

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2013**  
**Central Valley Holstein 2x Milking 1 to 500**

Dairy ID Number	Averages		1	2	3	4	5	6	7
	CV Holsteins 2X Milking	Herd Size 1 to 500							
<b>Feed Costs</b>									
a. Dry Roughage	\$51.40	\$44.51	\$83.51	\$41.79	\$47.47	\$15.68	\$73.74	\$27.79	\$50.39
b. Wet Feed & Wet Roughage	\$51.64	\$49.05	\$4.35	\$60.28	\$42.52	\$0.00	\$59.51	\$49.43	\$49.41
c. Concentrates	\$118.02	\$101.12	\$88.35	\$49.05	\$163.43	\$104.89	\$47.60	\$141.89	\$96.77
d. Minerals & Supplements	\$8.10	\$3.69	\$0.00	\$13.46	\$5.46	\$0.00	\$1.88	\$2.77	\$2.13
e. Pasture	\$0.25	\$4.41	\$0.00	\$0.00	\$0.00	\$81.83	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$229.40	\$202.77	\$176.21	\$164.57	\$258.87	\$202.40	\$182.72	\$221.88	\$198.70
<b>Total Feed Costs (\$/cwt)</b>	\$11.29	\$11.11	\$11.17	\$14.92	\$11.89	\$11.36	\$12.97	\$10.97	\$12.36
<b>Total Hired Labor</b>	\$27.36	\$29.39	\$54.32	\$21.16	\$12.84	\$31.97	\$35.94	\$55.02	\$14.58
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.35	\$1.61	\$3.45	\$1.92	\$0.59	\$1.79	\$2.55	\$2.72	\$0.91
<b>Total Herd Replacement</b>	\$20.04	\$16.27	\$20.29	\$20.70	\$15.74	\$16.03	\$18.79	\$17.38	\$18.34
<b>Total Replacement Costs (\$/cwt)</b>	\$0.99	\$0.89	\$1.29	\$1.88	\$0.72	\$0.90	\$1.33	\$0.86	\$1.14
<b>Total Operating Costs</b>	\$52.09	\$53.53	\$73.75	\$32.01	\$96.35	\$38.15	\$39.18	\$39.11	\$42.44
<b>Total Operating Costs (\$/cwt)</b>	\$2.56	\$2.93	\$4.68	\$2.90	\$4.43	\$2.14	\$2.78	\$1.93	\$2.64
<b>Total Milk Marketing Costs</b>	\$11.05	\$12.64	\$12.15	\$9.20	\$12.84	\$17.27	\$10.50	\$24.97	\$8.72
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.54	\$0.69	\$0.77	\$0.83	\$0.59	\$0.97	\$0.75	\$1.24	\$0.54
<b>Total Cost (\$/Cow/Month)</b>	\$339.94	\$314.60	\$336.71	\$247.65	\$396.65	\$305.81	\$287.14	\$358.36	\$282.78
<b>Total Cost (\$/cwt)</b>	\$16.73	\$17.24	\$21.35	\$22.44	\$18.22	\$17.17	\$20.38	\$17.72	\$17.59
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	20.32	18.24	15.77	11.03	21.77	17.81	14.09	20.22	16.08
b. Lbs Milk Sold/milk cow/day	75.63	67.72	59.74	42.21	83.83	62.92	51.21	75.51	62.10
c. Gross Milk Receipts (\$/cwt)	\$18.15	\$18.24	\$19.71	\$18.48	\$18.68	\$17.78	\$18.15	\$18.48	\$18.23
d. Mailbox Price (\$/cwt)	\$17.83	\$17.80	\$19.48	\$18.19	\$18.33	\$17.51	\$17.71	\$17.25	\$17.87
f. Income Over Feed Cost (\$/cwt)	\$6.54	\$6.68	\$8.30	\$3.28	\$6.43	\$6.15	\$4.74	\$6.27	\$5.51
g. Fat Test %	3.60%	3.61%	3.91%	3.37%	3.56%	3.53%	3.60%	3.78%	3.51%
h. SNF Test %	8.85%	8.87%	8.78%	8.59%	8.82%	8.83%	8.83%	9.02%	8.85%
<b>Related Data</b>									
a. Percent Dry Cows	11%	11%	13%	14%	14%	7%	9%	12%	15%
b. Yearly Cull Rate	42%	39%	38%	53%	112%	27%	37%	29%	37%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.16	\$0.15	\$0.39	\$0.26	\$0.13	\$0.11	\$0.11	\$0.12	\$0.14
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$262.93	\$252.40	\$262.84	\$235.62	\$254.14	\$0.00	\$260.00	\$245.00	\$264.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$339.94	\$330.27	\$279.00	\$364.79	\$374.30	\$355.03	\$266.97	\$353.93	\$331.69
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.75	23.55	24.00	13.11	34.40	20.92	13.46	29.61	23.02
g. Milkers (\$/hr with benefits & taxes)	\$14.53	\$13.30	\$17.07	\$11.52	\$17.05	\$11.61	\$15.26	\$16.30	\$15.16
h. Total Labor (\$/hr)	\$15.25	\$13.84	\$18.88	\$11.52	\$17.05	\$12.12	\$14.09	\$16.66	\$14.95
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.14	\$7.11	\$6.41	\$5.95	\$9.48	\$6.97	\$6.40	\$7.77	\$6.96
j. Milk Cow Feed Costs (\$/cwt)	\$10.77	\$10.49	\$10.73	\$14.10	\$11.31	\$11.08	\$12.51	\$10.29	\$11.21

