

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2012
Central Valley Holstein 2x Milking 1 to 500

Dairy ID Number	Averages		1	2	3	4	5	6	7
	CV Holsteins 2X Milking	Herd Size 1 to 500							
Feed Costs									
a. Dry Roughage	\$50.05	\$47.66	\$61.92	\$19.41	\$31.73	\$63.04	\$31.55	\$47.17	\$24.18
b. Wet Feed & Wet Roughage	\$44.95	\$44.81	\$6.99	\$0.00	\$48.49	\$62.20	\$56.37	\$44.69	\$72.37
c. Concentrates	\$110.46	\$103.05	\$67.64	\$83.51	\$57.31	\$41.82	\$143.62	\$134.05	\$30.49
d. Minerals & Supplements	\$8.27	\$4.76	\$0.00	\$0.00	\$12.49	\$3.82	\$3.16	\$5.18	\$0.00
e. Pasture	\$0.14	\$2.70	\$38.61	\$41.12	\$0.00	\$0.00	\$0.00	\$0.00	\$3.55
Total Feed Costs	\$213.88	\$202.98	\$175.16	\$144.05	\$150.02	\$170.88	\$234.70	\$231.09	\$130.59
Total Feed Costs (\$/cwt.)	\$10.70	\$10.62	\$10.56	\$7.55	\$15.98	\$11.66	\$11.31	\$10.98	\$8.35
Total Hired Labor	\$27.54	\$35.33	\$78.32	\$29.84	\$20.00	\$35.08	\$59.14	\$20.06	\$24.95
Total Hired Labor Costs (\$/cwt.)	\$1.38	\$1.85	\$4.72	\$1.56	\$2.13	\$2.39	\$2.85	\$0.95	\$1.60
Total Herd Replacement	\$23.73	\$22.68	\$19.88	\$28.36	\$4.07	\$17.44	\$25.16	\$18.12	\$14.74
Total Replacement Costs (\$/cwt.)	\$1.19	\$1.19	\$1.20	\$1.49	\$0.43	\$1.19	\$1.21	\$0.86	\$0.94
Total Operating Costs	\$51.24	\$54.63	\$66.48	\$35.48	\$32.77	\$30.92	\$42.59	\$73.75	\$56.68
Total Operating Costs (\$/cwt.)	\$2.56	\$2.86	\$4.01	\$1.86	\$3.49	\$2.11	\$2.05	\$3.50	\$3.63
Total Milk Marketing Costs	\$10.75	\$12.67	\$12.80	\$16.20	\$7.95	\$10.52	\$26.34	\$11.44	\$10.58
Total Milk Marketing Costs (\$/cwt.)	\$0.54	\$0.66	\$0.77	\$0.85	\$0.85	\$0.72	\$1.27	\$0.54	\$0.68
Total Cost (\$/Cow/Month)	\$327.14	\$328.30	\$352.64	\$253.92	\$214.81	\$264.83	\$387.93	\$354.46	\$237.55
Total Cost (\$/cwt)	\$16.36	\$17.18	\$21.26	\$13.31	\$22.88	\$18.07	\$18.70	\$16.84	\$15.20
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	20.00	19.11	16.59	19.08	9.39	14.66	20.75	21.05	15.63
b. Lbs Milk Sold/milk cow/day	75.17	71.88	64.12	70.33	38.28	56.79	76.16	79.99	65.39
c. Gross Milk Receipts (\$/cwt)	\$14.63	\$14.85	\$15.34	\$14.57	\$15.25	\$14.72	\$14.84	\$15.04	\$14.24
d. Mailbox Price (\$/cwt)	\$14.25	\$14.28	\$14.77	\$13.83	\$14.55	\$14.17	\$13.63	\$14.53	\$13.23
f. Income Over Feed Cost (\$/cwt)	\$3.55	\$3.66	\$4.21	\$6.28	-\$1.43	\$2.51	\$2.32	\$3.55	\$4.88
g. Fat Test %	3.59%	3.57%	3.64%	3.53%	3.42%	3.58%	3.74%	3.49%	3.19%
h. SNF Test %	8.82%	8.85%	8.91%	8.90%	8.60%	8.90%	8.94%	8.80%	8.76%
Related Data									
a. Percent Dry Cows	12%	12%	15%	11%	19%	15%	10%	13%	21%
b. Yearly Cull Rate	41%	40%	33%	39%	28%	23%	51%	30%	21%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.26	\$0.27	\$0.45	\$0.24	\$0.35	\$0.36	\$0.16	\$0.28	\$0.33
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$275.39	\$269.37	\$288.36	\$0.00	\$268.31	\$260.00	\$271.70	\$253.45	\$250.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$313.84	\$304.44	\$280.00	\$326.47	\$336.99	\$216.89	\$333.96	\$329.53	\$305.89
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.46	25.70	18.69	18.85	16.89	16.32	31.41	31.79	8.35
g. Milkers (\$/hr with benefits & taxes)	\$14.13	\$13.52	\$15.33	\$14.71	\$11.70	\$15.91	\$16.23	\$15.08	\$11.81
h. Total Labor (\$/hr)	\$14.89	\$14.19	\$18.04	\$13.38	\$11.70	\$14.38	\$16.58	\$14.10	\$11.83
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.61	\$7.23	\$5.17	\$5.14	\$5.74	\$6.24	\$8.16	\$8.32	\$4.84
j. Milk Cow Feed Costs (\$/cwt.)	\$10.12	\$10.05	\$8.07	\$7.31	\$14.98	\$11.00	\$10.72	\$10.40	\$7.40

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2012
Central Valley Holstein 2x Milking 1 to 500

