

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2013
Central Valley Holstein 2x Milking 1 to 500

Dairy ID Number	Averages		1	2	3	4	5	6	7
	CV Holsteins 2X Milking	Herd Size 1 to 500							
Feed Costs									
a. Dry Roughage	\$49.50	\$47.82	\$44.21	\$83.76	\$38.16	\$58.91	\$81.16	\$30.35	\$39.94
b. Wet Feed & Wet Roughage	\$47.31	\$47.82	\$31.31	\$8.47	\$60.67	\$62.48	\$0.00	\$49.27	\$57.37
c. Concentrates	\$106.35	\$89.96	\$173.80	\$105.04	\$43.43	\$42.04	\$81.00	\$122.26	\$95.70
d. Minerals & Supplements	\$6.79	\$3.45	\$0.00	\$0.00	\$13.15	\$2.02	\$0.00	\$3.03	\$2.12
e. Pasture	\$0.08	\$1.43	\$0.00	\$0.00	\$0.00	\$0.00	\$20.59	\$0.00	\$0.00
Total Feed Costs	\$210.04	\$190.48	\$249.32	\$197.27	\$155.41	\$165.46	\$182.74	\$204.92	\$195.12
Total Feed Costs (\$/cwt)	\$11.09	\$11.21	\$13.09	\$11.97	\$15.61	\$12.79	\$12.59	\$10.87	\$11.29
Total Hired Labor	\$29.11	\$30.45	\$0.00	\$43.56	\$24.37	\$42.74	\$31.99	\$52.44	\$17.10
Total Hired Labor Costs (\$/cwt)	\$1.54	\$1.79	\$0.00	\$2.64	\$2.45	\$3.30	\$2.20	\$2.78	\$0.99
Total Herd Replacement	\$18.93	\$13.50	-\$49.80	\$20.66	\$5.06	\$12.44	\$12.26	\$13.61	\$16.12
Total Replacement Costs (\$/cwt)	\$1.00	\$0.79	-\$2.61	\$1.25	\$0.51	\$0.96	\$0.85	\$0.72	\$0.93
Total Operating Costs	\$52.33	\$56.71	\$162.48	\$80.54	\$32.78	\$39.35	\$36.80	\$44.84	\$38.29
Total Operating Costs (\$/cwt)	\$2.76	\$3.34	\$8.53	\$4.89	\$3.29	\$3.04	\$2.54	\$2.38	\$2.22
Total Milk Marketing Costs	\$10.36	\$11.51	\$12.41	\$12.24	\$8.73	\$10.12	\$14.69	\$23.00	\$9.36
Total Milk Marketing Costs (\$/cwt.)	\$0.55	\$0.68	\$0.65	\$0.74	\$0.88	\$0.78	\$1.01	\$1.22	\$0.54
Total Cost (\$/Cow/Month)	\$320.78	\$302.65	\$374.41	\$354.26	\$226.35	\$270.11	\$278.50	\$338.81	\$275.99
Total Cost (\$/cwt)	\$16.93	\$17.82	\$19.65	\$21.49	\$22.74	\$20.89	\$19.19	\$17.97	\$15.97
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.94	16.99	19.05	16.49	9.95	12.93	14.51	18.85	17.28
b. Lbs Milk Sold/milk cow/day	71.48	64.18	65.06	59.33	36.90	49.19	56.64	71.62	68.40
c. Gross Milk Receipts (\$/cwt)	\$20.15	\$20.40	\$20.86	\$22.62	\$20.39	\$20.80	\$20.12	\$20.44	\$19.69
d. Mailbox Price (\$/cwt)	\$19.93	\$20.07	\$20.38	\$22.37	\$19.97	\$20.44	\$19.58	\$19.00	\$19.52
f. Income Over Feed Cost (\$/cwt)	\$8.84	\$8.85	\$7.30	\$10.41	\$4.36	\$7.65	\$6.98	\$8.13	\$8.23
g. Fat Test %	3.80%	3.86%	3.60%	4.07%	3.67%	4.04%	3.77%	4.04%	3.42%
h. SNF Test %	9.01%	9.05%	8.92%	8.87%	8.59%	9.11%	9.12%	9.15%	8.98%
Related Data									
a. Percent Dry Cows	14%	14%	5%	9%	12%	14%	16%	14%	18%
b. Yearly Cull Rate	42%	42%	374%	43%	24%	33%	21%	22%	37%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.27	\$0.29	\$0.49	\$0.23	\$0.40	\$0.33	\$0.39	\$0.24	\$0.20
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$264.44	\$255.69	\$280.00	\$258.99	\$253.73	\$260.00	\$252.15	\$275.00	\$261.37
e. Grain, Mnrls & Splmnts (\$/ton)	\$309.11	\$304.25	\$366.09	\$315.00	\$328.18	\$212.23	\$325.61	\$318.85	\$296.61
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.92	23.38	32.43	24.00	12.79	15.80	19.44	28.73	26.12
g. Milkers (\$/hr with benefits & taxes)	\$15.18	\$13.46	\$0.00	\$16.18	\$12.88	\$15.56	\$14.08	\$16.30	\$15.57
h. Total Labor (\$/hr)	\$16.02	\$13.82	\$0.00	\$16.81	\$12.88	\$15.54	\$13.68	\$16.66	\$15.31
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.46	\$6.72	\$8.40	\$6.86	\$5.42	\$5.91	\$6.47	\$7.17	\$7.20
j. Milk Cow Feed Costs (\$/cwt)	\$10.44	\$10.47	\$12.91	\$11.56	\$14.69	\$12.01	\$11.43	\$10.01	\$10.52

