

**CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2011**

Jersey

Dairy ID Number	Averages	1	2	3	4	5	6	7	8
Feed Costs	North Coast								
a. Dry Roughage	\$29.89	\$30.49	\$51.38	\$26.77	\$26.52	\$25.07	\$25.62	\$37.97	\$28.37
b. Wet Feed & Wet Roughage	\$31.47	\$0.00	\$20.61	\$40.13	\$42.41	\$41.80	\$34.39	\$19.91	\$45.79
c. Concentrates	\$91.66	\$43.40	\$118.67	\$73.18	\$81.40	\$70.94	\$92.28	\$75.21	\$69.22
d. Minerals & Supplements	\$6.11	\$0.49	\$8.85	\$11.25	\$12.09	\$8.44	\$2.19	\$0.52	\$5.81
e. Pasture	\$0.63	\$35.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$159.76	\$109.40	\$199.51	\$151.33	\$162.43	\$146.25	\$154.48	\$133.60	\$149.20
Total Feed Costs (\$/cwt.)	\$10.20	\$9.06	\$12.20	\$9.53	\$9.17	\$11.91	\$8.97	\$12.05	\$9.10
Total Hired Labor	\$26.24	\$21.81	\$27.84	\$24.57	\$36.64	\$27.85	\$24.40	\$20.13	\$26.81
Total Hired Labor Costs (\$/cwt.)	\$1.68	\$1.81	\$1.70	\$1.55	\$2.07	\$2.27	\$1.42	\$1.82	\$1.64
Total Herd Replacement	\$14.97	\$12.04	\$11.02	\$5.97	\$42.03	\$16.22	\$10.05	\$17.75	\$24.41
Total Replacement Costs (\$/cwt.)	\$0.96	\$1.00	\$0.67	\$0.38	\$2.37	\$1.32	\$0.58	\$1.60	\$1.49
Total Operating Costs	\$54.78	\$43.64	\$58.20	\$63.13	\$38.44	\$49.38	\$68.30	\$41.97	\$58.67
Total Operating Costs (\$/cwt.)	\$3.50	\$3.61	\$3.56	\$3.98	\$2.17	\$4.02	\$3.96	\$3.78	\$3.58
Total Milk Marketing Costs	\$7.57	\$2.63	\$6.53	\$7.90	\$8.81	\$6.55	\$9.14	\$8.62	\$6.63
Total Milk Marketing Costs (\$/cwt.)	\$0.48	\$0.22	\$0.40	\$0.50	\$0.50	\$0.53	\$0.53	\$0.78	\$0.40
Total Cost (\$/Cow/Month)	\$263.34	\$189.52	\$303.09	\$252.91	\$288.35	\$246.26	\$266.36	\$222.06	\$265.73
Total Cost (\$/cwt)	\$16.81	\$15.69	\$18.54	\$15.93	\$16.28	\$20.06	\$15.46	\$20.02	\$16.21
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	15.67	12.08	16.35	15.88	17.72	12.28	17.23	11.09	16.39
b. Lbs Milk Sold/milk cow/day	59.85	43.68	65.67	61.02	66.24	47.02	64.55	41.85	59.46
c. Gross Milk Receipts (\$/cwt)	\$21.34	\$17.97	\$21.51	\$21.70	\$21.69	\$21.37	\$21.04	\$19.50	\$22.29
d. Mailbox Price (\$/cwt)	\$21.49	\$18.05	\$23.04	\$20.95	\$23.02	\$20.45	\$20.07	\$18.65	\$23.83
e. Mailbox Price Less Costs/ (cwt)	\$5.16	\$2.58	\$4.90	\$5.52	\$7.24	\$0.92	\$5.14	-\$0.60	\$8.02
f. Income Over Feed Cost (\$/cwt)	\$11.29	\$8.99	\$10.83	\$11.42	\$13.86	\$8.53	\$11.11	\$6.60	\$14.73
g. Fat Test %	4.70%	4.32%	4.76%	4.86%	4.82%	4.74%	4.62%	3.97%	4.97%
h. SNF Test %	9.32%	8.91%	9.36%	9.33%	9.26%	9.23%	9.22%	8.95%	9.37%
Related Data									
a. Percent Dry Cows	14%	9%	18%	14%	12%	14%	12%	13%	9%
b. Yearly Cull Rate	41%	26%	49%	52%	93%	32%	24%	46%	43%
c. Avg. Value (/Drop Bull Calf)	\$4.92	\$6.93	\$5.00	\$7.00	\$7.00	\$10.00	\$2.00	\$52.00	\$2.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$267.28	\$192.41	\$304.13	\$245.14	\$245.92	\$271.94	\$272.09	\$267.00	\$296.68
e. Grain, Mnrls & Splmnts (\$/ton)	\$284.80	\$263.13	\$326.19	\$252.24	\$252.14	\$316.12	\$278.66	\$283.75	\$256.30
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.44	12.00	30.53	25.03	27.16	18.45	24.76	20.03	20.29
g. Milkers (\$/hr with benefits & taxes)	\$12.69	\$14.93	\$12.51	\$16.38	\$15.50	\$14.48	\$12.16	\$11.73	\$14.27
h. Total Labor (\$/hr)	\$14.31	\$14.95	\$14.72	\$17.76	\$16.99	\$13.24	\$14.25	\$11.66	\$14.89
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.78	\$3.57	\$7.35	\$5.48	\$5.80	\$5.27	\$5.54	\$4.79	\$5.22
m. Average Total Investment per Cow	\$2,360	\$2,984	\$2,589	\$2,287	\$1,652	\$2,656	\$1,557	\$2,233	\$3,054

