

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2015
Central Valley Holstein 2x Milking 1 to 500

Dairy ID Number	Averages		1	2	3	4	5	6	7
	CV Holsteins 2X Milking	Herd Size 1 to 500							
Feed Costs									
a. Dry Roughage	\$52.14	\$53.71	\$33.52	\$95.47	\$58.13	\$64.21	\$97.12	\$49.16	\$42.63
b. Wet Feed & Wet Roughage	\$51.01	\$53.03	\$62.14	\$9.34	\$41.73	\$74.08	\$0.00	\$55.15	\$66.62
c. Concentrates	\$101.99	\$81.19	\$166.39	\$70.61	\$53.30	\$31.76	\$73.90	\$147.66	\$92.89
d. Minerals & Supplements	\$5.78	\$2.74	\$0.00	\$0.00	\$3.92	\$1.97	\$0.00	\$3.03	\$1.10
e. Pasture	\$0.14	\$3.03	\$0.00	\$6.95	\$0.00	\$0.00	\$43.09	\$0.00	\$0.00
Total Feed Costs	\$211.06	\$193.69	\$262.05	\$182.38	\$157.09	\$172.03	\$214.11	\$255.01	\$203.24
Total Feed Costs (\$/cwt)	\$10.52	\$10.87	\$11.80	\$9.53	\$14.85	\$14.02	\$12.66	\$11.44	\$10.83
Total Hired Labor	\$29.95	\$35.05	\$17.06	\$70.58	\$36.05	\$39.66	\$33.10	\$45.42	\$20.19
Total Hired Labor Costs (\$/cwt)	\$1.49	\$1.97	\$0.77	\$3.69	\$3.41	\$3.23	\$1.96	\$2.04	\$1.08
Total Herd Replacement	\$38.48	\$27.26	-\$133.33	\$27.95	\$23.21	\$48.67	\$39.67	\$32.00	\$28.32
Total Replacement Costs (\$/cwt)	\$1.92	\$1.53	-\$6.00	\$1.46	\$2.19	\$3.97	\$2.34	\$1.44	\$1.51
Total Operating Costs	\$50.82	\$55.44	\$161.24	\$76.94	\$34.10	\$53.12	\$32.88	\$44.98	\$40.40
Total Operating Costs (\$/cwt)	\$2.53	\$3.11	\$7.26	\$4.02	\$3.22	\$4.33	\$1.94	\$2.02	\$2.15
Total Milk Marketing Costs	\$11.06	\$12.88	\$13.77	\$14.01	\$8.82	\$9.54	\$14.94	\$32.79	\$10.65
Total Milk Marketing Costs (\$/cwt.)	\$0.55	\$0.72	\$0.62	\$0.73	\$0.83	\$0.78	\$0.88	\$1.47	\$0.57
Total Cost (\$/Cow/Month)	\$341.37	\$324.32	\$320.79	\$371.86	\$259.27	\$323.02	\$334.70	\$410.20	\$302.80
Total Cost (\$/cwt)	\$17.02	\$18.20	\$14.44	\$19.44	\$24.51	\$26.32	\$19.79	\$18.41	\$16.13
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	20.06	17.82	22.21	19.13	10.58	12.27	16.92	22.28	18.77
b. Lbs Milk Sold/milk cow/day	74.84	67.27	78.00	70.60	39.58	45.26	63.26	78.65	72.72
c. Gross Milk Receipts (\$/cwt)	\$15.02	\$15.16	\$16.03	\$19.96	\$15.47	\$15.14	\$14.92	\$15.27	\$14.61
d. Mailbox Price (\$/cwt)	\$14.69	\$14.70	\$15.55	\$19.43	\$14.74	\$14.42	\$15.25	\$13.97	\$14.31
f. Income Over Feed Cost (\$/cwt)	\$4.17	\$3.83	\$3.75	\$9.89	-\$0.11	\$0.40	\$2.59	\$2.53	\$3.49
g. Fat Test %	3.72%	3.71%	3.69%	3.91%	3.45%	3.77%	3.72%	3.92%	3.46%
h. SNF Test %	8.91%	8.99%	8.89%	8.75%	8.73%	8.80%	9.05%	9.04%	8.85%
Related Data									
a. Percent Dry Cows	11%	12%	5%	10%	11%	10%	11%	6%	14%
b. Yearly Cull Rate	45%	45%	206%	49%	30%	42%	35%	35%	35%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.76	\$0.77	\$0.25	\$1.18	\$0.53	\$1.38	\$0.90	\$0.59	\$0.93
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$298.07	\$304.22	\$370.00	\$245.00	\$296.00	\$280.00	\$308.00	\$320.00	\$265.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$273.35	\$274.26	\$351.30	\$256.00	\$295.66	\$176.96	\$289.00	\$299.64	\$264.84
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.89	23.50	33.25	20.34	14.50	14.05	19.31	34.95	27.48
g. Milkers (\$/hr with benefits & taxes)	\$15.94	\$14.37	\$12.34	\$19.67	\$12.78	\$15.23	\$14.06	\$17.71	\$14.87
h. Total Labor (\$/hr)	\$16.45	\$14.98	\$12.34	\$18.72	\$12.47	\$14.79	\$14.38	\$18.27	\$14.91
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.48	\$6.96	\$9.04	\$6.34	\$5.56	\$6.05	\$7.38	\$8.67	\$7.28
j. Milk Cow Feed Costs (\$/cwt)	\$9.99	\$10.34	\$11.60	\$8.98	\$14.04	\$13.37	\$11.66	\$11.02	\$10.01

