

Total Class 1 Sales in California, by Month ^{1 3} January 2014 - December 2015

Product and Month	By Month			Year-to-Date		
	2014	2015	%	2014	2015	%
	In Gallons	In Gallons	Change	In Gallons	In Gallons	Change
Whole Milk						
January	17,750,778	18,030,436	1.6%	17,750,778	18,030,436	1.6%
February	16,100,502	16,054,803	-0.3%	33,851,280	34,085,239	0.7%
March	17,394,114	17,594,037	1.1%	51,245,394	51,679,276	0.8%
April	16,999,242	16,673,749	-1.9%	68,244,636	68,353,025	0.2%
May	17,332,421	17,205,510	-0.7%	85,577,057	85,558,535	0.0%
June	16,676,319	17,045,689	2.2%	102,253,376	102,604,224	0.3%
July	17,704,588	17,780,582	0.4%	119,957,964	120,384,806	0.4%
August	17,612,021	17,638,294	0.1%	137,569,985	138,023,100	0.3%
September	17,038,720	17,146,683	0.6%	154,608,705	155,169,783	0.4%
October	17,883,311	17,982,901	0.6%	172,492,016	173,152,684	0.4%
November	17,158,342	17,776,944	3.6%	189,650,358	190,929,628	0.7%
December	18,588,931	18,743,063	0.8%	208,239,289	209,672,691	0.7%
Reduced Fat Milk						
January	24,117,465	20,852,458	-13.5%	24,117,465	20,852,458	-13.5%
February	21,434,003	18,356,023	-14.4%	45,551,468	39,208,481	-13.9%
March	23,247,183	19,993,363	-14.0%	68,798,651	59,201,844	-13.9%
April	22,659,597	18,935,054	-16.4%	91,458,248	78,136,898	-14.6%
May	22,878,411	19,154,456	-16.3%	114,336,659	97,291,354	-14.9%
June	22,120,363	18,890,201	-14.6%	136,457,022	116,181,555	-14.9%
July	23,456,487	19,813,176	-15.5%	159,913,509	135,994,731	-15.0%
August	23,420,458	19,717,954	-15.8%	183,333,967	155,712,685	-15.1%
September	22,484,765	19,224,582	-14.5%	205,818,732	174,937,267	-15.0%
October	22,450,747	20,055,419	-10.7%	228,269,479	194,992,686	-14.6%
November	20,923,124	19,668,348	-6.0%	249,192,603	214,661,034	-13.9%
December	21,904,498	20,494,418	-6.4%	271,097,101	235,155,452	-13.3%
Lowfat Milk						
January	8,613,940	10,379,296	20.5%	8,613,940	10,379,296	20.5%
February	7,878,543	9,444,596	19.9%	16,492,483	19,823,892	20.2%
March	8,608,137	10,336,687	20.1%	25,100,620	30,160,579	20.2%
April	8,930,380	9,719,386	8.8%	34,031,000	39,879,965	17.2%
May	8,531,439	9,799,674	14.9%	42,562,439	49,679,639	16.7%
June	6,682,946	8,354,559	25.0%	49,245,385	58,034,198	17.8%
July	6,586,800	8,223,849	24.9%	55,832,185	66,258,047	18.7%
August	7,735,834	9,133,742	18.1%	63,568,019	75,391,789	18.6%
September	8,602,557	9,718,618	13.0%	72,170,576	85,110,407	17.9%
October	10,153,194	10,219,024	0.6%	82,323,770	95,329,431	15.8%
November	9,263,217	9,242,164	-0.2%	91,586,987	104,571,595	14.2%
December	9,872,890	9,087,269	-8.0%	101,459,877	113,658,864	12.0%

Product and Month	By Month			Year-to-Date		
	2014	2015	% Change	2014	2015	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
Skim/Nonfat/Fat-Free Milk						
January	8,604,999	7,919,402	-8.0%	8,604,999	7,919,402	-8.0%
February	7,903,907	7,263,295	-8.1%	16,508,906	15,182,697	-8.0%
March	8,619,791	7,927,245	-8.0%	25,128,697	23,109,942	-8.0%
April	8,741,687	7,478,509	-14.5%	33,870,384	30,588,451	-9.7%
May	8,507,621	7,569,526	-11.0%	42,378,005	38,157,977	-10.0%
June	6,135,880	5,590,875	-8.9%	48,513,885	43,748,852	-9.8%
July	5,844,841	5,142,382	-12.0%	54,358,726	48,891,234	-10.1%
August	7,182,006	6,459,449	-10.1%	61,540,732	55,350,683	-10.1%
September	8,290,781	7,612,101	-8.2%	69,831,513	62,962,784	-9.8%
October	8,968,822	7,948,904	-11.4%	78,800,335	70,911,688	-10.0%
November	7,434,490	6,868,690	-7.6%	86,234,825	77,780,378	-9.8%
December	7,444,419	6,525,627	-12.3%	93,679,244	84,306,005	-10.0%
Subtotal All Beverage Milks						
January	59,087,182	57,181,592	-3.2%	59,087,182	57,181,592	-3.2%
February	53,316,955	51,118,717	-4.1%	112,404,137	108,300,309	-3.7%
March	57,869,225	55,851,332	-3.5%	170,273,362	164,151,641	-3.6%
April	57,330,906	52,806,698	-7.9%	227,604,268	216,958,339	-4.7%
May	57,249,892	53,729,166	-6.1%	284,854,160	270,687,505	-5.0%
June	51,615,508	49,881,324	-3.4%	336,469,668	320,568,829	-4.7%
July	53,592,716	50,959,989	-4.9%	390,062,384	371,528,818	-4.8%
August	55,950,319	52,949,439	-5.4%	446,012,703	424,478,257	-4.8%
September	56,416,823	53,701,984	-4.8%	502,429,526	478,180,241	-4.8%
October	59,456,074	56,206,248	-5.5%	561,885,600	534,386,489	-4.9%
November	54,779,173	53,556,146	-2.2%	616,664,773	587,942,635	-4.7%
December	57,810,738	54,850,377	-5.1%	674,475,511	642,793,012	-4.7%
Half-and-Half						
January	1,767,180	1,768,286	0.1%	1,767,180	1,768,286	0.1%
February	1,623,487	1,602,167	-1.3%	3,390,667	3,370,453	-0.6%
March	1,769,506	1,780,747	0.6%	5,160,173	5,151,200	-0.2%
April	1,775,002	1,552,741	-12.5%	6,935,175	6,703,941	-3.3%
May	1,734,306	1,544,968	-10.9%	8,669,481	8,248,909	-4.9%
June	1,570,061	1,531,615	-2.4%	10,239,542	9,780,524	-4.5%
July	1,685,316	1,604,398	-4.8%	11,924,858	11,384,922	-4.5%
August	1,669,553	1,494,660	-10.5%	13,594,411	12,879,582	-5.3%
September	1,602,460	1,474,864	-8.0%	15,196,871	14,354,446	-5.5%
October	1,829,723	1,695,450	-7.3%	17,026,594	16,049,896	-5.7%
November	1,848,264	1,825,774	-1.2%	18,874,858	17,875,670	-5.3%
December	1,979,305	1,815,100	-8.3%	20,854,163	19,690,770	-5.6%

