

## Total Class 1 Sales in California, by Month <sup>1 3</sup> January 2014 - June 2015

Product and Month	By Month			Year-to-Date		
	2014	2015	%	2014	2015	%
	In Gallons	In Gallons	Change	In Gallons	In Gallons	Change
<b>Whole Milk</b>						
January	17,750,778	18,030,436	1.6%	17,750,778	18,030,436	1.6%
February	16,100,502	16,054,803	-0.3%	33,851,280	34,085,239	0.7%
March	17,394,114	17,594,037	1.1%	51,245,394	51,679,276	0.8%
April	16,999,242	16,673,749	-1.9%	68,244,636	68,353,025	0.2%
May	17,332,421	17,205,510	-0.7%	85,577,057	85,558,535	0.0%
June	16,676,319	17,035,147	2.2%	102,253,376	102,593,682	0.3%
July	17,704,588			119,957,964		
August	17,612,021			137,569,985		
September	17,038,720			154,608,705		
October	17,883,311			172,492,016		
November	17,158,342			189,650,358		
December	18,588,931			208,239,289		
<b>Reduced Fat Milk</b>						
January	24,117,465	20,852,458	-13.5%	24,117,465	20,852,458	-13.5%
February	21,434,003	18,356,023	-14.4%	45,551,468	39,208,481	-13.9%
March	23,247,183	19,993,363	-14.0%	68,798,651	59,201,844	-13.9%
April	22,659,597	18,935,054	-16.4%	91,458,248	78,136,898	-14.6%
May	22,878,411	19,154,456	-16.3%	114,336,659	97,291,354	-14.9%
June	22,120,363	18,886,888	-14.6%	136,457,022	116,178,242	-14.9%
July	23,456,487			159,913,509		
August	23,420,458			183,333,967		
September	22,484,765			205,818,732		
October	22,450,747			228,269,479		
November	20,923,124			249,192,603		
December	21,904,498			271,097,101		
<b>Lowfat Milk</b>						
January	8,613,940	10,379,296	20.5%	8,613,940	10,379,296	20.5%
February	7,878,543	9,444,596	19.9%	16,492,483	19,823,892	20.2%
March	8,608,137	10,336,687	20.1%	25,100,620	30,160,579	20.2%
April	8,930,380	9,719,386	8.8%	34,031,000	39,879,965	17.2%
May	8,531,439	9,799,674	14.9%	42,562,439	49,679,639	16.7%
June	6,682,946	8,354,559	25.0%	49,245,385	58,034,198	17.8%
July	6,586,800			55,832,185		
August	7,735,834			63,568,019		
September	8,602,557			72,170,576		
October	10,153,194			82,323,770		
November	9,263,217			91,586,987		
December	9,872,890			101,459,877		

Product and Month	By Month			Year-to-Date		
	2014	2015	% Change	2014	2015	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
<b>Skim/Nonfat/Fat-Free Milk</b>						
January	8,604,999	7,919,402	-8.0%	8,604,999	7,919,402	-8.0%
February	7,903,907	7,263,295	-8.1%	16,508,906	15,182,697	-8.0%
March	8,619,791	7,927,245	-8.0%	25,128,697	23,109,942	-8.0%
April	8,741,687	7,478,509	-14.5%	33,870,384	30,588,451	-9.7%
May	8,507,621	7,569,526	-11.0%	42,378,005	38,157,977	-10.0%
June	6,135,880	5,590,807	-8.9%	48,513,885	43,748,784	-9.8%
July	5,844,841			54,358,726		
August	7,182,006			61,540,732		
September	8,290,781			69,831,513		
October	8,968,822			78,800,335		
November	7,434,490			86,234,825		
December	7,444,419			93,679,244		
<b>Subtotal All Beverage Milks</b>						
January	59,087,182	57,181,592	-3.2%	59,087,182	57,181,592	-3.2%
February	53,316,955	51,118,717	-4.1%	112,404,137	108,300,309	-3.7%
March	57,869,225	55,851,332	-3.5%	170,273,362	164,151,641	-3.6%
April	57,330,906	52,806,698	-7.9%	227,604,268	216,958,339	-4.7%
May	57,249,892	53,729,166	-6.1%	284,854,160	270,687,505	-5.0%
June	51,615,508	49,867,401	-3.4%	336,469,668	320,554,906	-4.7%
July	53,592,716			390,062,384		
August	55,950,319			446,012,703		
September	56,416,823			502,429,526		
October	59,456,074			561,885,600		
November	54,779,173			616,664,773		
December	57,810,738			674,475,511		
<b>Half-and-Half</b>						
January	1,767,180	1,768,286	0.1%	1,767,180	1,768,286	0.1%
February	1,623,487	1,602,167	-1.3%	3,390,667	3,370,453	-0.6%
March	1,769,506	1,780,747	0.6%	5,160,173	5,151,200	-0.2%
April	1,775,002	1,552,741	-12.5%	6,935,175	6,703,941	-3.3%
May	1,734,306	1,544,968	-10.9%	8,669,481	8,248,909	-4.9%
June	1,570,061	1,531,464	-2.5%	10,239,542	9,780,373	-4.5%
July	1,685,316			11,924,858		
August	1,669,553			13,594,411		
September	1,602,460			15,196,871		
October	1,829,723			17,026,594		
November	1,848,264			18,874,858		
December	1,979,305			20,854,163		