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2015
Central Valley Holstein 2x Milking 1 to 500

Dairy ID Number	8	9	10	11	12
Feed Costs					
a. Dry Roughage	\$39.04	\$47.37	\$89.71	\$42.01	\$24.36
b. Wet Feed & Wet Roughage	\$69.70	\$35.80	\$24.87	\$57.55	\$96.33
c. Concentrates	\$79.73	\$106.31	\$89.34	\$92.50	\$10.29
d. Minerals & Supplements	\$6.17	\$0.97	\$0.10	\$9.61	\$0.69
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.63
Total Feed Costs	\$194.64	\$190.45	\$204.03	\$201.68	\$132.31
Total Feed Costs (\$/cwt)	\$10.70	\$9.81	\$11.15	\$9.64	\$9.58
Total Hired Labor	\$52.77	\$30.91	\$36.48	\$36.64	\$18.58
Total Hired Labor Costs (\$/cwt)	\$2.90	\$1.59	\$1.99	\$1.75	\$1.35
Total Herd Replacement	\$19.45	\$29.66	\$27.38	\$49.21	\$23.34
Total Replacement Costs (\$/cwt)	\$1.07	\$1.53	\$1.50	\$2.35	\$1.69
Total Operating Costs	\$83.88	\$56.37	\$28.03	\$71.39	\$55.95
Total Operating Costs (\$/cwt)	\$4.61	\$2.90	\$1.53	\$3.41	\$4.05
Total Milk Marketing Costs	\$12.62	\$10.36	\$9.79	\$10.22	\$10.47
Total Milk Marketing Costs (\$/cwt.)	\$0.69	\$0.53	\$0.54	\$0.49	\$0.76
Total Cost (\$/Cow/Month)	\$363.36	\$317.76	\$305.71	\$369.13	\$240.65
Total Cost (\$/cwt)	\$19.97	\$16.37	\$16.70	\$17.65	\$17.42
Milk Production Data					
a. Milk Sold/Total Cow/Month/ (cwt)	18.20	19.41	18.30	20.91	13.81
b. Lbs Milk Sold/milk cow/day	70.75	72.42	65.62	80.50	57.35
c. Gross Milk Receipts (\$/cwt)	\$14.89	\$15.00	\$14.62	\$15.37	\$14.67
d. Mailbox Price (\$/cwt)	\$14.88	\$14.39	\$14.07	\$15.25	\$14.00
f. Income Over Feed Cost (\$/cwt)	\$4.18	\$4.58	\$2.93	\$5.61	\$4.42
g. Fat Test %	3.81%	3.88%	3.51%	3.80%	3.49%
h. SNF Test %	9.14%	9.14%	8.97%	9.07%	8.88%
Related Data					
a. Percent Dry Cows	14%	11%	7%	13%	20%
b. Yearly Cull Rate	99%	34%	25%	43%	22%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.81	\$0.37	\$0.79	\$0.84	\$0.91
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$285.00	\$354.48	\$321.30	\$330.18	\$303.70
e. Grain, Mnrls & Splmnts (\$/ton)	\$284.21	\$251.28	\$237.10	\$272.62	\$313.44
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	23.50	31.39	26.95	28.13	2.93
g. Milkers (\$/hr with benefits & taxes)	\$14.48	\$12.40	\$12.32	\$19.68	\$12.64
h. Total Labor (\$/hr)	\$16.63	\$12.43	\$12.49	\$19.15	\$12.52
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.44	\$6.73	\$6.97	\$7.31	\$5.28
j. Milk Cow Feed Costs (\$/cwt)	\$10.52	\$9.29	\$10.62	\$9.09	\$9.21

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2015
Central Valley Holstein 2X Milking Herd Size 501-900

