

**CDFA - DAIRY MARKETING BRANCH**

**FEEDBACK - Quarter 4, 2010**

**Central Valley Holstein 2X Milking Size 1-500**

Dairy ID Number	Averages		1	2	3	4	5	6	7
	CV Holsteins 2X Milking	Herd Size 1-500							
<b>Feed Costs</b>									
a. Dry Roughage	\$34.31	\$29.79	\$45.94	\$56.79	\$32.42	\$55.61	\$39.25	\$10.41	\$16.28
b. Wet Feed & Wet Roughage	\$30.43	\$26.97	\$2.89	\$0.00	\$31.03	\$17.35	\$24.57	\$45.42	\$15.52
c. Concentrates	\$84.64	\$83.13	\$60.63	\$72.78	\$69.61	\$45.08	\$108.11	\$34.51	\$64.51
d. Minerals & Supplements	\$7.86	\$3.60	\$0.00	\$0.00	\$0.00	\$9.60	\$2.06	\$0.31	\$0.80
e. Pasture	\$0.04	\$1.06	\$8.09	\$16.12	\$0.00	\$0.00	\$0.00	\$2.75	\$0.00
<b>Total Feed Costs</b>	\$157.29	\$144.56	\$117.55	\$145.69	\$133.06	\$127.64	\$173.99	\$93.40	\$97.12
<b>Total Feed Costs (\$/cwt)</b>	\$8.66	\$8.82	\$7.66	\$9.04	\$9.86	\$9.09	\$9.87	\$6.72	\$11.08
<b>Total Hired Labor</b>	\$27.07	\$30.58	\$66.91	\$25.94	\$31.45	\$42.06	\$31.95	\$23.40	\$15.26
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.49	\$1.87	\$4.36	\$1.61	\$2.33	\$3.00	\$1.81	\$1.68	\$1.74
<b>Herd Replacement</b>	\$25.18	\$21.68	\$24.69	\$25.00	\$19.76	\$13.09	\$29.21	\$17.46	\$13.99
<b>Less: Calf. Income (\$/Cow/Month)</b>	\$6.34	\$5.91	\$5.78	\$7.31	\$5.52	\$6.23	\$4.13	\$5.36	\$5.24
<b>Total Herd Replacement</b>	\$18.84	\$15.76	\$18.91	\$17.69	\$14.24	\$6.86	\$25.08	\$12.10	\$8.75
<b>Total Replacement Costs (\$/cwt)</b>	\$1.04	\$0.96	\$1.23	\$1.10	\$1.05	\$0.49	\$1.42	\$0.87	\$1.00
<b>Total Operating Costs</b>	\$51.40	\$48.54	\$65.01	\$29.44	\$54.83	\$36.65	\$43.10	\$59.89	\$28.82
<b>Total Operating Costs (\$/cwt)</b>	\$2.83	\$2.96	\$4.23	\$1.83	\$4.06	\$2.61	\$2.45	\$4.31	\$3.29
<b>Total Milk Marketing Costs</b>	\$9.53	\$10.70	\$10.56	\$12.76	\$9.26	\$10.10	\$11.64	\$10.01	\$6.70
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.52	\$0.65	\$0.69	\$0.79	\$0.69	\$0.72	\$0.66	\$0.72	\$0.76
<b>Total Cost (\$/Cow/Month)</b>	\$264.13	\$250.14	\$278.94	\$231.51	\$242.84	\$223.30	\$285.75	\$198.79	\$156.65
<b>Total Cost (\$/cwt)</b>	\$14.54	\$15.27	\$18.17	\$14.36	\$17.99	\$15.91	\$16.21	\$14.31	\$17.86
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	18.17	16.39	15.35	16.12	13.50	14.04	17.62	13.89	8.77
b. Lbs Milk Sold/milk cow/day	69.18	62.63	59.75	60.28	52.18	55.27	70.45	55.75	34.93
c. Gross Milk Receipts (\$/cwt)	\$15.80	\$16.19	\$16.13	\$15.73	\$16.40	\$16.67	\$16.58	\$15.61	\$14.99
d. Mailbox Price (\$/cwt)	\$15.42	\$15.74	\$15.69	\$15.11	\$15.93	\$16.20	\$16.23	\$15.02	\$14.62
f. Fat Test %	3.68%	3.74%	3.78%	3.59%	3.84%	4.00%	3.77%	3.88%	2.70%
g. SNF Test %	8.88%	8.96%	8.88%	9.04%	8.71%	8.96%	9.08%	8.71%	8.98%
<b>Related Data</b>									
a. Percent Dry Cows	14%	15%	16%	13%	16%	17%	18%	19%	18%
b. Yearly Cull Rate	39%	36%	43%	36%	35%	24%	44%	29%	29%
c. Avg. Value (/Drop Bull Calf)	\$47.12	\$47.06	\$70.00	\$36.43	\$47.22	\$46.15	\$36.67	\$44.88	\$47.67
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$173.70	\$168.12	\$196.70	\$189.42	\$156.74	\$150.00	\$180.00	\$150.00	\$175.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$253.96	\$259.11	\$217.00	\$278.74	\$296.06	\$209.82	\$307.40	\$230.49	\$257.38
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.21	25.45	21.75	19.57	18.00	20.52	26.70	12.14	20.20
g. Milkers (\$/hr with benefits & taxes)	\$13.96	\$13.27	\$14.24	\$12.43	\$12.94	\$16.48	\$12.98	\$11.46	\$11.73
h. Total Labor (\$/hr)	\$14.70	\$13.57	\$14.85	\$12.08	\$13.34	\$14.87	\$13.38	\$9.72	\$11.73
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.62	\$5.23	\$4.14	\$5.75	\$4.90	\$4.77	\$6.21	\$3.44	\$3.52
j. Milk Cow Feed Costs (\$/cwt)	\$8.12	\$8.34	\$6.93	\$9.55	\$9.39	\$8.63	\$8.81	\$6.16	\$10.09