Product and Month	By Month			Year-to-Date		
	2014	2015	% Change	2014	2015	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
<b>Total Class 1 Sales</b>						
January	60,854,362	58,949,878	-3.1%	60,854,362	58,949,878	-3.1%
February	54,940,442	52,720,884	-4.0%	115,794,804	111,670,762	-3.6%
March	59,638,731	57,632,079	-3.4%	175,433,535	169,302,841	-3.5%
April	59,105,908	54,359,439	-8.0%	234,539,443	223,662,280	-4.6%
May	58,984,198	55,356,828	-6.1%	293,523,641	279,019,108	-4.9%
June	53,185,569	51,398,865	-3.4%	346,709,210	330,417,973	-4.7%
July	55,278,032			401,987,242		
August	57,619,872			459,607,114		
September	58,019,283			517,626,397		
October	61,285,797			578,912,194		
November	56,627,437			635,539,631		
December	59,790,043			695,329,674		
<b>Out-of-State Class 1 Sales <sup>2</sup></b>						
January	2,161,144	2,100,634	-2.8%	2,161,144	2,100,634	-2.8%
February	2,077,169	1,492,177	-28.2%	4,238,313	3,592,811	-15.2%
March	2,399,891	1,794,720	-25.2%	6,638,204	5,387,531	-18.8%
April	1,940,047	1,861,087	-4.1%	8,578,251	7,248,618	-15.5%
May	1,946,725	2,023,146	3.9%	10,524,976	9,271,764	-11.9%
June	2,262,603	1,636,557	-27.7%	12,787,579	10,908,321	-14.7%
July	2,480,802			15,268,381		
August	1,946,816			17,215,197		
September	2,162,889			19,378,086		
October	2,402,854			21,780,940		
November	2,447,130			24,228,070		
December	2,516,858			26,744,928		

<sup>1</sup> Reported by California plants only. Includes all Class 1 Northern and Southern California market milk product sales including flavored and organic milk sales.

<sup>2</sup> Reported by California plants only. Includes all whole, reduced fat, lowfat, and skim market milk product sales sold out of California. The Class 1 Sales Out-of-State sales are not included in the Total Class 1 Sales for California, nor in any other Class 1 Sales tables.

<sup>3</sup> For information reported for April 2015 forward, CDFA clarified reporting instructions for packaged product moving plant to plant prior to ultimate distribution. This has improved the accuracy of current numbers, but makes current year to prior years less accurate, and will overstate any year over year decrease in sales.

## Class 1 Sales in Northern California, by Month <sup>1</sup> January 2014 - June 2015

Product and Month	By Month			Year-to-Date		
	2014	2015	%	2014	2015	%
	In Gallons	In Gallons	Change	In Gallons	In Gallons	Change
<b>Whole Milk</b>						
January	7,590,897	7,785,750	2.6%	7,590,897	7,785,750	2.6%
February	6,922,824	7,051,308	1.9%	14,513,721	14,837,058	2.2%
March	7,418,349	7,693,045	3.7%	21,932,070	22,530,103	2.7%
April	7,300,345	7,324,851	0.3%	29,232,415	29,854,954	2.1%
May	7,597,092	7,608,595	0.2%	36,829,507	37,463,549	1.7%
June	7,278,718	7,556,362	3.8%	44,108,225	45,019,911	2.1%
July	7,690,683			51,798,908		
August	7,693,556			59,492,464		
September	7,537,466			67,029,930		
October	7,845,028			74,874,958		
November	7,440,998			82,315,956		
December	8,055,077			90,371,033		
<b>Reduced Fat Milk</b>						
January	10,710,060	9,424,907	-12.0%	10,710,060	9,424,907	-12.0%
February	9,522,117	8,353,333	-12.3%	20,232,177	17,778,240	-12.1%
March	10,201,081	9,171,387	-10.1%	30,433,258	26,949,627	-11.4%
April	10,039,050	8,621,004	-14.1%	40,472,308	35,570,631	-12.1%
May	10,246,958	8,775,475	-14.4%	50,719,266	44,346,106	-12.6%
June	9,834,040	8,634,342	-12.2%	60,553,306	52,980,448	-12.5%
July	10,373,075			70,926,381		
August	10,411,050			81,337,431		
September	10,158,743			91,496,174		
October	10,233,050			101,729,224		
November	9,574,361			111,303,585		
December	9,943,320			121,246,905		
<b>Lowfat Milk</b>						
January	3,813,703	4,401,135	15.4%	3,813,703	4,401,135	15.4%
February	3,396,481	3,971,913	16.9%	7,210,184	8,373,048	16.1%
March	3,697,691	4,358,564	17.9%	10,907,875	12,731,612	16.7%
April	3,502,114	4,066,955	16.1%	14,409,989	16,798,567	16.6%
May	3,671,669	4,091,739	11.4%	18,081,658	20,890,306	15.5%
June	3,004,371	3,620,612	20.5%	21,086,029	24,510,918	16.2%
July	3,109,805			24,195,834		
August	3,423,650			27,619,484		
September	3,758,282			31,377,766		
October	4,304,114			35,681,880		
November	3,952,014			39,633,894		
December	4,232,940			43,866,834		

Product and Month	By Month			Year-to-Date		
	2014	2015	% Change	2014	2015	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
<b>Skim/Nonfat/Fat-Free Milk</b>						
January	4,089,337	3,648,992	-10.8%	4,089,337	3,648,992	-10.8%
February	3,748,322	3,255,597	-13.1%	7,837,659	6,904,589	-11.9%
March	4,012,529	3,640,886	-9.3%	11,850,188	10,545,475	-11.0%
April	3,738,410	3,376,902	-9.7%	15,588,598	13,922,377	-10.7%
May	3,962,416	3,411,990	-13.9%	19,551,014	17,334,367	-11.3%
June	2,949,063	2,602,224	-11.8%	22,500,077	19,936,591	-11.4%
July	2,910,608			25,410,685		
August	3,462,525			28,873,210		
September	3,852,299			32,725,509		
October	4,113,936			36,839,445		
November	3,501,882			40,341,327		
December	3,592,027			43,933,354		
<b>Subtotal All Beverage Milks</b>						
January	26,203,997	25,260,784	-3.6%	26,203,997	25,260,784	-3.6%
February	23,589,744	22,632,151	-4.1%	49,793,741	47,892,935	-3.8%
March	25,329,650	24,863,882	-1.8%	75,123,391	72,756,817	-3.2%
April	24,579,919	23,389,712	-4.8%	99,703,310	96,146,529	-3.6%
May	25,478,135	23,887,799	-6.2%	125,181,445	120,034,328	-4.1%
June	23,066,192	22,413,540	-2.8%	148,247,637	142,447,868	-3.9%
July	24,084,171			172,331,808		
August	24,990,781			197,322,589		
September	25,306,790			222,629,379		
October	26,496,128			249,125,507		
November	24,469,255			273,594,762		
December	25,823,364			299,418,126		
<b>Half-and-Half</b>						
January	784,607	769,826	-1.9%	784,607	769,826	-1.9%
February	712,176	696,366	-2.2%	1,496,783	1,466,192	-2.0%
March	775,379	772,685	-0.3%	2,272,162	2,238,877	-1.5%
April	773,032	748,747	-3.1%	3,045,194	2,987,624	-1.9%
May	772,549	716,155	-7.3%	3,817,743	3,703,779	-3.0%
June	705,647	742,780	5.3%	4,523,390	4,446,559	-1.7%
July	753,072			5,276,462		
August	733,543			6,010,005		
September	729,289			6,739,294		
October	819,456			7,558,750		
November	800,743			8,359,493		
December	842,651			9,202,144		

<sup>1</sup> Reported by California plants only. Includes all Class 1 Northern California market milk product sales including flavored and organic milk sales (except for Class 1 out-of-state sales which are shown in a separate table). Organic and Flavored milk sales are also displayed in separate tables.

