

CDFA - DAIRY MARKETING BRANCH

FEEDBACK - Quarter 3, 2010

Central Valley Holstein 2X Milking Herd Size 1-500

Dairy ID Number	Averages		1	2	3	4	5	6	7
	CV Holsteins 2X Milking	Herd Size 1-500							
Feed Costs									
a. Dry Roughage	\$31.78	\$28.15	\$28.55	\$11.68	\$38.67	\$48.02	\$38.46	\$36.64	\$3.96
b. Wet Feed & Wet Roughage	\$27.49	\$22.70	\$7.57	\$0.00	\$19.94	\$14.52	\$20.60	\$13.35	\$45.12
c. Concentrates	\$76.89	\$74.27	\$64.63	\$56.89	\$53.77	\$39.85	\$104.49	\$98.76	\$30.98
d. Minerals & Supplements	\$7.73	\$4.37	\$0.00	\$0.00	\$0.00	\$9.35	\$1.83	\$2.29	\$0.31
e. Pasture	\$0.07	\$1.84	\$12.61	\$32.69	\$0.00	\$0.00	\$0.00	\$0.00	\$3.26
Total Feed Costs	\$143.96	\$131.34	\$113.37	\$101.26	\$112.38	\$111.74	\$165.38	\$151.04	\$83.63
Total Feed Costs (\$/cwt.)	\$7.85	\$7.86	\$7.22	\$6.28	\$8.66	\$9.00	\$8.94	\$7.74	\$6.01
Total Hired Labor	\$26.73	\$31.51	\$66.29	\$28.15	\$29.78	\$37.52	\$31.61	\$24.51	\$22.92
Total Hired Labor Costs (\$/cwt.)	\$1.46	\$1.89	\$4.22	\$1.75	\$2.29	\$3.02	\$1.71	\$1.26	\$1.65
Herd Replacement	\$25.56	\$21.91	\$26.92	\$28.31	\$21.35	\$16.88	\$27.92	\$17.62	\$19.77
Less: Calf Income (\$/Cow/Month)	\$7.32	\$6.53	\$6.86	\$5.64	\$5.76	\$6.74	\$6.08	\$6.13	\$6.79
Total Herd Replacement	\$18.24	\$15.39	\$20.05	\$22.66	\$15.59	\$10.14	\$21.84	\$11.49	\$12.98
Total Replacement Costs (\$/cwt.)	\$0.99	\$0.92	\$1.28	\$1.41	\$1.20	\$0.82	\$1.18	\$0.59	\$0.93
Total Operating Costs	\$51.43	\$48.97	\$62.41	\$43.30	\$55.89	\$35.76	\$46.09	\$86.03	\$62.37
Total Operating Costs (\$/cwt.)	\$2.80	\$2.93	\$3.97	\$2.68	\$4.30	\$2.88	\$2.49	\$4.41	\$4.48
Total Milk Marketing Costs	\$9.46	\$10.67	\$10.09	\$12.70	\$8.72	\$9.07	\$11.84	\$10.19	\$9.38
Total Milk Marketing Costs (\$/cwt.)	\$0.52	\$0.64	\$0.64	\$0.79	\$0.67	\$0.73	\$0.64	\$0.52	\$0.67
Total Cost (\$/Cow/Month)	\$249.83	\$237.88	\$272.22	\$208.08	\$222.35	\$204.22	\$276.75	\$283.26	\$191.27
Total Cost (\$/cwt)	\$13.62	\$14.24	\$17.34	\$12.90	\$17.13	\$16.46	\$14.96	\$14.52	\$13.74
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.35	16.71	15.70	16.13	12.98	12.41	18.50	19.50	13.92
b. Lbs Milk Sold/milk cow/day	69.80	63.86	59.08	63.37	53.00	50.23	72.05	73.41	56.60
c. Gross Milk Receipts (\$/cwt)	\$15.41	\$15.69	\$16.10	\$15.11	\$15.64	\$16.05	\$15.78	\$15.94	\$15.32
d. Mailbox Price (\$/cwt)	\$14.95	\$15.20	\$15.70	\$14.72	\$15.20	\$15.66	\$15.40	\$15.64	\$14.83
f. Fat Test %	3.49%	3.54%	3.87%	3.42%	3.51%	3.72%	3.43%	3.32%	3.79%
g. SNF Test %	8.78%	8.81%	8.87%	8.58%	8.55%	8.76%	8.91%	8.88%	8.54%
Related Data									
a. Percent Dry Cows	14%	15%	13%	17%	20%	19%	16%	13%	20%
b. Yearly Cull Rate	39%	35%	40%	40%	30%	24%	41%	36%	27%
c. Avg. Value (/Drop Bull Calf)	\$62.42	\$63.68	\$70.00	\$59.00	\$56.00	\$65.00	\$48.48	\$69.69	\$68.28
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$163.27	\$158.22	\$150.00	\$148.00	\$150.00	\$150.00	\$180.00	\$150.00	\$0.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$227.95	\$229.83	\$208.40	\$248.45	\$243.72	\$194.34	\$282.39	\$257.64	\$201.31
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.62	26.17	23.34	18.00	18.00	20.53	27.46	29.52	12.63
g. Milkers (\$/hr with benefits & taxes)	\$13.87	\$13.63	\$14.24	\$13.67	\$12.94	\$14.50	\$12.98	\$17.18	\$11.20
h. Total Labor (\$/hr)	\$14.41	\$13.68	\$13.53	\$12.14	\$13.34	\$13.56	\$13.38	\$15.80	\$9.48
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.13	\$4.76	\$3.77	\$4.82	\$4.31	\$4.24	\$5.80	\$5.49	\$3.06
j. Milk Cow Feed Costs (\$/cwt.)	\$7.35	\$7.45	\$6.38	\$7.60	\$8.14	\$8.45	\$8.06	\$7.49	\$5.41

