

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 4, 2015**  
**Central Valley Holstein 2x Milking 1 to 500**

Dairy ID Number	Averages		1	2	3	4	5	6	7
	CV Holsteins 2X Milking	Herd Size 1 to 500							
<b>Feed Costs</b>									
a. Dry Roughage	\$40.35	\$42.77	\$68.36	\$36.02	\$12.79	\$60.67	\$45.16	\$44.14	\$82.46
b. Wet Feed & Wet Roughage	\$47.91	\$47.67	\$4.87	\$42.33	\$57.95	\$60.77	\$58.59	\$37.16	\$0.00
c. Concentrates	\$90.36	\$71.52	\$56.50	\$39.52	\$124.00	\$26.84	\$106.84	\$106.55	\$68.37
d. Minerals & Supplements	\$7.56	\$2.34	\$0.00	\$3.71	\$0.00	\$2.05	\$4.04	\$2.83	\$0.00
e. Pasture	\$0.06	\$1.44	\$8.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.29
<b>Total Feed Costs</b>	\$186.24	\$165.74	\$137.81	\$121.57	\$194.75	\$150.33	\$214.63	\$190.69	\$161.12
<b>Total Feed Costs (\$/cwt)</b>	\$9.89	\$10.29	\$7.94	\$16.06	\$10.18	\$12.47	\$11.31	\$10.95	\$11.87
<b>Total Hired Labor</b>	\$32.60	\$34.86	\$86.76	\$24.36	\$17.27	\$48.26	\$61.14	\$53.11	\$25.70
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.73	\$2.16	\$5.00	\$3.22	\$0.90	\$4.00	\$3.22	\$3.05	\$1.89
<b>Total Herd Replacement</b>	\$41.34	\$30.52	\$27.22	\$25.39	\$5.35	\$38.23	\$0.06	\$36.16	\$30.06
<b>Total Replacement Costs (\$/cwt)</b>	\$2.20	\$1.89	\$1.57	\$3.35	\$0.28	\$3.17	\$0.00	\$2.08	\$2.21
<b>Total Operating Costs</b>	\$55.13	\$55.23	\$65.26	\$29.98	\$79.30	\$48.06	\$112.15	\$46.82	\$28.85
<b>Total Operating Costs (\$/cwt)</b>	\$2.93	\$3.43	\$3.76	\$3.96	\$4.14	\$3.99	\$5.91	\$2.69	\$2.13
<b>Total Milk Marketing Costs</b>	\$10.59	\$11.76	\$11.56	\$7.21	\$10.85	\$9.49	\$13.81	\$27.56	\$11.27
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.56	\$0.73	\$0.67	\$0.95	\$0.57	\$0.79	\$0.73	\$1.58	\$0.83
<b>Total Cost (\$/Cow/Month)</b>	\$325.90	\$298.11	\$328.61	\$208.50	\$307.52	\$294.37	\$401.78	\$354.32	\$257.00
<b>Total Cost (\$/cwt)</b>	\$17.31	\$18.51	\$18.92	\$27.54	\$16.07	\$24.41	\$21.17	\$20.35	\$18.93
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	18.83	16.10	17.37	7.57	19.14	12.06	18.98	17.41	13.57
b. Lbs Milk Sold/milk cow/day	71.69	60.88	64.27	28.22	69.60	42.70	75.24	66.08	51.95
c. Gross Milk Receipts (\$/cwt)	\$16.08	\$16.45	\$19.96	\$17.42	\$16.92	\$16.81	\$16.20	\$16.96	\$15.57
d. Mailbox Price (\$/cwt)	\$15.74	\$16.26	\$19.63	\$17.09	\$16.38	\$16.34	\$15.92	\$15.59	\$17.85
f. Income Over Feed Cost (\$/cwt)	\$5.85	\$5.97	\$11.69	\$1.03	\$6.20	\$3.88	\$4.61	\$4.64	\$5.98
g. Fat Test %	3.78%	3.83%	4.03%	3.88%	3.67%	4.02%	4.03%	4.16%	3.72%
h. SNF Test %	8.96%	8.98%	8.75%	8.97%	9.03%	8.80%	8.89%	9.23%	8.99%
<b>Related Data</b>									
a. Percent Dry Cows	14%	14%	12%	13%	10%	8%	18%	14%	15%
b. Yearly Cull Rate	43%	38%	30%	27%	6%	47%	109%	50%	25%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.46	\$0.44	\$0.91	\$0.54	\$0.07	\$0.88	\$0.32	\$0.27	\$0.62
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$235.83	\$243.79	\$208.28	\$225.00	\$180.00	\$270.00	\$265.00	\$230.00	\$238.43
e. Grain, Mnrls & Splmnts (\$/ton)	\$252.65	\$251.28	\$246.00	\$268.89	\$290.00	\$144.24	\$279.06	\$272.46	\$274.54
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.74	22.10	17.00	11.99	31.10	14.19	31.50	29.30	18.99
g. Milkers (\$/hr with benefits & taxes)	\$15.91	\$15.14	\$19.55	\$10.65	\$13.65	\$18.85	\$13.76	\$17.71	\$13.45
h. Total Labor (\$/hr)	\$16.51	\$15.38	\$17.82	\$11.43	\$13.65	\$18.76	\$14.24	\$18.28	\$13.90
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.63	\$5.91	\$4.59	\$4.21	\$6.81	\$5.09	\$8.08	\$6.62	\$5.86
j. Milk Cow Feed Costs (\$/cwt)	\$9.25	\$9.70	\$7.14	\$14.90	\$9.79	\$11.91	\$10.74	\$10.01	\$11.28