Product and Month	By Month			Year-to-Date		
	2014	2015	% Change	2014	2015	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
Total Class 1 Sales						
January	60,854,362	58,949,878	-3.1%	60,854,362	58,949,878	-3.1%
February	54,940,442	52,720,884	-4.0%	115,794,804	111,670,762	-3.6%
March	59,638,731	57,632,079	-3.4%	175,433,535	169,302,841	-3.5%
April	59,105,908	54,359,439	-8.0%	234,539,443	223,662,280	-4.6%
May	58,984,198	55,274,134	-6.3%	293,523,641	278,936,414	-5.0%
June	53,185,569	51,412,939	-3.3%	346,709,210	330,349,353	-4.7%
July	55,278,032	52,564,387	-4.9%	401,987,242	382,913,740	-4.7%
August	57,619,872	54,444,099	-5.5%	459,607,114	437,357,839	-4.8%
September	58,019,283	55,176,848	-4.9%	517,626,397	492,534,687	-4.8%
October	61,285,797	57,901,698	-5.5%	578,912,194	550,436,385	-4.9%
November	56,627,437	55,381,920	-2.2%	635,539,631	605,818,305	-4.7%
December	59,790,043	56,665,477	-5.2%	695,329,674	662,483,782	-4.7%
Out-of-State Class 1 Sales ²						
January	2,161,144	2,100,634	-2.8%	2,161,144	2,100,634	-2.8%
February	2,077,169	1,492,177	-28.2%	4,238,313	3,592,811	-15.2%
March	2,399,891	1,794,720	-25.2%	6,638,204	5,387,531	-18.8%
April	1,940,047	1,861,087	-4.1%	8,578,251	7,248,618	-15.5%
May	1,946,725	2,023,146	3.9%	10,524,976	9,271,764	-11.9%
June	2,262,603	1,636,557	-27.7%	12,787,579	10,908,321	-14.7%
July	2,480,802	1,806,999	-27.2%	15,268,381	12,715,320	-16.7%
August	1,946,816	2,060,649	5.8%	17,215,197	14,775,969	-14.2%
September	2,162,889	2,094,526	-3.2%	19,378,086	16,870,495	-12.9%
October	2,402,854	2,075,605	-13.6%	21,780,940	18,946,100	-13.0%
November	2,447,130	1,758,726	-28.1%	24,228,070	20,704,826	-14.5%
December	2,516,858	1,878,691	-25.4%	26,744,928	22,583,517	-15.6%

¹ Reported by California plants only. Includes all Class 1 Northern and Southern California market milk product sales including flavored and organic milk sales.

² Reported by California plants only. Includes all whole, reduced fat, lowfat, and skim market milk product sales sold out of California. The Class 1 Sales Out-of-State sales are not included in the Total Class 1 Sales for California, nor in any other Class 1 Sales tables.

³ For information reported for April 2015 forward, CDFAs clarified reporting instructions for packaged product moving plant to plant prior to ultimate distribution. This has improved the accuracy of current numbers, but makes current year to prior years less accurate, and will overstate any year over year decrease in sales.

Class 1 Sales in Northern California, by Month ¹ January 2014 - December 2015

Product and Month	By Month			Year-to-Date		
	2014	2015	%	2014	2015	%
	In Gallons	In Gallons	Change	In Gallons	In Gallons	Change
Whole Milk						
January	7,590,897	7,785,750	2.6%	7,590,897	7,785,750	2.6%
February	6,922,824	7,051,308	1.9%	14,513,721	14,837,058	2.2%
March	7,418,349	7,693,045	3.7%	21,932,070	22,530,103	2.7%
April	7,300,345	7,324,851	0.3%	29,232,415	29,854,954	2.1%
May	7,597,092	7,608,595	0.2%	36,829,507	37,463,549	1.7%
June	7,278,718	7,566,904	4.0%	44,108,225	45,030,453	2.1%
July	7,690,683	7,915,175	2.9%	51,798,908	52,945,628	2.2%
August	7,693,556	7,886,796	2.5%	59,492,464	60,832,424	2.3%
September	7,537,466	7,705,992	2.2%	67,029,930	68,538,416	2.3%
October	7,845,028	8,035,570	2.4%	74,874,958	76,573,986	2.3%
November	7,440,998	7,901,621	6.2%	82,315,956	84,475,607	2.6%
December	8,055,077	8,361,451	3.8%	90,371,033	92,837,058	2.7%
Reduced Fat Milk						
January	10,710,060	9,424,907	-12.0%	10,710,060	9,424,907	-12.0%
February	9,522,117	8,353,333	-12.3%	20,232,177	17,778,240	-12.1%
March	10,201,081	9,171,387	-10.1%	30,433,258	26,949,627	-11.4%
April	10,039,050	8,621,004	-14.1%	40,472,308	35,570,631	-12.1%
May	10,246,958	8,775,475	-14.4%	50,719,266	44,346,106	-12.6%
June	9,834,040	8,637,655	-12.2%	60,553,306	52,983,761	-12.5%
July	10,373,075	9,029,455	-13.0%	70,926,381	62,013,216	-12.6%
August	10,411,050	9,013,434	-13.4%	81,337,431	71,026,650	-12.7%
September	10,158,743	8,877,458	-12.6%	91,496,174	79,904,108	-12.7%
October	10,233,050	9,177,337	-10.3%	101,729,224	89,081,445	-12.4%
November	9,574,361	8,947,606	-6.5%	111,303,585	98,029,051	-11.9%
December	9,943,320	9,384,286	-5.6%	121,246,905	107,413,337	-11.4%
Lowfat Milk						
January	3,813,703	4,401,135	15.4%	3,813,703	4,401,135	15.4%
February	3,396,481	3,971,913	16.9%	7,210,184	8,373,048	16.1%
March	3,697,691	4,358,564	17.9%	10,907,875	12,731,612	16.7%
April	3,502,114	4,066,955	16.1%	14,409,989	16,798,567	16.6%
May	3,671,669	4,091,739	11.4%	18,081,658	20,890,306	15.5%
June	3,004,371	3,620,612	20.5%	21,086,029	24,510,918	16.2%
July	3,109,805	3,608,428	16.0%	24,195,834	28,119,346	16.2%
August	3,423,650	3,943,228	15.2%	27,619,484	32,062,574	16.1%
September	3,758,282	4,139,702	10.1%	31,377,766	36,202,276	15.4%
October	4,304,114	4,287,318	-0.4%	35,681,880	40,489,594	13.5%
November	3,952,014	3,887,968	-1.6%	39,633,894	44,377,562	12.0%
December	4,232,940	3,962,735	-6.4%	43,866,834	48,340,297	10.2%

Product and Month	By Month			Year-to-Date		
	2014	2015	% Change	2014	2015	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
Skim/Nonfat/Fat-Free Milk						
January	4,089,337	3,648,992	-10.8%	4,089,337	3,648,992	-10.8%
February	3,748,322	3,255,597	-13.1%	7,837,659	6,904,589	-11.9%
March	4,012,529	3,640,886	-9.3%	11,850,188	10,545,475	-11.0%
April	3,738,410	3,376,902	-9.7%	15,588,598	13,922,377	-10.7%
May	3,962,416	3,411,990	-13.9%	19,551,014	17,334,367	-11.3%
June	2,949,063	2,602,292	-11.8%	22,500,077	19,936,659	-11.4%
July	2,910,608	2,463,127	-15.4%	25,410,685	22,399,786	-11.8%
August	3,462,525	3,073,975	-11.2%	28,873,210	25,473,761	-11.8%
September	3,852,299	3,452,051	-10.4%	32,725,509	28,925,812	-11.6%
October	4,113,936	3,563,797	-13.4%	36,839,445	32,489,609	-11.8%
November	3,501,882	3,159,084	-9.8%	40,341,327	35,648,693	-11.6%
December	3,592,027	3,038,060	-15.4%	43,933,354	38,686,753	-11.9%
Subtotal All Beverage Milks						
January	26,203,997	25,260,784	-3.6%	26,203,997	25,260,784	-3.6%
February	23,589,744	22,632,151	-4.1%	49,793,741	47,892,935	-3.8%
March	25,329,650	24,863,882	-1.8%	75,123,391	72,756,817	-3.2%
April	24,579,919	23,389,712	-4.8%	99,703,310	96,146,529	-3.6%
May	25,478,135	23,887,799	-6.2%	125,181,445	120,034,328	-4.1%
June	23,066,192	22,427,463	-2.8%	148,247,637	142,461,791	-3.9%
July	24,084,171	23,016,185	-4.4%	172,331,808	165,477,976	-4.0%
August	24,990,781	23,917,433	-4.3%	197,322,589	189,395,409	-4.0%
September	25,306,790	24,175,203	-4.5%	222,629,379	213,570,612	-4.1%
October	26,496,128	25,064,022	-5.4%	249,125,507	238,634,634	-4.2%
November	24,469,255	23,896,279	-2.3%	273,594,762	262,530,913	-4.0%
December	25,823,364	24,746,532	-4.2%	299,418,126	287,277,445	-4.1%
Half-and-Half						
January	784,607	769,826	-1.9%	784,607	769,826	-1.9%
February	712,176	696,366	-2.2%	1,496,783	1,466,192	-2.0%
March	775,379	772,685	-0.3%	2,272,162	2,238,877	-1.5%
April	773,032	748,747	-3.1%	3,045,194	2,987,624	-1.9%
May	772,549	716,155	-7.3%	3,817,743	3,703,779	-3.0%
June	705,647	742,931	5.3%	4,523,390	4,446,710	-1.7%
July	753,072	741,820	-1.5%	5,276,462	5,188,530	-1.7%
August	733,543	744,593	1.5%	6,010,005	5,933,123	-1.3%
September	729,289	749,926	2.8%	6,739,294	6,683,049	-0.8%
October	819,456	826,700	0.9%	7,558,750	7,509,749	-0.6%
November	800,743	878,158	9.7%	8,359,493	8,387,907	0.3%
December	842,651	869,759	3.2%	9,202,144	9,257,666	0.6%

¹ Reported by California plants only. Includes all Class 1 Northern California market milk product sales including flavored and organic milk sales (except for Class 1 out-of-state sales which are shown in a separate table). Organic and Flavored milk sales are also displayed in separate tables.

