

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2011**  
**Central Valley Holstein 2x Milking 1 to 500**

Dairy ID Number	Averages		1	2	3	4	5	6	7
	CV Holsteins 2X Milking	Herd Size 1 to 500							
<b>Feed Costs</b>									
a. Dry Roughage	\$50.16	\$45.76	\$73.81	\$22.27	\$65.98	\$61.43	\$22.84	\$54.20	\$28.26
b. Wet Feed & Wet Roughage	\$36.92	\$31.49	\$4.86	\$0.00	\$18.96	\$21.70	\$30.57	\$21.64	\$36.97
c. Concentrates	\$100.79	\$88.14	\$62.84	\$80.81	\$65.07	\$59.73	\$70.97	\$130.49	\$121.93
d. Minerals & Supplements	\$8.38	\$4.27	\$0.00	\$0.00	\$0.00	\$4.15	\$11.76	\$0.00	\$5.37
e. Pasture	\$0.09	\$2.07	\$12.50	\$32.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$196.35	\$171.73	\$154.00	\$135.97	\$150.00	\$147.01	\$136.14	\$206.34	\$192.53
<b>Total Feed Costs (\$/cwt.)</b>	\$10.67	\$10.62	\$10.18	\$8.33	\$14.14	\$11.36	\$13.73	\$10.31	\$10.35
<b>Total Hired Labor</b>	\$27.05	\$32.08	\$60.61	\$28.19	\$31.77	\$40.93	\$17.26	\$23.00	\$52.84
<b>Total Hired Labor Costs (\$/cwt.)</b>	\$1.47	\$1.98	\$4.00	\$1.73	\$3.00	\$3.16	\$1.74	\$1.15	\$2.84
<b>Total Herd Replacement</b>	\$15.70	\$11.97	\$6.55	\$17.90	\$11.28	\$12.80	\$6.27	\$11.24	\$11.57
<b>Total Replacement Costs (\$/cwt.)</b>	\$0.85	\$0.74	\$0.43	\$1.10	\$1.06	\$0.99	\$0.63	\$0.56	\$0.62
<b>Total Operating Costs</b>	\$51.97	\$48.92	\$74.27	\$30.33	\$51.94	\$40.19	\$28.01	\$74.31	\$41.73
<b>Total Operating Costs (\$/cwt.)</b>	\$2.83	\$3.02	\$4.91	\$1.86	\$4.90	\$3.11	\$2.82	\$3.71	\$2.24
<b>Total Milk Marketing Costs</b>	\$9.92	\$10.85	\$11.96	\$14.40	\$8.91	\$10.14	\$7.90	\$10.92	\$22.76
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.54	\$0.67	\$0.79	\$0.88	\$0.84	\$0.78	\$0.80	\$0.55	\$1.22
<b>Total Cost (\$/Cow/Month)</b>	\$300.98	\$275.56	\$307.39	\$226.79	\$253.90	\$251.08	\$195.58	\$325.81	\$321.43
<b>Total Cost (\$/cwt)</b>	\$16.36	\$17.04	\$20.31	\$13.89	\$23.94	\$19.40	\$19.72	\$16.28	\$17.28
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.39	16.17	15.13	16.33	10.60	12.94	9.92	20.02	18.60
b. Lbs Milk Sold/milk cow/day	69.91	61.89	55.83	61.36	49.87	46.36	39.65	76.96	71.12
c. Gross Milk Receipts (\$/cwt)	\$19.82	\$19.87	\$20.27	\$19.76	\$19.85	\$19.86	\$19.81	\$20.34	\$19.77
d. Mailbox Price (\$/cwt)	\$19.34	\$19.35	\$19.97	\$19.05	\$19.22	\$19.32	\$19.15	\$19.96	\$18.51
f. Income Over Feed Cost (\$/cwt)	\$8.66	\$8.74	\$9.79	\$10.73	\$5.07	\$7.96	\$5.43	\$9.66	\$8.16
g. Fat Test %	3.56%	3.58%	3.79%	3.55%	3.46%	3.61%	3.24%	3.41%	3.65%
h. SNF Test %	8.78%	8.79%	9.10%	8.76%	8.49%	8.59%	8.50%	8.84%	8.83%
<b>Related Data</b>									
a. Percent Dry Cows	14%	15%	12%	13%	31%	9%	18%	15%	15%
b. Yearly Cull Rate	40%	35%	31%	38%	36%	30%	33%	33%	29%
c. Avg. Value (/Drop Bull Calf)	\$56.16	\$52.27	\$80.00	\$52.35	\$55.00	\$50.00	\$38.83	\$55.00	\$30.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$273.44	\$274.66	\$291.60	\$204.00	\$240.00	\$260.00	\$200.98	\$280.00	\$280.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$303.19	\$296.09	\$232.11	\$337.34	\$331.83	\$224.21	\$329.83	\$334.55	\$331.37
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.66	23.57	20.00	18.02	18.00	20.40	20.08	30.00	28.21
g. Milkers (\$/hr with benefits & taxes)	\$13.58	\$12.97	\$10.22	\$14.78	\$12.89	\$15.91	\$12.86	\$13.91	\$15.94
h. Total Labor (\$/hr)	\$14.32	\$13.38	\$14.05	\$13.48	\$13.28	\$14.38	\$12.86	\$12.48	\$16.56
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.98	\$6.17	\$5.14	\$4.94	\$6.56	\$5.11	\$5.04	\$7.51	\$6.88
j. Milk Cow Feed Costs (\$/cwt.)	\$9.99	\$9.97	\$9.20	\$8.04	\$13.15	\$11.03	\$12.70	\$9.75	\$9.67

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2011**  
**Central Valley Holstein 2x Milking 1 to 500**