CDFA - DAIRY MARKETING BRANCH

FEEDBACK - Quarter 3, 2010

Central Valley Holstein 2X Milking Herd Size 1-500

Dairy ID Number	8	9	10	11	12	13	14
Feed Costs							
a. Dry Roughage	\$34.85	\$14.86	\$17.80	\$29.80	\$20.57	\$32.76	\$34.95
b. Wet Feed & Wet Roughage	\$21.70	\$10.32	\$32.45	\$27.77	\$31.50	\$25.05	\$22.23
c. Concentrates	\$95.42	\$74.66	\$103.76	\$62.84	\$65.56	\$86.67	\$72.30
d. Minerals & Supplements	\$6.19	\$0.54	\$3.22	\$1.40	\$19.40	\$8.88	\$0.41
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$158.16	\$100.38	\$157.23	\$121.81	\$137.02	\$153.36	\$129.89
Total Feed Costs (\$/cwt.)	\$7.98	\$9.72	\$8.12	\$8.22	\$7.84	\$6.98	\$8.16
Total Hired Labor							
Total Hired Labor Costs (\$/cwt.)	\$2.04	\$1.58	\$2.74	\$0.98	\$2.38	\$1.25	\$1.77
Herd Replacement							
Less: Calf Income (\$/Cow/Month)	\$8.49	\$4.15	\$6.79	\$7.63	\$8.36	\$6.65	\$5.10
Total Herd Replacement	\$21.73	\$10.33	\$13.65	\$14.25	\$18.17	\$15.17	\$14.14
Total Replacement Costs (\$/cwt.)	\$1.10	\$1.00	\$0.70	\$0.96	\$1.04	\$0.69	\$0.89
Total Operating Costs							
Total Operating Costs (\$/cwt.)	\$3.04	\$2.70	\$2.53	\$2.45	\$2.56	\$2.39	\$2.22
Total Milk Marketing Costs							
Total Milk Marketing Costs (\$/cwt.)	\$0.52	\$0.70	\$1.17	\$0.52	\$0.54	\$0.55	\$0.51
Total Cost (\$/Cow/Month)							
Total Cost (\$/cwt)	\$14.67	\$15.71	\$15.27	\$13.14	\$14.36	\$11.88	\$13.55
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt.)	19.83	10.33	19.37	14.82	17.48	21.96	15.92
b. Lbs Milk Sold/milk cow/day	76.14	38.63	72.92	56.88	66.35	80.45	59.18
c. Gross Milk Receipts (\$/cwt)	\$15.29	\$14.76	\$15.69	\$15.34	\$16.87	\$15.78	\$15.44
d. Mailbox Price (\$/cwt)	\$14.69	\$14.28	\$14.48	\$14.97	\$16.37	\$15.50	\$14.95
f. Fat Test %	3.60%	2.70%	3.77%	3.52%	3.75%	3.54%	3.54%
g. SNF Test %	8.92%	8.90%	8.80%	8.76%	8.78%	8.97%	8.70%
Related Data							
a. Percent Dry Cows	15%	13%	13%	15%	14%	11%	12%
b. Yearly Cull Rate	66%	31%	33%	36%	39%	33%	24%
c. Avg. Value (/Drop Bull Calf)	\$75.41	\$42.95	\$70.00	\$61.62	\$65.00	\$70.00	\$61.48
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$178.10	\$159.89	\$150.00	\$162.63	\$150.00	\$147.66	\$165.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$234.64	\$230.60	\$241.90	\$211.98	\$235.80	\$209.51	\$215.81
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	32.60	24.38	32.43	23.26	26.97	33.02	25.04
g. Milkers (\$/hr with benefits & taxes)	\$12.49	\$13.09	\$15.98	\$13.71	\$11.97	\$18.79	\$11.33
h. Total Labor (\$/hr)	\$13.26	\$13.09	\$16.60	\$13.71	\$14.13	\$17.51	\$11.48
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.70	\$3.57	\$5.59	\$4.36	\$4.86	\$5.39	\$4.61
j. Milk Cow Feed Costs (\$/cwt.)	\$7.48	\$9.25	\$7.66	\$7.67	\$7.33	\$6.69	\$7.78

Visit www.cdffa.ca.gov/dairy then click on Cost of Production to see full list of feedbacks and other reports.

CDFA - DAIRY MARKETING BRANCH

FEEDBACK - Quarter 3, 2010

Central Valley Holsteins 2X Milking Herd Size 501-700

Dairy ID Number	Averages		15	16	17	18	19	20	21
	CV Holsteins 2X Milking	Herd Size 501to 800							
Feed Costs									
a. Dry Roughage	\$31.78	\$34.20	\$37.70	\$32.32	\$38.38	\$30.81	\$28.77	\$33.75	\$27.37
b. Wet Feed & Wet Roughage	\$27.49	\$25.45	\$27.37	\$28.69	\$20.01	\$27.44	\$30.82	\$26.46	\$24.95
c. Concentrates	\$76.89	\$73.71	\$77.56	\$90.10	\$73.66	\$49.11	\$92.61	\$90.79	\$92.15
d. Minerals & Supplements	\$7.73	\$7.75	\$0.26	\$28.57	\$12.04	\$0.89	\$8.75	\$8.73	\$3.24
e. Pasture	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$143.96	\$141.10	\$142.89	\$179.68	\$144.09	\$108.26	\$160.94	\$159.72	\$147.72
Total Feed Costs (\$/cwt.)	\$7.85	\$8.11	\$7.90	\$8.31	\$7.77	\$7.29	\$8.17	\$9.33	\$7.81
Total Hired Labor	\$26.73	\$27.80	\$36.77	\$39.54	\$28.12	\$31.35	\$29.36	\$25.73	\$36.98
Total Hired Labor Costs (\$/cwt.)	\$1.46	\$1.60	\$2.03	\$1.83	\$1.52	\$2.11	\$1.49	\$1.50	\$1.95
Herd Replacement	\$25.56	\$24.05	\$26.32	\$24.84	\$21.90	\$20.28	\$20.70	\$21.78	\$23.52
Less: Calf Income (\$/Cow/Month)	\$7.32	\$6.65	\$8.17	\$7.06	\$6.91	\$5.09	\$8.32	\$8.48	\$6.49
Total Herd Replacement	\$18.24	\$17.40	\$18.16	\$17.77	\$14.99	\$15.19	\$12.37	\$13.30	\$17.03
Total Replacement Costs (\$/cwt.)	\$0.99	\$1.00	\$1.00	\$0.82	\$0.81	\$1.02	\$0.63	\$0.78	\$0.90
Total Operating Costs	\$51.43	\$50.11	\$62.37	\$62.71	\$66.65	\$40.55	\$54.52	\$42.19	\$73.80
Total Operating Costs (\$/cwt.)	\$2.80	\$2.88	\$3.45	\$2.90	\$3.60	\$2.73	\$2.77	\$2.46	\$3.90
Total Milk Marketing Costs	\$9.46	\$9.53	\$9.22	\$11.00	\$9.37	\$10.68	\$14.80	\$10.90	\$11.43
Total Milk Marketing Costs (\$/cwt.)	\$0.52	\$0.55	\$0.51	\$0.51	\$0.51	\$0.72	\$0.75	\$0.64	\$0.60
Total Cost (\$/Cow/Month)	\$249.83	\$245.94	\$269.41	\$310.70	\$263.22	\$206.02	\$272.00	\$251.84	\$286.95
Total Cost (\$/cwt)	\$13.62	\$14.14	\$14.89	\$14.37	\$14.20	\$13.87	\$13.80	\$14.71	\$15.17
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.35	17.40	18.09	21.62	18.54	14.85	19.71	17.12	18.92
b. Lbs Milk Sold/milk cow/day	69.80	66.26	64.74	79.94	73.65	56.58	76.36	67.70	69.26
c. Gross Milk Receipts (\$/cwt)	\$15.41	\$15.57	\$16.05	\$16.65	\$15.48	\$16.73	\$14.68	\$14.78	\$15.78
d. Mailbox Price (\$/cwt)	\$14.95	\$15.13	\$15.73	\$16.34	\$14.91	\$16.17	\$14.07	\$13.99	\$15.26
f. Fat Test %	3.49%	3.50%	3.51%	3.63%	3.65%	3.76%	3.42%	3.55%	3.54%
g. SNF Test %	8.78%	8.72%	8.92%	8.85%	8.85%	8.71%	8.76%	8.33%	8.75%
Related Data									
a. Percent Dry Cows	14%	14%	9%	12%	18%	14%	16%	18%	11%
b. Yearly Cull Rate	39%	34%	38%	41%	34%	30%	31%	37%	36%
c. Avg. Value (/Drop Bull Calf)	\$62.42	\$63.85	\$65.00	\$60.00	\$60.00	\$68.42	\$67.81	\$67.88	\$60.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$163.27	\$163.67	\$145.00	\$140.00	\$175.00	\$157.45	\$158.12	\$192.17	\$159.93
e. Grain, Mnrls & Splmnts (\$/ton)	\$227.95	\$233.43	\$225.33	\$273.54	\$221.97	\$207.01	\$236.50	\$257.40	\$237.92
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.62	26.68	24.37	31.53	29.72	18.29	32.46	30.13	28.93
g. Milkers (\$/hr with benefits & taxes)	\$13.87	\$13.95	\$13.15	\$15.44	\$12.25	\$17.09	\$11.59	\$10.57	\$14.56
h. Total Labor (\$/hr)	\$14.41	\$13.79	\$12.92	\$16.19	\$11.84	\$14.93	\$11.89	\$11.67	\$17.72
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.13	\$5.07	\$4.86	\$6.35	\$5.28	\$3.90	\$5.88	\$5.88	\$5.22
j. Milk Cow Feed Costs (\$/cwt.)	\$7.35	\$7.65	\$7.51	\$7.94	\$7.16	\$6.90	\$7.70	\$8.68	\$7.53

