

Total Class 1 Sales in California, by Month ¹ January 2016 - March 2017

Product and Month	By Month			Year-to-Date		
	2016	2017	%	2016	2017	%
	In Gallons	In Gallons	Change	In Gallons	In Gallons	Change
Whole Milk						
January	17,840,206	18,553,648	4.0%	17,840,206	18,553,648	4.0%
February	16,779,145	16,486,880	-1.7%	34,619,351	35,040,528	1.2%
March	17,937,382	18,197,538	1.5%	52,556,733	53,238,066	1.3%
April	17,434,703			69,991,436		
May	17,722,670			87,714,106		
June	17,477,430			105,191,536		
July	17,872,195			123,063,731		
August	18,539,970			141,603,701		
September	17,659,352			159,263,053		
October	18,023,907			177,286,960		
November	18,047,589			195,334,549		
December	18,963,558			214,298,107		
Reduced Fat Milk						
January	19,424,721	19,498,459	0.4%	19,424,721	19,498,459	0.4%
February	17,969,215	17,065,845	-5.0%	37,393,936	36,564,304	-2.2%
March	19,180,563	18,686,390	-2.6%	56,574,499	55,250,694	-2.3%
April	18,414,969			74,989,468		
May	18,404,565			93,394,033		
June	18,103,180			111,497,213		
July	18,588,308			130,085,521		
August	19,488,363			149,573,884		
September	18,775,496			168,349,380		
October	19,045,057			187,394,437		
November	18,930,882			206,325,319		
December	19,729,868			226,055,187		
Lowfat Milk						
January	9,282,600	8,491,981	-8.5%	9,282,600	8,491,981	-8.5%
February	8,854,416	7,716,262	-12.9%	18,137,016	16,208,243	-10.6%
March	9,331,370	8,742,356	-6.3%	27,468,386	24,950,599	-9.2%
April	9,225,328			36,693,714		
May	9,251,908			45,945,622		
June	7,872,583			53,818,205		
July	7,192,206			61,010,411		
August	8,667,013			69,677,424		
September	8,949,315			78,626,739		
October	8,762,619			87,389,358		
November	8,413,193			95,802,551		
December	7,953,064			103,755,615		

Product and Month	By Month			Year-to-Date		
	2016	2017	% Change	2016	2017	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
Skim/Nonfat/Fat-Free Milk						
January	7,032,724	6,595,525	-6.2%	7,032,724	6,595,525	-6.2%
February	7,098,094	6,180,226	-12.9%	14,130,818	12,775,751	-9.6%
March	7,130,810	6,959,366	-2.4%	21,261,628	19,735,117	-7.2%
April	7,293,369			28,554,997		
May	7,309,462			35,864,459		
June	5,180,596			41,045,055		
July	4,437,239			45,482,294		
August	6,274,270			51,756,564		
September	7,177,983			58,934,547		
October	7,211,785			66,146,332		
November	6,346,483			72,492,815		
December	5,936,673			78,429,488		
Subtotal All Beverage Milks						
January	53,580,251	53,139,613	-0.8%	53,580,251	53,139,613	-0.8%
February	50,700,870	47,449,213	-6.4%	104,281,121	100,588,826	-3.5%
March	53,580,125	52,585,650	-1.9%	157,861,246	153,174,476	-3.0%
April	52,368,369			210,229,615		
May	52,688,605			262,918,220		
June	48,633,789			311,552,009		
July	48,089,948			359,641,957		
August	52,969,616			412,611,573		
September	52,562,146			465,173,719		
October	53,043,368			518,217,087		
November	51,738,147			569,955,234		
December	52,583,163			622,538,397		
Half-and-Half						
January	1,541,948	1,598,672	3.7%	1,541,948	1,598,672	3.7%
February	1,617,080	1,505,357	-6.9%	3,159,028	3,104,029	-1.7%
March	1,713,403	1,729,837	1.0%	4,872,431	4,833,866	-0.8%
April	1,606,302			6,478,733		
May	1,677,291			8,156,024		
June	1,501,510			9,657,534		
July	1,479,067			11,136,601		
August	1,576,682			12,713,283		
September	1,581,788			14,295,071		
October	1,598,853			15,893,924		
November	1,736,867			17,630,791		
December	1,719,652			19,350,443		

