

Total Class 1 Sales in California, by Month ^{1 3} January 2015 - June 2016

Product and Month	By Month			Year-to-Date		
	2015	2016	%	2015	2016	%
	In Gallons	In Gallons	Change	In Gallons	In Gallons	Change
Whole Milk						
January	18,030,436	17,837,145	-1.1%	18,030,436	17,837,145	-1.1%
February	16,054,803	16,789,407	4.6%	34,085,239	34,626,552	1.6%
March	17,594,037	17,926,495	1.9%	51,679,276	52,553,047	1.7%
April	16,673,749	17,444,414	4.6%	68,353,025	69,997,461	2.4%
May	17,205,510	17,719,661	3.0%	85,558,535	87,717,122	2.5%
June	17,045,689	17,500,286	2.7%	102,604,224	105,217,408	2.5%
July	17,780,582			120,384,806		
August	17,638,294			138,023,100		
September	17,146,683			155,169,783		
October	17,982,901			173,152,684		
November	17,776,944			190,929,628		
December	18,750,804			209,680,432		
Reduced Fat Milk						
January	20,852,458	19,389,644	-7.0%	20,852,458	19,389,644	-7.0%
February	18,356,023	17,942,971	-2.3%	39,208,481	37,332,615	-4.8%
March	19,993,363	19,155,065	-4.2%	59,201,844	56,487,680	-4.6%
April	18,935,054	18,376,634	-2.9%	78,136,898	74,864,314	-4.2%
May	19,154,456	18,374,455	-4.1%	97,291,354	93,238,769	-4.2%
June	18,890,201	18,085,810	-4.3%	116,181,555	111,324,579	-4.2%
July	19,813,176			135,994,731		
August	19,717,954			155,712,685		
September	19,224,582			174,937,267		
October	20,055,419			194,992,686		
November	19,668,348			214,661,034		
December	20,496,949			235,157,983		
Lowfat Milk						
January	10,379,296	9,277,478	-10.6%	10,379,296	9,277,478	-10.6%
February	9,444,596	8,857,588	-6.2%	19,823,892	18,135,066	-8.5%
March	10,336,687	9,338,378	-9.7%	30,160,579	27,473,444	-8.9%
April	9,719,386	9,220,885	-5.1%	39,879,965	36,694,329	-8.0%
May	9,799,674	9,258,639	-5.5%	49,679,639	45,952,968	-7.5%
June	8,354,559	7,886,538	-5.6%	58,034,198	53,839,506	-7.2%
July	8,223,849			66,258,047		
August	9,133,742			75,391,789		
September	9,718,618			85,110,407		
October	10,219,024			95,329,431		
November	9,242,164			104,571,595		
December	9,087,709			113,659,304		

Product and Month	By Month			Year-to-Date		
	2015	2016	% Change	2015	2016	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
Skim/Nonfat/Fat-Free Milk						
January	7,919,402	7,031,032	-11.2%	7,919,402	7,031,032	-11.2%
February	7,263,295	7,066,761	-2.7%	15,182,697	14,097,793	-7.1%
March	7,927,245	7,126,947	-10.1%	23,109,942	21,224,740	-8.2%
April	7,478,509	7,294,211	-2.5%	30,588,451	28,518,951	-6.8%
May	7,569,526	7,313,980	-3.4%	38,157,977	35,832,931	-6.1%
June	5,590,875	5,184,565	-7.3%	43,748,852	41,017,496	-6.2%
July	5,142,382			48,891,234		
August	6,459,449			55,350,683		
September	7,612,101			62,962,784		
October	7,948,904			70,911,688		
November	6,868,690			77,780,378		
December	6,544,974			84,325,352		
Subtotal All Beverage Milks						
January	57,181,592	53,535,299	-6.4%	57,181,592	53,535,299	-6.4%
February	51,118,717	50,656,727	-0.9%	108,300,309	104,192,026	-3.8%
March	55,851,332	53,546,885	-4.1%	164,151,641	157,738,911	-3.9%
April	52,806,698	52,336,144	-0.9%	216,958,339	210,075,055	-3.2%
May	53,729,166	52,666,735	-2.0%	270,687,505	262,741,790	-2.9%
June	49,881,324	48,657,199	-2.5%	320,568,829	311,398,989	-2.9%
July	50,959,989			371,528,818		
August	52,949,439			424,478,257		
September	53,701,984			478,180,241		
October	56,206,248			534,386,489		
November	53,556,146			587,942,635		
December	54,880,436			642,823,071		
Half-and-Half						
January	1,768,286	1,541,654	-12.8%	1,768,286	1,541,654	-12.8%
February	1,602,167	1,618,296	1.0%	3,370,453	3,159,950	-6.2%
March	1,780,747	1,712,984	-3.8%	5,151,200	4,872,934	-5.4%
April	1,552,741	1,606,063	3.4%	6,703,941	6,478,997	-3.4%
May	1,544,968	1,678,385	8.6%	8,248,909	8,157,382	-1.1%
June	1,531,615	1,558,317	1.7%	9,780,524	9,715,699	-0.7%
July	1,604,398			11,384,922		
August	1,494,660			12,879,582		
September	1,474,864			14,354,446		
October	1,695,450			16,049,896		
November	1,825,774			17,875,670		
December	1,815,100			19,690,770		

