

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 1, 2013**  
**Central Valley Holstein 2x Milking 1 to 500**

Dairy ID Number	Averages		1	2	3	4	5	6	7
	CV Holsteins 2X Milking	Herd Size 1 to 500							
<b>Feed Costs</b>									
a. Dry Roughage	\$51.26	\$51.46	\$68.25	\$103.10	\$42.40	\$83.24	\$28.86	\$49.23	\$46.21
b. Wet Feed & Wet Roughage	\$48.36	\$47.54	\$6.86	\$0.00	\$57.82	\$63.59	\$49.06	\$40.51	\$50.67
c. Concentrates	\$120.00	\$101.54	\$91.69	\$90.50	\$48.91	\$39.48	\$145.74	\$151.56	\$103.04
d. Minerals & Supplements	\$8.44	\$3.91	\$0.00	\$0.00	\$12.95	\$1.79	\$2.46	\$5.02	\$2.24
e. Pasture	\$0.06	\$1.31	\$0.00	\$23.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$228.13	\$205.77	\$166.80	\$217.11	\$162.08	\$188.10	\$226.11	\$246.32	\$202.17
<b>Total Feed Costs (\$/cwt)</b>	\$11.71	\$11.70	\$10.86	\$12.55	\$15.82	\$13.82	\$11.48	\$12.58	\$12.30
<b>Total Hired Labor</b>	\$26.44	\$28.62	\$56.95	\$26.74	\$20.51	\$34.22	\$55.33	\$13.20	\$14.70
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.36	\$1.63	\$3.71	\$1.55	\$2.00	\$2.51	\$2.81	\$0.67	\$0.89
<b>Total Herd Replacement</b>	\$21.53	\$17.89	\$21.32	\$15.61	\$21.11	\$19.21	\$21.38	\$21.91	\$18.91
<b>Total Replacement Costs (\$/cwt)</b>	\$1.11	\$1.02	\$1.39	\$0.90	\$2.06	\$1.41	\$1.09	\$1.12	\$1.15
<b>Total Operating Costs</b>	\$49.89	\$52.66	\$72.52	\$38.25	\$28.57	\$33.16	\$37.69	\$65.33	\$41.32
<b>Total Operating Costs (\$/cwt)</b>	\$2.56	\$2.99	\$4.72	\$2.21	\$2.79	\$2.44	\$1.91	\$3.34	\$2.51
<b>Total Milk Marketing Costs</b>	\$10.54	\$12.13	\$12.59	\$17.56	\$8.77	\$10.07	\$24.28	\$11.22	\$8.91
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.54	\$0.69	\$0.82	\$1.01	\$0.86	\$0.74	\$1.23	\$0.57	\$0.54
<b>Total Cost (\$/Cow/Month)</b>	\$336.53	\$317.07	\$330.17	\$315.27	\$241.04	\$284.77	\$364.79	\$357.98	\$286.02
<b>Total Cost (\$/cwt)</b>	\$17.28	\$18.03	\$21.49	\$18.22	\$23.52	\$20.92	\$18.52	\$18.28	\$17.41
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	19.47	17.59	15.36	17.30	10.25	13.61	19.70	19.58	16.43
b. Lbs Milk Sold/milk cow/day	73.84	66.76	58.99	64.64	40.73	50.70	74.12	78.40	61.86
c. Gross Milk Receipts (\$/cwt)	\$17.68	\$17.80	\$17.65	\$17.47	\$17.83	\$18.01	\$18.06	\$18.24	\$17.97
d. Mailbox Price (\$/cwt)	\$17.37	\$17.35	\$17.29	\$16.88	\$17.32	\$17.38	\$16.94	\$17.92	\$17.65
f. Income Over Feed Cost (\$/cwt)	\$5.65	\$5.65	\$6.44	\$4.33	\$1.50	\$3.56	\$5.47	\$5.34	\$5.35
g. Fat Test %	3.78%	3.79%	3.94%	3.67%	3.42%	3.90%	3.97%	3.68%	3.75%
h. SNF Test %	8.90%	8.92%	8.80%	9.00%	8.61%	8.94%	9.05%	8.92%	8.95%
<b>Related Data</b>									
a. Percent Dry Cows	12%	12%	13%	11%	16%	10%	11%	17%	11%
b. Yearly Cull Rate	42%	38%	38%	26%	54%	34%	40%	47%	37%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.18	\$0.19	\$0.20	\$0.29	\$0.34	\$0.14	\$0.18	\$0.17	\$0.13
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$264.44	\$254.54	\$260.00	\$262.00	\$246.00	\$260.00	\$260.00	\$285.00	\$267.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$348.42	\$342.96	\$293.00	\$358.87	\$376.42	\$291.32	\$363.89	\$371.45	\$344.63
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.31	23.17	24.00	18.86	13.07	10.48	29.74	33.55	23.00
g. Milkers (\$/hr with benefits & taxes)	\$14.56	\$13.27	\$15.59	\$11.66	\$11.90	\$15.26	\$16.30	\$16.71	\$15.66
h. Total Labor (\$/hr)	\$15.33	\$13.96	\$18.07	\$11.79	\$11.90	\$14.09	\$16.65	\$16.71	\$15.41
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.22	\$7.34	\$6.11	\$7.72	\$6.03	\$6.73	\$8.00	\$9.29	\$6.91
j. Milk Cow Feed Costs (\$/cwt)	\$11.13	\$10.99	\$10.36	\$11.94	\$14.81	\$13.29	\$10.80	\$11.84	\$11.17

