

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2012
California Jersey

Dairy ID Number	Averages	1	2	3	4	5	6	7	8
	California								
	Jersey								
Feed Costs									
a. Dry Roughage	\$35.93	\$43.26	\$41.27	\$44.46	\$40.25	\$50.02	\$42.32	\$67.05	\$54.14
b. Wet Feed & Wet Roughage	\$39.24	\$31.26	\$43.72	\$47.04	\$46.06	\$29.36	\$39.97	\$37.24	\$28.43
c. Concentrates	\$108.30	\$126.28	\$82.10	\$93.99	\$76.71	\$113.12	\$99.33	\$90.15	\$107.80
d. Minerals & Supplements	\$10.07	\$15.59	\$11.69	\$12.22	\$10.51	\$7.95	\$0.35	\$11.25	\$10.42
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$193.54	\$216.40	\$178.79	\$197.70	\$173.53	\$200.45	\$181.97	\$205.68	\$200.80
Total Feed Costs (\$/cwt.)	\$12.87	\$13.48	\$11.06	\$11.07	\$13.81	\$13.79	\$13.11	\$13.36	\$14.05
Total Hired Labor	\$26.88	\$20.88	\$26.54	\$36.39	\$24.04	\$21.75	\$24.04	\$28.65	\$14.65
Total Hired Labor Costs (\$/cwt.)	\$1.79	\$1.30	\$1.64	\$2.04	\$1.91	\$1.50	\$1.73	\$1.86	\$1.03
Total Herd Replacement	\$21.84	\$16.83	\$24.30	\$60.51	\$18.12	\$22.33	\$25.57	\$17.60	\$23.91
Total Replacement Costs (\$/cwt.)	\$1.45	\$1.05	\$1.50	\$3.39	\$1.44	\$1.54	\$1.84	\$1.14	\$1.67
Total Operating Costs	\$55.14	\$54.62	\$62.81	\$33.23	\$45.58	\$57.16	\$49.07	\$50.99	\$52.92
Total Operating Costs (\$/cwt.)	\$3.67	\$3.40	\$3.89	\$1.86	\$3.63	\$3.93	\$3.54	\$3.31	\$3.70
Total Milk Marketing Costs	\$8.07	\$8.83	\$8.09	\$9.29	\$6.69	\$7.58	\$8.41	\$7.73	\$7.40
Total Milk Marketing Costs (\$/cwt.)	\$0.54	\$0.55	\$0.50	\$0.52	\$0.53	\$0.52	\$0.61	\$0.50	\$0.52
Total Cost (\$/Cow/Month)	\$305.47	\$317.56	\$300.54	\$337.11	\$267.95	\$309.27	\$289.06	\$310.66	\$299.68
Total Cost (\$/cwt)	\$20.32	\$19.77	\$18.59	\$18.88	\$21.33	\$21.28	\$20.83	\$20.18	\$20.97
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	15.03	16.06	16.16	17.85	12.56	14.53	13.88	15.40	14.29
b. Lbs Milk Sold/milk cow/day	57.83	62.07	62.22	66.28	47.10	54.29	53.40	57.61	56.33
c. Gross Milk Receipts (\$/cwt)	\$18.41	\$18.30	\$18.33	\$18.66	\$18.14	\$18.65	\$18.47	\$18.06	\$18.35
d. Mailbox Price (\$/cwt)	\$19.31	\$18.71	\$19.41	\$19.82	\$19.91	\$19.30	\$18.29	\$18.02	\$18.83
f. Income Over Feed Cost (\$/cwt)	\$6.43	\$5.24	\$8.35	\$8.74	\$6.10	\$5.50	\$5.18	\$4.66	\$4.78
g. Fat Test %	4.70%	4.53%	4.73%	4.80%	4.67%	4.80%	4.76%	4.48%	4.67%
h. SNF Test %	9.27%	9.31%	9.18%	9.25%	9.12%	9.39%	9.32%	9.16%	9.32%
Related Data									
a. Percent Dry Cows	15%	16%	15%	12%	13%	13%	15%	13%	17%
b. Yearly Cull Rate	43%	44%	65%	84%	30%	37%	40%	46%	34%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.03	\$0.01	\$0.03	\$0.03	\$0.04	\$0.01	\$0.00	\$0.05	\$0.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$281.95	\$272.13	\$289.67	\$289.67	\$280.00	\$275.00	\$285.00	\$264.78	\$290.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$344.42	\$351.10	\$287.60	\$286.51	\$335.91	\$373.66	\$380.35	\$318.37	\$349.85
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.40	30.61	24.31	26.91	18.90	23.73	19.53	23.27	25.96
g. Milkers (\$/hr with benefits & taxes)	\$12.97	\$13.03	\$20.50	\$18.29	\$13.97	\$13.87	\$11.16	\$12.20	\$10.36
h. Total Labor (\$/hr)	\$14.41	\$13.08	\$19.63	\$19.25	\$13.28	\$15.18	\$11.29	\$13.98	\$12.05
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.95	\$7.85	\$6.42	\$6.99	\$6.16	\$7.13	\$6.55	\$7.32	\$7.36
j. Milk Cow Feed Costs (\$/cwt.)	\$12.02	\$12.65	\$10.32	\$10.54	\$13.07	\$13.12	\$12.26	\$12.71	\$13.07