Dairy ID Number	8	9	10	11	12	13	14
<b>Feed Costs</b>							
a. Dry Roughage	\$7.82	\$52.26	\$53.79	\$38.44	\$53.39	\$48.09	\$53.04
b. Wet Feed & Wet Roughage	\$60.00	\$34.31	\$41.21	\$32.02	\$44.63	\$22.81	\$36.68
c. Concentrates	\$19.62	\$104.39	\$96.30	\$88.12	\$90.74	\$102.78	\$95.91
d. Minerals & Supplements	\$0.00	\$8.33	\$0.47	\$16.75	\$9.22	\$0.44	\$0.61
e. Pasture	\$6.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$94.14	\$199.28	\$191.76	\$175.33	\$197.98	\$174.13	\$186.23
<b>Total Feed Costs (\$/cwt.)</b>	\$6.79	\$10.08	\$12.07	\$10.60	\$9.36	\$11.92	\$11.56
<b>Total Hired Labor</b>	\$26.41	\$30.18	\$14.14	\$36.59	\$28.54	\$29.06	\$33.35
<b>Total Hired Labor Costs (\$/cwt.)</b>	\$1.91	\$1.53	\$0.89	\$2.21	\$1.35	\$1.99	\$2.07
<b>Total Herd Replacement</b>	\$5.89	\$23.06	\$10.26	\$18.10	\$13.44	\$9.59	\$10.97
<b>Total Replacement Costs (\$/cwt.)</b>	\$0.43	\$1.17	\$0.65	\$1.09	\$0.64	\$0.66	\$0.68
<b>Total Operating Costs</b>	\$66.10	\$58.88	\$31.12	\$44.96	\$65.75	\$30.21	\$43.01
<b>Total Operating Costs (\$/cwt.)</b>	\$4.77	\$2.98	\$1.96	\$2.72	\$3.11	\$2.07	\$2.67
<b>Total Milk Marketing Costs</b>	\$9.78	\$10.48	\$8.35	\$9.84	\$13.03	\$8.86	\$8.27
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.71	\$0.53	\$0.53	\$0.59	\$0.62	\$0.61	\$0.51
<b>Total Cost (\$/Cow/Month)</b>	\$202.33	\$321.87	\$255.64	\$284.82	\$318.74	\$251.86	\$281.83
<b>Total Cost (\$/cwt)</b>	\$14.60	\$16.28	\$16.09	\$17.21	\$15.07	\$17.24	\$17.50
<b>Milk Production Data</b>							
a. Milk Sold/Total Cow/Month/ (cwt.)	13.85	19.77	15.89	16.55	21.15	14.61	16.11
b. Lbs Milk Sold/milk cow/day	55.84	73.60	61.37	61.84	77.42	56.19	61.11
c. Gross Milk Receipts (\$/cwt)	\$19.02	\$19.80	\$19.83	\$20.97	\$20.38	\$19.96	\$19.31
d. Mailbox Price (\$/cwt)	\$18.38	\$19.20	\$19.48	\$20.42	\$20.08	\$19.36	\$19.08
f. Income Over Feed Cost (\$/cwt)	\$11.59	\$9.12	\$7.41	\$9.83	\$10.72	\$7.44	\$7.52
g. Fat Test %	3.51%	3.73%	3.43%	3.68%	3.64%	3.66%	3.44%
h. SNF Test %	8.63%	8.85%	8.81%	8.75%	8.96%	8.70%	8.75%
<b>Related Data</b>							
a. Percent Dry Cows	19%	12%	16%	13%	11%	15%	14%
b. Yearly Cull Rate	24%	56%	30%	34%	48%	27%	32%
c. Avg. Value (/Drop Bull Calf)	\$50.00	\$33.90	\$49.26	\$50.00	\$62.00	\$60.00	\$48.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$0.00	\$296.76	\$280.00	\$279.41	\$281.88	\$280.00	\$285.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$284.80	\$263.91	\$312.29	\$312.06	\$297.76	\$282.55	\$319.25
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	5.55	31.43	23.92	24.77	24.20	28.03	22.43
g. Milkers (\$/hr with benefits & taxes)	\$11.69	\$10.12	\$14.14	\$11.67	\$18.52	\$11.30	\$11.72
h. Total Labor (\$/hr)	\$11.72	\$9.59	\$14.14	\$13.93	\$19.59	\$11.52	\$11.79
i. Milk Cow Feed Costs (\$/Cow/Day)	\$3.14	\$7.02	\$6.91	\$6.23	\$6.96	\$6.34	\$6.61
j. Milk Cow Feed Costs (\$/cwt.)	\$5.63	\$9.53	\$11.25	\$10.08	\$8.99	\$11.29	\$10.82

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2011**  
**Central Valley Holstein 2X Milking Herd Size 501-800**