## Class 1 Sales in Southern California, by Month <sup>1</sup> January 2014 - June 2015

Product and Month	By Month			Year-to-Date		
	2014	2015	%	2014	2015	%
	In Gallons	In Gallons	Change	In Gallons	In Gallons	Change
<b>Whole Milk</b>						
January	10,159,881	10,244,686	0.8%	10,159,881	10,244,686	0.8%
February	9,177,678	9,003,495	-1.9%	19,337,559	19,248,181	-0.5%
March	9,975,765	9,900,992	-0.7%	29,313,324	29,149,173	-0.6%
April	9,698,897	9,348,898	-3.6%	39,012,221	38,498,071	-1.3%
May	9,735,329	9,596,915	-1.4%	48,747,550	48,094,986	-1.3%
June	9,397,601	9,478,785	0.9%	58,145,151	57,573,771	-1.0%
July	10,013,905			68,159,056		
August	9,918,465			78,077,521		
September	9,501,254			87,578,775		
October	10,038,283			97,617,058		
November	9,717,344			107,334,402		
December	10,533,854			117,868,256		
<b>Reduced Fat Milk</b>						
January	13,407,405	11,427,551	-14.8%	13,407,405	11,427,551	-14.8%
February	11,911,886	10,002,690	-16.0%	25,319,291	21,430,241	-15.4%
March	13,046,102	10,821,976	-17.0%	38,365,393	32,252,217	-15.9%
April	12,620,547	10,314,050	-18.3%	50,985,940	42,566,267	-16.5%
May	12,631,453	10,378,981	-17.8%	63,617,393	52,945,248	-16.8%
June	12,286,323	10,252,546	-16.6%	75,903,716	63,197,794	-16.7%
July	13,083,412			88,987,128		
August	13,009,408			101,996,536		
September	12,326,022			114,322,558		
October	12,217,697			126,540,255		
November	11,348,763			137,889,018		
December	11,961,178			149,850,196		
<b>Lowfat Milk</b>						
January	4,800,237	5,978,161	24.5%	4,800,237	5,978,161	24.5%
February	4,482,062	5,472,683	22.1%	9,282,299	11,450,844	23.4%
March	4,910,446	5,978,123	21.7%	14,192,745	17,428,967	22.8%
April	5,428,266	5,652,431	4.1%	19,621,011	23,081,398	17.6%
May	4,859,770	5,707,935	17.5%	24,480,781	28,789,333	17.6%
June	3,678,575	4,733,947	28.7%	28,159,356	33,523,280	19.0%
July	3,476,995			31,636,351		
August	4,312,184			35,948,535		
September	4,844,275			40,792,810		
October	5,849,080			46,641,890		
November	5,311,203			51,953,093		
December	5,639,950			57,593,043		

Product and Month	By Month			Year-to-Date		
	2014	2015	% Change	2014	2015	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
<b>Skim/Nonfat/Fat-Free Milk</b>						
January	4,515,662	4,270,410	-5.4%	4,515,662	4,270,410	-5.4%
February	4,155,585	4,007,698	-3.6%	8,671,247	8,278,108	-4.5%
March	4,607,262	4,286,359	-7.0%	13,278,509	12,564,467	-5.4%
April	5,003,277	4,101,607	-18.0%	18,281,786	16,666,074	-8.8%
May	4,545,205	4,157,536	-8.5%	22,826,991	20,823,610	-8.8%
June	3,186,817	2,988,583	-6.2%	26,013,808	23,812,193	-8.5%
July	2,934,233			28,948,041		
August	3,719,481			32,667,522		
September	4,438,482			37,106,004		
October	4,854,886			41,960,890		
November	3,932,608			45,893,498		
December	3,852,392			49,745,890		
<b>Subtotal All Beverage Milks</b>						
January	32,883,185	31,920,808	-2.9%	32,883,185	31,920,808	-2.9%
February	29,727,211	28,486,566	-4.2%	62,610,396	60,407,374	-3.5%
March	32,539,575	30,987,450	-4.8%	95,149,971	91,394,824	-3.9%
April	32,750,987	29,416,986	-10.2%	127,900,958	120,811,810	-5.5%
May	31,771,757	29,841,367	-6.1%	159,672,715	150,653,177	-5.6%
June	28,549,316	27,453,861	-3.8%	188,222,031	178,107,038	-5.4%
July	29,508,545			217,730,576		
August	30,959,538			248,690,114		
September	31,110,033			279,800,147		
October	32,959,946			312,760,093		
November	30,309,918			343,070,011		
December	31,987,374			375,057,385		
<b>Half-and-Half</b>						
January	982,573	998,460	1.6%	982,573	998,460	1.6%
February	911,311	905,801	-0.6%	1,893,884	1,904,261	0.5%
March	994,127	1,008,062	1.4%	2,888,011	2,912,323	0.8%
April	1,001,970	803,994	-19.8%	3,889,981	3,716,317	-4.5%
May	961,757	828,813	-13.8%	4,851,738	4,545,130	-6.3%
June	864,414	788,684	-8.8%	5,716,152	5,333,814	-6.7%
July	932,244			6,648,396		
August	936,010			7,584,406		
September	873,171			8,457,577		
October	1,010,267			9,467,844		
November	1,047,521			10,515,365		
December	1,136,654			11,652,019		

<sup>1</sup> Reported by California plants only. Includes all Class 1 Southern California market milk product sales including flavored and organic milk sales (except for Class 1 out-of-state sales which are shown in a separate table). Organic and Flavored milk sales are also displayed in separate tables.