Dairy ID Number	8	9	10	11	12	13	14
Feed Costs							
a. Dry Roughage	\$42.79	\$51.76	\$38.75	\$77.24	\$38.94	\$46.22	\$60.18
b. Wet Feed & Wet Roughage	\$49.74	\$41.18	\$54.11	\$24.19	\$59.69	\$57.77	\$29.71
c. Concentrates	\$128.15	\$92.29	\$106.86	\$99.06	\$107.86	\$87.90	\$179.31
d. Minerals & Supplements	\$7.88	\$1.25	\$9.35	\$0.66	\$10.85	\$6.66	\$2.54
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$228.56	\$186.49	\$209.06	\$201.15	\$217.34	\$198.54	\$271.74
Total Feed Costs (\$/cwt.)	\$10.36	\$12.00	\$10.46	\$11.74	\$9.62	\$9.70	\$11.18
Total Hired Labor	\$31.66	\$14.33	\$38.19	\$29.84	\$25.44	\$40.84	\$49.09
Total Hired Labor Costs (\$/cwt.)	\$1.43	\$0.92	\$1.91	\$1.74	\$1.13	\$2.00	\$2.02
Total Herd Replacement	\$37.92	\$22.37	\$19.24	\$16.01	\$25.72	\$33.39	\$25.26
Total Replacement Costs (\$/cwt.)	\$1.72	\$1.44	\$0.96	\$0.93	\$1.14	\$1.63	\$1.04
Total Operating Costs	\$58.49	\$36.90	\$51.29	\$31.81	\$63.70	\$75.43	\$64.34
Total Operating Costs (\$/cwt.)	\$2.65	\$2.37	\$2.57	\$1.86	\$2.82	\$3.69	\$2.65
Total Milk Marketing Costs	\$11.76	\$8.27	\$11.38	\$9.19	\$13.70	\$16.07	\$12.93
Total Milk Marketing Costs (\$/cwt.)	\$0.53	\$0.53	\$0.57	\$0.54	\$0.61	\$0.79	\$0.53
Total Cost (\$/Cow/Month)	\$368.40	\$268.36	\$329.17	\$288.01	\$345.91	\$364.28	\$423.36
Total Cost (\$/cwt)	\$16.69	\$17.27	\$16.46	\$16.81	\$15.32	\$17.80	\$17.42
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt.)	22.07	15.54	19.99	17.13	22.59	20.47	24.30
b. Lbs Milk Sold/milk cow/day	79.73	60.91	73.15	62.22	83.31	77.53	87.39
c. Gross Milk Receipts (\$/cwt)	\$14.35	\$14.81	\$15.34	\$14.82	\$14.95	\$14.13	\$15.13
d. Mailbox Price (\$/cwt)	\$13.80	\$14.46	\$14.86	\$14.29	\$14.56	\$13.47	\$14.78
f. Income Over Feed Cost (\$/cwt)	\$3.44	\$2.46	\$4.41	\$2.54	\$4.93	\$3.77	\$3.59
g. Fat Test %	3.64%	3.56%	3.67%	3.71%	3.66%	3.57%	3.42%
h. SNF Test %	8.93%	8.75%	8.79%	8.86%	8.97%	8.84%	8.80%
Related Data							
a. Percent Dry Cows	9%	16%	10%	9%	11%	13%	8%
b. Yearly Cull Rate	66%	39%	29%	27%	40%	60%	48%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.13	\$0.26	\$0.29	\$0.29	\$0.34	\$0.31	\$0.22
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$285.39	\$261.09	\$263.66	\$280.00	\$274.06	\$264.14	\$270.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$306.09	\$302.08	\$300.47	\$287.67	\$317.48	\$311.00	\$365.10
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.81	24.30	28.03	25.07	27.13	22.03	35.47
g. Milkers (\$/hr with benefits & taxes)	\$12.15	\$13.98	\$11.89	\$11.62	\$17.74	\$11.56	\$15.32
h. Total Labor (\$/hr)	\$12.23	\$13.98	\$14.09	\$11.93	\$17.97	\$11.63	\$16.51
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.97	\$6.75	\$7.36	\$7.04	\$7.71	\$7.03	\$9.48
j. Milk Cow Feed Costs (\$/cwt.)	\$10.00	\$11.08	\$10.06	\$11.32	\$9.26	\$9.06	\$10.85

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2012
Central Valley Holstein 2X Milking Herd Size 501-800