Dairy ID Number	Averages		15	16	17	18	19	20	21
	CV Holstein 2X Milking	Herd Size 501to 800							
<b>Feed Costs</b>									
a. Dry Roughage	\$50.16	\$47.12	\$58.19	\$64.85	\$50.84	\$28.20	\$39.08	\$34.71	\$30.78
b. Wet Feed & Wet Roughage	\$36.92	\$37.85	\$24.07	\$20.03	\$31.81	\$45.15	\$45.05	\$31.59	\$48.41
c. Concentrates	\$100.79	\$97.23	\$150.31	\$138.10	\$98.91	\$103.40	\$60.18	\$117.32	\$115.01
d. Minerals & Supplements	\$8.38	\$9.74	\$18.66	\$6.57	\$1.86	\$7.65	\$0.89	\$13.60	\$1.39
e. Pasture	\$0.09	\$0.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$196.35	\$191.99	\$251.24	\$229.55	\$183.43	\$184.40	\$145.20	\$197.23	\$195.59
<b>Total Feed Costs (\$/cwt.)</b>	\$10.67	\$10.57	\$11.61	\$12.29	\$10.28	\$9.49	\$12.26	\$10.39	\$10.10
<b>Total Hired Labor</b>	\$27.05	\$28.96	\$50.74	\$26.70	\$33.36	\$35.82	\$18.32	\$29.49	\$29.38
<b>Total Hired Labor Costs (\$/cwt.)</b>	\$1.47	\$1.59	\$2.34	\$1.43	\$1.87	\$1.84	\$1.55	\$1.55	\$1.52
<b>Total Herd Replacement</b>	\$15.70	\$12.84	\$10.94	\$13.43	\$13.13	\$14.01	\$11.64	\$11.49	\$10.31
<b>Total Replacement Costs (\$/cwt.)</b>	\$0.85	\$0.71	\$0.51	\$0.72	\$0.74	\$0.72	\$0.98	\$0.61	\$0.53
<b>Total Operating Costs</b>	\$51.97	\$53.43	\$70.03	\$46.96	\$61.55	\$70.30	\$28.61	\$64.21	\$62.88
<b>Total Operating Costs (\$/cwt.)</b>	\$2.83	\$2.94	\$3.24	\$2.51	\$3.45	\$3.62	\$2.42	\$3.38	\$3.25
<b>Total Milk Marketing Costs</b>	\$9.92	\$10.34	\$11.50	\$12.17	\$9.24	\$15.32	\$6.20	\$9.99	\$12.75
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.54	\$0.57	\$0.53	\$0.65	\$0.52	\$0.79	\$0.52	\$0.53	\$0.66
<b>Total Cost (\$/Cow/Month)</b>	\$300.98	\$297.56	\$394.44	\$328.81	\$300.71	\$319.84	\$209.98	\$312.42	\$310.92
<b>Total Cost (\$/cwt)</b>	\$16.36	\$16.39	\$18.22	\$17.61	\$16.85	\$16.46	\$17.73	\$16.46	\$16.06
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.39	18.16	21.65	18.67	17.85	19.44	11.85	18.98	19.37
b. Lbs Milk Sold/milk cow/day	69.91	68.74	80.16	68.55	66.06	74.18	48.99	74.91	72.60
c. Gross Milk Receipts (\$/cwt)	\$19.82	\$19.81	\$20.65	\$19.64	\$20.50	\$18.97	\$19.39	\$19.78	\$20.13
d. Mailbox Price (\$/cwt)	\$19.34	\$19.23	\$20.21	\$18.95	\$18.95	\$18.00	\$18.97	\$19.26	\$19.61
f. Income Over Feed Cost (\$/cwt)	\$8.66	\$8.66	\$8.61	\$6.66	\$8.67	\$8.51	\$6.71	\$8.87	\$9.51
g. Fat Test %	3.56%	3.56%	3.52%	3.65%	3.63%	3.39%	3.36%	3.68%	3.63%
h. SNF Test %	8.78%	8.73%	8.80%	8.80%	8.89%	8.80%	8.51%	8.83%	8.72%
<b>Related Data</b>									
a. Percent Dry Cows	14%	14%	12%	11%	12%	15%	21%	17%	13%
b. Yearly Cull Rate	40%	34%	40%	39%	30%	37%	27%	38%	31%
c. Avg. Value (/Drop Bull Calf)	\$56.16	\$55.33	\$60.00	\$51.83	\$60.00	\$60.00	\$41.29	\$60.00	\$60.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$273.44	\$262.07	\$270.00	\$300.15	\$220.00	\$265.00	\$280.00	\$250.00	\$287.44
e. Grain, Mnrls & Splmnts (\$/ton)	\$303.19	\$306.80	\$364.79	\$339.77	\$290.95	\$292.26	\$310.80	\$332.42	\$302.71
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.66	26.61	33.72	29.93	25.13	27.90	16.19	28.53	28.16
g. Milkers (\$/hr with benefits & taxes)	\$13.58	\$14.24	\$16.27	\$10.58	\$12.47	\$11.25	\$13.63	\$12.73	\$14.71
h. Total Labor (\$/hr)	\$14.32	\$14.16	\$17.28	\$11.68	\$12.33	\$11.27	\$14.12	\$12.08	\$14.91
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.98	\$6.88	\$8.91	\$7.95	\$6.39	\$6.53	\$5.41	\$7.14	\$7.03
j. Milk Cow Feed Costs (\$/cwt.)	\$9.99	\$10.01	\$11.12	\$11.60	\$9.68	\$8.80	\$11.05	\$9.53	\$9.68

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2011**  
**Central Valley Holstein 2X Milking Herd Size 501-800**

Dairy ID Number	22	23	24	25	26	27	28	29	30
<b>Feed Costs</b>									
a. Dry Roughage	\$45.19	\$51.65	\$51.32	\$30.63	\$70.54	\$51.70	\$50.34	\$39.66	\$57.64
b. Wet Feed & Wet Roughage	\$49.45	\$33.04	\$52.70	\$69.14	\$30.05	\$32.04	\$24.90	\$35.68	\$37.61
c. Concentrates	\$93.76	\$111.23	\$67.03	\$56.86	\$94.05	\$89.04	\$80.07	\$116.03	\$77.88
d. Minerals & Supplements	\$6.09	\$11.22	\$0.55	\$36.25	\$1.92	\$7.11	\$8.41	\$5.30	\$12.16
e. Pasture	\$0.00	\$0.00	\$0.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$194.48	\$207.15	\$172.15	\$192.88	\$196.56	\$179.89	\$163.72	\$196.67	\$185.30
<b>Total Feed Costs (\$/cwt.)</b>	\$9.80	\$10.56	\$9.89	\$9.61	\$11.14	\$11.89	\$11.78	\$10.98	\$9.30
<b>Total Hired Labor</b>	\$28.87	\$31.37	\$20.62	\$26.24	\$34.85	\$27.16	\$16.85	\$29.95	\$23.14
<b>Total Hired Labor Costs (\$/cwt.)</b>	\$1.46	\$1.60	\$1.18	\$1.31	\$1.97	\$1.79	\$1.21	\$1.67	\$1.16
<b>Total Herd Replacement</b>	\$11.42	\$11.36	\$12.60	\$18.03	\$10.24	\$11.44	\$6.43	\$13.02	\$22.06
<b>Total Replacement Costs (\$/cwt.)</b>	\$0.58	\$0.58	\$0.72	\$0.90	\$0.58	\$0.76	\$0.46	\$0.73	\$1.11
<b>Total Operating Costs</b>	\$52.42	\$55.66	\$40.01	\$60.91	\$51.86	\$45.15	\$52.72	\$47.74	\$49.74
<b>Total Operating Costs (\$/cwt.)</b>	\$2.64	\$2.84	\$2.30	\$3.04	\$2.94	\$2.98	\$3.79	\$2.66	\$2.50
<b>Total Milk Marketing Costs</b>	\$10.52	\$11.69	\$10.31	\$10.55	\$9.31	\$7.97	\$7.82	\$9.47	\$11.56
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.53	\$0.60	\$0.59	\$0.53	\$0.53	\$0.53	\$0.56	\$0.53	\$0.58
<b>Total Cost (\$/Cow/Month)</b>	\$297.72	\$317.23	\$255.69	\$308.61	\$302.81	\$271.60	\$247.54	\$296.85	\$291.79
<b>Total Cost (\$/cwt)</b>	\$15.00	\$16.17	\$14.69	\$15.38	\$17.16	\$17.95	\$17.82	\$16.57	\$14.64
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt.)	19.84	19.62	17.41	20.06	17.65	15.13	13.89	17.91	19.93
b. Lbs Milk Sold/milk cow/day	73.62	73.41	64.79	75.03	68.65	58.19	56.66	67.08	71.36
c. Gross Milk Receipts (\$/cwt)	\$21.07	\$19.99	\$19.91	\$20.18	\$20.11	\$20.02	\$18.40	\$19.93	\$19.47
d. Mailbox Price (\$/cwt)	\$20.62	\$19.58	\$19.53	\$19.66	\$19.54	\$19.49	\$17.88	\$19.36	\$18.99
f. Income Over Feed Cost (\$/cwt)	\$10.82	\$9.02	\$9.64	\$10.04	\$8.40	\$7.60	\$6.10	\$8.38	\$9.70
g. Fat Test %	3.66%	3.61%	3.62%	3.54%	3.52%	3.63%	3.31%	3.56%	3.41%
h. SNF Test %	8.76%	8.76%	8.71%	8.69%	8.64%	8.82%	8.50%	8.68%	8.65%
<b>Related Data</b>									
a. Percent Dry Cows	12%	13%	12%	13%	16%	15%	20%	13%	9%
b. Yearly Cull Rate	35%	36%	30%	38%	30%	32%	25%	32%	42%
c. Avg. Value (/Drop Bull Calf)	\$60.00	\$55.00	\$60.00	\$58.80	\$55.93	\$58.16	\$53.85	\$46.53	\$50.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$240.00	\$298.48	\$295.00	\$220.00	\$265.00	\$280.00	\$285.00	\$292.25	\$270.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$305.57	\$302.64	\$298.73	\$339.54	\$298.19	\$299.61	\$286.06	\$295.20	\$223.86
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	24.24	29.29	16.50	20.51	24.74	23.80	25.07	30.40	28.49
g. Milkers (\$/hr with benefits & taxes)	\$21.20	\$17.73	\$18.60	\$11.94	\$17.38	\$12.32	\$17.09	\$12.18	\$15.53
h. Total Labor (\$/hr)	\$17.25	\$14.65	\$18.44	\$12.94	\$16.46	\$12.87	\$17.09	\$12.55	\$13.88
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.22	\$7.28	\$5.97	\$7.03	\$7.18	\$6.36	\$6.20	\$6.98	\$6.51
j. Milk Cow Feed Costs (\$/cwt.)	\$9.80	\$9.91	\$9.21	\$9.37	\$10.46	\$10.94	\$10.94	\$10.40	\$9.12