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 4, 2015**  
**Central Valley Holstein 2x Milking 1 to 500**

Dairy ID Number	8	9	10	11
<b>Feed Costs</b>				
a. Dry Roughage	\$32.96	\$58.12	\$37.68	\$14.60
b. Wet Feed & Wet Roughage	\$55.81	\$21.90	\$45.07	\$102.19
c. Concentrates	\$83.35	\$82.09	\$87.40	\$18.04
d. Minerals & Supplements	\$0.14	\$0.10	\$9.78	\$0.42
e. Pasture	\$0.00	\$0.00	\$0.00	\$1.20
<b>Total Feed Costs</b>	\$172.26	\$162.21	\$179.94	\$136.46
<b>Total Feed Costs (\$/cwt)</b>	\$10.58	\$9.95	\$8.76	\$9.17
<b>Total Hired Labor</b>	\$22.69	\$42.70	\$27.71	\$17.94
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.39	\$2.62	\$1.35	\$1.21
<b>Total Herd Replacement</b>	\$36.09	\$28.76	\$44.01	\$37.55
<b>Total Replacement Costs (\$/cwt)</b>	\$2.22	\$1.76	\$2.14	\$2.52
<b>Total Operating Costs</b>	\$46.10	\$36.03	\$66.89	\$63.21
<b>Total Operating Costs (\$/cwt)</b>	\$2.83	\$2.21	\$3.26	\$4.25
<b>Total Milk Marketing Costs</b>	\$9.80	\$8.69	\$10.21	\$11.00
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.60	\$0.53	\$0.50	\$0.74
<b>Total Cost (\$/Cow/Month)</b>	\$286.93	\$278.40	\$328.76	\$266.17
<b>Total Cost (\$/cwt)</b>	\$17.63	\$17.08	\$16.01	\$17.89
<b>Milk Production Data</b>				
a. Milk Sold/Total Cow/Month/ (cwt)	16.27	16.30	20.53	14.88
b. Lbs Milk Sold/milk cow/day	64.42	61.19	76.42	57.23
c. Gross Milk Receipts (\$/cwt)	\$16.01	\$15.75	\$16.49	\$16.06
d. Mailbox Price (\$/cwt)	\$15.73	\$15.26	\$16.53	\$15.74
f. Income Over Feed Cost (\$/cwt)	\$5.15	\$5.30	\$7.77	\$6.57
g. Fat Test %	3.71%	3.68%	3.88%	3.64%
h. SNF Test %	8.89%	9.01%	9.08%	8.88%
<b>Related Data</b>				
a. Percent Dry Cows	18%	13%	12%	15%
b. Yearly Cull Rate	38%	28%	42%	29%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.36	\$0.60	\$0.33	\$0.44
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$200.00	\$260.00	\$273.64	\$270.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$241.74	\$220.33	\$257.57	\$267.84
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.34	27.87	27.48	5.37
g. Milkers (\$/hr with benefits & taxes)	\$15.07	\$14.26	\$19.97	\$12.61
h. Total Labor (\$/hr)	\$15.45	\$13.82	\$19.33	\$12.40
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.37	\$5.71	\$6.36	\$5.02
j. Milk Cow Feed Costs (\$/cwt)	\$9.88	\$9.33	\$8.33	\$8.78

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 4, 2015**  
**Central Valley Holstein 2X Milking Herd Size 501-900**

