

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2012**  
**Central Valley Holstein 2x Milking 1 to 500**

Dairy ID Number	Averages		1	2	3	4	5	6	7
	CV Holsteins 2X Milking	Herd Size 1 to 500							
<b>Feed Costs</b>									
a. Dry Roughage	\$48.76	\$44.40	\$55.83	\$17.34	\$28.12	\$73.98	\$28.89	\$49.98	\$53.98
b. Wet Feed & Wet Roughage	\$45.73	\$44.87	\$8.35	\$0.00	\$49.46	\$61.53	\$48.53	\$39.62	\$35.26
c. Concentrates	\$115.00	\$105.25	\$85.16	\$93.99	\$60.41	\$50.03	\$136.86	\$159.85	\$133.56
d. Minerals & Supplements	\$10.00	\$5.29	\$0.00	\$0.00	\$13.27	\$1.80	\$3.07	\$6.06	\$7.23
e. Pasture	\$0.09	\$1.82	\$10.76	\$38.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$219.58	\$201.64	\$160.10	\$150.32	\$151.26	\$187.34	\$217.36	\$255.51	\$230.04
<b>Total Feed Costs (\$/cwt.)</b>	\$12.01	\$11.67	\$9.50	\$9.18	\$15.36	\$14.14	\$11.72	\$12.69	\$12.08
<b>Total Hired Labor</b>	\$27.10	\$31.30	\$56.25	\$25.24	\$20.51	\$35.18	\$58.58	\$12.65	\$30.55
<b>Total Hired Labor Costs (\$/cwt.)</b>	\$1.48	\$1.81	\$3.34	\$1.54	\$2.08	\$2.66	\$3.16	\$0.63	\$1.60
<b>Total Herd Replacement</b>	\$23.50	\$22.85	\$20.98	\$24.46	\$11.23	\$20.06	\$28.11	\$19.78	\$37.12
<b>Total Replacement Costs (\$/cwt.)</b>	\$1.29	\$1.32	\$1.25	\$1.49	\$1.14	\$1.51	\$1.52	\$0.98	\$1.95
<b>Total Operating Costs</b>	\$51.52	\$48.24	\$76.20	\$34.52	\$37.47	\$32.34	\$46.92	\$66.93	\$51.70
<b>Total Operating Costs (\$/cwt.)</b>	\$2.82	\$2.79	\$4.52	\$2.11	\$3.80	\$2.44	\$2.53	\$3.32	\$2.71
<b>Total Milk Marketing Costs</b>	\$9.89	\$11.68	\$12.37	\$14.48	\$8.42	\$9.85	\$22.63	\$11.03	\$10.37
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.54	\$0.68	\$0.73	\$0.88	\$0.85	\$0.74	\$1.22	\$0.55	\$0.54
<b>Total Cost (\$/Cow/Month)</b>	\$331.59	\$315.70	\$325.90	\$249.02	\$228.88	\$284.76	\$373.59	\$365.89	\$359.78
<b>Total Cost (\$/cwt)</b>	\$18.14	\$18.27	\$19.34	\$15.21	\$23.24	\$21.49	\$20.15	\$18.17	\$18.89
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.28	17.28	16.85	16.37	9.85	13.25	18.54	20.14	19.04
b. Lbs Milk Sold/milk cow/day	69.75	66.20	59.56	62.05	37.73	49.49	70.32	78.64	72.77
c. Gross Milk Receipts (\$/cwt)	\$16.39	\$16.42	\$17.31	\$16.28	\$16.44	\$16.45	\$16.38	\$16.75	\$16.33
d. Mailbox Price (\$/cwt)	\$15.97	\$15.86	\$16.78	\$15.64	\$15.81	\$15.86	\$15.13	\$16.27	\$15.78
f. Income Over Feed Cost (\$/cwt)	\$3.96	\$4.19	\$7.27	\$6.46	\$0.45	\$1.73	\$3.40	\$3.58	\$3.70
g. Fat Test %	3.62%	3.62%	3.79%	3.57%	3.25%	3.74%	3.71%	3.47%	3.78%
h. SNF Test %	8.75%	8.77%	8.83%	8.77%	8.46%	8.61%	8.86%	8.74%	8.92%
<b>Related Data</b>									
a. Percent Dry Cows	15%	15%	8%	14%	15%	13%	14%	16%	15%
b. Yearly Cull Rate	42%	44%	35%	36%	39%	26%	55%	36%	73%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.17	\$0.17	\$0.22	\$0.30	\$0.25	\$0.17	\$0.15	\$0.11	\$0.08
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$260.09	\$249.21	\$226.67	\$0.00	\$235.22	\$260.00	\$238.26	\$285.00	\$273.73
e. Grain, Mnrls & Splmnts (\$/ton)	\$350.30	\$345.25	\$280.00	\$366.68	\$368.42	\$319.29	\$375.66	\$381.71	\$341.81
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.39	24.33	21.50	19.44	15.33	12.14	27.13	33.54	30.90
g. Milkers (\$/hr with benefits & taxes)	\$13.92	\$12.88	\$15.38	\$11.87	\$11.70	\$15.91	\$16.23	\$15.91	\$11.81
h. Total Labor (\$/hr)	\$14.72	\$13.24	\$17.26	\$11.55	\$11.70	\$14.38	\$16.58	\$15.91	\$11.67
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.85	\$7.20	\$5.12	\$5.47	\$5.48	\$6.66	\$7.60	\$9.39	\$8.26
j. Milk Cow Feed Costs (\$/cwt.)	\$11.25	\$10.87	\$8.59	\$8.82	\$14.53	\$13.46	\$10.81	\$11.94	\$11.35

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2012**  
**Central Valley Holstein 2x Milking 1 to 500**

