

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2012
California Jersey

Dairy ID Number	Averages	1	2	3	4	5	6	7	8
Feed Costs	California Jersey								
a. Dry Roughage	\$35.29	\$59.08	\$51.74	\$39.18	\$40.71	\$31.95	\$30.81	\$56.66	\$12.40
b. Wet Feed & Wet Roughage	\$36.45	\$12.31	\$27.01	\$38.07	\$42.01	\$36.92	\$32.86	\$36.67	\$44.90
c. Concentrates	\$102.24	\$27.21	\$115.59	\$89.89	\$100.87	\$86.45	\$115.23	\$96.46	\$108.71
d. Minerals & Supplements	\$10.40	\$5.70	\$13.68	\$11.46	\$12.50	\$12.66	\$9.42	\$15.84	\$10.38
e. Pasture	\$0.12	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$184.50	\$113.27	\$208.02	\$178.59	\$196.10	\$167.99	\$188.33	\$205.63	\$176.38
Total Feed Costs (\$/cwt.)	\$11.70	\$18.14	\$13.12	\$10.90	\$11.08	\$14.51	\$10.46	\$12.47	\$10.71
Total Hired Labor	\$25.77	\$21.26	\$26.25	\$26.32	\$29.47	\$26.18	\$22.58	\$25.82	\$32.11
Total Hired Labor Costs (\$/cwt.)	\$1.64	\$3.40	\$1.66	\$1.61	\$1.66	\$2.26	\$1.25	\$1.57	\$1.95
Total Herd Replacement	\$22.73	\$23.07	\$18.56	\$20.61	\$57.24	\$21.73	\$21.89	\$27.82	\$35.37
Total Replacement Costs (\$/cwt.)	\$1.44	\$3.69	\$1.17	\$1.26	\$3.23	\$1.88	\$1.22	\$1.69	\$2.15
Total Operating Costs	\$53.77	\$38.88	\$56.04	\$58.77	\$33.41	\$39.60	\$67.32	\$54.77	\$47.69
Total Operating Costs (\$/cwt.)	\$3.41	\$6.23	\$3.53	\$3.59	\$1.89	\$3.42	\$3.74	\$3.32	\$2.90
Total Milk Marketing Costs	\$8.15	\$2.32	\$8.39	\$8.05	\$8.93	\$6.10	\$9.59	\$6.52	\$6.28
Total Milk Marketing Costs (\$/cwt.)	\$0.52	\$0.37	\$0.53	\$0.49	\$0.50	\$0.53	\$0.53	\$0.40	\$0.38
Total Cost (\$/Cow/Month)	\$294.93	\$198.80	\$317.26	\$292.35	\$325.15	\$261.60	\$309.72	\$320.57	\$297.84
Total Cost (\$/cwt)	\$18.71	\$31.83	\$20.01	\$17.84	\$18.37	\$22.60	\$17.20	\$19.44	\$18.08
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	15.76	6.25	15.85	16.38	17.70	11.57	18.01	16.49	16.47
b. Lbs Milk Sold/milk cow/day	60.26	29.98	63.52	63.12	68.21	44.88	65.22	60.50	66.09
c. Gross Milk Receipts (\$/cwt)	\$17.79	\$17.08	\$18.06	\$17.76	\$17.98	\$17.79	\$17.54	\$18.51	\$17.56
d. Mailbox Price (\$/cwt)	\$18.66	\$17.04	\$19.52	\$19.15	\$19.43	\$17.88	\$17.41	\$20.21	\$19.39
f. Income Over Feed Cost (\$/cwt)	\$6.96	-\$1.09	\$6.40	\$8.25	\$8.35	\$3.36	\$6.95	\$7.74	\$8.68
g. Fat Test %	4.83%	4.84%	4.95%	4.86%	4.90%	4.94%	4.77%	5.07%	4.68%
h. SNF Test %	9.39%	9.46%	9.49%	9.34%	9.35%	9.25%	9.29%	9.46%	9.43%
Related Data									
a. Percent Dry Cows	14%	31%	18%	14%	14%	15%	9%	10%	18%
b. Yearly Cull Rate	50%	40%	59%	65%	84%	31%	32%	35%	51%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.03	\$0.12	\$0.05	\$0.05	\$0.04	\$0.06	\$0.02	\$0.03	\$0.03
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$294.79	\$271.16	\$311.58	\$300.00	\$300.00	\$305.00	\$311.29	\$316.53	\$0.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$306.67	\$295.86	\$351.23	\$291.07	\$290.87	\$337.04	\$303.76	\$318.02	\$281.31
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.17	6.66	28.42	25.68	28.89	22.15	29.50	25.45	31.48
g. Milkers (\$/hr with benefits & taxes)	\$12.82	\$14.25	\$12.36	\$17.23	\$15.52	\$14.25	\$12.29	\$14.26	\$14.58
h. Total Labor (\$/hr)	\$14.14	\$14.18	\$15.29	\$17.85	\$17.52	\$13.36	\$13.45	\$14.88	\$17.33
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.63	\$4.39	\$7.65	\$6.45	\$7.13	\$6.14	\$6.59	\$7.20	\$6.54
j. Milk Cow Feed Costs (\$/cwt.)	\$11.01	\$14.64	\$12.05	\$10.22	\$10.45	\$13.69	\$10.11	\$11.91	\$9.90