## Class 1 Sales of Organic Milk, in California, by Month <sup>1</sup> January 2014 - June 2015

Product and Month	By Month			Year-to-Date		
	2014	2015	%	2014	2015	%
	In Gallons	In Gallons	Change	In Gallons	In Gallons	Change
<b>Whole Milk</b>						
January	1,405,063	1,529,042	8.8%	1,405,063	1,529,042	8.8%
February	1,252,338	1,460,245	16.6%	2,657,401	2,989,287	12.5%
March	1,362,090	1,551,784	13.9%	4,019,491	4,541,071	13.0%
April	1,333,292	1,335,864	0.2%	5,352,783	5,876,935	9.8%
May	1,440,709	1,428,804	-0.8%	6,793,492	7,305,739	7.5%
June	1,330,862	1,383,534	4.0%	8,124,354	8,689,273	7.0%
July	1,413,044			9,537,398		
August	1,448,614			10,986,012		
September	1,482,802			12,468,814		
October	1,694,596			14,163,410		
November	1,478,149			15,641,559		
December	1,623,423			17,264,982		
<b>Reduced Fat Milk</b>						
January	2,011,497	1,747,666	-13.1%	2,011,497	1,747,666	-13.1%
February	1,538,454	1,649,563	7.2%	3,549,951	3,397,229	-4.3%
March	1,708,145	1,758,237	2.9%	5,258,096	5,155,466	-2.0%
April	1,687,221	1,463,243	-13.3%	6,945,317	6,618,709	-4.7%
May	1,784,038	1,505,484	-15.6%	8,729,355	8,124,193	-6.9%
June	1,582,147	1,428,016	-9.7%	10,311,502	9,552,209	-7.4%
July	1,772,798			12,084,300		
August	1,712,679			13,796,979		
September	1,813,592			15,610,571		
October	1,958,329			17,568,900		
November	1,709,627			19,278,527		
December	1,803,954			21,082,481		
<b>Lowfat Milk</b>						
January	823,512	758,651	-7.9%	823,512	758,651	-7.9%
February	704,452	703,018	-0.2%	1,527,964	1,461,669	-4.3%
March	728,360	687,252	-5.6%	2,256,324	2,148,921	-4.8%
April	687,769	563,464	-18.1%	2,944,093	2,712,385	-7.9%
May	743,804	565,088	-24.0%	3,687,897	3,277,473	-11.1%
June	673,686	535,998	-20.4%	4,361,583	3,813,471	-12.6%
July	736,819			5,098,402		
August	702,036			5,800,438		
September	676,344			6,476,782		
October	797,298			7,274,080		
November	718,451			7,992,531		
December	749,458			8,741,989		



Product and Month	By Month			Year-to-Date		
	2014	2015	% Change	2014	2015	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
<b>Skim/Nonfat/Fat-Free Milk</b>						
January	640,493	521,150	-18.6%	640,493	521,150	-18.6%
February	552,045	511,667	-7.3%	1,192,538	1,032,817	-13.4%
March	569,960	504,312	-11.5%	1,762,498	1,537,129	-12.8%
April	523,177	411,813	-21.3%	2,285,675	1,948,942	-14.7%
May	571,106	411,849	-27.9%	2,856,781	2,360,791	-17.4%
June	511,466	395,026	-22.8%	3,368,247	2,755,817	-18.2%
July	565,760			3,934,007		
August	525,000			4,459,007		
September	520,098			4,979,105		
October	620,849			5,599,954		
November	533,890			6,133,844		
December	594,928			6,728,772		
<b>Subtotal Organic Milks</b>						
January	4,880,565	4,556,509	-6.6%	4,880,565	4,556,509	-6.6%
February	4,047,289	4,324,493	6.8%	8,927,854	8,881,002	-0.5%
March	4,368,555	4,501,585	3.0%	13,296,409	13,382,587	0.6%
April	4,231,459	3,774,384	-10.8%	17,527,868	17,156,971	-2.1%
May	4,539,657	3,911,225	-13.8%	22,067,525	21,068,196	-4.5%
June	4,098,161	3,742,574	-8.7%	26,165,686	24,810,770	-5.2%
July	4,488,421			30,654,107		
August	4,388,329			35,042,436		
September	4,492,836			39,535,272		
October	5,071,072			44,606,344		
November	4,440,117			49,046,461		
December	4,771,763			53,818,224		

<sup>1</sup> Reported by California plants only. Organic milk sales included in Northern and Southern California Class 1 sales tables and Class 1 Sales totals.

## Class 1 Sales of Flavored Milk, in California, by Month <sup>1</sup> January 2014 - June 2015

Product and Month	By Month			Year-to-Date		
	2014	2015	%	2014	2015	%
	In Gallons	In Gallons	Change	In Gallons	In Gallons	Change
<b>Whole Milk</b>						
January	65,533	67,093	2.4%	65,533	67,093	2.4%
February	64,269	61,930	-3.6%	129,802	129,023	-0.6%
March	72,914	72,894	0.0%	202,716	201,917	-0.4%
April	72,362	49,041	-32.2%	275,078	250,958	-8.8%
May	75,322	54,120	-28.1%	350,400	305,078	-12.9%
June	69,016	49,143	-28.8%	419,416	354,221	-15.5%
July	69,277			488,693		
August	83,001			571,694		
September	74,351			646,045		
October	79,745			725,790		
November	64,756			790,546		
December	70,011			860,557		
<b>Reduced Fat Milk</b>						
January	44,460	35,740	-19.6%	44,460	35,740	-19.6%
February	37,263	32,187	-13.6%	81,723	67,927	-16.9%
March	40,116	34,107	-15.0%	121,839	102,034	-16.3%
April	38,035	32,148	-15.5%	159,874	134,182	-16.1%
May	39,844	38,799	-2.6%	199,718	172,981	-13.4%
June	37,584	38,111	1.4%	237,302	211,092	-11.0%
July	40,257			277,559		
August	41,056			318,615		
September	40,527			359,142		
October	41,870			401,012		
November	38,020			439,032		
December	41,871			480,903		
<b>Lowfat Milk</b>						
January	571,728	570,214	-0.3%	571,728	570,214	-0.3%
February	534,389	536,335	0.4%	1,106,117	1,106,549	0.0%
March	613,620	585,071	-4.7%	1,719,737	1,691,620	-1.6%
April	625,122	484,160	-22.5%	2,344,859	2,175,780	-7.2%
May	596,807	440,026	-26.3%	2,941,666	2,615,806	-11.1%
June	592,183	455,127	-23.1%	3,533,849	3,070,933	-13.1%
July	629,796			4,163,645		
August	591,609			4,755,254		
September	614,049			5,369,303		
October	653,292			6,022,595		
November	535,657			6,558,252		
December	582,998			7,141,250		