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 1, 2013**  
**Central Valley Holstein 2x Milking 1 to 500**

Dairy ID Number	8	9	10	11	12	13
<b>Feed Costs</b>						
a. Dry Roughage	\$29.02	\$56.83	\$34.85	\$68.14	\$26.81	\$63.46
b. Wet Feed & Wet Roughage	\$50.67	\$41.38	\$80.55	\$29.59	\$68.13	\$41.05
c. Concentrates	\$136.53	\$121.39	\$24.97	\$114.46	\$106.13	\$112.85
d. Minerals & Supplements	\$5.87	\$9.48	\$0.60	\$0.12	\$10.29	\$0.00
e. Pasture	\$0.00	\$0.00	\$1.67	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$222.10	\$229.08	\$142.64	\$212.30	\$211.36	\$217.37
<b>Total Feed Costs (\$/cwt)</b>	\$11.11	\$11.16	\$10.16	\$12.20	\$10.59	\$11.62
<b>Total Hired Labor</b>	\$33.37	\$31.50	\$17.31	\$35.77	\$21.79	\$28.77
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.67	\$1.53	\$1.23	\$2.06	\$1.09	\$1.54
<b>Total Herd Replacement</b>	\$21.93	\$16.13	\$8.89	\$16.82	\$16.87	\$18.62
<b>Total Replacement Costs (\$/cwt)</b>	\$1.10	\$0.79	\$0.63	\$0.97	\$0.85	\$1.00
<b>Total Operating Costs</b>	\$65.30	\$50.11	\$72.70	\$31.99	\$83.97	\$47.37
<b>Total Operating Costs (\$/cwt)</b>	\$3.27	\$2.44	\$5.18	\$1.84	\$4.21	\$2.53
<b>Total Milk Marketing Costs</b>	\$11.08	\$10.41	\$11.14	\$9.62	\$12.27	\$12.78
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.55	\$0.51	\$0.79	\$0.55	\$0.61	\$0.68
<b>Total Cost (\$/Cow/Month)</b>	\$353.77	\$337.22	\$252.68	\$306.50	\$346.26	\$324.90
<b>Total Cost (\$/cwt)</b>	\$17.69	\$16.43	\$17.99	\$17.62	\$17.35	\$17.37
<b>Milk Production Data</b>						
a. Milk Sold/Total Cow/Month/ (cwt)	20.00	20.53	14.04	17.40	19.95	18.71
b. Lbs Milk Sold/milk cow/day	74.91	75.75	55.48	63.45	76.33	71.02
c. Gross Milk Receipts (\$/cwt)	\$17.56	\$18.46	\$17.41	\$17.85	\$17.76	\$17.27
d. Mailbox Price (\$/cwt)	\$17.05	\$18.47	\$16.86	\$17.24	\$17.67	\$16.65
f. Income Over Feed Cost (\$/cwt)	\$5.94	\$7.31	\$6.70	\$5.04	\$7.08	\$5.03
g. Fat Test %	3.95%	3.89%	3.67%	3.87%	3.67%	3.73%
h. SNF Test %	8.95%	8.95%	8.68%	8.93%	9.00%	8.92%
<b>Related Data</b>						
a. Percent Dry Cows	11%	10%	16%	9%	13%	12%
b. Yearly Cull Rate	71%	29%	14%	26%	35%	51%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.15	\$0.13	\$0.21	\$0.22	\$0.22	\$0.18
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$273.81	\$230.78	\$250.00	\$250.00	\$255.00	\$247.64
e. Grain, Mnrls & Splmnts (\$/ton)	\$339.34	\$347.46	\$351.25	\$326.10	\$350.44	\$344.21
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.15	27.53	5.82	25.47	24.68	24.11
g. Milkers (\$/hr with benefits & taxes)	\$12.70	\$12.05	\$13.56	\$11.69	\$16.34	\$11.03
h. Total Labor (\$/hr)	\$12.60	\$14.74	\$13.31	\$11.91	\$17.26	\$12.24
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.95	\$8.11	\$5.21	\$7.45	\$7.69	\$7.37
j. Milk Cow Feed Costs (\$/cwt)	\$10.61	\$10.71	\$9.40	\$11.74	\$10.08	\$10.38

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 1, 2013**  
**Central Valley Holstein 2X Milking Herd Size 501-900**