Product and Month	By Month			Year-to-Date		
	2016	2017	% Change	2016	2017	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
Total Class 1 Sales						
January	55,122,199	54,738,285	-0.7%	55,122,199	54,738,285	-0.7%
February	52,317,950	48,954,570	-6.4%	107,440,149	103,692,855	-3.5%
March	55,293,528	54,315,487	-1.8%	162,733,677	158,008,342	-2.9%
April	53,974,671			216,708,348		
May	54,365,896			271,074,244		
June	50,135,299			321,209,543		
July	49,569,015			370,778,558		
August	54,546,298			425,324,856		
September	54,143,934			479,468,790		
October	54,642,221			534,111,011		
November	53,475,014			587,586,025		
December	54,302,815			641,888,840		
Out-of-State Class 1 Sales ²						
January	1,840,950	1,778,866	-3.4%	1,840,950	1,778,866	-3.4%
February	2,052,114	1,584,580	-22.8%	3,893,064	3,363,446	-13.6%
March	2,327,127	1,979,657	-14.9%	6,220,191	5,343,103	-14.1%
April	1,876,811			8,097,002		
May	1,935,799			10,032,801		
June	1,952,678			11,985,479		
July	2,073,841			14,059,320		
August	2,155,171			16,214,491		
September	2,141,636			18,356,127		
October	1,951,967			20,308,094		
November	1,962,310			22,270,404		
December	2,055,833			24,326,237		

¹ Reported by California plants only. Includes all Class 1 Northern and Southern California market milk product sales including flavored and organic milk sales.

² Reported by California plants only. Includes all whole, reduced fat, lowfat, and skim market milk product sales sold out of California. The Class 1 Sales Out-of-State sales are not included in the Total Class 1 Sales for California, nor in any other Class 1 Sales tables.

Class 1 Sales in Northern California, by Month ¹ January 2016 - March 2017

Product and Month	By Month			Year-to-Date		
	2016	2017	%	2016	2017	%
	In Gallons	In Gallons	Change	In Gallons	In Gallons	Change
Whole Milk						
January	7,927,310	8,472,074	6.9%	7,927,310	8,472,074	6.9%
February	7,511,282	7,598,922	1.2%	15,438,592	16,070,996	4.1%
March	8,082,815	8,438,694	4.4%	23,521,407	24,509,690	4.2%
April	7,865,262			31,386,669		
May	8,038,244			39,424,913		
June	7,891,298			47,316,211		
July	8,057,637			55,373,848		
August	8,435,000			63,808,848		
September	8,179,821			71,988,669		
October	8,329,691			80,318,360		
November	8,202,193			88,520,553		
December	8,635,103			97,155,656		
Reduced Fat Milk						
January	8,949,398	8,979,899	0.3%	8,949,398	8,979,899	0.3%
February	8,360,724	7,951,844	-4.9%	17,310,122	16,931,743	-2.2%
March	8,931,374	8,728,907	-2.3%	26,241,496	25,660,650	-2.2%
April	8,547,358			34,788,854		
May	8,571,616			43,360,470		
June	8,406,800			51,767,270		
July	8,644,751			60,412,021		
August	9,085,911			69,497,932		
September	8,848,394			78,346,326		
October	8,967,801			87,314,127		
November	8,798,287			96,112,414		
December	9,170,916			105,283,330		
Lowfat Milk						
January	3,971,818	3,709,285	-6.6%	3,971,818	3,709,285	-6.6%
February	3,744,986	3,373,882	-9.9%	7,716,804	7,083,167	-8.2%
March	3,979,917	3,853,698	-3.2%	11,696,721	10,936,865	-6.5%
April	3,920,197			15,616,918		
May	3,910,967			19,527,885		
June	3,312,018			22,839,903		
July	3,192,499			26,032,402		
August	3,755,699			29,788,101		
September	3,900,239			33,688,340		
October	3,862,493			37,550,833		
November	3,611,739			41,162,572		
December	3,517,780			44,680,352		

Product and Month	By Month			Year-to-Date		
	2016	2017	% Change	2016	2017	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
Skim/Nonfat/Fat-Free Milk						
January	3,210,647	3,047,103	-5.1%	3,210,647	3,047,103	-5.1%
February	3,166,783	2,782,614	-12.1%	6,377,430	5,829,717	-8.6%
March	3,188,681	3,193,021	0.1%	9,566,111	9,022,738	-5.7%
April	3,245,276			12,811,387		
May	3,230,475			16,041,862		
June	2,296,419			18,338,281		
July	2,130,688			20,468,969		
August	2,939,050			23,408,019		
September	3,264,645			26,672,664		
October	3,222,249			29,894,913		
November	2,925,347			32,820,260		
December	2,800,348			35,620,608		
Subtotal All Beverage Milks						
January	24,059,173	24,208,361	0.6%	24,059,173	24,208,361	0.6%
February	22,783,775	21,707,262	-4.7%	46,842,948	45,915,623	-2.0%
March	24,182,787	24,214,320	0.1%	71,025,735	70,129,943	-1.3%
April	23,578,093			94,603,828		
May	23,751,302			118,355,130		
June	21,906,535			140,261,665		
July	22,025,575			162,287,240		
August	24,215,660			186,502,900		
September	24,193,099			210,695,999		
October	24,382,234			235,078,233		
November	23,537,566			258,615,799		
December	24,124,147			282,739,946		
Half-and-Half						
January	765,032	810,156	5.9%	765,032	810,156	5.9%
February	808,124	803,909	-0.5%	1,573,156	1,614,065	2.6%
March	837,817	889,192	6.1%	2,410,973	2,503,257	3.8%
April	816,837			3,227,810		
May	818,118			4,045,928		
June	717,002			4,762,930		
July	720,762			5,483,692		
August	806,111			6,289,803		
September	816,760			7,106,563		
October	803,852			7,910,415		
November	873,021			8,783,436		
December	859,171			9,642,607		

¹ Reported by California plants only. Includes all Class 1 Northern California market milk product sales including flavored and organic milk sales (except for Class 1 out-of-state sales which are shown in a separate table). Organic and Flavored milk sales are also displayed in separate tables.