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2013**  
**Central Valley Holstein 2x Milking 1 to 500**

Dairy ID Number	8	9	10	11	12	13
<b>Feed Costs</b>						
a. Dry Roughage	\$20.86	\$44.84	\$58.19	\$27.98	\$36.80	\$62.01
b. Wet Feed & Wet Roughage	\$52.98	\$42.80	\$28.68	\$98.27	\$61.37	\$40.63
c. Concentrates	\$152.75	\$129.62	\$111.74	\$18.99	\$108.13	\$105.06
d. Minerals & Supplements	\$3.42	\$9.96	\$0.10	\$0.30	\$10.30	\$0.00
e. Pasture	\$0.00	\$0.00	\$0.00	\$2.10	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$230.01	\$227.22	\$198.72	\$147.65	\$216.60	\$207.69
<b>Total Feed Costs (\$/cwt)</b>	\$10.94	\$10.87	\$11.33	\$10.45	\$9.40	\$11.00
<b>Total Hired Labor</b>	\$32.45	\$35.28	\$37.28	\$15.23	\$24.16	\$27.96
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.54	\$1.69	\$2.13	\$1.08	\$1.05	\$1.48
<b>Total Herd Replacement</b>	\$14.42	\$16.09	\$16.17	\$10.30	\$14.53	\$18.78
<b>Total Replacement Costs (\$/cwt)</b>	\$0.69	\$0.77	\$0.92	\$0.73	\$0.63	\$1.00
<b>Total Operating Costs</b>	\$70.60	\$49.95	\$30.54	\$71.10	\$69.51	\$47.99
<b>Total Operating Costs (\$/cwt)</b>	\$3.36	\$2.39	\$1.74	\$5.03	\$3.02	\$2.54
<b>Total Milk Marketing Costs</b>	\$11.80	\$7.73	\$9.84	\$10.90	\$11.36	\$17.61
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.56	\$0.37	\$0.56	\$0.77	\$0.49	\$0.93
<b>Total Cost (\$/Cow/Month)</b>	\$359.28	\$336.27	\$292.54	\$255.17	\$336.16	\$320.03
<b>Total Cost (\$/cwt)</b>	\$17.09	\$16.09	\$16.68	\$18.07	\$14.59	\$16.96
<b>Milk Production Data</b>						
a. Milk Sold/Total Cow/Month/ (cwt)	21.03	20.90	17.54	14.12	23.04	18.87
b. Lbs Milk Sold/milk cow/day	74.55	75.78	63.72	55.49	85.15	69.41
c. Gross Milk Receipts (\$/cwt)	\$17.96	\$19.32	\$17.97	\$17.85	\$18.01	\$17.77
d. Mailbox Price (\$/cwt)	\$17.43	\$19.41	\$17.44	\$17.30	\$18.00	\$16.88
f. Income Over Feed Cost (\$/cwt)	\$6.49	\$8.53	\$6.11	\$6.85	\$8.60	\$5.88
g. Fat Test %	3.74%	3.94%	3.52%	3.46%	3.47%	3.59%
h. SNF Test %	8.90%	8.91%	8.87%	8.76%	8.93%	8.90%
<b>Related Data</b>						
a. Percent Dry Cows	7%	9%	9%	16%	11%	10%
b. Yearly Cull Rate	64%	30%	24%	13%	36%	45%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.04	\$0.10	\$0.20	\$0.27	\$0.08	\$0.20
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$280.00	\$237.41	\$250.00	\$250.00	\$261.50	\$245.21
e. Grain, Mnrls & Splmnts (\$/ton)	\$328.06	\$336.35	\$311.17	\$337.89	\$323.05	\$322.56
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	33.55	29.85	25.92	4.49	26.47	23.22
g. Milkers (\$/hr with benefits & taxes)	\$11.57	\$13.12	\$11.98	\$12.24	\$18.54	\$11.02
h. Total Labor (\$/hr)	\$11.80	\$15.11	\$12.25	\$11.90	\$17.04	\$12.19
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.94	\$7.94	\$6.91	\$5.40	\$7.68	\$6.81
j. Milk Cow Feed Costs (\$/cwt)	\$10.65	\$10.48	\$10.85	\$9.72	\$9.02	\$9.81

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2013**  
**Central Valley Holstein 2X Milking Herd Size 501-900**

