales which are shown in a separate table). Organic and Flavored milk sales are also displayed in separate tables.

Class 1 Sales of Organic Milk, in California, by Month ¹ January 2014 - May 2015

| Product and Month | By Month | | | Year-to-Date | | |
|-------------------------|------------|------------|--------|--------------|------------|--------|
| | 2014 | 2015 | % | 2014 | 2015 | % |
| | In Gallons | In Gallons | Change | In Gallons | In Gallons | Change |
| Whole Milk | | | | | | |
| January | 1,405,063 | 1,529,042 | 8.8% | 1,405,063 | 1,529,042 | 8.8% |
| February | 1,252,338 | 1,460,245 | 16.6% | 2,657,401 | 2,989,287 | 12.5% |
| March | 1,362,090 | 1,551,784 | 13.9% | 4,019,491 | 4,541,071 | 13.0% |
| April | 1,333,292 | 1,335,864 | 0.2% | 5,352,783 | 5,876,935 | 9.8% |
| May | 1,440,709 | 1,423,529 | -1.2% | 6,793,492 | 7,300,464 | 7.5% |
| June | 1,330,862 | | | 8,124,354 | | |
| July | 1,413,044 | | | 9,537,398 | | |
| August | 1,448,614 | | | 10,986,012 | | |
| September | 1,482,802 | | | 12,468,814 | | |
| October | 1,694,596 | | | 14,163,410 | | |
| November | 1,478,149 | | | 15,641,559 | | |
| December | 1,623,423 | | | 17,264,982 | | |
| Reduced Fat Milk | | | | | | |
| January | 2,011,497 | 1,747,666 | -13.1% | 2,011,497 | 1,747,666 | -13.1% |
| February | 1,538,454 | 1,649,563 | 7.2% | 3,549,951 | 3,397,229 | -4.3% |
| March | 1,708,145 | 1,758,237 | 2.9% | 5,258,096 | 5,155,466 | -2.0% |
| April | 1,687,221 | 1,463,243 | -13.3% | 6,945,317 | 6,618,709 | -4.7% |
| May | 1,784,038 | 1,505,484 | -15.6% | 8,729,355 | 8,124,193 | -6.9% |
| June | 1,582,147 | | | 10,311,502 | | |
| July | 1,772,798 | | | 12,084,300 | | |
| August | 1,712,679 | | | 13,796,979 | | |
| September | 1,813,592 | | | 15,610,571 | | |
| October | 1,958,329 | | | 17,568,900 | | |
| November | 1,709,627 | | | 19,278,527 | | |
| December | 1,803,954 | | | 21,082,481 | | |
| Lowfat Milk | | | | | | |
| January | 823,512 | 758,651 | -7.9% | 823,512 | 758,651 | -7.9% |
| February | 704,452 | 703,018 | -0.2% | 1,527,964 | 1,461,669 | -4.3% |
| March | 728,360 | 687,252 | -5.6% | 2,256,324 | 2,148,921 | -4.8% |
| April | 687,769 | 563,464 | -18.1% | 2,944,093 | 2,712,385 | -7.9% |
| May | 743,804 | 565,088 | -24.0% | 3,687,897 | 3,277,473 | -11.1% |
| June | 673,686 | | | 4,361,583 | | |
| July | 736,819 | | | 5,098,402 | | |
| August | 702,036 | | | 5,800,438 | | |
| September | 676,344 | | | 6,476,782 | | |
| October | 797,298 | | | 7,274,080 | | |
| November | 718,451 | | | 7,992,531 | | |
| December | 749,458 | | | 8,741,989 | | |

| Product and Month | By Month | | | Year-to-Date | | |
|----------------------------------|------------|------------|-------------|--------------|------------|-------------|
| | 2014 | 2015 | % Change | 2014 | 2015 | % Change |
| | In Gallons | In Gallons | | In Gallons | In Gallons | |
| Skim/Nonfat/Fat-Free Milk | | | | | | |
| January | 640,493 | 521,150 | -18.6% | 640,493 | 521,150 | -18.6% |
| February | 552,045 | 511,667 | -7.3% | 1,192,538 | 1,032,817 | -13.4% |
| March | 569,960 | 504,312 | -11.5% | 1,762,498 | 1,537,129 | -12.8% |
| April | 523,177 | 411,813 | -21.3% | 2,285,675 | 1,948,942 | -14.7% |
| May | 571,106 | 411,318 | -28.0% | 2,856,781 | 2,360,260 | -17.4% |
| June | 511,466 | | | 3,368,247 | | |
| July | 565,760 | | | 3,934,007 | | |
| August | 525,000 | | | 4,459,007 | | |
| September | 520,098 | | | 4,979,105 | | |
| October | 620,849 | | | 5,599,954 | | |
| November | 533,890 | | | 6,133,844 | | |
| December | 594,928 | | | 6,728,772 | | |
| Subtotal Organic Milks | | | | | | |
| January | 4,880,565 | 4,556,509 | -6.6% | 4,880,565 | 4,556,509 | -6.6% |
| February | 4,047,289 | 4,324,493 | 6.8% | 8,927,854 | 8,881,002 | -0.5% |
| March | 4,368,555 | 4,501,585 | 3.0% | 13,296,409 | 13,382,587 | 0.6% |
| April | 4,231,459 | 3,774,384 | -10.8% | 17,527,868 | 17,156,971 | -2.1% |
| May | 4,539,657 | 3,905,419 | -14.0% | 22,067,525 | 21,062,390 | -4.6% |
| June | 4,098,161 | | | 26,165,686 | | |
| July | 4,488,421 | | | 30,654,107 | | |
| August | 4,388,329 | | | 35,042,436 | | |
| September | 4,492,836 | | | 39,535,272 | | |
| October | 5,071,072 | | | 44,606,344 | | |
| November | 4,440,117 | | | 49,046,461 | | |
| December | 4,771,763 | | | 53,818,224 | | |