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2012
California Jersey

Dairy ID Number	9	10	11	12	13	14	15	16	17
Feed Costs									
a. Dry Roughage	\$16.46	\$54.17	\$31.71	\$43.05	\$15.94	\$35.64	\$47.69	\$42.17	\$41.89
b. Wet Feed & Wet Roughage	\$37.15	\$45.62	\$37.68	\$42.01	\$41.52	\$44.50	\$22.53	\$31.73	\$36.03
c. Concentrates	\$92.78	\$86.48	\$117.10	\$100.61	\$99.45	\$88.03	\$117.23	\$112.04	\$92.63
d. Minerals & Supplements	\$11.04	\$8.24	\$6.31	\$0.30	\$11.40	\$9.89	\$10.19	\$10.83	\$8.00
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$157.43	\$194.51	\$192.80	\$185.97	\$168.30	\$178.06	\$197.64	\$196.77	\$178.56
Total Feed Costs (\$/cwt.)	\$11.99	\$11.94	\$13.01	\$11.78	\$11.39	\$12.22	\$12.79	\$11.89	\$12.67
Total Hired Labor	\$29.58	\$25.66	\$22.03	\$21.46	\$27.93	\$22.67	\$19.23	\$18.82	\$30.57
Total Hired Labor Costs (\$/cwt.)	\$2.25	\$1.58	\$1.49	\$1.36	\$1.89	\$1.56	\$1.24	\$1.14	\$2.17
Total Herd Replacement	\$16.63	\$11.85	\$19.49	\$23.49	\$15.90	\$21.72	\$28.65	\$24.65	\$22.90
Total Replacement Costs (\$/cwt.)	\$1.27	\$0.73	\$1.32	\$1.49	\$1.08	\$1.49	\$1.85	\$1.49	\$1.63
Total Operating Costs	\$40.92	\$55.13	\$56.30	\$48.26	\$45.26	\$54.11	\$56.27	\$55.30	\$51.56
Total Operating Costs (\$/cwt.)	\$3.12	\$3.38	\$3.80	\$3.06	\$3.06	\$3.71	\$3.64	\$3.34	\$3.66
Total Milk Marketing Costs	\$6.54	\$8.13	\$8.05	\$8.43	\$11.45	\$7.41	\$7.95	\$8.37	\$7.31
Total Milk Marketing Costs (\$/cwt.)	\$0.50	\$0.50	\$0.54	\$0.53	\$0.77	\$0.51	\$0.51	\$0.51	\$0.52
Total Cost (\$/Cow/Month)	\$251.10	\$295.28	\$298.67	\$287.61	\$268.84	\$283.96	\$309.74	\$303.91	\$290.89
Total Cost (\$/cwt)	\$19.12	\$18.13	\$20.16	\$18.21	\$18.20	\$19.49	\$20.05	\$18.37	\$20.65
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	13.13	16.29	14.81	15.79	14.77	14.57	15.45	16.55	14.09
b. Lbs Milk Sold/milk cow/day	52.09	61.73	57.20	59.58	56.79	54.81	57.35	62.93	52.97
c. Gross Milk Receipts (\$/cwt)	\$17.85	\$17.23	\$17.93	\$17.91	\$17.55	\$18.19	\$18.29	\$17.94	\$17.82
d. Mailbox Price (\$/cwt)	\$18.67	\$17.54	\$18.64	\$18.54	\$18.32	\$19.19	\$19.07	\$18.88	\$18.73
f. Income Over Feed Cost (\$/cwt)	\$6.69	\$5.60	\$5.62	\$6.76	\$6.92	\$6.97	\$6.28	\$6.98	\$6.05
g. Fat Test %	4.85%	4.44%	4.83%	4.82%	4.75%	5.05%	5.16%	4.90%	4.83%
h. SNF Test %	9.45%	9.30%	9.35%	9.55%	9.30%	9.48%	9.38%	9.45%	9.42%
Related Data									
a. Percent Dry Cows	17%	13%	14%	13%	14%	12%	11%	13%	12%
b. Yearly Cull Rate	47%	43%	44%	34%	23%	37%	39%	35%	36%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.00	\$0.16	\$0.01	\$0.00	\$0.02	\$0.00	\$0.00	\$0.00	\$0.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$0.00	\$265.00	\$275.00	\$285.20	\$260.00	\$265.00	\$320.26	\$290.00	\$265.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$289.32	\$275.26	\$312.29	\$331.46	\$282.75	\$314.63	\$316.38	\$293.16	\$335.00
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.40	25.54	29.99	22.46	29.22	22.95	29.44	31.38	22.15
g. Milkers (\$/hr with benefits & taxes)	\$13.48	\$12.45	\$11.85	\$10.48	\$12.18	\$14.41	\$10.19	\$10.37	\$10.92
h. Total Labor (\$/hr)	\$14.48	\$13.88	\$12.82	\$10.98	\$12.70	\$15.47	\$10.64	\$12.58	\$11.57
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.79	\$7.01	\$7.01	\$6.67	\$5.93	\$6.29	\$6.99	\$7.16	\$6.34
j. Milk Cow Feed Costs (\$/cwt.)	\$11.12	\$11.35	\$12.26	\$11.20	\$10.45	\$11.48	\$12.19	\$11.38	\$11.98