Dairy ID Number	Averages		14	15	16	17	18	19	20
	CV Holstein 2X Milking	Herd Size 501to 900							
<b>Feed Costs</b>									
a. Dry Roughage	\$51.40	\$51.98	\$65.50	\$49.38	\$43.33	\$38.63	\$44.86	\$35.95	\$57.31
b. Wet Feed & Wet Roughage	\$51.64	\$54.24	\$28.63	\$50.39	\$63.91	\$47.91	\$84.43	\$53.47	\$37.13
c. Concentrates	\$118.02	\$110.26	\$199.65	\$115.84	\$118.81	\$128.93	\$110.97	\$133.93	\$110.17
d. Minerals & Supplements	\$8.10	\$7.94	\$0.26	\$0.25	\$1.42	\$12.58	\$10.98	\$8.95	\$0.74
e. Pasture	\$0.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$229.40	\$224.41	\$294.04	\$215.85	\$227.47	\$228.06	\$251.24	\$232.29	\$205.36
<b>Total Feed Costs (\$/cwt)</b>	\$11.29	\$11.18	\$12.19	\$11.81	\$11.16	\$10.77	\$10.92	\$11.01	\$11.55
<b>Total Hired Labor</b>	\$27.36	\$31.09	\$49.60	\$32.78	\$39.97	\$32.41	\$29.80	\$35.88	\$20.38
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.35	\$1.55	\$2.06	\$1.79	\$1.96	\$1.53	\$1.30	\$1.70	\$1.15
<b>Total Herd Replacement</b>	\$20.04	\$20.00	\$16.74	\$18.05	\$18.29	\$23.23	\$13.45	\$18.02	\$19.71
<b>Total Replacement Costs (\$/cwt)</b>	\$0.99	\$1.00	\$0.69	\$0.99	\$0.90	\$1.10	\$0.58	\$0.85	\$1.11
<b>Total Operating Costs</b>	\$52.09	\$54.83	\$64.82	\$50.14	\$54.15	\$63.61	\$70.30	\$63.60	\$42.37
<b>Total Operating Costs (\$/cwt)</b>	\$2.56	\$2.73	\$2.69	\$2.74	\$2.66	\$3.01	\$3.06	\$3.02	\$2.38
<b>Total Milk Marketing Costs</b>	\$11.05	\$11.47	\$13.55	\$9.74	\$14.14	\$11.79	\$12.80	\$10.74	\$10.52
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.54	\$0.57	\$0.56	\$0.53	\$0.69	\$0.56	\$0.56	\$0.51	\$0.59
<b>Total Cost (\$/Cow/Month)</b>	\$339.94	\$341.80	\$438.75	\$326.57	\$354.02	\$359.10	\$377.60	\$360.54	\$298.34
<b>Total Cost (\$/cwt)</b>	\$16.73	\$17.03	\$18.18	\$17.87	\$17.36	\$16.96	\$16.42	\$17.09	\$16.78
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	20.32	20.07	24.13	18.28	20.39	21.17	23.00	21.09	17.78
b. Lbs Milk Sold/milk cow/day	75.63	74.34	88.52	66.04	76.32	78.81	78.33	78.68	68.88
c. Gross Milk Receipts (\$/cwt)	\$18.15	\$18.43	\$18.78	\$19.12	\$18.67	\$17.94	\$18.98	\$18.15	\$18.70
d. Mailbox Price (\$/cwt)	\$17.83	\$18.14	\$18.35	\$19.16	\$18.41	\$17.37	\$18.52	\$17.95	\$18.92
f. Income Over Feed Cost (\$/cwt)	\$6.54	\$6.95	\$6.16	\$7.35	\$7.26	\$6.60	\$7.60	\$6.94	\$7.36
g. Fat Test %	3.60%	3.67%	3.61%	3.81%	3.80%	3.71%	3.62%	3.60%	3.79%
h. SNF Test %	8.85%	8.85%	8.77%	9.07%	8.84%	8.85%	8.81%	8.84%	9.02%
<b>Related Data</b>									
a. Percent Dry Cows	11%	11%	10%	9%	12%	11%	3%	12%	15%
b. Yearly Cull Rate	42%	42%	45%	40%	46%	43%	40%	45%	34%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.16	\$0.15	\$0.15	\$0.18	\$0.20	\$0.15	\$0.08	\$0.14	\$0.23
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$262.93	\$260.76	\$270.00	\$240.44	\$250.00	\$271.98	\$270.00	\$260.91	\$262.13
e. Grain, Mnrls & Splmnts (\$/ton)	\$339.94	\$345.53	\$400.11	\$346.25	\$364.69	\$334.29	\$346.21	\$330.38	\$341.90
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.75	25.59	36.22	23.86	24.10	30.54	23.61	31.77	24.74
g. Milkers (\$/hr with benefits & taxes)	\$14.53	\$14.54	\$15.73	\$13.24	\$18.04	\$11.88	\$15.38	\$17.55	\$19.30
h. Total Labor (\$/hr)	\$15.25	\$14.56	\$16.94	\$13.01	\$16.34	\$12.80	\$14.98	\$15.82	\$19.23
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.14	\$7.94	\$10.42	\$7.48	\$8.16	\$8.12	\$8.32	\$8.22	\$7.31
j. Milk Cow Feed Costs (\$/cwt)	\$10.77	\$10.68	\$11.77	\$11.33	\$10.70	\$10.30	\$10.62	\$10.45	\$10.62

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2013**  
**Central Valley Holstein 2X Milking Herd Size 501-900**