Product and Month	By Month			Year-to-Date		
	2015	2016	% Change	2015	2016	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
Total Class 1 Sales						
January	58,949,878	55,076,953	-6.6%	58,949,878	55,076,953	-6.6%
February	52,720,884	52,275,023	-0.8%	111,670,762	107,351,976	-3.9%
March	57,632,079	55,259,869	-4.1%	169,302,841	162,611,845	-4.0%
April	54,359,439	53,942,207	-0.8%	223,662,280	216,554,052	-3.2%
May	55,274,134	54,345,120	-1.7%	278,936,414	270,899,172	-2.9%
June	51,412,939	50,215,516	-2.3%	330,349,353	321,114,688	-2.8%
July	52,564,387			382,913,740		
August	54,444,099			437,357,839		
September	55,176,848			492,534,687		
October	57,901,698			550,436,385		
November	55,381,920			605,818,305		
December	56,695,536			662,513,841		
Out-of-State Class 1 Sales ²						
January	2,100,634	1,834,322	-12.7%	2,100,634	1,834,322	-12.7%
February	1,492,177	2,045,836	37.1%	3,592,811	3,880,158	8.0%
March	1,794,720	2,319,401	29.2%	5,387,531	6,199,559	15.1%
April	1,861,087	1,869,149	0.4%	7,248,618	8,068,708	11.3%
May	2,023,146	1,930,047	-4.6%	9,271,764	9,998,755	7.8%
June	1,636,557	1,946,971	19.0%	10,908,321	11,945,726	9.5%
July	1,806,999			12,715,320		
August	2,060,649			14,775,969		
September	2,094,526			16,870,495		
October	2,075,605			18,946,100		
November	1,758,726			20,704,826		
December	1,878,691			22,583,517		

¹ Reported by California plants only. Includes all Class 1 Northern and Southern California market milk product sales including flavored and organic milk sales.

² Reported by California plants only. Includes all whole, reduced fat, lowfat, and skim market milk product sales sold out of California. The Class 1 Sales Out-of-State sales are not included in the Total Class 1 Sales for California, nor in any other Class 1 Sales tables.

³ For information reported for April 2015 forward, CDFA clarified reporting instructions for packaged product moving plant to plant prior to ultimate distribution. This has improved the accuracy of current numbers, but makes current year to prior years less accurate, and will overstate any year over year decrease in sales.

Class 1 Sales in Northern California, by Month ¹ January 2015 - June 2016

Product and Month	By Month			Year-to-Date		
	2015	2016	%	2015	2016	%
	In Gallons	In Gallons	Change	In Gallons	In Gallons	Change
Whole Milk						
January	7,785,750	7,927,825	1.8%	7,785,750	7,927,825	1.8%
February	7,051,308	7,522,153	6.7%	14,837,058	15,449,978	4.1%
March	7,693,045	8,072,455	4.9%	22,530,103	23,522,433	4.4%
April	7,324,851	7,879,563	7.6%	29,854,954	31,401,996	5.2%
May	7,608,595	8,035,228	5.6%	37,463,549	39,437,224	5.3%
June	7,566,904	7,913,582	4.6%	45,030,453	47,350,806	5.2%
July	7,915,175			52,945,628		
August	7,886,796			60,832,424		
September	7,705,992			68,538,416		
October	8,035,570			76,573,986		
November	7,901,621			84,475,607		
December	8,364,906			92,840,513		
Reduced Fat Milk						
January	9,424,907	8,938,451	-5.2%	9,424,907	8,938,451	-5.2%
February	8,353,333	8,365,700	0.1%	17,778,240	17,304,151	-2.7%
March	9,171,387	8,939,076	-2.5%	26,949,627	26,243,227	-2.6%
April	8,621,004	8,540,688	-0.9%	35,570,631	34,783,915	-2.2%
May	8,775,475	8,576,314	-2.3%	44,346,106	43,360,229	-2.2%
June	8,637,655	8,423,540	-2.5%	52,983,761	51,783,769	-2.3%
July	9,029,455			62,013,216		
August	9,013,434			71,026,650		
September	8,877,458			79,904,108		
October	9,177,337			89,081,445		
November	8,947,606			98,029,051		
December	9,386,326			107,415,377		
Lowfat Milk						
January	4,401,135	3,966,696	-9.9%	4,401,135	3,966,696	-9.9%
February	3,971,913	3,748,241	-5.6%	8,373,048	7,714,937	-7.9%
March	4,358,564	3,987,042	-8.5%	12,731,612	11,701,979	-8.1%
April	4,066,955	3,915,837	-3.7%	16,798,567	15,617,816	-7.0%
May	4,091,739	3,917,697	-4.3%	20,890,306	19,535,513	-6.5%
June	3,620,612	3,325,867	-8.1%	24,510,918	22,861,380	-6.7%
July	3,608,428			28,119,346		
August	3,943,228			32,062,574		
September	4,139,702			36,202,276		
October	4,287,318			40,489,594		
November	3,887,968			44,377,562		
December	3,963,557			48,341,119		

Product and Month	By Month			Year-to-Date		
	2015	2016	% Change	2015	2016	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
Skim/Nonfat/Fat-Free Milk						
January	3,648,992	3,209,158	-12.1%	3,648,992	3,209,158	-12.1%
February	3,255,597	3,135,541	-3.7%	6,904,589	6,344,699	-8.1%
March	3,640,886	3,184,941	-12.5%	10,545,475	9,529,640	-9.6%
April	3,376,902	3,246,209	-3.9%	13,922,377	12,775,849	-8.2%
May	3,411,990	3,234,992	-5.2%	17,334,367	16,010,841	-7.6%
June	2,602,292	2,300,340	-11.6%	19,936,659	18,311,181	-8.2%
July	2,463,127			22,399,786		
August	3,073,975			25,473,761		
September	3,452,051			28,925,812		
October	3,563,797			32,489,609		
November	3,159,084			35,648,693		
December	3,058,015			38,706,708		
Subtotal All Beverage Milks						
January	25,260,784	24,042,130	-4.8%	25,260,784	24,042,130	-4.8%
February	22,632,151	22,771,635	0.6%	47,892,935	46,813,765	-2.3%
March	24,863,882	24,183,514	-2.7%	72,756,817	70,997,279	-2.4%
April	23,389,712	23,582,297	0.8%	96,146,529	94,579,576	-1.6%
May	23,887,799	23,764,231	-0.5%	120,034,328	118,343,807	-1.4%
June	22,427,463	21,963,329	-2.1%	142,461,791	140,307,136	-1.5%
July	23,016,185			165,477,976		
August	23,917,433			189,395,409		
September	24,175,203			213,570,612		
October	25,064,022			238,634,634		
November	23,896,279			262,530,913		
December	24,772,804			287,303,717		
Half-and-Half						
January	769,826	764,873	-0.6%	769,826	764,873	-0.6%
February	696,366	809,593	16.3%	1,466,192	1,574,466	7.4%
March	772,685	837,670	8.4%	2,238,877	2,412,136	7.7%
April	748,747	816,921	9.1%	2,987,624	3,229,057	8.1%
May	716,155	819,207	14.4%	3,703,779	4,048,264	9.3%
June	742,931	773,551	4.1%	4,446,710	4,821,815	8.4%
July	741,820			5,188,530		
August	744,593			5,933,123		
September	749,926			6,683,049		
October	826,700			7,509,749		
November	878,158			8,387,907		
December	869,759			9,257,666		

¹ Reported by California plants only. Includes all Class 1 Northern California market milk product sales including flavored and organic milk sales (except for Class 1 out-of-state sales which are shown in a separate table). Organic and Flavored milk sales are also displayed in separate tables.