Product and Month	By Month			Year-to-Date		
	2014	2015	% Change	2014	2015	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
<b>Skim/Nonfat/Fat-Free Milk</b>						
January	2,251,039	2,208,592	-1.9%	2,251,039	2,208,592	-1.9%
February	2,165,761	2,204,824	1.8%	4,416,800	4,413,416	-0.1%
March	2,414,043	2,418,090	0.2%	6,830,843	6,831,506	0.0%
April	2,702,068	2,310,527	-14.5%	9,532,911	9,142,033	-4.1%
May	2,451,131	2,427,994	-0.9%	11,984,042	11,570,027	-3.5%
June	812,639	897,340	10.4%	12,796,681	12,467,367	-2.6%
July	332,164			13,128,845		
August	1,537,321			14,666,166		
September	2,591,898			17,258,064		
October	2,835,267			20,093,331		
November	1,791,044			21,884,375		
December	1,707,613			23,591,988		
<b>Subtotal Flavored Milks</b>						
January	2,932,760	2,881,639	-1.7%	2,932,760	2,881,639	-1.7%
February	2,801,682	2,835,276	1.2%	5,734,442	5,716,915	-0.3%
March	3,140,693	3,110,162	-1.0%	8,875,135	8,827,077	-0.5%
April	3,437,587	2,875,876	-16.3%	12,312,722	11,702,953	-5.0%
May	3,163,104	2,960,939	-6.4%	15,475,826	14,663,892	-5.2%
June	1,511,422	1,439,721	-4.7%	16,987,248	16,103,613	-5.2%
July	1,071,494			18,058,742		
August	2,252,987			20,311,729		
September	3,320,825			23,632,554		
October	3,610,174			27,242,728		
November	2,429,477			29,672,205		
December	2,402,493			32,074,698		

<sup>1</sup> Reported by California plants only. Flavored milk sales included in Northern and Southern California Class 1 sales tables and Class 1 Sales totals.

## Manufacture of Selected Class 2 Products in California, by Month January 2014 - June 2015

Product and Month	By Month			Year-to-Date		
	2014	2015	% Change	2014	2015	% Change
	In Gallons or Pounds	In Gallons or Pounds		In Gallons or Pounds	In Gallons or Pounds	
<b>Total Cottage Cheese (Pounds)</b>						
January	7,863,593	7,735,136	-1.6%	7,863,593	7,735,136	-1.6%
February	7,424,512	8,414,939	13.3%	15,288,105	16,150,075	5.6%
March	9,591,789	10,007,183	4.3%	24,879,894	26,157,258	5.1%
April	8,302,817	8,590,964	3.5%	33,182,711	34,748,222	4.7%
May	7,206,264	8,342,681	15.8%	40,388,975	43,090,903	6.7%
June	11,072,534	10,325,653	-6.7%	51,461,509	53,416,556	3.8%
July	8,123,382			59,584,891		
August	8,382,925			67,967,816		
September	9,635,666			77,603,482		
October	8,661,770			86,265,252		
November	7,624,434			93,889,686		
December	9,127,061			103,016,747		
<b>Sour Cream &amp; S.C. Dressing (Gallons)</b>						
January	1,856,234	1,741,192	-6.2%	1,856,234	1,741,192	-6.2%
February	1,539,591	1,638,812	6.4%	3,395,825	3,380,004	-0.5%
March	1,930,206	2,131,919	10.5%	5,326,031	5,511,923	3.5%
April	1,723,508	1,853,342	7.5%	7,049,539	7,365,265	4.5%
May	1,785,134	1,836,477	2.9%	8,834,673	9,201,742	4.2%
June	1,866,733	1,971,844	5.6%	10,701,406	11,173,586	4.4%
July	1,744,998			12,446,404		
August	1,744,148			14,190,552		
September	1,766,418			15,956,970		
October	1,816,532			17,773,502		
November	1,892,667			19,666,169		
December	2,033,400			21,699,569		
<b>Other Cream (Gallons) <sup>1</sup></b>						
January	2,347,235	2,354,789	0.3%	2,347,235	2,354,789	0.3%
February	2,516,642	2,725,580	8.3%	4,863,877	5,080,369	4.5%
March	3,625,242	3,087,097	-14.8%	8,489,119	8,167,466	-3.8%
April	2,807,052	2,953,357	5.2%	11,296,171	11,120,823	-1.6%
May	2,857,434	2,686,827	-6.0%	14,153,605	13,807,650	-2.4%
June	2,960,327	3,157,870	6.7%	17,113,932	16,965,520	-0.9%
July	2,939,520			20,053,452		
August	2,758,670			22,812,122		
September	2,561,908			25,374,030		
October	2,693,110			28,067,140		
November	2,829,312			30,896,452		
December	2,994,355			33,890,807		

