

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2015
California Holstein 3X Milking

Dairy ID Number	Averages		1	2	3	4	5	6	7
	CV Holsteins 2X Milking	California 3X Milking							
Feed Costs									
a. Dry Roughage	\$52.14	\$50.65	\$49.09	\$38.18	\$60.95	\$45.65	\$79.54	\$34.42	\$50.63
b. Wet Feed & Wet Roughage	\$51.01	\$52.08	\$65.60	\$33.71	\$59.45	\$57.93	\$58.41	\$54.65	\$61.60
c. Concentrates	\$101.99	\$107.60	\$119.20	\$101.32	\$101.80	\$95.34	\$104.38	\$89.87	\$112.05
d. Minerals & Supplements	\$5.78	\$12.33	\$2.95	\$6.13	\$10.66	\$14.50	\$10.63	\$5.70	\$12.25
e. Pasture	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$211.06	\$222.66	\$236.84	\$179.35	\$232.85	\$213.42	\$252.95	\$184.63	\$236.53
Total Feed Costs (\$/cwt.)	\$10.52	\$9.79	\$10.17	\$8.48	\$9.39	\$8.89	\$10.54	\$10.00	\$9.51
Total Hired Labor	\$29.95	\$35.21	\$47.99	\$29.81	\$36.96	\$30.32	\$30.66	\$38.32	\$44.45
Total Hired Labor Costs (\$/cwt.)	\$1.49	\$1.55	\$2.06	\$1.41	\$1.49	\$1.26	\$1.28	\$2.08	\$1.79
Total Herd Replacement	\$38.48	\$39.66	\$37.61	\$27.94	\$38.55	\$34.19	\$31.74	\$13.85	\$38.75
Total Replacement Costs (\$/cwt.)	\$1.92	\$1.74	\$1.62	\$1.32	\$1.55	\$1.42	\$1.32	\$0.75	\$1.56
Total Operating Costs	\$50.82	\$59.57	\$87.84	\$54.70	\$67.29	\$61.02	\$85.26	\$56.63	\$58.99
Total Operating Costs (\$/cwt.)	\$2.53	\$2.62	\$3.77	\$2.59	\$2.71	\$2.54	\$3.55	\$3.07	\$2.37
Total Milk Marketing Costs	\$11.06	\$11.95	\$12.64	\$11.30	\$12.63	\$12.58	\$10.77	\$10.16	\$12.81
Total Milk Marketing Costs (\$/cwt.)	\$0.55	\$0.53	\$0.54	\$0.53	\$0.51	\$0.52	\$0.45	\$0.55	\$0.52
Total Cost (\$/Cow/Month)	\$341.37	\$369.04	\$422.92	\$303.10	\$388.28	\$351.53	\$411.38	\$303.58	\$391.53
Total Cost (\$/cwt)	\$17.02	\$16.22	\$18.16	\$14.34	\$15.66	\$14.65	\$17.14	\$16.45	\$15.74
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	20.06	22.75	23.29	21.14	24.79	24.00	24.00	18.46	24.87
b. Lbs Milk Sold/milk cow/day	74.84	85.17	94.01	78.94	90.82	86.80	90.37	71.87	91.81
c. Gross Milk Receipts (\$/cwt)	\$15.02	\$14.83	\$15.32	\$14.87	\$14.33	\$14.45	\$15.01	\$15.31	\$14.92
d. Mailbox Price (\$/cwt)	\$14.69	\$14.51	\$14.98	\$14.36	\$14.02	\$14.12	\$16.03	\$14.66	\$14.75
f. Income Over Feed Cost (\$/cwt)	\$4.17	\$4.72	\$4.81	\$5.87	\$4.63	\$5.23	\$5.49	\$4.65	\$5.24
g. Fat Test %	3.72%	3.59%	3.36%	3.38%	3.61%	3.44%	3.75%	3.51%	3.77%
h. SNF Test %	8.91%	8.83%	8.83%	9.04%	8.80%	8.82%	8.92%	8.83%	8.81%
Related Data									
a. Percent Dry Cows	11%	11%	17%	11%	9%	8%	11%	14%	10%
b. Yearly Cull Rate	45%	43%	64%	32%	41%	39%	38%	31%	41%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.76	\$0.66	\$0.72	\$0.64	\$0.62	\$0.71	\$0.75	\$0.74	\$0.58
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$298.07	\$295.53	\$330.00	\$240.00	\$315.56	\$298.63	\$354.45	\$277.50	\$311.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$273.35	\$275.63	\$273.51	\$235.40	\$279.27	\$281.07	\$269.96	\$238.60	\$285.33
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.89	32.63	34.26	33.90	28.88	28.09	31.58	31.18	31.13