¹ Reported by California plants only. Organic milk sales included in Northern and Southern California Class 1 sales tables and Class 1 Sales totals.

Class 1 Sales of Flavored Milk, in California, by Month ¹ January 2014 - May 2015

| Product and Month | By Month | | | Year-to-Date | | |
|-------------------------|------------|------------|--------|--------------|------------|--------|
| | 2014 | 2015 | % | 2014 | 2015 | % |
| | In Gallons | In Gallons | Change | In Gallons | In Gallons | Change |
| Whole Milk | | | | | | |
| January | 65,533 | 67,093 | 2.4% | 65,533 | 67,093 | 2.4% |
| February | 64,269 | 61,930 | -3.6% | 129,802 | 129,023 | -0.6% |
| March | 72,914 | 72,894 | 0.0% | 202,716 | 201,917 | -0.4% |
| April | 72,362 | 49,041 | -32.2% | 275,078 | 250,958 | -8.8% |
| May | 75,322 | 54,120 | -28.1% | 350,400 | 305,078 | -12.9% |
| June | 69,016 | | | 419,416 | | |
| July | 69,277 | | | 488,693 | | |
| August | 83,001 | | | 571,694 | | |
| September | 74,351 | | | 646,045 | | |
| October | 79,745 | | | 725,790 | | |
| November | 64,756 | | | 790,546 | | |
| December | 70,011 | | | 860,557 | | |
| Reduced Fat Milk | | | | | | |
| January | 44,460 | 35,740 | -19.6% | 44,460 | 35,740 | -19.6% |
| February | 37,263 | 32,187 | -13.6% | 81,723 | 67,927 | -16.9% |
| March | 40,116 | 34,107 | -15.0% | 121,839 | 102,034 | -16.3% |
| April | 38,035 | 32,148 | -15.5% | 159,874 | 134,182 | -16.1% |
| May | 39,844 | 38,799 | -2.6% | 199,718 | 172,981 | -13.4% |
| June | 37,584 | | | 237,302 | | |
| July | 40,257 | | | 277,559 | | |
| August | 41,056 | | | 318,615 | | |
| September | 40,527 | | | 359,142 | | |
| October | 41,870 | | | 401,012 | | |
| November | 38,020 | | | 439,032 | | |
| December | 41,871 | | | 480,903 | | |
| Lowfat Milk | | | | | | |
| January | 571,728 | 570,214 | -0.3% | 571,728 | 570,214 | -0.3% |
| February | 534,389 | 536,335 | 0.4% | 1,106,117 | 1,106,549 | 0.0% |
| March | 613,620 | 585,071 | -4.7% | 1,719,737 | 1,691,620 | -1.6% |
| April | 625,122 | 484,160 | -22.5% | 2,344,859 | 2,175,780 | -7.2% |
| May | 596,807 | 440,026 | -26.3% | 2,941,666 | 2,615,806 | -11.1% |
| June | 592,183 | | | 3,533,849 | | |
| July | 629,796 | | | 4,163,645 | | |
| August | 591,609 | | | 4,755,254 | | |
| September | 614,049 | | | 5,369,303 | | |
| October | 653,292 | | | 6,022,595 | | |
| November | 535,657 | | | 6,558,252 | | |
| December | 582,998 | | | 7,141,250 | | |

