

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2011
Jersey

Dairy ID Number	Averages California Jersey	1	2	3	4	5	6	7
Feed Costs								
a. Dry Roughage	\$30.38	\$29.39	\$49.56	\$37.49	\$8.26	\$46.25	\$31.27	\$39.03
b. Wet Feed & Wet Roughage	\$34.78	\$49.85	\$31.96	\$19.31	\$0.00	\$17.86	\$29.39	\$41.34
c. Concentrates	\$92.85	\$74.68	\$86.64	\$82.49	\$51.92	\$121.95	\$123.40	\$62.12
d. Minerals & Supplements	\$8.09	\$13.04	\$0.23	\$0.40	\$0.03	\$16.03	\$8.69	\$6.93
e. Pasture	\$0.51	\$0.00	\$0.00	\$0.00	\$31.29	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$166.61	\$166.96	\$168.39	\$139.69	\$91.50	\$202.08	\$192.74	\$149.43
Total Feed Costs (\$/cwt.)	\$10.92	\$10.85	\$11.22	\$11.93	\$8.20	\$13.07	\$12.49	\$11.71
Total Hired Labor	\$26.24	\$24.35	\$24.71	\$19.79	\$23.20	\$21.59	\$22.01	\$26.41
Total Hired Labor Costs (\$/cwt.)	\$1.72	\$1.58	\$1.65	\$1.69	\$2.08	\$1.40	\$1.43	\$2.07
Total Herd Replacement	\$16.21	\$7.39	\$18.25	\$10.28	\$18.95	\$20.58	\$31.91	\$14.18
Total Replacement Costs (\$/cwt.)	\$1.06	\$0.48	\$1.22	\$0.88	\$1.70	\$1.33	\$2.07	\$1.11
Total Operating Costs	\$56.62	\$56.41	\$48.51	\$41.05	\$44.71	\$70.62	\$61.63	\$43.91
Total Operating Costs (\$/cwt.)	\$3.71	\$3.67	\$3.23	\$3.51	\$4.01	\$4.57	\$3.99	\$3.44
Total Milk Marketing Costs	\$7.46	\$7.66	\$8.05	\$9.02	\$5.30	\$7.89	\$8.45	\$6.75
Total Milk Marketing Costs (\$/cwt.)	\$0.49	\$0.50	\$0.54	\$0.77	\$0.47	\$0.51	\$0.55	\$0.53
Total Cost (\$/Cow/Month)	\$273.15	\$262.77	\$267.91	\$219.83	\$183.66	\$322.77	\$316.73	\$240.67
Total Cost (\$/cwt)	\$17.91	\$17.08	\$17.85	\$18.78	\$16.47	\$20.88	\$20.53	\$18.86
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt.)	15.25	15.38	15.01	11.71	11.15	15.46	15.43	12.76
b. Lbs Milk Sold/milk cow/day	58.04	58.65	56.68	42.22	36.57	58.59	64.80	47.52
c. Gross Milk Receipts (\$/cwt)	\$22.33	\$22.51	\$22.22	\$20.44	\$21.35	\$23.04	\$21.89	\$22.17
d. Mailbox Price (\$/cwt)	\$22.38	\$20.15	\$21.06	\$19.59	\$21.12	\$22.80	\$21.79	\$22.28
e. Mailbox Price Less Costs/ (cwt)	\$4.96	\$3.57	\$3.74	\$1.58	\$5.13	\$2.43	\$1.81	\$3.94
f. Income Over Feed Cost (\$/cwt)	\$11.45	\$9.30	\$9.84	\$7.65	\$12.92	\$9.73	\$9.30	\$10.57
g. Fat Test %	4.61%	4.74%	4.63%	3.93%	4.66%	4.92%	4.44%	4.61%
h. SNF Test %	9.26%	9.23%	9.20%	8.85%	8.99%	9.32%	9.10%	9.17%
Related Data								
a. Percent Dry Cows	14%	14%	14%	10%	1%	14%	22%	12%
b. Yearly Cull Rate	52%	55%	34%	33%	30%	43%	44%	28%
c. Avg. Value (/Drop Bull Calf)	\$5.61	\$10.00	\$0.00	\$50.68	\$10.00	\$0.00	\$2.00	\$10.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$279.07	\$261.01	\$280.00	\$267.00	\$0.00	\$317.88	\$275.00	\$294.47
e. Grain, Mnrls & Splmnts (\$/ton)	\$299.87	\$274.70	\$341.06	\$293.16	\$283.24	\$341.20	\$325.12	\$299.44
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.02	23.67	18.82	20.32	12.00	30.14	33.18	16.68
g. Milkers (\$/hr with benefits & taxes)	\$12.56	\$16.57	\$10.89	\$11.66	\$14.48	\$10.17	\$12.28	\$14.48
h. Total Labor (\$/hr)	\$14.13	\$17.95	\$11.51	\$11.60	\$14.88	\$10.94	\$13.48	\$13.24
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.95	\$5.95	\$6.06	\$4.86	\$2.92	\$7.27	\$7.33	\$5.32
m. Average Total Investment per Cow	\$2,394	\$2,312	\$2,409	\$2,205	\$3,025	\$1,532	\$4,619	\$2,553

