

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2011
Central Valley Holstein 2x Milking 1 to 500

Dairy ID Number	Averages		1	2	3	4	5	6	7
	CV Holsteins 2X Milking	Herd Size 1 to 500							
Feed Costs									
a. Dry Roughage	\$50.55	\$46.68	\$78.47	\$71.97	\$36.18	\$65.65	\$32.82	\$51.96	\$30.31
b. Wet Feed & Wet Roughage	\$42.69	\$40.55	\$5.11	\$0.00	\$38.36	\$28.38	\$39.36	\$35.24	\$52.57
c. Concentrates	\$100.94	\$91.40	\$62.42	\$77.46	\$79.70	\$55.29	\$57.24	\$131.51	\$129.88
d. Minerals & Supplements	\$8.96	\$4.34	\$0.00	\$0.00	\$0.00	\$3.98	\$11.90	\$2.96	\$3.44
e. Pasture	\$0.07	\$1.93	\$10.93	\$24.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$203.21	\$184.91	\$156.93	\$174.02	\$154.24	\$153.29	\$141.31	\$221.67	\$216.21
Total Feed Costs (\$/cwt.)	\$11.07	\$11.30	\$11.13	\$10.35	\$13.71	\$12.97	\$15.93	\$11.25	\$11.38
Total Hired Labor	\$27.21	\$32.51	\$70.46	\$29.32	\$31.64	\$40.86	\$17.58	\$22.99	\$52.52
Total Hired Labor Costs (\$/cwt.)	\$1.48	\$1.99	\$5.00	\$1.74	\$2.81	\$3.46	\$1.98	\$1.17	\$2.76
Total Herd Replacement	\$14.92	\$12.19	\$9.07	\$17.99	\$9.44	\$9.81	\$1.79	\$10.51	\$13.00
Total Replacement Costs (\$/cwt.)	\$0.81	\$0.74	\$0.64	\$1.07	\$0.84	\$0.83	\$0.20	\$0.53	\$0.68
Total Operating Costs	\$52.33	\$52.94	\$79.86	\$40.81	\$59.91	\$40.34	\$34.81	\$78.43	\$40.90
Total Operating Costs (\$/cwt.)	\$2.85	\$3.24	\$5.66	\$2.43	\$5.33	\$3.41	\$3.92	\$3.98	\$2.15
Total Milk Marketing Costs	\$9.82	\$11.15	\$11.31	\$14.82	\$9.22	\$9.51	\$7.46	\$10.56	\$23.33
Total Milk Marketing Costs (\$/cwt.)	\$0.54	\$0.68	\$0.80	\$0.88	\$0.82	\$0.80	\$0.84	\$0.54	\$1.23
Total Cost (\$/Cow/Month)	\$307.50	\$293.69	\$327.62	\$276.96	\$264.45	\$253.82	\$202.96	\$344.16	\$345.96
Total Cost (\$/cwt)	\$16.76	\$17.95	\$23.23	\$16.47	\$23.51	\$21.47	\$22.88	\$17.46	\$18.21
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.35	16.36	14.10	16.81	11.25	11.82	8.87	19.71	19.00
b. Lbs Milk Sold/milk cow/day	69.70	62.76	52.87	64.24	43.02	47.88	36.74	76.78	71.68
c. Gross Milk Receipts (\$/cwt)	\$18.08	\$18.42	\$19.04	\$18.32	\$18.28	\$18.87	\$17.81	\$18.59	\$18.30
d. Mailbox Price (\$/cwt)	\$17.74	\$17.98	\$18.71	\$17.68	\$17.68	\$18.48	\$17.48	\$18.25	\$17.20
f. Income Over Feed Cost (\$/cwt)	\$6.66	\$6.68	\$7.58	\$7.33	\$3.97	\$5.52	\$1.55	\$7.00	\$5.82
g. Fat Test %	3.70%	3.77%	4.03%	3.78%	3.72%	4.05%	3.19%	3.58%	3.93%
h. SNF Test %	8.92%	8.96%	9.02%	9.01%	8.59%	8.88%	8.59%	8.93%	9.01%
Related Data									
a. Percent Dry Cows	14%	15%	13%	15%	15%	19%	21%	16%	14%
b. Yearly Cull Rate	40%	34%	30%	46%	26%	28%	33%	36%	30%
c. Avg. Value (/Drop Bull Calf)	\$72.34	\$66.99	\$80.00	\$72.00	\$64.38	\$65.54	\$70.00	\$91.47	\$75.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$278.43	\$279.21	\$331.52	\$245.26	\$260.00	\$260.00	\$260.00	\$275.23	\$273.10
e. Grain, Mnrls & Splmnts (\$/ton)	\$302.07	\$293.14	\$234.00	\$308.92	\$317.94	\$235.04	\$337.58	\$326.52	\$326.32
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.87	24.64	20.00	19.12	19.00	20.40	16.96	32.13	29.75
g. Milkers (\$/hr with benefits & taxes)	\$14.07	\$13.33	\$13.44	\$15.17	\$12.93	\$15.91	\$12.78	\$13.02	\$16.34
h. Total Labor (\$/hr)	\$14.87	\$14.11	\$17.67	\$14.37	\$13.28	\$14.38	\$12.78	\$12.15	\$16.70
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.22	\$6.66	\$5.41	\$6.42	\$5.60	\$5.80	\$5.32	\$8.14	\$7.56
j. Milk Cow Feed Costs (\$/cwt.)	\$10.35	\$10.62	\$10.23	\$10.00	\$13.01	\$12.12	\$14.47	\$10.60	\$10.55

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2011
Central Valley Holstein 2x Milking 1 to 500