Dairy ID Number	8	9	10	11	12	13	14
<b>Feed Costs</b>							
a. Dry Roughage	\$49.28	\$9.82	\$65.67	\$58.45	\$37.24	\$37.30	\$45.47
b. Wet Feed & Wet Roughage	\$50.32	\$96.96	\$33.30	\$38.92	\$61.89	\$43.68	\$29.04
c. Concentrates	\$98.42	\$22.93	\$110.62	\$94.76	\$112.94	\$121.68	\$131.03
d. Minerals & Supplements	\$2.27	\$0.00	\$9.19	\$1.26	\$11.21	\$4.82	\$7.20
e. Pasture	\$0.00	\$2.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$200.29	\$132.57	\$218.78	\$193.39	\$223.28	\$207.47	\$212.74
<b>Total Feed Costs (\$/cwt.)</b>	\$13.44	\$8.75	\$11.59	\$13.29	\$10.41	\$10.80	\$12.07
<b>Total Hired Labor</b>	\$13.69	\$24.24	\$33.84	\$28.96	\$25.80	\$49.55	\$29.21
<b>Total Hired Labor Costs (\$/cwt.)</b>	\$0.92	\$1.60	\$1.79	\$1.99	\$1.20	\$2.58	\$1.66
<b>Total Herd Replacement</b>	\$21.64	\$13.50	\$17.31	\$16.46	\$25.57	\$35.89	\$20.62
<b>Total Replacement Costs (\$/cwt.)</b>	\$1.45	\$0.89	\$0.92	\$1.13	\$1.19	\$1.87	\$1.17
<b>Total Operating Costs</b>	\$34.78	\$55.89	\$44.07	\$23.48	\$58.87	\$60.98	\$49.80
<b>Total Operating Costs (\$/cwt.)</b>	\$2.33	\$3.69	\$2.34	\$1.61	\$2.75	\$3.17	\$2.82
<b>Total Milk Marketing Costs</b>	\$8.07	\$10.51	\$10.78	\$7.90	\$13.07	\$13.87	\$11.94
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.54	\$0.69	\$0.57	\$0.54	\$0.61	\$0.72	\$0.68
<b>Total Cost (\$/Cow/Month)</b>	\$278.47	\$236.72	\$324.79	\$270.19	\$346.59	\$367.75	\$324.32
<b>Total Cost (\$/cwt)</b>	\$18.69	\$15.62	\$17.21	\$18.56	\$16.16	\$19.14	\$18.39
<b>Milk Production Data</b>							
a. Milk Sold/Total Cow/Month/ (cwt.)	14.90	15.16	18.87	14.55	21.45	19.22	17.63
b. Lbs Milk Sold/milk cow/day	57.67	61.24	71.26	56.54	78.62	76.56	67.47
c. Gross Milk Receipts (\$/cwt)	\$16.47	\$16.25	\$17.23	\$16.64	\$16.64	\$15.71	\$15.91
d. Mailbox Price (\$/cwt)	\$16.10	\$15.68	\$16.73	\$16.20	\$16.19	\$15.22	\$15.26
f. Income Over Feed Cost (\$/cwt)	\$2.66	\$6.93	\$5.13	\$2.91	\$5.78	\$4.42	\$3.20
g. Fat Test %	3.47%	3.49%	3.73%	3.78%	3.60%	3.59%	3.59%
h. SNF Test %	8.76%	8.60%	8.75%	8.71%	8.96%	8.68%	8.78%
<b>Related Data</b>							
a. Percent Dry Cows	16%	19%	14%	16%	11%	18%	15%
b. Yearly Cull Rate	41%	19%	28%	25%	40%	87%	49%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.17	\$0.25	\$0.13	\$0.20	\$0.14	\$0.21	\$0.15
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$260.00	\$0.00	\$231.84	\$250.00	\$255.00	\$241.69	\$236.62
e. Grain, Mnrls & Splmnts (\$/ton)	\$359.27	\$322.16	\$331.28	\$338.85	\$346.49	\$348.33	\$341.76
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	21.68	5.74	26.95	21.81	25.76	27.21	30.10
g. Milkers (\$/hr with benefits & taxes)	\$14.29	\$11.69	\$10.71	\$11.32	\$17.95	\$12.37	\$11.08
h. Total Labor (\$/hr)	\$14.29	\$11.72	\$12.62	\$11.54	\$17.72	\$12.10	\$12.21
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.01	\$4.77	\$7.80	\$7.04	\$7.87	\$7.51	\$7.52
j. Milk Cow Feed Costs (\$/cwt.)	\$12.16	\$7.78	\$10.95	\$12.45	\$10.01	\$9.81	\$11.14

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2012**  
**Central Valley Holstein 2X Milking Herd Size 501-800**