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2013
Central Valley Holstein 2x Milking 1 to 500

Dairy ID Number	8	9	10	11	12	13
Feed Costs						
a. Dry Roughage	\$33.46	\$56.42	\$50.44	\$37.73	\$31.29	\$61.97
b. Wet Feed & Wet Roughage	\$50.21	\$29.27	\$38.76	\$55.90	\$90.78	\$41.14
c. Concentrates	\$118.16	\$115.37	\$90.67	\$102.27	\$18.38	\$101.02
d. Minerals & Supplements	\$2.76	\$9.87	\$0.10	\$10.12	\$0.60	\$0.00
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$2.67	\$0.00
Total Feed Costs	\$204.58	\$210.93	\$179.98	\$206.03	\$143.72	\$204.13
Total Feed Costs (\$/cwt)	\$11.32	\$10.29	\$10.83	\$10.13	\$10.95	\$11.14
Total Hired Labor	\$28.63	\$35.32	\$39.53	\$26.82	\$17.40	\$28.95
Total Hired Labor Costs (\$/cwt)	\$1.58	\$1.72	\$2.38	\$1.32	\$1.33	\$1.58
Total Herd Replacement	\$9.05	\$18.01	\$16.60	\$15.26	\$17.44	\$17.96
Total Replacement Costs (\$/cwt)	\$0.50	\$0.88	\$1.00	\$0.75	\$1.33	\$0.98
Total Operating Costs	\$66.95	\$64.25	\$45.86	\$68.66	\$67.17	\$50.20
Total Operating Costs (\$/cwt)	\$3.70	\$3.13	\$2.76	\$3.38	\$5.12	\$2.74
Total Milk Marketing Costs	\$10.05	\$9.56	\$9.24	\$10.10	\$10.36	\$12.57
Total Milk Marketing Costs (\$/cwt.)	\$0.56	\$0.47	\$0.56	\$0.50	\$0.79	\$0.69
Total Cost (\$/Cow/Month)	\$319.26	\$338.07	\$291.22	\$326.86	\$256.10	\$313.82
Total Cost (\$/cwt)	\$17.66	\$16.49	\$17.53	\$16.07	\$19.51	\$17.12
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt)	18.08	20.51	16.61	20.34	13.12	18.33
b. Lbs Milk Sold/milk cow/day	68.95	75.62	63.99	74.48	53.15	66.53
c. Gross Milk Receipts (\$/cwt)	\$20.35	\$21.18	\$20.49	\$20.24	\$20.07	\$19.81
d. Mailbox Price (\$/cwt)	\$19.87	\$21.67	\$19.94	\$20.43	\$19.58	\$19.34
f. Income Over Feed Cost (\$/cwt)	\$8.56	\$11.38	\$9.11	\$10.30	\$8.63	\$8.20
g. Fat Test %	4.08%	4.05%	3.98%	3.72%	3.83%	3.75%
h. SNF Test %	9.18%	9.08%	9.07%	9.11%	8.82%	9.13%
Related Data						
a. Percent Dry Cows	15%	12%	15%	11%	19%	10%
b. Yearly Cull Rate	44%	38%	28%	42%	24%	41%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.18	\$0.23	\$0.40	\$0.25	\$0.38	\$0.28
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$294.13	\$233.18	\$250.00	\$274.00	\$249.91	\$245.46
e. Grain, Mnrls & Splmnts (\$/ton)	\$305.43	\$289.42	\$278.26	\$302.82	\$309.82	\$308.27
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.74	31.34	24.98	26.58	4.94	23.03
g. Milkers (\$/hr with benefits & taxes)	\$11.36	\$12.17	\$12.57	\$17.98	\$12.44	\$11.01
h. Total Labor (\$/hr)	\$11.72	\$14.37	\$12.61	\$15.71	\$11.86	\$12.13
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.30	\$7.41	\$6.55	\$7.23	\$5.39	\$6.57
j. Milk Cow Feed Costs (\$/cwt)	\$10.59	\$9.80	\$10.23	\$9.70	\$10.14	\$9.87

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2013
Central Valley Holstein 2X Milking Herd Size 501-900