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Dairy ID Number	9	10	11	12	13	14	15
Feed Costs							
a. Dry Roughage	\$13.38	\$34.61	\$47.32	\$17.33	\$56.26	\$22.08	\$25.63
b. Wet Feed & Wet Roughage	\$44.44	\$52.37	\$36.66	\$48.25	\$27.63	\$43.74	\$35.62
c. Concentrates	\$123.83	\$73.41	\$105.89	\$124.85	\$132.45	\$111.40	\$112.19
d. Minerals & Supplements	\$11.09	\$9.25	\$21.79	\$9.10	\$8.89	\$8.08	\$8.84
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$192.74	\$169.64	\$211.66	\$199.53	\$225.22	\$185.29	\$182.29
Total Feed Costs (\$/cwt.)	\$14.17	\$13.07	\$13.19	\$12.50	\$14.09	\$14.19	\$11.30
Total Hired Labor	\$30.51	\$29.54	\$27.83	\$33.84	\$30.57	\$27.13	\$23.77
Total Hired Labor Costs (\$/cwt.)	\$2.24	\$2.28	\$1.73	\$2.12	\$1.91	\$2.08	\$1.47
Total Herd Replacement	\$18.89	\$21.83	\$27.87	\$32.79	\$15.78	\$13.30	\$20.51
Total Replacement Costs (\$/cwt.)	\$1.39	\$1.68	\$1.74	\$2.06	\$0.99	\$1.02	\$1.27
Total Operating Costs	\$56.32	\$49.03	\$52.87	\$52.68	\$62.72	\$39.21	\$68.21
Total Operating Costs (\$/cwt.)	\$4.14	\$3.78	\$3.30	\$3.30	\$3.92	\$3.00	\$4.23
Total Milk Marketing Costs	\$6.88	\$7.18	\$6.95	\$6.56	\$8.70	\$9.09	\$9.16
Total Milk Marketing Costs (\$/cwt.)	\$0.51	\$0.55	\$0.43	\$0.41	\$0.54	\$0.70	\$0.57
Total Cost (\$/Cow/Month)	\$305.35	\$277.21	\$327.18	\$325.40	\$342.99	\$274.02	\$303.93
Total Cost (\$/cwt)	\$22.45	\$21.36	\$20.39	\$20.39	\$21.45	\$20.98	\$18.84
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt.)	13.60	12.98	16.04	15.96	15.99	13.06	16.13
b. Lbs Milk Sold/milk cow/day	52.62	49.53	60.55	62.51	62.06	49.43	63.20
c. Gross Milk Receipts (\$/cwt)	\$18.60	\$18.64	\$18.87	\$18.26	\$18.55	\$18.37	\$18.23
d. Mailbox Price (\$/cwt)	\$19.20	\$19.14	\$20.19	\$19.40	\$19.74	\$18.23	\$19.87
f. Income Over Feed Cost (\$/cwt)	\$5.03	\$6.07	\$7.00	\$6.90	\$5.66	\$4.04	\$8.57
g. Fat Test %	4.81%	4.74%	4.80%	4.67%	4.77%	4.76%	4.62%
h. SNF Test %	9.32%	9.32%	9.33%	9.24%	9.33%	9.21%	9.27%
Related Data							
a. Percent Dry Cows	16%	15%	14%	17%	16%	14%	17%
b. Yearly Cull Rate	47%	33%	39%	55%	60%	24%	34%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.00	\$0.01	\$0.02	\$0.03	\$0.04	\$0.03	\$0.03
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$0.00	\$265.00	\$287.74	\$0.00	\$293.00	\$260.00	\$292.75
e. Grain, Mnrls & Splmnts (\$/ton)	\$359.05	\$332.50	\$386.64	\$342.51	\$371.98	\$358.23	\$327.15
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.86	18.25	24.38	29.28	28.75	24.27	28.55
g. Milkers (\$/hr with benefits & taxes)	\$13.23	\$10.66	\$13.74	\$14.66	\$12.85	\$11.62	\$13.33
h. Total Labor (\$/hr)	\$14.29	\$11.49	\$14.67	\$17.22	\$15.64	\$12.36	\$14.51
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.96	\$5.89	\$7.52	\$7.25	\$8.11	\$6.55	\$6.66
j. Milk Cow Feed Costs (\$/cwt.)	\$13.23	\$11.89	\$12.42	\$11.59	\$13.07	\$13.26	\$10.53