

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2016
California Jersey

Dairy ID Number	Averages	1	2	3	4	5	6	7	8
Feed Costs	California Jersey								
a. Dry Roughage	\$31.84	\$57.22	\$43.02	\$29.08	\$34.43	\$47.63	\$42.01	\$7.51	\$13.78
b. Wet Feed & Wet Roughage	\$39.44	\$28.45	\$40.80	\$50.55	\$52.44	\$49.20	\$35.37	\$46.73	\$48.86
c. Concentrates	\$90.07	\$99.41	\$83.65	\$81.70	\$86.99	\$46.91	\$91.67	\$100.91	\$85.38
d. Minerals & Supplements	\$12.84	\$4.55	\$8.18	\$10.74	\$11.26	\$6.98	\$21.03	\$9.04	\$18.70
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$174.19	\$189.64	\$175.65	\$172.07	\$185.12	\$150.73	\$190.08	\$164.20	\$166.73
Total Feed Costs (\$/cwt.)	\$10.63	\$11.87	\$10.46	\$9.89	\$9.62	\$12.33	\$11.16	\$9.47	\$12.98
Total Hired Labor	\$32.58	\$31.92	\$34.57	\$31.12	\$50.82	\$28.45	\$33.34	\$43.20	\$28.75
Total Hired Labor Costs (\$/cwt.)	\$1.99	\$2.00	\$2.06	\$1.79	\$2.64	\$2.33	\$1.96	\$2.49	\$2.24
Total Herd Replacement	\$47.98	\$57.49	\$44.84	\$28.29	\$101.09	\$41.90	\$58.52	\$52.82	\$25.05
Total Replacement Costs (\$/cwt.)	\$2.93	\$3.60	\$2.67	\$1.63	\$5.25	\$3.43	\$3.44	\$3.05	\$1.95
Total Operating Costs	\$61.07	\$59.31	\$68.17	\$59.98	\$47.04	\$43.18	\$70.28	\$66.97	\$48.88
Total Operating Costs (\$/cwt.)	\$3.73	\$3.71	\$4.06	\$3.45	\$2.44	\$3.53	\$4.13	\$3.86	\$3.81
Total Milk Marketing Costs	\$9.23	\$8.80	\$7.67	\$7.05	\$9.83	\$6.22	\$5.38	\$7.03	\$10.53
Total Milk Marketing Costs (\$/cwt.)	\$0.56	\$0.55	\$0.46	\$0.41	\$0.51	\$0.51	\$0.32	\$0.41	\$0.82
Total Cost (\$/Cow/Month)	\$325.05	\$347.16	\$330.90	\$298.50	\$393.90	\$270.48	\$357.59	\$334.21	\$279.95
Total Cost (\$/cwt)	\$19.84	\$21.73	\$19.71	\$17.15	\$20.46	\$22.13	\$20.99	\$19.27	\$21.80
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	16.38	15.98	16.79	17.40	19.25	12.22	17.03	17.34	12.84
b. Lbs Milk Sold/milk cow/day	62.42	62.33	65.17	66.86	72.01	47.28	63.07	70.43	47.61
c. Gross Milk Receipts (\$/cwt)	\$16.61	\$16.73	\$16.48	\$16.46	\$16.90	\$16.79	\$16.16	\$16.28	\$17.56
d. Mailbox Price (\$/cwt)	\$16.85	\$17.00	\$16.75	\$16.77	\$17.19	\$16.93	\$16.60	\$16.74	\$17.89
f. Income Over Feed Cost (\$/cwt)	\$6.22	\$5.12	\$6.28	\$6.88	\$7.58	\$4.60	\$5.44	\$7.27	\$4.91
g. Fat Test %	4.82%	4.88%	4.80%	4.81%	4.94%	4.93%	4.67%	4.69%	5.21%
h. SNF Test %	9.39%	9.41%	9.31%	9.25%	9.24%	9.35%	9.25%	9.40%	9.54%
Related Data									
a. Percent Dry Cows	13%	16%	15%	14%	12%	15%	11%	19%	11%
b. Yearly Cull Rate	48%	64%	51%	72%	95%	42%	58%	46%	25%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.04	\$0.03	\$0.02	\$0.04	\$0.03	\$0.05	\$0.04	\$0.05	\$0.03
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$273.84	\$275.00	\$273.44	\$291.77	\$292.05	\$318.00	\$288.00	\$0.00	\$0.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$255.06	\$303.59	\$256.73	\$227.35	\$239.84	\$257.44	\$293.43	\$242.31	\$252.47
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.85	25.99	26.10	30.63	29.97	15.44	27.77	34.99	29.64
g. Milkers (\$/hr with benefits & taxes)	\$15.41	\$15.40	\$17.04	\$22.89	\$19.34	\$15.54	\$15.27	\$16.27	\$14.36
h. Total Labor (\$/hr)	\$17.05	\$18.57	\$18.61	\$21.69	\$20.09	\$14.95	\$16.36	\$19.96	\$16.46
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.25	\$6.84	\$6.23	\$6.24	\$6.62	\$5.46	\$6.72	\$6.12	\$5.83
j. Milk Cow Feed Costs (\$/cwt.)	\$10.02	\$10.97	\$9.57	\$9.33	\$9.20	\$11.56	\$10.65	\$8.69	\$12.25