Class 1 Sales in Southern California, by Month ¹ January 2016 - March 2017

Product and Month	By Month			Year-to-Date		
	2016	2017	%	2016	2017	%
	In Gallons	In Gallons	Change	In Gallons	In Gallons	Change
Whole Milk						
January	9,912,896	10,081,574	1.7%	9,912,896	10,081,574	1.7%
February	9,267,863	8,887,958	-4.1%	19,180,759	18,969,532	-1.1%
March	9,854,567	9,758,844	-1.0%	29,035,326	28,728,376	-1.1%
April	9,569,441			38,604,767		
May	9,684,426			48,289,193		
June	9,586,132			57,875,325		
July	9,814,558			67,689,883		
August	10,104,970			77,794,853		
September	9,479,531			87,274,384		
October	9,694,216			96,968,600		
November	9,845,396			106,813,996		
December	10,328,455			117,142,451		
Reduced Fat Milk						
January	10,475,323	10,518,560	0.4%	10,475,323	10,518,560	0.4%
February	9,608,491	9,114,001	-5.1%	20,083,814	19,632,561	-2.2%
March	10,249,189	9,957,483	-2.8%	30,333,003	29,590,044	-2.4%
April	9,867,611			40,200,614		
May	9,832,949			50,033,563		
June	9,696,380			59,729,943		
July	9,943,557			69,673,500		
August	10,402,452			80,075,952		
September	9,927,102			90,003,054		
October	10,077,256			100,080,310		
November	10,132,595			110,212,905		
December	10,558,952			120,771,857		
Lowfat Milk						
January	5,310,782	4,782,696	-9.9%	5,310,782	4,782,696	-9.9%
February	5,109,430	4,342,380	-15.0%	10,420,212	9,125,076	-12.4%
March	5,351,453	4,888,658	-8.6%	15,771,665	14,013,734	-11.1%
April	5,305,131			21,076,796		
May	5,340,941			26,417,737		
June	4,560,565			30,978,302		
July	3,999,707			34,978,009		
August	4,911,314			39,889,323		
September	5,049,076			44,938,399		
October	4,900,126			49,838,525		
November	4,801,454			54,639,979		
December	4,435,284			59,075,263		

Product and Month	By Month			Year-to-Date		
	2016	2017	% Change	2016	2017	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
Skim/Nonfat/Fat-Free Milk						
January	3,822,077	3,548,422	-7.2%	3,822,077	3,548,422	-7.2%
February	3,931,311	3,397,612	-13.6%	7,753,388	6,946,034	-10.4%
March	3,942,129	3,766,345	-4.5%	11,695,517	10,712,379	-8.4%
April	4,048,093			15,743,610		
May	4,078,987			19,822,597		
June	2,884,177			22,706,774		
July	2,306,551			25,013,325		
August	3,335,220			28,348,545		
September	3,913,338			32,261,883		
October	3,989,536			36,251,419		
November	3,421,136			39,672,555		
December	3,136,325			42,808,880		
Subtotal All Beverage Milks						
January	29,521,078	28,931,252	-2.0%	29,521,078	28,931,252	-2.0%
February	27,917,095	25,741,951	-7.8%	57,438,173	54,673,203	-4.8%
March	29,397,338	28,371,330	-3.5%	86,835,511	83,044,533	-4.4%
April	28,790,276			115,625,787		
May	28,937,303			144,563,090		
June	26,727,254			171,290,344		
July	26,064,373			197,354,717		
August	28,753,956			226,108,673		
September	28,369,047			254,477,720		
October	28,661,134			283,138,854		
November	28,200,581			311,339,435		
December	28,459,016			339,798,451		
Half-and-Half						
January	776,916	788,516	1.5%	776,916	788,516	1.5%
February	808,956	701,448	-13.3%	1,585,872	1,489,964	-6.0%
March	875,586	840,645	-4.0%	2,461,458	2,330,609	-5.3%
April	789,465			3,250,923		
May	859,173			4,110,096		
June	784,508			4,894,604		
July	758,305			5,652,909		
August	770,571			6,423,480		
September	765,028			7,188,508		
October	795,001			7,983,509		
November	863,846			8,847,355		
December	860,481			9,707,836		

¹ Reported by California plants only. Includes all Class 1 Southern California market milk product sales including flavored and organic milk sales (except for Class 1 out-of-state sales which are shown in a separate table). Organic and Flavored milk sales are also displayed in separate tables.