CDFA - DAIRY MARKETING BRANCH

FEEDBACK - Quarter 3, 2010

Central Valley Holsteins 2X Milking Herd Size 501-700

Dairy ID Number	22	23	24	25	26	27	28	29	30
Feed Costs									
a. Dry Roughage	\$49.31	\$34.33	\$39.76	\$42.33	\$21.62	\$33.22	\$30.18	\$30.11	\$36.17
b. Wet Feed & Wet Roughage	\$15.65	\$35.02	\$21.54	\$35.09	\$23.45	\$22.26	\$15.03	\$40.24	\$25.70
c. Concentrates	\$70.10	\$69.40	\$44.39	\$82.33	\$87.13	\$78.13	\$55.29	\$61.26	\$71.53
d. Minerals & Supplements	\$8.58	\$4.48	\$0.25	\$4.80	\$13.66	\$2.73	\$2.68	\$28.38	\$3.74
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$143.64	\$143.23	\$105.95	\$164.55	\$145.87	\$136.34	\$103.19	\$159.99	\$137.14
Total Feed Costs (\$/cwt.)	\$8.63	\$7.40	\$9.71	\$9.60	\$7.95	\$7.95	\$7.76	\$7.71	\$7.32
Total Hired Labor	\$26.86	\$28.84	\$17.12	\$23.70	\$30.23	\$33.26	\$14.88	\$25.89	\$25.02
Total Hired Labor Costs (\$/cwt.)	\$1.61	\$1.49	\$1.57	\$1.38	\$1.65	\$1.94	\$1.12	\$1.25	\$1.34
Herd Replacement	\$23.98	\$20.32	\$19.55	\$22.72	\$24.48	\$22.48	\$31.98	\$28.41	\$33.22
Less: Calf Income (\$/Cow/Month)	\$5.63	\$7.02	\$5.23	\$6.88	\$7.48	\$6.54	\$8.37	\$5.44	\$6.47
Total Herd Replacement	\$18.35	\$13.30	\$14.32	\$15.84	\$17.00	\$15.94	\$23.62	\$22.97	\$26.75
Total Replacement Costs (\$/cwt.)	\$1.10	\$0.69	\$1.31	\$0.92	\$0.93	\$0.93	\$1.78	\$1.11	\$1.43
Total Operating Costs	\$39.11	\$49.62	\$24.66	\$40.96	\$52.33	\$55.34	\$55.54	\$56.86	\$42.02
Total Operating Costs (\$/cwt.)	\$2.35	\$2.56	\$2.26	\$2.39	\$2.85	\$3.22	\$4.18	\$2.74	\$2.24
Total Milk Marketing Costs	\$8.21	\$9.83	\$5.58	\$9.39	\$10.00	\$8.69	\$7.08	\$10.44	\$10.05
Total Milk Marketing Costs (\$/cwt.)	\$0.49	\$0.51	\$0.51	\$0.55	\$0.55	\$0.51	\$0.53	\$0.50	\$0.54
Total Cost (\$/Cow/Month)	\$236.16	\$244.81	\$167.63	\$254.44	\$255.43	\$249.58	\$204.30	\$276.14	\$240.99
Total Cost (\$/cwt)	\$14.18	\$12.65	\$15.36	\$14.84	\$13.93	\$14.54	\$15.36	\$13.31	\$12.87
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	16.65	19.35	10.91	17.15	18.34	17.16	13.30	20.75	18.73
b. Lbs Milk Sold/milk cow/day	60.04	73.05	47.93	66.10	68.71	65.45	55.41	76.96	68.37
c. Gross Milk Receipts (\$/cwt)	\$15.09	\$16.10	\$15.26	\$15.63	\$15.85	\$16.27	\$14.54	\$15.44	\$15.22
d. Mailbox Price (\$/cwt)	\$14.91	\$15.76	\$14.85	\$15.35	\$15.60	\$15.68	\$14.13	\$15.00	\$14.85
f. Fat Test %	3.45%	3.32%	3.37%	3.59%	3.64%	3.63%	3.35%	3.37%	3.32%
g. SNF Test %	8.77%	8.83%	8.48%	8.70%	8.83%	8.63%	8.67%	8.75%	8.71%
Related Data									
a. Percent Dry Cows	10%	14%	26%	15%	13%	15%	22%	12%	11%
b. Yearly Cull Rate	32%	31%	23%	30%	36%	32%	46%	38%	49%
c. Avg. Value (/Drop Bull Calf)	\$61.23	\$68.13	\$67.00	\$70.00	\$70.00	\$68.45	\$61.16	\$65.00	\$50.54
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$180.00	\$146.00	\$172.05	\$183.00	\$148.00	\$155.00	\$176.00	\$161.71	\$164.95
e. Grain, Mnrls & Splmnts (\$/ton)	\$232.93	\$245.06	\$221.73	\$281.43	\$230.11	\$228.17	\$176.59	\$304.52	\$190.91
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	23.93	22.66	17.67	23.46	32.15	26.78	27.18	21.33	28.41
g. Milkers (\$/hr with benefits & taxes)	\$10.79	\$14.57	\$13.63	\$20.20	\$17.73	\$18.82	\$15.92	\$10.57	\$15.27
h. Total Labor (\$/hr)	\$10.81	\$14.04	\$14.05	\$19.10	\$14.65	\$16.85	\$15.92	\$11.37	\$13.55
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.92	\$5.19	\$4.16	\$5.86	\$5.20	\$4.97	\$3.92	\$5.59	\$4.85
j. Milk Cow Feed Costs (\$/cwt.)	\$8.19	\$7.10	\$8.68	\$8.87	\$7.57	\$7.59	\$7.07	\$7.26	\$7.10

