

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2016
California Jersey

Dairy ID Number	California Jersey Averages	1	2	3	4	5	6	7	8
Feed Costs									
a. Dry Roughage	\$27.16	\$43.28	\$39.03	\$32.11	\$41.55	\$37.17	\$24.49	\$30.68	\$40.75
b. Wet Feed & Wet Roughage	\$41.13	\$14.22	\$34.53	\$56.25	\$46.00	\$42.10	\$50.05	\$53.53	\$28.84
c. Concentrates	\$89.63	\$103.99	\$102.03	\$89.20	\$49.68	\$78.54	\$83.47	\$83.46	\$91.11
d. Minerals & Supplements	\$12.79	\$0.21	\$18.84	\$12.69	\$6.93	\$8.40	\$25.80	\$12.41	\$10.23
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$170.71	\$161.71	\$194.42	\$190.25	\$144.17	\$166.21	\$183.80	\$180.08	\$170.94
Total Feed Costs (\$/cwt.)	\$10.25	\$7.96	\$11.46	\$9.81	\$11.08	\$11.06	\$10.98	\$10.29	\$10.50
Total Hired Labor	\$31.89	\$33.06	\$35.14	\$53.98	\$27.81	\$25.85	\$36.30	\$33.37	\$29.00
Total Hired Labor Costs (\$/cwt.)	\$1.91	\$1.63	\$2.07	\$2.78	\$2.14	\$1.72	\$2.17	\$1.91	\$1.78
Total Herd Replacement	\$45.08	\$50.15	\$56.24	\$100.22	\$40.73	\$44.16	\$54.13	\$22.05	\$49.12
Total Replacement Costs (\$/cwt.)	\$2.71	\$2.47	\$3.31	\$5.17	\$3.13	\$2.94	\$3.23	\$1.26	\$3.02
Total Operating Costs	\$63.94	\$60.22	\$75.58	\$54.72	\$40.79	\$57.17	\$61.48	\$67.16	\$64.22
Total Operating Costs (\$/cwt.)	\$3.84	\$2.97	\$4.46	\$2.82	\$3.14	\$3.80	\$3.67	\$3.84	\$3.94
Total Milk Marketing Costs	\$9.79	\$10.62	\$9.06	\$10.00	\$6.48	\$7.66	\$9.57	\$8.95	\$11.46
Total Milk Marketing Costs (\$/cwt.)	\$0.59	\$0.52	\$0.53	\$0.52	\$0.50	\$0.51	\$0.57	\$0.51	\$0.70
Total Cost (\$/Cow/Month)	\$321.41	\$315.75	\$370.44	\$409.18	\$259.98	\$301.05	\$345.28	\$311.62	\$324.73
Total Cost (\$/cwt)	\$19.29	\$15.55	\$21.84	\$21.09	\$19.98	\$20.03	\$20.62	\$17.80	\$19.94
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	16.66	20.31	16.97	19.40	13.01	15.03	16.74	17.50	16.28
b. Lbs Milk Sold/milk cow/day	63.17	73.12	63.51	70.77	50.03	56.76	59.80	66.41	61.94
c. Gross Milk Receipts (\$/cwt)	\$15.60	\$13.73	\$15.12	\$15.89	\$15.64	\$15.51	\$15.28	\$15.53	\$15.60
d. Mailbox Price (\$/cwt)	\$15.70	\$13.18	\$15.25	\$15.95	\$15.62	\$15.66	\$15.77	\$15.54	\$15.97
f. Income Over Feed Cost (\$/cwt)	\$5.46	\$5.21	\$3.79	\$6.14	\$4.54	\$4.60	\$4.79	\$5.26	\$5.47
g. Fat Test %	4.71%	3.94%	4.53%	4.81%	4.76%	4.60%	4.48%	4.73%	4.72%
h. SNF Test %	9.37%	9.20%	9.27%	9.27%	9.30%	9.35%	9.32%	9.22%	9.39%
Related Data									
a. Percent Dry Cows	13%	8%	12%	10%	14%	13%	8%	13%	13%
b. Yearly Cull Rate	48%	48%	57%	93%	43%	41%	45%	72%	42%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.04	\$0.06	\$0.04	\$0.02	\$0.05	\$0.20	\$0.02	\$0.03	\$0.21
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$252.46	\$250.55	\$286.33	\$288.99	\$282.47	\$235.00	\$250.00	\$289.00	\$285.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$257.08	\$219.19	\$289.24	\$252.04	\$253.81	\$226.32	\$246.76	\$250.35	\$256.45
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.38	33.82	30.54	28.99	16.55	28.41	31.37	28.34	29.54
g. Milkers (\$/hr with benefits & taxes)	\$15.11	\$13.23	\$15.98	\$19.32	\$14.89	\$12.82	\$15.36	\$22.19	\$13.95
h. Total Labor (\$/hr)	\$16.82	\$13.55	\$16.44	\$20.32	\$14.63	\$16.28	\$15.20	\$21.51	\$14.47
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.12	\$5.61	\$6.95	\$6.68	\$5.21	\$6.02	\$6.43	\$6.47	\$6.15
j. Milk Cow Feed Costs (\$/cwt.)	\$9.69	\$7.67	\$10.94	\$9.44	\$10.42	\$10.61	\$10.76	\$9.74	\$9.93