Dairy ID Number	Averages		15	16	17	18	19	20	21
	CV Holstein 2X Milking	Herd Size 501to 800							
<b>Feed Costs</b>									
a. Dry Roughage	\$48.76	\$50.52	\$66.06	\$61.22	\$24.51	\$40.32	\$61.93	\$38.09	\$41.21
b. Wet Feed & Wet Roughage	\$45.73	\$44.40	\$25.24	\$46.93	\$63.00	\$41.06	\$61.09	\$40.54	\$33.45
c. Concentrates	\$115.00	\$116.33	\$192.04	\$118.63	\$132.17	\$129.81	\$102.91	\$126.02	\$123.86
d. Minerals & Supplements	\$10.00	\$9.38	\$4.02	\$2.22	\$1.03	\$14.49	\$9.57	\$9.80	\$1.93
e. Pasture	\$0.09	\$0.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.33
<b>Total Feed Costs</b>	\$219.58	\$220.66	\$287.36	\$229.01	\$220.72	\$225.67	\$235.49	\$214.45	\$200.77
<b>Total Feed Costs (\$/cwt.)</b>	\$12.01	\$12.22	\$12.72	\$12.92	\$11.62	\$12.28	\$11.80	\$11.02	\$12.89
<b>Total Hired Labor</b>	\$27.10	\$30.80	\$48.00	\$31.53	\$35.09	\$30.75	\$29.66	\$35.14	\$20.62
<b>Total Hired Labor Costs (\$/cwt.)</b>	\$1.48	\$1.71	\$2.13	\$1.78	\$1.85	\$1.67	\$1.49	\$1.80	\$1.32
<b>Total Herd Replacement</b>	\$23.50	\$22.14	\$24.60	\$22.85	\$23.71	\$27.76	\$15.92	\$19.52	\$25.39
<b>Total Replacement Costs (\$/cwt.)</b>	\$1.29	\$1.23	\$1.09	\$1.29	\$1.25	\$1.51	\$0.80	\$1.00	\$1.63
<b>Total Operating Costs</b>	\$51.52	\$53.28	\$61.93	\$49.02	\$55.09	\$69.77	\$62.84	\$56.34	\$37.90
<b>Total Operating Costs (\$/cwt.)</b>	\$2.82	\$2.95	\$2.74	\$2.77	\$2.90	\$3.80	\$3.15	\$2.89	\$2.43
<b>Total Milk Marketing Costs</b>	\$9.89	\$10.02	\$12.20	\$9.40	\$12.53	\$9.86	\$10.66	\$11.52	\$9.33
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.54	\$0.56	\$0.54	\$0.53	\$0.66	\$0.54	\$0.53	\$0.59	\$0.60
<b>Total Cost (\$/Cow/Month)</b>	\$331.59	\$336.89	\$434.09	\$341.82	\$347.13	\$363.81	\$354.56	\$336.96	\$294.00
<b>Total Cost (\$/cwt)</b>	\$18.14	\$18.66	\$19.22	\$19.29	\$18.27	\$19.80	\$17.77	\$17.31	\$18.87
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.28	18.06	22.59	17.72	19.00	18.37	19.95	19.47	15.58
b. Lbs Milk Sold/milk cow/day	69.75	67.98	84.15	66.26	69.45	71.15	73.87	73.66	59.20
c. Gross Milk Receipts (\$/cwt)	\$16.39	\$16.58	\$16.96	\$17.33	\$16.64	\$16.16	\$17.40	\$16.54	\$16.42
d. Mailbox Price (\$/cwt)	\$15.97	\$16.11	\$16.52	\$17.14	\$16.12	\$15.59	\$16.90	\$16.15	\$16.10
f. Income Over Feed Cost (\$/cwt)	\$3.96	\$3.90	\$3.80	\$4.21	\$4.51	\$3.30	\$5.10	\$5.13	\$3.21
g. Fat Test %	3.62%	3.60%	3.45%	3.76%	3.64%	3.69%	3.64%	3.67%	3.64%
h. SNF Test %	8.75%	8.73%	8.80%	9.00%	8.68%	8.77%	8.82%	8.75%	8.63%
<b>Related Data</b>									
a. Percent Dry Cows	15%	13%	12%	13%	11%	16%	12%	14%	14%
b. Yearly Cull Rate	42%	38%	47%	40%	46%	43%	33%	42%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.17	\$0.17	\$0.12	\$0.19	\$0.14	\$0.17	\$0.11	\$0.25	\$0.20
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$260.09	\$264.10	\$270.00	\$274.79	\$225.00	\$248.30	\$270.00	\$261.01	\$238.15
e. Grain, Mnrls & Splmnts (\$/ton)	\$350.30	\$362.28	\$404.42	\$369.43	\$349.20	\$344.17	\$359.13	\$338.19	\$377.04
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.39	26.24	35.53	23.91	27.34	30.31	22.92	29.21	24.98
g. Milkers (\$/hr with benefits & taxes)	\$13.92	\$14.07	\$15.26	\$12.75	\$17.58	\$12.71	\$15.22	\$17.36	\$19.35
h. Total Labor (\$/hr)	\$14.72	\$14.35	\$16.44	\$12.53	\$17.13	\$12.59	\$14.90	\$15.64	\$19.18
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.85	\$7.86	\$10.24	\$8.06	\$7.76	\$8.13	\$8.48	\$7.55	\$7.09
j. Milk Cow Feed Costs (\$/cwt.)	\$11.25	\$11.56	\$12.17	\$12.17	\$11.17	\$11.42	\$11.48	\$10.26	\$11.98

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2012**  
**Central Valley Holstein 2X Milking Herd Size 501-800**