Dairy ID Number	Averages		14	15	16	17	18	19	20
	CV Holstein 2X Milking	Herd Size 501to 900							
<b>Feed Costs</b>									
a. Dry Roughage	\$51.26	\$51.45	\$63.66	\$62.48	\$30.24	\$35.64	\$52.22	\$44.65	\$54.96
b. Wet Feed & Wet Roughage	\$48.36	\$51.86	\$28.28	\$45.64	\$71.66	\$45.73	\$76.62	\$57.40	\$35.85
c. Concentrates	\$120.00	\$112.41	\$187.48	\$123.78	\$122.21	\$131.74	\$106.12	\$127.41	\$114.60
d. Minerals & Supplements	\$8.44	\$8.55	\$0.29	\$0.23	\$1.51	\$14.02	\$9.91	\$9.02	\$0.76
e. Pasture	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$228.13	\$224.26	\$279.71	\$232.12	\$225.61	\$227.14	\$244.88	\$238.49	\$206.16
<b>Total Feed Costs (\$/cwt)</b>	\$11.71	\$11.72	\$12.30	\$13.06	\$11.12	\$11.42	\$11.12	\$11.61	\$12.10
<b>Total Hired Labor</b>	\$26.44	\$32.02	\$48.84	\$32.64	\$39.80	\$28.46	\$30.21	\$36.22	\$20.93
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.36	\$1.67	\$2.15	\$1.84	\$1.96	\$1.43	\$1.37	\$1.76	\$1.23
<b>Total Herd Replacement</b>	\$21.53	\$21.38	\$17.61	\$19.48	\$19.92	\$24.46	\$13.18	\$16.63	\$21.77
<b>Total Replacement Costs (\$/cwt)</b>	\$1.11	\$1.12	\$0.77	\$1.10	\$0.98	\$1.23	\$0.60	\$0.81	\$1.28
<b>Total Operating Costs</b>	\$49.89	\$51.94	\$57.96	\$47.29	\$49.04	\$76.11	\$61.93	\$53.71	\$39.35
<b>Total Operating Costs (\$/cwt)</b>	\$2.56	\$2.72	\$2.55	\$2.66	\$2.42	\$3.83	\$2.81	\$2.61	\$2.31
<b>Total Milk Marketing Costs</b>	\$10.54	\$10.97	\$12.67	\$9.67	\$13.31	\$10.99	\$12.11	\$12.18	\$10.12
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.54	\$0.57	\$0.56	\$0.54	\$0.66	\$0.55	\$0.55	\$0.59	\$0.59
<b>Total Cost (\$/Cow/Month)</b>	\$336.53	\$340.57	\$416.79	\$341.20	\$347.68	\$367.16	\$362.31	\$357.24	\$298.34
<b>Total Cost (\$/cwt)</b>	\$17.28	\$17.80	\$18.33	\$19.20	\$17.13	\$18.46	\$16.45	\$17.38	\$17.51
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	19.47	19.13	22.74	17.77	20.29	19.89	22.02	20.55	17.04
b. Lbs Milk Sold/milk cow/day	73.84	72.62	85.57	64.76	74.32	75.55	81.47	76.14	67.68
c. Gross Milk Receipts (\$/cwt)	\$17.68	\$18.06	\$18.23	\$18.63	\$17.89	\$17.48	\$18.54	\$17.77	\$18.22
d. Mailbox Price (\$/cwt)	\$17.37	\$17.89	\$17.87	\$18.67	\$17.72	\$16.98	\$18.03	\$17.72	\$18.25
f. Income Over Feed Cost (\$/cwt)	\$5.65	\$6.16	\$5.57	\$5.61	\$6.60	\$5.56	\$6.91	\$6.12	\$6.15
g. Fat Test %	3.78%	3.81%	3.66%	3.97%	3.77%	3.88%	3.76%	3.81%	3.91%
h. SNF Test %	8.90%	8.90%	8.84%	9.09%	8.89%	8.89%	8.84%	8.87%	9.08%
<b>Related Data</b>									
a. Percent Dry Cows	12%	12%	11%	9%	9%	12%	10%	10%	16%
b. Yearly Cull Rate	42%	43%	42%	40%	47%	44%	39%	43%	39%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.18	\$0.18	\$0.16	\$0.18	\$0.15	\$0.16	\$0.17	\$0.17	\$0.24
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$264.44	\$263.59	\$270.00	\$276.20	\$225.00	\$248.14	\$275.00	\$258.00	\$262.60
e. Grain, Mnrls & Splmnts (\$/ton)	\$348.42	\$354.73	\$392.12	\$359.08	\$378.64	\$349.73	\$349.89	\$343.82	\$356.07
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.31	25.97	35.53	24.82	23.47	30.59	24.12	28.88	25.32
g. Milkers (\$/hr with benefits & taxes)	\$14.56	\$14.91	\$15.80	\$13.25	\$18.04	\$11.99	\$15.55	\$17.74	\$19.30
h. Total Labor (\$/hr)	\$15.33	\$14.95	\$17.00	\$12.96	\$16.34	\$11.68	\$15.05	\$15.99	\$19.23
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.22	\$8.09	\$10.11	\$8.16	\$8.01	\$8.20	\$8.79	\$8.43	\$7.49
j. Milk Cow Feed Costs (\$/cwt)	\$11.13	\$11.15	\$11.81	\$12.60	\$10.78	\$10.86	\$10.79	\$11.07	\$11.06

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 1, 2013**  
**Central Valley Holstein 2X Milking Herd Size 501-900**

