

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2010
California Holstein 3X Milking

Dairy ID Number	Averages		1	2	3	4	5	6	7
	Central Valley 2X Holsteins	3X Milking							
Feed Costs									
a. Dry Roughage	\$32.48	\$33.87	\$24.82	\$54.90	\$24.43	\$25.85	\$49.90	\$26.95	\$26.07
b. Wet Feed & Wet Roughage	\$26.43	\$27.35	\$43.40	\$27.73	\$25.40	\$26.26	\$30.59	\$28.96	\$37.03
c. Concentrates	\$73.49	\$71.42	\$91.53	\$72.81	\$52.70	\$100.19	\$77.55	\$108.53	\$74.24
d. Minerals & Supplements	\$7.49	\$9.33	\$2.81	\$2.72	\$6.19	\$8.72	\$13.56	\$0.85	\$30.76
e. Pasture	\$0.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$139.93	\$141.97	\$162.57	\$158.16	\$108.72	\$161.01	\$171.60	\$165.28	\$168.09
Total Feed Costs (\$/cwt.)	\$7.61	\$7.03	\$7.85	\$7.72	\$7.55	\$7.38	\$7.06	\$7.92	\$7.40
Total Hired Labor	\$26.79	\$30.14	\$41.35	\$40.71	\$23.63	\$41.74	\$29.20	\$24.40	\$31.99
Total Hired Labor Costs (\$/cwt.)	\$1.46	\$1.49	\$2.00	\$1.99	\$1.64	\$1.91	\$1.20	\$1.17	\$1.41
Herd Replacement	\$26.11	\$25.18	\$24.91	\$33.11	\$17.69	\$24.83	\$25.11	\$27.42	\$20.50
Less: Calf Income (\$/Cow/Month)	\$7.98	\$7.38	\$7.86	\$6.54	\$6.59	\$6.58	\$7.02	\$8.50	\$5.50
Total Herd Replacement	\$18.13	\$17.81	\$17.05	\$26.57	\$11.10	\$18.25	\$18.09	\$18.92	\$15.00
Total Replacement Costs (\$/cwt.)	\$0.99	\$0.88	\$0.82	\$1.30	\$0.77	\$0.84	\$0.74	\$0.91	\$0.66
Total Operating Costs	\$49.16	\$52.84	\$65.96	\$59.51	\$48.34	\$47.72	\$73.54	\$47.99	\$56.91
Total Operating Costs (\$/cwt.)	\$2.67	\$2.62	\$3.19	\$2.90	\$3.36	\$2.19	\$3.03	\$2.30	\$2.51
Total Milk Marketing Costs	\$9.76	\$10.00	\$10.65	\$11.95	\$7.35	\$14.72	\$11.52	\$10.77	\$11.03
Total Milk Marketing Costs (\$/cwt.)	\$0.53	\$0.49	\$0.51	\$0.58	\$0.51	\$0.67	\$0.47	\$0.52	\$0.49
Total Cost (\$/Cow/Month)	\$243.77	\$252.75	\$297.58	\$296.90	\$199.14	\$283.43	\$303.94	\$267.36	\$283.02
Total Cost (\$/cwt)	\$13.25	\$12.51	\$14.38	\$14.48	\$13.82	\$12.99	\$12.50	\$12.82	\$12.46
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.39	20.20	20.70	20.50	14.40	21.81	24.31	20.86	22.71
b. Lbs Milk Sold/milk cow/day	69.79	77.00	80.08	79.44	56.65	82.85	88.60	79.69	87.16
c. Gross Milk Receipts (\$/cwt)	\$13.88	\$13.59	\$14.29	\$13.79	\$14.23	\$14.53	\$13.73	\$13.55	\$13.01
d. Mailbox Price (\$/cwt)	\$13.58	\$13.30	\$14.03	\$13.16	\$14.39	\$14.21	\$15.32	\$13.04	\$12.52
f. Fat Test %	3.67%	3.57%	3.68%	3.51%	3.64%	3.58%	3.67%	3.70%	3.36%
g. SNF Test %	8.83%	8.79%	8.70%	8.72%	8.76%	8.89%	8.73%	8.85%	8.72%