Dairy ID Number	22	23	24	25	26
<b>Feed Costs</b>					
a. Dry Roughage	\$51.73	\$43.04	\$60.54	\$58.67	\$56.86
b. Wet Feed & Wet Roughage	\$74.40	\$38.38	\$32.02	\$24.75	\$53.52
c. Concentrates	\$73.88	\$110.99	\$86.56	\$132.69	\$94.55
d. Minerals & Supplements	\$45.70	\$2.60	\$7.08	\$10.20	\$1.08
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	<b>\$245.72</b>	<b>\$195.01</b>	<b>\$186.20</b>	<b>\$226.31</b>	<b>\$206.01</b>
<b>Total Feed Costs (\$/cwt.)</b>	<b>\$12.59</b>	<b>\$12.67</b>	<b>\$12.35</b>	<b>\$12.66</b>	<b>\$11.40</b>
<b>Total Hired Labor</b>					
<b>Total Hired Labor Costs (\$/cwt.)</b>	<b>\$1.44</b>	<b>\$1.27</b>	<b>\$1.75</b>	<b>\$1.83</b>	<b>\$2.07</b>
<b>Total Herd Replacement</b>					
<b>Total Replacement Costs (\$/cwt.)</b>	<b>\$1.24</b>	<b>\$1.40</b>	<b>\$1.46</b>	<b>\$1.27</b>	<b>\$0.94</b>
<b>Total Operating Costs</b>					
<b>Total Operating Costs (\$/cwt.)</b>	<b>\$3.11</b>	<b>\$3.41</b>	<b>\$3.06</b>	<b>\$2.80</b>	<b>\$2.43</b>
<b>Total Milk Marketing Costs</b>					
<b>Total Milk Marketing Costs (\$/cwt.)</b>	<b>\$0.53</b>	<b>\$0.56</b>	<b>\$0.53</b>	<b>\$0.53</b>	<b>\$0.53</b>
<b>Total Cost (\$/Cow/Month)</b>					
<b>Total Cost (\$/cwt)</b>	<b>\$18.91</b>	<b>\$19.31</b>	<b>\$19.15</b>	<b>\$19.09</b>	<b>\$17.37</b>
<b>Milk Production Data</b>					
a. Milk Sold/Total Cow/Month/ (cwt.)	19.51	15.39	15.08	17.87	18.08
b. Lbs Milk Sold/milk cow/day	71.94	61.75	55.45	65.67	69.58
c. Gross Milk Receipts (\$/cwt)	\$17.07	\$15.28	\$16.29	\$16.47	\$16.32
d. Mailbox Price (\$/cwt)	\$16.54	\$14.88	\$15.81	\$15.90	\$15.76
f. Income Over Feed Cost (\$/cwt)	\$3.95	\$2.20	\$3.46	\$3.23	\$4.36
g. Fat Test %	3.74%	3.37%	3.67%	3.60%	3.35%
h. SNF Test %	8.69%	8.63%	8.68%	8.67%	8.70%
<b>Related Data</b>					
a. Percent Dry Cows	12%	19%	11%	11%	15%
b. Yearly Cull Rate	37%	41%	31%	30%	29%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.15	\$0.25	\$0.11	\$0.12	\$0.25
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$270.00	\$275.00	\$285.00	\$270.92	\$250.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$411.82	\$339.26	\$322.68	\$355.58	\$368.67
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	21.01	26.22	20.94	29.31	19.70
g. Milkers (\$/hr with benefits & taxes)	\$11.48	\$13.00	\$11.86	\$12.10	\$15.68
h. Total Labor (\$/hr)	\$12.73	\$12.85	\$12.50	\$12.41	\$16.47
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.74	\$7.22	\$6.42	\$7.92	\$7.47
j. Milk Cow Feed Costs (\$/cwt.)	\$12.15	\$11.69	\$11.57	\$12.07	\$10.74

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2012**  
**Central Valley Holstein 2X Milking Herd Size 801-1500**

Dairy ID Number	Averages		27	28	29	30	31	32	33
	CV Holstein 2X Milking	Herd Size 801to 1500							
<b>Feed Costs</b>									
a. Dry Roughage	\$48.76	\$45.99	\$53.79	\$51.44	\$47.58	\$45.97	\$55.39	\$53.20	\$53.05
b. Wet Feed & Wet Roughage	\$45.73	\$51.38	\$45.72	\$40.53	\$32.71	\$71.66	\$40.16	\$60.51	\$35.58
c. Concentrates	\$115.00	\$105.72	\$105.28	\$123.83	\$121.78	\$115.01	\$113.95	\$101.03	\$89.86
d. Minerals & Supplements	\$10.00	\$10.60	\$11.41	\$4.88	\$1.78	\$8.21	\$5.12	\$10.94	\$5.22
e. Pasture	\$0.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$219.58	\$213.69	\$216.21	\$220.67	\$203.85	\$240.84	\$214.63	\$225.67	\$183.70
<b>Total Feed Costs (\$/cwt.)</b>	\$12.01	\$11.82	\$10.90	\$12.12	\$12.74	\$11.06	\$11.22	\$11.15	\$12.47
<b>Total Hired Labor</b>	\$27.10	\$27.00	\$31.45	\$23.54	\$30.19	\$38.98	\$46.76	\$26.41	\$13.88
<b>Total Hired Labor Costs (\$/cwt.)</b>	\$1.48	\$1.49	\$1.59	\$1.29	\$1.89	\$1.79	\$2.44	\$1.30	\$0.94
<b>Total Herd Replacement</b>	\$23.50	\$22.74	\$31.29	\$31.35	\$28.94	\$16.94	\$22.29	\$18.75	\$12.21
<b>Total Replacement Costs (\$/cwt.)</b>	\$1.29	\$1.26	\$1.58	\$1.72	\$1.81	\$0.78	\$1.16	\$0.93	\$0.83
<b>Total Operating Costs</b>	\$51.52	\$52.44	\$51.05	\$84.90	\$53.65	\$61.57	\$85.87	\$67.08	\$40.03
<b>Total Operating Costs (\$/cwt.)</b>	\$2.82	\$2.90	\$2.57	\$4.66	\$3.35	\$2.83	\$4.49	\$3.31	\$2.72
<b>Total Milk Marketing Costs</b>	\$9.89	\$10.19	\$11.47	\$9.58	\$8.39	\$13.47	\$10.56	\$10.72	\$8.21
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.54	\$0.56	\$0.58	\$0.53	\$0.52	\$0.62	\$0.55	\$0.53	\$0.56
<b>Total Cost (\$/Cow/Month)</b>	\$331.59	\$326.06	\$341.47	\$370.03	\$325.03	\$371.80	\$380.11	\$348.62	\$258.03
<b>Total Cost (\$/cwt)</b>	\$18.14	\$18.04	\$17.21	\$20.33	\$20.31	\$17.08	\$19.86	\$17.23	\$17.52
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.28	18.07	19.84	18.20	16.01	21.77	19.14	20.24	14.73
b. Lbs Milk Sold/milk cow/day	69.75	68.46	72.96	68.45	62.50	80.76	71.81	77.85	56.90
c. Gross Milk Receipts (\$/cwt)	\$16.39	\$16.41	\$15.99	\$15.74	\$16.65	\$16.71	\$17.17	\$16.63	\$16.07
d. Mailbox Price (\$/cwt)	\$15.97	\$16.00	\$15.64	\$15.22	\$16.18	\$16.29	\$17.15	\$16.10	\$15.68
f. Income Over Feed Cost (\$/cwt)	\$3.96	\$4.17	\$4.74	\$3.09	\$3.44	\$5.23	\$5.94	\$4.95	\$3.20
g. Fat Test %	3.62%	3.63%	3.40%	3.64%	3.76%	3.64%	3.75%	3.36%	3.67%
h. SNF Test %	8.75%	8.73%	8.63%	8.66%	8.87%	8.70%	8.89%	8.87%	8.78%
<b>Related Data</b>									
a. Percent Dry Cows	15%	14%	11%	13%	16%	12%	13%	15%	16%
b. Yearly Cull Rate	42%	41%	49%	66%	46%	35%	36%	31%	24%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.17	\$0.16	\$0.11	\$0.15	\$0.12	\$0.13	\$0.18	\$0.19	\$0.11
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$260.09	\$265.71	\$240.00	\$262.34	\$240.00	\$263.49	\$310.00	\$275.00	\$275.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$350.30	\$343.87	\$298.52	\$352.15	\$354.18	\$377.40	\$349.17	\$336.09	\$327.50
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.39	25.64	28.34	26.93	26.89	23.79	24.95	24.72	22.13
g. Milkers (\$/hr with benefits & taxes)	\$13.92	\$13.34	\$16.25	\$12.62	\$12.78	\$16.46	\$11.36	\$15.57	\$15.56
h. Total Labor (\$/hr)	\$14.72	\$14.01	\$15.38	\$12.15	\$12.78	\$18.36	\$13.41	\$14.74	\$14.72
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.85	\$7.65	\$7.71	\$7.88	\$7.47	\$8.58	\$7.63	\$8.12	\$6.64
j. Milk Cow Feed Costs (\$/cwt.)	\$11.25	\$11.17	\$10.57	\$11.51	\$11.95	\$10.62	\$10.62	\$10.43	\$11.67