| Product and Month | By Month | | | Year-to-Date | | |
|----------------------------------|------------|------------|-------------|--------------|------------|-------------|
| | 2014 | 2015 | % Change | 2014 | 2015 | % Change |
| | In Gallons | In Gallons | | In Gallons | In Gallons | |
| Skim/Nonfat/Fat-Free Milk | | | | | | |
| January | 2,251,039 | 2,208,592 | -1.9% | 2,251,039 | 2,208,592 | -1.9% |
| February | 2,165,761 | 2,204,824 | 1.8% | 4,416,800 | 4,413,416 | -0.1% |
| March | 2,414,043 | 2,418,090 | 0.2% | 6,830,843 | 6,831,506 | 0.0% |
| April | 2,702,068 | 2,310,527 | -14.5% | 9,532,911 | 9,142,033 | -4.1% |
| May | 2,451,131 | 2,427,994 | -0.9% | 11,984,042 | 11,570,027 | -3.5% |
| June | 812,639 | | | 12,796,681 | | |
| July | 332,164 | | | 13,128,845 | | |
| August | 1,537,321 | | | 14,666,166 | | |
| September | 2,591,898 | | | 17,258,064 | | |
| October | 2,835,267 | | | 20,093,331 | | |
| November | 1,791,044 | | | 21,884,375 | | |
| December | 1,707,613 | | | 23,591,988 | | |
| Subtotal Flavored Milks | | | | | | |
| January | 2,932,760 | 2,881,639 | -1.7% | 2,932,760 | 2,881,639 | -1.7% |
| February | 2,801,682 | 2,835,276 | 1.2% | 5,734,442 | 5,716,915 | -0.3% |
| March | 3,140,693 | 3,110,162 | -1.0% | 8,875,135 | 8,827,077 | -0.5% |
| April | 3,437,587 | 2,875,876 | -16.3% | 12,312,722 | 11,702,953 | -5.0% |
| May | 3,163,104 | 2,960,939 | -6.4% | 15,475,826 | 14,663,892 | -5.2% |
| June | 1,511,422 | | | 16,987,248 | | |
| July | 1,071,494 | | | 18,058,742 | | |
| August | 2,252,987 | | | 20,311,729 | | |
| September | 3,320,825 | | | 23,632,554 | | |
| October | 3,610,174 | | | 27,242,728 | | |
| November | 2,429,477 | | | 29,672,205 | | |
| December | 2,402,493 | | | 32,074,698 | | |

¹ Reported by California plants only. Flavored milk sales included in Northern and Southern California Class 1 sales tables and Class 1 Sales totals.

Manufacture of Selected Class 2 Products in California, by Month January 2014 - May 2015

| Product and Month | By Month | | | Year-to-Date | | |
|---|----------------------|----------------------|----------|----------------------|----------------------|----------|
| | 2014 | 2015 | % Change | 2014 | 2015 | % Change |
| | In Gallons or Pounds | In Gallons or Pounds | | In Gallons or Pounds | In Gallons or Pounds | |
| Total Cottage Cheese (Pounds) | | | | | | |
| January | 7,863,593 | 7,735,136 | -1.6% | 7,863,593 | 7,735,136 | -1.6% |
| February | 7,424,512 | 8,414,939 | 13.3% | 15,288,105 | 16,150,075 | 5.6% |
| March | 9,591,789 | 10,007,183 | 4.3% | 24,879,894 | 26,157,258 | 5.1% |
| April | 8,302,817 | 8,590,964 | 3.5% | 33,182,711 | 34,748,222 | 4.7% |
| May | 7,206,264 | 8,342,681 | 15.8% | 40,388,975 | 43,090,903 | 6.7% |
| June | 11,072,534 | | | 51,461,509 | | |
| July | 8,123,382 | | | 59,584,891 | | |
| August | 8,382,925 | | | 67,967,816 | | |
| September | 9,635,666 | | | 77,603,482 | | |
| October | 8,661,770 | | | 86,265,252 | | |
| November | 7,624,434 | | | 93,889,686 | | |
| December | 9,127,061 | | | 103,016,747 | | |
| Sour Cream & S.C. Dressing (Gallons) | | | | | | |
| January | 1,856,234 | 1,741,192 | -6.2% | 1,856,234 | 1,741,192 | -6.2% |
| February | 1,539,591 | 1,638,812 | 6.4% | 3,395,825 | 3,380,004 | -0.5% |
| March | 1,930,206 | 2,131,919 | 10.5% | 5,326,031 | 5,511,923 | 3.5% |
| April | 1,723,508 | 1,853,342 | 7.5% | 7,049,539 | 7,365,265 | 4.5% |
| May | 1,785,134 | 1,836,848 | 2.9% | 8,834,673 | 9,202,113 | 4.2% |
| June | 1,866,733 | | | 10,701,406 | | |
| July | 1,744,998 | | | 12,446,404 | | |
| August | 1,744,148 | | | 14,190,552 | | |
| September | 1,766,418 | | | 15,956,970 | | |
| October | 1,816,532 | | | 17,773,502 | | |
| November | 1,892,667 | | | 19,666,169 | | |
| December | 2,033,400 | | | 21,699,569 | | |
| Other Cream (Gallons) ¹ | | | | | | |
| January | 2,347,235 | 2,354,789 | 0.3% | 2,347,235 | 2,354,789 | 0.3% |
| February | 2,516,642 | 2,725,580 | 8.3% | 4,863,877 | 5,080,369 | 4.5% |
| March | 3,625,242 | 3,087,097 | -14.8% | 8,489,119 | 8,167,466 | -3.8% |
| April | 2,807,052 | 2,953,357 | 5.2% | 11,296,171 | 11,120,823 | -1.6% |
| May | 2,857,434 | 2,437,666 | -14.7% | 14,153,605 | 13,558,489 | -4.2% |
| June | 2,960,327 | | | 17,113,932 | | |
| July | 2,939,520 | | | 20,053,452 | | |
| August | 2,758,670 | | | 22,812,122 | | |
| September | 2,561,908 | | | 25,374,030 | | |
| October | 2,693,110 | | | 28,067,140 | | |
| November | 2,829,312 | | | 30,896,452 | | |
| December | 2,994,355 | | | 33,890,807 | | |