Related Data	0%								
a. Percent Dry Cows	12%	13%	14%	14%	15%	12%	9%	13%	13%
b. Yearly Cull Rate	39%	35%	32%	42%	37%	36%	34%	38%	25%
c. Avg. Value (/Drop Bull Calf)	\$25.94	\$26.17	\$19.04	\$29.94	\$27.16	\$20.00	\$20.00	\$27.49	\$28.15
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$151.51	\$151.91	\$160.00	\$152.00	\$130.00	\$140.00	\$172.42	\$152.00	\$135.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$225.44	\$221.07	\$257.78	\$197.31	\$196.61	\$248.26	\$239.53	\$239.42	\$272.14
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.75	28.34	27.40	27.83	23.59	33.23	27.30	34.92	29.00
g. Milkers (\$/hr with benefits & taxes)	\$13.71	\$13.69	\$14.07	\$16.29	\$10.19	\$12.91	\$16.27	\$11.14	\$11.81
h. Total Labor (\$/hr)	\$14.34	\$14.43	\$13.10	\$17.62	\$10.77	\$13.89	\$15.51	\$10.85	\$14.00
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.02	\$5.11	\$5.99	\$5.42	\$4.09	\$5.90	\$6.04	\$6.01	\$6.07
j. Milk Cow Feed Costs (\$/cwt.)	\$7.20	\$6.63	\$7.48	\$6.83	\$7.21	\$7.12	\$6.81	\$7.54	\$6.96

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Dairy ID Number	8	9	10	11	12	13	14	15	16
Feed Costs									
a. Dry Roughage	\$32.17	\$32.41	\$30.19	\$36.35	\$32.70	\$30.38	\$37.78	\$32.57	\$42.38
b. Wet Feed & Wet Roughage	\$33.06	\$36.09	\$29.05	\$32.99	\$26.68	\$39.13	\$23.29	\$28.29	\$20.34
c. Concentrates	\$73.59	\$69.28	\$65.19	\$68.80	\$76.48	\$70.06	\$66.70	\$86.80	\$70.55
d. Minerals & Supplements	\$0.25	\$5.40	\$10.01	\$11.53	\$9.21	\$10.20	\$18.06	\$0.59	\$20.34
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$139.07	\$143.18	\$134.44	\$149.67	\$145.07	\$149.76	\$145.83	\$148.25	\$153.60
Total Feed Costs (\$/cwt.)	\$7.32	\$6.28	\$6.78	\$6.50	\$6.73	\$6.52	\$7.57	\$7.27	\$7.45
Total Hired Labor	\$21.98	\$33.76	\$46.19	\$30.60	\$34.84	\$29.33	\$32.60	\$27.66	\$34.80
Total Hired Labor Costs (\$/cwt.)	\$1.16	\$1.48	\$2.33	\$1.33	\$1.61	\$1.28	\$1.69	\$1.36	\$1.69
Herd Replacement	\$28.41	\$30.13	\$20.89	\$23.99	\$29.83	\$23.64	\$28.85	\$27.03	\$19.09
Less: Calf Income (\$/Cow/Month)	\$6.39	\$6.29	\$6.98	\$7.50	\$6.26	\$5.71	\$7.69	\$7.64	\$7.34
Total Herd Replacement	\$22.02	\$23.84	\$13.91	\$16.49	\$23.57	\$17.93	\$21.16	\$19.39	\$11.75
Total Replacement Costs (\$/cwt.)	\$1.16	\$1.05	\$0.70	\$0.72	\$1.09	\$0.78	\$1.10	\$0.95	\$0.57
Total Operating Costs	\$49.82	\$70.51	\$57.21	\$61.01	\$45.02	\$67.63	\$54.53	\$64.55	\$65.12