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2012**  
**Central Valley Holstein 2X Milking Herd Size 801-1500**

Dairy ID Number	34	35	36	37	38	39	40	41	42
<b>Feed Costs</b>									
a. Dry Roughage	\$27.86	\$24.29	\$54.90	\$54.27	\$49.59	\$41.30	\$47.04	\$52.19	\$34.44
b. Wet Feed & Wet Roughage	\$72.10	\$58.52	\$45.12	\$41.94	\$60.32	\$74.41	\$61.93	\$42.56	\$71.39
c. Concentrates	\$131.28	\$71.69	\$131.05	\$87.57	\$119.58	\$93.27	\$83.81	\$122.33	\$59.60
d. Minerals & Supplements	\$11.39	\$1.52	\$0.63	\$10.55	\$18.67	\$7.02	\$0.85	\$17.65	\$42.26
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$242.63	\$156.01	\$231.70	\$194.33	\$248.17	\$216.01	\$193.64	\$234.74	\$207.69
<b>Total Feed Costs (\$/cwt.)</b>	\$12.07	\$11.38	\$13.58	\$14.01	\$12.34	\$10.06	\$12.30	\$12.13	\$10.99
<b>Total Hired Labor</b>	\$37.23	\$18.38	\$23.65	\$18.88	\$34.17	\$36.23	\$20.61	\$27.99	\$26.88
<b>Total Hired Labor Costs (\$/cwt.)</b>	\$1.85	\$1.34	\$1.39	\$1.36	\$1.70	\$1.69	\$1.31	\$1.45	\$1.42
<b>Total Herd Replacement</b>	\$22.25	\$27.08	\$20.46	\$23.77	\$23.80	\$21.23	\$27.19	\$22.16	\$21.84
<b>Total Replacement Costs (\$/cwt.)</b>	\$1.11	\$1.98	\$1.20	\$1.71	\$1.18	\$0.99	\$1.73	\$1.15	\$1.15
<b>Total Operating Costs</b>	\$57.50	\$37.84	\$35.30	\$30.58	\$47.62	\$54.15	\$33.13	\$47.89	\$56.61
<b>Total Operating Costs (\$/cwt.)</b>	\$2.86	\$2.76	\$2.07	\$2.20	\$2.37	\$2.52	\$2.10	\$2.47	\$2.99
<b>Total Milk Marketing Costs</b>	\$20.58	\$8.94	\$8.90	\$7.24	\$10.38	\$10.93	\$8.35	\$9.94	\$11.25
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$1.02	\$0.65	\$0.52	\$0.52	\$0.52	\$0.51	\$0.53	\$0.51	\$0.60
<b>Total Cost (\$/Cow/Month)</b>	\$380.19	\$248.25	\$320.01	\$274.80	\$364.14	\$338.55	\$282.92	\$342.72	\$324.27
<b>Total Cost (\$/cwt.)</b>	\$18.91	\$18.11	\$18.76	\$19.81	\$18.11	\$15.77	\$17.97	\$17.71	\$17.15
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt.)	20.10	13.71	17.06	13.87	20.11	21.47	15.74	19.35	18.91
b. Lbs Milk Sold/milk cow/day	77.23	53.49	66.92	52.97	74.79	80.73	59.69	71.54	69.32
c. Gross Milk Receipts (\$/cwt)	\$17.50	\$16.36	\$15.76	\$16.72	\$16.10	\$16.18	\$15.87	\$16.07	\$16.65
d. Mailbox Price (\$/cwt)	\$16.80	\$15.03	\$15.25	\$16.29	\$15.87	\$15.87	\$15.46	\$15.92	\$16.22
f. Income Over Feed Cost (\$/cwt)	\$4.73	\$3.65	\$1.66	\$2.29	\$3.53	\$5.81	\$3.16	\$3.79	\$5.24
g. Fat Test %	3.68%	3.81%	3.55%	3.58%	3.59%	3.73%	3.53%	3.61%	3.72%
h. SNF Test %	8.72%	8.67%	8.67%	8.69%	8.70%	8.83%	8.68%	8.69%	8.78%
<b>Related Data</b>									
a. Percent Dry Cows	15%	16%	17%	15%	12%	13%	14%	12%	11%
b. Yearly Cull Rate	40%	47%	39%	37%	43%	39%	42%	36%	42%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.16	\$0.28	\$0.16	\$0.10	\$0.11	\$0.12	\$0.35	\$0.19	\$0.13
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$270.00	\$230.00	\$275.00	\$275.00	\$274.07	\$259.05	\$260.00	\$265.25	\$244.03
e. Grain, Mnrls & Splmnts (\$/ton)	\$389.28	\$300.74	\$377.13	\$352.24	\$344.60	\$336.94	\$345.59	\$337.88	\$330.57
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.43	19.03	26.76	20.46	28.92	21.73	18.69	30.22	22.14
g. Milkers (\$/hr with benefits & taxes)	\$12.82	\$13.15	\$11.32	\$10.35	\$12.15	\$16.09	\$15.44	\$12.94	\$15.45
h. Total Labor (\$/hr)	\$13.81	\$13.10	\$11.58	\$11.08	\$13.53	\$16.80	\$15.84	\$13.57	\$15.27
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.79	\$5.68	\$8.52	\$6.81	\$8.72	\$7.68	\$6.91	\$8.17	\$7.18
j. Milk Cow Feed Costs (\$/cwt.)	\$11.38	\$10.61	\$12.73	\$12.86	\$11.65	\$9.51	\$11.58	\$11.42	\$10.36