Dairy ID Number	Averages		14	15	16	17	18	19	20
	CV Holstein 2X Milking	Herd Size 501to 800							
Feed Costs									
a. Dry Roughage	\$49.50	\$47.89	\$61.30	\$52.85	\$37.98	\$32.74	\$42.87	\$26.08	\$52.02
b. Wet Feed & Wet Roughage	\$47.31	\$51.62	\$30.38	\$55.30	\$54.52	\$47.17	\$79.52	\$61.24	\$40.96
c. Concentrates	\$106.35	\$99.66	\$174.80	\$103.61	\$118.60	\$120.55	\$83.86	\$116.92	\$98.97
d. Minerals & Supplements	\$6.79	\$7.92	\$0.29	\$0.36	\$0.85	\$13.34	\$9.60	\$9.70	\$0.73
e. Pasture	\$0.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$210.04	\$207.09	\$266.77	\$212.12	\$211.95	\$213.80	\$215.85	\$213.94	\$192.69
Total Feed Costs (\$/cwt)	\$11.09	\$11.20	\$12.26	\$11.81	\$10.65	\$10.27	\$11.37	\$10.54	\$11.45
Total Hired Labor	\$29.11	\$32.85	\$59.92	\$34.15	\$40.07	\$31.81	\$28.05	\$41.79	\$20.53
Total Hired Labor Costs (\$/cwt)	\$1.54	\$1.78	\$2.75	\$1.90	\$2.01	\$1.53	\$1.48	\$2.06	\$1.22
Total Herd Replacement	\$18.93	\$17.91	\$18.33	\$18.17	\$18.08	\$17.80	\$13.18	\$15.09	\$18.08
Total Replacement Costs (\$/cwt)	\$1.00	\$0.97	\$0.84	\$1.01	\$0.91	\$0.85	\$0.69	\$0.74	\$1.07
Total Operating Costs	\$52.33	\$56.24	\$54.26	\$51.28	\$64.27	\$62.21	\$63.58	\$68.65	\$39.86
Total Operating Costs (\$/cwt)	\$2.76	\$3.04	\$2.49	\$2.86	\$3.23	\$2.99	\$3.35	\$3.38	\$2.37
Total Milk Marketing Costs	\$10.36	\$10.54	\$12.04	\$9.99	\$13.81	\$11.40	\$10.41	\$10.34	\$10.02
Total Milk Marketing Costs (\$/cwt.)	\$0.55	\$0.57	\$0.55	\$0.56	\$0.69	\$0.55	\$0.55	\$0.51	\$0.59
Total Cost (\$/Cow/Month)	\$320.78	\$324.63	\$411.32	\$325.71	\$348.18	\$337.01	\$331.08	\$349.80	\$281.18
Total Cost (\$/cwt)	\$16.93	\$17.56	\$18.91	\$18.13	\$17.49	\$16.18	\$17.45	\$17.24	\$16.70
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.94	18.49	21.76	17.96	19.91	20.83	18.98	20.29	16.84
b. Lbs Milk Sold/milk cow/day	71.48	69.75	80.50	67.54	69.68	79.55	71.47	76.91	63.79
c. Gross Milk Receipts (\$/cwt)	\$20.15	\$20.41	\$21.00	\$21.42	\$20.50	\$19.82	\$21.09	\$20.06	\$20.72
d. Mailbox Price (\$/cwt)	\$19.93	\$20.24	\$20.63	\$21.85	\$20.46	\$19.42	\$20.64	\$20.16	\$20.90
f. Income Over Feed Cost (\$/cwt)	\$8.84	\$9.04	\$8.37	\$10.04	\$9.81	\$9.16	\$9.27	\$9.62	\$9.45
g. Fat Test %	3.80%	3.84%	3.87%	3.95%	3.87%	3.82%	3.83%	3.78%	3.97%
h. SNF Test %	9.01%	9.04%	8.94%	9.26%	9.03%	9.05%	9.00%	8.97%	9.18%
Related Data									
a. Percent Dry Cows	14%	13%	12%	13%	7%	12%	13%	14%	14%
b. Yearly Cull Rate	42%	41%	50%	40%	46%	41%	40%	41%	36%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.27	\$0.24	\$0.18	\$0.21	\$0.17	\$0.20	\$0.41	\$0.30	\$0.25
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$264.44	\$266.56	\$270.00	\$276.20	\$250.00	\$270.29	\$270.00	\$278.00	\$248.55
e. Grain, Mnrls & Splmnts (\$/ton)	\$309.11	\$310.28	\$363.06	\$307.30	\$329.59	\$301.95	\$307.38	\$299.09	\$304.11
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.92	26.27	35.15	24.85	25.04	32.79	22.49	31.41	24.48
g. Milkers (\$/hr with benefits & taxes)	\$15.18	\$15.96	\$18.93	\$13.33	\$18.04	\$11.87	\$15.22	\$20.60	\$19.30
h. Total Labor (\$/hr)	\$16.02	\$16.01	\$20.53	\$13.12	\$16.34	\$12.68	\$14.90	\$18.89	\$19.23
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.46	\$7.37	\$9.44	\$7.46	\$7.23	\$7.76	\$7.86	\$7.58	\$6.73
j. Milk Cow Feed Costs (\$/cwt)	\$10.44	\$10.57	\$11.73	\$11.05	\$10.38	\$9.76	\$10.99	\$9.85	\$10.54