**CDFA - DAIRY MARKETING BRANCH**

**FEEDBACK - Quarter 4, 2010**

**Central Valley Holstein 2X Milking Size 1-500**

Dairy ID Number	8	9	10	11	12	13	14
<b>Feed Costs</b>							
a. Dry Roughage	\$32.31	\$18.03	\$35.42	\$32.50	\$18.87	\$30.51	\$26.52
b. Wet Feed & Wet Roughage	\$19.35	\$33.13	\$31.41	\$30.40	\$40.41	\$26.07	\$28.83
c. Concentrates	\$109.55	\$119.35	\$110.10	\$73.31	\$72.35	\$99.00	\$85.30
d. Minerals & Supplements	\$2.22	\$4.55	\$6.56	\$1.34	\$7.83	\$8.34	\$0.92
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$163.43	\$175.05	\$183.50	\$137.55	\$139.46	\$163.93	\$141.57
<b>Total Feed Costs (\$/cwt)</b>	\$8.50	\$9.21	\$9.86	\$9.42	\$8.07	\$8.02	\$8.67
<b>Total Hired Labor</b>	\$22.69	\$53.10	\$32.71	\$14.29	\$37.79	\$25.96	\$28.46
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.18	\$2.79	\$1.76	\$0.98	\$2.19	\$1.27	\$1.74
<b>Herd Replacement</b>	\$16.30	\$19.93	\$33.98	\$20.04	\$29.70	\$22.30	\$18.72
<b>Less: Calf. Income (\$/Cow/Month)</b>	\$6.10	\$4.15	\$5.64	\$6.36	\$8.01	\$8.46	\$4.05
<b>Total Herd Replacement</b>	\$10.20	\$15.78	\$28.33	\$13.68	\$21.68	\$13.84	\$14.67
<b>Total Replacement Costs (\$/cwt)</b>	\$0.53	\$0.83	\$1.52	\$0.94	\$1.26	\$0.68	\$0.90
<b>Total Operating Costs</b>	\$86.16	\$40.79	\$61.39	\$34.46	\$44.12	\$63.36	\$32.59
<b>Total Operating Costs (\$/cwt)</b>	\$4.48	\$2.15	\$3.30	\$2.36	\$2.55	\$3.10	\$2.00
<b>Total Milk Marketing Costs</b>	\$10.15	\$22.22	\$9.72	\$7.59	\$9.68	\$11.95	\$8.46
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.53	\$1.17	\$0.52	\$0.52	\$0.56	\$0.58	\$0.52
<b>Total Cost (\$/Cow/Month)</b>	\$292.64	\$306.95	\$315.65	\$207.58	\$252.73	\$279.04	\$225.74
<b>Total Cost (\$/cwt)</b>	\$15.22	\$16.15	\$16.96	\$14.21	\$14.63	\$13.65	\$13.83
<b>Milk Production Data</b>							
a. Milk Sold/Total Cow/Month/ (cwt)	19.22	19.00	18.61	14.60	17.27	20.44	16.32
b. Lbs Milk Sold/milk cow/day	76.90	71.17	68.21	56.86	63.51	75.76	60.36
c. Gross Milk Receipts (\$/cwt)	\$16.23	\$16.12	\$15.88	\$16.22	\$17.33	\$16.37	\$15.64
d. Mailbox Price (\$/cwt)	\$15.81	\$15.00	\$15.23	\$16.28	\$17.01	\$16.33	\$15.03
f. Fat Test %	3.49%	3.93%	3.89%	3.64%	3.97%	3.79%	3.64%
g. SNF Test %	9.01%	8.98%	8.97%	9.06%	8.91%	9.09%	8.83%
<b>Related Data</b>							
a. Percent Dry Cows	18%	13%	11%	16%	11%	12%	12%
b. Yearly Cull Rate	34%	32%	65%	32%	42%	36%	24%
c. Avg. Value (/Drop Bull Calf)	\$50.00	\$49.20	\$40.27	\$43.32	\$50.00	\$52.90	\$44.74
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$150.00	\$158.31	\$193.50	\$172.90	\$150.00	\$169.00	\$165.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$294.79	\$280.13	\$270.73	\$248.86	\$238.54	\$251.78	\$244.19
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.33	32.27	31.13	23.37	24.42	31.19	26.07
g. Milkers (\$/hr with benefits & taxes)	\$13.84	\$15.98	\$12.46	\$13.71	\$10.64	\$18.32	\$11.67
h. Total Labor (\$/hr)	\$12.71	\$16.60	\$12.88	\$13.71	\$13.30	\$17.63	\$11.77
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.26	\$6.21	\$6.45	\$5.00	\$4.83	\$5.81	\$5.00
j. Milk Cow Feed Costs (\$/cwt)	\$8.14	\$8.73	\$9.46	\$8.80	\$7.61	\$7.67	\$8.28

**CDFA - DAIRY MARKETING BRANCH**

**FEEDBACK - Quarter 4, 2010**

**Central Valley Holsteins 2X Milking Size 501-800**

Dairy ID Number	Averages		15	16	17	18	19	20	21
	CV Holsteins 2X Milking	Herd Size 501to 800							
<b>Feed Costs</b>									
a. Dry Roughage	\$34.31	\$34.82	\$39.74	\$40.50	\$34.73	\$31.72	\$25.88	\$41.63	\$31.42
b. Wet Feed & Wet Roughage	\$30.43	\$29.83	\$27.72	\$36.03	\$25.25	\$30.29	\$29.13	\$25.23	\$31.56
c. Concentrates	\$84.64	\$80.98	\$98.71	\$80.46	\$104.24	\$50.89	\$97.05	\$96.62	\$97.92
d. Minerals & Supplements	\$7.86	\$7.39	\$28.66	\$0.29	\$9.07	\$0.98	\$11.51	\$0.83	\$9.39
e. Pasture	\$0.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$157.29	\$153.03	\$194.83	\$157.29	\$173.30	\$113.88	\$163.57	\$164.31	\$170.29
<b>Total Feed Costs (\$/cwt)</b>	\$8.66	\$8.84	\$9.34	\$8.59	\$9.10	\$7.86	\$8.54	\$9.72	\$8.89
<b>Total Hired Labor</b>	\$27.07	\$28.53	\$39.88	\$37.29	\$26.22	\$31.41	\$31.82	\$29.70	\$29.88
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.49	\$1.65	\$1.91	\$2.04	\$1.38	\$2.17	\$1.66	\$1.76	\$1.56
<b>Herd Replacement</b>	\$25.18	\$23.85	\$23.89	\$20.63	\$22.51	\$18.52	\$20.82	\$26.35	\$22.25
<b>Less: Calf. Income (\$/Cow/Month)</b>	\$6.34	\$5.67	\$5.22	\$5.27	\$4.88	\$5.79	\$8.14	\$3.32	\$7.95
<b>Total Herd Replacement</b>	\$18.84	\$18.17	\$18.67	\$15.37	\$17.63	\$12.73	\$12.69	\$23.02	\$14.30
<b>Total Replacement Costs (\$/cwt)</b>	\$1.04	\$1.05	\$0.89	\$0.84	\$0.93	\$0.88	\$0.66	\$1.36	\$0.75
<b>Total Operating Costs</b>	\$51.40	\$50.86	\$65.41	\$56.29	\$41.34	\$42.39	\$64.28	\$47.06	\$66.05
<b>Total Operating Costs (\$/cwt)</b>	\$2.83	\$2.94	\$3.13	\$3.07	\$2.17	\$2.93	\$3.36	\$2.78	\$3.45
<b>Total Milk Marketing Costs</b>	\$9.53	\$9.67	\$10.75	\$9.44	\$12.13	\$10.96	\$9.77	\$8.47	\$14.61
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.52	\$0.56	\$0.51	\$0.52	\$0.64	\$0.76	\$0.51	\$0.50	\$0.76
<b>Total Cost (\$/Cow/Month)</b>	\$264.13	\$260.26	\$329.54	\$275.67	\$270.61	\$211.37	\$282.13	\$272.57	\$295.13
<b>Total Cost (\$/cwt)</b>	\$14.54	\$15.04	\$15.79	\$15.05	\$14.20	\$14.59	\$14.73	\$16.13	\$15.40
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	18.17	17.30	20.87	18.31	19.05	14.49	19.16	16.90	19.16
b. Lbs Milk Sold/milk cow/day	69.18	66.07	77.18	66.71	68.69	57.90	73.33	61.73	73.39
c. Gross Milk Receipts (\$/cwt)	\$15.80	\$15.94	\$16.97	\$16.55	\$15.41	\$17.22	\$15.87	\$15.25	\$15.22
d. Mailbox Price (\$/cwt)	\$15.42	\$15.50	\$16.52	\$16.82	\$14.77	\$16.86	\$15.29	\$15.09	\$14.56
f. Fat Test %	3.68%	3.66%	3.74%	3.75%	3.70%	3.92%	3.86%	3.50%	3.66%
g. SNF Test %	8.88%	8.85%	8.96%	9.06%	8.85%	8.91%	8.94%	8.93%	8.84%
<b>Related Data</b>									
a. Percent Dry Cows	14%	15%	12%	10%	10%	18%	15%	11%	15%
b. Yearly Cull Rate	39%	35%	42%	32%	42%	29%	32%	34%	34%
c. Avg. Value (/Drop Bull Calf)	\$47.12	\$47.03	\$49.12	\$49.83	\$40.70	\$42.17	\$46.70	\$44.30	\$51.82
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$173.70	\$175.80	\$175.00	\$160.00	\$189.88	\$155.00	\$175.00	\$200.00	\$178.41
e. Grain, Mnrls & Splmnts (\$/ton)	\$253.96	\$259.02	\$300.42	\$257.96	\$274.98	\$239.81	\$266.25	\$266.09	\$247.50
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.21	26.28	30.81	22.42	29.34	17.15	30.48	26.28	32.41
g. Milkers (\$/hr with benefits & taxes)	\$13.96	\$14.10	\$15.44	\$13.23	\$10.56	\$17.09	\$12.34	\$10.97	\$11.80
h. Total Labor (\$/hr)	\$14.70	\$14.03	\$16.19	\$13.12	\$11.67	\$14.93	\$12.49	\$11.39	\$12.12
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.62	\$5.50	\$6.90	\$5.42	\$5.88	\$4.24	\$5.89	\$5.71	\$6.11
j. Milk Cow Feed Costs (\$/cwt)	\$8.12	\$8.33	\$8.94	\$8.13	\$8.56	\$7.33	\$8.04	\$9.25	\$8.33