Dairy ID Number	Averages		13	14	15	16	17	18	19
	CV Holstein 2X Milking	Herd Size 501to 900							
Feed Costs									
a. Dry Roughage	\$52.14	\$52.19	\$64.52	\$64.38	\$37.21	\$45.83	\$38.43	\$34.35	\$71.64
b. Wet Feed & Wet Roughage	\$51.01	\$56.97	\$31.42	\$28.74	\$63.00	\$40.86	\$82.24	\$72.13	\$37.53
c. Concentrates	\$101.99	\$89.45	\$152.93	\$109.40	\$120.72	\$111.19	\$50.89	\$97.69	\$100.17
d. Minerals & Supplements	\$5.78	\$8.17	\$0.29	\$4.09	\$0.72	\$16.55	\$41.38	\$9.05	\$0.59
e. Pasture	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$211.06	\$206.78	\$249.16	\$206.61	\$221.64	\$214.43	\$212.93	\$213.22	\$209.93
Total Feed Costs (\$/cwt)	\$10.52	\$10.74	\$10.77	\$10.75	\$10.84	\$9.74	\$11.73	\$10.31	\$11.40
Total Hired Labor	\$29.95	\$32.99	\$47.98	\$37.82	\$40.53	\$36.39	\$34.67	\$38.78	\$21.91
Total Hired Labor Costs (\$/cwt)	\$1.49	\$1.71	\$2.07	\$1.97	\$1.98	\$1.65	\$1.91	\$1.88	\$1.19
Total Herd Replacement	\$38.48	\$35.71	\$36.38	\$26.09	\$32.51	\$36.45	\$48.97	\$37.50	\$40.73
Total Replacement Costs (\$/cwt)	\$1.92	\$1.85	\$1.57	\$1.36	\$1.59	\$1.66	\$2.70	\$1.81	\$2.21
Total Operating Costs	\$50.82	\$55.66	\$54.13	\$55.16	\$65.21	\$59.56	\$66.53	\$66.46	\$43.81
Total Operating Costs (\$/cwt)	\$2.53	\$2.89	\$2.34	\$2.87	\$3.19	\$2.71	\$3.66	\$3.21	\$2.38
Total Milk Marketing Costs	\$11.06	\$10.78	\$12.40	\$11.37	\$13.40	\$11.62	\$9.65	\$9.97	\$10.55
Total Milk Marketing Costs (\$/cwt.)	\$0.55	\$0.56	\$0.54	\$0.59	\$0.66	\$0.53	\$0.53	\$0.48	\$0.57
Total Cost (\$/Cow/Month)	\$341.37	\$341.92	\$400.06	\$337.06	\$373.28	\$358.45	\$372.75	\$365.94	\$326.92
Total Cost (\$/cwt)	\$17.02	\$17.76	\$17.29	\$17.54	\$18.26	\$16.28	\$20.53	\$17.69	\$17.76
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	20.06	19.25	23.14	19.22	20.44	22.02	18.16	20.68	18.41
b. Lbs Milk Sold/milk cow/day	74.84	72.55	86.14	70.45	77.02	82.06	69.26	76.54	69.59
c. Gross Milk Receipts (\$/cwt)	\$15.02	\$15.37	\$16.26	\$16.56	\$15.29	\$14.68	\$16.31	\$15.20	\$15.48
d. Mailbox Price (\$/cwt)	\$14.69	\$15.01	\$15.79	\$16.63	\$14.85	\$14.19	\$15.91	\$15.06	\$15.30
f. Income Over Feed Cost (\$/cwt)	\$4.17	\$4.27	\$5.02	\$5.88	\$4.01	\$4.45	\$4.18	\$4.75	\$3.90
g. Fat Test %	3.72%	3.77%	3.91%	4.10%	3.73%	3.75%	3.85%	3.85%	3.88%
h. SNF Test %	8.91%	8.94%	8.98%	9.06%	8.98%	8.91%	8.97%	8.86%	9.11%
Related Data									
a. Percent Dry Cows	11%	12%	10%	9%	12%	11%	13%	10%	12%
b. Yearly Cull Rate	45%	43%	46%	35%	40%	53%	51%	47%	42%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.76	\$0.76	\$0.70	\$0.64	\$0.76	\$0.68	\$0.68	\$0.79	\$0.94
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$298.07	\$310.77	\$300.00	\$300.92	\$288.00	\$313.61	\$343.91	\$322.52	\$321.54
e. Grain, Mnrls & Splmnts (\$/ton)	\$273.35	\$275.90	\$324.32	\$283.24	\$310.44	\$261.64	\$329.95	\$265.54	\$283.08
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.89	26.98	34.66	29.00	29.07	35.34	20.92	29.08	26.60
g. Milkers (\$/hr with benefits & taxes)	\$15.94	\$15.73	\$15.63	\$13.62	\$19.54	\$13.55	\$14.78	\$17.90	\$20.96
h. Total Labor (\$/hr)	\$16.45	\$16.16	\$16.78	\$13.43	\$18.98	\$14.60	\$15.61	\$17.84	\$20.28
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.48	\$7.35	\$8.87	\$7.29	\$7.93	\$7.67	\$7.62	\$7.48	\$7.41
j. Milk Cow Feed Costs (\$/cwt)	\$9.99	\$10.14	\$10.30	\$10.35	\$10.29	\$9.35	\$11.00	\$9.77	\$10.65

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2015
Central Valley Holstein 2X Milking Herd Size 501-900