Dairy ID Number	8	9	10	11	12	13
Feed Costs						
a. Dry Roughage	\$19.24	\$51.80	\$56.26	\$38.26	\$48.79	\$46.62
b. Wet Feed & Wet Roughage	\$64.08	\$42.80	\$49.46	\$49.55	\$30.83	\$55.62
c. Concentrates	\$22.61	\$119.71	\$90.77	\$101.94	\$117.64	\$93.67
d. Minerals & Supplements	\$0.00	\$8.03	\$0.47	\$8.84	\$0.95	\$10.78
e. Pasture	\$6.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$112.30	\$222.35	\$196.97	\$198.59	\$198.21	\$206.69
Total Feed Costs (\$/cwt.)	\$8.09	\$11.12	\$12.40	\$11.09	\$12.03	\$10.24
Total Hired Labor	\$25.15	\$29.72	\$15.43	\$37.66	\$31.13	\$27.49
Total Hired Labor Costs (\$/cwt.)	\$1.81	\$1.49	\$0.97	\$2.10	\$1.89	\$1.36
Total Herd Replacement	\$5.98	\$25.56	\$11.72	\$16.43	\$8.65	\$16.48
Total Replacement Costs (\$/cwt.)	\$0.43	\$1.28	\$0.74	\$0.92	\$0.53	\$0.82
Total Operating Costs	\$62.73	\$59.84	\$37.42	\$46.19	\$36.86	\$65.79
Total Operating Costs (\$/cwt.)	\$4.52	\$2.99	\$2.36	\$2.58	\$2.24	\$3.26
Total Milk Marketing Costs	\$9.72	\$10.51	\$8.35	\$10.43	\$8.66	\$12.40
Total Milk Marketing Costs (\$/cwt.)	\$0.70	\$0.53	\$0.53	\$0.58	\$0.53	\$0.61
Total Cost (\$/Cow/Month)	\$215.88	\$347.97	\$269.88	\$309.30	\$283.51	\$328.85
Total Cost (\$/cwt)	\$15.55	\$17.40	\$17.00	\$17.27	\$17.21	\$16.30
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt.)	13.89	20.00	15.88	17.91	16.47	20.18
b. Lbs Milk Sold/milk cow/day	57.41	74.35	59.77	68.29	61.41	75.03
c. Gross Milk Receipts (\$/cwt)	\$18.25	\$17.81	\$18.43	\$19.14	\$18.27	\$18.71
d. Mailbox Price (\$/cwt)	\$17.73	\$17.26	\$18.23	\$18.75	\$17.76	\$18.62
f. Income Over Feed Cost (\$/cwt)	\$9.64	\$6.14	\$5.82	\$7.66	\$5.73	\$8.38
g. Fat Test %	3.68%	3.71%	3.69%	3.84%	3.82%	3.82%
h. SNF Test %	8.79%	9.07%	9.01%	8.93%	8.91%	9.11%
Related Data						
a. Percent Dry Cows	21%	12%	13%	14%	13%	12%
b. Yearly Cull Rate	19%	55%	35%	30%	27%	46%
c. Avg. Value (/Drop Bull Calf)	\$62.50	\$37.44	\$56.80	\$57.33	\$71.09	\$77.55
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$263.33	\$321.37	\$280.00	\$279.26	\$280.00	\$283.54
e. Grain, Mnrls & Splmnts (\$/ton)	\$289.21	\$297.99	\$295.13	\$299.14	\$276.24	\$312.49
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	6.46	31.39	23.28	27.43	31.88	24.36
g. Milkers (\$/hr with benefits & taxes)	\$11.92	\$10.01	\$15.26	\$11.29	\$12.09	\$18.63
h. Total Labor (\$/hr)	\$11.95	\$10.39	\$15.26	\$13.88	\$12.24	\$18.67
i. Milk Cow Feed Costs (\$/Cow/Day)	\$3.99	\$7.86	\$6.99	\$7.15	\$7.05	\$7.34
j. Milk Cow Feed Costs (\$/cwt.)	\$6.95	\$10.57	\$11.69	\$10.47	\$11.47	\$9.78

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2011
Central Valley Holstein 2X Milking Herd Size 501-800