Dairy ID Number	Averages		15	16	17	18	19	20	21
	CV Holstein 2X Milking	Herd Size 501to 800							
Feed Costs									
a. Dry Roughage	\$50.05	\$51.38	\$50.22	\$45.63	\$59.44	\$34.49	\$46.47	\$38.75	\$59.10
b. Wet Feed & Wet Roughage	\$44.95	\$44.44	\$26.86	\$42.66	\$47.91	\$56.49	\$29.73	\$40.73	\$73.47
c. Concentrates	\$110.46	\$100.58	\$127.77	\$60.04	\$103.44	\$127.50	\$117.76	\$122.82	\$98.52
d. Minerals & Supplements	\$8.27	\$9.75	\$7.42	\$2.16	\$1.78	\$1.43	\$13.45	\$9.76	\$9.82
e. Pasture	\$0.14	\$0.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$213.88	\$206.18	\$212.29	\$150.49	\$212.58	\$219.92	\$207.41	\$212.06	\$240.91
Total Feed Costs (\$/cwt.)	\$10.70	\$10.78	\$11.15	\$11.92	\$12.54	\$10.81	\$10.32	\$10.11	\$10.42
Total Hired Labor	\$27.54	\$29.35	\$27.43	\$19.64	\$30.95	\$34.65	\$31.09	\$36.67	\$29.70
Total Hired Labor Costs (\$/cwt.)	\$1.38	\$1.53	\$1.44	\$1.56	\$1.83	\$1.70	\$1.55	\$1.75	\$1.28
Total Herd Replacement	\$23.73	\$21.76	\$21.41	\$9.65	\$24.13	\$23.87	\$24.56	\$22.67	\$16.29
Total Replacement Costs (\$/cwt.)	\$1.19	\$1.14	\$1.12	\$0.76	\$1.42	\$1.17	\$1.22	\$1.08	\$0.70
Total Operating Costs	\$51.24	\$51.57	\$46.93	\$32.63	\$47.83	\$53.04	\$72.59	\$54.32	\$63.33
Total Operating Costs (\$/cwt.)	\$2.56	\$2.70	\$2.47	\$2.59	\$2.82	\$2.61	\$3.61	\$2.59	\$2.74
Total Milk Marketing Costs	\$10.75	\$10.63	\$12.45	\$7.05	\$8.59	\$13.29	\$10.62	\$12.41	\$12.24
Total Milk Marketing Costs (\$/cwt.)	\$0.54	\$0.56	\$0.65	\$0.56	\$0.51	\$0.65	\$0.53	\$0.59	\$0.53
Total Cost (\$/Cow/Month)	\$327.14	\$319.50	\$320.52	\$219.45	\$324.08	\$344.77	\$346.28	\$338.15	\$362.46
Total Cost (\$/cwt)	\$16.36	\$16.70	\$16.84	\$17.39	\$19.11	\$16.94	\$17.22	\$16.11	\$15.68
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	20.00	19.13	19.04	12.62	16.96	20.35	20.11	20.98	23.12
b. Lbs Milk Sold/milk cow/day	75.17	72.08	71.97	54.60	62.95	76.86	75.18	77.80	79.75
c. Gross Milk Receipts (\$/cwt)	\$14.63	\$14.88	\$14.38	\$14.15	\$15.65	\$14.85	\$14.57	\$14.71	\$15.40
d. Mailbox Price (\$/cwt)	\$14.25	\$14.41	\$13.77	\$13.64	\$15.72	\$14.33	\$14.13	\$14.30	\$14.94
f. Income Over Feed Cost (\$/cwt)	\$3.55	\$3.64	\$2.62	\$1.72	\$3.18	\$3.53	\$3.81	\$4.19	\$4.52
g. Fat Test %	3.59%	3.56%	3.62%	3.20%	3.83%	3.60%	3.76%	3.63%	3.61%
h. SNF Test %	8.82%	8.79%	8.91%	8.55%	9.07%	8.80%	8.86%	8.78%	8.80%
Related Data									
a. Percent Dry Cows	12%	12%	13%	24%	11%	13%	12%	11%	4%
b. Yearly Cull Rate	41%	36%	39%	21%	38%	42%	38%	44%	33%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.26	\$0.29	\$0.27	\$0.27	\$0.26	\$0.28	\$0.30	\$0.29	\$0.19
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$275.39	\$277.60	\$263.54	\$268.26	\$290.00	\$259.81	\$300.00	\$291.86	\$295.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$313.84	\$315.33	\$313.70	\$299.53	\$318.42	\$335.98	\$295.27	\$320.63	\$312.79
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.46	26.79	31.84	17.90	24.08	28.33	31.48	29.77	23.67
g. Milkers (\$/hr with benefits & taxes)	\$14.13	\$14.18	\$11.10	\$13.71	\$12.68	\$17.58	\$12.78	\$17.55	\$15.38
h. Total Labor (\$/hr)	\$14.89	\$14.33	\$12.27	\$14.13	\$12.49	\$17.13	\$12.52	\$15.82	\$14.98
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.61	\$7.35	\$7.49	\$5.52	\$7.48	\$7.95	\$7.34	\$7.47	\$8.09
j. Milk Cow Feed Costs (\$/cwt.)	\$10.12	\$10.20	\$10.41	\$10.11	\$11.88	\$10.34	\$9.77	\$9.60	\$10.15

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2012
Central Valley Holstein 2X Milking Herd Size 501-800