| Product and Month | By Month | | | Year-to-Date | | |
|--------------------------------------|----------------------|----------------------|----------|----------------------|----------------------|----------|
| | 2014 | 2015 | % Change | 2014 | 2015 | % Change |
| | In Gallons or Pounds | In Gallons or Pounds | | In Gallons or Pounds | In Gallons or Pounds | |
| Buttermilk (Gallons) | | | | | | |
| January | 722,913 | 1,000,419 | 38.4% | 722,913 | 1,000,419 | 38.4% |
| February | 718,708 | 1,139,828 | 58.6% | 1,441,621 | 2,140,247 | 48.5% |
| March | 799,083 | 1,079,002 | 35.0% | 2,240,704 | 3,219,249 | 43.7% |
| April | 793,782 | 989,299 | 24.6% | 3,034,486 | 4,208,548 | 38.7% |
| May | 788,572 | 855,238 | 8.5% | 3,823,058 | 5,063,786 | 32.5% |
| June | 759,217 | | | 4,582,275 | | |
| July | 818,105 | | | 5,400,380 | | |
| August | 760,045 | | | 6,160,425 | | |
| September | 717,311 | | | 6,877,736 | | |
| October | 785,115 | | | 7,662,851 | | |
| November | 809,495 | | | 8,472,346 | | |
| December | 921,962 | | | 9,394,308 | | |
| Yogurt (Pounds) | | | | | | |
| January | 48,343,519 | 45,492,801 | -5.9% | 48,343,519 | 45,492,801 | -5.9% |
| February | 47,588,091 | 45,925,390 | -3.5% | 95,931,610 | 91,418,191 | -4.7% |
| March | 52,232,285 | 46,176,670 | -11.6% | 148,163,895 | 137,594,861 | -7.1% |
| April | 46,401,063 | 43,796,249 | -5.6% | 194,564,958 | 181,391,110 | -6.8% |
| May | 44,695,759 | 37,693,109 | -15.7% | 239,260,717 | 219,084,219 | -8.4% |
| June | 46,160,810 | | | 285,421,527 | | |
| July | 42,916,201 | | | 328,337,728 | | |
| August | 46,599,181 | | | 374,936,909 | | |
| September | 48,364,211 | | | 423,301,120 | | |
| October | 42,409,117 | | | 465,710,237 | | |
| November | 37,364,244 | | | 503,074,481 | | |
| December | 40,910,793 | | | 543,985,274 | | |
| Manufacturing Cream (Gallons) | | | | | | |
| January | 2,784,828 | 2,683,089 | -3.7% | 2,784,828 | 2,683,089 | -3.7% |
| February | 2,724,737 | 2,670,598 | -2.0% | 5,509,565 | 5,353,687 | -2.8% |
| March | 3,240,491 | 3,015,890 | -6.9% | 8,750,056 | 8,369,577 | -4.3% |
| April | 3,348,667 | 2,745,187 | -18.0% | 12,098,723 | 11,114,764 | -8.1% |
| May | 3,322,856 | 2,631,611 | -20.8% | 15,421,579 | 13,746,375 | -10.9% |
| June | 3,487,854 | | | 18,909,433 | | |
| July | 3,831,961 | | | 22,741,394 | | |
| August | 3,167,565 | | | 25,908,959 | | |
| September | 3,445,804 | | | 29,354,763 | | |
| October | 2,930,246 | | | 32,285,009 | | |
| November | 3,192,954 | | | 35,477,963 | | |
| December | 2,950,946 | | | 38,428,909 | | |

¹ Other Cream includes Cream, Whipping, Whipped (Cream Topping), and Other Cream.

Manufacture of Selected Class 3 Products in California, by Month ¹ January 2014 - May 2015