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2013
Central Valley Holstein 2X Milking Herd Size 501-900

Dairy ID Number	21	22	23	24	25	26	27
Feed Costs							
a. Dry Roughage	\$36.37	\$55.59	\$55.61	\$67.01	\$40.94	\$51.18	\$51.13
b. Wet Feed & Wet Roughage	\$87.21	\$42.00	\$52.58	\$42.65	\$61.37	\$40.96	\$32.46
c. Concentrates	\$60.22	\$81.02	\$91.46	\$75.88	\$108.53	\$114.75	\$79.87
d. Minerals & Supplements	\$38.39	\$6.72	\$13.89	\$2.32	\$8.39	\$1.43	\$3.89
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$222.19	\$185.32	\$213.55	\$187.86	\$219.24	\$208.32	\$167.36
Total Feed Costs (\$/cwt)	\$12.01	\$11.76	\$9.97	\$10.90	\$10.31	\$12.70	\$11.78
Total Hired Labor	\$29.54	\$26.90	\$38.63	\$24.63	\$48.63	\$32.44	\$14.50
Total Hired Labor Costs (\$/cwt)	\$1.60	\$1.71	\$1.80	\$1.43	\$2.29	\$1.98	\$1.02
Total Herd Replacement	\$28.49	\$21.19	\$25.39	\$10.85	\$12.95	\$27.91	\$6.76
Total Replacement Costs (\$/cwt)	\$1.54	\$1.34	\$1.19	\$0.63	\$0.61	\$1.70	\$0.48
Total Operating Costs	\$63.09	\$59.04	\$66.73	\$49.19	\$58.87	\$48.15	\$43.83
Total Operating Costs (\$/cwt)	\$3.41	\$3.74	\$3.11	\$2.85	\$2.77	\$2.93	\$3.08
Total Milk Marketing Costs	\$10.14	\$8.60	\$12.37	\$9.66	\$13.43	\$8.92	\$7.94
Total Milk Marketing Costs (\$/cwt.)	\$0.55	\$0.55	\$0.58	\$0.56	\$0.63	\$0.54	\$0.56
Total Cost (\$/Cow/Month)	\$353.46	\$301.06	\$356.67	\$282.20	\$353.11	\$325.75	\$240.38
Total Cost (\$/cwt)	\$19.11	\$19.10	\$16.65	\$16.37	\$16.61	\$19.85	\$16.92
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt)	18.50	15.77	21.43	17.24	21.26	16.41	14.21
b. Lbs Milk Sold/milk cow/day	69.63	59.85	78.80	67.51	79.57	62.31	55.69
c. Gross Milk Receipts (\$/cwt)	\$21.25	\$20.09	\$20.02	\$19.33	\$20.58	\$20.27	\$20.12
d. Mailbox Price (\$/cwt)	\$20.70	\$19.50	\$19.92	\$18.62	\$20.89	\$19.83	\$20.36
f. Income Over Feed Cost (\$/cwt)	\$8.69	\$7.74	\$9.95	\$7.72	\$10.58	\$7.13	\$8.59
g. Fat Test %	4.01%	3.83%	3.68%	3.69%	3.86%	3.78%	3.97%
h. SNF Test %	8.96%	8.99%	9.02%	8.92%	8.96%	9.18%	9.14%
Related Data							
a. Percent Dry Cows	13%	14%	11%	17%	13%	14%	17%
b. Yearly Cull Rate	51%	33%	48%	26%	39%	55%	33%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.23	\$0.33	\$0.34	\$0.19	\$0.13	\$0.21	\$0.23
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$257.50	\$269.60	\$265.00	\$275.00	\$277.00	\$255.00	\$275.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$359.74	\$290.12	\$279.53	\$280.68	\$331.37	\$313.40	\$276.82
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	20.37	22.51	27.39	21.25	25.96	27.88	23.07
g. Milkers (\$/hr with benefits & taxes)	\$13.76	\$12.50	\$19.72	\$15.92	\$18.74	\$14.24	\$15.31
h. Total Labor (\$/hr)	\$13.10	\$13.07	\$17.25	\$15.17	\$21.22	\$14.12	\$14.29
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.99	\$6.48	\$7.50	\$6.76	\$7.72	\$7.57	\$6.08
j. Milk Cow Feed Costs (\$/cwt)	\$11.48	\$10.82	\$9.51	\$10.02	\$9.71	\$12.15	\$10.91

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2013
Central Valley Holstein 2X Milking Herd Size 901-1500