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2011**  
**Central Valley Holstein 2X Milking Herd Size 801-1500**

Dairy ID Number	Averages		31	32	33	34	35	36	37
	CV Holstein 2X Milking	Herd Size 801to 1500							
<b>Feed Costs</b>									
a. Dry Roughage	\$50.16	\$48.63	\$66.00	\$51.81	\$41.95	\$55.82	\$38.46	\$47.27	\$43.51
b. Wet Feed & Wet Roughage	\$36.92	\$43.03	\$37.42	\$49.17	\$51.83	\$36.67	\$39.35	\$51.16	\$57.69
c. Concentrates	\$100.79	\$92.59	\$104.64	\$103.02	\$91.59	\$73.58	\$101.09	\$96.95	\$93.47
d. Minerals & Supplements	\$8.38	\$10.81	\$9.97	\$8.34	\$6.89	\$7.59	\$0.56	\$11.52	\$8.43
e. Pasture	\$0.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$196.35	\$195.07	\$218.02	\$212.33	\$192.26	\$173.65	\$179.45	\$206.89	\$203.11
<b>Total Feed Costs (\$/cwt.)</b>	\$10.67	\$10.52	\$11.70	\$9.76	\$9.26	\$11.43	\$11.84	\$10.83	\$10.48
<b>Total Hired Labor</b>	\$27.05	\$26.95	\$28.08	\$38.03	\$37.96	\$12.49	\$30.19	\$25.73	\$45.02
<b>Total Hired Labor Costs (\$/cwt.)</b>	\$1.47	\$1.45	\$1.51	\$1.75	\$1.83	\$0.82	\$1.99	\$1.35	\$2.32
<b>Total Herd Replacement</b>	\$15.70	\$17.38	\$16.55	\$10.73	\$14.33	\$3.70	\$19.46	\$14.08	\$13.89
<b>Total Replacement Costs (\$/cwt.)</b>	\$0.85	\$0.94	\$0.89	\$0.79	\$0.69	\$0.24	\$1.28	\$0.74	\$0.72
<b>Total Operating Costs</b>	\$51.97	\$53.93	\$55.72	\$54.47	\$85.84	\$41.77	\$45.18	\$77.34	\$46.07
<b>Total Operating Costs (\$/cwt.)</b>	\$2.83	\$2.91	\$2.99	\$2.50	\$4.13	\$2.75	\$2.98	\$4.05	\$2.38
<b>Total Milk Marketing Costs</b>	\$9.92	\$10.23	\$9.79	\$13.40	\$11.35	\$8.14	\$7.95	\$9.94	\$19.73
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.54	\$0.55	\$0.53	\$0.62	\$0.55	\$0.54	\$0.52	\$0.52	\$1.02
<b>Total Cost (\$/Cow/Month)</b>	\$300.98	\$303.56	\$328.16	\$328.96	\$341.75	\$239.74	\$282.23	\$334.00	\$327.82
<b>Total Cost (\$/cwt)</b>	\$16.36	\$16.38	\$17.62	\$15.11	\$16.46	\$15.78	\$18.61	\$17.48	\$16.92
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.39	18.54	18.63	21.77	20.76	15.19	15.16	19.11	19.38
b. Lbs Milk Sold/milk cow/day	69.91	71.46	70.54	80.84	77.00	59.68	60.27	71.87	74.40
c. Gross Milk Receipts (\$/cwt)	\$19.82	\$19.77	\$20.50	\$20.02	\$20.17	\$19.03	\$20.14	\$18.91	\$20.91
d. Mailbox Price (\$/cwt)	\$19.34	\$19.33	\$20.04	\$19.60	\$20.00	\$18.41	\$19.61	\$18.35	\$20.90
f. Income Over Feed Cost (\$/cwt)	\$8.66	\$8.80	\$8.33	\$9.84	\$10.74	\$6.98	\$7.78	\$7.53	\$10.41
g. Fat Test %	3.56%	3.56%	3.55%	3.51%	3.53%	3.31%	3.70%	3.35%	3.63%
h. SNF Test %	8.78%	8.77%	8.77%	8.76%	8.84%	8.94%	8.84%	8.80%	8.68%
<b>Related Data</b>									
a. Percent Dry Cows	14%	14%	14%	12%	12%	17%	18%	13%	15%
b. Yearly Cull Rate	40%	45%	38%	33%	36%	23%	43%	37%	45%
c. Avg. Value (/Drop Bull Calf)	\$56.16	\$55.06	\$60.00	\$45.36	\$65.00	\$43.09	\$48.00	\$58.12	\$55.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$273.44	\$275.10	\$290.03	\$285.65	\$271.97	\$265.00	\$260.00	\$311.43	\$281.56
e. Grain, Mnrls & Splmnts (\$/ton)	\$303.19	\$299.63	\$290.88	\$305.55	\$301.94	\$302.20	\$295.63	\$294.81	\$334.08
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.66	26.63	28.84	26.63	23.79	21.11	26.97	27.17	22.67
g. Milkers (\$/hr with benefits & taxes)	\$13.58	\$12.82	\$15.08	\$15.43	\$11.62	\$14.57	\$12.72	\$13.04	\$17.12
h. Total Labor (\$/hr)	\$14.32	\$13.67	\$15.63	\$17.64	\$13.48	\$13.11	\$13.01	\$12.73	\$18.20
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.98	\$7.08	\$7.75	\$7.49	\$6.82	\$6.38	\$6.54	\$7.37	\$7.30
j. Milk Cow Feed Costs (\$/cwt.)	\$9.99	\$9.91	\$10.99	\$9.27	\$8.85	\$10.69	\$10.85	\$10.25	\$9.82