CDFA - DAIRY MARKETING BRANCH

FEEDBACK - Quarter 3, 2010

Central Valley Holsteins 2X Milking Herd Size 501-700

Dairy ID Number	31	32
Feed Costs		
a. Dry Roughage	\$41.39	\$28.73
b. Wet Feed & Wet Roughage	\$21.74	\$19.28
c. Concentrates	\$48.90	\$98.67
d. Minerals & Supplements	\$6.61	\$3.83
e. Pasture	\$0.00	\$0.00
Total Feed Costs	\$118.64	\$150.52
Total Feed Costs (\$/cwt.)	\$8.29	\$8.01
Total Hired Labor	\$24.07	\$29.53
Total Hired Labor Costs (\$/cwt.)	\$1.68	\$1.57
Herd Replacement	\$17.97	\$25.32
Less: Calf Income (\$/Cow/Month)	\$5.64	\$5.57
Total Herd Replacement	\$12.33	\$19.75
Total Replacement Costs (\$/cwt.)	\$0.86	\$1.05
Total Operating Costs	\$42.51	\$49.47
Total Operating Costs (\$/cwt.)	\$2.97	\$2.63
Total Milk Marketing Costs	\$7.21	\$9.43
Total Milk Marketing Costs (\$/cwt.)	\$0.50	\$0.50
Total Cost (\$/Cow/Month)	\$204.77	\$258.69
Total Cost (\$/cwt)	\$14.32	\$13.77
Milk Production Data		
a. Milk Sold/Total Cow/Month/ (cwt.)	14.30	18.78
b. Lbs Milk Sold/milk cow/day	53.72	70.02
c. Gross Milk Receipts (\$/cwt)	\$15.38	\$15.37
d. Mailbox Price (\$/cwt)	\$14.89	\$14.83
f. Fat Test %	3.56%	3.43%
g. SNF Test %	8.63%	8.67%
Related Data		
a. Percent Dry Cows	13%	13%
b. Yearly Cull Rate	22%	33%
c. Avg. Value (/Drop Bull Calf)	\$62.20	\$60.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$168.00	\$170.16
e. Grain, Mnrls & Splmnts (\$/ton)	\$199.97	\$228.37
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	20.28	33.02
g. Milkers (\$/hr with benefits & taxes)	\$11.82	\$12.89
h. Total Labor (\$/hr)	\$12.49	\$13.08
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.14	\$5.33
j. Milk Cow Feed Costs (\$/cwt.)	\$7.71	\$7.61

CDFA - DAIRY MARKETING BRANCH

FEEDBACK - Quarter 3, 2010

Central Valley Holstein 2X Herd Size 801-1500

Dairy ID Number	Averages		33	34	35	36	37	38	39
	CV Holsteins 2X Milking	Herd Size 801to 1500							
Feed Costs									
a. Dry Roughage	\$31.78	\$33.40	\$30.03	\$34.12	\$38.37	\$32.26	\$28.68	\$24.67	\$39.08
b. Wet Feed & Wet Roughage	\$27.49	\$29.43	\$24.69	\$25.77	\$34.12	\$27.40	\$23.83	\$42.49	\$22.66
c. Concentrates	\$76.89	\$68.68	\$88.76	\$69.41	\$85.40	\$25.67	\$68.10	\$73.18	\$60.30
d. Minerals & Supplements	\$7.73	\$10.13	\$0.96	\$21.73	\$10.98	\$1.52	\$0.24	\$3.52	\$3.90
e. Pasture	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$143.96	\$141.63	\$144.45	\$151.03	\$168.86	\$86.85	\$120.85	\$143.86	\$125.93
Total Feed Costs (\$/cwt.)	\$7.85	\$7.60	\$7.24	\$7.99	\$8.28	\$7.24	\$7.55	\$7.56	\$8.14
Total Hired Labor	\$26.73	\$27.29	\$44.93	\$29.46	\$33.16	\$20.29	\$27.47	\$33.24	\$19.63
Total Hired Labor Costs (\$/cwt.)	\$1.46	\$1.46	\$2.25	\$1.56	\$1.63	\$1.69	\$1.72	\$1.75	\$1.27
Herd Replacement	\$25.56	\$26.02	\$28.03	\$25.94	\$23.60	\$31.87	\$28.56	\$27.22	\$43.24
Less: Calf Income (\$/Cow/Month)	\$7.32	\$7.36	\$9.94	\$9.11	\$6.79	\$7.90	\$7.00	\$8.07	\$6.47
Total Herd Replacement	\$18.24	\$18.65	\$18.09	\$16.83	\$16.82	\$23.97	\$21.55	\$19.16	\$36.76
Total Replacement Costs (\$/cwt.)	\$0.99	\$1.00	\$0.91	\$0.89	\$1.16	\$2.00	\$1.35	\$1.01	\$2.38
Total Operating Costs	\$51.43	\$51.95	\$64.87	\$46.33	\$54.93	\$41.36	\$41.06	\$77.47	\$36.03
Total Operating Costs (\$/cwt.)	\$2.80	\$2.79	\$3.25	\$2.45	\$2.69	\$3.45	\$2.57	\$4.07	\$2.33
Total Milk Marketing Costs	\$9.46	\$9.80	\$10.42	\$9.52	\$12.00	\$6.31	\$8.02	\$9.49	\$8.21
Total Milk Marketing Costs (\$/cwt.)	\$0.52	\$0.53	\$0.52	\$0.50	\$0.59	\$0.53	\$0.50	\$0.50	\$0.53
Total Cost (\$/Cow/Month)	\$249.83	\$249.32	\$282.76	\$253.18	\$285.77	\$178.78	\$218.95	\$283.22	\$226.58
Total Cost (\$/cwt)	\$13.62	\$13.38	\$14.17	\$13.39	\$14.02	\$14.90	\$13.68	\$14.88	\$14.64
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.35	18.64	19.95	18.91	20.39	12.00	16.00	19.03	15.48
b. Lbs Milk Sold/milk cow/day	69.80	70.65	73.67	72.17	76.00	45.98	63.24	70.82	57.70
c. Gross Milk Receipts (\$/cwt)	\$15.41	\$15.40	\$15.73	\$16.35	\$15.91	\$15.69	\$15.79	\$14.92	\$15.68
d. Mailbox Price (\$/cwt)	\$14.95	\$15.02	\$15.58	\$15.91	\$15.49	\$15.27	\$15.28	\$14.38	\$15.30
f. Fat Test %	3.49%	3.50%	3.38%	3.56%	3.60%	3.76%	3.66%	3.38%	3.38%
g. SNF Test %	8.78%	8.76%	8.92%	8.87%	8.72%	8.74%	8.91%	8.79%	8.77%
Related Data									
a. Percent Dry Cows	14%	14%	12%	15%	13%	15%	17%	12%	13%
b. Yearly Cull Rate	39%	39%	46%	36%	35%	48%	41%	45%	70%
c. Avg. Value (/Drop Bull Calf)	\$62.42	\$61.36	\$65.00	\$70.00	\$53.59	\$61.78	\$61.67	\$61.62	\$62.32
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$163.27	\$164.71	\$175.00	\$176.00	\$185.83	\$133.49	\$135.00	\$179.73	\$174.77
e. Grain, Mnrls & Splmnts (\$/ton)	\$227.95	\$220.52	\$214.49	\$220.38	\$253.31	\$155.07	\$202.75	\$213.45	\$213.13
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.62	26.87	30.38	30.52	27.86	13.34	26.28	26.22	21.78
g. Milkers (\$/hr with benefits & taxes)	\$13.87	\$13.36	\$11.28	\$15.08	\$14.23	\$13.15	\$12.38	\$13.24	\$10.38
h. Total Labor (\$/hr)	\$14.41	\$14.02	\$12.79	\$15.39	\$16.63	\$13.11	\$12.46	\$13.11	\$11.00
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.13	\$5.03	\$5.10	\$5.38	\$5.90	\$3.11	\$4.60	\$5.08	\$4.41
j. Milk Cow Feed Costs (\$/cwt.)	\$7.35	\$7.12	\$6.92	\$7.46	\$7.77	\$6.77	\$7.27	\$7.17	\$7.64