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Dairy ID Number	9	10	11	12	13	14	15	16
Feed Costs								
a. Dry Roughage	\$37.11	\$54.56	\$33.89	\$37.91	\$25.10	\$52.67	\$22.72	\$45.53
b. Wet Feed & Wet Roughage	\$46.52	\$17.26	\$38.36	\$32.98	\$49.80	\$19.45	\$36.47	\$28.69
c. Concentrates	\$77.54	\$100.54	\$101.52	\$85.10	\$81.31	\$96.49	\$93.73	\$87.04
d. Minerals & Supplements	\$9.08	\$0.27	\$10.82	\$9.20	\$34.03	\$35.50	\$13.59	\$0.22
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$170.25	\$172.63	\$184.59	\$165.19	\$190.23	\$204.11	\$166.51	\$161.48
Total Feed Costs (\$/cwt.)	\$11.42	\$8.63	\$10.75	\$10.91	\$11.55	\$10.81	\$9.50	\$9.87
Total Hired Labor	\$30.06	\$28.82	\$27.87	\$30.79	\$31.78	\$36.79	\$33.53	\$24.59
Total Hired Labor Costs (\$/cwt.)	\$2.02	\$1.44	\$1.62	\$2.03	\$1.93	\$1.95	\$1.91	\$1.50
Total Herd Replacement	\$45.81	\$47.31	\$52.08	\$46.60	\$56.69	\$53.73	\$50.11	\$78.70
Total Replacement Costs (\$/cwt.)	\$3.07	\$2.36	\$3.03	\$3.08	\$3.44	\$2.85	\$2.86	\$4.81
Total Operating Costs	\$53.98	\$60.61	\$56.35	\$58.07	\$64.46	\$62.96	\$72.97	\$56.74
Total Operating Costs (\$/cwt.)	\$3.62	\$3.03	\$3.28	\$3.83	\$3.92	\$3.34	\$4.16	\$3.47
Total Milk Marketing Costs	\$7.64	\$10.49	\$14.35	\$10.55	\$9.41	\$7.62	\$9.20	\$10.16
Total Milk Marketing Costs (\$/cwt.)	\$0.51	\$0.52	\$0.84	\$0.70	\$0.57	\$0.40	\$0.53	\$0.62
Total Cost (\$/Cow/Month)	\$307.74	\$319.86	\$335.24	\$311.21	\$352.57	\$365.21	\$332.33	\$331.67
Total Cost (\$/cwt)	\$20.64	\$15.99	\$19.52	\$20.55	\$21.41	\$19.35	\$18.96	\$20.28
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt.)	14.91	20.01	17.18	15.14	16.46	18.88	17.52	16.36
b. Lbs Milk Sold/milk cow/day	56.21	73.71	63.01	56.07	60.15	69.24	68.37	61.39
c. Gross Milk Receipts (\$/cwt)	\$16.54	\$14.74	\$16.45	\$17.16	\$16.42	\$16.46	\$16.61	\$16.15
d. Mailbox Price (\$/cwt)	\$16.79	\$14.16	\$15.87	\$17.73	\$16.98	\$16.86	\$16.96	\$16.51
f. Income Over Feed Cost (\$/cwt)	\$5.37	\$5.54	\$5.13	\$6.82	\$5.42	\$6.04	\$7.46	\$6.63
g. Fat Test %	4.72%	4.06%	4.78%	5.07%	4.65%	4.67%	4.83%	4.65%
h. SNF Test %	9.37%	9.23%	9.35%	9.45%	9.35%	9.35%	9.44%	9.36%
Related Data								
a. Percent Dry Cows	13%	11%	10%	11%	10%	10%	15%	12%
b. Yearly Cull Rate	39%	43%	49%	43%	48%	48%	39%	87%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.20	\$0.07	\$0.03	\$0.01	\$0.02	\$0.02	\$0.02	\$0.05
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$235.00	\$282.20	\$261.03	\$285.00	\$250.00	\$283.01	\$268.27	\$286.73
e. Grain, Mnrls & Splmnts (\$/ton)	\$223.30	\$217.69	\$260.29	\$253.74	\$260.18	\$303.54	\$239.60	\$248.02
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.65	33.68	31.02	27.10	32.01	31.28	34.36	25.96
g. Milkers (\$/hr with benefits & taxes)	\$13.79	\$12.83	\$13.49	\$15.83	\$14.43	\$14.52	\$15.81	\$13.26
h. Total Labor (\$/hr)	\$17.11	\$13.03	\$14.18	\$16.16	\$15.23	\$16.20	\$16.72	\$13.62
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.13	\$6.05	\$6.51	\$5.82	\$6.78	\$7.18	\$6.13	\$5.74
j. Milk Cow Feed Costs (\$/cwt.)	\$10.91	\$8.21	\$10.33	\$10.38	\$11.27	\$10.36	\$8.96	\$9.34