Class 1 Sales in Southern California, by Month ¹ January 2014 - December 2015

Product and Month	By Month			Year-to-Date		
	2014	2015	%	2014	2015	%
	In Gallons	In Gallons	Change	In Gallons	In Gallons	Change
Whole Milk						
January	10,159,881	10,244,686	0.8%	10,159,881	10,244,686	0.8%
February	9,177,678	9,003,495	-1.9%	19,337,559	19,248,181	-0.5%
March	9,975,765	9,900,992	-0.7%	29,313,324	29,149,173	-0.6%
April	9,698,897	9,348,898	-3.6%	39,012,221	38,498,071	-1.3%
May	9,735,329	9,596,915	-1.4%	48,747,550	48,094,986	-1.3%
June	9,397,601	9,478,785	0.9%	58,145,151	57,573,771	-1.0%
July	10,013,905	9,865,407	-1.5%	68,159,056	67,439,178	-1.1%
August	9,918,465	9,751,498	-1.7%	78,077,521	77,190,676	-1.1%
September	9,501,254	9,440,691	-0.6%	87,578,775	86,631,367	-1.1%
October	10,038,283	9,947,331	-0.9%	97,617,058	96,578,698	-1.1%
November	9,717,344	9,875,323	1.6%	107,334,402	106,454,021	-0.8%
December	10,533,854	10,381,612	-1.4%	117,868,256	116,835,633	-0.9%
Reduced Fat Milk						
January	13,407,405	11,427,551	-14.8%	13,407,405	11,427,551	-14.8%
February	11,911,886	10,002,690	-16.0%	25,319,291	21,430,241	-15.4%
March	13,046,102	10,821,976	-17.0%	38,365,393	32,252,217	-15.9%
April	12,620,547	10,314,050	-18.3%	50,985,940	42,566,267	-16.5%
May	12,631,453	10,378,981	-17.8%	63,617,393	52,945,248	-16.8%
June	12,286,323	10,252,546	-16.6%	75,903,716	63,197,794	-16.7%
July	13,083,412	10,783,721	-17.6%	88,987,128	73,981,515	-16.9%
August	13,009,408	10,704,520	-17.7%	101,996,536	84,686,035	-17.0%
September	12,326,022	10,347,124	-16.1%	114,322,558	95,033,159	-16.9%
October	12,217,697	10,878,082	-11.0%	126,540,255	105,911,241	-16.3%
November	11,348,763	10,720,742	-5.5%	137,889,018	116,631,983	-15.4%
December	11,961,178	11,110,132	-7.1%	149,850,196	127,742,115	-14.8%
Lowfat Milk						
January	4,800,237	5,978,161	24.5%	4,800,237	5,978,161	24.5%
February	4,482,062	5,472,683	22.1%	9,282,299	11,450,844	23.4%
March	4,910,446	5,978,123	21.7%	14,192,745	17,428,967	22.8%
April	5,428,266	5,652,431	4.1%	19,621,011	23,081,398	17.6%
May	4,859,770	5,707,935	17.5%	24,480,781	28,789,333	17.6%
June	3,678,575	4,733,947	28.7%	28,159,356	33,523,280	19.0%
July	3,476,995	4,615,421	32.7%	31,636,351	38,138,701	20.6%
August	4,312,184	5,190,514	20.4%	35,948,535	43,329,215	20.5%
September	4,844,275	5,578,916	15.2%	40,792,810	48,908,131	19.9%
October	5,849,080	5,931,706	1.4%	46,641,890	54,839,837	17.6%
November	5,311,203	5,354,196	0.8%	51,953,093	60,194,033	15.9%
December	5,639,950	5,124,534	-9.1%	57,593,043	65,318,567	13.4%

Product and Month	By Month			Year-to-Date		
	2014	2015	% Change	2014	2015	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
Skim/Nonfat/Fat-Free Milk						
January	4,515,662	4,270,410	-5.4%	4,515,662	4,270,410	-5.4%
February	4,155,585	4,007,698	-3.6%	8,671,247	8,278,108	-4.5%
March	4,607,262	4,286,359	-7.0%	13,278,509	12,564,467	-5.4%
April	5,003,277	4,101,607	-18.0%	18,281,786	16,666,074	-8.8%
May	4,545,205	4,157,536	-8.5%	22,826,991	20,823,610	-8.8%
June	3,186,817	2,988,583	-6.2%	26,013,808	23,812,193	-8.5%
July	2,934,233	2,679,255	-8.7%	28,948,041	26,491,448	-8.5%
August	3,719,481	3,385,474	-9.0%	32,667,522	29,876,922	-8.5%
September	4,438,482	4,160,050	-6.3%	37,106,004	34,036,972	-8.3%
October	4,854,886	4,385,107	-9.7%	41,960,890	38,422,079	-8.4%
November	3,932,608	3,709,606	-5.7%	45,893,498	42,131,685	-8.2%
December	3,852,392	3,487,567	-9.5%	49,745,890	45,619,252	-8.3%
Subtotal All Beverage Milks						
January	32,883,185	31,920,808	-2.9%	32,883,185	31,920,808	-2.9%
February	29,727,211	28,486,566	-4.2%	62,610,396	60,407,374	-3.5%
March	32,539,575	30,987,450	-4.8%	95,149,971	91,394,824	-3.9%
April	32,750,987	29,416,986	-10.2%	127,900,958	120,811,810	-5.5%
May	31,771,757	29,841,367	-6.1%	159,672,715	150,653,177	-5.6%
June	28,549,316	27,453,861	-3.8%	188,222,031	178,107,038	-5.4%
July	29,508,545	27,943,804	-5.3%	217,730,576	206,050,842	-5.4%
August	30,959,538	29,032,006	-6.2%	248,690,114	235,082,848	-5.5%
September	31,110,033	29,526,781	-5.1%	279,800,147	264,609,629	-5.4%
October	32,959,946	31,142,226	-5.5%	312,760,093	295,751,855	-5.4%
November	30,309,918	29,659,867	-2.1%	343,070,011	325,411,722	-5.1%
December	31,987,374	30,103,845	-5.9%	375,057,385	355,515,567	-5.2%
Half-and-Half						
January	982,573	998,460	1.6%	982,573	998,460	1.6%
February	911,311	905,801	-0.6%	1,893,884	1,904,261	0.5%
March	994,127	1,008,062	1.4%	2,888,011	2,912,323	0.8%
April	1,001,970	803,994	-19.8%	3,889,981	3,716,317	-4.5%
May	961,757	828,813	-13.8%	4,851,738	4,545,130	-6.3%
June	864,414	788,684	-8.8%	5,716,152	5,333,814	-6.7%
July	932,244	862,578	-7.5%	6,648,396	6,196,392	-6.8%
August	936,010	750,067	-19.9%	7,584,406	6,946,459	-8.4%
September	873,171	724,938	-17.0%	8,457,577	7,671,397	-9.3%
October	1,010,267	868,750	-14.0%	9,467,844	8,540,147	-9.8%
November	1,047,521	947,616	-9.5%	10,515,365	9,487,763	-9.8%
December	1,136,654	945,341	-16.8%	11,652,019	10,433,104	-10.5%

¹ Reported by California plants only. Includes all Class 1 Southern California market milk product sales including flavored and organic milk sales (except for Class 1 out-of-state sales which are shown in a separate table). Organic and Flavored milk sales are also displayed in separate tables.