Dairy ID Number	Averages		28	29	30	31	32	33	34
	CV Holstein 2X Milking	Herd Size 801to 1500							
Feed Costs									
a. Dry Roughage	\$49.50	\$45.58	\$40.85	\$51.69	\$26.82	\$44.93	\$38.38	\$64.25	\$42.28
b. Wet Feed & Wet Roughage	\$47.31	\$54.04	\$73.58	\$56.06	\$42.84	\$46.25	\$59.65	\$34.11	\$47.78
c. Concentrates	\$106.35	\$98.97	\$94.43	\$84.49	\$66.54	\$130.15	\$126.15	\$105.46	\$118.04
d. Minerals & Supplements	\$6.79	\$7.73	\$11.02	\$5.94	\$1.68	\$0.54	\$14.88	\$14.70	\$3.33
e. Pasture	\$0.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$210.04	\$206.32	\$219.87	\$198.18	\$137.88	\$221.87	\$239.07	\$218.52	\$211.43
Total Feed Costs (\$/cwt)	\$11.09	\$10.91	\$11.62	\$10.32	\$11.79	\$11.65	\$11.70	\$11.61	\$10.72
Total Hired Labor	\$29.11	\$30.32	\$38.22	\$24.34	\$17.27	\$28.29	\$37.41	\$19.41	\$21.36
Total Hired Labor Costs (\$/cwt)	\$1.54	\$1.60	\$2.02	\$1.27	\$1.48	\$1.49	\$1.83	\$1.03	\$1.08
Total Herd Replacement	\$18.93	\$19.29	\$19.60	\$17.01	\$22.96	\$19.71	\$19.12	\$13.91	\$23.34
Total Replacement Costs (\$/cwt)	\$1.00	\$1.02	\$1.04	\$0.89	\$1.96	\$1.03	\$0.94	\$0.74	\$1.18
Total Operating Costs	\$52.33	\$55.64	\$66.48	\$67.91	\$38.73	\$46.21	\$51.26	\$78.11	\$40.20
Total Operating Costs (\$/cwt)	\$2.76	\$2.94	\$3.51	\$3.54	\$3.31	\$2.43	\$2.51	\$4.15	\$2.04
Total Milk Marketing Costs	\$10.36	\$10.20	\$10.71	\$10.42	\$6.53	\$10.32	\$10.60	\$10.06	\$10.66
Total Milk Marketing Costs (\$/cwt.)	\$0.55	\$0.54	\$0.57	\$0.54	\$0.56	\$0.54	\$0.52	\$0.53	\$0.54
Total Cost (\$/Cow/Month)	\$320.78	\$321.77	\$354.87	\$317.87	\$223.37	\$326.40	\$357.46	\$340.01	\$307.00
Total Cost (\$/cwt)	\$16.93	\$17.02	\$18.76	\$16.56	\$19.10	\$17.14	\$17.49	\$18.07	\$15.57
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.94	18.91	18.92	19.20	11.70	19.04	20.43	18.82	19.72
b. Lbs Milk Sold/milk cow/day	71.48	70.54	72.59	72.83	45.82	72.69	78.15	72.83	73.91
c. Gross Milk Receipts (\$/cwt)	\$20.15	\$19.88	\$21.45	\$20.47	\$19.91	\$19.45	\$19.50	\$19.47	\$19.21
d. Mailbox Price (\$/cwt)	\$19.93	\$19.68	\$21.19	\$19.93	\$19.51	\$18.96	\$19.31	\$19.02	\$18.70
f. Income Over Feed Cost (\$/cwt)	\$8.84	\$8.76	\$9.57	\$9.60	\$7.72	\$7.31	\$7.61	\$7.41	\$7.98
g. Fat Test %	3.80%	3.73%	3.87%	3.71%	4.06%	3.73%	3.70%	3.66%	3.39%
h. SNF Test %	9.01%	8.93%	8.89%	8.99%	8.75%	8.93%	8.82%	8.69%	9.08%
Related Data									
a. Percent Dry Cows	14%	13%	15%	14%	17%	15%	15%	16%	13%
b. Yearly Cull Rate	42%	43%	43%	33%	43%	44%	50%	38%	43%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.27	\$0.26	\$0.34	\$0.28	\$0.42	\$0.24	\$0.32	\$0.25	\$0.26
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$264.44	\$268.43	\$270.87	\$265.00	\$230.00	\$275.00	\$254.00	\$287.00	\$265.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$309.11	\$305.01	\$329.93	\$294.42	\$295.99	\$307.71	\$352.56	\$306.92	\$300.11
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.92	26.10	23.89	22.89	16.95	31.67	29.83	29.61	30.33
g. Milkers (\$/hr with benefits & taxes)	\$15.18	\$14.42	\$16.46	\$15.57	\$13.15	\$13.91	\$13.83	\$11.21	\$15.53
h. Total Labor (\$/hr)	\$16.02	\$14.94	\$15.80	\$14.74	\$13.10	\$14.24	\$14.74	\$12.42	\$16.26
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.46	\$7.27	\$7.85	\$7.03	\$5.03	\$7.97	\$8.50	\$7.83	\$7.50
j. Milk Cow Feed Costs (\$/cwt)	\$10.44	\$10.30	\$10.81	\$9.65	\$10.97	\$10.96	\$10.88	\$10.75	\$10.15