Class 1 Sales in Southern California, by Month ¹ January 2015 - June 2016

Product and Month	By Month			Year-to-Date		
	2015	2016	%	2015	2016	%
	In Gallons	In Gallons	Change	In Gallons	In Gallons	Change
Whole Milk						
January	10,244,686	9,909,320	-3.3%	10,244,686	9,909,320	-3.3%
February	9,003,495	9,267,254	2.9%	19,248,181	19,176,574	-0.4%
March	9,900,992	9,854,040	-0.5%	29,149,173	29,030,614	-0.4%
April	9,348,898	9,564,851	2.3%	38,498,071	38,595,465	0.3%
May	9,596,915	9,684,433	0.9%	48,094,986	48,279,898	0.4%
June	9,478,785	9,586,704	1.1%	57,573,771	57,866,602	0.5%
July	9,865,407			67,439,178		
August	9,751,498			77,190,676		
September	9,440,691			86,631,367		
October	9,947,331			96,578,698		
November	9,875,323			106,454,021		
December	10,385,898			116,839,919		
Reduced Fat Milk						
January	11,427,551	10,451,193	-8.5%	11,427,551	10,451,193	-8.5%
February	10,002,690	9,577,271	-4.3%	21,430,241	20,028,464	-6.5%
March	10,821,976	10,215,989	-5.6%	32,252,217	30,244,453	-6.2%
April	10,314,050	9,835,946	-4.6%	42,566,267	40,080,399	-5.8%
May	10,378,981	9,798,141	-5.6%	52,945,248	49,878,540	-5.8%
June	10,252,546	9,662,270	-5.8%	63,197,794	59,540,810	-5.8%
July	10,783,721			73,981,515		
August	10,704,520			84,686,035		
September	10,347,124			95,033,159		
October	10,878,082			105,911,241		
November	10,720,742			116,631,983		
December	11,110,623			127,742,606		
Lowfat Milk						
January	5,978,161	5,310,782	-11.2%	5,978,161	5,310,782	-11.2%
February	5,472,683	5,109,347	-6.6%	11,450,844	10,420,129	-9.0%
March	5,978,123	5,351,336	-10.5%	17,428,967	15,771,465	-9.5%
April	5,652,431	5,305,048	-6.1%	23,081,398	21,076,513	-8.7%
May	5,707,935	5,340,942	-6.4%	28,789,333	26,417,455	-8.2%
June	4,733,947	4,560,671	-3.7%	33,523,280	30,978,126	-7.6%
July	4,615,421			38,138,701		
August	5,190,514			43,329,215		
September	5,578,916			48,908,131		
October	5,931,706			54,839,837		
November	5,354,196			60,194,033		
December	5,124,152			65,318,185		

Product and Month	By Month			Year-to-Date		
	2015	2016	% Change	2015	2016	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
Skim/Nonfat/Fat-Free Milk						
January	4,270,410	3,821,874	-10.5%	4,270,410	3,821,874	-10.5%
February	4,007,698	3,931,220	-1.9%	8,278,108	7,753,094	-6.3%
March	4,286,359	3,942,006	-8.0%	12,564,467	11,695,100	-6.9%
April	4,101,607	4,048,002	-1.3%	16,666,074	15,743,102	-5.5%
May	4,157,536	4,078,988	-1.9%	20,823,610	19,822,090	-4.8%
June	2,988,583	2,884,225	-3.5%	23,812,193	22,706,315	-4.6%
July	2,679,255			26,491,448		
August	3,385,474			29,876,922		
September	4,160,050			34,036,972		
October	4,385,107			38,422,079		
November	3,709,606			42,131,685		
December	3,486,959			45,618,644		
Subtotal All Beverage Milks						
January	31,920,808	29,493,169	-7.6%	31,920,808	29,493,169	-7.6%
February	28,486,566	27,885,092	-2.1%	60,407,374	57,378,261	-5.0%
March	30,987,450	29,363,371	-5.2%	91,394,824	86,741,632	-5.1%
April	29,416,986	28,753,847	-2.3%	120,811,810	115,495,479	-4.4%
May	29,841,367	28,902,504	-3.1%	150,653,177	144,397,983	-4.2%
June	27,453,861	26,693,870	-2.8%	178,107,038	171,091,853	-3.9%
July	27,943,804			206,050,842		
August	29,032,006			235,082,848		
September	29,526,781			264,609,629		
October	31,142,226			295,751,855		
November	29,659,867			325,411,722		
December	30,107,632			355,519,354		
Half-and-Half						
January	998,460	776,781	-22.2%	998,460	776,781	-22.2%
February	905,801	808,703	-10.7%	1,904,261	1,585,484	-16.7%
March	1,008,062	875,314	-13.2%	2,912,323	2,460,798	-15.5%
April	803,994	789,142	-1.8%	3,716,317	3,249,940	-12.5%
May	828,813	859,178	3.7%	4,545,130	4,109,118	-9.6%
June	788,684	784,766	-0.5%	5,333,814	4,893,884	-8.2%
July	862,578			6,196,392		
August	750,067			6,946,459		
September	724,938			7,671,397		
October	868,750			8,540,147		
November	947,616			9,487,763		
December	945,341			10,433,104		

¹ Reported by California plants only. Includes all Class 1 Southern California market milk product sales including flavored and organic milk sales (except for Class 1 out-of-state sales which are shown in a separate table). Organic and Flavored milk sales are also displayed in separate tables.