Dairy ID Number	21	22	23	24	25	26
<b>Feed Costs</b>						
a. Dry Roughage	\$59.45	\$60.93	\$61.36	\$61.97	\$43.75	\$49.12
b. Wet Feed & Wet Roughage	\$72.85	\$46.03	\$60.69	\$50.32	\$64.59	\$42.28
c. Concentrates	\$44.82	\$85.93	\$77.57	\$105.14	\$116.18	\$120.58
d. Minerals & Supplements	\$33.37	\$7.03	\$2.18	\$13.85	\$8.17	\$1.40
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$210.48	\$199.92	\$201.80	\$231.28	\$232.68	\$213.38
<b>Total Feed Costs (\$/cwt)</b>	\$11.56	\$11.99	\$10.95	\$10.40	\$10.21	\$11.83
<b>Total Hired Labor</b>	\$27.28	\$25.28	\$21.67	\$29.74	\$40.09	\$27.54
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.50	\$1.52	\$1.18	\$1.34	\$1.76	\$1.53
<b>Total Herd Replacement</b>	\$33.65	\$18.53	\$15.14	\$25.73	\$12.91	\$24.84
<b>Total Replacement Costs (\$/cwt)</b>	\$1.85	\$1.11	\$0.82	\$1.16	\$0.57	\$1.38
<b>Total Operating Costs</b>	\$58.18	\$46.36	\$48.66	\$62.88	\$52.43	\$43.98
<b>Total Operating Costs (\$/cwt)</b>	\$3.20	\$2.78	\$2.64	\$2.83	\$2.30	\$2.44
<b>Total Milk Marketing Costs</b>	\$10.16	\$9.25	\$10.33	\$12.79	\$14.05	\$9.96
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.56	\$0.55	\$0.56	\$0.58	\$0.62	\$0.55
<b>Total Cost (\$/Cow/Month)</b>	\$339.76	\$299.33	\$297.60	\$362.42	\$352.17	\$319.70
<b>Total Cost (\$/cwt)</b>	\$18.66	\$17.95	\$16.15	\$16.30	\$15.45	\$17.73
<b>Milk Production Data</b>						
a. Milk Sold/Total Cow/Month/ (cwt)	18.21	16.68	18.42	22.24	22.80	18.03
b. Lbs Milk Sold/milk cow/day	69.18	62.08	66.89	81.65	85.62	68.57
c. Gross Milk Receipts (\$/cwt)	\$19.24	\$18.16	\$17.69	\$17.90	\$18.48	\$18.29
d. Mailbox Price (\$/cwt)	\$18.75	\$17.56	\$17.24	\$17.87	\$18.34	\$17.77
f. Income Over Feed Cost (\$/cwt)	\$7.19	\$5.57	\$6.29	\$7.47	\$8.13	\$5.94
g. Fat Test %	3.84%	3.70%	3.64%	3.49%	3.62%	3.70%
h. SNF Test %	8.73%	8.81%	8.84%	8.80%	8.84%	8.93%
<b>Related Data</b>						
a. Percent Dry Cows	13%	11%	9%	10%	12%	13%
b. Yearly Cull Rate	55%	32%	35%	46%	36%	52%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.15	\$0.19	\$0.10	\$0.21	\$0.09	\$0.14
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$270.00	\$270.00	\$275.00	\$250.00	\$243.62	\$255.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$397.56	\$331.36	\$315.52	\$318.72	\$356.22	\$308.65
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	14.72	20.55	18.05	27.06	25.81	29.80
g. Milkers (\$/hr with benefits & taxes)	\$13.00	\$11.77	\$13.85	\$16.49	\$16.70	\$11.85
h. Total Labor (\$/hr)	\$11.13	\$12.45	\$13.17	\$15.16	\$18.42	\$12.40
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.69	\$6.98	\$6.96	\$8.24	\$8.30	\$7.79
j. Milk Cow Feed Costs (\$/cwt)	\$11.12	\$11.24	\$10.41	\$10.09	\$9.69	\$11.36

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2013**  
**Central Valley Holstein 2X Milking Herd Size 901-1500**