Class 1 Sales of Organic Milk, in California, by Month ¹ January 2016 - March 2017

Product and Month	By Month			Year-to-Date		
	2016	2017	%	2016	2017	%
	In Gallons	In Gallons	Change	In Gallons	In Gallons	Change
Whole Milk						
January	1,501,136	1,727,488	15.1%	1,501,136	1,727,488	15.1%
February	1,486,194	1,543,067	3.8%	2,987,330	3,270,555	9.5%
March	1,662,848	1,772,079	6.6%	4,650,178	5,042,634	8.4%
April	1,554,343			6,204,521		
May	1,584,549			7,789,070		
June	1,563,715			9,352,785		
July	1,498,024			10,850,809		
August	1,626,227			12,477,036		
September	1,635,242			14,112,278		
October	1,596,500			15,708,778		
November	1,592,225			17,301,003		
December	1,668,225			18,969,228		
Reduced Fat Milk						
January	1,443,128	1,563,335	8.3%	1,443,128	1,563,335	8.3%
February	1,394,541	1,377,142	-1.2%	2,837,669	2,940,477	3.6%
March	1,538,230	1,565,582	1.8%	4,375,899	4,506,059	3.0%
April	1,395,089			5,770,988		
May	1,437,703			7,208,691		
June	1,399,661			8,608,352		
July	1,342,630			9,950,982		
August	1,455,922			11,406,904		
September	1,545,425			12,952,329		
October	1,388,722			14,341,051		
November	1,379,934			15,720,985		
December	1,443,246			17,164,231		
Lowfat Milk						
January	629,298	554,757	-11.8%	629,298	554,757	-11.8%
February	520,194	523,774	0.7%	1,149,492	1,078,531	-6.2%
March	663,335	575,524	-13.2%	1,812,827	1,654,055	-8.8%
April	585,943			2,398,770		
May	562,304			2,961,074		
June	600,549			3,561,623		
July	514,410			4,076,033		
August	539,577			4,615,610		
September	555,806			5,171,416		
October	535,165			5,706,581		
November	573,276			6,279,857		
December	584,722			6,864,579		

Product and Month	By Month			Year-to-Date		
	2016	2017	% Change	2016	2017	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
Skim/Nonfat/Fat-Free Milk						
January	384,593	392,769	2.1%	384,593	392,769	2.1%
February	383,867	327,544	-14.7%	768,460	720,313	-6.3%
March	419,188	354,719	-15.4%	1,187,648	1,075,032	-9.5%
April	366,431			1,554,079		
May	390,736			1,944,815		
June	392,412			2,337,227		
July	351,912			2,689,139		
August	377,849			3,066,988		
September	371,195			3,438,183		
October	331,854			3,770,037		
November	281,221			4,051,258		
December	337,687			4,388,945		
Subtotal Organic Milks						
January	3,958,155	4,238,349	7.1%	3,958,155	4,238,349	7.1%
February	3,784,796	3,771,527	-0.4%	7,742,951	8,009,876	3.4%
March	4,283,601	4,267,904	-0.4%	12,026,552	12,277,780	2.1%
April	3,901,806			15,928,358		
May	3,975,292			19,903,650		
June	3,956,337			23,859,987		
July	3,706,976			27,566,963		
August	3,999,575			31,566,538		
September	4,107,668			35,674,206		
October	3,852,241			39,526,447		
November	3,826,656			43,353,103		
December	4,033,880			47,386,983		

¹ Reported by California plants only. Organic milk sales included in Northern and Southern California Class 1 sales tables and Class 1 Sales totals.

Class 1 Sales of Flavored Milk, in California, by Month ¹ January 2016 - March 2017

Product and Month	By Month			Year-to-Date		
	2016	2017	%	2016	2017	%
	In Gallons	In Gallons	Change	In Gallons	In Gallons	Change
Whole Milk						
January	50,540	61,049	20.8%	50,540	61,049	20.8%
February	52,952	56,161	6.1%	103,492	117,210	13.3%
March	56,746	61,890	9.1%	160,238	179,100	11.8%
April	58,364			218,602		
May	58,199			276,801		
June	56,907			333,708		
July	57,026			390,734		
August	65,183			455,917		
September	63,535			519,452		
October	63,554			583,006		
November	59,660			642,666		
December	63,557			706,223		
Reduced Fat & Lowfat Milk ²						
January	540,457	535,663	-0.9%	540,457	535,663	-0.9%
February	550,772	479,149	-13.0%	1,091,229	1,014,812	-7.0%
March	583,183	579,483	-0.6%	1,674,412	1,594,295	-4.8%
April	561,969			2,236,381		
May	578,024			2,814,405		
June	602,957			3,417,362		
July	601,421			4,018,783		
August	683,233			4,702,016		
September	639,039			5,341,055		
October	635,244			5,976,299		
November	633,076			6,609,375		
December	553,684			7,163,059		
Skim/Nonfat/Fat-Free Milk						
January	2,159,062	2,220,270	2.8%	2,159,062	2,220,270	2.8%
February	2,305,469	2,245,994	-2.6%	4,464,531	4,466,264	0.0%
March	2,168,777	2,616,828	20.7%	6,633,308	7,083,092	6.8%
April	2,474,308			9,107,616		
May	2,521,001			11,628,617		
June	802,470			12,431,087		
July	303,409			12,734,496		
August	1,730,675			14,465,171		
September	2,629,180			17,094,351		
October	2,597,480			19,691,831		
November	2,069,514			21,761,345		
December	1,628,553			23,389,898		

