

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2015**  
**California Holstein 3X Milking**

Dairy ID Number	Averages		1	2	3	4	5	6	7
	CV Holsteins 2X Milking	California 3X Milking							
<b>Feed Costs</b>									
a. Dry Roughage	\$48.88	\$43.61	\$49.75	\$35.73	\$52.13	\$83.53	\$39.14	\$47.04	\$39.11
b. Wet Feed & Wet Roughage	\$51.71	\$55.86	\$66.75	\$34.97	\$58.62	\$58.21	\$69.24	\$38.86	\$57.49
c. Concentrates	\$99.58	\$108.90	\$125.69	\$97.01	\$143.90	\$101.75	\$90.49	\$111.14	\$86.00
d. Minerals & Supplements	\$5.91	\$12.28	\$2.94	\$4.58	\$2.15	\$10.55	\$8.69	\$0.17	\$6.26
e. Pasture	\$0.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$206.35	\$220.64	\$245.12	\$172.29	\$256.80	\$254.04	\$207.56	\$197.20	\$188.85
Total Feed Costs (\$/cwt.)	\$10.10	\$9.37	\$9.25	\$8.37	\$10.80	\$10.00	\$9.36	\$10.07	\$9.56
<b>Total Hired Labor</b>	\$30.32	\$35.32	\$43.68	\$29.49	\$27.12	\$30.60	\$28.93	\$21.94	\$38.17
Total Hired Labor Costs (\$/cwt.)	\$1.48	\$1.50	\$1.65	\$1.43	\$1.14	\$1.20	\$1.30	\$1.12	\$1.93
<b>Total Herd Replacement</b>	\$40.56	\$42.20	\$38.93	\$27.35	\$40.14	\$34.05	\$35.28	\$69.12	\$25.69
Total Replacement Costs (\$/cwt.)	\$1.99	\$1.79	\$1.47	\$1.33	\$1.69	\$1.34	\$1.59	\$3.53	\$1.30
<b>Total Operating Costs</b>	\$52.51	\$60.29	\$100.67	\$47.94	\$55.18	\$65.73	\$55.83	\$70.97	\$47.96
Total Operating Costs (\$/cwt.)	\$2.57	\$2.56	\$3.80	\$2.33	\$2.32	\$2.59	\$2.52	\$3.62	\$2.43
<b>Total Milk Marketing Costs</b>	\$11.39	\$12.63	\$14.43	\$11.13	\$12.62	\$11.58	\$12.30	\$11.03	\$10.78
Total Milk Marketing Costs (\$/cwt.)	\$0.56	\$0.54	\$0.54	\$0.54	\$0.53	\$0.46	\$0.55	\$0.56	\$0.55
<b>Total Cost (\$/Cow/Month)</b>	\$341.14	\$371.08	\$442.83	\$288.20	\$391.86	\$395.99	\$339.90	\$370.26	\$311.46
Total Cost (\$/cwt)	\$16.70	\$15.76	\$16.70	\$14.01	\$16.48	\$15.59	\$15.33	\$18.90	\$15.77
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt.)	20.43	23.55	26.51	20.58	23.78	25.39	22.18	19.59	19.75
b. Lbs Milk Sold/milk cow/day	76.06	87.02	97.05	77.71	89.74	91.07	83.06	69.07	75.03
c. Gross Milk Receipts (\$/cwt)	\$15.02	\$15.00	\$14.79	\$15.14	\$14.77	\$16.00	\$14.33	\$15.14	\$15.37
d. Mailbox Price (\$/cwt)	\$14.65	\$14.63	\$14.34	\$14.52	\$14.34	\$16.47	\$13.92	\$14.71	\$14.73
f. Income Over Feed Cost (\$/cwt)	\$4.55	\$5.26	\$5.09	\$6.15	\$3.54	\$6.47	\$4.56	\$4.64	\$5.17
g. Fat Test %	3.58%	3.51%	3.05%	3.40%	3.63%	3.64%	3.43%	3.78%	3.41%
h. SNF Test %	8.87%	8.82%	8.79%	8.99%	8.87%	8.90%	8.78%	8.96%	8.81%
<b>Related Data</b>									
a. Percent Dry Cows	11%	11%	10%	13%	13%	8%	12%	7%	13%
b. Yearly Cull Rate	46%	44%	67%	31%	44%	39%	29%	80%	32%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.72	\$0.61	\$0.74	\$0.93	\$0.52	\$0.53	\$0.47	\$0.33	\$0.84
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$281.40	\$286.31	\$330.00	\$240.00	\$320.30	\$356.41	\$301.18	\$293.38	\$265.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$265.70	\$264.68	\$268.54	\$225.75	\$302.03	\$260.89	\$230.67	\$289.94	\$234.19
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.22	33.75	34.10	33.78	35.61	30.53	31.77	26.85	29.95
g. Milkers (\$/hr with benefits & taxes)	\$15.73	\$15.19	\$17.62	\$11.10	\$11.33	\$18.61	\$12.90	\$12.37	\$14.73
h. Total Labor (\$/hr)	\$16.31	\$16.11	\$16.93	\$11.83	\$11.86	\$19.46	\$15.04	\$14.47	\$15.07
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.28	\$7.74	\$8.51	\$6.17	\$9.13	\$8.77	\$7.36	\$6.77	\$6.82
j. Milk Cow Feed Costs (\$/cwt.)	\$9.57	\$8.89	\$8.77	\$7.93	\$10.18	\$9.63	\$8.86	\$9.81	\$9.09