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2012**  
**Central Valley Holstein 2X Milking Herd Size 801-1500**

Dairy ID Number	43	44	45	46	47
<b>Feed Costs</b>					
a. Dry Roughage	\$41.62	\$45.65	\$38.31	\$55.13	\$43.96
b. Wet Feed & Wet Roughage	\$53.69	\$46.36	\$57.17	\$33.27	\$37.05
c. Concentrates	\$95.92	\$126.79	\$88.69	\$119.45	\$122.31
d. Minerals & Supplements	\$15.59	\$19.63	\$10.18	\$10.16	\$0.65
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$206.83	\$238.43	\$194.35	\$218.01	\$203.97
<b>Total Feed Costs (\$/cwt.)</b>	\$13.16	\$12.25	\$10.12	\$12.87	\$11.15
<b>Total Hired Labor</b>	\$19.35	\$23.06	\$22.25	\$17.57	\$36.80
<b>Total Hired Labor Costs (\$/cwt.)</b>	\$1.23	\$1.18	\$1.16	\$1.04	\$2.01
<b>Total Herd Replacement</b>	\$20.11	\$19.66	\$21.42	\$28.91	\$18.93
<b>Total Replacement Costs (\$/cwt.)</b>	\$1.28	\$1.01	\$1.12	\$1.71	\$1.03
<b>Total Operating Costs</b>	\$42.25	\$73.66	\$56.04	\$44.73	\$51.35
<b>Total Operating Costs (\$/cwt.)</b>	\$2.69	\$3.78	\$2.92	\$2.64	\$2.81
<b>Total Milk Marketing Costs</b>	\$8.14	\$10.13	\$9.93	\$8.95	\$10.09
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.52	\$0.52	\$0.52	\$0.53	\$0.55
<b>Total Cost (\$/Cow/Month)</b>	\$296.67	\$364.93	\$303.98	\$318.18	\$321.14
<b>Total Cost (\$/cwt)</b>	\$18.88	\$18.75	\$15.84	\$18.79	\$17.56
<b>Milk Production Data</b>					
a. Milk Sold/Total Cow/Month/ (cwt.)	15.71	19.46	19.20	16.93	18.29
b. Lbs Milk Sold/milk cow/day	59.18	74.13	72.20	67.09	67.36
c. Gross Milk Receipts (\$/cwt)	\$15.80	\$16.15	\$16.42	\$16.58	\$17.15
d. Mailbox Price (\$/cwt)	\$15.40	\$15.64	\$16.02	\$16.18	\$16.94
f. Income Over Feed Cost (\$/cwt)	\$2.24	\$3.39	\$5.90	\$3.31	\$5.79
g. Fat Test %	3.57%	3.58%	3.87%	3.54%	3.55%
h. SNF Test %	8.58%	8.69%	8.81%	8.61%	8.83%
<b>Related Data</b>					
a. Percent Dry Cows	13%	14%	13%	18%	11%
b. Yearly Cull Rate	40%	37%	40%	43%	49%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.17	\$0.12	\$0.20	\$0.21	\$0.14
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$275.00	\$260.00	\$252.28	\$279.58	\$275.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$344.19	\$356.69	\$328.58	\$353.93	\$319.58
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	23.81	30.62	22.30	28.16	27.64
g. Milkers (\$/hr with benefits & taxes)	\$12.18	\$10.97	\$15.49	\$10.25	\$16.83
h. Total Labor (\$/hr)	\$12.66	\$11.44	\$16.21	\$11.17	\$16.87
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.31	\$8.59	\$6.99	\$8.23	\$7.15
j. Milk Cow Feed Costs (\$/cwt.)	\$12.35	\$11.59	\$9.68	\$12.27	\$10.61

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2012**  
**Central Valley Holstein 2X Milking Herd Size 1501 Plus**