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Dairy ID Number	8	9	10	11	12	13	14	15	16	17
Feed Costs										
a. Dry Roughage	\$13.54	\$29.20	\$32.80	\$52.54	\$44.25	\$39.67	\$15.02	\$14.21	\$52.19	\$28.18
b. Wet Feed & Wet Roughage	\$32.13	\$37.46	\$49.40	\$40.59	\$25.50	\$25.00	\$42.16	\$31.53	\$21.64	\$46.75
c. Concentrates	\$109.25	\$98.53	\$83.14	\$83.08	\$97.67	\$99.08	\$84.97	\$103.11	\$116.59	\$71.05
d. Minerals & Supplements	\$9.66	\$9.87	\$12.01	\$7.32	\$7.79	\$9.40	\$6.16	\$8.58	\$8.26	\$8.97
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$164.59	\$175.07	\$177.35	\$183.52	\$175.21	\$173.15	\$148.31	\$157.44	\$198.69	\$154.95
Total Feed Costs (\$/cwt.)	\$9.98	\$12.50	\$10.65	\$11.78	\$11.82	\$11.02	\$9.34	\$11.59	\$12.27	\$10.07
Total Hired Labor										
Total Hired Labor Costs (\$/cwt.)	\$1.98	\$2.03	\$1.60	\$1.75	\$1.68	\$1.10	\$1.41	\$2.23	\$2.04	\$1.71
Total Herd Replacement										
Total Replacement Costs (\$/cwt.)	\$1.78	\$1.39	\$2.63	\$0.66	\$1.06	\$1.08	\$0.77	\$0.50	\$0.69	\$1.47
Total Operating Costs										
Total Operating Costs (\$/cwt.)	\$3.40	\$3.75	\$2.06	\$3.28	\$3.52	\$3.16	\$4.25	\$3.55	\$3.70	\$4.17
Total Milk Marketing Costs										
Total Milk Marketing Costs (\$/cwt.)	\$0.40	\$0.52	\$0.52	\$0.50	\$0.50	\$0.50	\$0.53	\$0.50	\$0.41	\$0.41
Total Cost (\$/Cow/Month)	\$289.21	\$282.83	\$290.76	\$279.97	\$275.48	\$265.11	\$258.96	\$249.41	\$309.45	\$274.33
Total Cost (\$/cwt)	\$17.54	\$20.19	\$17.46	\$17.97	\$18.58	\$16.87	\$16.31	\$18.37	\$19.12	\$17.83
Milk Production Data										
a. Milk Sold/Total Cow/Month/ (cwt.)	16.48	14.01	16.66	15.58	14.83	15.72	15.88	13.58	16.19	15.39
b. Lbs Milk Sold/milk cow/day	64.49	51.86	62.45	58.91	55.20	60.10	61.19	52.59	62.08	56.90
c. Gross Milk Receipts (\$/cwt)	\$22.33	\$22.73	\$22.89	\$21.73	\$22.70	\$22.51	\$21.73	\$22.40	\$22.64	\$23.44
d. Mailbox Price (\$/cwt)	\$22.26	\$22.87	\$24.46	\$22.09	\$23.42	\$23.00	\$21.60	\$23.33	\$23.24	\$25.25
e. Mailbox Price Less Costs/ (cwt)	\$5.12	\$3.20	\$7.52	\$4.62	\$5.35	\$6.63	\$5.82	\$5.46	\$4.53	\$7.84
f. Income Over Feed Cost (\$/cwt)	\$12.27	\$10.37	\$13.81	\$10.31	\$11.61	\$11.98	\$12.26	\$11.73	\$10.96	\$15.19
g. Fat Test %	4.57%	4.75%	4.79%	4.30%	4.69%	4.68%	4.45%	4.59%	4.71%	4.95%
h. SNF Test %	9.37%	9.36%	9.29%	9.25%	9.46%	9.32%	9.14%	9.38%	9.35%	9.33%
Related Data										
a. Percent Dry Cows	17%	12%	13%	14%	12%	15%	15%	16%	15%	12%
b. Yearly Cull Rate	50%	43%	87%	41%	40%	29%	24%	52%	63%	40%
c. Avg. Value (/Drop Bull Calf)	\$5.00	\$0.00	\$10.00	\$10.72	\$0.00	\$2.50	\$5.00	\$0.00	\$5.00	\$5.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$0.00	\$235.74	\$294.33	\$260.00	\$245.00	\$290.00	\$267.75	\$0.00	\$303.26	\$289.82
e. Grain, Mnrls & Splmnts (\$/ton)	\$269.44	\$354.46	\$271.08	\$270.14	\$324.61	\$272.05	\$285.97	\$292.93	\$311.95	\$285.28
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	32.55	22.24	25.50	24.76	23.48	30.00	24.15	28.55	29.99	19.47
g. Milkers (\$/hr with benefits & taxes)	\$13.84	\$10.81	\$12.63	\$12.23	\$12.02	\$10.62	\$12.47	\$13.09	\$12.37	\$13.35
h. Total Labor (\$/hr)	\$16.96	\$12.01	\$15.45	\$14.48	\$13.90	\$12.57	\$13.70	\$14.07	\$14.38	\$14.16
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.00	\$6.21	\$6.26	\$6.59	\$6.21	\$6.21	\$5.35	\$5.64	\$7.06	\$5.39
m. Average Total Investment per Cow	\$2,478	\$1,665	\$1,635	\$2,086	\$3,561	\$3,803	\$1,500	\$2,252	\$2,695	\$2,982.62