Dairy ID Number	22	23	24	25	26	27	28
Feed Costs							
a. Dry Roughage	\$53.83	\$38.02	\$52.92	\$54.70	\$56.90	\$63.16	\$65.43
b. Wet Feed & Wet Roughage	\$54.22	\$73.98	\$22.13	\$32.53	\$37.91	\$51.66	\$45.75
c. Concentrates	\$75.82	\$69.88	\$127.77	\$102.78	\$95.13	\$79.44	\$95.14
d. Minerals & Supplements	\$3.54	\$44.03	\$5.04	\$2.72	\$7.54	\$1.07	\$11.36
e. Pasture	\$0.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$187.79	\$225.91	\$207.87	\$192.73	\$197.47	\$195.34	\$217.70
Total Feed Costs (\$/cwt.)	\$10.72	\$11.47	\$10.73	\$10.15	\$10.79	\$10.77	\$10.78
Total Hired Labor	\$20.59	\$27.34	\$29.09	\$19.81	\$26.17	\$36.46	\$33.06
Total Hired Labor Costs (\$/cwt.)	\$1.17	\$1.39	\$1.50	\$1.04	\$1.43	\$2.01	\$1.64
Total Herd Replacement	\$24.39	\$23.38	\$21.28	\$21.55	\$23.87	\$14.78	\$30.11
Total Replacement Costs (\$/cwt.)	\$1.39	\$1.19	\$1.10	\$1.13	\$1.30	\$0.81	\$1.49
Total Operating Costs	\$39.63	\$59.90	\$53.64	\$46.70	\$43.35	\$42.59	\$61.16
Total Operating Costs (\$/cwt.)	\$2.26	\$3.04	\$2.77	\$2.46	\$2.37	\$2.35	\$3.03
Total Milk Marketing Costs	\$10.27	\$10.42	\$10.17	\$10.53	\$9.64	\$9.54	\$11.59
Total Milk Marketing Costs (\$/cwt.)	\$0.59	\$0.53	\$0.52	\$0.55	\$0.53	\$0.53	\$0.57
Total Cost (\$/Cow/Month)	\$282.67	\$346.95	\$322.05	\$291.32	\$300.50	\$298.70	\$353.63
Total Cost (\$/cwt)	\$16.13	\$17.61	\$16.62	\$15.33	\$16.41	\$16.47	\$17.52
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt.)	17.52	19.70	19.38	19.00	18.31	18.13	20.19
b. Lbs Milk Sold/milk cow/day	67.89	75.89	71.75	72.43	67.28	71.23	73.88
c. Gross Milk Receipts (\$/cwt)	\$13.99	\$15.34	\$14.63	\$13.80	\$14.57	\$14.88	\$14.45
d. Mailbox Price (\$/cwt)	\$13.61	\$14.88	\$14.04	\$13.32	\$14.02	\$14.26	\$14.01
f. Income Over Feed Cost (\$/cwt)	\$2.89	\$3.41	\$3.31	\$3.17	\$3.23	\$3.49	\$3.23
g. Fat Test %	3.16%	3.76%	3.54%	3.39%	3.62%	3.46%	3.46%
h. SNF Test %	8.75%	8.72%	8.70%	8.76%	8.83%	8.80%	8.68%
Related Data							
a. Percent Dry Cows	15%	14%	11%	14%	10%	16%	10%
b. Yearly Cull Rate	36%	36%	28%	37%	32%	26%	48%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.54	\$0.36	\$0.19	\$0.21	\$0.28	\$0.38	\$0.39
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$289.87	\$270.00	\$305.02	\$275.00	\$281.69	\$284.00	\$305.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$381.75	\$377.17	\$294.50	\$282.61	\$292.02	\$312.16	\$263.14
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	16.26	22.90	33.21	28.12	25.31	19.98	29.27
g. Milkers (\$/hr with benefits & taxes)	\$19.35	\$11.15	\$11.95	\$14.01	\$12.20	\$15.54	\$16.72
h. Total Labor (\$/hr)	\$19.18	\$11.97	\$12.15	\$13.77	\$12.75	\$16.50	\$16.08
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.70	\$8.32	\$7.27	\$6.94	\$6.84	\$7.20	\$7.75
j. Milk Cow Feed Costs (\$/cwt.)	\$9.87	\$10.96	\$10.14	\$9.58	\$10.17	\$10.11	\$10.50

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2012
Central Valley Holstein 2X Milking Herd Size 801-1500

Dairy ID Number	Averages		29	30	31	32	33	34	35
	CV Holstein 2X Milking	Herd Size 801to 1500							
Feed Costs									
a. Dry Roughage	\$50.05	\$46.83	\$39.97	\$46.78	\$54.19	\$52.09	\$51.96	\$32.75	\$30.67
b. Wet Feed & Wet Roughage	\$44.95	\$50.23	\$56.59	\$60.12	\$56.66	\$48.39	\$40.67	\$71.95	\$42.95
c. Concentrates	\$110.46	\$100.71	\$98.13	\$106.94	\$86.78	\$117.40	\$107.27	\$104.79	\$70.35
d. Minerals & Supplements	\$8.27	\$11.32	\$7.62	\$8.37	\$10.77	\$4.73	\$1.15	\$11.78	\$1.42
e. Pasture	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$213.88	\$209.08	\$202.31	\$222.21	\$208.40	\$222.62	\$201.05	\$221.26	\$145.39
Total Feed Costs (\$/cwt.)	\$10.70	\$10.45	\$10.14	\$10.07	\$10.33	\$10.11	\$11.32	\$10.35	\$9.86
Total Hired Labor	\$27.54	\$27.82	\$47.01	\$39.36	\$24.29	\$25.98	\$29.89	\$41.64	\$18.96
Total Hired Labor Costs (\$/cwt.)	\$1.38	\$1.39	\$2.36	\$1.78	\$1.20	\$1.18	\$1.68	\$1.95	\$1.29
Total Herd Replacement	\$23.73	\$22.43	\$23.37	\$17.66	\$23.29	\$27.72	\$29.02	\$23.74	\$29.84
Total Replacement Costs (\$/cwt.)	\$1.19	\$1.12	\$1.17	\$0.80	\$1.15	\$1.26	\$1.63	\$1.11	\$2.02
Total Operating Costs	\$51.24	\$54.83	\$74.56	\$61.32	\$65.88	\$84.69	\$49.26	\$51.63	\$37.61
Total Operating Costs (\$/cwt.)	\$2.56	\$2.74	\$3.74	\$2.78	\$3.27	\$3.85	\$2.77	\$2.41	\$2.55
Total Milk Marketing Costs	\$10.75	\$11.08	\$10.89	\$13.56	\$10.62	\$11.49	\$9.32	\$21.84	\$7.99
Total Milk Marketing Costs (\$/cwt.)	\$0.54	\$0.55	\$0.55	\$0.61	\$0.53	\$0.52	\$0.53	\$1.02	\$0.54
Total Cost (\$/Cow/Month)	\$327.14	\$325.25	\$358.13	\$354.11	\$332.48	\$372.50	\$318.54	\$360.11	\$239.80
Total Cost (\$/cwt)	\$16.36	\$16.25	\$17.95	\$16.05	\$16.48	\$16.92	\$17.94	\$16.84	\$16.26
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	20.00	20.02	19.95	22.06	20.17	22.01	17.76	21.39	14.74
b. Lbs Milk Sold/milk cow/day	75.17	75.79	73.66	82.68	76.44	80.81	67.11	82.55	57.51
c. Gross Milk Receipts (\$/cwt)	\$14.63	\$14.74	\$15.20	\$14.78	\$15.14	\$13.79	\$14.87	\$15.65	\$14.41
d. Mailbox Price (\$/cwt)	\$14.25	\$14.37	\$15.19	\$14.36	\$14.59	\$13.28	\$14.46	\$14.94	\$14.03
f. Income Over Feed Cost (\$/cwt)	\$3.55	\$3.92	\$5.05	\$4.29	\$4.26	\$3.16	\$3.14	\$4.59	\$4.17
g. Fat Test %	3.59%	3.61%	3.68%	3.52%	3.44%	3.34%	3.74%	3.62%	3.72%
h. SNF Test %	8.82%	8.81%	8.87%	8.72%	8.96%	8.82%	8.96%	8.78%	8.69%
Related Data									
a. Percent Dry Cows	12%	12%	11%	12%	13%	10%	13%	15%	15%
b. Yearly Cull Rate	41%	39%	36%	34%	35%	55%	41%	45%	48%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.26	\$0.26	\$0.23	\$0.21	\$0.31	\$0.19	\$0.21	\$0.37	\$0.38
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$275.39	\$277.42	\$310.00	\$288.47	\$280.00	\$283.17	\$261.64	\$285.00	\$230.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$313.84	\$307.90	\$317.08	\$346.39	\$290.72	\$293.74	\$298.13	\$350.43	\$260.62
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.46	27.60	24.05	24.51	24.69	30.13	27.25	25.04	21.39
g. Milkers (\$/hr with benefits & taxes)	\$14.13	\$13.42	\$11.40	\$16.23	\$15.10	\$13.41	\$11.86	\$16.44	\$13.15
h. Total Labor (\$/hr)	\$14.89	\$14.15	\$13.47	\$18.62	\$15.56	\$12.95	\$12.86	\$16.77	\$13.10
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.61	\$7.52	\$7.16	\$8.00	\$7.41	\$7.83	\$7.14	\$8.08	\$5.30
j. Milk Cow Feed Costs (\$/cwt.)	\$10.12	\$9.93	\$9.72	\$9.68	\$9.69	\$9.69	\$10.64	\$9.79	\$9.21