Product and Month	By Month			Year-to-Date		
	2016	2017	% Change	2016	2017	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
Subtotal Flavored Milks						
January	2,750,059	2,816,982	2.4%	2,750,059	2,816,982	2.4%
February	2,909,193	2,781,304	-4.4%	5,659,252	5,598,286	-1.1%
March	2,808,706	3,258,201	16.0%	8,467,958	8,856,487	4.6%
April	3,094,641			11,562,599		
May	3,157,224			14,719,823		
June	1,462,334			16,182,157		
July	961,856			17,144,013		
August	2,479,091			19,623,104		
September	3,331,754			22,954,858		
October	3,296,278			26,251,136		
November	2,762,250			29,013,386		
December	2,245,794			31,259,180		

¹ Reported by California plants only. Flavored milk sales included in Northern and Southern California Class 1 sales tables and Class 1 Sales totals.

² Flavored Reduced Fat Milk and Flavored Lowfat Milk are combined to avoid disclosure of confidential data.

Manufacture of Selected Class 2 Products in California, by Month January 2016 - March 2017

Product and Month	By Month			Year-to-Date		
	2016	2017	% Change	2016	2017	% Change
	In Gallons or Pounds	In Gallons or Pounds		In Gallons or Pounds	In Gallons or Pounds	
Total Cottage Cheese (Pounds)						
January	9,984,471	8,633,259	-13.5%	9,984,471	8,633,259	-13.5%
February	10,099,918	8,514,607	-15.7%	20,084,389	17,147,866	-14.6%
March	10,930,430	9,983,393	-8.7%	31,014,819	27,131,259	-12.5%
April	9,975,765			40,990,584		
May	9,701,231			50,691,815		
June	9,137,279			59,829,094		
July	9,605,650			69,434,744		
August	8,741,310			78,176,054		
September	8,703,805			86,879,859		
October	9,304,476			96,184,335		
November	8,509,730			104,694,065		
December	8,092,403			112,786,468		
Sour Cream & S.C. Dressing (Gallons)						
January	1,949,416	1,989,298	2.0%	1,949,416	1,989,298	2.0%
February	1,872,496	1,668,069	-10.9%	3,821,912	3,657,367	-4.3%
March	2,038,889	1,957,555	-4.0%	5,860,801	5,614,922	-4.2%
April	1,872,580			7,733,381		
May	1,960,061			9,693,442		
June	2,011,894			11,705,336		
July	1,896,788			13,602,124		
August	1,938,793			15,540,917		
September	1,798,799			17,339,716		
October	2,030,831			19,370,547		
November	2,077,281			21,447,828		
December	1,998,523			23,446,351		
Other Cream (Gallons) ¹						
January	2,687,406	2,902,528	8.0%	2,687,406	2,902,528	8.0%
February	2,553,269	2,694,161	5.5%	5,240,675	5,596,689	6.8%
March	2,953,967	3,079,899	4.3%	8,194,642	8,676,588	5.9%
April	2,771,506			10,966,148		
May	2,845,365			13,811,513		
June	3,136,201			16,947,714		
July	3,099,258			20,046,972		
August	3,007,854			23,054,826		
September	2,958,992			26,013,818		
October	3,207,132			29,220,950		
November	2,919,602			32,140,552		
December	3,216,480			35,357,032		