Class 1 Sales of Organic Milk, in California, by Month ¹ January 2014 - December 2015

Product and Month	By Month			Year-to-Date		
	2014	2015	%	2014	2015	%
	In Gallons	In Gallons	Change	In Gallons	In Gallons	Change
Whole Milk						
January	1,405,063	1,529,042	8.8%	1,405,063	1,529,042	8.8%
February	1,252,338	1,460,245	16.6%	2,657,401	2,989,287	12.5%
March	1,362,090	1,551,784	13.9%	4,019,491	4,541,071	13.0%
April	1,333,292	1,335,864	0.2%	5,352,783	5,876,935	9.8%
May	1,440,709	1,428,804	-0.8%	6,793,492	7,305,739	7.5%
June	1,330,862	1,386,425	4.2%	8,124,354	8,692,164	7.0%
July	1,413,044	1,439,254	1.9%	9,537,398	10,131,418	6.2%
August	1,448,614	1,450,615	0.1%	10,986,012	11,582,033	5.4%
September	1,482,802	1,457,233	-1.7%	12,468,814	13,039,266	4.6%
October	1,694,596	1,484,067	-12.4%	14,163,410	14,523,333	2.5%
November	1,478,149	1,513,579	2.4%	15,641,559	16,036,912	2.5%
December	1,623,423	1,627,276	0.2%	17,264,982	17,664,188	2.3%
Reduced Fat Milk						
January	2,011,497	1,747,666	-13.1%	2,011,497	1,747,666	-13.1%
February	1,538,454	1,649,563	7.2%	3,549,951	3,397,229	-4.3%
March	1,708,145	1,758,237	2.9%	5,258,096	5,155,466	-2.0%
April	1,687,221	1,463,243	-13.3%	6,945,317	6,618,709	-4.7%
May	1,784,038	1,505,484	-15.6%	8,729,355	8,124,193	-6.9%
June	1,582,147	1,428,016	-9.7%	10,311,502	9,552,209	-7.4%
July	1,772,798	1,466,535	-17.3%	12,084,300	11,018,744	-8.8%
August	1,712,679	1,434,077	-16.3%	13,796,979	12,452,821	-9.7%
September	1,813,592	1,553,161	-14.4%	15,610,571	14,005,982	-10.3%
October	1,958,329	1,488,347	-24.0%	17,568,900	15,494,329	-11.8%
November	1,709,627	1,338,514	-21.7%	19,278,527	16,832,843	-12.7%
December	1,803,954	1,522,178	-15.6%	21,082,481	18,355,021	-12.9%
Lowfat Milk						
January	823,512	758,651	-7.9%	823,512	758,651	-7.9%
February	704,452	703,018	-0.2%	1,527,964	1,461,669	-4.3%
March	728,360	687,252	-5.6%	2,256,324	2,148,921	-4.8%
April	687,769	563,464	-18.1%	2,944,093	2,712,385	-7.9%
May	743,804	565,088	-24.0%	3,687,897	3,277,473	-11.1%
June	673,686	535,998	-20.4%	4,361,583	3,813,471	-12.6%
July	736,819	563,260	-23.6%	5,098,402	4,376,731	-14.2%
August	702,036	533,582	-24.0%	5,800,438	4,910,313	-15.3%
September	676,344	559,498	-17.3%	6,476,782	5,469,811	-15.5%
October	797,298	548,474	-31.2%	7,274,080	6,018,285	-17.3%
November	718,451	621,998	-13.4%	7,992,531	6,640,283	-16.9%
December	749,458	690,991	-7.8%	8,741,989	7,331,274	-16.1%

Product and Month	By Month			Year-to-Date		
	2014	2015	% Change	2014	2015	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
Skim/Nonfat/Fat-Free Milk						
January	640,493	521,150	-18.6%	640,493	521,150	-18.6%
February	552,045	511,667	-7.3%	1,192,538	1,032,817	-13.4%
March	569,960	504,312	-11.5%	1,762,498	1,537,129	-12.8%
April	523,177	411,813	-21.3%	2,285,675	1,948,942	-14.7%
May	571,106	411,849	-27.9%	2,856,781	2,360,791	-17.4%
June	511,466	395,035	-22.8%	3,368,247	2,755,826	-18.2%
July	565,760	411,453	-27.3%	3,934,007	3,167,279	-19.5%
August	525,000	391,107	-25.5%	4,459,007	3,558,386	-20.2%
September	520,098	402,408	-22.6%	4,979,105	3,960,794	-20.5%
October	620,849	390,855	-37.0%	5,599,954	4,351,649	-22.3%
November	533,890	379,036	-29.0%	6,133,844	4,730,685	-22.9%
December	594,928	393,206	-33.9%	6,728,772	5,123,891	-23.9%
Subtotal Organic Milks						
January	4,880,565	4,556,509	-6.6%	4,880,565	4,556,509	-6.6%
February	4,047,289	4,324,493	6.8%	8,927,854	8,881,002	-0.5%
March	4,368,555	4,501,585	3.0%	13,296,409	13,382,587	0.6%
April	4,231,459	3,774,384	-10.8%	17,527,868	17,156,971	-2.1%
May	4,539,657	3,911,225	-13.8%	22,067,525	21,068,196	-4.5%
June	4,098,161	3,745,474	-8.6%	26,165,686	24,813,670	-5.2%
July	4,488,421	3,880,502	-13.5%	30,654,107	28,694,172	-6.4%
August	4,388,329	3,809,381	-13.2%	35,042,436	32,503,553	-7.2%
September	4,492,836	3,972,300	-11.6%	39,535,272	36,475,853	-7.7%
October	5,071,072	3,911,743	-22.9%	44,606,344	40,387,596	-9.5%
November	4,440,117	3,853,127	-13.2%	49,046,461	44,240,723	-9.8%
December	4,771,763	4,233,651	-11.3%	53,818,224	48,474,374	-9.9%

¹ Reported by California plants only. Organic milk sales included in Northern and Southern California Class 1 sales tables and Class 1 Sales totals.

Class 1 Sales of Flavored Milk, in California, by Month ¹ January 2014 - December 2015

Product and Month	By Month			Year-to-Date		
	2014	2015	%	2014	2015	%
	In Gallons	In Gallons	Change	In Gallons	In Gallons	Change
Whole Milk						
January	65,533	67,093	2.4%	65,533	67,093	2.4%
February	64,269	61,930	-3.6%	129,802	129,023	-0.6%
March	72,914	72,894	0.0%	202,716	201,917	-0.4%
April	72,362	49,041	-32.2%	275,078	250,958	-8.8%
May	75,322	54,120	-28.1%	350,400	305,078	-12.9%
June	69,016	52,433	-24.0%	419,416	357,511	-14.8%
July	69,277	48,597	-29.9%	488,693	406,108	-16.9%
August	83,001	48,687	-41.3%	571,694	454,795	-20.4%
September	74,351	50,666	-31.9%	646,045	505,461	-21.8%
October	79,745	55,904	-29.9%	725,790	561,365	-22.7%
November	64,756	47,944	-26.0%	790,546	609,309	-22.9%
December	70,011	54,957	-21.5%	860,557	664,266	-22.8%
Reduced Fat Milk						
January	44,460	35,740	-19.6%	44,460	35,740	-19.6%
February	37,263	32,187	-13.6%	81,723	67,927	-16.9%
March	40,116	34,107	-15.0%	121,839	102,034	-16.3%
April	38,035	32,148	-15.5%	159,874	134,182	-16.1%
May	39,844	38,799	-2.6%	199,718	172,981	-13.4%
June	37,584	38,111	1.4%	237,302	211,092	-11.0%
July	40,257	38,170	-5.2%	277,559	249,262	-10.2%
August	41,056	37,443	-8.8%	318,615	286,705	-10.0%
September	40,527	37,686	-7.0%	359,142	324,391	-9.7%
October	41,870	37,119	-11.3%	401,012	361,510	-9.9%
November	38,020	33,994	-10.6%	439,032	395,504	-9.9%
December	41,871	36,826	-12.0%	480,903	432,330	-10.1%
Lowfat Milk						
January	571,728	570,214	-0.3%	571,728	570,214	-0.3%
February	534,389	536,335	0.4%	1,106,117	1,106,549	0.0%
March	613,620	585,071	-4.7%	1,719,737	1,691,620	-1.6%
April	625,122	484,160	-22.5%	2,344,859	2,175,780	-7.2%
May	596,807	440,026	-26.3%	2,941,666	2,615,806	-11.1%
June	592,183	455,127	-23.1%	3,533,849	3,070,933	-13.1%
July	629,796	481,001	-23.6%	4,163,645	3,551,934	-14.7%
August	591,609	500,106	-15.5%	4,755,254	4,052,040	-14.8%
September	614,049	486,901	-20.7%	5,369,303	4,538,941	-15.5%
October	653,292	525,131	-19.6%	6,022,595	5,064,072	-15.9%
November	535,657	535,115	-0.1%	6,558,252	5,599,187	-14.6%
December	582,998	492,332	-15.6%	7,141,250	6,091,519	-14.7%