CDFA - DAIRY MARKETING BRANCH

FEEDBACK - Quarter 3, 2010

Central Valley Holstein 2X Herd Size 801-1500

Dairy ID Number	40	41	42	43	44	45	46	47	48
Feed Costs									
a. Dry Roughage	\$26.94	\$44.23	\$40.79	\$37.19	\$28.95	\$34.15	\$37.62	\$39.85	\$28.34
b. Wet Feed & Wet Roughage	\$22.75	\$21.07	\$64.47	\$29.96	\$36.30	\$41.63	\$17.07	\$25.22	\$32.18
c. Concentrates	\$80.08	\$86.69	\$49.84	\$77.78	\$52.98	\$51.85	\$66.67	\$61.88	\$63.95
d. Minerals & Supplements	\$8.56	\$4.61	\$23.13	\$18.95	\$0.00	\$6.80	\$18.66	\$3.14	\$30.03
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$138.33	\$156.60	\$178.23	\$163.88	\$118.22	\$134.43	\$140.02	\$130.08	\$154.51
Total Feed Costs (\$/cwt.)	\$7.13	\$8.50	\$8.22	\$8.18	\$7.97	\$6.26	\$7.34	\$6.74	\$7.96
Total Hired Labor	\$37.33	\$32.01	\$29.13	\$33.37	\$23.90	\$35.55	\$28.39	\$29.92	\$23.85
Total Hired Labor Costs (\$/cwt.)	\$1.92	\$1.74	\$1.34	\$1.67	\$1.61	\$1.66	\$1.49	\$1.55	\$1.23
Herd Replacement	\$21.12	\$22.52	\$24.15	\$26.21	\$23.60	\$28.16	\$21.25	\$33.48	\$20.84
Less: Calf Income (\$/Cow/Month)	\$8.29	\$6.63	\$6.85	\$6.00	\$8.82	\$5.70	\$6.41	\$7.41	\$6.36
Total Herd Replacement	\$12.84	\$15.89	\$17.30	\$20.22	\$14.78	\$22.45	\$14.84	\$26.07	\$14.48
Total Replacement Costs (\$/cwt.)	\$0.66	\$0.86	\$0.80	\$1.01	\$1.00	\$1.05	\$0.78	\$1.35	\$0.75
Total Operating Costs	\$40.32	\$42.72	\$52.04	\$41.16	\$29.19	\$62.09	\$45.16	\$64.93	\$60.95
Total Operating Costs (\$/cwt.)	\$2.08	\$2.32	\$2.40	\$2.05	\$1.97	\$2.89	\$2.37	\$3.37	\$3.14
Total Milk Marketing Costs	\$18.42	\$9.16	\$12.08	\$9.76	\$7.42	\$10.09	\$9.27	\$9.43	\$10.43
Total Milk Marketing Costs (\$/cwt.)	\$0.95	\$0.50	\$0.56	\$0.49	\$0.50	\$0.47	\$0.49	\$0.49	\$0.54
Total Cost (\$/Cow/Month)	\$247.24	\$256.38	\$288.78	\$268.38	\$193.51	\$264.61	\$237.69	\$260.43	\$264.22
Total Cost (\$/cwt)	\$12.74	\$13.92	\$13.32	\$13.39	\$13.04	\$12.33	\$12.47	\$13.50	\$13.62
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	19.40	18.42	21.69	20.04	14.84	21.46	19.07	19.29	19.40
b. Lbs Milk Sold/milk cow/day	75.83	70.61	79.33	76.27	57.76	79.45	70.76	73.29	71.43
c. Gross Milk Receipts (\$/cwt)	\$16.45	\$15.20	\$16.03	\$15.08	\$14.96	\$15.22	\$15.26	\$15.50	\$15.43
d. Mailbox Price (\$/cwt)	\$15.75	\$14.66	\$15.64	\$14.92	\$14.56	\$14.97	\$14.98	\$15.05	\$15.05
f. Fat Test %	3.52%	3.59%	3.64%	3.39%	3.41%	3.63%	3.44%	3.56%	3.49%
g. SNF Test %	8.75%	8.77%	8.78%	8.80%	8.77%	8.78%	8.69%	8.80%	8.77%
Related Data									
a. Percent Dry Cows	17%	15%	11%	14%	16%	12%	12%	14%	11%
b. Yearly Cull Rate	39%	31%	45%	42%	35%	41%	36%	45%	32%
c. Avg. Value (/Drop Bull Calf)	\$73.51	\$61.73	\$70.00	\$61.26	\$53.10	\$39.79	\$61.12	\$61.34	\$60.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$140.00	\$170.00	\$160.84	\$171.42	\$175.00	\$170.00	\$162.75	\$172.90	\$161.31
e. Grain, Mnrls & Splmnts (\$/ton)	\$216.43	\$246.39	\$263.00	\$256.05	\$217.64	\$195.45	\$218.76	\$189.99	\$263.45
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.39	27.75	19.80	27.87	18.96	21.50	28.32	25.45	25.06
g. Milkers (\$/hr with benefits & taxes)	\$17.05	\$11.17	\$11.71	\$13.52	\$15.52	\$16.13	\$13.02	\$12.33	\$18.07
h. Total Labor (\$/hr)	\$16.86	\$11.49	\$13.14	\$14.56	\$15.21	\$16.64	\$13.35	\$13.54	\$16.33
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.00	\$5.62	\$6.24	\$5.84	\$4.32	\$4.71	\$4.90	\$4.59	\$5.27
j. Milk Cow Feed Costs (\$/cwt.)	\$6.60	\$7.96	\$7.87	\$7.65	\$7.48	\$5.93	\$6.93	\$6.26	\$7.38