| Product and Month | By Month | | | Year-to-Date | | |
|------------------------------|------------|------------|----------|--------------|------------|----------|
| | 2014 | 2015 | % Change | 2014 | 2015 | % Change |
| | In Gallons | In Gallons | | In Gallons | In Gallons | |
| Ice Cream | | | | | | |
| January | 9,861,308 | 6,015,698 | -39.0% | 9,861,308 | 6,015,698 | -39.0% |
| February | 9,324,576 | 7,150,055 | -23.3% | 19,185,884 | 13,165,754 | -31.4% |
| March | 11,285,521 | 11,558,546 | 2.4% | 30,471,405 | 24,724,299 | -18.9% |
| April | 11,414,827 | 11,843,656 | 3.8% | 41,886,232 | 36,567,956 | -12.7% |
| May | 11,358,285 | 12,747,949 | 12.2% | 53,244,516 | 49,315,905 | -7.4% |
| June | 12,965,803 | | | 66,210,319 | | |
| July | 12,352,584 | | | 78,562,904 | | |
| August | 11,597,605 | | | 90,160,508 | | |
| September | 10,625,734 | | | 100,786,242 | | |
| October | 11,620,304 | | | 112,406,547 | | |
| November | 9,713,359 | | | 122,119,906 | | |
| December | 6,880,939 | | | 129,000,844 | | |
| Ice Milk ² | | | | | | |
| January | 1,479,796 | 1,420,189 | -4.0% | 1,479,796 | 1,420,189 | -4.0% |
| February | 1,497,594 | 1,662,531 | 11.0% | 2,977,390 | 3,082,720 | 3.5% |
| March | 1,878,649 | 2,314,499 | 23.2% | 4,856,039 | 5,397,219 | 11.1% |
| April | 1,973,518 | 2,192,745 | 11.1% | 6,829,556 | 7,589,964 | 11.1% |
| May | 2,076,556 | 1,955,602 | -5.8% | 8,906,112 | 9,545,566 | 7.2% |
| June | 2,099,215 | | | 11,005,327 | | |
| July | 2,221,916 | | | 13,227,242 | | |
| August | 1,870,355 | | | 15,097,597 | | |
| September | 1,719,527 | | | 16,817,125 | | |
| October | 1,710,234 | | | 18,527,359 | | |
| November | 1,329,396 | | | 19,856,755 | | |
| December | 1,281,010 | | | 21,137,765 | | |
| Sherbert | | | | | | |
| January | 254,462 | 84,108 | -66.9% | 254,462 | 84,108 | -66.9% |
| February | 252,577 | 262,353 | 3.9% | 507,039 | 346,461 | -31.7% |
| March | 408,618 | 410,038 | 0.3% | 915,657 | 756,499 | -17.4% |
| April | 466,593 | 379,927 | -18.6% | 1,382,250 | 1,136,426 | -17.8% |
| May | 454,307 | 338,194 | -25.6% | 1,836,557 | 1,474,620 | -19.7% |
| June | 446,431 | | | 2,282,988 | | |
| July | 488,467 | | | 2,771,455 | | |
| August | 277,637 | | | 3,049,092 | | |
| September | 336,432 | | | 3,385,524 | | |
| October | 331,813 | | | 3,717,337 | | |
| November | 322,584 | | | 4,039,921 | | |
| December | 149,123 | | | 4,189,044 | | |

| Product and Month | By Month | | | Year-to-Date | | |
|------------------------------|------------|------------|-------------|--------------|------------|-------------|
| | 2014 | 2015 | % Change | 2014 | 2015 | % Change |
| | In Gallons | In Gallons | | In Gallons | In Gallons | |
| Total Frozen Products | | | | | | |
| January | 12,979,496 | 8,334,001 | -35.8% | 12,979,496 | 8,334,001 | -35.8% |
| February | 12,530,927 | 10,228,992 | -18.4% | 25,510,423 | 18,562,994 | -27.2% |
| March | 15,227,172 | 15,823,259 | 3.9% | 40,737,594 | 34,386,251 | -15.6% |
| April | 15,581,759 | 16,064,780 | 3.1% | 56,319,353 | 50,451,032 | -10.4% |
| May | 15,365,502 | 16,434,478 | 7.0% | 71,684,853 | 66,885,510 | -6.7% |
| June | 17,277,831 | | | 88,962,684 | | |
| July | 16,963,708 | | | 105,926,394 | | |
| August | 15,363,612 | | | 121,290,002 | | |
| September | 13,834,878 | | | 135,124,881 | | |
| October | 15,109,380 | | | 150,234,261 | | |
| November | 12,509,438 | | | 162,743,699 | | |
| December | 9,128,978 | | | 171,872,676 | | |

¹ Data includes soft serve and shake mixes in appropriate categories as defined by butterfat standards.

² Includes light dairy dessert and nonfat ice cream.

Manufacture of Selected Class 4A Products in California, by Month January 2014 - May 2015