Product and Month	By Month			Year-to-Date		
	2016	2017	% Change	2016	2017	% Change
	In Gallons or Pounds	In Gallons or Pounds		In Gallons or Pounds	In Gallons or Pounds	
Buttermilk (Gallons)						
January	943,677	929,175	-1.5%	943,677	929,175	-1.5%
February	980,140	884,500	-9.8%	1,923,817	1,813,675	-5.7%
March	982,627	1,053,731	7.2%	2,906,444	2,867,406	-1.3%
April	828,660			3,735,104		
May	845,653			4,580,757		
June	957,351			5,538,108		
July	886,853			6,424,961		
August	995,774			7,420,735		
September	938,207			8,358,942		
October	928,704			9,287,646		
November	985,401			10,273,047		
December	952,690			11,225,737		
Yogurt (Pounds)						
January	27,837,137	38,673,018	38.9%	27,837,137	38,673,018	38.9%
February	29,071,669	35,330,926	21.5%	56,908,806	74,003,944	30.0%
March	31,617,039	38,793,187	22.7%	88,525,845	112,797,131	27.4%
April	30,402,962			118,928,807		
May	29,573,692			148,502,499		
June	30,435,189			178,937,688		
July	24,442,632			203,380,320		
August	44,334,443			247,714,763		
September	41,114,432			288,829,195		
October	37,400,353			326,229,548		
November	33,964,571			360,194,119		
December	34,705,257			394,899,376		
Manufacturing Cream (Gallons)						
January	2,475,645	2,837,606	14.6%	2,475,645	2,837,606	14.6%
February	2,311,303	2,789,680	20.7%	4,786,948	5,627,286	17.6%
March	2,422,955	2,947,747	21.7%	7,209,903	8,575,033	18.9%
April	2,462,531			9,672,434		
May	2,628,667			12,301,101		
June	2,600,714			14,901,815		
July	2,722,760			17,624,575		
August	2,720,456			20,345,031		
September	2,583,022			22,928,053		
October	2,780,296			25,708,349		
November	3,020,500			28,728,849		
December	2,639,507			31,368,356		

¹ Other Cream includes Cream, Whipping, Whipped (Cream Topping), Kefir, and Other Cream.

Manufacture of Selected Class 3 Products in California, by Month ¹ January 2016 - March 2017

Product and Month	By Month			Year-to-Date		
	2016	2017	% Change	2016	2017	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
Ice Cream						
January	8,371,919	9,482,936	13.3%	8,371,919	9,482,936	13.3%
February	8,975,516	8,748,864	-2.5%	17,347,435	18,231,800	5.1%
March	12,450,309	10,813,978	-13.1%	29,797,744	29,045,778	-2.5%
April	12,755,309			42,553,053		
May	12,262,186			54,815,239		
June	12,518,992			67,334,231		
July	10,262,699			77,596,930		
August	10,436,883			88,033,813		
September	9,132,983			97,166,796		
October	8,040,132			105,206,927		
November	6,655,439			111,862,366		
December	6,224,707			118,087,074		
Ice Milk ²						
January	1,549,099	1,467,427	-5.3%	1,549,099	1,467,427	-5.3%
February	2,031,451	1,746,676	-14.0%	3,580,550	3,214,103	-10.2%
March	2,398,084	2,346,959	-2.1%	5,978,634	5,561,062	-7.0%
April	2,382,092			8,360,726		
May	2,444,300			10,805,026		
June	2,564,218			13,369,243		
July	2,424,028			15,793,271		
August	2,617,837			18,411,108		
September	2,021,937			20,433,045		
October	1,692,120			22,125,165		
November	1,589,363			23,714,528		
December	1,261,350			24,975,878		
Sherbert						
January	165,184	434,556	163.1%	165,184	434,556	163.1%
February	326,862	293,929	-10.1%	492,046	728,485	48.1%
March	414,454	341,424	-17.6%	906,500	1,069,909	18.0%
April	325,365			1,231,865		
May	466,040			1,697,905		
June	403,406			2,101,311		
July	357,897			2,459,208		
August	284,988			2,744,196		
September	248,398			2,992,594		
October	300,678			3,293,272		
November	148,880			3,442,152		
December	129,467			3,571,619		

Product and Month	By Month			Year-to-Date		
	2016	2017	% Change	2016	2017	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
Total Frozen Products						
January	11,223,012	12,557,129	11.9%	11,223,012	12,557,129	11.9%
February	12,744,722	12,134,299	-4.8%	23,967,734	24,691,429	3.0%
March	16,733,149	14,910,614	-10.9%	40,700,882	39,602,042	-2.7%
April	16,733,860			57,434,742		
May	16,561,616			73,996,359		
June	17,127,118			91,123,477		
July	14,112,558			105,236,034		
August	14,572,406			119,808,439		
September	12,505,137			132,313,576		
October	11,166,195			143,479,771		
November	9,306,681			152,786,451		
December	8,244,189			161,030,641		

¹ Data includes soft serve and shake mixes in appropriate categories as defined by butterfat standards.

² Includes light dairy dessert and nonfat ice cream.

Manufacture of Selected Class 4A Products in California, by Month January 2016 - March 2017

