

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2015
California Holstein 3X Milking

Dairy ID Number	Averages		1	2	3	4	5	6	7
	CV Holsteins 2X Milking	California 3X Milking							
Feed Costs									
a. Dry Roughage	\$43.15	\$42.96	\$40.70	\$30.56	\$44.16	\$60.86	\$31.39	\$40.89	\$38.30
b. Wet Feed & Wet Roughage	\$49.53	\$49.01	\$68.94	\$33.34	\$54.78	\$58.24	\$60.38	\$35.03	\$56.19
c. Concentrates	\$94.01	\$101.75	\$119.24	\$82.84	\$144.77	\$86.68	\$83.97	\$102.51	\$81.03
d. Minerals & Supplements	\$7.31	\$11.74	\$2.90	\$4.53	\$1.80	\$11.11	\$8.18	\$0.20	\$4.91
e. Pasture	\$0.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$194.19	\$205.46	\$231.78	\$151.27	\$245.51	\$216.90	\$183.91	\$178.63	\$180.42
Total Feed Costs (\$/cwt.)	\$10.36	\$9.37	\$9.17	\$7.50	\$10.41	\$9.63	\$9.81	\$10.62	\$9.50
Total Hired Labor	\$30.68	\$36.09	\$55.09	\$28.40	\$26.99	\$30.24	\$34.58	\$21.80	\$36.96
Total Hired Labor Costs (\$/cwt.)	\$1.64	\$1.65	\$2.18	\$1.41	\$1.14	\$1.34	\$1.85	\$1.30	\$1.95
Total Herd Replacement	\$41.15	\$41.91	\$36.18	\$27.89	\$36.49	\$33.46	\$35.82	\$55.51	\$29.52
Total Replacement Costs (\$/cwt.)	\$2.20	\$1.91	\$1.43	\$1.38	\$1.55	\$1.49	\$1.91	\$3.30	\$1.55
Total Operating Costs	\$53.56	\$62.98	\$94.38	\$43.90	\$60.23	\$81.33	\$60.87	\$79.13	\$52.67
Total Operating Costs (\$/cwt.)	\$2.86	\$2.87	\$3.73	\$2.18	\$2.55	\$3.61	\$3.25	\$4.70	\$2.77
Total Milk Marketing Costs	\$10.64	\$11.86	\$13.76	\$10.88	\$12.46	\$10.29	\$11.07	\$10.24	\$10.32
Total Milk Marketing Costs (\$/cwt.)	\$0.57	\$0.54	\$0.54	\$0.54	\$0.53	\$0.46	\$0.59	\$0.61	\$0.54
Total Cost (\$/Cow/Month)	\$330.23	\$358.30	\$431.18	\$262.34	\$381.67	\$372.22	\$326.25	\$345.31	\$309.88
Total Cost (\$/cwt)	\$17.62	\$16.34	\$17.06	\$13.00	\$16.19	\$16.53	\$17.41	\$20.53	\$16.31
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.75	21.92	25.27	20.17	23.58	22.52	18.74	16.82	19.00
b. Lbs Milk Sold/milk cow/day	71.34	82.50	93.87	76.42	88.04	86.47	75.81	60.17	71.22
c. Gross Milk Receipts (\$/cwt)	\$15.46	\$15.26	\$15.50	\$15.40	\$15.09	\$15.32	\$14.86	\$15.62	\$15.59
d. Mailbox Price (\$/cwt)	\$15.03	\$14.92	\$14.98	\$14.60	\$14.62	\$15.72	\$14.36	\$15.28	\$14.96
f. Income Over Feed Cost (\$/cwt)	\$4.67	\$5.54	\$5.80	\$7.10	\$4.21	\$6.09	\$4.54	\$4.66	\$5.46
g. Fat Test %	3.57%	3.47%	3.20%	3.36%	3.58%	3.56%	3.49%	3.77%	3.34%
h. SNF Test %	8.86%	8.84%	8.80%	8.96%	8.88%	8.90%	8.77%	9.04%	8.77%
Related Data									
a. Percent Dry Cows	14%	13%	12%	14%	13%	15%	19%	9%	13%
b. Yearly Cull Rate	45%	43%	63%	31%	40%	38%	30%	64%	30%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.89	\$0.79	\$0.61	\$0.75	\$0.76	\$0.71	\$0.63	\$0.67	\$0.60
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$254.86	\$260.10	\$257.00	\$190.00	\$258.00	\$270.95	\$263.67	\$286.90	\$260.21
e. Grain, Mnrls & Splmnts (\$/ton)	\$265.15	\$262.34	\$269.65	\$197.35	\$307.94	\$262.66	\$237.35	\$289.62	\$230.16
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.59	32.44	32.45	33.31	34.64	27.91	30.62	25.03	28.03
g. Milkers (\$/hr with benefits & taxes)	\$15.96	\$15.12	\$15.53	\$11.10	\$11.33	\$18.48	\$13.74	\$13.29	\$14.63
h. Total Labor (\$/hr)	\$16.39	\$16.06	\$14.68	\$11.80	\$11.86	\$19.32	\$15.38	\$14.71	\$15.00
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.88	\$7.23	\$8.12	\$5.36	\$8.67	\$7.69	\$6.79	\$6.15	\$6.42
j. Milk Cow Feed Costs (\$/cwt.)	\$9.65	\$8.76	\$8.65	\$7.02	\$9.84	\$8.89	\$8.96	\$10.22	\$9.02

