

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2015
California Jersey

Dairy ID Number	Averages	1	2	3	4	5	6	7	8
Feed Costs	California Jersey								
a. Dry Roughage	\$39.22	\$45.18	\$43.52	\$29.36	\$53.94	\$47.27	\$41.81	\$45.70	\$47.48
b. Wet Feed & Wet Roughage	\$42.67	\$54.25	\$53.44	\$50.24	\$39.44	\$51.40	\$32.89	\$34.83	\$46.36
c. Concentrates	\$97.62	\$99.51	\$93.36	\$97.64	\$61.03	\$81.86	\$93.52	\$95.79	\$93.32
d. Minerals & Supplements	\$14.06	\$22.86	\$11.61	\$29.08	\$6.87	\$8.89	\$0.17	\$8.87	\$20.25
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$193.57	\$221.81	\$201.93	\$206.32	\$161.27	\$189.42	\$168.39	\$185.19	\$207.42
Total Feed Costs (\$/cwt.)	\$11.74	\$12.38	\$10.49	\$11.65	\$13.04	\$12.27	\$11.41	\$12.12	\$11.39
Total Hired Labor	\$30.33	\$35.19	\$43.30	\$28.63	\$27.77	\$23.76	\$23.61	\$25.14	\$29.92
Total Hired Labor Costs (\$/cwt.)	\$1.84	\$1.96	\$2.25	\$1.62	\$2.25	\$1.54	\$1.60	\$1.64	\$1.64
Total Herd Replacement	\$47.38	\$42.63	\$74.01	\$49.69	\$34.58	\$37.86	\$56.93	\$45.86	\$46.55
Total Replacement Costs (\$/cwt.)	\$2.87	\$2.38	\$3.84	\$2.81	\$2.80	\$2.45	\$3.86	\$3.00	\$2.56
Total Operating Costs	\$58.54	\$85.04	\$40.61	\$73.20	\$42.20	\$43.87	\$47.17	\$55.58	\$54.18
Total Operating Costs (\$/cwt.)	\$3.55	\$4.75	\$2.11	\$4.13	\$3.41	\$2.84	\$3.20	\$3.64	\$2.97
Total Milk Marketing Costs	\$9.45	\$9.39	\$9.75	\$9.97	\$6.42	\$7.91	\$8.88	\$10.76	\$7.28
Total Milk Marketing Costs (\$/cwt.)	\$0.57	\$0.52	\$0.51	\$0.56	\$0.52	\$0.51	\$0.60	\$0.70	\$0.40
Total Cost (\$/Cow/Month)	\$339.28	\$394.06	\$369.60	\$367.81	\$272.25	\$302.82	\$304.99	\$322.53	\$345.35
Total Cost (\$/cwt)	\$20.58	\$21.99	\$19.19	\$20.77	\$22.02	\$19.62	\$20.67	\$21.10	\$18.96
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	16.48	17.92	19.26	17.71	12.36	15.43	14.76	15.29	18.21
b. Lbs Milk Sold/milk cow/day	62.55	67.04	72.69	64.27	48.30	59.34	53.63	58.29	67.37
c. Gross Milk Receipts (\$/cwt)	\$17.12	\$16.72	\$17.49	\$16.90	\$17.15	\$16.97	\$16.93	\$17.33	\$17.17
d. Mailbox Price (\$/cwt)	\$17.95	\$17.24	\$18.28	\$17.27	\$18.45	\$17.52	\$17.23	\$17.85	\$18.16
f. Income Over Feed Cost (\$/cwt)	\$6.21	\$4.86	\$7.80	\$5.61	\$5.41	\$5.24	\$5.82	\$5.74	\$6.78
g. Fat Test %	4.69%	4.55%	4.85%	4.47%	4.73%	4.52%	4.63%	4.78%	4.65%
h. SNF Test %	9.33%	9.18%	9.24%	9.26%	9.28%	9.33%	9.26%	9.37%	9.30%
Related Data									
a. Percent Dry Cows	13%	12%	13%	9%	16%	14%	9%	14%	11%
b. Yearly Cull Rate	49%	49%	101%	46%	31%	37%	52%	42%	51%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.05	\$0.04	\$0.04	\$0.02	\$0.06	\$0.37	\$0.02	\$0.06	\$0.02
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$319.17	\$280.00	\$365.84	\$310.98	\$332.50	\$292.00	\$293.26	\$335.00	\$307.46
e. Grain, Mnrls & Splmnts (\$/ton)	\$274.25	\$297.36	\$262.77	\$309.88	\$271.97	\$239.86	\$291.73	\$279.91	\$277.27
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.36	29.47	29.44	29.39	18.50	28.40	22.97	27.89	29.60
g. Milkers (\$/hr with benefits & taxes)	\$14.78	\$16.12	\$18.75	\$14.60	\$17.01	\$12.11	\$12.13	\$14.57	\$14.54
h. Total Labor (\$/hr)	\$16.53	\$16.90	\$19.91	\$15.79	\$15.75	\$15.02	\$13.24	\$15.14	\$15.87
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.93	\$7.61	\$7.22	\$7.31	\$5.85	\$6.89	\$5.86	\$6.64	\$7.30
j. Milk Cow Feed Costs (\$/cwt.)	\$11.07	\$11.35	\$9.93	\$11.37	\$12.11	\$11.61	\$10.92	\$11.40	\$10.84