Dairy ID Number	Averages		12	13	14	15	16	17	18
	CV Holstein 2X Milking	Herd Size 501to 900							
<b>Feed Costs</b>									
a. Dry Roughage	\$40.35	\$41.33	\$56.73	\$32.53	\$48.55	\$28.41	\$27.39	\$29.22	\$47.33
b. Wet Feed & Wet Roughage	\$47.91	\$51.41	\$40.53	\$51.51	\$42.16	\$41.45	\$79.25	\$48.76	\$34.16
c. Concentrates	\$90.36	\$89.99	\$148.06	\$104.76	\$94.42	\$97.76	\$48.25	\$100.52	\$100.40
d. Minerals & Supplements	\$7.56	\$10.42	\$0.28	\$1.19	\$4.13	\$17.11	\$43.43	\$14.56	\$0.61
e. Pasture	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$186.24	\$193.15	\$245.60	\$189.99	\$189.26	\$184.74	\$198.31	\$193.06	\$182.50
<b>Total Feed Costs (\$/cwt)</b>	\$9.89	\$10.04	\$10.55	\$10.17	\$10.27	\$9.03	\$10.81	\$9.44	\$10.01
<b>Total Hired Labor</b>	\$32.60	\$36.42	\$47.86	\$43.89	\$41.13	\$39.45	\$36.33	\$49.61	\$26.17
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.73	\$1.89	\$2.06	\$2.35	\$2.23	\$1.93	\$1.98	\$2.42	\$1.44
<b>Total Herd Replacement</b>	\$41.34	\$38.98	\$44.49	\$28.38	\$34.21	\$40.99	\$47.77	\$33.59	\$44.13
<b>Total Replacement Costs (\$/cwt)</b>	\$2.20	\$2.03	\$1.91	\$1.52	\$1.86	\$2.00	\$2.60	\$1.64	\$2.42
<b>Total Operating Costs</b>	\$55.13	\$62.84	\$49.35	\$60.86	\$62.51	\$68.47	\$78.56	\$68.48	\$40.20
<b>Total Operating Costs (\$/cwt)</b>	\$2.93	\$3.27	\$2.12	\$3.26	\$3.39	\$3.35	\$4.28	\$3.35	\$2.21
<b>Total Milk Marketing Costs</b>	\$10.59	\$10.66	\$12.30	\$12.13	\$11.11	\$10.72	\$9.66	\$9.78	\$10.47
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.56	\$0.55	\$0.53	\$0.65	\$0.60	\$0.52	\$0.53	\$0.48	\$0.57
<b>Total Cost (\$/Cow/Month)</b>	\$325.90	\$342.05	\$399.59	\$335.25	\$338.22	\$344.36	\$370.64	\$354.52	\$303.48
<b>Total Cost (\$/cwt)</b>	\$17.31	\$17.79	\$17.17	\$17.95	\$18.35	\$16.83	\$20.20	\$17.33	\$16.65
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	18.83	19.23	23.27	18.68	18.43	20.46	18.35	20.46	18.23
b. Lbs Milk Sold/milk cow/day	71.69	73.08	86.26	69.58	66.97	79.43	69.89	78.10	68.65
c. Gross Milk Receipts (\$/cwt)	\$16.08	\$16.49	\$17.14	\$16.45	\$18.05	\$15.73	\$17.05	\$16.43	\$16.36
d. Mailbox Price (\$/cwt)	\$15.74	\$16.15	\$16.63	\$16.30	\$18.36	\$15.22	\$16.44	\$16.29	\$16.49
f. Income Over Feed Cost (\$/cwt)	\$5.85	\$6.10	\$6.08	\$6.13	\$8.10	\$6.20	\$5.64	\$6.86	\$6.48
g. Fat Test %	3.78%	3.78%	3.87%	3.81%	4.16%	3.81%	3.76%	3.94%	3.85%
h. SNF Test %	8.96%	8.97%	9.00%	9.01%	9.19%	8.99%	8.98%	8.88%	9.16%
<b>Related Data</b>									
a. Percent Dry Cows	14%	14%	12%	12%	10%	12%	14%	15%	13%
b. Yearly Cull Rate	43%	43%	50%	40%	38%	46%	46%	46%	42%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.46	\$0.45	\$0.35	\$0.02	\$0.39	\$0.25	\$0.63	\$0.86	\$0.39
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$235.83	\$258.36	\$240.00	\$288.00	\$217.50	\$230.49	\$343.91	\$275.00	\$266.49
e. Grain, Mnrls & Splmnts (\$/ton)	\$252.65	\$256.99	\$307.04	\$283.76	\$258.49	\$241.83	\$322.72	\$245.84	\$255.53
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.74	30.02	35.27	27.36	27.26	35.93	21.22	34.77	29.43
g. Milkers (\$/hr with benefits & taxes)	\$15.91	\$16.62	\$15.50	\$19.54	\$14.85	\$14.17	\$14.78	\$24.13	\$19.14
h. Total Labor (\$/hr)	\$16.51	\$16.60	\$16.65	\$18.99	\$14.53	\$15.53	\$14.54	\$22.77	\$18.84
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.63	\$6.81	\$8.66	\$6.64	\$6.53	\$6.79	\$7.10	\$6.86	\$6.34
j. Milk Cow Feed Costs (\$/cwt)	\$9.25	\$9.32	\$10.04	\$9.55	\$9.76	\$8.55	\$10.16	\$8.78	\$9.23

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 4, 2015**  
**Central Valley Holstein 2X Milking Herd Size 501-900**