Dairy ID Number	21	22	23	24	25	26	27
<b>Feed Costs</b>							
a. Dry Roughage	\$57.66	\$62.53	\$72.62	\$46.82	\$48.60	\$42.69	\$45.85
b. Wet Feed & Wet Roughage	\$62.88	\$48.94	\$42.12	\$44.66	\$37.20	\$67.23	\$59.92
c. Concentrates	\$51.50	\$82.67	\$86.77	\$100.79	\$121.20	\$122.23	\$121.50
d. Minerals & Supplements	\$38.75	\$6.94	\$12.15	\$4.57	\$1.44	\$8.25	\$9.61
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$210.79	\$201.07	\$213.65	\$196.84	\$208.44	\$240.40	\$236.88
<b>Total Feed Costs (\$/cwt)</b>	\$12.07	\$12.60	\$11.12	\$11.04	\$12.60	\$10.97	\$11.87
<b>Total Hired Labor</b>	\$30.33	\$26.65	\$30.79	\$20.11	\$27.72	\$42.18	\$37.55
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.74	\$1.67	\$1.60	\$1.13	\$1.68	\$1.92	\$1.88
<b>Total Herd Replacement</b>	\$32.79	\$19.42	\$29.30	\$17.73	\$25.66	\$14.09	\$24.41
<b>Total Replacement Costs (\$/cwt)</b>	\$1.88	\$1.22	\$1.52	\$0.99	\$1.55	\$0.64	\$1.22
<b>Total Operating Costs</b>	\$54.37	\$39.49	\$58.75	\$47.83	\$43.20	\$56.81	\$48.26
<b>Total Operating Costs (\$/cwt)</b>	\$3.11	\$2.47	\$3.06	\$2.68	\$2.61	\$2.59	\$2.42
<b>Total Milk Marketing Costs</b>	\$9.62	\$8.74	\$11.18	\$9.98	\$9.02	\$13.52	\$11.29
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.55	\$0.55	\$0.58	\$0.56	\$0.55	\$0.62	\$0.57
<b>Total Cost (\$/Cow/Month)</b>	\$337.90	\$295.37	\$343.68	\$292.50	\$314.05	\$367.00	\$358.39
<b>Total Cost (\$/cwt)</b>	\$19.35	\$18.51	\$17.88	\$16.41	\$18.98	\$16.74	\$17.96
<b>Milk Production Data</b>							
a. Milk Sold/Total Cow/Month/ (cwt)	17.46	15.96	19.22	17.82	16.55	21.92	19.96
b. Lbs Milk Sold/milk cow/day	67.38	59.42	76.13	64.69	65.34	82.26	78.01
c. Gross Milk Receipts (\$/cwt)	\$18.83	\$17.85	\$17.56	\$17.07	\$17.96	\$18.01	\$18.81
d. Mailbox Price (\$/cwt)	\$18.35	\$17.35	\$17.31	\$17.29	\$17.50	\$17.90	\$19.25
f. Income Over Feed Cost (\$/cwt)	\$6.28	\$4.75	\$6.19	\$6.24	\$4.90	\$6.93	\$7.38
g. Fat Test %	3.97%	3.89%	3.64%	3.71%	3.89%	3.73%	3.85%
h. SNF Test %	8.81%	8.92%	8.84%	8.87%	9.03%	8.92%	8.82%
<b>Related Data</b>							
a. Percent Dry Cows	14%	10%	16%	9%	16%	11%	15%
b. Yearly Cull Rate	51%	32%	51%	41%	49%	35%	47%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.22	\$0.25	\$0.24	\$0.18	\$0.17	\$0.11	\$0.15
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$270.00	\$275.05	\$260.00	\$275.00	\$255.00	\$254.46	\$264.57
e. Grain, Mnrls & Splmnts (\$/ton)	\$377.61	\$342.62	\$327.52	\$333.23	\$326.85	\$371.71	\$357.81
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	18.07	19.15	23.32	22.85	29.32	25.91	27.84
g. Milkers (\$/hr with benefits & taxes)	\$14.10	\$12.18	\$16.50	\$15.01	\$12.15	\$17.39	\$15.12
h. Total Labor (\$/hr)	\$13.90	\$12.76	\$15.16	\$14.80	\$12.33	\$19.63	\$14.45
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.67	\$7.05	\$8.11	\$6.79	\$7.76	\$8.63	\$8.68
j. Milk Cow Feed Costs (\$/cwt)	\$11.38	\$11.87	\$10.66	\$10.50	\$11.87	\$10.49	\$11.12

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 1, 2013**  
**Central Valley Holstein 2X Milking Herd Size 901-1500**