Product and Month	By Month			Year-to-Date		
	2014	2015	% Change	2014	2015	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
Skim/Nonfat/Fat-Free Milk						
January	2,251,039	2,208,592	-1.9%	2,251,039	2,208,592	-1.9%
February	2,165,761	2,204,824	1.8%	4,416,800	4,413,416	-0.1%
March	2,414,043	2,418,090	0.2%	6,830,843	6,831,506	0.0%
April	2,702,068	2,310,527	-14.5%	9,532,911	9,142,033	-4.1%
May	2,451,131	2,427,994	-0.9%	11,984,042	11,570,027	-3.5%
June	812,639	897,340	10.4%	12,796,681	12,467,367	-2.6%
July	332,164	379,578	14.3%	13,128,845	12,846,945	-2.1%
August	1,537,321	1,524,506	-0.8%	14,666,166	14,371,451	-2.0%
September	2,591,898	2,620,560	1.1%	17,258,064	16,992,011	-1.5%
October	2,835,267	2,787,911	-1.7%	20,093,331	19,779,922	-1.6%
November	1,791,044	1,981,619	10.6%	21,884,375	21,761,541	-0.6%
December	1,707,613	1,690,178	-1.0%	23,591,988	23,451,719	-0.6%
Subtotal Flavored Milks						
January	2,932,760	2,881,639	-1.7%	2,932,760	2,881,639	-1.7%
February	2,801,682	2,835,276	1.2%	5,734,442	5,716,915	-0.3%
March	3,140,693	3,110,162	-1.0%	8,875,135	8,827,077	-0.5%
April	3,437,587	2,875,876	-16.3%	12,312,722	11,702,953	-5.0%
May	3,163,104	2,960,939	-6.4%	15,475,826	14,663,892	-5.2%
June	1,511,422	1,443,011	-4.5%	16,987,248	16,106,903	-5.2%
July	1,071,494	947,346	-11.6%	18,058,742	17,054,249	-5.6%
August	2,252,987	2,110,742	-6.3%	20,311,729	19,164,991	-5.6%
September	3,320,825	3,195,813	-3.8%	23,632,554	22,360,804	-5.4%
October	3,610,174	3,406,065	-5.7%	27,242,728	25,766,869	-5.4%
November	2,429,477	2,598,672	7.0%	29,672,205	28,365,541	-4.4%
December	2,402,493	2,274,293	-5.3%	32,074,698	30,639,834	-4.5%

¹ Reported by California plants only. Flavored milk sales included in Northern and Southern California Class 1 sales tables and Class 1 Sales totals.

Manufacture of Selected Class 2 Products in California, by Month January 2014 - December 2015

Product and Month	By Month			Year-to-Date		
	2014	2015	% Change	2014	2015	% Change
	In Gallons or Pounds	In Gallons or Pounds		In Gallons or Pounds	In Gallons or Pounds	
Total Cottage Cheese (Pounds)						
January	7,863,593	7,735,136	-1.6%	7,863,593	7,735,136	-1.6%
February	7,424,512	8,414,939	13.3%	15,288,105	16,150,075	5.6%
March	9,591,789	10,007,183	4.3%	24,879,894	26,157,258	5.1%
April	8,302,817	8,590,964	3.5%	33,182,711	34,748,222	4.7%
May	7,206,264	8,342,681	15.8%	40,388,975	43,090,903	6.7%
June	11,072,534	10,325,653	-6.7%	51,461,509	53,416,556	3.8%
July	8,123,382	10,055,341	23.8%	59,584,891	63,471,897	6.5%
August	8,382,925	9,627,107	14.8%	67,967,816	73,099,004	7.5%
September	9,635,666	10,473,285	8.7%	77,603,482	83,572,289	7.7%
October	8,661,770	9,158,117	5.7%	86,265,252	92,730,406	7.5%
November	7,624,434	8,645,048	13.4%	93,889,686	101,375,454	8.0%
December	9,127,061	10,370,361	13.6%	103,016,747	111,745,815	8.5%
Sour Cream & S.C. Dressing (Gallons)						
January	1,856,234	1,741,192	-6.2%	1,856,234	1,741,192	-6.2%
February	1,539,591	1,635,312	6.2%	3,395,825	3,376,504	-0.6%
March	1,930,206	2,131,919	10.5%	5,326,031	5,508,423	3.4%
April	1,723,508	1,853,342	7.5%	7,049,539	7,361,765	4.4%
May	1,785,134	1,836,477	2.9%	8,834,673	9,198,242	4.1%
June	1,866,733	1,957,657	4.9%	10,701,406	11,155,899	4.2%
July	1,744,998	1,942,709	11.3%	12,446,404	13,098,608	5.2%
August	1,744,148	1,858,592	6.6%	14,190,552	14,957,200	5.4%
September	1,766,418	2,097,105	18.7%	15,956,970	17,054,305	6.9%
October	1,816,532	2,007,359	10.5%	17,773,502	19,061,664	7.2%
November	1,892,667	2,174,795	14.9%	19,666,169	21,236,459	8.0%
December	2,033,400	2,267,018	11.5%	21,699,569	23,503,477	8.3%
Other Cream (Gallons) ¹						
January	2,347,235	2,354,784	0.3%	2,347,235	2,354,784	0.3%
February	2,516,642	2,725,580	8.3%	4,863,877	5,080,364	4.5%
March	3,625,242	3,087,097	-14.8%	8,489,119	8,167,461	-3.8%
April	2,807,052	2,953,357	5.2%	11,296,171	11,120,818	-1.6%
May	2,857,434	2,686,827	-6.0%	14,153,605	13,807,645	-2.4%
June	2,960,327	3,158,916	6.7%	17,113,932	16,966,561	-0.9%
July	2,939,520	3,154,753	7.3%	20,053,452	20,121,314	0.3%
August	2,758,670	2,922,500	5.9%	22,812,122	23,043,814	1.0%
September	2,561,908	2,998,572	17.0%	25,374,030	26,042,386	2.6%
October	2,693,110	3,354,007	24.5%	28,067,140	29,396,393	4.7%
November	2,829,312	3,247,191	14.8%	30,896,452	32,643,584	5.7%
December	2,994,355	3,133,380	4.6%	33,890,807	35,776,964	5.6%