Dairy ID Number	19	20	21	22	23	24	25
<b>Feed Costs</b>							
a. Dry Roughage	\$41.92	\$46.93	\$56.81	\$40.71	\$27.27	\$54.34	\$37.73
b. Wet Feed & Wet Roughage	\$48.96	\$51.73	\$37.59	\$72.39	\$71.70	\$46.47	\$47.21
c. Concentrates	\$57.31	\$88.94	\$73.68	\$89.81	\$98.52	\$90.92	\$84.39
d. Minerals & Supplements	\$5.42	\$19.88	\$6.00	\$14.50	\$10.93	\$3.86	\$5.93
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$153.60	\$207.47	\$174.08	\$217.41	\$208.43	\$195.59	\$175.26
<b>Total Feed Costs (\$/cwt)</b>	\$10.16	\$10.09	\$9.81	\$10.23	\$10.98	\$10.25	\$9.09
<b>Total Hired Labor</b>	\$33.73	\$36.26	\$29.43	\$39.53	\$34.23	\$28.49	\$34.06
<b>Total Hired Labor Costs (\$/cwt)</b>	\$2.23	\$1.76	\$1.66	\$1.86	\$1.80	\$1.49	\$1.77
<b>Total Herd Replacement</b>	\$37.10	\$38.05	\$29.72	\$49.86	\$36.79	\$34.11	\$45.06
<b>Total Replacement Costs (\$/cwt)</b>	\$2.45	\$1.85	\$1.67	\$2.35	\$1.94	\$1.79	\$2.34
<b>Total Operating Costs</b>	\$59.28	\$62.01	\$55.74	\$75.72	\$78.18	\$50.77	\$66.31
<b>Total Operating Costs (\$/cwt)</b>	\$3.92	\$3.02	\$3.14	\$3.56	\$4.12	\$2.66	\$3.44
<b>Total Milk Marketing Costs</b>	\$7.92	\$10.74	\$9.59	\$12.49	\$12.83	\$10.00	\$10.03
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.52	\$0.52	\$0.54	\$0.59	\$0.68	\$0.52	\$0.52
<b>Total Cost (\$/Cow/Month)</b>	\$291.63	\$354.54	\$298.56	\$395.02	\$370.46	\$318.96	\$330.73
<b>Total Cost (\$/cwt)</b>	\$19.29	\$17.24	\$16.83	\$18.58	\$19.52	\$16.71	\$17.15
<b>Milk Production Data</b>							
a. Milk Sold/Total Cow/Month/ (cwt)	15.12	20.57	17.74	21.26	18.98	19.08	19.29
b. Lbs Milk Sold/milk cow/day	58.05	76.36	70.31	79.34	74.56	72.75	73.25
c. Gross Milk Receipts (\$/cwt)	\$16.18	\$16.14	\$15.19	\$16.01	\$17.81	\$16.44	\$16.34
d. Mailbox Price (\$/cwt)	\$15.56	\$15.54	\$14.84	\$15.93	\$17.39	\$15.92	\$15.78
f. Income Over Feed Cost (\$/cwt)	\$5.41	\$5.46	\$5.03	\$5.70	\$6.41	\$5.67	\$6.70
g. Fat Test %	3.83%	3.56%	3.69%	3.75%	3.89%	3.54%	3.67%
h. SNF Test %	9.00%	8.94%	8.83%	8.95%	8.91%	8.95%	8.98%
<b>Related Data</b>							
a. Percent Dry Cows	15%	12%	18%	13%	17%	14%	14%
b. Yearly Cull Rate	39%	39%	38%	50%	45%	36%	46%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.37	\$0.47	\$0.48	\$0.33	\$0.43	\$0.43	\$0.70
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$265.00	\$250.00	\$265.00	\$255.00	\$266.27	\$270.00	\$265.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$205.73	\$256.03	\$227.52	\$255.93	\$264.41	\$232.14	\$240.32
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	22.56	30.86	27.35	30.04	31.22	30.20	28.10
g. Milkiers (\$/hr with benefits & taxes)	\$12.76	\$15.87	\$16.12	\$17.05	\$14.97	\$20.58	\$19.68
h. Total Labor (\$/hr)	\$13.51	\$16.55	\$15.71	\$16.06	\$13.29	\$20.63	\$18.86
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.36	\$7.22	\$6.46	\$7.68	\$7.46	\$6.46	\$6.20
j. Milk Cow Feed Costs (\$/cwt)	\$9.23	\$9.45	\$9.19	\$9.67	\$10.00	\$8.87	\$8.47

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 4, 2015**  
**Central Valley Holstein 2X Milking Herd Size 901-1500**