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2012
Central Valley Holstein 2X Milking Herd Size 801-1500

Dairy ID Number	36	37	38	39	40	41	42	43	44
Feed Costs									
a. Dry Roughage	\$51.85	\$73.15	\$20.52	\$51.11	\$57.64	\$58.88	\$39.85	\$36.65	\$35.42
b. Wet Feed & Wet Roughage	\$37.39	\$27.10	\$75.52	\$50.27	\$55.64	\$35.46	\$81.67	\$65.07	\$64.53
c. Concentrates	\$86.67	\$130.43	\$118.48	\$88.18	\$83.96	\$108.76	\$86.01	\$66.02	\$75.89
d. Minerals & Supplements	\$5.06	\$0.44	\$20.11	\$0.40	\$6.64	\$15.57	\$25.26	\$44.48	\$10.79
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$180.97	\$231.12	\$234.63	\$189.95	\$203.89	\$218.67	\$232.79	\$212.22	\$186.62
Total Feed Costs (\$/cwt.)	\$11.26	\$12.17	\$10.52	\$11.16	\$9.36	\$10.42	\$10.02	\$10.77	\$9.34
Total Hired Labor	\$13.57	\$34.65	\$35.30	\$19.37	\$36.25	\$30.38	\$26.71	\$25.31	\$25.54
Total Hired Labor Costs (\$/cwt.)	\$0.84	\$1.82	\$1.58	\$1.14	\$1.66	\$1.45	\$1.15	\$1.28	\$1.28
Total Herd Replacement	\$9.68	\$22.37	\$25.74	\$29.03	\$22.27	\$20.60	\$15.51	\$21.98	\$22.87
Total Replacement Costs (\$/cwt.)	\$0.60	\$1.18	\$1.15	\$1.71	\$1.02	\$0.98	\$0.67	\$1.11	\$1.14
Total Operating Costs	\$41.06	\$35.72	\$47.29	\$33.86	\$55.18	\$45.89	\$57.68	\$51.10	\$59.96
Total Operating Costs (\$/cwt.)	\$2.56	\$1.88	\$2.12	\$1.99	\$2.53	\$2.19	\$2.48	\$2.59	\$3.00
Total Milk Marketing Costs	\$8.90	\$9.93	\$11.33	\$8.89	\$11.08	\$10.65	\$13.62	\$11.52	\$10.26
Total Milk Marketing Costs (\$/cwt.)	\$0.55	\$0.52	\$0.51	\$0.52	\$0.51	\$0.51	\$0.59	\$0.58	\$0.51
Total Cost (\$/Cow/Month)	\$254.20	\$333.78	\$354.29	\$281.11	\$328.66	\$326.19	\$346.31	\$322.12	\$305.24
Total Cost (\$/cwt.)	\$15.82	\$17.58	\$15.88	\$16.52	\$15.09	\$15.54	\$14.90	\$16.34	\$15.27
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	16.07	18.99	22.31	17.02	21.78	20.99	23.24	19.71	19.98
b. Lbs Milk Sold/milk cow/day	62.86	71.04	83.32	65.15	80.40	77.21	85.00	72.25	75.84
c. Gross Milk Receipts (\$/cwt)	\$14.08	\$14.20	\$14.24	\$14.23	\$14.47	\$13.78	\$15.07	\$14.87	\$14.34
d. Mailbox Price (\$/cwt)	\$13.69	\$13.65	\$13.97	\$13.83	\$14.24	\$13.61	\$14.53	\$14.50	\$13.98
f. Income Over Feed Cost (\$/cwt)	\$2.43	\$1.48	\$3.45	\$2.66	\$4.87	\$3.19	\$4.51	\$3.73	\$4.64
g. Fat Test %	3.54%	3.61%	3.48%	3.53%	3.76%	3.41%	3.68%	3.67%	3.74%
h. SNF Test %	8.77%	8.77%	8.76%	8.79%	8.88%	8.45%	8.94%	8.89%	8.86%
Related Data									
a. Percent Dry Cows	16%	12%	12%	14%	11%	10%	10%	10%	13%
b. Yearly Cull Rate	20%	40%	46%	43%	38%	38%	32%	40%	42%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.22	\$0.25	\$0.19	\$0.33	\$0.17	\$0.26	\$0.24	\$0.27	\$0.31
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$275.00	\$280.00	\$285.00	\$260.00	\$291.88	\$275.00	\$279.45	\$280.20	\$238.33
e. Grain, Mnrls & Splmnts (\$/ton)	\$293.11	\$347.72	\$319.84	\$300.63	\$293.71	\$297.90	\$336.02	\$323.36	\$330.31
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	24.15	27.73	31.15	22.57	22.38	30.54	23.93	24.67	19.48
g. Milkers (\$/hr with benefits & taxes)	\$15.72	\$11.47	\$12.20	\$15.47	\$16.11	\$13.05	\$12.10	\$15.45	\$15.86
h. Total Labor (\$/hr)	\$14.84	\$11.59	\$13.50	\$15.62	\$16.85	\$13.43	\$13.26	\$15.31	\$16.72
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.63	\$8.27	\$8.28	\$6.93	\$7.22	\$7.71	\$8.18	\$7.41	\$6.73
j. Milk Cow Feed Costs (\$/cwt.)	\$10.54	\$11.64	\$9.93	\$10.64	\$8.99	\$9.99	\$9.62	\$10.25	\$8.88