Dairy ID Number	Averages		14	15	16	17	18	19	20
	CV Holstein 2X Milking	Herd Size 501to 800							
Feed Costs									
a. Dry Roughage	\$50.55	\$49.02	\$56.60	\$65.72	\$58.35	\$25.36	\$45.72	\$38.26	\$35.79
b. Wet Feed & Wet Roughage	\$42.69	\$43.78	\$25.28	\$24.47	\$36.81	\$45.33	\$49.70	\$35.91	\$61.93
c. Concentrates	\$100.94	\$95.41	\$162.26	\$126.96	\$101.78	\$102.58	\$49.30	\$114.37	\$120.06
d. Minerals & Supplements	\$8.96	\$8.62	\$3.84	\$6.31	\$1.59	\$7.46	\$2.18	\$13.33	\$1.08
e. Pasture	\$0.07	\$0.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$203.21	\$196.86	\$247.98	\$223.47	\$198.53	\$180.74	\$146.90	\$201.87	\$218.86
Total Feed Costs (\$/cwt.)	\$11.07	\$11.10	\$11.58	\$11.94	\$11.40	\$9.66	\$12.72	\$10.71	\$10.91
Total Hired Labor	\$27.21	\$29.12	\$47.77	\$27.00	\$33.21	\$28.01	\$18.00	\$31.35	\$29.41
Total Hired Labor Costs (\$/cwt.)	\$1.48	\$1.64	\$2.23	\$1.44	\$1.91	\$1.50	\$1.56	\$1.66	\$1.47
Total Herd Replacement	\$14.92	\$12.78	\$13.43	\$12.74	\$16.26	\$14.50	\$9.04	\$14.60	\$11.69
Total Replacement Costs (\$/cwt.)	\$0.81	\$0.72	\$0.63	\$0.68	\$0.93	\$0.78	\$0.78	\$0.77	\$0.58
Total Operating Costs	\$52.33	\$51.80	\$63.28	\$43.94	\$51.52	\$55.32	\$27.79	\$76.72	\$54.58
Total Operating Costs (\$/cwt.)	\$2.85	\$2.92	\$2.96	\$2.35	\$2.96	\$2.96	\$2.41	\$4.07	\$2.72
Total Milk Marketing Costs	\$9.82	\$10.02	\$11.18	\$12.05	\$8.97	\$14.65	\$6.09	\$9.75	\$13.08
Total Milk Marketing Costs (\$/cwt.)	\$0.54	\$0.57	\$0.52	\$0.64	\$0.51	\$0.78	\$0.53	\$0.52	\$0.65
Total Cost (\$/Cow/Month)	\$307.50	\$300.58	\$383.64	\$319.20	\$308.48	\$293.22	\$207.83	\$334.30	\$327.63
Total Cost (\$/cwt)	\$16.76	\$16.95	\$17.92	\$17.05	\$17.71	\$15.67	\$17.99	\$17.73	\$16.33
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.35	17.73	21.41	18.72	17.42	18.71	11.55	18.85	20.06
b. Lbs Milk Sold/milk cow/day	69.70	67.46	79.24	68.53	63.38	72.45	50.03	71.91	75.42
c. Gross Milk Receipts (\$/cwt)	\$18.08	\$18.25	\$18.96	\$17.65	\$19.05	\$17.41	\$17.66	\$18.13	\$18.29
d. Mailbox Price (\$/cwt)	\$17.74	\$17.79	\$18.54	\$17.01	\$18.44	\$16.75	\$17.34	\$17.58	\$17.78
f. Income Over Feed Cost (\$/cwt)	\$6.66	\$6.68	\$6.95	\$5.08	\$7.04	\$7.09	\$4.62	\$6.88	\$6.87
g. Fat Test %	3.70%	3.73%	3.70%	3.64%	3.89%	3.61%	3.37%	3.93%	3.70%
h. SNF Test %	8.92%	8.87%	8.88%	8.99%	9.09%	8.91%	8.76%	8.90%	8.92%
Related Data									
a. Percent Dry Cows	14%	14%	12%	11%	10%	16%	25%	15%	13%
b. Yearly Cull Rate	40%	34%	42%	38%	35%	37%	26%	40%	33%
c. Avg. Value (/Drop Bull Calf)	\$72.34	\$72.17	\$71.74	\$76.72	\$70.08	\$73.01	\$62.79	\$71.00	\$71.67
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$278.43	\$272.62	\$270.00	\$325.10	\$285.00	\$265.00	\$280.00	\$275.00	\$292.78
e. Grain, Mnrls & Splmnts (\$/ton)	\$302.07	\$308.86	\$352.58	\$321.68	\$308.47	\$274.09	\$307.44	\$298.60	\$328.86
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.87	25.94	34.31	29.07	23.95	29.77	14.44	30.41	27.01
g. Milkers (\$/hr with benefits & taxes)	\$14.07	\$13.99	\$15.10	\$10.57	\$12.75	\$12.49	\$13.28	\$12.89	\$14.75
h. Total Labor (\$/hr)	\$14.87	\$14.05	\$16.25	\$11.68	\$12.56	\$12.15	\$13.87	\$12.52	\$14.91
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.22	\$7.06	\$8.78	\$7.74	\$6.87	\$6.44	\$5.57	\$7.18	\$7.86
j. Milk Cow Feed Costs (\$/cwt.)	\$10.35	\$10.46	\$11.07	\$11.29	\$10.84	\$8.89	\$11.13	\$9.98	\$10.42

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2011
Central Valley Holstein 2X Milking Herd Size 501-800

Dairy ID Number	21	22	23	24	25	26	27	28	29
Feed Costs									
a. Dry Roughage	\$46.20	\$45.46	\$37.84	\$57.73	\$72.99	\$52.67	\$46.39	\$42.96	\$59.31
b. Wet Feed & Wet Roughage	\$66.50	\$39.90	\$66.94	\$60.62	\$35.36	\$29.21	\$41.99	\$36.92	\$52.17
c. Concentrates	\$87.18	\$96.81	\$60.13	\$64.46	\$96.07	\$86.96	\$79.54	\$112.08	\$76.92
d. Minerals & Supplements	\$5.21	\$12.61	\$35.14	\$1.84	\$1.91	\$2.58	\$7.10	\$4.12	\$13.74
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$205.09	\$194.78	\$200.05	\$185.06	\$206.32	\$171.43	\$175.02	\$196.08	\$202.14
Total Feed Costs (\$/cwt.)	\$10.35	\$10.57	\$11.16	\$10.90	\$12.66	\$10.79	\$11.74	\$11.01	\$11.34
Total Hired Labor	\$28.87	\$35.21	\$31.63	\$19.48	\$32.35	\$18.15	\$28.32	\$28.51	\$25.69
Total Hired Labor Costs (\$/cwt.)	\$1.46	\$1.91	\$1.76	\$1.15	\$1.99	\$1.14	\$1.90	\$1.60	\$1.44
Total Herd Replacement	\$5.50	\$12.49	\$18.51	\$11.26	\$6.74	\$7.44	\$11.00	\$14.37	\$22.19
Total Replacement Costs (\$/cwt.)	\$0.28	\$0.68	\$1.03	\$0.66	\$0.41	\$0.47	\$0.74	\$0.81	\$1.24
Total Operating Costs	\$56.66	\$56.86	\$55.58	\$37.48	\$50.93	\$44.74	\$48.77	\$52.45	\$52.21
Total Operating Costs (\$/cwt.)	\$2.86	\$3.09	\$3.10	\$2.21	\$3.13	\$2.82	\$3.27	\$2.94	\$2.93
Total Milk Marketing Costs	\$10.31	\$10.93	\$9.30	\$10.04	\$8.46	\$8.86	\$7.71	\$9.36	\$10.41
Total Milk Marketing Costs (\$/cwt.)	\$0.52	\$0.59	\$0.52	\$0.59	\$0.52	\$0.56	\$0.52	\$0.53	\$0.58
Total Cost (\$/Cow/Month)	\$306.43	\$310.27	\$315.08	\$263.32	\$304.79	\$250.61	\$270.83	\$300.77	\$312.63
Total Cost (\$/cwt)	\$15.46	\$16.84	\$17.57	\$15.51	\$18.71	\$15.78	\$18.16	\$16.88	\$17.53
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	19.82	18.42	17.93	16.97	16.29	15.88	14.91	17.82	17.83
b. Lbs Milk Sold/milk cow/day	77.46	69.49	65.69	64.06	63.44	62.63	58.16	66.69	66.35
c. Gross Milk Receipts (\$/cwt)	\$19.15	\$18.37	\$18.91	\$18.01	\$18.72	\$16.93	\$18.37	\$17.95	\$18.25
d. Mailbox Price (\$/cwt)	\$18.69	\$18.06	\$18.52	\$17.72	\$18.13	\$16.51	\$17.85	\$17.38	\$18.00
f. Income Over Feed Cost (\$/cwt)	\$8.34	\$7.49	\$7.37	\$6.81	\$5.47	\$5.72	\$6.12	\$6.38	\$6.67
g. Fat Test %	3.75%	3.85%	3.87%	3.71%	3.83%	3.44%	3.83%	3.66%	3.73%
h. SNF Test %	8.91%	8.84%	8.79%	8.80%	8.73%	8.79%	8.99%	8.88%	8.81%
Related Data									
a. Percent Dry Cows	17%	14%	11%	14%	16%	17%	16%	13%	12%
b. Yearly Cull Rate	33%	36%	39%	29%	27%	26%	34%	30%	44%
c. Avg. Value (/Drop Bull Calf)	\$69.91	\$64.58	\$70.00	\$99.07	\$70.07	\$70.55	\$79.12	\$76.98	\$81.63
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$240.00	\$306.00	\$271.00	\$295.00	\$280.00	\$285.00	\$280.00	\$292.25	\$270.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$299.63	\$304.65	\$345.78	\$371.90	\$309.82	\$271.72	\$280.53	\$280.49	\$263.05
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	22.90	26.08	20.19	13.41	24.33	25.86	23.19	30.78	25.20
g. Milkers (\$/hr with benefits & taxes)	\$21.67	\$15.10	\$10.56	\$18.69	\$17.22	\$14.40	\$12.37	\$11.84	\$16.17
h. Total Labor (\$/hr)	\$17.69	\$14.54	\$12.03	\$18.50	\$16.53	\$14.40	\$12.91	\$12.19	\$14.36
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.55	\$6.87	\$7.17	\$6.49	\$7.57	\$6.28	\$6.23	\$6.91	\$7.35
j. Milk Cow Feed Costs (\$/cwt.)	\$9.75	\$9.88	\$10.91	\$10.13	\$11.93	\$10.04	\$10.71	\$10.36	\$11.08