| Product and Month | By Month | | | Year-to-Date | | |
|---|------------|------------|--------|--------------|-------------|--------|
| | 2014 | 2015 | % | 2014 | 2015 | % |
| | In Pounds | In Pounds | Change | In Pounds | In Pounds | Change |
| Butter | | | | | | |
| January | 59,168,420 | 57,421,495 | -3.0% | 59,168,420 | 57,421,495 | -3.0% |
| February | 56,070,919 | 50,893,610 | -9.2% | 115,239,339 | 108,315,105 | -6.0% |
| March | 59,047,710 | 57,003,472 | -3.5% | 174,287,049 | 165,318,577 | -5.1% |
| April | 57,607,554 | 56,965,056 | -1.1% | 231,894,603 | 222,283,633 | -4.1% |
| May | 57,599,975 | 54,564,442 | -5.3% | 289,494,578 | 276,848,075 | -4.4% |
| June | 48,937,287 | | | 338,431,865 | | |
| July | 44,071,713 | | | 382,503,578 | | |
| August | 44,192,690 | | | 426,696,268 | | |
| September | 41,325,913 | | | 468,022,181 | | |
| October | 45,859,541 | | | 513,881,722 | | |
| November | 47,361,978 | | | 561,243,700 | | |
| December | 51,413,274 | | | 612,656,974 | | |
| Nonfat Dried Milk, Human Consumption | | | | | | |
| January | 54,910,013 | 63,823,492 | 16.2% | 54,910,013 | 63,823,492 | 16.2% |
| February | 68,463,863 | 59,748,246 | -12.7% | 123,373,876 | 123,571,738 | 0.2% |
| March | 78,354,159 | 76,297,211 | -2.6% | 201,728,035 | 199,868,949 | -0.9% |
| April | 65,993,486 | 76,689,115 | 16.2% | 267,721,521 | 276,558,064 | 3.3% |
| May | 62,327,186 | 69,965,288 | 12.3% | 330,048,707 | 346,523,352 | 5.0% |
| June | 56,362,058 | | | 386,410,765 | | |
| July | 78,180,380 | | | 464,591,145 | | |
| August | 42,425,066 | | | 507,016,211 | | |
| September | 43,720,641 | | | 550,736,852 | | |
| October | 47,353,677 | | | 598,090,529 | | |
| November | 61,144,650 | | | 659,235,179 | | |
| December | 59,809,482 | | | 719,044,661 | | |
| Other Dry Milk Products ¹ | | | | | | |
| January | 45,313,011 | 29,824,050 | -34.2% | 45,313,011 | 29,824,050 | -34.2% |
| February | 24,832,777 | 28,385,208 | 14.3% | 70,145,788 | 58,209,258 | -17.0% |
| March | 26,822,907 | 23,508,070 | -12.4% | 96,968,695 | 81,717,328 | -15.7% |
| April | 36,714,982 | 21,755,864 | -40.7% | 133,683,677 | 103,473,192 | -22.6% |
| May | 45,602,475 | 25,644,028 | -43.8% | 179,286,152 | 129,117,220 | -28.0% |
| June | 39,808,084 | | | 219,094,236 | | |
| July | 12,780,706 | | | 231,874,942 | | |
| August | 40,419,512 | | | 272,294,454 | | |
| September | 33,463,847 | | | 305,758,301 | | |
| October | 32,847,253 | | | 338,605,554 | | |
| November | 21,479,740 | | | 360,085,294 | | |
| December | 28,978,814 | | | 389,064,108 | | |

| Product and Month | By Month | | | Year-to-Date | | |
|---|-------------|------------|-------------|---------------|-------------|-------------|
| | 2014 | 2015 | % Change | 2014 | 2015 | % Change |
| | In Pounds | In Pounds | | In Pounds | In Pounds | |
| Condensed & Evaporated Milk ² | | | | | | |
| January | 93,470,423 | 76,248,878 | -18.4% | 93,470,423 | 76,248,878 | -18.4% |
| February | 93,419,504 | 76,308,237 | -18.3% | 186,889,927 | 152,557,115 | -18.4% |
| March | 102,144,181 | 91,607,803 | -10.3% | 289,034,108 | 244,164,918 | -15.5% |
| April | 99,164,746 | 89,544,313 | -9.7% | 388,198,854 | 333,709,231 | -14.0% |
| May | 92,574,155 | 87,741,228 | -5.2% | 480,773,009 | 421,450,459 | -12.3% |
| June | 91,768,240 | | | 572,541,249 | | |
| July | 90,514,005 | | | 663,055,254 | | |
| August | 88,926,449 | | | 751,981,703 | | |
| September | 86,122,346 | | | 838,104,049 | | |
| October | 92,764,836 | | | 930,868,885 | | |
| November | 85,916,572 | | | 1,016,785,457 | | |
| December | 80,897,281 | | | 1,097,682,738 | | |

¹ Other Dry Milk Products include: Dry Whole Milk; Dry Buttermilk; Skim Milk Powder (30-40% Protein); Skim Milk Powder Blends (Fat-Filled Powder); Milk Protein Concentrate, Dry; Milk Protein Isolate, Dry (90% Protein); Casein, Dry; Caseinates, Dry; Dry Nonfat Milk (Animal Feed); and other Dry Milk Products.

² Includes Condensed Skim Milk and Whole (Sweetened and Unsweetened); Condensed Evaporated Buttermilk; Evaporated Skim and Whole; Condensed Premix Skim and Cream; Other Condensed and Evaporated Milk, Ultrafiltered Milk.

Manufacture of Selected Class 4B Products in California, by Month January 2014 - May 2015