Dairy ID Number	Averages		26	27	28	29	30	31	32
	CV Holstein 2X Milking	Herd Size 901to 1500							
<b>Feed Costs</b>									
a. Dry Roughage	\$40.35	\$39.47	\$39.30	\$40.46	\$12.41	\$49.42	\$36.57	\$16.57	\$55.14
b. Wet Feed & Wet Roughage	\$47.91	\$49.27	\$47.53	\$45.04	\$60.54	\$32.11	\$33.79	\$70.43	\$39.03
c. Concentrates	\$90.36	\$89.98	\$93.77	\$79.85	\$80.31	\$94.49	\$77.45	\$69.31	\$95.28
d. Minerals & Supplements	\$7.56	\$5.75	\$0.00	\$9.04	\$0.32	\$5.18	\$5.76	\$8.56	\$0.09
e. Pasture	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$186.24	\$184.47	\$180.60	\$174.39	\$153.58	\$181.20	\$153.57	\$164.88	\$189.54
<b>Total Feed Costs (\$/cwt)</b>	\$9.89	\$9.97	\$9.92	\$10.16	\$10.50	\$9.94	\$10.09	\$9.64	\$9.51
<b>Total Hired Labor</b>	\$32.60	\$32.42	\$33.32	\$21.89	\$18.79	\$32.33	\$19.53	\$43.42	\$47.92
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.73	\$1.75	\$1.83	\$1.28	\$1.28	\$1.77	\$1.28	\$2.54	\$2.40
<b>Total Herd Replacement</b>	\$41.34	\$42.91	\$44.35	\$51.05	\$52.29	\$32.85	\$40.61	\$51.53	\$47.67
<b>Total Replacement Costs (\$/cwt)</b>	\$2.20	\$2.32	\$2.44	\$2.97	\$3.58	\$1.80	\$2.67	\$3.01	\$2.39
<b>Total Operating Costs</b>	\$55.13	\$52.92	\$54.13	\$58.25	\$36.71	\$71.59	\$44.43	\$55.36	\$50.17
<b>Total Operating Costs (\$/cwt)</b>	\$2.93	\$2.86	\$2.97	\$3.39	\$2.51	\$3.93	\$2.92	\$3.24	\$2.52
<b>Total Milk Marketing Costs</b>	\$10.59	\$10.04	\$9.42	\$9.95	\$8.93	\$10.56	\$9.27	\$9.92	\$10.26
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.56	\$0.54	\$0.52	\$0.58	\$0.61	\$0.58	\$0.61	\$0.58	\$0.51
<b>Total Cost (\$/Cow/Month)</b>	\$325.90	\$322.77	\$321.82	\$315.53	\$270.30	\$328.52	\$267.41	\$325.12	\$345.56
<b>Total Cost (\$/cwt)</b>	\$17.31	\$17.45	\$17.68	\$18.38	\$18.49	\$18.03	\$17.56	\$19.02	\$17.33
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	18.83	18.49	18.21	17.17	14.62	18.22	15.22	17.10	19.94
b. Lbs Milk Sold/milk cow/day	71.69	70.10	70.27	65.07	55.08	73.45	56.97	63.83	75.88
c. Gross Milk Receipts (\$/cwt)	\$16.08	\$15.91	\$15.96	\$16.42	\$16.96	\$15.49	\$15.78	\$15.90	\$15.36
d. Mailbox Price (\$/cwt)	\$15.74	\$15.57	\$15.35	\$16.01	\$16.79	\$14.98	\$15.80	\$15.70	\$14.75
f. Income Over Feed Cost (\$/cwt)	\$5.85	\$5.59	\$5.43	\$5.85	\$6.29	\$5.04	\$5.72	\$6.06	\$5.24
g. Fat Test %	3.78%	3.76%	3.77%	3.97%	4.21%	3.57%	3.81%	3.43%	3.70%
h. SNF Test %	8.96%	9.00%	9.17%	9.16%	9.00%	8.86%	9.18%	9.03%	8.98%
<b>Related Data</b>									
a. Percent Dry Cows	14%	14%	16%	14%	13%	19%	13%	13%	14%
b. Yearly Cull Rate	43%	47%	44%	99%	40%	41%	38%	47%	53%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.46	\$0.47	\$0.45	\$0.40	\$0.50	\$0.44	\$0.30	\$0.48	\$0.69
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$235.83	\$250.17	\$260.00	\$235.00	\$255.00	\$238.41	\$250.00	\$260.00	\$235.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$252.65	\$242.92	\$208.32	\$230.60	\$224.74	\$251.35	\$213.88	\$260.61	\$237.40
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.74	29.71	34.46	29.21	26.95	31.03	28.43	21.74	30.00
g. Milkers (\$/hr with benefits & taxes)	\$15.91	\$15.75	\$14.44	\$12.66	\$13.08	\$12.85	\$15.94	\$16.31	\$21.65
h. Total Labor (\$/hr)	\$16.51	\$16.39	\$15.30	\$12.79	\$13.03	\$13.72	\$15.60	\$16.95	\$21.53
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.63	\$6.49	\$6.50	\$6.11	\$5.53	\$6.51	\$5.39	\$5.76	\$6.67
j. Milk Cow Feed Costs (\$/cwt)	\$9.25	\$9.27	\$9.25	\$9.39	\$10.05	\$8.87	\$9.47	\$9.02	\$8.78