Dairy ID Number	20	21	22	23	24	25	26	27	28	29
Feed Costs										
a. Dry Roughage	\$39.73	\$56.16	\$90.92	\$44.10	\$65.40	\$53.43	\$66.20	\$44.21	\$49.70	\$21.77
b. Wet Feed & Wet Roughage	\$80.52	\$48.36	\$30.21	\$71.80	\$76.05	\$66.45	\$42.44	\$60.89	\$51.63	\$68.61
c. Concentrates	\$81.68	\$80.39	\$76.22	\$99.72	\$69.33	\$97.06	\$62.71	\$90.20	\$88.34	\$74.64
d. Minerals & Supplements	\$14.42	\$5.87	\$3.46	\$14.69	\$9.73	\$7.86	\$5.99	\$2.88	\$5.32	\$0.78
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$216.35	\$190.77	\$200.81	\$230.31	\$220.51	\$224.80	\$177.33	\$198.18	\$194.99	\$165.80
Total Feed Costs (\$/cwt)	\$9.63	\$11.78	\$10.32	\$10.08	\$11.81	\$10.48	\$11.12	\$11.15	\$10.17	\$11.36
Total Hired Labor	\$34.52	\$28.51	\$25.00	\$40.58	\$48.77	\$47.44	\$14.72	\$29.10	\$26.75	\$19.79
Total Hired Labor Costs (\$/cwt)	\$1.54	\$1.76	\$1.29	\$1.78	\$2.61	\$2.21	\$0.92	\$1.64	\$1.39	\$1.36
Total Herd Replacement	\$32.94	\$29.48	\$28.74	\$43.10	\$40.12	\$22.39	\$21.68	\$44.51	\$43.10	\$41.07
Total Replacement Costs (\$/cwt)	\$1.47	\$1.82	\$1.48	\$1.89	\$2.15	\$1.04	\$1.36	\$2.50	\$2.25	\$2.81
Total Operating Costs	\$62.52	\$49.43	\$49.53	\$53.36	\$59.55	\$60.80	\$36.78	\$46.78	\$82.19	\$41.41
Total Operating Costs (\$/cwt)	\$2.78	\$3.05	\$2.55	\$2.34	\$3.19	\$2.83	\$2.31	\$2.63	\$4.29	\$2.84
Total Milk Marketing Costs	\$11.83	\$8.54	\$10.55	\$13.22	\$12.06	\$12.52	\$9.25	\$9.30	\$10.09	\$8.58
Total Milk Marketing Costs (\$/cwt.)	\$0.53	\$0.53	\$0.54	\$0.58	\$0.65	\$0.58	\$0.58	\$0.52	\$0.53	\$0.59
Total Cost (\$/Cow/Month)	\$358.17	\$306.73	\$314.62	\$380.57	\$381.02	\$367.95	\$259.76	\$327.86	\$357.12	\$276.65
Total Cost (\$/cwt)	\$15.94	\$18.95	\$16.17	\$16.66	\$20.40	\$17.15	\$16.29	\$18.44	\$18.62	\$18.96
Milk Production Data										
a. Milk Sold/Total Cow/Month/ (cwt)	22.47	16.19	19.45	22.84	18.67	21.45	15.95	17.78	19.18	14.59
b. Lbs Milk Sold/milk cow/day	83.20	61.20	73.88	85.90	72.03	80.34	61.08	68.29	72.75	53.95
c. Gross Milk Receipts (\$/cwt)	\$15.37	\$15.09	\$14.04	\$14.78	\$16.51	\$15.78	\$14.76	\$15.10	\$15.67	\$15.02
d. Mailbox Price (\$/cwt)	\$14.89	\$14.58	\$13.54	\$14.34	\$16.16	\$15.81	\$14.42	\$14.61	\$15.16	\$14.59
f. Income Over Feed Cost (\$/cwt)	\$5.26	\$2.79	\$3.21	\$4.26	\$4.36	\$5.33	\$3.30	\$3.46	\$5.00	\$3.23
g. Fat Test %	3.53%	3.76%	3.46%	3.59%	3.80%	3.94%	3.78%	3.75%	3.72%	3.97%
h. SNF Test %	8.89%	8.98%	8.89%	8.88%	8.74%	8.91%	9.01%	9.12%	8.96%	8.75%
Related Data										
a. Percent Dry Cows	10%	12%	12%	11%	14%	11%	13%	13%	12%	10%
b. Yearly Cull Rate	35%	40%	36%	47%	50%	31%	29%	46%	45%	55%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.84	\$0.97	\$0.59	\$0.92	\$0.75	\$0.60	\$0.59	\$0.81	\$0.76	\$0.89
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$315.00	\$296.94	\$325.00	\$310.00	\$278.37	\$355.00	\$300.00	\$310.00	\$328.00	\$300.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$267.91	\$257.98	\$257.46	\$265.81	\$311.27	\$302.51	\$227.26	\$235.84	\$266.44	\$238.24
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.00	24.59	22.57	32.03	18.88	25.61	22.57	30.08	26.30	22.80
g. Milkers (\$/hr with benefits & taxes)	\$13.65	\$11.95	\$14.85	\$17.94	\$21.58	\$19.72	\$15.82	\$12.79	\$15.77	\$13.15
h. Total Labor (\$/hr)	\$14.51	\$12.68	\$14.46	\$17.23	\$19.84	\$21.74	\$15.58	\$13.27	\$15.04	\$13.10
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.58	\$6.72	\$7.12	\$8.28	\$7.90	\$8.00	\$6.35	\$7.09	\$6.95	\$5.88
j. Milk Cow Feed Costs (\$/cwt)	\$9.11	\$10.98	\$9.63	\$9.63	\$10.96	\$9.95	\$10.40	\$10.38	\$9.55	\$10.90