**CDFA - DAIRY MARKETING BRANCH**

**FEEDBACK - Quarter 4, 2010**

**Central Valley Holsteins 2X Milking Size 501-800**

Dairy ID Number	22	23	24	25	26	27	28	29	30
<b>Feed Costs</b>									
a. Dry Roughage	\$29.83	\$35.04	\$44.24	\$41.84	\$28.28	\$27.75	\$32.22	\$32.96	\$37.19
b. Wet Feed & Wet Roughage	\$23.07	\$51.07	\$24.78	\$37.22	\$25.21	\$56.61	\$29.48	\$20.88	\$27.34
c. Concentrates	\$104.84	\$60.43	\$51.25	\$74.20	\$100.46	\$65.01	\$82.02	\$68.37	\$75.62
d. Minerals & Supplements	\$3.61	\$4.62	\$0.25	\$4.09	\$13.94	\$29.04	\$2.49	\$2.83	\$3.77
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$161.35	\$151.15	\$120.52	\$157.36	\$167.90	\$178.42	\$146.21	\$125.04	\$143.92
<b>Total Feed Costs (\$/cwt)</b>	\$8.72	\$7.59	\$11.87	\$9.23	\$8.93	\$9.40	\$8.59	\$8.67	\$7.93
<b>Total Hired Labor</b>	\$36.67	\$28.75	\$16.80	\$23.97	\$34.71	\$26.10	\$33.95	\$13.57	\$26.40
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.98	\$1.44	\$1.66	\$1.41	\$1.85	\$1.37	\$2.00	\$0.94	\$1.45
<b>Herd Replacement</b>	\$22.65	\$20.36	\$18.09	\$26.46	\$23.89	\$28.02	\$23.65	\$30.06	\$33.43
<b>Less: Calf. Income (\$/Cow/Month)</b>	\$5.04	\$8.50	\$4.13	\$5.51	\$6.39	\$6.30	\$5.37	\$6.74	\$5.72
<b>Total Herd Replacement</b>	\$17.61	\$11.86	\$13.95	\$20.95	\$17.50	\$21.72	\$18.29	\$23.32	\$27.71
<b>Total Replacement Costs (\$/cwt)</b>	\$0.95	\$0.60	\$1.37	\$1.23	\$0.93	\$1.14	\$1.07	\$1.62	\$1.53
<b>Total Operating Costs</b>	\$73.28	\$49.26	\$24.46	\$39.50	\$57.84	\$51.45	\$49.33	\$42.02	\$52.31
<b>Total Operating Costs (\$/cwt)</b>	\$3.96	\$2.47	\$2.41	\$2.32	\$3.08	\$2.71	\$2.90	\$2.91	\$2.88
<b>Total Milk Marketing Costs</b>	\$11.57	\$10.22	\$5.30	\$9.55	\$10.55	\$9.68	\$8.72	\$7.82	\$9.99
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.63	\$0.51	\$0.52	\$0.56	\$0.56	\$0.51	\$0.51	\$0.54	\$0.55
<b>Total Cost (\$/Cow/Month)</b>	\$300.49	\$251.25	\$181.03	\$251.32	\$288.50	\$287.37	\$256.49	\$211.76	\$260.33
<b>Total Cost (\$/cwt)</b>	\$16.25	\$12.62	\$17.83	\$14.74	\$15.34	\$15.14	\$15.08	\$14.68	\$14.34
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	18.50	19.91	10.15	17.05	18.81	18.98	17.01	14.43	18.16
b. Lbs Milk Sold/milk cow/day	70.64	75.79	47.88	66.01	71.72	71.43	62.37	57.69	67.04
c. Gross Milk Receipts (\$/cwt)	\$16.28	\$16.13	\$15.49	\$15.65	\$15.96	\$16.17	\$16.55	\$14.68	\$15.59
d. Mailbox Price (\$/cwt)	\$15.85	\$15.65	\$15.07	\$15.33	\$15.81	\$15.66	\$15.84	\$14.14	\$15.19
f. Fat Test %	3.76%	3.36%	3.44%	3.60%	3.67%	3.74%	3.78%	3.43%	3.49%
g. SNF Test %	8.91%	8.90%	8.61%	8.79%	8.98%	8.68%	8.70%	8.78%	8.84%
<b>Related Data</b>									
a. Percent Dry Cows	15%	14%	31%	16%	14%	13%	11%	18%	12%
b. Yearly Cull Rate	34%	30%	21%	34%	39%	39%	34%	45%	50%
c. Avg. Value (/Drop Bull Calf)	\$48.71	\$50.00	\$46.81	\$46.84	\$49.53	\$48.11	\$43.87	\$45.54	\$50.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$188.23	\$155.49	\$201.11	\$183.00	\$195.00	\$195.00	\$155.00	\$190.00	\$170.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$257.84	\$256.16	\$259.26	\$292.67	\$257.34	\$330.70	\$241.39	\$224.47	\$202.16
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.53	19.21	18.75	20.28	33.17	20.85	25.48	25.25	28.57
g. Milkers (\$/hr with benefits & taxes)	\$14.56	\$14.57	\$13.28	\$20.20	\$20.38	\$11.57	\$17.88	\$15.45	\$15.86
h. Total Labor (\$/hr)	\$17.72	\$14.04	\$13.87	\$19.10	\$16.60	\$12.57	\$16.62	\$15.45	\$14.15
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.88	\$5.50	\$4.92	\$5.57	\$6.07	\$6.30	\$5.19	\$4.70	\$5.13
j. Milk Cow Feed Costs (\$/cwt)	\$8.32	\$7.26	\$10.27	\$8.45	\$8.47	\$8.82	\$8.32	\$8.15	\$7.65