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2011**  
**Central Valley Holstein 2X Milking Herd Size 801-1500**

Dairy ID Number	38	39	40	41	42	43	44	45	46
<b>Feed Costs</b>									
a. Dry Roughage	\$62.80	\$76.28	\$33.74	\$45.23	\$57.61	\$53.28	\$55.91	\$67.15	\$49.17
b. Wet Feed & Wet Roughage	\$36.14	\$22.52	\$66.80	\$42.94	\$41.16	\$51.66	\$30.33	\$26.39	\$49.86
c. Concentrates	\$33.09	\$121.40	\$81.03	\$80.99	\$117.87	\$83.19	\$87.86	\$85.65	\$52.01
d. Minerals & Supplements	\$1.38	\$0.00	\$21.53	\$11.96	\$11.98	\$6.62	\$0.19	\$23.67	\$42.45
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$133.40	\$220.19	\$203.10	\$181.12	\$228.61	\$194.75	\$174.28	\$202.85	\$193.50
<b>Total Feed Costs (\$/cwt.)</b>	\$12.68	\$12.78	\$9.13	\$11.99	\$10.52	\$9.23	\$10.55	\$11.07	\$10.41
<b>Total Hired Labor</b>	\$17.81	\$34.19	\$29.29	\$18.78	\$38.97	\$35.73	\$16.20	\$27.21	\$24.69
<b>Total Hired Labor Costs (\$/cwt.)</b>	\$1.69	\$1.98	\$1.32	\$1.24	\$1.79	\$1.69	\$0.98	\$1.49	\$1.33
<b>Total Herd Replacement</b>	\$28.21	\$13.94	\$16.91	\$20.51	\$12.68	\$14.15	\$12.78	\$16.95	\$12.49
<b>Total Replacement Costs (\$/cwt.)</b>	\$2.68	\$0.81	\$0.76	\$1.36	\$0.58	\$0.67	\$0.77	\$0.93	\$0.67
<b>Total Operating Costs</b>	\$29.76	\$43.02	\$56.51	\$41.53	\$49.66	\$54.73	\$30.91	\$49.70	\$54.26
<b>Total Operating Costs (\$/cwt.)</b>	\$2.83	\$2.50	\$2.54	\$2.75	\$2.28	\$2.59	\$1.87	\$2.71	\$2.92
<b>Total Milk Marketing Costs</b>	\$6.18	\$8.97	\$13.30	\$7.67	\$10.96	\$10.82	\$8.61	\$9.24	\$11.01
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.59	\$0.52	\$0.60	\$0.51	\$0.50	\$0.51	\$0.52	\$0.50	\$0.59
<b>Total Cost (\$/Cow/Month)</b>	\$215.35	\$320.32	\$319.11	\$269.61	\$340.88	\$310.17	\$242.78	\$305.96	\$295.94
<b>Total Cost (\$/cwt)</b>	\$20.47	\$18.59	\$14.34	\$17.85	\$15.68	\$14.69	\$14.70	\$16.70	\$15.92
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt.)	10.52	17.23	22.25	15.10	21.74	21.11	16.52	18.32	18.59
b. Lbs Milk Sold/milk cow/day	40.30	66.57	81.66	57.51	80.89	78.58	62.50	69.09	67.10
c. Gross Milk Receipts (\$/cwt)	\$20.23	\$19.65	\$20.34	\$19.99	\$19.36	\$19.63	\$18.40	\$19.73	\$20.21
d. Mailbox Price (\$/cwt)	\$19.79	\$19.03	\$19.96	\$19.64	\$19.00	\$19.40	\$17.96	\$19.53	\$19.74
f. Income Over Feed Cost (\$/cwt)	\$7.11	\$6.26	\$10.83	\$7.64	\$8.48	\$10.17	\$7.41	\$8.45	\$9.33
g. Fat Test %	3.91%	3.69%	3.60%	3.46%	3.45%	3.68%	2.98%	3.49%	3.69%
h. SNF Test %	8.66%	8.75%	8.87%	8.77%	8.76%	8.79%	8.89%	8.76%	8.82%
<b>Related Data</b>									
a. Percent Dry Cows	15%	16%	11%	14%	12%	12%	14%	14%	10%
b. Yearly Cull Rate	56%	41%	49%	41%	37%	39%	35%	36%	41%
c. Avg. Value (/Drop Bull Calf)	\$57.92	\$60.00	\$67.05	\$45.62	\$60.48	\$39.51	\$56.03	\$53.05	\$61.63
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$230.00	\$280.00	\$243.68	\$270.00	\$291.35	\$284.90	\$270.00	\$285.00	\$275.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$270.91	\$328.18	\$301.09	\$311.97	\$314.11	\$289.44	\$282.71	\$299.63	\$314.42
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	9.65	27.95	24.69	21.91	29.77	22.67	23.55	26.83	21.21
g. Milkers (\$/hr with benefits & taxes)	\$13.15	\$11.03	\$11.64	\$10.24	\$12.85	\$16.13	\$14.31	\$12.90	\$18.26
h. Total Labor (\$/hr)	\$13.10	\$11.42	\$13.07	\$10.78	\$13.72	\$16.64	\$14.46	\$13.51	\$16.52
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.75	\$7.91	\$7.18	\$6.35	\$7.98	\$6.88	\$6.42	\$7.11	\$6.63
j. Milk Cow Feed Costs (\$/cwt.)	\$11.80	\$11.88	\$8.79	\$11.05	\$9.87	\$8.75	\$10.28	\$10.30	\$9.88