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2011
Central Valley Holstein 2X Milking Herd Size 801-1500

Dairy ID Number	Averages		30	31	32	33	34	35	36
	CV Holstein 2X Milking	Herd Size 801to 1500							
Feed Costs									
a. Dry Roughage	\$50.55	\$47.82	\$45.78	\$50.12	\$39.81	\$53.80	\$50.35	\$36.27	\$44.61
b. Wet Feed & Wet Roughage	\$42.69	\$47.33	\$45.88	\$54.40	\$56.51	\$38.16	\$31.60	\$62.72	\$53.99
c. Concentrates	\$100.94	\$89.11	\$107.75	\$82.84	\$94.90	\$79.67	\$95.13	\$94.12	\$101.33
d. Minerals & Supplements	\$8.96	\$12.11	\$7.78	\$9.90	\$8.73	\$10.65	\$0.96	\$8.30	\$7.42
e. Pasture	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$203.21	\$196.37	\$207.20	\$197.25	\$199.94	\$182.28	\$178.04	\$201.42	\$207.34
Total Feed Costs (\$/cwt.)	\$11.07	\$10.89	\$9.91	\$10.89	\$9.77	\$12.42	\$11.98	\$10.12	\$11.16
Total Hired Labor	\$27.21	\$28.09	\$37.92	\$25.26	\$37.88	\$13.09	\$32.91	\$45.26	\$27.91
Total Hired Labor Costs (\$/cwt.)	\$1.48	\$1.56	\$1.81	\$1.39	\$1.85	\$0.89	\$2.21	\$2.27	\$1.50
Total Herd Replacement	\$14.92	\$14.92	\$11.04	\$16.78	\$14.14	\$2.63	\$20.05	\$15.38	\$12.90
Total Replacement Costs (\$/cwt.)	\$0.81	\$0.83	\$0.83	\$0.93	\$0.69	\$0.18	\$1.35	\$0.77	\$0.69
Total Operating Costs	\$52.33	\$55.80	\$53.97	\$57.28	\$82.65	\$41.66	\$48.34	\$60.21	\$68.37
Total Operating Costs (\$/cwt.)	\$2.85	\$3.09	\$2.58	\$3.16	\$4.04	\$2.84	\$3.25	\$3.02	\$3.68
Total Milk Marketing Costs	\$9.82	\$9.98	\$12.89	\$9.35	\$11.08	\$8.00	\$7.65	\$20.23	\$9.50
Total Milk Marketing Costs (\$/cwt.)	\$0.54	\$0.55	\$0.62	\$0.52	\$0.54	\$0.55	\$0.52	\$1.02	\$0.51
Total Cost (\$/Cow/Month)	\$307.50	\$305.16	\$323.02	\$305.93	\$345.70	\$247.68	\$286.99	\$342.49	\$326.02
Total Cost (\$/cwt)	\$16.76	\$16.92	\$15.45	\$16.89	\$16.89	\$16.87	\$19.32	\$17.20	\$17.54
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.35	18.03	20.91	18.11	20.47	14.68	14.86	19.91	18.58
b. Lbs Milk Sold/milk cow/day	69.70	69.78	77.98	67.90	74.80	60.32	57.63	75.86	71.02
c. Gross Milk Receipts (\$/cwt)	\$18.08	\$18.18	\$18.40	\$18.87	\$18.64	\$17.70	\$18.64	\$19.33	\$17.30
d. Mailbox Price (\$/cwt)	\$17.74	\$17.84	\$18.01	\$18.35	\$18.44	\$17.45	\$18.17	\$18.69	\$16.75
f. Income Over Feed Cost (\$/cwt)	\$6.66	\$6.95	\$8.10	\$7.46	\$8.68	\$5.04	\$6.19	\$8.57	\$5.59
g. Fat Test %	3.70%	3.73%	3.68%	3.68%	3.78%	3.71%	3.97%	3.82%	3.56%
h. SNF Test %	8.92%	8.92%	8.87%	9.02%	8.96%	8.96%	9.01%	8.85%	8.91%
Related Data									
a. Percent Dry Cows	14%	14%	13%	13%	11%	21%	16%	14%	15%
b. Yearly Cull Rate	40%	39%	34%	37%	34%	24%	43%	49%	40%
c. Avg. Value (/Drop Bull Calf)	\$72.34	\$68.21	\$49.71	\$70.00	\$72.28	\$58.04	\$60.01	\$90.46	\$70.65
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$278.43	\$277.76	\$290.90	\$280.00	\$299.21	\$275.00	\$260.00	\$281.30	\$290.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$302.07	\$296.16	\$301.17	\$287.09	\$301.06	\$301.94	\$276.82	\$312.27	\$294.01
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.87	26.43	28.13	23.47	24.50	24.45	26.62	24.12	27.69
g. Milkers (\$/hr with benefits & taxes)	\$14.07	\$13.41	\$16.25	\$15.29	\$11.79	\$13.15	\$13.05	\$15.58	\$14.25
h. Total Labor (\$/hr)	\$14.87	\$14.19	\$18.02	\$16.44	\$13.64	\$13.04	\$14.13	\$17.09	\$13.91
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.22	\$7.14	\$7.31	\$6.94	\$7.01	\$6.82	\$6.43	\$7.19	\$7.44
j. Milk Cow Feed Costs (\$/cwt.)	\$10.35	\$10.23	\$9.37	\$10.22	\$9.37	\$11.30	\$11.16	\$9.48	\$10.47