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2013
Central Valley Holstein 2X Milking Herd Size 901-1500

Dairy ID Number	35	36	37	38	39	40
Feed Costs						
a. Dry Roughage	\$63.46	\$45.83	\$35.39	\$32.98	\$52.63	\$51.03
b. Wet Feed & Wet Roughage	\$42.23	\$61.66	\$61.92	\$63.34	\$41.27	\$70.87
c. Concentrates	\$102.57	\$83.82	\$93.62	\$93.95	\$114.67	\$74.30
d. Minerals & Supplements	\$9.26	\$8.04	\$17.35	\$8.39	\$0.77	\$5.88
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$217.52	\$199.35	\$208.28	\$198.66	\$209.34	\$202.08
Total Feed Costs (\$/cwt)	\$10.88	\$9.45	\$10.88	\$9.61	\$10.77	\$11.75
Total Hired Labor	\$27.96	\$37.86	\$27.79	\$48.41	\$45.04	\$17.82
Total Hired Labor Costs (\$/cwt)	\$1.40	\$1.79	\$1.45	\$2.34	\$2.32	\$1.04
Total Herd Replacement	\$22.12	\$13.01	\$18.65	\$15.55	\$22.69	\$22.12
Total Replacement Costs (\$/cwt)	\$1.11	\$0.62	\$0.97	\$0.75	\$1.17	\$1.29
Total Operating Costs	\$47.20	\$61.45	\$59.58	\$61.26	\$63.51	\$43.44
Total Operating Costs (\$/cwt)	\$2.36	\$2.91	\$3.11	\$2.96	\$3.27	\$2.53
Total Milk Marketing Costs	\$9.77	\$9.76	\$11.38	\$11.90	\$11.18	\$8.95
Total Milk Marketing Costs (\$/cwt.)	\$0.49	\$0.46	\$0.59	\$0.58	\$0.58	\$0.52
Total Cost (\$/Cow/Month)	\$324.57	\$321.42	\$325.69	\$335.77	\$351.75	\$294.41
Total Cost (\$/cwt)	\$16.23	\$15.23	\$17.02	\$16.24	\$18.09	\$17.11
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt)	20.00	21.10	19.14	20.68	19.44	17.20
b. Lbs Milk Sold/milk cow/day	73.62	79.15	68.78	69.89	73.35	63.52
c. Gross Milk Receipts (\$/cwt)	\$19.51	\$19.92	\$20.22	\$19.62	\$20.33	\$19.72
d. Mailbox Price (\$/cwt)	\$19.41	\$20.43	\$20.01	\$19.46	\$20.17	\$19.72
f. Income Over Feed Cost (\$/cwt)	\$8.54	\$10.99	\$9.13	\$9.85	\$9.41	\$7.97
g. Fat Test %	3.68%	3.96%	3.81%	3.85%	3.49%	3.82%
h. SNF Test %	8.90%	9.04%	9.01%	8.95%	8.94%	8.93%
Related Data						
a. Percent Dry Cows	11%	13%	9%	4%	14%	12%
b. Yearly Cull Rate	43%	39%	36%	56%	48%	36%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.20	\$0.24	\$0.16	\$0.21	\$0.29	\$0.24
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$265.04	\$238.34	\$255.34	\$252.86	\$290.00	\$280.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$309.93	\$258.46	\$319.11	\$307.50	\$300.77	\$281.70
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.10	26.40	24.52	22.45	28.13	20.69
g. Milkers (\$/hr with benefits & taxes)	\$12.73	\$16.09	\$16.10	\$14.52	\$16.45	\$11.57
h. Total Labor (\$/hr)	\$13.52	\$17.01	\$15.96	\$15.11	\$16.61	\$12.18
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.53	\$7.10	\$7.13	\$6.64	\$7.45	\$7.09
j. Milk Cow Feed Costs (\$/cwt)	\$10.22	\$8.97	\$10.37	\$9.50	\$10.16	\$11.16

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2013
Central Valley Holstein 2X Milking Herd Size 1501 Plus