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2011**  
**Central Valley Holstein 2X Milking Herd Size 801-1500**

Dairy ID Number	47	48	49	50	51	52	53
<b>Feed Costs</b>							
a. Dry Roughage	\$34.01	\$34.49	\$30.58	\$48.82	\$48.14	\$50.07	\$48.37
b. Wet Feed & Wet Roughage	\$59.18	\$39.20	\$73.56	\$34.71	\$30.91	\$27.94	\$40.35
c. Concentrates	\$76.73	\$88.87	\$109.82	\$109.62	\$102.50	\$100.38	\$118.18
d. Minerals & Supplements	\$6.37	\$19.95	\$7.99	\$20.51	\$5.84	\$9.69	\$0.58
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$176.29	\$182.50	\$221.95	\$213.66	\$187.39	\$188.08	\$207.48
<b>Total Feed Costs (\$/cwt.)</b>	\$8.78	\$10.73	\$9.70	\$10.82	\$10.14	\$10.90	\$11.78
<b>Total Hired Labor</b>	\$24.87	\$18.01	\$25.37	\$22.49	\$18.80	\$19.26	\$31.26
<b>Total Hired Labor Costs (\$/cwt.)</b>	\$1.24	\$1.06	\$1.11	\$1.14	\$1.02	\$1.12	\$1.77
<b>Total Herd Replacement</b>	\$16.63	\$13.71	\$51.58	\$14.08	\$15.52	\$15.44	\$18.31
<b>Total Replacement Costs (\$/cwt.)</b>	\$0.83	\$0.81	\$2.25	\$0.71	\$0.84	\$0.89	\$1.04
<b>Total Operating Costs</b>	\$60.64	\$47.21	\$70.62	\$72.49	\$53.42	\$44.57	\$53.54
<b>Total Operating Costs (\$/cwt.)</b>	\$3.02	\$2.78	\$3.08	\$3.67	\$2.89	\$2.58	\$3.04
<b>Total Milk Marketing Costs</b>	\$10.07	\$8.54	\$11.55	\$10.10	\$9.88	\$9.24	\$10.02
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.50	\$0.50	\$0.50	\$0.51	\$0.53	\$0.54	\$0.57
<b>Total Cost (\$/Cow/Month)</b>	\$288.50	\$269.97	\$381.07	\$332.81	\$285.01	\$276.59	\$320.61
<b>Total Cost (\$/cwt)</b>	\$14.36	\$15.88	\$16.65	\$16.85	\$15.43	\$16.03	\$18.20
<b>Milk Production Data</b>							
a. Milk Sold/Total Cow/Month/ (cwt.)	20.09	17.00	22.89	19.75	18.48	17.26	17.61
b. Lbs Milk Sold/milk cow/day	74.01	64.14	84.36	74.75	74.23	67.45	63.88
c. Gross Milk Receipts (\$/cwt)	\$19.95	\$19.32	\$19.34	\$19.42	\$20.13	\$19.95	\$20.84
d. Mailbox Price (\$/cwt)	\$19.79	\$18.15	\$18.27	\$18.97	\$19.75	\$19.45	\$20.63
f. Income Over Feed Cost (\$/cwt)	\$11.01	\$7.42	\$8.57	\$8.15	\$9.61	\$8.55	\$8.84
g. Fat Test %	3.77%	3.53%	3.55%	3.59%	3.54%	3.48%	3.63%
h. SNF Test %	8.84%	8.68%	8.73%	8.64%	8.77%	8.65%	8.80%
<b>Related Data</b>							
a. Percent Dry Cows	11%	14%	12%	14%	19%	17%	10%
b. Yearly Cull Rate	41%	37%	44%	39%	38%	41%	40%
c. Avg. Value (/Drop Bull Calf)	\$43.80	\$55.00	\$62.75	\$56.74	\$56.74	\$60.00	\$55.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$258.00	\$300.00	\$275.00	\$286.70	\$285.00	\$290.00	\$280.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$311.53	\$271.61	\$315.78	\$308.13	\$272.06	\$274.04	\$321.78
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	19.22	29.65	26.91	31.18	31.18	30.83	26.49
g. Milkers (\$/hr with benefits & taxes)	\$15.86	\$11.53	\$12.10	\$11.22	\$9.68	\$10.36	\$14.61
h. Total Labor (\$/hr)	\$16.72	\$11.91	\$13.26	\$11.88	\$10.19	\$11.71	\$14.90
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.17	\$6.46	\$7.71	\$7.66	\$6.88	\$6.74	\$7.22
j. Milk Cow Feed Costs (\$/cwt.)	\$8.34	\$10.08	\$9.15	\$10.25	\$9.26	\$9.99	\$11.31

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2011**  
**Central Valley Holstein 2X Milking Herd Size 1501 Plus**