Total Operating Costs (\$/cwt.)	\$2.62	\$3.09	\$2.88	\$2.65	\$2.09	\$2.94	\$2.83	\$3.17	\$3.16
Total Milk Marketing Costs	\$9.40	\$10.30	\$9.99	\$10.56	\$9.73	\$10.54	\$9.61	\$10.09	\$9.95
Total Milk Marketing Costs (\$/cwt.)	\$0.49	\$0.45	\$0.50	\$0.46	\$0.45	\$0.46	\$0.50	\$0.49	\$0.48
Total Cost (\$/Cow/Month)	\$242.30	\$281.59	\$261.74	\$268.34	\$258.23	\$275.19	\$263.73	\$269.93	\$275.21
Total Cost (\$/cwt)	\$12.75	\$12.36	\$13.19	\$11.65	\$11.97	\$11.98	\$13.69	\$13.24	\$13.35
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	19.01	22.79	19.84	23.04	21.57	22.97	19.27	20.39	20.61
b. Lbs Milk Sold/milk cow/day	70.02	85.31	79.58	88.33	81.86	84.66	72.46	76.04	78.17
c. Gross Milk Receipts (\$/cwt)	\$13.06	\$13.08	\$13.18	\$14.42	\$13.91	\$13.82	\$14.33	\$13.24	\$13.76
d. Mailbox Price (\$/cwt)	\$12.82	\$12.82	\$12.69	\$14.34	\$13.66	\$13.72	\$13.80	\$12.79	\$13.29
f. Fat Test %	3.40%	3.49%	3.55%	3.58%	3.70%	3.51%	3.67%	3.56%	3.76%
g. SNF Test %	8.81%	8.82%	8.81%	8.76%	8.89%	8.85%	8.78%	8.80%	8.82%
Related Data									
a. Percent Dry Cows	10%	11%	17%	13%	12%	10%	11%	11%	12%
b. Yearly Cull Rate	39%	34%	42%	33%	35%	33%	39%	34%	26%
c. Avg. Value (/Drop Bull Calf)	\$27.05	\$16.43	\$28.22	\$25.41	\$16.43	\$22.10	\$32.86	\$28.38	\$27.62
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$147.98	\$146.56	\$150.00	\$144.12	\$150.00	\$143.67	\$168.00	\$166.70	\$165.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$222.86	\$208.16	\$192.24	\$212.36	\$207.39	\$210.19	\$230.18	\$233.11	\$234.30
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	24.44	25.22	30.32	26.90	29.27	27.53	26.93	27.08	28.72
g. Milkers (\$/hr with benefits & taxes)	\$11.02	\$17.60	\$13.84	\$16.80	\$16.65	\$16.09	\$11.88	\$12.23	\$12.21
h. Total Labor (\$/hr)	\$12.19	\$18.09	\$14.79	\$16.56	\$17.46	\$16.50	\$14.03	\$12.77	\$13.39
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.92	\$4.95	\$4.90	\$5.39	\$5.08	\$5.21	\$5.23	\$5.28	\$5.47
j. Milk Cow Feed Costs (\$/cwt.)	\$7.03	\$5.80	\$6.16	\$6.10	\$6.21	\$6.15	\$7.22	\$6.95	\$7.00

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Dairy ID Number	17	18	19	20	21	22	23
Feed Costs							
a. Dry Roughage	\$31.42	\$43.25	\$34.26	\$26.46	\$38.32	\$32.65	\$30.89
b. Wet Feed & Wet Roughage	\$31.14	\$25.86	\$30.31	\$27.27	\$24.75	\$23.33	\$21.17
c. Concentrates	\$64.62	\$64.29	\$51.24	\$97.54	\$61.70	\$69.88	\$69.20
d. Minerals & Supplements	\$7.51	\$17.29	\$3.79	\$0.71	\$12.39	\$9.30	\$8.83