Product and Month	By Month			Year-to-Date		
	2014	2015	% Change	2014	2015	% Change
	In Gallons or Pounds	In Gallons or Pounds		In Gallons or Pounds	In Gallons or Pounds	
Buttermilk (Gallons)						
January	722,913	1,000,419	38.4%	722,913	1,000,419	38.4%
February	718,708	1,139,828	58.6%	1,441,621	2,140,247	48.5%
March	799,083	1,079,002	35.0%	2,240,704	3,219,249	43.7%
April	793,782	989,299	24.6%	3,034,486	4,208,548	38.7%
May	788,572	855,238	8.5%	3,823,058	5,063,786	32.5%
June	759,217	910,904	20.0%	4,582,275	5,974,690	30.4%
July	818,105	870,369	6.4%	5,400,380	6,845,059	26.8%
August	760,045	837,141	10.1%	6,160,425	7,682,200	24.7%
September	717,311	899,713	25.4%	6,877,736	8,581,913	24.8%
October	785,115	854,868	8.9%	7,662,851	9,436,781	23.1%
November	809,495	892,823	10.3%	8,472,346	10,329,604	21.9%
December	921,962	1,023,197	11.0%	9,394,308	11,352,801	20.8%
Yogurt (Pounds)						
January	48,343,519	45,492,801	-5.9%	48,343,519	45,492,801	-5.9%
February	47,588,091	45,925,390	-3.5%	95,931,610	91,418,191	-4.7%
March	52,232,285	46,176,670	-11.6%	148,163,895	137,594,861	-7.1%
April	46,401,063	43,796,249	-5.6%	194,564,958	181,391,110	-6.8%
May	44,695,759	37,693,109	-15.7%	239,260,717	219,084,219	-8.4%
June	46,160,810	39,452,795	-14.5%	285,421,527	258,537,014	-9.4%
July	42,916,201	37,402,876	-12.8%	328,337,728	295,939,890	-9.9%
August	46,599,181	37,899,704	-18.7%	374,936,909	333,839,594	-11.0%
September	48,364,211	36,669,587	-24.2%	423,301,120	370,509,181	-12.5%
October	42,409,117	31,070,378	-26.7%	465,710,237	401,579,559	-13.8%
November	37,364,244	39,261,595	5.1%	503,074,481	440,841,154	-12.4%
December	40,910,793	25,065,160	-38.7%	543,985,274	465,906,314	-14.4%
Manufacturing Cream (Gallons)						
January	2,784,828	2,683,089	-3.7%	2,784,828	2,683,089	-3.7%
February	2,724,737	2,670,598	-2.0%	5,509,565	5,353,687	-2.8%
March	3,240,491	3,015,890	-6.9%	8,750,056	8,369,577	-4.3%
April	3,348,667	2,745,187	-18.0%	12,098,723	11,114,764	-8.1%
May	3,322,856	2,631,611	-20.8%	15,421,579	13,746,375	-10.9%
June	3,487,854	2,546,898	-27.0%	18,909,433	16,293,273	-13.8%
July	3,831,961	2,818,117	-26.5%	22,741,394	19,111,390	-16.0%
August	3,167,565	2,840,171	-10.3%	25,908,959	21,951,561	-15.3%
September	3,445,804	2,647,530	-23.2%	29,354,763	24,599,091	-16.2%
October	2,930,246	2,512,542	-14.3%	32,285,009	27,111,633	-16.0%
November	3,192,954	2,711,786	-15.1%	35,477,963	29,823,419	-15.9%
December	2,950,946	2,407,721	-18.4%	38,428,909	32,231,140	-16.1%

¹ Other Cream includes Cream, Whipping, Whipped (Cream Topping), Kefir, and Other Cream.

Manufacture of Selected Class 3 Products in California, by Month ¹ January 2014 - December 2015

Product and Month	By Month			Year-to-Date		
	2014	2015	% Change	2014	2015	% Change
	In Gallons	In Gallons		In Gallons	In Gallons	
Ice Cream						
January	9,861,308	6,023,643	-38.9%	9,861,308	6,023,643	-38.9%
February	9,324,576	7,155,646	-23.3%	19,185,884	13,179,289	-31.3%
March	11,285,521	11,471,445	1.6%	30,471,405	24,650,735	-19.1%
April	11,414,827	11,856,248	3.9%	41,886,232	36,506,983	-12.8%
May	11,358,285	12,744,601	12.2%	53,244,516	49,251,583	-7.5%
June	12,965,803	12,601,040	-2.8%	66,210,319	61,852,624	-6.6%
July	12,352,584	13,734,513	11.2%	78,562,904	75,587,137	-3.8%
August	11,597,605	12,562,744	8.3%	90,160,508	88,149,881	-2.2%
September	10,625,734	11,810,569	11.2%	100,786,242	99,960,450	-0.8%
October	11,620,304	11,213,775	-3.5%	112,406,547	111,174,225	-1.1%
November	9,713,359	8,275,593	-14.8%	122,119,906	119,449,818	-2.2%
December	6,880,939	6,642,941	-3.5%	129,000,844	126,092,758	-2.3%
Ice Milk ²						
January	1,479,796	1,420,189	-4.0%	1,479,796	1,420,189	-4.0%
February	1,497,594	1,662,531	11.0%	2,977,390	3,082,720	3.5%
March	1,878,649	2,314,499	23.2%	4,856,039	5,397,219	11.1%
April	1,973,518	2,192,745	11.1%	6,829,556	7,589,964	11.1%
May	2,076,556	1,955,602	-5.8%	8,906,112	9,545,566	7.2%
June	2,099,215	2,246,941	7.0%	11,005,327	11,792,508	7.2%
July	2,221,916	2,441,146	9.9%	13,227,242	14,233,653	7.6%
August	1,870,355	2,308,958	23.5%	15,097,597	16,542,611	9.6%
September	1,719,527	1,973,060	14.7%	16,817,125	18,515,672	10.1%
October	1,710,234	1,865,551	9.1%	18,527,359	20,381,222	10.0%
November	1,329,396	1,692,686	27.3%	19,856,755	22,073,908	11.2%
December	1,281,010	1,573,181	22.8%	21,137,765	23,647,089	11.9%
Sherbert						
January	254,462	84,108	-66.9%	254,462	84,108	-66.9%
February	252,577	262,353	3.9%	507,039	346,461	-31.7%
March	408,618	289,974	-29.0%	915,657	636,435	-30.5%
April	466,593	379,927	-18.6%	1,382,250	1,016,362	-26.5%
May	454,307	338,194	-25.6%	1,836,557	1,354,556	-26.2%
June	446,431	351,387	-21.3%	2,282,988	1,705,943	-25.3%
July	488,467	399,829	-18.1%	2,771,455	2,105,772	-24.0%
August	277,637	330,730	19.1%	3,049,092	2,436,502	-20.1%
September	336,432	445,344	32.4%	3,385,524	2,881,846	-14.9%
October	331,813	302,786	-8.7%	3,717,337	3,184,632	-14.3%
November	322,584	280,227	-13.1%	4,039,921	3,464,859	-14.2%
December	149,123	161,098	8.0%	4,189,044	3,625,957	-13.4%

Product and Month	By Month			Year-to-Date		
	2014	2015	%	2014	2015	%
	In Gallons	In Gallons	Change	In Gallons	In Gallons	Change
Total Frozen Products						
January	12,979,496	8,342,237	-35.7%	12,979,496	8,342,237	-35.7%
February	12,530,927	10,234,714	-18.3%	25,510,423	18,576,951	-27.2%
March	15,227,172	15,626,843	2.6%	40,737,594	34,203,794	-16.0%
April	15,581,759	16,077,999	3.2%	56,319,353	50,281,793	-10.7%
May	15,365,502	16,431,582	6.9%	71,684,853	66,713,374	-6.9%
June	17,277,831	16,824,399	-2.6%	88,962,684	83,537,774	-6.1%
July	16,963,708	18,373,196	8.3%	105,926,394	101,910,969	-3.8%
August	15,363,612	16,541,192	7.7%	121,290,002	118,452,161	-2.3%
September	13,834,878	15,439,691	11.6%	135,124,881	133,891,852	-0.9%
October	15,109,380	14,486,939	-4.1%	150,234,261	148,378,790	-1.2%
November	12,509,438	11,182,327	-10.6%	162,743,699	159,561,117	-2.0%
December	9,128,978	9,194,199	0.7%	171,872,676	168,755,315	-1.8%

¹ Data includes soft serve and shake mixes in appropriate categories as defined by butterfat standards.

² Includes light dairy dessert and nonfat ice cream.