Class 1 Sales of Organic Milk, in California, by Month ¹ January 2015 - June 2016

Product and Month	By Month			Year-to-Date		
	2015	2016	%	2015	2016	%
	In Gallons	In Gallons	Change	In Gallons	In Gallons	Change
Whole Milk						
January	1,529,042	1,498,214	-2.0%	1,529,042	1,498,214	-2.0%
February	1,460,245	1,496,681	2.5%	2,989,287	2,994,895	0.2%
March	1,551,784	1,650,498	6.4%	4,541,071	4,645,393	2.3%
April	1,335,864	1,563,887	17.1%	5,876,935	6,209,280	5.7%
May	1,428,804	1,580,624	10.6%	7,305,739	7,789,904	6.6%
June	1,386,425	1,565,542	12.9%	8,692,164	9,355,446	7.6%
July	1,439,254			10,131,418		
August	1,450,615			11,582,033		
September	1,457,233			13,039,266		
October	1,484,067			14,523,333		
November	1,513,579			16,036,912		
December	1,630,739			17,667,651		
Reduced Fat Milk						
January	1,747,666	1,433,234	-18.0%	1,747,666	1,433,234	-18.0%
February	1,649,563	1,395,738	-15.4%	3,397,229	2,828,972	-16.7%
March	1,758,237	1,547,914	-12.0%	5,155,466	4,376,886	-15.1%
April	1,463,243	1,386,135	-5.3%	6,618,709	5,763,021	-12.9%
May	1,505,484	1,441,784	-4.2%	8,124,193	7,204,805	-11.3%
June	1,428,016	1,398,064	-2.1%	9,552,209	8,602,869	-9.9%
July	1,466,535			11,018,744		
August	1,434,077			12,452,821		
September	1,553,161			14,005,982		
October	1,488,347			15,494,329		
November	1,338,514			16,832,843		
December	1,522,178			18,355,021		
Lowfat Milk						
January	758,651	624,225	-17.7%	758,651	624,225	-17.7%
February	703,018	521,186	-25.9%	1,461,669	1,145,411	-21.6%
March	687,252	668,886	-2.7%	2,148,921	1,814,297	-15.6%
April	563,464	581,919	3.3%	2,712,385	2,396,216	-11.7%
May	565,088	568,291	0.6%	3,277,473	2,964,507	-9.5%
June	535,998	605,335	12.9%	3,813,471	3,569,842	-6.4%
July	563,260			4,376,731		
August	533,582			4,910,313		
September	559,498			5,469,811		
October	548,474			6,018,285		
November	621,998			6,640,283		
December	690,991			7,331,274		

Product and Month	By Month			Year-to-Date		
	2015	2016	% Change	2015	2016	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
Skim/Nonfat/Fat-Free Milk						
January	521,150	381,591	-26.8%	521,150	381,591	-26.8%
February	511,667	387,388	-24.3%	1,032,817	768,979	-25.5%
March	504,312	415,063	-17.7%	1,537,129	1,184,042	-23.0%
April	411,813	367,226	-10.8%	1,948,942	1,551,268	-20.4%
May	411,849	392,392	-4.7%	2,360,791	1,943,660	-17.7%
June	395,035	478,596	21.2%	2,755,826	2,422,256	-12.1%
July	411,453			3,167,279		
August	391,107			3,558,386		
September	402,408			3,960,794		
October	390,855			4,351,649		
November	379,036			4,730,685		
December	393,399			5,124,084		
Subtotal Organic Milks						
January	4,556,509	3,937,264	-13.6%	4,556,509	3,937,264	-13.6%
February	4,324,493	3,800,993	-12.1%	8,881,002	7,738,257	-12.9%
March	4,501,585	4,282,361	-4.9%	13,382,587	12,020,618	-10.2%
April	3,774,384	3,899,167	3.3%	17,156,971	15,919,785	-7.2%
May	3,911,225	3,983,091	1.8%	21,068,196	19,902,876	-5.5%
June	3,745,474	4,047,537	8.1%	24,813,670	23,950,413	-3.5%
July	3,880,502			28,694,172		
August	3,809,381			32,503,553		
September	3,972,300			36,475,853		
October	3,911,743			40,387,596		
November	3,853,127			44,240,723		
December	4,237,307			48,478,030		

¹ Reported by California plants only. Organic milk sales included in Northern and Southern California Class 1 sales tables and Class 1 Sales totals.

Class 1 Sales of Flavored Milk, in California, by Month ¹ January 2015 - June 2016

Product and Month	By Month			Year-to-Date		
	2015	2016	%	2015	2016	%
	In Gallons	In Gallons	Change	In Gallons	In Gallons	Change
Whole Milk						
January	67,093	50,540	-24.7%	67,093	50,540	-24.7%
February	61,930	52,952	-14.5%	129,023	103,492	-19.8%
March	72,894	56,746	-22.2%	201,917	160,238	-20.6%
April	49,041	58,364	19.0%	250,958	218,602	-12.9%
May	54,120	58,199	7.5%	305,078	276,801	-9.3%
June	52,433	56,907	8.5%	357,511	333,708	-6.7%
July	48,597			406,108		
August	48,687			454,795		
September	50,666			505,461		
October	55,904			561,365		
November	47,944			609,309		
December	53,157			662,466		
Reduced Fat Milk						
January	35,740	37,992	6.3%	35,740	37,992	6.3%
February	32,187	31,673	-1.6%	67,927	69,665	2.6%
March	34,107	36,170	6.0%	102,034	105,835	3.7%
April	32,148	36,338	13.0%	134,182	142,173	6.0%
May	38,799	33,811	-12.9%	172,981	175,984	1.7%
June	38,111	35,930	-5.7%	211,092	211,914	0.4%
July	38,170			249,262		
August	37,443			286,705		
September	37,686			324,391		
October	37,119			361,510		
November	33,994			395,504		
December	38,866			434,370		
Lowfat Milk						
January	570,214	477,133	-16.3%	570,214	477,133	-16.3%
February	536,335	485,715	-9.4%	1,106,549	962,848	-13.0%
March	585,071	512,446	-12.4%	1,691,620	1,475,294	-12.8%
April	484,160	491,386	1.5%	2,175,780	1,966,680	-9.6%
May	440,026	510,432	16.0%	2,615,806	2,477,112	-5.3%
June	455,127	531,002	16.7%	3,070,933	3,008,114	-2.0%
July	481,001			3,551,934		
August	500,106			4,052,040		
September	486,901			4,538,941		
October	525,131			5,064,072		
November	535,115			5,599,187		
December	492,332			6,091,519		