Product and Month	By Month			Year-to-Date		
	2016	2017	%	2016	2017	%
	In Pounds	In Pounds	Change	In Pounds	In Pounds	Change
Butter						
January	52,775,726	51,552,040	-2.3%	52,775,726	51,552,040	-2.3%
February	50,993,111	48,611,404	-4.7%	103,768,837	100,163,444	-3.5%
March	55,449,529	50,684,594	-8.6%	159,218,366	150,848,038	-5.3%
April	51,573,985			210,792,351		
May	49,548,856			260,341,207		
June	46,035,491			306,376,698		
July	43,445,385			349,822,083		
August	38,223,444			388,045,527		
September	39,971,458			428,016,985		
October	42,246,467			470,263,452		
November	42,373,652			512,637,104		
December	50,429,011			563,066,115		
Nonfat Dried Milk, Human Consumption						
January	46,948,139	53,489,864	13.9%	46,948,139	53,489,864	13.9%
February	52,555,834	49,295,295	-6.2%	99,503,973	102,785,159	3.3%
March	65,948,141	49,039,779	-25.6%	165,452,114	151,824,938	-8.2%
April	60,262,040			225,714,154		
May	50,565,610			276,279,764		
June	38,003,851			314,283,615		
July	44,664,285			358,947,900		
August	30,551,942			389,499,842		
September	41,800,951			431,300,793		
October	43,891,431			475,192,224		
November	38,589,723			513,781,947		
December	53,414,945			567,196,892		
Other Dry Milk Products ¹						
January	37,095,163	35,965,043	-3.0%	37,095,163	35,965,043	-3.0%
February	29,999,811	31,725,789	5.8%	67,094,974	67,690,832	0.9%
March	28,015,849	40,700,513	45.3%	95,110,823	108,391,345	14.0%
April	35,844,306			130,955,129		
May	39,494,753			170,449,882		
June	44,716,210			215,166,092		
July	35,130,895			250,296,987		
August	36,190,203			286,487,190		
September	29,142,734			315,629,924		
October	29,713,158			345,343,082		
November	34,031,338			379,374,420		
December	35,270,910			414,645,330		

Product and Month	By Month			Year-to-Date		
	2016	2017	% Change	2016	2017	% Change
	In Pounds	In Pounds		In Pounds	In Pounds	
Condensed & Evaporated Milk ²						
January	74,846,217	52,313,882	-30.1%	74,846,217	52,313,882	-30.1%
February	76,109,628	59,368,788	-22.0%	150,955,845	111,682,670	-26.0%
March	81,234,858	67,132,096	-17.4%	232,190,703	178,814,766	-23.0%
April	74,607,065			306,797,768		
May	79,175,339			385,973,107		
June	81,907,428			467,880,535		
July	77,186,415			545,066,950		
August	81,765,788			626,832,738		
September	76,293,776			703,126,514		
October	78,466,715			781,593,229		
November	77,082,886			858,676,115		
December	49,666,036			908,342,151		

¹ Other Dry Milk Products include: Dry Whole Milk; Dry Buttermilk; Skim Milk Powder (30-40% Protein); Skim Milk Powder Blends (Fat-Filled Powder); Milk Protein Concentrate, Dry; Milk Protein Isolate, Dry (90% Protein); Casein, Dry; Caseinates, Dry; Dry Nonfat Milk (Animal Feed); and other Dry Milk Products.

² Includes Condensed Skim Milk and Whole (Sweetened and Unsweetened); Condensed Evaporated Buttermilk; Evaporated Skim and Whole; Condensed Premix Skim and Cream; Other Condensed and Evaporated Milk, Ultrafiltered Milk.

Manufacture of Selected Class 4B Products in California, by Month January 2016 - March 2017

Product and Month	By Month			Year-to-Date		
	2016	2017	%	2016	2017	%
	In Pounds	In Pounds	Change	In Pounds	In Pounds	Change
Monterey Cheese						
January	23,752,182	21,841,378	-8.0%	23,752,182	21,841,378	-8.0%
February	29,892,381	21,408,230	-28.4%	53,644,563	43,249,608	-19.4%
March	27,948,040	23,708,409	-15.2%	81,592,603	66,958,017	-17.9%
April	21,034,918			102,627,521		
May	25,367,006			127,994,527		
June	25,742,687			153,737,214		
July	26,293,761			180,030,975		
August	25,341,115			205,372,090		
September	25,253,477			230,625,567		
October	26,171,686			256,797,253		
November	24,977,061			281,774,314		
December	23,767,329			305,541,643		
Cheddar Cheese						
January	32,154,270	32,235,468	0.3%	32,154,270	32,235,468	0.3%
February	22,122,788	29,144,134	31.7%	54,277,058	61,379,602	13.1%
March	28,590,470	29,415,578	2.9%	82,867,528	90,795,180	9.6%
April	30,153,415			113,020,943		
May	28,365,534			141,386,477		
June	27,549,973			168,936,450		
July	27,235,068			196,171,518		
August	30,291,873			226,463,391		
September	27,937,370			254,400,761		
October	27,850,789			282,251,550		
November	28,234,013			310,485,563		
December	33,596,474			344,082,037		
Mozzarella Cheese						
January	128,613,570	125,107,103	-2.7%	128,613,570	125,107,103	-2.7%
February	118,569,256	111,573,157	-5.9%	247,182,826	236,680,260	-4.2%
March	128,639,415	128,713,042	0.1%	375,822,241	365,393,302	-2.8%
April	119,384,082			495,206,323		
May	129,100,766			624,307,089		
June	122,209,058			746,516,147		
July	126,735,410			873,251,557		
August	119,181,672			992,433,229		
September	118,325,162			1,110,758,391		
October	125,146,408			1,235,904,799		
November	125,233,826			1,361,138,625		
December	130,476,889			1,491,615,514		