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 4, 2015**  
**Central Valley Holstein 2X Milking Herd Size 901-1500**

Dairy ID Number	33	34	35	36	37
<b>Feed Costs</b>					
a. Dry Roughage	\$53.42	\$25.05	\$46.60	\$51.85	\$43.02
b. Wet Feed & Wet Roughage	\$45.44	\$78.40	\$40.01	\$58.53	\$39.13
c. Concentrates	\$88.53	\$117.03	\$99.67	\$71.36	\$109.03
d. Minerals & Supplements	\$5.04	\$13.82	\$1.93	\$8.39	\$9.32
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$192.43	\$234.31	\$188.20	\$190.13	\$200.50
<b>Total Feed Costs (\$/cwt)</b>	\$10.50	\$10.95	\$10.17	\$8.61	\$10.09
<b>Total Hired Labor</b>	\$30.56	\$37.37	\$29.10	\$41.70	\$29.81
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.67	\$1.75	\$1.57	\$1.89	\$1.50
<b>Total Herd Replacement</b>	\$34.73	\$35.10	\$47.90	\$40.58	\$38.62
<b>Total Replacement Costs (\$/cwt)</b>	\$1.89	\$1.64	\$2.59	\$1.84	\$1.94
<b>Total Operating Costs</b>	\$45.08	\$58.65	\$49.72	\$63.58	\$47.26
<b>Total Operating Costs (\$/cwt)</b>	\$2.46	\$2.74	\$2.69	\$2.88	\$2.38
<b>Total Milk Marketing Costs</b>	\$9.58	\$12.34	\$9.61	\$10.22	\$10.18
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.52	\$0.58	\$0.52	\$0.46	\$0.51
<b>Total Cost (\$/Cow/Month)</b>	\$312.38	\$377.77	\$324.54	\$346.22	\$326.37
<b>Total Cost (\$/cwt)</b>	\$17.04	\$17.66	\$17.54	\$15.68	\$16.42
<b>Milk Production Data</b>					
a. Milk Sold/Total Cow/Month/ (cwt)	18.33	21.39	18.50	22.08	19.88
b. Lbs Milk Sold/milk cow/day	71.99	79.30	70.45	81.41	73.38
c. Gross Milk Receipts (\$/cwt)	\$16.57	\$15.85	\$15.40	\$16.16	\$15.43
d. Mailbox Price (\$/cwt)	\$16.04	\$15.56	\$14.86	\$16.12	\$15.26
f. Income Over Feed Cost (\$/cwt)	\$5.55	\$4.61	\$4.68	\$7.51	\$5.17
g. Fat Test %	3.57%	3.79%	3.66%	4.00%	3.72%
h. SNF Test %	8.93%	8.91%	9.04%	9.02%	8.89%
<b>Related Data</b>					
a. Percent Dry Cows	17%	12%	14%	12%	12%
b. Yearly Cull Rate	45%	39%	43%	42%	39%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.39	\$0.44	\$0.55	\$0.47	\$0.47
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$270.00	\$239.70	\$270.00	\$263.32	\$235.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$235.38	\$292.46	\$244.02	\$245.82	\$269.94
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.40	32.76	31.70	23.48	31.43
g. Milkers (\$/hr with benefits & taxes)	\$19.31	\$15.33	\$16.65	\$17.11	\$13.50
h. Total Labor (\$/hr)	\$20.09	\$15.85	\$17.42	\$18.07	\$14.35
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.53	\$8.24	\$6.83	\$6.66	\$6.88
j. Milk Cow Feed Costs (\$/cwt)	\$9.07	\$10.39	\$9.70	\$8.18	\$9.37

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 4, 2015**  
**Central Valley Holstein 2X Milking Herd Size 1501 Plus**