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2011
Central Valley Holstein 2X Milking Herd Size 801-1500

Dairy ID Number	37	38	39	40	41	42	43	44	45
Feed Costs									
a. Dry Roughage	\$39.54	\$70.34	\$59.86	\$40.31	\$45.37	\$55.32	\$42.85	\$67.13	\$43.85
b. Wet Feed & Wet Roughage	\$32.86	\$27.33	\$44.09	\$78.18	\$69.98	\$53.20	\$44.57	\$23.48	\$60.27
c. Concentrates	\$64.91	\$119.25	\$69.22	\$69.14	\$94.92	\$85.11	\$81.63	\$99.60	\$57.56
d. Minerals & Supplements	\$1.43	\$0.00	\$12.44	\$24.40	\$13.02	\$6.23	\$0.28	\$18.76	\$42.47
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$138.74	\$216.92	\$185.61	\$212.03	\$223.30	\$199.87	\$169.32	\$208.97	\$204.14
Total Feed Costs (\$/cwt.)	\$11.56	\$12.55	\$11.68	\$9.83	\$11.20	\$9.54	\$10.77	\$11.04	\$11.05
Total Hired Labor	\$18.13	\$34.91	\$17.41	\$30.74	\$35.73	\$37.09	\$19.21	\$28.94	\$24.89
Total Hired Labor Costs (\$/cwt.)	\$1.51	\$2.02	\$1.10	\$1.43	\$1.79	\$1.77	\$1.22	\$1.53	\$1.35
Total Herd Replacement	\$27.58	\$12.01	\$14.63	\$13.18	\$14.10	\$13.97	\$16.24	\$15.49	\$13.43
Total Replacement Costs (\$/cwt.)	\$2.30	\$0.70	\$0.92	\$0.61	\$0.71	\$0.67	\$1.03	\$0.82	\$0.73
Total Operating Costs	\$38.91	\$54.26	\$39.48	\$57.19	\$56.34	\$64.42	\$37.69	\$54.29	\$53.73
Total Operating Costs (\$/cwt.)	\$3.24	\$3.14	\$2.48	\$2.65	\$2.83	\$3.08	\$2.40	\$2.87	\$2.91
Total Milk Marketing Costs	\$6.69	\$8.91	\$8.07	\$12.89	\$10.04	\$10.66	\$8.06	\$9.55	\$10.92
Total Milk Marketing Costs (\$/cwt.)	\$0.56	\$0.52	\$0.51	\$0.60	\$0.50	\$0.51	\$0.51	\$0.50	\$0.59
Total Cost (\$/Cow/Month)	\$230.05	\$327.02	\$265.20	\$326.03	\$339.50	\$326.00	\$250.52	\$317.25	\$307.12
Total Cost (\$/cwt)	\$19.17	\$18.92	\$16.68	\$15.12	\$17.03	\$15.56	\$15.94	\$16.76	\$16.63
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	12.00	17.28	15.90	21.56	19.94	20.95	15.72	18.93	18.47
b. Lbs Milk Sold/milk cow/day	46.26	66.99	59.75	80.04	74.39	76.91	59.79	69.32	69.47
c. Gross Milk Receipts (\$/cwt)	\$18.16	\$17.78	\$18.22	\$18.81	\$17.52	\$17.80	\$16.88	\$18.07	\$18.50
d. Mailbox Price (\$/cwt)	\$17.85	\$17.18	\$17.93	\$18.54	\$17.39	\$17.56	\$16.52	\$17.99	\$18.07
f. Income Over Feed Cost (\$/cwt)	\$6.29	\$4.63	\$6.25	\$8.71	\$6.19	\$8.02	\$5.75	\$6.95	\$7.02
g. Fat Test %	3.97%	3.77%	3.60%	3.88%	3.54%	3.81%	3.17%	3.64%	3.84%
h. SNF Test %	8.80%	8.89%	8.91%	9.00%	8.84%	8.93%	8.99%	8.95%	8.98%
Related Data									
a. Percent Dry Cows	15%	16%	13%	12%	13%	11%	14%	11%	13%
b. Yearly Cull Rate	60%	40%	38%	46%	40%	38%	38%	39%	40%
c. Avg. Value (/Drop Bull Calf)	\$69.50	\$79.83	\$62.29	\$80.00	\$89.70	\$47.91	\$66.33	\$55.93	\$64.70
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$230.00	\$280.00	\$286.73	\$239.34	\$291.08	\$284.34	\$270.00	\$290.00	\$296.60
e. Grain, Mnrls & Splmnts (\$/ton)	\$272.25	\$316.01	\$301.44	\$308.42	\$301.93	\$296.10	\$267.45	\$283.22	\$319.90
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	18.69	28.75	19.67	22.15	25.56	22.28	23.32	30.06	22.94
g. Milkers (\$/hr with benefits & taxes)	\$13.15	\$11.03	\$10.40	\$12.91	\$12.29	\$16.50	\$14.54	\$12.77	\$15.27
h. Total Labor (\$/hr)	\$13.10	\$11.43	\$10.86	\$14.05	\$13.15	\$17.00	\$14.74	\$13.31	\$15.08
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.98	\$7.79	\$6.42	\$7.50	\$7.81	\$7.02	\$6.24	\$7.22	\$7.17
j. Milk Cow Feed Costs (\$/cwt.)	\$10.76	\$11.63	\$10.75	\$9.37	\$10.50	\$9.12	\$10.44	\$10.42	\$10.31