Manufacture of Selected Class 4A Products in California, by Month January 2014 - December 2015

Product and Month	By Month			Year-to-Date		
	2014	2015	%	2014	2015	%
	In Pounds	In Pounds	Change	In Pounds	In Pounds	Change
Butter						
January	59,168,420	57,421,495	-3.0%	59,168,420	57,421,495	-3.0%
February	56,070,919	50,893,610	-9.2%	115,239,339	108,315,105	-6.0%
March	59,047,710	57,003,472	-3.5%	174,287,049	165,318,577	-5.1%
April	57,607,554	56,965,056	-1.1%	231,894,603	222,283,633	-4.1%
May	57,599,975	54,588,714	-5.2%	289,494,578	276,872,347	-4.4%
June	48,937,287	44,899,708	-8.3%	338,431,865	321,772,055	-4.9%
July	44,071,713	40,719,451	-7.6%	382,503,578	362,491,506	-5.2%
August	44,192,690	40,833,050	-7.6%	426,696,268	403,324,556	-5.5%
September	41,325,913	38,519,552	-6.8%	468,022,181	441,844,108	-5.6%
October	45,859,541	41,750,195	-9.0%	513,881,722	483,594,303	-5.9%
November	47,361,978	45,514,030	-3.9%	561,243,700	529,108,333	-5.7%
December	51,413,274	51,443,484	0.1%	612,656,974	580,551,817	-5.2%
Nonfat Dried Milk, Human Consumption						
January	54,910,013	63,823,492	16.2%	54,910,013	63,823,492	16.2%
February	68,463,863	59,748,246	-12.7%	123,373,876	123,571,738	0.2%
March	78,354,159	76,297,211	-2.6%	201,728,035	199,868,949	-0.9%
April	65,993,486	76,689,115	16.2%	267,721,521	276,558,064	3.3%
May	62,327,186	69,965,288	12.3%	330,048,707	346,523,352	5.0%
June	56,362,058	58,645,930	4.1%	386,410,765	405,169,282	4.9%
July	78,180,380	57,045,607	-27.0%	464,591,145	462,214,889	-0.5%
August	42,425,066	44,767,333	5.5%	507,016,211	506,982,222	0.0%
September	43,720,641	48,691,283	11.4%	550,736,852	555,673,505	0.9%
October	47,353,677	45,530,171	-3.9%	598,090,529	601,203,676	0.5%
November	61,144,650	47,908,702	-21.6%	659,235,179	649,112,378	-1.5%
December	59,809,482	53,053,064	-11.3%	719,044,661	702,165,442	-2.3%
Other Dry Milk Products ¹						
January	45,313,011	29,824,050	-34.2%	45,313,011	29,824,050	-34.2%
February	24,832,777	28,385,208	14.3%	70,145,788	58,209,258	-17.0%
March	26,822,907	23,508,070	-12.4%	96,968,695	81,717,328	-15.7%
April	36,714,982	21,755,864	-40.7%	133,683,677	103,473,192	-22.6%
May	45,602,475	25,740,163	-43.6%	179,286,152	129,213,355	-27.9%
June	39,808,084	24,300,939	-39.0%	219,094,236	153,514,294	-29.9%
July	12,780,706	20,744,537	62.3%	231,874,942	174,258,831	-24.8%
August	40,419,512	28,243,377	-30.1%	272,294,454	202,502,208	-25.6%
September	33,463,847	18,868,443	-43.6%	305,758,301	221,370,651	-27.6%
October	32,847,253	24,167,594	-26.4%	338,605,554	245,538,245	-27.5%
November	21,479,740	28,133,667	31.0%	360,085,294	273,671,912	-24.0%
December	28,978,814	30,019,862	3.6%	389,064,108	303,691,774	-21.9%

Product and Month	By Month			Year-to-Date		
	2014	2015	% Change	2014	2015	% Change
	In Pounds	In Pounds		In Pounds	In Pounds	
Condensed & Evaporated Milk ²						
January	93,470,423	76,248,878	-18.4%	93,470,423	76,248,878	-18.4%
February	93,419,504	76,308,237	-18.3%	186,889,927	152,557,115	-18.4%
March	102,144,181	91,607,803	-10.3%	289,034,108	244,164,918	-15.5%
April	99,164,746	89,544,313	-9.7%	388,198,854	333,709,231	-14.0%
May	92,574,155	87,741,228	-5.2%	480,773,009	421,450,459	-12.3%
June	91,768,240	84,378,158	-8.1%	572,541,249	505,828,617	-11.7%
July	90,514,005	83,276,888	-8.0%	663,055,254	589,105,505	-11.2%
August	88,926,449	91,543,753	2.9%	751,981,703	680,649,258	-9.5%
September	86,122,346	83,051,341	-3.6%	838,104,049	763,700,599	-8.9%
October	92,764,836	81,862,729	-11.8%	930,868,885	845,563,328	-9.2%
November	85,916,572	71,979,463	-16.2%	1,016,785,457	917,542,791	-9.8%
December	80,897,281	71,242,530	-11.9%	1,097,682,738	988,785,321	-9.9%

¹ Other Dry Milk Products include: Dry Whole Milk; Dry Buttermilk; Skim Milk Powder (30-40% Protein); Skim Milk Powder Blends (Fat-Filled Powder); Milk Protein Concentrate, Dry; Milk Protein Isolate, Dry (90% Protein); Casein, Dry; Caseinates, Dry; Dry Nonfat Milk (Animal Feed); and other Dry Milk Products.

² Includes Condensed Skim Milk and Whole (Sweetened and Unsweetened); Condensed Evaporated Buttermilk; Evaporated Skim and Whole; Condensed Premix Skim and Cream; Other Condensed and Evaporated Milk, Ultrafiltered Milk.

Manufacture of Selected Class 4B Products in California, by Month January 2014 - December 2015

Product and Month	By Month			Year-to-Date		
	2014	2015	%	2014	2015	%
	In Pounds	In Pounds	Change	In Pounds	In Pounds	Change
Monterey Cheese						
January	22,745,554	23,685,777	4.1%	22,745,554	23,685,777	4.1%
February	19,160,833	20,771,343	8.4%	41,906,387	44,457,120	6.1%
March	21,888,879	26,383,609	20.5%	63,795,266	70,840,729	11.0%
April	19,675,802	25,300,830	28.6%	83,471,068	96,141,559	15.2%
May	24,263,380	26,383,543	8.7%	107,734,448	122,525,102	13.7%
June	22,384,426	22,391,023	0.0%	130,118,874	144,916,125	11.4%
July	22,661,583	23,583,346	4.1%	152,780,457	168,499,471	10.3%
August	23,976,201	26,985,988	12.6%	176,756,658	195,485,459	10.6%
September	24,102,774	24,576,477	2.0%	200,859,432	220,061,936	9.6%
October	22,700,628	26,366,536	16.1%	223,560,060	246,428,472	10.2%
November	25,329,639	23,454,887	-7.4%	248,889,699	269,883,359	8.4%
December	22,350,973	23,596,838	5.6%	271,240,672	293,480,197	8.2%
Cheddar Cheese						
January	35,882,307	31,954,824	-10.9%	35,882,307	31,954,824	-10.9%
February	30,997,478	29,932,387	-3.4%	66,879,785	61,887,211	-7.5%
March	33,861,469	29,777,585	-12.1%	100,741,254	91,664,796	-9.0%
April	35,182,508	30,984,183	-11.9%	135,923,762	122,648,979	-9.8%
May	30,510,360	30,374,905	-0.4%	166,434,122	153,023,884	-8.1%
June	30,681,099	32,245,611	5.1%	197,115,221	185,269,495	-6.0%
July	30,747,034	31,281,387	1.7%	227,862,255	216,550,882	-5.0%
August	28,590,965	27,289,744	-4.6%	256,453,220	243,840,626	-4.9%
September	28,336,264	28,038,533	-1.1%	284,789,484	271,879,159	-4.5%
October	32,064,091	27,013,329	-15.8%	316,853,575	298,892,488	-5.7%
November	27,058,439	28,484,840	5.3%	343,912,014	327,377,328	-4.8%
December	31,928,754	31,911,640	-0.1%	375,840,768	359,288,968	-4.4%
Mozzarella Cheese						
January	118,810,728	125,732,750	5.8%	118,810,728	125,732,750	5.8%
February	111,573,502	111,731,013	0.1%	230,384,230	237,463,763	3.1%
March	119,862,223	122,371,835	2.1%	350,246,453	359,835,598	2.7%
April	123,214,552	119,869,991	-2.7%	473,461,005	479,705,589	1.3%
May	123,968,193	124,956,107	0.8%	597,429,198	604,661,696	1.2%
June	116,543,879	117,555,088	0.9%	713,973,077	722,216,784	1.2%
July	119,640,490	121,995,052	2.0%	833,613,567	844,211,836	1.3%
August	115,563,733	108,267,880	-6.3%	949,177,300	952,479,716	0.3%
September	116,298,152	110,257,818	-5.2%	1,065,475,452	1,062,737,534	-0.3%
October	124,251,741	116,833,547	-6.0%	1,189,727,193	1,179,571,081	-0.9%
November	122,543,843	120,212,591	-1.9%	1,312,271,036	1,299,783,672	-1.0%
December	129,530,725	130,139,962	0.5%	1,441,801,761	1,429,923,634	-0.8%