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2012
Central Valley Holstein 2X Milking Herd Size 801-1500

Dairy ID Number	45	46	47	48	49
Feed Costs					
a. Dry Roughage	\$44.57	\$42.27	\$52.80	\$49.42	\$62.86
b. Wet Feed & Wet Roughage	\$57.91	\$46.38	\$36.84	\$34.09	\$30.66
c. Concentrates	\$87.24	\$123.47	\$109.01	\$127.92	\$123.09
d. Minerals & Supplements	\$16.81	\$16.71	\$10.16	\$0.52	\$11.36
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$206.53	\$228.82	\$208.82	\$211.95	\$227.96
Total Feed Costs (\$/cwt.)	\$11.61	\$10.88	\$10.76	\$9.84	\$10.67
Total Hired Labor	\$18.15	\$21.85	\$17.66	\$36.75	\$17.22
Total Hired Labor Costs (\$/cwt.)	\$1.02	\$1.04	\$0.91	\$1.71	\$0.81
Total Herd Replacement	\$21.76	\$19.45	\$26.09	\$20.09	\$20.14
Total Replacement Costs (\$/cwt.)	\$1.22	\$0.92	\$1.34	\$0.93	\$0.94
Total Operating Costs	\$46.72	\$60.61	\$50.73	\$54.93	\$68.63
Total Operating Costs (\$/cwt.)	\$2.63	\$2.88	\$2.61	\$2.55	\$3.21
Total Milk Marketing Costs	\$9.14	\$10.67	\$9.91	\$12.26	\$10.82
Total Milk Marketing Costs (\$/cwt.)	\$0.51	\$0.51	\$0.51	\$0.57	\$0.51
Total Cost (\$/Cow/Month)	\$302.30	\$341.40	\$313.22	\$335.97	\$344.78
Total Cost (\$/cwt)	\$16.99	\$16.23	\$16.14	\$15.60	\$16.14
Milk Production Data					
a. Milk Sold/Total Cow/Month/ (cwt.)	17.79	21.04	19.41	21.54	21.37
b. Lbs Milk Sold/milk cow/day	67.19	78.98	73.57	76.79	80.88
c. Gross Milk Receipts (\$/cwt)	\$14.41	\$14.36	\$14.85	\$15.35	\$14.67
d. Mailbox Price (\$/cwt)	\$14.01	\$13.88	\$14.49	\$15.11	\$14.33
f. Income Over Feed Cost (\$/cwt)	\$2.41	\$3.00	\$3.73	\$5.27	\$3.66
g. Fat Test %	3.66%	3.51%	3.47%	3.61%	3.76%
h. SNF Test %	8.79%	8.74%	8.75%	8.89%	8.78%
Related Data					
a. Percent Dry Cows	13%	12%	13%	8%	13%
b. Yearly Cull Rate	37%	34%	41%	43%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.26	\$0.26	\$0.23	\$0.34	\$0.30
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$300.00	\$273.24	\$290.00	\$290.00	\$270.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$302.77	\$313.49	\$288.13	\$294.94	\$298.11
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.43	32.96	30.62	30.61	33.43
g. Milkers (\$/hr with benefits & taxes)	\$11.53	\$10.98	\$10.09	\$16.94	\$14.10
h. Total Labor (\$/hr)	\$12.02	\$11.41	\$12.10	\$16.84	\$14.12
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.41	\$8.15	\$7.41	\$7.32	\$8.07
j. Milk Cow Feed Costs (\$/cwt.)	\$11.03	\$10.32	\$10.07	\$9.53	\$9.97