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2011
Central Valley Holstein 2X Milking Herd Size 801-1500

Dairy ID Number	46	47	48	49	50
Feed Costs					
a. Dry Roughage	\$35.42	\$51.20	\$36.56	\$53.43	\$50.65
b. Wet Feed & Wet Roughage	\$60.49	\$35.29	\$59.12	\$30.16	\$41.68
c. Concentrates	\$77.59	\$101.49	\$74.97	\$109.44	\$105.44
d. Minerals & Supplements	\$11.27	\$20.89	\$20.47	\$9.77	\$8.83
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$184.76	\$208.87	\$191.12	\$202.80	\$206.60
Total Feed Costs (\$/cwt.)	\$9.95	\$11.48	\$11.47	\$10.66	\$12.28
Total Hired Labor	\$24.84	\$24.13	\$16.80	\$20.31	\$34.38
Total Hired Labor Costs (\$/cwt.)	\$1.34	\$1.33	\$1.01	\$1.07	\$2.04
Total Herd Replacement	\$17.61	\$13.28	\$11.92	\$13.64	\$17.38
Total Replacement Costs (\$/cwt.)	\$0.95	\$0.73	\$0.72	\$0.72	\$1.03
Total Operating Costs	\$62.47	\$66.13	\$49.25	\$47.38	\$61.40
Total Operating Costs (\$/cwt.)	\$3.36	\$3.63	\$2.96	\$2.49	\$3.65
Total Milk Marketing Costs	\$9.32	\$9.14	\$8.42	\$10.17	\$9.49
Total Milk Marketing Costs (\$/cwt.)	\$0.50	\$0.50	\$0.51	\$0.53	\$0.56
Total Cost (\$/Cow/Month)	\$299.01	\$321.54	\$277.51	\$294.31	\$329.25
Total Cost (\$/cwt)	\$16.09	\$17.67	\$16.65	\$15.47	\$19.57
Milk Production Data					
a. Milk Sold/Total Cow/Month/ (cwt.)	18.58	18.20	16.66	19.02	16.83
b. Lbs Milk Sold/milk cow/day	71.96	71.01	62.95	74.06	61.64
c. Gross Milk Receipts (\$/cwt)	\$18.21	\$17.67	\$17.75	\$18.16	\$19.26
d. Mailbox Price (\$/cwt)	\$18.27	\$17.29	\$17.03	\$17.67	\$19.05
f. Income Over Feed Cost (\$/cwt)	\$8.32	\$5.82	\$5.56	\$7.01	\$6.77
g. Fat Test %	3.94%	3.74%	3.72%	3.54%	3.84%
h. SNF Test %	9.01%	8.75%	8.87%	8.89%	8.95%
Related Data					
a. Percent Dry Cows	16%	16%	14%	16%	11%
b. Yearly Cull Rate	39%	36%	34%	38%	38%
c. Avg. Value (/Drop Bull Calf)	\$52.20	\$77.98	\$74.43	\$73.89	\$67.02
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$275.00	\$290.00	\$300.00	\$290.00	\$280.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$324.33	\$304.10	\$265.98	\$281.71	\$321.79
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	20.48	30.46	26.52	32.39	25.70
g. Milkers (\$/hr with benefits & taxes)	\$15.86	\$12.29	\$11.53	\$10.90	\$17.66
h. Total Labor (\$/hr)	\$16.72	\$12.76	\$11.93	\$12.42	\$17.31
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.70	\$7.57	\$6.80	\$7.26	\$7.24
j. Milk Cow Feed Costs (\$/cwt.)	\$9.30	\$10.66	\$10.80	\$9.80	\$11.74