Product and Month	By Month			Year-to-Date		
	2014	2015	% Change	2014	2015	% Change
	In Pounds	In Pounds		In Pounds	In Pounds	
Hispanic Cheese						
January	10,750,609	10,388,246	-3.4%	10,750,609	10,388,246	-3.4%
February	8,850,939	9,942,939	12.3%	19,601,548	20,331,185	3.7%
March	11,973,719	11,099,458	-7.3%	31,575,267	31,430,643	-0.5%
April	9,860,735	10,159,927	3.0%	41,436,002	41,590,570	0.4%
May	11,032,687	10,244,064	-7.1%	52,468,689	51,834,634	-1.2%
June	11,172,387	10,223,546	-8.5%	63,641,076	62,058,180	-2.5%
July	11,849,782	9,898,992	-16.5%	75,490,858	71,957,172	-4.7%
August	11,852,015	10,013,670	-15.5%	87,342,873	81,970,842	-6.2%
September	10,965,865	10,228,634	-6.7%	98,308,738	92,199,476	-6.2%
October	11,957,917	9,745,076	-18.5%	110,266,655	101,944,552	-7.5%
November	9,791,955	9,777,468	-0.1%	120,058,610	111,722,020	-6.9%
December	10,452,608	10,088,822	-3.5%	130,511,218	121,810,842	-6.7%
Other Cheeses ¹						
January	19,862,523	18,292,895	-7.9%	19,862,523	18,292,895	-7.9%
February	17,554,557	17,867,632	1.8%	37,417,080	36,160,527	-3.4%
March	21,443,632	22,321,943	4.1%	58,860,712	58,482,470	-0.6%
April	18,526,017	18,240,934	-1.5%	77,386,729	76,723,404	-0.9%
May	18,099,579	20,424,971	12.8%	95,486,308	97,148,375	1.7%
June	18,381,368	20,414,968	11.1%	113,867,676	117,563,343	3.2%
July	17,790,171	18,270,213	2.7%	131,657,847	135,833,556	3.2%
August	17,305,963	18,333,045	5.9%	148,963,810	154,166,601	3.5%
September	19,023,673	19,959,770	4.9%	167,987,483	174,126,371	3.7%
October	17,798,591	19,394,597	9.0%	185,786,074	193,520,968	4.2%
November	19,376,328	19,761,477	2.0%	205,162,402	213,282,445	4.0%
December	20,184,747	20,783,532	3.0%	225,347,149	234,065,977	3.9%
Total Cheese						
January	208,051,721	210,054,492	1.0%	208,051,721	210,054,492	1.0%
February	188,137,309	190,245,314	1.1%	396,189,030	400,299,806	1.0%
March	209,029,922	211,954,430	1.4%	605,218,952	612,254,236	1.2%
April	206,459,614	204,555,865	-0.9%	811,678,566	816,810,101	0.6%
May	207,874,199	212,383,590	2.2%	1,019,552,765	1,029,193,691	0.9%
June	199,163,159	202,830,236	1.8%	1,218,715,924	1,232,023,927	1.1%
July	202,689,060	205,028,990	1.2%	1,421,404,984	1,437,052,917	1.1%
August	197,288,877	190,890,327	-3.2%	1,618,693,861	1,627,943,244	0.6%
September	198,726,728	193,061,232	-2.9%	1,817,420,589	1,821,004,476	0.2%
October	208,772,968	199,353,085	-4.5%	2,026,193,557	2,020,357,561	-0.3%
November	204,100,204	201,691,263	-1.2%	2,230,293,761	2,222,048,824	-0.4%
December	214,447,807	216,520,794	1.0%	2,444,741,568	2,438,569,618	-0.3%

Product and Month	By Month			Year-to-Date		
	2014	2015	% Change	2014	2015	% Change
	In Pounds	In Pounds		In Pounds	In Pounds	
Whey Protein (Human), Concentrates and Isolates						
January	14,505,014	10,575,417	-27.1%	14,505,014	10,575,417	-27.1%
February	13,041,830	9,101,045	-30.2%	27,546,844	19,676,462	-28.6%
March	14,536,977	10,645,712	-26.8%	42,083,821	30,322,174	-27.9%
April	15,170,544	10,288,817	-32.2%	57,254,365	40,610,991	-29.1%
May	15,025,724	10,774,446	-28.3%	72,280,089	51,385,437	-28.9%
June	13,502,687	9,657,293	-28.5%	85,782,776	61,042,730	-28.8%
July	14,221,322	10,484,876	-26.3%	100,004,098	71,527,606	-28.5%
August	15,049,233	9,879,027	-34.4%	115,053,331	81,406,633	-29.2%
September	13,186,243	9,328,680	-29.3%	128,239,574	90,735,313	-29.2%
October	15,262,444	9,491,681	-37.8%	143,502,018	100,226,994	-30.2%
November	14,879,465	9,177,369	-38.3%	158,381,483	109,404,363	-30.9%
December	14,952,586	9,700,644	-35.1%	173,334,069	119,105,007	-31.3%
Other Dry Whey Products ²						
January	85,086,716	75,972,846	-10.7%	85,086,716	75,972,846	-10.7%
February	80,200,529	69,046,796	-13.9%	165,287,245	145,019,642	-12.3%
March	91,611,404	76,764,011	-16.2%	256,898,649	221,783,653	-13.7%
April	92,433,413	77,131,015	-16.6%	349,332,062	298,914,668	-14.4%
May	96,203,838	78,310,108	-18.6%	445,535,900	377,224,776	-15.3%
June	88,973,558	74,111,751	-16.7%	534,509,458	451,336,527	-15.6%
July	91,609,713	74,863,169	-18.3%	626,119,171	526,199,696	-16.0%
August	85,643,184	75,642,779	-11.7%	711,762,355	601,842,475	-15.4%
September	83,915,382	75,177,402	-10.4%	795,677,737	677,019,877	-14.9%
October	82,521,812	74,849,304	-9.3%	878,199,549	751,869,181	-14.4%
November	77,700,123	75,869,628	-2.4%	955,899,672	827,738,809	-13.4%
December	82,316,557	78,774,813	-4.3%	1,038,216,229	906,513,622	-12.7%
Lactose Powder, Human and Animal						
January	31,651,206	29,562,287	-6.6%	31,651,206	29,562,287	-6.6%
February	29,192,883	26,887,675	-7.9%	60,844,089	56,449,962	-7.2%
March	28,875,398	30,225,805	4.7%	89,719,487	86,675,767	-3.4%
April	28,415,014	29,328,373	3.2%	118,134,501	116,004,140	-1.8%
May	30,371,078	30,525,485	0.5%	148,505,579	146,529,625	-1.3%
June	30,205,502	28,868,202	-4.4%	178,711,081	175,397,827	-1.9%
July	30,760,320	29,436,966	-4.3%	209,471,401	204,834,793	-2.2%
August	29,887,287	28,415,287	-4.9%	239,358,688	233,250,080	-2.6%
September	29,394,938	26,934,980	-8.4%	268,753,626	260,185,060	-3.2%
October	30,809,171	26,270,971	-14.7%	299,562,797	286,456,031	-4.4%
November	29,812,895	25,083,508	-15.9%	329,375,692	311,539,539	-5.4%
December	30,171,237	27,493,981	-8.9%	359,546,929	339,033,520	-5.7%

¹ Other Cheese includes all cheeses not accounted for in categories listed.

² Includes Whey Protein Fractions; Permeate, On or Off Farm UF or MPC product (Animal & Human); Deproteinized Whey; Delactose Permeate Whey; Permeate, Dry, Finished Product; Reduced Lactose Whey (Animal & Human); Reduced Minerals Whey (Animal & Human); Concentrated Whey (Sweet Type & Acid-Type, Pounds, Solids, Animal & Human); Whey Protein Concentrate (Animal); Dry Whey (Human and Animal).