Product and Month	By Month			Year-to-Date		
	2014	2015	% Change	2014	2015	% Change
	In Gallons or Pounds	In Gallons or Pounds		In Gallons or Pounds	In Gallons or Pounds	
<b>Buttermilk (Gallons)</b>						
January	722,913	1,000,419	38.4%	722,913	1,000,419	38.4%
February	718,708	1,139,828	58.6%	1,441,621	2,140,247	48.5%
March	799,083	1,079,002	35.0%	2,240,704	3,219,249	43.7%
April	793,782	989,299	24.6%	3,034,486	4,208,548	38.7%
May	788,572	855,238	8.5%	3,823,058	5,063,786	32.5%
June	759,217	910,904	20.0%	4,582,275	5,974,690	30.4%
July	818,105			5,400,380		
August	760,045			6,160,425		
September	717,311			6,877,736		
October	785,115			7,662,851		
November	809,495			8,472,346		
December	921,962			9,394,308		
<b>Yogurt (Pounds)</b>						
January	48,343,519	45,492,801	-5.9%	48,343,519	45,492,801	-5.9%
February	47,588,091	45,925,390	-3.5%	95,931,610	91,418,191	-4.7%
March	52,232,285	46,176,670	-11.6%	148,163,895	137,594,861	-7.1%
April	46,401,063	43,796,249	-5.6%	194,564,958	181,391,110	-6.8%
May	44,695,759	37,693,109	-15.7%	239,260,717	219,084,219	-8.4%
June	46,160,810	39,452,795	-14.5%	285,421,527	258,537,014	-9.4%
July	42,916,201			328,337,728		
August	46,599,181			374,936,909		
September	48,364,211			423,301,120		
October	42,409,117			465,710,237		
November	37,364,244			503,074,481		
December	40,910,793			543,985,274		
<b>Manufacturing Cream (Gallons)</b>						
January	2,784,828	2,683,089	-3.7%	2,784,828	2,683,089	-3.7%
February	2,724,737	2,670,598	-2.0%	5,509,565	5,353,687	-2.8%
March	3,240,491	3,015,890	-6.9%	8,750,056	8,369,577	-4.3%
April	3,348,667	2,745,187	-18.0%	12,098,723	11,114,764	-8.1%
May	3,322,856	2,631,611	-20.8%	15,421,579	13,746,375	-10.9%
June	3,487,854	2,541,324	-27.1%	18,909,433	16,287,699	-13.9%
July	3,831,961			22,741,394		
August	3,167,565			25,908,959		
September	3,445,804			29,354,763		
October	2,930,246			32,285,009		
November	3,192,954			35,477,963		
December	2,950,946			38,428,909		

<sup>1</sup> Other Cream includes Cream, Whipping, Whipped (Cream Topping), and Other Cream.

# Manufacture of Selected Class 3 Products in California, by Month <sup>1</sup> January 2014 - June 2015

Product and Month	By Month			Year-to-Date		
	2014	2015	% Change	2014	2015	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
<b>Ice Cream</b>						
January	9,861,308	6,015,698	-39.0%	9,861,308	6,015,698	-39.0%
February	9,324,576	7,150,055	-23.3%	19,185,884	13,165,754	-31.4%
March	11,285,521	11,558,546	2.4%	30,471,405	24,724,299	-18.9%
April	11,414,827	11,843,656	3.8%	41,886,232	36,567,956	-12.7%
May	11,358,285	12,730,467	12.1%	53,244,516	49,298,422	-7.4%
June	12,965,803	12,584,074	-2.9%	66,210,319	61,882,497	-6.5%
July	12,352,584			78,562,904		
August	11,597,605			90,160,508		
September	10,625,734			100,786,242		
October	11,620,304			112,406,547		
November	9,713,359			122,119,906		
December	6,880,939			129,000,844		
<b>Ice Milk <sup>2</sup></b>						
January	1,479,796	1,420,189	-4.0%	1,479,796	1,420,189	-4.0%
February	1,497,594	1,662,531	11.0%	2,977,390	3,082,720	3.5%
March	1,878,649	2,314,499	23.2%	4,856,039	5,397,219	11.1%
April	1,973,518	2,192,745	11.1%	6,829,556	7,589,964	11.1%
May	2,076,556	1,955,602	-5.8%	8,906,112	9,545,566	7.2%
June	2,099,215	2,246,941	7.0%	11,005,327	11,792,508	7.2%
July	2,221,916			13,227,242		
August	1,870,355			15,097,597		
September	1,719,527			16,817,125		
October	1,710,234			18,527,359		
November	1,329,396			19,856,755		
December	1,281,010			21,137,765		
<b>Sherbert</b>						
January	254,462	84,108	-66.9%	254,462	84,108	-66.9%
February	252,577	262,353	3.9%	507,039	346,461	-31.7%
March	408,618	410,038	0.3%	915,657	756,499	-17.4%
April	466,593	379,927	-18.6%	1,382,250	1,136,426	-17.8%
May	454,307	338,194	-25.6%	1,836,557	1,474,620	-19.7%
June	446,431	351,387	-21.3%	2,282,988	1,826,007	-20.0%
July	488,467			2,771,455		
August	277,637			3,049,092		
September	336,432			3,385,524		
October	331,813			3,717,337		
November	322,584			4,039,921		
December	149,123			4,189,044		

Product and Month	By Month			Year-to-Date		
	2014	2015	% Change	2014	2015	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
<b>Total Frozen Products</b>						
January	12,979,496	8,334,001	-35.8%	12,979,496	8,334,001	-35.8%
February	12,530,927	10,228,992	-18.4%	25,510,423	18,562,994	-27.2%
March	15,227,172	15,823,259	3.9%	40,737,594	34,386,251	-15.6%
April	15,581,759	16,064,780	3.1%	56,319,353	50,451,032	-10.4%
May	15,365,502	16,416,996	6.8%	71,684,853	66,868,027	-6.7%
June	17,277,831	16,807,029	-2.7%	88,962,684	83,675,057	-5.9%
July	16,963,708			105,926,394		
August	15,363,612			121,290,002		
September	13,834,878			135,124,881		
October	15,109,380			150,234,261		
November	12,509,438			162,743,699		
December	9,128,978			171,872,676		

<sup>1</sup> Data includes soft serve and shake mixes in appropriate categories as defined by butterfat standards.

<sup>2</sup> Includes light dairy dessert and nonfat ice cream.