Dairy ID Number	Averages		38	39	40	41	42	43	44
	CV Holstein 2X Milking	Herd Size 1501plus							
<b>Feed Costs</b>									
a. Dry Roughage	\$40.35	\$40.22	\$23.45	\$29.97	\$42.87	\$35.07	\$41.60	\$38.41	\$33.06
b. Wet Feed & Wet Roughage	\$47.91	\$46.75	\$52.85	\$51.53	\$45.59	\$42.33	\$69.39	\$34.62	\$59.22
c. Concentrates	\$90.36	\$91.85	\$83.89	\$102.84	\$78.98	\$91.10	\$67.93	\$86.46	\$58.44
d. Minerals & Supplements	\$7.56	\$7.79	\$8.10	\$20.30	\$5.87	\$16.88	\$1.12	\$0.55	\$7.67
e. Pasture	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$186.24	\$186.61	\$168.30	\$204.64	\$173.30	\$185.37	\$180.03	\$160.04	\$158.40
<b>Total Feed Costs (\$/cwt)</b>	\$9.89	\$9.81	\$9.69	\$10.07	\$8.68	\$10.49	\$9.35	\$10.88	\$11.54
<b>Total Hired Labor</b>	\$32.60	\$31.63	\$39.03	\$49.71	\$39.89	\$35.16	\$29.31	\$26.23	\$27.79
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.73	\$1.66	\$2.25	\$2.45	\$2.00	\$1.99	\$1.52	\$1.78	\$2.02
<b>Total Herd Replacement</b>	\$41.34	\$42.17	\$26.92	\$34.47	\$51.72	\$46.02	\$42.59	\$36.88	\$37.23
<b>Total Replacement Costs (\$/cwt)</b>	\$2.20	\$2.22	\$1.55	\$1.70	\$2.59	\$2.60	\$2.21	\$2.51	\$2.71
<b>Total Operating Costs</b>	\$55.13	\$54.02	\$46.95	\$76.24	\$49.52	\$54.80	\$61.48	\$27.56	\$55.89
<b>Total Operating Costs (\$/cwt)</b>	\$2.93	\$2.84	\$2.70	\$3.75	\$2.48	\$3.10	\$3.19	\$1.87	\$4.07
<b>Total Milk Marketing Costs</b>	\$10.59	\$10.65	\$9.45	\$11.84	\$11.28	\$12.79	\$10.70	\$7.60	\$7.14
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.56	\$0.56	\$0.54	\$0.58	\$0.57	\$0.72	\$0.56	\$0.52	\$0.52
<b>Total Cost (\$/Cow/Month)</b>	\$325.90	\$325.08	\$290.64	\$376.90	\$325.71	\$334.14	\$324.11	\$258.30	\$286.45
<b>Total Cost (\$/cwt)</b>	\$17.31	\$17.09	\$16.73	\$18.55	\$16.32	\$18.90	\$16.83	\$17.57	\$20.86
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	18.83	19.02	17.37	20.31	19.96	17.68	19.25	14.70	13.73
b. Lbs Milk Sold/milk cow/day	71.69	72.60	64.26	78.34	76.56	66.32	71.40	55.26	60.31
c. Gross Milk Receipts (\$/cwt)	\$16.08	\$16.01	\$15.75	\$17.48	\$15.66	\$15.03	\$15.50	\$16.22	\$16.31
d. Mailbox Price (\$/cwt)	\$15.74	\$15.66	\$15.59	\$17.21	\$15.52	\$14.57	\$15.26	\$15.56	\$16.09
f. Income Over Feed Cost (\$/cwt)	\$5.85	\$5.85	\$5.90	\$7.14	\$6.84	\$4.09	\$5.91	\$4.68	\$4.55
g. Fat Test %	3.78%	3.78%	3.86%	3.92%	3.60%	3.62%	3.58%	3.80%	4.04%
h. SNF Test %	8.96%	8.95%	9.01%	8.96%	8.96%	8.91%	8.78%	9.00%	8.96%
<b>Related Data</b>									
a. Percent Dry Cows	14%	15%	12%	15%	15%	13%	12%	13%	26%
b. Yearly Cull Rate	43%	42%	27%	38%	47%	58%	38%	37%	35%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.46	\$0.47	\$0.44	\$0.36	\$0.38	\$0.32	\$0.61	\$0.70	\$0.67
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$235.83	\$227.31	\$275.00	\$246.91	\$225.00	\$224.04	\$243.78	\$250.00	\$275.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$252.65	\$257.10	\$251.52	\$247.14	\$247.30	\$259.13	\$315.92	\$235.28	\$284.87
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.74	30.22	26.35	38.07	25.06	30.41	15.32	27.27	19.58
g. Milkers (\$/hr with benefits & taxes)	\$15.91	\$15.85	\$22.17	\$15.26	\$19.97	\$12.57	\$16.49	\$17.05	\$16.41
h. Total Labor (\$/hr)	\$16.51	\$16.61	\$20.87	\$14.00	\$20.93	\$12.75	\$17.69	\$15.93	\$16.57
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.63	\$6.68	\$5.93	\$7.30	\$6.06	\$6.55	\$6.24	\$5.64	\$6.22
j. Milk Cow Feed Costs (\$/cwt)	\$9.25	\$9.21	\$9.23	\$9.32	\$7.92	\$9.87	\$8.74	\$10.20	\$10.32

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 4, 2015**  
**Central Valley Holstein 2X Milking Herd Size 1501 Plus**