CDFA - DAIRY MARKETING BRANCH

FEEDBACK - Quarter 3, 2010

Central Valley Holstein 2X Herd Size 801-1500

Dairy ID Number	49	50	51	52	53	54
Feed Costs						
a. Dry Roughage	\$29.15	\$35.59	\$38.05	\$23.18	\$32.43	\$33.01
b. Wet Feed & Wet Roughage	\$23.12	\$36.15	\$24.08	\$32.12	\$22.08	\$23.10
c. Concentrates	\$95.89	\$68.45	\$64.67	\$57.28	\$85.79	\$70.01
d. Minerals & Supplements	\$15.43	\$7.34	\$12.13	\$8.99	\$4.48	\$10.97
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$163.59	\$147.54	\$138.93	\$121.57	\$144.79	\$137.10
Total Feed Costs (\$/cwt.)	\$7.70	\$7.01	\$7.55	\$7.35	\$7.77	\$7.93
Total Hired Labor	\$29.55	\$24.01	\$27.49	\$15.82	\$21.95	\$15.16
Total Hired Labor Costs (\$/cwt.)	\$1.39	\$1.14	\$1.49	\$0.96	\$1.18	\$0.88
Herd Replacement	\$26.59	\$22.01	\$19.62	\$23.71	\$25.96	\$30.07
Less: Calf Income (\$/Cow/Month)	\$7.68	\$6.24	\$7.82	\$7.83	\$7.27	\$8.19
Total Herd Replacement	\$18.92	\$15.77	\$11.79	\$15.88	\$18.69	\$21.88
Total Replacement Costs (\$/cwt.)	\$0.89	\$0.75	\$0.64	\$0.96	\$1.00	\$1.27
Total Operating Costs	\$45.29	\$57.05	\$72.63	\$48.36	\$68.72	\$40.22
Total Operating Costs (\$/cwt.)	\$2.13	\$2.71	\$3.95	\$2.92	\$3.69	\$2.33
Total Milk Marketing Costs	\$10.50	\$10.38	\$9.13	\$8.15	\$9.04	\$9.12
Total Milk Marketing Costs (\$/cwt.)	\$0.49	\$0.49	\$0.50	\$0.49	\$0.48	\$0.53
Total Cost (\$/Cow/Month)	\$267.84	\$254.74	\$259.97	\$209.78	\$263.19	\$223.47
Total Cost (\$/cwt)	\$12.61	\$12.10	\$14.12	\$12.68	\$14.12	\$12.92
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt.)	21.24	21.06	18.41	16.55	18.64	17.29
b. Lbs Milk Sold/milk cow/day	81.64	78.38	68.73	63.60	72.18	67.56
c. Gross Milk Receipts (\$/cwt)	\$15.08	\$14.78	\$14.66	\$15.02	\$15.32	\$15.81
d. Mailbox Price (\$/cwt)	\$14.81	\$14.39	\$14.14	\$14.68	\$14.88	\$15.55
f. Fat Test %	3.35%	3.38%	3.31%	3.48%	3.66%	3.50%
g. SNF Test %	8.71%	8.82%	8.79%	8.68%	8.62%	8.67%
Related Data						
a. Percent Dry Cows	15%	12%	13%	15%	16%	17%
b. Yearly Cull Rate	35%	32%	33%	37%	35%	42%
c. Avg. Value (/Drop Bull Calf)	\$70.00	\$58.70	\$61.54	\$61.52	\$61.85	\$61.23
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$175.00	\$170.00	\$171.57	\$155.00	\$156.62	\$170.20
e. Grain, Mnrls & Splmnts (\$/ton)	\$222.73	\$217.64	\$229.53	\$196.50	\$233.32	\$210.64
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	36.38	25.29	24.37	25.27	28.80	29.48
g. Milkers (\$/hr with benefits & taxes)	\$15.91	\$15.72	\$18.18	\$11.53	\$10.92	\$10.49
h. Total Labor (\$/hr)	\$15.68	\$16.47	\$18.13	\$12.18	\$11.27	\$11.44
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.77	\$5.23	\$4.88	\$4.33	\$5.18	\$4.96
j. Milk Cow Feed Costs (\$/cwt.)	\$7.07	\$6.68	\$7.09	\$6.81	\$7.18	\$7.35