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2016
California Jersey

Dairy ID Number	9	10	11	12	13	14	15	16
Feed Costs								
a. Dry Roughage	\$46.10	\$29.74	\$32.53	\$6.40	\$8.24	\$42.82	\$42.44	\$18.47
b. Wet Feed & Wet Roughage	\$27.16	\$32.70	\$38.10	\$52.47	\$55.03	\$26.55	\$39.40	\$38.58
c. Concentrates	\$96.86	\$100.18	\$83.74	\$95.60	\$74.75	\$99.00	\$82.37	\$101.63
d. Minerals & Supplements	\$4.55	\$11.16	\$12.00	\$10.44	\$16.39	\$0.18	\$31.22	\$14.00
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$174.66	\$173.79	\$166.36	\$164.91	\$154.41	\$168.54	\$195.43	\$172.68
Total Feed Costs (\$/cwt.)	\$10.47	\$10.32	\$9.78	\$9.37	\$12.17	\$9.81	\$10.61	\$9.37
Total Hired Labor	\$38.45	\$30.43	\$33.22	\$40.80	\$26.86	\$27.26	\$33.94	\$28.00
Total Hired Labor Costs (\$/cwt.)	\$2.31	\$1.81	\$1.95	\$2.32	\$2.12	\$1.59	\$1.84	\$1.52
Total Herd Replacement	\$57.80	\$50.69	\$42.23	\$42.09	\$25.96	\$59.18	\$51.88	\$48.81
Total Replacement Costs (\$/cwt.)	\$3.47	\$3.01	\$2.48	\$2.39	\$2.05	\$3.44	\$2.82	\$2.65
Total Operating Costs	\$64.80	\$60.26	\$65.13	\$58.14	\$45.03	\$50.35	\$74.81	\$85.82
Total Operating Costs (\$/cwt.)	\$3.89	\$3.58	\$3.83	\$3.30	\$3.55	\$2.93	\$4.06	\$4.66
Total Milk Marketing Costs	\$8.97	\$13.00	\$7.76	\$7.19	\$13.25	\$10.44	\$7.27	\$9.59
Total Milk Marketing Costs (\$/cwt.)	\$0.54	\$0.77	\$0.46	\$0.41	\$1.04	\$0.61	\$0.39	\$0.52
Total Cost (\$/Cow/Month)	\$344.69	\$328.16	\$314.71	\$313.13	\$265.51	\$315.76	\$363.33	\$344.89
Total Cost (\$/cwt)	\$20.67	\$19.49	\$18.49	\$17.80	\$20.93	\$18.38	\$19.72	\$18.72
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt.)	16.67	16.84	17.02	17.59	12.69	17.18	18.42	18.43
b. Lbs Milk Sold/milk cow/day	65.53	61.83	66.14	70.67	48.67	62.01	68.76	68.94
c. Gross Milk Receipts (\$/cwt)	\$15.44	\$15.66	\$15.58	\$15.30	\$16.26	\$15.21	\$15.55	\$15.78
d. Mailbox Price (\$/cwt)	\$15.50	\$15.10	\$15.78	\$15.57	\$16.16	\$15.60	\$15.88	\$16.05
f. Income Over Feed Cost (\$/cwt)	\$5.03	\$4.78	\$6.01	\$6.20	\$3.99	\$5.79	\$5.28	\$6.68
g. Fat Test %	4.66%	4.75%	4.73%	4.60%	4.99%	4.56%	4.60%	4.77%
h. SNF Test %	9.36%	9.35%	9.31%	9.33%	9.50%	9.33%	9.35%	9.50%
Related Data								
a. Percent Dry Cows	16%	10%	15%	18%	14%	9%	12%	12%
b. Yearly Cull Rate	65%	46%	55%	41%	27%	83%	46%	39%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.03	\$0.03	\$0.02	\$0.04	\$0.03	\$0.02	\$0.03	\$0.02
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$227.02	\$234.73	\$278.81	\$0.00	\$0.00	\$247.32	\$279.78	\$223.50
e. Grain, Mnrls & Splmnts (\$/ton)	\$298.35	\$275.78	\$247.43	\$251.15	\$236.21	\$268.20	\$298.63	\$241.89
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.94	29.10	28.97	32.66	28.42	26.35	27.64	35.32
g. Milkers (\$/hr with benefits & taxes)	\$15.48	\$13.01	\$17.18	\$15.94	\$14.65	\$14.43	\$13.46	\$15.52
h. Total Labor (\$/hr)	\$18.64	\$13.88	\$18.83	\$19.34	\$16.87	\$14.70	\$15.15	\$16.56
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.32	\$6.09	\$6.06	\$6.11	\$5.50	\$5.87	\$6.98	\$6.20
j. Milk Cow Feed Costs (\$/cwt.)	\$9.65	\$9.84	\$9.17	\$8.65	\$11.30	\$9.46	\$10.15	\$9.00