| Product and Month | By Month | | | Year-to-Date | | |
|--------------------------|-------------|-------------|--------|---------------|-------------|--------|
| | 2014 | 2015 | % | 2014 | 2015 | % |
| | In Pounds | In Pounds | Change | In Pounds | In Pounds | Change |
| Monterey Cheese | | | | | | |
| January | 22,745,554 | 23,685,777 | 4.1% | 22,745,554 | 23,685,777 | 4.1% |
| February | 19,160,833 | 20,771,343 | 8.4% | 41,906,387 | 44,457,120 | 6.1% |
| March | 21,888,879 | 26,383,609 | 20.5% | 63,795,266 | 70,840,729 | 11.0% |
| April | 19,675,802 | 25,300,830 | 28.6% | 83,471,068 | 96,141,559 | 15.2% |
| May | 24,263,380 | 26,347,292 | 8.6% | 107,734,448 | 122,488,851 | 13.7% |
| June | 22,384,426 | | | 130,118,874 | | |
| July | 22,661,583 | | | 152,780,457 | | |
| August | 23,976,201 | | | 176,756,658 | | |
| September | 24,102,774 | | | 200,859,432 | | |
| October | 22,700,628 | | | 223,560,060 | | |
| November | 25,329,639 | | | 248,889,699 | | |
| December | 22,350,973 | | | 271,240,672 | | |
| Cheddar Cheese | | | | | | |
| January | 35,882,307 | 31,954,824 | -10.9% | 35,882,307 | 31,954,824 | -10.9% |
| February | 30,997,478 | 29,932,387 | -3.4% | 66,879,785 | 61,887,211 | -7.5% |
| March | 33,861,469 | 29,777,585 | -12.1% | 100,741,254 | 91,664,796 | -9.0% |
| April | 35,182,508 | 30,984,183 | -11.9% | 135,923,762 | 122,648,979 | -9.8% |
| May | 30,510,360 | 30,188,756 | -1.1% | 166,434,122 | 152,837,735 | -8.2% |
| June | 30,681,099 | | | 197,115,221 | | |
| July | 30,747,034 | | | 227,862,255 | | |
| August | 28,590,965 | | | 256,453,220 | | |
| September | 28,336,264 | | | 284,789,484 | | |
| October | 32,064,091 | | | 316,853,575 | | |
| November | 27,058,439 | | | 343,912,014 | | |
| December | 31,928,754 | | | 375,840,768 | | |
| Mozzarella Cheese | | | | | | |
| January | 118,810,728 | 125,732,750 | 5.8% | 118,810,728 | 125,732,750 | 5.8% |
| February | 111,573,502 | 111,731,013 | 0.1% | 230,384,230 | 237,463,763 | 3.1% |
| March | 119,862,223 | 122,371,835 | 2.1% | 350,246,453 | 359,835,598 | 2.7% |
| April | 123,214,552 | 119,869,991 | -2.7% | 473,461,005 | 479,705,589 | 1.3% |
| May | 123,968,193 | 122,002,828 | -1.6% | 597,429,198 | 601,708,417 | 0.7% |
| June | 116,543,879 | | | 713,973,077 | | |
| July | 119,640,490 | | | 833,613,567 | | |
| August | 115,563,733 | | | 949,177,300 | | |
| September | 116,298,152 | | | 1,065,475,452 | | |
| October | 124,251,741 | | | 1,189,727,193 | | |
| November | 122,543,843 | | | 1,312,271,036 | | |
| December | 129,530,725 | | | 1,441,801,761 | | |

| Product and Month | By Month | | | Year-to-Date | | |
|-----------------------------------|-------------|-------------|-------------|---------------|---------------|-------------|
| | 2014 | 2015 | % Change | 2014 | 2015 | % Change |
| | In Pounds | In Pounds | | In Pounds | In Pounds | |
| Hispanic Cheese | | | | | | |
| January | 10,750,609 | 10,388,246 | -3.4% | 10,750,609 | 10,388,246 | -3.4% |
| February | 8,850,939 | 9,942,939 | 12.3% | 19,601,548 | 20,331,185 | 3.7% |
| March | 11,973,719 | 11,099,458 | -7.3% | 31,575,267 | 31,430,643 | -0.5% |
| April | 9,860,735 | 10,159,927 | 3.0% | 41,436,002 | 41,590,570 | 0.4% |
| May | 11,032,687 | 10,233,781 | -7.2% | 52,468,689 | 51,824,351 | -1.2% |
| June | 11,172,387 | | | 63,641,076 | | |
| July | 11,849,782 | | | 75,490,858 | | |
| August | 11,852,015 | | | 87,342,873 | | |
| September | 10,965,865 | | | 98,308,738 | | |
| October | 11,957,917 | | | 110,266,655 | | |
| November | 9,791,955 | | | 120,058,610 | | |
| December | 10,452,608 | | | 130,511,218 | | |
| Other Cheeses ¹ | | | | | | |
| January | 19,862,523 | 18,292,895 | -7.9% | 19,862,523 | 18,292,895 | -7.9% |
| February | 17,554,557 | 17,867,632 | 1.8% | 37,417,080 | 36,160,527 | -3.4% |
| March | 21,443,632 | 22,321,943 | 4.1% | 58,860,712 | 58,482,470 | -0.6% |
| April | 18,526,017 | 18,240,934 | -1.5% | 77,386,729 | 76,723,404 | -0.9% |
| May | 18,099,579 | 20,122,753 | 11.2% | 95,486,308 | 96,846,157 | 1.4% |
| June | 18,381,368 | | | 113,867,676 | | |
| July | 17,790,171 | | | 131,657,847 | | |
| August | 17,305,963 | | | 148,963,810 | | |
| September | 19,023,673 | | | 167,987,483 | | |
| October | 17,798,591 | | | 185,786,074 | | |
| November | 19,376,328 | | | 205,162,402 | | |
| December | 20,184,747 | | | 225,347,149 | | |
| Total Cheese | | | | | | |
| January | 208,051,721 | 210,054,492 | 1.0% | 208,051,721 | 210,054,492 | 1.0% |
| February | 188,137,309 | 190,245,314 | 1.1% | 396,189,030 | 400,299,806 | 1.0% |
| March | 209,029,922 | 211,954,430 | 1.4% | 605,218,952 | 612,254,236 | 1.2% |
| April | 206,459,614 | 204,555,865 | -0.9% | 811,678,566 | 816,810,101 | 0.6% |
| May | 207,874,199 | 208,895,410 | 0.5% | 1,019,552,765 | 1,025,705,511 | 0.6% |
| June | 199,163,159 | | | 1,218,715,924 | | |
| July | 202,689,060 | | | 1,421,404,984 | | |
| August | 197,288,877 | | | 1,618,693,861 | | |
| September | 198,726,728 | | | 1,817,420,589 | | |
| October | 208,772,968 | | | 2,026,193,557 | | |
| November | 204,100,204 | | | 2,230,293,761 | | |
| December | 214,447,807 | | | 2,444,741,568 | | |