**CDFA - DAIRY MARKETING BRANCH**

**FEEDBACK - Quarter 4, 2010**

**Central Valley Holsteins 2X Milking Size 501-800**

Dairy ID Number	31	32
<b>Feed Costs</b>		
a. Dry Roughage	\$31.22	\$40.90
b. Wet Feed & Wet Roughage	\$18.91	\$21.93
c. Concentrates	\$104.68	\$57.31
d. Minerals & Supplements	\$3.96	\$6.43
e. Pasture	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$158.77	\$126.57
<b>Total Feed Costs (\$/cwt)</b>	\$8.50	\$9.24
<b>Total Hired Labor</b>	\$28.81	\$25.43
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.54	\$1.86
<b>Herd Replacement</b>	\$25.17	\$18.10
<b>Less: Calf. Income (\$/Cow/Month)</b>	\$3.75	\$4.70
<b>Total Herd Replacement</b>	\$21.42	\$13.41
<b>Total Replacement Costs (\$/cwt)</b>	\$1.15	\$0.98
<b>Total Operating Costs</b>	\$54.24	\$45.95
<b>Total Operating Costs (\$/cwt)</b>	\$2.90	\$3.36
<b>Total Milk Marketing Costs</b>	\$9.54	\$6.99
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.51	\$0.51
<b>Total Cost (\$/Cow/Month)</b>	\$272.78	\$218.34
<b>Total Cost (\$/cwt)</b>	\$14.60	\$15.95
<b>Milk Production Data</b>		
a. Milk Sold/Total Cow/Month/ (cwt)	18.69	13.69
b. Lbs Milk Sold/milk cow/day	70.37	51.63
c. Gross Milk Receipts (\$/cwt)	\$16.13	\$15.82
d. Mailbox Price (\$/cwt)	\$15.52	\$15.24
f. Fat Test %	3.77%	3.74%
g. SNF Test %	8.80%	8.78%
<b>Related Data</b>		
a. Percent Dry Cows	13%	14%
b. Yearly Cull Rate	33%	22%
c. Avg. Value (/Drop Bull Calf)	\$45.37	\$44.62
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$170.16	\$168.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$249.67	\$237.54
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	32.30	19.71
g. Milkers (\$/hr with benefits & taxes)	\$12.27	\$11.96
h. Total Labor (\$/hr)	\$12.35	\$12.52
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.67	\$4.44
j. Milk Cow Feed Costs (\$/cwt)	\$8.06	\$8.60

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 4, 2010**  
**Central Valley Holstein 2X Size 801-1500**

Dairy ID Number	Averages		33	34	35	36	37	38	39
	CV Holsteins 2X Milking	Herd Size 801to 1500							
<b>Feed Costs</b>									
a. Dry Roughage	\$34.31	\$36.36	\$36.90	\$33.01	\$44.29	\$34.48	\$33.82	\$31.74	\$35.67
b. Wet Feed & Wet Roughage	\$30.43	\$31.63	\$31.72	\$25.98	\$36.76	\$33.40	\$26.03	\$45.31	\$24.40
c. Concentrates	\$84.64	\$78.57	\$99.85	\$71.38	\$86.86	\$36.72	\$74.81	\$73.79	\$91.94
d. Minerals & Supplements	\$7.86	\$10.26	\$0.86	\$18.64	\$11.98	\$1.58	\$0.28	\$5.14	\$15.07
e. Pasture	\$0.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$157.29	\$156.83	\$169.33	\$149.02	\$179.90	\$106.17	\$134.94	\$155.97	\$167.08
<b>Total Feed Costs (\$/cwt)</b>	\$8.66	\$8.58	\$8.52	\$8.06	\$8.81	\$9.27	\$8.33	\$8.71	\$8.85
<b>Total Hired Labor</b>	\$27.07	\$27.02	\$42.60	\$29.57	\$36.43	\$19.92	\$31.10	\$31.40	\$38.37
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.49	\$1.48	\$2.14	\$1.60	\$1.78	\$1.74	\$1.92	\$1.75	\$2.03
<b>Herd Replacement</b>	\$25.18	\$26.11	\$27.91	\$25.29	\$22.00	\$28.87	\$29.74	\$26.19	\$19.35
<b>Less: Calf. Income (\$/Cow/Month)</b>	\$6.34	\$6.25	\$7.24	\$7.67	\$5.21	\$6.55	\$5.80	\$6.21	\$6.50
<b>Total Herd Replacement</b>	\$18.84	\$19.86	\$20.68	\$17.63	\$16.79	\$22.32	\$23.94	\$19.98	\$12.85
<b>Total Replacement Costs (\$/cwt)</b>	\$1.04	\$1.09	\$1.04	\$0.95	\$1.08	\$1.95	\$1.48	\$1.12	\$0.68
<b>Total Operating Costs</b>	\$51.40	\$50.95	\$73.88	\$46.10	\$56.07	\$35.04	\$40.16	\$67.12	\$39.94
<b>Total Operating Costs (\$/cwt)</b>	\$2.83	\$2.79	\$3.72	\$2.49	\$2.74	\$3.06	\$2.48	\$3.75	\$2.12
<b>Total Milk Marketing Costs</b>	\$9.53	\$9.78	\$10.61	\$9.41	\$12.34	\$6.13	\$8.21	\$9.02	\$18.19
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.52	\$0.54	\$0.53	\$0.51	\$0.60	\$0.54	\$0.51	\$0.50	\$0.96
<b>Total Cost (\$/Cow/Month)</b>	\$264.13	\$264.44	\$317.09	\$251.72	\$301.52	\$189.59	\$238.36	\$283.48	\$276.43
<b>Total Cost (\$/cwt)</b>	\$14.54	\$14.47	\$15.96	\$13.62	\$14.76	\$16.55	\$14.71	\$15.84	\$14.64
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	18.17	18.27	19.87	18.48	20.43	11.45	16.20	17.90	18.88
b. Lbs Milk Sold/milk cow/day	69.18	69.46	71.87	69.95	76.11	44.32	63.46	68.93	74.14
c. Gross Milk Receipts (\$/cwt)	\$15.80	\$15.86	\$16.50	\$16.69	\$16.14	\$16.37	\$16.15	\$15.18	\$17.09
d. Mailbox Price (\$/cwt)	\$15.42	\$15.51	\$16.35	\$16.18	\$15.77	\$15.94	\$15.54	\$14.57	\$16.44
f. Fat Test %	3.68%	3.70%	3.76%	3.70%	3.67%	4.13%	3.81%	3.65%	3.80%
g. SNF Test %	8.88%	8.84%	8.97%	8.97%	8.81%	8.64%	9.05%	8.82%	8.78%
<b>Related Data</b>									
a. Percent Dry Cows	14%	14%	10%	14%	12%	16%	17%	15%	17%
b. Yearly Cull Rate	39%	40%	45%	37%	34%	44%	42%	44%	40%
c. Avg. Value (/Drop Bull Calf)	\$47.12	\$46.33	\$52.51	\$52.65	\$42.62	\$43.78	\$41.63	\$45.12	\$50.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$173.70	\$180.21	\$208.00	\$176.00	\$213.54	\$155.00	\$155.00	\$190.00	\$195.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$253.96	\$247.22	\$234.10	\$220.02	\$256.38	\$221.91	\$215.21	\$247.87	\$248.48
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.21	27.19	30.72	29.97	28.16	13.26	27.00	23.98	33.00
g. Milkers (\$/hr with benefits & taxes)	\$13.96	\$12.95	\$11.39	\$15.08	\$14.57	\$13.15	\$13.28	\$13.36	\$15.53
h. Total Labor (\$/hr)	\$14.70	\$13.85	\$12.75	\$15.39	\$16.79	\$13.11	\$13.78	\$13.05	\$16.62
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.62	\$5.60	\$5.89	\$5.29	\$6.30	\$3.88	\$5.12	\$5.63	\$6.21
j. Milk Cow Feed Costs (\$/cwt)	\$8.12	\$8.07	\$8.19	\$7.56	\$8.28	\$8.76	\$8.07	\$8.16	\$8.38