Dairy ID Number	Averages		41	42	43	44	45	46	47
	CV Holstein 2X Milking	Herd Size 1501plus							
Feed Costs									
a. Dry Roughage	\$49.50	\$51.43	\$63.35	\$38.45	\$33.16	\$37.07	\$51.35	\$50.51	\$46.40
b. Wet Feed & Wet Roughage	\$47.31	\$43.88	\$35.86	\$56.73	\$62.53	\$52.01	\$73.69	\$43.88	\$54.90
c. Concentrates	\$106.35	\$112.03	\$117.73	\$67.39	\$89.55	\$105.25	\$76.32	\$103.44	\$130.37
d. Minerals & Supplements	\$6.79	\$6.50	\$12.26	\$8.23	\$23.01	\$0.63	\$3.61	\$5.66	\$0.13
e. Pasture	\$0.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$210.04	\$213.84	\$229.20	\$170.81	\$208.25	\$194.96	\$204.97	\$203.49	\$231.81
Total Feed Costs (\$/cwt)	\$11.09	\$11.11	\$11.04	\$10.77	\$9.84	\$11.82	\$11.16	\$10.28	\$10.68
Total Hired Labor	\$29.11	\$27.68	\$18.17	\$24.08	\$43.94	\$21.06	\$27.90	\$44.35	\$27.84
Total Hired Labor Costs (\$/cwt)	\$1.54	\$1.44	\$0.87	\$1.52	\$2.08	\$1.28	\$1.52	\$2.24	\$1.28
Total Herd Replacement	\$18.93	\$19.54	\$15.30	\$19.00	\$17.06	\$13.43	\$20.76	\$20.82	\$22.16
Total Replacement Costs (\$/cwt)	\$1.00	\$1.02	\$0.74	\$1.20	\$0.81	\$0.81	\$1.13	\$1.05	\$1.02
Total Operating Costs	\$52.33	\$49.84	\$70.70	\$51.90	\$74.70	\$25.62	\$63.13	\$47.25	\$62.51
Total Operating Costs (\$/cwt)	\$2.76	\$2.59	\$3.40	\$3.27	\$3.53	\$1.55	\$3.44	\$2.39	\$2.88
Total Milk Marketing Costs	\$10.36	\$10.27	\$10.70	\$8.71	\$12.56	\$8.91	\$10.57	\$11.51	\$11.16
Total Milk Marketing Costs (\$/cwt.)	\$0.55	\$0.53	\$0.52	\$0.55	\$0.59	\$0.54	\$0.58	\$0.58	\$0.51
Total Cost (\$/Cow/Month)	\$320.78	\$321.18	\$344.06	\$274.51	\$356.50	\$263.97	\$327.34	\$327.41	\$355.47
Total Cost (\$/cwt)	\$16.93	\$16.69	\$16.57	\$17.31	\$16.84	\$16.00	\$17.82	\$16.54	\$16.38
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.94	19.24	20.77	15.86	21.16	16.50	18.37	19.79	21.70
b. Lbs Milk Sold/milk cow/day	71.48	72.90	78.42	69.68	79.27	59.22	68.08	76.57	79.14
c. Gross Milk Receipts (\$/cwt)	\$20.15	\$20.17	\$19.86	\$20.12	\$20.95	\$20.06	\$19.96	\$20.20	\$19.43
d. Mailbox Price (\$/cwt)	\$19.93	\$19.93	\$19.64	\$20.65	\$20.70	\$19.55	\$19.70	\$20.09	\$19.07
f. Income Over Feed Cost (\$/cwt)	\$8.84	\$8.82	\$8.60	\$9.88	\$10.86	\$7.73	\$8.55	\$9.81	\$8.39
g. Fat Test %	3.80%	3.80%	3.83%	4.06%	3.70%	3.73%	3.66%	3.74%	3.65%
h. SNF Test %	9.01%	9.03%	8.92%	9.02%	8.98%	8.99%	8.92%	9.03%	8.85%
Related Data									
a. Percent Dry Cows	14%	14%	14%	26%	13%	9%	12%	16%	11%
b. Yearly Cull Rate	42%	42%	39%	50%	46%	37%	35%	37%	49%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.27	\$0.28	\$0.31	\$0.27	\$0.22	\$0.27	\$0.29	\$0.21	\$0.26
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$264.44	\$263.64	\$285.00	\$266.54	\$242.67	\$245.00	\$276.25	\$243.23	\$277.64
e. Grain, Mnrls & Splmnts (\$/ton)	\$309.11	\$315.76	\$292.65	\$330.84	\$292.69	\$300.79	\$420.84	\$301.24	\$339.23
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.92	29.38	32.53	19.73	28.42	24.93	13.19	27.36	27.47
g. Milkers (\$/hr with benefits & taxes)	\$15.18	\$15.50	\$15.26	\$15.82	\$15.20	\$15.56	\$15.49	\$17.62	\$14.28
h. Total Labor (\$/hr)	\$16.02	\$16.77	\$15.14	\$16.30	\$16.33	\$14.23	\$15.96	\$18.02	\$15.35
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.46	\$7.62	\$8.07	\$6.81	\$7.34	\$6.71	\$7.13	\$7.35	\$8.07
j. Milk Cow Feed Costs (\$/cwt)	\$10.44	\$10.46	\$10.29	\$9.77	\$9.26	\$11.33	\$10.48	\$9.60	\$10.20

