

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2015
California Jersey

Dairy ID Number	Averages	1	2	3	4	5	6	7	8
Feed Costs	California Jersey								
a. Dry Roughage	\$32.17	\$51.57	\$37.64	\$48.04	\$24.67	\$49.30	\$36.63	\$40.56	\$39.44
b. Wet Feed & Wet Roughage	\$41.76	\$26.33	\$44.81	\$35.75	\$39.97	\$51.38	\$46.26	\$27.46	\$33.38
c. Concentrates	\$90.11	\$93.29	\$89.86	\$110.92	\$92.34	\$49.96	\$76.60	\$83.32	\$87.92
d. Minerals & Supplements	\$12.68	\$1.14	\$10.99	\$22.37	\$29.05	\$7.34	\$8.51	\$0.27	\$8.98
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$176.71	\$172.33	\$183.30	\$217.08	\$186.03	\$157.98	\$168.00	\$151.61	\$169.72
Total Feed Costs (\$/cwt.)	\$11.46	\$9.21	\$10.25	\$13.62	\$12.07	\$12.42	\$11.48	\$10.52	\$11.24
Total Hired Labor	\$34.68	\$29.97	\$58.75	\$41.33	\$33.68	\$32.82	\$29.98	\$26.70	\$28.80
Total Hired Labor Costs (\$/cwt.)	\$2.25	\$1.60	\$3.29	\$2.59	\$2.18	\$2.58	\$2.05	\$1.85	\$1.91
Total Herd Replacement	\$47.75	\$37.92	\$92.53	\$43.91	\$54.41	\$39.71	\$41.50	\$94.56	\$39.41
Total Replacement Costs (\$/cwt.)	\$3.10	\$2.03	\$5.17	\$2.76	\$3.53	\$3.12	\$2.84	\$6.56	\$2.61
Total Operating Costs	\$58.73	\$64.43	\$40.02	\$68.65	\$62.53	\$45.32	\$56.17	\$60.25	\$56.07
Total Operating Costs (\$/cwt.)	\$3.81	\$3.44	\$2.24	\$4.31	\$4.06	\$3.56	\$3.84	\$4.18	\$3.71
Total Milk Marketing Costs	\$9.56	\$9.90	\$9.38	\$8.68	\$8.93	\$6.52	\$7.48	\$9.05	\$10.64
Total Milk Marketing Costs (\$/cwt.)	\$0.62	\$0.53	\$0.52	\$0.54	\$0.58	\$0.51	\$0.51	\$0.63	\$0.70
Total Cost (\$/Cow/Month)	\$327.43	\$314.55	\$383.98	\$379.65	\$345.58	\$282.35	\$303.13	\$342.16	\$304.64
Total Cost (\$/cwt)	\$21.24	\$16.81	\$21.47	\$23.83	\$22.42	\$22.20	\$20.71	\$23.74	\$20.17
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	15.42	18.71	17.88	15.93	15.42	12.72	14.64	14.41	15.10
b. Lbs Milk Sold/milk cow/day	59.19	72.62	68.15	58.77	59.21	50.42	54.79	56.30	57.96
c. Gross Milk Receipts (\$/cwt)	\$19.00	\$16.39	\$19.35	\$18.64	\$18.83	\$19.23	\$18.94	\$18.64	\$19.54
d. Mailbox Price (\$/cwt)	\$19.28	\$15.71	\$19.80	\$19.06	\$19.71	\$19.08	\$19.33	\$19.45	\$20.30
f. Income Over Feed Cost (\$/cwt)	\$7.81	\$6.50	\$9.55	\$5.43	\$7.65	\$6.66	\$7.85	\$8.93	\$9.06
g. Fat Test %	4.91%	4.03%	5.01%	4.82%	4.76%	5.00%	4.82%	4.78%	5.09%
h. SNF Test %	9.45%	9.25%	9.34%	9.31%	9.43%	9.43%	9.45%	9.48%	9.53%
Related Data									
a. Percent Dry Cows	15%	16%	14%	12%	15%	18%	13%	17%	15%
b. Yearly Cull Rate	47%	37%	100%	56%	50%	42%	36%	76%	43%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.06	\$0.13	\$0.08	\$0.03	\$0.04	\$0.06	\$0.20	\$0.04	\$0.05
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$277.41	\$288.27	\$329.57	\$282.00	\$250.00	\$318.00	\$235.00	\$280.00	\$285.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$267.80	\$229.71	\$248.60	\$338.23	\$304.24	\$264.28	\$225.72	\$259.39	\$254.97
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.76	31.18	30.14	28.36	30.12	16.25	27.62	24.43	28.42
g. Milkers (\$/hr with benefits & taxes)	\$15.71	\$13.48	\$20.29	\$17.56	\$15.43	\$18.68	\$13.24	\$13.06	\$16.46
h. Total Labor (\$/hr)	\$17.64	\$13.78	\$21.35	\$18.44	\$16.38	\$17.37	\$16.07	\$14.41	\$16.95
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.35	\$6.16	\$6.56	\$7.65	\$6.83	\$5.80	\$5.97	\$5.47	\$6.10
j. Milk Cow Feed Costs (\$/cwt.)	\$10.72	\$8.49	\$9.63	\$13.01	\$11.54	\$11.50	\$10.90	\$9.72	\$10.52