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 4, 2010**  
**Central Valley Holstein 2X Size 801-1500**

Dairy ID Number	40	41	42	43	44	45	46	47	48
<b>Feed Costs</b>									
a. Dry Roughage	\$37.84	\$47.44	\$37.22	\$29.60	\$34.91	\$42.47	\$39.65	\$36.69	\$37.18
b. Wet Feed & Wet Roughage	\$38.78	\$18.35	\$31.43	\$26.02	\$38.80	\$58.05	\$16.79	\$25.28	\$32.50
c. Concentrates	\$58.63	\$99.02	\$85.42	\$70.70	\$65.89	\$59.24	\$79.14	\$80.44	\$63.19
d. Minerals & Supplements	\$4.00	\$4.45	\$9.09	\$0.30	\$6.70	\$26.40	\$18.49	\$3.22	\$32.36
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$139.25	\$169.27	\$163.16	\$126.61	\$146.29	\$186.16	\$154.07	\$145.62	\$165.23
<b>Total Feed Costs (\$/cwt)</b>	\$8.44	\$9.62	\$8.42	\$7.90	\$7.01	\$9.02	\$8.19	\$8.36	\$9.14
<b>Total Hired Labor</b>	\$17.54	\$29.96	\$36.65	\$19.08	\$35.83	\$28.60	\$28.88	\$30.04	\$24.17
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.06	\$1.70	\$1.89	\$1.19	\$1.72	\$1.39	\$1.54	\$1.73	\$1.34
<b>Herd Replacement</b>	\$42.60	\$22.67	\$25.54	\$24.87	\$27.78	\$24.48	\$24.23	\$30.37	\$22.13
Less: Calf. Income (\$/Cow/Month)	\$7.29	\$5.26	\$6.23	\$6.98	\$4.20	\$6.76	\$5.99	\$6.22	\$5.35
<b>Total Herd Replacement</b>	\$35.31	\$17.41	\$19.31	\$17.89	\$23.58	\$17.72	\$18.24	\$24.15	\$16.78
<b>Total Replacement Costs (\$/cwt)</b>	\$2.14	\$0.99	\$1.00	\$1.12	\$1.13	\$0.86	\$0.97	\$1.39	\$0.93
<b>Total Operating Costs</b>	\$43.32	\$42.08	\$44.70	\$31.76	\$63.49	\$53.35	\$43.12	\$58.61	\$60.21
<b>Total Operating Costs (\$/cwt)</b>	\$2.62	\$2.39	\$2.31	\$1.98	\$3.04	\$2.58	\$2.29	\$3.37	\$3.33
<b>Total Milk Marketing Costs</b>	\$8.40	\$8.92	\$9.57	\$8.10	\$10.06	\$11.77	\$9.30	\$8.60	\$10.07
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.51	\$0.51	\$0.49	\$0.50	\$0.48	\$0.57	\$0.49	\$0.49	\$0.56
<b>Total Cost (\$/Cow/Month)</b>	\$243.83	\$267.64	\$273.39	\$203.44	\$279.24	\$297.61	\$253.62	\$267.02	\$276.47
<b>Total Cost (\$/cwt)</b>	\$14.77	\$15.21	\$14.11	\$12.69	\$13.38	\$14.42	\$13.48	\$15.34	\$15.29
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	16.51	17.59	19.37	16.04	20.88	20.64	18.81	17.41	18.08
b. Lbs Milk Sold/milk cow/day	60.47	68.16	72.75	61.12	77.15	77.52	69.55	65.95	67.60
c. Gross Milk Receipts (\$/cwt)	\$16.05	\$15.70	\$15.53	\$14.49	\$15.66	\$16.45	\$15.66	\$15.88	\$16.07
d. Mailbox Price (\$/cwt)	\$15.72	\$15.10	\$15.40	\$13.87	\$15.49	\$15.98	\$15.56	\$15.45	\$15.65
f. Fat Test %	3.66%	3.82%	3.62%	3.17%	3.85%	3.82%	3.59%	3.75%	3.77%
g. SNF Test %	8.85%	8.85%	8.89%	8.96%	8.86%	8.88%	8.86%	8.81%	8.85%
<b>Related Data</b>									
a. Percent Dry Cows	11%	16%	13%	14%	12%	13%	12%	14%	13%
b. Yearly Cull Rate	58%	33%	44%	37%	42%	44%	36%	40%	34%
c. Avg. Value (/Drop Bull Calf)	\$44.17	\$48.81	\$42.82	\$50.29	\$28.17	\$48.72	\$46.82	\$47.55	\$48.72
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$174.02	\$176.39	\$166.29	\$175.00	\$191.70	\$158.72	\$160.50	\$172.14	\$189.99
e. Grain, Mnrls & Splmnts (\$/ton)	\$239.44	\$278.87	\$257.88	\$230.40	\$234.29	\$285.59	\$246.22	\$251.82	\$279.91
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	18.65	28.05	26.82	23.48	22.16	21.76	28.72	24.63	24.14
g. Milkers (\$/hr with benefits & taxes)	\$10.18	\$10.72	\$14.17	\$15.09	\$16.13	\$11.70	\$13.17	\$12.00	\$18.07
h. Total Labor (\$/hr)	\$10.90	\$11.22	\$14.92	\$15.04	\$16.64	\$14.26	\$13.41	\$13.54	\$16.33
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.84	\$6.11	\$5.77	\$4.58	\$5.15	\$6.56	\$5.40	\$5.16	\$5.69
j. Milk Cow Feed Costs (\$/cwt)	\$8.01	\$8.96	\$7.93	\$7.49	\$6.67	\$8.47	\$7.76	\$7.83	\$8.42