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2015**  
**California Holstein 3X Milking**

Dairy ID Number	8	9	10	11	12	13	14	15	16
<b>Feed Costs</b>									
a. Dry Roughage	\$52.87	\$52.94	\$29.59	\$55.54	\$46.49	\$49.31	\$38.49	\$52.18	\$46.05
b. Wet Feed & Wet Roughage	\$52.82	\$57.62	\$41.25	\$58.85	\$63.90	\$56.90	\$57.12	\$52.31	\$55.58
c. Concentrates	\$90.70	\$98.15	\$137.98	\$98.82	\$107.84	\$99.97	\$138.88	\$99.17	\$112.88
d. Minerals & Supplements	\$34.55	\$11.16	\$15.32	\$27.17	\$12.00	\$19.04	\$0.67	\$7.98	\$4.73
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$230.95	\$219.88	\$224.14	\$240.39	\$230.24	\$225.21	\$235.16	\$211.64	\$219.24
Total Feed Costs (\$/cwt.)	\$10.48	\$8.79	\$10.37	\$9.45	\$9.01	\$9.18	\$9.37	\$9.19	\$9.19
<b>Total Hired Labor</b>	\$55.61	\$37.14	\$35.60	\$36.31	\$45.38	\$28.33	\$35.47	\$24.78	\$36.60
Total Hired Labor Costs (\$/cwt.)	\$2.52	\$1.48	\$1.65	\$1.43	\$1.78	\$1.16	\$1.41	\$1.08	\$1.53
<b>Total Herd Replacement</b>	\$29.33	\$40.44	\$33.05	\$32.42	\$40.62	\$36.96	\$43.25	\$53.21	\$45.25
Total Replacement Costs (\$/cwt.)	\$1.33	\$1.62	\$1.53	\$1.27	\$1.59	\$1.51	\$1.72	\$2.31	\$1.90
<b>Total Operating Costs</b>	\$64.71	\$67.98	\$51.27	\$58.21	\$65.31	\$45.49	\$65.79	\$35.37	\$67.77
Total Operating Costs (\$/cwt.)	\$2.94	\$2.72	\$2.37	\$2.29	\$2.56	\$1.85	\$2.62	\$1.54	\$2.84
<b>Total Milk Marketing Costs</b>	\$11.61	\$12.95	\$11.07	\$13.23	\$13.52	\$12.88	\$13.12	\$12.03	\$16.07
Total Milk Marketing Costs (\$/cwt.)	\$0.53	\$0.52	\$0.51	\$0.52	\$0.53	\$0.53	\$0.52	\$0.52	\$0.67
<b>Total Cost (\$/Cow/Month)</b>	\$392.22	\$378.38	\$355.14	\$380.57	\$395.06	\$348.88	\$392.78	\$337.03	\$384.93
Total Cost (\$/cwt)	\$17.80	\$15.12	\$16.43	\$14.96	\$15.47	\$14.23	\$15.64	\$14.63	\$16.14
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt.)	22.03	25.02	21.61	25.44	25.54	24.52	25.11	23.04	23.84
b. Lbs Milk Sold/milk cow/day	86.19	94.76	80.44	94.78	93.42	93.33	92.65	84.53	84.98
c. Gross Milk Receipts (\$/cwt)	\$14.17	\$14.24	\$14.97	\$15.25	\$14.70	\$15.35	\$14.30	\$14.59	\$18.17
d. Mailbox Price (\$/cwt)	\$13.62	\$13.92	\$14.65	\$15.06	\$14.53	\$15.02	\$13.96	\$13.92	\$17.90
f. Income Over Feed Cost (\$/cwt)	\$3.14	\$5.13	\$4.28	\$5.61	\$5.52	\$5.84	\$4.59	\$4.74	\$8.70
g. Fat Test %	3.44%	3.40%	3.66%	3.67%	3.71%	3.61%	3.46%	3.49%	3.23%
h. SNF Test %	8.76%	8.81%	8.73%	8.77%	8.82%	8.88%	8.81%	8.81%	8.75%
<b>Related Data</b>									
a. Percent Dry Cows	16%	13%	11%	12%	10%	13%	11%	10%	7%
b. Yearly Cull Rate	41%	42%	33%	34%	42%	37%	38%	52%	47%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.55	\$0.50	\$0.89	\$0.54	\$0.46	\$0.59	\$0.70	\$0.79	\$0.58
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$285.00	\$270.70	\$280.00	\$319.09	\$290.04	\$284.18	\$259.09	\$288.07	\$239.55
e. Grain, Mnrls & Splmnts (\$/ton)	\$282.79	\$273.35	\$262.77	\$278.93	\$274.79	\$271.34	\$267.10	\$248.94	\$281.21
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	33.86	29.87	37.84	32.68	30.92	32.25	37.59	31.33	29.63
g. Milkers (\$/hr with benefits & taxes)	\$12.36	\$17.09	\$16.09	\$24.10	\$19.37	\$16.76	\$13.19	\$13.21	\$16.17
h. Total Labor (\$/hr)	\$15.24	\$18.03	\$16.53	\$23.88	\$21.30	\$18.25	\$14.09	\$13.71	\$16.09
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.46	\$7.84	\$7.23	\$8.44	\$7.98	\$8.15	\$8.29	\$7.46	\$7.60
j. Milk Cow Feed Costs (\$/cwt.)	\$9.82	\$8.27	\$8.99	\$8.91	\$8.54	\$8.74	\$8.95	\$8.83	\$8.94