Product and Month	By Month			Year-to-Date		
	2015	2016	% Change	2015	2016	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
Skim/Nonfat/Fat-Free Milk						
January	2,208,592	2,159,088	-2.2%	2,208,592	2,159,088	-2.2%
February	2,204,824	2,269,032	2.9%	4,413,416	4,428,120	0.3%
March	2,418,090	2,169,408	-10.3%	6,831,506	6,597,528	-3.4%
April	2,310,527	2,474,684	7.1%	9,142,033	9,072,212	-0.8%
May	2,427,994	2,523,666	3.9%	11,570,027	11,595,878	0.2%
June	897,340	803,549	-10.5%	12,467,367	12,399,427	-0.5%
July	379,578			12,846,945		
August	1,524,506			14,371,451		
September	2,620,560			16,992,011		
October	2,787,911			19,779,922		
November	1,981,619			21,761,541		
December	1,690,178			23,451,719		
Subtotal Flavored Milks						
January	2,881,639	2,724,753	-5.4%	2,881,639	2,724,753	-5.4%
February	2,835,276	2,839,372	0.1%	5,716,915	5,564,125	-2.7%
March	3,110,162	2,774,770	-10.8%	8,827,077	8,338,895	-5.5%
April	2,875,876	3,060,772	6.4%	11,702,953	11,399,667	-2.6%
May	2,960,939	3,126,108	5.6%	14,663,892	14,525,775	-0.9%
June	1,443,011	1,427,388	-1.1%	16,106,903	15,953,163	-1.0%
July	947,346			17,054,249		
August	2,110,742			19,164,991		
September	3,195,813			22,360,804		
October	3,406,065			25,766,869		
November	2,598,672			28,365,541		
December	2,274,533			30,640,074		

¹ Reported by California plants only. Flavored milk sales included in Northern and Southern California Class 1 sales tables and Class 1 Sales totals.

Manufacture of Selected Class 2 Products in California, by Month January 2015 - June 2016

Product and Month	By Month			Year-to-Date		
	2015	2016	% Change	2015	2016	% Change
	In Gallons or Pounds	In Gallons or Pounds		In Gallons or Pounds	In Gallons or Pounds	
Total Cottage Cheese (Pounds)						
January	7,735,136	9,984,471	29.1%	7,735,136	9,984,471	29.1%
February	8,414,939	10,099,918	20.0%	16,150,075	20,084,389	24.4%
March	10,007,183	10,930,430	9.2%	26,157,258	31,014,819	18.6%
April	8,590,964	9,975,765	16.1%	34,748,222	40,990,584	18.0%
May	8,342,681	9,701,231	16.3%	43,090,903	50,691,815	17.6%
June	10,325,653	9,137,279	-11.5%	53,416,556	59,829,094	12.0%
July	10,055,341			63,471,897		
August	9,627,107			73,099,004		
September	10,473,285			83,572,289		
October	9,158,117			92,730,406		
November	8,645,048			101,375,454		
December	10,370,361			111,745,815		
Sour Cream & S.C. Dressing (Gallons)						
January	1,722,599	1,949,416	13.2%	1,722,599	1,949,416	13.2%
February	1,615,363	1,872,496	15.9%	3,337,962	3,821,912	14.5%
March	2,109,097	2,038,889	-3.3%	5,447,059	5,860,801	7.6%
April	1,832,633	1,872,580	2.2%	7,279,692	7,733,381	6.2%
May	1,816,124	1,932,720	6.4%	9,095,816	9,666,101	6.3%
June	1,934,552	1,996,625	3.2%	11,030,368	11,662,726	5.7%
July	1,920,163			12,950,531		
August	1,840,202			14,790,733		
September	2,083,418			16,874,151		
October	1,972,001			18,846,152		
November	2,141,783			20,987,935		
December	2,230,120			23,218,055		
Other Cream (Gallons) ¹						
January	2,354,784	2,687,406	14.1%	2,354,784	2,687,406	14.1%
February	2,725,580	2,550,945	-6.4%	5,080,364	5,238,351	3.1%
March	3,087,097	2,953,967	-4.3%	8,167,461	8,192,318	0.3%
April	2,953,357	2,771,506	-6.2%	11,120,818	10,963,824	-1.4%
May	2,686,827	2,845,365	5.9%	13,807,645	13,809,189	0.0%
June	3,158,916	3,136,201	-0.7%	16,966,561	16,945,390	-0.1%
July	3,154,753			20,121,314		
August	2,922,500			23,043,814		
September	2,998,572			26,042,386		
October	3,354,007			29,396,393		
November	3,247,191			32,643,584		
December	3,134,373			35,777,957		