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 4, 2010**  
**Central Valley Holstein 2X Size 801-1500**

Dairy ID Number	49	50	51	52	53	54
<b>Feed Costs</b>						
a. Dry Roughage	\$32.67	\$27.56	\$28.82	\$36.72	\$38.91	\$43.33
b. Wet Feed & Wet Roughage	\$26.99	\$42.98	\$38.83	\$28.63	\$25.11	\$27.50
c. Concentrates	\$107.92	\$78.71	\$76.28	\$76.53	\$97.59	\$80.45
d. Minerals & Supplements	\$14.33	\$7.61	\$10.95	\$11.58	\$5.16	\$10.70
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$181.91	\$156.86	\$154.89	\$153.46	\$166.76	\$161.99
<b>Total Feed Costs (\$/cwt)</b>	\$8.46	\$8.21	\$9.04	\$8.47	\$9.09	\$8.99
<b>Total Hired Labor</b>	\$29.24	\$25.23	\$17.35	\$18.56	\$23.37	\$17.02
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.36	\$1.32	\$1.01	\$1.02	\$1.27	\$0.94
<b>Herd Replacement</b>	\$27.30	\$23.63	\$21.88	\$31.00	\$24.83	\$24.04
Less: Calf. Income (\$/Cow/Month)	\$6.55	\$5.61	\$7.11	\$6.89	\$5.35	\$6.79
<b>Total Herd Replacement</b>	\$20.75	\$18.01	\$14.78	\$24.11	\$19.48	\$17.24
<b>Total Replacement Costs (\$/cwt)</b>	\$0.97	\$0.94	\$0.86	\$1.33	\$1.06	\$0.96
<b>Total Operating Costs</b>	\$46.44	\$56.38	\$47.24	\$47.44	\$68.43	\$50.33
<b>Total Operating Costs (\$/cwt)</b>	\$2.16	\$2.95	\$2.76	\$2.62	\$3.73	\$2.79
<b>Total Milk Marketing Costs</b>	\$10.84	\$9.68	\$8.44	\$9.70	\$9.02	\$9.64
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.50	\$0.51	\$0.49	\$0.54	\$0.49	\$0.53
<b>Total Cost (\$/Cow/Month)</b>	\$289.17	\$266.16	\$242.69	\$253.26	\$287.06	\$256.22
<b>Total Cost (\$/cwt)</b>	\$13.45	\$13.93	\$14.16	\$13.98	\$15.65	\$14.22
<b>Milk Production Data</b>						
a. Milk Sold/Total Cow/Month/ (cwt)	21.50	19.11	17.14	18.12	18.34	18.02
b. Lbs Milk Sold/milk cow/day	81.68	72.36	65.33	70.91	70.59	70.99
c. Gross Milk Receipts (\$/cwt)	\$15.34	\$15.49	\$15.66	\$16.07	\$15.55	\$15.97
d. Mailbox Price (\$/cwt)	\$15.10	\$15.36	\$15.34	\$15.89	\$15.12	\$15.77
f. Fat Test %	3.53%	3.71%	3.78%	3.60%	3.76%	3.63%
g. SNF Test %	8.75%	8.93%	8.83%	8.85%	8.71%	8.76%
<b>Related Data</b>						
a. Percent Dry Cows	14%	14%	14%	17%	15%	17%
b. Yearly Cull Rate	37%	35%	38%	45%	36%	34%
c. Avg. Value (/Drop Bull Calf)	\$48.99	\$49.15	\$43.86	\$48.42	\$46.63	\$45.08
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$200.00	\$183.00	\$193.00	\$180.00	\$185.01	\$190.08
e. Grain, Mnrls & Splmnts (\$/ton)	\$240.41	\$258.72	\$239.10	\$228.75	\$277.20	\$246.26
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	36.70	24.56	27.20	29.57	27.66	28.49
g. Milkers (\$/hr with benefits & taxes)	\$15.91	\$16.54	\$11.67	\$10.76	\$11.09	\$10.10
h. Total Labor (\$/hr)	\$15.68	\$17.33	\$12.34	\$11.87	\$11.50	\$10.60
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.43	\$5.60	\$5.57	\$5.59	\$6.01	\$5.93
j. Milk Cow Feed Costs (\$/cwt)	\$7.87	\$7.74	\$8.52	\$7.88	\$8.51	\$8.35