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2015
Central Valley Holstein 2X Milking Herd Size 901-1500

Dairy ID Number	Averages		30	31	32	33	34	35	36
	CV Holstein 2X Milking	Herd Size 901to 1500							
Feed Costs									
a. Dry Roughage	\$52.14	\$49.01	\$52.75	\$47.80	\$42.81	\$33.64	\$53.50	\$46.28	\$69.61
b. Wet Feed & Wet Roughage	\$51.01	\$56.55	\$53.68	\$54.60	\$56.26	\$74.47	\$48.56	\$58.97	\$59.45
c. Concentrates	\$101.99	\$101.84	\$112.40	\$99.50	\$115.08	\$114.91	\$118.49	\$106.79	\$76.57
d. Minerals & Supplements	\$5.78	\$5.53	\$0.81	\$0.32	\$4.63	\$12.85	\$0.47	\$7.18	\$8.47
e. Pasture	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$211.06	\$212.93	\$219.64	\$202.23	\$218.78	\$235.87	\$221.02	\$219.22	\$214.10
Total Feed Costs (\$/cwt)	\$10.52	\$10.56	\$10.80	\$10.06	\$10.87	\$10.96	\$11.40	\$11.19	\$9.55
Total Hired Labor	\$29.95	\$32.59	\$29.37	\$46.45	\$23.94	\$34.18	\$38.37	\$20.53	\$41.86
Total Hired Labor Costs (\$/cwt)	\$1.49	\$1.62	\$1.44	\$2.31	\$1.19	\$1.59	\$1.98	\$1.05	\$1.87
Total Herd Replacement	\$38.48	\$36.73	\$29.22	\$41.07	\$45.93	\$38.49	\$34.29	\$43.36	\$36.77
Total Replacement Costs (\$/cwt)	\$1.92	\$1.82	\$1.44	\$2.04	\$2.28	\$1.79	\$1.77	\$2.21	\$1.64
Total Operating Costs	\$50.82	\$50.94	\$41.63	\$64.09	\$36.98	\$52.76	\$45.68	\$63.74	\$56.92
Total Operating Costs (\$/cwt)	\$2.53	\$2.53	\$2.05	\$3.19	\$1.84	\$2.45	\$2.36	\$3.25	\$2.54
Total Milk Marketing Costs	\$11.06	\$10.66	\$10.73	\$11.85	\$10.51	\$11.77	\$10.09	\$10.74	\$10.20
Total Milk Marketing Costs (\$/cwt.)	\$0.55	\$0.53	\$0.53	\$0.59	\$0.52	\$0.55	\$0.52	\$0.55	\$0.46
Total Cost (\$/Cow/Month)	\$341.37	\$343.84	\$330.58	\$365.69	\$336.14	\$373.07	\$349.45	\$357.59	\$359.85
Total Cost (\$/cwt)	\$17.02	\$17.05	\$16.25	\$18.20	\$16.70	\$17.34	\$18.03	\$18.26	\$16.06
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	20.06	20.17	20.34	20.09	20.13	21.51	19.38	19.59	22.41
b. Lbs Milk Sold/milk cow/day	74.84	74.45	76.21	73.72	73.02	78.82	74.19	74.65	83.11
c. Gross Milk Receipts (\$/cwt)	\$15.02	\$14.95	\$15.85	\$15.67	\$14.41	\$14.70	\$14.65	\$14.62	\$14.87
d. Mailbox Price (\$/cwt)	\$14.69	\$14.63	\$15.32	\$15.42	\$13.86	\$14.44	\$14.02	\$14.16	\$14.88
f. Income Over Feed Cost (\$/cwt)	\$4.17	\$4.07	\$4.52	\$5.35	\$2.99	\$3.48	\$2.61	\$2.96	\$5.33
g. Fat Test %	3.72%	3.70%	3.66%	3.44%	3.54%	3.71%	3.77%	3.61%	3.88%
h. SNF Test %	8.91%	8.90%	8.94%	8.94%	8.98%	8.81%	8.90%	8.67%	9.01%
Related Data									
a. Percent Dry Cows	11%	10%	11%	9%	8%	9%	13%	13%	10%
b. Yearly Cull Rate	45%	47%	34%	106%	46%	49%	44%	43%	45%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.76	\$0.80	\$0.73	\$0.78	\$0.82	\$0.94	\$1.04	\$0.61	\$0.82
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$298.07	\$303.13	\$312.00	\$330.00	\$285.00	\$279.72	\$282.84	\$276.10	\$332.37
e. Grain, Mnrls & Splmnts (\$/ton)	\$273.35	\$267.05	\$255.76	\$243.36	\$277.25	\$299.07	\$277.78	\$288.41	\$259.87
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.89	29.70	32.13	29.57	31.31	30.81	32.05	29.54	23.88
g. Milkers (\$/hr with benefits & taxes)	\$15.94	\$16.20	\$22.19	\$16.80	\$15.24	\$14.96	\$20.42	\$12.09	\$17.15
h. Total Labor (\$/hr)	\$16.45	\$16.58	\$22.50	\$17.11	\$15.90	\$15.44	\$19.59	\$13.20	\$18.16
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.48	\$7.39	\$7.33	\$7.13	\$7.54	\$8.22	\$7.92	\$7.81	\$7.61
j. Milk Cow Feed Costs (\$/cwt)	\$9.99	\$9.93	\$9.62	\$9.67	\$10.32	\$10.43	\$10.68	\$10.47	\$9.15