Dairy ID Number	Averages		54	55	56	57	58	59	60
	CV Holstein 2X Milking	Herd Size 1501plus							
<b>Feed Costs</b>									
a. Dry Roughage	\$50.16	\$51.41	\$62.88	\$49.88	\$51.89	\$35.90	\$51.45	\$49.39	\$44.17
b. Wet Feed & Wet Roughage	\$36.92	\$33.72	\$23.33	\$55.23	\$39.91	\$55.60	\$38.40	\$35.61	\$40.79
c. Concentrates	\$100.79	\$106.72	\$112.40	\$78.61	\$100.86	\$86.21	\$77.85	\$111.48	\$111.49
d. Minerals & Supplements	\$8.38	\$7.17	\$10.57	\$4.73	\$10.36	\$25.35	\$0.35	\$1.30	\$5.26
e. Pasture	\$0.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$196.35	\$199.03	\$209.17	\$188.44	\$203.02	\$203.06	\$168.05	\$197.79	\$201.72
<b>Total Feed Costs (\$/cwt.)</b>	\$10.67	\$10.73	\$9.93	\$9.92	\$11.28	\$10.17	\$10.79	\$12.44	\$9.91
<b>Total Hired Labor</b>	\$27.05	\$26.74	\$16.52	\$24.77	\$29.66	\$38.54	\$13.23	\$16.86	\$35.39
<b>Total Hired Labor Costs (\$/cwt.)</b>	\$1.47	\$1.44	\$0.78	\$1.30	\$1.65	\$1.93	\$0.85	\$1.06	\$1.74
<b>Total Herd Replacement</b>	\$15.70	\$15.95	\$9.79	\$16.95	\$9.98	\$10.35	\$22.57	\$14.73	\$13.78
<b>Total Replacement Costs (\$/cwt.)</b>	\$0.85	\$0.86	\$0.46	\$0.89	\$0.55	\$0.52	\$1.45	\$0.93	\$0.68
<b>Total Operating Costs</b>	\$51.97	\$51.08	\$71.93	\$46.79	\$50.17	\$56.43	\$38.44	\$24.93	\$47.39
<b>Total Operating Costs (\$/cwt.)</b>	\$2.83	\$2.75	\$3.42	\$2.46	\$2.79	\$2.82	\$2.47	\$1.57	\$2.33
<b>Total Milk Marketing Costs</b>	\$9.92	\$9.61	\$10.56	\$10.98	\$9.32	\$12.16	\$8.02	\$8.26	\$11.80
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.54	\$0.52	\$0.50	\$0.58	\$0.52	\$0.61	\$0.52	\$0.52	\$0.58
<b>Total Cost (\$/Cow/Month)</b>	\$300.98	\$302.40	\$317.98	\$287.94	\$302.15	\$320.53	\$250.32	\$262.56	\$310.08
<b>Total Cost (\$/cwt)</b>	\$16.36	\$16.30	\$15.10	\$15.16	\$16.78	\$16.05	\$16.08	\$16.52	\$15.23
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.39	18.55	21.06	18.99	18.01	19.97	15.57	15.89	20.36
b. Lbs Milk Sold/milk cow/day	69.91	70.69	79.93	70.75	69.20	75.75	59.39	61.55	78.62
c. Gross Milk Receipts (\$/cwt)	\$19.82	\$19.71	\$19.88	\$18.67	\$19.48	\$21.13	\$18.84	\$19.58	\$19.42
d. Mailbox Price (\$/cwt)	\$19.34	\$19.23	\$18.95	\$18.27	\$18.96	\$20.87	\$18.52	\$19.00	\$18.99
f. Income Over Feed Cost (\$/cwt)	\$8.66	\$8.50	\$9.02	\$8.35	\$7.68	\$10.70	\$7.72	\$6.55	\$9.08
g. Fat Test %	3.56%	3.56%	3.64%	3.06%	3.62%	3.66%	3.34%	3.44%	3.29%
h. SNF Test %	8.78%	8.79%	8.82%	8.55%	8.73%	8.82%	8.74%	8.75%	8.84%
<b>Related Data</b>									
a. Percent Dry Cows	14%	14%	14%	12%	15%	14%	15%	16%	16%
b. Yearly Cull Rate	40%	40%	38%	37%	29%	40%	40%	33%	35%
c. Avg. Value (/Drop Bull Calf)	\$56.16	\$56.88	\$66.38	\$60.00	\$56.71	\$64.95	\$53.37	\$58.65	\$59.54
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$273.44	\$270.34	\$270.00	\$248.81	\$271.81	\$257.60	\$290.00	\$281.54	\$264.92
e. Grain, Mnrls & Splmnts (\$/ton)	\$303.19	\$308.44	\$277.23	\$433.68	\$308.02	\$291.92	\$290.94	\$329.02	\$295.36
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.66	28.93	32.88	13.80	26.87	28.55	20.08	25.88	29.21
g. Milkers (\$/hr with benefits & taxes)	\$13.58	\$13.96	\$12.67	\$12.56	\$14.95	\$13.77	\$9.72	\$14.68	\$16.55
h. Total Labor (\$/hr)	\$14.32	\$14.83	\$13.07	\$13.92	\$16.04	\$14.68	\$10.20	\$14.39	\$16.60
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.98	\$7.06	\$7.36	\$6.70	\$7.24	\$7.20	\$5.89	\$7.09	\$7.30
j. Milk Cow Feed Costs (\$/cwt.)	\$9.99	\$9.98	\$9.20	\$9.47	\$10.46	\$9.50	\$9.91	\$11.51	\$9.28

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2011**  
**Central Valley Holstein 2X Milking Herd Size 1501 Plus**