CDFA - DAIRY MARKETING BRANCH

FEEDBACK - Quarter 4, 2010

Central Valley Holstein 2x Size 1501 Plus

Dairy ID Number	Averages		55	56	57	58	59	60	61
	CV Holsteins 2X Milking	Herd Size 1501plus							
<b>Feed Costs</b>									
a. Dry Roughage	\$34.31	\$33.03	\$39.12	\$21.31	\$36.22	\$41.64	\$25.32	\$41.41	\$31.27
b. Wet Feed & Wet Roughage	\$30.43	\$29.65	\$31.13	\$44.31	\$34.02	\$25.63	\$42.95	\$20.57	\$26.95
c. Concentrates	\$84.64	\$90.55	\$73.41	\$74.61	\$87.62	\$75.70	\$82.79	\$74.86	\$101.87
d. Minerals & Supplements	\$7.86	\$6.41	\$16.76	\$22.75	\$0.68	\$9.99	\$1.46	\$0.42	\$5.47
e. Pasture	\$0.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$157.29	\$159.64	\$160.42	\$162.97	\$158.54	\$152.95	\$152.52	\$137.26	\$165.57
<b>Total Feed Costs (\$/cwt)</b>	\$8.66	\$8.60	\$7.83	\$8.84	\$8.71	\$8.63	\$9.62	\$8.74	\$9.05
<b>Total Hired Labor</b>	\$27.07	\$26.67	\$16.49	\$41.87	\$28.37	\$28.61	\$19.03	\$13.89	\$34.40
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.49	\$1.44	\$0.80	\$2.27	\$1.56	\$1.61	\$1.20	\$0.88	\$1.88
<b>Herd Replacement</b>	\$25.18	\$25.34	\$25.22	\$22.40	\$26.28	\$18.27	\$20.26	\$23.14	\$22.62
<b>Less: Calf. Income (\$/Cow/Month)</b>	\$6.34	\$6.77	\$7.37	\$5.36	\$7.14	\$5.07	\$6.31	\$5.55	\$6.28
<b>Total Herd Replacement</b>	\$18.84	\$18.57	\$17.85	\$17.05	\$19.14	\$13.20	\$13.95	\$17.59	\$16.34
<b>Total Replacement Costs (\$/cwt)</b>	\$1.04	\$1.00	\$0.87	\$0.92	\$1.05	\$0.74	\$0.88	\$1.12	\$0.89
<b>Total Operating Costs</b>	\$51.40	\$50.31	\$72.28	\$64.52	\$42.22	\$62.52	\$26.92	\$38.73	\$50.09
<b>Total Operating Costs (\$/cwt)</b>	\$2.83	\$2.71	\$3.53	\$3.50	\$2.32	\$3.53	\$1.70	\$2.47	\$2.74
<b>Total Milk Marketing Costs</b>	\$9.53	\$9.36	\$10.07	\$12.16	\$9.89	\$8.88	\$7.98	\$7.70	\$10.10
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.52	\$0.50	\$0.49	\$0.66	\$0.54	\$0.50	\$0.50	\$0.49	\$0.55
<b>Total Cost (\$/Cow/Month)</b>	\$264.13	\$264.54	\$277.10	\$298.57	\$258.16	\$266.16	\$220.41	\$215.18	\$276.49
<b>Total Cost (\$/cwt)</b>	\$14.54	\$14.25	\$13.53	\$16.20	\$14.19	\$15.02	\$13.90	\$13.70	\$15.11
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	18.17	18.57	20.49	18.43	18.19	17.73	15.86	15.70	18.29
b. Lbs Milk Sold/milk cow/day	69.18	70.84	77.97	71.61	65.17	64.97	62.05	59.72	72.48
c. Gross Milk Receipts (\$/cwt)	\$15.80	\$15.72	\$15.83	\$16.98	\$15.19	\$15.21	\$16.20	\$15.21	\$15.88
d. Mailbox Price (\$/cwt)	\$15.42	\$15.38	\$15.50	\$16.67	\$14.80	\$14.62	\$15.58	\$14.86	\$15.53
f. Fat Test %	3.68%	3.66%	3.78%	3.69%	3.35%	3.62%	3.80%	3.58%	3.59%
g. SNF Test %	8.88%	8.92%	8.86%	8.89%	8.66%	8.82%	8.89%	8.92%	8.96%
<b>Related Data</b>									
a. Percent Dry Cows	14%	15%	14%	16%	9%	11%	17%	14%	18%
b. Yearly Cull Rate	39%	40%	45%	43%	35%	27%	27%	48%	32%
c. Avg. Value (/Drop Bull Calf)	\$47.12	\$47.71	\$49.35	\$50.58	\$51.53	\$46.62	\$63.84	\$43.42	\$38.28
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$173.70	\$167.88	\$172.28	\$157.95	\$188.00	\$207.57	\$170.00	\$184.71	\$174.38
e. Grain, Mnrls & Splmnts (\$/ton)	\$253.96	\$252.16	\$215.14	\$251.58	\$289.84	\$249.69	\$267.06	\$233.16	\$257.74
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.21	30.14	31.10	29.53	21.41	24.46	23.94	24.12	31.94
g. Milkers (\$/hr with benefits & taxes)	\$13.96	\$14.49	\$12.66	\$14.73	\$14.66	\$14.59	\$15.69	\$10.55	\$17.11
h. Total Labor (\$/hr)	\$14.70	\$15.61	\$13.06	\$14.95	\$14.78	\$15.96	\$15.39	\$11.46	\$17.72
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.62	\$5.70	\$5.73	\$5.88	\$5.35	\$5.30	\$5.52	\$4.93	\$6.12
j. Milk Cow Feed Costs (\$/cwt)	\$8.12	\$8.04	\$7.35	\$8.21	\$8.21	\$8.16	\$8.89	\$8.25	\$8.44