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2015
Central Valley Holstein 2X Milking Herd Size 901-1500

Dairy ID Number	37	38	39	40
Feed Costs				
a. Dry Roughage	\$60.80	\$52.64	\$41.25	\$39.23
b. Wet Feed & Wet Roughage	\$47.88	\$52.45	\$57.29	\$58.51
c. Concentrates	\$98.98	\$106.13	\$90.03	\$89.28
d. Minerals & Supplements	\$8.35	\$1.20	\$6.07	\$8.73
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$216.01	\$212.42	\$194.63	\$195.75
Total Feed Costs (\$/cwt)	\$10.67	\$10.91	\$10.95	\$9.31
Total Hired Labor	\$25.94	\$28.77	\$21.36	\$46.95
Total Hired Labor Costs (\$/cwt)	\$1.28	\$1.48	\$1.20	\$2.23
Total Herd Replacement	\$35.18	\$30.66	\$43.72	\$26.98
Total Replacement Costs (\$/cwt)	\$1.74	\$1.57	\$2.46	\$1.28
Total Operating Costs	\$48.12	\$38.68	\$49.07	\$60.71
Total Operating Costs (\$/cwt)	\$2.38	\$1.99	\$2.76	\$2.89
Total Milk Marketing Costs	\$10.10	\$10.23	\$9.82	\$11.35
Total Milk Marketing Costs (\$/cwt.)	\$0.50	\$0.53	\$0.55	\$0.54
Total Cost (\$/Cow/Month)	\$335.35	\$320.76	\$318.61	\$341.73
Total Cost (\$/cwt)	\$16.57	\$16.47	\$17.92	\$16.25
Milk Production Data				
a. Milk Sold/Total Cow/Month/ (cwt)	20.24	19.47	17.78	21.03
b. Lbs Milk Sold/milk cow/day	75.57	75.34	66.17	70.52
c. Gross Milk Receipts (\$/cwt)	\$14.51	\$15.70	\$14.83	\$14.85
d. Mailbox Price (\$/cwt)	\$14.41	\$15.24	\$14.46	\$14.69
f. Income Over Feed Cost (\$/cwt)	\$3.74	\$4.33	\$3.52	\$5.38
g. Fat Test %	3.68%	3.60%	3.81%	3.87%
h. SNF Test %	8.83%	8.90%	8.86%	8.98%
Related Data				
a. Percent Dry Cows	11%	14%	10%	1%
b. Yearly Cull Rate	40%	36%	54%	30%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.91	\$0.73	\$1.00	\$0.54
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$269.97	\$312.00	\$325.00	\$350.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$281.13	\$251.47	\$246.63	\$256.63
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.94	31.49	28.69	25.59
g. Milkers (\$/hr with benefits & taxes)	\$12.94	\$20.92	\$11.55	\$16.91
h. Total Labor (\$/hr)	\$13.79	\$21.14	\$12.13	\$16.31
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.54	\$7.14	\$6.94	\$6.55
j. Milk Cow Feed Costs (\$/cwt)	\$9.98	\$9.47	\$10.49	\$9.29

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2015
Central Valley Holstein 2X Milking Herd Size 1501 Plus