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$134.69	\$150.70	\$119.60	\$151.98	\$137.15	\$135.16	\$130.10
Total Feed Costs (\$/cwt.)	\$6.80	\$6.90	\$7.73	\$7.35	\$6.98	\$7.16	\$6.49
Total Hired Labor	\$22.90	\$34.37	\$24.74	\$20.92	\$36.12	\$33.88	\$24.70
Total Hired Labor Costs (\$/cwt.)	\$1.16	\$1.57	\$1.60	\$1.01	\$1.84	\$1.79	\$1.23
Herd Replacement	\$28.01	\$33.04	\$6.90	\$25.92	\$25.73	\$29.01	\$25.60
Less: Calf Income (\$/Cow/Month)	\$9.81	\$8.33	\$4.99	\$8.74	\$6.56	\$10.22	\$6.40
Total Herd Replacement	\$18.20	\$24.71	\$1.91	\$17.17	\$19.17	\$18.79	\$19.20
Total Replacement Costs (\$/cwt.)	\$0.92	\$1.13	\$0.12	\$0.83	\$0.98	\$1.00	\$0.96
Total Operating Costs	\$31.29	\$71.14	\$30.77	\$49.99	\$51.13	\$49.93	\$46.49
Total Operating Costs (\$/cwt.)	\$1.58	\$3.26	\$1.99	\$2.42	\$2.60	\$2.64	\$2.32
Total Milk Marketing Costs	\$9.81	\$10.58	\$10.11	\$9.92	\$9.68	\$9.30	\$9.41
Total Milk Marketing Costs (\$/cwt.)	\$0.50	\$0.48	\$0.65	\$0.48	\$0.49	\$0.49	\$0.47
Total Cost (\$/Cow/Month)	\$216.89	\$291.51	\$187.13	\$249.99	\$253.26	\$247.07	\$229.91
Total Cost (\$/cwt)	\$10.94	\$13.34	\$12.10	\$12.09	\$12.89	\$13.08	\$11.46
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt.)	19.82	21.85	15.47	20.67	19.64	18.89	20.05
b. Lbs Milk Sold/milk cow/day	73.26	80.68	62.71	81.27	73.89	74.58	75.12
c. Gross Milk Receipts (\$/cwt)	\$13.39	\$14.13	\$14.86	\$13.17	\$13.07	\$13.00	\$13.35
d. Mailbox Price (\$/cwt)	\$12.91	\$13.70	\$15.18	\$12.99	\$12.50	\$12.50	\$13.08
f. Fat Test %	3.57%	3.73%	3.49%	3.61%	3.44%	3.46%	3.56%
g. SNF Test %	8.68%	8.85%	8.94%	8.70%	8.75%	8.78%	8.75%
Related Data							
a. Percent Dry Cows	10%	10%	18%	15%	11%	16%	11%
b. Yearly Cull Rate	40%	46%	9%	43%	33%	40%	32%
c. Avg. Value (/Drop Bull Calf)	\$27.69	\$26.34	\$22.80	\$28.84	\$33.11	\$28.19	\$21.62
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$150.00	\$155.00	\$155.00	\$153.70	\$151.51	\$150.00	\$146.88
e. Grain, Mnrls & Splmnts (\$/ton)	\$191.49	\$218.23	\$209.07	\$229.89	\$218.25	\$202.15	\$212.13
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.95	26.65	20.80	32.65	25.11	30.04	27.21
g. Milkers (\$/hr with benefits & taxes)	\$12.07	\$16.54	\$16.02	\$11.64	\$12.38	\$11.16	\$16.76
h. Total Labor (\$/hr)	\$13.86	\$17.24	\$15.30	\$12.96	\$13.74	\$11.59	\$17.19
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.79	\$5.37	\$4.52	\$5.59	\$4.92	\$4.92	\$4.67
j. Milk Cow Feed Costs (\$/cwt.)	\$6.54	\$6.66	\$7.21	\$6.87	\$6.67	\$6.59	\$6.22