Dairy ID Number	Averages		27	28	29	30	31	32	33
	CV Holstein 2X Milking	Herd Size 901to 1500							
<b>Feed Costs</b>									
a. Dry Roughage	\$51.40	\$51.31	\$43.36	\$48.84	\$27.20	\$36.41	\$46.72	\$59.13	\$48.25
b. Wet Feed & Wet Roughage	\$51.64	\$55.48	\$58.50	\$59.82	\$45.22	\$38.07	\$69.99	\$45.21	\$65.26
c. Concentrates	\$118.02	\$107.49	\$130.42	\$111.83	\$81.45	\$95.80	\$122.19	\$131.82	\$97.94
d. Minerals & Supplements	\$8.10	\$8.96	\$8.77	\$5.79	\$1.02	\$5.85	\$15.44	\$0.54	\$7.11
e. Pasture	\$0.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$229.40	\$223.23	\$241.04	\$226.28	\$154.89	\$176.13	\$254.33	\$236.70	\$218.56
<b>Total Feed Costs (\$/cwt)</b>	\$11.29	\$11.31	\$11.62	\$10.92	\$10.69	\$11.72	\$11.62	\$12.54	\$9.82
<b>Total Hired Labor</b>	\$27.36	\$25.66	\$35.35	\$24.99	\$18.32	\$13.11	\$36.90	\$24.15	\$36.35
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.35	\$1.30	\$1.70	\$1.21	\$1.26	\$0.87	\$1.69	\$1.28	\$1.63
<b>Total Herd Replacement</b>	\$20.04	\$19.18	\$24.72	\$16.09	\$25.01	\$8.52	\$20.02	\$17.69	\$15.35
<b>Total Replacement Costs (\$/cwt)</b>	\$0.99	\$0.97	\$1.19	\$0.78	\$1.73	\$0.57	\$0.91	\$0.94	\$0.69
<b>Total Operating Costs</b>	\$52.09	\$54.70	\$54.64	\$63.59	\$39.80	\$38.56	\$57.72	\$45.27	\$51.12
<b>Total Operating Costs (\$/cwt)</b>	\$2.56	\$2.77	\$2.63	\$3.07	\$2.75	\$2.57	\$2.64	\$2.40	\$2.30
<b>Total Milk Marketing Costs</b>	\$11.05	\$10.55	\$11.73	\$11.44	\$8.28	\$8.60	\$11.31	\$10.35	\$10.28
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.54	\$0.53	\$0.57	\$0.55	\$0.57	\$0.57	\$0.52	\$0.55	\$0.46
<b>Total Cost (\$/Cow/Month)</b>	\$339.94	\$333.32	\$367.47	\$342.38	\$246.30	\$244.91	\$380.29	\$334.17	\$331.64
<b>Total Cost (\$/cwt)</b>	\$16.73	\$16.89	\$17.72	\$16.53	\$17.00	\$16.30	\$17.38	\$17.71	\$14.91
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	20.32	19.73	20.74	20.72	14.49	15.02	21.89	18.87	22.25
b. Lbs Milk Sold/milk cow/day	75.63	73.92	76.14	78.45	53.08	57.04	80.70	72.82	81.23
c. Gross Milk Receipts (\$/cwt)	\$18.15	\$18.01	\$19.24	\$18.28	\$17.93	\$17.66	\$17.62	\$17.63	\$18.09
d. Mailbox Price (\$/cwt)	\$17.83	\$17.73	\$18.98	\$17.76	\$17.47	\$17.26	\$17.39	\$17.13	\$18.23
f. Income Over Feed Cost (\$/cwt)	\$6.54	\$6.42	\$7.36	\$6.84	\$6.78	\$5.54	\$5.77	\$4.59	\$8.40
g. Fat Test %	3.60%	3.60%	3.72%	3.39%	3.78%	3.60%	3.43%	3.60%	3.82%
h. SNF Test %	8.85%	8.81%	8.76%	8.88%	8.70%	8.85%	8.82%	8.79%	8.90%
<b>Related Data</b>									
a. Percent Dry Cows	11%	12%	10%	13%	10%	13%	11%	15%	10%
b. Yearly Cull Rate	42%	42%	50%	30%	45%	28%	52%	38%	42%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.16	\$0.17	\$0.17	\$0.12	\$0.21	\$0.12	\$0.15	\$0.19	\$0.12
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$262.93	\$270.00	\$264.76	\$268.00	\$230.00	\$250.00	\$257.96	\$275.00	\$245.19
e. Grain, Mnrls & Splmnts (\$/ton)	\$339.94	\$333.43	\$356.71	\$338.88	\$296.95	\$311.32	\$353.20	\$344.63	\$326.01
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.75	26.23	28.22	25.95	19.74	24.55	28.10	28.97	23.22
g. Milkers (\$/hr with benefits & taxes)	\$14.53	\$14.23	\$15.09	\$15.60	\$13.15	\$15.47	\$13.45	\$13.81	\$16.11
h. Total Labor (\$/hr)	\$15.25	\$14.65	\$14.63	\$14.82	\$13.10	\$14.40	\$14.54	\$13.77	\$16.85
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.14	\$7.95	\$8.48	\$8.09	\$5.46	\$6.38	\$8.93	\$8.62	\$7.66
j. Milk Cow Feed Costs (\$/cwt)	\$10.77	\$10.76	\$11.13	\$10.31	\$10.29	\$11.18	\$11.06	\$11.83	\$9.43

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2013**  
**Central Valley Holstein 2X Milking Herd Size 901-1500**