## Manufacture of Selected Class 4A Products in California, by Month January 2014 - June 2015

Product and Month	By Month			Year-to-Date		
	2014	2015	%	2014	2015	%
	In Pounds	In Pounds	Change	In Pounds	In Pounds	Change
<b>Butter</b>						
January	59,168,420	57,421,495	-3.0%	59,168,420	57,421,495	-3.0%
February	56,070,919	50,893,610	-9.2%	115,239,339	108,315,105	-6.0%
March	59,047,710	57,003,472	-3.5%	174,287,049	165,318,577	-5.1%
April	57,607,554	56,965,056	-1.1%	231,894,603	222,283,633	-4.1%
May	57,599,975	54,588,714	-5.2%	289,494,578	276,872,347	-4.4%
June	48,937,287	44,900,387	-8.2%	338,431,865	321,772,734	-4.9%
July	44,071,713			382,503,578		
August	44,192,690			426,696,268		
September	41,325,913			468,022,181		
October	45,859,541			513,881,722		
November	47,361,978			561,243,700		
December	51,413,274			612,656,974		
<b>Nonfat Dried Milk, Human Consumption</b>						
January	54,910,013	63,823,492	16.2%	54,910,013	63,823,492	16.2%
February	68,463,863	59,748,246	-12.7%	123,373,876	123,571,738	0.2%
March	78,354,159	76,297,211	-2.6%	201,728,035	199,868,949	-0.9%
April	65,993,486	76,689,115	16.2%	267,721,521	276,558,064	3.3%
May	62,327,186	69,965,288	12.3%	330,048,707	346,523,352	5.0%
June	56,362,058	58,645,930	4.1%	386,410,765	405,169,282	4.9%
July	78,180,380			464,591,145		
August	42,425,066			507,016,211		
September	43,720,641			550,736,852		
October	47,353,677			598,090,529		
November	61,144,650			659,235,179		
December	59,809,482			719,044,661		
<b>Other Dry Milk Products <sup>1</sup></b>						
January	45,313,011	29,824,050	-34.2%	45,313,011	29,824,050	-34.2%
February	24,832,777	28,385,208	14.3%	70,145,788	58,209,258	-17.0%
March	26,822,907	23,508,070	-12.4%	96,968,695	81,717,328	-15.7%
April	36,714,982	21,755,864	-40.7%	133,683,677	103,473,192	-22.6%
May	45,602,475	25,740,163	-43.6%	179,286,152	129,213,355	-27.9%
June	39,808,084	24,291,877	-39.0%	219,094,236	153,505,232	-29.9%
July	12,780,706			231,874,942		
August	40,419,512			272,294,454		
September	33,463,847			305,758,301		
October	32,847,253			338,605,554		
November	21,479,740			360,085,294		
December	28,978,814			389,064,108		



Product and Month	By Month			Year-to-Date		
	2014	2015	% Change	2014	2015	% Change
	In Pounds	In Pounds		In Pounds	In Pounds	
<b>Condensed &amp; Evaporated Milk <sup>2</sup></b>						
January	93,470,423	76,248,878	-18.4%	93,470,423	76,248,878	-18.4%
February	93,419,504	76,308,237	-18.3%	186,889,927	152,557,115	-18.4%
March	102,144,181	91,607,803	-10.3%	289,034,108	244,164,918	-15.5%
April	99,164,746	89,544,313	-9.7%	388,198,854	333,709,231	-14.0%
May	92,574,155	87,741,228	-5.2%	480,773,009	421,450,459	-12.3%
June	91,768,240	84,378,158	-8.1%	572,541,249	505,828,617	-11.7%
July	90,514,005			663,055,254		
August	88,926,449			751,981,703		
September	86,122,346			838,104,049		
October	92,764,836			930,868,885		
November	85,916,572			1,016,785,457		
December	80,897,281			1,097,682,738		

<sup>1</sup> Other Dry Milk Products include: Dry Whole Milk; Dry Buttermilk; Skim Milk Powder (30-40% Protein); Skim Milk Powder Blends (Fat-Filled Powder); Milk Protein Concentrate, Dry; Milk Protein Isolate, Dry (90% Protein); Casein, Dry; Caseinates, Dry; Dry Nonfat Milk (Animal Feed); and other Dry Milk Products.

<sup>2</sup> Includes Condensed Skim Milk and Whole (Sweetened and Unsweetened); Condensed Evaporated Buttermilk; Evaporated Skim and Whole; Condensed Premix Skim and Cream; Other Condensed and Evaporated Milk, Ultrafiltered Milk.

## Manufacture of Selected Class 4B Products in California, by Month January 2014 - June 2015

Product and Month	By Month			Year-to-Date		
	2014	2015	%	2014	2015	%
	In Pounds	In Pounds	Change	In Pounds	In Pounds	Change
<b>Monterey Cheese</b>						
January	22,745,554	23,685,777	4.1%	22,745,554	23,685,777	4.1%
February	19,160,833	20,771,343	8.4%	41,906,387	44,457,120	6.1%
March	21,888,879	26,383,609	20.5%	63,795,266	70,840,729	11.0%
April	19,675,802	25,300,830	28.6%	83,471,068	96,141,559	15.2%
May	24,263,380	26,383,543	8.7%	107,734,448	122,525,102	13.7%
June	22,384,426	22,391,023	0.0%	130,118,874	144,916,125	11.4%
July	22,661,583			152,780,457		
August	23,976,201			176,756,658		
September	24,102,774			200,859,432		
October	22,700,628			223,560,060		
November	25,329,639			248,889,699		
December	22,350,973			271,240,672		
<b>Cheddar Cheese</b>						
January	35,882,307	31,954,824	-10.9%	35,882,307	31,954,824	-10.9%
February	30,997,478	29,932,387	-3.4%	66,879,785	61,887,211	-7.5%
March	33,861,469	29,777,585	-12.1%	100,741,254	91,664,796	-9.0%
April	35,182,508	30,984,183	-11.9%	135,923,762	122,648,979	-9.8%
May	30,510,360	30,374,905	-0.4%	166,434,122	153,023,884	-8.1%
June	30,681,099	32,245,611	5.1%	197,115,221	185,269,495	-6.0%
July	30,747,034			227,862,255		
August	28,590,965			256,453,220		
September	28,336,264			284,789,484		
October	32,064,091			316,853,575		
November	27,058,439			343,912,014		
December	31,928,754			375,840,768		
<b>Mozzarella Cheese</b>						
January	118,810,728	125,732,750	5.8%	118,810,728	125,732,750	5.8%
February	111,573,502	111,731,013	0.1%	230,384,230	237,463,763	3.1%
March	119,862,223	122,371,835	2.1%	350,246,453	359,835,598	2.7%
April	123,214,552	119,869,991	-2.7%	473,461,005	479,705,589	1.3%
May	123,968,193	124,956,107	0.8%	597,429,198	604,661,696	1.2%
June	116,543,879	115,922,184	-0.5%	713,973,077	720,583,880	0.9%
July	119,640,490			833,613,567		
August	115,563,733			949,177,300		
September	116,298,152			1,065,475,452		
October	124,251,741			1,189,727,193		
November	122,543,843			1,312,271,036		
December	129,530,725			1,441,801,761		