Product and Month	By Month			Year-to-Date		
	2015	2016	% Change	2015	2016	% Change
	In Gallons or Pounds	In Gallons or Pounds		In Gallons or Pounds	In Gallons or Pounds	
Buttermilk (Gallons)						
January	1,000,419	943,677	-5.7%	1,000,419	943,677	-5.7%
February	1,139,828	980,140	-14.0%	2,140,247	1,923,817	-10.1%
March	1,079,002	982,627	-8.9%	3,219,249	2,906,444	-9.7%
April	989,299	828,660	-16.2%	4,208,548	3,735,104	-11.2%
May	855,238	845,653	-1.1%	5,063,786	4,580,757	-9.5%
June	910,904	957,351	5.1%	5,974,690	5,538,108	-7.3%
July	870,369			6,845,059		
August	837,141			7,682,200		
September	899,713			8,581,913		
October	854,868			9,436,781		
November	892,823			10,329,604		
December	1,023,197			11,352,801		
Yogurt (Pounds)						
January	45,492,801	27,837,137	-38.8%	45,492,801	27,837,137	-38.8%
February	45,925,390	29,071,669	-36.7%	91,418,191	56,908,806	-37.7%
March	46,176,670	31,617,039	-31.5%	137,594,861	88,525,845	-35.7%
April	43,796,249	30,402,962	-30.6%	181,391,110	118,928,807	-34.4%
May	37,693,109	29,573,692	-21.5%	219,084,219	148,502,499	-32.2%
June	39,452,795	30,465,416	-22.8%	258,537,014	178,967,915	-30.8%
July	37,402,876			295,939,890		
August	37,899,704			333,839,594		
September	36,669,587			370,509,181		
October	31,070,378			401,579,559		
November	39,261,595			440,841,154		
December	24,823,461			465,664,615		
Manufacturing Cream (Gallons)						
January	2,683,089	2,475,645	-7.7%	2,683,089	2,475,645	-7.7%
February	2,670,598	2,311,303	-13.5%	5,353,687	4,786,948	-10.6%
March	3,015,890	2,422,955	-19.7%	8,369,577	7,209,903	-13.9%
April	2,745,187	2,462,531	-10.3%	11,114,764	9,672,434	-13.0%
May	2,631,611	2,628,667	-0.1%	13,746,375	12,301,101	-10.5%
June	2,546,898	2,599,846	2.1%	16,293,273	14,900,947	-8.5%
July	2,818,117			19,111,390		
August	2,840,171			21,951,561		
September	2,647,530			24,599,091		
October	2,512,542			27,111,633		
November	2,711,786			29,823,419		
December	2,407,721			32,231,140		

¹ Other Cream includes Cream, Whipping, Whipped (Cream Topping), Kefir, and Other Cream.

Manufacture of Selected Class 3 Products in California, by Month ¹

January 2015 - June 2016

Product and Month	By Month			Year-to-Date		
	2015	2016	% Change	2015	2016	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
Ice Cream						
January	6,023,643	8,371,919	39.0%	6,023,643	8,371,919	39.0%
February	7,155,646	8,975,516	25.4%	13,179,289	17,347,435	31.6%
March	11,471,445	12,450,309	8.5%	24,650,735	29,797,744	20.9%
April	11,856,248	12,755,309	7.6%	36,506,983	42,553,053	16.6%
May	12,744,601	12,262,186	-3.8%	49,251,583	54,815,239	11.3%
June	12,601,040	12,490,586	-0.9%	61,852,624	67,305,825	8.8%
July	13,734,575			75,587,199		
August	12,562,744			88,149,943		
September	11,810,569			99,960,512		
October	11,213,775			111,174,287		
November	8,275,593			119,449,880		
December	6,642,941			126,092,820		
Ice Milk ²						
January	1,420,189	1,549,099	9.1%	1,420,189	1,549,099	9.1%
February	1,662,531	2,031,451	22.2%	3,082,720	3,580,550	16.1%
March	2,314,499	2,398,084	3.6%	5,397,219	5,978,634	10.8%
April	2,192,745	2,382,092	8.6%	7,589,964	8,360,726	10.2%
May	1,955,602	2,444,300	25.0%	9,545,566	10,805,026	13.2%
June	2,246,941	2,563,719	14.1%	11,792,508	13,368,745	13.4%
July	2,441,146			14,233,653		
August	2,308,958			16,542,611		
September	1,973,060			18,515,672		
October	1,865,551			20,381,222		
November	1,692,686			22,073,908		
December	1,573,181			23,647,089		
Sherbert						
January	84,108	165,184	96.4%	84,108	165,184	96.4%
February	262,353	326,862	24.6%	346,461	492,046	42.0%
March	289,974	414,454	42.9%	636,435	906,500	42.4%
April	379,927	325,365	-14.4%	1,016,362	1,231,865	21.2%
May	338,194	466,040	37.8%	1,354,556	1,697,905	25.3%
June	351,387	403,041	14.7%	1,705,943	2,100,946	23.2%
July	399,829			2,105,772		
August	330,730			2,436,502		
September	445,344			2,881,846		
October	302,786			3,184,632		
November	280,227			3,464,859		
December	161,098			3,625,957		

Product and Month	By Month			Year-to-Date		
	2015	2016	% Change	2015	2016	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
Total Frozen Products						
January	8,342,237	11,223,012	34.5%	8,342,237	11,223,012	34.5%
February	10,234,714	12,744,722	24.5%	18,576,951	23,967,734	29.0%
March	15,626,843	16,733,149	7.1%	34,203,794	40,700,882	19.0%
April	16,077,999	16,733,860	4.1%	50,281,793	57,434,742	14.2%
May	16,431,582	16,561,616	0.8%	66,713,374	73,996,359	10.9%
June	16,824,399	17,096,777	1.6%	83,537,774	91,093,136	9.0%
July	18,373,258			101,911,031		
August	16,541,192			118,452,223		
September	15,439,691			133,891,914		
October	14,486,939			148,378,852		
November	11,182,327			159,561,179		
December	9,211,523			168,772,701		

¹ Data includes soft serve and shake mixes in appropriate categories as defined by butterfat standards.

² Includes light dairy dessert and nonfat ice cream.