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2012
Central Valley Holstein 2X Milking Herd Size 1501 Plus

Dairy ID Number	Averages		50	51	52	53	54	55	56
	CV Holstein 2X Milking	Herd Size 1501plus							
Feed Costs									
a. Dry Roughage	\$50.05	\$51.04	\$58.75	\$38.09	\$46.85	\$55.27	\$52.25	\$42.56	\$54.04
b. Wet Feed & Wet Roughage	\$44.95	\$41.79	\$73.83	\$53.06	\$45.63	\$29.28	\$38.97	\$60.90	\$42.73
c. Concentrates	\$110.46	\$117.04	\$88.72	\$113.85	\$103.37	\$104.07	\$117.86	\$147.34	\$158.83
d. Minerals & Supplements	\$8.27	\$6.85	\$5.07	\$27.02	\$6.88	\$0.48	\$0.69	\$0.29	\$1.22
e. Pasture	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$213.88	\$216.72	\$226.38	\$232.01	\$202.73	\$189.11	\$209.76	\$251.10	\$256.82
Total Feed Costs (\$/cwt.)	\$10.70	\$10.76	\$11.57	\$10.87	\$9.80	\$10.60	\$11.72	\$10.39	\$11.02
Total Hired Labor	\$27.54	\$26.78	\$28.45	\$40.04	\$37.21	\$15.45	\$18.05	\$27.91	\$34.58
Total Hired Labor Costs (\$/cwt.)	\$1.38	\$1.33	\$1.45	\$1.88	\$1.80	\$0.87	\$1.01	\$1.16	\$1.48
Total Herd Replacement	\$23.73	\$24.93	\$25.11	\$17.17	\$23.62	\$29.43	\$22.44	\$25.08	\$25.52
Total Replacement Costs (\$/cwt.)	\$1.19	\$1.24	\$1.28	\$0.80	\$1.14	\$1.65	\$1.25	\$1.04	\$1.09
Total Operating Costs	\$51.24	\$49.39	\$51.38	\$58.86	\$55.06	\$41.36	\$23.46	\$59.21	\$65.00
Total Operating Costs (\$/cwt.)	\$2.56	\$2.45	\$2.63	\$2.76	\$2.66	\$2.32	\$1.31	\$2.45	\$2.79
Total Milk Marketing Costs	\$10.75	\$10.41	\$11.19	\$12.91	\$11.90	\$9.22	\$9.33	\$12.20	\$11.76
Total Milk Marketing Costs (\$/cwt.)	\$0.54	\$0.52	\$0.57	\$0.61	\$0.58	\$0.52	\$0.52	\$0.51	\$0.50
Total Cost (\$/Cow/Month)	\$327.14	\$328.23	\$342.50	\$360.99	\$330.51	\$284.56	\$283.05	\$375.50	\$393.68
Total Cost (\$/cwt.)	\$16.36	\$16.30	\$17.50	\$16.92	\$15.98	\$15.95	\$15.82	\$15.54	\$16.89
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	20.00	20.14	19.57	21.34	20.68	17.84	17.89	24.16	23.31
b. Lbs Milk Sold/milk cow/day	75.17	75.78	71.78	79.70	80.62	67.95	70.05	89.37	87.22
c. Gross Milk Receipts (\$/cwt)	\$14.63	\$14.67	\$14.31	\$15.76	\$14.38	\$13.99	\$14.51	\$14.38	\$14.43
d. Mailbox Price (\$/cwt)	\$14.25	\$14.32	\$13.94	\$15.50	\$13.81	\$13.68	\$13.91	\$13.98	\$13.96
f. Income Over Feed Cost (\$/cwt)	\$3.55	\$3.56	\$2.37	\$4.63	\$4.01	\$3.08	\$2.19	\$3.59	\$2.94
g. Fat Test %	3.59%	3.59%	3.33%	3.67%	3.26%	3.50%	3.48%	3.58%	3.58%
h. SNF Test %	8.82%	8.83%	8.64%	8.90%	8.90%	8.74%	8.84%	8.79%	8.87%
Related Data									
a. Percent Dry Cows	12%	12%	10%	12%	15%	13%	16%	11%	12%
b. Yearly Cull Rate	41%	43%	39%	40%	43%	40%	30%	61%	50%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.26	\$0.25	\$0.39	\$0.27	\$0.27	\$0.25	\$0.23	\$0.21	\$0.22
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$275.39	\$269.90	\$310.00	\$258.54	\$290.00	\$275.00	\$285.00	\$280.00	\$320.12
e. Grain, Mnrls & Splmnts (\$/ton)	\$313.84	\$323.90	\$446.67	\$306.30	\$302.44	\$276.17	\$328.20	\$356.86	\$342.20
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.46	29.41	14.84	34.01	27.46	28.40	27.61	29.93	34.33
g. Milkers (\$/hr with benefits & taxes)	\$14.13	\$14.59	\$14.69	\$14.22	\$17.34	\$9.80	\$15.94	\$13.36	\$10.28
h. Total Labor (\$/hr)	\$14.89	\$15.46	\$15.37	\$15.11	\$17.31	\$10.54	\$14.09	\$14.93	\$11.97
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.61	\$7.70	\$7.93	\$8.23	\$7.42	\$6.77	\$7.62	\$8.89	\$9.12
j. Milk Cow Feed Costs (\$/cwt.)	\$10.12	\$10.16	\$11.05	\$10.32	\$9.20	\$9.97	\$10.88	\$9.95	\$10.46

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2012
Central Valley Holstein 2X Milking Herd Size 1501 Plus