g. Milkiers (\$/hr with benefits & taxes)	\$15.94	\$15.49	\$19.01	\$11.10	\$17.12	\$16.89	\$18.77	\$15.07	\$19.37
h. Total Labor (\$/hr)	\$16.45	\$16.19	\$17.93	\$11.86	\$18.06	\$18.29	\$17.48	\$15.56	\$21.28
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.48	\$7.88	\$8.54	\$6.39	\$8.07	\$7.47	\$9.04	\$6.75	\$8.25
j. Milk Cow Feed Costs (\$/cwt.)	\$9.99	\$9.25	\$9.09	\$8.09	\$8.88	\$8.60	\$10.00	\$9.39	\$8.99

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Dairy ID Number	8	9	10	11	12	13	14	15	16
Feed Costs									
a. Dry Roughage	\$55.80	\$38.65	\$56.62	\$35.73	\$53.79	\$53.04	\$52.07	\$51.85	\$52.28
b. Wet Feed & Wet Roughage	\$61.81	\$48.16	\$56.39	\$44.34	\$52.78	\$47.61	\$56.54	\$62.25	\$51.61
c. Concentrates	\$97.87	\$92.77	\$107.76	\$163.74	\$91.82	\$126.55	\$148.49	\$103.04	\$88.04
d. Minerals & Supplements	\$16.33	\$6.21	\$26.81	\$16.92	\$7.98	\$0.19	\$2.13	\$9.09	\$34.06
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$231.81	\$185.79	\$247.58	\$260.73	\$206.36	\$227.40	\$259.23	\$226.24	\$225.98
Total Feed Costs (\$/cwt.)	\$10.10	\$8.73	\$9.69	\$12.02	\$9.44	\$10.79	\$11.51	\$10.12	\$10.15
Total Hired Labor	\$27.98	\$43.10	\$35.03	\$35.58	\$20.51	\$22.16	\$26.88	\$34.07	\$53.81
Total Hired Labor Costs (\$/cwt.)	\$1.22	\$2.02	\$1.37	\$1.64	\$0.94	\$1.05	\$1.19	\$1.52	\$2.42
Total Herd Replacement	\$39.98	\$53.33	\$32.86	\$31.28	\$52.83	\$68.74	\$39.56	\$35.02	\$29.36
Total Replacement Costs (\$/cwt.)	\$1.74	\$2.51	\$1.29	\$1.44	\$2.42	\$3.26	\$1.76	\$1.57	\$1.32
Total Operating Costs	\$43.91	\$67.68	\$65.44	\$50.22	\$31.33	\$63.75	\$51.42	\$45.45	\$57.04
Total Operating Costs (\$/cwt.)	\$1.91	\$3.18	\$2.56	\$2.32	\$1.43	\$3.03	\$2.28	\$2.03	\$2.56
Total Milk Marketing Costs	\$11.67	\$9.52	\$12.92	\$10.92	\$11.30	\$11.64	\$11.80	\$12.22	\$11.67
Total Milk Marketing Costs (\$/cwt.)	\$0.51	\$0.45	\$0.51	\$0.50	\$0.52	\$0.55	\$0.52	\$0.55	\$0.52
Total Cost (\$/Cow/Month)	\$355.35	\$359.41	\$393.84	\$388.73	\$322.32	\$393.69	\$388.89	\$352.99	\$377.87
Total Cost (\$/cwt)	\$15.48	\$16.89	\$15.41	\$17.93	\$14.74	\$18.68	\$17.27	\$15.79	\$16.97
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	22.95	21.28	25.56	21.69	21.87	21.07	22.52	22.35	22.26
b. Lbs Milk Sold/milk cow/day	85.55	80.38	95.59	83.47	81.99	76.12	86.60	85.39	86.80
c. Gross Milk Receipts (\$/cwt)	\$15.37	\$15.08	\$15.00	\$14.69	\$14.37	\$14.81	\$14.66	\$14.18	\$14.06
d. Mailbox Price (\$/cwt)	\$15.06	\$14.93	\$14.81	\$14.45	\$13.81	\$14.35	\$14.12	\$13.73	\$13.50
f. Income Over Feed Cost (\$/cwt)	\$4.96	\$6.20	\$5.12	\$2.43	\$4.38	\$3.56	\$2.61	\$3.61	\$3.35
g. Fat Test %	3.77%	3.71%	3.72%	3.65%	3.53%	3.82%	3.73%	3.47%	3.50%
h. SNF Test %	8.89%	8.83%	8.77%	8.80%	8.81%	8.92%	8.93%	8.84%	8.85%
Related Data									
a. Percent Dry Cows	11%	12%	11%	13%	11%	8%	13%	13%	15%
b. Yearly Cull Rate	40%	53%	35%	32%	49%	93%	45%	29%	39%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.61	\$0.71	\$0.38	\$0.48	\$0.89	\$0.71	\$0.80	\$0.58	\$0.64