Dairy ID Number	61	62	63	64	65	66	67	68	69
<b>Feed Costs</b>									
a. Dry Roughage	\$67.72	\$53.62	\$52.64	\$50.96	\$44.04	\$35.61	\$60.70	\$46.50	\$54.96
b. Wet Feed & Wet Roughage	\$21.58	\$42.45	\$31.31	\$39.66	\$53.25	\$38.61	\$15.37	\$36.81	\$30.80
c. Concentrates	\$108.12	\$128.88	\$122.69	\$126.29	\$108.95	\$98.31	\$93.06	\$94.56	\$78.23
d. Minerals & Supplements	\$13.12	\$10.35	\$0.73	\$11.99	\$2.03	\$12.96	\$17.02	\$10.95	\$5.94
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$210.54	\$235.30	\$207.37	\$228.89	\$208.27	\$185.49	\$186.14	\$188.81	\$169.93
<b>Total Feed Costs (\$/cwt.)</b>	\$11.17	\$11.80	\$11.51	\$10.98	\$10.16	\$10.40	\$10.61	\$9.82	\$10.46
<b>Total Hired Labor</b>	\$22.78	\$37.07	\$38.46	\$30.72	\$24.98	\$30.88	\$20.66	\$27.30	\$19.51
<b>Total Hired Labor Costs (\$/cwt.)</b>	\$1.21	\$1.86	\$2.14	\$1.47	\$1.22	\$1.73	\$1.18	\$1.42	\$1.20
<b>Total Herd Replacement</b>	\$18.56	\$16.98	\$13.96	\$18.32	\$10.91	\$12.55	\$16.76	\$17.24	\$18.36
<b>Total Replacement Costs (\$/cwt.)</b>	\$0.98	\$0.85	\$0.78	\$0.88	\$0.53	\$0.70	\$0.96	\$0.90	\$1.13
<b>Total Operating Costs</b>	\$70.95	\$76.58	\$65.82	\$72.05	\$59.99	\$54.36	\$44.20	\$49.65	\$38.07
<b>Total Operating Costs (\$/cwt.)</b>	\$3.76	\$3.84	\$3.65	\$3.46	\$2.93	\$3.05	\$2.52	\$2.58	\$2.34
<b>Total Milk Marketing Costs</b>	\$9.43	\$10.18	\$9.08	\$10.41	\$10.33	\$9.28	\$9.05	\$9.91	\$8.42
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.50	\$0.51	\$0.50	\$0.50	\$0.50	\$0.52	\$0.52	\$0.52	\$0.52
<b>Total Cost (\$/Cow/Month)</b>	\$332.27	\$376.11	\$334.68	\$360.40	\$314.49	\$292.57	\$276.81	\$292.91	\$254.29
<b>Total Cost (\$/cwt)</b>	\$17.62	\$18.86	\$18.58	\$17.29	\$15.34	\$16.40	\$15.78	\$15.24	\$15.65
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.86	19.94	18.01	20.84	20.50	17.84	17.54	19.22	16.25
b. Lbs Milk Sold/milk cow/day	71.25	74.93	70.30	78.89	79.16	67.48	65.32	72.26	61.92
c. Gross Milk Receipts (\$/cwt)	\$19.77	\$20.52	\$19.87	\$19.77	\$19.98	\$19.76	\$19.94	\$19.20	\$20.02
d. Mailbox Price (\$/cwt)	\$19.36	\$20.08	\$19.72	\$18.15	\$19.03	\$19.23	\$19.42	\$18.65	\$19.54
f. Income Over Feed Cost (\$/cwt)	\$8.19	\$8.28	\$8.20	\$7.17	\$8.87	\$8.83	\$8.81	\$8.82	\$9.08
g. Fat Test %	3.65%	3.68%	3.37%	3.64%	3.70%	3.51%	3.75%	3.48%	3.66%
h. SNF Test %	8.81%	8.75%	8.59%	8.79%	8.81%	8.80%	8.90%	8.82%	8.76%
<b>Related Data</b>									
a. Percent Dry Cows	14%	13%	16%	14%	16%	14%	12%	13%	14%
b. Yearly Cull Rate	39%	44%	40%	42%	48%	33%	38%	45%	40%
c. Avg. Value (/Drop Bull Calf)	\$56.75	\$65.25	\$60.00	\$56.72	\$56.61	\$46.14	\$56.68	\$60.00	\$54.76
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$275.76	\$211.83	\$265.17	\$293.05	\$264.60	\$272.83	\$285.00	\$293.28	\$292.32
e. Grain, Mnrls & Splmnts (\$/ton)	\$279.24	\$390.13	\$347.31	\$316.35	\$329.48	\$284.16	\$275.32	\$253.16	\$273.27
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	32.18	26.28	27.02	32.37	25.01	29.08	29.29	30.01	23.31
g. Milkers (\$/hr with benefits & taxes)	\$11.17	\$16.80	\$20.75	\$10.22	\$13.63	\$18.72	\$12.26	\$12.23	\$14.26
h. Total Labor (\$/hr)	\$12.50	\$17.46	\$20.26	\$11.75	\$14.64	\$19.31	\$12.30	\$13.32	\$14.52
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.42	\$8.45	\$7.45	\$8.17	\$7.48	\$6.51	\$6.49	\$6.60	\$6.07
j. Milk Cow Feed Costs (\$/cwt.)	\$10.41	\$11.28	\$10.60	\$10.35	\$9.45	\$9.65	\$9.93	\$9.14	\$9.80

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2011**  
**Central Valley Holstein 2X Milking Herd Size 1501 Plus**

Dairy ID Number	70	71	72
<b>Feed Costs</b>			
a. Dry Roughage	\$53.44	\$57.51	\$53.19
b. Wet Feed & Wet Roughage	\$20.06	\$27.64	\$27.31
c. Concentrates	\$107.32	\$87.13	\$137.72
d. Minerals & Supplements	\$6.49	\$4.92	\$1.32
e. Pasture	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	<b>\$187.31</b>	<b>\$177.20</b>	<b>\$219.54</b>
<b>Total Feed Costs (\$/cwt.)</b>	<b>\$9.24</b>	<b>\$11.19</b>	<b>\$11.47</b>
<b>Total Hired Labor</b>	<b>\$37.12</b>	<b>\$20.18</b>	<b>\$25.76</b>
<b>Total Hired Labor Costs (\$/cwt.)</b>	<b>\$1.83</b>	<b>\$1.28</b>	<b>\$1.35</b>
<b>Total Herd Replacement</b>	<b>\$19.44</b>	<b>\$15.80</b>	<b>\$16.34</b>
<b>Total Replacement Costs (\$/cwt.)</b>	<b>\$0.96</b>	<b>\$1.00</b>	<b>\$0.85</b>
<b>Total Operating Costs</b>	<b>\$68.34</b>	<b>\$32.93</b>	<b>\$41.50</b>
<b>Total Operating Costs (\$/cwt.)</b>	<b>\$3.37</b>	<b>\$2.08</b>	<b>\$2.17</b>
<b>Total Milk Marketing Costs</b>	<b>\$9.00</b>	<b>\$8.77</b>	<b>\$9.62</b>
<b>Total Milk Marketing Costs (\$/cwt.)</b>	<b>\$0.44</b>	<b>\$0.55</b>	<b>\$0.50</b>
<b>Total Cost (\$/Cow/Month)</b>	<b>\$321.20</b>	<b>\$254.88</b>	<b>\$312.77</b>
<b>Total Cost (\$/cwt)</b>	<b>\$15.84</b>	<b>\$16.10</b>	<b>\$16.34</b>
<b>Milk Production Data</b>			
a. Milk Sold/Total Cow/Month/ (cwt.)	20.28	15.83	19.14
b. Lbs Milk Sold/milk cow/day	74.67	61.24	74.48
c. Gross Milk Receipts (\$/cwt)	\$19.77	\$19.31	\$20.14
d. Mailbox Price (\$/cwt)	\$19.64	\$18.93	\$19.97
f. Income Over Feed Cost (\$/cwt)	\$10.41	\$7.74	\$8.50
g. Fat Test %	3.62%	3.57%	3.60%
h. SNF Test %	8.77%	8.74%	8.94%
<b>Related Data</b>			
a. Percent Dry Cows	11%	16%	16%
b. Yearly Cull Rate	48%	34%	44%
c. Avg. Value (/Drop Bull Calf)	\$50.00	\$55.00	\$56.98
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$290.00	\$260.00	\$276.03
e. Grain, Mnrls & Splmnts (\$/ton)	\$270.91	\$299.24	\$291.09
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.95	23.08	37.15
g. Milkers (\$/hr with benefits & taxes)	\$12.78	\$13.87	\$13.89
h. Total Labor (\$/hr)	\$13.46	\$14.28	\$16.25
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.60	\$6.25	\$7.81
j. Milk Cow Feed Costs (\$/cwt.)	\$8.84	\$10.21	\$10.49