CDFA - DAIRY MARKETING BRANCH

FEEDBACK - Quarter 3, 2010

Central Valley Holstein 2x Herd Size 1501 Plus

Dairy ID Number	Averages		55	56	57	58	59	60	61
	CV Holsteins 2X Milking	Herd Size 1501plus							
Feed Costs									
a. Dry Roughage	\$31.78	\$30.75	\$45.23	\$22.09	\$21.75	\$17.31	\$36.59	\$24.18	\$39.48
b. Wet Feed & Wet Roughage	\$27.49	\$27.34	\$17.97	\$34.26	\$42.40	\$39.12	\$17.47	\$30.38	\$26.87
c. Concentrates	\$76.89	\$81.60	\$74.86	\$94.06	\$70.68	\$71.77	\$59.57	\$96.91	\$82.45
d. Minerals & Supplements	\$7.73	\$6.83	\$16.34	\$0.69	\$26.75	\$1.37	\$2.23	\$5.74	\$8.93
e. Pasture	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$143.96	\$146.52	\$154.40	\$151.10	\$161.59	\$129.58	\$115.85	\$157.21	\$157.73
Total Feed Costs (\$/cwt.)	\$7.85	\$7.91	\$7.21	\$7.68	\$8.08	\$7.78	\$7.77	\$8.00	\$8.08
Total Hired Labor	\$26.73	\$25.92	\$16.54	\$30.35	\$40.55	\$17.81	\$14.13	\$32.15	\$24.80
Total Hired Labor Costs (\$/cwt.)	\$1.46	\$1.40	\$0.77	\$1.54	\$2.03	\$1.07	\$0.95	\$1.64	\$1.27
Herd Replacement	\$25.56	\$25.92	\$25.22	\$24.68	\$23.16	\$20.13	\$25.43	\$23.01	\$23.91
Less: Calf Income (\$/Cow/Month)	\$7.32	\$7.49	\$6.41	\$6.84	\$6.10	\$6.95	\$8.21	\$5.64	\$7.01
Total Herd Replacement	\$18.24	\$18.42	\$18.81	\$17.84	\$17.06	\$13.18	\$17.23	\$17.37	\$16.90
Total Replacement Costs (\$/cwt.)	\$0.99	\$0.99	\$0.88	\$0.91	\$0.85	\$0.79	\$1.16	\$0.88	\$0.87
Total Operating Costs	\$51.43	\$51.64	\$70.15	\$43.93	\$64.10	\$27.53	\$38.19	\$47.44	\$72.51
Total Operating Costs (\$/cwt.)	\$2.80	\$2.79	\$3.28	\$2.23	\$3.20	\$1.65	\$2.56	\$2.41	\$3.71
Total Milk Marketing Costs	\$9.46	\$9.21	\$10.35	\$10.41	\$13.03	\$8.33	\$7.20	\$10.57	\$9.57
Total Milk Marketing Costs (\$/cwt.)	\$0.52	\$0.50	\$0.48	\$0.53	\$0.65	\$0.50	\$0.48	\$0.54	\$0.49
Total Cost (\$/Cow/Month)	\$249.83	\$251.71	\$270.25	\$253.64	\$296.32	\$196.44	\$192.59	\$264.73	\$281.50
Total Cost (\$/cwt)	\$13.62	\$13.59	\$12.62	\$12.89	\$14.81	\$11.80	\$12.92	\$13.47	\$14.42
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.35	18.52	21.42	19.67	20.00	16.65	14.90	19.65	19.52
b. Lbs Milk Sold/milk cow/day	69.80	70.56	80.92	71.88	77.75	65.17	57.34	75.36	73.00
c. Gross Milk Receipts (\$/cwt)	\$15.41	\$15.36	\$15.31	\$14.86	\$16.70	\$15.41	\$14.91	\$15.50	\$15.29
d. Mailbox Price (\$/cwt)	\$14.95	\$14.86	\$14.59	\$14.55	\$16.40	\$14.86	\$14.54	\$15.08	\$14.89
f. Fat Test %	3.49%	3.47%	3.53%	3.19%	3.58%	3.46%	3.46%	3.43%	3.58%
g. SNF Test %	8.78%	8.81%	8.77%	8.58%	8.84%	8.72%	8.76%	8.89%	8.84%
Related Data									
a. Percent Dry Cows	14%	14%	14%	11%	16%	17%	15%	15%	13%
b. Yearly Cull Rate	39%	41%	45%	33%	48%	26%	52%	32%	37%
c. Avg. Value (/Drop Bull Calf)	\$62.42	\$62.55	\$61.67	\$65.00	\$70.00	\$74.29	\$61.41	\$45.81	\$61.76
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$163.27	\$162.79	\$177.45	\$135.00	\$147.30	\$150.00	\$176.00	\$160.75	\$168.98
e. Grain, Mnrls & Splmnts (\$/ton)	\$227.95	\$229.87	\$216.61	\$269.34	\$240.27	\$228.91	\$189.75	\$232.35	\$231.11
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.62	30.03	31.11	25.20	31.01	24.27	24.53	33.09	28.95
g. Milkers (\$/hr with benefits & taxes)	\$13.87	\$14.15	\$12.67	\$14.30	\$14.01	\$14.70	\$10.55	\$15.92	\$11.87
h. Total Labor (\$/hr)	\$14.41	\$14.84	\$13.07	\$14.29	\$14.42	\$14.41	\$11.46	\$16.47	\$12.61
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.13	\$5.21	\$5.47	\$5.13	\$5.83	\$4.66	\$4.16	\$5.67	\$5.55
j. Milk Cow Feed Costs (\$/cwt.)	\$7.35	\$7.39	\$6.75	\$7.14	\$7.50	\$7.15	\$7.25	\$7.52	\$7.61