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Dairy ID Number	8	9	10	11	12	13	14	15	16
Feed Costs									
a. Dry Roughage	\$47.44	\$51.75	\$22.85	\$67.72	\$49.52	\$44.80	\$44.68	\$47.00	\$20.52
b. Wet Feed & Wet Roughage	\$48.51	\$56.89	\$34.91	\$44.42	\$54.82	\$57.11	\$44.86	\$49.79	\$63.40
c. Concentrates	\$85.65	\$90.94	\$135.83	\$92.53	\$93.91	\$100.46	\$129.62	\$94.40	\$113.89
d. Minerals & Supplements	\$34.37	\$10.76	\$16.03	\$22.11	\$16.73	\$11.51	\$1.16	\$7.21	\$4.97
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$215.98	\$210.34	\$209.63	\$226.78	\$214.98	\$213.87	\$220.33	\$198.40	\$202.78
Total Feed Costs (\$/cwt.)	\$10.54	\$8.83	\$10.23	\$9.48	\$9.32	\$9.23	\$9.95	\$9.08	\$9.31
Total Hired Labor	\$55.33	\$37.50	\$35.59	\$35.62	\$28.14	\$40.16	\$33.83	\$23.38	\$35.65
Total Hired Labor Costs (\$/cwt.)	\$2.70	\$1.57	\$1.74	\$1.49	\$1.22	\$1.73	\$1.53	\$1.07	\$1.64
Total Herd Replacement	\$35.89	\$39.82	\$34.75	\$29.09	\$36.11	\$38.49	\$42.28	\$52.90	\$43.78
Total Replacement Costs (\$/cwt.)	\$1.75	\$1.67	\$1.70	\$1.22	\$1.57	\$1.66	\$1.91	\$2.42	\$2.01
Total Operating Costs	\$64.65	\$72.33	\$50.55	\$62.11	\$51.69	\$64.54	\$69.11	\$36.60	\$67.34
Total Operating Costs (\$/cwt.)	\$3.16	\$3.04	\$2.47	\$2.60	\$2.24	\$2.78	\$3.12	\$1.67	\$3.09
Total Milk Marketing Costs	\$10.82	\$12.82	\$10.52	\$12.92	\$12.43	\$12.44	\$11.55	\$11.39	\$14.78
Total Milk Marketing Costs (\$/cwt.)	\$0.53	\$0.54	\$0.51	\$0.54	\$0.54	\$0.54	\$0.52	\$0.52	\$0.68
Total Cost (\$/Cow/Month)	\$382.68	\$372.81	\$341.04	\$366.52	\$343.36	\$369.51	\$377.10	\$322.66	\$364.32
Total Cost (\$/cwt)	\$18.68	\$15.65	\$16.65	\$15.33	\$14.88	\$15.94	\$17.03	\$14.76	\$16.73
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	20.49	23.82	20.49	23.91	23.07	23.18	22.15	21.86	21.77
b. Lbs Milk Sold/milk cow/day	81.68	89.79	77.74	92.29	87.44	88.30	83.91	80.83	80.78
c. Gross Milk Receipts (\$/cwt)	\$14.43	\$14.71	\$14.90	\$15.67	\$15.77	\$15.66	\$14.81	\$14.92	\$16.19
d. Mailbox Price (\$/cwt)	\$13.88	\$14.38	\$14.59	\$15.46	\$15.43	\$15.48	\$15.01	\$14.31	\$15.91
f. Income Over Feed Cost (\$/cwt)	\$3.34	\$5.54	\$4.36	\$5.98	\$6.11	\$6.25	\$5.06	\$5.23	\$6.60
g. Fat Test %	3.38%	3.43%	3.40%	3.62%	3.58%	3.70%	3.50%	3.44%	3.23%
h. SNF Test %	8.74%	8.85%	8.80%	8.83%	8.89%	8.85%	8.83%	8.84%	8.75%
Related Data									
a. Percent Dry Cows	18%	14%	14%	16%	14%	14%	14%	12%	12%
b. Yearly Cull Rate	41%	42%	36%	31%	35%	38%	36%	46%	43%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.99	\$0.70	\$0.76	\$0.56	\$0.71	\$0.78	\$0.79	\$0.96	\$0.59
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$250.00	\$270.26	\$280.00	\$305.00	\$277.56	\$285.00	\$285.46	\$275.32	\$245.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$285.37	\$262.35	\$271.78	\$271.58	\$263.24	\$274.82	\$278.93	\$244.92	\$266.58
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	32.49	28.63	39.97	31.28	30.61	29.61	33.17	30.39	32.73
g. Milkers (\$/hr with benefits & taxes)	\$12.26	\$17.07	\$16.09	\$19.19	\$16.74	\$19.37	\$12.97	\$12.79	\$16.12
h. Total Labor (\$/hr)	\$15.27	\$18.00	\$16.53	\$20.60	\$18.21	\$19.68	\$14.00	\$13.20	\$16.43
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.99	\$7.37	\$7.42	\$8.16	\$7.69	\$7.50	\$7.67	\$7.00	\$7.14
j. Milk Cow Feed Costs (\$/cwt.)	\$9.78	\$8.21	\$9.55	\$8.84	\$8.80	\$8.49	\$9.14	\$8.66	\$8.84