Manufacture of Selected Class 4A Products in California, by Month January 2015 - June 2016

Product and Month	By Month			Year-to-Date		
	2015	2016	%	2015	2016	%
	In Pounds	In Pounds	Change	In Pounds	In Pounds	Change
Butter						
January	57,421,495	52,775,726	-8.1%	57,421,495	52,775,726	-8.1%
February	50,893,610	50,993,111	0.2%	108,315,105	103,768,837	-4.2%
March	57,003,472	55,449,529	-2.7%	165,318,577	159,218,366	-3.7%
April	56,965,056	51,573,985	-9.5%	222,283,633	210,792,351	-5.2%
May	54,588,714	49,548,856	-9.2%	276,872,347	260,341,207	-6.0%
June	44,899,708	46,035,491	2.5%	321,772,055	306,376,698	-4.8%
July	40,719,451			362,491,506		
August	40,833,050			403,324,556		
September	38,519,552			441,844,108		
October	41,750,195			483,594,303		
November	45,514,030			529,108,333		
December	51,442,854			580,551,187		
Nonfat Dried Milk, Human Consumption						
January	63,823,492	46,948,139	-26.4%	63,823,492	46,948,139	-26.4%
February	59,748,246	52,555,834	-12.0%	123,571,738	99,503,973	-19.5%
March	76,297,211	65,948,141	-13.6%	199,868,949	165,452,114	-17.2%
April	76,689,115	60,262,040	-21.4%	276,558,064	225,714,154	-18.4%
May	69,965,288	50,565,610	-27.7%	346,523,352	276,279,764	-20.3%
June	58,645,930	38,003,851	-35.2%	405,169,282	314,283,615	-22.4%
July	57,045,607			462,214,889		
August	44,767,333			506,982,222		
September	48,691,283			555,673,505		
October	45,530,171			601,203,676		
November	47,908,702			649,112,378		
December	53,053,064			702,165,442		
Other Dry Milk Products ¹						
January	29,824,050	37,095,163	24.4%	29,824,050	37,095,163	24.4%
February	28,385,208	29,999,811	5.7%	58,209,258	67,094,974	15.3%
March	23,508,070	28,015,849	19.2%	81,717,328	95,110,823	16.4%
April	21,755,864	35,844,306	64.8%	103,473,192	130,955,129	26.6%
May	25,740,163	39,494,753	53.4%	129,213,355	170,449,882	31.9%
June	24,300,939	44,716,210	84.0%	153,514,294	215,166,092	40.2%
July	20,744,537			174,258,831		
August	28,243,377			202,502,208		
September	18,868,443			221,370,651		
October	24,167,594			245,538,245		
November	28,133,667			273,671,912		
December	30,019,862			303,691,774		

Product and Month	By Month			Year-to-Date		
	2015	2016	% Change	2015	2016	% Change
	In Pounds	In Pounds		In Pounds	In Pounds	
Condensed & Evaporated Milk ²						
January	76,248,878	74,846,217	-1.8%	76,248,878	74,846,217	-1.8%
February	76,308,237	76,109,628	-0.3%	152,557,115	150,955,845	-1.0%
March	91,607,803	81,234,858	-11.3%	244,164,918	232,190,703	-4.9%
April	89,544,313	74,607,065	-16.7%	333,709,231	306,797,768	-8.1%
May	87,741,228	79,175,339	-9.8%	421,450,459	385,973,107	-8.4%
June	84,378,158	81,907,428	-2.9%	505,828,617	467,880,535	-7.5%
July	83,276,888			589,105,505		
August	91,543,753			680,649,258		
September	83,051,341			763,700,599		
October	81,862,729			845,563,328		
November	71,979,463			917,542,791		
December	71,242,530			988,785,321		

¹ Other Dry Milk Products include: Dry Whole Milk; Dry Buttermilk; Skim Milk Powder (30-40% Protein); Skim Milk Powder Blends (Fat-Filled Powder); Milk Protein Concentrate, Dry; Milk Protein Isolate, Dry (90% Protein); Casein, Dry; Caseinates, Dry; Dry Nonfat Milk (Animal Feed); and other Dry Milk Products.

² Includes Condensed Skim Milk and Whole (Sweetened and Unsweetened); Condensed Evaporated Buttermilk; Evaporated Skim and Whole; Condensed Premix Skim and Cream; Other Condensed and Evaporated Milk, Ultrafiltered Milk.

Manufacture of Selected Class 4B Products in California, by Month January 2015 - June 2016

Product and Month	By Month			Year-to-Date		
	2015	2016	%	2015	2016	%
	In Pounds	In Pounds	Change	In Pounds	In Pounds	Change
Monterey Cheese						
January	23,685,777	23,752,182	0.3%	23,685,777	23,752,182	0.3%
February	20,771,343	29,892,381	43.9%	44,457,120	53,644,563	20.7%
March	26,383,609	27,948,040	5.9%	70,840,729	81,592,603	15.2%
April	25,300,830	21,034,918	-16.9%	96,141,559	102,627,521	6.7%
May	26,383,543	25,367,006	-3.9%	122,525,102	127,994,527	4.5%
June	22,391,023	25,745,015	15.0%	144,916,125	153,739,542	6.1%
July	23,583,346			168,499,471		
August	26,985,988			195,485,459		
September	24,576,477			220,061,936		
October	26,366,536			246,428,472		
November	23,454,887			269,883,359		
December	23,596,838			293,480,197		
Cheddar Cheese						
January	31,954,824	32,154,270	0.6%	31,954,824	32,154,270	0.6%
February	29,932,387	22,122,788	-26.1%	61,887,211	54,277,058	-12.3%
March	29,777,585	28,590,870	-4.0%	91,664,796	82,867,928	-9.6%
April	30,984,183	30,153,815	-2.7%	122,648,979	113,021,743	-7.8%
May	30,374,905	28,365,934	-6.6%	153,023,884	141,387,677	-7.6%
June	32,245,611	27,553,350	-14.6%	185,269,495	168,941,027	-8.8%
July	31,281,387			216,550,882		
August	27,289,744			243,840,626		
September	28,038,533			271,879,159		
October	27,013,329			298,892,488		
November	28,484,840			327,377,328		
December	31,913,541			359,290,869		
Mozzarella Cheese						
January	125,732,750	128,613,570	2.3%	125,732,750	128,613,570	2.3%
February	111,731,013	118,569,256	6.1%	237,463,763	247,182,826	4.1%
March	122,371,835	128,639,415	5.1%	359,835,598	375,822,241	4.4%
April	119,869,991	119,384,147	-0.4%	479,705,589	495,206,388	3.2%
May	124,956,107	129,100,908	3.3%	604,661,696	624,307,296	3.2%
June	117,555,088	122,209,246	4.0%	722,216,784	746,516,542	3.4%
July	121,995,052			844,211,836		
August	108,267,880			952,479,716		
September	110,257,818			1,062,737,534		
October	115,675,223			1,178,412,757		
November	118,268,857			1,296,681,614		
December	130,139,962			1,426,821,576		