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Jersey

Dairy ID Number	9	10	11	12	13	14	15	16
Feed Costs								
a. Dry Roughage	\$2.50	\$11.12	\$51.26	\$43.76	\$41.01	\$46.16	\$31.22	\$31.33
b. Wet Feed & Wet Roughage	\$27.29	\$28.57	\$41.54	\$36.50	\$26.19	\$20.40	\$23.56	\$33.88
c. Concentrates	\$111.60	\$85.29	\$78.02	\$91.74	\$89.97	\$119.68	\$91.08	\$96.71
d. Minerals & Supplements	\$1.77	\$7.66	\$7.14	\$0.21	\$8.44	\$10.57	\$8.76	\$9.68
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$143.16	\$132.63	\$177.97	\$172.20	\$165.62	\$196.81	\$154.62	\$171.60
Total Feed Costs (\$/cwt.)	\$9.14	\$9.42	\$10.98	\$11.54	\$11.30	\$11.65	\$9.78	\$11.70
Total Hired Labor	\$31.16	\$29.24	\$25.99	\$24.74	\$24.85	\$22.27	\$17.86	\$28.84
Total Hired Labor Costs (\$/cwt.)	\$1.99	\$2.08	\$1.60	\$1.66	\$1.70	\$1.32	\$1.13	\$1.97
Total Herd Replacement	\$24.16	\$6.93	\$11.53	\$18.24	\$18.09	\$23.37	\$17.74	\$15.96
Total Replacement Costs (\$/cwt.)	\$1.54	\$0.49	\$0.71	\$1.22	\$1.23	\$1.38	\$1.12	\$1.09
Total Operating Costs	\$47.04	\$43.77	\$53.14	\$49.03	\$53.09	\$67.25	\$44.10	\$46.23
Total Operating Costs (\$/cwt.)	\$3.00	\$3.11	\$3.28	\$3.28	\$3.62	\$3.98	\$2.79	\$3.15
Total Milk Marketing Costs	\$6.43	\$7.14	\$8.24	\$8.01	\$7.53	\$8.60	\$7.93	\$7.95
Total Milk Marketing Costs (\$/cwt.)	\$0.41	\$0.51	\$0.51	\$0.54	\$0.51	\$0.51	\$0.50	\$0.54
Total Cost (\$/Cow/Month)	\$251.95	\$219.72	\$276.85	\$272.23	\$269.18	\$318.30	\$242.25	\$270.58
Total Cost (\$/cwt)	\$16.09	\$15.61	\$17.08	\$18.24	\$18.36	\$18.84	\$15.33	\$18.44
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt.)	15.66	14.08	16.21	14.93	14.66	16.89	15.81	14.67
b. Lbs Milk Sold/milk cow/day	61.91	53.94	61.20	55.13	55.40	64.89	61.94	55.69
c. Gross Milk Receipts (\$/cwt)	\$21.33	\$21.19	\$20.51	\$21.14	\$21.83	\$21.65	\$21.68	\$21.66
d. Mailbox Price (\$/cwt)	\$21.90	\$21.86	\$20.73	\$19.58	\$22.50	\$21.22	\$22.25	\$21.90
e. Mailbox Price Less Costs/ (cwt)	\$6.22	\$6.76	\$4.16	\$1.88	\$4.65	\$2.89	\$7.43	\$4.01
f. Income Over Feed Cost (\$/cwt)	\$12.76	\$12.44	\$9.75	\$8.04	\$11.20	\$9.57	\$12.47	\$10.21
g. Fat Test %	4.66%	4.62%	4.37%	4.66%	4.86%	4.86%	4.81%	4.73%
h. SNF Test %	9.39%	9.36%	9.27%	9.21%	9.41%	9.32%	9.38%	9.54%
Related Data								
a. Percent Dry Cows	17%	14%	13%	11%	13%	14%	16%	13%
b. Yearly Cull Rate	47%	47%	36%	32%	43%	45%	29%	42%
c. Avg. Value (/Drop Bull Calf)	\$2.00	\$0.00	\$22.05	\$0.00	\$2.50	\$0.00	\$2.50	\$2.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$0.00	\$0.00	\$260.00	\$260.00	\$245.00	\$314.68	\$215.07	\$221.51
e. Grain, Mnrls & Splmnts (\$/ton)	\$255.98	\$255.00	\$257.73	\$347.69	\$307.99	\$321.83	\$260.85	\$322.28
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	33.11	27.50	24.42	19.19	23.56	30.57	29.45	24.67
g. Milkers (\$/hr with benefits & taxes)	\$13.88	\$12.88	\$12.14	\$11.06	\$11.77	\$10.19	\$10.17	\$11.52
h. Total Labor (\$/hr)	\$17.02	\$14.00	\$14.09	\$11.33	\$13.53	\$10.94	\$12.05	\$12.29
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.40	\$4.77	\$6.45	\$6.15	\$5.99	\$7.16	\$5.70	\$6.21
m. Average Total Investment per Cow	\$2,511	\$2,175	\$2,119	\$2,403	\$3,648	\$1,567	\$3,885	\$1,668