Dairy ID Number	Averages		41	42	43	44	45	46	47
	CV Holstein 2X Milking	Herd Size 1501plus							
Feed Costs									
a. Dry Roughage	\$52.14	\$52.85	\$41.61	\$40.88	\$46.14	\$61.20	\$65.44	\$52.19	\$44.54
b. Wet Feed & Wet Roughage	\$51.01	\$47.70	\$61.83	\$60.29	\$58.70	\$38.03	\$35.50	\$82.43	\$52.91
c. Concentrates	\$101.99	\$107.08	\$66.64	\$94.31	\$110.53	\$88.41	\$103.30	\$73.31	\$118.99
d. Minerals & Supplements	\$5.78	\$5.41	\$8.35	\$21.72	\$0.69	\$6.52	\$14.13	\$1.21	\$6.96
e. Pasture	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$211.06	\$213.05	\$178.43	\$217.21	\$216.06	\$194.16	\$218.37	\$209.14	\$223.39
Total Feed Costs (\$/cwt)	\$10.52	\$10.43	\$10.50	\$10.32	\$10.84	\$9.81	\$10.88	\$11.07	\$10.69
Total Hired Labor	\$29.95	\$28.01	\$24.73	\$48.47	\$27.71	\$38.43	\$36.92	\$28.73	\$28.12
Total Hired Labor Costs (\$/cwt)	\$1.49	\$1.37	\$1.46	\$2.30	\$1.39	\$1.94	\$1.84	\$1.52	\$1.35
Total Herd Replacement	\$38.48	\$40.56	\$39.64	\$40.05	\$37.34	\$44.26	\$20.61	\$42.69	\$53.29
Total Replacement Costs (\$/cwt)	\$1.92	\$1.99	\$2.33	\$1.90	\$1.87	\$2.24	\$1.03	\$2.26	\$2.55
Total Operating Costs	\$50.82	\$49.09	\$60.15	\$74.40	\$23.47	\$47.99	\$44.70	\$49.69	\$48.74
Total Operating Costs (\$/cwt)	\$2.53	\$2.40	\$3.54	\$3.54	\$1.18	\$2.43	\$2.23	\$2.63	\$2.33
Total Milk Marketing Costs	\$11.06	\$11.11	\$8.36	\$14.12	\$10.36	\$11.27	\$14.04	\$10.50	\$10.79
Total Milk Marketing Costs (\$/cwt.)	\$0.55	\$0.54	\$0.49	\$0.67	\$0.52	\$0.57	\$0.70	\$0.56	\$0.52
Total Cost (\$/Cow/Month)	\$341.37	\$341.83	\$311.32	\$394.25	\$314.94	\$336.10	\$334.63	\$340.74	\$364.33
Total Cost (\$/cwt)	\$17.02	\$16.74	\$18.32	\$18.74	\$15.80	\$16.99	\$16.67	\$18.04	\$17.43
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	20.06	20.42	16.99	21.04	19.93	19.79	20.08	18.89	20.91
b. Lbs Milk Sold/milk cow/day	74.84	76.14	78.04	77.88	70.98	78.26	78.54	70.17	75.41
c. Gross Milk Receipts (\$/cwt)	\$15.02	\$14.94	\$15.13	\$15.99	\$14.65	\$14.99	\$14.27	\$14.85	\$14.50
d. Mailbox Price (\$/cwt)	\$14.69	\$14.62	\$14.89	\$15.66	\$14.14	\$14.54	\$13.57	\$14.48	\$13.99
f. Income Over Feed Cost (\$/cwt)	\$4.17	\$4.19	\$4.39	\$5.34	\$3.30	\$4.73	\$2.69	\$3.41	\$3.30
g. Fat Test %	3.72%	3.72%	4.08%	3.72%	3.53%	3.63%	3.59%	3.64%	3.70%
h. SNF Test %	8.91%	8.90%	8.85%	8.84%	8.89%	8.93%	8.90%	8.74%	8.87%
Related Data									
a. Percent Dry Cows	11%	11%	27%	10%	6%	16%	15%	10%	8%
b. Yearly Cull Rate	45%	45%	43%	53%	48%	43%	63%	37%	49%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.76	\$0.75	\$0.55	\$0.70	\$0.48	\$0.96	\$0.89	\$0.84	\$1.21
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$298.07	\$293.37	\$325.00	\$316.73	\$300.00	\$290.00	\$250.00	\$302.51	\$310.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$273.35	\$274.29	\$285.31	\$257.39	\$265.14	\$256.99	\$286.13	\$345.91	\$279.06
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.89	31.22	22.55	33.38	29.65	27.89	30.95	15.27	32.11
g. Milkers (\$/hr with benefits & taxes)	\$15.94	\$16.09	\$16.53	\$14.96	\$17.06	\$17.41	\$12.93	\$17.75	\$13.58
h. Total Labor (\$/hr)	\$16.45	\$16.66	\$16.99	\$16.15	\$15.95	\$18.53	\$12.93	\$17.38	\$14.06
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.48	\$7.57	\$7.28	\$7.66	\$7.46	\$6.99	\$8.09	\$7.36	\$7.77
j. Milk Cow Feed Costs (\$/cwt)	\$9.99	\$9.95	\$9.33	\$9.83	\$10.51	\$8.93	\$10.31	\$10.49	\$10.31

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2015
Central Valley Holstein 2X Milking Herd Size 1501 Plus