Dairy ID Number	34	35	36	37	38	39	40	41	42
<b>Feed Costs</b>									
a. Dry Roughage	\$50.37	\$93.28	\$57.65	\$25.84	\$49.21	\$64.06	\$52.54	\$50.07	\$44.45
b. Wet Feed & Wet Roughage	\$60.91	\$37.00	\$43.57	\$72.96	\$96.64	\$31.71	\$41.98	\$65.56	\$75.75
c. Concentrates	\$100.07	\$90.91	\$125.81	\$94.87	\$104.31	\$122.26	\$126.46	\$78.19	\$81.95
d. Minerals & Supplements	\$1.20	\$6.42	\$17.96	\$23.75	\$5.03	\$14.91	\$0.52	\$7.52	\$15.24
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$212.54	\$227.61	\$244.98	\$217.42	\$255.20	\$232.94	\$221.49	\$201.34	\$217.39
<b>Total Feed Costs (\$/cwt)</b>	\$12.64	\$10.84	\$11.57	\$11.18	\$12.21	\$11.92	\$10.87	\$10.61	\$11.84
<b>Total Hired Labor</b>	\$18.86	\$29.79	\$18.21	\$27.65	\$34.95	\$22.93	\$41.52	\$22.91	\$15.51
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.12	\$1.42	\$0.86	\$1.42	\$1.67	\$1.17	\$2.04	\$1.21	\$0.84
<b>Total Herd Replacement</b>	\$23.89	\$22.10	\$11.26	\$19.09	\$14.35	\$29.34	\$20.75	\$23.09	\$17.11
<b>Total Replacement Costs (\$/cwt)</b>	\$1.42	\$1.05	\$0.53	\$0.98	\$0.69	\$1.50	\$1.02	\$1.22	\$0.93
<b>Total Operating Costs</b>	\$31.59	\$45.36	\$74.63	\$58.39	\$72.95	\$50.41	\$55.84	\$63.64	\$41.67
<b>Total Operating Costs (\$/cwt)</b>	\$1.88	\$2.16	\$3.52	\$3.00	\$3.49	\$2.58	\$2.74	\$3.35	\$2.27
<b>Total Milk Marketing Costs</b>	\$9.28	\$10.84	\$10.95	\$11.55	\$11.25	\$10.19	\$11.06	\$10.23	\$9.55
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.55	\$0.52	\$0.52	\$0.59	\$0.54	\$0.52	\$0.54	\$0.54	\$0.52
<b>Total Cost (\$/Cow/Month)</b>	\$296.16	\$335.69	\$360.03	\$334.10	\$388.70	\$345.80	\$350.66	\$321.20	\$301.23
<b>Total Cost (\$/cwt)</b>	\$17.61	\$15.99	\$17.00	\$17.19	\$18.59	\$17.69	\$17.20	\$16.93	\$16.41
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	16.82	21.00	21.18	19.44	20.91	19.55	20.38	18.98	18.36
b. Lbs Milk Sold/milk cow/day	66.19	77.81	78.57	72.09	75.55	73.90	74.07	77.79	67.22
c. Gross Milk Receipts (\$/cwt)	\$17.60	\$17.73	\$17.77	\$18.21	\$17.58	\$18.11	\$18.69	\$18.42	\$17.55
d. Mailbox Price (\$/cwt)	\$17.15	\$17.59	\$17.28	\$17.82	\$17.42	\$17.74	\$18.52	\$18.52	\$17.13
f. Income Over Feed Cost (\$/cwt)	\$4.52	\$6.75	\$5.71	\$6.63	\$5.21	\$5.83	\$7.65	\$7.91	\$5.29
g. Fat Test %	3.51%	3.55%	3.53%	3.64%	3.62%	3.41%	3.49%	3.97%	3.52%
h. SNF Test %	8.80%	8.79%	8.69%	8.82%	8.78%	8.73%	8.85%	8.94%	8.77%
<b>Related Data</b>									
a. Percent Dry Cows	16%	11%	11%	11%	9%	13%	9%	20%	10%
b. Yearly Cull Rate	40%	39%	35%	38%	32%	56%	53%	57%	27%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.23	\$0.17	\$0.11	\$0.18	\$0.12	\$0.17	\$0.17	\$0.18	\$0.24
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$260.00	\$259.83	\$278.63	\$242.56	\$274.71	\$290.00	\$290.00	\$275.83	\$275.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$343.09	\$340.69	\$328.13	\$357.99	\$334.13	\$332.78	\$318.43	\$350.48	\$315.31
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	23.23	20.75	32.03	24.13	23.31	30.70	28.44	19.51	22.16
g. Milkers (\$/hr with benefits & taxes)	\$15.04	\$12.87	\$11.34	\$16.10	\$15.51	\$10.87	\$16.50	\$16.14	\$12.47
h. Total Labor (\$/hr)	\$15.17	\$13.56	\$12.52	\$16.00	\$14.99	\$12.11	\$16.74	\$16.71	\$13.02
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.83	\$7.94	\$8.67	\$7.64	\$8.90	\$8.41	\$7.76	\$7.69	\$7.61
j. Milk Cow Feed Costs (\$/cwt)	\$11.83	\$10.21	\$11.04	\$10.59	\$11.78	\$11.39	\$10.48	\$9.88	\$11.32

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2013**  
**Central Valley Holstein 2X Milking Herd Size 901-1500**

<b>Dairy ID Number</b>	43
<b>Feed Costs</b>	
a. Dry Roughage	\$64.08
b. Wet Feed & Wet Roughage	\$34.70
c. Concentrates	\$133.04
d. Minerals & Supplements	\$11.42
e. Pasture	\$0.00
<b>Total Feed Costs</b>	\$243.24
<b>Total Feed Costs (\$/cwt)</b>	\$10.49
<b>Total Hired Labor</b>	\$17.08
<b>Total Hired Labor Costs (\$/cwt)</b>	\$0.74
<b>Total Herd Replacement</b>	\$16.81
<b>Total Replacement Costs (\$/cwt)</b>	\$0.72
<b>Total Operating Costs</b>	\$74.48
<b>Total Operating Costs (\$/cwt)</b>	\$3.21
<b>Total Milk Marketing Costs</b>	\$11.93
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.51
<b>Total Cost (\$/Cow/Month)</b>	\$363.54
<b>Total Cost (\$/cwt)</b>	\$15.68
<b>Milk Production Data</b>	
a. Milk Sold/Total Cow/Month/ (cwt)	23.19
b. Lbs Milk Sold/milk cow/day	87.13
c. Gross Milk Receipts (\$/cwt)	\$18.00
d. Mailbox Price (\$/cwt)	\$17.71
f. Income Over Feed Cost (\$/cwt)	\$7.22
g. Fat Test %	3.64%
h. SNF Test %	8.85%
<b>Related Data</b>	
a. Percent Dry Cows	12%
b. Yearly Cull Rate	42%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.20
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$280.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$318.66
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	33.16
g. Milkers (\$/hr with benefits & taxes)	\$14.10
h. Total Labor (\$/hr)	\$13.94
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.60
j. Milk Cow Feed Costs (\$/cwt)	\$9.87

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2013**  
**Central Valley Holstein 2X Milking Herd Size 1501 Plus**