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2013
Central Valley Holstein 2X Milking Herd Size 1501 Plus

Dairy ID Number	48	49	50	51	52	53	54	55
Feed Costs								
a. Dry Roughage	\$56.91	\$48.88	\$30.74	\$64.76	\$41.66	\$52.37	\$61.71	\$58.83
b. Wet Feed & Wet Roughage	\$38.23	\$62.46	\$47.32	\$43.35	\$32.76	\$50.52	\$7.76	\$42.19
c. Concentrates	\$140.11	\$86.56	\$126.31	\$101.15	\$141.17	\$83.42	\$119.34	\$124.23
d. Minerals & Supplements	\$1.12	\$15.06	\$3.87	\$10.29	\$11.66	\$5.16	\$10.17	\$1.47
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$236.38	\$212.97	\$208.23	\$219.55	\$227.25	\$191.48	\$198.98	\$226.72
Total Feed Costs (\$/cwt)	\$11.94	\$10.53	\$10.85	\$10.87	\$11.95	\$10.99	\$11.48	\$11.31
Total Hired Labor	\$33.75	\$29.55	\$31.43	\$28.52	\$24.88	\$20.69	\$20.06	\$27.96
Total Hired Labor Costs (\$/cwt)	\$1.70	\$1.46	\$1.64	\$1.41	\$1.31	\$1.19	\$1.16	\$1.39
Total Herd Replacement	\$24.67	\$18.69	\$21.94	\$16.61	\$18.35	\$22.51	\$25.28	\$16.80
Total Replacement Costs (\$/cwt)	\$1.25	\$0.92	\$1.14	\$0.82	\$0.96	\$1.29	\$1.46	\$0.84
Total Operating Costs	\$64.15	\$52.94	\$53.26	\$65.17	\$65.32	\$40.89	\$36.51	\$34.82
Total Operating Costs (\$/cwt)	\$3.24	\$2.62	\$2.78	\$3.23	\$3.43	\$2.35	\$2.11	\$1.74
Total Milk Marketing Costs	\$10.25	\$10.80	\$10.48	\$10.41	\$9.76	\$9.38	\$9.55	\$10.34
Total Milk Marketing Costs (\$/cwt.)	\$0.52	\$0.53	\$0.55	\$0.52	\$0.51	\$0.54	\$0.55	\$0.52
Total Cost (\$/Cow/Month)	\$369.20	\$324.95	\$325.34	\$340.26	\$345.56	\$284.95	\$290.37	\$316.64
Total Cost (\$/cwt)	\$18.65	\$16.07	\$16.96	\$16.84	\$18.17	\$16.36	\$16.75	\$15.79
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	19.80	20.22	19.18	20.20	19.02	17.42	17.33	20.05
b. Lbs Milk Sold/milk cow/day	73.84	76.01	72.07	77.45	71.79	66.33	67.30	75.42
c. Gross Milk Receipts (\$/cwt)	\$20.43	\$19.66	\$19.62	\$20.48	\$20.10	\$20.85	\$20.03	\$20.34
d. Mailbox Price (\$/cwt)	\$19.88	\$19.17	\$19.05	\$20.09	\$20.16	\$20.28	\$19.66	\$20.38
f. Income Over Feed Cost (\$/cwt)	\$7.94	\$8.64	\$8.20	\$9.23	\$8.21	\$9.29	\$8.18	\$9.07
g. Fat Test %	3.68%	3.79%	3.61%	3.80%	3.93%	3.86%	3.96%	3.84%
h. SNF Test %	8.86%	9.05%	8.89%	9.01%	9.03%	9.08%	9.10%	9.16%
Related Data								
a. Percent Dry Cows	13%	13%	13%	15%	14%	14%	16%	13%
b. Yearly Cull Rate	51%	40%	41%	39%	44%	37%	45%	39%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.39	\$0.24	\$0.21	\$0.24	\$0.23	\$0.35	\$0.38	\$0.27
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$259.51	\$276.19	\$262.74	\$260.00	\$274.00	\$265.75	\$268.00	\$262.80
e. Grain, Mnrls & Splmnts (\$/ton)	\$348.02	\$300.38	\$310.01	\$311.36	\$321.84	\$285.65	\$297.64	\$283.41
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.78	24.66	30.89	26.99	35.14	23.45	33.29	33.36
g. Milkers (\$/hr with benefits & taxes)	\$19.12	\$17.68	\$22.32	\$18.98	\$10.32	\$14.36	\$16.43	\$12.95
h. Total Labor (\$/hr)	\$19.45	\$18.36	\$22.93	\$20.66	\$12.34	\$15.02	\$16.72	\$16.49
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.30	\$7.47	\$7.38	\$7.89	\$8.05	\$6.88	\$7.12	\$8.13
j. Milk Cow Feed Costs (\$/cwt)	\$11.24	\$9.83	\$10.24	\$10.18	\$11.21	\$10.37	\$10.57	\$10.78