Dairy ID Number	48	49	50	51	52	53	54	55	56
Feed Costs									
a. Dry Roughage	\$64.65	\$52.03	\$31.72	\$40.37	\$54.72	\$47.27	\$52.24	\$58.48	\$61.37
b. Wet Feed & Wet Roughage	\$45.59	\$62.33	\$44.44	\$28.58	\$47.72	\$65.80	\$39.12	\$17.67	\$51.08
c. Concentrates	\$117.68	\$116.10	\$111.04	\$123.01	\$101.94	\$82.95	\$133.24	\$97.02	\$118.25
d. Minerals & Supplements	\$0.19	\$0.11	\$19.93	\$0.18	\$10.50	\$5.14	\$0.34	\$9.77	\$0.00
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$228.10	\$230.57	\$207.13	\$192.14	\$214.87	\$201.16	\$224.93	\$182.94	\$230.71
Total Feed Costs (\$/cwt)	\$10.39	\$10.39	\$10.52	\$8.63	\$9.53	\$10.71	\$11.88	\$10.61	\$10.49
Total Hired Labor	\$35.87	\$31.56	\$27.81	\$27.74	\$26.79	\$22.55	\$24.69	\$20.32	\$25.04
Total Hired Labor Costs (\$/cwt)	\$1.63	\$1.42	\$1.41	\$1.25	\$1.19	\$1.20	\$1.30	\$1.18	\$1.14
Total Herd Replacement	\$46.96	\$41.66	\$37.48	\$29.27	\$41.63	\$46.21	\$42.37	\$45.54	\$38.88
Total Replacement Costs (\$/cwt)	\$2.14	\$1.88	\$1.90	\$1.31	\$1.85	\$2.46	\$2.24	\$2.64	\$1.77
Total Operating Costs	\$66.28	\$66.59	\$48.51	\$62.10	\$63.48	\$42.66	\$60.01	\$31.18	\$38.39
Total Operating Costs (\$/cwt)	\$3.02	\$3.00	\$2.46	\$2.79	\$2.82	\$2.27	\$3.17	\$1.81	\$1.75
Total Milk Marketing Costs	\$12.01	\$12.06	\$10.19	\$11.48	\$12.27	\$9.76	\$10.28	\$8.43	\$11.99
Total Milk Marketing Costs (\$/cwt.)	\$0.55	\$0.54	\$0.52	\$0.52	\$0.54	\$0.52	\$0.54	\$0.49	\$0.54
Total Cost (\$/Cow/Month)	\$389.23	\$382.44	\$331.12	\$322.73	\$359.05	\$322.34	\$362.28	\$288.42	\$345.00
Total Cost (\$/cwt)	\$17.72	\$17.23	\$16.82	\$14.49	\$15.93	\$17.16	\$19.14	\$16.73	\$15.68
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	21.96	22.20	19.69	22.27	22.54	18.78	18.93	17.24	22.00
b. Lbs Milk Sold/milk cow/day	79.34	83.40	72.96	83.11	82.81	69.29	69.87	63.46	81.15
c. Gross Milk Receipts (\$/cwt)	\$15.20	\$14.59	\$14.69	\$14.63	\$15.03	\$15.33	\$15.36	\$14.88	\$14.95
d. Mailbox Price (\$/cwt)	\$14.65	\$14.13	\$14.17	\$14.25	\$14.60	\$14.93	\$15.82	\$14.43	\$14.80
f. Income Over Feed Cost (\$/cwt)	\$4.27	\$3.75	\$3.65	\$5.62	\$5.07	\$4.22	\$3.94	\$3.82	\$4.31
g. Fat Test %	3.53%	3.69%	3.57%	3.73%	3.62%	3.60%	4.10%	3.88%	3.74%
h. SNF Test %	8.77%	8.74%	8.90%	8.84%	8.89%	9.01%	8.94%	9.00%	8.96%
Related Data									
a. Percent Dry Cows	8%	11%	10%	11%	9%	10%	10%	9%	10%
b. Yearly Cull Rate	49%	41%	37%	33%	43%	46%	46%	45%	45%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.82	\$0.67	\$0.74	\$0.57	\$0.68	\$0.81	\$0.62	\$0.84	\$0.71
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$290.96	\$298.36	\$300.49	\$320.00	\$290.00	\$300.00	\$323.90	\$300.00	\$285.75
e. Grain, Mnrls & Splmnts (\$/ton)	\$269.82	\$294.33	\$273.95	\$242.44	\$258.20	\$255.92	\$307.38	\$249.21	\$261.99
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.25	29.01	34.94	37.34	31.53	25.29	31.37	30.91	33.17
g. Milkers (\$/hr with benefits & taxes)	\$20.82	\$12.89	\$20.50	\$22.22	\$21.14	\$14.47	\$11.56	\$16.18	\$14.57
h. Total Labor (\$/hr)	\$21.05	\$14.99	\$21.57	\$22.34	\$22.01	\$15.10	\$13.18	\$15.81	\$16.23
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.91	\$8.19	\$7.32	\$6.83	\$7.56	\$7.12	\$7.93	\$6.42	\$8.20
j. Milk Cow Feed Costs (\$/cwt)	\$9.97	\$9.82	\$10.03	\$8.22	\$9.13	\$10.28	\$11.35	\$10.12	\$10.11