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Dairy ID Number	9	10	11	12	13	14	15
Feed Costs							
a. Dry Roughage	\$41.41	\$42.59	\$13.66	\$60.03	\$12.33	\$35.20	\$47.06
b. Wet Feed & Wet Roughage	\$49.99	\$42.43	\$53.04	\$37.42	\$48.05	\$47.88	\$30.44
c. Concentrates	\$86.11	\$87.38	\$112.41	\$113.05	\$82.74	\$111.44	\$104.46
d. Minerals & Supplements	\$11.01	\$10.42	\$9.49	\$5.05	\$14.48	\$15.88	\$24.45
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$188.52	\$182.82	\$188.60	\$215.55	\$157.59	\$210.39	\$206.41
Total Feed Costs (\$/cwt.)	\$10.62	\$11.04	\$10.72	\$12.48	\$13.39	\$12.49	\$11.48
Total Hired Labor	\$29.96	\$32.04	\$44.26	\$41.80	\$28.77	\$26.96	\$24.26
Total Hired Labor Costs (\$/cwt.)	\$1.69	\$1.94	\$2.52	\$2.42	\$2.45	\$1.60	\$1.35
Total Herd Replacement	\$31.74	\$47.79	\$64.45	\$62.93	\$34.67	\$43.88	\$47.13
Total Replacement Costs (\$/cwt.)	\$1.79	\$2.89	\$3.66	\$3.64	\$2.95	\$2.61	\$2.62
Total Operating Costs	\$65.72	\$69.87	\$63.30	\$61.85	\$43.23	\$56.79	\$64.37
Total Operating Costs (\$/cwt.)	\$3.70	\$4.22	\$3.60	\$3.58	\$3.67	\$3.37	\$3.58
Total Milk Marketing Costs	\$9.07	\$7.52	\$7.06	\$9.64	\$8.10	\$15.86	\$9.49
Total Milk Marketing Costs (\$/cwt.)	\$0.51	\$0.45	\$0.40	\$0.56	\$0.69	\$0.94	\$0.53
Total Cost (\$/Cow/Month)	\$325.01	\$340.04	\$367.68	\$391.77	\$272.36	\$353.88	\$351.67
Total Cost (\$/cwt)	\$18.31	\$20.54	\$20.91	\$22.69	\$23.15	\$21.01	\$19.55
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt.)	17.75	16.55	17.59	17.27	11.76	16.84	17.99
b. Lbs Milk Sold/milk cow/day	68.44	63.59	67.94	66.76	45.21	61.93	68.43
c. Gross Milk Receipts (\$/cwt)	\$17.11	\$17.10	\$16.76	\$17.22	\$17.96	\$17.21	\$16.95
d. Mailbox Price (\$/cwt)	\$17.73	\$18.52	\$18.22	\$18.68	\$19.05	\$17.38	\$17.54
f. Income Over Feed Cost (\$/cwt)	\$7.11	\$7.47	\$7.50	\$6.20	\$5.66	\$4.88	\$6.07
g. Fat Test %	4.75%	4.71%	4.51%	4.73%	5.04%	4.75%	4.61%
h. SNF Test %	9.20%	9.30%	9.34%	9.39%	9.54%	9.30%	9.33%
Related Data							
a. Percent Dry Cows	15%	14%	15%	15%	14%	10%	13%
b. Yearly Cull Rate	71%	46%	55%	65%	52%	39%	40%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.05	\$0.03	\$0.04	\$0.06	\$0.07	\$0.05	\$0.02
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$365.82	\$359.29	\$0.00	\$314.46	\$0.00	\$277.35	\$324.66
e. Grain, Mnrls & Splmnts (\$/ton)	\$265.25	\$259.23	\$257.96	\$302.36	\$233.07	\$306.52	\$258.17
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.41	28.29	35.33	29.50	31.03	29.82	37.57
g. Milkers (\$/hr with benefits & taxes)	\$21.79	\$16.55	\$16.22	\$14.02	\$14.18	\$13.65	\$14.00
h. Total Labor (\$/hr)	\$21.56	\$18.19	\$19.02	\$17.08	\$17.09	\$14.17	\$15.07
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.81	\$6.68	\$6.76	\$7.72	\$5.62	\$7.40	\$7.44
j. Milk Cow Feed Costs (\$/cwt.)	\$9.95	\$10.51	\$9.94	\$11.57	\$12.43	\$11.95	\$10.87