



March 1, 2013

Ms. Candace Gates, Chief
Dairy Marketing Branch
California Dept. of Food & Agriculture
1220 N Street
Sacramento, CA 95814

Dear Ms. Gates:

Dairy Farmers of America respectfully submits the following alternative proposal as it pertains to the public hearing scheduled for April 4, 2013.

The specific changes are to the rates and miles established as transportation allowances for the four different receiving areas listed below.

Our proposal requests the following changes to Section 921.5 of the Pooling Plan:

- (a) For plants located in the Bay Area receiving area, which shall consist of the counties of Alameda, Contra Costa, Santa Clara, Santa Cruz, San Francisco, and San Mateo:
 - (1) From zero through 78 miles \$0.48 per CWT
 - Over 78 miles through 139 miles \$0.55 per CWT
 - Over 139 miles \$0.72 per CWT

- (b) For plants located in the Sacramento receiving area, which shall consist of the County of Sacramento:
 - (1) From zero through 59 miles \$0.17 per CWT
 - Over 59 miles \$0.23 per CWT

- (d) For plants located in the North Bay receiving area, which shall consist of the counties of Marin, Solano and Sonoma:
 - (1) From zero through 45 miles \$0.23 per CWT
 - Over 45 miles through 96 miles \$0.37 per CWT
 - Over 96 miles \$0.52 per CWT

- (e) For plants located in the Southern California receiving area, which shall consist of the counties of Los Angeles, Orange, Riverside, San Bernardino and Ventura:
 - (1) From the Counties of Riverside and San Bernardino:
 - From zero through 45 miles \$0.15 per CWT
 - Over 45 miles through 93 miles \$0.30 per CWT
 - Over 93 miles \$0.46 per CWT

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(2) From California's 56 other counties:

From zero through 79 miles	\$0.15 per CWT
Over 79 miles through 99 miles	\$0.46 per CWT
Over 99 miles through 119 miles	\$0.67 per CWT
Over 119 miles	\$0.84 per CWT

The above numbers are reflective of higher operating costs as well as some historical changes to the pattern of milk shipments.

Sincerely,

A handwritten signature in cursive script that reads 'Gary M. Stueve'.

Gary M. Stueve
V.P. Operations
Dairy Farmers of America
Western Area

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