Dairy ID Number	Averages		28	29	30	31	32	33	34
	CV Holstein 2X Milking	Herd Size 901to 1500							
<b>Feed Costs</b>									
a. Dry Roughage	\$51.26	\$50.05	\$43.42	\$47.70	\$33.26	\$61.10	\$43.06	\$46.56	\$48.64
b. Wet Feed & Wet Roughage	\$48.36	\$54.01	\$36.24	\$60.62	\$50.48	\$29.56	\$63.08	\$76.14	\$64.64
c. Concentrates	\$120.00	\$105.02	\$97.37	\$113.18	\$84.25	\$133.46	\$100.67	\$106.97	\$103.69
d. Minerals & Supplements	\$8.44	\$9.84	\$5.63	\$6.27	\$1.26	\$0.55	\$4.91	\$15.35	\$7.05
e. Pasture	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	<b>\$228.13</b>	<b>\$218.92</b>	<b>\$182.65</b>	<b>\$227.77</b>	<b>\$169.25</b>	<b>\$224.66</b>	<b>\$211.72</b>	<b>\$245.02</b>	<b>\$224.02</b>
<b>Total Feed Costs (\$/cwt)</b>	<b>\$11.71</b>	<b>\$11.56</b>	<b>\$12.62</b>	<b>\$11.28</b>	<b>\$11.70</b>	<b>\$12.84</b>	<b>\$10.73</b>	<b>\$11.87</b>	<b>\$9.84</b>
<b>Total Hired Labor</b>	<b>\$26.44</b>	<b>\$25.03</b>	<b>\$13.61</b>	<b>\$25.34</b>	<b>\$18.81</b>	<b>\$22.83</b>	<b>\$44.75</b>	<b>\$34.14</b>	<b>\$35.91</b>
<b>Total Hired Labor Costs (\$/cwt)</b>	<b>\$1.36</b>	<b>\$1.32</b>	<b>\$0.94</b>	<b>\$1.25</b>	<b>\$1.30</b>	<b>\$1.31</b>	<b>\$2.27</b>	<b>\$1.65</b>	<b>\$1.58</b>
<b>Total Herd Replacement</b>	<b>\$21.53</b>	<b>\$19.82</b>	<b>\$10.40</b>	<b>\$17.11</b>	<b>\$25.40</b>	<b>\$18.83</b>	<b>\$17.83</b>	<b>\$20.05</b>	<b>\$17.48</b>
<b>Total Replacement Costs (\$/cwt)</b>	<b>\$1.11</b>	<b>\$1.05</b>	<b>\$0.72</b>	<b>\$0.85</b>	<b>\$1.76</b>	<b>\$1.08</b>	<b>\$0.90</b>	<b>\$0.97</b>	<b>\$0.77</b>
<b>Total Operating Costs</b>	<b>\$49.89</b>	<b>\$52.91</b>	<b>\$41.25</b>	<b>\$58.98</b>	<b>\$40.77</b>	<b>\$48.48</b>	<b>\$69.75</b>	<b>\$47.46</b>	<b>\$51.29</b>
<b>Total Operating Costs (\$/cwt)</b>	<b>\$2.56</b>	<b>\$2.79</b>	<b>\$2.85</b>	<b>\$2.92</b>	<b>\$2.82</b>	<b>\$2.77</b>	<b>\$3.54</b>	<b>\$2.30</b>	<b>\$2.25</b>
<b>Total Milk Marketing Costs</b>	<b>\$10.54</b>	<b>\$10.18</b>	<b>\$8.16</b>	<b>\$11.00</b>	<b>\$8.27</b>	<b>\$9.45</b>	<b>\$10.63</b>	<b>\$10.68</b>	<b>\$11.59</b>
<b>Total Milk Marketing Costs (\$/cwt.)</b>	<b>\$0.54</b>	<b>\$0.54</b>	<b>\$0.56</b>	<b>\$0.54</b>	<b>\$0.57</b>	<b>\$0.54</b>	<b>\$0.54</b>	<b>\$0.52</b>	<b>\$0.51</b>
<b>Total Cost (\$/Cow/Month)</b>	<b>\$336.53</b>	<b>\$326.85</b>	<b>\$256.07</b>	<b>\$340.20</b>	<b>\$262.50</b>	<b>\$324.26</b>	<b>\$354.67</b>	<b>\$357.35</b>	<b>\$340.28</b>
<b>Total Cost (\$/cwt)</b>	<b>\$17.28</b>	<b>\$17.25</b>	<b>\$17.70</b>	<b>\$16.85</b>	<b>\$18.15</b>	<b>\$18.54</b>	<b>\$17.98</b>	<b>\$17.31</b>	<b>\$14.95</b>
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	19.47	18.94	14.47	20.20	14.47	17.49	19.73	20.65	22.76
b. Lbs Milk Sold/milk cow/day	73.84	71.84	55.71	74.79	55.70	68.69	73.28	77.73	84.31
c. Gross Milk Receipts (\$/cwt)	\$17.68	\$17.55	\$17.27	\$17.86	\$17.77	\$17.33	\$17.32	\$17.01	\$17.44
d. Mailbox Price (\$/cwt)	\$17.37	\$17.28	\$16.85	\$17.39	\$17.31	\$16.87	\$17.15	\$16.73	\$17.60
f. Income Over Feed Cost (\$/cwt)	\$5.65	\$5.72	\$4.22	\$6.11	\$5.61	\$4.03	\$6.42	\$4.87	\$7.76
g. Fat Test %	3.78%	3.77%	3.77%	3.55%	4.06%	3.82%	3.85%	3.53%	3.87%
h. SNF Test %	8.90%	8.87%	8.92%	8.92%	8.82%	8.87%	8.88%	8.80%	8.94%
<b>Related Data</b>									
a. Percent Dry Cows	12%	12%	13%	10%	13%	15%	10%	11%	10%
b. Yearly Cull Rate	42%	42%	26%	31%	50%	39%	36%	46%	41%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.18	\$0.20	\$0.30	\$0.18	\$0.18	\$0.36	\$0.11	\$0.24	\$0.11
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$264.44	\$270.80	\$267.15	\$268.00	\$230.00	\$275.00	\$269.90	\$262.43	\$257.22
e. Grain, Mnrls & Splmnts (\$/ton)	\$348.42	\$342.03	\$329.69	\$341.37	\$332.90	\$359.91	\$346.78	\$342.76	\$335.90
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.31	25.60	23.79	25.65	19.69	28.57	22.26	26.32	24.11
g. Milkers (\$/hr with benefits & taxes)	\$14.56	\$14.18	\$15.43	\$15.63	\$13.15	\$12.59	\$15.41	\$13.66	\$16.13
h. Total Labor (\$/hr)	\$15.33	\$14.57	\$14.36	\$14.90	\$13.10	\$12.78	\$14.97	\$14.33	\$16.89
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.22	\$7.89	\$6.71	\$8.08	\$6.18	\$8.31	\$7.54	\$8.82	\$7.98
j. Milk Cow Feed Costs (\$/cwt)	\$11.13	\$10.99	\$12.04	\$10.80	\$11.09	\$12.10	\$10.29	\$11.34	\$9.46