Dairy ID Number	Averages		44	45	46	47	48	49	50
	CV Holstein 2X Milking	Herd Size 1501plus							
<b>Feed Costs</b>									
a. Dry Roughage	\$51.40	\$52.04	\$34.81	\$50.32	\$61.32	\$35.28	\$61.80	\$66.16	\$28.29
b. Wet Feed & Wet Roughage	\$51.64	\$49.25	\$68.80	\$70.35	\$52.99	\$52.60	\$60.31	\$45.71	\$49.99
c. Concentrates	\$118.02	\$127.22	\$106.58	\$92.14	\$103.60	\$121.11	\$134.83	\$161.75	\$137.91
d. Minerals & Supplements	\$8.10	\$8.15	\$21.98	\$3.39	\$4.99	\$0.69	\$0.14	\$0.55	\$5.67
e. Pasture	\$0.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$229.40	\$236.66	\$232.17	\$216.19	\$222.89	\$209.67	\$257.08	\$274.18	\$221.85
<b>Total Feed Costs (\$/cwt)</b>	\$11.29	\$11.32	\$10.67	\$11.62	\$10.67	\$12.14	\$11.06	\$12.27	\$11.29
<b>Total Hired Labor</b>	\$27.36	\$27.16	\$41.88	\$25.58	\$43.58	\$20.01	\$25.82	\$35.94	\$29.33
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.35	\$1.30	\$1.92	\$1.38	\$2.09	\$1.16	\$1.11	\$1.61	\$1.49
<b>Total Herd Replacement</b>	\$20.04	\$20.89	\$18.88	\$22.11	\$21.84	\$17.08	\$22.52	\$25.30	\$19.96
<b>Total Replacement Costs (\$/cwt)</b>	\$0.99	\$1.00	\$0.87	\$1.19	\$1.04	\$0.99	\$0.97	\$1.13	\$1.02
<b>Total Operating Costs</b>	\$52.09	\$49.89	\$61.46	\$59.22	\$46.83	\$21.62	\$65.93	\$65.82	\$50.36
<b>Total Operating Costs (\$/cwt)</b>	\$2.56	\$2.39	\$2.82	\$3.18	\$2.24	\$1.25	\$2.84	\$2.95	\$2.56
<b>Total Milk Marketing Costs</b>	\$11.05	\$11.06	\$13.34	\$10.72	\$12.11	\$9.48	\$11.99	\$11.56	\$10.73
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.54	\$0.53	\$0.61	\$0.58	\$0.58	\$0.55	\$0.52	\$0.52	\$0.55
<b>Total Cost (\$/Cow/Month)</b>	\$339.94	\$345.66	\$367.74	\$333.82	\$347.25	\$277.87	\$383.34	\$412.79	\$332.24
<b>Total Cost (\$/cwt)</b>	\$16.73	\$16.54	\$16.90	\$17.95	\$16.62	\$16.09	\$16.48	\$18.47	\$16.91
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	20.32	20.90	21.76	18.60	20.90	17.27	23.25	22.35	19.65
b. Lbs Milk Sold/milk cow/day	75.63	77.68	82.05	68.78	77.03	67.41	86.16	82.84	73.53
c. Gross Milk Receipts (\$/cwt)	\$18.15	\$18.15	\$18.74	\$18.14	\$18.27	\$18.02	\$17.93	\$18.41	\$17.73
d. Mailbox Price (\$/cwt)	\$17.83	\$17.81	\$18.41	\$17.86	\$18.24	\$17.45	\$17.49	\$17.84	\$17.20
f. Income Over Feed Cost (\$/cwt)	\$6.54	\$6.48	\$7.74	\$6.24	\$7.57	\$5.31	\$6.43	\$5.57	\$5.91
g. Fat Test %	3.60%	3.58%	3.41%	3.60%	3.63%	3.53%	3.67%	3.57%	3.46%
h. SNF Test %	8.85%	8.86%	8.84%	8.71%	8.84%	8.84%	8.78%	8.70%	8.75%
<b>Related Data</b>									
a. Percent Dry Cows	11%	11%	13%	11%	11%	16%	11%	11%	12%
b. Yearly Cull Rate	42%	42%	42%	35%	39%	31%	47%	51%	39%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.16	\$0.15	\$0.10	\$0.18	\$0.23	\$0.16	\$0.14	\$0.18	\$0.14
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$262.93	\$261.26	\$249.22	\$236.27	\$239.95	\$245.00	\$275.04	\$270.00	\$268.09
e. Grain, Mnrls & Splmnts (\$/ton)	\$339.94	\$352.54	\$325.52	\$450.18	\$345.28	\$344.94	\$372.16	\$415.47	\$352.36
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.75	29.51	29.40	14.91	22.87	26.91	26.23	28.52	29.84
g. Milkers (\$/hr with benefits & taxes)	\$14.53	\$14.88	\$14.47	\$13.79	\$17.22	\$16.12	\$14.19	\$20.09	\$21.26
h. Total Labor (\$/hr)	\$15.25	\$15.96	\$15.29	\$15.13	\$17.02	\$14.70	\$14.76	\$20.14	\$21.92
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.14	\$8.40	\$8.29	\$7.55	\$7.91	\$7.63	\$9.11	\$9.67	\$7.87
j. Milk Cow Feed Costs (\$/cwt)	\$10.77	\$10.81	\$10.11	\$10.97	\$10.27	\$11.32	\$10.57	\$11.68	\$10.71