Product and Month	By Month			Year-to-Date		
	2016	2017	% Change	2016	2017	% Change
	In Pounds	In Pounds		In Pounds	In Pounds	
Hispanic Cheese						
January	9,496,038	10,616,672	11.8%	9,496,038	10,616,672	11.8%
February	10,447,124	10,307,814	-1.3%	19,943,162	20,924,486	4.9%
March	10,838,792	12,878,839	18.8%	30,781,954	33,803,325	9.8%
April	9,376,809			40,158,763		
May	10,266,128			50,424,891		
June	10,835,152			61,260,043		
July	10,186,710			71,446,753		
August	10,563,092			82,009,845		
September	11,116,114			93,125,959		
October	10,543,793			103,669,752		
November	11,146,622			114,816,374		
December	10,240,093			125,056,467		
Other Cheeses ¹						
January	21,119,431	21,195,711	0.4%	21,119,431	21,195,711	0.4%
February	18,140,667	19,657,167	8.4%	39,260,098	40,852,878	4.1%
March	18,920,979	21,841,766	15.4%	58,181,077	62,694,644	7.8%
April	21,588,919			79,769,996		
May	20,551,640			100,321,636		
June	21,251,538			121,573,174		
July	23,182,120			144,755,294		
August	20,220,610			164,975,904		
September	20,573,224			185,549,128		
October	23,738,551			209,287,679		
November	20,242,778			229,530,457		
December	19,176,945			248,707,402		
Total Cheese						
January	215,135,491	210,996,332	-1.9%	215,135,491	210,996,332	-1.9%
February	199,172,216	192,090,502	-3.6%	414,307,707	403,086,834	-2.7%
March	214,937,696	216,557,634	0.8%	629,245,403	619,644,468	-1.5%
April	201,538,143			830,783,546		
May	213,651,074			1,044,434,620		
June	207,588,408			1,252,023,028		
July	213,633,069			1,465,656,097		
August	205,598,362			1,671,254,459		
September	203,205,347			1,874,459,806		
October	213,451,227			2,087,911,033		
November	209,834,300			2,297,745,333		
December	217,257,730			2,515,003,063		

Product and Month	By Month			Year-to-Date		
	2016	2017	% Change	2016	2017	% Change
	In Pounds	In Pounds		In Pounds	In Pounds	
Whey Protein (Human), Concentrates and Isolates						
January	10,519,353	10,974,961	4.3%	10,519,353	10,974,961	4.3%
February	9,656,232	10,025,820	3.8%	20,175,585	21,000,781	4.1%
March	10,544,393	11,336,976	7.5%	30,719,978	32,337,757	5.3%
April	8,595,157			39,315,135		
May	9,843,274			49,158,409		
June	9,644,723			58,803,132		
July	9,150,684			67,953,816		
August	9,453,862			77,407,678		
September	9,997,651			87,405,329		
October	10,596,435			98,001,764		
November	10,952,993			108,954,757		
December	11,638,541			120,593,298		
Other Dry Whey Products ²						
January	60,691,973	57,267,850	-5.6%	60,691,973	57,267,850	-5.6%
February	57,184,868	50,939,277	-10.9%	117,876,841	108,207,127	-8.2%
March	59,032,254	60,021,143	1.7%	176,909,095	168,228,270	-4.9%
April	60,180,043			237,089,138		
May	58,442,677			295,531,815		
June	60,033,544			355,565,359		
July	60,731,095			416,296,454		
August	60,534,952			476,831,406		
September	57,668,343			534,499,749		
October	57,026,719			591,526,468		
November	56,233,400			647,759,868		
December	57,511,746			705,271,614		
Lactose Powder, Human and Animal						
January	28,886,703	27,130,896	-6.1%	28,886,703	27,130,896	-6.1%
February	27,075,263	25,264,809	-6.7%	55,961,966	52,395,705	-6.4%
March	30,181,235	28,305,284	-6.2%	86,143,201	80,700,989	-6.3%
April	27,745,309			113,888,510		
May	29,785,429			143,673,939		
June	27,602,518			171,276,457		
July	30,603,601			201,880,058		
August	29,159,656			231,039,714		
September	27,655,518			258,695,232		
October	27,202,563			285,897,795		
November	27,425,429			313,323,224		
December	26,911,574			340,234,798		

¹ Other Cheese includes all cheeses not accounted for in categories listed.

² Includes Whey Protein Fractions; Permeate, On or Off Farm UF or MPC product (Animal & Human); Deproteinized Whey; Delactose Permeate Whey; Permeate, Dry, Finished Product; Reduced Lactose Whey (Animal & Human); Reduced Minerals Whey (Animal & Human); Concentrated Whey (Sweet Type & Acid-Type, Pounds, Solids, Animal & Human); Whey Protein Concentrate (Animal); Dry Whey (Human and Animal).