| Product and Month | By Month | | | Year-to-Date | | |
|--|------------|------------|-------------|--------------|-------------|-------------|
| | 2014 | 2015 | % Change | 2014 | 2015 | % Change |
| | In Pounds | In Pounds | | In Pounds | In Pounds | |
| Whey Protein (Human), Concentrates and Isolates | | | | | | |
| January | 14,505,014 | 10,575,417 | -27.1% | 14,505,014 | 10,575,417 | -27.1% |
| February | 13,041,830 | 9,101,045 | -30.2% | 27,546,844 | 19,676,462 | -28.6% |
| March | 14,536,977 | 10,645,712 | -26.8% | 42,083,821 | 30,322,174 | -27.9% |
| April | 15,170,544 | 10,288,817 | -32.2% | 57,254,365 | 40,610,991 | -29.1% |
| May | 15,025,724 | 10,415,733 | -30.7% | 72,280,089 | 51,026,724 | -29.4% |
| June | 13,502,687 | | | 85,782,776 | | |
| July | 14,221,322 | | | 100,004,098 | | |
| August | 15,049,233 | | | 115,053,331 | | |
| September | 13,186,243 | | | 128,239,574 | | |
| October | 15,262,444 | | | 143,502,018 | | |
| November | 14,879,465 | | | 158,381,483 | | |
| December | 14,952,586 | | | 173,334,069 | | |
| Other Dry Whey Products ² | | | | | | |
| January | 81,172,564 | 72,511,519 | -10.7% | 81,172,564 | 72,511,519 | -10.7% |
| February | 76,416,149 | 65,491,865 | -14.3% | 157,588,713 | 138,003,384 | -12.4% |
| March | 86,807,791 | 71,933,243 | -17.1% | 244,396,504 | 209,936,627 | -14.1% |
| April | 88,416,487 | 73,109,103 | -17.3% | 332,812,991 | 283,045,730 | -15.0% |
| May | 92,226,553 | 74,062,480 | -19.7% | 425,039,544 | 357,108,210 | -16.0% |
| June | 84,986,281 | | | 510,025,825 | | |
| July | 87,641,377 | | | 597,667,202 | | |
| August | 82,397,212 | | | 680,064,414 | | |
| September | 79,536,591 | | | 759,601,005 | | |
| October | 78,600,992 | | | 838,201,997 | | |
| November | 73,263,886 | | | 911,465,883 | | |
| December | 77,560,836 | | | 989,026,719 | | |
| Lactose Powder, Human and Animal | | | | | | |
| January | 31,651,206 | 29,562,287 | -6.6% | 31,651,206 | 29,562,287 | -6.6% |
| February | 29,192,883 | 26,887,675 | -7.9% | 60,844,089 | 56,449,962 | -7.2% |
| March | 28,875,398 | 30,225,805 | 4.7% | 89,719,487 | 86,675,767 | -3.4% |
| April | 28,415,014 | 29,328,373 | 3.2% | 118,134,501 | 116,004,140 | -1.8% |
| May | 30,371,078 | 30,448,064 | 0.3% | 148,505,579 | 146,452,204 | -1.4% |
| June | 30,205,502 | | | 178,711,081 | | |
| July | 30,760,320 | | | 209,471,401 | | |
| August | 29,887,287 | | | 239,358,688 | | |
| September | 29,394,938 | | | 268,753,626 | | |
| October | 30,809,171 | | | 299,562,797 | | |
| November | 29,812,895 | | | 329,375,692 | | |
| December | 30,171,237 | | | 359,546,929 | | |

¹ Other Cheese includes all cheeses not accounted for in categories listed.

² Includes Whey Protein Fractions; Permeate, On or Off Farm UF or MPC product (Animal & Human); Deproteinized Whey; Delactose Permeate Whey; Permeate, Dry, Finished Product; Reduced Lactose Whey (Animal & Human); Reduced Minerals Whey (Animal & Human); Concentrated Whey (Sweet Type & Acid-Type, Pounds, Solids, Animal & Human); Whey Protein Concentrate (Animal).