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Dairy ID Number	9	10	11	12	13	14	15	16
Feed Costs								
a. Dry Roughage	\$50.84	\$34.88	\$33.18	\$51.55	\$10.26	\$33.51	\$14.01	\$27.24
b. Wet Feed & Wet Roughage	\$41.13	\$43.44	\$35.84	\$30.74	\$54.07	\$43.51	\$52.44	\$39.61
c. Concentrates	\$76.65	\$85.56	\$89.43	\$105.07	\$97.69	\$99.47	\$84.37	\$93.29
d. Minerals & Supplements	\$30.17	\$10.69	\$9.90	\$4.94	\$8.86	\$13.24	\$19.34	\$12.86
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$198.79	\$174.56	\$168.36	\$192.29	\$170.89	\$189.74	\$170.16	\$173.00
Total Feed Costs (\$/cwt.)	\$11.36	\$10.27	\$10.72	\$12.53	\$10.62	\$12.04	\$13.63	\$10.89
Total Hired Labor	\$37.52	\$34.85	\$35.21	\$44.86	\$50.11	\$31.19	\$31.22	\$28.20
Total Hired Labor Costs (\$/cwt.)	\$2.14	\$2.05	\$2.24	\$2.92	\$3.11	\$1.98	\$2.50	\$1.78
Total Herd Replacement	\$50.27	\$35.06	\$43.17	\$59.27	\$59.78	\$47.96	\$24.63	\$47.59
Total Replacement Costs (\$/cwt.)	\$2.87	\$2.06	\$2.75	\$3.86	\$3.71	\$3.04	\$1.97	\$3.00
Total Operating Costs	\$57.78	\$66.95	\$57.57	\$58.49	\$73.14	\$58.58	\$43.60	\$62.31
Total Operating Costs (\$/cwt.)	\$3.30	\$3.94	\$3.67	\$3.81	\$4.54	\$3.72	\$3.49	\$3.92
Total Milk Marketing Costs	\$7.09	\$8.69	\$7.28	\$8.56	\$6.53	\$15.41	\$13.51	\$8.48
Total Milk Marketing Costs (\$/cwt.)	\$0.41	\$0.51	\$0.46	\$0.56	\$0.41	\$0.98	\$1.08	\$0.53
Total Cost (\$/Cow/Month)	\$351.45	\$320.12	\$311.58	\$363.47	\$360.45	\$342.88	\$283.12	\$319.58
Total Cost (\$/cwt)	\$20.09	\$18.84	\$19.84	\$23.69	\$22.39	\$21.76	\$22.67	\$20.13
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt.)	17.49	16.99	15.71	15.34	16.10	15.75	12.49	15.88
b. Lbs Milk Sold/milk cow/day	66.07	65.04	60.16	62.95	64.29	59.43	46.11	60.65
c. Gross Milk Receipts (\$/cwt)	\$18.71	\$18.92	\$18.98	\$18.98	\$18.66	\$18.72	\$20.16	\$19.01
d. Mailbox Price (\$/cwt)	\$19.27	\$19.40	\$18.93	\$18.82	\$18.71	\$18.77	\$20.37	\$19.48
f. Income Over Feed Cost (\$/cwt)	\$7.90	\$9.13	\$8.22	\$6.29	\$8.09	\$6.73	\$6.74	\$8.59
g. Fat Test %	4.74%	4.91%	4.92%	4.92%	4.80%	4.83%	5.30%	4.93%
h. SNF Test %	9.40%	9.34%	9.41%	9.46%	9.45%	9.43%	9.61%	9.45%
Related Data								
a. Percent Dry Cows	14%	15%	15%	21%	18%	14%	12%	15%
b. Yearly Cull Rate	42%	67%	47%	62%	53%	41%	27%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.04	\$0.06	\$0.04	\$0.08	\$0.06	\$0.06	\$0.04	\$0.06
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$279.71	\$329.53	\$271.49	\$275.00	\$0.00	\$266.03	\$0.00	\$268.91
e. Grain, Mnrls & Splmnts (\$/ton)	\$301.41	\$250.80	\$250.84	\$310.15	\$243.76	\$286.52	\$263.22	\$251.67
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.88	28.57	29.65	28.06	33.26	28.93	28.30	31.67
g. Milkers (\$/hr with benefits & taxes)	\$15.79	\$23.35	\$17.95	\$15.32	\$16.09	\$14.69	\$14.19	\$15.24
h. Total Labor (\$/hr)	\$17.69	\$22.76	\$20.46	\$18.49	\$19.69	\$15.43	\$16.45	\$16.38
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.04	\$6.31	\$6.10	\$7.10	\$6.21	\$6.77	\$5.93	\$6.21
j. Milk Cow Feed Costs (\$/cwt.)	\$10.65	\$9.70	\$10.15	\$11.28	\$9.65	\$11.39	\$12.86	\$10.24