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 1, 2013**  
**Central Valley Holstein 2X Milking Herd Size 901-1500**

Dairy ID Number	35	36	37	38	39	40	41	42	43
<b>Feed Costs</b>									
a. Dry Roughage	\$54.17	\$76.68	\$32.79	\$36.15	\$63.07	\$43.88	\$47.84	\$47.47	\$66.65
b. Wet Feed & Wet Roughage	\$55.67	\$54.14	\$68.36	\$55.08	\$37.39	\$74.60	\$38.59	\$68.02	\$34.56
c. Concentrates	\$96.57	\$92.71	\$73.37	\$120.26	\$121.88	\$82.69	\$126.68	\$81.96	\$134.99
d. Minerals & Supplements	\$1.00	\$7.94	\$37.77	\$17.32	\$14.78	\$14.77	\$0.53	\$7.18	\$11.42
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$207.40	\$231.48	\$212.30	\$228.81	\$237.12	\$215.94	\$213.64	\$204.63	\$247.62
<b>Total Feed Costs (\$/cwt)</b>	\$11.52	\$11.44	\$11.80	\$12.11	\$12.63	\$12.71	\$11.19	\$10.65	\$11.18
<b>Total Hired Labor</b>	\$19.70	\$29.62	\$28.50	\$17.92	\$17.32	\$16.58	\$37.94	\$22.20	\$16.92
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.09	\$1.46	\$1.58	\$0.95	\$0.92	\$0.98	\$1.99	\$1.16	\$0.76
<b>Total Herd Replacement</b>	\$24.26	\$21.97	\$19.93	\$14.65	\$30.29	\$16.20	\$20.35	\$22.07	\$18.02
<b>Total Replacement Costs (\$/cwt)</b>	\$1.35	\$1.09	\$1.11	\$0.77	\$1.61	\$0.95	\$1.07	\$1.15	\$0.81
<b>Total Operating Costs</b>	\$34.45	\$45.39	\$56.77	\$74.95	\$47.22	\$43.32	\$51.54	\$59.35	\$67.60
<b>Total Operating Costs (\$/cwt)</b>	\$1.91	\$2.24	\$3.16	\$3.97	\$2.52	\$2.55	\$2.70	\$3.09	\$3.05
<b>Total Milk Marketing Costs</b>	\$9.78	\$10.45	\$10.77	\$9.86	\$9.96	\$9.05	\$10.55	\$10.40	\$11.40
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.54	\$0.52	\$0.60	\$0.52	\$0.53	\$0.53	\$0.55	\$0.54	\$0.51
<b>Total Cost (\$/Cow/Month)</b>	\$295.58	\$338.91	\$328.28	\$346.17	\$341.91	\$301.09	\$334.02	\$318.66	\$361.57
<b>Total Cost (\$/cwt)</b>	\$16.41	\$16.76	\$18.25	\$18.32	\$18.22	\$17.72	\$17.50	\$16.58	\$16.33
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	18.01	20.23	17.99	18.90	18.77	17.00	19.09	19.21	22.14
b. Lbs Milk Sold/milk cow/day	68.09	76.36	68.97	72.92	71.55	64.67	70.35	74.15	83.81
c. Gross Milk Receipts (\$/cwt)	\$17.05	\$17.20	\$17.91	\$17.41	\$17.92	\$17.39	\$18.33	\$17.74	\$17.63
d. Mailbox Price (\$/cwt)	\$16.50	\$17.03	\$17.69	\$16.91	\$17.39	\$16.95	\$18.14	\$17.95	\$17.37
f. Income Over Feed Cost (\$/cwt)	\$4.98	\$5.58	\$5.89	\$4.80	\$4.75	\$4.24	\$6.95	\$7.30	\$6.18
g. Fat Test %	3.55%	3.64%	3.83%	3.72%	3.70%	3.81%	3.69%	4.04%	3.86%
h. SNF Test %	8.93%	8.86%	8.89%	8.73%	8.81%	8.85%	8.88%	8.97%	8.89%
<b>Related Data</b>									
a. Percent Dry Cows	12%	12%	13%	14%	13%	12%	10%	14%	12%
b. Yearly Cull Rate	39%	37%	42%	36%	59%	33%	55%	47%	42%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.24	\$0.20	\$0.20	\$0.17	\$0.22	\$0.30	\$0.16	\$0.13	\$0.18
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$260.00	\$257.90	\$243.26	\$269.99	\$290.00	\$275.00	\$290.00	\$274.46	\$285.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$350.81	\$354.78	\$364.52	\$336.80	\$348.25	\$327.45	\$316.31	\$359.69	\$323.55
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	21.08	21.05	22.84	30.92	29.56	22.12	29.08	18.77	33.37
g. Milkers (\$/hr with benefits & taxes)	\$14.83	\$12.51	\$16.10	\$11.80	\$10.59	\$12.11	\$16.71	\$16.10	\$14.11
h. Total Labor (\$/hr)	\$15.19	\$13.14	\$16.00	\$12.86	\$11.77	\$12.66	\$16.90	\$16.71	\$13.95
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.36	\$8.35	\$7.63	\$8.31	\$8.67	\$7.77	\$7.57	\$7.51	\$8.84
j. Milk Cow Feed Costs (\$/cwt)	\$10.80	\$10.94	\$11.06	\$11.40	\$12.11	\$12.01	\$10.76	\$10.13	\$10.55

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 1, 2013**  
**Central Valley Holstein 2X Milking Herd Size 1501 Plus**