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2013**  
**Central Valley Holstein 2X Milking Herd Size 1501 Plus**

Dairy ID Number	51	52	53	54	55	56
<b>Feed Costs</b>						
a. Dry Roughage	\$46.78	\$62.61	\$47.94	\$64.38	\$42.41	\$57.33
b. Wet Feed & Wet Roughage	\$56.78	\$54.09	\$42.28	\$44.05	\$45.76	\$39.11
c. Concentrates	\$112.40	\$118.63	\$152.18	\$95.04	\$129.93	\$139.28
d. Minerals & Supplements	\$14.03	\$14.74	\$12.51	\$3.03	\$29.17	\$1.58
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	<b>\$229.99</b>	<b>\$250.08</b>	<b>\$254.90</b>	<b>\$206.50</b>	<b>\$247.27</b>	<b>\$237.31</b>
<b>Total Feed Costs (\$/cwt)</b>	<b>\$10.42</b>	<b>\$11.53</b>	<b>\$12.38</b>	<b>\$10.98</b>	<b>\$11.43</b>	<b>\$11.14</b>
<b>Total Hired Labor</b>	<b>\$25.02</b>	<b>\$24.12</b>	<b>\$24.50</b>	<b>\$20.49</b>	<b>\$23.86</b>	<b>\$26.06</b>
<b>Total Hired Labor Costs (\$/cwt)</b>	<b>\$1.13</b>	<b>\$1.11</b>	<b>\$1.19</b>	<b>\$1.09</b>	<b>\$1.10</b>	<b>\$1.22</b>
<b>Total Herd Replacement</b>	<b>\$22.11</b>	<b>\$17.23</b>	<b>\$21.89</b>	<b>\$20.92</b>	<b>\$20.79</b>	<b>\$20.84</b>
<b>Total Replacement Costs (\$/cwt)</b>	<b>\$1.00</b>	<b>\$0.79</b>	<b>\$1.06</b>	<b>\$1.11</b>	<b>\$0.96</b>	<b>\$0.98</b>
<b>Total Operating Costs</b>	<b>\$52.29</b>	<b>\$63.68</b>	<b>\$65.47</b>	<b>\$38.25</b>	<b>\$59.36</b>	<b>\$33.67</b>
<b>Total Operating Costs (\$/cwt)</b>	<b>\$2.37</b>	<b>\$2.94</b>	<b>\$3.18</b>	<b>\$2.03</b>	<b>\$2.74</b>	<b>\$1.58</b>
<b>Total Milk Marketing Costs</b>	<b>\$12.00</b>	<b>\$11.16</b>	<b>\$10.57</b>	<b>\$10.31</b>	<b>\$10.06</b>	<b>\$11.01</b>
<b>Total Milk Marketing Costs (\$/cwt.)</b>	<b>\$0.54</b>	<b>\$0.51</b>	<b>\$0.51</b>	<b>\$0.55</b>	<b>\$0.46</b>	<b>\$0.52</b>
<b>Total Cost (\$/Cow/Month)</b>	<b>\$341.41</b>	<b>\$366.26</b>	<b>\$377.34</b>	<b>\$296.47</b>	<b>\$361.34</b>	<b>\$328.89</b>
<b>Total Cost (\$/cwt)</b>	<b>\$15.46</b>	<b>\$16.89</b>	<b>\$18.32</b>	<b>\$15.76</b>	<b>\$16.70</b>	<b>\$15.44</b>
<b>Milk Production Data</b>						
a. Milk Sold/Total Cow/Month/ (cwt)	22.08	21.69	20.59	18.81	21.64	21.31
b. Lbs Milk Sold/milk cow/day	82.75	80.02	76.12	66.33	81.02	79.71
c. Gross Milk Receipts (\$/cwt)	\$17.53	\$18.48	\$18.22	\$18.54	\$17.47	\$18.36
d. Mailbox Price (\$/cwt)	\$17.03	\$18.08	\$17.74	\$17.96	\$17.26	\$18.25
f. Income Over Feed Cost (\$/cwt)	\$6.62	\$6.55	\$5.36	\$6.98	\$5.83	\$7.12
g. Fat Test %	3.50%	3.65%	3.79%	3.56%	3.35%	3.67%
h. SNF Test %	8.90%	8.87%	8.88%	8.89%	8.82%	9.01%
<b>Related Data</b>						
a. Percent Dry Cows	12%	11%	11%	6%	12%	12%
b. Yearly Cull Rate	43%	37%	44%	33%	49%	45%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.17	\$0.12	\$0.12	\$0.13	\$0.16	\$0.14
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$273.83	\$274.00	\$280.20	\$265.75	\$234.21	\$262.95
e. Grain, Mnrls & Splmnts (\$/ton)	\$320.45	\$342.08	\$351.03	\$312.01	\$336.72	\$314.72
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.87	28.47	34.25	22.09	34.93	33.48
g. Milkers (\$/hr with benefits & taxes)	\$13.85	\$17.72	\$10.38	\$15.23	\$14.47	\$12.36
h. Total Labor (\$/hr)	\$14.81	\$18.90	\$12.65	\$16.01	\$15.23	\$15.19
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.08	\$8.85	\$9.01	\$7.11	\$8.86	\$8.53
j. Milk Cow Feed Costs (\$/cwt)	\$9.77	\$11.06	\$11.84	\$10.72	\$10.93	\$10.70