Dairy ID Number	Averages		48	49	50	51	52	53	54
	CV Holstein 2X Milking	Herd Size 1501plus							
<b>Feed Costs</b>									
a. Dry Roughage	\$48.76	\$50.05	\$66.01	\$60.67	\$26.22	\$39.50	\$53.51	\$51.32	\$61.69
b. Wet Feed & Wet Roughage	\$45.73	\$43.55	\$30.52	\$74.45	\$58.63	\$54.14	\$27.47	\$48.93	\$40.84
c. Concentrates	\$115.00	\$119.61	\$120.33	\$94.43	\$121.86	\$120.69	\$132.77	\$142.35	\$152.93
d. Minerals & Supplements	\$10.00	\$10.21	\$10.92	\$5.72	\$26.22	\$6.83	\$0.66	\$0.21	\$0.68
e. Pasture	\$0.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$219.58	\$223.42	\$227.78	\$235.28	\$232.93	\$221.15	\$214.41	\$242.81	\$256.15
<b>Total Feed Costs (\$/cwt.)</b>	\$12.01	\$12.09	\$11.11	\$12.34	\$11.69	\$11.08	\$13.24	\$11.85	\$13.89
<b>Total Hired Labor</b>	\$27.10	\$26.25	\$16.86	\$27.43	\$41.28	\$37.21	\$18.43	\$26.32	\$36.63
<b>Total Hired Labor Costs (\$/cwt.)</b>	\$1.48	\$1.42	\$0.82	\$1.44	\$2.07	\$1.86	\$1.14	\$1.29	\$1.99
<b>Total Herd Replacement</b>	\$23.50	\$24.09	\$20.83	\$25.00	\$17.63	\$24.93	\$20.75	\$24.17	\$26.26
<b>Total Replacement Costs (\$/cwt.)</b>	\$1.29	\$1.30	\$1.02	\$1.31	\$0.88	\$1.25	\$1.28	\$1.18	\$1.42
<b>Total Operating Costs</b>	\$51.52	\$51.13	\$65.68	\$54.39	\$68.83	\$46.84	\$23.56	\$58.81	\$70.77
<b>Total Operating Costs (\$/cwt.)</b>	\$2.82	\$2.77	\$3.20	\$2.85	\$3.45	\$2.35	\$1.46	\$2.87	\$3.84
<b>Total Milk Marketing Costs</b>	\$9.89	\$9.59	\$10.55	\$10.97	\$12.12	\$11.60	\$8.53	\$10.51	\$9.54
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.54	\$0.52	\$0.51	\$0.58	\$0.61	\$0.58	\$0.53	\$0.51	\$0.52
<b>Total Cost (\$/Cow/Month)</b>	\$331.59	\$334.48	\$341.70	\$353.08	\$372.79	\$341.73	\$285.68	\$362.61	\$399.35
<b>Total Cost (\$/cwt)</b>	\$18.14	\$18.10	\$16.66	\$18.52	\$18.70	\$17.12	\$17.64	\$17.70	\$21.65
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.28	18.48	20.51	19.07	19.93	19.96	16.19	20.48	18.44
b. Lbs Milk Sold/milk cow/day	69.75	70.88	78.24	70.16	76.16	76.12	62.70	79.65	69.82
c. Gross Milk Receipts (\$/cwt)	\$16.39	\$16.35	\$16.49	\$16.00	\$17.55	\$15.97	\$16.18	\$16.09	\$16.79
d. Mailbox Price (\$/cwt)	\$15.97	\$15.95	\$16.16	\$15.72	\$17.24	\$15.45	\$15.58	\$15.58	\$16.21
f. Income Over Feed Cost (\$/cwt)	\$3.96	\$3.86	\$5.05	\$3.39	\$5.56	\$4.37	\$2.33	\$3.72	\$2.32
g. Fat Test %	3.62%	3.62%	3.75%	3.33%	3.62%	3.26%	3.46%	3.58%	3.49%
h. SNF Test %	8.75%	8.76%	8.81%	8.64%	8.85%	8.79%	8.78%	8.74%	8.69%
<b>Related Data</b>									
a. Percent Dry Cows	15%	15%	15%	11%	15%	14%	16%	16%	14%
b. Yearly Cull Rate	42%	42%	39%	39%	38%	48%	29%	52%	45%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.17	\$0.17	\$0.12	\$0.16	\$0.14	\$0.14	\$0.24	\$0.19	\$0.19
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$260.09	\$258.36	\$275.00	\$310.00	\$232.62	\$256.87	\$240.00	\$275.85	\$255.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$350.30	\$353.75	\$299.74	\$479.86	\$333.33	\$341.44	\$379.82	\$400.97	\$453.27
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.39	28.58	32.31	14.53	33.49	27.89	26.52	26.58	25.08
g. Milkers (\$/hr with benefits & taxes)	\$13.92	\$14.29	\$13.96	\$14.45	\$14.41	\$17.02	\$15.98	\$12.63	\$20.61
h. Total Labor (\$/hr)	\$14.72	\$15.30	\$13.85	\$15.61	\$14.93	\$16.66	\$14.14	\$14.02	\$20.49
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.85	\$7.99	\$8.02	\$8.19	\$8.32	\$7.99	\$7.74	\$8.86	\$9.16
j. Milk Cow Feed Costs (\$/cwt.)	\$11.25	\$11.27	\$10.26	\$11.67	\$10.92	\$10.49	\$12.35	\$11.13	\$13.12

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2012**  
**Central Valley Holstein 2X Milking Herd Size 1501 Plus**