Dairy ID Number	Averages		44	45	46	47	48	49	50
	CV Holstein 2X Milking	Herd Size 1501plus							
<b>Feed Costs</b>									
a. Dry Roughage	\$51.26	\$51.68	\$33.77	\$49.93	\$57.11	\$38.17	\$64.33	\$65.88	\$28.32
b. Wet Feed & Wet Roughage	\$48.36	\$45.52	\$58.91	\$73.62	\$50.07	\$45.02	\$54.34	\$50.68	\$54.13
c. Concentrates	\$120.00	\$128.92	\$103.91	\$90.23	\$108.51	\$122.77	\$136.37	\$153.67	\$140.89
d. Minerals & Supplements	\$8.44	\$8.25	\$15.38	\$3.30	\$5.25	\$1.16	\$0.14	\$0.49	\$5.52
e. Pasture	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$228.13	\$234.36	\$211.97	\$217.07	\$220.94	\$207.11	\$255.19	\$270.72	\$228.86
<b>Total Feed Costs (\$/cwt)</b>	\$11.71	\$11.77	\$9.98	\$11.90	\$11.15	\$13.25	\$11.62	\$12.33	\$12.07
<b>Total Hired Labor</b>	\$26.44	\$25.67	\$39.30	\$26.71	\$40.06	\$18.41	\$27.20	\$36.49	\$29.70
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.36	\$1.29	\$1.85	\$1.46	\$2.02	\$1.18	\$1.24	\$1.66	\$1.57
<b>Total Herd Replacement</b>	\$21.53	\$22.54	\$19.75	\$21.84	\$24.20	\$16.85	\$22.41	\$24.84	\$20.05
<b>Total Replacement Costs (\$/cwt)</b>	\$1.11	\$1.13	\$0.93	\$1.20	\$1.22	\$1.08	\$1.02	\$1.13	\$1.06
<b>Total Operating Costs</b>	\$49.89	\$48.06	\$51.16	\$51.63	\$52.09	\$21.23	\$60.77	\$69.39	\$46.45
<b>Total Operating Costs (\$/cwt)</b>	\$2.56	\$2.41	\$2.41	\$2.83	\$2.63	\$1.36	\$2.77	\$3.16	\$2.45
<b>Total Milk Marketing Costs</b>	\$10.54	\$10.46	\$12.90	\$10.52	\$11.53	\$8.47	\$11.24	\$11.34	\$10.20
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.54	\$0.53	\$0.61	\$0.58	\$0.58	\$0.54	\$0.51	\$0.52	\$0.54
<b>Total Cost (\$/Cow/Month)</b>	\$336.53	\$341.09	\$335.08	\$327.76	\$348.82	\$272.07	\$376.80	\$412.77	\$335.25
<b>Total Cost (\$/cwt)</b>	\$17.28	\$17.13	\$15.78	\$17.97	\$17.60	\$17.40	\$17.16	\$18.80	\$17.68
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	19.47	19.91	21.23	18.24	19.82	15.63	21.96	21.96	18.96
b. Lbs Milk Sold/milk cow/day	73.84	75.45	80.79	67.78	76.41	61.39	82.15	81.42	71.45
c. Gross Milk Receipts (\$/cwt)	\$17.68	\$17.65	\$18.34	\$17.64	\$17.74	\$17.87	\$17.31	\$18.08	\$17.30
d. Mailbox Price (\$/cwt)	\$17.37	\$17.30	\$18.07	\$17.40	\$17.30	\$17.25	\$17.03	\$17.52	\$16.79
f. Income Over Feed Cost (\$/cwt)	\$5.65	\$5.52	\$8.08	\$5.50	\$6.16	\$4.01	\$5.41	\$5.19	\$4.72
g. Fat Test %	3.78%	3.77%	3.60%	3.71%	3.72%	3.81%	3.73%	3.70%	3.59%
h. SNF Test %	8.90%	8.91%	8.85%	8.74%	8.87%	8.93%	8.80%	8.87%	8.82%
<b>Related Data</b>									
a. Percent Dry Cows	12%	12%	12%	10%	14%	15%	11%	10%	12%
b. Yearly Cull Rate	42%	43%	43%	36%	46%	30%	50%	52%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.18	\$0.18	\$0.13	\$0.19	\$0.17	\$0.17	\$0.14	\$0.18	\$0.18
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$264.44	\$263.37	\$252.83	\$247.71	\$251.20	\$245.00	\$269.46	\$270.00	\$253.63
e. Grain, Mnrls & Splmnts (\$/ton)	\$348.42	\$353.74	\$314.98	\$457.61	\$350.32	\$362.75	\$381.74	\$407.21	\$367.38
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.31	30.26	28.60	14.44	24.54	26.21	26.09	27.70	29.32
g. Milkers (\$/hr with benefits & taxes)	\$14.56	\$14.77	\$14.21	\$14.09	\$17.41	\$16.43	\$13.14	\$20.68	\$20.14
h. Total Labor (\$/hr)	\$15.33	\$15.89	\$15.04	\$15.24	\$17.31	\$14.52	\$14.68	\$20.25	\$20.94
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.22	\$8.44	\$7.75	\$7.64	\$8.11	\$7.60	\$9.15	\$9.61	\$8.18
j. Milk Cow Feed Costs (\$/cwt)	\$11.13	\$11.18	\$9.59	\$11.27	\$10.62	\$12.37	\$11.14	\$11.80	\$11.45