CDFA - DAIRY MARKETING BRANCH

FEEDBACK - Quarter 3, 2010

Central Valley Holstein 2x Herd Size 1501 Plus

Dairy ID Number	62	63	64	65	66	67	68	69	70
Feed Costs									
a. Dry Roughage	\$35.79	\$27.16	\$35.31	\$39.14	\$33.77	\$29.73	\$34.49	\$46.45	\$25.55
b. Wet Feed & Wet Roughage	\$30.30	\$30.53	\$26.21	\$27.49	\$33.74	\$30.46	\$27.24	\$22.38	\$32.99
c. Concentrates	\$89.45	\$93.96	\$82.98	\$92.78	\$85.83	\$73.81	\$85.82	\$70.76	\$78.35
d. Minerals & Supplements	\$12.91	\$0.45	\$18.44	\$0.52	\$0.37	\$8.25	\$8.03	\$12.01	\$9.40
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$168.45	\$152.09	\$162.95	\$159.93	\$153.71	\$142.24	\$155.57	\$151.59	\$146.28
Total Feed Costs (\$/cwt.)	\$8.66	\$8.03	\$7.75	\$8.64	\$7.98	\$7.88	\$8.76	\$7.89	\$7.30
Total Hired Labor									
Total Hired Labor Costs (\$/cwt.)	\$1.93	\$1.26	\$1.53	\$1.99	\$1.19	\$1.72	\$1.16	\$1.36	\$1.38
Herd Replacement									
Less: Calf Income (\$/Cow/Month)	\$6.77	\$7.67	\$8.20	\$8.50	\$10.16	\$6.63	\$6.96	\$8.47	\$5.86
Total Herd Replacement	\$22.61	\$17.58	\$15.76	\$18.29	\$15.48	\$16.48	\$21.03	\$15.57	\$35.37
Total Replacement Costs (\$/cwt.)	\$1.16	\$0.93	\$0.75	\$0.99	\$0.80	\$0.91	\$1.18	\$0.81	\$1.77
Total Operating Costs									
Total Operating Costs (\$/cwt.)	\$3.61	\$3.24	\$3.64	\$3.65	\$2.80	\$3.46	\$2.62	\$2.44	\$3.14
Total Milk Marketing Costs									
Total Milk Marketing Costs (\$/cwt.)	\$0.49	\$0.50	\$0.49	\$0.49	\$0.48	\$0.50	\$0.49	\$0.50	\$0.41
Total Cost (\$/Cow/Month)	\$308.25	\$264.37	\$297.73	\$291.54	\$255.41	\$261.03	\$252.45	\$249.72	\$280.40
Total Cost (\$/cwt)	\$15.85	\$13.95	\$14.16	\$15.76	\$13.25	\$14.47	\$14.22	\$13.00	\$13.99
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	19.44	18.95	21.03	18.50	19.27	18.04	17.76	19.21	20.04
b. Lbs Milk Sold/milk cow/day	72.13	71.99	79.86	70.97	74.75	67.38	67.19	73.34	73.10
c. Gross Milk Receipts (\$/cwt)	\$16.38	\$14.91	\$15.40	\$15.94	\$15.67	\$15.47	\$14.88	\$15.02	\$15.14
d. Mailbox Price (\$/cwt)	\$15.90	\$14.39	\$14.62	\$15.77	\$15.28	\$14.94	\$14.33	\$14.46	\$15.06
f. Fat Test %	3.68%	3.47%	3.58%	3.49%	3.71%	3.51%	3.47%	3.52%	3.48%
g. SNF Test %	8.79%	8.75%	8.81%	8.63%	8.77%	8.75%	8.75%	8.82%	8.69%
Related Data									
a. Percent Dry Cows	12%	14%	14%	15%	16%	13%	14%	15%	11%
b. Yearly Cull Rate	45%	43%	36%	39%	59%	37%	44%	36%	54%
c. Avg. Value (/Drop Bull Calf)	\$50.71	\$64.83	\$61.66	\$61.86	\$72.50	\$50.54	\$61.37	\$71.62	\$46.74
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$170.00	\$163.53	\$166.70	\$165.00	\$165.00	\$180.41	\$176.57	\$175.00	\$163.06
e. Grain, Mnrls & Splmnts (\$/ton)	\$263.37	\$224.81	\$236.74	\$264.94	\$269.66	\$225.57	\$254.77	\$226.06	\$201.73
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.32	31.27	31.88	26.34	23.73	26.62	27.33	26.81	30.95
g. Milkers (\$/hr with benefits & taxes)	\$17.15	\$11.77	\$10.31	\$20.75	\$13.08	\$19.52	\$11.89	\$12.23	\$16.31
h. Total Labor (\$/hr)	\$17.89	\$12.45	\$11.80	\$20.32	\$14.14	\$19.48	\$11.94	\$13.14	\$16.01
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.96	\$5.40	\$5.77	\$5.77	\$5.50	\$5.00	\$5.53	\$5.36	\$5.06
j. Milk Cow Feed Costs (\$/cwt.)	\$8.27	\$7.50	\$7.22	\$8.12	\$7.35	\$7.42	\$8.23	\$7.31	\$6.92

CDFA - DAIRY MARKETING BRANCH

FEEDBACK - Quarter 3, 2010

Central Valley Holstein 2x Herd Size 1501 Plus

Dairy ID Number	71	72	73	74
Feed Costs				
a. Dry Roughage	\$35.97	\$28.86	\$24.48	\$24.91
b. Wet Feed & Wet Roughage	\$30.31	\$29.62	\$23.39	\$18.14
c. Concentrates	\$46.99	\$73.52	\$68.49	\$104.64
d. Minerals & Supplements	\$5.51	\$11.66	\$4.13	\$0.74
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$118.78	\$143.66	\$120.49	\$148.43
Total Feed Costs (\$/cwt.)	\$7.45	\$7.94	\$8.27	\$7.63
Total Hired Labor	\$18.88	\$22.94	\$20.69	\$26.03
Total Hired Labor Costs (\$/cwt.)	\$1.18	\$1.27	\$1.42	\$1.34
Herd Replacement	\$23.84	\$27.64	\$23.51	\$25.48
Less: Calf Income (\$/Cow/Month)	\$7.93	\$5.77	\$8.42	\$8.33
Total Herd Replacement	\$15.91	\$21.87	\$15.09	\$17.16
Total Replacement Costs (\$/cwt.)	\$1.00	\$1.21	\$1.04	\$0.88
Total Operating Costs	\$36.14	\$53.52	\$33.52	\$38.99
Total Operating Costs (\$/cwt.)	\$2.27	\$2.96	\$2.30	\$2.00
Total Milk Marketing Costs	\$7.90	\$9.44	\$7.59	\$9.44
Total Milk Marketing Costs (\$/cwt.)	\$0.50	\$0.52	\$0.52	\$0.49
Total Cost (\$/Cow/Month)	\$197.61	\$251.43	\$197.38	\$240.05
Total Cost (\$/cwt)	\$12.40	\$13.90	\$13.54	\$12.33
Milk Production Data				
a. Milk Sold/Total Cow/Month/ (cwt.)	15.94	18.09	14.58	19.46
b. Lbs Milk Sold/milk cow/day	60.71	68.70	55.93	76.07
c. Gross Milk Receipts (\$/cwt)	\$15.48	\$15.18	\$15.20	\$15.18
d. Mailbox Price (\$/cwt)	\$14.95	\$14.88	\$14.90	\$14.32
f. Fat Test %	3.51%	3.41%	3.60%	3.26%
g. SNF Test %	8.77%	8.82%	8.79%	9.03%
Related Data				
a. Percent Dry Cows	14%	14%	15%	17%
b. Yearly Cull Rate	32%	41%	30%	44%
c. Avg. Value (/Drop Bull Calf)	\$77.73	\$61.65	\$61.92	\$61.87
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$144.27	\$165.00	\$165.00	\$150.88
e. Grain, Mnrls & Splmnts (\$/ton)	\$198.22	\$223.84	\$193.05	\$204.48
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	20.13	28.31	28.11	40.35
g. Milkers (\$/hr with benefits & taxes)	\$14.47	\$14.35	\$14.25	\$13.79
h. Total Labor (\$/hr)	\$14.42	\$15.10	\$13.95	\$16.16
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.29	\$5.12	\$4.24	\$5.35
j. Milk Cow Feed Costs (\$/cwt.)	\$7.06	\$7.45	\$7.59	\$7.04