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Dairy ID Number	17	18	19	20	21
Feed Costs					
a. Dry Roughage	\$49.74	\$49.82	\$47.08	\$39.75	\$37.08
b. Wet Feed & Wet Roughage	\$43.86	\$44.00	\$39.89	\$50.96	\$48.29
c. Concentrates	\$103.63	\$107.12	\$90.44	\$114.99	\$87.76
d. Minerals & Supplements	\$16.02	\$20.30	\$6.65	\$11.97	\$12.66
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$213.24	\$221.24	\$184.06	\$217.67	\$185.78
Total Feed Costs (\$/cwt.)	\$9.52	\$10.07	\$8.05	\$10.09	\$8.42
Total Hired Labor	\$28.54	\$31.48	\$35.92	\$48.63	\$41.46
Total Hired Labor Costs (\$/cwt.)	\$1.27	\$1.43	\$1.57	\$2.25	\$1.88
Total Herd Replacement	\$36.22	\$46.67	\$65.60	\$47.48	\$34.75
Total Replacement Costs (\$/cwt.)	\$1.62	\$2.12	\$2.87	\$2.20	\$1.57
Total Operating Costs	\$53.33	\$77.00	\$64.52	\$65.87	\$65.38
Total Operating Costs (\$/cwt.)	\$2.38	\$3.51	\$2.82	\$3.05	\$2.96
Total Milk Marketing Costs	\$11.63	\$12.79	\$10.46	\$11.19	\$12.21
Total Milk Marketing Costs (\$/cwt.)	\$0.52	\$0.58	\$0.46	\$0.52	\$0.55
Total Cost (\$/Cow/Month)	\$342.97	\$389.17	\$360.56	\$390.84	\$339.58
Total Cost (\$/cwt)	\$15.32	\$17.72	\$15.76	\$18.11	\$15.39
Milk Production Data					
a. Milk Sold/Total Cow/Month/ (cwt.)	22.39	21.96	22.87	21.58	22.07
b. Lbs Milk Sold/milk cow/day	84.45	78.53	83.60	83.57	83.21
c. Gross Milk Receipts (\$/cwt)	\$15.02	\$15.28	\$16.01	\$14.43	\$15.28
d. Mailbox Price (\$/cwt)	\$14.49	\$14.79	\$15.95	\$13.87	\$14.92
f. Income Over Feed Cost (\$/cwt)	\$4.97	\$4.71	\$7.90	\$3.78	\$6.50
g. Fat Test %	3.57%	3.47%	3.44%	3.36%	3.48%
h. SNF Test %	8.95%	8.68%	8.85%	8.86%	8.85%
Related Data					
a. Percent Dry Cows	14%	9%	11%	16%	14%
b. Yearly Cull Rate	37%	47%	60%	53%	41%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$1.05	\$0.69	\$0.77	\$1.09	\$0.72
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$265.04	\$270.00	\$265.00	\$243.52	\$210.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$239.32	\$280.00	\$248.88	\$266.24	\$263.40
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	36.68	31.65	27.64	36.17	28.20
g. Milkerns (\$/hr with benefits & taxes)	\$14.62	\$17.71	\$14.47	\$12.49	\$17.84
h. Total Labor (\$/hr)	\$15.47	\$17.87	\$15.97	\$13.12	\$19.42
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.54	\$7.31	\$6.39	\$7.81	\$6.52
j. Milk Cow Feed Costs (\$/cwt.)	\$8.93	\$9.31	\$7.64	\$9.34	\$7.83

Visit www.cdffa.ca.gov/dairy then click on Cost of Production to see full list of feedbacks and other reports.