Product and Month	By Month			Year-to-Date		
	2015	2016	% Change	2015	2016	% Change
	In Pounds	In Pounds		In Pounds	In Pounds	
Hispanic Cheese						
January	10,388,246	9,496,313	-8.6%	10,388,246	9,496,313	-8.6%
February	9,942,939	10,447,417	5.1%	20,331,185	19,943,730	-1.9%
March	11,099,458	10,839,226	-2.3%	31,430,643	30,782,956	-2.1%
April	10,159,927	9,377,197	-7.7%	41,590,570	40,160,153	-3.4%
May	10,244,064	10,116,404	-1.2%	51,834,634	50,276,557	-3.0%
June	10,223,546	10,753,515	5.2%	62,058,180	61,030,072	-1.7%
July	9,898,992			71,957,172		
August	10,013,670			81,970,842		
September	10,228,634			92,199,476		
October	9,745,076			101,944,552		
November	9,777,818			111,722,370		
December	10,088,918			121,811,288		
Other Cheeses ¹						
January	18,292,895	21,119,963	15.5%	18,292,895	21,119,963	15.5%
February	17,867,632	18,140,947	1.5%	36,160,527	39,260,910	8.6%
March	22,321,943	18,921,437	-15.2%	58,482,470	58,182,347	-0.5%
April	18,240,934	21,589,289	18.4%	76,723,404	79,771,636	4.0%
May	20,424,971	20,552,246	0.6%	97,148,375	100,323,882	3.3%
June	20,414,968	21,248,476	4.1%	117,563,343	121,572,358	3.4%
July	18,270,213			135,833,556		
August	18,333,045			154,166,601		
September	19,959,770			174,126,371		
October	19,582,360			193,708,731		
November	19,761,477			213,470,208		
December	20,946,442			234,416,650		
Total Cheese						
January	210,054,492	215,136,298	2.4%	210,054,492	215,136,298	2.4%
February	190,245,314	199,172,789	4.7%	400,299,806	414,309,087	3.5%
March	211,954,430	214,938,988	1.4%	612,254,236	629,248,075	2.8%
April	204,555,865	201,539,366	-1.5%	816,810,101	830,787,441	1.7%
May	212,383,590	213,502,498	0.5%	1,029,193,691	1,044,289,939	1.5%
June	202,830,236	207,509,602	2.3%	1,232,023,927	1,251,799,541	1.6%
July	205,028,990			1,437,052,917		
August	190,890,327			1,627,943,244		
September	193,061,232			1,821,004,476		
October	198,382,524			2,019,387,000		
November	199,747,879			2,219,134,879		
December	216,685,701			2,435,820,580		

Product and Month	By Month			Year-to-Date		
	2015	2016	% Change	2015	2016	% Change
	In Pounds	In Pounds		In Pounds	In Pounds	
Whey Protein (Human), Concentrates and Isolates						
January	10,575,417	10,519,353	-0.5%	10,575,417	10,519,353	-0.5%
February	9,101,045	9,656,232	6.1%	19,676,462	20,175,585	2.5%
March	10,645,712	10,544,393	-1.0%	30,322,174	30,719,978	1.3%
April	10,288,817	8,595,157	-16.5%	40,610,991	39,315,135	-3.2%
May	10,774,446	9,843,274	-8.6%	51,385,437	49,158,409	-4.3%
June	9,657,293	9,644,723	-0.1%	61,042,730	58,803,132	-3.7%
July	10,484,876			71,527,606		
August	9,879,027			81,406,633		
September	9,328,680			90,735,313		
October	9,317,598			100,052,911		
November	9,621,819			109,674,730		
December	10,819,828			120,494,558		
Other Dry Whey Products ²						
January	54,863,387	60,691,973	10.6%	54,863,387	60,691,973	10.6%
February	50,271,366	57,184,868	13.8%	105,134,753	117,876,841	12.1%
March	57,139,784	59,032,254	3.3%	162,274,537	176,909,095	9.0%
April	55,881,235	60,180,043	7.7%	218,155,772	237,089,138	8.7%
May	57,006,500	58,442,677	2.5%	275,162,272	295,531,815	7.4%
June	54,546,552	60,033,544	10.1%	329,708,824	355,565,359	7.8%
July	55,989,000			385,697,824		
August	55,759,127			441,456,951		
September	57,253,296			498,710,247		
October	55,832,199			554,542,446		
November	55,992,540			610,534,986		
December	59,536,532			670,071,518		
Lactose Powder, Human and Animal						
January	29,562,287	28,886,703	-2.3%	29,562,287	28,886,703	-2.3%
February	26,887,675	27,075,263	0.7%	56,449,962	55,961,966	-0.9%
March	30,225,805	30,181,235	-0.1%	86,675,767	86,143,201	-0.6%
April	29,328,373	27,745,309	-5.4%	116,004,140	113,888,510	-1.8%
May	30,525,485	29,785,429	-2.4%	146,529,625	143,673,939	-1.9%
June	28,868,202	27,602,518	-4.4%	175,397,827	171,276,457	-2.3%
July	29,436,966			204,834,793		
August	28,415,287			233,250,080		
September	26,934,980			260,185,060		
October	26,330,417			286,515,477		
November	25,379,585			311,895,062		
December	29,761,135			341,656,197		

¹ Other Cheese includes all cheeses not accounted for in categories listed.

² Includes Whey Protein Fractions; Permeate, On or Off Farm UF or MPC product (Animal & Human); Deproteinized Whey; Delactose Permeate Whey; Permeate, Dry, Finished Product; Reduced Lactose Whey (Animal & Human); Reduced Minerals Whey (Animal & Human); Concentrated Whey (Sweet Type & Acid-Type, Pounds, Solids, Animal & Human); Whey Protein Concentrate (Animal); Dry Whey (Human and Animal).