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2015**  
**California Holstein 3X Milking**

Dairy ID Number	17	18	19	20	21
<b>Feed Costs</b>					
a. Dry Roughage	\$51.71	\$51.77	\$35.33	\$37.90	\$26.73
b. Wet Feed & Wet Roughage	\$49.72	\$52.38	\$43.55	\$60.73	\$68.02
c. Concentrates	\$108.18	\$109.99	\$99.45	\$119.88	\$106.54
d. Minerals & Supplements	\$16.20	\$21.85	\$6.25	\$11.87	\$12.47
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$225.81	\$235.99	\$184.59	\$230.39	\$213.77
Total Feed Costs (\$/cwt.)	\$9.43	\$9.66	\$8.09	\$10.37	\$8.77
<b>Total Hired Labor</b>	\$22.30	\$30.87	\$36.74	\$49.43	\$35.06
Total Hired Labor Costs (\$/cwt.)	\$0.93	\$1.26	\$1.61	\$2.22	\$1.44
<b>Total Herd Replacement</b>	\$39.00	\$45.54	\$63.57	\$45.08	\$35.10
Total Replacement Costs (\$/cwt.)	\$1.63	\$1.86	\$2.79	\$2.03	\$1.44
<b>Total Operating Costs</b>	\$52.67	\$73.41	\$68.77	\$61.16	\$59.11
Total Operating Costs (\$/cwt.)	\$2.20	\$3.01	\$3.01	\$2.75	\$2.42
<b>Total Milk Marketing Costs</b>	\$12.59	\$13.47	\$10.49	\$11.54	\$13.70
Total Milk Marketing Costs (\$/cwt.)	\$0.53	\$0.55	\$0.46	\$0.52	\$0.56
<b>Total Cost (\$/Cow/Month)</b>	\$352.37	\$399.28	\$364.17	\$397.60	\$356.73
Total Cost (\$/cwt)	\$14.72	\$16.35	\$15.97	\$17.90	\$14.63
<b>Milk Production Data</b>					
a. Milk Sold/Total Cow/Month/ (cwt.)	23.94	24.42	22.81	22.22	24.39
b. Lbs Milk Sold/milk cow/day	88.20	88.10	83.64	85.06	88.64
c. Gross Milk Receipts (\$/cwt)	\$14.56	\$14.78	\$15.08	\$14.37	\$14.82
d. Mailbox Price (\$/cwt)	\$14.17	\$14.31	\$14.92	\$13.80	\$14.46
f. Income Over Feed Cost (\$/cwt)	\$4.73	\$4.65	\$6.83	\$3.43	\$5.69
g. Fat Test %	3.53%	3.46%	3.57%	3.52%	3.48%
h. SNF Test %	8.98%	8.69%	8.79%	8.82%	8.85%
<b>Related Data</b>					
a. Percent Dry Cows	11%	9%	10%	14%	9%
b. Yearly Cull Rate	38%	45%	59%	53%	41%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.70	\$0.68	\$0.55	\$0.66	\$0.47
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$330.03	\$300.00	\$265.00	\$271.95	\$300.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$239.17	\$261.70	\$260.22	\$273.24	\$269.66
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	37.75	35.87	28.98	36.21	31.70
g. Milkers (\$/hr with benefits & taxes)	\$12.86	\$19.97	\$14.29	\$12.89	\$16.88
h. Total Labor (\$/hr)	\$14.32	\$19.54	\$15.80	\$13.31	\$18.02
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.90	\$8.20	\$6.45	\$8.23	\$7.48
j. Milk Cow Feed Costs (\$/cwt.)	\$8.96	\$9.31	\$7.71	\$9.67	\$8.44

Visit [www.cdfa.ca.gov/dairy](http://www.cdfa.ca.gov/dairy) then click on Cost of Production to see full list of feedbacks and other reports.