Dairy ID Number	45	46	47	48	49	50	51	52	53
<b>Feed Costs</b>									
a. Dry Roughage	\$61.62	\$50.63	\$37.35	\$19.69	\$47.93	\$42.44	\$37.66	\$43.24	\$47.01
b. Wet Feed & Wet Roughage	\$32.00	\$44.40	\$40.00	\$41.12	\$40.94	\$27.40	\$57.37	\$40.62	\$54.14
c. Concentrates	\$87.81	\$81.40	\$103.17	\$101.92	\$80.86	\$100.51	\$79.96	\$108.89	\$102.49
d. Minerals & Supplements	\$6.48	\$29.51	\$3.09	\$15.31	\$10.27	\$19.38	\$4.86	\$1.69	\$0.00
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$187.90	\$205.94	\$183.60	\$178.05	\$180.00	\$189.73	\$179.85	\$194.44	\$203.63
<b>Total Feed Costs (\$/cwt)</b>	\$10.40	\$10.23	\$9.05	\$9.25	\$9.12	\$9.12	\$10.36	\$10.60	\$9.94
<b>Total Hired Labor</b>	\$27.48	\$33.24	\$42.72	\$29.11	\$36.64	\$26.85	\$22.74	\$27.56	\$29.76
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.52	\$1.65	\$2.11	\$1.51	\$1.86	\$1.29	\$1.31	\$1.50	\$1.45
<b>Total Herd Replacement</b>	\$44.71	\$47.36	\$46.42	\$42.49	\$47.79	\$34.34	\$44.37	\$46.81	\$41.14
<b>Total Replacement Costs (\$/cwt)</b>	\$2.47	\$2.35	\$2.29	\$2.21	\$2.42	\$1.65	\$2.55	\$2.55	\$2.01
<b>Total Operating Costs</b>	\$50.44	\$60.80	\$80.21	\$61.26	\$78.57	\$55.88	\$50.80	\$60.61	\$37.67
<b>Total Operating Costs (\$/cwt)</b>	\$2.79	\$3.02	\$3.95	\$3.18	\$3.98	\$2.69	\$2.92	\$3.30	\$1.84
<b>Total Milk Marketing Costs</b>	\$9.21	\$11.54	\$11.71	\$9.83	\$11.34	\$10.62	\$8.94	\$10.49	\$11.78
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.51	\$0.57	\$0.58	\$0.51	\$0.57	\$0.51	\$0.51	\$0.57	\$0.57
<b>Total Cost (\$/Cow/Month)</b>	\$319.73	\$358.88	\$364.65	\$320.74	\$354.34	\$317.42	\$306.70	\$339.90	\$323.99
<b>Total Cost (\$/cwt)</b>	\$17.70	\$17.83	\$17.98	\$16.67	\$17.96	\$15.25	\$17.66	\$18.53	\$15.81
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	18.06	20.13	20.28	19.24	19.73	20.81	17.37	18.34	20.50
b. Lbs Milk Sold/milk cow/day	71.68	78.61	75.22	72.40	75.56	77.74	66.32	67.77	78.51
c. Gross Milk Receipts (\$/cwt)	\$15.80	\$15.60	\$16.61	\$15.47	\$16.42	\$15.28	\$16.73	\$16.20	\$16.02
d. Mailbox Price (\$/cwt)	\$15.20	\$15.13	\$16.07	\$14.87	\$15.94	\$14.78	\$16.35	\$15.94	\$15.87
f. Income Over Feed Cost (\$/cwt)	\$4.80	\$4.90	\$7.02	\$5.61	\$6.82	\$5.67	\$6.00	\$5.34	\$5.94
g. Fat Test %	3.85%	3.72%	3.74%	3.61%	3.82%	3.65%	3.83%	3.98%	3.82%
h. SNF Test %	8.99%	8.84%	8.86%	8.85%	8.91%	8.90%	9.05%	8.98%	9.01%
<b>Related Data</b>									
a. Percent Dry Cows	18%	17%	12%	13%	15%	13%	15%	12%	15%
b. Yearly Cull Rate	45%	49%	45%	39%	47%	32%	39%	47%	43%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.66	\$0.45	\$0.56	\$0.39	\$0.39	\$0.55	\$0.52	\$0.32	\$0.44
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$270.00	\$269.68	\$212.00	\$255.00	\$224.60	\$257.24	\$240.00	\$262.85	\$215.46
e. Grain, Mnrls & Splmnts (\$/ton)	\$249.24	\$273.01	\$251.14	\$239.72	\$244.60	\$240.33	\$250.47	\$283.00	\$240.96
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.03	30.94	30.93	36.04	27.82	36.20	25.22	28.07	32.35
g. Milkers (\$/hr with benefits & taxes)	\$14.63	\$14.12	\$20.54	\$21.66	\$19.84	\$13.43	\$13.91	\$12.57	\$13.80
h. Total Labor (\$/hr)	\$14.85	\$16.02	\$20.41	\$22.58	\$20.25	\$14.09	\$15.34	\$14.22	\$16.22
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.79	\$7.44	\$6.39	\$6.30	\$6.49	\$6.79	\$6.50	\$6.75	\$7.39
j. Milk Cow Feed Costs (\$/cwt)	\$9.47	\$9.47	\$8.49	\$8.70	\$8.59	\$8.73	\$9.80	\$9.97	\$9.42