**CDFA - DAIRY MARKETING BRANCH**

**FEEDBACK - Quarter 4, 2010**

**Central Valley Holstein 2x Size 1501 Plus**

Dairy ID Number	62	63	64	65	66	67	68	69	70
<b>Feed Costs</b>									
a. Dry Roughage	\$38.97	\$43.29	\$28.94	\$38.39	\$42.42	\$32.97	\$33.15	\$38.44	\$40.67
b. Wet Feed & Wet Roughage	\$31.26	\$29.59	\$31.16	\$28.90	\$28.39	\$28.38	\$43.57	\$33.06	\$27.49
c. Concentrates	\$97.39	\$91.31	\$111.22	\$107.07	\$93.16	\$85.97	\$94.33	\$82.12	\$82.27
d. Minerals & Supplements	\$11.57	\$10.50	\$0.48	\$2.14	\$19.66	\$10.37	\$0.36	\$8.98	\$11.98
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$179.18	\$174.70	\$171.79	\$176.50	\$183.63	\$157.69	\$171.42	\$162.60	\$162.41
<b>Total Feed Costs (\$/cwt)</b>	\$9.26	\$9.41	\$9.00	\$9.60	\$8.48	\$8.95	\$8.30	\$9.58	\$8.64
<b>Total Hired Labor</b>	\$26.50	\$36.93	\$25.25	\$37.67	\$31.52	\$30.97	\$21.92	\$20.76	\$27.94
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.37	\$1.99	\$1.32	\$2.05	\$1.46	\$1.76	\$1.06	\$1.22	\$1.49
<b>Herd Replacement</b>	\$23.77	\$30.49	\$24.04	\$28.46	\$23.66	\$23.54	\$23.91	\$26.94	\$23.26
<b>Less: Calf. Income (\$/Cow/Month)</b>	\$6.06	\$6.63	\$6.35	\$6.90	\$6.54	\$5.20	\$6.76	\$6.64	\$7.45
<b>Total Herd Replacement</b>	\$17.71	\$23.86	\$17.69	\$21.56	\$17.13	\$18.34	\$17.15	\$20.30	\$15.81
<b>Total Replacement Costs (\$/cwt)</b>	\$0.92	\$1.29	\$0.93	\$1.17	\$0.79	\$1.04	\$0.83	\$1.20	\$0.84
<b>Total Operating Costs</b>	\$73.06	\$66.80	\$64.16	\$68.45	\$75.53	\$58.77	\$57.65	\$47.18	\$46.87
<b>Total Operating Costs (\$/cwt)</b>	\$3.78	\$3.60	\$3.36	\$3.72	\$3.49	\$3.33	\$2.79	\$2.78	\$2.49
<b>Total Milk Marketing Costs</b>	\$9.48	\$9.43	\$9.62	\$9.09	\$10.60	\$8.90	\$10.11	\$8.47	\$9.37
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.49	\$0.51	\$0.50	\$0.49	\$0.49	\$0.51	\$0.49	\$0.50	\$0.50
<b>Total Cost (\$/Cow/Month)</b>	\$305.94	\$311.72	\$288.52	\$313.28	\$318.41	\$274.67	\$278.25	\$259.30	\$262.41
<b>Total Cost (\$/cwt)</b>	\$15.82	\$16.79	\$15.12	\$17.04	\$14.71	\$15.59	\$13.48	\$15.28	\$13.96
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	19.34	18.56	19.09	18.39	21.65	17.62	20.64	16.96	18.79
b. Lbs Milk Sold/milk cow/day	73.48	71.14	73.34	69.53	80.49	66.33	78.61	63.80	72.61
c. Gross Milk Receipts (\$/cwt)	\$15.74	\$16.83	\$15.05	\$16.30	\$15.55	\$15.88	\$15.82	\$15.76	\$15.16
d. Mailbox Price (\$/cwt)	\$15.43	\$16.38	\$14.86	\$16.28	\$15.07	\$15.27	\$15.44	\$15.13	\$14.52
f. Fat Test %	3.79%	3.88%	3.58%	3.67%	3.68%	3.69%	3.81%	3.87%	3.59%
g. SNF Test %	8.94%	8.87%	8.79%	8.72%	8.87%	8.87%	8.84%	8.91%	8.91%
<b>Related Data</b>									
a. Percent Dry Cows	14%	15%	15%	14%	12%	13%	14%	13%	16%
b. Yearly Cull Rate	39%	46%	43%	41%	36%	38%	50%	42%	36%
c. Avg. Value (/Drop Bull Calf)	\$46.02	\$46.37	\$46.16	\$46.43	\$47.68	\$41.52	\$54.47	\$46.30	\$58.71
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$168.85	\$170.00	\$170.00	\$170.00	\$190.70	\$182.35	\$169.92	\$185.00	\$187.73
e. Grain, Mnrls & Splmnts (\$/ton)	\$255.85	\$287.33	\$264.96	\$303.83	\$259.10	\$258.00	\$278.98	\$261.19	\$238.84
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.71	26.49	31.68	26.59	31.80	27.56	24.90	25.72	29.30
g. Milkers (\$/hr with benefits & taxes)	\$12.42	\$17.26	\$12.32	\$21.01	\$10.22	\$19.88	\$12.83	\$11.97	\$13.26
h. Total Labor (\$/hr)	\$13.16	\$17.62	\$13.51	\$20.73	\$11.77	\$20.36	\$14.03	\$12.01	\$13.99
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.36	\$6.33	\$6.13	\$6.29	\$6.46	\$5.60	\$6.10	\$5.69	\$5.79
j. Milk Cow Feed Costs (\$/cwt)	\$8.66	\$8.90	\$8.36	\$9.05	\$8.03	\$8.45	\$7.76	\$8.93	\$7.98

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 4, 2010**  
**Central Valley Holstein 2x Size 1501 Plus**

Dairy ID Number	71	72	73	74	75
<b>Feed Costs</b>					
a. Dry Roughage	\$35.90	\$25.22	\$29.99	\$27.89	\$29.32
b. Wet Feed & Wet Roughage	\$33.27	\$32.80	\$29.62	\$24.18	\$25.56
c. Concentrates	\$58.62	\$76.98	\$78.08	\$81.90	\$106.53
d. Minerals & Supplements	\$5.66	\$9.27	\$12.92	\$4.42	\$1.20
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$133.44	\$144.27	\$150.61	\$138.39	\$162.61
<b>Total Feed Costs (\$/cwt)</b>	\$8.01	\$7.24	\$8.53	\$8.71	\$8.30
<b>Total Hired Labor</b>	\$19.11	\$27.74	\$24.44	\$21.21	\$27.41
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.15	\$1.39	\$1.38	\$1.34	\$1.40
<b>Herd Replacement</b>	\$23.74	\$36.56	\$26.79	\$23.48	\$25.87
<b>Less: Calf. Income (\$/Cow/Month)</b>	\$5.41	\$5.37	\$5.55	\$6.83	\$8.40
<b>Total Herd Replacement</b>	\$18.33	\$31.19	\$21.24	\$16.65	\$17.47
<b>Total Replacement Costs (\$/cwt)</b>	\$1.10	\$1.56	\$1.20	\$1.05	\$0.89
<b>Total Operating Costs</b>	\$37.24	\$66.15	\$49.71	\$31.29	\$39.12
<b>Total Operating Costs (\$/cwt)</b>	\$2.24	\$3.32	\$2.81	\$1.97	\$2.00
<b>Total Milk Marketing Costs</b>	\$8.35	\$8.83	\$9.42	\$8.45	\$9.64
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.50	\$0.44	\$0.53	\$0.53	\$0.49
<b>Total Cost (\$/Cow/Month)</b>	\$216.48	\$278.18	\$255.43	\$215.98	\$256.26
<b>Total Cost (\$/cwt)</b>	\$12.99	\$13.95	\$14.46	\$13.60	\$13.09
<b>Milk Production Data</b>					
a. Milk Sold/Total Cow/Month/ (cwt)	16.66	19.94	17.66	15.89	19.58
b. Lbs Milk Sold/milk cow/day	62.52	73.27	68.05	60.93	75.98
c. Gross Milk Receipts (\$/cwt)	\$15.86	\$15.25	\$15.53	\$15.50	\$15.78
d. Mailbox Price (\$/cwt)	\$15.25	\$15.12	\$15.17	\$15.15	\$15.58
f. Fat Test %	3.68%	3.50%	3.61%	3.77%	3.60%
g. SNF Test %	8.93%	8.85%	8.89%	8.91%	9.08%
<b>Related Data</b>					
a. Percent Dry Cows	13%	11%	15%	15%	16%
b. Yearly Cull Rate	33%	48%	40%	30%	43%
c. Avg. Value (/Drop Bull Calf)	\$44.09	\$39.74	\$43.82	\$43.74	\$49.04
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$140.00	\$163.05	\$175.00	\$165.00	\$150.88
e. Grain, Mnrls & Splmnts (\$/ton)	\$234.74	\$201.82	\$249.09	\$231.31	\$229.58
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	20.50	30.67	27.42	27.95	36.41
g. Milkers (\$/hr with benefits & taxes)	\$14.08	\$16.31	\$15.62	\$14.93	\$14.34
h. Total Labor (\$/hr)	\$14.17	\$16.01	\$15.99	\$15.21	\$17.25
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.80	\$5.01	\$5.42	\$4.90	\$5.87
j. Milk Cow Feed Costs (\$/cwt)	\$7.67	\$6.84	\$7.96	\$8.05	\$7.72