CDFA - DAIRY MARKETING BRANCH

FEEDBACK - Quarter 4, 2011

Central Valley Holstein 2X Milking Herd Size 1501 Plus

Dairy ID Number	Averages		51	52	53	54	55	56	57
	CV Holstein 2X Milking	Herd Size 1501plus							
Feed Costs									
a. Dry Roughage	\$50.55	\$51.73	\$65.52	\$50.84	\$50.39	\$34.88	\$36.76	\$46.43	\$36.38
b. Wet Feed & Wet Roughage	\$42.69	\$40.15	\$27.07	\$68.00	\$44.41	\$48.31	\$72.80	\$38.57	\$44.61
c. Concentrates	\$100.94	\$107.47	\$120.50	\$81.43	\$97.55	\$99.40	\$101.11	\$112.12	\$116.56
d. Minerals & Supplements	\$8.96	\$7.98	\$10.37	\$4.34	\$10.72	\$25.84	\$5.54	\$5.42	\$0.66
e. Pasture	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$203.21	\$207.34	\$223.45	\$204.61	\$203.07	\$208.44	\$216.21	\$202.56	\$198.20
Total Feed Costs (\$/cwt.)	\$11.07	\$11.07	\$10.72	\$10.81	\$10.91	\$10.69	\$11.35	\$10.09	\$12.56
Total Hired Labor	\$27.21	\$26.53	\$17.94	\$24.25	\$30.97	\$41.73	\$18.51	\$36.36	\$18.01
Total Hired Labor Costs (\$/cwt.)	\$1.48	\$1.42	\$0.86	\$1.28	\$1.66	\$2.14	\$0.97	\$1.81	\$1.14
Total Herd Replacement	\$14.92	\$15.77	\$6.24	\$18.75	\$10.73	\$12.09	\$8.13	\$14.59	\$17.66
Total Replacement Costs (\$/cwt.)	\$0.81	\$0.84	\$0.30	\$0.99	\$0.58	\$0.62	\$0.43	\$0.73	\$1.12
Total Operating Costs	\$52.33	\$51.09	\$74.54	\$52.04	\$53.29	\$62.46	\$58.28	\$51.86	\$24.57
Total Operating Costs (\$/cwt.)	\$2.85	\$2.73	\$3.58	\$2.75	\$2.86	\$3.20	\$3.06	\$2.58	\$1.56
Total Milk Marketing Costs	\$9.82	\$9.66	\$10.45	\$10.91	\$9.45	\$11.86	\$9.61	\$11.63	\$8.06
Total Milk Marketing Costs (\$/cwt.)	\$0.54	\$0.52	\$0.50	\$0.58	\$0.51	\$0.61	\$0.50	\$0.58	\$0.51
Total Cost (\$/Cow/Month)	\$307.50	\$310.39	\$332.63	\$310.56	\$307.51	\$336.59	\$310.74	\$316.98	\$266.50
Total Cost (\$/cwt)	\$16.76	\$16.57	\$15.96	\$16.40	\$16.53	\$17.26	\$16.31	\$15.78	\$16.88
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.35	18.74	20.84	18.93	18.61	19.50	19.05	20.08	15.78
b. Lbs Milk Sold/milk cow/day	69.70	71.09	79.55	68.86	71.21	73.70	76.78	78.16	61.12
c. Gross Milk Receipts (\$/cwt)	\$18.08	\$17.96	\$18.22	\$17.20	\$17.70	\$19.39	\$17.20	\$17.50	\$18.16
d. Mailbox Price (\$/cwt)	\$17.74	\$17.64	\$17.79	\$16.83	\$17.20	\$19.13	\$16.53	\$17.20	\$17.58
f. Income Over Feed Cost (\$/cwt)	\$6.66	\$6.58	\$7.07	\$6.02	\$6.28	\$8.44	\$5.19	\$7.12	\$5.02
g. Fat Test %	3.70%	3.68%	3.86%	3.28%	3.73%	3.79%	3.57%	3.29%	3.70%
h. SNF Test %	8.92%	8.92%	8.93%	8.64%	8.90%	8.97%	8.73%	8.97%	8.92%
Related Data									
a. Percent Dry Cows	14%	14%	15%	10%	15%	14%	19%	16%	16%
b. Yearly Cull Rate	40%	42%	35%	37%	29%	42%	44%	38%	35%
c. Avg. Value (/Drop Bull Calf)	\$72.34	\$73.50	\$74.73	\$70.00	\$74.56	\$69.97	\$78.62	\$58.76	\$75.54
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$278.43	\$275.24	\$300.00	\$248.85	\$287.16	\$258.21	\$275.00	\$281.23	\$285.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$302.07	\$307.45	\$300.19	\$434.19	\$308.55	\$290.06	\$308.63	\$290.85	\$315.87
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.87	29.15	32.47	13.95	26.03	32.37	27.01	30.07	28.08
g. Milkers (\$/hr with benefits & taxes)	\$14.07	\$14.46	\$14.94	\$12.10	\$15.34	\$14.85	\$12.56	\$17.81	\$15.67
h. Total Labor (\$/hr)	\$14.87	\$15.39	\$14.81	\$11.94	\$16.62	\$15.27	\$13.63	\$18.28	\$15.38
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.22	\$7.33	\$7.89	\$7.17	\$7.19	\$7.37	\$7.91	\$7.40	\$7.08
j. Milk Cow Feed Costs (\$/cwt.)	\$10.35	\$10.31	\$9.92	\$10.41	\$10.10	\$10.00	\$10.30	\$9.47	\$11.59

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2011
Central Valley Holstein 2X Milking Herd Size 1501 Plus

Dairy ID Number	58	59	60	61	62	63	64	65	66
Feed Costs									
a. Dry Roughage	\$42.58	\$57.78	\$44.30	\$55.49	\$58.20	\$69.47	\$31.12	\$60.44	\$55.00
b. Wet Feed & Wet Roughage	\$43.57	\$31.19	\$62.57	\$37.06	\$42.16	\$44.39	\$54.34	\$21.83	\$42.84
c. Concentrates	\$102.93	\$100.56	\$113.33	\$124.69	\$123.27	\$102.73	\$99.63	\$99.23	\$97.23
d. Minerals & Supplements	\$0.32	\$13.68	\$1.93	\$12.45	\$0.64	\$9.75	\$7.55	\$18.25	\$10.94
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$189.41	\$203.21	\$222.12	\$229.69	\$224.27	\$226.33	\$192.63	\$199.76	\$206.01
Total Feed Costs (\$/cwt.)	\$11.84	\$10.97	\$10.68	\$10.66	\$11.90	\$11.31	\$10.85	\$11.42	\$10.92
Total Hired Labor	\$14.90	\$23.13	\$24.85	\$31.35	\$36.31	\$33.92	\$30.49	\$21.33	\$29.72
Total Hired Labor Costs (\$/cwt.)	\$0.93	\$1.25	\$1.20	\$1.46	\$1.93	\$1.70	\$1.72	\$1.22	\$1.57
Total Herd Replacement	\$22.20	\$21.40	\$13.18	\$17.81	\$13.46	\$15.23	\$12.77	\$18.44	\$16.67
Total Replacement Costs (\$/cwt.)	\$1.39	\$1.15	\$0.63	\$0.83	\$0.71	\$0.76	\$0.72	\$1.05	\$0.88
Total Operating Costs	\$39.85	\$70.34	\$57.65	\$67.87	\$63.36	\$64.75	\$50.87	\$49.62	\$53.57
Total Operating Costs (\$/cwt.)	\$2.49	\$3.80	\$2.77	\$3.15	\$3.36	\$3.24	\$2.86	\$2.84	\$2.84
Total Milk Marketing Costs	\$8.01	\$9.27	\$10.40	\$10.76	\$9.50	\$10.05	\$9.09	\$8.86	\$9.55
Total Milk Marketing Costs (\$/cwt.)	\$0.50	\$0.50	\$0.50	\$0.50	\$0.50	\$0.50	\$0.51	\$0.51	\$0.51
Total Cost (\$/Cow/Month)	\$274.37	\$327.35	\$328.21	\$357.47	\$346.90	\$350.28	\$295.85	\$298.01	\$315.53
Total Cost (\$/cwt)	\$17.15	\$17.67	\$15.78	\$16.60	\$18.41	\$17.51	\$16.66	\$17.04	\$16.72
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	16.00	18.53	20.80	21.54	18.84	20.01	17.75	17.49	18.87
b. Lbs Milk Sold/milk cow/day	59.69	70.18	77.59	80.23	71.85	73.88	66.32	65.26	71.41
c. Gross Milk Receipts (\$/cwt)	\$17.47	\$17.85	\$17.89	\$17.83	\$18.26	\$18.66	\$18.14	\$18.20	\$17.50
d. Mailbox Price (\$/cwt)	\$17.26	\$17.84	\$17.24	\$17.14	\$18.19	\$18.31	\$17.62	\$17.70	\$17.05
f. Income Over Feed Cost (\$/cwt)	\$5.42	\$6.87	\$6.56	\$6.48	\$6.29	\$7.00	\$6.77	\$6.28	\$6.14
g. Fat Test %	3.61%	3.72%	3.73%	3.69%	3.54%	3.80%	3.70%	3.93%	3.64%
h. SNF Test %	8.92%	8.97%	8.89%	8.93%	8.78%	8.91%	8.94%	9.05%	8.94%
Related Data									
a. Percent Dry Cows	13%	14%	13%	12%	14%	12%	13%	13%	14%
b. Yearly Cull Rate	41%	40%	53%	45%	37%	38%	36%	42%	47%
c. Avg. Value (/Drop Bull Calf)	\$68.32	\$67.41	\$66.06	\$75.41	\$73.71	\$77.42	\$59.64	\$76.40	\$81.73
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$285.00	\$269.34	\$275.00	\$295.86	\$255.00	\$295.00	\$285.00	\$285.00	\$300.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$283.07	\$269.71	\$328.99	\$304.06	\$353.24	\$325.19	\$294.48	\$287.31	\$283.08
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.84	31.39	25.35	32.91	26.12	25.13	26.50	30.01	28.02
g. Milkers (\$/hr with benefits & taxes)	\$9.99	\$11.56	\$12.99	\$10.44	\$21.18	\$17.42	\$19.19	\$12.27	\$12.86
h. Total Labor (\$/hr)	\$10.64	\$13.32	\$14.75	\$12.12	\$20.73	\$18.32	\$19.53	\$12.29	\$13.69
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.58	\$7.11	\$7.82	\$8.04	\$7.96	\$8.00	\$6.74	\$6.89	\$7.24
j. Milk Cow Feed Costs (\$/cwt.)	\$11.02	\$10.13	\$10.08	\$10.03	\$11.08	\$10.83	\$10.16	\$10.55	\$10.13