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$324.90	\$345.00	\$303.79	\$300.00	\$302.99	\$308.23	\$328.00	\$310.00	\$285.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$272.90	\$262.60	\$285.15	\$313.11	\$240.01	\$323.31	\$323.75	\$254.70	\$282.23
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.03	27.51	34.34	38.03	30.89	27.94	34.80	33.14	32.94
g. Milkercs (\$/hr with benefits & taxes)	\$16.78	\$17.22	\$22.97	\$16.09	\$13.34	\$12.19	\$11.71	\$13.11	\$12.21
h. Total Labor (\$/hr)	\$18.29	\$18.60	\$22.83	\$16.53	\$13.68	\$12.35	\$12.25	\$14.75	\$14.60
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.23	\$6.61	\$8.77	\$8.61	\$7.39	\$8.00	\$9.34	\$8.17	\$8.28
j. Milk Cow Feed Costs (\$/cwt.)	\$9.62	\$8.23	\$9.18	\$10.31	\$9.01	\$10.51	\$10.78	\$9.56	\$9.54

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Dairy ID Number	17	18	19	20	21
Feed Costs					
a. Dry Roughage	\$35.35	\$66.61	\$55.54	\$56.38	\$62.30
b. Wet Feed & Wet Roughage	\$60.93	\$40.61	\$42.59	\$47.75	\$35.29
c. Concentrates	\$113.57	\$102.27	\$129.96	\$114.23	\$109.91
d. Minerals & Supplements	\$11.44	\$15.62	\$0.99	\$20.91	\$4.52
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$221.29	\$225.12	\$229.08	\$239.26	\$212.03
Total Feed Costs (\$/cwt.)	\$10.59	\$9.96	\$9.58	\$9.99	\$9.47
Total Hired Labor	\$54.48	\$29.05	\$27.68	\$28.97	\$34.19
Total Hired Labor Costs (\$/cwt.)	\$2.61	\$1.29	\$1.16	\$1.21	\$1.53
Total Herd Replacement	\$41.41	\$37.73	\$42.23	\$40.57	\$42.69
Total Replacement Costs (\$/cwt.)	\$1.98	\$1.67	\$1.77	\$1.69	\$1.91
Total Operating Costs	\$54.24	\$53.20	\$81.03	\$70.54	\$64.51
Total Operating Costs (\$/cwt.)	\$2.59	\$2.35	\$3.39	\$2.95	\$2.88
Total Milk Marketing Costs	\$10.75	\$11.63	\$12.34	\$13.11	\$15.08
Total Milk Marketing Costs (\$/cwt.)	\$0.51	\$0.51	\$0.52	\$0.55	\$0.67
Total Cost (\$/Cow/Month)	\$382.17	\$356.73	\$392.37	\$392.46	\$368.50
Total Cost (\$/cwt)	\$18.28	\$15.79	\$16.40	\$16.39	\$16.46
Milk Production Data					
a. Milk Sold/Total Cow/Month/ (cwt.)	20.91	22.59	23.92	23.95	22.39
b. Lbs Milk Sold/milk cow/day	81.86	84.95	89.20	89.30	80.00
c. Gross Milk Receipts (\$/cwt)	\$14.27	\$14.59	\$14.31	\$14.67	\$17.55
d. Mailbox Price (\$/cwt)	\$13.80	\$14.13	\$14.14	\$14.24	\$17.28
f. Income Over Feed Cost (\$/cwt)	\$3.21	\$4.16	\$4.56	\$4.25	\$7.81
g. Fat Test %	3.60%	3.70%	3.61%	3.53%	3.37%
h. SNF Test %	8.88%	9.00%	8.83%	8.77%	8.66%
Related Data					
a. Percent Dry Cows	15%	11%	11%	11%	7%
b. Yearly Cull Rate	52%	37%	41%	42%	41%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.85	\$0.83	\$0.52	\$0.52	\$0.60
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$272.70	\$324.17	\$275.84	\$300.00	\$228.29
e. Grain, Mnrls & Splmnts (\$/ton)	\$268.24	\$257.13	\$275.94	\$278.09	\$286.88
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	35.75	33.80	34.44	35.65	28.36
g. Milkercs (\$/hr with benefits & taxes)	\$12.80	\$14.35	\$13.93	\$19.36	\$15.68
h. Total Labor (\$/hr)	\$13.34	\$14.79	\$14.31	\$19.16	\$15.60
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.01	\$8.00	\$8.13	\$8.52	\$7.38
j. Milk Cow Feed Costs (\$/cwt.)	\$9.78	\$9.42	\$9.11	\$9.54	\$9.23