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 1, 2013**  
**Central Valley Holstein 2X Milking Herd Size 1501 Plus**

Dairy ID Number	51	52	53	54	55	56	57	58	59
<b>Feed Costs</b>									
a. Dry Roughage	\$49.07	\$72.77	\$55.79	\$46.89	\$38.42	\$38.82	\$35.63	\$78.32	\$56.74
b. Wet Feed & Wet Roughage	\$52.75	\$52.47	\$43.23	\$41.21	\$60.92	\$47.88	\$41.82	\$9.93	\$38.86
c. Concentrates	\$108.24	\$109.64	\$104.51	\$146.91	\$126.50	\$128.24	\$154.15	\$108.32	\$150.58
d. Minerals & Supplements	\$14.09	\$14.80	\$3.01	\$11.77	\$8.67	\$25.56	\$8.60	\$13.74	\$1.65
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$224.14	\$249.68	\$206.54	\$246.78	\$234.51	\$240.51	\$240.21	\$210.31	\$247.83
<b>Total Feed Costs (\$/cwt)</b>	\$11.07	\$11.54	\$11.09	\$12.65	\$11.24	\$11.44	\$11.74	\$12.13	\$12.24
<b>Total Hired Labor</b>	\$26.38	\$25.89	\$20.17	\$24.83	\$20.51	\$23.42	\$17.61	\$18.31	\$28.69
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.30	\$1.20	\$1.08	\$1.27	\$0.98	\$1.11	\$0.86	\$1.06	\$1.42
<b>Total Herd Replacement</b>	\$25.46	\$20.74	\$21.54	\$19.79	\$26.63	\$23.39	\$20.63	\$23.37	\$23.78
<b>Total Replacement Costs (\$/cwt)</b>	\$1.26	\$0.96	\$1.16	\$1.01	\$1.28	\$1.11	\$1.01	\$1.35	\$1.17
<b>Total Operating Costs</b>	\$51.68	\$61.72	\$33.25	\$62.09	\$50.35	\$60.56	\$51.19	\$34.82	\$36.48
<b>Total Operating Costs (\$/cwt)</b>	\$2.55	\$2.85	\$1.79	\$3.18	\$2.41	\$2.88	\$2.50	\$2.01	\$1.80
<b>Total Milk Marketing Costs</b>	\$10.84	\$11.14	\$10.04	\$10.00	\$10.67	\$9.77	\$10.46	\$9.54	\$10.44
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.54	\$0.51	\$0.54	\$0.51	\$0.51	\$0.46	\$0.51	\$0.55	\$0.52
<b>Total Cost (\$/Cow/Month)</b>	\$338.50	\$369.17	\$291.54	\$363.49	\$342.66	\$357.65	\$340.10	\$296.35	\$347.22
<b>Total Cost (\$/cwt)</b>	\$16.72	\$17.06	\$15.66	\$18.63	\$16.43	\$17.02	\$16.62	\$17.09	\$17.15
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	20.25	21.64	18.62	19.51	20.86	21.02	20.46	17.34	20.24
b. Lbs Milk Sold/milk cow/day	77.79	80.83	65.91	72.85	79.45	81.80	78.49	68.55	76.46
c. Gross Milk Receipts (\$/cwt)	\$17.26	\$17.92	\$17.91	\$17.77	\$17.13	\$17.24	\$17.10	\$17.63	\$18.04
d. Mailbox Price (\$/cwt)	\$16.81	\$17.58	\$17.44	\$17.33	\$16.68	\$17.05	\$16.65	\$17.38	\$17.88
f. Income Over Feed Cost (\$/cwt)	\$5.74	\$6.05	\$6.35	\$4.68	\$5.44	\$5.60	\$4.92	\$5.25	\$5.64
g. Fat Test %	3.74%	3.72%	3.71%	3.95%	3.77%	3.64%	3.80%	3.92%	3.89%
h. SNF Test %	8.99%	8.94%	8.98%	8.94%	8.76%	8.83%	8.76%	9.04%	9.06%
<b>Related Data</b>									
a. Percent Dry Cows	13%	11%	6%	11%	12%	14%	13%	16%	12%
b. Yearly Cull Rate	46%	40%	32%	38%	44%	50%	40%	41%	47%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.19	\$0.20	\$0.17	\$0.14	\$0.21	\$0.15	\$0.18	\$0.22	\$0.20
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$274.19	\$271.80	\$240.00	\$280.20	\$265.00	\$255.92	\$265.00	\$272.48	\$262.97
e. Grain, Mnrls & Splmnts (\$/ton)	\$324.85	\$352.48	\$328.24	\$347.37	\$347.10	\$320.30	\$348.46	\$324.92	\$324.27
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.29	26.08	23.12	33.69	29.06	36.64	35.26	29.21	35.44
g. Milkers (\$/hr with benefits & taxes)	\$13.89	\$17.92	\$14.77	\$10.18	\$12.85	\$14.38	\$12.31	\$15.99	\$13.90
h. Total Labor (\$/hr)	\$15.09	\$19.20	\$15.69	\$11.79	\$14.00	\$15.49	\$12.80	\$15.84	\$17.23
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.02	\$8.95	\$7.16	\$8.79	\$8.39	\$8.78	\$8.68	\$7.67	\$9.01
j. Milk Cow Feed Costs (\$/cwt)	\$10.31	\$11.08	\$10.86	\$12.07	\$10.56	\$10.74	\$11.06	\$11.18	\$11.79