Dairy ID Number	57	58	59	60	61	62	63	64	65	66
Feed Costs										
a. Dry Roughage	\$65.98	\$47.91	\$38.91	\$60.95	\$48.95	\$34.80	\$54.49	\$41.92	\$66.75	\$53.91
b. Wet Feed & Wet Roughage	\$32.94	\$48.86	\$45.02	\$40.86	\$29.68	\$54.72	\$41.19	\$41.83	\$15.77	\$43.51
c. Concentrates	\$134.65	\$99.73	\$123.05	\$110.80	\$99.55	\$134.57	\$96.43	\$122.67	\$95.35	\$129.45
d. Minerals & Supplements	\$0.50	\$9.84	\$14.11	\$11.43	\$6.44	\$13.05	\$6.29	\$15.55	\$5.76	\$1.64
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$234.06	\$206.34	\$221.09	\$224.04	\$184.63	\$237.14	\$198.40	\$221.98	\$183.64	\$228.51
Total Feed Costs (\$/cwt.)	\$11.28	\$9.99	\$11.23	\$11.25	\$8.73	\$11.30	\$10.14	\$10.92	\$10.82	\$11.20
Total Hired Labor	\$36.88	\$29.63	\$29.70	\$31.32	\$33.75	\$22.69	\$19.62	\$22.94	\$20.16	\$24.18
Total Hired Labor Costs (\$/cwt.)	\$1.78	\$1.43	\$1.51	\$1.57	\$1.60	\$1.08	\$1.00	\$1.13	\$1.19	\$1.19
Total Herd Replacement	\$28.03	\$29.73	\$22.61	\$22.31	\$38.76	\$11.85	\$27.44	\$25.35	\$25.22	\$23.66
Total Replacement Costs (\$/cwt.)	\$1.35	\$1.44	\$1.15	\$1.12	\$1.83	\$0.56	\$1.40	\$1.25	\$1.49	\$1.16
Total Operating Costs	\$74.00	\$53.62	\$60.89	\$61.31	\$66.16	\$49.49	\$37.88	\$54.88	\$33.47	\$36.34
Total Operating Costs (\$/cwt.)	\$3.57	\$2.60	\$3.09	\$3.08	\$3.13	\$2.36	\$1.94	\$2.70	\$1.97	\$1.78
Total Milk Marketing Costs	\$10.54	\$10.70	\$10.24	\$10.09	\$9.83	\$10.63	\$10.16	\$9.27	\$9.51	\$10.34
Total Milk Marketing Costs (\$/cwt.)	\$0.51	\$0.52	\$0.52	\$0.51	\$0.46	\$0.51	\$0.52	\$0.46	\$0.56	\$0.51
Total Cost (\$/Cow/Month)	\$383.52	\$330.01	\$344.53	\$349.07	\$333.12	\$331.80	\$293.50	\$334.42	\$271.99	\$323.03
Total Cost (\$/cwt)	\$18.49	\$15.97	\$17.50	\$17.53	\$15.75	\$15.81	\$15.01	\$16.45	\$16.02	\$15.83
Milk Production Data										
a. Milk Sold/Total Cow/Month/ (cwt.)	20.75	20.66	19.69	19.91	21.14	20.98	19.56	20.32	16.98	20.40
b. Lbs Milk Sold/milk cow/day	76.83	76.57	72.88	72.92	78.68	76.78	71.34	78.65	66.08	77.75
c. Gross Milk Receipts (\$/cwt)	\$15.03	\$14.25	\$14.52	\$15.09	\$14.90	\$14.00	\$14.79	\$14.11	\$14.50	\$14.90
d. Mailbox Price (\$/cwt)	\$14.46	\$13.72	\$14.00	\$14.77	\$14.70	\$13.57	\$14.26	\$14.21	\$14.05	\$14.73
f. Income Over Feed Cost (\$/cwt)	\$3.18	\$3.73	\$2.77	\$3.51	\$5.96	\$2.27	\$4.12	\$3.29	\$3.24	\$3.53
g. Fat Test %	3.51%	3.62%	3.51%	3.67%	3.68%	3.57%	3.69%	3.39%	3.77%	3.69%
h. SNF Test %	8.72%	8.86%	8.82%	8.81%	8.78%	8.74%	8.90%	8.76%	8.90%	8.97%
Related Data										
a. Percent Dry Cows	11%	11%	11%	10%	11%	10%	10%	15%	15%	13%
b. Yearly Cull Rate	44%	48%	37%	36%	73%	44%	33%	44%	35%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.27	\$0.30	\$0.26	\$0.27	\$0.28	\$0.29	\$0.19	\$0.28	\$0.25	\$0.22
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$255.00	\$258.67	\$275.27	\$243.89	\$284.00	\$280.48	\$260.00	\$278.51	\$290.00	\$265.71
e. Grain, Mnrls & Splmnts (\$/ton)	\$365.30	\$277.03	\$326.27	\$349.60	\$294.15	\$332.19	\$283.90	\$318.88	\$289.65	\$304.78
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.94	28.58	30.54	25.25	25.73	32.18	26.29	32.22	26.56	32.78
g. Milkers (\$/hr with benefits & taxes)	\$20.93	\$13.12	\$20.17	\$17.49	\$13.44	\$11.64	\$16.49	\$16.13	\$16.00	\$12.75
h. Total Labor (\$/hr)	\$20.72	\$13.75	\$21.07	\$18.12	\$14.89	\$12.53	\$16.69	\$16.03	\$16.15	\$15.72
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.27	\$7.23	\$7.79	\$8.01	\$6.53	\$8.30	\$6.96	\$8.05	\$6.56	\$8.12
j. Milk Cow Feed Costs (\$/cwt.)	\$10.76	\$9.45	\$10.69	\$10.98	\$8.30	\$10.81	\$9.76	\$10.23	\$9.93	\$10.44