Dairy ID Number	55	56	57	58	59	60	61	62	63	64
<b>Feed Costs</b>										
a. Dry Roughage	\$57.83	\$31.73	\$44.15	\$61.35	\$46.92	\$48.58	\$40.11	\$43.17	\$29.93	\$65.83
b. Wet Feed & Wet Roughage	\$52.25	\$44.83	\$29.54	\$39.99	\$41.16	\$38.47	\$53.83	\$44.27	\$65.64	\$26.04
c. Concentrates	\$93.06	\$134.77	\$89.74	\$121.05	\$144.98	\$83.81	\$130.57	\$114.39	\$131.57	\$88.57
d. Minerals & Supplements	\$14.35	\$7.82	\$6.30	\$10.20	\$12.07	\$5.67	\$20.39	\$22.12	\$27.69	\$9.25
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$217.49	\$219.15	\$169.73	\$232.60	\$245.13	\$176.53	\$244.90	\$223.96	\$254.83	\$189.69
<b>Total Feed Costs (\$/cwt.)</b>	\$11.61	\$12.39	\$8.42	\$12.40	\$12.83	\$11.11	\$12.58	\$12.00	\$12.73	\$11.60
<b>Total Hired Labor</b>										
<b>Total Hired Labor Costs (\$/cwt.)</b>	\$1.51	\$1.61	\$1.66	\$1.54	\$1.89	\$1.38	\$1.01	\$1.32	\$0.96	\$1.19
<b>Total Herd Replacement</b>										
<b>Total Replacement Costs (\$/cwt.)</b>	\$1.51	\$1.19	\$1.95	\$1.33	\$1.03	\$1.54	\$0.82	\$1.41	\$1.16	\$1.50
<b>Total Operating Costs</b>										
<b>Total Operating Costs (\$/cwt.)</b>	\$3.04	\$2.97	\$3.04	\$3.56	\$3.21	\$2.20	\$2.80	\$2.72	\$2.53	\$2.15
<b>Total Milk Marketing Costs</b>										
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.52	\$0.52	\$0.45	\$0.52	\$0.51	\$0.52	\$0.51	\$0.47	\$0.51	\$0.55
<b>Total Cost (\$/Cow/Month)</b>										
<b>Total Cost (\$/cwt)</b>	\$18.19	\$18.68	\$15.51	\$19.35	\$19.49	\$16.74	\$17.71	\$17.92	\$17.89	\$16.98
<b>Milk Production Data</b>										
a. Milk Sold/Total Cow/Month/ (cwt.)	18.73	17.68	20.17	18.76	19.10	15.89	19.47	18.67	20.02	16.35
b. Lbs Milk Sold/milk cow/day	70.02	67.14	73.56	73.86	72.51	61.25	73.28	72.28	75.95	63.53
c. Gross Milk Receipts (\$/cwt)	\$15.87	\$16.33	\$16.87	\$16.79	\$16.56	\$16.04	\$15.83	\$15.81	\$15.96	\$16.09
d. Mailbox Price (\$/cwt)	\$15.29	\$15.84	\$16.66	\$16.41	\$16.05	\$15.61	\$15.42	\$15.18	\$15.58	\$15.78
f. Income Over Feed Cost (\$/cwt)	\$3.68	\$3.44	\$8.25	\$4.01	\$3.22	\$4.50	\$2.84	\$3.18	\$2.85	\$4.18
g. Fat Test %	3.56%	3.57%	3.68%	3.76%	3.78%	3.75%	3.62%	3.39%	3.61%	3.70%
h. SNF Test %	8.83%	8.75%	8.74%	8.80%	8.89%	8.26%	8.72%	8.72%	8.76%	8.80%
<b>Related Data</b>										
a. Percent Dry Cows	13%	14%	11%	17%	14%	15%	13%	16%	14%	16%
b. Yearly Cull Rate	47%	36%	80%	40%	40%	30%	44%	50%	43%	37%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.17	\$0.18	\$0.19	\$0.16	\$0.11	\$0.17	\$0.19	\$0.14	\$0.23	\$0.18
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$266.41	\$232.28	\$241.00	\$251.01	\$261.75	\$248.74	\$271.89	\$281.96	\$272.30	\$279.91
e. Grain, Mnrls & Splmnts (\$/ton)	\$307.55	\$362.16	\$279.05	\$375.75	\$353.17	\$284.84	\$358.17	\$337.87	\$356.09	\$314.01
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.40	28.98	24.12	26.83	33.04	24.03	31.11	30.18	33.21	23.66
g. Milkers (\$/hr with benefits & taxes)	\$13.46	\$20.89	\$13.24	\$17.24	\$10.17	\$15.66	\$11.84	\$16.59	\$12.32	\$15.08
h. Total Labor (\$/hr)	\$15.22	\$20.82	\$14.84	\$18.64	\$11.23	\$16.08	\$13.20	\$16.29	\$13.35	\$15.75
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.56	\$7.80	\$5.92	\$8.55	\$8.73	\$6.33	\$8.65	\$8.05	\$9.09	\$6.71
j. Milk Cow Feed Costs (\$/cwt.)	\$10.80	\$11.61	\$8.05	\$11.57	\$12.04	\$10.34	\$11.81	\$11.14	\$11.97	\$10.57

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2012**  
**Central Valley Holstein 2X Milking Herd Size 1501 Plus**

<b>Dairy ID Number</b>	65
<b>Feed Costs</b>	
a. Dry Roughage	\$58.86
b. Wet Feed & Wet Roughage	\$37.21
c. Concentrates	\$128.82
d. Minerals & Supplements	\$1.64
e. Pasture	\$0.00
<b>Total Feed Costs</b>	\$226.52
<b>Total Feed Costs (\$/cwt.)</b>	\$12.95
<b>Total Hired Labor</b>	\$24.24
<b>Total Hired Labor Costs (\$/cwt.)</b>	\$1.39
<b>Total Herd Replacement</b>	\$24.31
<b>Total Replacement Costs (\$/cwt.)</b>	\$1.39
<b>Total Operating Costs</b>	\$42.11
<b>Total Operating Costs (\$/cwt.)</b>	\$2.41
<b>Total Milk Marketing Costs</b>	\$9.02
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.52
<b>Total Cost (\$/Cow/Month)</b>	\$326.21
<b>Total Cost (\$/cwt)</b>	\$18.65
<b>Milk Production Data</b>	
a. Milk Sold/Total Cow/Month/ (cwt.)	17.49
b. Lbs Milk Sold/milk cow/day	69.39
c. Gross Milk Receipts (\$/cwt)	\$16.84
d. Mailbox Price (\$/cwt)	\$16.65
f. Income Over Feed Cost (\$/cwt)	\$3.70
g. Fat Test %	3.77%
h. SNF Test %	8.90%
<b>Related Data</b>	
a. Percent Dry Cows	18%
b. Yearly Cull Rate	40%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.16
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$245.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$347.37
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.72
g. Milkers (\$/hr with benefits & taxes)	\$12.62
h. Total Labor (\$/hr)	\$15.59
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.21
j. Milk Cow Feed Costs (\$/cwt.)	\$11.83