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2011
Central Valley Holstein 2X Milking Herd Size 1501 Plus

Dairy ID Number	67	68	69	70	71
Feed Costs					
a. Dry Roughage	\$62.17	\$54.77	\$48.01	\$59.66	\$53.08
b. Wet Feed & Wet Roughage	\$39.55	\$24.77	\$43.48	\$26.03	\$33.20
c. Concentrates	\$85.69	\$114.65	\$96.48	\$87.95	\$135.24
d. Minerals & Supplements	\$6.29	\$6.84	\$23.40	\$5.01	\$1.47
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$193.68	\$201.03	\$211.37	\$178.66	\$222.99
Total Feed Costs (\$/cwt.)	\$11.11	\$9.60	\$11.26	\$11.18	\$11.64
Total Hired Labor	\$20.19	\$31.03	\$24.83	\$20.81	\$27.04
Total Hired Labor Costs (\$/cwt.)	\$1.16	\$1.48	\$1.32	\$1.30	\$1.41
Total Herd Replacement	\$19.66	\$24.70	\$15.20	\$13.90	\$13.44
Total Replacement Costs (\$/cwt.)	\$1.13	\$1.18	\$0.81	\$0.87	\$0.70
Total Operating Costs	\$39.62	\$64.92	\$49.16	\$32.96	\$41.41
Total Operating Costs (\$/cwt.)	\$2.27	\$3.10	\$2.62	\$2.06	\$2.16
Total Milk Marketing Costs	\$8.86	\$9.50	\$10.26	\$8.72	\$9.61
Total Milk Marketing Costs (\$/cwt.)	\$0.51	\$0.45	\$0.55	\$0.55	\$0.50
Total Cost (\$/Cow/Month)	\$282.01	\$331.19	\$310.83	\$255.05	\$314.50
Total Cost (\$/cwt)	\$16.18	\$15.81	\$16.56	\$15.95	\$16.42
Milk Production Data					
a. Milk Sold/Total Cow/Month/ (cwt.)	17.43	20.95	18.77	15.99	19.16
b. Lbs Milk Sold/milk cow/day	64.80	76.13	72.92	62.30	74.35
c. Gross Milk Receipts (\$/cwt)	\$18.39	\$17.70	\$17.43	\$17.89	\$18.39
d. Mailbox Price (\$/cwt)	\$17.95	\$17.56	\$17.38	\$17.59	\$18.31
f. Income Over Feed Cost (\$/cwt)	\$6.84	\$7.96	\$6.12	\$6.41	\$6.67
g. Fat Test %	3.83%	3.65%	3.43%	3.87%	3.78%
h. SNF Test %	8.98%	8.82%	8.91%	8.92%	9.07%
Related Data					
a. Percent Dry Cows	12%	10%	16%	16%	16%
b. Yearly Cull Rate	40%	51%	39%	33%	41%
c. Avg. Value (/Drop Bull Calf)	\$78.71	\$70.64	\$74.85	\$75.88	\$78.88
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$292.32	\$290.00	\$290.00	\$263.12	\$265.71
e. Grain, Mnrls & Splmnts (\$/ton)	\$280.91	\$287.13	\$311.93	\$281.26	\$291.36
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	24.21	29.89	29.06	25.22	36.42
g. Milkers (\$/hr with benefits & taxes)	\$14.24	\$12.92	\$18.54	\$14.88	\$13.84
h. Total Labor (\$/hr)	\$14.33	\$13.76	\$17.67	\$15.59	\$17.13
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.86	\$7.04	\$7.64	\$6.32	\$7.94
j. Milk Cow Feed Costs (\$/cwt.)	\$10.58	\$9.25	\$10.47	\$10.14	\$10.68