Product and Month	By Month			Year-to-Date		
	2014	2015	% Change	2014	2015	% Change
	In Pounds	In Pounds		In Pounds	In Pounds	
<b>Hispanic Cheese</b>						
January	10,750,609	10,388,246	-3.4%	10,750,609	10,388,246	-3.4%
February	8,850,939	9,942,939	12.3%	19,601,548	20,331,185	3.7%
March	11,973,719	11,099,458	-7.3%	31,575,267	31,430,643	-0.5%
April	9,860,735	10,159,927	3.0%	41,436,002	41,590,570	0.4%
May	11,032,687	10,244,064	-7.1%	52,468,689	51,834,634	-1.2%
June	11,172,387	10,047,634	-10.1%	63,641,076	61,882,268	-2.8%
July	11,849,782			75,490,858		
August	11,852,015			87,342,873		
September	10,965,865			98,308,738		
October	11,957,917			110,266,655		
November	9,791,955			120,058,610		
December	10,452,608			130,511,218		
<b>Other Cheeses <sup>1</sup></b>						
January	19,862,523	18,292,895	-7.9%	19,862,523	18,292,895	-7.9%
February	17,554,557	17,867,632	1.8%	37,417,080	36,160,527	-3.4%
March	21,443,632	22,321,943	4.1%	58,860,712	58,482,470	-0.6%
April	18,526,017	18,240,934	-1.5%	77,386,729	76,723,404	-0.9%
May	18,099,579	20,424,971	12.8%	95,486,308	97,148,375	1.7%
June	18,381,368	19,838,867	7.9%	113,867,676	116,987,242	2.7%
July	17,790,171			131,657,847		
August	17,305,963			148,963,810		
September	19,023,673			167,987,483		
October	17,798,591			185,786,074		
November	19,376,328			205,162,402		
December	20,184,747			225,347,149		
<b>Total Cheese</b>						
January	208,051,721	210,054,492	1.0%	208,051,721	210,054,492	1.0%
February	188,137,309	190,245,314	1.1%	396,189,030	400,299,806	1.0%
March	209,029,922	211,954,430	1.4%	605,218,952	612,254,236	1.2%
April	206,459,614	204,555,865	-0.9%	811,678,566	816,810,101	0.6%
May	207,874,199	212,383,590	2.2%	1,019,552,765	1,029,193,691	0.9%
June	199,163,159	200,445,319	0.6%	1,218,715,924	1,229,639,010	0.9%
July	202,689,060			1,421,404,984		
August	197,288,877			1,618,693,861		
September	198,726,728			1,817,420,589		
October	208,772,968			2,026,193,557		
November	204,100,204			2,230,293,761		
December	214,447,807			2,444,741,568		

Product and Month	By Month			Year-to-Date		
	2014	2015	% Change	2014	2015	% Change
	In Pounds	In Pounds		In Pounds	In Pounds	
<b>Whey Protein (Human), Concentrates and Isolates</b>						
January	14,505,014	10,575,417	-27.1%	14,505,014	10,575,417	-27.1%
February	13,041,830	9,101,045	-30.2%	27,546,844	19,676,462	-28.6%
March	14,536,977	10,645,712	-26.8%	42,083,821	30,322,174	-27.9%
April	15,170,544	10,288,817	-32.2%	57,254,365	40,610,991	-29.1%
May	15,025,724	10,774,446	-28.3%	72,280,089	51,385,437	-28.9%
June	13,502,687	10,558,392	-21.8%	85,782,776	61,943,829	-27.8%
July	14,221,322			100,004,098		
August	15,049,233			115,053,331		
September	13,186,243			128,239,574		
October	15,262,444			143,502,018		
November	14,879,465			158,381,483		
December	14,952,586			173,334,069		
<b>Other Dry Whey Products <sup>2</sup></b>						
January	81,172,564	72,511,519	-10.7%	81,172,564	72,511,519	-10.7%
February	76,416,149	65,491,865	-14.3%	157,588,713	138,003,384	-12.4%
March	86,807,791	71,933,243	-17.1%	244,396,504	209,936,627	-14.1%
April	88,416,487	73,109,103	-17.3%	332,812,991	283,045,730	-15.0%
May	92,226,553	74,460,867	-19.3%	425,039,544	357,506,597	-15.9%
June	84,986,281	66,890,698	-21.3%	510,025,825	424,397,295	-16.8%
July	87,641,377			597,667,202		
August	82,397,212			680,064,414		
September	79,536,591			759,601,005		
October	78,600,992			838,201,997		
November	73,263,886			911,465,883		
December	77,560,836			989,026,719		
<b>Lactose Powder, Human and Animal</b>						
January	31,651,206	29,562,287	-6.6%	31,651,206	29,562,287	-6.6%
February	29,192,883	26,887,675	-7.9%	60,844,089	56,449,962	-7.2%
March	28,875,398	30,225,805	4.7%	89,719,487	86,675,767	-3.4%
April	28,415,014	29,328,373	3.2%	118,134,501	116,004,140	-1.8%
May	30,371,078	30,525,485	0.5%	148,505,579	146,529,625	-1.3%
June	30,205,502	28,873,038	-4.4%	178,711,081	175,402,663	-1.9%
July	30,760,320			209,471,401		
August	29,887,287			239,358,688		
September	29,394,938			268,753,626		
October	30,809,171			299,562,797		
November	29,812,895			329,375,692		
December	30,171,237			359,546,929		

<sup>1</sup> Other Cheese includes all cheeses not accounted for in categories listed.

<sup>2</sup> Includes Whey Protein Fractions; Permeate, On or Off Farm UF or MPC product (Animal & Human); Deproteinized Whey; Delactose Permeate Whey; Permeate, Dry, Finished Product; Reduced Lactose Whey (Animal & Human); Reduced Minerals Whey (Animal & Human); Concentrated Whey (Sweet Type & Acid-Type, Pounds, Solids, Animal & Human); Whey Protein Concentrate (Animal).